

contract

A minimalist white chair with a high back and a low seat is positioned in a white room. The floor is curved, and the walls are also white, creating a clean, modern aesthetic. The chair is the central focus of the image.

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commercial interior design and architecture december 2003

Designers' Own Offices
The Product Issue
Industrial Designers
The Ones to Watch
Developing Environmental Awareness

2004 Source Guide

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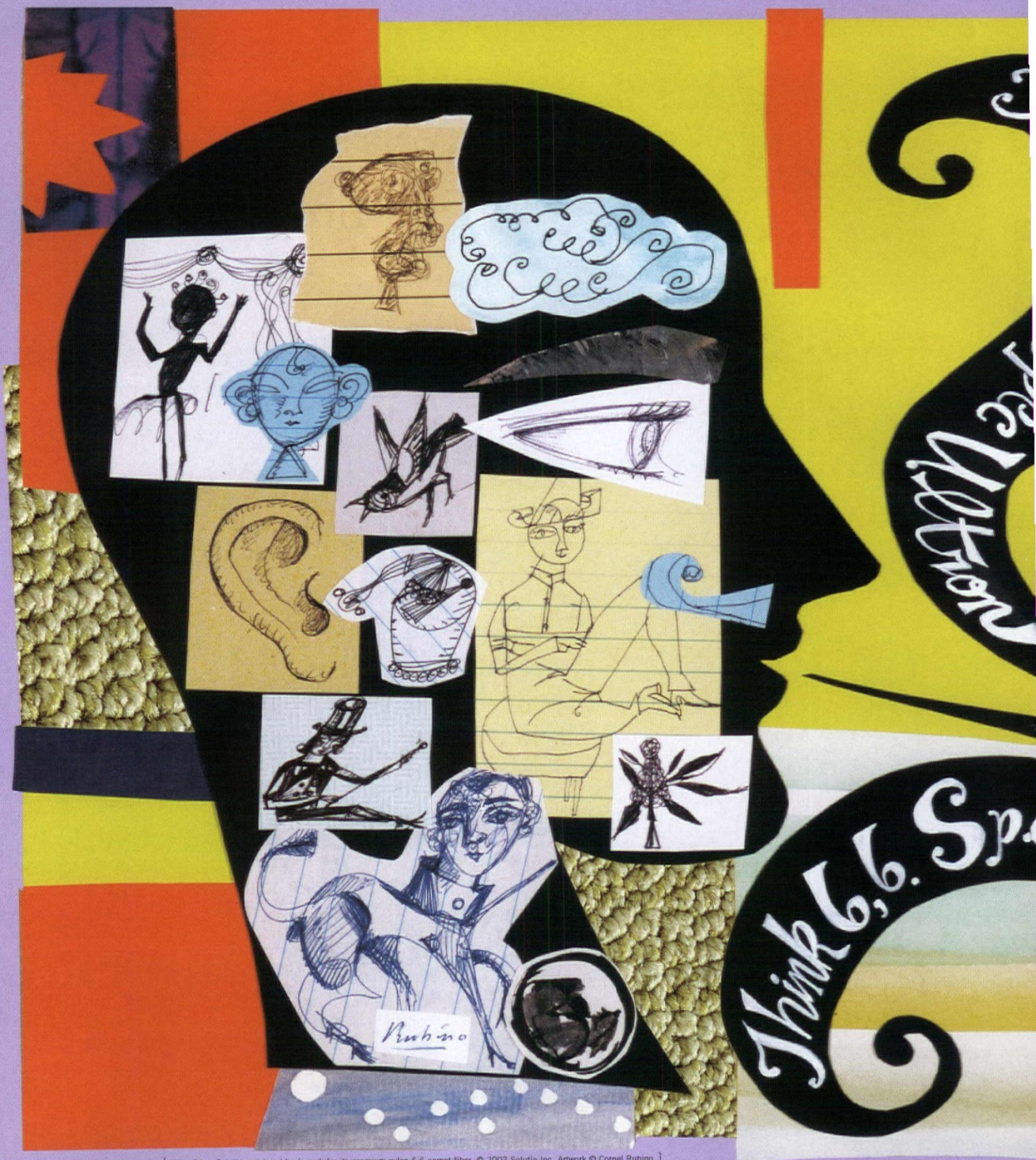
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AWARDS Ten projects will be chosen and published in the April 2004 issue of *Contract* magazine. A single grand prize winner will be chosen out of the ten winning projects, and will receive a \$10,000 cash prize, sponsored by PermaGrain.

CATEGORIES Projects will be accepted from any of the following categories: Corporate (Large Project Group - over 35,000 square feet), Corporate (Small Project Group - under 35,000 square feet), Government, Health & Institutional, Hospitality, Residential and Retail.

ELIGIBILITY Any design professional practicing legally in their jurisdiction may submit entries. The project must have been completed after January 1, 1994. Projects are eligible regardless of whether they have been previously awarded or published.

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ENTRY FORM



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State _____

Zip Code _____

Country _____

Telephone Number _____

Fax Number _____

E-mail Address _____

DEADLINES

To request an entry kit(s): 5:00 pm (CST) January 23, 2004.

IIDA must receive completed entries by 5:00 pm (CST) on February 6, 2004.

Entrants may participate in the IIDA Decade of Design Competition provided all entry requirements are satisfied as listed below. Detailed instructions of the following items will be included in the entry kit, which you order using this entry form.

- One page bullet-point format project description
- Completed "Confidential Entry Information Form" (included in your kit)
- 1 floor plan image and 5-10 images of the completed project, submitted via CD-ROM in a Power Point slide show.

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IIDA Decade of Design Competition
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If paying by credit card, you may fax the form to (312) 467-0779. All entry fees are non-refundable.

Entry kit(s) will be sent via first class U.S. mail prior to January 16th, 2003. Between January 16th and January 23rd, entry kit(s) will be faxed to your attention.

INFORMATION

IIDA Headquarters

Telephone: (312) 467-1950

Toll-free: (888) 799-4432 (IIDA)

E-mail: jdoran@iida.org

Internet: www.iida.org

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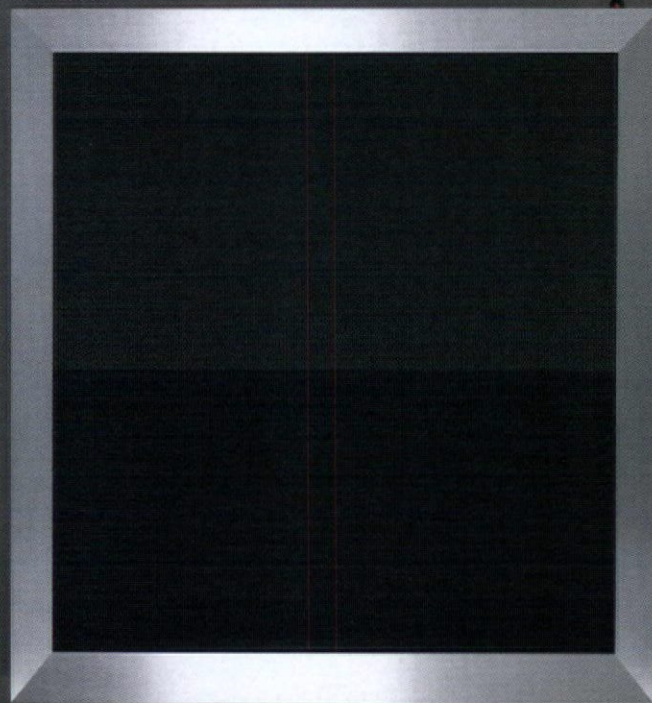
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Cover: Paper Room designed and created by Brian Croshaw.

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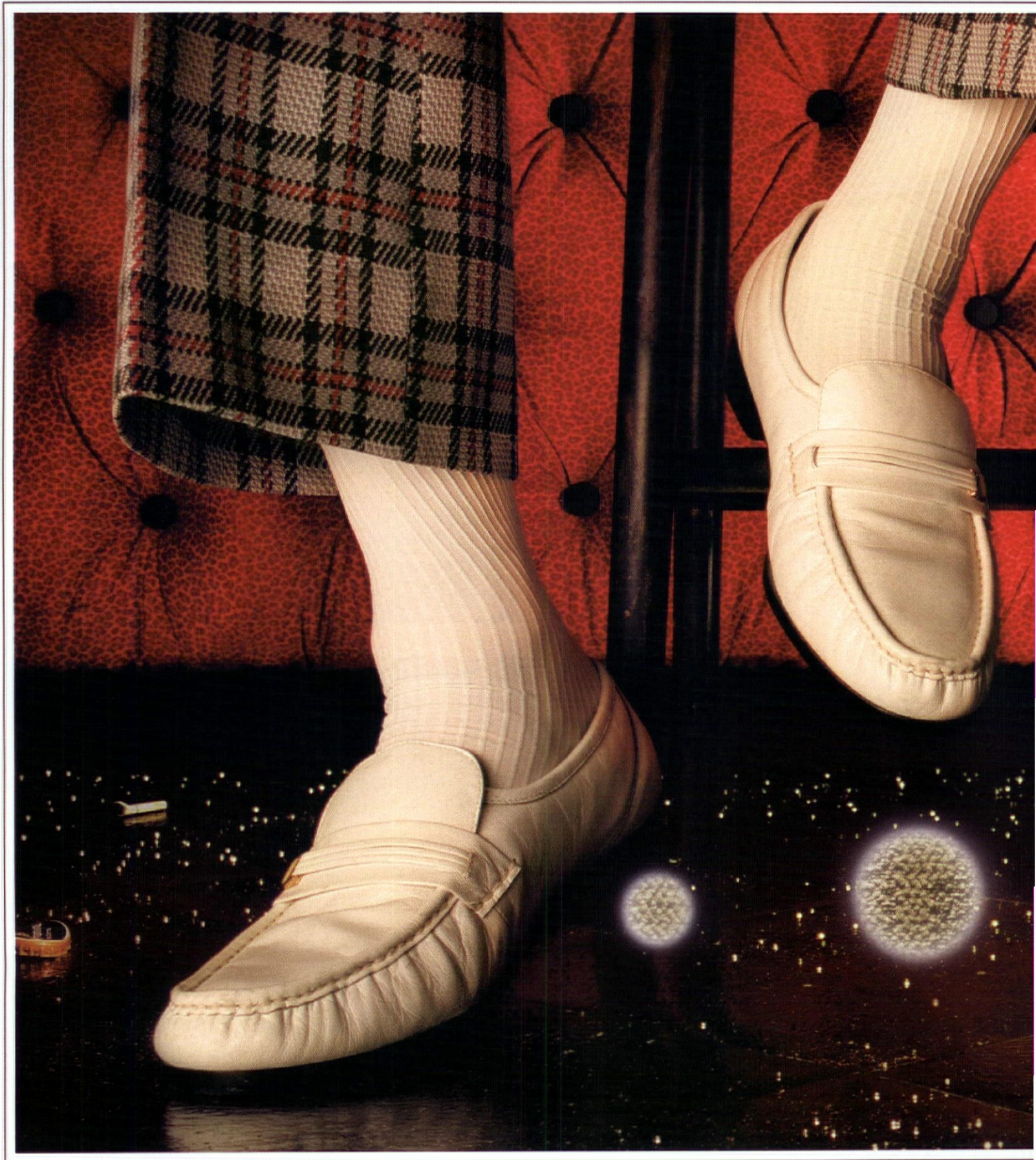
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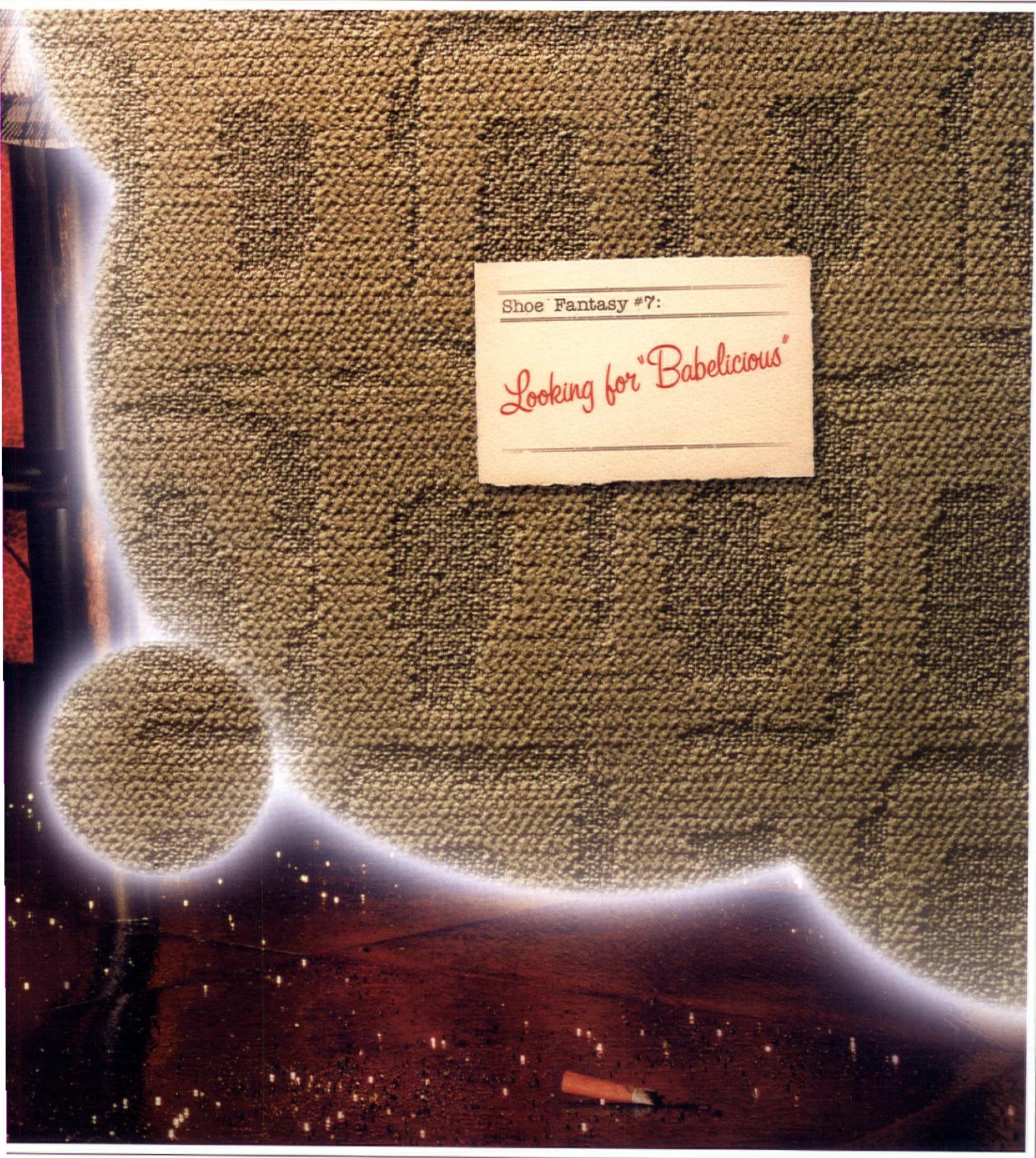
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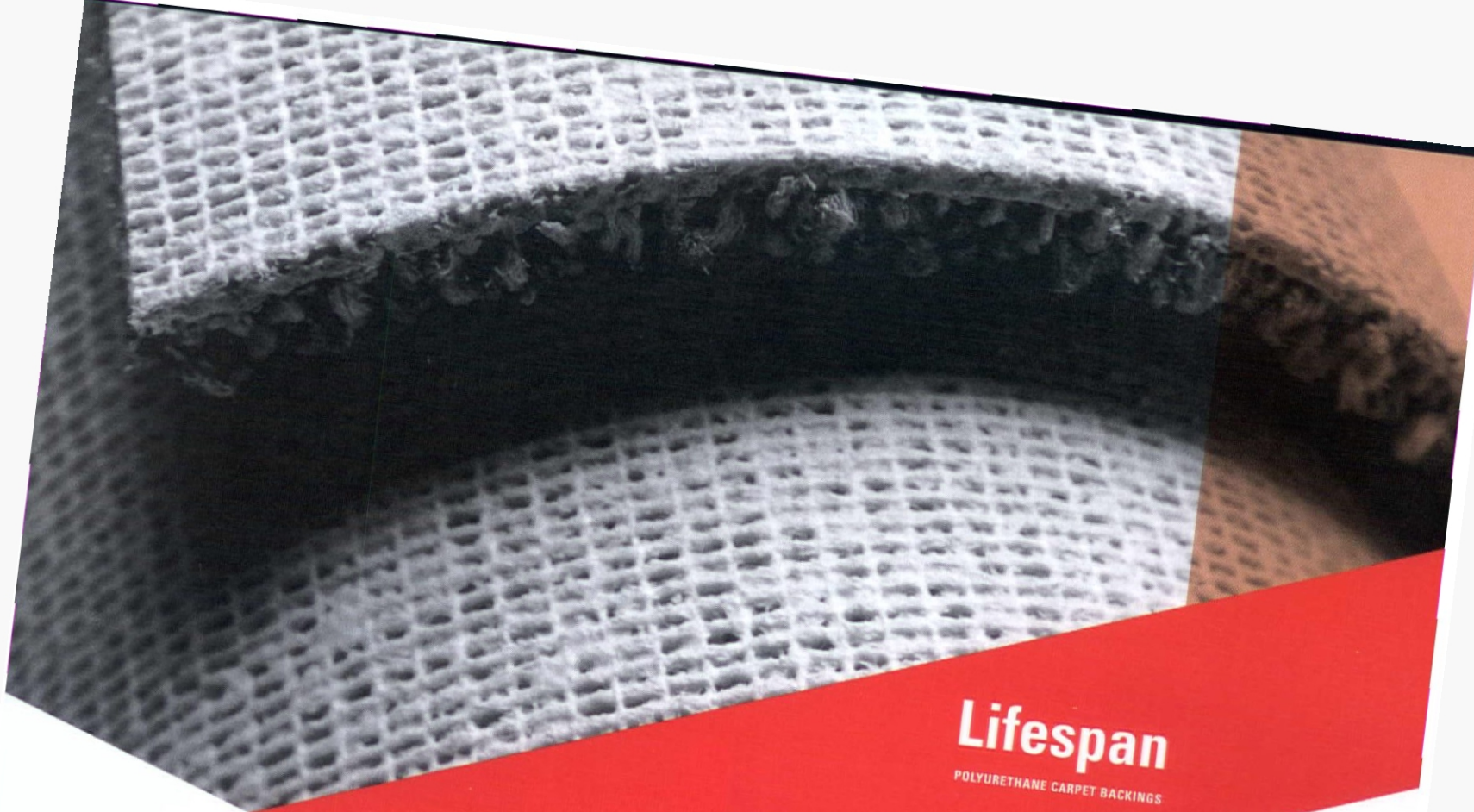


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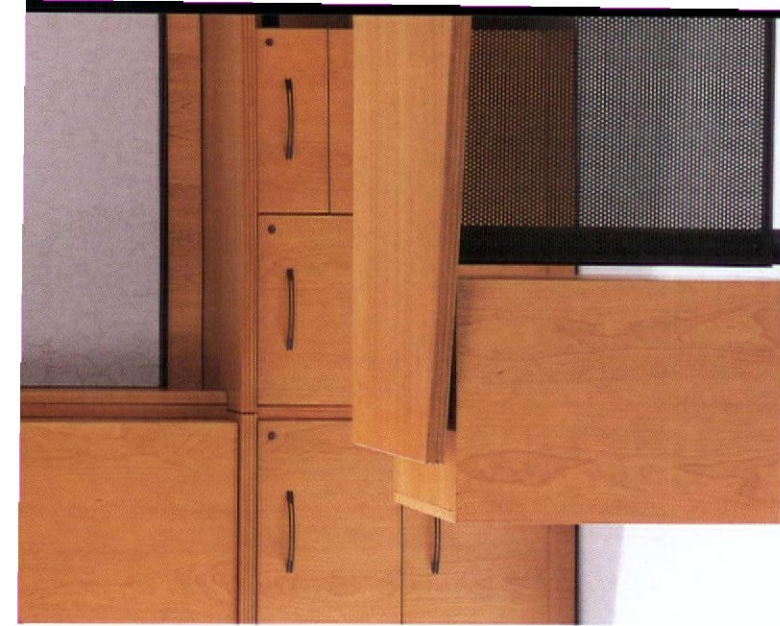
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Jennifer Thiele Busch
Editor in Chief

the right stuff

With the holiday season approaching and the bills for Christmas presents and toys beginning to mount high(er), I am reminded of George Carlin's hilarious comedy routine about stuff. "That's all you need in life, is a little pile of stuff, ya know? I can see it on your table, everybody's got a little place for their stuff. This is my stuff, that's your stuff, that'll be his stuff over there."

As has become a new annual tradition, our December 2003 issue is all about stuff...the people who design it, the people who make and sell it, the people who specify it, and of course the stuff itself. At *Contract* we are as committed as ever to the timely documentation of all aspects of the commercial interior design industry, and stuff plays a pretty important role. All the glorious architecture and interior design in the world could be rendered horrifying if filled with the wrong stuff. Likewise, with the right stuff, even an ordinary space can be "decorated" into a stylish and visually compelling composition. (Oops... did I use a dirty word?) In the end, furniture and finishes can make or break a design project—so it is only fitting that we devote an entire issue to the stuff.

Last year in our December issue, our associate editor Katie Weeks explored hot industrial designers on the international scene. This year, she has stayed a little closer to home, with profiles of the men and women who represent the core of commercial interiors product design in North America. These talented designers—some of

them pure industrial designers, and some of them architects or interior designers who have indulged their passion for product design—are the names that we hear popping up over and over again at NeoCon®. They are the ones whose work creates much of the buzz at that show and throughout the year.

Industrial design is undoubtedly a more complicated endeavor than it once was, as ecology continues to change the rules about the products designers specify. The next generation of industrial design stars will consider sustainability as matter-of-fact as form and function, and will integrate these three key principles in ways that we have only now begun to discover. But our annual trends piece that tracks the green attributes of products introduced at NeoCon®—information that is captured on our Best of NeoCon® entry forms—reveals that, overall, manufacturers in our industry still have great strides to make on this front. One or two that are making strides are included in our annual and always-controversial "Ones to Watch" feature, where we profile a handful of manufacturers that we, the editors of *Contract*, think are doing something worth noticing.

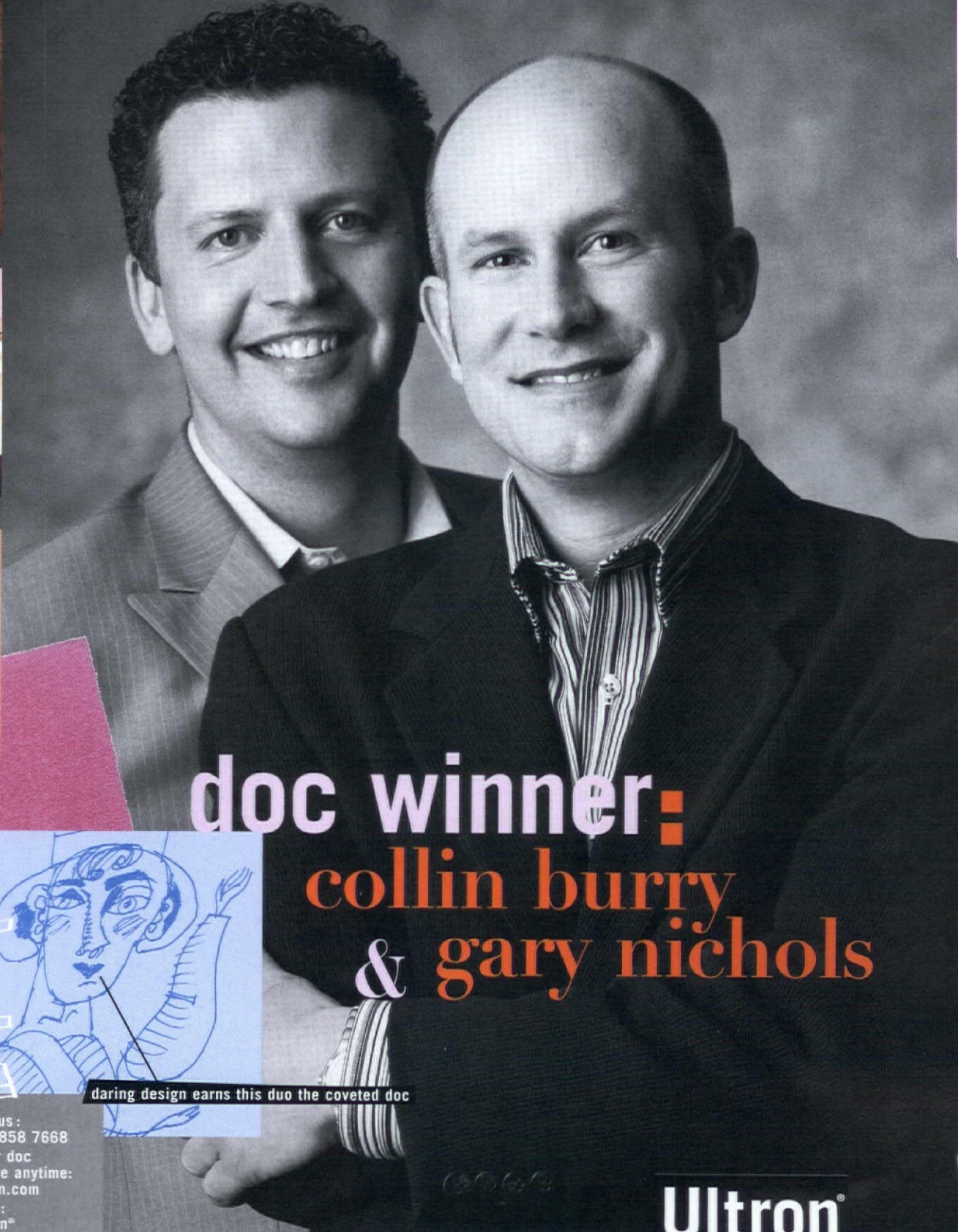
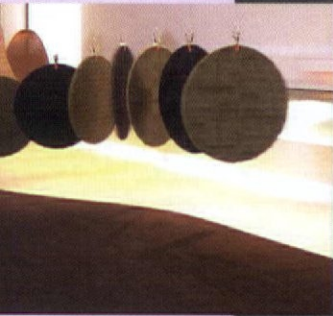
Needless to say, however, supply follows demand, so it is up to the specifier to set the course for environmental sustainability for the future. Carnegie Fabrics recently hosted a sizable group of commercial interior designers and architects for an environmental awareness tour

through several manufacturing facilities in Europe, and our executive editor, Diana Mosher, went along to chronicle the designers' developing thoughts as they learned about some of the more advanced sustainability concepts that are being practiced right now across the Atlantic. Her observations about this eye-opening experience—and the commitment to ecology that has hopefully been instilled in a handful of influential designers—appear in this issue in the practice article titled "Field Trip." As more specifiers become aware of environmental issues in this and other ways, the ones to watch will continue to grow in numbers.

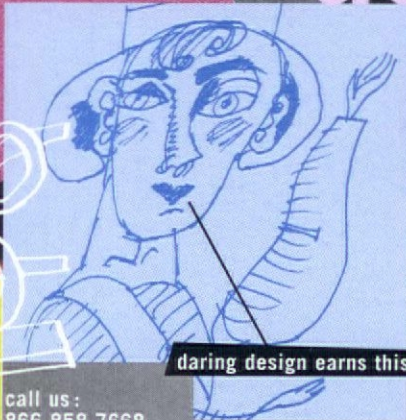
And finally, we have included a design section focusing on designers' own spaces. In truth, I normally consider these types of design stories too insular to be of much use to our readers. But in an issue about stuff they can serve an important purpose beyond the lessons learned from the challenges a designer faces when working for that most difficult of clients—another designer. Pay attention to the stuff designers specify for their own offices, and you have some sure-fire peer recommendations.

