

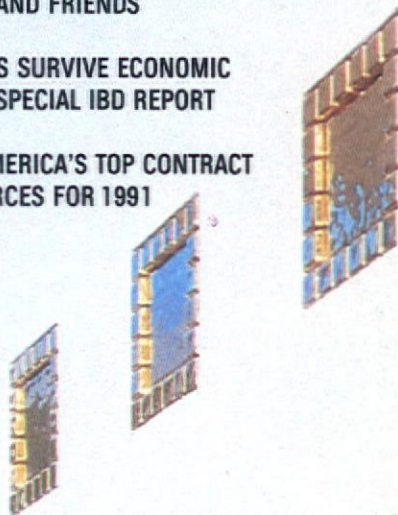
ANNUAL DIRECTORY AND BUYER'S GUIDE

NEW FACES OF 1991: OUR ANNUAL
SHOWCASE OF YOUNG DESIGN FIRMS

THE REMARKABLE RETURN OF FRANK
LLOYD WRIGHT AND FRIENDS

HOW DESIGNERS SURVIVE ECONOMIC
CATASTROPHE—SPECIAL IBD REPORT

IDENTIFYING AMERICA'S TOP CONTRACT
DESIGN RESOURCES FOR 1991





Elite



Finely contoured lines, graceful curves, special attention to detail. Elite. The perfect fit for your executive environment.

Arcadia

Division of Casey / Wayne Journigan & Associates

15610 South Main Street
Gardena, California 90248
(213) 532-9100
FAX (213) 217-9110

Circle 1 on reader service card



"I specify and recommend EOC products because my customers get more for their money. Broad selections and endless options plus a factory van shipment program second to none. Most important however, are the EOC people I work with. They make sure our business relationship is a win-win situation."

Carl Lazenby
Lazenby Associates
Washington Design Center
Washington D.C.



Executive Office Concepts

1705 Anderson Avenue, Compton, California 90220 800-421-5927 (Calif.) 213-537-1657 FAX 213-603-9100

Showrooms: Boston/Chicago/Compton/Dallas/Denver/Los Angeles/Montreal/New York/Philadelphia/San Francisco/Washington DC

GIANNI

Presenting the Signature Series line of furniture by Gianni.

Distinctive, versatile and quality oriented, Gianni furniture show-

SIGNATURE 2400

cases a new tradition in fine executive office furniture. Craftsmanship combined with state-of-the-art technology provides the basis for our success and recognition within the industry. With forty years of experience, the Gianni trademark represents the best in furniture today.

For further information phone 1.800.237.0847 outside Illinois 1.800.383.7881 in Illinois or visit our showrooms in Dania, Florida at DCOTA, Boston, Massachusetts at the Boston Design Center or Chicago, Illinois at the Merchandise Mart.

- Please contact me directly
 Forward additional information

Name _____

Company _____

Address _____

City _____

Telephone _____

Title _____

State _____

Zip _____

Ext _____

- Catalog Price List Wood Sampler
 Brochures
 Signature 1800 Signature 2400
 Signature 2100 Signature 3300
 Signature 2200 Signature 4500
 Signature 2300 Conference Tables

PRODUCT FOCUS

**20 MIDDLE MANAGEMENT/
PROFESSIONAL WORK STATIONS**
A review of work stations designed for the needs of the middle management and professional user.

24 THE REAL THING?
Formations from Formica is a high-pressure laminate that does not want to look like your average, high-pressure laminate.

DESIGN

26 CRAZY FOR ARTS AND CRAFTS
What is this turn-of-the-century style that has suddenly become the obsession of avowed modern architects and interior designers?

**33 TO BE TALENTED, BUSY—AND LESS
THAN A CERTAIN AGE**
Some of the industry's most impressive young talents are featured in this focus on work from the portfolios of young designers who have been in practice 10 years or less.

34 AIRPORT 1991!
If airports aren't meant to be fun, what is Jerry's Cappuccino Bar, Restaurant and Coffee Shop at Pensacola Regional Airport, designed by KRA, up to?

38 SUNTANNING IN THE SNOW
When the snow falls in Kanazawa, Japan, members of Shiseido Holonic Stadium, designed by Minoru Yokoyama, have an unusual way of hibernating—in a year-round fitness club with perpetually sunny skies.

42 THE CLIENT IS FUMING
A band of extraordinary craftsmen have discovered how to make time stand still in the Vulpiani Workshop in Kingston, N.Y., designed by James Scott Weaver.

46 EXTRATERRESTRIALS THINK HERE
Design firm Mekus Johnson has given statistical software giant SPSS Chicago offices that perform admirably for demanding PhDs—and probably look like nothing you have ever seen.

**50 PUTTING DESIGNS ON HARVARD
MEDICAL SCHOOL**
As the sons and daughters of Harvard watched, Tsoi/Kobus & Associates gave five academic buildings 70 to 80 years old another 100 years of life—without letting it show.

54 NOT QUITE IDENTICAL TWINS
Wyatt Architects pursued an unusual theme in law offices for Bogle & Gates in Seattle and Bellevue—can you satisfy legal clients and their attorneys at the same time and place?

BUSINESS

**58 ARE DESIGN FIRMS AN
ENDANGERED SPECIES?**
What happened to the Texas economy in the 1980s had tremendous impact on the design profession, and an important new study for the IBD Foundation shows how managing a design firm's finances can often be as critical to survival as serving old clients or developing new business.

ANNUAL DIRECTORY AND BUYER'S GUIDE

- 69 ALPHABETICAL LISTING
- 88 ASSOCIATIONS
- 89 TRADE MARTS
- 89 CLASSIFIED PRODUCT LISTINGS

DEPARTMENTS

- 8 EDITORIAL
- 12 TRENDS
- 16 MARKETPLACE
- 65 AD INDEX
- 62 PERSONALITIES
- 64 CLASSIFIED

Cover Photo: Corridor to gymnasium at Shiseido Holonic Stadium, Kanazawa, Japan. Photographer: Spiral/O2



Barile™
Contour Barrel
Casters

Premium Casters for Office Products

Product selection

- Barile™ or traditional designs.
- Hooded or unhooded models.
- Nylon or soft polyurethane wheels.
- Variety of finishes and colors.
- Nylon and zinc die cast body materials.
- Variety of mounting types.
- 50mm, 55mm, and 60mm wheel diameters.
- BIFMA-ANSI approved.

Service Specialists

Contact the Leggett & Platt distribution facility nearest you. Allow us to serve you through our generous inventory, customized stocking programs and product innovations.

EST Company, 1629 Wisconsin St., Grafton, WI 53024, 414/377-3270, FAX 414/377-0042

EST-West, 12251 Florence, Santa Fe Springs, CA 90670, 213/946-4321, FAX 213/944-1990

Gordon Mfg. Co., 5250 52nd St., S.E., Grand Rapids, MI 49508, 616/698-6060, FAX 616/698-0231

Northfield Metal Products, 195 Bathurst, Waterloo, Ontario, Canada N2J 3Z9, 519/884-1860, FAX 519/844-5476

Collier-Keyworth, 330 N. Greensboro, Liberty, NC 27298, 919/622-0120, FAX 919/622-0150

CONTRACT DESIGN

Publishing Director	Carrie Enfield
Editor-in-Chief	Roger Yee
Managing Editor	Jennifer Thiele
Associate Editors	Jean Godfrey-June Laura E. Mayer
Special Features Editor	Dana Dubbs
Editorial Assistant	Wendy Louise Boor
Special Projects Editor	Len Corlin
Art Director	David Emfinger
Marketing Manager	Phillip Russo
Marketing Assistant	Nikki Gormandy
Production Director	Barry Miller
Production Manager	Jody Neblett
Production Assistant	Felicia Chan
Classified Advertising Director	Adam Sheppard
Group Circulation Manager	Diana Judelson
Publishing Vice President	Mark Gross

Editorial Advisory Board

Carol Disrud, IBD; Neil Frankel, AIA; Jo Heinz, FIBD; Rayne Sherman, IBD; Hazel Seigel; Andre Staffelbach, FIBD/ASID; Michael Wirtz, FIBD, ASID

Advertising Offices:

Account Managers: William R. Baker, Melissa Burt, Jackie Flannery, Helene Tepperman
Gralla Publications, 1515 Broadway, New York, NY 10036; (212) 869-1300

Account Managers: Marie Kowalchuk, Chuck Steinke
Gralla Publications, 6160 N. Cicero Ave., Suite 122, Chicago, IL 60646; (312) 545-0700

Account Manager: Barry Wolfe
Gralla Publications, 6355 Topanga Canyon Blvd., Suite 426, Woodland Hills, CA 91367; (818) 348-1943

Overseas: Rudi Von Wedel
Studio Von Wedel, Via Mellerio 3-20123, Milano, Italy; Tel: 02-8057572/8058077; Fax: 02 805 9363

National Classified Sales Office
Gralla Publications, 15400 Knoll Trail Dr. Suite 112, Dallas, TX 75248; (214) 239-3060

Gralla Publications—Chairman of the Board: Clifford D. Jakes. **President/CEO:** Robert N. Boucher, Jr. **Vice President/CFO:** Daniel J. Mills. **Vice President/Operations:** Morton Silverman. **Vice President/Gralla Expositions:** Harvey Owen. **Vice President/Editorial Director:** Daniel J. Shannon. **Publishing Vice Presidents:** Jane Edelstein, Mark Gross, Stephen G. Stoneburn.

Other Gralla Publications:

Facilities Design & Management; Action Sports Retailer; Architectural Lighting; Bank Systems & Technology; Commercial Property News; Communication in Finance; Computers & Banking; Contract Lens Forum; Corporate Travel; Designer's Kitchens & Baths; Gift & Stationery Business; Impressions; Insurance Software Review; Kitchen & Bath Business; Meeting News; Multi-Housing News; National Jeweler; Ophthalmology Management; Optometric Management; Outdoor Retailer; Premium/Incentive Business; Resorts & Incentives; Sporting Goods Business; Travel Agents Marketplace; Trending; Wall St. Computer Review.

CONTRACT DESIGN ISSN 0010-7831 is published monthly by Gralla Publications, a member of the United Newspapers Group, 1515 Broadway, New York, NY 10036; (212) 869-1300; Fax: (212) 302-6273. Subscription price \$35/one year; \$60/two years for firms and individuals who specify, design, buy or replace contract furnishings. All other U.S. subscriptions \$65/year. All Canadian and Mexican subscriptions \$39/year for qualified subscribers and \$67/year for non-trade. All other foreign subscriptions \$90/year. Single copy \$6. Directory and special issues \$10. The publisher assumes no responsibility for opinions expressed by editorial contributions to CONTRACT DESIGN. The publisher reserves the right to reject any advertising not in keeping with the publisher's standards. **SUBSCRIBER INFORMATION & ADDRESS CHANGES:** Write to Circulation Dept., Room 3201, 1515 Broadway, New York, NY 10036. POSTMASTER: Send address changes to CONTRACT DESIGN, Room 3201, 1515 Broadway, New York, NY 10036; (212) 869-1300. Second Class postage paid at New York, NY and additional mailing offices.

Copyright © 1990 Gralla Publications



*The ultimate in fine leather
desk accessories...*



*Designed for Sainberg
by Michael & Catherine McCoy*

The Ambassador Collection.

SAINBERG

A good impression should be a lasting impression.

PO BOX 49 • 63-20 AUSTIN STREET • REGO PARK, NEW YORK 11374
PHONE (718) 897-7000 • FAX (718) 275-5057 • OUTSIDE NY STATE (800) 632-2228

Circle 5 on reader service card



"They are all so tacky."



"There is a no load limit."



"There is a paper catcher, so you can't lose important papers even if you wanted to."

The new Steelcase Avenir™ system.



SteelcaseSM
The Office Environment Company[®]

**“From-a here,
I can see to the
other side
of the future.
And it’s-a
pretty scary
if you can’t-a
type.”**



As we tried to explain to Father Sarducci, there are a number of advantages to choosing a Steelcase office system, none of them scary.

Just ask anyone who’s ever lost an important paper behind a drawer. Or cut themselves on a binder bin. Or tried to tack anything to a wall panel.

At Steelcase, we know what an office system goes through in the real world.

So go ahead. Lean on our worksurfaces. Sit on our filing cabinets. Pile the phone books into our drawers.

They can take it.

Because, we build our office systems to do more than simply meet a bare-bones list of specifications.

We build them to give you your money’s worth.

For a full explanation and description of our office systems, and the free booklet “50+ ways to get more office furniture for your money,” call your Steelcase Dealer, or 1-800-333-9939, Ext. 99.



**If you’re not buying Steelcase,
you’re not getting your money’s worth.SM**

Circle 6 on reader service card

Design That Is Hazardous to Your Health

When everything in his hotel room began "dancing around," a terrified Enrico Caruso tumbled from his bed and scrambled down to the streets of San Francisco, still clad in his pajamas and desperate to leave the City by the Bay; the great Italian operatic tenor was among the lucky survivors of the earthquake of 1906. Though tragic building failures of this magnitude still occur, a new, more subtle, yet equally insidious kind of catastrophe may be gathering strength. This time, it could strike everywhere at once—wherever office workers and computers meet.

Skeptical interior designers and architects, wondering what on earth any of this has to do with them, might think about the following. In a survey of job-related illnesses in the United States for 1989 released in the fall of 1990, the Labor Department noted that repetitive motion disorders accounted for most of the increase in reported cases. Some 32,000 more cases of illness due to repetitive trauma were reported in 1989 than in 1988, with repetitive trauma accounting for 147,000 of 284,000 total cases of occupational illness. The source of the growing problem was the need to perform the same motion with arms and hands repeatedly during the day—a common procedure both for blue-collar workers on assembly lines and white-collar workers at computer terminals.

Hearing the plight of computer terminal workers, whose increasingly common pain in the wrists and forearms due to repetitive motion is described as carpal tunnel syndrome, the public has thus far refrained from making sweeping attacks on the problem. But wait. In December 1990, the City of San Francisco took what may be a momentous first step in reshaping the office environment by drawing up an ordinance that will regulate the

use of video display terminals by the private sector.

If enacted, San Francisco's ordinance would obligate businesses to equip employees with adjustable chairs and computer terminals whose keyboards detach and screens tilt, raise and lower themselves. Employees would also be entitled to either a 15-minute rest or a transfer to other work for the same duration in time after every two-hour interval of computer work. A previous law enacted by Suffolk County, Long Island, N.Y., in 1988 was struck down by a New York State judge on the grounds that the County lacked authority to write such a statute. However, the San Francisco City Attorney believes his city's measure can survive a legal challenge.

Business spoke frankly and vociferously against Suffolk County's measure, and has not hesitated to confront San Francisco's version either. To the city's credit, where significant doubts remain about causality, the ordinance does not mandate specific actions. Lengthy computer use, for example, has been associated with eye fatigue and neck and backaches as well as carpal tunnel syndrome. More ominously, computer terminals also emit radiation suspected

of causing cancer, birth defects and miscarriages. But the evidence remains inconclusive.

Since more study is needed, San Francisco has shelved a key requirement that employees sit no less than five feet away from the back or side of a terminal. Instead, the city intends to form an advisory committee to study the issues of radiation, vision and pregnancy. It is only a matter of time when hard facts emerge that show just how the office environment causes or alleviates pain and discomfort in office workers. Interior designers and architects would be wise to follow the developments. The clients and lawsuits thus spared could be their own. ☞



Roger Yee

Roger Yee
Editor-in-Chief

Put the computer in its rightful place.



Specify Nova.

Today, approximately 30% of all workers' compensation claims are due to cumulative trauma disorder. Believe it or not, much of this is caused by your computer furniture and excessive time spent at video display terminals.

Nova Office Furniture offers you a beautiful solution designed to reduce discomfort and eyestrain. Introducing a revolutionary casegoods line that actually integrates the computer and its peripherals within the furniture. Now, a computer user can sit erect and work at the optimal scientific angle from eyes to screen: negative 20-40 degrees. And with the computer tucked away, an entire worksurface is available.

The ultimate mixture of innovative, futuristic ideas and the highest standard in quality construction is now offered in Nova's new Color Concept Series. These colors are Fashion Grey, Taupetone, Pebble, Aspen, Dawn, Nile Green, North Sea, Natural Almond, Liberty Oak, Golden Oak and Natural Walnut, which can be complemented by nebula worksurfaces of Graphite, Sand, Blue, Mauve and Grey.

Find out today why the world's most progressive businesses and institutions are continuing to put the computer in its rightful (colorful) place.

Nova Office Furniture, Inc.
421 West Industrial Avenue
Effingham, Illinois 62401
Phone: (217) 342-7070
Fax: (217) 342-7006



NOVA

A r c h i t e x

EDITION
GAUDI



CARDELLA



CAMPEON



CAMPANA

MICARDA

THE TAPESTRIES OF SPAIN INSPIRED BY ANTONIO GAUDI

CHITEX INTERNATIONAL® 625 W. JACKSON BLVD. CHICAGO, IL 60606 312/454-1333 800/621-0827 FAX 312/454-1443
SHOWROOMS: CHICAGO MERCHANDISE MART 312/836-0297, NEW YORK IDCNY 718/361-7424, LOS ANGELES PDC 213/659-0958
MINNEAPOLIS IMS 612/332-6647. REPRESENTATIVES NATIONALLY. ALSO TORONTO, LONDON, FRANKFURT, HONG KONG AND TOKYO

Circle 8 on reader service card

A World Without Catalogues

Pleasanton, Calif., Grand Rapids, Mich., Los Angeles—Some design firms would never dream of permitting clients to walk through their libraries for the same reason some restaurants would bar guests from a stroll through their kitchens—the flood of catalogues threatens to overwhelm many designers. Now comes a trio of different approaches to storing and retrieving interior design and architectural product information that could change the nature of design practice.

Eclat, based in Pleasanton, is an information automation service using CD-ROM disk technology on IBM-compatible systems to bring manufacturers' complete product information to architectural, engineering and contracting firms via personal computers. Its ProductResearcher software functions like a comprehensive catalogue retrieval system, allowing designers to search for product specifications much as they now do—except that the "pages" are faster and easier to use because they are electronic. A user defines the physical attributes needed and Eclat scans the electronic catalogues to display the appropriate product data instantaneously.

CAP-Electronic Sweets, based in Grand Rapids, is a Computer Aided Planning service in integrated PC software package format that has automated the design, ordering and managing of systems office furniture. By converting catalogues of the leading contract furniture manufacturers into its electronic format and adding Computer Aided Design graphics capability, CAP, founded in 1978 and recently merged with McGraw-Hill's Electronic Sweets, seeks to improve accuracy and productivity.

Design Research Library, based in Los Angeles, is a nationwide chain of library-style resource centers that offer architects, interior and landscape design professionals and trade professionals access to information on a range of product resources and services. Each contains product rooms, reference facilities, work stations, conference rooms, multi-media center, lounge space and dining area. In effect, a Design Research Library can either supplement or supercede a design firm's existing library. Locations announced in addition to the first one in Los Angeles include New York, Boston, Atlanta, Dallas, Chicago, Miami, Washington and eight other cities.

Will any or all of these approaches displace the traditional shelves of catalogues? If the spread of CAD/CAE in the design world is any indication, the odds look pretty good. Stay on line for the next transmission.

D.J. DePree, 99, Dies

Zeeland, Mich.—Dirk Jan DePree, 99, founder of Herman Miller, Inc., of Zeeland, Mich., died December 10, 1990. A manufacturer with enormous impact on American industrial design, never designed a product himself, DePree commissioned some of the nation's most talented designers to transform Herman Miller from one of many U.S. firms copying traditional furniture styles into a leader in Modern furniture. Among the designers who worked for Herman Miller under DePree's direction were Gilbert Rohde, Charles Eames, George Nelson, Alexander Girard and Robert Propst.

DePree established a Scanlon Plan at Herman Miller in 1950 for employee participation in decisions, accountability and profits, making the company a leader among Scanlon companies.

The recipient of numerous honors and awards and a deeply religious man, DePree leaves an eldest son, Hugh, president-emeritus of Herman Miller; another son, Max, chairman of the board; two other children; 21 grandchildren and 40 grandchildren.

New Faces and Dates for Designer's Saturday

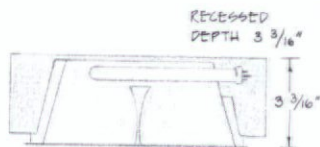
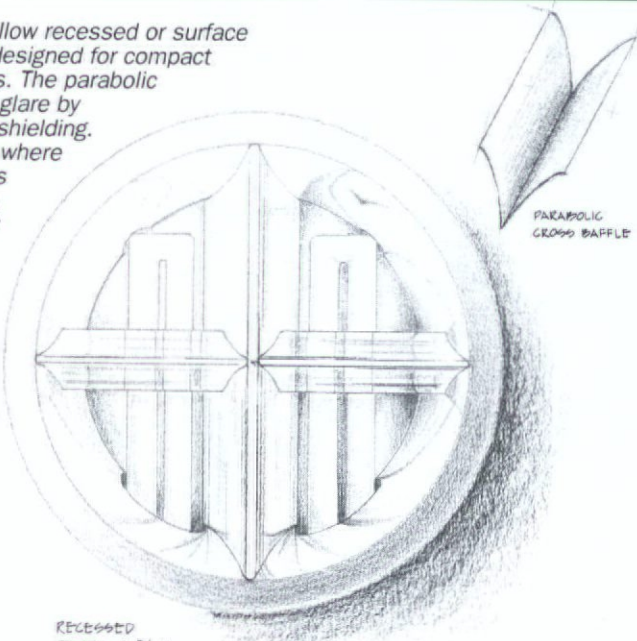
New York—The board of directors of one of the nation's most prominent trade associations, the contract and residential furnishings, Designers' Saturday, is setting a new direction for the event over the next two years by naming Randall Kent Davis as president, Sandra Friedman as vice president and Kenneth Book as treasurer and Ray O'Brien as secretary for 1991-1992; and by scheduling the next exposition, Designer's Saturday 1991, later than is usual, namely October 17, 18 and 19, 1991. The new officers are well known in the furnishings industry: Davis is executive vice president of Davis Furniture Industries; Friedman is senior vice president, administration and facilities of Knoll International; Book is president of Gunlocke Company; and O'Brien is president of O'Brien/Riservato.

Speaking as president of Designer's Saturday, Davis anticipates that the board will confront changing demographics of furniture trade show attendance by enhancing the program's educational aspect, thereby stimulating participation by clients, dealers and designers alike. "Less energy needs to be placed on non-industry issues," Davis believes, "and more energy placed on accountability to our clients and the world." Thus, the 1991 event is likely to highlight how and why product designs for furnishings directly benefit the corporate user.

Rescheduling Designer's Saturday is intended to bolster attendance, which might otherwise occur with the traditional long weekend observed in the New York market due to Columbus Day.

BAFLUX™

An extremely shallow recessed or surface mounted fixture designed for compact fluorescent lamps. The parabolic louvers minimize glare by maximizing lamp shielding. For any situation where incandescent was once appropriate. High power factor ballast; 120 or 277 volt. The energy efficient Baflux is one of our Standards. For information and the name of your local rep, call 212-838-5212 or fax 212-888-7981.



EDISON PRICE LIGHTING

ARCHITECTURAL LIGHTING AT ITS BEST

Customers worldwide have turned DuPont discoveries into something special.



The National Medal of Technology

Pioneering work in polymers recently earned DuPont the top U.S. honor for technology.

The National Medal of Technology cites DuPont materials that make a difference. Polymers that help people innovate, manufacture, bring quality and performance to so many of today's products.

We share this medal with customers worldwide. Your vision, ideas, and products for better living continue to drive us.

Once again, working with you has turned into something special. We thank you.

DuPont polymers include TEFLON® and TEFZEL® fluoropolymers/engineering plastics such as DELRIN® acetal, RYNITE® thermoplastic polyester, and ZYTEL® nylon resins/NEOPRENE and HYPALON® synthetic rubbers/HYTREL® and other thermoplastic elastomers/MYLAR® and KAPTON® films/KEVLAR® and NOMEX® aramid fibers/VITON® fluoroelastomers/KALREZ® perfluoroelastomer parts/VESPEL® polyimide parts/acrylics/ and ethylene copolymers.



Polymers

Circle 9 on reader service card



**ACCURIDE'S
PRECISION MOTION
MEANS A
SMOOTHER-RUNNING
OPERATION**

**Because the Close
Should be Effortless**

An Accuride-equipped office is a smooth-running environment free of hang-ups, hitches, false starts, stops and overload.

That's what the Accuride movement is all about.

It all begins with our legendary, relentless and uncompromising pursuit of perfection in ball bearing drawer slides. *Precision*, long-lasting slides that glide with a fluid motion so silky smooth and whisper quiet, they virtually re-define the concept of drawer suspensions. *Superior* slides that substantially enhance the quality and value of fine furniture like no lower-cost substitute can. *Extraordinary* slides used by more manufacturers than any other brand in the world.

For fine office furniture and residential use, Accuride's smooth opening makes the close effortless. That's the bottom line.

So next time, make a motion to specify Accuride.

Accuride

12311 Shoemaker Avenue, Santa Fe Springs, CA 90670
(213) 903-0200 • FAX: (213) 903-0208

S P A C E R C O L L E C T I O N



B E Y O N D F O R M A N D F U N C T I O N

ECK ADAMS

347 N. Lindbergh • St. Louis, Missouri 63141-7888 • (800) 325-4884 • (314) 993-8100 • FAX (314) 993-1260 • Chicago Merchandise Mart Showroom 371 • Manufacturing Facilities: Osceola, Arkansas; South Gate, California

Circle 11 on reader service card

FROM GERMANY AND BEYOND: GREETINGS FROM THE NEW EUROPE

Orgatec 1990

The first Orgatec of unified Germany saw a bigger crowd than ever in October 1990. Traffic was estimated at 202,000 visitors from more than 85 countries, up from 187,754 visitors from 80 countries in 1988, at "The World's Largest Office." Some 33.8% were interested primarily in office furnishing, 59.1% in office and communication technology and 6.5% in both.

Furniture manufacturers represented 589 out of the 1,747 total exhibitors. Although German manufacturers made up the majority of vendors at 1,358 with 328 related to furnishings, Italy accounted for 87 exhibitors, France, Great Britain, the Netherlands and Switzerland fielded almost 40 each, the United States sent 18 and Japan had four. Inquisitive visitors could find single exhibitors from Israel, Lebanon, Yugoslavia and even Brazil.

The range of office furnishings exhibited was brighter and more cheerful than typical German design, which has concentrated more on function than design. Products demonstrated a new and frequently unusual interplay of materials along with an extensive use of wood surfaces and color. Major changes were seen in functionality—especially in so-called traverse programs offering more flexibility for individual and adaptive use. Office seating displayed three trends: while many manufacturers stayed with classic, solid and traditional chairs, apparently to lend hominess to the office, others showed slender, graceful designs or objects d'art, sculpted chairs destined for reception areas or hotels.



→ The King Arc-S (chair) and King Arc-T (table) were designed for König & Neurath by the German design firm frogdesign. Made of steel and wood, the tables and chair in this series can be used in a variety of settings, including offices, lobbies, conference and meeting rooms, and cafeterias.

Circle No. 222



↑ Architects Takashi Okamura and Erik Marquardsen have designed the September Sofa for Getama of Denmark, represented in the U.S. by Design Selections International. The sofa is available in beech or maple with upholstery in leather or fabric.

Circle No. 220



← Based on four primary building blocks (base, pedestal, body and discretion element), VOKO's Uniers Banking system is a modular system for bank counters. Horizontal and vertical cable ducts offer optimum access and facilitate maintenance and service. A variety of new design possibilities, choice of materials and variation in details create individual looks.

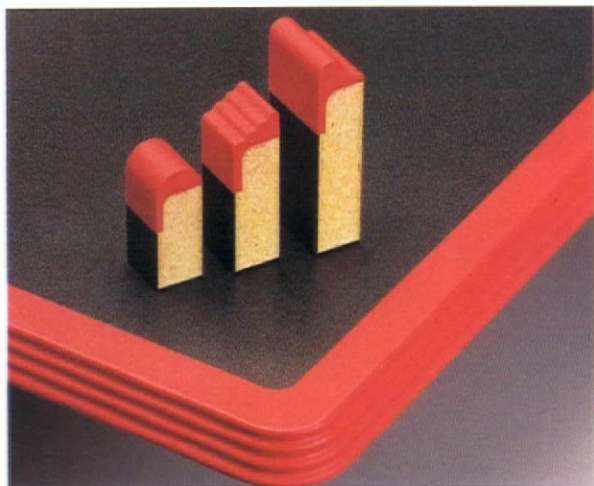
Circle No. 221

MARKETPLACE

BOLD STEPS INTO AN UNPREDICTABLE NEW YEAR

Edgemold's recently introduced Contours Table Tops line includes five attractive and durable edge profiles. Not a post applied extrusion, Contours edges are constructed of an integrally molded, semi-soft urethane. Many standard sizes and colors are available.

Circle No. 229



Palisander, from NEO Design, is designed in the Rococo style and derives its name from the exotic wood imported for artwork in the days of Pompeii. It is made of 80% wool and 20% nylon in 14 distinct colorways, and both the light warp and dark warp are offered as contrasting standards.

Circle No. 227



Falcon's newest chair line features three variations on one design. The 4373's fully upholstered back and seat makes a formal statement while the split-back upholstered design of the 4372 and the pierced-wood back of the 4370 are more relaxed. All three feature gentle, concave curves on the sides of the seat platform and come in a range of finishes and fabrics.

Circle No. 228



The Geometric barstool from Jazz comes in three heights, 24 in., 26 in. or 30 in. and is handcrafted wrought iron. It can be finished in a variety of colors, and the upholstered seat is available in either standard Jazz fabrics or COM.

Circle No. 226

The new Maya Romanoff collection of handmade wallcoverings and textiles from Jack Lenor Larsen is suitable for corporate or hospitality spaces. Shown is the "Weathered Wall" pattern made of clay papers, blended layers of non-woven wood pulps and clay.

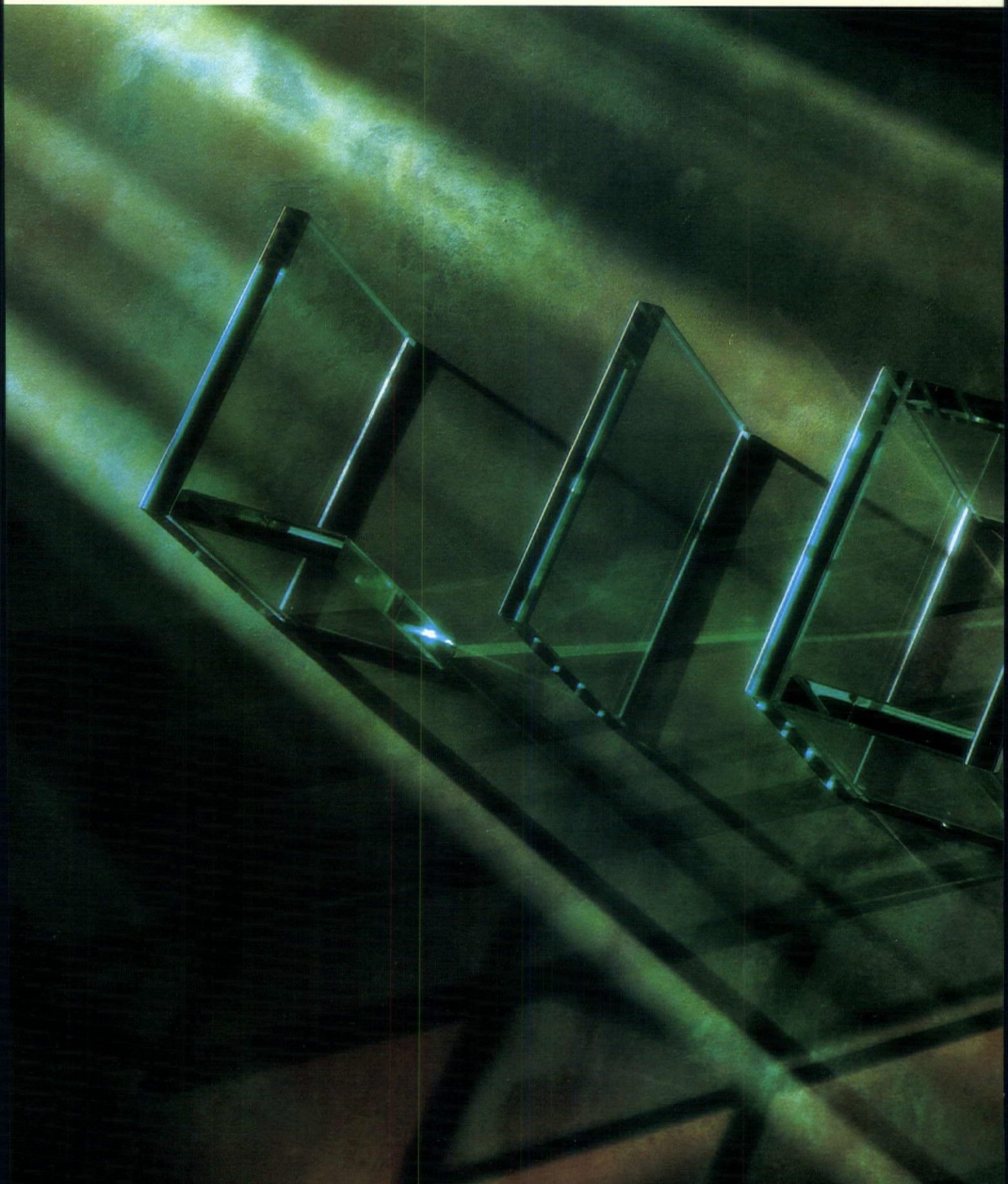
Circle No. 224



HALO
METALUX
CROUSE-HINDS
LUMARK

SURE-LITES
McGRAW-EDISON
MWS
P&K POLES

THE
POSSIBILITIES
ARE
DAZZLING



C O O P E R

value

THERE'S MORE TO GOOD LIGHTING THAN LIGHT.

so what?

COOPER PRODUCTS ALREADY SHINE WITH EIGHT OF THE GREATEST BRAND NAMES IN THE INDUSTRY.

BUT WHAT PRODUCES ENDURING VALUE FOR OUR CUSTOMERS IS THE CREATIVE SPIRIT AND COMMITMENT NOW SHINING THROUGH THIS ENTIRE COMPANY.

YOU'LL SEE IT INSIDE "SOURCE" OUR NEW TRAINING CENTER, LIGHT YEARS AHEAD OF ANYTHING ELSE IN OUR BUSINESS. YOU'LL FEEL IT IN THE INSTANT RESPONSIVENESS OF OUR 200+ CUSTOMER SERVICE REPS.

COME TO COOPER LIGHTING → AND SEE THE LIGHT.

Circle 12 on reader service card



LIGHTING

Middle Management/Professional Work Stations

A father giving advice to his son in a New Yorker cartoon is shown warning, "Anyone can be vice president." Therein is the dilemma of the middle manager and professional. Although these titleholders might rate private, perimeter offices, they are increasingly likely to be consigned to less prestigious spaces within an interior or open plan area. To compensate, designers of middle management/professional offices often specify work stations that carefully differentiate themselves from nearby secretarial/operational work stations. Subtle upgrades in size, finishes, colors, components and complexity help define the middle manager and professional's uneasy position between rank and file and senior management.

TUOHY FURNITURE CO.

The Beckett Office Suite is an extension of Tuohy's Beckett Collection, offering a broad range of modular casegoods for the office. The system is available with a variety of finishes, work surfaces, credenzas, overhead units and modular storage cases, offering maximum flexibility for the middle management/professional user.

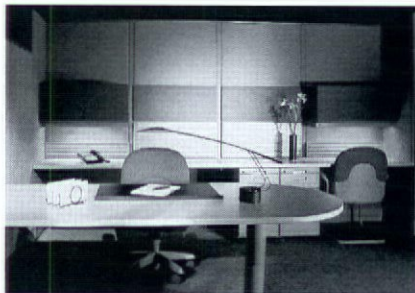
Circle No. 200



WESTINGHOUSE

The Equation system from Westinghouse Furniture Systems reflects the current generation of systems furniture with a clean, smooth, rounded appearance and radius edges on all cabinets, top caps and work surfaces. The aesthetic details are coupled with many functional improvements to provide middle management/professional users with a high degree of individual utility and convenience. Integrated power distribution, task/ambient lighting and other engineering features are driven by today's information technology.

Circle No. 211



TRANSWALL CORP.

Transwall's open plan systems furniture and full height movable office partitions offer maximum flexibility. The Sounddivider open plan system and the ceiling high Corporate system feature matching architectural lines; fabric, baked enamel and trim that blend; and interchangeable work surfaces and storage units. Freestanding modular furniture blends with panel mounted work surfaces.

Circle No. 216



HAWORTH, INC.

The Places wood casegoods program of desks, credenzas and returns by Haworth has an unusual feature of two work surface thicknesses: 1 3/16th in. or 1 9/16th in. Not only can the appearance of a Places middle management/professional desk be varied, it can also become part of a larger architectural space using other Places units. Places components are available in a variety of dimensions and configurations. Desks come in five sizes, credenzas and work surfaces in six sizes, and returns in two heights. A range of tints and tones is also available.

Circle No. 203



HERMAN MILLER

Herman Miller, Inc.'s TM Furniture is a group of freestanding pieces designed for use in facility areas requiring moment-to-moment flexibility. British designer Geoff Hollington has developed a group of versatile, coordinated pieces for Relay that enable middle management/professional users themselves to adapt the pieces to suit their exact needs. The basic product line consists of freestanding desks, tables, credenzas, bookcases and "territory" pieces establishing boundaries within the work place.

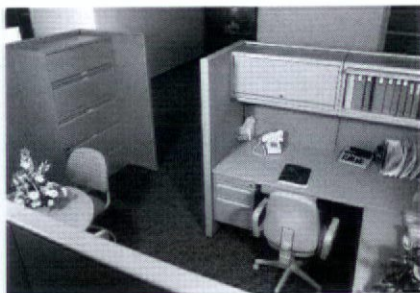
Circle No. 204



TAB PRODUCTS

Tab's panel system creates attractive and functional offices for middle management/professional personnel using versatility and good looks. The panels are manufactured in a number of different designs, trim and fabric colors. Mahogany hardwoods assembled with a low flex mortise and tenon joint for dimensional stability constitute the heart of the Tab panel.

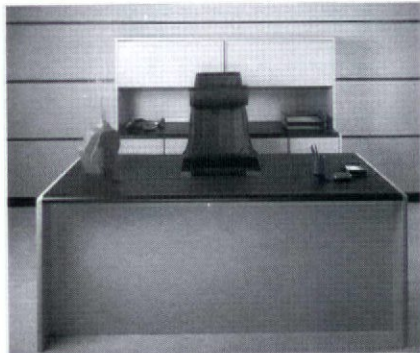
Circle No. 208



NOVA OFFICE FURNITURE

Nova introduces a complete new line of laminate casegoods that integrates the computer and its peripherals into the middle management/professional desk. The collection is offered in a myriad of colors. There are 11 desk colors and five coordinating work surface colors available to appeal to architects and interior designers seeking ergonomic furniture that is as aesthetic as it is functional.

Circle No. 215



ROSEJOHNSON

RoseJohnson offers RJPlus, designed to respond to the demands of today's changing middle management/professional work tasks. The modular non-handed design permits RJPlus to be reconfigured quickly and easily without the complexity of dealing with a lot of individual parts—simply conceived so it can be equally simple to install.

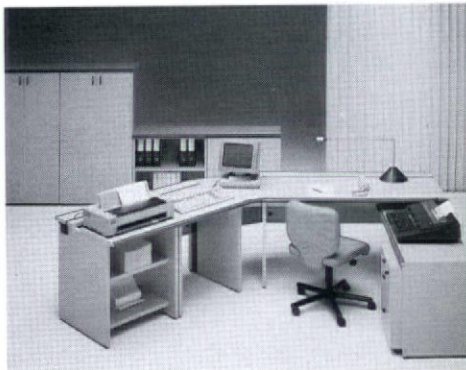
Circle No. 207



PACE COLLECTION

Base-System, from the Pace Collection, consists of multi-functional middle management/professional work stations as well as round, rectangular and modular conference tables, cabinets and ergonomic chairs. Being modular, Base-System can be configured for multiple work stations with connecting tops and extensions for desks. Desks and computer desks are equipped with a cord organizer compartment for cable and electrical wire management. The Base-System features melamine structures with leather bullnose edges.

Circle No. 206



GF OFFICE FURNITURE

GF's Open Plan System or OPS is a flexible, functional solution to the changing demands of today's work place. OPS provides a broad range of middle management/professional furniture components that display clean lines, softly rounded shapes, a wide fabric and finish collection, and an updated color palette. The panel/post connection for OPS is highly adaptable, accommodating panel configurations at almost any angle. Panels are available in six heights and nine widths.

Circle No. 209



KNURR USA

Dacosystems by Knurr USA represents an innovative system of freestanding table, desk, shelf, partition corner and lighting elements for middle management/professional office configurations. Dacosystems modules are designed with wiring routing being considered from the start, leading to an uncluttered work environment.

Circle No. 212

ARTEC

Cetra, from Artec, a division of Kimball International, offers style, structure and power for every level of organization, addressing the various office styles and tasks required by today's corporate design projects. A selection of panels in a variety of heights and widths provide visual privacy as well as aesthetics. This comprehensive selection includes acoustical, sectional, translucent or smoked window panels and more for the middle management/professional user.

Circle No. 210

ARTOPEX

The LAM System from Artopex gives you the opportunity to create a middle management/professional environment that is especially inviting. Consider the attractive yet accessible possibilities incorporating panel-hung work surfaces, tables, desks and storage modules. Work surface and panel hung componentry now come in three sandstone finishes with matching colors for supports, modesty panels, metal and PVC trim, and components.

Circle No. 202



ROSEMOUNT

Rosemount Office Systems has introduced Radia Work Surfaces, a new curvilinear work top design that provides efficient use of space and user friendly work areas for increased productivity. Radia provides generous work surface dimensions for individual tasks and conferencing. Five different work top designs combine to create many possible middle management/professional work station configurations. Radia Work Surfaces are compatible with other Rosemount private spaces.

Circle No. 213

STEELCASE, INC.

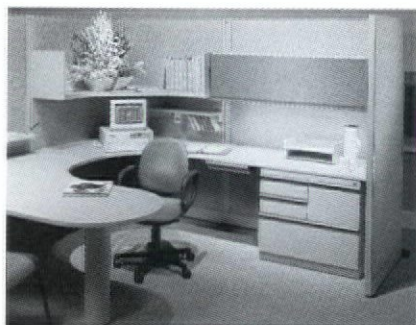
In Avenir, Steelcase has performance capabilities to handle years of changing middle management/professional needs. Avenir (French for "the future") work stations are compatible with existing movable walls, offering low-profile top caps and streamlined components such as recessed cantilevers that add to the system's visual appeal. Other elements include binder bins, bookshelves and variable height and trim, a new desk-high cable management channel, lateral files, replaceable panel surfaces and the new Antares portable task lighting.

Circle No. 205

DOMORE CORP.

Domore's Series/System 7 is a design innovation by Robert Reuter; an elegant response to the challenge of systems designed to do as much as possible with the fewest possible parts. Its single universal hinge connector used for all panel intersections and the economy of parts needed for any task configuration makes the Series/System 7 easy to specify, order, install, and reconfigure as middle management/professional work stations.

Circle No. 214





MORE OFFICE FOR THE MONEY

ROSEMOUNT

ROSEMOUNT
OFFICE SYSTEMS, INC.

21785 Hamburg Avenue
Lakeville, MN 55044-9035
1-800-328-6446 612-469-4416
FAX 612-469-5981

Circle 13 on reader service card

Choosing the right office furniture means getting the performance and quality you need at a price you can afford. That's the bottom line. The solution is Private Spaces® Office Furniture from Rosemount. And a commitment to total satisfaction that has made 99% of our customers our best reference.*

Call 1-800-328-6446 ext. 33 (In MN: 612-469-4416)

* Based on results from a 1990 customer satisfaction survey, 99% of Rosemount customers would recommend Rosemount office furniture to others.

THE REAL THING?

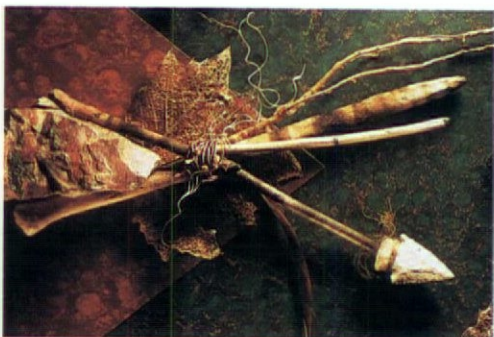
Formations from Formica is a high-pressure laminate that does not want to look like your average, high-pressure laminate

By Roger Yee



Alessandro DeGregori

Formations by Formica is organized in six series; clockwise from top left: Grafix Series, Dust Series, Granito Series, Oxide Series, Patina Series, Volcano Series.



At the rate technological society is going, phrases like "Meat-flavored," "Silk-like Texture" or "Concert-hall Realism" may displace terms like "USDA Certified Beef," "100% Pure Silk," or "Live Performance" in our lifetime. Every visual phenomenon that civilization assimilates, notes Alessandro DeGregori, design director for Formica Corporation, becomes a cultural image that can evoke meanings that are distinct from the original object itself. Thus, designers use wood-like materials in projects to communicate feelings of handcraft and tradition that people associate with wood, even when the physical properties of genuine wood are neither needed nor desired. DeGregori draws on this same power of visual language to achieve very different goals in creating Formations, the most comprehensive new laminate introduction in Formica's history.

"We've lost touch with the meaning of visual language in

dealing with synthetics," he points out. "The design community exploits man-made materials as a way of simulating nature, faking wood, stone and other natural substances instead of exploring the aesthetic potential of synthetics themselves." In Formations, DeGregori has organized six series of laminates containing 42 patterns and 21 color treatments in a color wheel structured to reflect color and pattern in the physical universe—without mimicking it.

Designers should readily observe that while the Formations color wheel is easy to understand and use, the visual vocabulary supporting it is quite complex. DeGregori has built a language of six patterns arrayed in concentric rings on the color wheel from minutely patterned, plasma-like color fields at the periphery to highly contrasted and discernable patterns at the core—not unlike the clouds of matter attending the birth of a star. The six patterns are: Grafix, minute pattern on

solid color ground; Dust, expanded and irregular particulate; Granito, pattern breaking free from density; Oxide, pattern degenerating into abstraction; Patina, a further degeneration like aging metal; and Volcano, undulating swirls of abstract color and pattern. Following this same logic, DeGregori directs his colors to run from cool to hot as you approach the core.

Formica has mobilized a global army to bring Formations to market. Cylinders have been engraved for printing in the United States, Germany and Japan. Colors are being carefully coordinated with Formica solid color laminates, ColorCore surfacing material and Surell solid surfacing material to assure broad applications. Can the collection win a strong following among designers as a high-pressure laminate free of aesthetic artifice? If so, Alessandro DeGregori may hear the phrase "Formations-like" entering our vocabulary. ☞

Circle No. 230

YOUR LIBRARY CARD, PLEASE...



DESIGN RESEARCH LIBRARY, the world's largest master Interior Design and Architectural Library. This 32,000 sf facility is the first of sixteen planned locations and represents the Industry's most comprehensive assemblage of library-formatted product resources and services. The ultimate liaison between the manufacturer and qualified trade professional. Designers and Architects, call now for your free library card. Manufacturers inquire regarding space within your product room.

design research library, inc.

CRAZY FOR ARTS AND CRAFTS

What is this turn-of-the-century style that has suddenly become the obsession of avowed modern architects and interior designers?

By Jean Godfrey-June



A fever is raging anew in the souls of interior designers, architects and their patrons, and it is neither Postmodernism nor Deconstruction. Consider the following symptoms: Charles Rennie Mackintosh has gotten so popular that tourists threaten to trample one of his masterpieces, the Glasgow School of Art, into oblivion. Collectors of Greene and Greene are up in arms over reproductions of their treasured originals, while manufacturers of the authorized reproductions are themselves denouncing unlicensed, shoddy knockoffs. Decorative designs by Frank Lloyd Wright from his Prairie School era, so coolly received by the public in

the 1950s, are suddenly being dusted off for commercial production.

Welcome back to the world of Arts and Crafts. This turn-of-the-century omnibus movement embracing dozens of separate styles, schools and craft techniques has taken back the contract industry by storm. What it offers is a singular alternative to historic design of the 17th through 19th centuries, a richly ornamented world of wood, stone and plaster swaddled in yards of chintz; or variations on 20th century Modernism, a spartan world of stark rooms defined by polished chrome, engineered plastics and molded plywood.

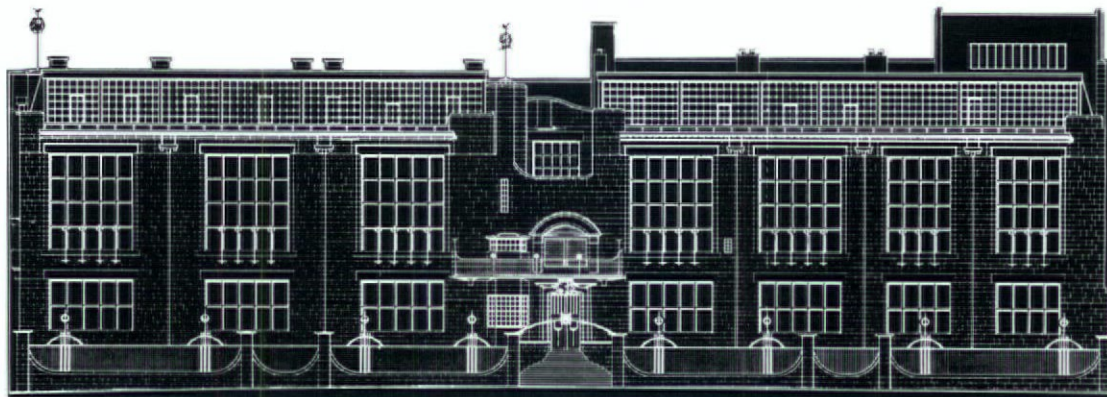
In the late 19th and early 20th century,



groups of artists and architects broke away from their countries' established academies to begin creating a new, Modern aesthetic. Many aspects of the past were incorporated in an artistic vision that concentrated on simple forms and natural materials. Known by such names as "Die Jungenstiel," "Mission," "Weiner Werkstatte" and "Arts and Crafts," the movements were precursors of Modernism's International Style.

Characterized by an abstinence from artifice and an emphasis on practicality, the style took some of its cues from the craft guilds of the Middle Ages, thereby laying the groundwork for the Modernist credo, "form follows function." Much of the movement displays a pre-Modern fascination with geometry, complex spatial relationships and elimination of excess ornament. Upholstery was removed; hinges and joinery were exposed; honesty in material and construction were revered above all.

While European pieces were largely handcrafted, American Arts and Crafts furniture included many machine-made parts. Architects and artists within the movements were familiar with one another's work through exhibitions and art journals, despite language and cultural barriers. For some, such as Glasgow's Mackintosh, other countries were the only places where their work was critically acclaimed at all.



Atelier International pairs its reproduction of Frank Lloyd Wright's Allen table with his Robie chairs (above, left). A drawing (right) shows Mackintosh's first major commission, the Glasgow School of Art, still serving 1,200 students today. A Vented Cap lamp (above, right) is available from Vulpiani Workshop.



L. & J.G. Stickley has recently introduced an office furniture line, including this desk (left), of quartersawn white oak. Atelier International reproduces two of Mackintosh's most famous chairs, Willow (bottom, left) and Argyle (bottom, right). Wright designed his Heurtley rug (below) in 1902 for his Heurtley House in Oak Park, Ill. Schumacher continues to make it in 100% wool.

In fact, the chronicles of Arts and Crafts are populated by prophets without honor. Mackintosh, who achieved greatness in 1896 with the Glasgow School of Art, and his wife Margaret, whose work in the design process was integral to his own, were lauded primarily in Austria. The founding of the Vereinigung Bilender Künstler Österreichs in 1897 signaled the break between young Viennese artists and the conservative Künstlerhaus; in their journal *Ver Sacrum*, the Sessionists hailed foreign artists such as Mackintosh. Young German artists rebelled against the prevailing Academy and developed a style sympathetic to both Glasgow and Vienna; Hugo Bruckmann, editor of *Dekorative Kunst*, one of Germany's upstart art magazines, gave Mackintosh his first European commission. Virtually ignored in the States, Wright saw his drawings published in Germany as the Wasmuth portfolio in 1910.

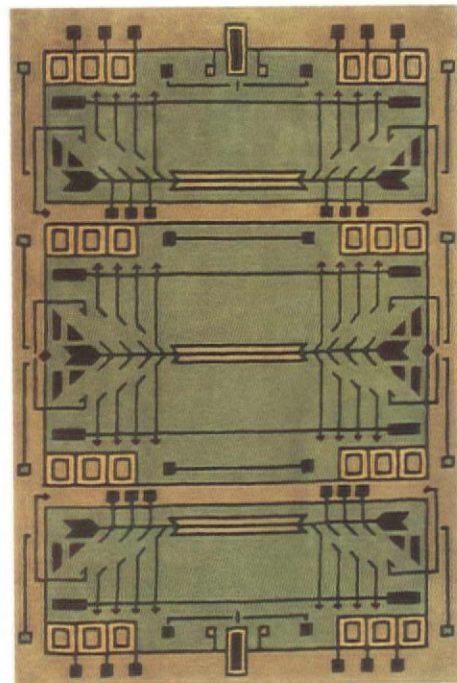
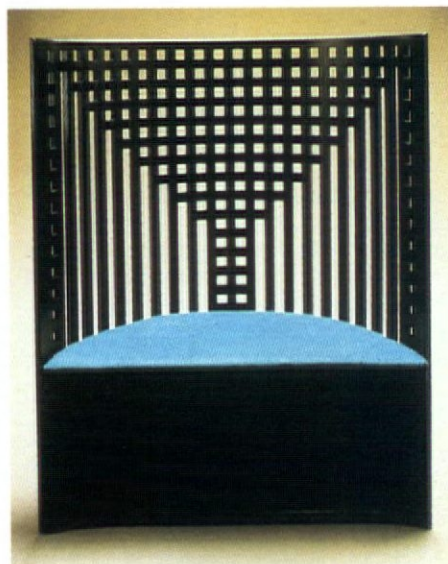
"The whole world was shrinking," says James Scott Weaver, of Johnson Wanzenberg in New York, an architecture and interior design firm noted for its work with Arts and Crafts. "The Vienna Sessionists knew about Mackintosh and Frank Lloyd Wright—and vice versa. Even if there isn't specific proof that a particular architect or artist corresponded with another, it's clear that they basically all knew what each other were doing."

Relationships between architects and artists are difficult to trace. Peter Trowles, the Mackintosh/Taffner curator at the Glasgow School of Art, admits that scholars attending the School's recent conference with the Greene and Greene Museum of Pasadena, Calif., found no direct correspondence between the architects. Nevertheless, he maintains, "There are certainly many similarities in the work, even if they aren't officially linked by correspondence or other historical evidence." Reverence for natural materials and craftsmanship also ties much of the work together, along with a fascination for Japanese design, stimulated by the woodblock

prints that first entered Europe in the late 1800s.

Americans, officially led by Gustav Stickley and his monthly magazine, *The Craftsman*, embraced the movement eagerly and became the most prolific of all. In his preface to the catalogue for the recent show, "American Arts and Crafts: Virtue in Design," at the Los Angeles County Museum of Art, Max Palevsky, a leading Arts and Crafts collector, called America's contribution to the movement "The closest embodiment we have to the American style." Widespread acceptance may have hastened its downfall, however.

How could furnishings in the Mission and Arts and Crafts styles become so popular that imitators destroyed them? Alfred Audi, president of L. & J.G. Stickley and Co., claims, "It was the clunky, awkward bastardizations of the original works that really did the style in—by about 1915-16 there were at least 25 separate companies doing so-called 'Arts and Crafts' work." He notes that there are far fewer cheap knockoffs today.





A simple yet enduring style: Vulpiani's Gustav Stickley Inlay Armchair (bottom); Wright's Barrel Chair (far left); and the Liverpool Bench (left), designed by England-based Ron Carter in the Arts & Crafts style for Interna Designs.



And if quality varied widely, so did style, even among the masters. Stickley's heavy, almost Medieval permanence contrasted with Greene and Greene's affinity for Far Eastern proportions. Wright, often mentioned in the context of Arts and Crafts, pursued different styles as his art matured. Like Mackintosh, Greene and Greene enjoyed a relatively brief success; after their Pasadena Period (1910-1916) the Greenes dissolved their practice, never to duplicate their Craftsman style again.

Manufacturers lucky enough to establish early relationships with Wright have profited quite handsomely. The Frank Lloyd Wright Association, legal heir to the Wright estate, has authorized Atelier International/Cassina, Oakbrook-Esser Studios, F. Schumacher and Co. and Tiffany and Co. to reproduce many of Wright's decorative designs. His ties to Schumacher ran deep. Having specified Schumacher fabrics in several of his jobs, Wright designed the Talesin Line of fabrics and wallcoverings for the fabric house in 1955.

Today, Schumacher designers have access to the Foundation's precious archives. "Wright liked to adapt design from one medium to another," says Mark Saley, stylist for Schumacher's floorcovering division, which creates hand-tufted Wright carpets. "We try to work in the same way." Cynthia Clark, vice president and woven design director at Schumacher, reports that Wright's fabrics have been "great sellers, in both residential and contract, from the start." Establishing documentary colorways can be difficult, she

Steelcase recently completed a museum-quality restoration of Wright's 1908 Meyer May House in Grand Rapids, Mich., which now functions as a public museum, praised by Yale University's Vincent Scully as "The most completely, and at the moment, the most beautifully restored of all Wright's Prairie Houses."