May you all get the stuff you want this happy holiday season. And if you don't, I leave you with another perspective on stuff, which I am paraphrasing from the letter of a Civil War soldier to his sweetheart: "I asked God for everything that I might enjoy in life, and I was given life so that I might enjoy all things."

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USGBC Paints Pittsburgh Green

Pittsburgh is definitely worth a visit. Not only for its proximity to two of Frank Lloyd Wright's residential masterpieces—Fallingwater and Kentuck Knob—but also for its sense of historical value, interesting architecture, walkable scale, three rivers, and 720 bridges (not even Venice has as many). In November thousands of green building industry professionals had another reason to head to Pittsburgh: the U.S. Green Building Council's second annual Greenbuild International Conference & Expo. Once known as one of the most environmentally degraded cities, Pittsburgh's subsequent environmental renaissance has inspired the building of the world's first certified green convention facility, the David L. Lawrence Convention Center. Could there be any better place to host a gathering of budding and staunch environmentalists?

Designed by Rafael Viñoly, the sleek building employs the most advanced daylighting techniques and one of the many benefits is fabulous river views during registration, in between concurrent workshops, and while catching up on phone calls. Viñoly's stunning architecture was the focus of several informal learning sessions each day as groups of attendees were escorted on behind-the-scene tours

describing the building's sustainable attributes. Offsite visits were also arranged to other local gems such as the PNC Firstside Center by Pittsburgh-based Astorino (known also for its work at Fallingwater), the nation's first and largest building to receive a LEED Silver certification. There were also poster presentations galore (including Gap Corporate Headquarters in San Bruno, Calif. by William McDonough Partners) and a plethora of traditional learning sessions. A valuable series of pre-conference workshops addressed every manner of LEED under the sun, from commercial interiors to existing buildings to retail to healthcare and laboratories.

More than 300 companies and organizations exhibited the latest green building products, systems, and technologies—everything from fabric air dispersion products to Carnegie textiles. An informal count revealed that the number of exhibitors doubled since last year's Greenbuild, which was to be expected. With the green category exploding as it is, a Greenbuild presence reinforces manufacturers' commitment to sustainability in the eyes of specifiers. Among the sponsors were the Department of Energy, Shaw, Herman Miller (the press room sponsor),

Antron, Interface, and Mannington. There were a slew of other familiar names on hand (too numerous to mention here): Armstrong, Benjamin Moore, Nora Rubber Flooring, Dow Chemical Company, and Knoll. The carpet manufacturers were perhaps the best represented and Shaw, in particular, made a splash with multiple banners alerting attendees they were walking on Shaw carpet.

But there was also room on the exhibit floor for more obscure sustainable products such as Earth Weave, a chemical-free, jute-backed wool product by Carpet Mills Incorporated; IceStone, a terrazzo-like material composed of recycled glass with Portland cement; and Paperez, a wallcovering by Eisenhart. Greenbuild's organizers tactfully situated the "Blue Vinyl" booth, manned by the film's production team, far away from the Vinyl Institute's presence proudly featuring a hanging fluorescent version of the vinyl logo seen in the Greenbuild conference book.

For more details about this year's event and Greenbuild 2004, scheduled for November 8-13, 2004 in Portland, Oreg., visit www.greenbuildexpo.org.

Celebrate a Silver Anniversary

Next month *Contract* will host the 25th Annual Interiors Awards breakfast. On January 30, 2004 at Cipriani's on 42nd Street in New York City, we will present this year's category winners and reveal our newest Designer of the Year.

Don't miss out on the excitement. Tickets can still be purchased online at contractmagazine.com/interiors and are priced as follows:

Breakfast Champion: \$3,500 for a table, which includes preferred seating, a listing in the breakfast program, and recognition during the awards presentation

Table of Ten: \$1,750

Individual Ticket: \$175 per person

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in print. on the web.

Life can get a little busy at times. And it certainly doesn't always fit between the pages of this magazine. That's why we've introduced our new internet icon. It will appear after articles to let you know when the great content you're reading is continued, and sometimes expanded, on our web site, contractmagazine.com.

Looking for our usual Question of the Month?

This month it follows our Focus article, "Ones to Watch" on page 30. After reading the article, go to contractmagazine.com and give us your thoughts and opinions.

trends

How Green Are We?

Increasingly, one of the most important questions on designers' minds is, "What green products are available for me to specify?" The truth of the matter is, there are still precious few commercial interiors products—if any—that would earn a solid A on the green scorecard. But more and more manufacturers are taking the issue seriously enough to incorporate at least some green attributes into their product designs and manufacturing processes.

Because *Contract* captures a wealth of information—including environmentally sustainable qualities—for all the entries in the Best of NeoCon® competition each June, we are in a unique position to evaluate green trends in our industry as they pertain to new product introductions to the market. In 2003, 257 products were entered into the competition, and all were required to list their green attributes (not all of them provided this information, however, which we mostly take to mean they had nothing to say on the subject). Of the 257 entries, 91 (35%) claim to use some materials or components that can be recycled; 54 (21%) claim to use post-consumer and/or post industrial recycled content; 30 (12%) claim to use managed or renewable materials resources; 45 (18%) claim to use materials that are considered environmentally friendly, including fibers, paints, coatings, finishes and adhesives; and 21 (8%) claim use of environmentally friendly manufacturing processes.

The following is a partial list of products that were entered in the Best of NeoCon® competition, with the corresponding green attributes noted on the entry forms by the manufacturer. This table admittedly represents a simplification of the issue, because all recycled content is not equal, for example, and "environmentally friendly materials" can mean a variety of different things. In addition, *Contract* makes no assurances regarding the accuracy of this information, since it is based solely on manufacturers' claims. As always, it is prudent and necessary for designers who are interested in specifying green products to engage in extensive research before specifying any product as ecologically sound. ■

Manufacturer/ Product Name	Recycled materials or components	Recyclable materials or components	Environmentally friendly materials, (fibers, paints, coatings, finishes, adhesives, etc.)	Managed/ Renewable resources	Environmentally sensitive manufacturing process	Recyclable packaging	Other
Category							
Alternative Office							
Metro Bix Expansion			•	•	•		
Dauphin Join Me					•		ISO-14001 Certification
EOC Transformer	•				•		So. Calif. AMQD
Architectural							
Partitions and Finishes							
Prismatic Infinity Desking		•	•				
IMT Modular Partition		•		•			
Joel Berman Trio	•	•					
Raleo Raleo Art/Surfaces				•			
SMED LifeSpace NEO Wall		•					
Carpet:							
roadloom							
Atlas Cranbrook/Arrowmont			•				DuPont Antron Nylon (EPP)
Bigelow Commercial Aero	•			•			
Durkan Sunset Boulevard	•						
Durkan Pointillism	•						
Invision Karakul	•						
Karastan Night Life		•					
Karastan Tribute to NY		•					
Lees Carpet rbn Collection					•		Backing requires no chemical sealant
Lees Carpet Visio Collection	•						
Mannington Ottoman			•				DuPont Antron Nylon (EPP)
Monterey All About Style		•			•		
Monterey Moresque Silk		•			•		
Mohawk StatiTuft II EverSet		•					
Mohawk Ocean Shores	•						
Shaw Flux		•			•		
ShawTek Space Matters		•					EcoTek backing
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Category	Manufacturer/ Product Name	Recycled materials or components	Recyclable materials or components	Environmentally friendly materials (fibers, paints, coatings, finishes, adhesives, etc.)	Managed/ Renewable resources	Environmentally sensitive manufacturing process	Recyclable packaging	Other
Carpet: Modular	Blue Ridge Natural Collection	*						No dyes
	C&A Floorcovering Chaos	*	*					
	C&A Floorcovering Haiku	*	*					
	Interface Flooring Biomorph					*		
	Interface Flooring Symbiosis					*		
	Lees Squared windowLace	*						
	Lees Squared City Structures	*						
	Mannington Collective Wisdom			*				DuPont Antron Nylon (EPP)
	Milliken Simply	*	*					PVC-free
	Mohawk Advanced Geometry	*	*					
Carpet Fiber	Shaw Tile Walk in the Garden	*	*					Type 6 nylon
	DuPont Antron	*				*		Environmentally Preferred Product
	Honeywell Zeftron	*	*	*		*		
	Shaw Eco Solution Q	*	*			*		
	Solutia Ultron	*	*			*		
Ceilings	Armstrong Infusions	*	*					
	Armstrong Knife Edge Axiom	*	*					
Desks	Bernhardt Shift			*	*			
	Cumberland Tantus				*			
	Krug Vestrada		*		*			
	Nat'l Office Furniture Zetro	*		*	*			
Fabrics, Leathers, Vinyls	Paoli Reflect				*			
	Woodtech XChange		*					Compliant with CA environmental codes
	Carnegie Loofah			*				Unbleached polyester
	Deepa Textiles TopNote			*				Non-toxic dyes
	Deepa Textiles Memory			*				Non-toxic dyes
	HBF Textiles Stitch	*	*					
	Innovations Natural Wovens			*				Natural glues, resins, non-toxic dyes
	Maharam Action Fabrics	*						
	Momentum Blue Soup	*				*		Reduced need for petroleum
	Pallas Textiles Jottings	*				*		Renewable energy certificates
Fabrics: Panel	Designtex In-A-Bind				*			
	Luna Equinox Collection	*						Xorel uses no chlorine or plastercizers
	Maharam Mega Nano	*						
	Montel MixMedia Cabinet				*			
Filing & Storage	Montel Smart Series		*		*			
	Off. Specialty Mod. Storage Tower		*					
	Spacesaver PowerLink		*	*		*		
	Spacesaver AisleGuard		*	*		*		
	Steelcase Universal Storage		*					
Flooring	Crossville Quartzite			*		*		
	Crossville GeoStone EcoCycle			*		*		
	Forbo Artoleum				*			
	Johnsonite rePLACE	*						Applied with no adhesives
	Lonseal LonEco Mesa							
	Mannington Brushwork Brights	*						
	NeoFloor by Lees Talus					*		ISO 14001; CRI Green Label
	Wilsonart Velocity			*				81% made from wood byproducts
Furniture Systems	Geiger/Herman Miller Settings	*		*				
	Halcon Abacus				*			
	Haworth Moxie		*					
	Kimball Xcite	*	*	*	*			
	Knoll Crinion Open Table	*		*				FSC Certified veneers
	Tayco Panelink Cosmopolitan		*	*				
	Tayco Panelink Metropolis		*	*				
	Teknion Transit Enhancements	*		*				
Tuohy Parameters		*			*			



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Category	Manufacturer/ Product Name	Recycled materials or components	Recyclable materials or components	Environmentally friendly materials (fibers, paints, coatings, finishes, adhesives, etc.)	Managed/ Renewable resources	Environmentally sensitive manufacturing process	Recyclable packaging	Other
Healthcare Furniture	Brandrud Revive Guest Center			*				CFC- and HCFC-free foam
	Brandrud Revive Patient Chair			*				CFC- and HCFC-free foam
	EOC Caterpillar	*						
	Patrician Herbie		*					
Seating: Desk, Workstation, Task	Wieland Allay Glider Series				*			
	Girsberger Presto		*			*		
	Herman Miller Mirra	*	*					
	Izzydesign Audrey		*					
	Nightingale CXO		*				*	
	Teknion Contessa	*	*					
	Global Group Ride		*	*				
	Turnstone Let's B	*	*			*		
	United Chair Tango		*					
	Brayton Switch		*					
Seating: Executive Desk	Harden Puma				*			
	Keilhauer Filo		*					No foam used
	Krug Me	*				*		90% mfg. waste recycled
	Trendway Xantos			*		*		ISO 14001; LGA certified
Seating: Side	Vecta Solis	*	*				*	
	Brayton Enea Cafe	*	*	*				
	Falcon Compasso		*					
	Gordon Intl. Sand	*	*					
	Gunlocke Amalfi		*					Finishes conform to EPA standards
	HAG H04 Communication Chair		*					
	Heller Calla		*					
	HON Olson Flex Stacker		*					
	ICF SpA PAC Chair		*					
	ICF SpA Lip Chair		*					
Seating: Sofas & Lounges	Nightingale CXO Guest		*				*	
	Patra frodo		*					
	SitOnIt OnCall	*	*	*	*		*	
	Thonet Genus		*					
	Bernhardt Fabien Baron		*	*	*			
	Bernhardt Zenith		*	*				
	Carolina Bus. Furn. Kruz		*					
	Davis Furniture Aero Bench		*	*				
	Gunlocke Tiara		*	*				
	Haworth Hello		*					Mfd. with no adhesives, chemicals
Surfacing Materials	HBF Cortona	*	*	*				
	Heller Joe		*					
	Keilhauer Kapka		*	*	*			
	Kimball Delano		*	*	*			CFC-free foam
	La-Z-Boy Exurbia		*					No molded plastic parts
	Leland Hi Fi Collection		*		*			
	Nienkamper Niilo Chair		*					
	3Form Varia Crush & Cirque	*	*					
	Facements Fresh Elements	*	*					
	KnollTextiles Ikat Blocks	*						
Tables: Conference Training	Allsteel Get Set		*					
	Davis Furniture Segno Series		*					
	HON Tercero		*					
	Nienkamper Vox Linked Tables		*					
	Sitmatic Copernicus		*	*	*		*	
	Sonoco Geo	*	*					
	Vecta au lait		*					
	Versteel Tim Meeting Table	*	*	*	*			
	Nucraft Avid		*	*	*			



Aspire™ Tables

Another big idea rolls out.

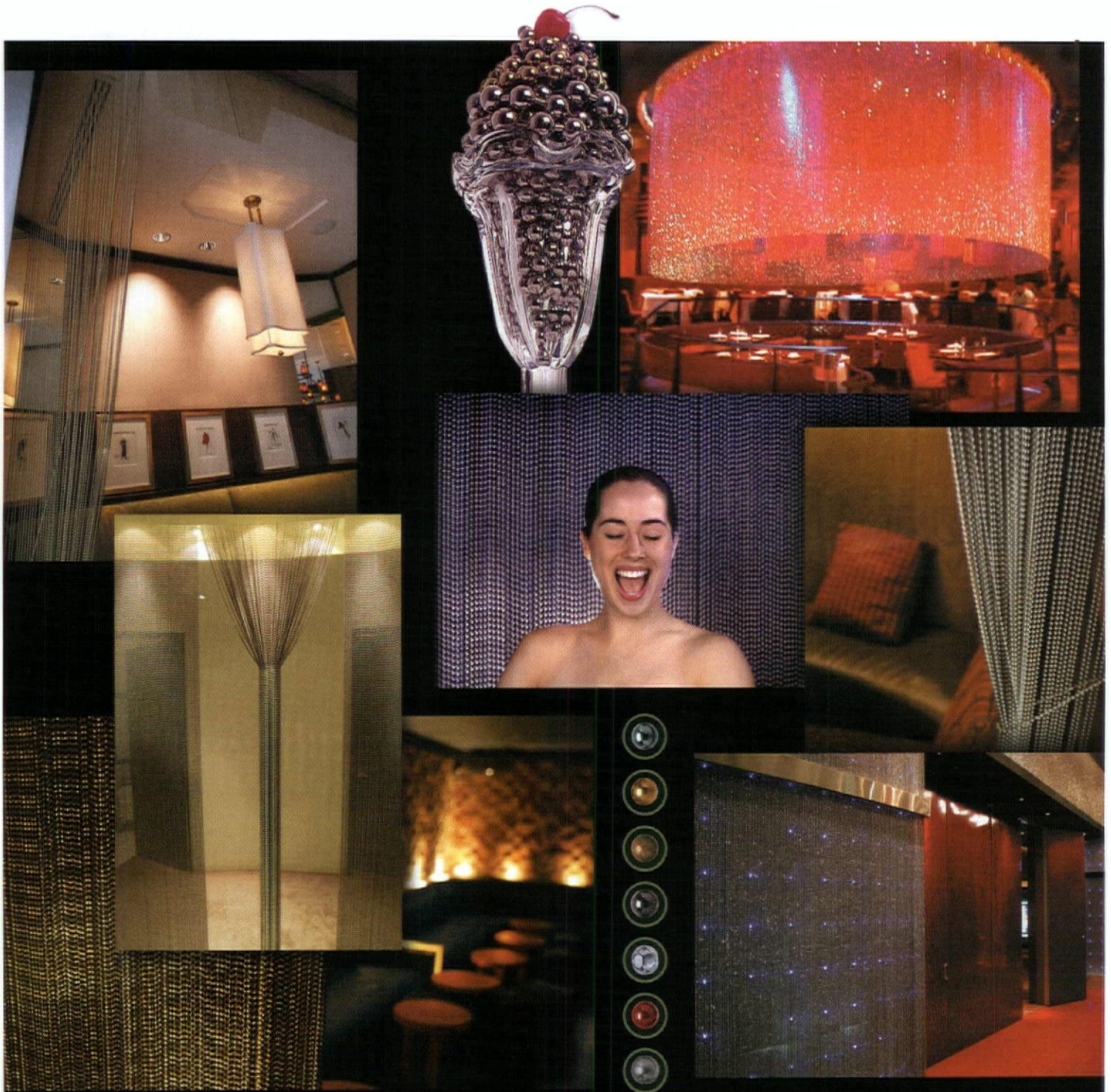
Out of the conference room, into the elevator. Kimball Office makes tables up to 16' long that simply fold and roll. Cool, kinetic tables from Kimball Office:

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Tables: Occasional	Bernhardt Fabien Baron			*	*				
	Harden Puma End Table				*				
	Leland Hi Fi Collection		*						
	Nucraft Maya			*	*				
	Raleo Varia Occasional				*				
Wall Treatments	Tuohy Finesse Collection		*		*				
	Carnegie Alternative Walls							No PVC, heavy metals, chloroline	
	DesignTex Hammered Metal	*		*				Chlorine-free	
	Genon Imprint							Greenguard Certified	
	Genon Techno							Greenguard Certified	
	Guard Fusion							Mercury and Cadmium-free	
	Len-Tex Surface iQ			*				No PVC, chlorine, heavy metals	
	Maya Romanoff Leathered Weaves			*				Unbleached paper	
	Muraspec Ballad							Mercury and Cadmium-free	
	Muraspec Chancery							Mercury and Cadmium-free	
	RJF Intl Color Advantage			*				Lead, Mercury, Cadmium-free	
	Sondra Alexander Indulgence			*				Lead, Mercury, Cadmium-free	
	Workplace Technologies	Humanscale L2 Notebook Mgr.	*	*					
		Humanscale Personal Safety Kit		*					
		KR Moeller LogiSon		*					
Mohawk Statituff III			*						
Wiremold deQuorum			*						
Furniture Systems: New Components	Allsteel Terrace 2.6	*	*					7 fabrics w/100% recycled content	
	Bretford Liquid Power & Data		*						
	Steelcase Pathways Tech Wall		*						
Office Accessories	Bretford Liquid Privacy Screens		*						
	Colebrook Bosson Zorro Screen	*					*		
	Custom Accents C.O.S		*						
	Humanscale M7 Monitor Arm	*	*						
	Industrie Design RiteArm		*						
	Industrie Design StarTrack		*						



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The Year's 10 Hottest Products

From experiments with sustainable materials to twists on contemporary classics, *Contract's* top lead-pulling products of 2003 entertain and inspire

1 Marmoleum
Passione

Taking a cue from Impressionist painters, Marmoleum's Passione Artoleum flooring uses pure colors applied in dots or stripes. The collection's vivid colors are each emphasized through the pointillist technique of using a myriad small, pure dots. *Circle No. 201*



2 Soroush Custom Rugs and Axminster Carpet
Soroush Contemporary Collection

Branches, part of a rug series in the Soroush Contemporary Collection, combines gentle flowing branches with patterned lines. It can be customized in color and size, as well as produced in hand-tufted or hand-knotted area rugs, or Axminster carpeting. *Circle No. 202*



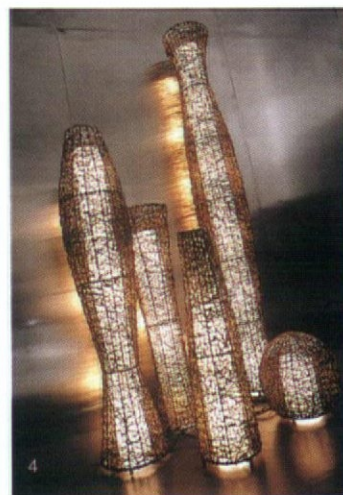
3 Vitrium
New Hope

Created for designers searching for an alternative to traditional ceramic, Vitrium's New Hope is a luxury tile line made from pure glass. Available in standard sizes, as well as custom designed pieces up to 18 by 24 inches in size, the line comes in more than 25 iridescent colors. *Circle No. 203*



4 Elite
Nito

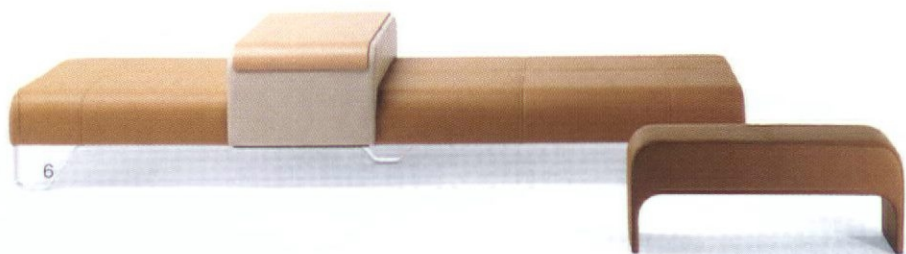
Decorative light filters through a weave of parchment paper and iron in Elite's Nito lamps. Inspired by Nitus, a trailing fern from the Philippines Islands, the Nito lamps, available for both floor and wall, come in a number of sizes. A see-through screen is also part of the collection. *Circle No. 204*



5 Énergie
Limit

Developed by Wever & Ducre in Belgium, Énergie's Limit wall sconce can be rotated 360 degrees within its base to adjust brightness. For those seeking additional control, a tempered glass shielding is also available for the cylindrical fixture. *Circle No. 205*





6 **Poltrona Frau**
Parco

A collection consisting of benches and sofas, Parco can also be used as a single or double bed. Designed by Sezgin Aksu and Silvia Suardi, Parco comes in several configurations with moveable arms, backrests, trays, and a variety of finishes and fabrics for each piece. *Circle No. 206*



7 **Kvist**
Mikado

Inspired by Mikado—an old Japanese game where players gather thin sticks in one hand and let them fall—Johannes Foersom and Peter Hiort-Lorenzen's Mikado III and IV chairs mimic the fan pattern of the sticks' fall. The chairs, made from solid beech or walnut, come with or without arms, with a linen- or leather-covered cushion. *Circle No. 207*



8 **Dedon**
Tango

Mimicking its dance namesake, Dedon's Tango line of furniture features a curvaceous chair. Crafted from hularo, a synthetic resin weaving material that features a clean polyethylene, the line is weatherproof, UV-stable, recyclable, and sustainable. *Circle No. 208*



9 **Proportion Design**
Shell

Richard Dewhurst's Shell stool and chair turn abstract spaces into functional pieces. Designed in collaboration with Proportion Design, the three-part series of chair, stool, and table is constructed from pigmented and polished double-skinned fiberglass. *Circle No. 209*

10 **VGNewtrend**
Woven Wicker Seat

Featuring woven wicker handmade to a design by Italian designers Giorgio Tesi and Raul Pemaguera (the names behind the G+R Design brand), VGNewtrend's Woven Wicker Seat is both comfortable and artistic. Oversized in scale but understated in design, its charm is suitable for a variety of settings. *Circle No. 210*



ones to watch

The industry is brimming with design talent, innovation, and business savvy, but *Contract's* editors think these manufacturers will be especially interesting in 2004

By Diana Mosher

Ahrend

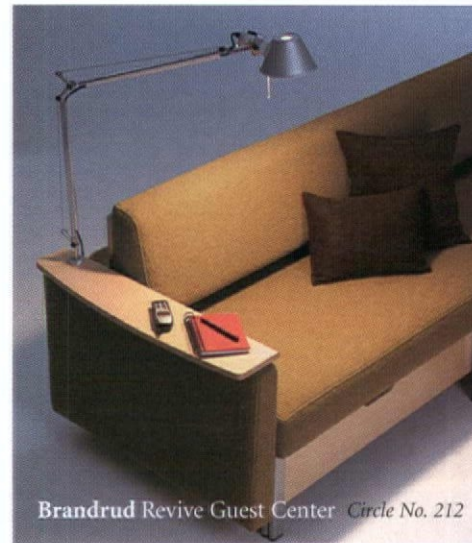
Amsterdam-based Ahrend is Europe's largest indigenous contract furniture manufacturer. But, surprisingly, it had no presence in the United States until 2002 when it created Ahrend USA and opened a showroom in New York City. In 2003, Ahrend further infiltrated the American market with the introduction of its A700 desking system, an innovative product line designed by Perry A. King and Santiago Miranda. Positioned as a space-saving, cost-cutting alternative to the typical panel-based cubicle system, A700 has generated quite a buzz, as have Ahrend's other offerings. The Dutch giant timed its arrival in the States, developing a reputation for furniture solutions that deliver visual impact while emphasizing multifunctionalism and easy reconfiguration. While we haven't heard of any specific plans for a Merchandise Mart presence at NeoCon® 2004, we think a temporary space or permanent showroom would draw a nice bit of traffic.



Ahrend 350 Circle No. 211

Why did this 107-year-old Dutch company set its sight on the American contract furniture market? According to Peter-Paul Hendriks, director of international business at Ahrend, there are three reasons. First, Ahrend predicts an economic revival here followed by renewed investments in office furniture and an increase in successful start-ups. "Also, there's a demand in the U.S. for total furnishing concepts and a growing awareness regarding optimum use of valuable office space," Hendriks adds. "And we're convinced that international businesses in general—and American companies in particular—are increasingly attracted to Dutch design. This is illustrated by the many large and prestigious orders we have received from throughout the world in the last five years." Currently, Ahrend's five-year goal is to become well-known in the U.S. as a producer of contemporary, "top class" Dutch-designed office furniture, and a knowledgeable company whose expertise goes back many decades. "In view of the exclusivity of products, Ahrend will be a highly valued niche player rather than a bulk producer," says Hendriks. "We will continue to position Ahrend as such."

Brandrud



Brandrud Revive Guest Center Circle No. 212

Architects. That very same week Brandrud took home a Best of NeoCon® gold award for its Revive Guest Center. As Auburn, Wash.-based Brandrud approaches its 50th year in business, Bobby Holt and Lee Falck, the company's new owners since 2000, are implementing changes that will enable it to build on the solid foundation established by founder Harold Brandrud, while offering products and services that address the unique needs of the people and environments for which it designs: healthcare, and learning.

"Our first suite of products for the educational market will debut at NeoCon® 2004," says Dan Caine, vice president of business development at Brandrud. "Just like in healthcare, our goal is to develop products and tools for designers and end users to create more successful environments. It's not just about pretty furniture; we're trying to shift the relationship that the furniture manufacturer has with the field." Brandrud sees itself not as a supplier, but as a partner. "Educational environments are evolving," he adds. "It's more than pulling up a chair to a desk. Today we carry laptops, mobile phones, and PDAs with us. Our new suite will enable more learning activities and support the way we learn." Designed with technology, mobility, communication, and comfort in mind, Brandrud's next generation of educational products promises to be every bit as exciting as Revive has been in the healthcare market.

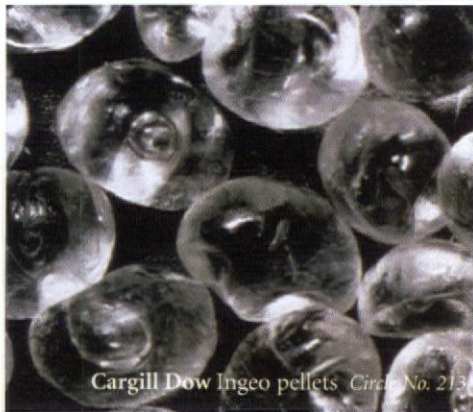
Permanent and temporary Merchandise Mart tenants pull out all the stops for NeoCon®. So it's no small feat to be recognized by the jurors of the IIDA Showroom & Booth Design Competition, co-sponsored by *Contract* magazine. Even more impressive is to win a Best of Show for a brand new showroom. That's what Brandrud did in 2003 with the help of its showroom designer, Adams Mohler Ghilino

Cargill Dow

Hundreds of players from the global textile industry gathered in New York last January to celebrate the unveiling of Ingeo, a revolutionary new fiber brand concept offered by Cargill Dow. Since it was founded in 1997, Cargill Dow has invested approximately \$750 million in research, development, and manufacturing capabilities to bring the new technology to commercial reality. Ingeo is the world's first man-made fiber derived from 100 percent annually renewable resources. The process to make Ingeo is based on the fermentation of simple plant sugars to create a proprietary polymer that can then be spun into a fiber with a natural ability to reintegrate with the Earth at the end of its usefulness. Ingeo promises excellent stain resistance, natural UV and flame resistance, and good moisture management characteristics; its performance and price are competitive with synthetic fibers made from petrochemical resources. So it's not surprising that more than 85 partners have already signed up to develop and market products under the new fiber brand. These include the Tandus Group (comprising C&A Floorcoverings, Crossley Carpet Mills, and Monterey), Lees Carpet, Interface Flooring Systems, and Interface Fabrics Group.

Cargill Dow is working with its partners to fully uncover all the possibilities that Ingeo can offer. "Some are looking at wallcoverings, other at blends for seating," says Joe Raffo, furnishings commercial manager for Cargill Dow. "Some of the larger furniture manufacturers are planning introductions of panel systems for NeoCon® 2004," he adds.

Ingeo fiber delivers benefits uniformly across the textile industry, from fibers to yarns to fabrics to products for the end user. No matter where the partners reside in the chain, they can expect the benefits



Cargill Dow Ingeo pellets *Circ. No. 213*

of a natural fiber with the performance of a synthetic.

Interface Fabrics Group

Interface Fabrics Group (IFG), an Interface Inc. company, has frequently made headlines since it launched its ecologically responsible Terratex fabric made from 100 percent recycled polyester. The Terratex brand now includes green wool and Ingeo-based textiles. As more companies realize the significance of the Terratex branding concept, the easier it has become to specify these sustainable fabrics. This was especially evident at NeoCon® 2003. Terratex was seen all over the Merchandise Mart in textiles by Pallas,



Jhane Barnes Textiles Feature Presentation
Collection *Cycle No. 214*

Designtex/Steelcase, Momentum, and Jhane Barnes. According to Paul Benotti, director of marketing and brand strategy for IFG, Terratex will be seen with Herman Miller and Allsteel at NeoCon® 2004. "We'll put the Ingeo brand under the Terratex family of products and services," adds Benotti. In its drive towards total sustainability, IFG

has recently taken new initiatives to further reduce its footprint on the Earth including a program to eliminate all harmful dyes and chemicals from its products and the conversion of 10 percent of its electrical energy needs to renewable wind energy at its Maine and Massachusetts operations.

With Terratex, IFG is committed to re-purposing materials in order to lessen the landfill load. Another way to close the loop is with textile reclamation programs like IFG's newly announced ReSKU, an initiative that's currently in the piloting stage. The challenge is to create a new generation of interior textile products from the reclaimed materials. "The logistics are tremendous. We're partnering with key customers who want to help us figure out the puzzle," says Benotti. Thanks to research and study on sustainable issues by IFG—and others—the public is beginning to understand that being environmental is much more complex than simply using recycled content.

Pantone

Global color authority Pantone made a big splash in 2002 when it launched its Pantone for Architecture and Interiors at NeoCon® in a thoroughly pink booth designed by Gensler. “Pantone enjoys enormous brand awareness. But we were entering a new marketplace and needed to make a very creative statement,” says Lisa Herbert, executive vice president of Pantone. *Contract’s* editors were among the fans, selecting the Carlstadt, N.J. company for a Best of NeoCon® Editor’s Choice Award. Pantone for Architecture and Interiors contains 1,925 colors presented in paint book style or fabric swatches. The system provides interior designers, architects, manufacturers, and contractors with a shared language to clearly specify, communicate, and manage color choices across a wide range of materials so that exact and predictable color choices can be made.



“As the interior design industry has been becoming more global, we saw that the need for a common color language was very apparent,” says Herbert. “There had been no unified system to enable members of that community to tie together all elements and materials of a project vis-a-vis color.” Herbert also notes that with materials being sourced via the Internet, there’s a need to search and sort by color. However, Pantone did its homework before jumping in with Pantone for Architecture and Interiors. “We enlisted the help of firms such as Gensler to research the project for us to see if it was viable,” says Herbert. Since then an ancillary product, Color Cue, has been introduced. Color Cue enables designers to click on any unknown sample or material and obtain a Pantone color reading. Autodesk’s Architectural Studio 2—the first software package to support the new Pantone for Architecture and Interiors color palette—provides Pantone colors in a scrollable list of swatches. What can the industry expect to see from Pantone in the future? Other high profile alliances seem likely and, for sure, lots more color choices.

3Form

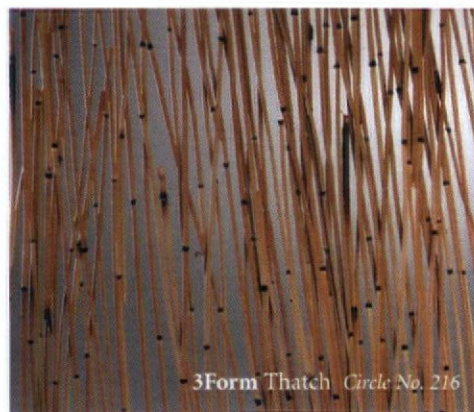
Up until two years ago, when 3Form’s president Talley Goodson took over the family business from his father, Raymond, 3Form was Simtec, a talented but behind-the-scenes producer of translucent resin products for the A&D community and furniture manufacturers like Armstrong, Allsteel, and Knoll. The wonderful benefit offered then and now—besides one million combinations of materials from hand-made Asian fiber papers to carbon fiber from the Aerospace industry, as well as flexible three-week lead time for most orders—is the company’s ability to fulfill even the smallest, one-sheet need at a competitive price. “Today more than ever designers and architects want to put a unique stamp on projects,” adds Goodson. “We provide a materials system that allows them to do that.”

When Goodson rebranded the company, he brought on board significant design, marketing, and sales capabilities. Not long after, 3Form launched its own branded line of translucent resin panels: the Varia Collection. In 2003, Pure CRUSH—made from 100 percent post-consumer recycled glass that’s been crushed, washed, and pressed in 40 percent resin—won a Best of

NeoCon® Silver Award.

“My dad is thrilled with the business right now,” says Goodson. “He always had a vision of creating a new materials category. We’re seeing tremendous growth,” he adds. “We gained global reach very quickly. We have 60 reps around the world.”

3Form manufactures its wares at a single location in Salt Lake City. A member of the United



States Green Building Council (USGBC), 3Form makes its products from PETG resin which can be recycled as part of the PET stream (PET is the primary raw material used in the production of soft drink bottles). Some Varia panels contain insert layers that necessitate recycling as part of a lower-level stream. But 3Form is actively working to replace all non-compatible insert layers through new technologies in order to enhance overall recyclability. ☐

:// What manufacturers would be on your list of Ones to Watch? Visit our Question of the Month at contractmagazine.com



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Setting the Course

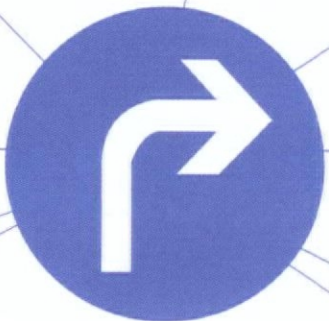
Armed with passion, commitment, ingenuity, and talent, these designers aim to make good design great

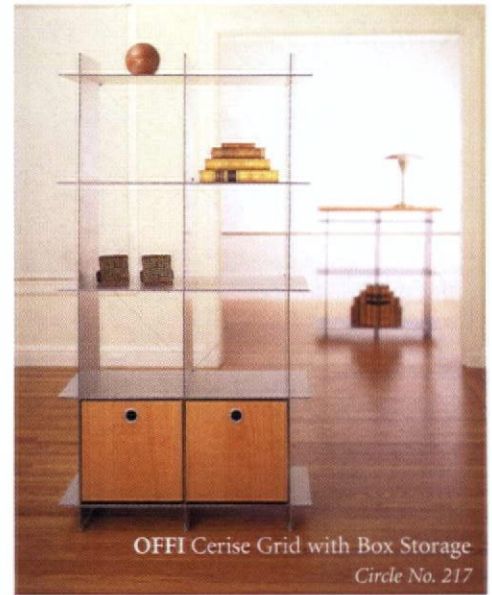
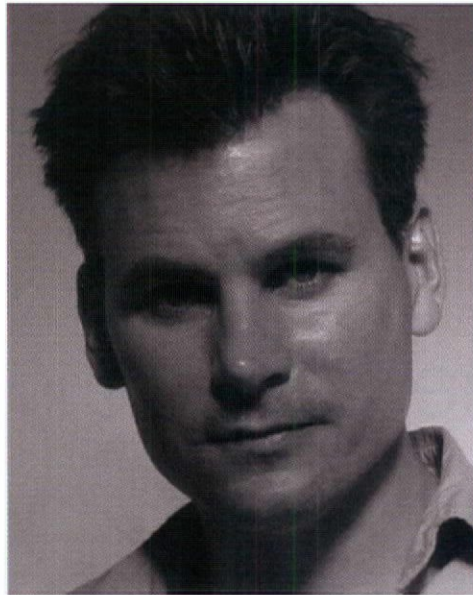
By Katie Weeks

What's the key to great design? Whether designing an ergonomic chair or a keyboard tray, it's the relentless pursuit of the new—new ideas, shapes, forms, and materials. The fight is a challenging one: There are tight budgets to surmount, curmudgeonly clients to convince, and molds to be broken. Luckily, there are designers out there who insist on pushing previous boundaries and raising the bar.

Of course, defining a great product isn't so much checking off a list of requirements—Is it green? Ergonomic? Attractive?—as it is a feeling deep down inside. When in the presence of truly innovative and creative objects or environments, you know it. "Design is a differentiator, regardless of price point, and if you do it right people will respond," notes Brian Graham, one of 10 designers profiled on the following pages.

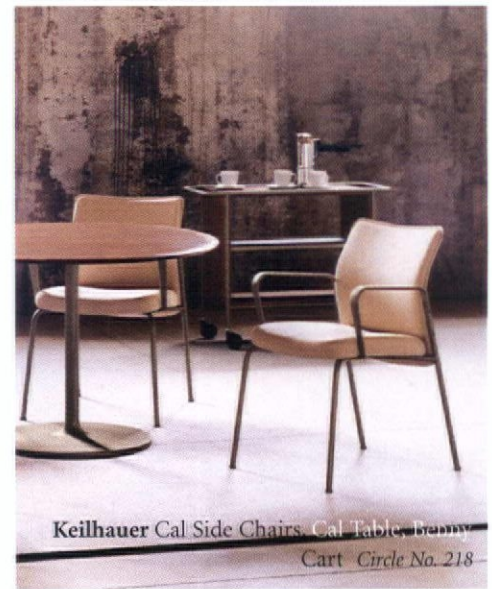
From Niels Diffrient's Freedom Chair to Emanuela Frattini Magnusson's Spinneybeck Leather Tiles to Suzanne Tick's Imago surfacing for KnollTextiles, the work of these designers makes clients, colleagues, and average Joes not only notice great design, but appreciate it as well. For them, great design isn't an objective—it's a must. And for that, we recognize their dedication and willingness to make us all work a little harder. ■





OFFI Cerise Grid with Box Storage
Circle No. 217

After nine years as a designer for Metro —where he worked alongside Brian Kane and Brian Graham—Mark Kapka went independent in 1997 and has since collaborated with top-notch manufacturers including Keilhauer, Howe, and OFFI & Company. His products are sophisticated, innovative, and versatile, aiming to satisfy both the retail and contract markets. “In recent years, commercial interiors have widely become more informal and domestic, while homes have increasingly become places of work, in addition to simply living environments. Overall there’s been a changing approach to both work and lifestyle, which necessitates furniture to bridge these environments,” says the San Francisco-based designer. With this in mind as he crafts future pieces, he notes, “I would hope that with each project there’s a broadening of knowledge, skill, and awareness that translates into a more highly realized product next time around.”



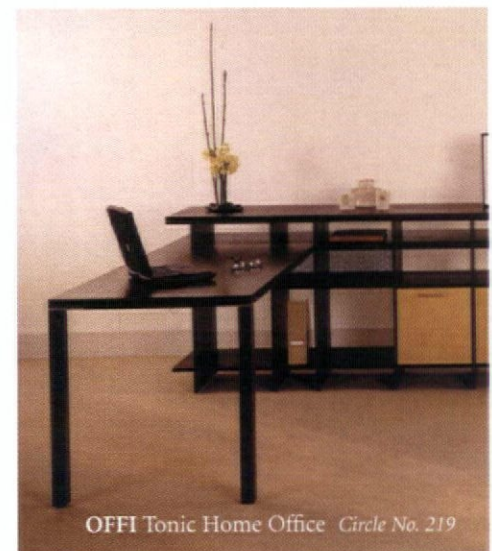
Keilhauer Cal Side Chairs, Cal Table, Bummy Cart
Circle No. 218



Keilhauer Simple Chair Circle No. 221



Keilhauer Ruben Side Chairs Circle No. 220



OFFI Tonic Home Office Circle No. 219



Boyd Lighting Soleil Lantern Circle No. 222



Jiun Ho Carmelo Armoire Circle No. 223



Jiun Ho Moribana Round Coffee Table
Circle No. 224

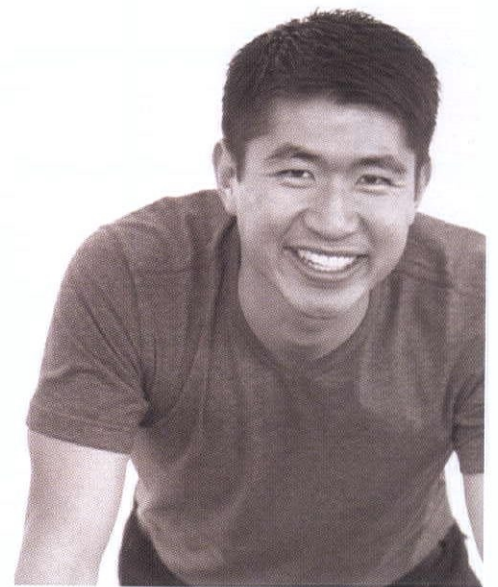


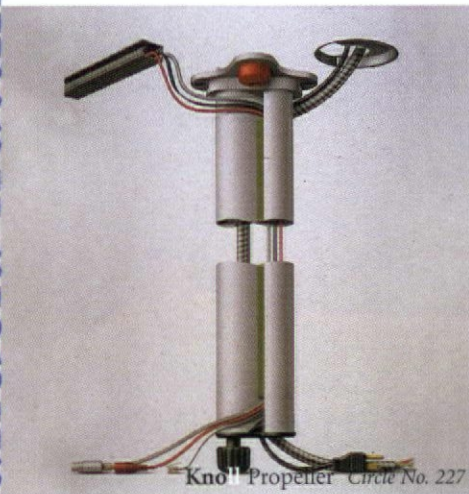
Jiun Ho Madras Daybed Circle No. 225

"I like combining the old and the new, East and West, and the past and the future to create something that is unique and timeless," says Jiun Ho, a San Francisco-based designer. Mixing cultures to create harmony is a strong theme in Ho's work and life. Since coming to America 12 years ago from Malaysia, he has quickly carved out a name for himself in the residential, commercial, and hospitality arenas. At 26, he became one of the youngest designers to launch his own design company, Jiun Ho Inc. While he's currently designing a collection of outdoor and indoor accessories, his past work includes The Jiun Ho Collection of top-end custom furniture and rugs and The Soleil Collection from the Kentfield division of Boyd Lighting. "I love to design and actually design new products almost every day, especially when I travel," he says. "I like to keep pushing limits and stretching my imagination to see where it takes me both in life and in design."



Jiun Ho Nagpur Chair Circle No. 226

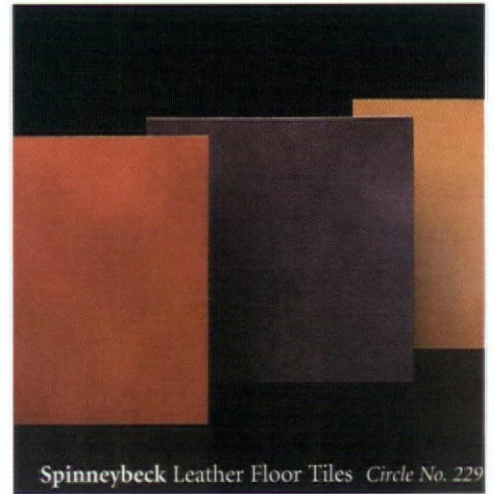




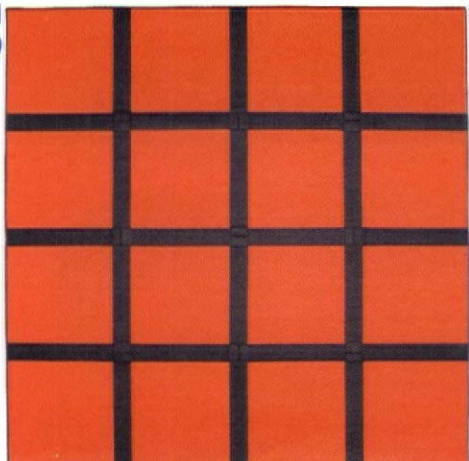
Knoll Propeller Circle No. 227



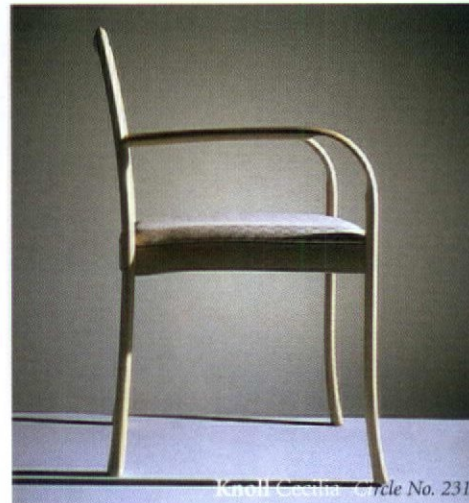
Spinneybeck Diagonal Bag Circle No. 228



Spinneybeck Leather Floor Tiles Circle No. 229



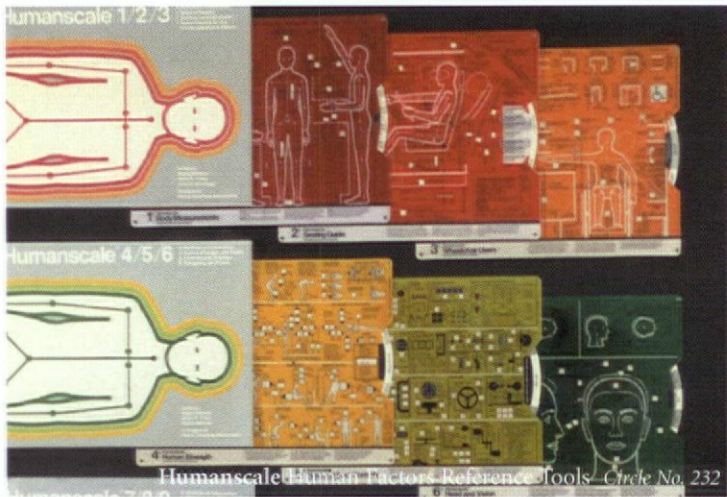
Spinneybeck Leather Rug Circle No. 230



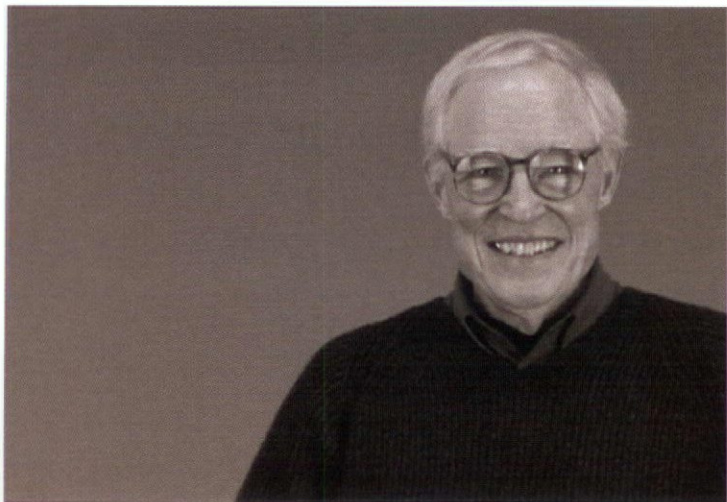
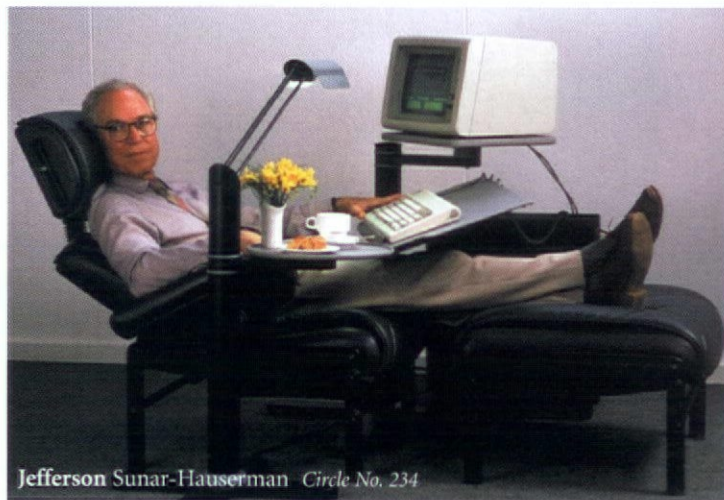
Knoll Chair Circle No. 231

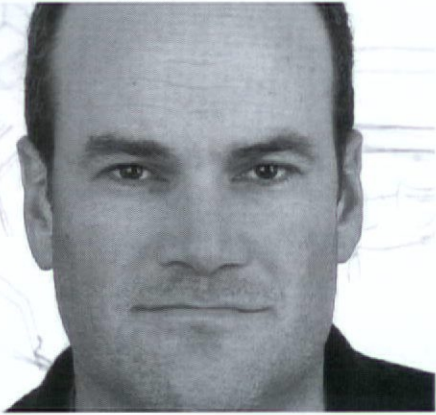


Having explored industrial design as a natural extension of her work as a world-renowned architect, Emanuela Frattini Magnusson continues to wow clients and consumers. Trained in Italy under the tutelage of her father, Gianfranco Frattini, she has carved a name for herself with the simple goal of continuing to work on different issues and to make a contribution. Having operated her own firm, EFM Design, since 1985 in London and Milan and, since 1990, in New York, her client roster includes Knoll, Spinneybeck, AIGA, Steuben Glass, and Montina. "My background and my education are rooted in Italian rationalism," she says of her style. "I start with the function and want to add cultural context."

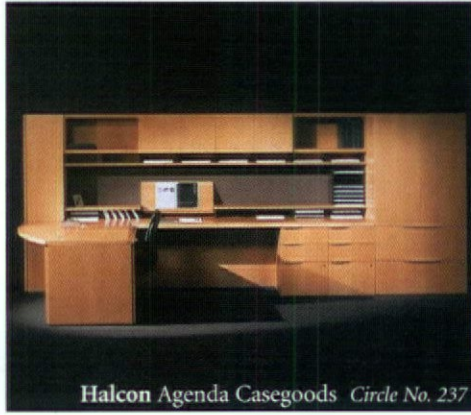


From the breakthrough Diffrient chair for Knoll to his more recent Freedom chair and saddle seat for Humanscale, Niels Diffrient's designs have reaped accolades for years, including the National Design Award from Cooper-Hewitt, National Design Museum. Years after starting out, he remains at the top of the industrial design crop. In refusing to sacrifice function for form or vice versa, he champions designs where engineering and appearance go hand in hand. "In the products I choose to design I devote considerable effort to human factors (ergonomics) principles in order to guide the functional/technical development, which in turn inspires the ultimate appearance," he says. "All aspects of the product interact for mutual enhancement to create a unified aesthetic whole in which performance and appearance are integral and indivisible. To me, this makes good sense for the user, for business, and the culture."

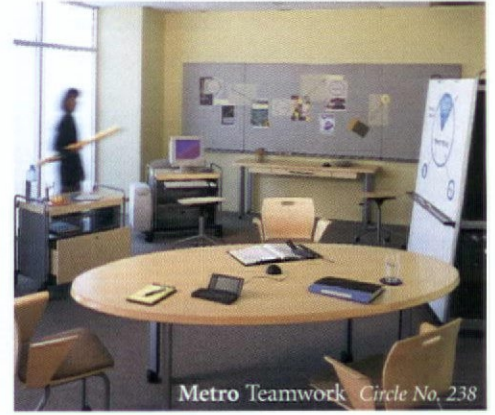




Bandon Martin Bratrud *Circle No. 236*



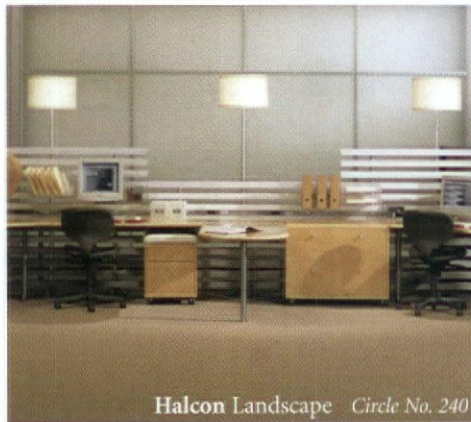
Halcon Agenda Casegoods *Circle No. 237*



Metro Teamwork *Circle No. 238*



Geiger Lumen *Circle No. 239*



Halcon Landscape *Circle No. 240*

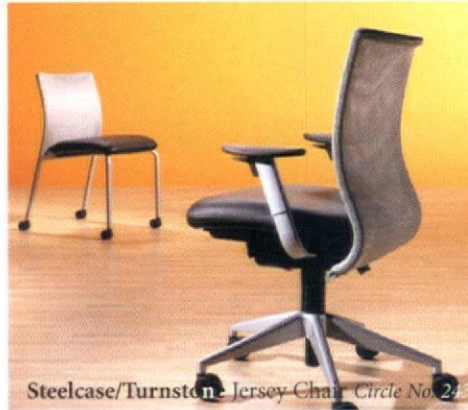
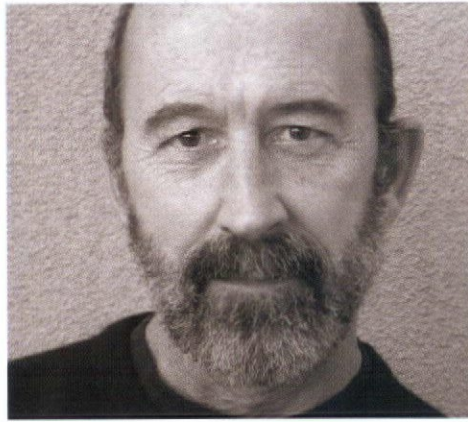


Geiger Lumen *Circle No. 241*



Halcon Cadence *Circle No. 242*

Although he started out focusing on interior design, Brian Graham soon became hooked on furniture design. "I had the occasion to design furniture specifically for clients. It was interesting to me; the scale, the materials, and the sense of creating objects intrigued me," he recalls. Under his own firm, San Francisco-based Graham Design, he has crafted pieces for Baker, Bernhardt, Falcon, Geiger International, Halcon, Martin Bratrud, and Metro. The exciting challenges of industrial design, he says, lie in what designers themselves are willing to take on. After all, he says, "we can observe and record, and we can think and plan and create a vision of the future—a set of skills in short supply in some areas of the world, including our own country."