Steven Kiviat, president of Atelier International, exclusive U.S. distributor for Cassina, says that Cassina's Wright and Mackintosh reproductions were initiated in the mid-1960s. "In response to an interest in going back to the roots of modern furniture design." As the years progressed, Cassina assembled a staff of researchers and developers under the direction of Filippo Alison, professor of architecture at the University of Naples. Cassina's program has grown steadily over the past 15 years. Kiviat observes that "Most of our customers are architects and designers that have known about the genius of these designers from the start."

Craze or no craze, manufacturers and distributors have responded to the new enthusiasm. Earl Silvers, vice president of marketing and product development at Interna Designs, a Chicago-based company offering designs by Ron Carter, an English designer working in the Arts and Crafts style, says that his company originally developed some Arts and Crafts style pieces for the residential market "to balance our very high-tech Italian collection." As Interna turned towards the contract market, the style suited the market extremely well. "It's so straightforward that it fits many moods," Silvers says.

Simple as the pieces look, assembling them is entirely another matter. William Morris' comment of almost a century ago is apparently still heeded: "As a condition of life, production by machinery is altogether an evil." Joinery, tenons, quadrilinal posts and more are more than exposed—they are integral to the look of the design.

"Without too many exceptions, much of the work is produced the way it was 100 years ago,"

When your 'document' is a water-damaged pencil drawing

explains: "Sometimes your 'document' is a water-damaged pencil drawing."

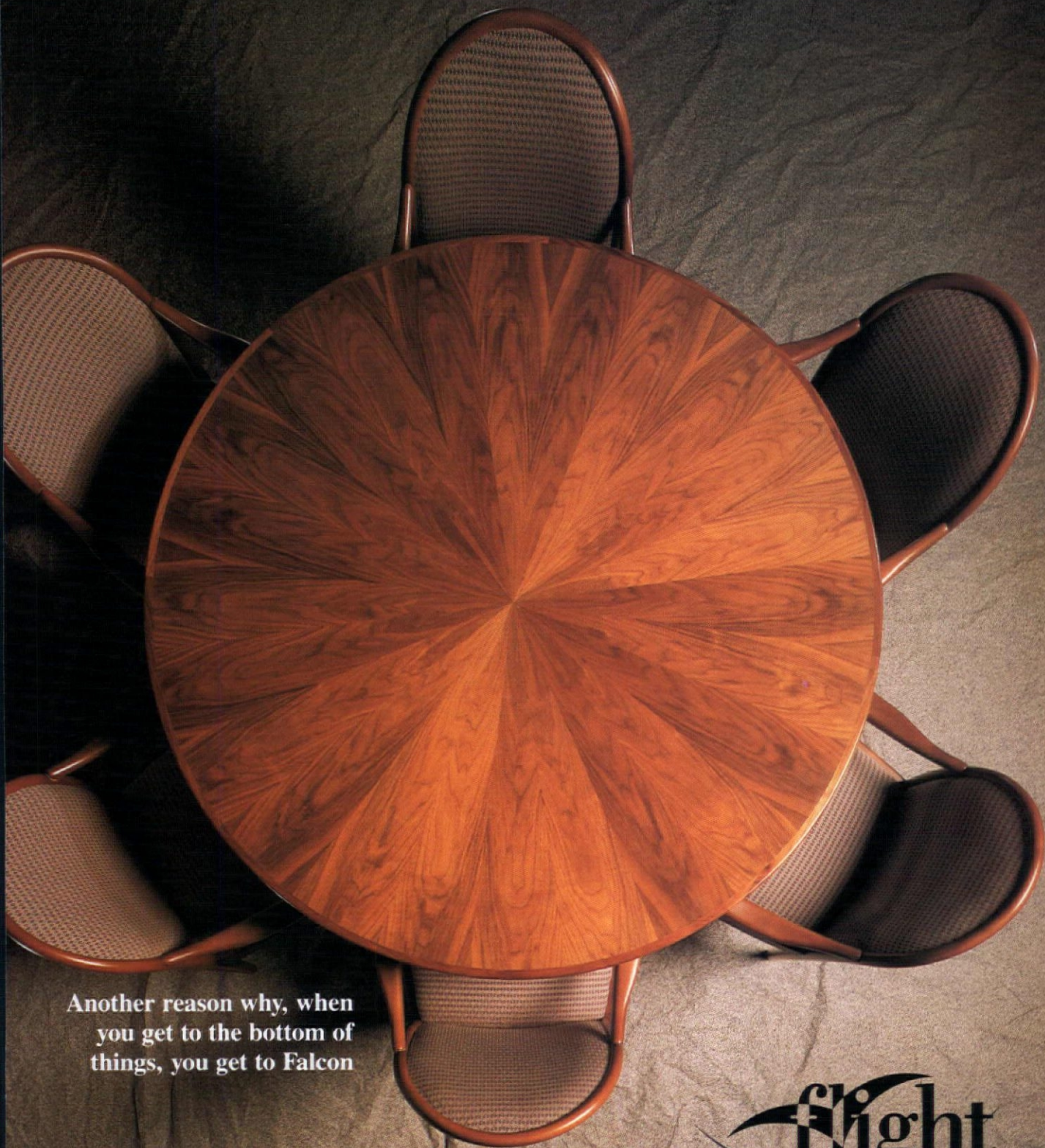
Stickley's designs have been preserved in a different way. Audi bought the company in 1974, just as its factory faced destruction. However, the Stickley style took time to catch on. "It was touch and go for the first four years," Audi admits, "while we built up our work force and got the market going."

Atelier International, part of the Steelcase Design Partnership, continues a relationship with Wright that dates back to the late 1930s, when Steelcase manufactured Wright's furniture designs for S.C. Johnson and Son's Administration Building in Racine, Wis., still in use today.

says Silvers, explaining that there is really no way to produce good Arts and Crafts style furniture on a large assembly line. Kiviat concurs: "Cassina has successfully applied some 20th century manufacturing technology to the Masters Collection, but there is still an intense amount of craftsmanship involved."

Quartersawn white oak that the Stickley factory uses is extremely hard and dense, making mortising more difficult and expensive than it might be with softer woods. "We've broken a lot of saw blades," Audi says. From the looks of it, they'll break a great many more before the design community's current love affair with the Arts and Crafts style is over. ☞

POLISHED TO PERFECTION

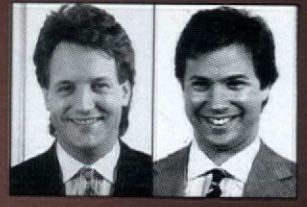


Another reason why, when
you get to the bottom of
things, you get to Falcon

flight
by falcon

Please call Kelly Green at 800-873-3252 for literature. 9387 Dieiman Industrial Drive, St. Louis, Mo. 63132

Circle 15 on reader service card



AMANDA - EMMY - FREDERICK



Details: Himmel Bonner

Architects specified Lees'

Continuum in a custom periwinkle

blue to infuse Playboy's skylit

two-story atrium and surrounding

open workspaces with a vivid

sense of energy and optimism.

"Rich color was an important

part" of the award-winning

design, notes Scott Himmel,

principal. "The intense blue is

very modern and gives a very

forward image to Playboy. With

Ultron® 3D, Lees could meet our

specs and match the exact blue

we wanted to set the color

scheme for the whole office."

It took unhampered creative freedom to design this strikingly fresh and contemporary interior for Playboy Enterprises' new corporate headquarters in Chicago. Updating Playboy's image called for new design ideas and custom carpet coloration. And the teamwork of Lees Commercial Carpets and Chicago's Himmel Bonner Architects, a 1990 "DOC" Award winner in the Monsanto Ultron® 3D Challenge. At Monsanto, we take pride in our partnership with the most innovative designers and creative mills to ensure that your contract carpet installations don't just meet your clients' specifications—they exceed them. With the uncompromised aesthetics you desire—and the performance they demand. To discover the freedom of Ultron® 3D fiber and the Ultron® 3D Challenge, contact: MONSANTO CHEMICAL COMPANY, 320 Interstate North Parkway, Atlanta, Georgia 30339, 1-800-543-5377.

**Monsanto
Contract
Fibers**

**ULTRON® 3D
NYLON 6, 6**

Circle 16 on reader service card



When three's a crowd, and you need to seat four.

Too close for comfort? Myrtle helps you put the breathing room back into a cramped conference area. With a smaller table.

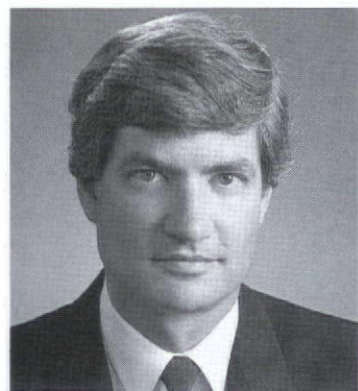
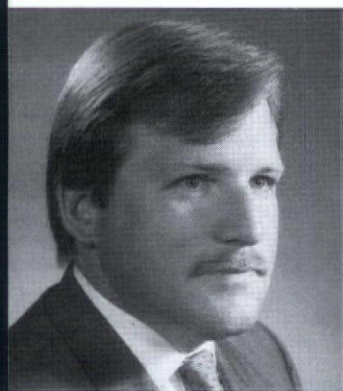
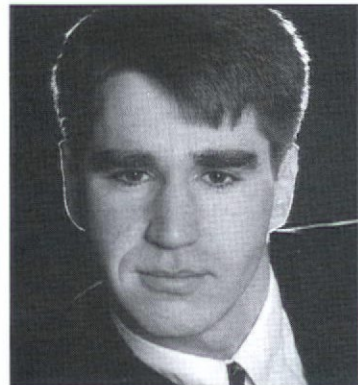
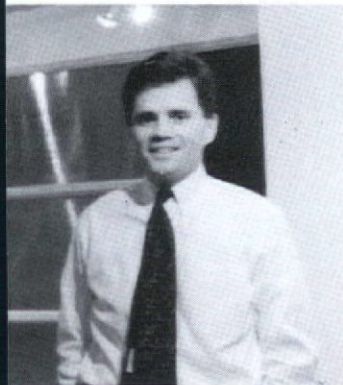
Available in two grain patterns and seven finishes, our new 42-inch round table is more compact than

the table shown here. So it's perfect for tight spaces.

Creating new size options is just one of the many ways we're responding to designers' requests. So call us at 1(800) 448-7177. And find out how Myrtle can get you out of a jam.

M Y R T L E

Circle 48 on reader service card



Clockwise from top left: Steve Kippels, KRA, Inc.; Minoru Yokoyama, A to Z; James Scott Weaver; Carey Johnson, Mekus Johnson; Richard Kobus, Tsoi/Kobus; Scott Wyatt, Wyatt Architects.

To Be Talented, Busy—and Less Than a Certain Age

Do interior designers and architects live to a ripe old age because they have to—since their art often does not mature until they reach their 40s? Some art historians have ventured this thought. Yet exceptions abound. Alberto Sant'Elia died still young. Frank Lloyd Wright designed from childhood as if his life depended on it and Tony Garnier completed some of his most brilliant work as a student. With these thoughts in mind, *Contract Design* inaugurates what we hope to feature in every January issue: work from the portfolios of young designers, namely individuals and/or firms in practice 10 years or less.

Readers won't discern any particular pattern in the styles of the designers pictured in this January 1991 issue. Yes, they have all been practicing 10 years or less, and they are all talented. However, the projects included in the following pages are not easy to categorize.

KRA, Inc. specializes in airport design, which accounts for 20 to 25% of its work; when it has been invited to create a food service for

your local airport, you'll see the difference at once. For Minoru Yokoyama of A to Z, inspiration can come from blending different cultures and aesthetic motifs; the memorable encounter that can result is quite unlike what inspired it. Among the numerous design concepts and styles that James Scott Weaver works with are those of the Arts and Crafts movement; his design affirms the enduring values of that turn-of-the-century vision that tied three continents together.

Mekus Johnson is not afraid to tackle high-technology issues like cabling for computer facilities; consequently, its spaces can be efficient, economical, flexible and slightly out of this world. Give Tsoi/Kobus a venerable old building to bring up to the 21st century without losing the patina of time altogether; the give and take of old and new is far more exciting than if either won out. And Wyatt Architects stands the traditional law office assignment on its head by asking what it takes to please legal clients as well as lawyers; look inside the finished product to find all parties smiling.

Design talent is emerging throughout the United States and the world as we become more knowledgeable about how design serves society. *Contract Design* salutes the designers and design firms in this issue, and extends an invitation to its readers to participate in next January's showcase. We will invite submissions for publication from design professionals if you can mail projects to us before October 1, 1991. More details will come later in the year. Meanwhile, don't hesitate to share your story with your colleagues in our pages right now. Happy New Year! ☺



AIRPORT 1991!

If airports are not meant to be fun, what is Jerry's Cappuccino Bar, Restaurant and Coffee Shop at Pensacola Regional Airport, designed by KRA, Inc., up to?

By Jean Godfrey-June

How many times have you been stuck in an airport—and enjoyed it? While airports are truly today's train and bus terminals, their interiors generally fall far short of the great public spaces built at the turn of the century, such as Reed & Stem and Warren & Wetmore's Grand Central Station in New York, or Daniel Burnham's Union Station in Washington. Eero Saarinen's elegant Dulles International Airport, in Vienna, Virginia, shows that it can be done. But most airports will settle for an anonymous or institutional milieu—unless you can find facilities like Jerry's Cappuccino Bar, Restaurant and Coffee Shop, in Florida's Pensacola Regional Airport. The design by KRA, Inc., an Atlanta-based architecture and interior design firm, is all the more remarkable when you consider the lengthy bureaucracy involved in airport design.

According to Steve Kippels, president of three-year-old KRA, the airport design community is decidedly clubby. "Everyone shows up at the same golf tournaments," he says. The key to being invited to bid on a particular job: know and understand the people involved. Kippels notes that while airport design accounts for only about 20 to 25% of KRA's billings, the business is strong, even in weak economies. "There's a core group of people that has to fly," he observes.

Perhaps the most formidable challenge in airport jobs is the sheer number of "clients" involved. Jerry's Caterers, Inc., which has some 20 airport locations in the region, hired KRA to create two separate food service areas in the Pensacola airport. Along with Jerry's, however, were several other players: a minority participant caterer; J. Pendergast, a food service consultant who served as the liaison between Jerry's and KRA; the airport authority, including the director of aviation, his staff and a municipal component from the City of Pensacola; and the original airport architect.

A short list of firms drawn from the larger group that submitted bids was invited to make presentations. KRA won on the quality of its work and a demonstrated ability to create a distinct image. Then came scheduling—with little time for error. Food service could not be interrupted by the construction, and the airport was empowered to levy financial penalties for lateness. Construction costs topped \$100 per sq. ft., as is routine for airports. ("That's why everything at an airport is so expensive," Kippels observes.)

Food service requirements differed for landside



(the airport area passengers occupy before going through the metal detectors) and airside (the concourse docking area where passengers wait to board). "Most people mistakenly rush out to the airside and sit there for hours," says Kippels, explaining that there is far less space available in the airside for service facilities or the passengers themselves. To overcome the strong urge to "get out there," landside facilities, which are typically larger and more diversified than those on the airside, must intrigue passengers enough to delay their mad rush.

KRA looked to local vernacular to catch the harried passenger's eye. While much of Pensacola's vernacular consists of Victorian stick-style homes, the legacy of Adison Mizner's circa-1920 Spanish style remains strong. Pendergast feels that, "The Mediterranean Revival look says 'home' to most Floridians." Spanish imagery unites the bar, restaurant servery and dining area with elements such as tile roof arcades, Mexican green slate and brushed copper trim. A garden gate and fountain entice patrons at the entrance.

Southerners would not be startled to learn that the project's most problematic aspect was

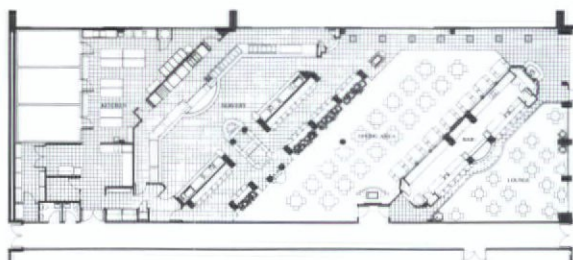
The 1950s are reincarnated in Jerry's Coffee Shop (opposite) at Pensacola Regional Airport, designed by KRA. Unusual materials such as neon, boomerang-patterned laminate and glitter vinyl set the pace for this tiny cafe, which uses its distinctive concourse store front and interior to draw customers.

A very different theme distinguishes the larger, landside Jerry's Cappuccino Bar and Restaurant (above), namely Adison Mizner-inspired circa-1920 Spanish Colonial style. A sandblasted glass wall keeps the bar out of view of passersby.



Mexican terra cotta floor tile, brushed copper trim and a fountain (top) may not be your usual airport look, but they encourage patrons of Jerry's Cappuccino Bar and Restaurant to slow down, relax and help themselves or order (above).

KRA opened up the restaurant's thin, rectangular shape by angling elements at 45 degrees as the floorplan (right) illustrates.



the bar. Though the bar functioned best up front, the airport authority wanted to downplay the presence of liquor before Pensacola's Bible Belt population. KRA's compromise was to put sandblasted glass screens in front of the bar, creating a 22-ft., mixed use counter that displays bakery, seafood and a cappuccino bar—and can even be used on Sundays and in the mornings. As Pendergast says with satisfaction, "The screens let you know something's going on inside, but you can't look in and see someone drinking."

By angling the bar 45 degrees, KRA made the long, thin space seem more accommodating and produced a motif to repeat throughout the space. The kitchen, of course, was conceived strictly as a food processing machine. Because it also serves as an in-flight kitchen for three separate airlines, Federal Aviation Administration inspectors added an additional layer of bureaucracy, rules and regulations. "They came in and had us change a few things, recalls Kippels.

Out on the concourse, KRA took a radical departure by styling Jerry's Coffee Shop more like a 1950s diner than an airport coffee shop. Angles, spheres and boomerang shapes converge in a sea of patterned laminates, galvanized metal, neon, glitter-sparked vinyl car stools and glass panels. Pendergast declares, "Like those roadside diners, which grabbed your attention and got you off the interstate, this little (800 sq. ft.) coffee shop does the same thing."

One of the best things about an airport job: It's very easy to measure your success. When Jerry's food service doubled its earnings in the new quarters and, as Kippels points out, "the airport didn't double its flights," KRA and its clients knew why. Good airport design had finally taken off at Pensacola. ☞

Project Summary: Jerry's Restaurant, Cappuccino Bar and Coffee Shop

Location: Pensacola, FL. **Total floor area:** 9,200 sq. ft. **No. of floors:** 1. **Total capacity by tables:** 130 dining, 84 cocktail, 22 coffee shop. **Cost/sq. ft.:** over \$100. **Wallcovering:** Innovations. **Paint:** Zolatone, Duroplex, Benjamin Moore. **Laminate:** Formica (solids and boomerang), Nevamar (kaleidoscope), Laminart (solid). **Masonry:** Sautillo floor tile, Mission accent tile, Stoneware trim. **Vinyl flooring:** Tarkett (coffee shop). **Carpet/carpet tile:** Durkan. **Lighting fixtures:** Fiberstars, Opal Luminaire. **Glass:** American Flat Glass. **Railings/screens/grill work:** Custom. **Dining chairs:** Giro. **Dining tables:** Kaleidoscope. **Lounge/cocktail seating:** Lowenstein, Giro. **Bar stools:** Giro. **Cocktail tables:** Kaleidoscope. **Upholstery:** Stratford Hall. **Architectural woodworking:** Custom. **Planters/accessories:** Custom. **Client:** Jerry's Caterers, Inc. **Architect/interior designer:** KRA, Inc., Steve Kippels, Cooper Pierce. **Mechanical/electrical engineer:** Baskerville Donovan Engineers. **General contractor:** Jim Lambert Construction. **Food service consultant:** J. Pendergast. **Lighting designer:** KRA, Inc. **Photographer:** Rion Rizzo, Creative Sources Photography, Inc.



Executive Side Lounge SEATING

OCCASIONAL Tables Chinas Video Highboys



P.O. BOX 2 • MCCONNELLSVILLE, NY 13401 • 315/675-3600 • FAX-315/245-2684

contract
HARDEN

Circle 18 on reader service card



SUNTANNING IN THE SNOW

When the snow falls in Kanazawa, Japan, members of Shiseido Holonic Stadium, designed by Minoru Yokoyama, have an unusual way of hibernating—in a year-round fitness club with perpetually sunny skies

By Roger Yee



Tourists are usually charmed by the Japanese city of Kanazawa, a five-century-old community with a population of 425,000 living among well-preserved examples of historic architecture on Honshu's northwest coast. However, a group of citizens escapes from it every day—by entering an establishment with the unusual name of Shiseido Holonic Stadium. Once inside, they bask under perpetually sunny skies in a health club designed by architect Minoru Yokoyama, of the New York design firm A to Z. If Shiseido has succeeded in transporting club members into a world far from their own, Yokoyama's unorthodox point of view may have been partly responsible. Though he traveled to client meetings and site inspections in Japan, he developed the design in New York.

The young architect had studied and worked in the United States before returning to Japan and a position in the prestigious

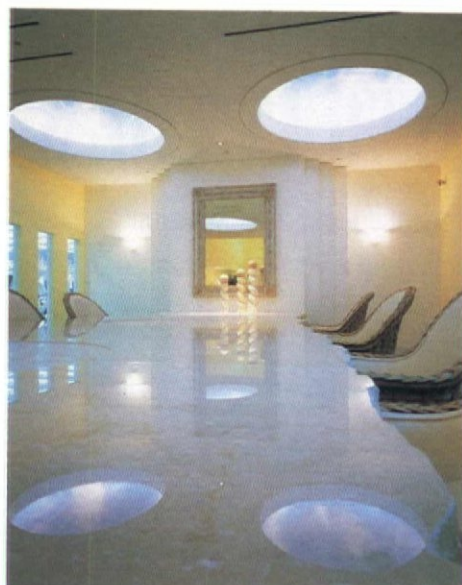
architectural firm of Nikken Sekkei. When Nikken Sekkei designed a multi-tenant retail center at the Kanazawa railroad station and introduced Yokoyama as a possible designer to Shiseido, he had journeyed to America once more to research U.S. design practice and to establish a New York office. Despite the disparities of time and place between New York and Kanazawa, Shiseido Wellness Ltd., a chain of health clubs affiliated with the cosmetics house of Shiseido, accepted him.

A commission from Shiseido carries a certain professional risk for any architect who wins it. Previous Shiseido commissions granted to Michael Graves and Tadao Ando resulted in facilities that set impressive benchmarks for design. Fortunately, Yokoyama's orientation and approach to design have assured that his results would be uniquely appealing.

"My intention for Shiseido was to introduce a California spirit, sunny, light and breezy, into

A seemingly open air space awaits members of Shiseido Holonic Stadium in Kanazawa, Japan, beneath the reception area's ceiling mural of a blue, cloud-streaked sky (opposite), where Minoru Yokoyama has modeled a white pavilion in light-wall-washed, recessed down and cove lighting fixtures.

Exercise machines in the Shiseido gym (above) flank the walls of the counseling office, whose jagged, indeterminate edge between drywall and glass was precisely charted by the architect to overcome resistance from Japanese artisans, who prefer working from explicitly detailed drawings.



The corridor to the locker room (above, left) at Shiseido's health club is dramatized by a back-lit, screen-like zigzag wall of drywall and glass block that faces an undulating wall of glass block emerging from drywall.

Health food is available to Shiseido club members in the cafe (above, middle) that features a polished marble slab table with rough edges, skylights with painted skies, and views into other activities at the club.

Simply but elegantly detailed cabinetry in lightly stained hardwood is softly illuminated by indirect luminaires in a Shiseido locker room (above, right) to produce a weightless, almost floating sensation.

a Far Eastern environment," Yokoyama recalls. "At the same time, I decided to respect the traditional Japanese philosophy in the project's planning, design and details. I would construct a space that would recreate the bright imagery of California within the reality of the long, severe winters along Japan's northern coast."

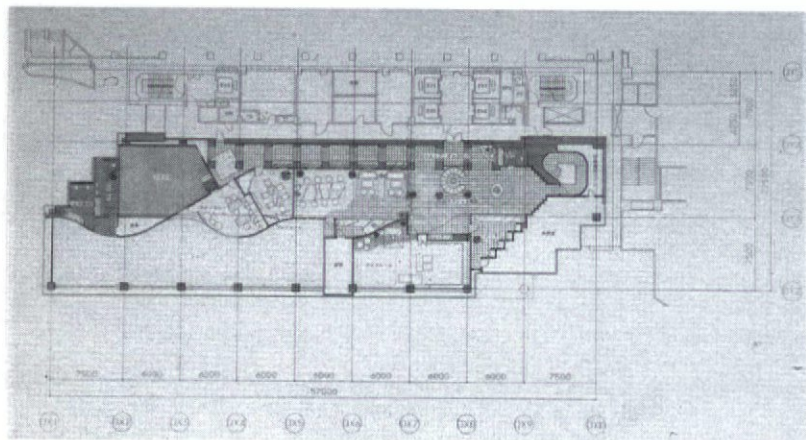
Without directly quoting any sources of inspiration, Yokoyama has conceived a 12,000 sq.-ft. space that appears in perpetual motion, serenely yet resolutely refusing to be fixed in space. The floor plan that leads club members from the reception area to such activities as swimming, aerobic exercise, suntanning, aesthetics (cosmetic treatment), sauna, golf practice, board games and Japanese-style bath, supported by offices, lockers and a cafe, is handled as a series of elongated spaces that gently flow into one another. Adding further to a sense of change are such visual devices as the careful sequencing of lighting to simulate daytime in more active areas and nighttime in more passive ones; passages of cloudy sky painted on ceiling domes; serpentine, curving walls that sometimes "recede" to reveal glass or glass block emerging from plaster and drywall; and a color scheme based on white and other pale colors.

Shiseido's program gave the architect perhaps 20% leeway to interpret how the 80% of all functions it specifically requested would be

planned and designed. Having Nikken Sekkei to coordinate his architectural design with Shiseido and Shimizu, a major Japanese construction company, Yokoyama was able to limit his presence in Japan to a few critical client presentations before Mr. Sakurai, the head of Shiseido Wellness, and a couple of inspections of the project site. The architect devoted much time to final design detailing, since Japanese construction workers prefer to build from extremely precise drawings.

The club opened in May 1990. Club members, drawn from Kanazawa residents in their 30s and 40s, have expressed much satisfaction with Yokoyama's design, from its overall form to the conscious specification of natural materials. Not surprisingly, the success of Shiseido Holonic Stadium has led to new commissions in Japan for its architect, who chooses for now to remain in New York.

Designing for Japanese clients while living in New York would sound like a hardship to many, but Yokoyama has his reasons. "There is great diversity here," he points out. "New York gathers together people of different races, cultures and interests. As a result, it encourages a very high quality of thinking." There is a trace of a smile as he adds, "It also has a wonderful way to design internationally—fax machines." ☞



Project Summary: Shiseido Holonic Stadium

Location: Kanazawa, Japan. **Total floor area:** 12,000 sq. ft. **No. of floors:** 2. **Ceramic tile floor:** Inax (Japan). **Carpet:** Suminoe Textile (Japan). **Masonry:** Sekigahara (Japan). **Custom door hardware:** Union (Japan). **Ceiling murals:** Everfast (Japan). **Entrance seating:** Kreiss. **Cafe furniture:** Kreiss. **Poolside furniture:** Tropitone. **Planters and accessories:** Landscape (Japan) and Kreiss. **Client:** Shiseido Wellness Ltd. **Architect:** Nikken Sekkei. **Interior designer:** Minoru Yokoyama, ISID, IBD. **General contractor:** Shimizu Corp. (Japan). **Mechanical contractor:** Mitanisangyo Corp. (Japan). **Electrical contractor:** Yonezawa Corp. (Japan). **Furniture dealer:** Spend/Bunshodo (Japan). **Furniture coordinator:** Show (Japan). **Photographer:** Spiral/O2 (Japan).

the design-it-yourself-fit-anywhere tables

We just call them

Occasional Tables.

You'll call them the

most functional,

geometrically elegant,

unique little design

elements you ever used.

Johnson Industries, Inc.

1424 Davis Road

Elgin, Illinois 60123

800-346-5555

Johnson

Circle 19 on reader service card

THE CLIENT IS FUMING

A band of extraordinary craftsmen have discovered how to make time stand still in the Vulpiani Workshop in Kingston, N.Y., designed by James Scott Weaver

By Jean Godfrey-June



For architect James Scott Weaver, a client who fumes is a rare and wonderful thing. Weaver's clients, Coly Vulpiani and Richard Berman of the Vulpiani Workshop showroom in Kingston, N.Y., "fume" wood practically every day, treating it with a chemical coloring process developed by the original practitioners of the Arts and Crafts movement. Weaver, a young professional in Manhattan who often designs in the Arts and Crafts style, worked closely with Vulpiani and Berman to create a showcase for the workshop's woodworking, finishing techniques, design capability and craftsmanship.

The workshop is relatively young. In 1978, Vulpiani founded a furniture repair business in Florida, N.Y., specializing in restoring Mission Oak and other original Arts & Crafts furniture. In order to get new wood to match old pieces,

Vulpiani experimented with old fuming techniques and developed new ones. Though Vulpiani and Berman knew each other for 15 years, it wasn't until four years ago, when Vulpiani moved to Kingston, that the two finally went into business together.

Berman already had established a furniture workshop, and as Vulpiani explains, "I was giving him furniture to create, he was giving me furniture to finish, and somewhere along the line we decided to team up." The two now promote the Arts and Crafts movement with interiors, cabinetry and accessories as well as furniture.

In hiring Weaver, they enlisted the skills of an architect experienced with Arts and Crafts-style furniture as well as interiors. The job turned out to be one of the most rewarding in Weaver's career. "They respected my details

The showroom's airy, inviting atmosphere at the Vulpiani Workshop is often a surprise to collectors accustomed to dark, dusty antique shops. Pale tinted plaster walls (above) reflect the warm natural light and are historically accurate.



and sense of proportion," he says.

Consequently, the showroom represents an intense collaboration between architect and artisan. "I introduced them to some crafts people, and they introduced some to me," Weaver remembers. "I introduced the plaster finishes, the glass and the tile. They knew more about what techniques would create the colors we were after. We worked closely on wood types and colors."

Decision-making was an ongoing process. As a result, the team was able to change numerous items as the project progressed. For example, details such as the library cabinetry and the corbels on the plate rails were resolved when the moment arrived to construct them—a practice common in the 19th century.

Everything in the showroom, from the stained-glass Frank Lloyd Wright lamps and Dianne Ayres textiles to furniture pieces direct from the J.G. Stickley factory, is available to the customer—not as antiques, but as newly crafted products. Architectural details were designed to highlight the workshop's custom interior work: silvered maple floors, mahogany doors and window frames, quartersawn white oak cabinets, tinted plaster walls, a mahogany library and a

stunning fireplace with its mahogany mantel and inlay of Fulper tile and local stone, to name a few.

All the woodwork was fumed using a technique developed by Gustav Stickley. The clear fuming chemicals ripen and mellow the wood so that the full value of its natural color is brought out. Unlike stains, the clear chemicals allow the expression of each individual piece of wood's grain and texture.

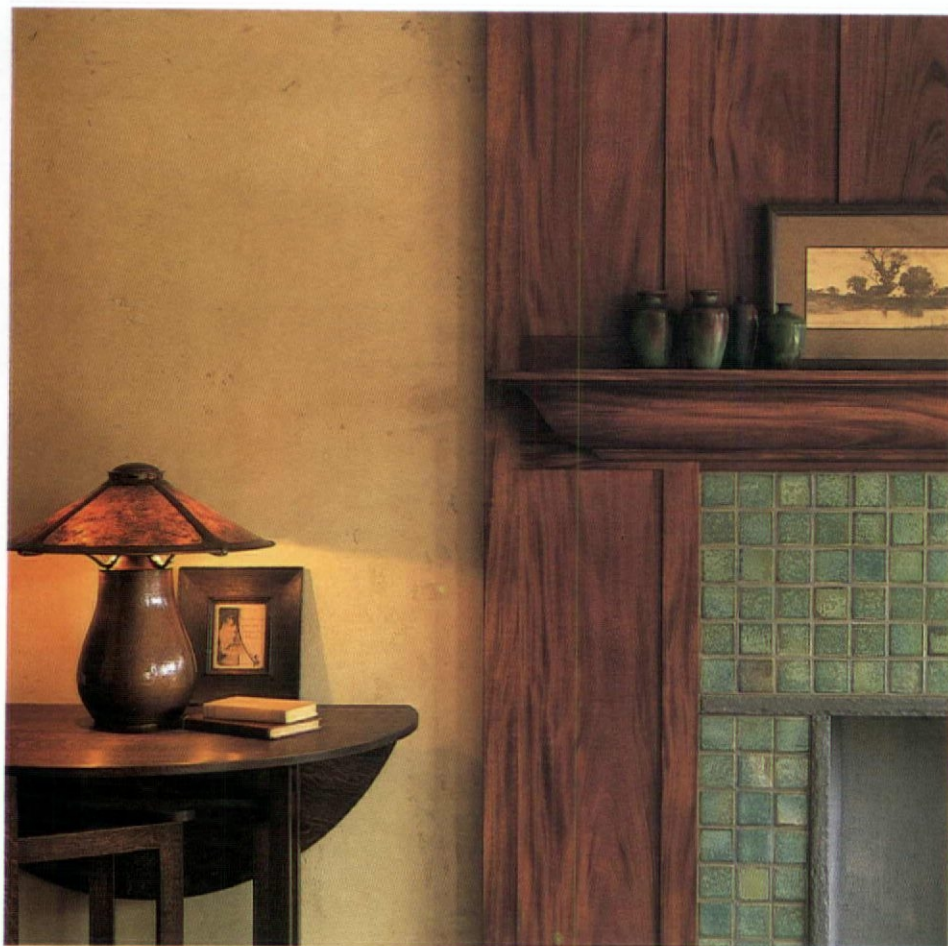
Weaver deliberately sought to achieve the light, airy effect seen on the workshop's walls. "So many Arts and Crafts furniture outlets are dark, like old antique stores," he claims. "We needed to overcome the public impression of Arts and Crafts as dark and depressing by

When the client is a craftsman, the results can be dramatic: Built-in cabinetry in this showroom (above) displays the Vulpiani Workshop's custom woodworking capabilities.

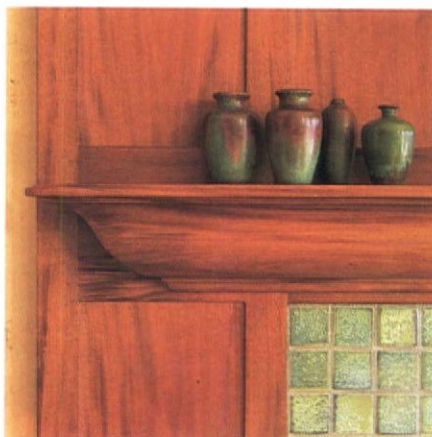
Sorry, no drywall welcomed here

making the space light and inviting."

Thus, an all-wood paneling approach was rejected for pale tinted plaster walls with exquisitely finished wooden moldings. "Drywall was only invented in the 1940s and 1950s," Weaver observes. "All the Arts and Crafts-style houses had the plaster on the walls, rough-textured primarily because of William Morris'



Fumed mahogany contrasts with iridescent Fulper tiles in the showroom's custom mantelpiece (above and right) at the Vulpiani Workshop. Architect Weaver says that the Workshop's craftspeople were eager to work on the new designs: "I think they found the new perspective a refreshing change, as much of their work involves verbatim reproductions."



medieval influence. We tried to pick up on that quality of age and reminiscence." Scale, color and detail were thus combined to provide a muted background for a wide variety of furniture arrangements.

Architectural woodwork was created to express aspects of the Arts and Crafts movement that architect and clients admired most. For Weaver, the results emphasize the refined proportion and delicate lines of Frank Lloyd Wright and to some extent the Greene Brothers. "People tend to focus on Stickley because he was the most prolific," he points out, "but some of his pieces can be massive and bulky, which doesn't accurately represent the style as a whole."

All the furniture in the showroom is changed completely every four to six weeks. The library and fireplace areas are more permanent, residential-style settings, while the other end of the room is more open-ended, to allow for new displays. And to maintain an inviting, walk-in-off-the-street retail atmosphere, Weaver installed platforms in the windows for display. "Street appeal was important," he says. "They change the arrangements in the windows often, and they do draw people in."

Vulpiani says that the off-the-beaten-path location north of New York City has not been a serious disadvantage so far. "If we were selling inexpensive items that people could get anywhere, that would be one thing," he believes. "But most of our customers are spending thousands of dollars on their homes and they know that they can't find what they're looking for anywhere else."

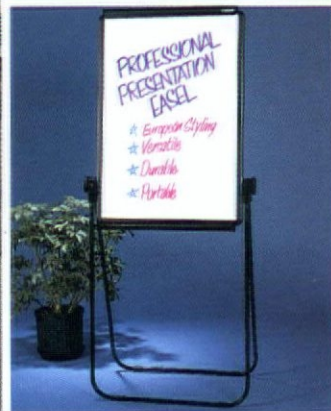
New ideas come from everywhere, including customers. One woman's suggestion, for example, to adapt the workshop's library cabinetry for a desk, was followed successfully. Of course, having a workshop full of trained craftspeople right upstairs also helps.

"Our employees are our greatest resource," admits Vulpiani. The craftspeople identify so strongly with their work that they even take some coffee breaks in the showroom. "It's a very soothing space," Vulpiani says. "One guy even sits down there after work every day before he goes home." Not a bad way to end a day spent fuming, in fact. ☞

Project Summary: Vulpiani Workshop

Location: Kingston, NY. **Total floor area:** 1,000 sq. ft. **No. of floors:** 1. **Principal furnishings source:** Vulpiani Workshop for all items listed here. **Wall surface:** Tinted plaster. **Paint:** Decorative mural of trees above plate rail. **Flooring:** Silvered maple. **Tile:** Fulper tile and blue stone fireplace surround. **Lighting:** Reproduction Gustav Stickley wall sconces and chandeliers. **Glass:** Iridescent fumed glass. **Windows and doors:** Mahogany and glass. **Door hardware:** Custom wood door pulls. **Seating and tables:** Reproduction and custom-designed chairs, settles, tables and taborettes. **Upholstery:** Period linen and cotton. **Display fixtures:** Mahogany window platforms. **Architectural woodwork and cabinetry:** Custom mahogany. **Client:** Vulpiani Workshop. **Interior designer:** James Scott Weaver. **Photographer:** Will Faller.

QUARTET UNIMATE.[®] FOR THE PROFESSIONAL ON THE MOVE



UNIMATE. THE PORTABLE PRESENTATION EASEL.

In a world where appearances count, Quartet's Unimate Easel with its ultra modern design and versatility, adds professional polish to every presentation. High-tech satin black finish. Curvilinear design. A multifaceted easel designed to function with the ultimate flexibility. The height and angle of the Unimate Easel are easily adjusted for ease in viewing, presenting, and preparing flip charts.

This multipurpose easel combines a white dry erase board for use with Re-Mark-Able markers, and a flip chart holder for paper pads. Unique holding mechanism allows both a single piece of paper and a full flip chart pad to be held equally secure. Strong, solid quality construction. Light weight and portable.

The Unimate Easel. For the Pro on the Go.

 **QUARTET[®]** LEADERS IN THE WORLD OF VISUAL COMMUNICATION PRODUCTS.

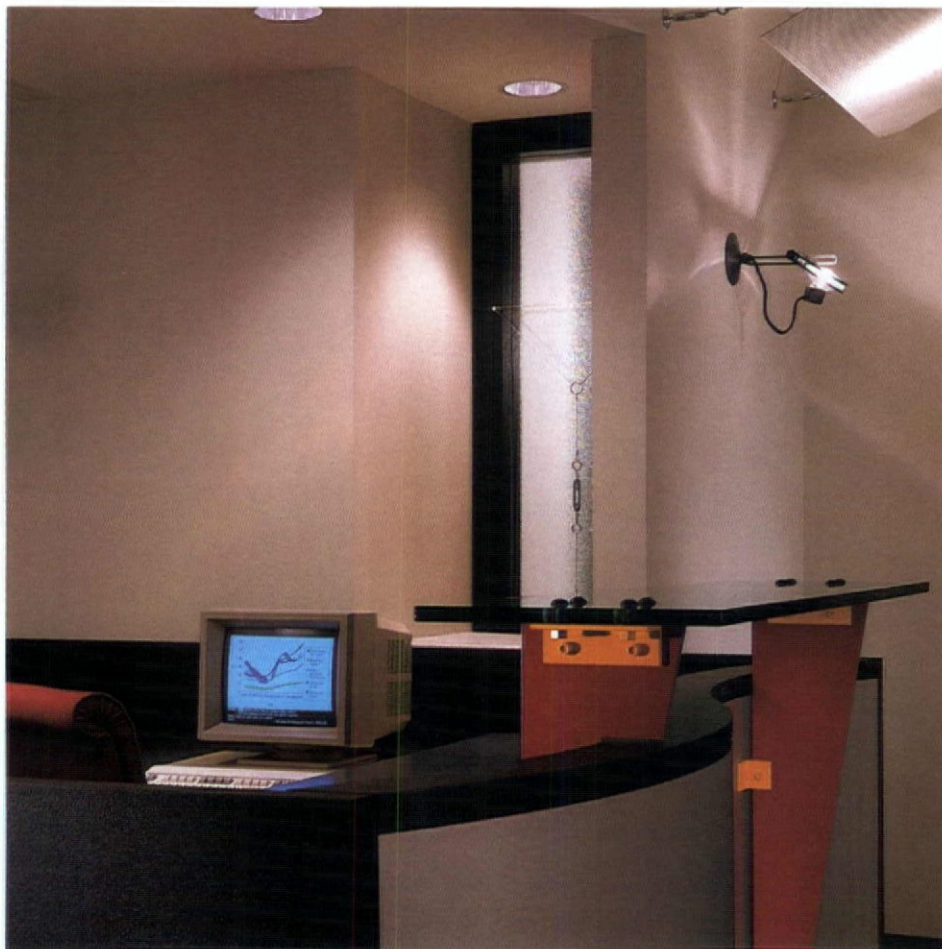
© QUARTET MANUFACTURING COMPANY 5700 OLD ORCHARD ROAD SKOKIE, IL 60077 (708/965-0600) / 14101 PARK PLACE CERRITOS, CA. 90701 (213/926-3722)

Circle 20 on reader service card

EXTRATERRESTRIALS THINK HERE

Design firm Mekus Johnson has given statistical software giant SPSS Chicago offices that perform admirably demanding PhDs—and probably look like nothing you have ever seen

By Laura E. Mayer



Components of the custom reception desk (left) are articulated by Mekus Johnson like toy blocks using the bright colors that help give SPSS its signature look—an exercise in interior design by innovative economy.

The elevator entry on an SPSS floor (opposite) hints of what's to come with a spattering of color on floor tiles and wall sconces, recycled door frames, and a dropped ceiling of perforated sheet metal painted white and stressed by cable.

Even the most savvy designer might have trouble finding words for the offices of SPSS in Chicago. SPSS, a software designer whose product essentially converts hard data into software-based information for consumption by commercial, academic, government and non-profit clients worldwide, is not your run-of-the-mill end user. Carey Johnson, project principal of six-year-old, Chicago-based Mekus Johnson, observes that, "SPSS is in a very design-oriented industry, professionally and personally, more so than any other client we have had in a long time. They really gave us a blank piece of paper and

said, 'Do what you want.'"

What freed SPSS from the traditional limitations? The fact that SPSS has few visitors, and those who come are in the industry—thus attuned to unorthodox ideas—is a big help. "The phrase 'statistical software' makes us think of boring stuff—PhDs and Masters degrees," says Johnson, "but the people at SPSS work very casually. They have no hours, no dress code."

But they do have a remarkably designed facility. The new offices represent the long-awaited consolidation of a company whose rapid growth had scattered its 180-plus employees in



bits and pieces over five floors of a Michigan Avenue building. The redesign places the company on three full, 15,000 sq.-ft. floors plus a 10,000 sq.-ft. service floor.

Causing a stir on carriage-trade row

Because of the physical disorganization, the urgent need for a new design, and the inviolability of company operations, Mekus Johnson performed what Terry Schohn, SPSS director of financial planning and administration, considers to be a minor miracle. "I have worked on several such renovations in the past," he says, "and honchoed projects from building additions to renovations of old hotels. I'd have to say this project is an unqualified success."

To pull it off, Johnson had to vacate employees on two of the company's current floors, renovate them, and then finish the third floor—all while SPSS was still turning out its regular volume of software. "There were lots of temporary cables everywhere," he recalls. "We were tripping over wires."

Overall, the design phase took about three months while two construction phases lasted three months each, just enough time for surprises to surface. Midway through the project, SPSS decided to add an executive shower for employees who run to work in the morning. And there was also time out for a temporary halt in the project while the developer tried to negotiate a new lease with the building. "We lost two full weeks," Schohn says. "Mekus Johnson held up very well considering the curves we threw at them."

The two-week pause did create a slight snag. In order to make up for lost time, SPSS canceled the mockup stage for one group of offices, a shortcut that left desktops too low and too shallow against the walls—a condition that irritates computer operators in general, and software designers in particular. "We really should have spent more time on that," Schohn admits.

For 15,000 sq.-ft. floors, the space has a

generous number of floor-to-ceiling exterior windows and spectacular views. Working with low budget, SPSS has kept the views and learned to compensate for glare by adjusting computer screens. Indirect and softer lighting are also incorporated wherever feasible.

The new facility thus plays boldness of concept against economy of execution. For example, whimsical color scheme of bright accents help draw attention from the company's recycle furnishings. "They have a real unmatchable collection, mostly from the '70s, with a lot of primary colors," Johnson laughs.

Technology is yet another design aspect that sets SPSS apart. One of the space's most prominent features is the custom cable tray system designed by Mekus Johnson. "When you are such a hi-tech company, you are constantly changing computer systems," Schohn explains. "You can assume the same cables for computer X are going to work with computers Y and Z."

Johnson's solution looks high-tech indeed. Instead of being concealed in storage rooms, the cables are kept easily accessible in trays suspended from hallway ceilings. All current computer cabling and up to 10 years' worth of cables abandoned from past systems are located in these trays, allowing for more flexible configurations and a jaunty decorative motif.

With its unmistakably industrial look, SPSS has become a popular topic of conversation, especially given its location on Michigan Avenue, Chicago's Magnificent Mile of upscale offices, hotels and shopping. The ground floor of the SPSS building boasts some of the city's toniest retailers, including Henri Bendel, Bloomingdale, and Saks Fifth Avenue. "It certainly doesn't look like Michigan Avenue," Johnson muses.

Creating an orderly world that is both reassuringly familiar and provocatively ethereal on a tight budget would be no small achievement for most earthbound mortals in 1990. Who knows? It would not surprise a child of five or six to find a glowing monitor screen above Michigan Avenue to which a small note has been taped urging, "SPSS: Call home!" ☞



Mekus Johnson's whimsical application of color permeates this private work space (above), whether in furnishings, walls, cable tray trimmings, or the somewhat ominous cable hose suspended overhead.

Bright yellows and subtler reds combine with carefully plotted downlighting to give the company cafeteria (below) a dramatic look. The architect softened the building's orthogonal architecture by incorporating a curving back wall.



Project Summary: SPSS, Inc.

Location: Chicago, IL. **Number of floors:** 3 1/2. **Average floor size:** 15,000 sq. ft. **Wallcoverings:** Xorel, Guilford. **Paint:** Benjamin Moore, Pratt & Lambert, Zoloton. **Ceramic tile flooring:** Impo-Glaze, Floorgres, Dura Ceramics. **Carpet:** Lees Commercial Carpets. **Ceiling:** Armstrong. **Lighting:** Metalux, Lazin, Halo. **Door hardware:** Forms & Surfaces. **Glass:** AFG Industries. **Lounge seating:** Metropolitan. **Cafeteria, dining seating:** Kinetics, Krueger International. **Other seating:** Gilbert. **Upholstery:** Brickel, Knoll, Larsen, Spinneybeck, Rancocas. **Conference tables:** Johnson Industries, Peterson Designs, Mueller. **Cafeteria, dining, training tables:** Johnson Industries. **Other tables:** Metropolitan. **Files:** Allsteel. **Architectural wood-workings:** Imperial Woodworking. **Signage:** Archi-media. **Client:** SPSS Inc. **Architect/interior designer:** Mekus Johnson, E. Spes Mekus and Carey Johnson, principal. **Mechanical/electrical engineer:** McGuire Engineer. **General contractor:** The Remington Corporation. **Furniture dealer:** Contract Interiors for Business. **Photographer:** Hedrich-Blessing.



*Looks GREAT
GO WITH IT!*

RE: "Tables People Use" Ad Copy

With so many tables to choose from,
why choose ours?

Well, maybe we didn't invent the table,
but we have made numerous improvements.

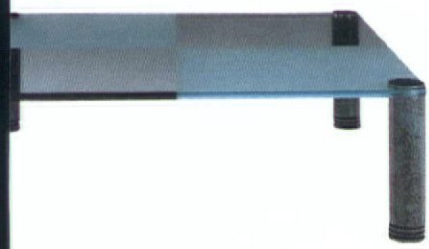
Ease of specification. Unlimited possibilities.
High quality. Folding, linking, and tilting
options. Plus, our basic operating procedure:
if it can be done, we'll do it.

Working with us is that easy.
Give us a try. It might be habit forming.

Versteel. Tables People Use.



P.O. Box 850
Jasper, IN 47547-0850
800.876.2120
FAX 812.482.9318



PUTTING DESIGNS ON HARVARD MEDICAL SCHOOL

As the sons and daughters of Harvard watched, Tsoi/Kobus & Associates gave five academic buildings 70 to 80 years old another 100 years of life—without letting it show

By Jennifer Thiele

If "Harvard" conjures images of mahogany paneling, deep crimson velvet draperies and traditional American design for you, brace yourself before seeing the Medical School dean's new boardroom, with its decidedly Scandinavian style. Harvard Medical School's quadrangle in Cambridge, Mass., is certainly one of the cornerstones of Harvard University's proud tradition. When the architectural firm of Tsoi/Kobus & Associates was hired to renovate the quadrangle's five 70-plus-year-old buildings, it was asked to give them a new life with a fresh appearance. But what is new and fresh—without being too new or too fresh—for this venerable American institution?

Abandoning tradition was unthinkable. While not on the Historic Register, the quadrangle has much historic value that both client and architect were committed to preserving. Respect for the original architect's intent guided all new design decisions. On the other hand, "We were faced with buildings that were designed 70 to 80 years ago having to function for the next 100 years," says Richard Kobus, Tsoi/Kobus director and principal in charge of the project.

The client wanted to maintain the original exterior appearance of the quadrangle, but admitted that maintaining a traditional look in the interior design was less important. "We were most concerned with having the buildings modernized for their current functions," says Ann Schwind, associate dean for planning and industry relations. She hoped to find the personality of the medical school reflected in the interior design. Most importantly, the Medical School wanted the design to firmly emphasize its clinical and research function, and to efficiently support that function well into the next century.

In simplest terms, creating a design with an appropriate aesthetic and a high level of functionality called for a lot of wood, colors that were not particularly trendy, sophisticated yet simple furnishings, and highly durable finishes. To date, the project has seen work on two of the five buildings slated for renovation actually completed. The total gutting of an aging teaching and research building has resulted in a modern teaching facility and state-of-the-art physiology, microbiology, biochemistry and pathology laboratories; and the renovation of the quadrangle's main building has transformed



classrooms into administrative offices and faculty and alumni meeting areas.

Modern functionality with traditional elegance is perhaps the best way to describe the reincarnation of Building A. Though a portion of the interior, including the dean's office, was preserved in its original form, the atrium area on the top three floors of the five-story building was completely renovated. Old classrooms, offices and laboratories became a faculty and alumni lounge and conference room on the bottom floor, and administrative office spaces and the Medical School's data processing and computing center, which controls all communications and information storage for the campus, on the second and third floors. Elegant lounge furniture that can be easily rearranged, the historic wrought iron railing and the original roof give the atrium its distinction.

To equip the Medical School administration with a business-like yet comfortable, state-of-the-art facility for meetings, Tsoi/Kobus built a new

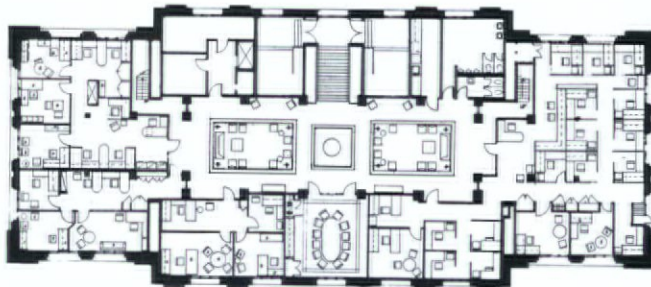
Tsoi/Kobus's design of the Harvard Medical School atrium (opposite) is appropriate to its multifunctional purpose. The original wrought iron railing system maintains the elegance of the space, while light wood flooring helps convey a feeling of light and openness. The furniture is sophisticated but not fussy, so it is easy to maintain and rearrange.

A custom-built armoire divides the space between a large conference table and much smaller dining/meeting area in the dean's boardroom (above). Natural wood finishes and bleached wood flooring reflect the natural light that pours in through floor-to-ceiling windows.



Light maple walls and subtle accent colors were used throughout the public spaces in the Harvard Medical School research/teaching building C (below, left) to create a bright, spacious atmosphere that balances the more cluttered and clinical look of the laboratory areas.

The laboratory facilities (below, right) were carefully designed by Tsoi/Kobus to be comfortable and user-friendly for the researchers, who often spend long hours there. Color was used to brighten the space wherever possible, and each work area was given a window. The modular organization of the labs resists customization by individual researchers.



dean's boardroom in the Countway Library building. Located in a fifth floor corner overlooking the entire quadrangle, the boardroom comfortably accommodates both small luncheons and large board meetings in a single room. A custom-built armoire divides the space between a large conference table and a much smaller and more intimate dining/meeting area. All furniture in the boardroom except the dining chairs was custom-built in natural wood finishes to reflect natural light pouring in—and to honor the dean's preference for Scandinavian style.

Building C originally contained antiquated laboratory and teaching space. The five-floor, U-shaped building was completely gutted, leaving only the marble, neo-classical shell. Research laboratory areas now occupy the building's two wings, flanking a 120-seat auditorium and its lobby, seminar rooms and resource facilities in between. Light maple walls and accents were used throughout the public spaces of the building to create a bright, spacious air that balances the more cluttered and clinical look of the laboratories.

For maximum efficiency, Tsoi/Kobus took a modular approach to the design of the laboratories. "This way, each time you change the research protocol you don't have to redesign the lab," says Kobus. He points out that since each researcher has his or her individual method of working, it is important to accommodate any number of work habits or methods. Although each of building C's four departments has

different laboratory facility requirements, each still incorporates the standard module.

Lower than average floor-to-floor heights throughout the building required Tsoi/Kobus—a firm very familiar with laboratory design—to specify custom variable volume fume hoods with air flow controls in the laboratories. Throughout the building, new mechanical systems were installed utilizing the existing basement and the first floor ceiling plenum spaces for distribution of all services. A vertical, rather than the usual horizontal, servicing strategy was utilized.

Mindful that the ultimate purpose of the Medical School's facilities is purely functional, Schwind concludes, "Tsoi/Kobus's design adds color and interest without being too busy. It doesn't compete with the functional appearance of the space." Even Harvard must bow to the realities of three-dimensional space. ☞

Project Summary: Harvard Medical School Quadrangle

Location: Boston, MA. **Total floor area:** 190,000 sq. ft. **Number of floors:** 21 in six buildings. **Cost/sq. ft.:** \$205. **Wallcoverings:** Knoll, B.F. Goodrich, Maharam. **Paint:** Polomox, Zolatone, Benjamin Moore. **Dry wall:** US Gypsum. **Flooring:** Armstrong, Dex-O-Tex, Boston Epoxy. **Carpet/carpet tile:** Lees, Milliken, Harbinger, Jack Lenor Larsen, Prince St. Technologies. **Ceiling:** Armstrong, Conwed. **Lighting:** Litecontrol, American Glass Light, Koch + Lowy,

Ledalite, Custom. **Doors:** Weyerhaeuser, Algon Hardwoods, Design Door. **Door hardware:** Sargent Best, Schlage. **Glass:** National Plate Glass. **Window frames:** Graham, Kawneer, Custom. **Window treatments:** Levelor, Custom. **Railings:** Custom. **Work stations:** Herman Miller, Steelcase. **Work station seating:** Herman Miller, Steelcase. **Lounge seating:** Bernhardt. **Cafeteria, dining, auditorium seating:** Krueger International, Irwin Seating. **Other seating:** Kinetics, Ajusto. **Upholstery:** Rudd, DesignTex, Knoll, Adam James, Maharam, Unika Vae. **Conference tables:** Howe, Johnson, Custom. **Cafeteria dining, training tables:** Howe, Johnson. **Other tables:** Custom. **Files:** Meridian, TAB. **Shelving:** Spur Support System, Custom. **Architectural woodwork:** Jules A. Gourdeau, Associated Woodworkers Inc. **Cabinetmaking:** Wall/Goldfinger, Jules A. Gourdeau. **Signage:** Apco. **Elevators:** Beckwith, Payne. **HVA:** Gibbs McAlister. **Fire Safety:** Carlisle. **Building management system:** American Energy Management. **Plumbing fixtures:** Kohler. **Client:** Harvard Medical School. **Architect and interior designer:** Tsoi/Kobus Associates, Richard L. Kobus, principal. **Structural engineer:** Weidinger Associates. **Mechanical engineer:** Jay M. Silverston & Associates. **Electrical engineer:** Lottero & Mason Associates. **General contractor:** William A. Berry & Son, Kennedy & Rossi Inc. **Lighting designer:** D. Schweppe. **Signage designer:** John Roll Associates. **Acoustician:** Shen Milsom & Associates. **Furniture dealer:** Office Pavilion. **Photographer:** David Hewitt and Anne Garrison, atrium, laboratory building; Steve Rosenthal, boardroom.

FUN

FORMAL



...s of ball glides and arm inserts, 19 epoxy frame colors

...formal glides with monochromatic frame colors

bola®

RES FURNITURE 1642 Crystal, P.O. Box 6346, Kansas City, MO 64126 Telephones: 800/821-3500 • 816/241-4500 FAX: 816/241-4027
Showrooms: Atlanta, Boston, Chicago, Dallas, Denver, Detroit, Houston, Kansas City, Los Angeles, Minneapolis, New York, Philadelphia, St. Louis, Vancouver

Circle 22 on reader service card



NOT QUITE IDENTICAL TWINS

Wyatt Architects pursued an unusual theme in law offices for Bogle & Gates in Seattle and Bellevue—can you satisfy legal clients and their attorneys at the same time and place?

By Laura E. Mayer

When the law firm Bogle & Gates decided to relocate two very individual offices in the twin cities of Seattle and Bellevue, Wash., it had a delicate problem on its hands. Not only has Bellevue become the state's second largest city. Its location, directly across Lake Washington, also makes the Bogle & Gates branch a strategic spot—a sister office, not a junior. So Seattle design firm Wyatt Architects (formerly Wyatt Stapper Architects, established in 1981 by architects Scott Wyatt and Jim Stapper) was asked to create a same-but-different look for both locations with a special proviso—placing legal clients first.

"The trick," says principal Scott Wyatt, "was creating an image at each location that captured the strength of the firm without delegating one to an annex. Bellevue clients shouldn't think they're getting second best." Both branches moved into buildings that were the cities' newest high-rises at the time. Bogle & Gates employees can literally look across the lake at each other.

Problem solving went to considerable lengths at the Seattle site. To build a home for 500 employees on eight 20,000 sq. ft. floors at Two Union Square, the architect first analyzed "the way the legal business is conducted, now and in the future," as Wyatt explains. Amidst increasing competition, law firms are finding they must provide more than top-notch legal services at competitive rates: Clients are going to firms that treat them best.

Enhancing client satisfaction did not mean adding personnel. For example, receptionists had been stationed on each of Bogle & Gates' seven 1,000 sq. ft. former floors at Bank of California Center in Seattle. While this convenience saved steps for lawyers in receiving visitors, it confused arriving clients. Bogle & Gates has now centralized reception on the 51st floor at one desk with three receptionists whose only job is to receive clients.

To concentrate public activities as well as to provide a strong focal point, the architect inserted interior staircases on all floors. Most conference rooms are centered around the airwell on 51, as are an all-purpose kitchen and dining room. "Everything on this floor is geared toward making the client as comfortable as possible," Wyatt says. Managing partner of the Seattle office Jim Tune agrees, "It is one of the best ideas we had."

Another facet of client satisfaction in Seattle was streamlining the information flow of mail,

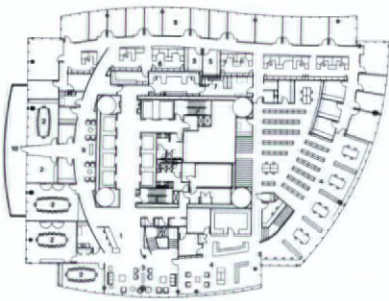


internal messages, supplies and security. Wyatt incorporated an automated box conveyor—a "smart dumbwaiter" that delivers information from a centralized mailroom to individual floor monitors. Each 1 ft. by 2 ft. box enables Bogle & Gates to whisk memos and mail from A to Z in little more than a half-hour. ("We got this idea from a hospital," admits Tune.) Security was strengthened through a card-key system, centralized conference rooms and private client spaces for telephone and paperwork.

"Money was spent on things we thought would improve services—as opposed to lavish offices," Tune explains. Of course, the perimeter offices and library are nothing to sneeze at. Located near the top of a high-rise, Bogle & Gates overlooks Puget Sound, Mt. Rainier, the Cascades and Bellevue by way of Lake Washington. Wyatt opened up the corridors as well by installing sandblasted glass walls to promote natural light flow from the perimeter while sustaining privacy. Significantly, some perimeter space was allocated to support staff.

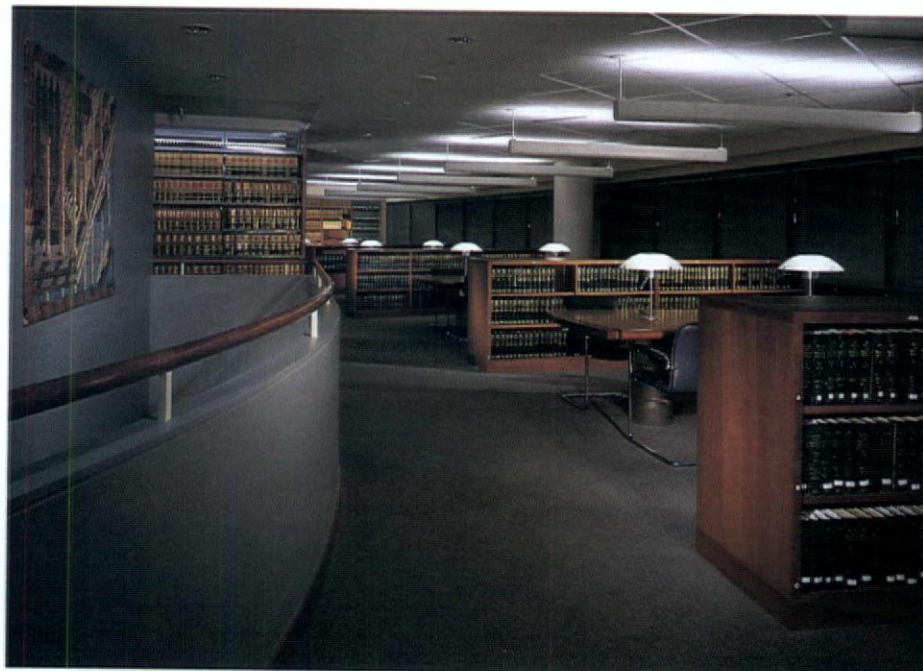
Wyatt Architects' rectilinear, angular design of the Bellevue Place offices of Bogle & Gates is reflected in the zigzag positioning of private offices down a main corridor (opposite). Sandblasted glass is used to open up hallways with perimeter light.

The comfortable lobby of Seattle's reception area (above), centrally located in the middle of eight floors, resembles a hotel. A custom reception desk is manned by three receptionists whose sole purpose is taking care of clients. The custom wood and glass staircase runs through all eight floors.



Perched near the top of a high-rise, Bogle & Gates' Seattle law library (top right) boasts stunning views from Lake Washington to Puget Sound, Mt. Rainier and the Cascades. Arranged on two floors and connected with its own separate sweeping staircase, the library is well lit with natural light from the windows, indirect light and individual task lamps at every table.

The subtle S-curve of a hallway of private offices in the Seattle location (above)—as opposed to the angular design of the Bellevue location—demonstrates how Wyatt Architects maintained some kinship between the two offices while creating distinctive looks for each. Sandblasted glass is again used to brighten the hallway with natural light.



The Bellevue offices in Bellevue Place take similar advantage of a splendid view. Office administrator Devon Thomas declares, "Our main board room is open toward Lake Washington, Seattle and Puget Sound, with the Olympic Mountains as the backdrop. I love it when clients marvel at the view and we can usher them in for a clearer look."

Similarly, the two facilities reiterate the quirky design themes of their buildings' architecture inside. Seattle's interior quotes Two Union Square's curved contour while Bellevue takes up the rectilinear form and angular wings of Bellevue Place. Major materials such as custom carpet, cherry wood and sandblasted glass are likewise shared.

With 31 employees on one 17,000 sq. ft. floor, the Bellevue office of Bogle & Gates is a considerably smaller "sister" than Seattle. Yet the new office has its own unique character. Starting from a small space that opened in 1984, Bogle & Gates now operates sophisticated facilities with secretarial stations that accommodate computers and printers, in addition to considerably more complicated cabling.

Wyatt completed the Bellevue office in the spring of 1989, picking up Seattle soon after and finishing it in the fall of 1989. "There was considerable overlap," Wyatt explains. "Our initial concern was figuring out to what degree the two should relate." Similar installations could be on the way: Bogle & Gates maintains offices in Portland, Ore.; Anchorage, Alaska; Yacoma, Wash.—plus Washington, D.C.

"We would probably engage Wyatt again," says Tune. "We liked both its style of representation and the people themselves." Two for two: Not bad for an accomplished, nine-year-old firm. ☺

Project Summary: Bogle & Gates/Seattle

Location: Seattle, WA. **Total floor area:** 160,000 sq. ft. **No. of floors:** 8. **Average area per floor:** 20,000 sq.

ft. **Total staff size:** 500. **Structural engineer:** Skillin Ward Magnusson Barkshire. **Mechanical/electrical engineer:** Bouillon Christofferson & Schaire. **General contractor:** Turner. **Construction manager:** Dan Kavanaugh, Jack Beaudoin. **Lighting designer:** Lane Lighting Design. **Acoustician:** Jerry Lily. **Furniture dealer:** Sources, Business Interior Northwest. **Building architect:** NBBJ.

Project Summary: Bogle & Gates/Bellevue

Location: Bellevue, WA. **Total floor area:** 17,000 sq. ft. **No. of floors:** 1. **Average area per floor:** 17,000 sq. ft. **Total staff size:** 31. **General contractor:** Baugh Construction. **Electrical engineer:** Cochran Electrical. **Building architect:** Kober/Sclater. **Paint:** Heidi Rausch handpainted wall finish. **Glass:** Eastside Glass. **Lounge seating:** Village Interiors. **Architectural woodworking and cabinetmaking:** W.W. Wells.

Project Summary: Bogle & Gates/Seattle and Bellevue

Wallcoverings: Carnegie, Maharam. **Flooring:** Tarkett, Altro, Azrock, VPI. **Carpet:** Prince St Technologies, Charleston, Edward Fields. **Lighting:** Charles Loomis. **Work stations:** Geiger Herman Miller. **Work station seating:** Herman Miller, Condi, Gunlocke. **Lounge seating:** HBB. **Cafeteria seating:** Krueger International. **Conference room seating:** Vecta. **Other seating:** David Edward Geiger, Brickel, Smith & Hawken. **Upholstery:** Unika Vaev, Stratford Hall, Knoll, Brickel Lackawanna Leather, Pollack, Herman Miller. **Conference tables:** The Loop Corporation. **Cafeteria tables:** Johnson Industries. **Files:** Meridian. **Shelving:** Library Bureau. **Architectural woodworking/cabinetmaking:** Woodworking Corporation of America. **Signage:** The Graphics Company. **Client:** Bogle & Gates. **Architect/interior designer:** Wyatt Architects; Scott Wyatt, Lee Stanton, Lori Walker, Teri Nordlund, Kris Contor, Marilyn Shaw, Gary Epstein. **Photography:** Robert Pisano, Michael Jensen.

Westin-Nielsen

THE SAVANNA SERIES



THE SAVANNA SERIES is elegantly styled with several options to select from.

- Sloped arm or transitional arm style
- Open arm or upholstered arm panels
- Eleven standard wood finishes
- Custom wood finishes
- Many fine stock upholsteries or C.O.M. applications

Westin-Nielsen Corporation

St. Paul, MN 55110 • Fax: 612-426-5810
612-426-4625 • Outside Minnesota 800-626-1234

Circle 23 on reader service card

ARE DESIGN FIRMS AN ENDANGERED SPECIES?

What happened to the Texas economy in the 1980s had tremendous impact on the design profession, and an important new study for the IBD Foundation shows how managing a design firm's finances can often be as critical to survival as serving old clients or developing new business

From the IBD Survival Report edited by Evagene H. Bond

In 1978, a West Texas dentist went into the oil business. By 1981 he was worth more than \$25 million. By 1983 he was bankrupt. That, in a nutshell, is what happened in Texas in the 1980s. After enjoying what a real estate developer called "a drunken stupor of prosperity," Texas suffered the hangover. In the late 1970s and early 1980s, in the euphoria that characterizes an economic boom, Texans forgot an old adage: What goes up must come down.

With a generous grant from the Joel Polsky/Fixtures Furniture Endowment, The Institute of Business Designers Foundation has produced *The Survival Report*, a detailed examination of how 11 Texas design firms coped with the disastrous decline of the Texas economy in the 1980s—and what today's designers can do to effectively survive and compete—edited by Evagene H. Bond. What follows is the first of a three-part serialization by *Contract Design*, made possible through the cooperation of IBD. It deals with Part I, Chapter 1, "What Happened in Texas and Why," and Part II, Chapter 6, "Work More Efficiently: Finances."

Firms that participated in the Report include: Blakeman Design Associates, Austin; The Bommarito Group, Austin; LFI, Austin; Pierce Goodwin Alexander & Linville, Houston; Schenck/Sanford Southwest, Houston; Skidmore, Owings & Merrill, Houston; Staffelbach Designs and Associates, Dallas; Vivian/Nichols, Dallas; Weber Design Associates, Dallas; The Whitney Group, Houston; and Ziegler Cooper Inc., Houston.

The recession came in two waves. The first, which started in 1983, was more or less confined to the oil-dependent southern part of the state around Houston. The second wave started in 1985, when real estate markets in other sections started to soften; continued in 1986, when oil prices dropped again; and spread to all corners of the state.

In 1983, Louis Skidmore, then with Skidmore, Owings & Merrill of Houston, says, "Experts were going with the flow." That is, they were basing business decisions on the expectation that oil prices would rise again and that the slump would be short. Scott Ziegler, of Ziegler Cooper in Houston, recalls, "It wasn't hard to see the recession coming when oil prices fell." He adds, "What couldn't be predicted was the length and

"It is a lucky or skillful firm that gets out when the getting is good."

—Louis Skidmore, SOM

severity of the slump."

For interior designers, the main impact was caused by the collapses of the real estate markets in 1983 and 1986. There, Skidmore says, "People did see the boom ending. What can be seen is there for everyone to see. But interior designers, like everyone else, were slow to read the signs. It is a lucky or skillful firm that gets out when the getting is good."

What happened is this. Between 1979 and 1981, the price of oil in Texas shot up from about \$15 per barrel to \$38. The high prices brought money into Texas and caused an economic boom. One result was that hundreds of people like the West Texas dentist jumped into the oil business to cash in on the prosperity.

Since the rest of the country was suffering from inflation, stagnation and recession, workers from other states flocked to Texas for jobs. Retail, service, financial, real estate and other secondary industries prospered.

The construction industry boomed along with everything else. Everyone needed workers;

workers needed offices. In Harris County, where Houston is located, the number of square feet of office space, which had been rising steadily since 1970, reached about 100 million in 1981, the peak of the boom; 120 million in 1982; and, as space continued to reach the market during the slump, nearly 160 million in 1985.

But in 1981, prices for oil and gas began to drop. So did the number of operating oil rigs, a basic industry indicator that measures exploration activity. By early 1983, oil leveled off at \$30 per barrel. But energy companies could only repay their high-priced loans if oil prices rose or at least stayed high. Many went broke, triggering the recession.

The unemployment rate rose sharply. From one of the lowest in the nation it became one of the highest—it went from about 3% to about 10% in Houston between 1979 and 1982. The unemployment rate is important because jobs mean demand for commodities and services, including housing and retail, hospitality and office space. In Houston, more than 80% of all jobs depended on the energy companies. Workers in these basic industries lost their jobs immediately; soon, so did many others—teachers, grocers, auto mechanics.

Even so, Texans thought the slump would be short and localized and that the Houston economy would recover quickly, as it had done in previous slumps. Austin, in the center of the state, and Dallas, in the north, had much better diversified economies; they were thought to be recession-proof. Austin, the state capital, had the government and a burgeoning high-tech manufacturing industry to protect it; Dallas had become the center of financial services and goods distribution for the Southwest. So, after a brief dip, the two more northerly cities continued to boom.

But the market was softening. A Chicago firm of real estate market analysts, forecasting conditions for real estate investment and development in 1984, put Dallas on both its "best" and "worst" lists. Then, in 1986, Texas was buffeted by the world outside. First, the Saudi Arabians increased the production of oil and the price dropped to \$13.25, further weakening the state's economy. But in addition, the U.S. Congress passed the Tax Reform Act of 1986, which suddenly reduced the desirability of real

**On the art of collecting money:
"Threats make enemies
and won't get you repeat work,
but you have to be
hard headed."**

—Reggi Nichols, Vivian/Nichols

state investments by substantially reducing the tax benefits derived from them. Money that had poured into the Texas real estate markets poured out again. Many speculative and commercial developers went bankrupt or left the state.

In the boom, Houston had become known architecturally as a city as exciting as 19th century Chicago. Philip Johnson and many other widely known architects designed buildings for developers like Gerald Hines. The city, rising on the flat South Texas plain, acquired a skyline of skyscrapers and construction cranes.

Design professionals from other parts of the country moved to Texas to take advantage of the boom. "Interior design budgets of \$200 and \$300 per sq. ft. were common, if there were budgets at all," Marilyn Archer, of Pierce Goodwin Alexander Linville of Houston, recalled.

Milton Kent, a project manager at Staffelbach Designs and Associates in Dallas, has similar memories. "When things were good...developers were concerned with the image they projected to the outside world and to potential tenants. Everything had to be just right. Fifty percent of my time was consumed by studies and valuations. Very seldom were budgets or time an issue...and sometimes tremendous fees were expended to determine how a building could be upgraded.... Then all of a sudden everything was it on hold—they didn't have any money."

What was happening happens to some extent in every overbuilt real estate market; in an unexpected recession, it happens fast. It happened first in Houston, then in Austin and Dallas. Office buildings "delivered" to the market went unrented. Many office properties fell in value. Investors turned heavily mortgaged properties back to lenders. The vacancy rate climbed. In Houston it reached nearly 28% by 1985; in Austin in 1988 it was 35.6%. In the Dallas area in 1985 there were "34.7 million sq. ft. of empty office space—more than the entire office market in Philadelphia," the Dallas Morning News reported.

First developers, then brokers, then architects lost business. Interior designers were usually the last to be affected. For them, conditions created both benefits and problems. With lower rentals and incentives, tenants in Class B and C space could not afford Class A space, and many take the

opportunity to move. Designers can still find work, although it is likely to change from design to renovation and tenant development.

On the other hand, as construction slows and halts, competition among design firms becomes severe. Projects are canceled. There are fewer jobs, and more firms (including those that move in to take advantage of a boom) compete for them. Fees are slashed. Jobs are accelerated; turnaround is very fast. Even if sales are good, profits fall. Firms close or downsize.

The experience of Skidmore, Owings & Merrill illustrates both aspects of the situation. In 1988, SOM closed its Houston office, including the interiors group, to allocate resources more effectively among its offices worldwide. The Houston office was busy with architectural projects through 1988, but most of the work had shifted to Dallas and other cities as Houston clients canceled or postponed projects. The backlog of work shrank; payments on invoices slowed significantly. In contrast, until 1987, the interior design group grew, and when SOM closed the Houston office in 1988, interior design accounted for half the fees in the office.

What to watch and watch out for? A boom: Business is always cyclical. Changes that adversely affect clients' finances: Knowing what things affect their financial position. An undiversified economy: It's always trouble. Construction activity: A tremendous amount immediately before a downturn. Leasing activity: When it's more aggressive, with incentives to lure tenants, look out. Easy construction money: Particularly dangerous in an overbuilt market.

Designers feel the financial pinch of a recession in several ways. Sales decrease; jobs are scarcer. Time frames accelerate. Under pressure from clients, competitors and their own need for work, designers cut fees. Clients are slow to pay. Profits drop. Debt may mount. Eventually the firm may go out of business. The following measures are helpful in dealing with immediate financial problems.

- **Plan of Action.** If the problem is severe, first stop spending. Freeze cash, hiring and all but the most urgent expenditures. Root out every unnecessary expense, then spend very carefully. Make a plan for dealing with the situation and market aggressively to build up the backlog of

work. If necessary, cut salaries.

- **Spend Carefully.** Spend where you will get a return [such as]...facilities...negotiating skills...management information systems.

- **Get Control of the Financials.** Check them yourself. Break numbers into smaller increments and increase the frequency of reporting. Use financial data as a tool to manage the firm. "I'm big on budgets, planning, predictions, billings and expenses. I use the numbers to test our goals," says Marla Bommarito-Crouch, of the Bommarito Group, Austin.

- **Track Accounts Receivable.** Pick up those early signs of financial trouble in your accounts receivable. Jo Heinz, of Andre Staffelbach Designs and Associates, Dallas, says "Receivables are the only internal signal I know of."

- **Cut Fees?** The best you can hope for in a recession may be to maintain your fee level. Cutting fees is a two-edged sword. Most Texas designers know firms that cut fees so far they went bankrupt. Learning to be specific about the scope of projects, so as not to do work you are not paid for, is important. Debby Weber, of Weber Design Associates, Dallas, advises, "When you are considering competitors' bids or proposals, be sure you are comparing apples and apples—that is, see that you are comparing the same scope of services."

- **Control Overhead.** Overhead control requires proper recording of labor and expenses, proper monitoring of overhead, and taking timely and appropriate action if overhead gets out of control. Money flows out of a firm like water...check the thermostats and the lights at night...take clients to breakfast, not lunch...let a part-time clerk go...collect hoarded office supplies...get all discounts available for purchasing...modify the billing cycle.

- **Collect the Money.** Invoice regularly and develop a follow-up system. Reggi Nichols, of Vivian/Nichols, Dallas, says, "We are pure professionals. But we call nicely, hour by hour; we sit in their lobby. Threats make enemies and won't get you repeat work, but you have to be hard-headed."

- **Monitor Employee Time.** The ratio of billable activity to overhead activity is one of the keys to profitability. A high ratio is essential at any time, crucial in a recession. Know how much

(billable hours) is needed each month. Set goals for staff time utilization. A high billable ratio for staff is especially important as principals make an historic shift from design and active project management to newer roles as general managers.

- **Forecast the Workload.** Since employee costs are your largest single expense, forecasting the workload helps you determine whether you should add to, reduce or reassign permanent or temporary staff. Too many people with too much down time...[means]...put a hold on hiring, use contract labor or ask employees to take vacations or time without pay.

- **Control Cash Flow.** The firm may be profitable and still have cash flow problems. Cash shortages mean you must collect bills faster, borrow or both. A new project brings in a heavy cash flow; an old project brings in light cash flow. New projects must carry old ones; if there is a gap, there will be a cash flow problem. Cash flow projections reduce the need to depend on a line of credit. Leslie Fossler, of LFI, Austin, says, "We do cash flow projections every 10 days. We designed our own system of cash flow reporting; it tells me what to do about receivables and is my most important tool for survival."

- **Keep the Credit Line Short.** Good times and easy money encourage borrowing. One of the dangers of credit is relying on borrowed

"Firms that took off like meteors—they're gone."

—Michael Cooper, Ziegler Cooper

money to operate the business, rather than to finance improvements and expansion.

- **Maintain a Cash Reserve.** A cash reserve [can be] a significant factor in seeing [a design firm] through the slump. One financial consultant urges firms, especially small ones, to discipline themselves to put aside 10% of every fee in a cash reserve fund.

- **Know Your Bankers.** Form relations in banks with loan officers...so when times get tough...you can get the money you need. [But] it can be hard to establish a line of credit...bank failures, mergers and reorganizations cause widespread changes in personnel and procedures...new officers [may not know your firm and its financial history].

- **Grow Slowly.** Walk before you run...starvation and high living create arrogance. Michael

Cooper, of Ziegler Cooper Inc., Houston, says "Our strategy has been steady growth and planning in business...It's our approach to let the business develop slowly, rather than take the home-run approach. Firms that took off like meteors—they're gone."

- **Maintain a Conservative Stance.** Gary Whitney, of The Whitney Group, Houston, says, "Working for a big design firm taught me the painful knowledge that a firm must be run like a business, not a studio. Decisions always have tax and legal implications. I want The Whitney Group to stay small and like a studio, and I also want it to run financially with a big-firm mentality."

In next month's second installment of the three-part serialization, *Contract Design* considers *The Survival Report's* Part I, Chapter 4, "What To Do First," and Part I, Chapter 5, "The Importance of Attitude—and Goal Setting." ☞

Contract Design is privileged to present this serialization of the full report, which has already been issued to IBD members. Copies of the full report are available to IBD members and nonmembers for \$20.00 each plus \$5.00 shipping and handling by writing to IBD, 341 Merchandise Mart, Chicago, IL 60654. Attention: Lisa Torgerson; or by calling 312/467-1950 with a Visa number.



A NEW MOVEMENT IN CEILING TILES.



SONEX Ceilings
NRC .75

Standard Ceilings
NRC .55

Acoustically, SONEX Ceilings
outperform standard ceilings
across all frequencies.

SONEX Ceilings combine unique design versatility with unparalleled acoustical performance. So move and arrange our dramatic ceiling tiles and create your own unique design. Represented exclusively by: Architectural Surfaces, Inc., 123 Columbia Court North, Chaska, MN 55318 (612) 448-5300

illbruck

BE DYNAMIC



Look for freedom, feel dynamic and sit dynamically. Discover ROVOTEC, the dynamic chair that works for you. ROVOTEC fully supports your body, follows all your movements while seated and provides maximum comfort. ROVOTEC allows you to match your existing office decor or company colors in your choice of fine fabrics or genuine leather. Be more efficient, be more dynamic... choose ROVOTEC.



PERSONALITIES

Funny, you don't look Canadian

Jim Hayward

"In Canada we desperately try to maintain our own identity," insists Kinetics design director Jim Hayward from the company's home base in Toronto. "But most of our showrooms are in the United States. So you constantly are jumping back and forth across the border."



Jim Hayward

The Ontario native joined Kinetics in 1979 after several years as a contractor and freelance designer. Since then, he has created a variety of product lines for the company, including the Knuckles Stacking Chair, one of his favorites; the 200 Plus Seating line; the Patient's Chair, winner of a 1986 IBD award; and Powerbeam, a collaboration with Paolo Favaretto.

Freelancing had its freedoms, but Hayward says he finds that working with Kinetics provides a larger forum for both materials and factory techniques. With his mid-1990 buyout of Kinetics, the Canadian designer will be learning a lot more about U.S. design and manufacturing practices. Hayward is already convinced that, "Really, the Canadian and U.S. design communities have a lot of similarities." Don't let all that border jumping get to you, Jim.

The future is not what it used to be

Andree Putman

Heralded by *Vanity Fair* as the most exciting interior designer on either side of the Atlantic, and

termed "the doyenne of Deco minimalism" by *Elle Decor*, Andree Putman seems surprised by her sudden celebrity. "I didn't realize success could come so quickly," she insists. "I've always done the same things, but just for a small circle of people. It just came along."

Despite her near legendary status, Mme. Putman became involved with design relatively late in life. She began her career as a composer, moved on to journalism after the war, and then worked as a stylist for Prisunic, the French department store chain. In the mid-'70s, she founded Ecart, a design firm, and Ecart International, a manufacturing firm. She has reproduced works by such early 20th-century designers as Eileen Gray and Mariano Fortuny, and restored and redecorated Le Corbusier's Villa Turque. Her latest projects range from Balaressi lamps, De Sede furniture and Stendig fabrics to the Lake Hotel near Tokyo, Morgan's Hotel in New York and the Wasserturm Hotel in Cologne.

The Paris native enjoys going back to places she's designed to see how her stylish, modern settings have aged. This isn't as simple as it sounds. "Baudelaire said that modernity doesn't have a thing to do with time," she notes. "The attitude in the design—its purity and simplicity—is what makes something modern." Design that ages timelessly, Mme. Putman?

Breaking textile boundaries

Deepa Thomas

Textile designer Deepa Thomas has built her business on a surprisingly simple philosophy: Limitations exist only in one's mind. With that, she has expanded Deepa Textiles impressively in just five years.

Combining an interest in the weaving of her native India with a lifelong love of the fine arts, Thomas has surprised herself as a savvy businesswoman. "I learned that you don't look for approval from others. You succeed or fail on your own," she maintains. Thomas' own life sounds like a novel. As a journalist specializing in Chinese foreign policy, she left India for

the United States 19 years ago. "I always wanted to go into the fine arts for a living," she admits, "but at the time Indians thought only hippies did that." Then she inadvertently found a "gaping hole" in the world of textiles.

"If you didn't like chintzes and cabbage roses, your only alternative was steel wool," she laughs. "I wanted to make something that would pass all contract standards but not look like steel wool." The fabrics she has produced have won numerous awards, and now a prestigious assignment from Allsteel/Hardwood House. However, her current travels are for a more personal mission: to introduce India's 5,000-year-old weaving techniques to the modern world. "Indian weaving is an age-



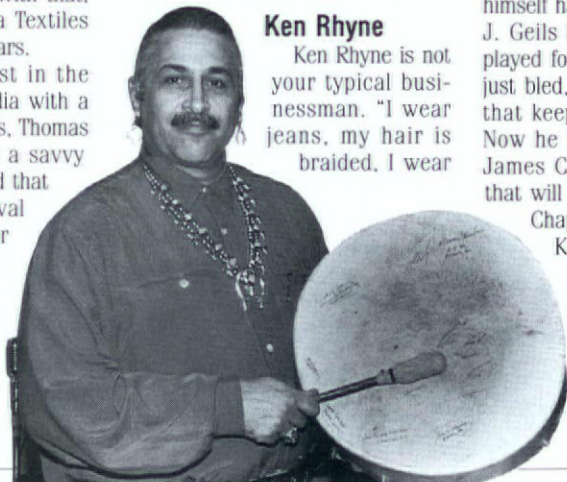
Deepa Thomas

old art that should be introduced to the West," she explains. Check with your local fabric house for the time and date!

Modern businessmen wear earrings

Ken Rhyne

Ken Rhyne is not your typical businessman. "I wear jeans, my hair is braided, I wear



Ken Rhyne

earrings. It's really a traditional look." Traditional? Rhyne, who started his own Atlanta interior design firm, Rhycof Design Associates, in 1984, is an American Indian: a Tuscarora, part of the Iroquois Confederacy. Much more than the way he dresses, Rhyne's business sense is influenced by his Indian heritage. "I want to show myself and the world," he says, "that yes, we American Indians can be successful."

Rhycof serves clients ranging from insurance and health care to computers, recently completing 317,000-sq.-ft. space for KnowledgeWare, Inc. The firm has long used CAD and feverishly keeps up with the latest software. It pays for Most of Rhycof's clients are what Rhyne calls "fast-growing, high-tech companies."

Despite his competitive spirit, Rhyne still finds time for special interests. As an active member of the American Indian Movement, he promotes social awareness and American Indian issues. He also works hard at play, having taught himself harmonica after hearing the J. Geils Band in the mid-'70s. "I played for hours a day—my mouth just bled," he laughs. "I love music that keeps me from sitting still." Now he is performing in a band with James Calvin and the Ultimate that will entertain at Atlanta's IF Chapter Christmas party. With Ken Rhyne calling the tune, it is likely that the party will be anything but a down affair.



Andree Putman



Revival

You will make thousands of
business decisions over the
course of your career, but you'll
only have a handful of chances
to choose the right chair.

*consens revival 2
model 6740*

girsberger

Innovation is our tradition

P.O. Box 1476 Smithfield, NC 27577 (919) 934-0545 FAX (919) 934-7765

©1990 Girsberger Industries, Inc.

CLASSIFIED ADVERTISING

REPS WANTED

AGGRESSIVE SALES REPS

Mfg. of quality lounge & casegoods for institutional Markets, Colleges, Rehabs, Hospitals. Solid woods, veneers, laminates, Factory support. Several territories open. Send resume to: Sales Manager, P. O. Box 248, Montoursville, PA 17754. Phone: 717-368-2424.

REPS WANTED

Well established Systems Furniture Remanufacturing Company (specializing in Steelcase, Herman Miller) looking for reps nationwide. Send inquiries to SCP Enterprises, Inc., P. O. Box 4370, Ann Arbor, MI 48106.

SYSTEMS FURNITURE/PARTITIONS FIVE GOOD REASONS TO INVESTIGATE FURTHER

- Prime Territories For Exclusive Representation
- Three Distinct Panel Systems For Broad Market Appeal
- Floor To Ceiling Panels
- Strong, Service, Oriented Factory Support
- Excellent Commission Structure

Call Mr. George at 800-733-6633

Sales Reps Wanted

An established manufacturer of high-end 18th Century Georgian reproductions of quality Executive and Residential furniture is seeking sales representatives throughout the U.S. Prime territories are available at this time. Please send resume to: Legend Furniture, 5901-B Goshen Springs Rd., Norcross, GA 30071.

REPS WANTED

Who take their line seriously and who call on their clients regularly.

Territories: Los Angeles, 11 Western states, and elsewhere in U.S. We are searching for 2 categories of reps.

A. To sell a line of medium-end contract chairs (wood) that is competitively priced.

B. To sell a line of high-end residential chairs (wood).

Juhasz Inc., 4515 W. Adams Blvd., Los Angeles, CA 90016. 213-734-1556 or 213-734-1567.

Well established manufacturer of contract furniture seeks quality reps to promote product line to dealers, A&D and end-users. Mid to upper mid-price point. Quality, contemporary products. The best compensation and outstanding customer service. Prime territories available. Reply to Box 331, CONTRACT MAGAZINE, Gralla Publications, 15400 Knoll Trail Drive, Suite 112, Dallas, TX 75248.

WANTED TO BUY

WANTED TO BUY

Network buys all brands of casegoods and systems furniture

Network buys anywhere in North America

Network buys telephone and computer systems

Network buys in very large quantity

Fax: 216-253-5713

Phone: 216-253-6349

Wanted to Buy

All types of used panel systems and office furniture. For more information call our toll-free number.

1-800-325-2195

OFFICE FURNITURE CORP.

WANTED USED FURNITURE & SYSTEMS

Largest System Furniture Remanufacturer in USA, specializing in Steelcase, Herman Miller, direct to find-end users. Fax Inventory to 313-973-1276 or call SCP Enterprises at 313-973-1144.

BUYING OF USED FURNITURE

Often the inability to dispose of old furniture will delay a projected move or change.

CIS will purchase your casegoods and panel/systems furniture and free you up for the planning and execution of your new space.



Tel
212-683-3233

Fax
212-689-0196

Certified Industrial Services, Inc.

CLOSEOUT

STEEL CASE 9,000 PANELS

53" high all widths, all colors. Contact Mr. Olim 201-469-7333.

HELP WANTED

We are looking for a highly motivated Sls. & Mkt. Mgr. to launch a new line of contract off. furn. This co. is a new div. of one of North America's largest off. furn. mfg. Knowledge & exp. within the contract/A&D community is reqd. Excel. salary & benefits + additional compensation tied to sls. growth. Respond in conf. to: Avenue, 525 Hempstead Turnpike, West Hempstead, N.Y. 11552, 516-481-9500. Marked to the Attn: ADB.

DESIGN TEMPS

N A T I O N W I D E

212-251-0100
38 EAST 29 STREET
NEW YORK, NY 10016

An idea whose time has come!

A single resource for temporary staff...

architects, interior, graphic and industrial designers, facility and project managers

...on an "as needed" basis!

Call or write for details.

617-876-1700
84 SHERMAN STREET
CAMBRIDGE, MA 02140-3233

Sales Recruiters®

FOR OVER 10 YEARS WE HAVE REPRESENTED HARD-WORKING, TALENTED SALES/MANAGEMENT AND MARKETING INDIVIDUALS AND THE QUALITY COMPANIES WHERE THEY ARE RECOGNIZED, DEVELOPED AND REWARDED.

IF YOU FEEL THAT YOU OR YOUR COMPANY MAY QUALIFY, PLEASE CALL OR WRITE TO:

Sales Recruiters® International, Ltd.

RICHARD J. HARRIS, C.P.C.

NEAL BRUCE, C.P.C.

371 South Broadway

Tarrytown, New York 10591

914-631-0090 □ 212-319-6255



Serving The Contract Furnishings
Industry In Executive Search

All of us at Kristan Associates thank you for the pleasure of your friendship and goodwill during the past year.

We wish you the happiest of holidays and the best of everything for the year to come.

Kristan Associates

Corporate headquarters Dallas division
12 Greenway Plaza 5485 Belt Line Road
Suite 1100 Suite 125
Houston, TX 77046-1286 Dallas, TX 75240
713-961-3040 214-960-7010
Fax 713-961-3626 Fax 214-239-7010

OPEN PLAN PLACEMENTS NATIONWIDE

Sales, Sales Managers, District Managers and Designers. I place professionals in the OPEN OFFICE SYSTEMS industry.

All fees paid by employer. All information handled in the strictest confidence.

Contact Linda Greer at 800-777-2349.

At
last!

HELP WANTED

Sales Reps
Sales Managers
Architects

We are industry professionals specializing in recruitment of key personnel for furniture manufacturers, dealers and leading architectural and design firms...nationwide.

excellence
in
executive
search®

Contract • Residential

THE VISCUSI GROUP, INC.

Interior Designers
Graphic Designers
Industrial Designers

New York
38 East 29 Street
New York, NY 10016
212.251.0100
Fax 251.0054

New England
84 Sherman St.
Cambridge MA 02140
617.876.1700
Fax 876.9540

Mid West
759 S. Shore Drive
Holland MI 49423
616.335.9690
Fax 335.9690

COOK
Associates, Inc.

212 West Kinzie Street
Chicago, IL 60610

LARISSA K. ABULS
312-329-0900

Nationwide executive search
specializing in:

Contract/Residential
extiles • Furniture • Floorcoverings

Rates

RATES: A standard classified ad costs \$85 per column inch. Estimate a column inch as 45 characters per line, 8 lines per inch, including headline and address. Please specify whether it is a signed ad or a blind box number. Add \$5.00 to the cost if a box number is used. Payment with order is required for insertion of classified. Send ad and check to: CONTRACT DESIGN, Classified Ad Dept., Gralla Publications, 15400 Knoll Trail Drive, Suite 112, Dallas, TX 75248. **DEADLINES:** 1st of the preceding month. **REGULATIONS:** Classified ads may be used for help or situations wanted; salespeople, reps, or lines wanted; business for sale; and any used or odd-lot products or closeouts for sale on a one-time basis. Classified ads may not be used for extensive product descriptions; customer solicitation; or for the offer of merchandise or services continuously available to our readers, which is the function of display advertising. Publication reserves the right to reject, delete, or re-word copy that is contrary to regulations. **CONTRACT REPS WANTED:** Many important and new manufacturers ask CONTRACT DESIGN Magazine for the names of qualified independent representatives who currently sell commercial/institutional furnishings and might be interested in an additional line. If you want us to include your name in a confidential list of reps, which we supply to manufacturers who have become new advertisers, write to the publishers of CONTRACT DESIGN Magazine. State your name, address, type of lines you carry, number of associates or salespeople if you have any, and indicate product categories in which you have a particular interest. Also include area covered. This is a free service. CONTRACT DESIGN advertisers who are interested in expanding sales coverage and finding additional reps are invited to inquire about this advertiser service. Write: Carrie Enfield, Publishing Director, CONTRACT DESIGN, 1515 Broadway, New York, NY 10036.

BUSINESS FOR SALE

Business For Sale

Established, smaller manufacturer of high end exec. casegoods must merge with/sell to larger firm. Factory in Europe, showrooms in Copenhagen and some US cities. Beautiful catalogs and other promotional material. Million dollar inventory. Needs improved sales organization and distribution program. Write CEO via Fax (818) 783-2259 or call (818) 783-1357.

AD INDEX

Advertiser	Reader Service No.	Page	Advertiser	Reader Service No.	Page	Advertiser	Reader Service No.	Page
Accuride	10	14	GF Office Furniture Ltd.	29	68	Rovo Chair of Canada	25	61
Allied Fibers	33	93	Gianni	3	2	Sainberg	5	5
Arntab Manufacturing Co.	44	97	Girsberger	26	63	H. Schreiber Co.	43	106
Arcadia Chair	1	Cover 2	Harden Furniture	18	37	Silent Gliss USA Inc.	37	85
Architex International	8	10, 11	The HON Co.	34	77	Steelcase	6	6, 7
ASAF (Upholstery Fibers Div.)	31	71	Howe Furniture Corp.	36	105	TSG Inc./SynFin Industries	39	86
Aoyd Lighting	2	Cover 3	Illbruck	27	60	United Chair	45	66, 67
Buckstaff Company	41	101	Johnson Industries	19	41	United Technologies	47	107
Commonwealth Contract	4	73	Leggett & Platt	38	4	VPI Floor Products	42	107
Cooper Lighting	12	18, 19	Harry Lunstead Designs Inc.	30	81	Versteel	21	49
Design Research Library	14	25	Monsanto	16	30, 31	Virco Manufacturing Co.	40	87
DuPont - Polymers Div.	9	13	Myrtle Desk	48	32	Westin-Nielsen	23	57
Eck-Adams Corp.	11	15	National Office Furniture	32	83	WestWeek '91	35	91
EST Co. Inc.	17	75	Nova	7	9			
Edison Price	24	12	Pacific Design Center	35	91			
Executive Office Concepts	28	1	Paoli Inc.	46	Cover 4			
Falcon Products	15	29	Quartet Manufacturing	20	45			
Fixtures	22	53	Rosemount Office Systems	13	23			

This index to advertiser page location is published for reader convenience. Every effort is made to list page numbers correctly. This listing is not part of the advertising contract, and the publisher is not liable for errors or omissions.

AN IMPRESSIONABLE ARRANGEMENT



For more information on our full line of seating, call or write United Chair, P.O. Box 96, Leeds, AL 35094, (205) 699-5181, or visit the showroom nearest you. Atlanta (404) 452-1111 Chicago (312) 670-2397 Los Angeles (213) 854-5835 San Francisco (415) 552-1585 Seattle (206) 762-3200.



Flexis

The arrangement we have with our customers is alive and well. And it makes a great impression. It's simple. All of our chairs are fairly priced. All are backed by a 12-year guarantee. And all can be delivered in no more than 4-5 weeks.

united chair

*Value and Delivery
That's Our Seating Arrangement.*

Circle 45 on reader service card

CLASSICS ENDURE.



*Introduced
in
1974.
The
award
winning
Quantum
Lateral
File
System.*



S Y S T E M S

Open Plan System cre-
ates pleasing environ-
ments that are flexible
and productive.



D E S K S

Stratum Desk System
stacks for maximum use
of vertical space with
minimum components.



S E A T I N G

Syntop seating supports
administrative, manage-
rial, and professional
tasks.



F I L I N G

Quantum laterals set a
design standard. They
store virtually any
printed document.



GF Office Furniture, Ltd.

P.O. Box 1108 Youngstown, Ohio 44501 216.533.7799

Circle 29 on reader service card

CONTRACT DESIGN

1991 ANNUAL DIRECTORY AND BUYER'S GUIDE

ALPHABETICAL LISTING

- aphics, P.O. Box 151507, San Rafael, CA 94915; (415) 456-0363
lass Prods., 965 Ridgeway Blvd., Memphis, TN 38119
ds, Inc., P.O. Box 142, High Point, NC 27261; (919) 434-5011
CO Fabrics & Fibers Co., Div. AMOCO Chemical Co., 900 Circle 75 Pkwy., Ste. 500, Atlanta, GA 30339; (404) 956-2400
CO Fabrics & Fibers Co., Carpet Fibers Div., 900 Circle 75 Pkwy., Ste. 550, Atlanta, GA 30339; (404) 955-0935
CO Fabrics & Fibers Co., Specialty Fibers & Yarns, 900 Circle 75 Pkwy., Ste. 550, Atlanta, GA 30339; (404) 956-9025
nc., P.O. Box 3608, Harrisburg, PA 17105-3608; (717) 546-0100
urce Intl., Bautech, Inc., 1000 N. Rand Rd., Ste 301, Wauconda, IL 60084; (708) 526-1515
Graphics, Inc., 388 Grant St. S.E., Atlanta, GA 30312-2217; (404) 688-9000
nc., Div. Abet Laminati, 100 Hollister Rd., Teterboro, NJ 07608; (201) 440-8006
e Lighting, LSI Industries, Inc., P.O. Box 180, West Lafayette, OH 43845; (614) 545-6374
View, Inc., 241 E. Erie St., Milwaukee, WI 53202; (414) 271-4477
ide, 12311 Shoemaker Ave., Santa Fe Springs, CA 90670; (213) 903-0373
14 for above company's ad.
ech, Inc., Sub. Bolt Beranek & Newman, Inc., 125 Cambridge Park Dr., Cambridge, MA 02140; (617) 499-8000
Appliance Corp., Rte. 9 South, Hudson, NY 12534; (518) 828-4191
Office Group, Masco Inds., 211 Lombardy St., Brooklyn, NY 11222; (718) 387-6400
ti-Forms, Inc., 7831 Hickory Dr. N.E., Fridley, MN 55432; (612) 571-6033
tical Partitions Corp., P.O. Box 908, 144 Race St., Holyoke, MA 01040; (413) 533-3986
ck Office Environments, Blasius Inds., 55 Jones & Gifford Ave., Jamestown, NY 14701; (716) 483-1551
terior Sys. Inc., 6500 S. Avalon Blvd., Los Angeles, CA 90003-1934; (213) 752-0101
Furniture, Inc., 26 Jackson St., Lowell, MA 01852; (508) 454-7848
hia Graphic Systems, 302 Commerce Dr., Exton, PA 19341; (215) 363-8150
table Fixture Co., 3726 N. Booth St., Milwaukee, WI 53212; (414) 964-2626
ce Fixture Mart, 1960 Swanson Ct., Gurnee, IL 60031; (708) 249-6000
ce Mfg. Corp., 4 John Matthews Rd., Southborough, MA 01772; (617) 481-1370
ce Office Concepts, 507 Shoreview Park Rd., Shoreview, MN 55126; (612) 481-0151
ce Transformer Co., North American Philips Corp., 10275 W. Higgins Rd., Rosemont, IL 60018; (708) 390-5000
ced Architectural Cornices, Inc., P.O. Box 170597, 2604 Charolais Way, Arlington, TX 76017; (817) 572-2518
ced Technology, Inc., Sublichromie USA, 311 Regional Rd. S., Greensboro, NC 27409; (919) 668-0488
t Inds. Inc., 932 Market St., Paterson, NJ 07509; (201) 345-3309
l, Inc., 2021 W. Carroll Ave., Chicago, IL 60612; (312) 829-1977
y Lamps, 1099 Flushing Ave., Brooklyn, NY 11237; (718) 366-5400
o Equip. Co., P.O. Box 348, 20163 Haskins Rd., Bowling Green, OH 43402; (419) 823-1861
Corp., Emess, PLC (London), 11 E. 26th St., 3rd Fl., New York, NY 10010; (212) 725-1517
nds., P.O. Box 60682, 4335 Valley Blvd., Los Angeles, CA 90060-0682; (213) 225-4181
Building Products, Div. Alcan Aluminum Corp., P.O. Box 1100, Warren, OH 44482; (216) 393-1194
Mfg., 3030 Main St., Hartford, CT 06120; (203) 522-1189
Alexander, Ltd., P.O. Box 129, Saratoga, NY 12831; (307) 326-8341
4111 San Fernando Rd., Glendale, CA 90204; (818) 241-6955
Lighting, Jac Jacobsen Inds., P.O. Box 1389, 11500 W. Melrose St., Franklin Park, IL 60131; (708) 451-0700
stems, 17871 Peru Rd., Dubuque, IA 52001-9801; (319) 556-0456
Fibers, Allied Signal, 1411 Broadway, 39th Fl., New York, NY 10018; (212) 391-5022
93 for above company's ad.
el, Inc., Allsteel Dr., Aurora, IL 60507; (708) 859-2600
Bank Equipment Co., Date Write, 8248 Lehigh Ave., Morton Grove, IL 60053; (708) 965-7788
Desk Co., 1301 Lincoln Dr., High Point, NC 27261; (919) 885-4101
Intl., Swedish Comet, 145 W. 58th St., New York, NY 10019; (212) 956-2200
Lighting, Penn Center West IV, Ste. 415, Pittsburgh, PA 15276; (412) 787-1300
bond Technologies, Inc., P.O. Box 507, Symsonia Rd., Benton, KY 42025; (502) 527-1376
ssador Carpets, Soreltex USA, Inc., P.O. Box 189, Chatsworth, GA 30705; (404) 695-7411
a, 6301 N.E. 4th Ave., Miami, FL 33138; (305) 751-2202
can Business Furniture, Inc., 17120 S. Kingsview Ave., Carson, CA 90746; (213) 515-6040
can Electric, 1555 Lynnfield Rd., Memphis, TN 38119; (901) 682-7766
- American Electro Coatings, K.B.B. Enterprises, Inc., 5188 Richmond Rd., Bedford Heights, OH 44146; (216) 292-2696
American Floor Products Co., Inc., P.O. Box 1467, 7300 Westmore Rd., 1 AFCO Ct., Rockville, MD 20850-0767; (301) 762-8600
American Institute of Architects, 1735 New York Ave., N.W., Washington, DC 20006; (202) 626-7463
American Leather Mfg., Co., 2195 Elizabeth Ave., Rahway, NJ 07065; (201) 382-1700
American Louver Co., 7700 N. Austin Ave., Skokie, IL 60077; (708) 470-3300
American Marazzi Tile, Inc., 359 Clay Rd., Sunnyvale, TX 75182; (214) 226-0110
American Marble & Granite, 6568 E. 40th St., Tulsa, OK 74135; (918) 664-8080
American of Martinsville, Ladd Furn. Inc. Co., P.O. Box 5071, 200 Hairston St., Martinsville, VA 24115; (703) 638-2379
American Olean Tile Co., Armstrong World Inds., 1000 Cannon Ave., Lansdale, PA 19446; (215) 855-1111
American Seating Co., Interior Systems Group, 901 Broadway, N.W., Grand Rapids, MI 49504; (616) 732-6600
Ametek/Robert Allen Contract Fabrics, 79 Madison Ave., New York, NY 10016; (212) 696-0535
Amotek/LUSA, Inc., 1730 State St., Bridgeport, CT 06605-2040; (203) 576-9086
Amsterdam Corp., 150 E. 58th St., 9th Fl., New York, NY 10155; (212) 644-1350
Amtab Mfg. Co., 1747 W. Grand Ave., Chicago, IL 60622; (312) 421-3444
See p. 97 for above company's ad.
Amtico Flooring Div., American Biltrite, Inc., P.O. Box 6146, Lawrenceville, NJ 08648; (609) 896-3000
Anco, 71-08 80th St., Glendale, NY 11385; (212) 326-2023
Andco Inds. Corp., P.O. Box 7366, Greensboro, NC 27417-0366; (919) 299-4511
Anderson Desk Co., 5005 E. Philadelphia St., Ontario, CA 91761; (714) 984-3375
Anderson Hardwood Floors, P.O. Box 1155, Clinton, SC 29325; (803) 833-6250
Anderson Hickey Co., Hanson Inds., Inc., P.O. Box 80, Henderson, TX 75653; (214) 657-9531
Anderson Power Products, 145 Newton St., Boston, MA 02135; (617) 787-5880
Angus-Stuart, Inc., P.O. Box 1345, Banning, CA 92220-0914; (714) 849-6177
Anthro Corp., 3221 N.W. Yeon, Portland, OR 97210; (503) 241-7113
Anthro Intl., Inc., 12540 Pacific Ave., Ste. 7, Los Angeles, CA 90066; (213) 398-0045
Apollo Woodworking & Metal Corp., 444 Ford Dr., Old Saybrook, CT 06475; (203) 388-1237
Appleton Lamplighter, Aries Fabrication Corp., P.O. Box 1434, Appleton, WI 54913; (414) 739-9001
The Applied Radiant Energy Corp., 2432 Lakeside Dr., Lynchburg, VA 24501; (804) 525-5252
Arc-Com Fabrics, 33 Ramland S., Orangeburg, NY 10962-2689; (914) 365-1100
Arcadia Chair, 15610 S. Main St., Gardena, CA 90248; (213) 532-9100
See Cover 2 for above company's ad.
Architectural Brass Co., Levent, Inc., 996 Huff Rd., Atlanta, GA 30318; (404) 351-0594
Architectural Lighting Systems, Inc., Nulco Lighting, 30 Sherwood Dr., Taunton, MA 02780-0589; (508) 823-8277
Architectural Paneling, Inc., 979 3rd Ave., Ste. 803 N, New York, NY 10022; (212) 371-9632
Architectural Pottery, 3056 Bandini Blvd., Vernon, CA 90023; (213) 263-7401
Architectural Wall Systems, 3637 Sysco Ct., S.E., Grand Rapids, MI 49512; (616) 949-7081
Architex Intl., Liz Jordan-Hill, 625 W. Jackson Blvd., Chicago, IL 60606; (312) 454-1333
See pp. 10-11 for above company's ad.
Arconas Corp., 150 E. 58th St., New York, NY 10155; (212) 753-4960
Arconas Corp., 580 Orwell St., Mississauga, ON Canada, L5A 3V7; (416) 272-0727
ARIDO, Assn. Registered Interior Designers of Ontario, 168 Bedford Rd., Toronto, ON Canada, M5R 2K9; (416) 921-2127
Armento, Inc., P.O. Box 39, 1011 Military Rd., Buffalo, NY 14217; (716) 875-2423
ArmStar, P.O. Box 820, Lenoir City, TN 37771; (615) 986-4040
Armstrong World Inds., Inc., P.O. Box 3001, Lancaster, PA 17604; (717) 397-0611
Arnold Furn. Mfg., Inc., 400 Coit St., Irvington, NJ 07111; (201) 399-0505
Art Advisory Svcs., Inc., 530 Park Ave., New York, NY 10021; (212) 935-1272
Art Directions Inc., 6120 Delmar Blvd., Saint Louis, MO 63112-1204; (314) 863-1895
Art People, Inc., 594 Broadway, New York, NY 10012; (212) 431-4828
Art Source, 11548 W. Trecker Way, Milwaukee, WI 53214; (414) 475-5725
Art Spectrum, Div. Mitch Morse Gallery, Inc., 334 E. 59th St., New York, NY 10022; (212) 593-1812
Artec, Kimball Intl., 1600 Royal St., Jasper, IN 47549; (812) 482-1600
Artemide, Inc., Intl. Design Center, 30-30 Thomson Ave., 528 Center One, Long Island City, NY 11101-3045; (718) 786-8200
Artifax Display Inds., Inc., 920 Railroad Ave., Woodmere, NY 11598; (516) 295-0195
Artisans' Guild, P.O. Box 345, High Point, NC 27261; (919) 841-4140
Artmark Fabrics Co., Inc., 480 Lancaster Pke., Frazer, PA 19355; (215) 647-3220
Artmet, Div. Artek Group Ltd., 15935 - 114th Ave., Edmonton, AB Canada, T5M 2Z3; (403) 452-7522

Artopex, Inc., 2121 Berlier, Chomedey Laval, PQ Canada, H7L 3M9; (514) 332-4420
 Asher-Cole, 21740 Marilla St., Chatsworth, CA 91311-4189; (818) 998-1575
 Ashley Contract Carpets, P.O. Box 220, Ringgold, GA 30736; (404) 935-2241
 Aspects, Inc., P.O. Box 1799, 9477 N. Opal Ave., Redlands, CA 92373; (714) 794-7722
 Atelier Intl., Ltd., Steelcase, Inc., 30-20 Thomson Ave., Long Island City, NY 11101; (718) 392-0300
 Athol Fgn. Corp., P.O. Box 105, Butner, NC 27509; (919) 575-6523
 Atlanta Architectural Textiles, P.O. Drawer 52106, Atlanta, GA 30355-0106; (404) 231-9318
 Atlantic Furn. Sys., P.O. Box 151777, 4507 W. Alva Ave., Tampa, FL 33614; (813) 874-6989
 Atlantic Stairworks, Inc./Atlantic Intl., Inc., P.O. Box 244, 1 Newbury Port, Newburyport, MA 01950; (508) 462-7502
 Atlas Carpet Mills Inc., 2200 Saybrook Ave., City of Commerce, CA 90040; (213) 724-9000
 August, Inc., P.O. Box 43, 354 Congress Park Dr., Centerville, OH 45459; (513) 434-2520
 Autograph Foliages, Inc., 1501 Euclid Ave., Ste. 435, Cleveland, OH 44115; (216) 696-6151
 Avantart Inc., Contract & Hospitality Furn., 2270 Camino Vida Roble, Ste. H, Carlsbad, CA 92009; (619) 438-1902
 Avanti Products, Inc., Mackle Co., Inc., 8885 N.W. 23rd St., Miami, FL 33172; (305) 592-7830
 Avenger Designs, P.O. Box 712, Okaville, ON Canada, L6J 5C1; (416) 829-3727
 Avonite, 5100 W. Goldleaf Cir., #200, Los Angeles, CA 90056; (213) 299-9900
 AXSYS Modular Office Systems, P.O. Box 27839, Santa Ana, CA 92799; (714) 432-9797
 Azrock Floor Products, P.O. Box 696060, San Antonio, TX 78269; (512) 558-6400