Steelcase/Turnstone Jersey Chair Circle No. 243

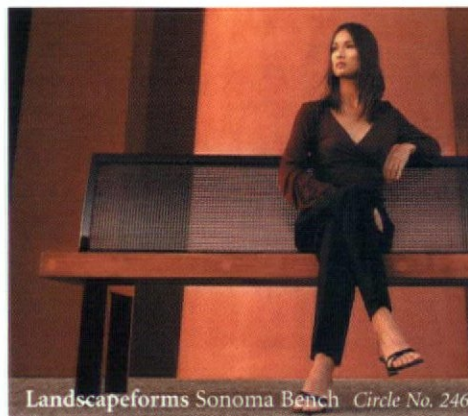


Howe Utility Collection designed with Mark Kapka and Brian Graham Circle No. 244

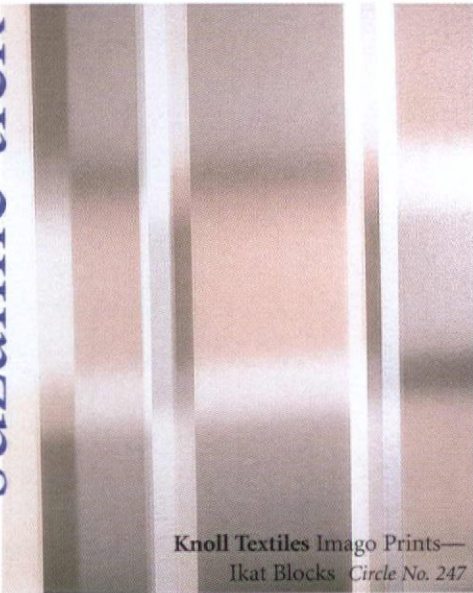
When we sit on Landscapeforms' Hyde Park Bench or Turnstone's Jenny Lounge, we relish Brian Kane's ingenuity. We should also be thanking his high school guidance counselor, Mr. Babbitt, who steered Kane toward industrial design. "I remember vividly how he pointed to the objects in his office—the chair, the clock, and even the cars out in the parking lot—and told me, 'Everything has to be designed. That's what an industrial designer does,'" Kane recalls. And design he has. His résumé includes a stint in Italy under Silvia Coppola, a stretch as partner at Metro, and, since 1989, principal of Kane Design Studio. As for the future? "I'd like to design a furniture icon in a new material and a new process," Kane says. "I'm actually reviewing prototypes of an idea that I think approaches this goal."



Metro Rubber Chair Circle No. 245



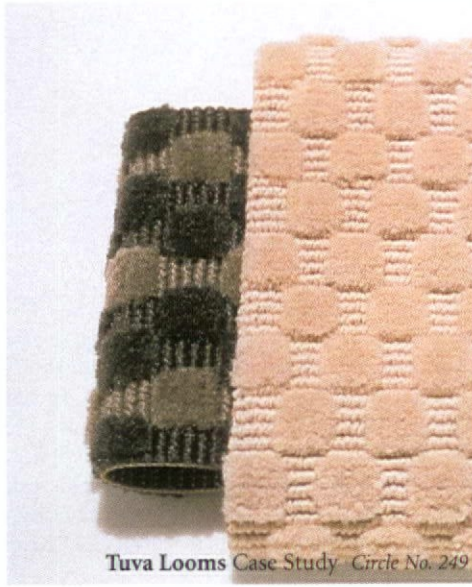
Landscapeforms Sonoma Bench Circle No. 246



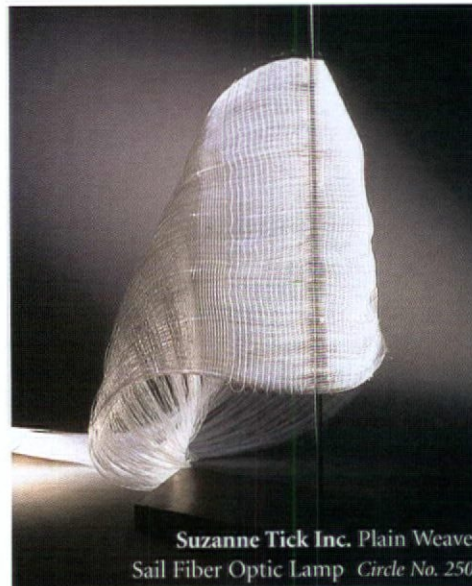
Knoll Textiles Imago Prints—
Ikat Blocks Circle No. 247



Knoll Textiles Diamond Plate Circle No. 248

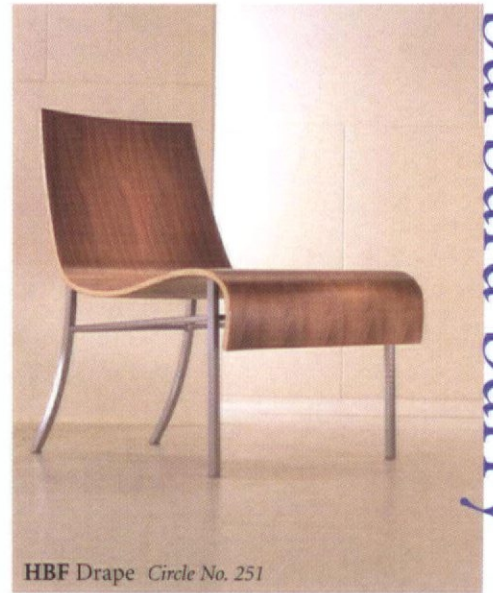


Tuva Looms Case Study Circle No. 249



Suzanne Tick Inc. Plain Weave
Sail Fiber Optic Lamp Circle No. 250

A textile weaver by training, Suzanne Tick delights in exploring alternative uses for fabrics and the process of weaving. The results are innovative products including her recent woven fiber optic lighting and Knoll's Imago surfacing material. "I'm constantly looking for, and being inspired by, new materials and textures that I can translate into interior products," she says. Her quest for new uses and products benefits her many endeavors, whether it is in running her own firm, Suzanne Tick Inc., serving as creative director for KnollTextiles, or designing woven carpets for Tuva Looms. Of the future, she says, "I really want to continue in this vein and develop ways of using fabric that no one has ever thought of before."



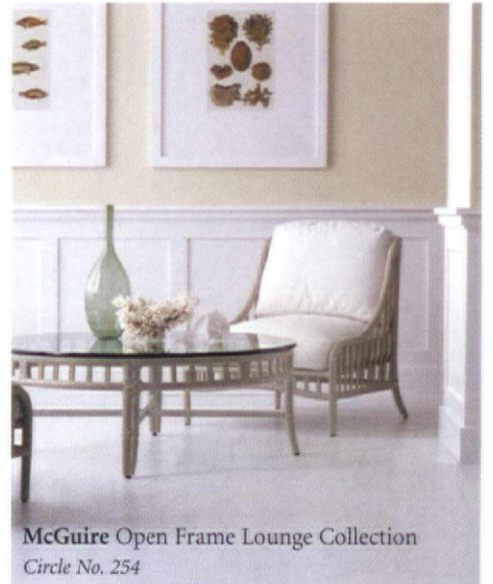
HBF Drape Circle No. 251



HBF Scoop Circle No. 252



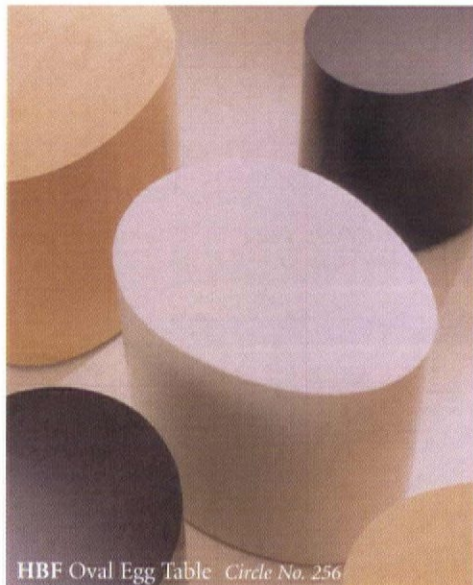
HBF Hourglass Table Circle No. 253



McGuire Open Frame Lounge Collection
Circle No. 254

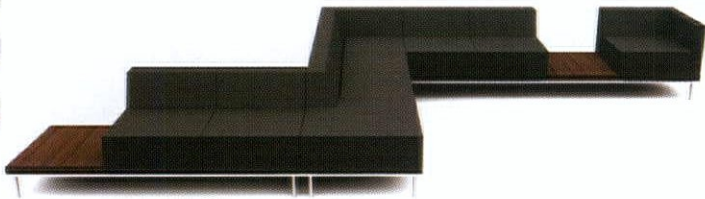


McGuire Oval X Back Dining Chair
Circle No. 255



HBF Oval Egg Table Circle No. 256

In discussing outstanding, graceful, and artistic industrial design, mentioning Barbara Barry is a must. Since founding her eponymous, Los Angeles-based firm in 1985, Barry has continued to amaze and inspire clients and manufacturers with her sophisticated style of casual elegance. It's no wonder why companies including HBF, Boyd Lighting, Blueridge Carpets, Kravet, and Tufekian have jumped to form partnerships with her. Inspired by the natural world, Barry says her goal is simply "to have more people have better access to good design."



Source International Modular Lounge Collection *Circle No. 257*

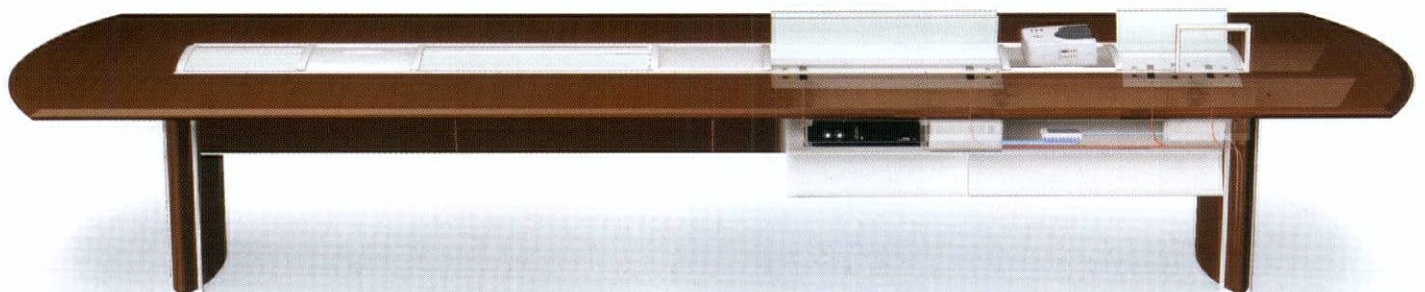
Integrating a fundamental simplicity with complex functions, innovative mechanics, and new materials drives the work of TURN Design, a division of Melia Design Group, a communications design firm in Atlanta. "It's industrial design from a holistic perspective," says Aaron DeJule, TURN's director of design. "We are always looking for the next breakthrough idea or concept that will change or shift perceptions. But for us, success is creating timeless products that achieve their intended purpose in function, with beauty and style. We want to leave a legacy of timeless products," according to the three principals—DeJule, Mitch Bakker, and Mike Melia. With products like Nucraft's AVID table and Maya collection of occasional tables, consoles, and benches in its repertoire, TURN is well on its way to crafting that legacy.



Nucraft Maya Collection *Circle No. 258*



Mitch Bakker, Mike Melia, Aaron DeJule



Nucraft AVID Table *Circle No. 259*



Kimball Office Delano Seating Circle No. 260



Epic Furniture Epic Collection Circle No. 191



AGI Grand Salon Lounge Circle No. 192



AGI AerDyn™ Guest Armchair Circle No. 193

"I was always going to be an industrial designer," says David Allan Pesso. "It was in my DNA. Industrial design found me." No surprise then, that Pesso, managing principal of New Studio in Southern Florida, has already designed and licensed more than 130 products, including goods for AGI/KI, Epic Furniture Group, Herman Miller, Kimball Office Group, and Tuohy. "I constantly strive for clean reduced geometry, devoid of extraneous details and always with an emphasis on manufacturing economies," he says. In doing so, his style avoids a specific style label. "My goal is to remain a creative, strategic resource that consistently provides innovative, original, and value-added product content to my manufacturing partners," he says of the future.



Campbell Contract Orbit Series Circle No. 194

design



design by committee

An integration of old and new, Perkins & Will's sleek Minneapolis office showcases its creative, collaborative, and adaptive reuse talent

By Diana Mosher
Photography by Dana Wheelock

At the onset of every interiors project, Perkins & Will guarantees its clients an interactive design process. The inclusion of end-users helps ensure a successful outcome while minimizing the potential for lengthy and costly changes. But whose vision should prevail when the firm is designing its own office space? When the Minneapolis branch of Perkins & Will decided to relocate, the firm's 45 employees were invited to share their various visions.

There was much to do. After nearly a year of looking at class A and B real estate all over the city, the search team had fallen in love with a derelict 1918 building on Nicolett Avenue. It had been unoccupied for at least a decade and was "a

pretty disgusting environment," according to Jim Young, principal of Perkins & Will, Minneapolis.

"But we could see a spark," he adds. "There was a certain energy." And renovating a building in the heart of downtown Minneapolis was appealing, because it represented Perkins & Will's sustainable philosophy of using architecture from the past rather than tearing down and building new.

"We started meeting with the staff early in the process, conducting internal focus groups, and listing all concerns. The space wasn't designed by one individual," explains Young, who served as the leader and was responsible for managing the ideas and creativity of all. "Classic and

Project Summary



contemporary were blended to create a new future in architecture,” says Young. “When you design by committee, there exists that danger of the blending not happening, but this project turned out really nice. It flows well. It feels good. We’ve received a tremendous amount of compliments from [people] outside as well.”

The classic motif and patterns inspired an integration of light, bright, and contemporary elements that begin on the ground floor lobby—with its transparent and inviting façade—and continue on the second and third floors where Perkins & Will resides. Architectural metaphors are communicated through the use of angular planes, and a gallery feel is evoked by a neutral color palette and understated materials. White

terrazzo conveys a sleek aesthetic as does the smooth, but durable, white epoxy airplane hangar paint that brightens the canteen floor.

In accordance with the wishes of the employees, Perkins & Will’s new Minneapolis office has a variety of meeting spaces to accommodate different presentation styles. And the consensus was that human resources and accounting are the only functions that require private offices. All others share an egalitarian environment. “Everyone can see each other and hear movement,” says Young. “There’s an energy and buzz in the air. That’s what design is all about.”

Who

Project/client: architect, lighting designer, interior designer: Perkins & Will; James E. Young, ASID, CID; William Lyons, ASID, CID; John Spohn, CID. **General contractor:** MP Johnson Construction. **Technology:** SPL Integrated Solutions, Principal Fixture and Millwork. **Developer:** Ryan Companies. **Photographer:** Dana Wheelock, Wheelock Photography.

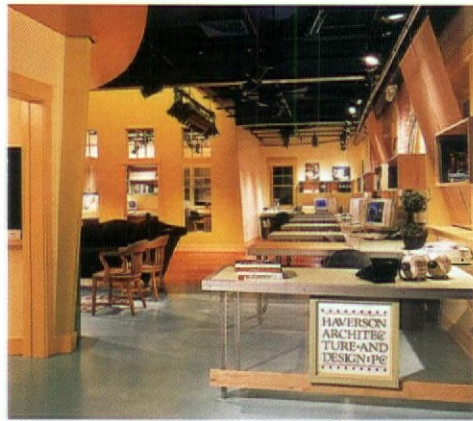
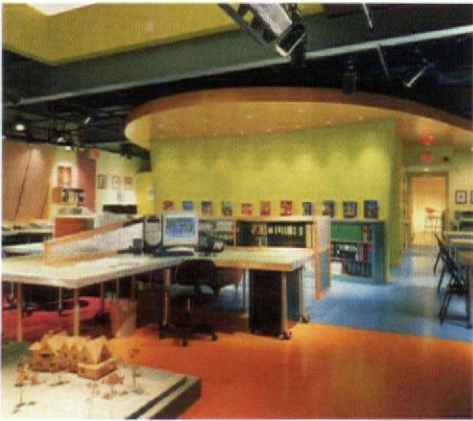
What

Paint: Sherwin Williams. **Laminate:** Formica. **Dry wall:** USG. **Flooring:** Viking Terrazo (pattern designed by Perkins & Will), Dur-A-Flex (painted concrete). **Carpet:** Bolyu. **Ceiling:** Armstrong. **Lighting:** Juno, Tech Lighting. **Doors:** Custom maple. **Door hardware:** Schlage. **Workstations:** Customized Pique. **Workstation seating:** Herman Miller. **Lounge seating:** Palazzetti, ICF. **Upholstery (lounge chairs):** Unika Vaev. **Conference table:** Custom design by Perkins & Will (construction & installation by Principal Millwork and Fixtures). **Dining table:** custom designed by Perkins & Will w/ table base & construction by Principal Millwork and Fixtures. **Other tables:** Black granite counter, custom designed by Perkins & Will w/ installation by Twin City Tile & Marble. **Credenza in conference room:** Custom design with construction & installation by Principle Millwork and Fixtures. **Files:** Allsteel. **Shelving:** Custom maple. **Architectural woodworking:** Principle Millwork. **Cabinetmaking:** Principle Fixture & Millwork. **Signage:** Custom Gruppo. **Elevators:** Otis.

Where

Location: Minneapolis, MN. **Total floor area:** 20,000. **No. of floors:** 2. **Average floor size:** 10,000 sq. ft. **Total staff size:** 45. **Cost per sq. ft.:** \$35.

design



Home Office

Located in a historic district, Haverson Architecture and Design created its Greenwich, Conn. studio in a barn-shaped building that showcases its distinctive design

By Danine Alati
Photography by Paul Warchol

There very well may be no place like home. But for husband- and- wife design team Jay and Carolyn Haverson of Haverson Architecture and Design, their studio in Greenwich, Conn., comes in a close second. Relocated from rented space in a four-story building downtown—that was “so disjointed employees couldn’t see each other,” according to Carolyn Haverson—into property purchased in a nationally designated historic district, the new studio succeeds in giving the 16-employee firm the open plan collaborative setting it sought.

Situated in a two-story, barn-shaped building at the back of a quaint house in suburbia, the exterior of the structure was restored to maintain the character of the neighborhood, but the interior offers a fresh aesthetic. The studio “functions as a utilitarian, fluid work environment, flexible for workers and freelancers,” Jay Haverson says. And the second floor provides much-needed library and archive space.

“The look combines the traditional with the contemporary,” he says. “We wanted to create something comfortable, something that would be enjoyable and refreshing every day.” Formerly an auto repair shop built in 1924 and renovated in the ’80s, the barn offers a lofty feel with a 35-ft.-high core atrium topped with a skylight that

floods the studio with natural light. Lighting is layered with task and natural illumination supplemented by accent lighting that may be adjusted to accommodate various work needs. “We created a dark, blacked-out ceiling with theatrical lighting, augmented with recessed lighting,” Jay Haverson adds.

Simple architecture reflects the tone of the design firm, but daring use of color forms this “theatrical space.” The designers wanted design symmetry, with everything situated around the center and workstations positioned around the periphery. A collaborative conferencing area and reception are located up front, with the principal’s office set to the rear, flanked by one studio and corresponding studio director on either side. Accentuating the symmetry of the space, the floor plate was divided into four color-coded areas for visual organization and easy wayfinding. Yet a cohesive element exists throughout.

“We selected bold, contrasting colors to maintain a strong architectural element,” Jay Haverson says. A primary hue of “cheerful, optimistic yellow” presents a good backdrop against sandblasted brick, the designers note. And Carolyn Haverson adds, “Color and materials are critical elements intended to metaphorically convey the flavor and lively characteristic of the firm’s design signature.” ©

Project Summary

Who

Project, client, architect, interior designer, general contractor, lighting designer: Haverson Architecture and Design. **Structural engineer:** Rodney Gibble Engineering. **Mechanical engineer, electrical engineer:** MGJ Engineering. **Photographer:** Paul Warchol Photography.

What

Paint: Benjamin Moore. **Laminate:** Armstrong. **Dry wall, ceiling:** USG. **Masonry:** Sandblasted existing brick. **Flooring:** Poured concrete with Benjamin Moore paint. **Lighting:** Hasco, Lightolier, Times Square. **Doors:** Brosco. **Door hardware:** Schlage, Sun Valley. **Glass, window frames, wall systems:** Weathershield. **Window treatments:** Custom by Karen Fecenko, Lyon Fabric, Impala Glistenette. **Reception desk:** McNichols Co. **Lounge seating:** Custom by Munrod. **Conference seating:** L&B Empire. **Conference table:** Custom by: Hibernian Millwork. **Workstations, other tables, shelving, architectural woodworking, cabinetmaking:** Custom Architectural Millwork. **Workstation seating:** Global Upholstery Co. **Files:** HON. **Signage:** Northeast Graphics. **HVAC:** Trane. **Fire safety, security:** Sonitrol. **Plumbing fixtures:** American Standard.

Where

Location: Greenwich, CT. **Total floor area:** 6,000 sq. ft. **No. of floors:** 2. **Average floor size:** 3,000 sq. ft. **Total staff size:** 15. **Cost/sq. ft.:** \$100.

design



Southern Exposure

Newly merged RTKL sheds light on how to successfully achieve a collaborative work environment: Do it yourself

By Danine Alati
Photography by Barry Grossman

Everyone knows that doctors make the worst patients, and it may be safe to assume that architects make the worst clients. So when South Florida-based Howard Snoweiss Design Group merged with RTKL in Miami a few years back, and more than 15 designers with different styles, tastes, and ideas set out to design their own studio, no one was quite sure of the result. Luckily, the collaboration yielded a highly representative space in suburban Miami-Dade County.

"We did what we always tell our clients not to do," recalls Wendy Mendes, RTKL vice president in charge of the project. "We picked a place and got a design team together too late." With the previous studio in a building scheduled for demolition, RTKL had no flextime, and the extremely fast-tracked project was completed in six months flat. According to Mendes, budget and scheduling constraints were as tight as with any other job, but the expectations of the client/designer were greater.

With few real estate choices within price range, the third floor of a four-story atrium building provided adequate space in a suburban village setting. However, the L-shaped floor plate was ripe with obstacles. Columns on a regular grid and stifling 8-ft. ceilings challenged the designers to create a collaborative environment. Interactive areas like conferencing and library space stand at the front entry, with studios grouped together at the back. A circular hub, set at the elbow of the L-shape, accommodates a lunchroom, rest rooms, and a flexible, walk-through marketing zone that showcases the firm's work. "It's a noisy place where people cross and intermingle. There's lots of hustle and bustle in that area," Mendes notes.

"We never wanted this studio to appear ostentatious," Mendes adds. "So we carefully selected areas to make an investment." Dollars were spent on constructing a new all-glass entryway and selecting appropriate lighting. Throughout the studio, lighting plays an integral role; it can make a huge impact, yet it's not something that an onlooker would perceive as visibly expensive, Mendes explains. From the entryway, the reception area flows into the library area. "Curtains provided an inexpensive solution to defining space without enclosing an area. Money was spent on the lighting and not the fabric," she reveals. Adding a degree of luminescence to the white, sheer material, the right lighting enhances a high-end aesthetic.

"We wanted to provide a stimulating but neutral backdrop—classic and timeless," Mendes says of the interiors. "If our work was strictly corporate, we could have used more color. But when doing a cross section of projects, we opted for neutral materials and colors, so as not to compete with our work." Light, clear—not muddy—colors of white, blue, and gray hues work well with the unique quality of natural light in South Florida. "Use of red is a precious thing," Mendes adds. The firm color is reserved for special accents only.

As a client and designer satisfied with a job well done, RTKL is pleased that the new cohesive design studio succeeds in grouping the newly merged firm as a team. "We are now projecting with a different mindset," Mendes says. "We're looking with better binoculars into the future." ☐

Project Summary

Who

Project: RTKL Miami. **Client, architect, interior designer, lighting designer:** RTKL; Wendy Mendes, Debby Neve, Randi Rodriguez, Ray Duran, Marilyn Jahn, David Chason, design team. **Structural engineer:** LIVS. **Mechanical engineer, electrical engineer:** KAMM Consulting. **General contractor:** City Construction. **Photographer:** Barry Grossman, Grossman Photography.

What

Wallcoverings: Carnegie Xorel. **Paint:** Benjamin Moore. **Laminate:** Formica. **Carpet/carpet tile:** Constantine. **Flooring:** Cambria. **Ceiling:** USG. **Lighting:** Starfire, Cooper, Insight, Bruck, George Kovacs, Highlights. **Glass:** Giz Studios. **Workstations:** Knoll, Custom. **Workstation seating:** Harter. **Lounge seating:** Holly Hunt, Lifestyles. **Cafeteria, dining, auditorium seating:** Custom, Design Within Reach. **Other seating:** Herman Miller, Design America, Bernhardt. **Upholstery:** Maharam, Holly Hunt, The Designtex Group. **Conference table:** Nucraft, Knoll. **Other tables:** Lifestyles. **Files:** Office Specialty. **Architectural woodworking:** Cayman. **Cabinetmaking:** A&M. **Planters, accessories:** Gainey Ceramics. **Signage:** Laws Architectural Signage. **Plumbing fixtures:** Kohler.

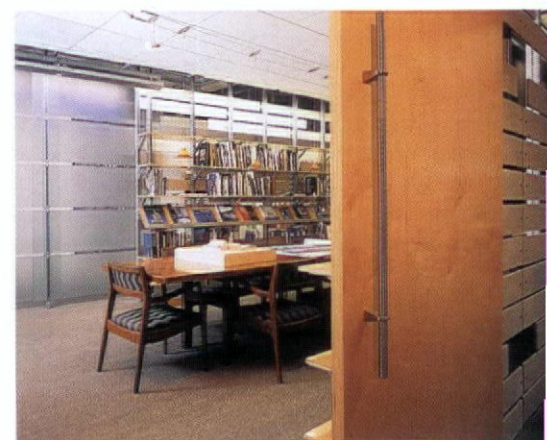
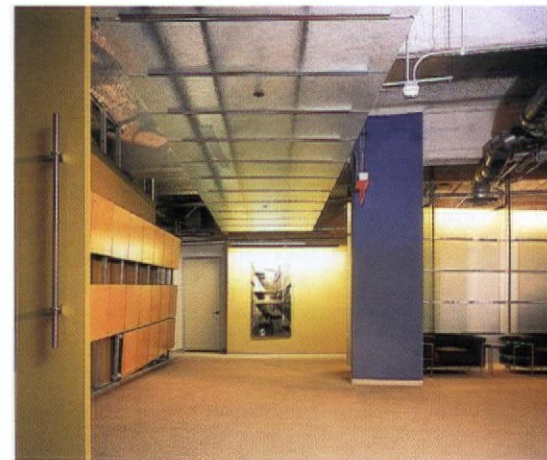
Where

Location: Coral Gables, FL. **Total floor area:** 22,000 (partial floor). **No. of floors:** 1. **Average floor size:** 45,000 sq. ft. **Cost/sq. ft.:** \$55.

The Shape of Things to Come

AC Martin Partners, in downtown LA, looks boldly to the future in their "design laboratory" home.

By Amy Milshtein
Photography by John Edward Linden





If in life you're only as old as you feel, in design you're only as old as you look. While no one can argue with a past as venerable as 97-year-old AC Martin Partners', their offices admittedly appeared a bit tired—not an ideal situation in an industry that designs the spaces of tomorrow. So the firm traded their address, just a few blocks away in the historic Fine Arts Building, for a downtown Los Angeles studio that promises a bold, exciting future.

Responsible for such landmark projects as 1911's Ventura County Courthouse, 1928's Los Angeles City Hall, and 1956's Eastland Shopping Center; AC Martin doesn't want to be known as your grandfather's architecture firm. "We don't market ourselves as a '97-year-old company,'" explains Ken Lewis, AIA, AC Martin president. "We want our clients and employees to understand that we are vital and forward-looking."