B

BASF Corp., Fibers Div., 111 W. 40th St., 8th Fl., New York, NY 10018; (212) 512-9600
 See p. 71 for above company's ad.
 B&B Italia, 8500 Byron Rd., Zeeland, MI 49464; (616) 772-3300
 B&B Italia, U.S.A., Inc., 30-20 Thomson Ave., IDC Center 2 401, Long Island City, NY 11101; (718) 784-0211
 BIF, Inc., 2230 Tubeway Ave., City of Commerce, CA 90040; (213) 725-0711
 BMG Framed Graphics, Inc., 200 Airport Executive Park, Spring Valley, NY 10977-5237; (914) 356-1881
 BMK, Ltd., Western U.S., 1144-D Chelsea Ave., Santa Monica, CA 90403; (213) 829-3389
 BNI Intl., Inc., 10251, boul. Ray Lawson, Montreal, PQ Canada, H1J 1L7; (514) 352-7770
 BPC Inds., 125 Monitor St., Jersey City, NJ 07304; (201) 798-0100
 Babcock Inds., 955 Godfrey, SE., Grand Rapids, MI 49503
 Baker Executive Office, Baker, Knapp & Tubbs, Inc., 1661 Monroe, NW, Grand Rapids, MI 49503; (616) 361-7321
 Louis Baldinger & Sons, 19-02 Steinway St., Astoria, NY 11105; (718) 204-5700
 Baldwin Brass Co., Inc., P.O. Box 308, Farmingdale, NY 11735; (516) 694-6950
 Baldwin Hardware Corp., Masco Corp., 841 E. Wyomissing Blvd., Reading, PA 19612; (215) 777-7811
 Banci S.p.A., 27-A Ponchielli, Florence, Scandicci Italy, I-50018; 055/751.941
 Bangkok Inds., Inc., Gillingham & Worth Sts., Philadelphia, PA 19124; (215) 537-5800
 Bangor Cork Co., Inc., William & D St., Pen Argyl, PA 18072; (215) 863-9041
 Bannerworks, Inc., 558 1st Ave., S., Seattle, WA 98104; (206) 622-8734
 Barclay Fabrics, Div. United Fabrics, Inc., 9115 Pennsauken Hwy., Pennsauken, NJ 08110; (609) 665-2040
 Charles Barone, Inc., 9505 W. Jefferson Blvd., Culver City, CA 90232; (213) 559-7211
 The Barrit Corp., Castor & Sedgley Aves., Philadelphia, PA 19124; (215) 533-3900
 Bassett Furn. Inds., P.O. Box 626, Bassett, VA 24055; (703) 629-3351
 Basta Sole Umbrellas, 4901 E. 12th St., Oakland, CA 94601; (415) 436-6788
 Beauti-Glide, Lear Siegler Seymour Corp., 885 N. Chestnut St., Seymour, IN 47274; (812) 522-5130
 Beeler & Thomas, 475 E. Duarte Rd., Monrovia, CA 91016; (818) 357-6051
 Gretchen Bellinger, Inc., P.O. Box 64, 31 Ontario St., Cohoes, NY 12047; (518) 235-2828
 Bendix Mouldings, Inc., 37 Ramland Rd., S., Orangeburg, NY 10962; (914) 365-1111
 Benedetti Corp., 1500 S. Evergreen Ave., Los Angeles, CA 90023; (213) 261-3000
 Bentley Mills, Inc., P.O. Box 527, 14641 E. Don Julian Rd., City of Industry, CA 91746; (818) 333-4585
 Berco Inds., 1120 Montrose Ave., Saint Louis, MO 63104; (314) 772-4700
 Bergamo Fabrics, Inc., 37-20 34th St., Long Island City, NY 11101; (718) 392-5000
 Berne Furniture Co., Inc., P.O. Box 329, 150 Berne St., Berne, IN 46711; (219) 589-2173
 Bernhard Woodwork Ltd., 3670 Woodhead Dr., Northbrook, IL 60062-1883; (708) 291-1040
 Bernhardt/Contract, P.O. Box 740, Lenoir, NC 28645; (704) 758-9811
 Best Sign Systems Mfg., 1202 N. Park Ave., Montrose, CO 81401; (303) 249-2378
 Bethlehem Furniture Co., Buehler Chair Co., P.O. Box 1068, 301 N. Front St., Allentown, PA 18105; (215) 437-9869
 Bevco Precision Mfg. Co., 831 Chicago Ave., Evanston, IL 60202; (708) 328-4254
 Beveled Glass Designs, Larry Robertson & Assocs., 3185 N. Shadeland Ave., Indianapolis, IN 46226; (317) 547-5256
 Bevis Custom Furn., Inc., Hunt Mfg. Co., P.O. Box 2280, Florence, AL 35630; (205) 766-6497
 Bieffplast, Div. Gullans Intl. Inc., 67 Poland St., Bridgeport, CT 06605; (203) 366-1846
 Birum Corp., P.O. Box 110, Frenchtown, NJ 08825; (201) 996-3113
 Bisazza Mosaico, Tile Group Italia, 2777 E. Old Higgins Rd., Elk Grove Village, IL 60007; (708) 439-6644
 Milton A. Bleier Corp., 333 Park Ave. S., New York, NY 10010; (212) 533-1730
 Block House, 121 1st Ave., Red Lion, PA 17356; (717) 244-1397
 J.P. Blomquist Co., 412 Teal, Austin, TX 78734; (512) 261-4414
 Mort L. Bloom Design, 1570 1st Ave., Rm. 3A, New York, NY 10028; (212) 734-1511
 Bloomcraft, Inc., Bloomcraft Contract Div., 381 Park Ave. S., 3rd Fl., New York, NY 10016; (212) 683-8900
 Bloomsburg Carpet Inds., Inc., 919 3rd Ave., New York, NY 10022; (212) 688-7447
 Boling Co., P.O. Box 409, Siler City, NC 27344; (919) 663-2400
 Bonaventure Furn. Inds. Ltd., 894 Bloomfield Ave., Montreal, PQ Canada, H2V 3S7; (514) 270-7311
 W.R. Bonsal Co., Building Products Div., P.O. Box 241148, 8201 Arrowridge Blvd., Charlotte, NC 28224-1148; (704) 525-1621
 John Boos & Co., 315 S. First St., Effingham, IL 62401; (217) 347-7701
 Borroughs Mfg., Corp., 3002 N. Burdick St., Kalamazoo, MI 49007; (616) 342-0161

Agnes Bourne Inc., 550 Fifteenth St., Showplace Sq. W., San Francisco, CA 94103; (415) 626-6600
 Boyd Lighting Co., 56 12th St., San Francisco, CA 94103; (415) 431-4300
 See Cover 3 for above company's ad.
 Bramson House, Inc., Bramson World Contract Inc., 5 Nassau St., Rockville Center, NY 11570; (516) 764-5006
 Brand-Rex, Telecommunications Div., 1600A W. Main St., Willimantic, CT 06226; (203) 423-7788
 Brandrud Furniture, Inc., P.O. Box C, 1502 20th St., N.W., Auburn, WA 98071; (206) 838-6500
 Brass Smith, Inc., 2625 Walnut St., Denver, CO 80021; (303) 296-8520
 Brayton Intl. Collection, P.O. Box 7288, 255 Swathmore Ave., High Point, NC 27264; (919) 434-4344
 Brejtfuss Business Environments, Inc., 1329 E. University, Tempe, AZ 85281; (602) 968-1112
 Brettford Mfg., Inc., 9715 Soreng Ave., Schiller Park, IL 60176; (708) 678-2545
 Brewster Corp., P.O. Box B, Old Saybrook, CT 06475; (203) 388-4441
 Brewster Wallcoverings Co., Commercial Div., 288 A St., Boston, MA 02210; (617) 330-1711
 Brickel Assocs., Inc., 515 Madison Ave., New York, NY 10022; (212) 688-2233
 Bright Chair Co., 51 Railroad Ave., Middletown, NY 10940; (914) 343-2196
 Brintons Carpets U.S.A., Ltd., 919 3rd Ave., New York, NY 10022; (212) 832-0121
 Brite-Write Sign Co., Brazz Technologies Inc., 224 Merton St., Ste. 101, Toronto, ON Canada, 1A1; (416) 322-5526
 Brodard Co., Library Furniture Div., 1609 Memorial Ave., Williamsport, PA 17705; (717) 326-2444
 Brookside Veneers, Ltd., P.O. Box 4348, 215 Forrest St., Metuchen, NJ 08840-4348; (201) 494-3730
 D.S. Brown Co., 2107 W. Magnolia Blvd., Burbank, CA 91506; (818) 846-4616
 Brown Jordan Co., Chicago Pacific, P.O. Box 5688, 9860 Gidley St., El Monte, CA 91734; (818) 443-8971
 Mel Brown Intl., 5840 S. Figueroa St., Los Angeles, CA 90003; (213) 778-4444
 Broyhill Furniture Inds., US 321 North, Lenoir, NC 28633; (704) 758-3348
 Brunschwig & Fils, Inc., 979 3rd Ave., New York, NY 10022; (212) 838-7878
 The Buckstaff Co., P.O. Box 2506, 1127 S. Main St., Oshkosh, WI 54901; (414) 235-5890
 See p. 101 for above company's ad.
 Budd Looms, Inc., 306 E. 61st St., New York, NY 10021; (212) 758-4460
 Bulldog Wallcovering, Norton Blumenthal Inc., 42-20 12th St., Long Island City, NY 11101; (718) 361-1234
 John Burch Co., 40 Cherry St., S.W., Grand Rapids, MI 49503; (616) 459-8111
 Burlington Inds., Goodall Fabrics Div., 3330 W. Friendly Ave., Greensboro, NC 27420; (919) 379-3305
 Burndy Corp., Flexway, 51 Richards Ave., Norwalk, CT 06856; (203) 838-4444
 Business Accessories Inc., (see Colecraft Mfg. Co., Inc.)
 Byrne Electrical, 725 Byrne Ind. Dr., Rockford, MI 49341; (616) 866-3461

C

CAP * Electronic Sweet's, Div. McGraw-Hill, Inc., 169 Monroe, N.W., Grand Rapids, MI 49503; (616) 454-0000
 CCA Intl., 200 Lehigh St., Geneva, NY 14456; (315) 789-4400
 CDN Industry South Inc., 1 CNN Center, Ste. 370, Atlanta, GA 30303-2705; (404) 659-7608
 CEA Enterprises, 336 N. Union Rd., Evansville, VI 53536-0076; (608) 455-4841
 CEO, Curran Executive Office Furniture Inc., 1410 Danmar St., High Point, NC 27260; (919) 889-2818
 CF&A, Isles Ind., 895 Beacon St., Brea, CA 92621; (714) 529-3368
 CHF Inds., Box 289, 150 Pine St., Grayslake, IL 60030; (708) 223-1900
 C.I. Designs, P.O. Box 590, 574 Boston Ave., Medford, MA 02155; (617) 391-7800
 CIP Intl., 9575 LeSaint Dr., Fairfield, OH 45014; (513) 874-9925
 C-Line Products, P.O. Box 1278, 1530 E. Birchwood Ave., Des Plaines, IL 60018; (708) 827-6666
 CSL Lighting Mfg., Inc., 25070 Avenue Tibbetts, Valencia, CA 91355-3447; (805) 257-4155
 CT. Executive, P.O. Box 630527, Houston, TX 77263; (713) 781-3737
 CT. Soft Form, C.T. Executive, P.O. Box 630527, Houston, TX 77263; (713) 978-7638
 C-Tec, Inc., 3433 Louisa Mr., S.E., Grand Rapids, MI 49508; (616) 243-2211
 Cabincraft Carpets, Shaw Inds., 14528 E. Bonelli St., City of Industry, CA 91749; (818) 968-1444
 Cadillac Engravers, 4521 N.E. 5th Terr., Fort Lauderdale, FL 33334; (305) 772-2440
 CALHOOK Sample Management Prods., Emerling & Co., 574 Weddell Dr., Ste. 9, Sunnyvale, CA 94089; (408) 734-4665
 Callaway Carpets, Inc., Miliken & Co., P.O. Box 2956, Design Center, La Grange, GA 30241; (404) 883-5534
 Cambridge Wire Cloth Co., P.O. Box 399, Cambridge, MD 21613; (301) 228-3000
 Cannon Products, Inc., P.O. Box 422, 230 N. 13th St., Elwood, IN 46036; (317) 552-2112
 Cano Corp., 225 Industrial Rd., Fitchburg, MA 01420; (508) 342-0953
 Capaul Ceilings, Acoustiflex Corp., 1500 Division St., Plainfield, IL 60544; (815) 436-8500
 Capitol Lighting Products Corp., 159 Alexander St., Yonkers, NY 10701; (914) 969-3400
 Capri Lighting, Thomas Inds., 6430 E. Slauson Ave., Los Angeles, CA 90040; (213) 726-1800
 Captive Sea, John Deason Intl., Inc., 8687 Melrose Ave., # 109B, Pacific Design Center, Los Angeles, CA 90069; (213) 657-3232
 Carey-McFall Corp., Bali Blinds, P.O. Box 500, Montgomery, PA 17752-9990; (717) 547-6671
 Carlisle Tire & Rubber, Carlisle Cos., P.O. Box 99, Carlisle, PA 17013; (717) 249-1000
 Carnegie Fabrics, Inc., 110 N. Center Ave., Rockville Center, NY 11570; (516) 678-6770
 Carolina Business Furniture, U.S. Furniture Inds., P.O. Box 2127, High Point, NC 27261; (919) 884-7375
 Carpet Consultants Intl., Inc., C.C.I., P.O. Box 70095, Marietta, GA 30007; (404) 998-5869
 Carpet Inds. of North America, P.O. Box 100050, 201 Princeton Blvd., Adairsville, GA 30103; (404) 773-7783
 Jack Cartwright, Inc., P.O. Box 2798, High Point, NC 27261; (919) 889-9400
 Castella Lighting, 111 Rhode Island, San Francisco, CA 94103; (415) 626-9600
 Casco, Inc., 7531 Coldwater Canyon Ave., North Hollywood, CA 91605; (818) 503-8300
 Celanese Fibers Mktg. Co., 1211 Ave. of the Americas, New York, NY 10036; (212) 719-8000
 Celia, Inc., Corporate Offices, 2619 W. Exposition Blvd., Los Angeles, CA 90018; (213) 734-8746
 Centercore, 2240 Butler Pike, Meeting House Business Ctr., Plymouth Meeting, PA 19462

At BASF Fibers, we spent the last 20 years becoming the world's leading producer of precolored nylons – for carpet. And now we're applying all the technological advantages of Zeftron™ nylon – the fiber of design – to the challenge of creating

We spent 20 years on the floor

high performance upholstery fibers. Mills across the country are already beginning to experiment with the dazzling array of heathered, air jet textured yarns now available in our fibers. They're selecting from pure Zeftron 200 solution dyed nylons and a fabulous new wool/nylon blend –

to earn the right to take a seat.

featuring BASF solution dyed nylon. And they're producing astonishing results. But that's exactly what we expected from our Zeftron products – the breakthrough that would earn us a seat of power in the upholstery fibers business. For a free brochure on our exciting new contract upholstery program, call Paul Bennotti at 1-800-433-6157.

Circle 31 on reader service card



BASF Corporation

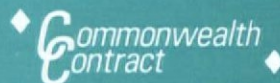
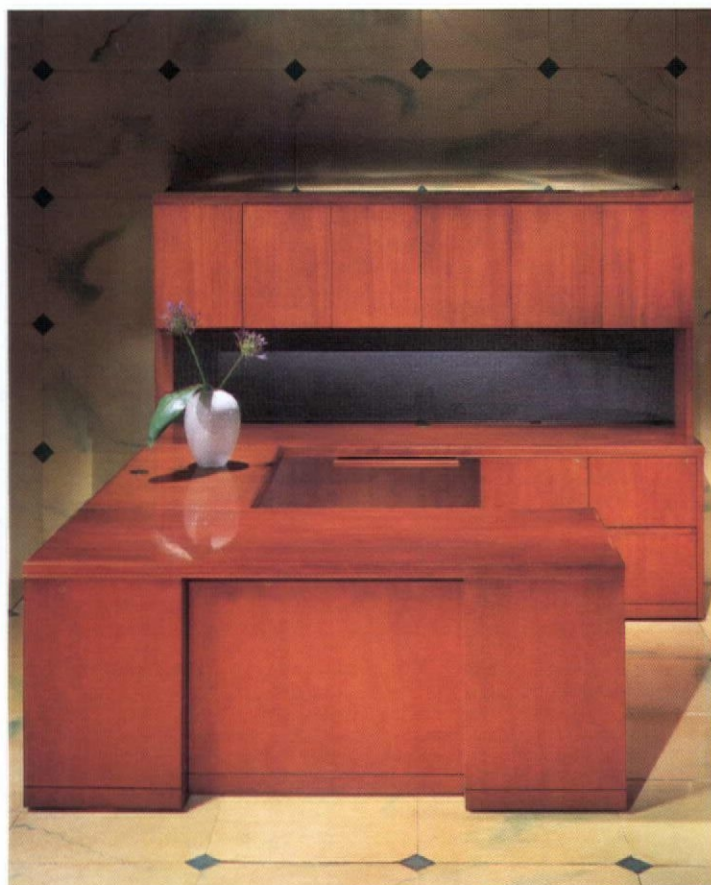
Textile Fibers

BASF

- CenterCore, Inc., Safeguard Scientific, 1355 W. Front St., Bldg. 40B, Plainfield, NJ 07061; (201) 561-7755
- Centrac Inds., Ltd., 2650 St. Clair Ave., W., Toronto, ON Canada, M6N 1M2; (416) 763-4551
- Central Shipper, Inc., P.O. Box 135, 46 Star Lake Rd., Bloomingdale, NJ 07403; (201) 838-1100
- Century Chair, Div. of Century Furniture Co., P.O. Box 608, Hickory, NC 28603; (704) 328-1851
- Century Strand Lighting, 18111 S. Santa Fe Ave., Rancho Dominguez, CA 90221; (213) 637-7500
- Ceramic US, 1375 Raff Rd. N.W., Canton, OH 44710; (216) 477-8511
- Ceramica Valverde, Tile Group Italia, 2777 E. Old Higgins Rd., Elk Grove Village, IL 60606; (708) 439-6644
- Cerim Ceramic SPA, U.S.A. Department, S.S. 610 Seice, Mordano, Italy, I-40027; 0542-51111
- Certified Industrial Services, Inc., 4 Park Ave., New York, NY 10016; (212) 683-3233
- Cervitor Kitchens, Inc., 10775 Lower Azusa Rd., El Monte, CA 91731; (818) 443-0184
- Guy Chaddock & Co., 660 S. Anderson, Los Angeles, CA 90023; (213) 264-3924
- Chaircraft, Inc., Hickory-White Furn., Co., P.O. Box 3466, Rt. 13, Hwy. 127 N., High Point, NC 28603; (704) 495-8291
- Chairmasters, Inc., 200 E. 146th St., Bronx, NY 10451; (212) 292-0600
- Challenger Lighting Co., Inc., 11222 Green Valley Dr., Olive Branch, MS 38654; (601) 895-3333
- Robert Charles Inds., P.O. Box 979, 900 Line St., Easton, PA 18044-0979; (215) 252-0901
- Charleston Carpets, Mannington Carpet Corp., P.O. Box 364, 1844 US Hwy. 41 SE, Calhoun, GA 30703-0364; (404) 629-7351
- Charleston Industries, Div. Petersen Aluminum Corp., 955 Estes Ave., Elk Grove Village, IL 60007; (708) 228-7150
- Charlotte, Inc., 815 Front St., Belding, MI 48809; (616) 794-1700
- W.A. Charnstrom Co., 10901 Hampshire Ave. S., Minneapolis, MN 55438; (612) 944-8555
- Charter Furniture, Inc., LADD Furniture, Inc., P.O. Box 5282, Martinsville, VA 24115; (703) 632-7300
- Charvoz, 180 Passaic Ave., Fairfield, NJ 07004; (201) 227-6500
- Chatham Mfg. Co., P.O. Box 620, Elkin, NC 28621; (919) 835-2211
- Chelsea Clock Co., Boston Clock, 284 Everett Ave., Chelsea, MA 02150; (617) 884-0250
- Chelsea Decorative Metal Co., 9603 Moonlight Dr., Houston, TX 77096; (713) 721-9200
- Chelsea Lighting, Inc., 110 W. 18th St., New York, NY 10011; (212) 242-4220
- Chemetal Corp., 10 Research Dr., Stratford, CT 06497; (203) 375-5300
- Chemical Chair House, Div. Cone Mills, P.O. Box 90, Trinity, NC 27370-0090
- Chesley Inds., Inc., Div. of Hussmann Ref., 20775 Chesley Dr., Farmington Hills, MI 48024; (313) 476-4400
- Chestnut Ridge Foam, Inc., P.O. Box 781, Latrobe, PA 15650; (412) 537-9000
- Chicago Metallic Corp., 4849 S. Austin Ave., Chicago, IL 60638; (708) 563-4600
- Childs Store Fixtures Intl., 901 Killarney Dr., Pittsburgh, PA 15234; (412) 885-7300
- China Seas, 979 Third Ave., New York, NY 10022; (212) 752-5555
- Chromcraft-Monarch Furn. Corp., Contract Furniture Div., P.O. Box 126, 1 Quality Ln., Senatobia, MS 38668; (601) 562-8203
- Claridge Products & Equipment, Inc., P.O. Box 910, Harrison, AR 72602; (501) 743-2200
- Clarion Corp., 927 N. Shore Dr., Lake Bluff, IL 60044; (708) 295-2200
- Clark Contract Co., 847 W. Jackson, Chicago, IL 60607; (312) 633-0900
- Classic Illuminations, 2743 9th St., Berkeley, CA 94710; (415) 849-1842
- Classico, Ltd., 21 E. Riverside Dr., Peru, IN 46970; (317) 473-6691
- Clean City Squares, Inc., P.O. Box 15239, Saint Louis, MO 63110; (314) 652-8622
- Cleator Furniture, 8725 Production Ave., San Diego, CA 92121; (619) 566-6850
- Thayer Coggin Institutional, Inc., Thayer Coggin, Inc., 230 South Rd., High Point, NC 27262; (919) 841-6000
- Colcraft Mfg. Co., Inc., a Business Accessories, Inc. Co., 3949 Walden Ave., Lancaster, NY 14086; (716) 684-8555
- Collier/C Furniture, Ltd., 1377 Lawrence Ave. E., Toronto, ON Canada, M3A 3M4; (416) 449-7655
- Collier-Keyworth Inc., Leggett & Platt, 1 Tuttle Pl., Gardner, MA 01440; (617) 632-0120
- Collins & Aikman, Yarn Div., P.O. Box 655, Hwy. 52 S., Norwood, NC 28128; (704) 474-3131
- Collins & Aikman Floor Coverings Corp., P.O. Box 1447, Dalton, GA 30722; (404) 259-9711
- Colorcube Systems Inc., Colwell Inds., Inc., 123 N. 3rd St., Minneapolis, MN 55401; (612) 338-0833
- Coloroll, Inc., Coloroll Distribution, 1305 Newbridge Rd., North Bellmore, NY 11710; (516) 862-2330
- Columbia Lighting, USI Lighting, P.O. Box 2787, Spokane, WA 99220; (509) 924-7000
- Columbus Coated Fabrics, Borden Pkgng. & Indus. Prods., 1280 N. Grant Ave., Columbus, OH 43216; (614) 225-6061
- Colwell Mds., Inc., P.O. Box 926, Kendallville, IN 46755; (219) 347-3900
- Combeau Inds., TSG Inc., P.O. Box 2141, 1006 19th St., S.W., Hickory, NC 28603; (704) 328-5535
- Comforto, Inc., a Haworth Co., One Haworth Ctr., Holland, MI 49423; (616) 393-3000
- Commercial Chair Co., 16000 Phoenix Dr., City of Industry, CA 91745; (213) 968-0444
- Commercial Drapery Contractors, 1981 Moreland Pkwy., B-3, Annapolis, MD 21401; (301) 224-3400
- Commercial Vinyls Corp., Div. Imperial Wallcoverings, 23645 Mercantile Rd., Cleveland, OH 44122; (216) 464-3700
- Commonwealth Contract Furn., 1567 Prospect St., High Point, NC 27260; (919) 889-0411
- See p. 73 for above company's ad.
- Commtex Wallcoverings, 91 Keelfield St., Unit 3, Etobicoke, ON Canada, M9W 5A3; (416) 247-2103
- Compatible Computer Furniture, Div. Atlantic Cabinet Corp., 3013 Sharron Dr., Foristell, MO 63348; (314) 673-2752
- Complete Installation Svcs., Inc., CIS of Philadelphia, P.O. Box 463, 10 Ann St., Oakmont, PA 15139; (412) 826-1800
- Computer Image Systems, Scanamural, 20030 Normandie Ave., Torrance, CA 90502; (213) 538-0742
- Computree Concepts, 6859 ValJean, #4, Van Nuys, CA 91406; (818) 787-9678
- Con-Tech Lighting, Conservation Technology Ltd., 130 N. Waukegan Rd., Deerfield, IL 60015; (708) 945-0303
- Concept Fabrics, Inc., 201 Commerce Pl., Randleman, NC 27317; (919) 498-7635
- Conde House, 200 Kansas St., Ste. 225, San Francisco, CA 94103; (415) 864-8666
- Condi, American Seating, 1965 E. Vista Bella Wy., Compton, CA 90220; (213) 774-8300
- Congoleum Corp., 989 Lenox Dr., Princeton Pike Corp. Ctr. I, Lawrenceville, NJ 08648; (609) 584-3000
- Conrad Imports, Inc., Conrad Original Sunshades, 575 10th St., San Francisco, CA 94103-4884; (415) 562-3303
- Construction Specialties, Inc., P.O. Box 380, Muncy, PA 17756; (717) 546-5941
- Contec, P.O. Box 76540, Atlanta, GA 30328; (404) 993-7654
- Contemporary Hides, 4250 Morena Blvd., San Diego, CA 92117; (619) 272-2025
- Contemporary Prods., Inc., 7 Grand Blvd., N. Brentwood, NY 11717; (516) 231-4370
- Contemporary Shells, Inc., 45 Cherry Valley Rd., West Hempstead, NY 11552; (516) 292-1363
- Continental Creative Sales, Inc., 100 Outwater Ln., Garfield, NJ 07026; (201) 546-9660
- Continental Engineering, 5302 N. Irwindale Ave., Irwindale, CA 91706; (818) 338-0870
- Continental Lighting Services, Inc., 35575 Curtis Blvd., Centre Plaza, Eastlake, OH 44095; (216) 951-7766
- Contract & Leisure Seating, Inc., 133 W. 19th St., New York, NY 10011; (212) 206-6337
- Contract Carpets Intl., Inc., P.O. Box 70095, Marietta, GA 30007; (404) 998-5869
- Contract Lighting System, 31 Grove St., New Canaan, CT 06840; (203) 966-9550
- Conwed Designscape, 275 Market St., Ste. 463, Intl. Mkt. Sq., Minneapolis, MN 55405; (612) 333-9166
- Coral of Chicago, 2001 S. Calumet Ave., Chicago, IL 60616-1499; (312) 225-5800
- Corel Corporate Seating Inc., Centercore Systems, Inc., 330 Ashland Rd., Mansfield, OH 44905-2419; (419) 522-0001
- Cornelius Architectural Products, 30 Pine St., Pittsburgh, PA 15223; (412) 781-9003
- Coronet Commercial Carpets, P.O. Box 1248, 1512 Coronet Dr., Dalton, GA 30720; (404) 259-4511
- Corporate Acoustic Sys. Ltd., P.O. Box 3036, Poughkeepsie, NY 12603; (914) 473-7738
- Corporate Art Assocs. Ltd., 270 Lafayette St., Ste. 402, New York, NY 10012; (212) 941-9685
- Corporate Collections, Div. of Etchings Intl., 200 E. 58th St., New York, NY 10022; (212) 752-5400
- CoryHiebert, Hon Inds., 844 E. Columbus Ave., Corry, PA 16407; (814) 665-4200
- Council, Council Companies, P.O. Box 398, Denton, NC 27239-0398; (704) 769-2155
- Counterpoint Fabrics, Inc., 12500 S.W. 117th Ct., Miami, FL 33186; (305) 252-0971
- Couristan, Inc., 919 3rd Ave., New York, NY 10022; (212) 371-4200
- Craftsman Office Furniture Co., 14113 S. McKinley Ave., Los Angeles, CA 90059; (213) 638-6118
- Cramer, Inc., 625 Adams St., Kansas City, KS 66105; (913) 621-6700
- Create-A-Bed, Inc., 2020 E. Main St., New Albany, IN 47150; (812) 944-2952
- Creative Dimensions Co., Div. Holiday Rambler Corp., 1255 E. Lincoln St., P.O. Box 336, Nappanee, IN 46550; (219) 773-2411
- Creative Edge, P.O. Box 828, 601 South St., Fairfield, IA 52556; (515) 472-8145
- Creative Seating, Div. Nunn Entprs., Inc., P.O. Box 1130, 505 Greentree Ln., Galax, VA 24333; (703) 236-6888
- Creative Signage Systems, 9101 51st Pl., College Park, MD 20740; (301) 345-3700
- Crestmark Intl., Homecrest Inds. Inc., P.O. Box 350, 600 S.E. 5th St., Wadena, MN 56482; (218) 631-1000
- Crestwood Mfg. Inc., P.O. Box 97, Second St., Hardinsburg, IN 47125; (812) 472-3434
- Croftercraft, Inc., Hamilton Adams Imports, Ltd., 101 County Ave., Secaucus, NJ 07096; (201) 866-3250
- Crouse-Hinds Lighting, P.O. Box 824, Vicksburg, MS 39180; (601) 638-1522
- See pp. 18-19 for above company's ad.
- Crown Inds., 155 N. Park St., East Orange, NJ 07017; (201) 672-2277
- Crown Leisure Prods., P.O. Box 280, 317 S. Elm St., Owosso, MI 48867; (517) 723-7881
- Cubicon Corp., P.O. Box 28745, Saint Louis, MO 63146-1245; (314) 567-0667
- Cumberland Furniture, I.M. Rosen & Co., Inc., 30-20 Thomson Ave., 4th fl., Center Two, Long Island City, NY 11101; (718) 937-6300
- Cumberland Woodcraft Co., Inc., P.O. Drawer 609, Carlisle, PA 17013; (717) 243-0063
- Curtis Products, Ltd., P.O. Box 2011, 495 Ball St., Cobourg, ON Canada, K9A 4P9; (416) 372-2100
- Custom Designs In Weaving, 5659 Cherokee Rd., Lyndhurst, OH 44124; (216) 449-7543
- Custom Executive Office, P.O. Box 240, Palos Park, IL 60464; (708) 829-4600
- Custom Laminations Inc., 932 Market St., Paterson, NJ 07659; (201) 279-9134
- Custom Looms Rug Mills, Inc., 275 Warner Ave., Roslyn Heights, NY 11577; (516) 484-0522
- Custom Resource Inc., 928 Broadway, Ste. 1017, New York, NY 10010; (212) 477-5009
- Custom Table Systems, Inc., 15057 S. Broadway, Gardena, CA 90248; (213) 516-6860
- Custom Wall Services, Inc./Wallcoatings, Inc., 3 College Rd., Monsey, NY 10952; (212) 662-1380
- Customweave Carpets, Inc., P.O. Box 1448, Dalton, GA 30722-1448; (404) 278-8000
-
- D**
- D&E Wood Inds., 6399 Netherhart Rd., Mississauga, ON Canada, L5T 1B8; (416) 670-6617
- DFI/Systems, 459 W. Line St., Bishop, CA 93514; (619) 872-1054
- DFM/Dependable Furn., 45 Williams Ave., San Francisco, CA 94124; (415) 822-3232
- DGS Corp., 4850 W. Belmont Ave., Chicago, IL 60641-4329; (312) 283-4411
- DMI Furniture, Inc., One Oxmoor Pl., 101 Bullitt Lane, Louisville, KY 40222; (502) 426-4351
- DO 3 Systems Inc., 2550 Som Center Rd., Ste. 110, Corporate Ninety, Willoughby Hills, OH 44095; (216) 943-1700
- D.R.L. (Design Research Library), Inc., 5777 W. Century Blvd., #615, Los Angeles, CA 90045; (213) 641-1000
- DUX Interiors, Inc., 305 E. 63rd St., New York, NY 10021; (212) 752-3897
- Da-Lite Screen Co., Inc., P.O. Box 137, Warsaw, IN 46580; (219) 267-8101
- Dagle Woodworking, Div. DSC Inds., Inc., P.O. Box 6585, 21st St. & Godfrey Ave., Philadelphia, PA 19138; (215) 549-9090
- Dakotah, Inc., P.O. Box 120, North Park Ln., Webster, SD 57274-0120; (605) 345-4646
- Dampa, Inc., 1285 Morningside Ave., Scarborough, ON Canada, M1B 3W2; (416) 286-3020
- Danjell Creations, Inc., 24 East St., Columbus, OH 43228; (614) 878-6870
- Peter Danko & Assocs., Inc., 7492 F Old Alexander Ferry Rd., Clinton, MD 20735; (301) 868-5550
- Dansanna Intl., 8256 Mackle Rd., Montreal, PQ Canada, H4W 1B2; (514) 489-3855
- Dansk Lights Inc., 2000 N. Dixie Hwy., Fort Lauderdale, FL 33305; (305) 565-0003
- Dar/Ran Furniture Inds., P.O. Box 7614, High Point, NC 27264; (919) 434-8000
- Data-Mate, Inc., P.O. Box 408, 46 Bridge St., Nashua, NH 03061; (603) 882-5142
- Data One Inc., 2346 S. Lynhurst Dr., Ste. A-201, Indianapolis, IN 46241; (317) 244-2999
- Datum Filing Systems, Inc., 270 Adams Blvd., Farmingdale, NY 11735; (516) 293-4651
- Datus Inds., Inc., P.O. Box 1156, 2740 S. 34th St., Milwaukee, WI 53201; (414) 342-3111
- James David Intl., Inc., 4025 Lake Front Ct., Saint Louis, MO 63045; (314) 291-0400
- Davidson Plyforms, 5505 33rd St., S.E., Grand Rapids, MI 49508; (616) 956-0033
- Davis Furniture Inds. Inc., P.O. Box 2065, 2401 S. College Dr., High Point, NC 27260; (919) 889-2009
- Davson, Eldon Inds., Inc., 1047 Ardmore Ave., Itasca, IL 60143; (708) 202-7200

r Mfg. Corp., 4483 Duncan Ave., Saint Louis, MO 63110; (314) 652-2400
 USA, Ltd., 115 N. Bryan Rd., Dania, FL 33004-2245
 Interiors Ltd., 617, rue St-Remi St., Montreal, PQ Canada, H4C 3G7; (514) 933-8307
 /Gard Products, Construction Specialties, P.O. Box 400, Muncy, PA 17756; (717) 546-2255
 rative Firsts, Inc., P.O. Box 270, Huntingburg, IN 47542; (812) 683-2804
 ustics, Ltd., 65 Disco Rd., Rexdale, ON Canada, M9W 1M2; (416) 675-3983
 a Textiles, 333 Bryant St., #160, San Francisco, CA 94107; (415) 621-4171
 ng Milliken, Inc., Milium Div., 1045 Ave. of the Americas, New York, NY 10018;
 (212) 819-4263
 b Assocs., Inc., P.O. Box 423, 55 Old Field Point Rd., Greenwich, CT 06836-0423; (203) 661-5101
 ison Monarch Systems, Inc., Dennison Mfg., P.O. Box 4081, MacArthur Ave., New Windsor, NY
 12550-0108; (914) 562-3100
 ison National Co., P.O. Box 791, 1 Water St., Holyoke, MA 01041; (413) 539-9811
 for Mobile Storage Sys., Inc., 24715 Crestview Ct., Farmington Hills, MI 48335;
 (313) 473-9211
 or, 17 W. Stow Rd., Marlton, NJ 08053; (609) 596-3390
 gn America, Spinneybeck, 405 N. French Rd., Amherst, NY 14120; (716) 691-2840
 gn Galleries, 1628 Merchandise Mart, Chicago, IL 60654; (312) 644-5860
 gn Institute of America, 123 Empire St., Montpelier, OH 43543; (419) 485-5551
 gn Lighting Prods. Co., 737 W. 2nd Ave., Mesa, AZ 85210; (602) 464-8366
 gn Resource Group, Inc., 1144 Quaker St., Dallas, TX 75207; (214) 634-7350
 gn Selections Intl., P.O. Box D, 30 E. Mt. Airy Rd., Croton-On-Hudson, NY 10520;
 (212) 751-1321
 gn Tex Fabrics, Inc., P.O. Box 7708, 56-08 37th Ave., Woodside, NY 11377; (718) 335-9000
 gn Trac, Inc., P.O. Box 8023, Youngstown, OH 44505; (216) 759-2669
 gner Imports Intl., Inc., 6931 Stanford Ave., Los Angeles, CA 90001; (213) 753-5448
 gner Moulding, Cardinal Aluminum Co., P.O. Box 19987, 6910 Preston Hwy., Louisville, KY
 40219; (502) 969-3980
 gne' Tech Off. Furn. Co., Drawer 272, 707 Broadway, French Lick, IN 47432; (812) 936-9987
 gnweave, 15305 Valley View, Santa Fe Springs, CA 90670; (714) 522-5671
 Pro, 5904 W. Roosevelt Rd., Chicago, IL 60632; (312) 261-6666
 is, 379 W. Broadway, 5th Fl., New York, NY 10012
 sch, Inc., 31 E. 32nd St., New York, NY 10016; (212) 683-8746
 n Editions, Devon Publishing Group, P.O. Box 80157, 6015 Sixth Ave., S., Seattle, WA
 98108-0157; (206) 763-7010
 nco Lighting, 8018 3rd Ave., Brooklyn, NY 11209; (718) 238-7153
 nsion Carpet, Div. Bieuleau Carpet Co., P.O. Box 1325, Chatsworth, GA 30705; (404) 695-7800
 nsional Plastics Corp., 1065 E. 26th St., Hialeah, FL 33013; (305) 691-5961
 sa Mfg., Co., Simon Sign Co., 6530 Carnegie Ave., Cleveland, OH 44103; (216) 431-4866
 sified Lighting, Ltd., 227-M, Blvd. Brunswick, Pointe-Claire, PQ Canada, H9R 4X5;
 (514) 694-2702
 sified Sales, Inc./D.S.I., P.O. Box 364, 4505 Wyland Dr., Ste. 300, Elkhart, IN 46515;
 (219) 293-5688
 Mfg., Co., P.O. Box 59, 110 Colley Ave., Norfolk, VA 23510; (804) 625-8251

D'Lights, 533 W. Windsor Rd., Glendale, CA 91204; (818) 956-5656
 Dometic Sales Corp., P.O. Box 490, Elkhart, IN 46515; (219) 294-2511
 Domore Corp., 2400 Sterling Ave., Elkhart, IN 46516; (219) 293-0621
 Domtar Decorative Panels, Inc., 2021 Union Ave., 12th Fl., Montreal, PQ Canada, H3A 2S9;
 (514) 848-6944
 Domtar Inds., Inc., Domtar Laminated Prods., 6300 Atlantic Blvd., Norcross, GA 30071;
 (404) 368-2330
 Donghia Furniture/Textiles, 485 Broadway, New York, NY 10013; (212) 925-2777
 Dooge Veneers, 4585 Air West, S.E., Grand Rapids, MI 49508; (616) 940-3388
 Dorsett Carpet Mills, P.O. Box 740, Green Rd., Chatsworth, GA 30705; (404) 695-9411
 Douglass Industries, Inc., P.O. Box 701, 412 Boston Ave., Egg Harbor City, NJ 08215;
 (609) 965-6030
 Dow Chemical USA, Marketing Communications, 2020 Willard H. Dow Ctr., Midland, MI 48674
 Dow Chemical USA, Polyurethanes Group, 2864 N. Dug Gap Rd., Floorcovering Industry Ctr.,
 Dalton, GA 30720; (404) 277-8106
 Dow Corning Corp., P.O. Box 0994, Midland, MI 48686; (517) 496-4000
 Dukane Corp., Communications System Div., 2900 Dukane Dr., Saint Charles, IL 60174;
 (708) 584-2300
 Dunbar Furniture, Inc., 601 S. Fulton St., Berne, IN 46711; (219) 589-2111
 DuPont Co., Cordura, 1011 Centre Rd., LR-2E31, Wilmington, DE 19805-0705; (302) 999-4014
 DuPont Co., Engineering Polymers Div., 1007 Market St., Mktg. Comm. Dept., Wilmington, DE
 19898; (302) 774-9288
 See p. 13 for above company's ad.
 DuPont Co., Nylon, Textile Fibers Dept., Fibers Mktg. Ctr., Wilmington, DE 19898; (302) 774-1000
 DuPont Co., Textile Fibers Dept., P.O. Box 80, Laurel Run Bldg. 705, Wilmington, DE 19880-0705;
 (302) 999-2947
 DuPont Co., Kaldex, 1007 Market St., Barley Mill, Rm. #112110, Wilmington, DE 19898;
 (302) 774-1000
 DuPont Co., Commercial Carpet Fibers, Chestnut Run Plz., Walnut Run 1004, Wilmington, DE 19880;
 (302) 999-5560
 DuPont Co., Marketing Communications Dept., 1007 Market St., Wilmington, DE 19898;
 (302) 774-1000
 DuPont Co., Corian, 1007 Market St., External Affairs Dept.-B-11202, Wilmington, DE 19898;
 (302) 774-3797
 DuPont Co., Lycra, 1007 Market St., Textile Fibers Dept., Wilmington, DE 19898; (302) 999-2370
 DuPont Co./Teflon, Chemicals & Pigments Dept., External Affairs Dept., Wilmington, DE 19898;
 (302) 774-0027
 Du Quaine Lectern Mfg. Corp., P.O. Box 56, Kewaunee, WI 54216; (414) 388-3790
 Durable Mat. Co., P.O. Box 290, 75 N. Pleasant St., Norwalk, OH 44857; (419) 668-8138
 Duraclean Intl., 2151 Waukegen Rd., Deerfield, IL 60015; (312) 945-2000
 Durawall, Inc., 10 Market St., Kenilworth, NJ 07033; (201) 245-4646
 Durham Mfg. Co. Inc., 84 Main St., Durham, CT 06422; (203) 349-3427
 Durkan Patterned Carpet, P.O. Box 10006, 441 Virgil Dr., Dalton, GA 30723; (404) 278-7037



**COMMONWEALTH'S HARMONY SERIES •
 INNOVATIVE MODULAR DESIGN • TRADITIONAL
 VALUE...THE PRODUCT FOR TODAY'S MARKET**

Jefferson Pilot Insurance/Financial Services and Wheat First Securities, have both completed new corporate headquarters buildings. Both are strong, profitable conservative firms in the financial and securities industries. Their business is to maintain a strong profitable posture for their clients as well as their own firms in a very competitive marketplace. Both selected Commonwealth's Harmony modular casegood series for its appearance, function, and flexibility as well as its ability to fit within their budget parameters.

Companies whose business is making sound financial investments are choosing Commonwealth's Harmony Series. Look to Commonwealth to create solutions for all your business furniture needs.

COMMONWEALTH...The Surprising Value in Office Furniture.

**The Business Furniture Division of
 Bassett Furniture Industries
 1567 Prospect Street
 High Point, NC 27260**

Call 1-919-889-0411. Fax (919) 882-7320. Or write today.



Daniel C. Duross, Ltd., Exemplary Leathers & Fabrics, 5-7 N. Melcher St., Johnstown, NY 12095; (518) 762-1910
Dux Interiors, Inc., 305 E. 63rd St., New York, NY 10021; (212) 752-3897
Dwyer Products Corp., 418 N. Calumet Ave., Michigan City, IN 46360; (219) 874-5236
Dynamasold, Inc., 6439 Atlantic Blvd., Norcross, GA 30071; (404) 242-8176
Dynel Intl., P.O. Box 107, Zeeland, MI 49464; (616) 772-6429

E

E.H.B. Inds., Inc., Div. of Adience Inc., 2621 A. Research Dr., Corona, CA 91720; (714) 735-3530
E-J Industries Inc., 1275 S. Campbell Ave., Chicago, IL 60608; (312) 226-5023
EMU Inc., Contract Div., P.O. Box 6471, Bridgeport, CT 06606; (203) 384-8573
ERG Intl., 10848 Cantara St., Sun Valley, CA 91352; (818) 504-0020
ESSI Acoustical Prod., 10580 Berea Rd., Cleveland, OH 44102; (216) 961-3111
EST Co., Leggett & Platt, Inc., P.O. Box 25 F, Grafton, WI 53024; (414) 377-3270

See p. 75 for above company's ad.

Eagle Concepts, 1040 N. Kolmar, Chicago, IL 60651; (312) 489-3030
Eagle Plywood & Door Mfrs., Inc., 450 Oak Tree Ave., South Plainfield, NJ 07080; (201) 769-7650, (212) 696-1226

Eastman Kodak Co., 343 State St., Rochester, NY 14650; (716) 724-4000
EckAdams Co., EAC Corp., 347 N. Lindbergh Blvd., Saint Louis, MO 63141; (314) 993-8100
See p. 15 for above company's ad.

Eclat, Inc., 7041 Koll Center Pkwy., Ste. 220, Pleasanton, CA 94566; (415) 484-8400
Teddy & Arthur Edelman, Ltd., P.O. Box 110, 28 Hawleyville Rd., Hawleyville, CT 06440-0110; (203) 426-3611

Edison Price, 409 E. 60th St., New York, NY 10022; (212) 838-5212
See p. 12 for above company's ad.

Egan Visual, 300 Hanlan Rd., Woodbridge, ON Canada, L4L 3P6; (416) 851-2826

Eggers Inds., P.O. Box 88, 1819 E. River, Two Rivers, WI 55241; (414) 793-1351

Eldon Office Products, Eldon Inds., Inc., P.O. Box 22667, Long Beach, CA 90801-5667; (213) 518-1600

Electri-Cable Assy., Inc.(ECA), P.O. Box 2040, 44 Canal St., Shelton, CT 06484; (203) 924-2987
Electrix, Inc., 45 Spring St., New Haven, CT 06519; (203) 776-5577

Electro Refinishing, 891 Bloomfield Ave., Clifton, NJ 07012; (201) 779-0200

Elements, Inc., 13513 NE 126th Pl., Kirkland, WA 98034

Elite Woven Prods., Inc., P.O. Box 540, 99 LaBelle Blvd., Ste. Therese, PQ Canada, J7E 4KZ; (514) 434-2257

Elkhart Door, Inc., P.O. Box 2177, Elkhart, IN 46515; (219) 294-5428

Elliptipar, Inc., 145 Orange Ave., West Haven, CT 06516; (203) 932-2266

Elmo Mfg., 70 New Hyde Park Rd., New Hyde Park, NY 11040; (516) 775-3200

Emco Inds., Inc., P.O. Box 14157, 10850 Lakeview Ave., Lenexa, KS 66215; (913) 492-7414

Emeco Inds., Inc., P.O. Box 233, 805 Elm Ave., Hanover, PA 17331; (717) 637-5951

Emerling & Co., CALHOOK Sample Management Products, 574 Weddell Dr., Ste. 9, Sunnyvale, CA 94089; (408) 734-4665

Endura Rubber Flooring, Div. of Biltrite Corp., P.O. Box 9045, Waltham, MA 02254; (617) 647-5375

Engineered Data Prods., Inc. (EDP), 2550 W. Midway Blvd., Broomfield, CO 80020; (303) 465-2800

Envel Design Corp., 1940 Cotner Ave., Los Angeles, CA 90025; (213) 478-2524

Environmental Graphic Systems, Inc., 2035 S. Arlington Hgts. Rd., Ste. 118, Arlington Heights, IL 60005; (708) 981-8525

Environmental Graphics, Inc., 15295 Minnetonka Blvd., Minnetonka, MN 55345; (612) 938-1300

Environmental Lighting for Architecture Inc., ELA Custom Div., 17891 Arenth Ave., City of Industry, CA 91748-1197; (818) 965-0821

Epic Metals Corp., 11 Talbot Ave., Rankin, PA 15104; (412) 351-3913

Epoque, 1601 Madison, S.E., Grand Rapids, MI 49507; (616) 245-2100

Equipto, 225 S. Highland Ave., Aurora, IL 60506; (708) 859-1000

Ergo Systems, Inc., 224 Pitkin St., East Hartford, CT 06108; (203) 282-9767

Ergoform, Inc., 685 Ave. Meloche, Dorval, PQ Canada, H9P 2S4; (514) 636-6682

Ergonomic Designs, Inc., 3021 S. 35th St., Ste. 5, Phoenix, AZ 85040; (602) 437-5300

Estel, Inc., 6145-I Northbelt Pkwy., Norcross, GA 30071; (404) 446-0933

Eurotex, Inc., 165 W. Ontario St., Philadelphia, PA 19140; (215) 739-8844

Everglide Caster Corp., 16320 Bloomfield Ave., Cerritos, CA 90701; (213) 926-3655

Executive Furniture, Inc., P.O. Box 167, City Rd. 400 W., Huntingburg, IN 47542; (812) 683-3334

Executive Office Concepts, Inc., 1705 Anderson Ave., Compton, CA 90220; (213) 537-1657

See p. 1 for above company's ad.

Executive Suite Furniture, Inc., 1400 E. Berry St., Fort Worth, TX 76119; (817) 924-5685

F

Fab-U-Gard, P.O. Box 39430, Phoenix, AZ 85069; (602) 252-3991

Fabby, 450 S. La Brea Ave., Los Angeles, CA 90036; (213) 939-1388

Fabra-Wall, Ltd., P.O. Box 5117, Sta. E. Edmonton, AB Canada, T5P 4C5; (403) 987-4444

Fabric Wallmount Systems, Inc., 11942 Sherman Rd., North Hollywood, CA 91605; (818) 765-3456

Fabrica Intl., P.O. Box 25136, 2801 Pullman St., Santa Ana, CA 92799-5136; (714) 261-7181

Falcon Products, Inc., 9387 Dielman Ind. Dr., Saint Louis, MO 63132; (314) 991-9200

See p. 29 for above company's ad.

Fantagraph, Standard Textile Co., One Knollcrest Dr., Cincinnati, OH 45237; (513) 761-9255

Faull & Son, P.O. Box 627, 515 Holford St., Niles, OH 44446; (216) 652-4341

Faultless Caster Div., Babcock Inds., Inc., 1421 N. Garvin St., Evansville, IN 47711; (812) 425-1011

Murray Feiss Import Corp., Feiss Inds., 125 Rose Feiss Blvd., Bronx, NY 10454; (212) 292-2024

Fiber-Seal Intl., Inc., 10755 Sanden Dr., Ste. 100, Dallas, TX 75238; (214) 349-8374

Fiberisn, 37031 E. Wisconsin Ave., Oconomowoc, WI 53066; (414) 567-0427

Fiberglass Specialties Inc., 4401 Eastern Ave., Baltimore, MD 21224; (301) 675-2121

Fibernetics/Fiber Max, 4004 Volta Ave., Brentwood, MD 20722; (301) 779-7788

Ficks Reed, 4900 Charlemar Dr., Cincinnati, OH 45227; (513) 561-2100

Fidelity Arts, 2037 Granville Ave., West Los Angeles, CA 90025; (213) 477-1500

The Finnish Furn. Exporters Assn., P.O. Box 884, Helsinki, Finland, SF-00101; 90-695 91

Firesafe Products Corp., 276 Fifth Ave., New York, NY 10010; (212) 684-6740

Fixtures Furn., P.O. Box 6346, 1641 Crystal, Kansas City, MO 64126; (816) 241-4500

See p. 53 for above company's ad.

Flair Designs, Ltd., P.O. Box 606, 1701 N. Market, Kokomo, IN 46903; (317) 452-6000

Fleetwood Fine Furn. Ltd., Zest Furn. Inds. Ltd., 75 Brown's Line, Toronto, ON Canada, M8W

(416) 255-2324

Flex-O-Lators, Inc., Leggett & Platt Inc., P.O. Box 617, Carthage, MO 64836; (417) 358-4095

Flex-Y-Plan Inds., Inc., P.O. Box CC, 6960 W. Ridge Rd., Fairview, PA 16415-0829; (814) 474-15

Flexco Co., P.O. Box 81368, Atlanta, GA 30366; (404) 454-9440

Flexi-Wall Systems, Div. Wall & Floor Treatments, Inc., P.O. Box 88, 207 Anderson Dr., Liberty

29657; (803) 855-0500

Flexible Furniture Div., Metal Components Inc., 323 Acorn St., Plainwell, MI 49080; (616) 685-

Flexsteel Inds., Inc., Contract Division, P.O. Box 877, 32 Jackson, Dubuque, IA 52004;

(319) 556-7730

Floating Floors, Inc., Kuhlman Corp., P.O. Box 714, 795 Berdan Ave., Toledo, OH 43695-0714

Floorgraphix, Inc., P.O. Box 1351, 1 Industrial Dr., Cartersville, GA 30120; (404) 386-0310

Floor Glass & Mirror, Mirrora Dept., 895 Motor Pkwy., Hauppauge, NY 11788; (516) 234-2200

Flos, Inc., 200 McKay Rd., Huntington Sta., NY 11746; (516) 549-2745

Focal Point, Inc., P.O. Box 93327, Atlanta, GA 30377-0327; (404) 351-0820

Foliage Plant Systems, Inc., P.O. Box 727, 219 ChangeBridge Rd., Pine Brook, NJ 07058-0727;

(201) 263-3200

Fong Bros. Co., 5731 S. Alameda St., Los Angeles, CA 90058; (213) 583-6481

Forbo-Arborite, Inc., 385 Lafleur Ave., LaSalle, PQ Canada, H8R 3H7; (514) 366-2710

Forbo Floorcoverings Inc., P.O. Box 32155, Richmond, VA 23294-2155; (804) 747-3714

Formica Corp., 10155 Reading Rd., Cincinnati, OH 45241; (513) 786-3400

Forms & Surfaces, P.O. Box 50442, 1170 Coast Village Rd., Santa Barbara, CA 93150;

(805) 684-0533

Forum Contract Carpet, Buchanan Inds., Inc., P.O. Box 2509, Dalton, GA 30722-2509;

(404) 277-3066

Frank Eastern, Co., 599 Broadway, New York, NY 10012; (212) 219-0007

Frankel Assocs., 1122 Broadway, New York, NY 10010; (212) 679-8388

Franklin Picture Frame Co., 4300 N. Knox Ave., Chicago, IL 60641; (312) 286-9070

Fraser Contract Furniture, Inc., 8310 Devonshire Rd., Montreal, PQ Canada, H4P 2P7;

(514) 737-6550

Fredrick Ramond, Inc., 16121 S. Carmentia Rd., Cerritos, CA 90701; (213) 926-1361

French Reflections, Inc., Miroir Brot USA, 820 S. Robertson Blvd., Los Angeles, CA 90035;

(213) 204-4400

Fritz Chemical Co., Fritztile, Drawer 17040, Dallas, TX 75217; (214) 285-5471

Froelich Leather Craft Co., Inc., 63-20 Austin St., Rego Park, NY 11374; (718) 897-7000

Fuller Contract Accessories Corp., 50 Seaview Blvd., Port Washington, NY 11050; (516) 625-13

Funder America, Inc., Funder Dr., P.O. Box 888, Mocksville, NC 27028; (704) 634-3501

Furniture Consultants, Inc., 11 W. 19th St., New York, NY 10011; (212) 337-4300

Furniture Rental Assocs., 12 W. 32nd St., New York, NY 10001; (212) 868-0300

FutureVision, 30 Hicks Lane, Old Westbury, NY 11568; (516) 334-8688

G

GE Co., GE Silicones, 260 Hudson River Rd., Waterford, NY 12188; (518) 233-3330

GEO Intl., 137 Spring St., New York, NY 10012; (212) 226-7766

GE Plastics, Structured Prods. Dept., One Plastics Ave., Pittsfield, MA 01201; (413) 448-7100

GF Office Furniture, Ltd., 6655 Seville Dr., Canfield, OH 44406; (216) 533-7799

See p. 68 for above company's ad.

GHP, Inc., 11453 Hilguard Rd., Dallas, TX 75243; (214) 343-0004

GMT Floor Tile, Inc., 1255 Oak Point Ave., Bronx, NY 10474; (212) 991-8500

G/O Furniture, Inc., 2392 E. 48th St., Los Angeles, CA 90058; (213) 589-9181

GTE Sylvia Lighting, 100 Endicott St., Danvers, MA 01923; (508) 777-1900

Gainey Ceramics, 1200 Arrow Hwy., LaVerne, CA 91750; (714) 593-3533

Naomi Gale/Custom Wall Systems & Cabinetry, I. Silverman & Son, Inc., Island Station #111

New York, NY 10044-0202; (212) 421-2118

Gargoyles, Ltd., 512 S. 3rd St., Philadelphia, PA 19147; (215) 629-1700

Garrett Inds., JSJ Corp., P.O. Box 128, State Rd. 4 W., Hudson, NJ 06747-0128; (219) 587-323

Garrett Leather Corp., P.O. Box 29, 359 Niagara St., Buffalo, NY 14201-0029; (716) 852-7720

Gas Spring Co., Fichtel & Sachs Inds., 92 County Line Rd., Colmar, PA 18915; (215) 822-1982

Gasser Chair Co., Inc., 4136 Logan Way, Youngstown, OH 44505-1797; (216) 759-2234

Gatto Furniture Inds. Inc., Broward Casting Foundry, Inc., 2240 S.W. 34th St., Fort Lauderdale

33312; (305) 584-6400

Gayek's Furniture Coordinates, Inc., 3825 Hwy. 390, Panama City, FL 32405; (904) 785-6177

Gaylord Bros., P.O. Box 4901, 727 Morgan Rd., Syracuse, NY 13221; (315) 457-5070

Geiger Intl., Inc., P.O. Box 43068, 7005 Fulton Ind. Blvd., S.W., Atlanta, GA 30336; (404) 344-11

Arnold Geisler Furn. Fabricators, 609 Chancellor Ave., Irvington, NJ 07111; (201) 375-3344

Gem Inds., Inc., P.O. Box 400, 525 Parker St., Gardner, MA 01440-0400; (508) 632-6800

Gemini Furn., 14-150 Britannia Rd., E., Mississauga, ON Canada, L4Z 1S6; (416) 890-0720

Gen Corp., 3 University Plaza, Ste. 200, Hackensack, NJ 07601; (201) 489-0100

GenCorp Polymer Prods., Fabricated Plastics, 1722 Indian Wood Cir., Ste. A, Maumee, OH 43531

(419) 891-1500

General Electric Co., GE Lighting, Nela Park, Cleveland, OH 44112; (216) 266-3900

General Mica Corp., 1850 N.E. 144th St., North Miami, FL 33181; (305) 949-7247

Georgia Marble Co., P.O. Box 9, Blue Ridge Ave., Nelson, GA 30151; (404) 735-2591

Georgian Art Lighting Designs, Inc., P.O. Box 325, Lawrenceville, GA 30246; (404) 963-6221

Gerard Metal Craftsmen, Times 2 Filing Div., 151 W. Rosecrans Ave., Gardena, CA 90249;

(213) 217-5000

Gianni, Inc., 4615 W. Roosevelt Rd., Cicero, IL 60650; (312) 863-6696

See p. 2 for above company's ad.

Gift Craft Leather Co., 35-57 9th St., Long Island City, NY 11106; (718) 204-1222

Gilbert Intl., Inc., 1400 E. Berry St., Fort Worth, TX 76119; (817) 921-5331

Gilford Inc., 234 Spring St., Jeffersonville, IN 47130; (812) 288-7900

ESTEC™ BASE SYSTEM

The ESTEC base system, designed by Earl Koepke for EST, will stimulate your imagination to create new work surfaces, table, pedestals and other furniture pieces. With the basic hardware elements and your designs, virtually any size and shape furniture product can be developed.

The base feet and top attachments are die cast aluminum and the columns are 2½" steel tubing. Any length leg can be provided, and stretchers between leg units for long tables can be furnished to customer specifications.

For further information contact EST.

Ask about our new bi-point version of the ESTEC base system.



Circle 17 on reader service card

EST Company, Inc. Box 258 Grafton, Wisconsin 53024 (414) 377-3270

A Division of Leggett and Platt, Inc.

FAX (414) 377-0042

Glaro, Inc., P.O. Box 3039, Smithtown, NY 11787; (516) 234-1717
Girsberger Inds., Inc., Girsberger, Ltd., P.O. Box 1476, Smithfield, NC 27577; (919) 934-0545
See p. 63 for above company's ad.
Glass & Mirror Craft Inds., Inc., P.O. Box 516, 2111 Haggerty Rd., Walled Lake, MI 48390;
(313) 624-5050
Glassform, Vantage Inc., 1435 S. Santa Fe Ave., Compton, CA 90221; (213) 603-8991
Glasspec Corp., 10344-10350 S.W. 187th St., Miami, FL 33157; (305) 255-8444
Glidden Paint Co., 925 Euclid Ave., Cleveland, OH 44115; (216) 344-8216
Global Inds., 17 W. Stow Rd., Marlton, NJ 08053; (609) 596-3390
Global Specialty, 123 Columbia Ct., N., Chaska, MN 55318; (612) 448-6566
Global Upholstery Co., Ltd., 560 Superst Rd., Downsview, ON Canada, M3J 2M6; (416) 661-3660
Go-Met-Tile Assocs., Inc., 1255 Oak Point Ave., Bronx, NY 10474; (212) 991-8500
Golco Inds., Inc., P.O. Box 527, 218 River Dr., Cartersville, GA 30120; (404) 386-6010
Gold Bond Bldg. Products, National Gypsum Co., 2001 Rexford Rd., Charlotte, NC 28211;
(704) 365-7300
Gold Medal, Inc., 3330 Taurus Dr., Racine, WI 53406; (414) 886-1966
Goodwin/Goodwin, 2062 N. Vine St., Hollywood, CA 90068; (213) 467-1447, (213) 462-4434
Gordon Mfg. Co., Leggett & Platt, 5250 52nd St. SE, Grand Rapids, MI 49508; (616) 698-6060
Graber Inds., Inc., Springs Inds., Graber Plaza, Middleton, WI 53562; (608) 836-1011
Grahls Inds., Inc., 1 Grahls Dr., Coldwater, MI 49036; (517) 279-8011
The Granitech Corp., 600 S. 23rd St., Fairfield, IA 52552; (515) 472-6161
Granitifiandre, Trans Ceramic, Ltd., 1070 Tower Ln., Bensenville, IL 60106; (708) 350-1555
Grant Hardware Co., A Mobex Co., 181 High St., West Nyack, NY 10994; (914) 358-4400
Graphics Systems, Inc., 100 Portland Ave., Minneapolis, MN 55414; (612) 333-0387
Grass More, Inc., Rte. 2 Box 2522, Chatsworth, GA 30705; (404) 695-7516
Greff Fabrics, 150 Midland Ave., Port Chester, NY 10573; (914) 939-6200
Morris Greenspan Lamps, 1307 Hill Ave., West Palm Beach, FL 33407; (407) 848-9746
Gregson Furniture Inds., P.O. Box 1269, 206 E. Frazier Ave., Liberty, NC 27298; (919) 622-2201
Grey Watkins, Ltd., 979 3rd Ave., New York, NY 10021; (212) 371-2333
Grossfiller, Inc., Contract Div., Old West Penn Ave., Robesonia, PA 19551; (215) 693-5835
Gross Intl., Inc., 3901 Main St., Philadelphia, PA 19127-0152; (215) 483-1900
Gross Stabil Corp., P.O. Box 368, 333 Race St., Coldwater, MI 49036; (517) 279-8040
Group Four Furniture, Inc., 25-5 Connell Ct., Toronto, ON Canada, M8Z 1E8; (416) 251-1128
Guardsman Prods., Inc., Solidex Div., P.O. Box 88010, 2960 Lucerne, S.E., Grand Rapids, MI 49546;
(616) 940-2900
Gulden Gallery, P.O. Box 66, Legacy Lane, Aspers, PA 17304; (717) 677-6146
The Gunlocke Co., Hon Inds., One Gunlocke Dr., Wayland, NY 14572; (716) 728-5111
Gutmann, Inc., P.O. Box 1569, 605 Education Rd., Cornwall, ON Canada, K6H 5V6; (613) 932-0108

H

HAG, Inc., 108 Landmark Dr., Triad Indl. Park, Greensboro, NC 27409; (919) 668-9541
H&S Sales, Inc., 13317-166th St., Cerritos, CA 90701; (213) 404-4943
H.D.I., 46 Mill Plain Rd., Danbury, CT 06811; (203) 743-5161
HK Furn. (USA), Ltd., 470 Inverary, Villanova, PA 19085-1138
HON Co., HON Inds., P.O. Box 1220, 931 Wing St., Owensboro, KY 42303; (502) 684-4221
See p. 77 for above company's ad.
HSP Computer Furniture, 2429 26th St. N., Birmingham, AL 35234-1216; (205) 251-0500
Hafele America, Co., P.O. Box 4000, 3901 Cheyenne Dr., Archdale, NC 27263; (919) 889-2322
Halcon Corp., 1811 2nd Ave., N.W., Stewartville, MN 55976; (507) 533-4235
Halcyon, Inc., 6142 15th St., Ste. E, Bradenton, FL 34203; (813) 758-3891
F.E. Hale Mfg. Co., P.O. Box 751, Herkimer, NY 13350; (315) 866-4250
Haller Systems, Inc., 17741 Cowan Ave., Irvine, CA 92714; (714) 660-1555
Halo Lighting, Cooper Lighting, 400 Busse Rd., Elk Grove Village, IL 60007; (708) 956-8400
See pp. 18-19 for above company's ad.
Hamilton Sorter Co., Inc., Biotec Systems, Inc., P.O. Box 8, 3158 Production Dr., Fairfield, OH
45014; (513) 870-4400
Hammer Mfg., 1015 S. Vail Ave., Montebello, CA 90640; (213) 724-8118
Robin Constable Hanson, 3219 Sawtelle Blvd., Los Angeles, CA 90066; (213) 398-8100
The Harbinger Co., P.O. Box 1209, 721 River St., Calhoun, GA 30701; (404) 625-0918
Harbor Universal, P.O. Box 23917, 1500 S. Evergreen Ave., Los Angeles, CA 90023; (213) 261-3000
Harbor Universal, Inc., 1900 Marina Blvd., San Leandro, CA 94577; (415) 352-2100
Harbour House Bar Crafting, 737 Canal St., Bldg. #16, Stamford, CT 06902; (203) 348-6906
Harden, 13915 S. Main St., Los Angeles, CA 90061; (213) 532-7850
Harden Furn., Contract Div., P.O. Box 2, 1 Mill-Pond Way, McConnellsville, NY 13401-1844;
(315) 675-3600
See p. 37 for above company's ad.
Hardrox, Inc., 2702 McKinney Ave., Ste. 201, Dallas, TX 75204; (214) 747-7132
Bruce Hardwood Floors, Triangle Pacific Corp., 16803 Dallas Pkwy., Dallas, TX 75248;
(214) 931-3100
Hardwood House, Inc., Allsteel Inc., 569 Lyell Ave., Rochester, NY 14606; (716) 254-0600
Hardwood Visuals, Howe Furniture Corp., 5900 Main St., N.E., Fridley, MN 55432; (612) 571-4521
Harmon, Brandrud Div., P.O. Box C, Auburn, WA 98001
Harmony Carpets, Harmony Intl. Corp., 5747 28th St SE, Grand Rapids, MI 49546; (616) 949-6342
Harpers, 2027 Harpers Way, Torrance, CA 90501; (213) 320-6400, 775-6824
Harrington Textiles, 499 E. Walnut St., North Wales, PA 19454; (215) 699-4413
Harris-Hub Co., Dresher, Inc., P.O. Box 8, Bedford Park, IL 60499; (708) 594-8900
Harris-Tarkett, Inc., Stora Group, P.O. Box 300, 333 Maple St., Johnson City, TN 37605-0300;
(615) 928-3122
Hartco, P.O. Box 1001, c/o Tibbals Flooring Co., Oneida, TN 37841-1001; (615) 569-8526
Harter Group, 1129 Merchandise Mart, Chicago, IL 60654
Harvard Interiors Mfg. Co., Harvard Inds., 4321 Semple Ave., Saint Louis, MO 63120;
(314) 382-5590
Harvard Mfg., Co., 24300 Solon Rd., Bedford Heights, OH 44146; (216) 232-0548
Haskell of Pittsburgh, Inc., P.O. Box 273, 231 Haskell Ln., Verona, PA 15147; (412) 828-6000
Hastings Tile & IL Bagno Collection, 230 Park Ave. S., New York, NY 10003; (212) 674-9700
Haworth, Inc., 1 Haworth Ctr., Holland, MI 49506; (616) 393-3000

Haydock Caster, Co., 7500 N. Caldwell, Niles, IL 60648; (708) 647-0022
Hayes, P.O. Box 7229, 1036 47th Ave., Oakland, CA 94601-0229; (415) 534-4511
Hekman Specialty Div., Howard Miller Clock Co., 4920 Starr S.E., Grand Rapids, MI 49546;
(616) 942-1210
Helikon Furniture Co., Inc., Herman Miller Inc., 607 Norwich Ave., Taftville, CT 06380;
(203) 886-2301
Helko Systems Furniture, Mobelcorp Intl., Inc., 7405 Transcanada, Ste. 150, St. Laurent, Mon
PQ Canada, H4T 1Z2; (514) 956-0550
Hemisphere Steel Products Corp., 56 N. 11th St., Brooklyn, NY 11211; (718) 388-6705
Henderson Furniture, 199 Upper Edison Ave., Saint Lambert, PQ Canada, J4R 2R3; (514) 671-7
Hendrick Textiles, Ltd., G&T Inds., 3415 Eastern Ave., S.E., Grand Rapids, MI 49508-2406;
(616) 247-1444
Hercules, Inc., 3169 Holcomb Bridge Rd., Ste. 700, Norcross, GA 30071; (404) 447-9120
Hermes Leather Corp., 45 W. 34th St., New York, NY 10001; (212) 947-1153
Hesco Inds., Inc., P.O. Box 7, Charlestown, IN 47111; (812) 256-3323
HEWI, 2851 Old Tree Dr., Lancaster, PA 17603; (717) 293-1313
S.M. Hexter Co., 2800 Superior Ave., Cleveland, OH 44114; (216) 696-0146
Hickory Business Furniture, The Lane Co., P.O. Box 8, Hickory, NC 28603; (704) 328-2064
Hickory Chair Co., Div. Lane Co., P.O. Box 2147, Hickory, NC 28603; (704) 328-1801
Hickory Leather Co., P.O. Box 263, Sanford, NC 27330; (704) 462-2988
Hiebert Intl., 511 E. John Carpenter Fwy., Ste. 500, Irving, TX 75062; (214) 401-2953
High Point Furn. Inds., P.O. Box 2063, High Point, NC 27261; (919) 431-7101
Highsmith Co., Inc., P.O. Box 800, W5527 Hwy. 106, Fort Atkinson, WI 53538; (414) 563-9571
Hillcrest Mfg. Inc., P.O. Box 500, 1 College Hill St., Paoli, IN 47454; (812) 723-2800
Hitchcock Chair Co., Contract Division, 13 Riverton Rd., Riverton, CT 06065; (203) 379-8531
Hoboken Wood Floors, 70 Demarest Dr., Wayne, NJ 07470; (201) 694-2888
Hoehst Celanese Corp., Textile Fibers Group, 1211 Ave. of the Americas, New York, NY 10036;
(212) 719-8000
Holcomb & Hoke Mfg. Co., 1545 Van Buren St., Indianapolis, IN 46203; (317) 784-2448
Holland Industries, Inc., P.O. Box 299, Huntingburg, IN 47542; (812) 683-5011
Hollytex of California, P.O. Box 51472, 1251 S. Rockefeller, Ontario, CA 91761; (714) 983-0899
Holophane Co., Inc., P.O. Box 3004, 214 Oakwood Ave., Newark, OH 43055-7195; (614) 345-96
Homastec Co., P.O. Box 7240, West Trenton, NJ 08628-0240; (609) 883-3300
Homestead Inds., Inc., Contract Div., Sullivan St., Claremont, NH 03743; (603) 543-1631
Homestead Prods., 500 N. Oak St., Inglewood, CA 90302-2942
Hoover Systems, Acoustical Screens in Color, Inc., P.O. Box 28038, 12118 Corporate Dr., Dalla
TX 75228; (214) 270-6471
Host/Racine Inds., Inc., P.O. Box 1648, 1406 16th St., Racine, WI 53401-1648; (414) 637-4491
Howe Furniture Corp., 12 Cambridge Dr., Trumbull, CT 06611; (203) 374-7833
See p. 105 for above company's ad.
Hubbell Inc., Wiring Device, P.O. Box 3999, State St. & Bostwick Ave., Bridgeport, CT 06605;
(203) 333-1181
Hubbell Lighting, 2000 Electric Way, Christiansburg, VA 24073-2000; (703) 382-6111
Hufcor, Inc., P.O. Box 591, 2101 Kennedy Rd., Janesville, WI 53547; (608) 756-1241
Human Factor Technologies, 55 Harvey Rd., Londonderry, NH 03053; (603) 432-4495
Hunt Contract Furniture, P.O. Box 500, 128 Webatuck Rd., Wingdale, NY 12594; (914) 832-6601
Hunt Mfg., Co., 230 S. Broad St., Philadelphia, PA 19102; (215) 732-7700
Hunter Douglas Architectural Prods., 11455 Lakeland Dr., Duluth, GA 30136; (404) 476-8803
Huntington Leather, C.A. Huntington, Inc., 1125 Niagara St., Buffalo, NY 14213; (716) 884-3133
Hygenic Corp., 1245 Home Ave., Akron, OH 44310; (216) 633-8460

ICF, Inc., 33 Kings Hwy., Orangeburg, NY 10962; (914) 365-2500
ICI Fibres, ICI Americas, 910 N. Elm St., Greensboro, NC 27401-1513; (919) 379-0050
IEM Mktg., Inc., 23225 Mercantile Rd. #A, Beachwood, OH 44122; (216) 591-1590
IPF Intl., P.O. Box 768, 11-13 Maryland Ave., Paterson, NJ 07503; (201) 274-7440
IPI, Inc., Lighting Div., 30-20 Thomson Ave. IDCNY Ctr.2, Long Island City, NY 11101-3004;
(718) 482-7440
Ideation, Inc., Deco Projekt Store Fixturing, 222 S. State St., Ann Arbor, MI 48104;
(313) 761-4360
Illbruck, 3800 Washington Ave., N., Minneapolis, MN 55412; (612) 521-3555
See p. 60 for above company's ad.
Iluminating Experiences, Inc., 233 Cleveland Ave., Highland Park, NJ 08904; (201) 745-5858
Imagemasters, The Reynolds Group, 1250 E. Francis St., Ontario, CA 91761; (714) 923-0586
Imperial Wallcoverings, 23645 Mercantile Rd., Cleveland, OH 44122; (216) 464-3700
Impert Inds., Inc., Electra-Tec Div., 557 W. M-89 Hwy., Otsego, MI 49078-9996; (616) 694-2058
Imporetex, Division of Caudill Seed Co., 1201 Story Ave., Louisville, KY 40206; (502) 583-8382
Impruneta Spa, Tile Group Italia, 2777 E. Old Higgins Rd., Elk Grove Village, IL 60606;
(708) 439-6644
Indal Furniture Systems, Indal, Ltd., 350 Clayson Rd., Weston, ON Canada, M9M 2L5;
(416) 745-2244
Indiana Cash Drawer Co., P.O. Box 236, 1315 S. Miller St., Shelbyville, IN 46176; (317) 398-6644
Indiana Chair Co., Inc., P.O. Box 70, 1224 Mill St., Jasper, IN 47546; (812) 482-3143
Indiana Desk Co., P.O. Box 270, 1224 Mill St., Jasper, IN 47546; (812) 482-5727
Industrial Acoustics Co., Inc., 1160 Commerce Ave., Bronx, NY 10462; (212) 931-8000
Inline Systems, Next Office Systems, Inc., 310 Oakdale Rd., Toronto, ON Canada, M3N 1W5;
(416) 747-9434
Interface Arch. Signage, Inc., 5320 Webb Pkwy., Lilburn, GA 30247-5943; (404) 921-5566
Innerpace Inc., 4030 E. Main Ave., Spokane, WA 99202; (509) 534-8402
Innocrete Systems, Inc., C/S Group of Companies, 49 Meeker Ave., Cranford, NJ 07016;
(201) 272-0573
Innovations in Wallcoverings, Inc., 22 W. 21st St., New York, NY 10010; (212) 691-9600
Innovative Ceiling Systems, 4800 Corbin Ave., Tarzana, CA 91356; (818) 345-8186
Innovative Marble & Tile, 470 Smith St., Farmingdale, NY 11735; (516) 752-0318
Inside Outfitters, Inc., P.O. Box 2673, Columbus, OH 43216; (614) 487-1555

More Value



More productivity per dollar spent. That's the kind of value CONCENSYS® offers you in open office design.

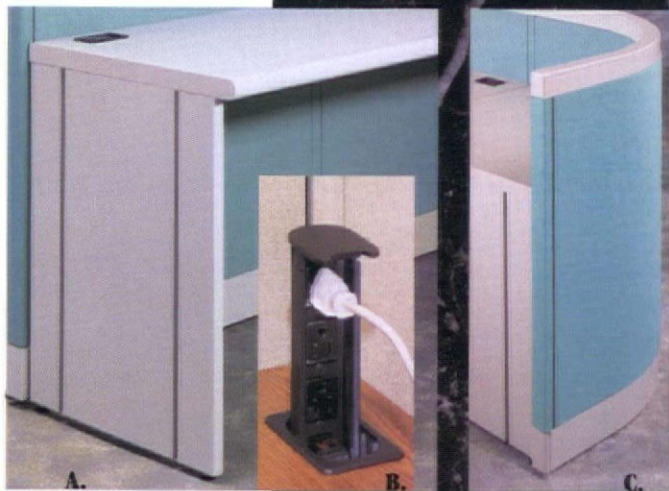
And now CONCENSYS brings more value packed features to its Systems, Modular and Clusters design solutions.

For instance, choose from more panel and work-surface styles and sizes. Add convenient tackboards ... or fabric-covered doors on overhead storage ... or curved fabric panels and coordinating countertops.

CONCENSYS features state-of-the-art electrical circuitry with the capacity to meet your power and communications needs today, and tomorrow. And CONCENSYS panels, with FastTrack Connectors™ are easily configured to save installation time and money.

CONCENSYS from HON. With more choices than ever, nothing works harder for the money. And that's what makes CONCENSYS The Value Solution.

For the name of the CONCENSYS dealer nearest you, contact The HON Company.



A. Worksurface end panel supports are an attractive and economical alternative to acoustic panels at the end of a panel run. Softly rounded edges of postformed worksurfaces are compatible with HON freestanding electronic furniture.

B. Pull-up receptacle provides convenient electrical access at worksurface height.

C. CONCENSYS curved fabric panels in reception-station height offer a graceful welcome.

C O N C E N S Y S ®

HON®

THE HON COMPANY
MUSCATINE, IOWA 52761-0769
DIVISION, HON INDUSTRIES

The Installation Group of Colorado, Inc., TIGCO, P.O. Box 111525, 15551 E. Batavia Dr., Aurora, CO 80011; (303) 361-6926

Instant Turf Inds., Connoisseur Products, Inc., P.O. Box 748, Dalton, GA 30722-0748; (404) 226-6969

Institutional Carpet Mills, 6540 Powers Ferry Rd., Ste. 330, Atlanta, GA 30339; (404) 951-2075
Insul-Art Acoustics Corp., 107 Allen Blvd., Farmingdale, NY 11735; (516) 694-0002

Intek, Spring Inds., Inc., P.O. Box 1007, 300 Taylor St., Aberdeen, NC 28315; (919) 944-4300
Interceramic, 1458 Lee Trevino, El Paso, TX 79936; (915) 593-7357

Interface Flooring Systems, Inc., Interface, Inc., 1603 Executive Dr., La Grange, GA 30240; (404) 882-1891

Intergraph Corp., 1 Madison Industrial Pk., Huntsville, AL 35894-0001; (205) 772-2000
Interior Acoustics, 176 Route 206 E, Somerville, NJ 08876; (201) 874-4155

Interior Construction Supply, 31906 31st Pl., S.W., Federal Way, WA 98023; (509) 228-3978
Interior-Scape, Inc., Floral Design Ctr., 27 Sugar Hollow Rd., Rte. 7, Danbury, CT 06810; (203) 792-6062

Interior Systems, Inc., 6500 S. Avalon Blvd., Los Angeles, CA 90003; (213) 752-0101
Interlaken, 11-12 30 Dr., Long Island City, NY 11102; (718) 278-0330

Intermetro Inds., N. Washington St., Wilkes-Barre, PA 18705; (717) 825-2741
Intern Design Ltd., 520 W. Erie, Chicago, IL 60611

Intl. Design, P.O. Box 3969, 16000 Phoenix Dr., City of Industry, CA 91745; (818) 968-0444
Intl. Fabrics, Shelby Williams Inds., Inc., P.O. Box 1448, 1011 Porter St., High Point, NC 27260; (919) 841-4868

Intl. Honeycomb Corp., 1149 Central Ave., University Park, IL 60466-3166; (708) 534-6595
Intl. Linen Promotion Commission, 200 Lexington Ave., Ste. 225, New York, NY 10016; (212) 685-0424

Intl. Marble Distributors Inc., 3442 W. Wilshire Dr., Ste. 7, Phoenix, AZ 85009; (602) 272-7277
Intl. Masonry Institute, 823 5th St., N.W., Washington, DC 20005; (202) 783-3908

Intl. Terra Cotta, 690 N. Robertson Blvd., Los Angeles, CA 90069; (213) 659-0865
Intrends Intl., P.O. Box 241, Scarsdale, NY 10583; (914) 472-5666

Intrex, Inc., 1000 1st St., Harrison, NJ 07029; (201) 483-3383
Inventory Networking, 3402 W. Cocopah, Phoenix, AZ 85009; (602) 278-7684

Invincible Metal Furniture, P.O. Box 607, 26th & Franklin Sts., Manitowoc, WI 54220; (414) 682-4601
Inwood Office Furniture, P.O. Box 646, Jasper, IN 47547-0646; (812) 482-6121

Ipcocok, Ltd., 1590 N. Roberts Rd., Bldg. 100, Ste. 104, Kennesaw, GA 30144; (404) 421-9567
The Ironmonger, Inc., 1822 N. Sheffield Ave., Chicago, IL 60614; (312) 935-2784

Isicad, 1920 W. Corporate Way, Anaheim, CA 92801-8910; (714) 533-8910
Italian Specialties Co., 3615 Weston Rd., Unit 2, Weston, ON Canada, M9L 1V8; (416) 746-8744

Italian Trade Commission, P.O. Box 56689, Atlanta, GA 30343; (404) 525-0660
Itoki of America, Inc., 489 5th Ave., 30th Fl., New York, NY 10017; (212) 972-5240

J

JAB, c/o Stroheim & Romann, 31-33 Thomson Ave., Long Island City, NY 11101; (718) 706-7000
JAX Intl., P.O. Box 1819, 5925 Redwood Dr., Rohnert Park, CA 94928; (707) 584-7360

J&J Inds., Inc., P.O. Box 1287, J & J Dr., Dalton, GA 30720; (404) 278-4454
J.D. Contract, Jackson of Danville, P.O. Box 169, Danville, KY 40422; (606) 236-2604

JDI Group, Inc., P.O. Box 7240, Saint Louis, MO 63177; (314) 291-0400
JDM, Div. Juhasz, Inc., 4515 W. Adams Blvd., Los Angeles, CA 90016; (213) 731-6789

JG Furniture Systems, Inc., 121 Park Ave., Quakertown, PA 18951; (215) 538-5800
J.H. Lighting & Brass Works Inc., 1817 Addison Way, Hayward, CA 94544; (415) 626-9129

JOEM Intl., Ltd, 4029 Long Beach Rd., Island Park, NY 11558; (516) 311-2533
J.W. Lighting, Inc., P.O. Box 450909, Houston, TX 77245; (713) 433-4511

Jacaranda, Whittelsey Wood Prods., 1590 N.W. 159th St., Miami, FL 33169; (305) 621-4242
Jacuzzi Whirlpool Bath, P.O. Drawer J, 100 N. Wiget Ln., Walnut Creek, CA 94596; (415) 938-7070

Adam James Textiles, Inc., 59 Gilpon Ave., Hauppauge, NY 11788; (516) 582-4300
Jason Industrial, Inc., 340 Kaplan Dr., Fairfield, NJ 07004; (201) 227-4904

Jasper Desk, Co., P.O. Box 111, Jasper, IN 47546; (812) 482-4132
Jasper Seating Co., P.O. Box 231, 932 Mill St., Jasper, IN 47546; (812) 482-3204

Jasper Wood Products, Inc., P.O. Box 271, Jasper, IN 47546; (812) 482-3454
Jayden, Inc., P.O. Box 200, Hyde Park, ON Canada, N0M 1Z0; (519) 471-3010

Jeter Systems Corp., 1560 Firestone Pkwy., Akron, OH 44301-1696; (216) 773-8971
Joanna Western Mills Co., 21415 S. Jefferson St., Chicago, IL 60616; (312) 955-2700

Joerns Healthcare, Inc., Sunrise Medical, Inc., 5555 Joerns Dr., Stevens Point, WI 54481; (715) 341-3600
Jofco, Inc., P.O. Box 71, 13th & Vine Sts., Jasper, IN 47546; (812) 482-5154

Johnson Controls Inc., Controls Group, P.O. Box 423, 417 E. Chicago, Milwaukee, WI 53201; (414) 274-4217
Johnson Inds., Inc., P.O. Box 7370, 1424 Davis Rd., Elgin, IL 60123; (708) 695-1242

See p. 41 for above company's ad.
Johnsonite, Duramax, Inc., 16025 Johnson St., Middlefield, OH 44062; (216) 543-8916

Jones & Morris Photo Enlarging Ltd., 24 Carlaw Ave., Toronto, ON Canada, M4M 2R7; (416) 465-5466
J. Josephson, Inc., 20 Horizon Blvd., South Hackensack, NJ 07606; (201) 440-7000

Juno Lighting, Inc., P.O. Box 5065, 2001 S. Mt. Prospect Rd., Des Plaines, IL 60017-5065; (708) 827-9880

K

KCR Fabrics, Inc., 867 Merchandise Mart, Chicago, IL 60654; (312) 644-4287
KD/Context, P.O. Box 310, 1 KD Dr., Belmont, MS 38827; (601) 454-3451

KI Architectural Fiberglass Site Furnishings, Div. Krueger, P.O. Box 8100, Green Bay, WI 54308; (414) 468-8100

Kaleidoscope Intl. Ltd., 261 Fifth Ave., 5th fl., New York, NY 10016; (212) 889-4315
Kallista, Inc., 200 Kansas St., San Francisco, CA 94103; (415) 895-6990

Karastan Bigelow, Fieldcrest Cannon, Inc., P.O. Box 27050, Greensboro, NC 27409-7050; (919) 665-4000

Kardex Systems, Inc., P.O. Box 171, Marietta, OH 45750; (614) 374-9300
Karman Ltd., 7931 Deering Ave., Canoga Park, CA 91304; (818) 888-3818

Kasprians, Inc., 1708 N. Tyler Ave., South El Monte, CA 91733; (818) 444-0101
Kasper Office Furniture, Div. of Grahl Intl., Inc., P.O. Box 345, 333 Race St., Coldwater, MI 49901; (517) 278-6669

Kaufman Contract, 201 Balsam St., Collingwood, ON Canada, L9Y 3Y7; (705) 445-6000
Keene Lighting Products, 45 Industrial Way, Wilmington, MA 01887; (617) 657-7600

Keilhauer Contract Seating, 946 Warden Ave., Toronto, ON Canada, M1L 4C9; (416) 759-5665
Keleen Leathers, Inc., 9-120 Merchandise Mart, Chicago, IL 60654; (312) 644-6295

Kemlite Co., Crane Co., P.O. Box 2429, Joliet, IL 60434; (815) 727-5000
Kenlin Enterprises, 1530 Old Skokie Rd., Highland Park, IL 60035; (708) 831-2300

Kentile Floors, Inc., 58 Second Ave., Brooklyn, NY 11215; (718) 768-9500
Kentucky Wood Floors, Inc., 4200 Reservoir Ave., Louisville, KY 40213; (502) 451-6024

Keawane Scientific Corp., P.O. Box 5400, Statesville, NC 28677; (704) 873-7202
Kiesling-Hess, 300 W. Bristol St., Philadelphia, PA 19140; (215) 457-0906

Kimball Hospitality Furniture, Inc., Kimball Intl., 2602 N. Newton St., Jasper, IN 47546; (812) 482-8090
Kimball Office Furniture Co., Kimball Intl., 1600 Royal St., Jasper, IN 47549; (812) 428-1600

Kinetics Furn., Inc., 110 Carrier Dr., Rexdale, ON Canada, M9W 5R1; (416) 675-4300
King Arthur, Inc., Shelby Williams Inds., Inc., P.O. Box 6040, 401 Meacham Rd., Statesville, NC 28677; (704) 872-0300

King Refrigerator Corp., 7602 Woodhaven Blvd., Glendale, NY 11385; (718) 897-2200
Kinney Wallcoverings, Commercial Div., 23645 Mercantile Rd., Cleveland, OH 44122-5917; (216) 464-3700

Kirsch Co., Inc., Div. Cooper Inds., Inc., 309 N. Prospect St., Sturgis, MI 49091; (616) 651-2311
Carl Kisabeth Co., Inc., DBA Kisabeth Furn., 5320 Glenview Dr., Fort Worth, TX 76117; (817) 281-7560

The Kittinger Co., Inc., LADD Furn. Inc., 1893 Elmwood Ave., Buffalo, NY 14207; (716) 876-1000
Kleerdex Co., 100 Gaither Dr. Ste. B, Mount Laurel, NJ 08054; (609) 866-1700

Knape & Vogt Mfg. Co., 2700 Oak Ind. Dr., N.E., Grand Rapids, MI 49505; (616) 459-3311
Knoll Intl., Inc., 655 Madison Ave., New York, NY 10021; (212) 207-2202

Knollwood Business Furn., Knollwood Furn. Design Inc., 202 N. Delaware St., Nappanee, IN 46550; (219) 773-7711
Knurr USA Inc., 1890 N. Voyager Ave., Simi Valley, CA 93063; (805) 526-7733

Koch & Lowy, Inc., Chartwell Group Ltd., 21-24 39th Ave., Long Island City, NY 11101-3687; (718) 786-3520
Kohler Co., 444 Highland Dr., Kohler, WI 53044; (414) 457-4441

Korpine Div., Willamette Inds., P.O. Box 1245, Bend, OR 97701; (503) 382-6001
Kraft Hardware, 306 E. 61st St., New York, NY 10021; (212) 838-2214

Kraus Carpet Mills, Ltd., 65 Northfield Dr., W., Waterloo, ON Canada, N2J 4J4; (519) 884-2311
Kravet Fabrics, Inc., 225 Central Ave., S., Bethpage, NY 11714; (516) 293-2000

Kroin, Inc., 14 Story St., Cambridge, MA 02138; (617) 492-4000
Boris Kroll Fabrics, Inc., Boris Kroll Jacquard Looms, 66 Gray St., Paterson, NJ 07501-1271; (212) 755-6200

Kron USA, 1631 S. Dixie Hwy., Pompano Beach, FL 33060; (305) 941-0800
Kroy Sign Systems, P.O. Box C-12279, Scottsdale, AZ 85267-2279; (602) 951-1593

Krug Furniture, Inc., 421 Manitow Dr., Kitchener, ON Canada, N2G 4J3; (519) 748-5100
Kusch & Co., Postfach 1026, Hallenberg, West Germany, D-5789

Kwik Wall Co., P.O. Box 3267, Springfield, IL 62708; (217) 522-5553

L

L&B Contract Industry, 3232 Lurling Ave., Bronx, NY 10469; (212) 882-5400
L&B Products West, P.O. Box 405, Perris, CA 92370; (818) 710-0880

L.B. Plastics, Inc., P.O. Box 907, Hwy. 150, Plaza Dr., Mooresville, NC 28115; (704) 663-1543
LF/Landscape Forms, Inc., 431 Lawndale Ave., Kalamazoo, MI 49001; (616) 381-0396

L.U.I. Corp., P.O. Box 26005, 5500 E. Lombard St., Baltimore, MD 21224; (301) 522-4135
La Jolla Sales Co., 6910 Dennison St., San Diego, CA 92122; (619) 452-2044

La Lune Collection, 930 E. Burling, Milwaukee, WI 53212; (414) 263-5300
La-Z-Boy Chair Co., 1284 N. Telegraph Rd., Monroe, MI 48161; (313) 242-1444

Lackawanna Leather, P.O. Box 939, 106 Sommerset Dr., Conover, NC 28613-0939; (704) 322-5400
LaCor Wicker, 10541 Park Ave., Garden Grove, CA 92640; (714) 638-2585

Lakeland Chair, 28888 Hass Rd., Wixom, MI 48096; (313) 348-9545
Laminart Inc., 1330 Mark St., Elk Grove Village, IL 60007; (708) 860-4300

Laminating Services, Inc., P.O. Box 32159, 4700 Robards Ln., Louisville, KY 40232; (502) 458-5400
Lamwood Corp., 1321 Burlington, N. Kansas City, MO 64116; (816) 471-0078

Lane Furniture, Lane Contract Div., P.O. Box 151, E. Franklin Ave., Alta Vista, VA 24517-0151; (804) 369-3695
Langdon Wilson Architecture Planning, 4100 MacArthur Blvd., Ste. 200, Newport Beach, CA 92660; (714) 833-9193

Laralana, Inc., 1285 Boston Ave., Bridgeport, CT 06610-2385; (203) 576-1576
Jack Lenor Larsen, 41 E. 11th St., New York, NY 10003; (212) 674-3993

Latco Ceramic Tile, 2943 Gleneden St., Los Angeles, CA 90039; (213) 664-1171
Laue Wallcoverings Inc., 3 E. 28th St., New York, NY 10016; (212) 683-1111

Laufen Intl., P.O. Box 6600, 4942 E. 66th St. No., Tulsa, OK 74156; (918) 428-3851
Lavi Inds., 27810 Avenue Hopkins, Valencia, CA 91355; (805) 257-7800

Lawrence Metal Products, Inc., P.O. Box 400 M, Dept. C, 260 S. Spur Dr., Bayshore, NY 11706; (516) 666-0300
Lazarus Contract, Fabricat Fabrics, 9303 E. 46 St., Tulsa, OK 74145; (918) 622-7700

Lazin Lighting, Inc., 53 Greene St., New York, NY 10013; (212) 219-2888
Leather-Link, Inc., 502 Blake Ave., High Point, NC 27260; (919) 841-5166

Leathercraft Contract, P.O. Box 639, Conover, NC 28613; (704) 322-3305
Ledu Lamp Corp., P.O. Box 358, 25 Lindeman Dr., Trumbull, CT 06611; (203) 371-5500

FELLOWS \$20,000 AND ABOVE
 AMERICAN SOCIETY OF INTERIOR DESIGNERS (ASID), NATIONAL HEADQUARTERS DESIGNERS (ASID), NEW YORK METROPOLITAN CHAPTER AMERICAN SOCIETY OF INTERIOR DESIGNERS (ASID), NY UPSTATE/CANADA EAST CHAPTER F. SCHUMACHER & CO. STEELCASE INC.

BENEFACTORS \$10,000 AND ABOVE
 ARCHITECTURAL DIGEST MAGAZINE BRUNTSCHWIG & FILS INC. DONGHIA FURNITURE AND TEXTILES HOUSE & GARDEN MAGAZINE INTERIOR DESIGN MAGAZINE KIMBALL INTERNATIONAL KNOLL INTERNATIONAL HOME MAGAZINE METROPOLITAN CHAPTER

SPONSORS \$5,000-\$9,999
 ALLIED ENGINEERED MATERIALS CLARENCE HOUSE IMPORTS, LTD. DALLAS MARKET CENTER DECORATORS CLUB DUPONT FLOORING SYSTEMS EMPIRE OFFICE EQUIPMENT HAWORTH INC. INSTITUTE OF BUSINESS DESIGNERS (IBD) NY CHAPTER INSTITUTE OF STORE PLANNERS (ISP) NY CHAPTER INTERNATIONAL DESIGN CENTER, NEW YORK (IDCN) INTERNATIONAL SOCIETY OF INTERIOR DESIGNERS (ISID) NY CHAPTER LYNFORD-MAYO ASSOCIATES, INC. MONSANTO SCALAMANDRE SILKS, INC. STROHEIM & ROMANN, INC. STRUCTURE-TONE, INC.

FRIENDS \$2,500-4,999
 AMOCO FABRICS AND FIBERS CO. LLOYD BELL, FASID BESTTYPE OFFICE FURNITURE INC. DORIS LESLIE BLAU BRAY-SCHAIBLE DESIGN INC. MANUEL CANOVAS, ASID RUBEN DE SAAVEDRA, ASID EDWARD FIELDS INCORPORATED GF FURNITURE SYSTEMS I S D INCORPORATED JACK LOWERY AND ASSOCIATES, INC. WAYNE MARCUS ASSOCIATES, INC. CONSTRUCTION McHUGH, DIVINCENT, ALESSI MC MILLEN, INC. PHH GROUP INC. SAXONY CARPET COMPANY INC. THE SWITZER GROUP, INC.

PATRONS \$1,000-\$2,499
 PLEXABILITY LTD. QUALITY HOUSE CAROLE H PRICE LTD. VALERIAN RYBAR SAGENKAHN DESIGNED INTERIORS, INC. SMITH & WILLIAMS SHELBY WILLIAMS SAGENKAHN DESIGNED INTERIORS, INC. JAY SPECTRE, INC. STARK CARPET CORP. TOBRON OFFICE EQUIPMENT EDYTHE M. TRAVELSTEAD VIGNELLI ASSOCIATES RALPH WILSON PLASTICS, INC. WOLF-GORDON, INC. CLIFF YOUNG LTD.

PATRONS \$1,000-\$2,499
 ALMA DESK, INC. ARENSEN OFFICE FURNISHINGS, INC. ATELIER INTERNATIONAL DAVID BARRETT, INC. LOUIS BEAL, ASID, IBD B.F. GOODRICH SAM BOTERO MARIO BUATA, ASID YALE BURGE ANTIQUES, INC. CARNEGIE FABRICS, INC. CASHMERE FURNITURE CORP. CHINA SEAS CONTRACT MAGAZINE COWTAN & TOUT, INC. C.P. CONSTRUCTION CORP. DAMOKA U.S.A. INC. MICHAEL R. D'ANGELIS JR. DESIGN TEX FABRICS FACILITIES DESIGN & MANAGEMENT FORBES-ERGAS DESIGN ASSOCIATES, INC. MARK HAMPTON INC. BARBARA HOOD HALBEN INC. HUGHES ASSOCIATES INTERNATIONAL LINEN PROMOTION BUNY INTERNATIONAL

INTERNATIONAL DESIGN CENTER, NEW YORK (IDCN)
 INTERNATIONAL SOCIETY OF INTERIOR DESIGNERS (ISID) NY CHAPTER
 LYNFORD-MAYO ASSOCIATES, INC.
 MONSANTO
 SCALAMANDRE SILKS, INC.
 STROHEIM & ROMANN, INC.
 STRUCTURE-TONE, INC.
 BUNY INTERNATIONAL
 CONSTRUCTION
 McHUGH, DIVINCENT, ALESSI
 MC MILLEN, INC.
 PHH GROUP INC.
 SAXONY CARPET COMPANY INC.
 THE SWITZER GROUP, INC.
 AMOCO FABRICS AND FIBERS CO.
 LLOYD BELL, FASID
 BESTTYPE OFFICE FURNITURE INC.
 DORIS LESLIE BLAU
 BRAY-SCHAIBLE DESIGN INC.
 MANUEL CANOVAS, ASID
 RUBEN DE SAAVEDRA, ASID
 EDWARD FIELDS INCORPORATED
 GF FURNITURE SYSTEMS
 I S D INCORPORATED
 JACK LOWERY AND ASSOCIATES, INC.
 WAYNE MARCUS ASSOCIATES, INC.
 CONSTRUCTION
 McHUGH, DIVINCENT, ALESSI
 MC MILLEN, INC.
 PHH GROUP INC.
 SAXONY CARPET COMPANY INC.
 THE SWITZER GROUP, INC.
 PLEXABILITY LTD.
 QUALITY HOUSE
 CAROLE H PRICE LTD.
 VALERIAN RYBAR
 SAGENKAHN DESIGNED INTERIORS, INC.
 SMITH & WILLIAMS
 SHELBY WILLIAMS
 SAGENKAHN DESIGNED INTERIORS, INC.
 JAY SPECTRE, INC.
 STARK CARPET CORP.
 TOBRON OFFICE EQUIPMENT
 EDYTHE M. TRAVELSTEAD
 VIGNELLI ASSOCIATES
 RALPH WILSON PLASTICS, INC.
 WOLF-GORDON, INC.
 CLIFF YOUNG LTD.



SUCCESS!

CERTIFICATION IN '90

WE FULLY ACKNOWLEDGE THE GENEROUS CONTRIBUTIONS OF OUR BENEFACTORS, SPONSORS, FRIENDS AND PATRONS.

INTERIOR DESIGNERS FOR LEGISLATION IN NEW YORK

IDIANY IS A NOT FOR PROFIT ORGANIZATION FOUNDED BY SIX PROFESSIONAL INTERIOR DESIGN ORGANIZATIONS IN 1984.
 IN 1988 IT BECAME A MEMBERSHIP ORGANIZATION IN ORDER TO ENCOURAGE THE PARTICIPATION OF BOTH AFFILIATED AND NON-AFFILIATED DESIGNERS.
 IDIANY IS THE LEGISLATIVE WATCHDOG OF THE PROFESSION WHICH SUPPORTS LEGISLATION THAT BENEFITS INTERIOR DESIGNERS AND OPPOSES LEGISLATION THAT IS DETRIMENTAL TO THE PROFESSION.
 IDIANY'S MISSION IS TO ENSURE THE CONTINUED EXISTENCE AND FUTURE GROWTH OF THE INTERIOR DESIGN PROFESSION.

SUPPORT US

PLEASE HELP CONTINUE OUR CAUSE
 SEND YOUR CHECK TO IDIANY
 (INTERIOR DESIGNERS
 FOR LEGISLATION)
 IN NEW YORK!
 200 LEXINGTON AVE
 NEW YORK, NY 10016
 212/779-7199

Lee Colortran, Inc., 1015 Chestnut St., Burbank, CA 91506; (818) 843-1200
Lee Jeta, 800 Central Blvd., Carlstadt, NJ 07072; (201) 438-8444
Lees Commercial Carpets Div., Burlington Ind., Inc., 3330 W. Friendly Ave., Greensboro, NC 27410; (919) 379-2000
Leggett & Platt, P.O. Box 757, Carthage, MO 64836; (417) 358-8131
See p. 4 for above company's ad.
Leisurelite Inds., Inc., 1780 W. 4th Ave., Hialeah, FL 33010; (305) 888-7444
Leitner USA Inc., Leitner GMBH, West Germany, 455 E. Illinois, Ste. 561, Chicago, IL 60611; (312) 464-0500
Lettera Graphics & Signage, 1209 Bronx River Ave., Bronx, NY 10472; (212) 328-7702
Lettering Specialists, Inc., P.O. Box 3410, 8142 N. Lawndale Ave., Skokie, IL 60076; (708) 674-3414
Level of Winchendon, Inc., Mason & Parker Mfg. Co., 28 Front St., Winchendon, MA 01475; (617) 297-1500
Leviton, Inc., Mktg. Communications Dept., 59-25 Little Neck Pkwy., Little Neck, NY 11362; (718) 229-4040
Liberty Woodcrafts, Inc., 3300 Benzing Rd., Orchard Park, NY 14127; (716) 824-6067
Library Bureau, Inc., 801 Park Ave., Herkimer, NY 13350; (315) 866-1330
Lighting Assocs., Inc., 305 E. 63rd St., New York, NY 10021; (212) 751-0575
Lighting Bug, Ltd., 320 W. 202nd St., Chicago Heights, IL 60411; (708) 755-2100
Lighting Corp., 1962 N. Clybourn, Chicago, IL 60614; (312) 328-2777
Lighting Services, Inc., Industrial Park, Rte. 9W, Stony Point, NY 10980-1996; (914) 942-2800
Lightolier, Inc., Genlyte, 100 Lighting Way, Secaucus, NJ 07094-0508; (201) 864-3000
Lightworks, 3345 W. Hunting Park Ave., Philadelphia, PA 19132-1888; (215) 223-9200
L'Image, CleveMont Inds., Ltd., P.O. Box 72, Town Ind. Pk., Saint Albans, VT 05478; (802) 527-0571
L'Image Design, 7D100 Warden Ave., Markham, ON Canada, L3R 5M7; (416) 475-7703
Liparus Assocs., 1300 Bristol St., N. Ste. 100, Newport Beach, CA 92660; (714) 724-0926
Lista Intl. Corp., P.O. Box 507, 106 Lowland, Holliston, MA 01746-6170; (508) 429-1350
Litecontrol, P.O. Box 100, 100 Hawks Ave., Hanson, MA 02341; (617) 294-0100
Litelab Corp., 251 Elm St., Buffalo, NY 14203; (716) 856-4300
LiteTouch, Inc., 3783 S. 500 W., Ste. 7, Salt Lake City, UT 84115; (801) 268-8668
Lithonia Lighting, National Service Inds. Inc., P.O. Box A, Conyers, GA 30207-9851; (404) 922-9000
Lloyd Flanders, P.O. Box 550, 3010 10th St., Menominee, MI 49858; (906) 863-4491
Loboflor, Bonar and Floxet, Inc., 8150 Spring Wood Dr., Ste. 100, Irving, TX 75063; (214) 556-2233
Loewenstein Inc., P.O. Box 10369, 1801 N. Andrews Est., Pompano Beach, FL 33061-6369; (305) 960-1100

F.W. Lombard Co., 34 Pleasant St., South Ashburnham, MA 01466; (617) 827-5333
London Contemporary Art, 729 Pinecrest, Prospect Heights, IL 60070; (708) 459-3990
Lonseal, Inc., 928 E. 238th St., Bldg. A, Carson, CA 90745; (213) 775-4048
Lotus Carpets, Columbus Mills Inc., 4600 River Rd., Columbus, GA 31904; (404) 324-0111
LouverDrape, Inc., div. Home Fashions Inc., 1100 Colorado Ave., Santa Monica, CA 90401; (213) 450-6100
Louvertec, Ltd., Intalite Inc., 525 Stinson, Saint Laurent, PQ Canada, H4N 2E1; (514) 744-3323
Ludlow Composites Corp., 2100 Commerce Dr., Fremont, OH 43420; (419) 332-5531
Ludowici Celadon, Co., Certainteed Corp., P.O. Box 69, 4757 Tile Plant Rd., New Lexington, OH 43764; (614) 342-1995
Lumec, Inc., 618 Boul. Cure Boivin, Boisbriand, PQ Canada, J7G 2A7; (514) 430-7040
Lumen Design, Inc., P.O. Box 5172, Beverly Hills, CA 90210; (213) 936-7997
Lumex, Div. Lumex, Inc., 100 Spence St., Bay Shore, NY 11706-2290; (516) 273-2200
Lundia, MII, Inc., 600 Capitol Wy., Jacksonville, IL 62650; (217) 243-8585
Lunstead, A Haworth Co., 8655 S. 208th St., Kent, WA 98102; (206) 872-8835
See p. 81 for above company's ad.
Lutron Electronics Co., Inc., 205 Suter Rd., Coopersburg, PA 18036-1299; (215) 282-3800
Lux Steel, 2135 Industrial Pkwy., Elkhart, IN 46516; (219) 295-0229
Luxe Lamp Corp., P.O. Box 951, Monument Park, 36 Midland Ave., Port Chester, NY 10573; (914) 937-4433
Luzzi Unlimited Inc., 19 W. 21st St., New York, NY 10010; (212) 645-5934
Lyco, Inc., 540 N. Main St., Manchester, CT 06040; (203) 646-3575
J.M. Lynne Co., P.O. Box 1010, 59 Gilpin Ave., Smithtown, NY 11788; (516) 582-4300

M

M&J Desk Mfg. Co., 14440 Don Julian Rd., City of Industry, CA 91746; (818) 333-7079
M&M Engraving, Inc., 5320 Ivanhoe Dr., Kalamazoo, MI 49002-1500; (616) 344-3908
MDC Wallcoverings, EPKO Inds., Inc., 1200 Arthur Ave., Elk Grove Village, IL 60007; (708) 437-4000
MISC Inc., 4615 Hollins Ferry Rd., Baltimore, MD 21227; (301) 644-6464
MPC, Inc., Noise Control Products Div., 835 Canterbury Rd., Westlake, OH 44145; (216) 835-1405
MPS Seating, 1244 W. Dean Rd., Temperance, MI 48182; (313) 847-3875
Magna Design, Inc., P.O. Box 1354, 5804 204th St. S.W., Lynnwood, WA 98046; (206) 776-2181
Magna Visual Inc., 9400 Watson Rd., Saint Louis, MO 63126; (314) 843-3399
Magnuson Group, 161 Tower Dr., Burr Ridge, IL 60521; (708) 850-9148
Maharam/Vertical Surfaces, P.O. Box 6900, 45 Rasons Ct., Hauppauge, NY 11788; (516) 582-3434
Anton Maix Fabrics, Inc., P.O. Box 21306, Fort Lauderdale, FL 33335; (305) 764-4304
Major Partitions, P.O. Box 2167, Irwindale, CA 91706; (213) 686-1998
Malcolite Corp., 590 Monterey Pass Rd., Monterey Park, CA 91754; (818) 289-0115
Mallin Co., 2665 Leonis Blvd., Los Angeles, CA 90058; (213) 589-6591
Mandell Furniture Co., Inc., 1920 Yost Ave., Bloomington, IN 47403; (812) 333-3004
Manheim-Weit, Manheim Galleries, 13736 Beta Rd., Dallas, TX 75244; (214) 387-4578
Manley Holding Co., P.O. Box 29317, 10632 Teshire Dr., Saint Louis, MO 63126; (314) 843-5848
Carl Mann Designs, Ltd., 979 3rd Ave., New York, NY 10022; (212) 758-6830
Karl Mann Intl., 114 W. 17th St., New York, NY 10011; (212) 688-7141
Mannington Carpets, Inc., Welco Business Carpet/Charleston Carpets/Kymera, P.O. Box 12281, Calhoun, GA 30703-7004; (404) 629-7301
Mannington Ceramic Tile Co., Mannington Mills Inc., P.O. Box 1777, Lexington, NC 27293; (704) 249-3931
Mannington Mills, P.O. Box 30, Mannington Rd., Salem, NJ 08079; (609) 339-5812

Manuscreens, J. Josephson, Inc., 20 Horizon Blvd., South Hackensack, NJ 07066; (201) 440-7
Marble Technics, Ltd., 150 E. 58th St., New York, NY 10155; (212) 750-9189
Marley Mouldings, P.O. Box 610, Marion, VA 24354; (703) 783-8161
Marlite, P.O. Box 250, 202 Harger St., Dover, OH 44622; (216) 343-6621
Marsh Chalkboard Co., Marsh Lumber Co., Inc., P.O. Box 467, 524 River St., Dover, OH 44622 (216) 343-8825
Martin Design Intl., The Martin Group, 6035 Executive Dr., Westland, MI 48185; (313) 729-77
The Marvel Group, Inc., Office Prods. Div., 3843 W. 43rd St., Chicago, IL 60632; (312) 523-4
Marvel Inds., Northland Corp., P.O. Box 997, Richmond, IN 47375-0997; (317) 962-2521
Masland Carpets Inc., 2500 Windy Ridge Pkwy., Ste. 320, Atlanta, GA 30067; (404) 956-9000
Masonite Corp., USG Interiors, 101 S. Wacker Dr., Chicago, IL 60606; (312) 750-0900
Masonite Corp., MC Div., 2901 Anaconda Rd., Tarboro, NC 27886; (919) 823-2011
Master Metal Works, 1805 Potrero Ave., South El Monte, CA 91733; (818) 444-8188
Masterack, Leggett & Platt, Inc., P.O. Box 100055, Atlanta, GA 30348; (404) 525-5501
Matel Mfg., Inc., 157 W. 27th St., Los Angeles, CA 90007; (213) 747-2152
Matthews Intl. Corp., Bronze Div./Arch. Prods. Dept., 1315 W. Liberty Ave., Pittsburgh, PA 15222 (412) 571-5500
Mayline Co., Inc., P.O. Box 728, 619 N. Commerce St., Sheboygan, WI 53082-0728; (414) 457
McDonald Prods. Corp., 2685 Walden, Buffalo, NY 14225; (716) 684-7200
McInnis & Co., 431 N. Western Ave., Chicago, IL 60612; (312) 243-5254
McPhibben Lighting, 300 Executive Dr., Edgewood, NY 11717; (516) 254-4400
Mega CADD, Design Futures, Inc., 65 Marion St., Ste. 301, Seattle, WA 98104; (206) 623-62
Melink Inds. Inc., P.O. Box 2458, 6245 Industrial Pkwy., Whitehouse, OH 43571; (419) 877-5
Mepla, Inc., Lautenschlaeger KG, West Germany, P.O. Box 1469, 909 W. Market Ctr. Dr., High Point, NC 27261; (919) 883-7121
Mercer Prods. Co., 4455 Dardanelle Dr., Orlando, FL 32808
Meridian, Inc., P.O. Box 768, 18558 171st Ave., Spring Lake, MI 49456; (616) 846-0280
Metal-Weave Products Corp., 111 Cedar St., New Rochelle, NY 10801; (914) 235-1653
Metalsmiths Co., Ltd., 61 Telson Rd., Markham, ON Canada, L3R 1E4; (416) 475-3380
Metalux Lighting, Cooper Lighting, Southerfield Rd., Americus, GA 31709; (912) 924-8000
See pp. 18-19 for above company's ad.
Metcor Mfg. Inc., 60 McLean Ave., Yonkers, NY 10705; (914) 963-4444
Metier Furniture Corp., 11200 Roosevelt Blvd., Philadelphia, PA 19115; (215) 673-5300
Metropolis Group, 1000 Lenora St., Ste. 509, Seattle, WA 98121; (206) 382-1505
Metropolitan Ceramics, Metropolitan Inds., P.O. Box 9240, Canton, OH 44711; (216) 484-487
Metropolitan Furniture Corp., Steelcase, 245 E. Harris Ave., South San Francisco, CA 94080; (415) 871-6222
Micarta Div., Westinghouse Electric Corp., P.O. Box 248, Hampton, SC 29924; (803) 943-231
MicroComputer Accessories, Rubbermaid, 5405 Jandy Pl., Los Angeles, CA 90066; (213) 301-9
Midmark, 60 Vista Dr., Versailles, OH 45380; (513) 526-3662
Midwest Custom Brass, 34691 Wilson Rd., Ingleside, IL 60041; (708) 546-2200
Mill Business Furniture, P.O. Box 3185, 205 Mill Dr., Cookeville, TN 38501; (615) 526-9745
Herman Miller, Inc., 8500 Byron Rd., Zeeland, MI 49464; (616) 772-3300
Howard Miller Clock Co., 860 E. Main St., Zeeland, MI 49464; (616) 772-9131
Milliken Contract Carpets, 201 Industrial Dr., La Grange, GA 30240; (404) 883-5511
Milliken VISA, 920 Milliken Rd., M-130, Spartanburg, SC 29304; (803) 573-2476
Mirror of Sweden, Inc. d.b.a. Tasso, 1239 E. Newport Ctr. Dr., #118, Deerfield Beach, FL 33443 (305) 429-3883
Missouri Oak Chair Co., 2055 N.E. Independence, Lee's Summit, MO 64064; (816) 246-4040
Patrick Mitchell Corp., P.O. Box 88943, Seattle, WA 98138; (206) 575-4216
Mitsubishi Chemical Inds. America, Inc., MICA, 100 Wade Ave., South Plainfield, NJ 07080; (201) 757-6900
Mobi Contract Furniture, P.O. Box 303, Fort Washington, PA 19034; (215) 641-1415
Mobile Storage & Filing Sys./BHP Trading, Inc., 5800 S. Eastern Ave., 5th Fl., City of Commerce, CA 90040-4016; (213) 725-1177
Doug Mockett & Co. Inc., P.O. Box 3333, Manhattan Beach, CA 90266; (213) 318-2491
Mod-Systems, Inc., P.O. Box 585, Greer, SC 29652; (803) 879-3850
Modar, Inc., Sub. Knappe & Vogt Mfg. Co., 1394 E. Empire Ave., Benton Harbor, MI 49106; (616) 925-0671
Mode Corp., 14700 Doolittle Dr., San Leandro, CA 94577; (415) 895-6600
Modern Contract Furniture, Inc., P.O. Box 278, 424 Main St., Gardner, MA 01440; (508) 632
Modern Plastics Corp., 152 Horton St., Wilkes-Barre, PA 18702; (717) 822-1124
Modernfold, Inc., P.O. Box 310, New Castle, IN 47362; (317) 529-1450
Modric, Inc., P.O. Box 58864, Houston, TX 77258-8864; (713) 474-5871
ModuForm, Inc., P.O. Box 400, 172 Industrial Rd., Fitchburg, MA 01420; (508) 345-7942
Modular Office Design, Inc., 18715 - 141st Ave., N.E., Woodinville, WA 98072; (206) 486-563
Modulux, Inc., 2920 Wolff St., Racine, WI 53404; (414) 632-5330
Modulightor, 54 W. 57th St., New York, NY 10019; (212) 765-1480
Mohawk Commercial Carpet, 1755 The Exchange, Atlanta, GA 30339; (404) 951-6000
Momentum Textiles, 16300 Shoemaker Ave., Cerritos, CA 90701; (213) 404-3411
Mondo Rubber Intl., Inc., 2655 Francis Hughes St., Chomedy Intl. Pk., Laval, PQ Canada, H7V 1V5 (514) 967-5800
Monel Contract Furniture, Inc., P.O. Box 291, Oakland Gardens, NY 11364; (718) 225-8535
Monoceram, Title Group Italia, 2777 E. Old Higgins Rd., Elk Grove Village, IL 60606; (708) 43
Monsanto Co., 800 N. Lindbergh Blvd., Saint Louis, MO 63167; (314) 694-1000
See pp. 30-31 for above company's ad.
Monteverdi-Yong, 8687 Melrose Ave., Los Angeles, CA 90069; (213) 659-7220
Montisa Office Furn., Northland Corp., P.O. Box 400, 701 Ranney Dr., Greenville, MI 48838; (616) 754-5601
Benjamin Moore & Co., 51 Chestnut Ridge Rd., Montvale, NJ 07645; (201) 573-9600
Thos. Moser Cabinetmakers, 415 Cumberland Ave., Portland, ME 04101; (207) 774-3791
Mueller, a Haworth Co., One Haworth Ctr., Holland, MI 49423-9576; (616) 393-3000
Multiplex Display Fixture Co., 1558 Larkin Williams Rd., Fenton, MI 63026; (314) 343-5700
Multiworld Lighting, 14301-I Sullyfield Cir., Chantilly, VA 22021; (703) 817-0300
Murphy-Miller Co., HON Co., P.O. Box 1220, Owensboro, KY 42301; (502) 684-4221
Mussallem Oriental Rugs Inc., 5801 Phillips Hwy., Jacksonville, FL 32216; (904) 739-1551
R.C. Musson Rubber Co., P.O. Box 7038, 1320 E. Archwood, Akron, OH 44306; (216) 773-76
Myrtle Desk Co., P.O. Box 2490, High Point, NC 27261; (919) 885-4021
See p. 32 for above company's ad.