Their old space, however, was stuck in an early 80's time warp. Excessively corporate looking with a chopped up, three-story layout, AC Martin wanted one floor to house all of their 100 employees and promote energy between the departments. They found their opportunity on a 22,000-sq.-ft.-floor in a building that they designed back in 1982.

In the spirit of collaboration, the firm held an internal charette to generate design direction. Employees proved enthusiastic and dreamed up a variety of ideas. Management, however, had to keep the finances in line. "Architects working for themselves can get scary," says Lewis. "Yet we managed to hit the budget and get the look we wanted."

More design laboratory than corporate office, the layout achieves its goals by embracing Unistrut. An industrial hanging system usually hidden behind drywall, here it takes center stage. Unistrut holds wood, cement boards, glass and lighting to demarcate open space without blocking any of the movement or energy.

Drama starts in the elevator lobby. Ceiling-mounted Unistrut holds a glass panel that directs traffic to the reception desk while simultaneously compressing the space. Lighting levels here are kept intentionally low. Things then brighten and heighten as visitors move through reception and into the office.

Open ceilings and the ability to see out to a window anywhere you stand extend the space and raise the energy levels. Even design principal and CEO David Martin's office is fair game. Known affectionately as the "corn crib," it features slatted cement boards, wood sliding doors, and glass. "We have conversations and slide materials through the slats," reports Lewis. A mix of conference rooms allows for privacy when needed while sound masking equipment helps dampen noise levels throughout the space.

Clients are as jazzed up about the new office as employees. Brought right into the middle of the design fray, they experience all the energy and excitement a design studio has to offer. Hopefully they will take some of that inspiration back when finalizing their design decisions. But will Unistrut become "the next big thing?" "I don't know about that," says Lewis, "but we set out to change our image and we did, so it works for us." ■

Project Summary

Who

Project: AC Martin Partners Headquarters Office. **Architect/client:** AC Martin Partners; David C. Martin, FAIA, design principal; Kenneth R. Lewis, AIA, project designer; Carey McLeod, RA, principal in charge/project manager. **Interior designer:** Elizabeth Eshel, AIA. **Production architect:** IA. **General contractor:** Carr Blunt Newmark. **Millwork:** Giannelli. **Furniture dealer:** Tangram. **Photographer:** John Edward Linden.

What

Wallcoverings: Maharam Tek-Wall Syntax. **Paint:** Frazee. **Cement board:** Minerit. **Exposed framing:** Unistrut. **Resilient flooring:** Forbo Linoleum, Nora Rubber. **Carpet:** Lees Carpets. **Carpet fiber:** Dupont. **Ceiling:** USG. **Lighting:** Louis Poulsen, Ledalyte, Prudential, Erco. **Soundmasking:** Lencore. **Door hardware:** Schelage, Forms & Surfaces. **Workstations:** Custom by Tangram Studio. **Lounge seating:** Metro. **Upholstery:** Unika Vaev. **Files:** Steelcase. **Shelving:** Custom.

Where

Location: Los Angeles, CA. **Total floor area:** 22,000 sq. ft.; 21,329 rentable sq. ft. **No. of floors:** 1. **Total staff size:** 100. **A/E fees:** \$138,000. **Construction costs:** \$832,000. **Furniture costs:** \$200,000. **Telephone and data switching, cabling and sound masking costs:** \$166,000.

warehouse in the sky

There's a whole lot of practice-what-you-preach going on at the Los Angeles office of Zimmer Gunsul Frasca

By Jennifer Thiele Busch
Photography by Nick Merrick



Design firms tend to fall into two categories when it comes to their own space—those that prefer the more corporate position of a Class A office building in a thriving business district and those that prefer the raw, artsy feeling of a true industrial district. Either option offers compelling advantages that may be difficult to choose between, and rarely can you find both in the same space. But Zimmer Gunsul Frasca (ZGF) has managed to capture the best of both worlds in its self-described “warehouse in the sky,” on the 37th floor of the very corporate Arco Tower in downtown Los Angeles.

In addition to its location amidst a strong client base in Southern California, the Arco Tower offered Zimmer Gunsul Frasca two primary

advantages: very unusual 18 ft. floor-to-ceiling heights and a glass curtainwall that affords killer views in every direction from the ocean to the mountains—on a clear day, of course. ZGF, which was previously located in the Wells Fargo tower in downtown L.A., went looking for new space in 2001 to take advantage of the depressed real estate market. “The space we found is 37 stories up, but plays like a high bay warehouse space,” explains firm partner Doss Mabe. “We wanted to preserve the views, so we gutted the floor completely and designed a big, open space with a bunch of smaller buildings inside it.”

Beginning with the loft warehouse concept, the in-house design team created an open plan environment for the 70-person staff, with the exception of two private offices for the marketing team. The space features the industrial look of exposed ceilings above the open plan studio areas, but adds a dropped ceiling plane to reduce the scale of the space over reception, conference and meeting rooms, the materials library, and the kitchen/servery area. “Then we cut holes in it over all of the conference rooms, pushed through, and began to play with color,” says Mabe. The circular and elliptical cutouts in the ceiling plane reveal colorful uplit coves that add distinction to the conference rooms, and a sense of playfulness to the entire office.



Project Summary

Who

Project: Zimmer Gunsel Frasca Partnership's Los Angeles Office. **Client, architect, interior designer:** ZGF. **Structural engineer, mechanical engineer, electrical engineer:** Design Build. **General contractor:** Warner Constructors. **Lighting designer:** Francis Krahe & Associates. **Photographer:** Nick Merrick @ Hedrich Blessing; Toshi Yoshimi Photography; Thomas Loof.

What

Wallcoverings: Homasote 440. **Paint:** Frazee, ICI, Pittsburgh. **Laminate:** Nevamar. **Flooring:** Armstrong. **Carpet/carpet tile:** Masland Contract. **Carpet fiber:** Dupont. **Lighting:** Zumtobel, Louis Poulsen, Tangram Studio. **Glass:** McGrory Glass. **Window treatments:** Mechoshade. **Workstations:** Tangram Studio. **Workstation seating:** Vitra, Herman Miller. **Other seating:** Heller. **Conference table:** Tangram Studio. **Other tables:** Buddy Rhodes Studio. **Files:** HON. **Shelving:** Metro. **Signage:** Glass Illuminations.

Where

Location: Los Angeles, CA. **Total floor area:** 22,769 sq. ft. **No. of floors:** 1. **Average floor size:** 26,000 sq. ft. **Total staff size:** 70. **Cost/sq. ft. TI Allowance of \$34.**

The new office is also a laboratory of design, where color, hardware, lighting, furnishings, and techniques for creating rooms within a voluminous space reveal the designers' preferences for such details as Louis Poulsen and Zumtobel lighting, mobile wire shelving, and basic custom workstations. "We had existing workstations but decided to design all new furniture on wheels," says firm partner Dusty Rhoads. "It was a radical change for us," he admits, but the change to custom workstations and open shelving to better support flexibility has been so successful that some of ZGF's clients are looking seriously at doing the same thing.

And naturally the space also speaks volumes about function. "The space was built for

communication and teamwork," adds Rhoads. "You can't hide in here."

Not that anyone would want to, given the fact that the new space apparently represents a major improvement over the old. "The place we came from was really a dump," laughs Rhoads. "We tried to keep clients away from it." Now the partners report that their own take on design has begun to influence their project work. "We were always known as the 'white firm,' that designed neutral corporate spaces," says Mabe. But their explorations with color in the L.A. office have opened some clients' eyes to the possibilities of more color in their own spaces. He adds, "People have really reacted positively to that." ☐



Showing Off

For Interior Design Network in Naples, Fla., the office is more than a place to work—it is also a working portfolio

By Katie Weeks
Photography by John Gillen

When forging a new relationship—whether it's business or personal—making a good first impression is often key. So, when Naples, Fla.-based Interior Design Network decided to branch off from Architectural Network and set up its own offices, the design team focused on wowing clients and visitors from the get-go. “We wanted to make the firm’s space a tangible portfolio where clients are able to walk in the door and experience spaces we are able to accomplish,” says Rebecca Lehde, ASID, partner and design director at Interior Design Network.

The visual connection between the firm and visitors begins before they enter the space thanks to four main showrooms, all of which are positioned around the perimeter and include windows facing out onto the city’s main drag. Each showroom explores various materials and aesthetics. “We wanted to explore different materials and a different feel for each showroom, yet have everything

tie in together as a great cohesive space,” says Lehde. So, while the front rooms may explore more modern schemes and the back rooms lend themselves to traditional or art deco work, small elements like horizontal lines, wall grids, and basic colors and tones unite the designs.

“A lot of the space was just exploring new styles of design,” says Lehde. “Naples is very Mediterranean traditionally. As a new firm in town, we wanted to explore some new styles, while the art deco goes back to the more traditional Naples look.” Textures and tones add depth to each room: the center diagonal walls are upholstered in suede for its rich color, while leather inserts in the wood flooring of the office showroom replicate the dropped wood of the ceiling above. In the front showroom, surrounding glass panels magnify an existing structural column’s presence. Meanwhile, horizontal lines by

Venetian plaster-covered panels line the hallway and lead clients visually through the space.

However, crafting a varied portfolio wasn’t the only concern: functionality was also key. Hidden beyond the showrooms lie workstations and a library for the five resident designers and architects. In addition, each showroom can be used as meeting space or a reception area—plasma screens in each room are connected to a common network hub. “A main concern was how to utilize the exposure to the street and windows and how to fit the showrooms on the outside, while still having enough working space on the inside to be a functioning firm,” Lehde says. “The studio is completely designed to fit exactly what we need.” ☐

Who

Project: Interior Design Network Studio. **Client, interior designer:** Interior Design Network; Rebecca Lehde, Edie O’Reilly. **Architect:** Architectural Network; Rey Pezeshkan, Larry Hernandez, Mitch Lehde. **Mechanical engineer, electrical engineer:** Steven Feller, P.A. **General contractor:** Hagedorn & Sons. **Photographer:** John Gillen.

What

Wallcoverings: Jax Suede Leather wall panels. **Paint:** Sherwin Williams. **Laminate:** Nevamar. **Flooring:** Stone 7 Tile Concepts, Wide plank International, DuroDesign, Edelman Leather, Marine Designs. **Carpet/carpet tile:** Interface. **Ceiling:** Duvall Designs, Lotspeich Company. **Lighting:** SESCO Lighting. **Door hardware:** Valli & Valli. **Seating:** Knoll, PierAntonio, Cassina, Giorgetti, Herman Miller, Capellini, Mulholland Brothers, Dakota Jackson, Holly Hunt, Gloria de Palleja, William Switzer. **Media cabinet:** Dakota Jackson, Custom. **Shelving:** B&B Italia. **Tables:** Custom, Rolf Benz, Signorello, Eric Brand, Knowlton Brothers, William Switzer. **Desks and credenza:** Dakota Jackson. **Humidor:** Wiggers. **Mirror:** Troscan. **Workstations:** Custom cabinetry by Professional Concepts. **Workstation seating:** Herman Miller. **Custom furniture:** Interior Design Network & Cowan Designs. **Cabinetmaking:** Professional Concepts. **Security:** ADT Security. **Plumbing fixtures:** Hastings, Franke, Dornbracht, Curvet.

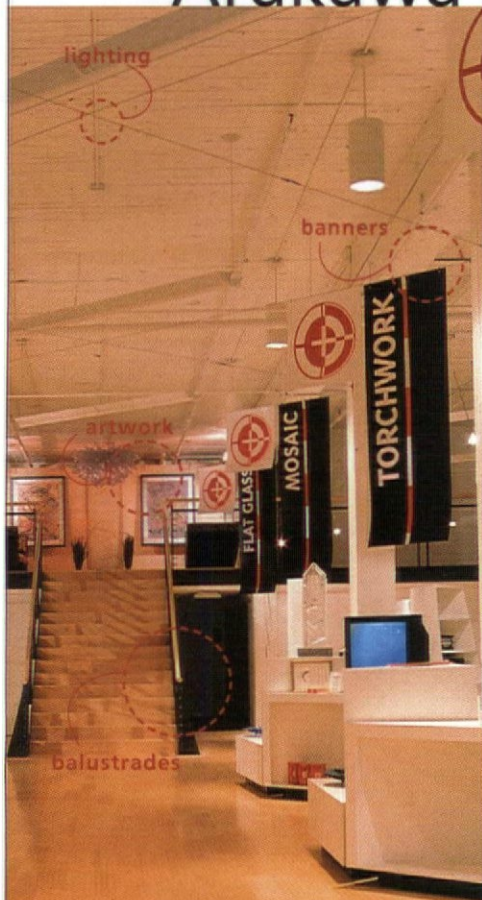
Where

Location: Naples, FL. **Total floor area:** 2,778 sq. ft. **No. of floors:** 1. **Total staff size:** 4. **Cost/sq. ft.:** \$195.




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practice

Field Trip

Carnegie's second annual Environmental Tour—a total green immersion—has prepared designers and architects to ask suppliers the tough questions

By Diana Mosher

Even the busiest A&D professional would be hard-pressed to pass up an educational trip to Europe, especially when it involves the exploration of linoleum and textile production from an environmental perspective—and IIDA and ASID continuing education credits can be earned. So when invitations went out for Carnegie's Environmental Tour 2003, the second installment in what will hopefully be a long series, the response was enthusiastic. "We were interested in augmenting our knowledge of sustainable design as a benefit to our clients as well as our community," says Jefferson Willets, senior project manager at Elkus/Manfredi Architects in Boston.

The response was similar from attendees across the country, and at all levels of responsibility. David Cadwallader, principal of Cadwallader Design in Dallas, was hoping to pick up some information for several car dealerships he's currently working on. "We're focusing on a preponderance of green materials and finishes for the entire project. This trip was very exciting to me," he says. According to Lori Kolthoff, director of resource design at FRCH in Cincinnati, her firm has experienced an end-user push toward green design from a client that "eats it and breathes it" and expects FRCH to demonstrate the same level of commitment.

The whirlwind European tour (four hotels and three countries in six days, if you count the elective side trip to the Vitra Design Museum in Weil am Rhein, Germany) was hosted and organized by Carnegie, and sponsored by Creation Baumann, Rohner Textil, and Forbo. "The concept for this trip was based on our conviction that the future of our industry will be intertwined with sustainable design practices and materials," says Cliff Goldman, president of Carnegie in Rockville Center, N.Y. Led by

Heather Bush, Carnegie's creative director, and Remona Teague, vice president of sales, with Michele Rondelli (formerly Carnegie's national sales manager), a most capable and effervescent tour guide, the 2003 trip was aptly subtitled A Sustainable Exploration. "We don't pretend to have all the answers and you certainly wouldn't get them all on this trip," explains Goldman. "We present a few different points of view. The participants decide what information is important and what is not."

Before the tour, Jane Zimmerman, senior associate at Sasaki Associates in Watertown, Mass., was interested in sustainable design, but knew little about it. "If a manufacturer told me a product was green, I assumed the product was truly good for the environment and people's health," she says. Now Zimmerman is armed with valuable information and the tour sparked an interest in learning more. "We're currently in the process of reorganizing our library, phasing out known toxic products and making the sustainable products easier to access."

Zimmerman was one of 20 interior designers and architects representing A&D firms in the Boston area as well as Chicago, Cincinnati, Dallas, Los Angeles, New York, and Madison, Wisc. The exchange of information and ideas among attendees was as valuable as the planned learning sessions and walk-throughs of the three facilities. The tour started at the Forbo plant outside Amsterdam where the group learned how linoleum is produced from natural materials including rosin, wood flour, cork flour, linseed oil, limestone, and jute. They were also introduced to the foreign concept (figuratively as well as literally) of self regulation, an honor bestowed on Forbo by the Dutch government as a result of its environmental track record. Perhaps the most useful, if disturbing, point of view

picked up at Forbo is that life cycle assessments (LCAs) are often misused, give no absolute figures, and are not always truthful. Since there are so many ways to perform LCAs, different methods can't be compared.


The next stop was the Creation Baumann Mill in Langenthal, Switzerland (described by Cadwallader as the "Christian Lacroix of interior fabrics" for its creativity and willingness to take chances). The group observed dyeing, weaving, and finishing of fabrics while getting an inside look at how energy, water, and air quality are handled within a (very clean and impressive) ISO 14001-certified manufacturing cycle. Dr. Heiner Zimmerman, former marketing director of Trevira CS, shared his thoughts about why polyester fiber is more eco-friendly than cotton (it doesn't have to be treated with highly toxic flame retardancy finishes; and it doesn't require vast quantities of farm land or fertilizers or insecticides to produce). Dr. Zimmerman also pointed out that, contrary to public belief, cotton doesn't rot in a landfill.

Cradle to Cradle manufacturing, designing for reincarnation, and manufacturer take-back programs were explored on the last day of the tour by the legendary Professor Dr. Michael Braungart at the Rohner Textil mill in Allstatten, Switzerland. Rohner's sizable claim to fame is that it developed the compostable Climatex® Lifecycle fabrics, originated with Susan Lyons, The Designtex Group, and Braungart from the vision of William McDonough's credo "waste equals food." Braungart's advice was: "Just be good designers. It's not good design if the product can't become a biological or technical nutrient later on." The former Greenpeace activist also discussed the perils of aluminum, antimony, building materials in general, and (not surprisingly) vinyl.

"It's become increasingly difficult to distinguish good specification choices from bad. Michael Braungart's presentation helped to clarify an approach that could actually make a difference," says Catherine Severson, partner at Q Studio in Chicago. Severson found it extremely beneficial to have the opportunity to chat with him about the nuances of the Cradle to Cradle philosophy, and the effect of designers in this process. "The trip caused a real paradigm shift for me," adds Norma Aeschliman, project interior designer at Odell Associates in Dallas. "It's not just enough to specify a product that's post-consumer or has recycled content." Now Odell looks with a more critical eye, questioning a product's effect on the environment in all its stages of production and service. Educating clients on the issues will be an integral part of the green design process.


Gina Uible, a principal at Wolcott Architecture in Culver City, Calif., was impressed by the environmental sensitivity she saw during the tour. "Santa Monica has incorporated a 'recycle fee' paid as part of the construction permit," she says. "California may be ahead of the trends in the U.S., but we still have a long way to go to meet the standards in Europe." Among other things seen, Michael Byun, senior associate at Gary Lee Partners in Chicago, appreciated the incorporation of natural surroundings, daylight, and fresh air into the facilities.

The Environmental Tour has helped Jacquelyn Suozzi, resource director at SOM in New York, look at the big picture. "The lifecycle of a product, raw materials used, manufacturing process, and disposal are as important as just thinking about the dangers of off-gassing or not specifying rainforest veneers," she explains. "I've been looking more closely at the products we select with this in mind. It's a start." ☐

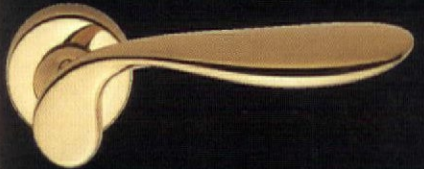
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Web Browsing

Whether shopping for ideas or samples, the A&D community is logging onto virtual libraries and manufacturers' web sites for speed and convenience

By Diana Mosher

Is there anything more frustrating than pulling a binder from the library shelf and finding that it's incomplete, outdated, or empty? Since the time spent by the designer and/or librarian hunting down this pertinent information isn't billable, even the most technologically challenged are admitting the value of doing preliminary research on the Internet to narrow down their choices, obtain complete product specifications, or order samples. For some users, pulling the product specification is the end goal. For others, this is just a stop in their selection process. Either way, librarians as well as manufacturers' reps gain more time for pertinent questions when the redundant ones are being answered by online resources.

"I used to call my rep to order samples. Now I order them online," says Gretchen Addi, a designer at IDEO in San Francisco. "We look to our reps to do more than just update our library," she explains. They're an incredibly valuable resource in terms of understanding product performance and networking for technical data beyond what you might see on a website or spec sheet in the library. "The details relating to product modifications, for example, are resident in people," says Addi.

Speed, another reason designers turn to online resources, is the primary benefit offered by SpecSimple, a free site for sourcing design products and services that's supported by advertising. Designers are connected to manufacturers' websites as they search by product name, manufacturer, and catalog, as well as by dealers or representatives. Or they can take a more visual approach by "walking through" a virtual building (choosing school, hospital, hotel, office, or home) where they click to learn more about specific products in various categories.

SpecSimple can help designers see the big picture. "If they want to research all the panel systems out there, they can see all these resources in one place, and the streamlined process takes just minutes," says Suzanne Swift, founder and president of New York-based SpecSimple, which is ideal for established designers embarking on a new specialty like green design. Recognizing its usefulness for those just getting their feet wet, New York area design schools will be rolling out SpecSimple's Virtual Library, a new tool that organizes information so users can cherry pick only what they need.

Designers and architects are also frequenting the advertiser-driven resource library of BlueBolt Networks, headquartered in Durham, N.C. BlueBolt contains more than 60,000 commercial interior finishes representing over 55 leading brands. Virtual sample boards allow designers to save samples and specifications by project or create a personalized resource library. Design boards can even be emailed to clients or colleagues. "We have a number of users from the top 200 [design] firms in metropolitan areas, but we also have many design professionals from small- to mid-sized firms outside major metropolitan areas," says Lori Eichel, founder and executive vice president of BlueBolt. "Remote areas are harder for reps to service as frequently. Also smaller firms tend to have smaller libraries."

But the bigger the firm, the more designers there are raiding its resource center. "Manufacturers' websites are definitely up to date," says Jennifer Kleen, senior designer and project manager at Hirsch Bender Associates in Atlanta.

"That's my number one reason for using them. There are so many designers in our office. Key information gets pulled out by people preparing presentations, and isn't always replaced right away. I browse around online and then call my rep because you have to see the sample in hand. You can't see its texture online, or how the light plays off it." Kleen hasn't visited any virtual libraries, but the junior designers at her firm have begun exploring these helpful resources.

When Franne Neild, a senior healthcare designer at HKS in Dallas, was looking for a storage cart that was easy to pull, the timing was critical because the nurses were choosing their storage system the next day. Neild had seen a promising cart in a magazine, and decided to go online. "I found the series on the company's website and called the 800 number," she relates. The rep got back to her ASAP—and even better, a demo was set up for the nurses the next day. "I do like to be handheld," Neild admits. "HKS is a large firm and the manufacturers really cater to us. When I need to see the product, I just pick up the phone and it's usually overnighted at their expense."

However, Neild is aware that the junior designers at HKS who do a lot of the preliminary research do log on more frequently than she does. "The generation after mine was raised on computers," she explains. IDEO's Addi agrees. "I depend on people a lot, but if I didn't have my network, I would go online more often," she says. As convenient as they are, manufacturers' websites or virtual libraries are unlikely to ever replace libraries at A&D firms. After all, what would manufacturers' reps leave behind after the lunch and learn? ☐



Methodology

The Methodology for the 2003 *Contract* Subscriber Survey utilized telephone interviewing with an unbiased randomized sample drawn from the *Contract* subscriber database and a pre-qualified list of facilities professionals. Sample telephone numbers were randomly selected representing the total subscriber base for the publication and pre-qualified list of facilities professionals. The methodology assures an equal possibility of interview for each subscriber and establishes a statistically representative sampling of the subscribers. A total of 900 interviews were conducted in June and July 2003. The maximum margin of error is +/- 5.8% at the 95% confidence level.

Of the 900 interviews, 600 were conducted with *Contract* architects & designers and 300 with facilities professionals who were pre-qualified. The results were tabulated and percentages applied for each of 29 categories. Respondents were asked for the brand name of three top manufacturers they considered when purchasing or recommending products in each category, which provided the Brand Preference Awareness ratings. Respondents also ranked manufacturers on four to six pre-set decision-making criteria. The decision-making criteria were defined by VNU Business Publications USA and asked on an aided basis of each respondent in each category. The brand name preferences were asked on an unaided basis.

The information is reported in the following segments for both the 2003 and the 2002 study.

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This study also provides a statistically valid comparison of the *Contract* Subscriber survey comparing 2002 and 2003, with a maximum +/- 5.8% margin of error at the 95% confidence level.