E N T R O P Y

Entropy TableSystem, a system of table shapes that can be arranged in a number of different configurations, then rearranged again and again.

Available in four edge details; square, soft, bevel and transitional; in five woods, 19 standard finishes, and a variety of inlays.

One of many conference room solutions from Lunstead. For additional Lunstead information, call 1 800 344 2600.



Lunstead
A Haworth Company

Circle 30 on reader service card



N

NM Inds., 4355 International Blvd., Norcross, GA 30093; (404) 923-8302
 Naco Fabrics, 90-2 Plant Ave., Hauppauge, NY 11788; (516) 231-8200
 Nanik, P.O. Box 1766, 7200 W. Stewart Ave., Wausau, WI 54401; (715) 842-4653
 Natl. Carpet Mills, Inc., 6540 Powers Ferry Rd., Ste. 330, Atlanta, GA 30339; (404) 951-2075
 Natl. Floor Products Co., Inc., P.O. Box 354, Florence, AL 35631; (205) 766-0234
 Natl. Gypsum Co., Corporate Pl. 128, Bldg. 3, Ste. 25, Wakefield, MA 01880; (617) 246-5130
 Natl. Integrated Systems, Inc., Southern Office Svcs., Inc., P.O. Box 167644, Irving, TX 75016-7644; (214) 289-0663
 Natl. Moulding & Mantle, Wood Dimensions Inc., 94 Glen Head Rd., Glen Head, NY 11545; (516) 676-2132
 Natl. Office Furniture Co., Kimball Intl., 1600 Royal St., Jasper, IN 47549; (812) 482-1600
See p. 83 for above company's ad.
 Natl. Partitions, Inc., 1203 New York Ave., Alamogordo, NM 88310; (505) 437-0351
 Natl. Products, 912 Baxter Ave., Louisville, KY 40204; (502) 583-3038
 Natl. Specialty Lighting, 333 Exchange Dr., Arlington, TX 76011; (817) 960-2581
 Nature Preserved of America, 930-A Calle Negocio, San Clemente, CA 92672; (714) 498-1130
 Naturescapes, Inc., P.O. Box 306, Newport, RI 02840; (401) 846-7150
 Navan Carpets, Inc., 919 3rd Ave., 15th Fl., New York, NY 10022-3903; (212) 832-6900
 J.A. Nearing Co., Inc., 9390 Davis Ave., Laurel, MD 20723; (301) 498-5700
 Nello Systems Co., Inc., Bettinger West, Inc., 7079 Brookdale Dr., Baltimore, MD 21227; (301) 796-3750
 Nelson-Adams Co., Acoustical Screen Div., 395 Beach Rd., Burlingame, CA 94010; (415) 348-7701
 Nelson Furniture, Division St., Kingstun, PA 18704; (717) 288-3607
 Nemschoff Chairs, Inc., P.O. Box 129, 2218 W. Water, Sheboygan, WI 53082-0129; (414) 457-7726
 Neo-Concepts, Inc., P.O. Box 280, Lincolnton, NC 28092; (704) 732-3992
 Neo-Ray Lighting Products, 537 Johnson Ave., Brooklyn, NY 11237; (718) 456-7400
 Neon Americana, 510 Leonard, N.W., Grand Rapids, MI 49504; (616) 774-2869
 Neoservice USA, Inc., P.O. Box 0834, Lincoln, NC 28093
 Nessen Lighting, Inc., JJI, 36 Midland Ave., Port Chester, NY 10573; (914) 934-1300
 Nestler, 170 N. Branden Dr., Glendale Heights, IL 60139; (708) 529-4441
 Neudorfer, Inc., P.O. Box 501, Waterbury, VT 05676; (802) 244-5338
 Nevamar Corp., Intl. Paper Co., 8339 Telegraph Rd., Odenton, MD 21113; (301) 551-5000
 Neviers Inds., 14125 21st Ave. N., Minneapolis, MN 55447; (612) 553-1632
 Nevins, Inc., 1170 Silber Rd., Houston, TX 77055-7126; (713) 681-4274
 New Horizons Lighting, Inc., P.O. Box 2758, Ft. Pierce, FL 34954-2758
 New Metal Crafts, Inc., 812 N. Wells St., Chicago, IL 60610; (312) 787-6991
 Niedermaier Design, 2828 N. Paulina, Chicago, IL 60657; (312) 528-8123
 Nienkamper, 415 Finchdene Sq., Scarborough, ON Canada, M1X 1B7; (416) 298-5700
 No-Muv Corp., 5801 Phillips Hwy., Jacksonville, FL 32216; (904) 739-3636
 Noise Control Products, Div. Intl. Noise Control, 835 Canterbury Rd., Cleveland, OH 44145-1420; (216) 835-1405
 Nora Rubber Flooring, Freudenberg Bldg. Systems, Inc., 94 Glenn St., Lawrence, MA 01843; (508) 689-0530
 Norix Group, Inc., P.O. Box 639, Batavia, IL 60510; (708) 879-6160
 Norsons Inds., Inc., 57 Mill St., Brooklyn, NY 11231; (718) 522-6060
 Northern Educational Prods., Inc., 3266 S. Dye Rd., Flint, MI 48507; (313) 733-3775
 Northwood Inds., 33233 Central Ave., Union City, CA 94587; (415) 489-1010
 Norton-Blumenthal, Inc., Bulldog Wallcovering, 42-20 12th St., Long Island City, NY 11101; (718) 361-1234
 Norton Inds., Inc., 2239 E. 14th St., Cleveland, OH 44115; (216) 696-1047
 Nova Office Furniture, Inc., 421 W. Industrial Ave., Effingham, IL 62401; (217) 342-7070
See p. 9 for above company's ad.
 Nova-Tech Intl., 531 N. State Rd., Briarcliff Manor, NY 10510; (914) 941-3203
 The Novak Co., Inc., P.O. Box 423, 55 Old Field Point Rd., Greenwich, CT 06830; (203) 661-5101
 Novikoff, 2100 E. Richmond, Fort Worth, TX 76104; (817) 535-0826
 Novitas, Inc., 1657 Euclid St., Santa Monica, CA 90404; (213) 452-7890
 Nucraft Furniture Co., Grand Rapids Facility, 5151 W. River Dr., Comstock Park, MI 49321; (616) 784-6016

O

OFS - Office Furniture By Styline, Styline Inds., P.O. Box 100, Huntingburg, IN 47542; (812) 683-4848
 OJVM Wallcoverings, P.O. Box 0, 4B Marlboro Ind. Park, Marlboro, NJ 07746; (908) 780-3202
 O'Brien Partition Co., Inc., 5301 E. 59th St., Kansas City, MO 64130; (816) 523-7416
 October Co., Inc., 51 Ferry St., East Hampton, MA 01027; (413) 527-9380
 Office Furniture Systems, Styline Inds., P.O. Box 100, Huntingburg, IN 47542; (812) 683-4848
 Office Specialty, 67 Toll Rd., Holland Landing, ON Canada, L0G 1H0; (416) 895-2321
 Office Technologies, Commercial Interiors Corp., 4551 Bloomington Ave. S., Minneapolis, MN 55407; (612) 721-2457
 Ohline Corp., 1930 W. 139th St., Gardena, CA 90249; (213) 327-4630
 Old Hickory Furniture Co., Inc., 403 S. Noble St., Shelbyville, IN 46176; (317) 398-3151
 Old World Moulding & Finishing Inc., 115 Allen Blvd., Farmingdale, NY 11735; (516) 293-1789
 Omalon, E.R. Carpenter Co., Inc., 5016 Monument Ave., Richmond, VA 23230; (804) 359-0800
 Omega Lighting, Div. Emerson Electric Co., 300 Executive Dr., Edgewood, NY 11717-8373
 Omni Intl. Inc., Box 669, Vernon, AL 35592; (205) 695-9173
 On The Level Co., Inc., 1444 Davis Rd., Elgin, IL 60123-1322; (708) 888-8220
 Optimum Ergonomics Ltd., 695 Berry St., Winnipeg, MB Canada, R3H 0S4; (204)-772-0333
 Opto Intl., Inc., 65 E. Palatine Rd., Ste. 215, Prospect Heights, IL 60070; (708) 541-6786
 Orsam Corp., 110 Bracken Rd., Montgomery, NY 12549; (914) 457-4040
 Outlook in Plastics Div., Chem-Tainer Inds., 361 Neptune Ave., North Babylon, NY 11704; (516) 661-8300
 Nina Owen Ltd., 212 W. Superior St., Ste. 202, Chicago, IL 60610; (312) 664-0474

P

PCI/Tandem, Div. of Panel Concepts, L.P., P.O. Box 5054, 6905 Aragon Ct., Buena Park, CA 90622-5054; (714) 521-6222
 PEP Lighting, Powered Emergency Prods., Co., P.O. Box 1037, Brattleboro, VT 05302; (802) 254-6242
 PPG Inds., 1 PPG Pl., Pittsburgh, PA 15272; (412) 434-3131
 PS Decor, Div. Photographic Specialties, 1718 Washington Ave. N., Minneapolis, MN 55411; (612) 522-7741
 PWG (Pritchett Wilson Group), P.O. Box 412, Manlius, NY 13104
 The Pace Collection, Inc., 11-11 34th Ave., Long Island City, NY 11106; (718) 721-8201
 Pace Prints, 32 E. 57th St., New York, NY 10022; (212) 421-3237
 Pacific Carpet Mills Corp., 101 W. 57th St., New York, NY 10019; (212) 489-1393
 Pacific Crest Carpets, 31 Columbia, Aliso Viejo, CA 92656-5108; (714) 831-7955
 Pacific Furn. Mfg. Co., Div. American Seating, 1965 E. Vista Bella Wy., Compton, CA 90220; (213) 774-8300
 Pacific Motif Inc., 800 Union St., Montebello, CA 90640-6523
 Packard Inds., Inc., 1515 U.S. 31 N., Niles, MI 49120; (616) 684-2550
 Palazzetti, Inc., 515 Madison Ave., New York, NY 10022; (212) 832-1199
 Palma Inc., 14 Salter Pl., Bloomfield, NJ 07003; (201) 429-1490
 Panasote, 85 Lincoln Hwy., South Kearny, NJ 07032; (201) 344-1371
 Panel Concepts, L.P./PCI Tandem, Standard Pacific, L.P., P.O. Box C-25100, Santa Ana, CA 92799-5100; (714) 433-3300
 Pantone Listing, 55 Knickerbocker Rd., Moonachie, NJ 07074; (201) 935-5500
 Paoli, Inc., P.O. Box 378, New Albany, IN 47151-0378; (812) 944-9324
See Cover 4 for above company's ad.
 Paragon Architectural Ceramics, 2437 E. 53rd St., Los Angeles, CA 90058; (213) 581-9888
 Parisi, Inc., 3031 Red Lion Rd., Philadelphia, PA 19114-1123; (215) 632-4495
 Patcraft Mills, Queen Carpet Corp., P.O. Box 1087, Industrial Blvd., Dalton, GA 30722-1087; (404) 227-2133
 Patricia Furniture Co., P.O. Box 2353, High Point, NC 27261; (919) 889-6186
 Patrick Carpet Mills, 2937 Maria St., Rancho Dominguez, CA 90221; (213) 631-8631
 Paul Assocs., 42-05 10th St., Long Island City, NY 11101; (718) 784-2244
 Pawling Corp., Standard Products Div., 157 Charles Colman Blvd., Pawling, NY 12564; (914) 855-1005
 Peabody Noise Control, Inc., Interior Systems Div., P.O. Box 655, 6300 Irelan Pl., Dublin, OH 43017; (614) 889-0480
 Peerless Carpet Corp., Commercial/Contract, P.O. Box 944, Place Bonaventure, Montreal, PQ Canada, H5A 1E8; (514) 878-6800
 Peerless Electric Co., 747 Bancroft Way, Berkeley, CA 94710; (415) 845-2760
 Peerless Imported Rugs, 3028 N. Lincoln Ave., Chicago, IL 60657; (312) 525-4876
 Peerless Lighting Corp., P.O. Box 2556, Berkeley, CA 94702; (415) 845-2760
 Pennsylvania Woven Carpet Mills, Inc., 401 E. Allegheny Ave., Philadelphia, PA 19134; (215) 425-5833
 Peter Pepper Products, Inc., 17929 S. Susana Rd., Compton, CA 90221; (213) 979-0815
 Performance Seating, Inc., P.O. Box 901, Doylestown, PA 18901; (215) 822-6366
 Perma-Groove, Inc., P.O. Box 1016, 21365 Hamburg Ave., Lakeville, MN 55044-1016; (612) 469-4961
 PermaGrain Products, Inc., 13 W. 3rd St., Media, PA 19063; (215) 565-1575
 Norman Perry Lamps, P.O. Box 269, 501 W. Green Dr., High Point, NC 27261; (919) 841-5222
 Perstorp Components, 238 Nonotuck St., Florence, MA 01060; (413) 584-2472
 Georg Petersen Furn., Inc., P.O. Box 507, 420A S. Park Ave., Hinsdale, IL 60522-0507; (708) 655-0704
 Peterson Design Furniture, 30962 San Benito Ct., Sammis Business Center, Hayward, CA 94545; (415) 489-5166
 Peterson Prods., Inc., P.O. Box 309, 1 Phillips Rd., Holbrook, MA 02343-0309
 Pfanstiel Hardware Co. Inc., Rte. 52, Jeffersonville, NY 12748; (914) 482-4445
 Phifer Wire Prods., Inc., P.O. Box 1700, Tuscaloosa, AL 35403-1700; (205) 345-2120
 Philadelphia Enameling Works, Inc., P.O. Box 2718, Upper Darby, PA 19082; (215) 734-2200
 Philips Lighting Co., North American Philips Corp., 200 Franklin Sq. Dr., CN 6800, Somerset, NJ 08875-6800; (201) 563-3000
 Phoenix Designs, Herman Miller, Inc., 10875 Chicago Dr., Zeeland, MI 49464; (616) 772-1630
 Photographic Specialties, Inc., P.S. Decor, 1718 Washington Ave. N., Minneapolis, MN 55411; (612) 522-7741
 Picture Peddler, 7332 Laurel Canyon Blvd., North Hollywood, CA 91605; (213) 982-6677
 Pioneer Mfg., Inc., P.O. Box 523, Lemons Mill Rd., Georgetown, KY 40324; (502) 863-9900
 Pioneer Plastics Corp., P.O. Box 1014, One Pionite Rd., Auburn, ME 04211-1014; (207) 784-9111
 Pirelli Indl. Prods. Corp., The Pirelli Group, 300 Franklin W. Burr Blvd., Glenpointe Center E., Teaneck, NJ 07666; (201) 907-0713
 Pittsburgh Corning Corp., 800 Presque Isle Dr., Pittsburgh, PA 15239; (412) 327-6100
 Plan Hold Corp., 17421 Von Karman Ave., Irvine, CA 92714-6293; (714) 660-0400
 Planisol, P.O. Box 1257, 452 Hudson Terr., Englewood Cliffs, NJ 07632; (201) 569-8955
 Plantation Lighting, Inc., P.O. Drawer 2436, Smyrna, GA 30080; (404) 432-0128
 Planter Technology, 999 Independence Ave., Mountain View, CA 94043; (415) 962-8982
 Plastiglide Mfg. Corp., Illinois Tool Works, P.O. Box 427, 2701 W. El Segundo Blvd., Hawthorn 90250; (213) 777-8108
 Playscapes Children's Environments, 30 W. Mifflin, Madison, WI 53703-2558; (608) 251-0238
 Pleion Corp., 1402 E. Chestnut Ave., Santa Ana, CA 92701; (714) 835-9101
 Plymold Seating, Foldcraft Co., 615 Centennial Dr., Kenyon, MN 55946-1290; (507) 789-5111
 Polaroid Museum Replicas, Polaroid Corp., 750 Main St., Cambridge, MA 02139; (617) 577-3333
 Pollack & Assocs., 19 W. 24th St., New York, NY 10010; (212) 627-7766
 Poltronova Intl., Inc., 30-20 Thomson Ave., Ste. 102, IDCNY Center #2, Long Island City, NY 11101; (718) 482-7660
 Polychromic Designs, P.O. Box 354, Bellmore, NY 11710; (516) 643-4227
 Polyplastic Forms Inc., 49 Gazza Blvd., Farmingdale, NY 11735; (516) 249-5011
 Pompeii Furniture, Miami Metal Products, Inc., 255 N.W. 25th St., Miami, FL 33127; (305) 576-3600

Introducing the 5000 Series. Sure to become a National treasure.

National's new 5000 Series is a full line of traditional furniture, echoing classic designs of the past while fulfilling the needs of today's office.

From walnut veneers and a choice of cordovan or dark walnut finishes, to the availability of executive U's, L's and hutches, the 5000 Series is a true blend of elegance and practicality.

Elegant, with handcrafted wood rims and bases, wood moulding and antique brass hardware.

Practical, because wall units can be fully customized to provide complete storage space. Dictation slides are standard. And filing and paper management become simple tasks.

The 5000 Series. A National treasure that's easy to find.



NATIONAL
OFFICE FURNITURE CO.

A Division of Kimball International Marketing, Inc.
1600 Royal Street, Jasper, Indiana 47549
1-800-482-1616 Canada 1-800-635-5812

Circle 32 on reader service card

Porcher, Inc., The Merchandise Mart 13-160, Chicago, IL 60654; (312) 923-0995
Porter Carpet Mills, Inc., P.O. Drawer 688, 25 River Rd., Cartersville, GA 30120; (404) 382-3216
Portfolio Contract Furniture, Inc., 7879 Jackson Rd., Ann Arbor, MI 48103; (313) 426-5000
Poster Originals, Ltd., 330 Hudson St., New York, NY 10013; (212) 620-0522
Pouliot Designs, Inc., 4700 Valley Ind. Blvd., Shakopee, MN 55379; (612) 445-8600
Pulsen Lighting, Inc., 5407 N.W. 163rd St., Miami, FL 33014-6130; (305) 625-1009
Precision Mfg., Inc., 2200 52nd Ave., Lachine, PQ Canada, H8T 2Y6; (514) 631-2110
Preferred Seat Mfg., Co., 1429 Park St., South Plainfield, CT 06106; (203) 951-6993
Remold Corp., P.O. Box 682, Oconomowoc, WI 53006; (414) 569-9044
Prestige Wallcoverings, 1500 Potters Ln., Jeffersonville, IN 47130; (812) 288-4242
Primescape Products, P.O. Box 710, Deerfield, IL 60015; (708) 634-4125
Prince Street Technologies, 36 Enterprise Blvd., Atlanta, GA 30336; (404) 691-0507
Prismatique Designs, Ltd., 265 Davenport Rd., Toronto, ON Canada, M5R 1J9; (416) 961-7333
Pro/File Systems, 6600 W. Armitage Ave., Chicago, IL 60635; (312) 237-4000
Progress Lighting, Erie Ave. & G St., Philadelphia, PA 19134-1386; (215) 219-1200
Project Office Furniture, Inc., 30-20 Thomson Ave., Long Island City, NY 11101; (718) 729-2880
Pronto Chair, 2599 Crumb Rd., Walled Lake, MI 48088; (313) 669-0940
Putnam Rolling Ladder Co., Inc., 32 Howard St., New York, NY 10013; (212) 226-5147

Q

Quaker Fabrics, 941 Grinnel St., Fall River, MA 02721; (508) 678-1951
Quartet Mfg., 5700 Old Orchard Rd., Skokie, IL 60077; (708) 965-0600
See p. 45 for above company's ad.
Quoizel, 325 Kennedy Dr., Hauppauge, NY 11788; (516) 273-2700

R

RAC Contract Furnishings, Medicalogs, Inc., P.O. Box 489, Coffeyville, KS 67337; (316) 251-3340
The RCA Rubber Co., 1833 E. Market St., Akron, OH 44305-0240; (216) 784-1291
RJF Intl. Corp., Koroseal Wallcoverings, 3875 Embassy Pkwy., Akron, OH 44333; (216) 668-7600
RPI Designs, 7079 Peck Rd., Marlette, MI 48453; (517) 635-7465
R.S. Furniture, Inc., 395, rue Ste. Croix, Montreal, PQ Canada, H4N 2R6; (514) 747-1171
R-Way Furniture Co., Inc., P.O. Box 718, 740 S. Commerce, Sheboygan, WI 53082-0718; (414) 457-4833
Raceway Components, Inc., P.O. Box 1640, River St. Branch, Paterson, NJ 07544
The Radix Corp., P.O. Box 369, One Washington Ave., Pembina, ND 58271; (204) 661-2273
Rainbow Contract, Div. Vanguard Studios, Inc., P.O. Box C4521, 12250 Montague St., Pacoima, CA 91333-4521; (818) 246-8852
Ram Products Co., 1111 N. Centerville Rd., Sturgis, MI 49091; (616) 651-9351
Ramstone, Advanced Design Technologies, 2504 Camino Entrada, Santa Fe, NM 87505; (505) 473-9419
Rayner Design, 79 E. Bayard St., Seneca Falls, NY 13148; (315) 568-4226
Rectical Foam, P.O. Box 1915, Morristown, TN 37877; (615) 587-4470
Redco Mfg., LHL, Inc., P.O. Box 1608, 1601 Madison S.E., Grand Rapids, MI 49501; (616) 245-1116
Reece Galleries, Inc., 24 W. 57th St., New York, NY 10019; (212) 333-5830
Reeve Co., P.O. Box 276, Pico Rivera, CA 90660; (213) 723-4791
Reff, Inc., The Knoll Group, 1000 Arrow Rd., Weston, ON Canada, M9M 2Y7; (416) 741-5453
Reggiani USA Inc., Illumination, 65 River Rd., New Windsor, NY 12550; (914) 565-8500
Rejuvenation Lamp & Fixture Co., 901-I N. Skidmore, Portland, OR 97217; (503) 249-0774
Reliance Upholstery Supply Co., Inc., 137 E. Alondra Blvd., Gardena, CA 90247; (213) 321-2300
Remanufactured Business Furn., RBF, 5055 Natural Bridge, Saint Louis, MO 63115; (314) 383-7003
Reneer Films Corp., Goodyear Tire & Rubber Co., P.O. Box 429, Auburn, PA 17922-0429; (717) 366-1051
Ron Rezek Lighting, 4200 Sepulveda Blvd., Culver City, CA 90230-4709; (213) 836-1572
Richards-Wilcox, AB-Electrolux, 600 S. Lake St., Aurora, IL 60506; (708) 897-6951
Richardson Seating Corp., 2545 W. Arthington St., Chicago, IL 60612; (312) 829-4040
Richmond Carpet Mill, Inc., P.O. Box 669, Hackett Mill Rd., Rte. 1, Ringgold, GA 30736; (404) 935-3829
Richmond Textiles, Inc., 900 N. Franklin, Ste. 306, Chicago, IL 60610; (312) 944-8787
Rightway, Inc., Sullivan Group, Inc., 2701 W. 15th St., Ste. 132, Plano, TX 75075; (214) 867-7961
Ring King, Hon Inds., P.O. Box 599, 2210 Second Ave., Muscatine, IA 52761-0599
Ro-Tile, Inc., 1615 S. Stockton St., Lodi, CA 95240; (209) 334-1380
Robbins, Inc., 4777 Eastern Ave., Cincinnati, OH 45226; (513) 871-8988
H.H. Robertson Co., 400 Holiday Dr., Pittsburgh, PA 15220; (412) 928-7500
Rockland Mills Inc., P.O. Box 17293, Baltimore, MD 21203; (301) 522-2505
Rodeo Carpet Mills, 1550 S. Maple Ave., Montebello, CA 90640; (213) 728-1518
Rodolph, Inc., P.O. Box 1249, Sonoma, CA 95476; (707) 935-0316
Roffman Assocs., 2625 Mitchell Ave., Allentown, PA 18103; (215) 797-8550
Roppe Corp., 1602 N. Union St., Fostoria, OH 44830; (419) 435-8546
Ben Rose Ltd., G&T Inds., 3415 Eastern Ave., S.E., Grand Rapids, MI 49508; (616) 247-1444
RoseJohnson, La-Z-Boy Chair Co., 1111 Godfrey Ave., S.W., Grand Rapids, MI 49503; (616) 246-0246
Rosemount Office Systems Inc., Emerson Electric Co., 21785 Hamburg Ave., Lakeville, MN 55044-9035; (612) 469-4416
See p. 23 for above company's ad.
Rovergarden/USA, 4353 Brandy Rd., Greensboro, NC 27407-9741
Roxter Corp., 10-11 40th Ave., Long Island City, NY 11101; (718) 392-5060
Royal Haeger Lamp Co., Contract Sls. Office, 1300 W. Piper, McComb, IL 61455-0218
Royal Lounge Co., Inc., 30 Elm St., West Haven, CT 06516; (203) 934-1000
Royal Seating Corp., 1110 Industrial Blvd., Cameron, TX 76520; (817) 697-6421
Rudd Intl., Textiles Div., 13934-44 Park Center Rd., Renaissance Park, Herndon, VA 22071; (703) 471-9140
Rudd Intl. Corp., 13434-44 Park Center Rd., Herndon, VA 22071; (703) 471-9140
Rulon Co., CRF Inds., P.O. Box 288, 18 Cassell Rd., Souderton, PA 18964; (215) 723-1106
Russ Bassett Co., P.O. Box 249, 8189 Byron Rd., Whittier, CA 90608; (213) 945-2445

S

S&S Contract Furn. Inc., Box 173, Rte. 1, Marquand, MO 63655; (314) 783-5434
S&S Mills, Inc., P.O. Box 1568, Dalton, GA 30722-0568; (404) 277-3677
SICO Mfg. Co., P.O. Box 1169, 7525 Cahill Rd., Minneapolis, MN 55440; (612) 941-1700
SM Automatic, 10301 Jefferson Blvd., Culver City, CA 90232; (213) 559-6405
SMED Mfg., Inc., 4315 54th Ave., S.E., Calgary, AB Canada, T2C 2A2; (403) 279-1400
SPI Lighting, Inc., P.O. Box 635, 10400 N. Enterprise Dr., Mequon, WI 53092; (414) 242-1420
SW Textiles, Shelby Williams Inds., Inc., P.O. Box 1028, 5303 E. Tennessee Dr., Morristown, TN 37816-1028; (615) 586-7000
Safco Products, 9300 W. Research Center Rd., New Hope, MN 55428; (612) 536-6700
Sainberg & Co., Inc., P.O. Box 49, 63-20 Austin St., Rego Park, NY 11374; (718) 897-7000
See p. 5 for above company's ad.
St. Timothy Chair Co., Div. Classic Leather, Inc., P.O. Box 2427, Hickory, NC 28603; (704) 322-
Salem Carpets, P.O. Box 220, Ringgold, GA 30736; (404) 935-2241
Salman, Inc., 2440 Artesia Ave., Fullerton, CA 92633; (714) 994-0990
Samsonite Furn. Co., Commercial Products Div., P.O. Box 189, Samsonite Blvd., Murfreesboro, TN 37133-0189; (615) 893-0300
Sanford Corp., 2740 Washington Blvd., Bellwood, IL 60104; (708) 547-6650
Santa Barbara Designs, P.O. Box 90610, Santa Barbara, CA 93190; (805) 965-3071
Saturn Office Furniture, Hespeler Craft Inds., 2450 Anson Dr., Mississauga, ON Canada, L5S 1A1; (416) 677-4300
Sauder Mfg. Co., Sauder Woodworking Co., 600 Middle St., Archbold, OH 43502; (419) 446-9300
Sawtelle Textiles, Ltd., Pendleton Woolen Mills/Dorr Woolen Co., 1020 Springfield Ave., Mountainside, NJ 07092; (201) 654-7947
Scalony Carpet Co., Inc., 979 3rd Ave., New York, NY 10022; (212) PL5-7100
Scalamandre, 300 Trade Zone Dr., Ronkonkoma, NY 11779; (516) 467-8800
Scan Contract Intl., Labofa, 7075 Redwood Blvd., Novato, CA 94945; (415) 898-7666
Scangift Ltee., 227 E. Brunswick Blvd., Pte. Clair, Montreal, PQ Canada, H8Z 2B9; (514) 694-1000
Schmidt America, Ltd., P.O. Box 2764, 2349 English Rd., High Point, NC 27261; (919) 884-5005
Schneider Banks, 2551 Farrington St., Dallas, TX 75207; (214) 631-1211
H. Schreiber Co., R.R. #2, Red Lion, PA 17356; (717) 244-3625
See p. 106 for above company's ad.
F. Schumacher & Co., Inc., Schumacher Contract, 79 Madison Ave., New York, NY 10016; (212) 213-7900
Scope Furniture, Ltd., 407 W. 13th St., New York, NY 10014; (212) 243-0488
The Scott Group, 5701 S. Division, Grand Rapids, MI 49548; (616) 561-6400
J. Robert Scott & Assocs., Inc., 5900 Blackwelder St., Culver City, CA 90232; (213) 659-4910
Scott Machine Development Corp., P.O. Box 88, Rte. 206, Walton, NY 13856; (607) 865-6511
Scott Sign Systems, Inc., P.O. Box 1047, Tallvest, FL 34270; (813) 355-5171
Scout Contemporary Design, Inc., P.O. Box 901, Doylestown, PA 18901; (215) 822-6366
Seabrook Wallcoverings, Inc., P.O. Box 22597, 1325 Farmville Rd., Memphis, TN 38122; (901) 320-3500
Sealey Furn. of Maryland, 181 Overlook Ave., Great Neck, NY 11021; (516) 773-4357
Sealy Furn., The Ohio Mattress Co., P.O. Box 328, #1 Industrial Park Rd., Springdale, AR 72782; (501) 751-7417
Seating Products, 8700 Mettler St., Los Angeles, CA 90003; (213) 778-9111
Seating Systems Intl., Inc., 72 St. Ledger St., Kitchener, ON Canada, N2H 6R4; (519) 745-2844
Selby Furniture Hardware Co., Inc., 321 Rider Ave., Bronx, NY 10451; (212) 993-3700
Selex Contract Carpets, Galaxy Carpet Mills Inc., Industrial Blvd., Chatsworth, GA 30705; (404) 695-9611
Selkate, 4801 Massachusetts Ave., N.W., Ste. 400, Washington, DC 20016; (202) 895-1676
Sellers & Josephson, Shelby Williams Inds., Inc., 335 Chestnut St., Norwood, NJ 07648; (201) 767-6977
Sempatat Inc., 45 Seawall Rd., Rancho Palos Verde, CA 90274; (213) 541-8413
Sentinel Lighting, Airey Thompson Co., 3653 Sierra Pine Ave., Los Angeles, CA 90023; (213) 264-1533
Sequel Industries, Inc., 101 The Queensway W., 4th Fl., Mississauga, ON Canada, L5B 2P7; (416) 566-8550
Serta, Inc., 2800 River Rd., Des Plaines, IL 60018; (708) 699-9300
Serta Mattress Co., Div. of Sleepmaster Products Co., Inc., 280 Wilson Ave., Newark, NJ 07102; (201) 589-4800
Sewelson's Carpets Intl., 8687 Melrose Ave., Ste. G-880, Pacific Design Center, Los Angeles, CA 90069; (213) 652-7521
Shafer Commercial Seating, Inc., 4101 E. 48th Ave., Denver, CO 80216; (303) 322-7792
Sharpe Nichols, 6452 E. Fulton St., Ada, MI 49301; (616) 676-5960
Shaw Commercial Carpets, Shaw Inds. Inc., P.O. Drawer 2128, Dalton, GA 30722-2128; (404) 278-3812
Shaw-Walker Co., P.O. Box 209, Muskegon, MI 49443; (616) 755-2270
Shelby Williams Inds., Inc., P.O. Box 1028, Morristown, TN 37816-1028; (615) 586-7000
Shepherd Products U.S. Inc., 203 Kerth St., Saint Joseph, MI 49085; (616) 983-7351
Sherwin Williams Stores Group, 101 Prospect Ave., Cleveland, OH 44115; (216) 566-2340
The Sherwin-Williams Co., Chemical Coatings Div., 11541 S. Champlain Ave., Chicago, IL 60628; (312) 821-3000
Shield Source, Inc., 56 N. Kolb, Ste. 176, Tucson, AZ 85715; (602) 529-1001
Ship'N Out Co., RD 6 Rte. 22, Brewster, NY 10509; (914) 278-6878
Sign Technologies, 285 W. Broadway, New York, NY 10013; (212) 226-1210
Signage Designworks, 2600 Gross Point Rd., Evanston, IL 60201-4931
Signature Office Furniture, Inc., 6033 S. Central Ave., Los Angeles, CA 90001; (213) 233-4132
Signets, Inc., 7280 Ind. Park Blvd., Mentor, OH 44060; (216) 946-8676
Signtex Inc., Box 19C, Rte. 2, Grasonville, MD 21638; (301) 827-9696
Silent Gliss USA, Inc., P.O. Box 405, 4060 Bay Creek Church Rd. S.W., Loganville, GA 30249; 466-4811
See p. 85 for above company's ad.
Silent Sound Systems, P.O. Box 2476, Grand Rapids, MI 49501-2476; (616) 791-1994
Simonton Inds., Inc., 11190 Arrow Rte. #B, Rancho Cucamonga, CA 91730

plex Ceiling Corp., 260 Walsh Dr., Parsippany, NJ 07054; (201) 402-8474
 plex Truss Systems Inc., 1221 Wrstpark Dr., #201, Little Rock, AR 72204; (501) 664-1273
 air Wallcoverings Fabric & Paint, 6100 S. Garfield Ave., Los Angeles, CA 90040;
 (213) 724-5000
 ol of America, Inc., 167 University Pkwy., Pomona, CA 91768; (714) 594-1423
 craft, Inc., 40-25 Crescent St., Long Island City, NY 11101; (718) 729-4900
 atic, 6219 Randolph St., Los Angeles, CA 90040; (213) 721-1000
 O-Pedic-Dyn Corp., 285 Palisade Ave., Cliffside Park, NJ 07010; (201) 945-6662
 Slidex Corp., 78 Pitney Rd., Lancaster, PA 17602; (717) 295-1444
 n Furn. Co., 1201 Industrial Ave., Holland, MI 49423; (616) 392-7101
 ander Smith Carpet, 1755 The Exchange, Atlanta, GA 30339; (404) 955-4002
 th & Watson, 305 E. 63rd St., New York, NY 10021; (212) 355-5615
 th Metal Arts Co. Inc., 1721 Elmwood Ave., Buffalo, NY 14207-2480; (716) 873-3083
 th System Mfg. Co., P.O. Box 64515, Saint Paul, MN 55164; (612) 482-0260
 p View Architectural Signage, L.M. Silverman Design, 55 Division St., San Francisco, CA 94103;
 (415) 864-4567
 der Furniture, Ltd., 87 Colville Rd., Toronto, ON Canada, M6M 2Y6; (416) 247-6285
 R-Veil, Inc., 135 E. 144th St., Bronx, NY 10456-5435; (212) 665-9200
 te Solar Greenhouses, Inc., 1145 Bronx River Ave., Bronx, NY 10472; (212) 842-4441
 ndcraft Systems, Inc., P.O. Box 319, Rte. #3, Petit Jean Mountain, Morrilton, AR 72110-9532;
 (501) 727-5476
 thern Metal Inds., FEI, P.O. Box 219, Ringgold, GA 30736; (404) 935-4024
 thern Office Services, Inc., P.O. Box 56212, Little Rock, AR 72215-6212; (501) 225-5449
 veran Fabrics Corp., 212 5th Ave., New York, NY 10010; (212) 686-2006
 emakers, Inc., div. Extend Office Systems, Inc., Foot of Cropsy Ave., Brooklyn, NY 11224;
 (212) 996-0700
 emaster Lighting, Garcy Corp., 1400 N. 25th Ave., Melrose Park, IL 60160; (708) 345-2500
 emaster Systems, Div. of Reflector Hardware Corp., 1400 N. 25th Ave., Melrose Park, IL
 60160; (708) 345-2500
 cesaver Corp., 1450 Janesville Ave., Fort Atkinson, WI 53538; (414) 563-6362
 ndex U.S.A., P.O. Box 1891, 1857 Walnut St., Allentown, PA 18105; (215) 434-9889
 njer Brothers, 1160 N. Howe St., Chicago, IL 60610; (312) 664-2900
 njer Sign Corp., 189 Chrystie St., New York, NY 10002; (212) 473-2507
 ulding Lighting, Inc., Sub. of Hanson, 1736 Dreman Ave., Cincinnati, OH 45223; (513) 541-3486
 'built, 33 Kings Hwy., Orangeburg, NY 10962; (914) 365-2500
 ctrums of Light, 2628 Washington Blvd., Saint Louis, MO 63103; (314) 533-0002
 neybeck Enterprises Ltd., 405 N. French Rd., Amherst, NY 14120; (716) 691-2840
 nge Cushion, Inc., 902 Armstrong St., Morris, IL 60450; (815) 942-2300
 rt Seating Co., Inc., P.O. Box 449, 1540 Chestnut St., Emmaus, PA 18049-0449; (215) 967-5450
 adling Intl., P.O. Box 639, Hwy. 11 N., Trussville, AL 35173; (205) 655-7424
 p. 000 for above company's ad.
 nger-Penguin, Inc., P.O. Box 199, Mount Vernon, NY 10550; (914) 699-3200
 ngs Inds., Ultrasuede Brand Fabrics, 104 W. 40th St., 4th Fl., New York, NY 10018;
 (212) 556-6422

Stafast Products, Inc., 505 Lake Shore Blvd., Painesville, OH 44077; (216) 357-5546
 Staff Lighting Corp., P.O. Box 1020, Rte. 9W N., Highland, NY 12528; (914) 691-6262
 Stageright Corp., P.O. Box 208, Clare, MI 48617; (517) 386-7393
 Stakmore Co., Inc., Elm St., Owego, NY 13827; (607) 687-1616
 Stamco, P.O. Box 2085, 420 S. Ballinger, Fort Worth, TX 76113; (817) 332-8311
 Tiffany Stand & Furniture Co., 9666 Olive Blvd., Saint Louis, MO 63132; (314) 991-1700
 Standard Desk Bus. Furniture, Joyce Furniture Inc., 1000, Blvd. St. Martin, ouest, Laval, PQ
 Canada, H7S 1M7; (519) 663-3030
 Starfire Lighting, Inc., 317 St. Pauls Ave., Jersey City, NJ 07306; (201) 656-7888
 Stark Carpet Corp., 979 3rd Ave., New York, NY 10022; (212) 752-9000
 States Inds., Inc., P.O. Box 7037, Eugene, OR 97401; (503) 688-7871
 Statesville Chair Co., Classic Leather Inc., P.O. Box 245, Hwy. 90 E, Hiddenite, NC 28636;
 (704) 632-1800
 Steelcase, Inc., P.O. Box 1967, 901 44th St., S.E., Grand Rapids, MI 49508; (616) 247-2710
 See pp. 6-7 for above company's ad.
 Steeltech Electropainting Inc., 1705 W. 32 Pl., Hialeah, FL 33012; (305) 434-4400
 Steil, Inc., 4710 44th St., Grand Rapids, MI 49512; (616) 940-0140
 Sterling Plastics, Sanford Corp., Sheffield St., Mountainside, NJ 07092; (201) 233-7600
 Stiffel Co., 700 N. Kingsbury St., Chicago, IL 60610; (312) 664-9200
 Stroceira, Ltd., 1422 S. Allec St., #C, Anaheim, CA 92805; (714) 535-8285
 Stone Art Designs, 2 Henry Adams St., #489, San Francisco, CA 94103; (415) 863-8389
 Storval Intl., Inc., P.O. Box 250, 1000 Olympic Dr., Pembroke, ON Canada, K8A 6X5;
 (416) 598-0716
 Stow & Davis, Steelcase, Inc., P.O. Box 2608, Grand Rapids, MI 49501; (616) 246-4000
 Stratford Hall, Inc., 459 S. Calhoun St., Fort Worth, TX 76104; (817) 332-1465
 Stratton Commercial Carpets, Division of Shaw Inds., Inc., P.O. Drawer 2128, 616 E. Walnut Ave.,
 Dalton, GA 30720; (404) 278-3812
 StretchWall Prods., Inc., 42-03 35th St., Long Island City, NY 11101; (718) 729-2020
 Stroheim & Romann Inc., 31-11 Thomson Ave., Long Island City, NY 11101; (718) 706-7000
 Structural Concepts Corp., 17237 Van Wagoner Rd., Spring Lake, MI 49456; (616) 846-3300
 John Stuart Intl., 979 3rd Ave., New York, NY 10022; (212) 421-1200
 Stylex Business & Institutional Furniture, P.O. Box 38, Delanco, NJ 08075; (609) 461-5600
 Stylmark, P.O. Box 32008, Minneapolis, MN 55432; (612) 574-7474
 Suede-Tex, 245 Newtown Rd., Plainview, NY 11803; (516) 249-7466
 Summit Furniture, Inc., Four S, P.O. Box S, Carmel, CA 93921; (408) 324-4401
 Summit Inds., P.O. Box 266, Commerce, TX 75428; (214) 886-3192
 Summitville Tiles, Inc., P.O. Box 73, Summitville, OH 43962; (216) 223-1511
 Sun-Aire, Mallin Co., 2650 Leonis Blvd., Los Angeles, CA 90058; (213) 585-3533
 Sun Country Oak Co., 1557 Cota Ave., Long Beach, CA 90813; (213) 435-3085
 Sunbelt Decor Inc., 525 Partee St., Magnolia, AR 71753; (501) 234-7676
 Sunbilt Solar Products by Sussman, Inc., 109-10 180th St., Jamaica, NY 11433; (718) 297-6040
 Sunburst Intl., Div. Metal Tech, Inc., 7635 W. Second Ct., Hialeah, FL 33014-4305; (305) 823-3480

- Silky smooth operation due to built-in speed control mechanism.
- A stop-control allows you to set one or several blinds to stop at a predetermined height, accurately... always.
- Available with soft uncoated Trevira® Polyester fabrics in two different weights and over 50 colors, or with Sunscreen fabrics.
- Covered by a five-year warranty.

One of many systems for better window treatment.

Silent Gliss USA, Inc.

Loganville, GA
 Tel. (404) 466-4811
 Toll free 1 (800) 241-2217

SYSTEM

4200

Speed Controlled
 Roller Blind



Suncraft Mills, Carriage Inds., Inc., P.O. Box 12542, S. Industrial Blvd., Calhoun, GA 30701; (404) 629-7876

Sunroc Corp., Rte. 452, Glen Riddle, PA 19037; (215) 459-1100

Sunwall of America, Borden, Inc., 2925 Courtyards Dr., Norcross, GA 30071-1555; (404) 447-5212

Superba Caster Corp., 7503 N. Caldwell, Niles, IL 60648; (708) 647-0027

Superior Chaircraft, JSJ Seating Corp., P.O. Box 725, 1 Indl. Park, Belton, TX 76513; (817) 939-3517

Superior Electric, Co., 383 Middle St., Bristol, CT 06010; (203) 582-9561

Superior Furn., Knollwood Furn. Design Inc., 202 N. Delaware St., Nappanee, IN 46550; (219) 773-7711

Supreme Equipment & Systems Corp., 4901 1 Ave., Brooklyn, NY 11232; (718) 965-0100

Suspa, Inc., 3970 Roger B. Chaffee Dr. S.E., Grand Rapids, MI 49548-3497; (616) 241-4200

Swan Brass Beds, 1955 E. 16th St., Los Angeles, CA 90021; (213) 748-5315

Swedeline Intl., Inc., 26651 Cabot Rd., Laguna Hills, CA 92653; (714) 582-1916

Swivelier Co., Inc., 33 Rte. 304, Nanuet, NY 10954-2988; (914) 623-3471

Sylvan Designs, 8921 Quartz Ave., Northridge, CA 91324; (818) 998-6868

Syma Systems, Inc., 1880 Princeton Ave., Lawrenceville, NJ 08648; (609) 393-1900

Syme & Assocs., 2062 Trans Canada Hwy., Dorval, PQ Canada, H9P 2N4; (514) 685-1865

SynFin Inds., A TSG Co., 1400 Welsh Rd., North Wales, PA 19446; (215) 628-2000

System Seating, Inc., 4147 W. Ogden Ave., Chicago, IL 60623; (312) 277-9400

System 2/90, 5510 33rd St., S.E., Grand Rapids, MI 49512; (616) 949-4310

Systems Installations, Co., 446 Grandville Ave., S.W., Grand Rapids, MI 49503; (616) 459-7293

Systems Mfg. Corp., P.O. Box 343, 13 Broad St., Binghamton, NY 13902; (607) 723-6344

Technichair Corp., 140 Highland St., Port Chester, NY 10573; (914) 937-0333

Techniques-in-Wood, Eltrex Inds. Inc., 8 Cairn St., Rochester, NY 14611; (716) 328-3800

Technolite Inc., 1802 1st St., San Fernando, CA 91340; (818) 365-5118, 365-9358

Techtonic Corp., P.O. Box 264, 2315 Parview Rd., Middleton, WI 53562; (608) 836-7717

Tectum, Inc., P.O. Box 920, 105 S. 6th St., Newark, OH 43055; (614) 345-9691

Tekna Design Group, P.O. Box 849, Belmont, CA 94002; (415) 593-1410

Teknion Furniture Systems, Inc., 1150 Flint Rd., Downsview, ON Canada, M3J 2J5; (416) 661-3

Telescope Casual Furniture, Inc., Church St., Granville, NY 12832; (518) 642-1100

Telkee, Inc., Sunroc Corp., Rte. 452, Glen Riddle, PA 19037; (215) 459-1100

Tella Systems, Inc., Patella Inds. Inc., 161 Stirling Ave., La Salle, PQ Canada, H8R 3P3; (514) 364-0511

Tempo-Text Fabrics, Inc., P.O. Box 82816, Oklahoma City, OK 73148; (405) 232-2633

Tepromark Intl., Inc., 206 Mosher Ave., Woodmere, NY 11598; (516) 569-4533

Terra Furniture, Inc., 17855 Arenth Ave., City of Industry, CA 91748; (818) 912-8523

Texwood Furniture Corp., P.O. Box 6280, Austin, TX 78762; (512) 385-3323

ThermaSol, Ltd., ThermaSol Plz., Leonia, NJ 07605; (201) 947-6222

Thomas & Betts Co., Electrical Division, 1001 Frontier Rd., Bridgewater, NJ 08807; (908) 685-

Jim Thompson Thai Silk, P.O. Box 1249, Sonoma, CA 95476; (707) 935-0316

Thonet, Shelby Williams Inds., Inc., P.O. Box 5900, 403 Meacham Rd., Statesville, NC 28677; (704) 878-2222

Thortel Fireproof Fabrics, Inc., Interspec Div., P.O. Box 172, Allenwood, NJ 08720; (201) 938-4

The Thrasher Group, Inc., 2201 Van DeMan St., Holabird Indl. Park, Baltimore, MD 21224-6695 (301) 633-6980

3M Co., Scotchguard Div., 3M Center, Saint Paul, MN 55101; (612) 723-1110

Thybonny Wallcoverings, 3720 N. Kedzie Ave., Chicago, IL 60618; (312) 463-3005

Tibbet, Inc., P.O. Box 2266, 155 S. Superior St., Toledo, OH 43603; (419) 244-9558

Tiffany Stand & Furniture Co., 1015 Corporate Sq., Saint Louis, MO 63132; (314) 991-1700

Tile Group Italia, 2777 E. Old Higgins Rd., Elk Grove Village, IL 60007; (708) 439-6644

Times Square Lighting, Industrial Park, Rte. 9W, Stony Point, NY 10980-1904; (914) 947-3034

Toli Intl., 55 Mail Dr., Comack, NY 11725; (516) 864-4343

Toltec Fabrics, Inc., 295 5th Ave., New York, NY 10016; (212) 684-2380

Topline Interior Corp., 1860 Carson St., #104, Torrance, CA 90501; (213) 782-0515

Topsiders, Inc., 11325 Reed Hartman Hwy., Ste. 120, Cincinnati, OH 45241; (513) 489-7770

Toronto Design Center, 160 Pears Ave., Toronto, ON Canada, M5R 1T2; (416) 928-0621

Tradewinds Outdoor Furniture Corp., 16301 N.W. 15th Ave., Sunshine State Ind. Park, Miami, FL 33169; (305) 624-4411

Transwall Corp., 143 Pennsylvania Ave., Malvern Ind. Pk., Malvern, PA 19355; (215) 647-3040

Treasure Garden, 13401 Brooks Dr., Baldwin Park, CA 91706; (818) 814-0168

Trendler Metal Prods., 1750 S. Kilbourn, Chicago, IL 60632; (312) 762-3300

Trendway Corp., P.O. Box 9016, 13467 Quincy St., Holland, MI 49422-9016; (616) 399-3900

Tri-Guards, Inc., 953 Seton Ct., Wheeling, IL 60090

Tri-Mark/Tulip, 1215 Germantown Ave., Philadelphia, PA 19122; (215) 765-7100

Triarch Inds., 10605 Stebbins Cir., Houston, TX 77043; (708) 537-8444

T

TSAO/C.L.S., 31 Grove St., New Canaan, CT 06840; (203) 966-9559

TSG Inc., Synfin Div., 1400 Welsh Rd., North Wales, PA 19454; (215) 628-2000

See p. 86 for above company's ad.

Tab Products Co., 1400 Page Mill Rd., Palo Alto, CA 94304; (415) 852-2400

Tables Unlimited, Plasto Mfg. Co., P.O. Box 369, 10 Factory St., Goffstown, NH 03045; (603) 497-4161

Tami Intl. Corp., 2485-A North Airport Rd., Fort Myers, FL 33907; (813) 936-8200

Tapestries, Ltd., 710 N. Elm St., High Point, NC 27262; (919) 883-9864

Tarkett, Inc., P.O. Box 264, 800 Lanidex Plz., Parsippany, NJ 07054; (201) 428-9000

Tasso, 1239 E. Newport Ctr. Dr., Ste. 118, Deerfield Beach, FL 33442; (305) 429-3883

Tate Access Floors, Inc., P.O. Box 278, Jessup, MD 20794; (301) 799-4200

Tavola Intl., 15438 Ventura Blvd., Sherman Oaks, CA 91403; (818) 783-1357

Taylor Chair Co., The Taylor Companies, 75 Taylor St., Bedford, OH 44146; (216) 232-0700

Taylor Desk Co., The Taylor Companies, 11020 Santa Fe Ave., Lynwood, CA 90262; (213) 636-1838

Tech Lighting, 2542 N. Elston, Chicago, IL 60647; (312) 486-6464

THINK OF US AS "THE CONTRACT FABRIC FINISHER!"

BACKCOATINGS: Spray, knife or roller applications with acrylic latex, SBR rubber, speciality polymers. Conductive backings and wallcovering backings.

STAIN AND SOIL REPELLENTS: Scotchgard®, Teflon®, solvent and aqueous applications.

FLAME RETARDANTS: Backcoatings, impregnations, and laminations with certificates of compliance.

LAMINATIONS: Fabric to paper, foam, foil, woven, nonwoven, knitted, clear films, wallpaper, specialty laminations, five web combinations.

WATERPROOFING: Durable solvent and aqueous applications.

FABRIC STABILIZATIONS: Backcoatings and impregnations with slitting and trimming for vertical blinds, furniture inserts, casements.

SPECIALTY CHEMICAL APPLICATIONS: Softening, stiffening, deodorizing, anti-microbial, anti-croaking, anti-static applications.

MOLDABLE AND HEAT SEALABLE FABRIC TREATMENTS: Specialty coatings impregnations and laminations for thermo-formable "curved-surface" products.

MECHANICAL FINISHING SERVICES: Shrink, frame, decate, sponge, puff, press, calender, nap, needle-punch, wash, examine, measure, trim.



1400 Welsh Road, North Wales, PA 19454 • (215) 628-2000

SYNTHETICS FINISHING

515 23rd Street, SW, P.O. Box 2141, Longview, NC 28603 • (704) 328-5522

Circle 39 on Reader Service Card

Craft Corp., 970 Emerson Rd., Traverse City, MI 49684; (616) 941-4349
ble R Inds. Inc., 13140 N.W. 45 Ave., Opa Locka, FL 33054; (305) 685-6521
ps in Resin, 3595 Lawson Blvd., Oceanside, NY 11572; (516) 764-2606
pic Craft Aluminum Furniture Mfrs., 4251 S. Pine Ave., Ocala, FL 32671; (904) 368-6993
pitone Furniture Co., Inc., P.O. Box 3197, Sarasota, FL 34230; (813) 355-2715
sby Inc., 81 Peachtree Park Dr., Atlanta, GA 30309; (404) 351-4400
y Trakliting, Jac Jacobsen Inds., 14625 E. Clark Ave., City of Industry, CA 91746;
(818) 336-4511
ular Specialties Mfg., Inc., 13011 S. Spring St., Los Angeles, CA 90061; (213) 515-4801
hy, 42 St. Albans Pl., Chatfield, MN 55923; (507) 867-4280

xminster, Inc., P.O. Box 877, 1856 Artistry Ln., Greenville, MS 38702-0877; (601) 332-1581
Ceramic Tile Co., 10233 Sandyville Rd. SE., East Sparta, OH 44626; (216) 866-5531
G Corp., United States Gypsum Co., 101 S. Wacker Dr., Chicago, IL 60606; (312) 606-4523
G Interiors, Inc., 101 S. Wacker Dr., Chicago, IL 60606; (312) 606-4000
Modular Carpet, 6536 28th St., S.E., Grand Rapids, MI 49506; (616) 949-6342
Seating Products, Inc., 4165 Silver Star Rd., Orlando, FL 32808; (407) 299-4020
Vinyl & Carpet Mfg. Corp., P.O. Box 92209, Houston, TX 77206; (713) 697-7741
ner Textile Corp., 3750 Biscayne Blvd., Miami, FL 33137; (305) 576-1310
for, Inc., 3030 Thomson Ave. IDCNY, Long Island City, NY 11101
ka Vae, USA, 33 Kings Hwy., Orangeburg, NY 10962; (914) 365-2500
on Carbide Intermediate, 39 Old Ridgebury Rd., Dept. K-1476, Danbury, CT 06817;
(203) 794-2000
quely Australian Corp., Inc., 8687 Melrose Ave., Space G782, Pacific Design Ctr., W. Hollywood,
CA 90069; (213) 854-6100
royal Engineered Prods., 1 Sarasota Tower, Ste. 900, 2 N. Tamiami Trail, Sarasota, FL 34236;
(813) 361-2115
strut Corp., 35660 Clinton St., Wayne, MI 48184; (313) 721-4040
strut Space Frame Systems, Inc., Unistrut Corp., 45081 Geddes Rd., Canton, MI 48188;
(313) 397-0019
ted Ceramic Tile, 156 5th Ave., New York, NY 10010; (212) 691-3600
ted Ceramic Tile, 923 Motor Pkwy., Hauppauge, NY 11788; (516) 582-3300
ted Chair Co., P.O. Box 96, 114 Churchill Ave. NW, Leeds, AL 35094; (205) 699-5181
e pp. 66-67 for above company's ad.
ted Lighting & Ceiling Corp., 513 Independent Rd., Oakland, CA 94621; (415) 569-6700
ted Metal Receptacle Corp., 14th & Laurel Sts., Pottsville, PA 17901; (717) 622-7715
ted Mktg., Inc., Howard Products. Co., P.O. Box 870, 14th & Laurel Sts., Pottsville, PA
17901-0870; (717) 622-7715
ted Technical Prods., Inc., 960 Turnpike St., Canton, MA 02021; (617) 821-1752

United Technologies, Engineered Systems Div., 9795 Crosspointe Blvd., Ste. 190, Indianapolis, IN
46256; (317) 842-5671

See p. 107 for above company's ad.

Unitec Inds. Inc., 6611 W. North Ave., Oak Park, IL 60302; (708) 524-0664

V

VPI Floor Prods., P.O. Box 451, Sheboygan, WI 53081; (414) 458-4664

See p. 107 for above company's ad.

Valli & Colombo, P.O. Box 245, Duarte, CA 91010; (818) 359-2569

Van San Corp., 16735 E. Johnson Dr., City of Industry, CA 91745; (818) 961-7211

Varitronic Systems, Inc., P.O. Box 234, Minneapolis, MN 55440; (612) 542-1500

Vecta, Steelcase, Inc., P.O. Box 534013, 1800-S Great Southwest Pkwy., Grand Prairie, TX 75053;
(214) 641-2860

Vendome & Co., 405 Park Ave., Ste. 500, New York, NY 10022; (212) 832-3434

Veneer Prods., Ltd., 30-30 Thomson Ave., IDCNY Center 1, Long Island City, NY 11101;
(718) 482-8448

Venture Lighting Intl., 32000 Aurora Rd., Cleveland, OH 44139-2814

Verosol USA, Inc., P.O. Box 517, Pittsburgh, PA 15230; (412) 922-4300

Versa Tec Corp., Compucart Div., P.O. Box 2095, Tampa, FL 33601; (813) 251-2431

Versteel, P.O. Box 850, Jasper, IN 47547-0850; (812) 634-2120

See p. 49 for above company's ad.

Verticals, Inc., 704 E. 133rd St., Bronx, NY 10454; (212) 292-6500

Via, 1480 Kleppe Ln., Sparks, NV 89431; (702) 331-6001

Vicoa, Inc., P.O. Box 416, Little Falls, NJ 07424-0416

Victor Systems & Equipment, Kardex Systems, Inc., P.O. Box 171, Marietta, OH 45750;
(614) 374-9300

Victorian Lighting Works, P.O. Box 469, 251 S. Pennsylvania Ave., Centre Hall, PA 16828;
(814) 364-9577

Viking Acoustical Corp., 21480 Heath Ave., Airlake Indl. Park, Lakeville, MN 55044; (612) 469-3405

Viking Metal Cabinet Co. Inc., 5321 W. 65th St., Chicago, IL 60638; (312) 594-1111

Villero & Boch, Inc., Interstate 80 & New Maple Ave, Pine Brook, NJ 07058; (201) 575-0550

Virco Mfg. Corp., 1331 W. Torrance Blvd., Torrance, CA 90501; (213) 532-3570

See p. 87 for above company's ad.

Virginia Metal Inds., Inc., The United Co., P.O. Box 709, Rte. 15, S., Orange, VA 22960;
(703) 672-2800 (VA)

Virginia Metalcrafters, Inc., 1010 E. Main St., Waynesboro, VA 22980; (703) 949-9400

Visa Lighting Corp., The Oldenburg Group, 8600 W. Bradley Rd., Milwaukee, WI 53224;
(414) 354-6600

The Viscusi Group, Inc., Executive Search, 38 E. 29th St., New York, NY 10016; (212) 251-0054

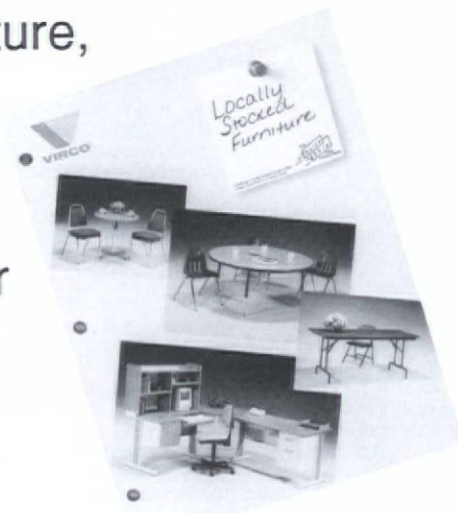
Vista Mfg., FM 2449 E., Box 428, Ponder, TX 76259; (817) 479-2787



Popular Furniture Stocked in your Area!

Virco has 18 Distribution Centers nationwide stocked with popular office furniture, folding chairs, tables, and stack chairs. Everything is available for you to pick-up or schedule for fast delivery to your customer.

Call today for a **FREE** Locally Stocked Furniture catalog!
1-800-448-4726



For All The Right Reasons®

Visual Comfort Lighting, 161 Sweet Hollow Rd., Old Bethpage, NY 11804; (516) 756-1850
Vitra Seating, Inc., 150 E. 58th St., New York, NY 10155; (212) 935-0365
Vogel Peterson Furn., Co., Acco Inc., 7373 Hunt Ave., Garden Grove, CA 92641; (714) 895-7373
Voko U.S., Inc., P.O. Box 11401, 564 Alpha Dr., Pittsburgh, PA 15238; (412) 963-8656
Vomar Products, Inc., P.O. Box 2637, 16641 Roscoe Pl., Sepulveda, CA 91343; (818) 894-7174
Von Schrader, 1600 Junction Ave., Racine, WI 53403; (414) 634-1956
Vycon, J. Josephson, Inc., P.O. Box 1828, 20 Horizon Blvd., South Hackensack, NJ 07606;
(201) 440-7000

W

WW Graphics, 5211 W. Adams Blvd., Los Angeles, CA 90016; (213) 931-1201
Waldmann Lighting Co., 9 W. Century Dr., Wheeling, IL 60090; (708) 520-1060
Walker, Butler Mfg. Co., P.O. Box 1828, Parkersburg, WV 26102; (304) 485-1611
Walker & Zanger, Inc., P.O. Box 241, Scarsdale, NY 10583; (914) 472-5666
Walker Systems, Inc., 250 S. Lake Ave., Duluth, MN 55802; (218) 722-5945
Wall Fabrics, Inc., P.O. Box 1949, 932 Market St., Paterson, NJ 07509; (201) 279-9255
Wall Pride Intl., 7050 Valjean Ave., Van Nuys, CA 91406; (213) 997-2700
Wall Solutions, 1400 Potters Ln., Jeffersonville, IN 47130; (812) 288-9201
Walsh & Simmons Seating, 2511 Iowa St., Saint Louis, MO 63104; (314) 664-1215
Ward Architectural Products, 900 Broadway, New York, NY 10003; (212) 979-5363
Warner of London, Greeff Fabrics, Inc., 150 Midland Ave., Port Chester, NY 10573; (914) 939-6200
Waterford Wedgwood USA Inc., Waterford Glass, 41 Madison Ave., New York, NY 10010;
(212) 532-5950
Watson Furniture Systems, 12715 Miller Rd., N.E., Bainbridge Island, WA 98110; (206) 842-6601
Wausau Tile, Inc., P.O. Box 1520, Wausau, WI 54402-1520; (715) 359-3121
Waymar Inds., Inc., 11545 12th Ave. S., Burnsville, MN 55337; (612) 890-0055
Weatherend Estate Furniture, Div. Imagineering, Inc., P.O. Box 648, Rockland, ME 04841;
(207) 596-6483
David R. Webb Co., 206 S. Holland, Edinburg, IN 46124; (812) 526-2601
Webb Designs, Inc., 1155 N. Johnson Ave., El Cajon, CA 92020; (619) 442-0391
Helen Webber Designs, 74 Digital Dr., Studio 8, Novato, CA 94949; (415) 883-3900
Weber Knapp, 441 Chandler St., Jamestown, NY 14701; (716) 484-9135
Mark Weisbeck Design Ltd., 436 Potomac Ave., Buffalo, NY 14213; (716) 884-5180
Wendelighting, Jacksen Intl., Ltd., 2445 N. Naomi St., Burbank, CA 91504; (818) 955-8066
West Coast Inds., 3150 18th St., San Francisco, CA 94110; (415) 621-6656
Mort West Mills, Crest Carpet Co., 205 Lexington Ave., New York, NY 10016; (212) 889-5588
Westerfield, 770 Gateway Ctr. Dr., San Diego, CA 92102; (619) 263-6672
Westin-Nielsen Corp., 4301 White Bear Pkwy., Saint Paul, MN 55110; (612) 426-4625
See p. 57 for above company's ad.
Westinghouse Furn. Systems, P.O. Box 8829, 4300 36th St., S.E., Grand Rapids, MI 49518-8829;
(616) 949-1050
Westnafa Contract, Westnafa USA, Inc., 7040 N. Austin Ave., Niles, IL 60648; (312) 647-7415
Westport Pepperell, Custom Fabrics, P.O. Box 71, West Point, GA 31833; (404) 645-4945
The Westwood Co., 8700 Castner St., El Paso, TX 79907; (915) 592-0066
White Machine Co., 30 Boright Ave., Kenilworth, NJ 07033; (201) 272-8888
Whitecrest Carpet, Cross Plains Industrial Park, Dalton, GA 30720; (404) 277-3414
Whitehall Furniture, Inc., P.O. Box 745, 800 Moreland St., Owensboro, KY 42302; (502) 683-3585
The Whitney Collection, The Whitney Corp., 1 Lagoon Dr., Ste. 120, Redwood City, CA 94065;
(415) 637-9090
The Wicker Works, 267 8th St., San Francisco, CA 94103-3910; (415) 626-6730
Wicklund Assocs. Design Inc., P.O. Box 665, Long Lake, MN 55356; (612) 473-9066
John Widdicombe Co., 979 3rd Ave., New York, NY 10022; (212) 421-1200
Wieland Furn., Co., 13737 N. Main St., Grabbill, IN 46741; (219) 627-3686
John Wiley & Sons, Inc., 605 3rd Ave., New York, NY 10016; (212) 850-6592
Willamette Inds., Inc., Duraflake, P.O. Box 428, Albany, OR 97321; (503) 928-3341
Keller Williams Mfg. Co., P.O. Box 14504, Oklahoma City, OK 73113; (405) 478-2860
Willet-Text, Inc., 38-01 23rd Ave., Long Island City, NY 11105; (718) 726-9890
Wilsonart, Premark Intl., Inc., P.O. Box 6110, 600 General Bruce Dr., Tempe, TX 76503-6110;
(817) 778-2711
Window Treatment Svcs., P.O. Box 2583, Clifton, NJ 07015; (201) 546-2975
Windsor Designs, Great Valley Pkwy., Malvern, PA 19351; (215) 640-1212
Winfield Design Assocs. Inc., P.O. Box 7711, San Francisco, CA 94120; (415) 647-6787
The Winn Art Group, The Devon Publishing Group, P.O. Box 80096, 6015 Sixth Ave., S., Seattle, WA
98108-0096; (206) 763-9544
Winona Lighting, 3760 W. 4th St., Winona, MN 55987; (507) 454-5113
Winona Mfg., P.O. Box 1283, 24 Laird St., Winona, MN 55987; (507) 454-3511
The Wiremold Co., 60 Woodlawn St., West Hartford, CT 06110-0639; (203) 233-6251
Wiselov Commercial of North America, P.O. Box 785, Port Huron, MI 48060; (313) 982-5200
Wisscasset Mills Co., P.O. Box 40, 411 North Depot, Concord, NC 28025; (704) 982-1181
The Witt Co., 4454 Steel Pl., Cincinnati, OH 45209; (513) 871-5700
Wolf-Gordon, Inc., Wallcoverings & Upholstery, 33-00 47th Ave., Long Island City, NY 11101;
(718) 361-6611
Wolff Wire, Inc., P.O. Box 668, 902 N. Rowe St., Ludington, MI 49431; (616) 845-1574
Wood Design, Intl. Furniture Systems, Inc., Beechwood Ave., French Lick, IN 47432; (812) 936-9977
S.R. Wood, Inc., Prestige Wallcovering, 1801 Progress Way, Clarksville, IN 47129; (812) 288-9201
Woodscapes Ltd., 30776 Huntwood Ave., Hayward, CA 94544-7002
The Worden Co., 199 E. 17th St., Holland, MI 49423; (616) 392-1848
Work Centre Inc., P.O. Box 4603, Rolling Bay, WA 98061; (206) 842-9492
Working Walls, Inc., 100 Hayes Dr., Ste. B, Cleveland, OH 44131; (216) 749-7850
Wright Line, Inc., A Unit of Barry Wright Corp., P.O. Box 2028, 160 Gold Star Blvd., Worcester, MA
01606-2028; (617) 852-4300
Wyandot Seating, P.O. Box 969, 1123 E. Warren St., Bucyrus, OH 44820; (419) 562-1000
Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems, 433 Horner Ave., Unit 17, Etobicoke, ON
Canada, M8W 4W3; (416) 253-5813
Jim Wylie & Co., Merit Carpet Corp., 3410 Century Cl., Irving, TX 75062; (214) 438-5050

X

Xception Design, Ltd., 2875 Industrial Blvd., Laval, PQ Canada, H7L 3V8; (514) 668-0710
Xebron Corp., P.O. Box 7909, 221 Felch St., Ann Arbor, MI 48107; (313) 994-0100

Y

Jay Yang Contract, Jay Yang Designs, Ltd., 41 Madison Ave., New York, NY 10010; (212) 686

Z

Zax Leather, Inc., 320 W. Illinois, Ste. 1200, Chicago, IL 60610
Zerø US Corp., Industrial Cir., Lincoln, RI 02865-2612
Zip Jack Inds., Ltd., Zip Jack Custom Umbrella, 141 S. Central Ave., Rte. 9A, Elmsford, NY 10523
(914) 592-2000
Zographos Designs, Ltd., 150 E. 58th St., New York, NY 10155; (212) 421-6650

ASSOCIATIONS

American Furniture Mfrs. Assn., P.O. Box HP-7, High Point, NC 27261; (919) 884-5000
American Hardware Mfrs. Assn., 931 N. Plum Grove Rd., Schaumburg, IL 60173-4796;
(708) 605-1025
American Hospital Assn., American Society for Hospital Engineers, 840 N. Lake Shore Dr., Chicago, IL 60611; (312) 280-6000
American Hotel & Motel Assn., 1201 New York Ave., Washington, DC 20005; (202) 289-3100
American Institute of Bldg. Design, 1412 19th St., Sacramento, CA 95814; (916) 447-2422
American Library Assn., 50 E. Huron St., Chicago, IL 60611; (312) 280-3205
American Society for Testing & Materials (ASTM), 1916 Race St., Philadelphia, PA 19103;
(215) 299-5400
American Society of Interior Designers, 608 Massachusetts Ave., N.E., Washington, DC 20002;
(202) 546-3489
American Society of Landscape Architects, Inc., 4401 Connecticut Ave., N.W., 5th Fl., Washington, DC 20008; (202) 686-2752
American Textile Mfg. Institute, 1801 K St. NW., Rm 900, Washington, DC 20006; (202) 862-0500
Appalachian Hardwood Mfrs., Inc., P.O. Box 427, High Point, NC 27261; (919) 885-8315
Architectural Woodwork Institute, 2310 S. Walter Reed Dr., Arlington, VA 22206; (703) 671-9100
Associated Landscape Contractors of America, 405 N. Washington St., Ste. 104, Falls Church, VA 22046; (703) 241-4004
BIFMA, 2335 Burton, S.E., Grand Rapids, MI 49506; (616) 243-1681
Brick Institute of America, 11490 Commerce Park Dr., Reston, VA 22091; (703) 620-0010
British Carpet Mfrs. Assoc., 72 Dean St., Royalty House, London, England, W1V 5HB; 01-734-9000
Building Stone Institute, 420 Lexington Ave., New York, NY 10170; (212) 490-2530
California Redwood Assn., 405 Enfrente Dr., Ste. 200, Novato, CA 94949; (415) 382-0662
Carpet Cushion Council, P.O. Box 546, Riverside, CT 06878; (203) 637-1312
Color Assn. of the U.S., 409 W. 44th St., New York, NY 10036; (212) 582-6884
Color Mktg. Group, 4000 N. 9th St., Ste. 102, Arlington, VA 22203; (703) 528-7666
Contract Furnishings Council, 1190 Merchandise Mart, Chicago, IL 60654; (312) 321-0563
Designers Saturday, Inc., 150 E. 58th St., A&D Bldg., New York, NY 10155; (212) 826-3155
Fine Hardwood Veneer Assn., 5603 W. Raymond St., Ste. O, Indianapolis, IN 46241; (317) 244-4400
Foundation for Interior Design Education/Research, 60 Monroe Ctr., N.W., Grand Rapids, MI 49503;
(616) 458-0400
Government of Israel Trade Center, 350 5th Ave., New York, NY 10028; (212) 560-0661
Hardwood Plywood Mfrs. Assn., P.O. Box 2789, Reston, VA 22090; (703) 435-2900
The Home Fashion Products Assn., Inc., P.O. Box 5126, Old Bridge, NJ 08857; (201) 679-9666
Illuminating Engineering Society of North America, 345 E. 47th St., 9th Fl., New York, NY 10017;
(212) 705-7926
Institute of Business Designers, 341 Merchandise Mart, Chicago, IL 60654; (312) 467-1950
Interior Design Educators Council, Inc., 14252 Culver Ave., Ste. A331, Irvine, CA 92714;
(714) 551-1622
Intl. Assn. of Lighting Designers, 18 E. 16th St., Ste. 208, New York, NY 10003; (212) 206-1288
Intl. Design Conference in Aspen, P.O. Box 664, Aspen, CO 81612; (303) 925-2257
Intl. Facility Management Assn., 1 E Greenway Plz., 11th Fl., Houston, TX 77046-0194;
(713) 623-4362
Intl. Furnishings & Design Assn., P.O. Box 58045, 107 World Trade Center, Dallas, TX 75258-0804;
(214) 747-2406
Intl. Society of Interior Designers, 433 S. Spring St., Ste. 1014, Los Angeles, CA 90013;
(213) 680-4240
Intl. Trade Exhibitions in France, Inc., 8 W. 40th St., Ste. 1505, New York, NY 10018;
(212) 869-1720
Italian Tile Center, Italian Trade Commission, 499 Park Ave., 6th Fl., New York, NY 10022;
(212) 980-1500
Jute Carpet Backing Council, Inc., 30 Rockefeller Plaza, New York, NY 10112; (212) 408-5100
Marble Institute of America, 33505 State St., Farmington, MI 48024; (313) 476-5558
Natl. Assn. of Display Inds., 470 Park Ave. S., New York, NY 10016; (212) 213-2662
Natl. Assn. of Educational Buyers, Inc., 180 Froehlich Farm Blvd., Woodbury, NY 11797;
(516) 346-6000
Natl. Assn. of Mirror Mfrs., 9005 Congressional Ct., Potomac, MD 20854; (301) 365-4080
Natl. Assn. of Store Fixture Mfrs., 5975 W. Sunrise Blvd., Sunrise, FL 33313; (305) 587-9190

Bureau of Standards, NIST Bldg. 301, Rm. B-128, 108 Bureau Dr., Gaithersburg, MD 20899; (301) 975-2000
 Council of Acoustical Consultants, P.O. Box 359, 66 Morris Ave., Springfield, NJ 07081; (201) 379-1100
 Electrical Contractors Assn., 7315 Wisconsin Ave., Bethesda, MD 20814; (301) 657-3110
 Electrical Mfrs. Assn., 2101 L St., N.W., Ste. 300, Washington, DC 20037; (202) 457-8400
 Fire Protection Assn., Batterymarch Pk., Quincy, MA 02169; (617) 770-3000
 Hardwood Lumber Assn., P.O. Box 34518, Memphis, TN 38184-0518; (901) 377-1818
 Inst. of Governmental Purchasing Inc., 115 Hillwood Ave., Ste. 201, Falls Church, VA 22046; (703) 533-7300
 Office Prods. Assn., 301 N. Fairfax St., Alexandria, VA 22314; (703) 549-9040
 Paint & Coatings Assn., 1500 Rhode Island Ave., N.W., Washington, DC 20005; (202) 462-6272
 Restaurant Assn., 1200 Seventeenth St., NW, Washington, DC 20036-3097; (202) 331-5900
 Terrazzo Mosaic Assn., 3166 Des Plaines Ave., #132, Des Plaines, IL 60018; (708) 635-7744
 The Planners Users Group, P.O. Box 11182, Philadelphia, PA 19136; (215) 335-9400
 Ontario Ministry of Industry, Trade & Technology, 900 Bay St., Queens Pk., Toronto, ON Canada, M7A 2E1; (416) 965-1586
 Quebec Furniture Mfrs. Assn., Montreal/Toronto Furniture Mkt., P.O. Box CP 1002, 39 Elysee, Place Bonaventure, Montreal, PQ Canada, H5A 1E9; (514) 866-3631
 National Indl. Expansion, Communications Branch, 235 Queen St., Ottawa, ON Canada, K1A 0H5; (613) 995-8900
 National Floor Covering Institute, 966 Hungerford Dr., Ste. 12-B, Rockville, MD 20850; (301) 340-8580
 Society of the Plastics Industry Inc., 1275 K St., NW, #400, Washington, DC 20005; (202) 371-5200
 Council of America Inc., P.O. Box 326, Princeton, NJ 08542-0326; (609) 921-7050
 Commission of Spain, 2655 Le Jeune Rd., Ste. 1114, Coral Gables, FL 33134; (305) 446-4387
 International Furniture Action Council (UFAC), P.O. Box 2436, High Point, NC 27261; (919) 885-5065
 International Covering Mfg. Assn., 355 Lexington Ave., New York, NY 10017; (212) 661-4261
 International Bureau, Inc., 360 Lexington Ave., New York, NY 10017; (212) 986-6222

Denver Merchandise Mart, 451 E. 58th Ave., Denver, CO 80216; (303) 292-6278
 The Design Center at Montgomery Park, 2701 N.W. Vaughn St., Portland, OR 97210; (503) 228-7275
 Design Center at the Ice House, 1801 Wynkoop St., Ste. 100, Denver, CO 80202; (303) 298-9191
 Design Center Northwest, Seattle Market Center Co., 5601 6th Ave. S., Seattle, WA 98108; (206) 762-1200
 Design Center of the Americas, 1855 Griffin Rd., Ste. A-282, Dania, FL 33004; (305) 920-7997
 Design Center South, 23811 Aliso Creek Rd., Laguna Niguel, CA 92656; (714) 643-2929
 Design Resources Center of Greater St. Louis, 3226 Olive St., Saint Louis, MO 63103; (314) 531-7222
 Hickory Furniture Mart, P.O. Box 1669, 2220 Hwy. 70 SE., Hickory, NC 28603; (704) 322-3510
 IDCNY, 29-10 Thomson Ave., Long Island City, NY 11101; (718) 937-7474
 Innova, 20 Greenway Plz., Houston, TX 77046; (713) 963-9955
 Interior Showplace, Ltd., 1020 Auahi St., Bldg. 6, Honolulu, HI 96814; (808) 524-5420
 Intl. Market Square, 275 Market St., Minneapolis, MN 55405; (612) 338-6250
 The L.A. Mart, 1933 S. Broadway, Space 244, Los Angeles, CA 90007; (213) 749-7911
 Lenora Square, Professional Design Showrooms, 1000 Lenora St., Ste. 300, Seattle, WA 98121; (206) 621-7500
 MarketCenter, 230 Fifth Ave., New York, NY 10001; (212) 532-4555
 The Marketplace Design Center, 2400 Market St., Philadelphia, PA 19103; (215) 561-5000
 The Merchandise Mart, 470 Merchandise Mart, Chicago, IL 60654; (312) 527-4141
 Miami D&D Centre, 3930 N.E. 2nd Ave., Miami, FL 33137; (305) 573-8116
 Miami Intl. Merchandise Mart, 777 N.W. 72nd Ave., Miami, FL 33126; (305) 261-2900
 Michigan Design Center, 1700 Stutz Dr., Ste. 25, Troy, MI 48064; (313) 649-4772
 New York Design Center, 200 Lexington Ave., New York, NY 10016; (212) 679-9500
 New York Merchandise Mart, 41 Madison Ave., New York, NY 10010; (212) 686-1203
 Northwest Home Furnishings Mart, 121 Boren Ave., N., Seattle, WA 98109; (206) 343-8100
 Ohio Design Centre, 23533 Mercantile Rd., Beachwood, OH 44122; (216) 831-1245
 Pacific Design Center, 8687 Melrose Ave., Los Angeles, CA 90069; (213) 657-0800
 See p. 91 for above company's ad.
 Pendleton Square Design Ctr., St. Paul's Mart, 1118 Pendleton St., Cincinnati, OH 45210; (513) 579-1922
 Piedmont Center, 10 Piedmont Center, Ste. 300, 3495 Piedmont Rd., Atlanta, GA 30305; (404) 841-3667
 Place Bonaventure, P.O. Box 1000, Place Bonaventure, Montreal, PQ Canada, H5A 1G1; (514) 397-2216
 The Resource Center of Houston, 7026 Old Katy Rd., #301, Houston, TX 77024; (713) 861-2114
 San Diego Design Center, 6455 Lusk Blvd., Ste. 242, San Diego, CA 92121; (619) 452-SDDC
 San Francisco Mart, 1355 Market St., San Francisco, CA 94103; (415) 552-2311
 Showplace Design Center, Galleria Design Ctr., 2 Henry Adams St., San Francisco, CA 94103; (415) 864-1500
 Six-One-Hundred Bldg., Seattle Market Center Co., 6100 4th Ave., S., Seattle, WA 98108; (206) 767-6800
 The Washington Design Center, Merchandise Mart Properties, Inc., 300 David St., S.W., Washington, DC 20024; (202) 554-5053

TRADE MARTS

Atlanta Decorative Arts Center, (ADAC), 351 Peachtree Hills Ave., N.E., Ste. 244, Atlanta, GA 30305; (404) 231-1720
 Atlanta Merchandise Mart, 240 Peachtree St., N.E., Ste. 2200, Atlanta, GA 30303; (404) 2202308
 Boston Design Center, 1 Design Center Pl., Ste. 337, Boston, MA 02210; (617) 338-5062
 MIT, Corso Magenta 96, Milan, Italy, I-20123; 02-48008716
 San Francisco Mart, 650 7th St., San Francisco, CA 94103; (415) 864-8541
 Metropolitan Arts Center, 305 E. 63rd St., New York, NY 10021; (212) 838-7736
 Denver Design Center at Interplaza, Western Equities Group, Inc., 595 S. Broadway, Denver Interplaza, Denver, CO 80209; (303) 733-2455

ACCESS FLOORING/ POWER/ELECTRIC SOURCES

(Independent of furniture systems)

c—ceiling-fed poles, wires
 fw—flat wire system
 f—floors (electrified)
 o—over-floor plug-in
 p—partitions, walls (electrified)
 t—through-floor plug-in
 P Inc. (c, fw, f)
 Systems (p)
 Steel, Inc. (p)
 American Electric (o, t)
 American Power Products (p)
 Electric Products, Inc. (p)
 Inter-Rex, Telecommunications Div. (fw)
 Industry Corp., Flexway (fw)
 Construction Specialties, Inc. (p)
 Temporary Prods., Inc. (p)
 Wed Designscape (p)
 WyHiebert, Hon Inds. (p)
 Cable Cable Assy., Inc.(ECA) (c, o, p, t)
 Electric Metals Corp. (f)
 Flooring Floors, Inc., Kuhlman Corp. (f)
 Office Furniture, Ltd. (p)
 North, Inc. (c, p)
 Bell Inc., Wiring Device (c, fw, o, t)

Innecrete Systems, Inc., C/S Group of Companies
 Lithonia Lighting, National Service Inds. Inc. (c, t)
 Lunstead, A Haworth Co. (p)
 Mode Corp. (p)
 Nello Systems Co., Inc., Bettinger West, Inc. (c, f, p)
 Nelson-Adams Co., Acoustical Screen Div. (c, p)
 O'Brien Partition Co., Inc. (c, p)
 Packard Inds., Inc. (c, p)
 Panel Concepts, L.P./PCI Tandem, Standard Pacific, L.P. (p)
 Pleion Corp. (c, p)
 Raceway Components, Inc. (f, o, p, t)
 H.H. Robertson Co. (f)
 Shaw-Walker Co. (c, p)
 Steelcase, Inc. (p)
 Tab Products Co. (c, p)
 Thomas & Betts Co., Electrical Division (fw)
 Transwall Corp. (p)
 USG Interiors, Inc. (c, fw, f)
 Walker, Butler Mfg. Co. (c, fw, f)
 Westinghouse Furn. Systems (c, p)
 The Wiremold Co. (c, o, p)

ACCESSORIES

a—aquariums
 at—ash trays
 au—ash urns
 b—bathroom pulls, racks

be—beads
 cm—chair mats
 c—clocks
 dec—decorative
 dsk—desk accessories
 l—lecterns
 p—pedestals, cubes
 tr—trash receptacles
 w—wastebaskets
 Allyn Bank Equipment Co., Date Write (at, c, dsk, tr)
 Amcoa (dec)
 American Floor Products Co., Inc. (cm)
 Angus-Stuart, Inc. (cm)
 The Applied Radiant Energy Corp. (cm)
 Architectural Brass Co., Levent, Inc. (at, au, p, tr, w)
 Architectural Pottery (at, au, dsk, l, tr)
 Artifax Display Inds., Inc. (p)
 Artopex, Inc. (w)
 Aspects, Inc. (p)
 Atelier Intl., Ltd., Steelcase, Inc. (at)
 BPC Inds. (at, dsk, w)
 Baldwin Hardware Corp., Masco Corp. (dec, dsk)
 Bevis Custom Furn., Inc., Hunt Mfg. Co. (p)
 Bieffplast, Div. Gullans Intl. Inc. (dsk)
 Brass Smith, Inc. (l)
 Brickell Assocs., Inc. (at)
 Brite-Write Sign Co., Brazz Technologies Inc. (l)
 CEA Enterprises (be, dec, p, w)
 CF&A, Isles Ind. (p)
 C.I. Designs (l)

C-Line Products (dsk)
 CT. Executive (l, p)
 Captive Sea, John Deason Intl., Inc. (a, p)
 Robert Charles Inds. (au, p, tr, w)
 Chelsea Clock Co., Boston Clock (c)
 Claridge Products & Equipment, Inc. (l)
 Clean City Squares, Inc. (at, au, tr)
 Clecraft Mfg. Co., Inc., a Business Accessories, Inc. Co. (at, au, dsk, l, p, tr, w)
 Continental Creative Sales, Inc. (p, tr)
 Cubicon Corp. (l, p)
 Da-Lite Screen Co., Inc. (l)
 Dansk Lights Inc. (c)
 Dennison National Co. (cm)
 Desk Pro (c, dsk, w)
 Dukane Corp., Communications System Div. (c)
 Du Quaine Lectern Mfg. Corp. (l)
 E.H.B. Inds., Inc., Div. of Adience Inc. (l)
 Egan Visual (l)
 Eldon Office Products, Eldon Inds., Inc. (at, dsk, w)
 Electro Refinishing (p)
 Ergonomic Designs, Inc. (dsk)
 Murray Feiss Import Corp., Feiss Inds. (dsk)
 Fiberglass Specialties Inc. (au, tr)
 Foilage Plant Systems, Inc. (au, p)
 Forbo Floorcoverings Inc. (dsk)
 Forms & Surfaces (au, b, p, tr)
 Fredrick Ramond, Inc. (dec)
 Froelich Leather Craft Co., Inc. (at, dsk, w)
 Fuller Contract Accessories Corp. (at, au, cm, c, dsk, tr, w)
 GEO Intl. (p)

Gainey Ceramics (au)
 Gargoyles, Ltd. (dec)
 Glaro, Inc. (at, au, dsk, tr, w)
Glassform, Vantage Inc. (at, au, dsk, tr, w)
 Glasspec Corp. (au, p, tr)
 Global Upholstery Co., Ltd. (l, p)
 Hafele America, Co. (tr, w)
 Halcon Corp. (l)
 Harden (dec)
 Hardrox, Inc. (p)
 Hardwood Visuals, Howe Furniture Corp. (l)
 Hastings Tile & IL Bagno Collection (b)
 Hekman Specialty Div., Howard Miller Clock Co. (p)
 HEWI (dec)
 Intl. Terra Cotta (at, au, c, dsk, p)
 Intrex, Inc. (au, p, tr, w)
 The Ironmonger, Inc. (at, au, b, c, dsk, tr, w)

Jofco, Inc. (w)
 Ki Architectural Fiberglass Site Furnishings, Div. Krueger (au, tr)
 Kallista, Inc. (b)
 Koch & Lowy, Inc., Chartwell Group Ltd. (c)
 Kohler Co. (b, dec)
 Kraft Hardware (at, au, b, tr)
 Kroin, Inc. (au, b, tr, w)
 L&B Products West (p)
 LFI/Landscape Forms, Inc. (au, tr)
 Lavi Inds. (b, tr)
 Lawrence Metal Products, Inc. (au, l, tr)
 Ledu Lamp Corp. (dsk)
 Cy Mann Designs, Ltd. (p)
 MarketCenter
 Marlite (p)
 Martin Design Intl., The Martin Group (at, dsk, tr, w)

Master Metal Works (at, au, b, dsk, l, p, tr, w)
Matel Mfg., Inc. (at, au, dsk, tr, w)
 McDonald Prods. Corp. (at, au, dsk, tr, w)
 Metcor Mfg. Inc. (at, au, c, dsk, tr, w)
MicroComputer Accessories, Rubbermaid (dsk)
 Howard Miller Clock Co. (c)
 Monteverdi-Young (at, c, dsk, w)
 Thos. Moser Cabinetmakers (l)
 Neon Americana (dec)
Nevers Inds. (l)
 Nevins, Inc. (at, au, p, tr, w)
 Niedermaier Design (p)
 Norton Inds., Inc. (p)
 Old Hickory Furniture Co. Inc. (at, b, dec, p, w)

The Pace Collection, Inc. (b, p, w)
Peter Pepper Products, Inc. (at, au, b, c, dsk, p, tr, w)
 Pfanstiel Hardware Co. Inc. (b)
Plymold Seating, Foldcraft Co. (tr)
 Pouliot Designs, Inc. (au, dec, p, tr)
 Primescape Products (au)
 Quartet Mfg. (l)
 RPI Designs (au, tr)
 Rayner Design (c, dec, dsk)
Redco Mfg., LHL, Inc. (p)
 Royal Seating Corp. (l)
 S&S Contract Furn. Inc. (p)
Sainberg & Co., Inc. (at, dsk, tr, w)
 Sanford Corp. (dsk, w)
 Sitecraft, Inc. (tr)
 Six-One-Hundred Bldg., Seattle Market Center Co. (at, au, c, dsk, tr, w)

Soundcraft Systems, Inc. (l)
 Stageright Corp. (l)
Steelcase, Inc. (a, w)
 Sterling Plastics, Sanford Corp. (dsk)
 TSAO/C.L.S. (at, au, dsk)
Tab Products Co. (p)
 Tapestries, Ltd. (dec)
Teknion Furniture Systems, Inc. (dsk)
 Texwood Furniture Corp. (l)
 ThermaSol, Ltd. (b)
Tradewinds Outdoor Furniture Corp. (au, tr)
 Tubular Specialties Mfg., Inc. (at, au, b, tr)
 United Mktg., Inc., Howard Products Co. (at, au, dsk, tr, w)
United Technical Prods., Inc. (cm)

Van San Corp. (l)
 Virginia Metalcrafters, Inc. (at, dsk)
 Walker & Zanger, Inc. (at, au, b, p)
 Wausau Tile, Inc. (au, tr)
 Waymar Inds., Inc. (tr)
 Mark Weisbeck Design Ltd. (dsk)
 Windsor Designs (tr)
 The Witt Co. (au, tr, w)
Wolff Wire, Inc. (dsk)
 Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems (at, au, dec, l, p, tr, w)

ARCHITECTURAL PRODUCTS

a—architectural antiques
 ce—ceiling beams, columns, decorative moldings
 cu—custom woodworking
 d—doors
 g—greenhouses
 m—mats, matting, stair treads

Above View, Inc. (ce)
 Advanced Architectural Cornices, Inc. (ce)
 Alcan Building Products, Div. Alcan Aluminum Corp. (ce)
 Alucobond Technologies, Inc. (ce)
 American Floor Products Co., Inc. (m)
 Amsterdam Corp. (ce)
 The Applied Radiant Energy Corp. Architectural Paneling, Inc. (a, ce, d)
 Architectural Woodwork Institute (ce, cu, d)
Art Directions Inc. (a)
 Asher-Cole (cu)
 Atlantic Stairworks, Inc./Atlantic Intl., Inc. (ce)
 Bendix Mouldings, Inc. (ce)
 Bernhard Woodwork Ltd. (cu)
 Bethlehem Furniture Co., Buehler Chair Co. (cu)

CDA Industry South Inc. CIP Intl. (g)
Castec, Inc. (g)
 Chelsea Decorative Metal Co. (ce)
 Complete Installation Svcs., Inc., CIS of Philadelphia
 Construction Specialties, Inc. (m)
 Construction Specialties, Inc. (m)
 Conwed Designscape (cu)
 Create-A-Bed, Inc. (cu)
 Cumberland Woodcraft Co., Inc. (ce)

Custom Executive Office
 Daglee Woodworking, Div. DSC Inds., Inc. Dampa, Inc. (ce)
 Deco/Gard Products, Construction Specialties (m)
 Dimensional Plastics Corp. (d)
 Durable Mat, Co. (m)
 E-J Industries Inc. (cu)
 Eagle Plywood & Door Mfrs., Inc. (d)
 Eggers Inds. (cu, d)
 Elkhart Door, Inc. (d)
 Flexco Co. (m)
 Focal Point, Inc. (ce)
 Forms & Surfaces (d)
 Naomi Gale/Custom Wall Systems & Cabinetry, I. Silverman & Son, Inc. Gargoyles, Ltd. (a, d)
 Gayeski Furniture Coordinates, Inc. The Granitech Corp. (ce)
 Hafele America, Co. Halcon Corp. (cu)
 Harbour House Bar Crafting Harris-Tarkett, Inc., Stora Group Hekman Specialty Div., Howard Miller Clock Co. (cu)

Hesco Inds., Inc.
 Inside Outfitters, Inc. (g)
 Jason Industrial, Inc. (m)
 Johnsonite, Duramax, Inc. (m)
Kentucky Wood Floors, Inc.
 L.B. Plastics, Inc. (m)
 Louvertec, Ltd., Intalite Inc. (ce)
 Ludlow Composites Corp. (m)
 Marley Mouldings (ce)
 Marlite (d)
Midwest Custom Brass
 R.C. Musson Rubber Co. (m)

Natl. Moulding & Mantle, Wood Dimensions Inc. (ce, cu, d)
 J.A. Nearing Co., Inc. (g)
 Norsons Inds., Inc.
 Norton-Blumenthal, Inc., Bulldog Wallcovering (a, ce)
 Norton Inds., Inc. (cu)
 O'Brien Partition Co., Inc. (d)
 October Co., Inc. (ce)
 Old Hickory Furniture Co. Inc. (ce, cu)
 Old World Moulding & Finishing Inc. Optimum Ergonomics Ltd. (ce)
 The Pace Collection, Inc. Parisi, Inc. Pawling Corp., Standard Products Div. (m)
 Pirelli Indl. Prods. Corp., The Pirelli Group (m)

Plastiglide Mfg. Corp., Illinois Tool Works (ce)
Plymold Seating, Foldcraft Co. (ce)
 Poulsen Lighting, Inc. Putnam Rolling Ladder Co., Inc. The RCA Rubber Co. (m)
 Ram Products Co. (ce)
 Rightway, Inc., Sullivan Group, Inc. (m)
Roppe Corp. (m)
 Rulon Co., CRF Inds. (ce)
 Seating Products (cu)
 Sol-R-Veil, Inc. (g)
 Solite Solar Greenhouses, Inc. (g)
 States Inds., Inc. (cu)
 Stylmark (ce)
 Sunbelt Decor Inc. (cu)
 Sunbilt Solar Products by Sussman, Inc. (g)
 Tables Unlimited, Plasto Mfg. Co. Tarkett, Inc. (m)
Tella Systems, Inc., Patella Inds. Inc. Tepromark Intl., Inc. (m)
Tri-Guards, Inc. (ce)
 Tri-Craft Corp. Unistrut Space Frame Systems, Inc., Unistrut Corp. (ce)
 Ward Architectural Products (ce)
 Winona Mfg. (ce)
 Wood Design, Intl. Furniture Systems, Inc. (cu)

The Worden Co.
 Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems (ce)
 Xebron Corp. (a, ce)

ART OBJECTS

b—banners
 c—custom murals
 f—frames
 g—graphics (originals)
 pa—paintings
 p—photographs
 ph—photomurals
 pd—picture-hanging devices
 pr—prints (reproductions)
 s—sculpture, statuary, multiples
 sg—stained glass
 t—tapestries
 w—wall & decorative accessories

AC Graphics (p, ph, pr)
 Alucobond Technologies, Inc. (w)
 Amsterdam Corp. (c)
 Architectural Pottery (c, s, w)
 Armento, Inc. (c, s)
 Art Advisory Svcs., Inc. (c, f, g, pa, p, ph, s, t)
 Art Source (f, g, pa, pr, w)
 Art Spectrum, Div. Mitch Morse Gallery, Inc. (f, g, pa, ph, pr, s)
 Aspects, Inc. (s, sg)
BMG Framed Graphics, Inc. (f, g, pr)
Bannerworks, Inc. (b, c, s, w)
 Bendix Mouldings, Inc. (f)
Best Sign Systems Mfg. (g)
 Milton A. Bleier Corp. (f, g, pa, ph, pr, w)
 Mort L. Bloom Design (c, f, g, pd, pr, s)
 Brejffus Business Environments, Inc. (c, g)
 CEA Enterprises (b, c, w)
 CIP Intl. (c, g, p, ph)
Captive Sea, John Deason Intl., Inc. (s, w)
 Clean City Squares, Inc. (b)

Computer Image Systems, Scanamural (c, g, p)
 Corporate Collections, Div. of Ethings Inc. (c, f, g, pa, p, ph, pr, s)
 Creative Edge (s)
 Cumberland Woodcraft Co., Inc. Custom Designs In Weaving Custom Looms Rug Mills, Inc. Custom Wall Services, Inc./Wallcoustics, (c, g, p)

Danjell Creations, Inc.
Designer Moulding, Cardinal Aluminum Co. (f, p)
 Desk Pro
 Devon Editions, Devon Publishing Group (f, p)
 Dimensional Plastics Corp. Environmental Graphics, Inc. (c, g, p)
 Fidelity Arts (g, p, g)
 Floral Glass & Mirror, Mirrors Dept. (s)
 Franklin Picture Frame Co. (g, pa, p)
Fredrick Ramond, Inc.
 Froelich Leather Craft Co., Inc. FutureVision (p, ph)
 GEO Intl. (g)
 Gargoyles, Ltd. (pr, s)
 Robin Constable Hanson (p)
 Intl. Terra Cotta (c)
 Jones & Morris Photo Enlarging Ltd. (p, ph)

Kaleidoscope Intl. Ltd. (f, g, pa, pd, p)
Lighting Bug, Ltd.
 London Contemporary Art (g, pa, pr, s)
 MPC, Inc., Noise Control Products Div. (c, p)
 Magna Visual Inc.
 Manheim-Weitz, Manheim Galleries (pa, pr, s)

Cy Mann Designs, Ltd. (p)
 Karl Mann Intl. (c, f, g, pa, p)
 MarketCenter
 Neon Americana (s)
 Neoservice USA, Inc. (pr)
 Niedermaier Design (s)
 Old Hickory Furniture Co. Inc. Nina Owen Ltd. (c, pa, s, sg, t)
 Pace Prints (c, f, g, p)
Peter Pepper Products, Inc. (p, ph)
 Norman Perry Lampts
 Photographic Specialties, Inc., P.S. Decor (c, g, p, ph)
 Picture Peddler (f, g, p, pd, pr, w)
 Plastiglide Mfg. Corp., Illinois Tool Works

Polaroid Museum Replicas, Polaroid Corp. Polychrome Designs
 Poster Originals, Ltd. (f, g, p)
Pouliot Designs, Inc.
 Rainbow Contract, Div. Vanguard Studios, Inc. (pa, pr, s)

Ram Products Co. Rayner Design
 Reece Galleries, Inc. (f, g, pa, p, ph, pr, s)
Sainberg & Co., Inc.
 Scott Sign Systems, Inc. Silent Sound Systems
 Six-One-Hundred Bldg., Seattle Market Center Co. Smith & Watson
 Spandex U.S.A. TSAO/C.L.S. (g, t)
 Tapestries, Ltd. (t)
 Virginia Metalcrafters, Inc. **WW Graphics** (c, g, pa)
 Walker & Zanger, Inc. **Walker Systems, Inc.**
 Helen Webber Designs (b, c, s, sg)
Wicklund Assocs. Design Inc. (c)
 The Winn Art Group, The Devon Publishing Group (f, g, pa, pd, pr, s)
 Xebron Corp. (b, c)

BEDS, BED COMPONENTS

b—brass
 c—convertible
 e—electrically operated
 f—folding

Explorations: Commerce, Culture and Design in the International Marketplace

Metaphors, An International Zeitgeist

with architects,
Richard Meier, FAIA
Aldo Rossi
Robert Venturi, FAIA

International Design: Los Angeles Style

Paige Rense, editor in chief,
Architectural Digest
with interior designers
Val Arnold, Steve Chase,
Sally Sirkin Lewis, Mimi London
and Craig Wright

Designing Today for Tomorrow's Environment

David R. Brown, president,
Art Center College of Design
Tom Newhouse, industrial designer
Antoine Predock, FAIA
Katherine Spitz, AIA

Pacific Rim: Breaking Tradition, Shaping New Business Opportunities

John Sherman, manager,
Asia Pacific Management Consultant
Services, Coopers & Lybrand
Masamichi Hamasaki, president,
AmerAsia Group, Inc.
John C. Martin, AIA
John M. Reingold, senior
correspondent, *Time Magazine*

Los Angeles: The New Aesthetic Goes Global

Lois Lambert, director,
The Gallery of Functional Art
R. Scott Johnson, AIA
Dr. Earl A. Powell, III, director,
Los Angeles County Museum of Art

The Life of Lifestyles

Li Edelkoort, director, Trend Union,
Paris-based international forecaster

Facility Managers-Corporate Executives Conference

Upholstered Furniture Flammability Requirements in a Public Live-In Environment

Stephen D. Channer, executive director, BIFMA

The New Internationalism in the Arts

California Institute of the Arts

Student Conference on Design

ASID, ISID, IBD, AIA

As a new freedom of spirit transforms economies and cultures worldwide, tremendous opportunities arise for interaction with our global neighbors. From the exporting of Los Angeles' creative energy to the rise of "Green Design", from the promise of the Pacific Rim and a unified Europe to the trends and issues that impact the design process daily, WestWeek 91 examines the policies, practices and predictions that will shape our future.

March 20, 21, 22

WESTWEEK 91

Pacific
Design
Center

Pacific Design Center
8687 Melrose Avenue
Los Angeles, CA 90069
Information:
213.657.0800

To register, fax or mail
your business card:
Fax 213.652.3533

WestWeek 91...
Explore the opportunities!

fr—frames
g—general commercial
gh—guestroom/healthcare
h—headboards
m—mattresses
sp—springs
w—wall-concealed
wb—water beds

Adden Furniture, Inc. (gh, h)
Architectural Brass Co., Levent, Inc. (b)
Architectural Paneling, Inc. (h, w)
Arconas Corp. (c)
Asher-Cole (g, h, m)
B&B Italia (c, g, h, m)
B&B Italia, U.S.A., Inc. (h)
Baldwin Brass Co., Inc. (b, h)
Banci S.p.A. (fr)
Beauti-Glide, Lear Siegler Seymour Corp. (f, fr)
Bethlehem Furniture Co., Buehler Chair Co. (gh, h)
Brown Jordan Co., Chicago Pacific (h)
Captive Sea, John Deason Intl., Inc. (h, wb)
Centrac Inds., Ltd. (gh, h)
Chestnut Ridge Foam, Inc. (m)
Commercial Chair Co. (h)
Councill, Councill Companies (h)
Create-A-Bed, Inc. (gh, w)
Creative Seating, Div. Nunn Entpr., Inc. (c)
DUX Interiors, Inc. (b, gh, h, m, w)
Dakotah, Inc. (gh)
Designer Imports Intl., Inc. (h)
Deutsch, Inc. (gh, h)
Dux Interiors, Inc. (e, h, m, sp)
Egan Visual (w)
Faull & Son (c, f)
Firesafe Products Corp. (gh, m)
Fleetwood Fine Furn. Ltd., Zest Furn. Inds. Ltd. (h)
Flex-O-Lators, Inc., Leggett & Platt Inc. (sp)
Gem Inds., Inc. (gh)
Gulden Gallery (fr, h)
Hafele America Co. (c, f, w)
Harris-Hub Co., Dresher, Inc. (c, f, fr, g, sp)
Harvard Interiors Mfg. Co., Harvard Inds. (fr, h)
Harvard Mfg. Co. (fr, g, sp, wb)
Hickory Chair Co., Div. Lane Co. (h)
JDM, Div. Juhasz, Inc. (h)
Jasper Wood Products, Inc. (h)
Joerns Healthcare, Inc., Sunrise Medical, Inc. (e, gh)
Carl Kisabeth Co., Inc., DBA Kisabeth Furn. (h)
Knollwood Business Furn., Knollwood Furn. Design Inc. (fr, m, sp)
La Lune Collection (g)
Leggett & Platt (b, c, e, f, fr, h, sp)
Lumex, Div. Lumex, Inc. (gh, h, m)
Masterack, Leggett & Platt, Inc. (fr, h)
NM Inds. (e, fr, gh, m)
Nelson Furniture (c, m, sp)
Nemschoff Chairs, Inc. (c, e, fr, gh, h, m)
Old Hickory Furniture Co. Inc. (gh, h)
The Pace Collection, Inc. (e, g)
Palazzetti, Inc. (c, fr, g)
Pompeii Furniture, Miami Metal Products, Inc. (h)
R-Way Furniture Co., Inc. (fr, g, gh, h, m, sp)
SICO Mfg. Co. (f, w)
Selby Furniture Hardware Co., Inc. (c, e, f, w)
Serta, Inc. (gh, m, sp)
Serta Mattress Co., Div. of Sleepmaster Products Co., Inc. (b, c, e, f, fr, g, gh, h, m, sp)
Slat-O-Pedic-Dyn Corp. (c, f, fr, g, gh, m, sp)
Smith & Watson (h)
Superior Furn., Knollwood Furn. Design Inc. (c, f, fr, h, m, sp)
Swan Brass Beds (b, fr, h, wb)
Terra Furniture, Inc. (h)
Tri-Mark/Tulip (h)
John Widdicomb Co. (g, h)

CARPET COMPONENTS

a—antimicrobial
b—backing
s—static-electricity controls
u—underlays, cushions

AMOCO Fabrics & Fibers Co., Div. AMOCO Chemical Co. (b)
Allied Fibers, Allied Signal (s)
BASF Corp., Fibers Div. (a, b, s)
Carpet Consultants Intl., Inc., C.C.I. (u)
Collins & Aikman Floor Coverings Corp. (a)
Dixie Mfg., Co. (u)
Dow Chemical USA, Marketing Communications (b, u)
Dow Chemical USA, Polyurethanes Group (b)
DuPont Co., Textile Fibers Dept. (b)
DuPont Co., Kaldex (b)
Elite Woven Prods., Inc. (a, s)
Homasote Co. (u)
Leggett & Platt (u)
No-Muv Corp. (u)
Omalon, E.R. Carpenter Co., Inc. (u)
Porter Carpet Mills, Inc. (a, s)
Rectical Foam (a, u)
Reliance Upholstery Supply Co., Inc. (u)
Scalamandre (a)
Sempatop Inc. (u)
Sponge Cushion, Inc. (u)
Jim Wylie & Co., Merit Carpet Corp. (u)

CARPETS & RUGS

a—artificial turf
c—carpeting
ct—carpet tiles
o—oriental
r—rugs, area
u—utility (indoor/outdoor)

AMOCO Fabrics & Fibers Co., Div. AMOCO Chemical Co. (c)
AMOCO Fabrics & Fibers Co., Carpet Fibers Div. (c)
Allied Fibers, Allied Signal (c, ct)
Ambassador Carpets, Soreltext USA, Inc. (c)
American Floor Products Co., Inc. (ct, u)
Ashley Contract Carpets (c, u)
Atlas Carpet Mills Inc. (c)
BASF Corp., Fibers Div. (c, ct)
BMK, Ltd., Western U.S. (c)
Bentley Mills, Inc. (c, ct)
Bloomsburg Carpet Inds., Inc. (c)
Brintons Carpets U.S.A., Ltd. (c)
Budd Looms, Inc. (a, c, ct, r, u)
Cabincraft Carpets, Shaw Inds. (c)
Callaway Carpets, Inc., Milliken & Co. (c, r)
Carpet Consultants Intl., Inc., C.C.I. (c, ct, r, u)
Carpet Inds. of North America (c, r)
Celia, Inc., Corporate Offices (c, r)
Charleston Carpets, Mannington Carpet Corp. (c, ct)
Collins & Aikman Floor Coverings Corp. (c, ct, u)
Contract Carpets Intl., Inc. (c, ct, r)
Coronet Commercial Carpets (c)
Couristan, Inc. (c, r)
Custom Looms Rug Mills, Inc. (r)
Customweave Carpets, Inc. (c, r)
Designweave (c, r)
Dimension Carpet, Div. Bieuleau Carpet Co. (c)
Dorsett Carpet Mills (c)
Dow Chemical USA, Polyurethanes Group (c)
DuPont Co., Commercial Carpet Fibers (c)
Durable Mat, Co. (r, u)
Durkan Patterned Carpet (c)
Daniel C. Duross, Ltd., Exemplary Leathers & Fabrics (r)
Elite Woven Prods., Inc. (c, r)
Eurotex, Inc. (c, ct, r)
Fabrica Intl. (c, r)
Floorgraphix, Inc. (c)
Forum Contract Carpet, Buchanan Inds., Inc. (c, r)
GEO Intl. (c, r)
Grass More, Inc. (u)

The Harbinger Co. (c, ct)
S.M. Hexter Co. (c, r)
Hollytex of California (c)
Instant Turf Inds., Connoisseur Products, Inc. (a)
Institutional Carpet Mills (c, ct, r, u)
Interface Flooring Systems, Inc., Interface, Inc. (c, ct)
J&J Inds., Inc. (c)
Karastan Bigelow, Fieldcrest Cannon, Inc. (c, ct, r)
Kraus Carpet Mills, Ltd. (c, u)
Jack Lenor Larsen (c, ct, r)
Lees Commercial Carpets Div., Burlington Ind., Inc. (c, ct)
Loboflor, Bonar and Flotex, Inc. (c, ct)
Lotus Carpets, Columbus Mills Inc. (c)
Mannington Carpets, Inc., Wellico Business Carpet/Charleston Carpets/Kymera (c, ct)
Masland Carpets Inc. (c, r)
Milliken Contract Carpets (ct)
Mort West Mills, Crest Carpet Co. (c, ct)
Mohawk Commercial Carpet (c)
Mussallem Oriental Rugs Inc. (a)
R.C. Musson Rubber Co. (u)
Natl. Carpet Mills, Inc. (c, ct)
Navan Carpets, Inc. (c)
Pacific Carpet Mills Corp. (c, r)
Pacific Crest Carpets (c)
Palazzetti, Inc. (r)
Patcraft Mills, Queen Carpet Corp. (c)
Patrick Carpet Mills (c, ct)
Peerless Carpet Corp., Commercial/Contract (c)

Pennsylvania Woven Carpet Mills, Inc. (c, r)
Porter Carpet Mills, Inc. (c)
Prince Street Technologies (c)
Richmond Carpet Mill, Inc. (c)
Rightway, Inc., Sullivan Group, Inc. (r)
Rodeo Carpet Mills (c)
S&S Mills, Inc. (c, r)
Scalamandre (c, r)
F. Schumacher & Co., Inc., Schumacher Contract (c, r)
The Scott Group (c, r)
Selex Contract Carpets, Galaxy Carpet Mills Inc. (c)
Sewelson's Carpets Intl. (c, r)
Shaw Commercial Carpets, Shaw Inds. Inc. (c)
Alexander Smith Carpet (c, r)
Stark Carpet Corp. (c, ct, r, u)
Stratton Commercial Carpets, Division of Shaw Inds., Inc. (c, r)
Suncraft Mills, Carriage Inds., Inc. (c, ct)
Tepromark Intl., Inc. (u)
U.S. Axminster, Inc. (c)
U.S. Modular Carpet (ct)
U.S. Vinyl & Carpet Mfg. Corp. (c)
Uniquely Australian Corp., Inc. (c)
United Technical Prods., Inc. (c, ct)
Whitecrest Carpet (c)
Jim Wylie & Co., Merit Carpet Corp. (a, c, r)

CEILING SYSTEMS

d—decorative
h—HVAC
l—lighting

Above View, Inc. (l)
Alcan Building Products, Div. Alcan Aluminum Corp. (l)
Alkco Lighting, Jac Jacobsen Inds. (l)
Armstrong World Inds., Inc. (d)
Bannerworks, Inc. (d)
CDA Industry South Inc. (l)
CSL Lighting Mfg., Inc. (l)
Capitol Lighting Products Corp. (l)
Chelsea Decorative Metal Co. (d)
Chicago Metallic Corp. (d)
Corporate Acoustic Sys. Ltd. (d)
Cumberland Woodcraft Co., Inc. (l)
Dampa, Inc. (l)
Danjell Creations, Inc. (l)
Decoustics, Ltd. (d)
ESSI Acoustical Prod. (d)
Envel Design Corp. (l)
Murray Feiss Import Corp., Feiss Inds. (l)

Forms & Surfaces (l)
Hubbell Lighting (l)
Hunter Douglas Architectural Prods. (l)
IPI, Inc., Lighting Div. (l)
Industrial Acoustics Co., Inc. (l)
Innovative Ceiling Systems (l)
Kemlite Co., Crane Co. (l)
L'Image Design (l)
Lithonia Lighting, National Service Inds. (l)
Louvertex, Ltd., Intalite Inc. (l)
Lumen Design, Inc. (l)
Malcolite Corp. (l)
Neo-Ray Lighting Products (l)
Nessen Lighting, Inc., JJI (l)
Norton Inds., Inc. (l)
Opto Intl., Inc. (l)
Ram Products Co. (l)
Rulon Co., CRF Inds. (l)
Simplex Ceiling Corp. (l)
Simplex Truss Systems Inc. (l)
StretchWall Prods., Inc. (l)
Tectum, Inc. (l)
Tibbet, Inc. (l)
USG Interiors, Inc. (l)
United Lighting & Ceiling Corp. (l)
Visual Comfort Lighting (l)
Ward Architectural Products (l)

COMPUTER-AIDED DESIGN & DRAFTING (CADD)

db—drafting boards
dc—drafting chairs
dt—drafting tables
h—hardware
p—plan storage cabinets
s—software

Adanlock Office Environments, Blasius Ind (l)
Allsteel, Inc. (l)
Alma Desk Co. (l)
American Seating Co., Interior Systems Group (l)
Amotek/LUSA, Inc. (l)
Anco (l)
Artopex, Inc. (dc, ct)
Bethlehem Furniture Co., Buehler Chair Co. (l)
Bevis Custom Furn., Inc., Hunt Mfg. Co. (dc, ct)
Bieffeplast, Div. Gullans Intl. Inc. (l)
CAP * Electronic Sweet's, Div. McGraw-Hill (l)
CALHOOK Sample Management Prods., Emerling & Co. (db, dt)
CenterCore, Inc., Safeguard Scientific (l)
Charvoz (l)
Childs Store Fixtures Intl. (l)
Chromcraft-Monarch Furn. Corp., Contract Furniture Div. (l)
Comforto, Inc., a Haworth Co. (l)
Compatible Computer Furniture, Div. Atlantic Cabinet Corp. (l)
Computree Concepts (l)
Continental Creative Sales, Inc. (l)
Corel Corporate Seating Inc., Centercore Systems, Inc. (l)
Cramer, Inc. (l)
DFI/Systems (l)
Data-Mate, Inc. (l)
Data One Inc. (l)
Domore Corp. (l)
EckAdams Co., EAC Corp. (l)
Eclat, Inc. (l)
Engineered Data Prods., Inc. (EDP) (l)
Ergo Systems, Inc. (l)
Garrett Inds., JSJ Corp. (l)
Girsberger Inds., Inc., Girsberger, Ltd. (l)
Global Upholstery Co., Ltd. (dc, ct)
Grahl Inds., Inc. (l)
HAG, Inc. (l)
HON Co., HON Inds. (l)
Haller Systems, Inc. (l)
Haworth, Inc. (l)
Helko Systems Furniture, Mobelcorp Intl., Inc. (l)



ll: Mohawk Commercial Carpets

Fabrics: Brookhaven and Highland Plush

Fiber: Anso IV® HP

The Anso® Promise: ▼ performance without a doubt.