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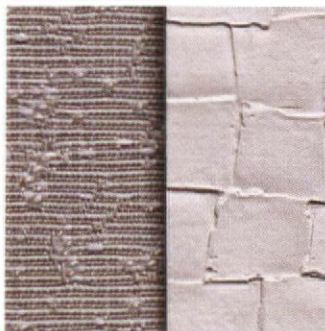
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IDEC (Interior Design Educators Council)
9202 N. Meridian St., Suite 200
Indianapolis, IN 46260
317 816-6261 Fax 317 571-5603

**Illuminating Engineering Society of North
America**
120 Wall St., 17th Floor
New York, NY 10005
212 248-5000 Fax 212 248-5017

**Independent Office Products & Furniture
Dealers Association**
301 N. Fairfax St.
Alexandria, VA 22314-2696
800 542-6672 Fax 703 683-7552

**Industrial Designers Society
of America (IDSA)**
45195 Business Court, Suite 250
Dulles, VA 20166-6717
703 707-6000 Fax 703 787-8501

Institute of Store Planners
25 N. Broadway
Tarrytown, NY 10591
914 332-1806 Fax 914 332-1541

**International Association
of Lighting Designers**
The Merchandise Mart, Suite 9-104
Chicago, IL 60654
312 527-3677 Fax 312 527-3680

International Design Conference in Aspen
P.O. Box 644
Aspen, CO 81612
970 925-2257 Fax 970 925-8495

**International Facility
Management Association**
1 E. Greenway Plaza, Suite 1100
Houston, TX 77046-0194
713 623-4362

**International Furnishings and Design
Association (IFDA)**
191 Clarksville Road
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609 799-3423 Fax 609 799-7032

**International Interior Design
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312 467-1950 Fax 312 467-0779

International Textile Market Association
P.O. Box 1208
High Point, NC 27261
336 885-6842 Fax 336 885-8926

**International Wholesale
Furniture Association**
164 S. Main St.
Suite 404
P.O. Box 2482
High Point, NC 27261-2482
336 884-1566 Fax 336 884-1350

Italian Trade Commission - Tile Center
33 East 67th St.
New York NY 10021-5949
212 980-1500 Fax 212 758-1050

Italian Trade Commission
233 Peachtree St. N.E., Peachtree Center
Harris Tower, Suite 2301
Atlanta, GA 30303
404 525-0660 Fax 404 525-5112

Marble Institute of America
30 Eden Alley, #301
Columbus, OH 43215
614 228-6194 Fax 614 461-1497

National Association of Display Industries
3395 Sheridan Street, Suite 200
Hollywood, FL 33021
954 893-7225 Fax 954 893-8375

National Council for Interior Design Qualification (NCIDQ)
1200 18th St. N.W., Suite 1001
Washington, DC 20036
202 721-0220 Fax 202 721-0221

National Council of Acoustical Consultants
66 Morris Ave., Suite 1A
Springfield, NJ 07081-1409
973 564-5859 Fax 973 564-7480

National Council on Qualifications for the Lighting Professions
726 King St., #405
Alexandria, VA 22314
703 518-4370 Fax 703 706-9583

National Glass Association
8200 Greensboro Dr., Suite 302
McLean, VA 22102
703 442-4890 Fax 703 442-0630

National Kitchen & Bath Association
687 Willow Grove St.
Hackettstown, NJ 07840
908 852-0033 Fax 908 852-1695

National Paint & Coatings Association
1500 Rhode Island Ave. N.W.
Washington, DC 20005-5597
202 462-6272 Fax 202 462-8549

National Restaurant Association
1200 17th St. N.W.
Washington, DC 20036
202 331-5900 Fax 202 331-2429

National Trust for Historic Preservation
1785 Massachusetts Ave. N.W.
Washington, DC 20036
202 588-6000 Fax 202 588-6038

National Wood Flooring Association
16388 Westwood Business Park
Ellisville, MO 63021
636 391-5161 Fax 636 391-6137

Office Furniture Dealers Alliance
301 N. Fairfax St.
Alexandria, VA 22314
800 542-6672 Fax 703 683-7552

Office Planners & Users Group
3166 Stanwood St.
Philadelphia, PA 19136
215 335-9400

Ontario Furniture Manufacturers Association
6900 Airport Rd., Box 85
Mississauga, ON L4V 1E8
Canada
905 677-6564 Fax 905 677-5212

Quebec Furniture Manufacturers Association
1111 Saint-Urbain St., Suite 101
Montreal, PQ H2Z 1Y6
Canada
514 866-3631 Fax 514 871-9900

Society for Environmental Graphic Design (SEGD)
1000 Vermont Avenue N.W., Suite 400
Washington, DC 20005
202 638-5555 Fax 202 638-0891

Society of Marketing Professional Services (SMPS)

99 Canal Center Plaza, Suite 250
Alexandria, VA 22314
703 549-6117 Fax 703 549-2498

Summer & Casual Furniture Manufacturers Association
P.O. Box HP 7
High Point, NC 27261
336 884-5000 Fax 336 884-5303

Tile Council of America
100 Clemson Research Blvd.
Anderson, SC 29625
864 646-8453 Fax 864 646-2821

Trade Commission of Spain
2655 Le Jeune Rd., Suite 1114
Coral Gables, FL 33134
305 446-4387 Fax 305 446-2602

Wallcoverings Association
401 N. Michigan Ave.
Chicago, IL 60611-4267
312 644-6610 Fax 312 527-6705

Wools of New Zealand
700 Galleria Pkwy., Suite 300
Atlanta, GA 30339
770 952-1192 Fax 770 952-1279

World Floor Covering Association
2211 E. Howell Ave.
Anaheim, CA 92806
714 978-6440

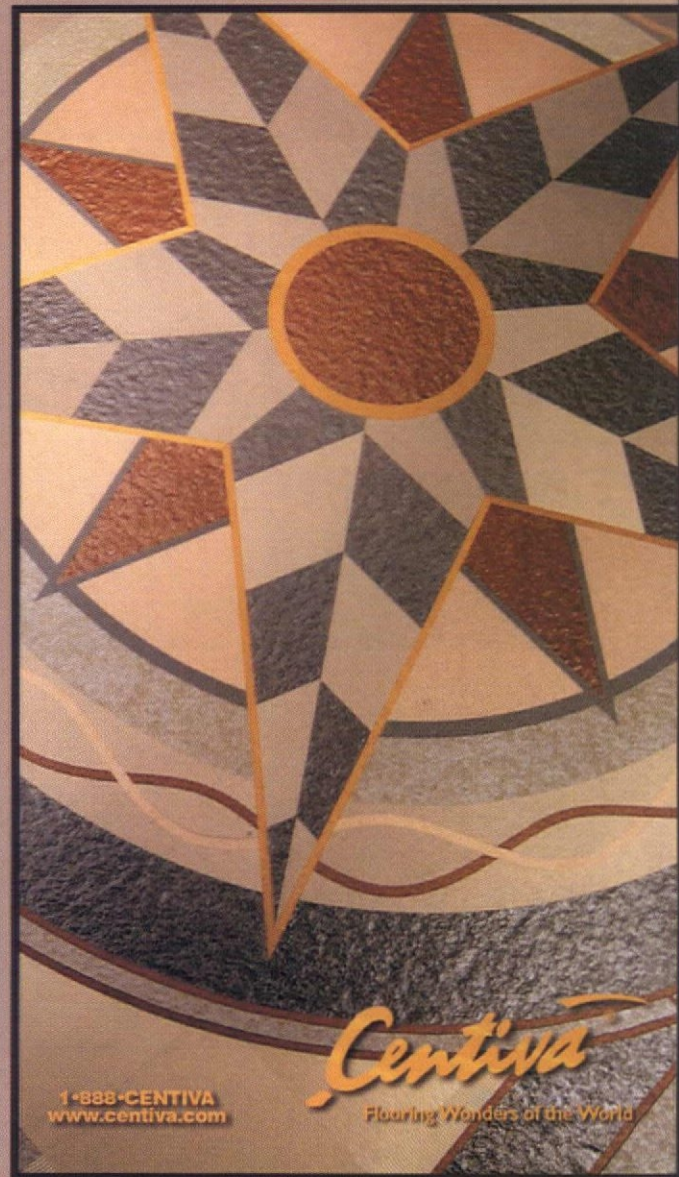
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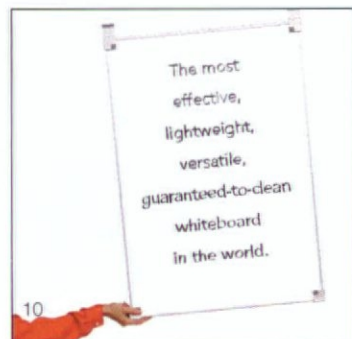
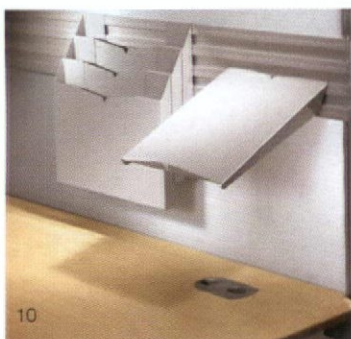
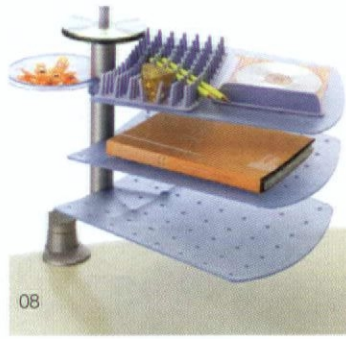
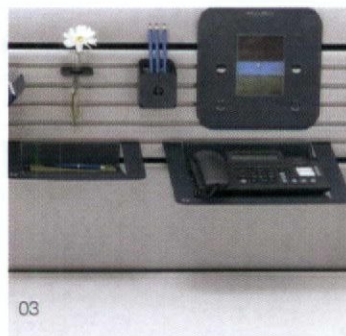


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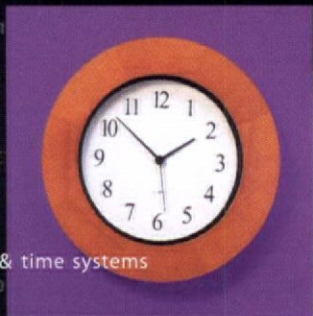
accessories

- 01. Peter Pepper
- 02. Steelcase
- 03. Knoll
- 04. Herman Miller
- 05. Details
- 06. Custom
- 07. Haworth
- 08. KI
- 09. Forms + Surfaces
- 10. HON
- 10. Smith McDonald *
- 10. Egan Visual
- 10. Doug Mockett *

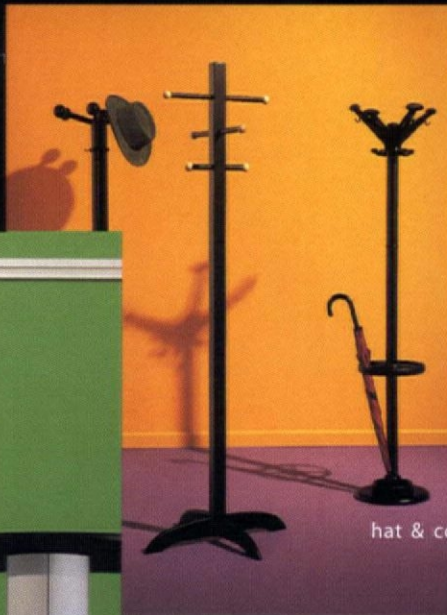


* not pictured

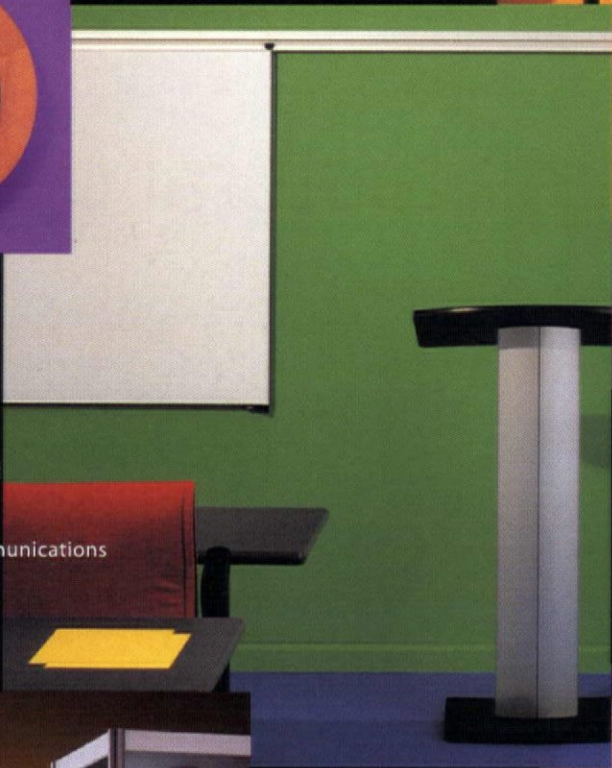
Making



clocks & time systems



hat & coat trees



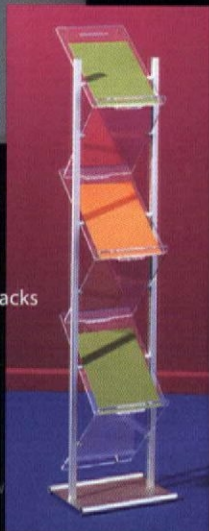
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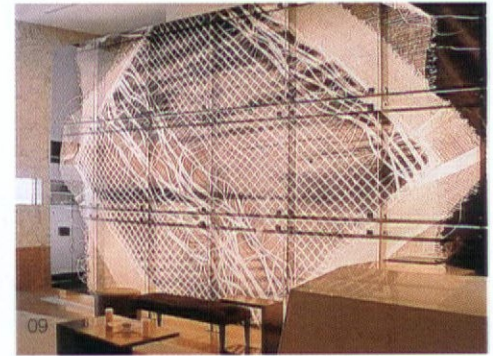
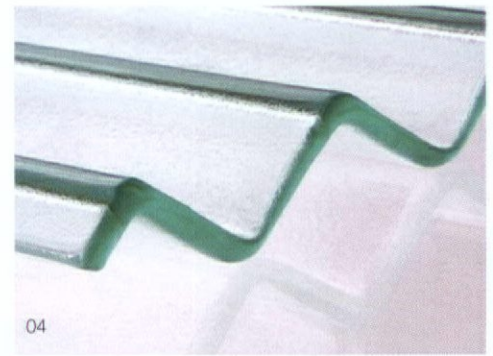
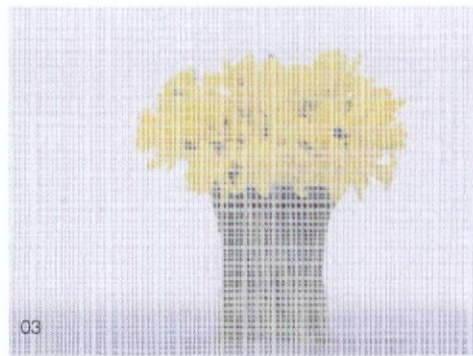
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architectural glass



- 01. PPG *
- 02. Pilkington/LOF
- 03. Skyline Design
- 04. Joel Berman Studios
- 05. Veracon *
- 06. Bendheim *
- 07. Owens Corning *
- 08. Rudy Art Glass
- 08. Pella
- 09. Cesar

* not pictured



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architectural lighting

- 01. Lightolier *
- 02. Lithonia *
- 03. Halo
- 04. Artemide *
- 05. Visa
- 06. GE *
- 07. Cooper
- 08. Juno
- 09. Sylvania
- 09. Philips *
- 09. Zumtobel

Also included among the survey results in Architectural Lighting



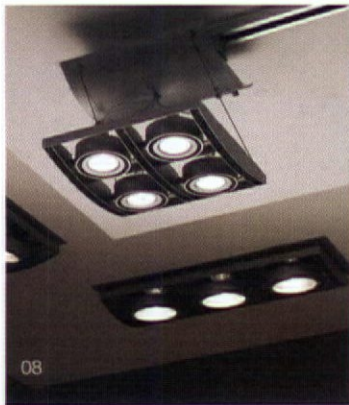
03



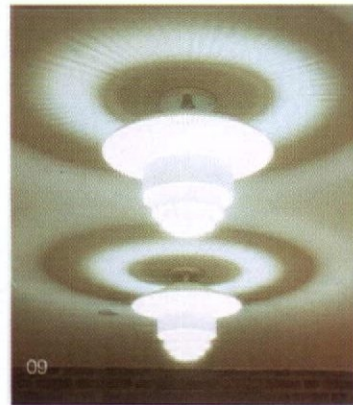
05



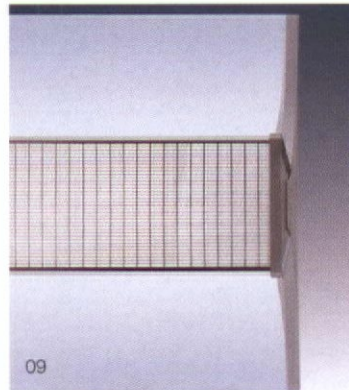
07



08



09



09

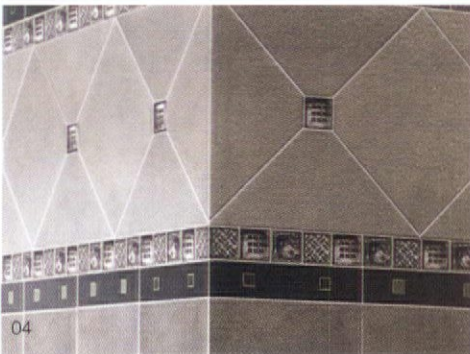
- Boyd
- Poulsen
- Progress
- Leucos
- Peerless
- Tech Lighting
- Flos
- Winona
- Kichler
- Baldinger
- Prescolite
- Columbia
- Metal Lux/Metalux
- Nessen
- Elliptipar

* not pictured

ceramic tile

- 01. Daltile
- 02. American Olean
- 03. Crossville
- 04. Florida Tile
- 05. Ann Sacks *
- 06. Graniti Fiandre *

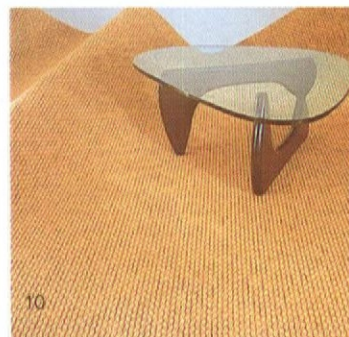
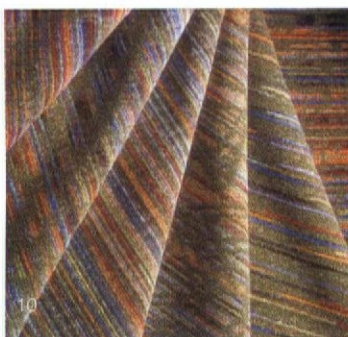
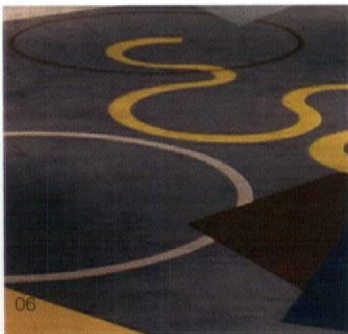
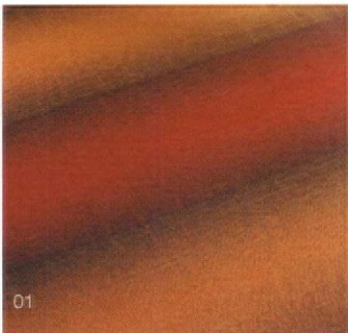
- 06. Summitville *
- 08. Walker Zanger
- 08. Armstrong *
- 10. Marazzi
- 10. US Ceramic Tile *
- 10. Local



* not pictured

broadloom carpet

- 01. Shaw
- 02. Lees
- 03. Bentley
- 03. Mohawk
- 05. Interface *
- 06. Masland
- 07. Atlas
- 07. J&J
- 09. Milliken
- 10. Durkan
- 10. Mannington



Also included among the survey results in Broadloom

- Monterey
- Prince Street
- Patcraft
- Bigelow
- Karastan
- Designweave
- Couristan
- Constantine
- Blue Ridge

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ranking

casegoods

- 01. Steelcase
- 02. Herman Miller
- 03. Kimball Office
- 04. Knoll
- 05. Haworth
- 06. Custom
- 07. Bernhardt
- 08. Geiger
- 09. Baker
- 10. Paoli



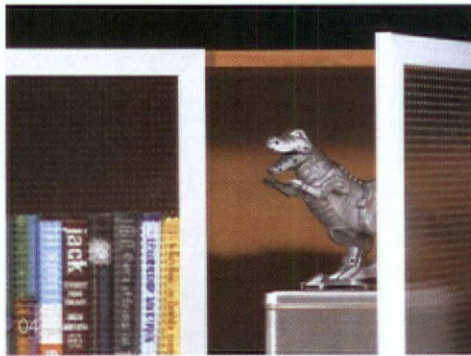
01



02



03



04



05



07



08

Also included among the survey results in Casegoods

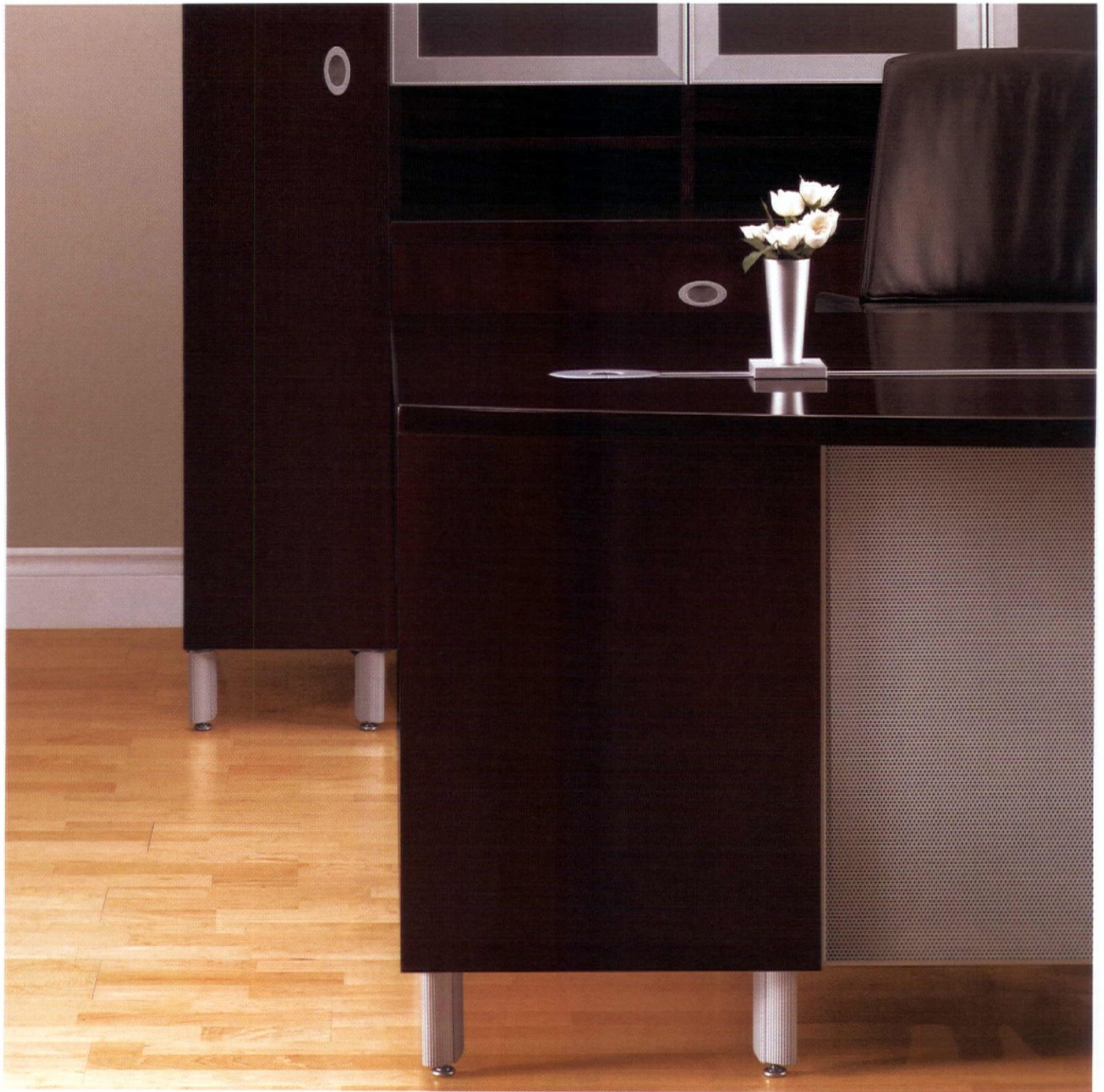
- Allsteel
- HON
- Metro
- Gunlocke
- HBF
- Davis
- Tuohy
- Halcon
- KI
- Jofco
- OFS
- Krug
- National
- Teknion
- Harden

** not pictured*



09





MANTRA

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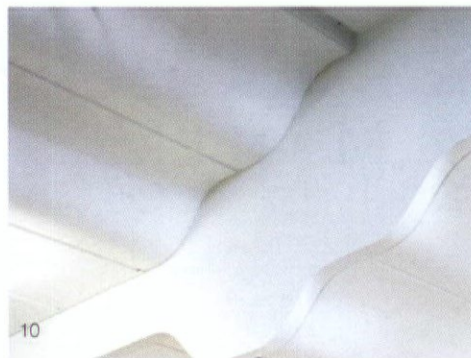
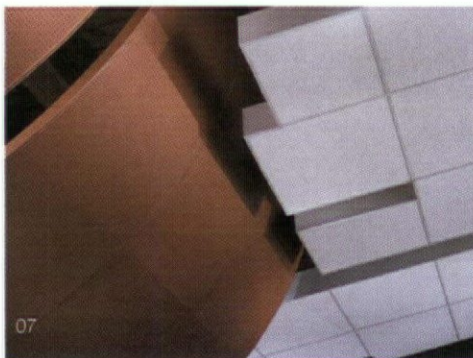
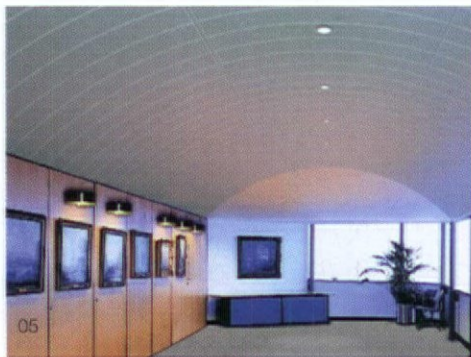
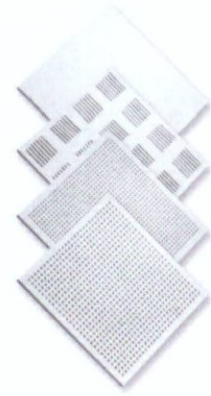
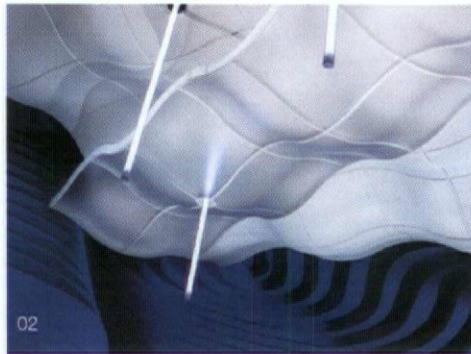
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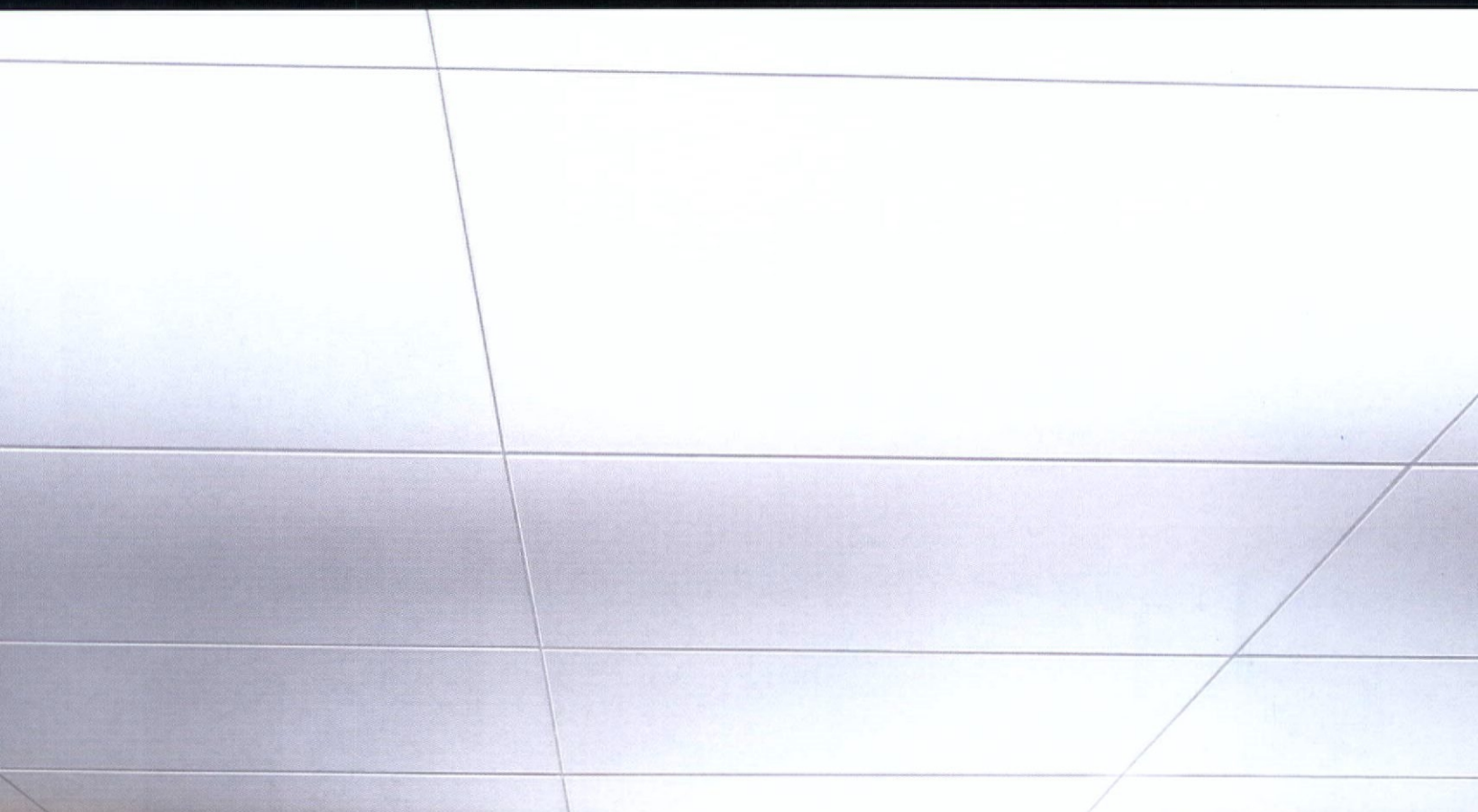
- 01. Armstrong
- 02. USG
- 03. Celotex
- 04. Chicago Metallic
- 05. Hunter Douglas
- 06. Owens Corning *

- 07. Ceilings Plus
- 07. Donn
- 10. Ecophon Certainteed
- 10. GAF *
- 10. Gordon *



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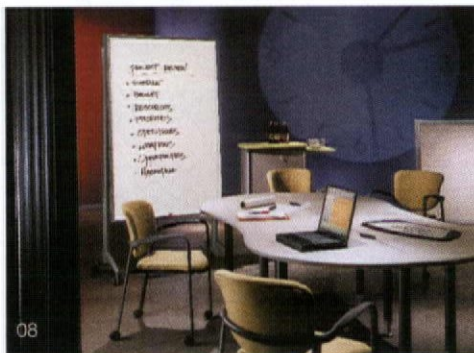
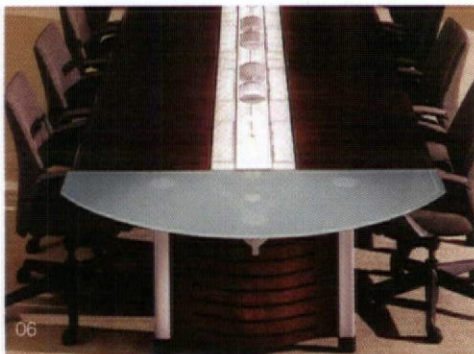
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conference tables

- 01. Steelcase
- 02. Herman Miller
- 03. Knoll
- 04. Kimball Office
- 05. Custom
- 06. Nucraft
- 07. Davis
- 08. Haworth
- 09. HBF *
- 10. HON



Also included among the survey results in Conference Tables

- Bernhardt
- Vecta
- Gunlocke
- Versteel
- Geiger
- Howe
- Nevers
- Tuohy
- Paoli
- KI
- Allsteel
- Creative Wood
- Krug
- OFS
- Baker

* not pictured



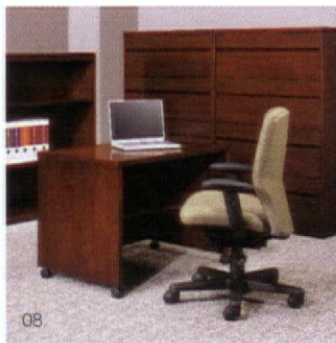
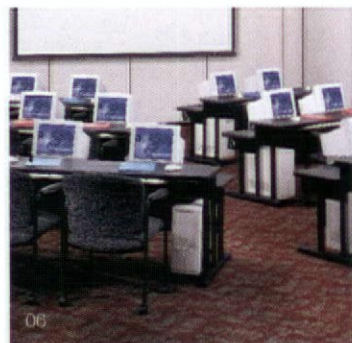
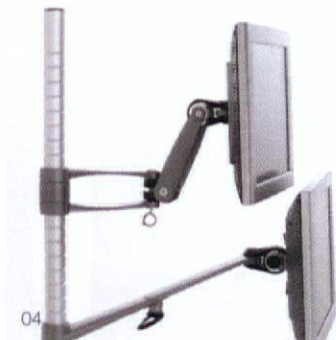
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computer support furniture



01. Steelcase

02. Herman Miller

03. Haworth

04. Knoll

05. KI

06. HON

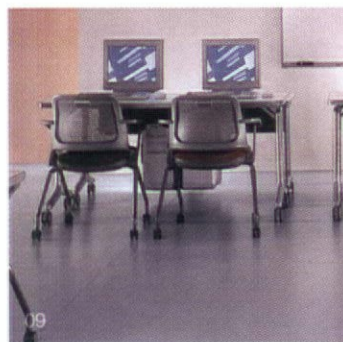
06. Teknion

08. Kimball Office

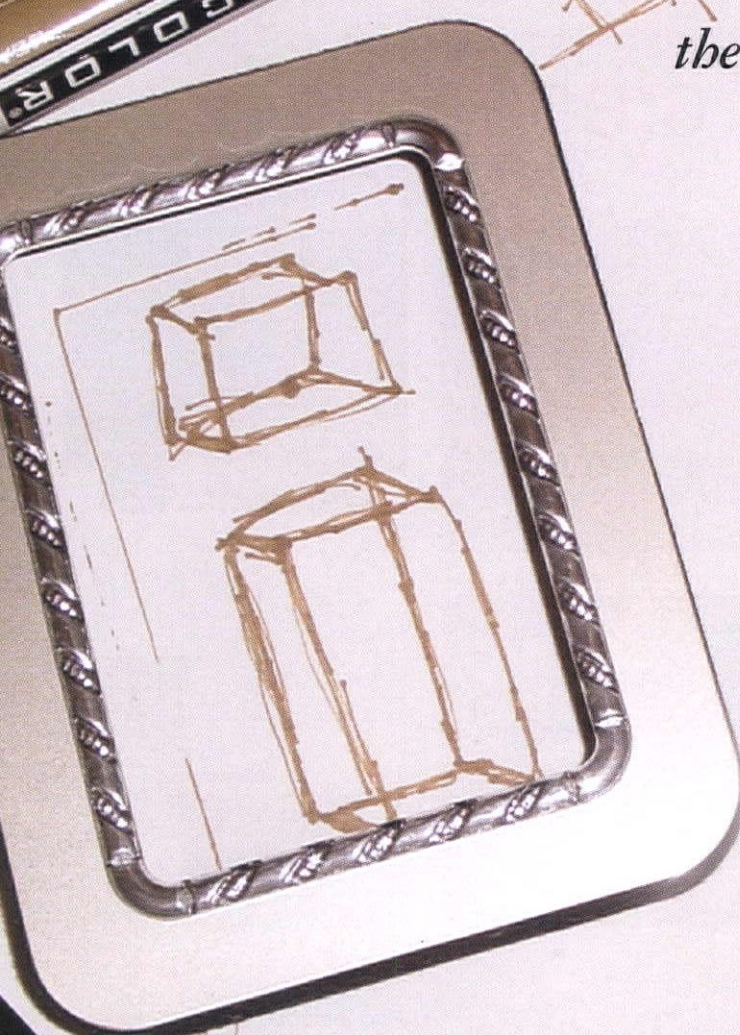
09. Allsteel

10. Bretford

10. Wrightline *



* not pictured



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On that morning you will be connected through the design industry.

Connected by your passion to create.

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It requires the courage to see and build what other's can only dream.

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Not when risk is the currency of life.

And without risk, there is no life.

In any creative endeavor there is always a sense in one's mind that it is misguided.

"Will it fail?"

"Will I look foolish?"

We must be willing to risk failure in return for a sense that we are living.

The people we are celebrating have already taken that risky step.

So we ask you to listen carefully.

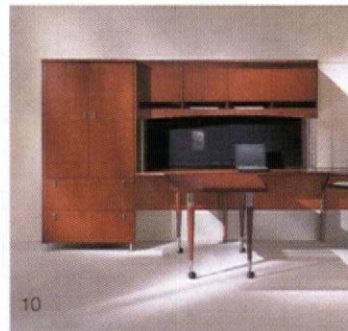
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desks & credenzas



Also included among the survey results in Desks & Credenzas

- OFS
- Geiger
- Paoli
- KI
- National
- Tuohy
- Baker
- Davis
- Teknion
- Nucraft
- Halcon
- * not pictured

- 01. Steelcase
- 02. Herman Miller
- 03. Knoll
- 04. Kimball Office
- 05. Haworth

- 06. HON
- 07. Allsteel
- 08. Bernhardt
- 09. Gunlocke
- 10. HBF

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ergonomic seating

01. Herman Miller

02. Steelcase

03. Knoll

04. Haworth

05. Humanscale

06. Allsteel

07. KI

08. Kimball Office

09. Sit on It *

10. HON



Also included among the survey results in Ergonomic Seating

- Vitra
- Dauphin
- VIA
- United Chair
- American Seating
- Harter
- Bodybilt
- Gunlocke
- Teknion
- National
- Davis
- Grahl
- Loewenstein
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- Stylex
- Girsberger
- Global
- La-Z-Boy
- Vecta

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fabrics

01. Maharam

02. The Designtex Group

03. Knoll

04. Arc Com

05. Architex

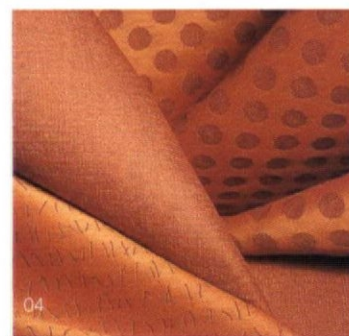
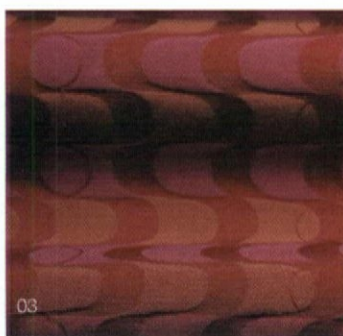
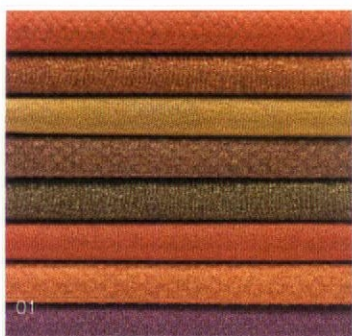
06. Kravet

07. Momentum

08. Herman Miller

09. Robert Allen

10. Steelcase



Also included among
the survey results in
Fabrics

Schumacher

Duralee

Guilford

Unika Vaev

US Naugahide

Donghia

* not pictured

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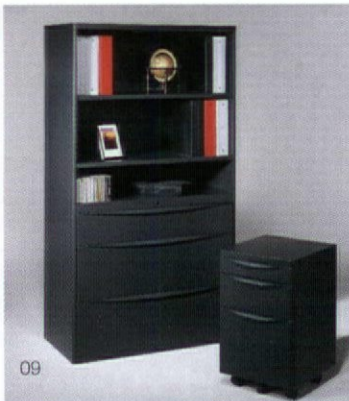
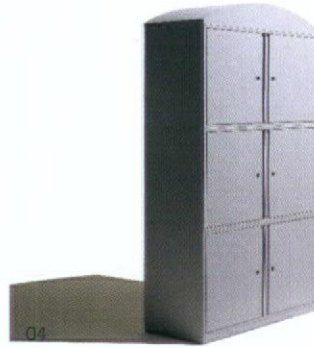
www.cryptonfabric.com

US Patents: 5,565,265; 5,747,392; 6,024,829; 6,165,920; 6,207,250; 6,251,210; 6,492,001; 6,541,138. Other US and International patents pending. Crypton and the red planet logo are registered trademarks of Hi-Tec, Inc.

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filing & storage

- 01. Steelcase
- 02. HON
- 03. Meridian *
- 04. Herman Miller
- 05. Allsteel
- 06. Haworth
- 07. Knoll
- 08. Office Specialty
- 09. KI
- 10. Kimball

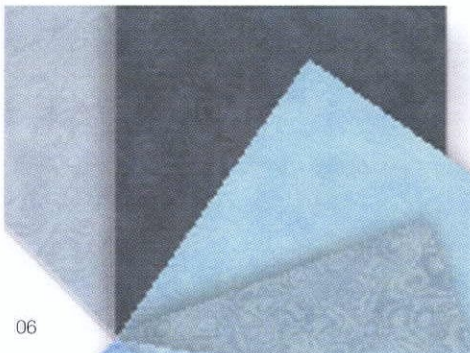
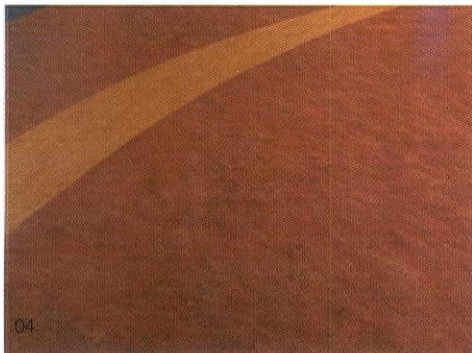
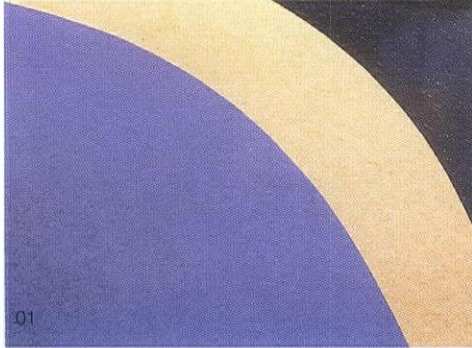


Also included among the survey results in Storage & Filing

Teknion
Spacesaver
Inscape

* not pictured

flooring



- 01. Armstrong
- 02. Mannington
- 03. Tarkett
- 04. Forbo
- 05. Azrock *

- 06. Amtico
- 07. Johnsonite
- 08. Bruce *
- 09. Congoleum *
- 10. Toli *

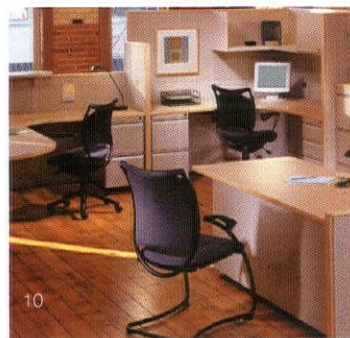
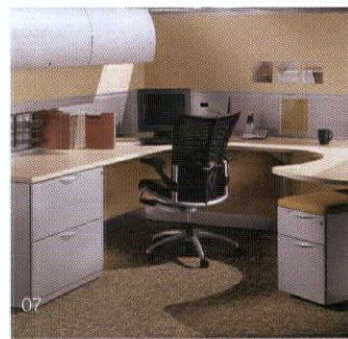
Also included among the survey results in Flooring

- Milliken
- Roppe
- American Olean
- Interface

* not pictured

ranking

furniture systems



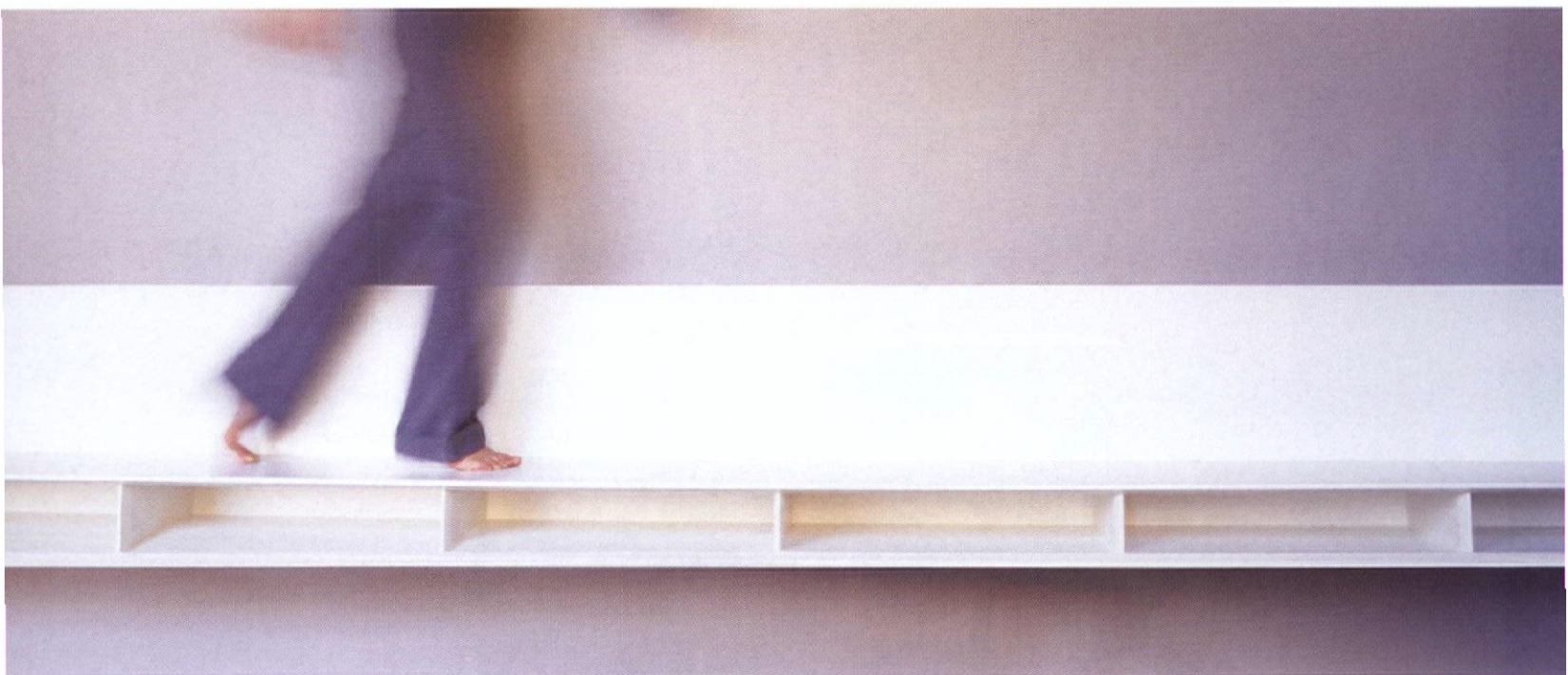
- 01. Steelcase
- 02. Herman Miller
- 03. Knoll
- 04. Haworth
- 05. Teknion

- 06. Allsteel
- 07. Kimball Office
- 08. HON
- 09. KI
- 10. Trendway

** not pictured*

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 **PRINCIPLE**

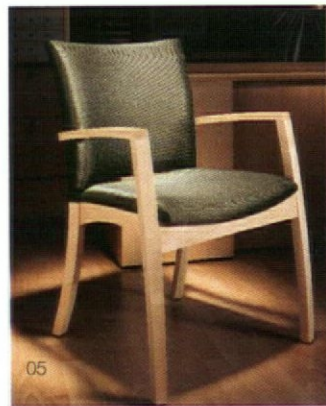
TEL 715 294 1400 WWW.PFMI.COM

guest/occasional seating

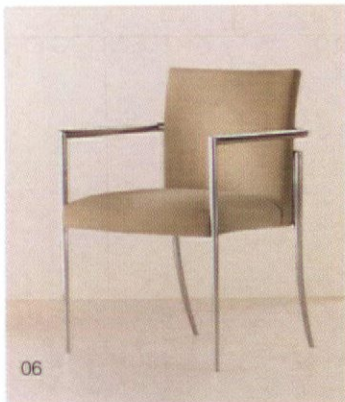
- 01. Steelcase
- 02. Knoll
- 03. Herman Miller
- 04. Bernhardt
- 05. Kimball Office
- 06. Haworth
- 06. HBF
- 08. Loewenstein
- 09. KI
- 10. HON



Also included among the survey results in Guest Seating



David Edward
Keilhauer
Shelby Williams
Brayton
Gunlocke
American Seating
Paoli
Baker
Davis



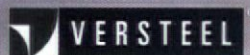
* not pictured

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lounge seating

01. Bernhardt

02. Herman Miller

03. Knoll

04. HBF

05. Steelcase

06. Brayton

07. Loewenstein

08. David Edward

09. AGI

10. Keilhauer

10. Haworth



Also included among the survey results in Lounge Seating

- Kimball
- Shelby Williams
- Cabot Wrenn
- Metro
- Patrician
- Davis
- Arcadia
- Flexsteel
- Gunlocke
- Baker

Design: Concrete Design Communications Inc., Toronto



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ranking

laminates

01. Wilsonart

02. Formica

03. Nevamar

04. Pionite

05. Laminart

06. Abet Laminati

07. Arborite *

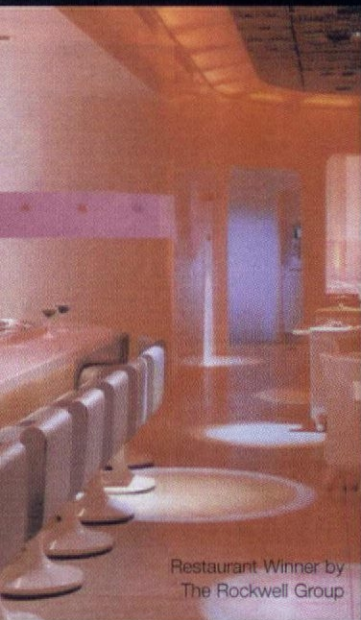
08. Westinghouse/Micarta *



* not pictured

2002

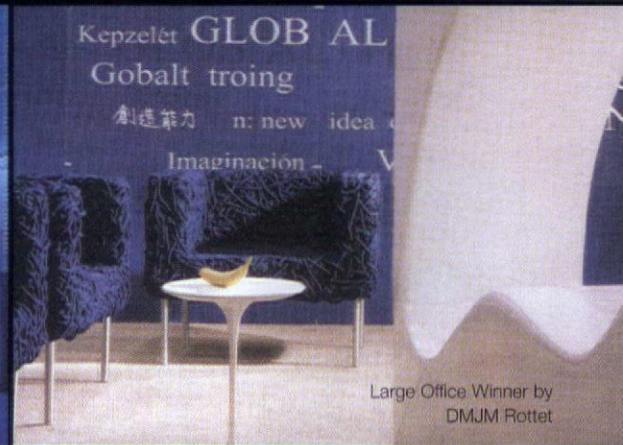
Is it *your* time?



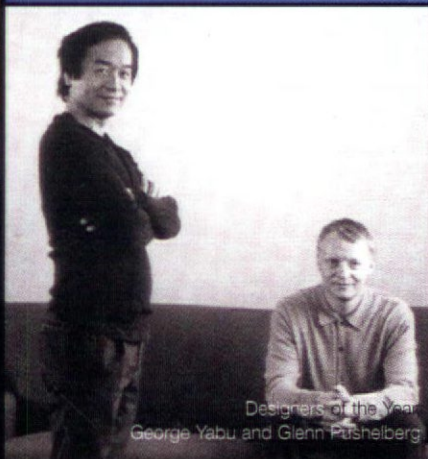
Restaurant Winner by
The Rockwell Group



Public Space Winner by
Elliott + Associates



Large Office Winner by
DMJM Rottet



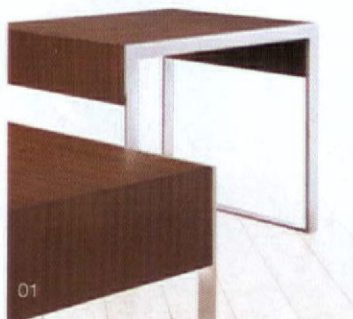
Designers of the Year
George Yabu and Glenn Pushelberg

In the year leading up to the 23rd Interiors Awards, the program would see its greatest change to date. With *Interiors* magazine, the home and founding father of the competition, sadly ceasing publication in June 2001, *Contract* magazine announced its intent to carry on the tradition. *Contract* continued to champion and applaud the diverse work of the industry and also added the Legend Award, an award to honor lifetime career achievements. The inaugural honoree was Margo Grant Walsh, renowned for being both a smart designer and a titan of the industry. Not to be overshadowed by all of this were the Designers of the Year, George Yabu and Glenn Pushelberg. Both aim to create timeless and customized design that begins with a look at the client's past. Clearly the awards program proved that in the end, only change endures.

25 years later we are still celebrating the best in contract design with our silver anniversary Interiors Awards. And we hope that this year, it is *your* time.

The 25th Annual Interiors Awards January 30, 2004
Go to contractmagazine.com to register for the awards breakfast.

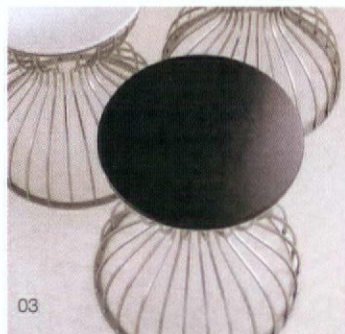
occasional tables



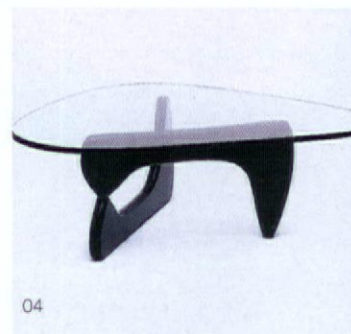
01



02



03



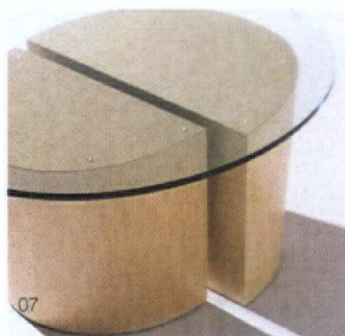
04



05



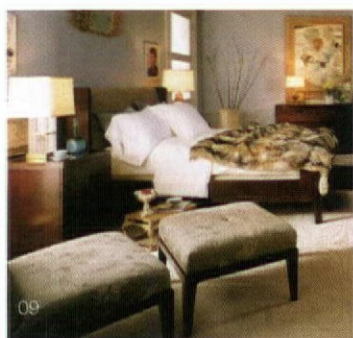
06



07



08



09



10

01. Bernhardt

02. Knoll

03. HBF

04. Herman Miller

05. Nucraft

06. Steelcase

07. Brayton

08. Kimball Office

09. Baker

10. David Edward

Also included among the survey results in Occasional Tables

Haworth

Gunlocke

Davis

KI

Metro

Carolina Business Furniture

Arcadia

Loewenstein

Peter Pepper

Geiger Brickel

Intrex

* not pictured

ranking

solid surfacing



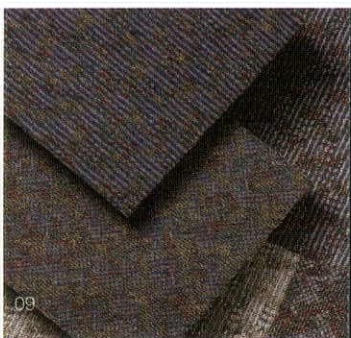
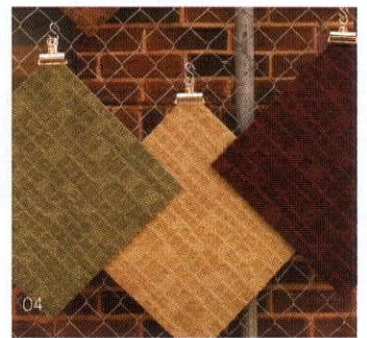
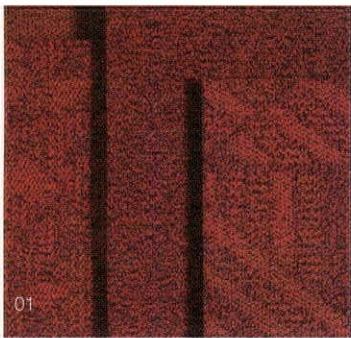
- 01. Corian
- 02. Wilsonart
- 03. Formica
- 04. Nevamar
- 05. Avonite

- 06. Fountainhead *
- 07. Armstrong *
- 07. Pionite
- 09. Swanstone *

* not pictured

ranking

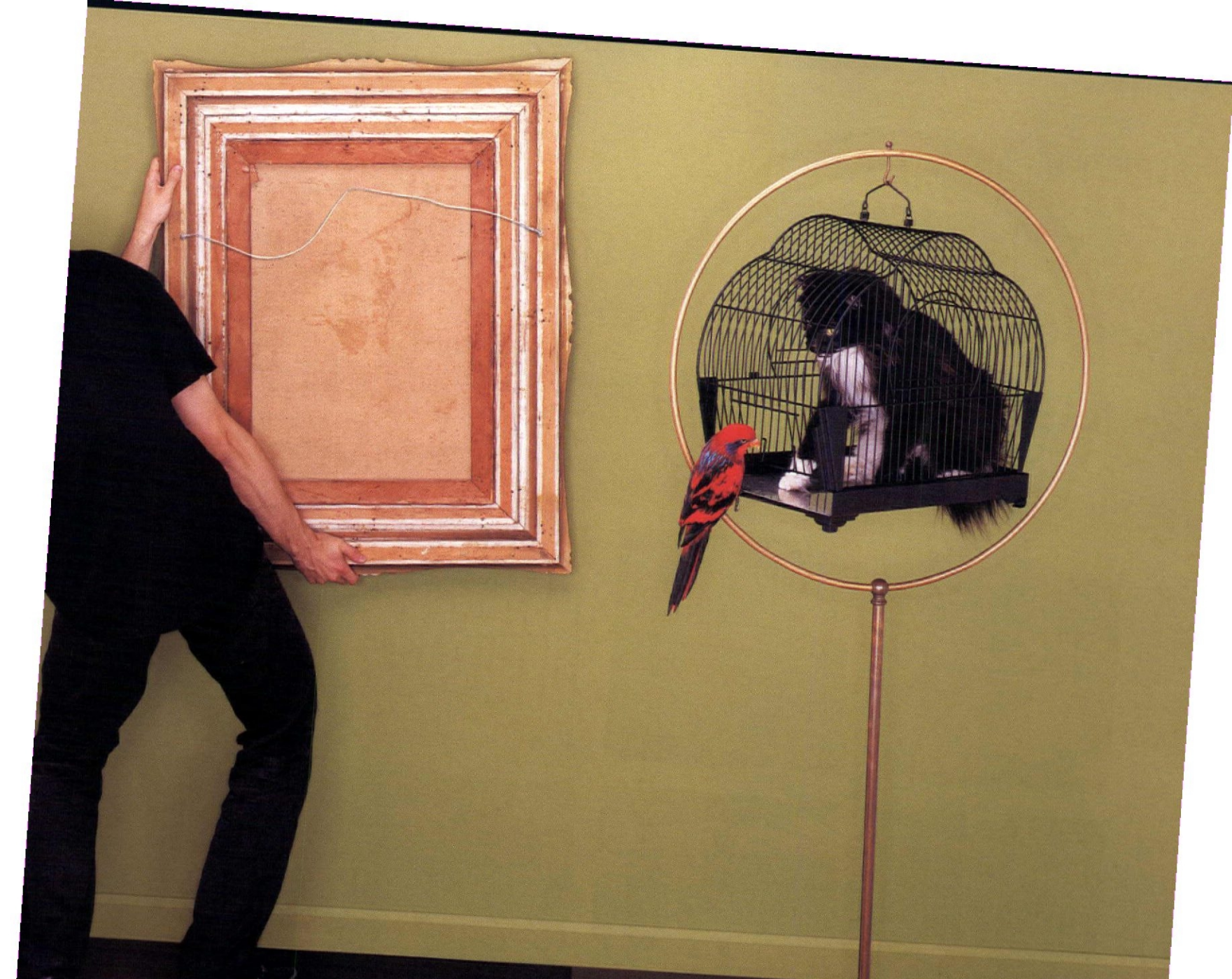
modular carpet



- 01. Interface
- 02. Shaw
- 03. Milliken
- 04. C&A
- 05. Lees

- 06. Mohawk
- 07. Mannington
- 08. Bentley Prince Street
- 09. Atlas *
- 09. Bigelow

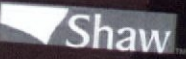
* not pictured



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moveable walls

01. Herman Miller

01. Steelcase

03. Haworth

04. Modernfold

05. SMED

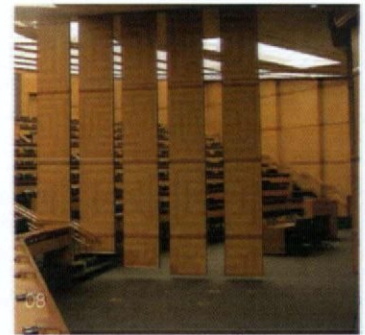
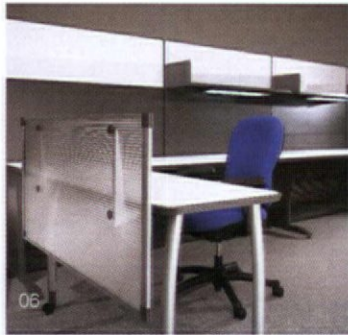
06. Knoll

07. KI

08. Hufcor

09. Teknion

10. Kimball Office



Also included among
the survey results in
Moveable Walls

Allsteel

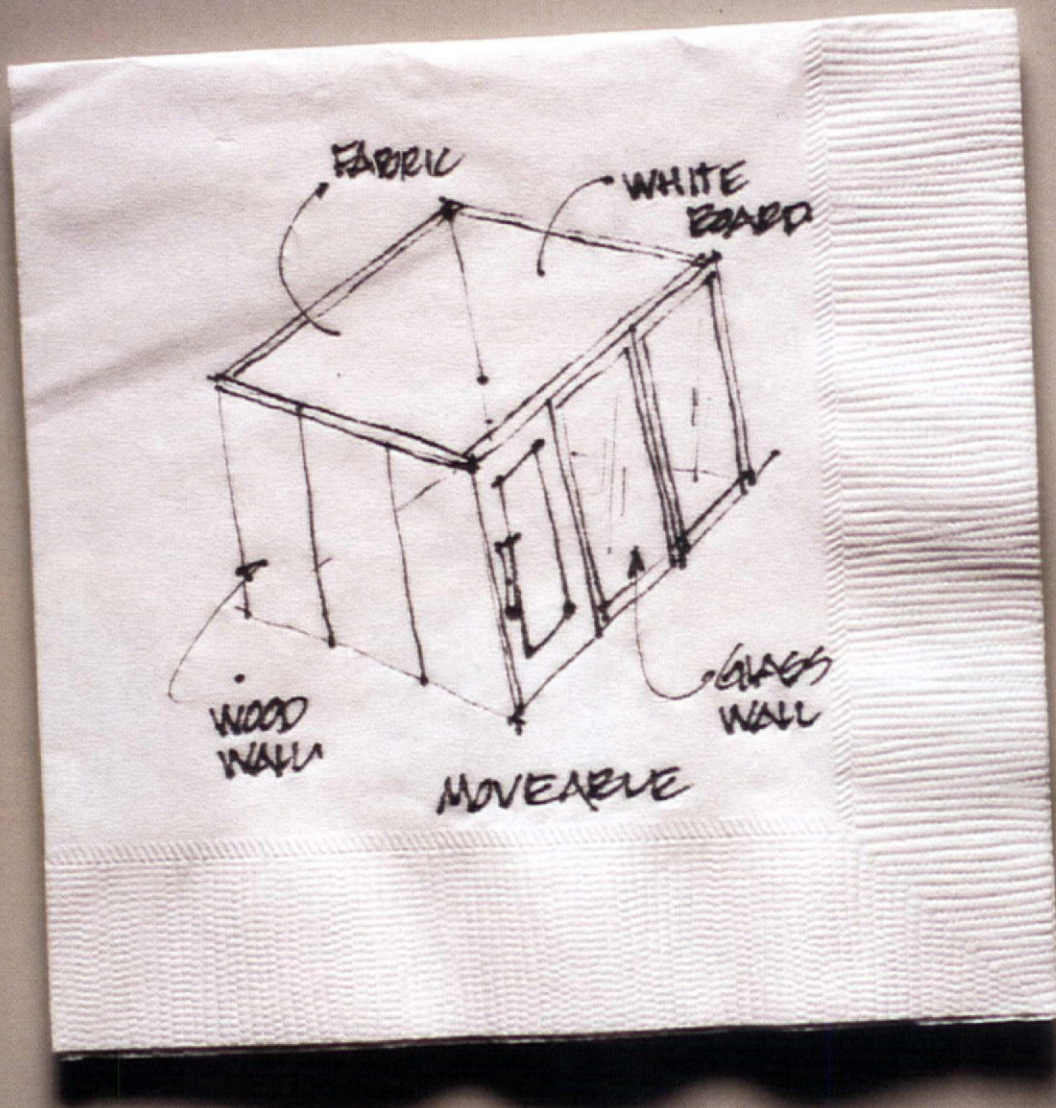
Panel Fold

Trendway

Clestra Hauserman

HON

** not pictured*



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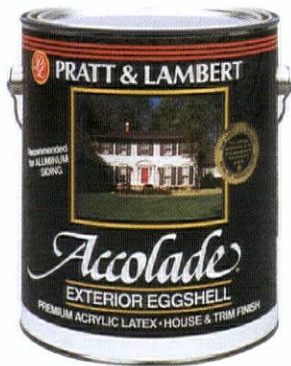
S M E D

access flooring • plug & play technology • moveable walls • lighting • furniture


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paints & coatings

- 01. Sherwin-Williams
- 02. Benjamin Moore
- 03. Glidden/ICI Dulux *
- 04. Pittsburgh Paints
- 05. Pratt & Lambert
- 06. Dunn Edwards
- 07. Duron *
- 08. Porter *
- 08. Kelly Moore *
- 08. Frazee



* not pictured



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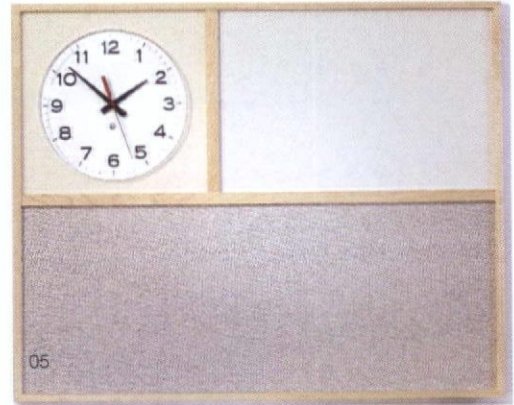
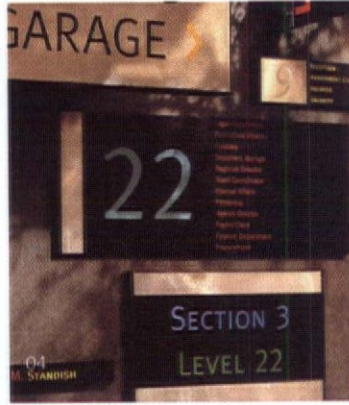
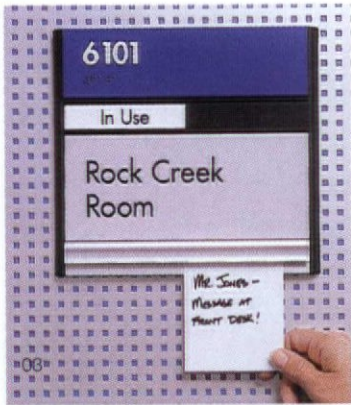
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ranking

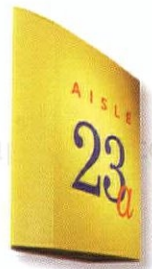
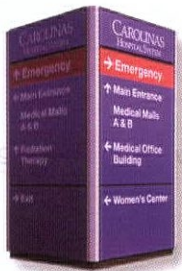
signage & systems

- 01. ASI Sign Systems *
- 02. Local/Custom
- 03. APCO
- 04. 2/90 Sign Systems Inc.
- 05. Peter Pepper Products

- 06. Innerface Signage
- 07. Gemini *
- 08. Kroy
- 09. Best Sign Systems *
- 10. Seton Identification Products *



* not pictured



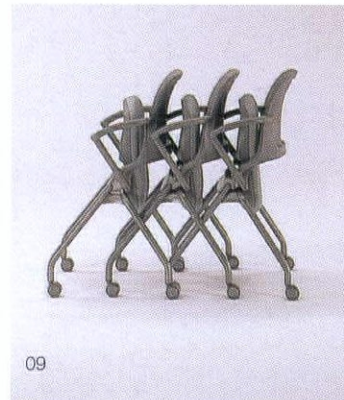
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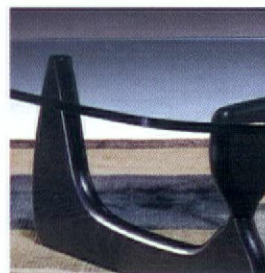
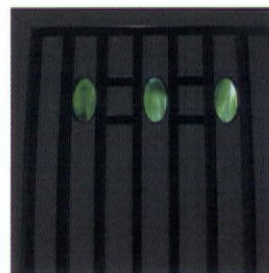
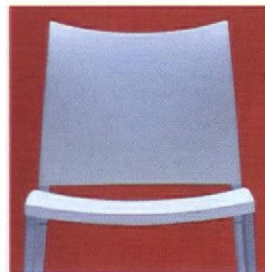
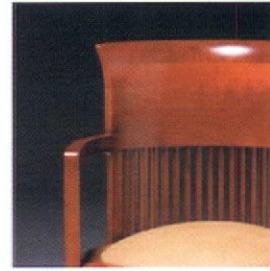
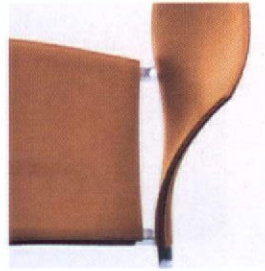
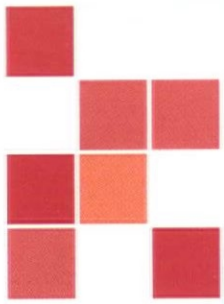
stacking/ganging seating

- 01. KI
- 02. Steelcase
- 03. Herman Miller
- 04. Haworth
- 05. Fixtures
- 05. Knoll
- 07. Falcon
- 08. Shelby Williams
- 09. Loewenstein
- 09. Allsteel



Also included among the survey results in Stacking, Ganging Seating

- Vecta
- GF
- Kimball
- HON
- Brayton
- American Seating
- Nemschoff
- Thonet



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training tables

- 01. Steelcase
- 02. KI
- 02. Herman Miller
- 04. Howe
- 05. Versteel
- 06. Knoll
- 07. Vecta
- 08. Haworth
- 09. Falcon
- 10. Bretford



01



02



02



04



05



06



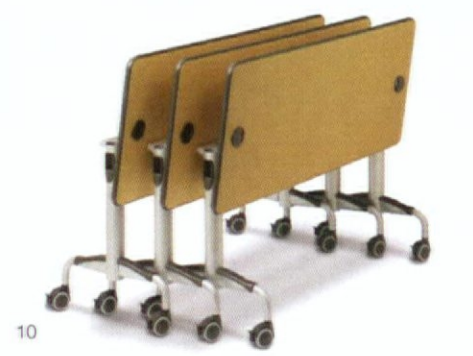
07



08



09



10

Also included among the survey results in Training Tables

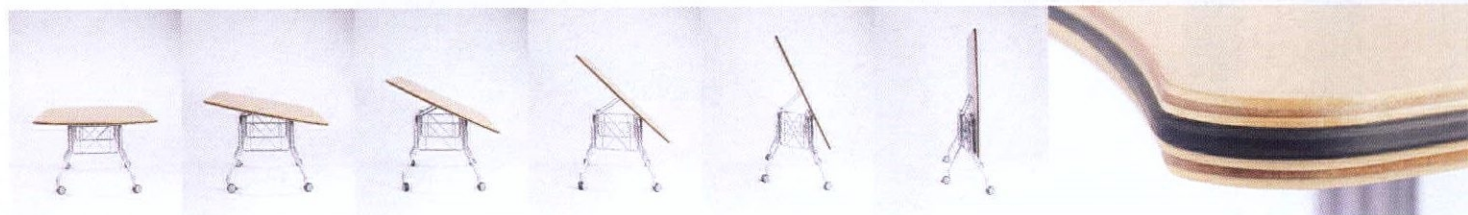
- Johnson
- Allsteel
- Kimball
- Teknion
- HON
- Nucraft

* not pictured



TABLES IN MOTION

tim



Meeting Series

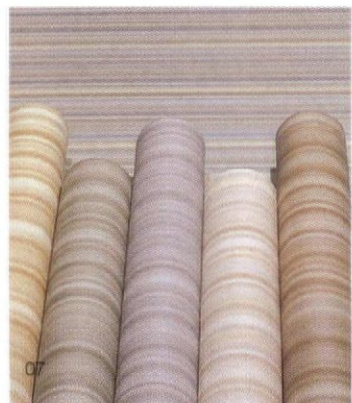
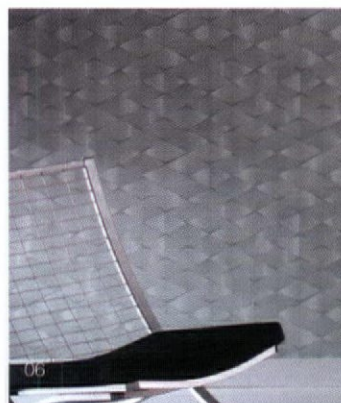
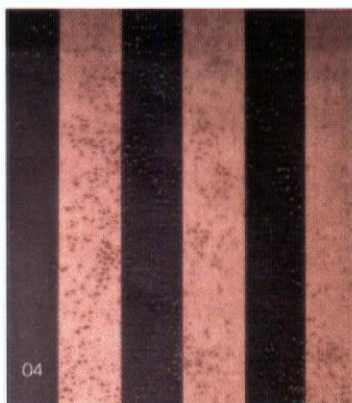
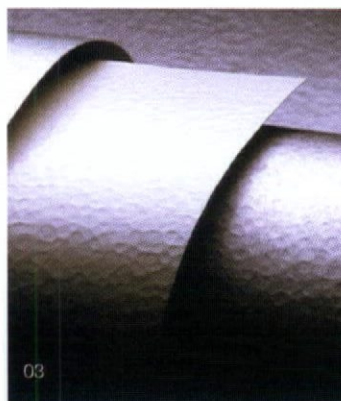
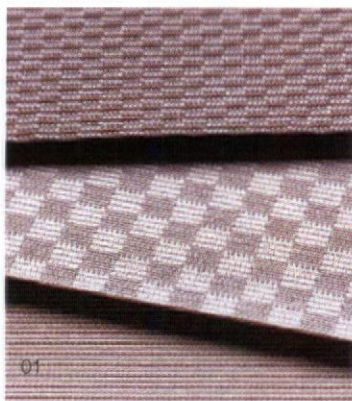
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wallcoverings

- 01. Maharam
- 02. Wolf Gordon
- 03. The Designtex Group
- 04. MDC
- 04. Koroseal
- 06. Genon
- 07. Innovations in Wallcoverings
- 08. Vicrtex
- 08. Knoll *



Also included among the survey results in Wallcoverings

- Seabrook
- Bolta
- National Wallcovering
- Gilford
- Schumacher
- Tower
- DL Couch
- Sherwin-Williams
- Carnegie
- Architex

* not pictured



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window treatments

01. Levolor

02. Hunter Douglas

03. Mechoshade

04. Custom

05. Bali

06. Kirsch

06. Graber

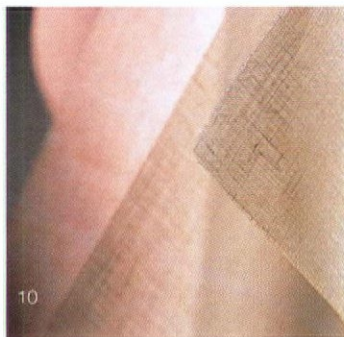
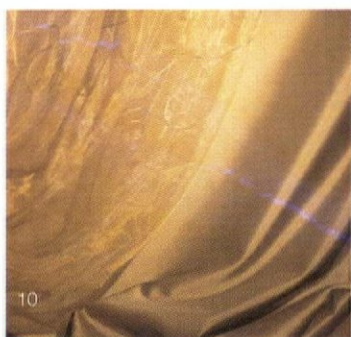
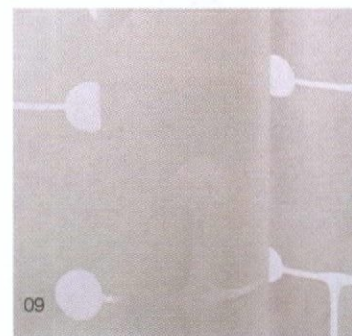
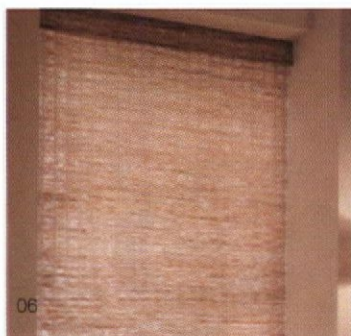
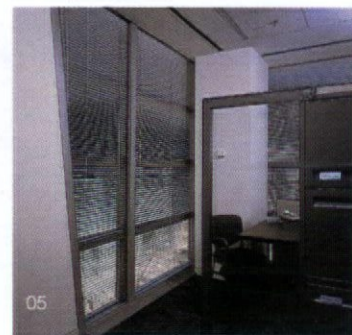
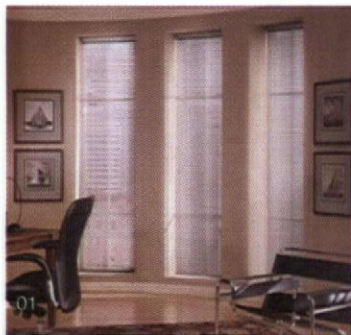
08. Draper

09. Maharam

10. The Designtex Group

10. Nanik

10. Knoll



* not pictured



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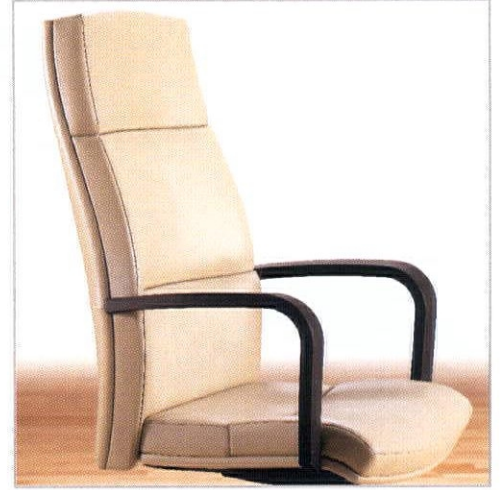
Gunlocke

Gunlocke, with its rich 101-year history in wood furniture expertise collaborated this year with several well known designers to bring to market a plethora of new products. The results were three lounge, six seating and one case-goods collection. The AMALFI seating family won a silver award at "Best of NeoCon 2000".

Along with new products, Gunlocke has implemented processes that allow quality furniture to be manufactured in extremely short lead times. Customs and modifications to standard product are handled with ease. A high value is place on personal and project management service. Gunlocke, located in Wayland, New York is a company built on integrity, dependability, concern for the environment and wood expertise.



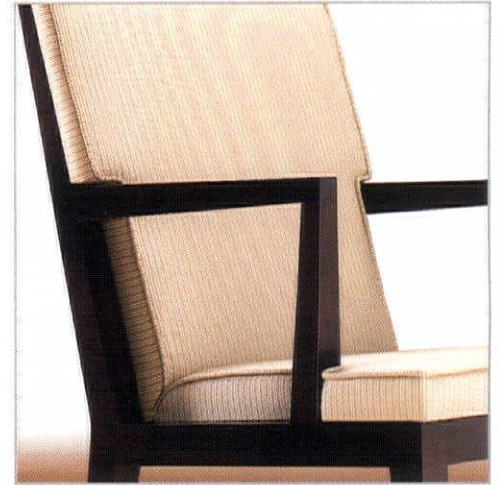
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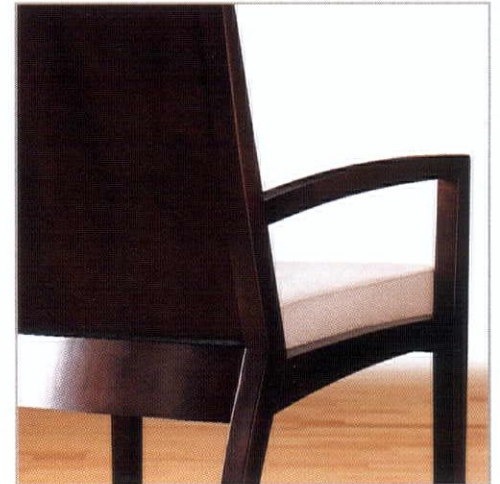
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profile

Paoli's expertise and commitment in quality furnishings makes all the difference for successful contract projects. Since 1926, the company has met the challenge of providing interior solutions that satisfy the established and meet emerging market needs. The company's innovative, aesthetically rich, and multiple-option furnishings continually expand the possible in terms of looks, layout, function, durability and cost.

The Paoli difference is in its casegoods. Twenty-first century collections for both collaborative and task-focused, for both traditional and contemporary environments include Rhapsody, Revival, Revolve and Reflect. Only by having mastered classically crafted furniture is Paoli able to go beyond the expected: it generates the big ideas and yet pays attention to the smallest details in furnishings with style and substance. The modular design of Rhapsody aptly highlights the link between time-honored wood craftsmanship and present day flexible workstations, providing an abundance of functions within a minimal footprint.

The Paoli difference is available in comprehensive seating options: desk chairs, task chairs, guest chairs, lounge and chairs for conferencing and meetings. In fact, the recently introduced Escape sets a new standard in affordable, quality constructed, height adjustable desk seating while providing daylong comfort.

The Paoli difference is its people. Paoli's commitment to building superior relationships, and following through with superior customer service, positively impacts the busy lives of its clientele. The people of Paoli view challenge as an occasion to investigate, innovate and improve. Furthermore, Paoli people exercise real environmental stewardship by utilizing the newest technologies, specifying components with recycled content, reusing production by-products, and continuing the wise use of natural resources.

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profile

Peter Pepper Products, Inc.

In 1952, Peter Pepper, possessing an unsinkable entrepreneurial spirit and a keen vision of what the interior furnishings marketplace could be, set up a unique furnishings company in Southern California.

Launched on the success of many residential accessory products, Peter Pepper created many must-have ancillary items such as clocks, magazine racks, coat hooks and visual communication products for the contract market.

Today, Peter Pepper Products continues with innovative products such as the freestanding newspaper stand designed for lobby, reception and public areas. Six aluminum rods with maple finish handles suspend the papers for easy storage and reading. Its small footprint and light-in-scale appearance lends itself to any interior. The frame finish is aluminum metallic. Wall mounted and floor newspaper rack models are also available.

Additionally, the newly introduced freestanding magazine and literature rack features three contoured pockets within a sleek hardwood frame. The frame is available in six finishes with a choice of three additional pocket designs. The pockets and back panel are offered in a multitude of colors.

Peter Pepper Products continues as an industry leader in the contract, healthcare and educational markets under the guise of CEO and President Sigi Pepper, who worked side by side with Peter for more than 30 years. Sons Michael, Director of Operations, who'd started in the operations department back in 1980; and Kip, VP Sales and Marketing, who's been with the company since 1986, have dedicated themselves to upholding the spirit and vision that originally inspired their father.

For more than 50 years, Peter Pepper Products has been building business environments that work for business.

Peter Pepper Products, Inc.

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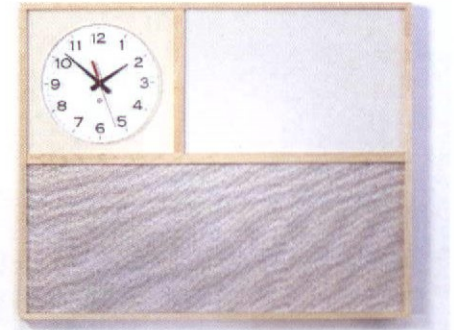
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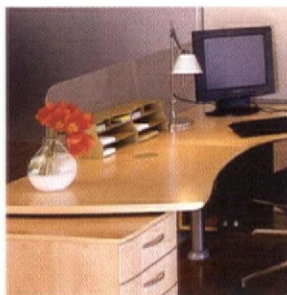
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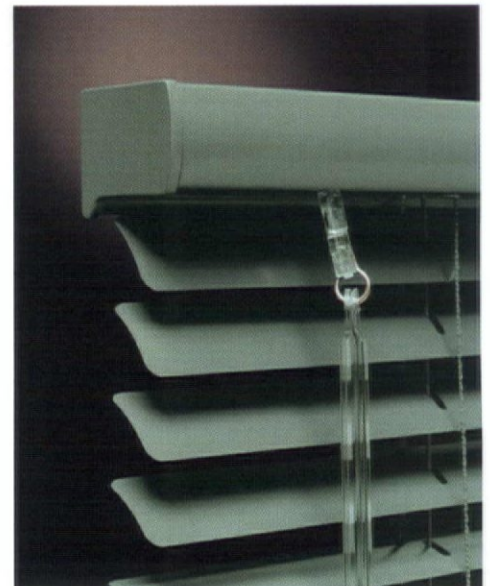
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f:336-841-3245
thayerco@bellsouth.net
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brixey@brixey.com
www.brixey.com

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info@childrens-furniture.com
www.childrens-furniture.com

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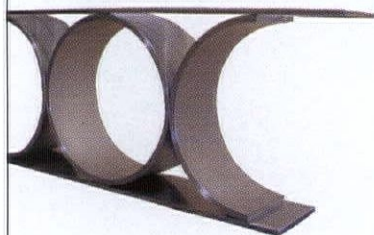
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