◀ If color is important to you, this is important to know: high-performance **Anso IV® HP**, **Anso IV®** and **Anso®** brand nylon are more receptive to color than other nylon commercial carpet fibers.

They dye a little deeper, and a little richer. Capturing those subtle nuances that can make a dramatic difference in any interior you are planning.

What's just as important, Anso® brand nylon fibers have proven they help carpets retain their new appearance. And to help make sure, we put each new construction through grueling certification tests before we award it an Anso brand label.

So now you know:

for superior performance and *style* in commercial carpet, specify the Anso brand. Without a doubt.

Allied Fibers



Allied Fibers
1411 Broadway
New York, NY 10018
(212) 391-5000

Atlanta, GA
Nancy Warner
(404) 395-1415

Columbia, SC
Jon T. May
(803) 772-2700

Los Angeles, CA
John B. Johnson
(714) 953-9703

New York, NY
Robert Van Horn
(212) 391-5188

Circle 33 on reader service card

Holophane Co., Inc. (s)
 Human Factor Technologies (dc, dt)
 Intergraph Corp. (h, s)
 Isicad (s)
 Jasper Seating Co. (dc)
 Laralana, Inc. (dc)
Martin Design Intl., The Martin Group (db, dc, dt)
 Mayline Co., Inc. (db, dc, dt, p)
 Mega CADD, Design Futures, Inc. (s)
 Metropolis Group (dc)
 Herman Miller, Inc. (dt, h, s)
 Nestler (db, dt, p, s)
Panel Concepts, L.P./PCI Tandem, Standard Pacific, L.P. (dc)
 Performance Seating, Inc. (dc)
 Plan Hold Corp. (dt)
 Scan Contract Intl., Labofa (dc, dt)
 Sitmatic (dc)
Smith System Mfg. Co. (dc, dt, s)
Steelcase, Inc. (dc, dt, s)
Stow & Davis, Steelcase, Inc. (s)
 Tiffany Stand & Furniture Co. (dt)
 United Chair Co. (dt)
 Vitra Seating, Inc. (dc)
 Westinghouse Furn. Systems (dt, s)
 Work Centre Inc. (db, dc, dt)

CROWD CONTROL SYSTEMS/RAILINGS

Brass Smith, Inc.
 Construction Specialties, Inc.
 Crown Inds.
 Cumberland Woodcraft Co., Inc.
 Deco/Gard Products, Construction Specialties
 Glaro, Inc.
 The Ironmonger, Inc.
 Lavi Inds.
 Lawrence Metal Products, Inc.
Midwest Custom Brass
 Pawling Corp., Standard Products Div.
 Ship 'N Out Co.
 Stageright Corp.
 Tepromark Intl., Inc.
 Tubular Specialties Mfg., Inc.
 Vista Mfg.
 Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems

DESKS & CREDENZAS

e—electronic component
 ex—executive
 g—general office
 r—reception
 w—workstations

Acme Office Group, Masco Inds. (e, ex, w)
 Acousti-Forms, Inc. (w)
 Acoustical Partitions Corp. (r, w)
Adanlock Office Environments, Blasius Inds. (w)
Adden Furniture, Inc. (ex, g)
 Advance Office Concepts (e, g)
 Agati, Inc. (ex, g, r)
 Alba Inds. (ex, g)
 Jack Alexander, Ltd. (e, ex, g, r, w)
 All-Systems (g, r, w)
Allsteel, Inc. (e, ex, g, w)
Alma Desk Co. (e, ex, g, r, w)
 Alpha Intl., Swedish Comet (e, ex, g, r, w)
American Seating Co., Interior Systems Group (e, ex, g, r, w)
 Anderson Desk Co. (ex, g, r, w)
 Anderson Hickey Co., Hansow Inds., Inc. (ex, g, r, w)
 Anthro Corp. (ex, g, r, w)
 Apollo Woodworking & Metal Corp. (ex)
 Arcadia Chair (ex)
 Architectural Paneling, Inc. (e, ex, w)
Arnold Furn. Mfg., Inc. (ex, g, r)
 Artec, Kimball Intl. (ex, g, r, w)
 Artifax Display Inds., Inc. (ex, r)
 Artmet, Div. Artek Group Ltd. (g, r, w)
 Artopex, Inc. (ex, g, r, w)

Aspects, Inc. (ex, g, r, w)
 Atelier Intl., Ltd., Steelcase, Inc. (ex, g, r, w)
 B&B Italia (ex, r)
 B&B Italia, U.S.A., Inc. (ex)
 BNI Intl., Inc. (ex, g, r, w)
Baker Executive Office, Baker, Knapp & Tubbs, Inc. (e, ex, r, w)
 Bassett Furn. Inds. (e, ex, g, r, w)
 Beelner & Thomas (ex, g)
Benedetti Corp. (ex, g, r, w)
 Bernhard Woodwork Ltd. (r, w)
Bernhardt/Contract (ex, r, w)
 Bevis Custom Furn., Inc., Hunt Mfg. Co. (r, w)
Boling Co. (ex, g, w)
 Bonaventure Furn. Inds. Ltd. (ex)
Borroughs Mfg., Corp. (e, g, w)
Brandrud Furniture, Inc. (ex, r, w)
Bretford Mfg., Inc. (g, w)
 Brickel Assocs., Inc. (ex, g, r, w)
 The Buckstaff Co. (ex, g)
CCN Intl. (ex, g, r, w)
 CF&A, Isles Ind. (e, g, w)
CHF Inds. (g, w)
 C.I. Designs (e, ex, g, r, w)
 CT. Executive (ex, g, r, w)
 CenterCore, Inc., Safeguard Scientific (e, ex, g, r, w)
Certified Industrial Services, Inc. (g, w)
 Guy Chaddock & Co. (ex)
Charlotte, Inc. (ex, g, r)
 Cleator Furniture (ex, g, r)
 Colecraft Mfg. Co., Inc., a Business Accessories, Inc. Co. (g)
Commonwealth Contract Furn.
 Compatible Computer Furniture, Div. Atlantic Cabinet Corp. (e, w)
 Computree Concepts (e, w)
Condi, American Seating (ex, g, r, w)
Contemporary Prods., Inc. (w)
 Conwed Designscape (w)
CorryHiebert, Hon Inds. (ex, g, r, w)
 Council, Council Companies (ex, w)
 Craftsman Office Furniture Co. (e, ex, g, r, w)
Creative Dimensions Co., Div. Holiday Rambler Corp. (ex, g, r, w)
Cumberland Furniture, I.M. Rosen & Co., Inc. (ex, g, r)
Custom Executive Office (e, ex, g, r, w)
 Custom Table Systems, Inc. (g, r, w)
 D&E Wood Inds.
 DFM/Dependable Furn. (ex, g, r)
 DMI Furniture, Inc. (ex, g, r)
 DO 3 Systems Inc. (g, r, w)
 Dansanna Intl. (ex, g, r, w)
Dar/Ran Furniture Inds. (ex, g, r, w)
 Data-Mate, Inc. (e, w)
Datum Filing Systems, Inc. (e, w)
 Datus Inds., Inc. (e, g, r, w)
 James David Intl., Inc. (w)
Davis Furniture Inds. Inc. (ex, g, r, w)
 Deca Interiors Ltd. (ex, r, w)
 Decorative Firsts, Inc. (ex, w)
Dennison Monarch Systems, Inc., Dennison Mfg. (g, r, w)
Descor (ex, g, w)
 Design Selections Intl. (ex, g, r)
 Designer Imports Intl., Inc. (ex, r)
 Designe' Tech Off. Furn. Co. (ex, g, r)
Domore Corp. (w)
 Dunbar Furniture, Inc. (e, ex, g, r, w)
Dynel Intl. (e, ex, g, r, w)
 Eagle Concepts (e, g, w)
 Eagle Plywood & Door Mfrs., Inc. (ex, r, w)
Eldon Office Products, Eldon Inds., Inc. (w)
 Electric-Cable Assy., Inc.(ECA) (e)
 Electro Refinishing (g, r, w)
 Engineered Data Prods., Inc. (EDP) (e, ex, g, r, w)
Estel, Inc. (ex, g, r)
Executive Furniture, Inc. (ex, g, r, w)
Executive Office Concepts, Inc. (ex, g, r, w)
 Executive Suite Furniture, Inc. (ex, g, r, w)
 Ficks Reed (r)
Flex-Y-Plan Inds., Inc. (e, g, w)
 Flexible Furniture Div., Metal Components Inc. (w)
GF Office Furniture, Ltd. (e, ex, g, r, w)
 G/O Furniture, Inc. (e, ex, g, r, w)

Naomi Gale/Custom Wall Systems & Cabinetry, I. Silverman & Son, Inc. (ex, r)
 Garrett Inds., JSJ Corp. (w)
 Gayeski Furniture Coordinates, Inc. (ex, g, r)
 Arnold Geisler Furn. Fabricators
 General Mica Corp. (ex, g, r)
 Gianni, Inc. (e, ex, g, r, w)
 Gilbert Intl., Inc. (ex)
 Global Upholstery Co., Ltd. (e, ex, g, r, w)
 Gulden Gallery (ex)
The Gunlocke Co., Hon Inds. (ex, g, r, w)
HON Co., HON Inds. (e, ex, g, r, w)
 HSP Computer Furniture (w)
 Halcon Corp. (e, ex, g, r, w)
Haller Systems, Inc. (e, ex, g, r, w)
Hamilton Sorter Co., Inc., Biotec Systems, Inc. (g, r, w)
Harden Furn., Contract Div. (ex, g, r, w)
 Hardrox, Inc. (ex, r, w)
Hardwood House, Inc., Allsteel Inc. (e, ex, g, r, w)
 Harmon, Brandrud Div. (ex, g, r)
 Harpers (ex, g, r, w)
 Harter Group (e, ex, g, r, w)
 Haskell of Pittsburgh, Inc. (e, ex, g, r, w)
Haworth, Inc. (e, ex, g, r, w)
Helikon Furniture Co., Inc., Herman Miller Inc. (ex, g, r, w)
 Helko Systems Furniture, Mobelcorp Intl., Inc. (e, ex, g, r, w)
Hesco Inds., Inc. (ex, g, r, w)
Hickory Business Furniture, The Lane Co. (ex, g, r)
High Point Furn. Inds. (ex, g, r, w)
 Holland Industries, Inc. (e, ex, g, r)
Howe Furniture Corp. (w)
 Human Factor Technologies (e, g, w)
Hunt Contract Furniture (ex)
 Hunt Mfg., Co. (w)
 ICF, Inc. (ex, g, r)
 IEM Mktg., Inc. (e, ex, g, r, w)
 Impert Inds., Inc., Electra-Tec Div. (w)
 Indiana Desk Co. (ex, g, r, w)
 Inline Systems, Next Office Systems, Inc. (e, g, r)
Intrex, Inc. (ex, g, r, w)
Invincible Metal Furniture (ex, g, w)
Inwood Office Furniture (ex, g, r, w)
 Itoki of America, Inc.
 JDI Group, Inc. (e, ex, w)
JG Furniture Systems, Inc. (e, ex, g, r, w)
 Jasper Desk Co. (ex, g, r, w)
 Jofco, Inc. (ex, g, r, w)
 Kasparians, Inc. (ex, g, r)
Kasper Office Furniture, Div. of Grahl Intl., Inc. (ex, g)
Kaufman Contract (e, ex, g)
Kimball Office Furniture Co., Kimball Intl. (e, ex, g, r, w)
Kinetics Furn., Inc. (ex, g, r)
The Kittinger Co., Inc., LADD Furn. Inc. (ex, g, r, w)
Knoll Intl., Inc. (e, ex, g, r, w)
 Knollwood Business Furn., Knollwood Furn. Design Inc. (ex, g, r, w)
 Knurr USA Inc. (e, w)
Krug Furniture, Inc. (ex, g, r, w)
 L.U.I. Corp. (e, ex, g, r, w)
La-Z-Boy Chair Co. (ex, g, r)
 Jack Lenor Larsen (ex)
 Library Bureau, Inc. (w)
Lunstead, A Haworth Co. (e, ex, g, r, w)
 Luzzi Unlimited Inc. (ex)
M&J Desk Mfg. Co. (ex, g, r)
 Magna Design, Inc. (e, ex, g, r, w)
Magnuson Group (e, w)
Mandell Furniture Co., Inc. (ex, g, r, w)
 Manheim-Weitz, Manheim Galleries (ex, r)
Cy Mann Designs, Ltd. (ex, r)
Martin Design Intl., The Martin Group (ex, g, r, w)
 The Marvel Group, Inc., Office Prods. Div. (g, w)
 Masonite Corp., MC Div. (g, r, w)
 Meridian, Inc. (e, ex, g, r, w)
 Metalsmiths Co., Ltd. (ex, r)
Metier Furniture Corp. (e, ex, g, r, w)
 Metropolis Group (e, ex, g, r, w)
Metropolitan Furniture Corp., Steelcase (ex, g, r, w)

MicroComputer Accessories, Rubbermaid
 Mill Business Furniture (ex, g)
Herman Miller, Inc. (ex)
 Modar, Inc., Sub. Knape & Vogt Mfg. Co. (e)
 Mode Corp.
Modern Plastics Corp. (g)
 Modular Office Design, Inc. (ex, g)
 Monteverdi-Young
Mueller, a Haworth Co. (ex, g)
 Myrtle Desk Co. (ex, g)
Natl. Office Furniture Co., Kimball Intl. (ex, g)
 Nestler
 Nevins, Inc. (e, ex, g)
 Niedermaier Design
Nienkamper
 Norsons Inds., Inc. (ex, g)
 Northwood Inds. (ex, g)
 Nova Office Furniture, Inc.
 Novikoff (e, ex, g)
 OFS - Office Furniture By Styleline Inds. (ex, g)
Office Furniture Systems, Styleline Inds. (e)
 Office Specialty (e)
 PCI/Tandem, Div. of Panel Concepts, L.P. (ex, g)
 The Pace Collection, Inc. (ex, g)
 Packard Inds., Inc.
Paoli, Inc. (ex, g)
 Georg Petersen Furn., Inc. (ex, g)
 Peterson Design Furniture (ex, g)
 Phoenix Designs, Herman Miller, Inc. (e, g)
 Pleion Corp. (e, ex, g)
 Polychromic Designs (g)
 Portfolio Contract Furniture, Inc. (e, ex, g)
Precision Mfg., Inc. (e, ex, g)
 Prismatic Designs, Ltd. (ex)
 Project Office Furniture, Inc.
R-Way Furniture Co., Inc. (ex, g)
Reff, Inc., The Knoll Group (e, ex, g)
Roffman Assocs. (ex, g)
 RoseJohnson, La-Z-Boy Chair Co. (ex, g)
 Royal Seating Corp. (ex)
 S&S Contract Furn. Inc.
SMED Mfg., Inc. (ex, g)
 Saftco Products
 Salman, Inc. (ex, g)
 Saturn Office Furniture, Hespeler Craft Inds. (ex)
 Scan Contract Intl., Labofa (ex, g)
 Selby Furniture Hardware Co., Inc.
Shaw-Walker Co. (e, ex, g)
Shelby Williams Inds., Inc. (e)
 Signature Office Furniture, Inc. (e, ex, g)
 Sligh Furn. Co. (e, ex, g)
 Smith & Watson (ex)
Smith System Mfg. Co. (e)
 Snyder Furniture, Ltd.
 Southern Metal Inds., FEI (e, g)
Spec'built (e, ex, g)
 Tiffany Stand & Furniture Co. (e)
 Standard Desk Bus. Furniture, Joyce Furniture Inc. (ex, g)
Steelcase, Inc. (e, ex, g)
 Storalw Intl., Inc. (e, ex, g)
Stow & Davis, Steelcase, Inc. (e, ex, g)
 Structural Concepts Corp.
 John Stuart Intl.
 Stylax Business & Institutional Furniture (e, ex, g)
 Sunbelt Decor Inc.
 Swedeline Intl., Inc. (e, ex, g)
 Syma Systems, Inc. (ex)
 System Seating, Inc. (e, ex, g)
 Systems Mfg. Corp. (e, ex, g)
Tab Products Co. (e, ex, g)
 Tables Unlimited, Plasto Mfg. Co. (e)
 Tavola Intl. (e)
 Taylor Desk Co., The Taylor Companies (ex, g)
 Techniques-in-Wood, Eltrex Inds. Inc. (ex, g)
 Teknion Furniture Systems, Inc. (ex, g)

Systems, Inc., Patella Inds. Inc. (ex, g, r, w)
 Furniture, Inc. (e, ex, g, r, w)
 Furniture Corp. (e, w)
 net, Shelby Williams Inds., Inc. (ex, g)
 Thrasher Group, Inc. (ex, g, r, w)
 any Stand & Furniture Co. (e, g, r, w)
 way Corp. (g, r, w)
 raft Corp. (e, ex, g, r, w)
 by Inc. (ex, g, r, w)
 ny (ex, g, r, w)
 steel (w)
 ng Acoustical Corp. (g, r, w)
 o Mfg. Corp. (ex, g, r, w)
 o U.S., Inc. (e, ex, g, r, w)
 son Furniture Systems (e, ex, g, r, w)
 s Widdicombe Co. (ex)
 amette Inds., Inc., Duraflake (e, ex, g, r, w)
 er Williams Mfg. Co. (ex, r)
 d Design, Intl. Furniture Systems, Inc. (e, ex, g, r, w)
 ht Line, Inc., A Unit of Barry Wright (g, w)
 op. (g, w)
 tion Design, Ltd. (e, ex, g, r, w)
 aphos Designs, Ltd. (ex, r)

le—leather
 m—metal & chain mail
 o—open plan panel fabric
 u—upholstery
 v—vinyl, plastic

Advent Inds. Inc. (b, u)
 Alpha Intl., Swedish Comet (le, o, u, v)
 American Leather Mfg. Co. (le, u)
 Ametex/Robert Allen Contract Fabrics (b, f, l, le, o, u, v)
 Arc-Com Fabrics (b, f, u)
 Architet Intl., Liz Jordan-Hill (f, le, o, u)
 Arconas Corp. (le, u)
 Art People, Inc. (f, u)
 Artmark Fabrics Co., Inc. (b, f, l, u)
 Athol Mfg. Corp. (u, v)
 Atlanta Architectural Textiles (f, le, o, u, v)
 August, Inc. (u)
 BASF Corp., Fibers Div. (b, f, u)
 B&B Italia (b, le, u)
 B&B Italia, U.S.A., Inc. (le, u)
 Baker Executive Office, Baker, Knapp & Tubbs, Inc. (le, u)
 Bangor Cork Co., Inc. (v)
 Barclay Fabrics, Div. United Fabrics, Inc. (l, le, u, v)
 Charles Barone, Inc. (b, le, m, u)
 Gretchen Bellinger, Inc. (b, u)
 Bergamo Fabrics, Inc. (u)
 Berne Furniture Co., Inc. (u)
 J.P. Blomquist Co. (f, le, u)
 Bloomcraft, Inc., Bloomcraft Contract Div. (b, f, l, u)
 Bonaventure Furn. Inds. Ltd. (le)
 Bramson House, Inc., Bramson World Contract Inc. (b)
 Brandrud Furniture, Inc. (le)
 Brayton Intl. Collection (f, le, o, u, v)
 Brickel Assocs., Inc. (f, le, o, u)
 Bright Chair Co. (u)
 Brunschwig & Fils, Inc. (b, f, le, o, u, v)
 Burlington Inds., Goodall Fabrics Div. (f)
 Carnegie Fabrics, Inc. (f, l, u)
 Jack Cartwright, Inc. (f, le, u)
 Central Shippee, Inc. (f)
 Chairmasters, Inc. (u, v)
 Chatham Mfg. Co. (f, o, u)
 China Seas (u)
 Clark Contract Co. (b)
 Collier/C Furniture, Ltd. (le, u)
 Columbus Coated Fabrics, Borden Pkngg. & Indus. Prods. (l, v)
 Comforto, Inc., a Haworth Co. (f, le, u)
 Commercial Drapery Contractors (b, f, l)
 Concept Fabrics, Inc. (f, o, u)
 Conde House (le, u)
 Condi, American Seating (f, le, u)
 Conrad Imports, Inc., Conrad Original Sunshades (f)
 Contemporary Hides (le)
 Continental Creative Sales, Inc. (f, u, v)
 Coral of Chicago (b, f, l, o, u)
 Counterpoint Fabrics, Inc. (b, le, u)
 Cumberland Furniture, I.M. Rosen & Co., Inc. (f, le, u)
 Custom Laminations Inc. (b, f, l)
 Custom Resource Inc. (le)
 Custom Wall Services, Inc./Wallcoustics, Inc. (f, o)
 DO 3 Systems Inc. (o)
 Dakota, Inc. (b)
 Davis Furniture Inds. Inc. (le, u, v)
 Deepa Textiles (o, u)
 Design Tex Fabrics, Inc. (b, f, l, u)
 Diversified Sales, Inc./D.S.I. (o, u, v)
 Donghia Furniture/Textiles (f, le, u)
 Douglass Industries, Inc. (b, f, l, o, u, v)
 DuPont Co., Cordura (u)
 Durawall, Inc. (u, v)
 Daniel C. Duross, Ltd., Exemplary Leathers & Fabrics (b, f, le, o, u, v)
 Teddy & Arthur Edelman, Ltd. (le, u)
 Fabra-Wall, Ltd. (f, l)
 Fabric Wallmount Systems, Inc. (u)
 Fantagraph, Standard Textile Co. (b, f, l, u)
 Fibernetics/Fiber Max (f, l)
 Firesafe Products Corp. (b, f, o, u)
 Frankel Assocs. (b, f, l, m, o, u, v)
 Froelich Leather Craft Co., Inc. (le)
 GMT Floor Tile, Inc. (b, u, v)

Garrett Leather Corp. (f, le)
 GenCorp Polymer Prods., Fabricated Plastics (u, v)
 Gilbert Intl., Inc. (le, u)
 Gilford Inc. (le, o, u, v)
 Greeff Fabrics (b, f, u)
 Gregson Furniture Inds. (le, u, v)
 Grey Watkins, Ltd. (b, u)
 Harrington Textiles (u)
 Haworth, Inc. (o)
 Hayes (le, u)
 Hendrick Textiles, Ltd., G&T Inds. (f, u)
 Hermes Leather Corp. (le)
 S.M. Hexter Co. (b, f, l, le, u, v)
 Hickory Business Furniture, The Lane Co. (f, le, o, u)
 The Home Fashion Products Assn., Inc. (b, f, l, u, v)
 Homestead Inds., Inc., Contract Div. (f, o, u)
 Huntington Leather, C.A. Huntington, Inc. (f, le, u)
 Innovations in Wallcoverings, Inc. (u, v)
 Intek, Spring Inds., Inc. (u, v)
 Intl. Fabrics, Shelby Williams Inds., Inc. (le, u, v)
 Intl. Linen Promotion Commission (u)
 JAB, c/o Stroheim & Romann (b, f, le, u)
 JG Furniture Systems, Inc. (le, o, u)
 Adam James Textiles, Inc. (f, u)
 J. Josephson, Inc. (u)
 KCR Fabrics, Inc. (b, f, le, o, u)
 Kaleidoscope Intl. Ltd. (b, f, o, u)
 Keelen Leathers, Inc. (le)
 Kinney Wallcoverings, Commercial Div. (f, le, o, u, v)
 Knoll Intl., Inc. (f, le, o, u, v)
 Kravet Fabrics, Inc. (b, u, v)
 Boris Kroll Fabrics, Inc., Boris Kroll Jacquard Looms (u)
 Lackawanna Leather (le)
 Jack Lenor Larsen (b, le, o, u)
 Lazarus Contract, Fabricut Fabrics (b, f, l, o, u, v)
 Leather-Link, Inc. (le, u)
 Leathercraft Contract (le, u, v)
 Lee Jofa (b, f, le, o, u)
 Lonseal, Inc. (v)
 J.M. Lynne Co. (f, le, u)
 MDC Wallcoverings, EPKO Inds., Inc. (f, l, le, o, u, v)
 Maharam/Vertical Surfaces (b, f, l, o, u)
 Karl Mann Intl. (o, u)
 Metropolis Group (u)
 Metropolitan Furniture Corp., Steelcase (le)
 Herman Miller, Inc. (le, u, v)
 Milliken VISA (b, f)
 Mirror of Sweden, Inc. d.b.a. Tasso (f)
 Momentum Textiles (b, le, o, u, v)
 Monel Contract Furniture, Inc. (le, u)
 Mueller, a Haworth Co. (le, u)
 Naco Fabrics (b, l, u, v)
 Natl. Gypsum Co. (b)
 Niedermaier Design (le)
 Norton-Blumenthal, Inc., Bulldog Wallcovering (f, le, o)
 Novikoff (u)
 The Pace Collection, Inc. (le, u, v)
 Pacific Furn. Mfg. Co., Div. American Seating (le, u)
 Pollack & Assocs. (b, f, o, u, v)
 Prestige Wallcoverings (u)
 Rockland Mills Inc. (b, f, l)
 Ben Rose Ltd., G&T Inds. (b, f, le, o, u)
 Rudd Intl., Textiles Div. (u)
 Rudd Intl. Corp. (u)
 SW Textiles, Shelby Williams Inds., Inc. (f, le, u, v)
 Sainberg & Co., Inc. (le)
 Santa Barbara Designs (u)
 Sawtelle Textiles, Ltd., Pendleton Woolen Mills/Dorr Woolen Co. (f, o, u)
 Scalandre (b, f, le, o, u, v)
 F. Schumacher & Co., Inc., Schumacher Contract (b, f, le, u, v)
 J. Robert Scott & Assocs., Inc. (le, o, u)
 Seabrook Wallcoverings, Inc. (f, u, v)
 Sempatop Inc. (o)
 Shelby Williams Inds., Inc. (le, u, v)
 Silent Gliss USA, Inc. (f)
 Sinclair Wallcoverings Fabric & Paint (b, f, l, u)

Sol-R-Veil, Inc. (m)
 Souveran Fabrics Corp. (f, le, u, v)
 Spinneybeck Enterprises Ltd. (f, le, u)
 Spradling Intl. (v)
 Springs Inds., Ultrasuede Brand Fabrics (f, le, u)
 Steil, Inc. (f, o, u)
 Stratford Hall, Inc. (f, le, u)
 StretchWall Prods., Inc. (f, o, u)
 Stroheim & Romann Inc. (b, f, le, u)
 Suede-Tex (u, v)
 Sunwall of America, Borden, Inc. (u)
 Superior Furn., Knollwood Furn. Design Inc. (u)
 Syme & Assocs. (u)
 TSG Inc., Synfin Div. (f, l)
 Taylor Chair Co., The Taylor Companies (le, u)
 Jim Thompson Thai Silk (u)
 Thortel Fireproof Fabrics, Inc., Interspec Div. (f)
 Thybony Wallcoverings (u)
 Toltec Fabrics, Inc. (b, f, o, u)
 Uffner Textile Corp. (b, f, l, le, u, v)
 Unika Vaev, USA (f, le, o, u)
 Uniquely Australian Corp., Inc. (u)
 Uniroyal Engineered Prods. (f, u, v)
 Unitek Inds. Inc. (b, f, l)
 Verticals, Inc. (m)
 Vycon, J. Josephson, Inc. (f)
 Walker & Zanger, Inc. (u, v)
 Wall Fabrics, Inc. (b, u)
 Warner of London, Greeff Fabrics, Inc. (b, f, u)
 Webb Designs, Inc. (b, f, u)
 WestPoint Pepperell, Custom Fabrics (l, u)
 The Whitney Collection, The Whitney Corp. (b, f, u)
 Willow-Tex, Inc. (b, f, o, u, v)
 Wolf-Gordon, Inc., Wallcoverings & Upholstery (le, u, v)
 S.R. Wood, Inc., Prestige Wallcovering (u, v)
 Jay Yang Contract, Jay Yang Designs, Ltd. (f, u)

BRIC PARTS & SERVICES

b—backing
 f—finishes, finishing
 h—hardware
 l—linings
 t—trimmings

Intl., Swedish Comet (b, f, l, t)
 etex/Robert Allen Contract Fabrics (b, f, l, t)
 lay Fabrics, Div. United Fabrics, Inc. (b, f)
 schwig & Fils, Inc. (t)
 HOOK Sample Management Prods., Werling & Co. (h)
 ral Shippee, Inc. (b)
 mercial Drapery Contractors (b, f, h, l, t)
 l of Chicago (b, h, l)
 om Laminations Inc. (b, f)
 ing Milliken, Inc., Milium Div. (f, l)
 lass Industries, Inc. (b, f)
 Corning Corp. (f)
 ont Co., Marketing Communications Dept. (l)
 ont Co./Teflon, Chemicals & Pigments Dept. (f)
 el C. Duross, Ltd., Exemplary Leathers Fabrics (f)
 ragraph, Standard Textile Co. (f, h, l, t)
 rnetics/Fiber Max (b, f)
 afe Products Corp. (b, f, l)
 kel Assocs. (b, f, l)
 Hexter Co. (b, f, l)
 asote Co. (f, l, t)
 Home Fashion Products Assn., Inc. (b, f)
 ing-Hess (h, l, t)
 rus Contract, Fabricut Fabrics (h, l, t)
 Jofa (t)
 aram/Vertical Surfaces (b, f, l)
 and Mills Inc. (b, f, l)
 Rose Ltd., G&T Inds. (l)
 amandre (h, l, t)
 eider Banks (f)
 chumacher & Co., Inc., Schumacher Contract (l, t)
 ert Scott & Assocs., Inc. (t)
 chWall Prods., Inc. (f)
 in Inds., A TSG Co. (b, f)
 Inc., Synfin Div. (b, f)
 ex Inds. Inc. (h, l)

BRICS

b—bedspread
 f—fire retardant
 l—laminated

FIBERS

c—carpet
 f—fabric

AMOCO Fabrics & Fibers Co., Div. AMOCO Chemical Co. (c, f)
 AMOCO Fabrics & Fibers Co., Carpet Fibers Div. (c, f)
 AMOCO Fabrics & Fibers Co., Specialty Fibers & Yarns (c, f)
 Allied Fibers, Allied Signal (c, f)
 Alpha Intl., Swedish Comet (f)
 Architet Intl., Liz Jordan-Hill (f)
 BASF Corp., Fibers Div. (c, f)
 Bernhardt/Contract (f)
 Collins & Aikman Floor Coverings Corp. (c)
 DuPont Co., Cordura (f)
 DuPont Co., Textile Fibers Dept. (c)
 DuPont Co., Commercial Carpet Fibers (c)
 DuPont Co., Marketing Communications Dept. (c, f)
 Golco Inds., Inc. (c, f)
 Hendrick Textiles, Ltd., G&T Inds. (f)
 Hercules, Inc. (f)
 Hoechst Celanese Corp., Textile Fibers Group (c, f)
 ICI Fibres, ICI Americas (c, f)
 Institutional Carpet Mills (c, f)
 Intl. Linen Promotion Commission (f)
 Monsanto Co. (c, f)
 Sinclair Wallcoverings Fabric & Paint (f)
 Wisscasset Mills Co. (c, f)

FILES

a—automated
 d—desk-top organizers
 f—fire-retardant
 l—lateral, horizontal
 m—mobile
 o—open plan/office landscape
 r—rotary

s—storage cabinets
v—vertical
w—wall organizer

Adanlock Office Environments, Blasius Inds. (o)
Alba Inds. (f)
Allsteel, Inc. (d, l, m, o, v)
Alma Desk Co. (l, m, o)
American Seating Co., Interior Systems Group (d, l, m, o)
Anderson Desk Co. (l, m, o)
Anderson Hickey Co., Hanson Inds., Inc. (l, s, v)
Architectural Paneling, Inc. (l)
Arnold Furn. Mfg., Inc. (l)
Artec, Kimball Intl. (l, o)
Artopex, Inc. (l, m, o, s, v)
Aspects, Inc. (l, m, o, s)
Atelier Intl., Ltd., Steelcase, Inc. (l, m, o, s)
Atlantic Furn. Sys. (m, v)
AXSYS Modular Office Systems (l, o)
Baker Executive Office, Baker, Knapp & Tubbs, Inc. (l, s)
Bassett Furn. Inds. (d, l, m, s, v, w)
Bethlehem Furniture Co., Buehler Chair Co. (l, s, v)
Borroughs Mfg., Corp. (l, m, o)
Bretford Mfg., Inc. (m)
Cano Corp. (o)
CenterCore, Inc., Safeguard Scientific (l, m, o, v)
Cleator Furniture (l, v)
Compatible Computer Furniture, Div. Atlantic Cabinet Corp. (d, m, o)
Condi, American Seating (s, v)
Conwed Designscape (l, m, o, s)
CorryHiebert, Hon Inds. (l, o, s, v)
Councill, Councill Companies (m, v)
Craftsman Office Furniture Co. (l, v)
Cramer, Inc. (m, o)
Creative Dimensions Co., Div. Holiday Rambler Corp. (l, m)
Custom Executive Office DO 3 Systems Inc. (l, m, o)
Dar/Ran Furniture Inds. (l, o, v)
Data-Mate, Inc. (d, s)
Datum Filing Systems, Inc. (m, r, v)
James David Intl., Inc. (l)
Decorative Firsts, Inc. (l, v)
Delco Assocs., Inc. (l, m, o, r)
Dennison Monarch Systems, Inc., Dennison Mfg. (d, l, o, s)
Dennison National Co. (m)
Denstor Mobile Storage Sys., Inc. (m)
Design' Tech Off. Furn. Co. (l, o, s)
Desk Pro (d)
Dunbar Furniture, Inc. (o)
Durham Mfg. Co. Inc. (d, l, r, s, v, w)
Eagle Concepts (m)
Eldon Office Products, Eldon Inds., Inc. (d, l, m, o, r, v)
Engineered Data Prods., Inc. (EDP) (d, l, s, v)
Executive Furniture, Inc. (l, m, v)
Frank Eastern, Co. (d, l, o)
GF Office Furniture, Ltd. (d, l, o, v)
G/O Furniture, Inc. (l)
Gayeski Furniture Coordinates, Inc. (l, s, v, w)
Gaylord Bros. (a, m, r, w)
Arnold Geisler Furn. Fabricators
Gerard Metal Craftsmen, Times 2 Filing Div. (o, r)
Global Upholstery Co., Ltd. (a, m)
The Gunlocke Co., Hon Inds. (l, o, s)
HON Co., HON Inds. (f, l, m, o, v)
Hafele America, Co. (l, v)
Halcon Corp. (l, m, o, s, v)
Haller Systems, Inc. (l, m, o, s)
Hamilton Sorter Co., Inc., Biotec Systems, Inc. (d, l, o, r, s, v)
Harbor Universal (l, m, s)
Harbor Universal, Inc. (l, m, s)
Hardwood House, Inc., Allsteel Inc. (l, o, v)
Harpers (l, m, s, v)
Haskell of Pittsburgh, Inc. (l, m, v)
Haworth, Inc. (d, l, m, o, s, v)
Helko Systems Furniture, Mobelcorp Intl., Inc. (d, l, m, s)
Hesco Inds., Inc. (f, l, m, o, v)

High Point Furn. Inds. (l, m)
Holland Industries, Inc. (l, s)
Human Factor Technologies (m)
Hunt Mfg., Co. (d)
IEM Mktg., Inc. (o)
Impert Inds., Inc., Electra-Tec Div. (v)
Indiana Desk Co. (l, v)
Intrex, Inc. (l, o, s, w)
Invincible Metal Furniture (l, m, o, v)
Inwood Office Furniture (l)
Itoki of America, Inc. (d, l, w)
JDI Group, Inc. (d, l, w)
JG Furniture Systems, Inc. (l, o)
Jasper Desk, Co. (l, m)
Jeter Systems Corp. (l, m, s)
Jofco, Inc. (l, o, s, w)
Kardex Systems, Inc. (a, f, l, m, r, v)
Kimball Office Furniture Co., Kimball Intl. (l)
Knoll Intl., Inc. (l, o)
L.U.I. Corp. (l, m, s)
Library Bureau, Inc. (m)
Lundia, MII, Inc. (l, m)
M&J Desk Mfg. Co. (l, v)
Magna Design, Inc. (l, o)
Mandell Furniture Co., Inc. (l, v)
The Marvel Group, Inc., Office Prods. Div. (d, l, m, s, v)
Matel Mfg., Inc. (d, o, v)
Mayline Co., Inc. (l, o, v)
McDonald Prods. Corp. (d, w)
Meilink Inds. Inc. (f, l, v)
Meridian, Inc. (l, m, o, s, v)
Metcor Mfg. Inc. (d)
Metier Furniture Corp. (m, o, v)
Herman Miller, Inc. (l, m, o)
Mobile Storage & Filing Sys./BHP Trading, Inc. (m)
Mod-Systems, Inc. (l, m, o, s)
Mode Corp. (o)
Montisa Office Furn., Northland Corp. (l, m, o, s, v)
Mueller, a Haworth Co. (l, m)
Myrtle Desk Co. (l)
Natl. Office Furniture Co., Kimball Intl. (l, v)
Norsons Inds., Inc. (l, o, s, v)
Nucraft Furniture Co., Grand Rapids Facility (l, s)
OFS - Office Furniture By Styleline, Styleline Inds. (l)
Office Specialty (l, m, o, s, v)
PCI/Tandem, Div. of Panel Concepts, L.P. (d, l, o)
Packard Inds., Inc. (o)
Panel Concepts, L.P./PCI Tandem, Standard Pacific, L.P. (o)
Peter Pepper Products, Inc. (d, w)
Georg Petersen Furn., Inc. (l, m, o, s, v)
Peterson Design Furniture (m)
Plan Hold Corp. (l, m, v)
Pleion Corp. (m, o)
Polychromic Designs (o, s, w)
Portfolio Contract Furniture, Inc. (l, s, v)
Pro/File Systems (l, m, s, v)
Richards-Wilcox, AB-Electrolux (a, m, o, r, s)
RoseJohnson, La-Z-Boy Chair Co. (l, m, o, s)
Rosemount Office Systems Inc., Emerson Electric Co. (l, o, s)
Royal Seating Corp. (m)
Russ Bassett Co. (l, o)
S&S Contract Furn. Inc. (d, l, m, o, s, v)
Safco Products (d, l, m, o, s, v)
Sainberg & Co., Inc. (d)
Salman, Inc. (l, o, w)
Sanford Corp. (d)
Saturn Office Furniture, Hespeler Craft Inds. (l)
Scan Contract Intl., Labofa (d, l, m, o)
H. Scriber Co. (v)
Shaw-Walker Co. (f, l, m, o, s, v)
Signature Office Furniture, Inc. (l, m, s, v)
Sligh Furn. Co. (l, v, w)
Smith Metal Arts Co. Inc. (d)
Southern Metal Inds., FEI (a, l, m, o)
Spacemakers, Inc., div. Extend Office Systems, Inc. (l, m)
Spacemaster Systems, Div. of Reflector Hardware Corp. (m)
Spacesaver Corp. (l, m)
Springer-Penguin, Inc. (l)
Tiffany Stand & Furniture Co. (d, m)

Standard Desk Bus. Furniture, Joyce Furniture Inc. (l, s, v)
Steelcase, Inc. (l, m, o, s, v)
Sterling Plastics, Sanford Corp. (d)
Storwal Intl., Inc. (l, m, o, s, v)
Stow & Davis, Steelcase, Inc. (l, o)
Structural Concepts Corp. (m, o)
Stylox Business & Institutional Furniture (d, m, v, w)
Supreme Equipment & Systems Corp. (l, m, o)
Swedeline Intl., Inc. (l, m, s, w)
Systems Mfg. Corp. (d, l, o, v)
Tab Products Co. (a, l, m, o)
Tavola Intl. (l)
Taylor Desk Co., The Taylor Companies (l)
Techniques-in-Wood, Eltrex Inds. Inc. (l, o)
Teknion Furniture Systems, Inc. (d, o, s, v, w)
Tella Systems, Inc., Patella Inds. Inc. (l)
The Thrasher Group, Inc. (l, m, s)
Trendway Corp. (l, m, o, v)
Trosby Inc. (l)
Victor Systems & Equipment, Kardex Systems, Inc. (l, m, v)
Viking Acoustical Corp. (d, l, m, s, v)
Voko U.S., Inc. (l, m, o)
Watson Furniture Systems (o)
Westinghouse Furn. Systems (l, o)
White Machine Co. (a, m, r)
Wolff Wire, Inc. (d, l, o, w)
Wood Design, Intl. Furniture Systems, Inc. (l, v, w)
Wright Line, Inc., A Unit of Barry Wright Corp. (a, d, f, l, m, o, v)
Xception Design, Ltd. (l, o)

FLOORING

c—cork
m—marble
p—portable dance floors
pc—poured/composite
rf—raised floors
r—resilient
s—studded vinyl, rubber
t—tiles (stone, clay, ceramic)
w—wood

American Floor Products Co., Inc. (r, s)
American Marazzi Tile, Inc. (t)
American Olean Tile Co., Armstrong World Inds. (m, t)
Amsterdam Corp. (m, t)
Amtico Flooring Div., American Biltrite, Inc. (r, s)
Anderson Hardwood Floors (w)
The Applied Radiant Energy Corp. (w)
ArmStar (m)
Armstrong World Inds., Inc. (r, s)
Azrock Floor Products (r, s)
Bangkok Inds., Inc. (w)
Bangor Cork Co., Inc. (c)
Bisazza Mosaico, Tile Group Italia (t)
C-Tec, Inc. (rf)
Carlisle Tire & Rubber, Carlisle Cos. (r)
Ceramica Valverde, Tile Group Italia (t)
Collins & Aikman Floor Coverings Corp. (r)
Congoleum Corp. (r)
Continental Creative Sales, Inc. (m, pc, t)
Creative Edge (m, t)
Crown Inds. (p)
Endura Rubber Flooring, Div. of Biltrite Corp. (r)
Flexco Co. (r, s)
Floating Floors, Inc., Kuhlman Corp. (rf)
Forbo Floorcoverings Inc. (c, r, s)
Fritz Chemical Co., Fritztile (m, r, t)
GHP, Inc. (rf)
GMT Floor Tile, Inc. (r, s)
Georgia Marble Co. (m)
Global Specialty (m)
The Granitex Corp. (m, t)
Granitifondre, Trans Ceramic, Ltd. (m, t)
Bruce Hardwood Floors, Triangle Pacific Corp. (w)
Harmony Carpets, Harmony Intl. Corp. (r, t, w)
Harris-Tarkett, Inc., Stora Group (w)

Hartco
Hastings Tile & IL Bagno Collection (m)
Hoboken Wood Floors (c, p, r)
Impruneta Spa, Tile Group Italia
Innocrete Systems, Inc., C/S Group of Companies
Intl. Marble Distributors Inc.
Ipecork, Ltd.
Italian Tile Center, Italian Trade Commis
Jason Industrial, Inc. (rf)
Johnsontite, Duramax, Inc.
Kentile Floors, Inc.
Kentucky Wood Floors, Inc.
King Arthur, Inc., Shelby Williams Inds.,
Latco Ceramic Tile
Laufen Intl.
Lonsel, Inc.
Ludowici Celadon Co., Certainteed Corp
Mannington Ceramic Tile Co., Manningto Mills Inc.
Marble Technics, Ltd.
Metropolitan Ceramics, Metropolitan Inc
Mondo Rubber Intl., Inc.
Monoceram, Tile Group Italia
R.C. Musson Rubber Co.
Natl. Floor Products Co., Inc.
Natl. Terrazzo Mosaic Assn.
Nello Systems Co., Inc., Bettinger West Inc.
Nora Rubber Flooring, Freudenberg Bldg Systems, Inc.
Paragon Architectural Ceramics
Pawling Corp., Standard Products Div.
Peabody Noise Control, Inc., Interior Systems Div.
PermaGrain Products, Inc. (m, r)
Pirelli Intl. Prods. Corp., The Pirelli Gro
The RCA Rubber Co.
Ramston, Advanced Design Technologie Robbins, Inc. (p, rf)
Roppe Corp.
SICO Mfg., Co.
Stageright Corp.
Stark Carpet Corp. (c, m)
Stoncera, Ltd. (m)
Summitville Tiles, Inc.
Tarkett, Inc. (r)
Tate Access Floors, Inc.
Tepromark Intl., Inc.
Toli Intl.
U.S. Ceramic Tile Co.
USG Interiors, Inc.
Uniquely Australian Corp., Inc.
United Ceramic Tile
Walker & Zanger, Inc. (m)
Ward Architectural Products
Wausau Tile, Inc.
Adden Furniture, Inc.
Agati, Inc.
Jack Alexander, Ltd.
American of Martinsville, Ladd Furn. Inc Co.
Anco
Anderson Desk Co.
Architectural Paneling, Inc.
Asher-Cole
Aspects, Inc.
B&B Italia, U.S.A., Inc.
Bassett Furn. Inds.
Bethlehem Furniture Co., Buehler Chair
Brickell Assocs., Inc.
Brown Jordan Co., Chicago Pacific
Broyhill Furniture Inds.
Centrac Inds., Ltd.
Certified Industrial Services, Inc.
Chaircraft, Inc., Hickory-White Furn., Co
Charter Furniture, Inc., LADD Furniure, Commonwealth Contract Furn.
Councill, Councill Companies
Create-A-Bed, Inc.

Hand Furniture, I.M. Rosen & Co.,
 America, Spinneybeck
 er Imports Intl., Inc.
 Tech Off. Furn. Co.
 eriors, Inc.
 nc.
 eed
 Geisler Furn. Fabricators
 Mica Corp.
 Upholstery Co., Ltd.
 Corp.
 e Mfg. Co.
 n Sorter Co., Inc., Biotec Systems,
 Group
 Interiors Mfg. Co., Harvard Inds.
 Specialty Div., Howard Miller Clock
 Chair Co., Div. Lane Co.
 ck Chair Co., Contract Division
 .
 .tg., Inc.
 nc.
 iv. Juhasz, Inc.
 iture Systems, Inc.
 Healthcare, Inc., Sunrise Medical,
 Hospitality Furniture, Inc., Kimball
 inger Co., Inc., LADD Furn. Inc.
 y Chair Co.
 rniture, Lane Contract Div.
 Div. Lumex, Inc.
 Furniture Co., Inc.
 n-Weitz, Manheim Galleries
 Inc., Sub. Knape & Vogt Mfg. Co.
 Contract Furniture, Inc.
 Plastics Corp.
 rm, Inc.
 oser Cabinetmakers
 s.
 off Chairs, Inc.
 ice USA, Inc.
 rk Design Center
 ory Furniture Co. Inc.
 tl, Inc.
 n Ergonomics Ltd.
 e Collection, Inc.
 pes Children's Environments
 urniture Co., Inc.
 ix Corp.
 Assocs.
 nson, La-Z-Boy Chair Co.
 Watson
 d Desk Bus. Furniture, Joyce
 ure Inc.
 e, Inc.
 Intl., Inc.
 art Intl.
 Furn., Knollwood Furn. Design Inc.
 e Intl., Inc.
 Seating, Inc.
 rniture, Inc.
 Corp.
 nc.
 Metal Cabinet Co. Inc.
 dcomb Co.
 te Inds., Inc., Duraflake
 illiams Mfg. Co.

FURNITURE, CASUAL & OUTDOOR

—aluminum
 —plastic
 —rattan, cane, wicker
 —steel
 —umbrellas, awnings
 —wood & redwood
 i—wrought iron

e, Inc., Intl. Design Center (p)
 Designs (s)
 p.A. (wi)
 ble Umbrellas (u)
 em Furniture Co., Buehler Chair Co. (w)
 ast, Div. Gullans Intl. Inc. (s)

Bonaventure Furn. Inds. Ltd. (s)
 Brown Jordan Co., Chicago Pacific (a, r, u)
 CF&A, Isles Ind. (s)
 C.I. Designs (w)
 Chaircraft, Inc., Hickory-White Furn., Co. (r)
 Chairmasters, Inc. (r)
 Contemporary Shells, Inc. (s)
 Continental Creative Sales, Inc. (p, r, s)
 Contract & Leisure Seating, Inc. (p, u)
 Crestmark Intl., Homecrest Inds. Inc. (a, s, u)

Crown Leisure Prods. (a, s, u, wi)
 James David Intl., Inc. (s, wi)
 Design Selections Intl. (a, p)
 Designer Imports Intl., Inc. (w)
 Deutsch, Inc. (r)
 Donghia Furniture/Textiles (r)
 EMU Inc., Contract Div. (p, s, u)
 Ficks Reed (r)
 Fixtures Furn. (p, s)
 Fong Bros. Co. (r, u, wi)
 Forms & Surfaces (s, w)
 Gargoyles, Ltd. (a, wi)
 Gatto Furniture Inds. Inc., Broward Casting Foundry, Inc. (a)
 Glassform, Vantage Inc. (p)
 Gold Medal, Inc. (p, u)
 Grosfillex, Inc., Contract Div. (p, u)
 Halcyon, Inc. (a)
 Hickory Chair Co., Div. Lane Co. (r)
 KD/Context (s, w)
 KI Architectural Fiberglass Site Furnishings, Div. Krueger (p, w)
 Knoll Intl., Inc. (a, p, s)
 Kroin, Inc. (s, u)
 L&B Products West (r)
 L.B. Plastics, Inc. (p)
 LFI/Landscape Forms, Inc. (s, u, w)
 La Jolla Sales Co. (a)
 La Lune Collection (r)
 LaCor Wicker (r)
 Leisurelite Inds., Inc. (a, p, u)
 Lloyd Flanders (a, r)
 Mallin Co. (a, u)
 Herman Miller, Inc. (a, p)
 Neoservice USA, Inc. (p, u)
 Nevins, Inc. (a, s, w)
 New York Design Center
 Norix Group, Inc. (p)
 Plymold Seating, Foldcraft Co. (p, s)
 Pompeii Furniture, Miami Metal Products, Inc. (a, u)
 Putnam Rolling Ladder Co., Inc. (w)
 Rovergarden/USA (p)
 Santa Barbara Designs (u, w)
 Shafer Commercial Seating, Inc. (r)
 Shelby Williams Inds., Inc. (r)
 Sitecraft, Inc. (w)
 John Stuart Intl. (p)
 Summit Furniture, Inc., Four S Sun-Aire, Mallin Co. (u)
 Sunburst Intl., Div. Metal Tech, Inc. (a, u)
 Telescope Casual Furniture, Inc. (a, u, w)
 Terra Furniture, Inc. (a, s, u, w)
 Tradewinds Outdoor Furniture Corp. (a, p, u)
 Treasure Garden (u)
 Tri-Mark/Tulip (s, wi)
 Triple R Inds. Inc. (a, u)
 Tropic Craft Aluminum Furniture Mfrs. (a, u)
 Tropitone Furniture Co., Inc. (a, u)
 U.S. Seating Products, Inc. (a)
 United Mktg., Inc., Howard Products. Co. (s)
 Vecta, Steelcase, Inc. (a, p, s)
 Walker & Zanger, Inc. (r, s, wi)
 Wausau Tile, Inc. (u)
 Weatherend Estate Furniture, Div. Imagineering, Inc. (w)
 The Wicker Works (a, r, u)
 Zip Jack Inds., Ltd., Zip Jack Custom Umbrella (u)

ds—drawer slides
 dr—drawers
 f—fiber/plastic materials
 fo—foam
 fr—frames
 g—glides
 p—pneumatic chair controls
 s—springs & supports
 sw—swivels
 tb—table bases (only)
 tt—table tops (only)
 tu—tubing
 w—webbing
 wo—wood veneers

Accuride (ds)
 Advance Fixture Mart (c)
 Advanced Technology, Inc., Subchromie USA (wo)
 Alucobond Technologies, Inc. (f)
 American Seating Co., Interior Systems Group (tb, tt)
 Amtab Mfg. Co. (tb, tt)
 Anco (tt)
 Architectural Brass Co., Levent, Inc. (tb)
 Architectural Paneling, Inc. (tb, wo)
 Artifax Display Inds., Inc. (tb)
 Avanart Inc., Contract & Hospitality Furn. (b, tt)
 B&B Italia (tb)
 Bangkok Inds., Inc. (tt)
 Bassett Furn. Inds. (tb, tt)
 Berco Inds. (b)
 Bethlehem Furniture Co., Buehler Chair Co. (tb, tt)
 Beveled Glass Designs, Larry Robertson & Assocs. (tt)
 Bevis Custom Furn., Inc., Hunt Mfg. Co. (tb, tt)
 John Boos & Co. (tb, tt)
 Brass Smith, Inc. (tu)
 Brayton Intl. Collection (tb, tt)
 Brickel Assocs., Inc. (b, c, dp, tb, tt)
 Brookside Veneers, Ltd. (wo)

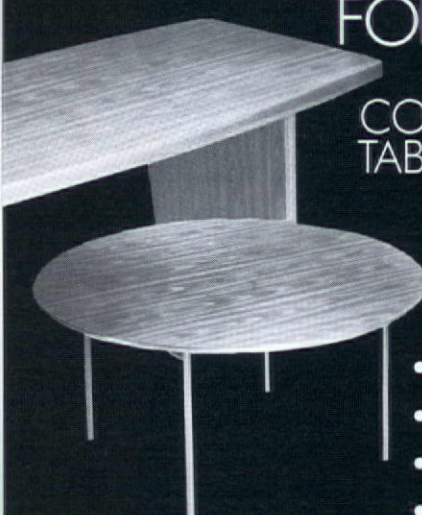
Brown Jordan Co., Chicago Pacific (tb, tt)
 The Buckstaff Co. (tb, tt)
 CHF Inds. (b, tb, tt)
 C.T. Soft Form, C.T. Executive (tb, tt)
 Centrac Inds., Ltd. (tb, tt)
 Central Shippee, Inc. (tb)
 Chairmasters, Inc. (tb, tt)
 Chemical Chair House, Div. Cone Mills (fo, fr, w)
 Chestnut Ridge Foam, Inc. (fo)
 Colecraft Mfg. Co., Inc., a Business Accessories, Inc. Co. (tb, tt)
 Collier-Keyworth Inc., Leggett & Platt (b, c, p, sw)
 Condi, American Seating (tb, tt)
 Contemporary Shells, Inc. (b, fo, fr, sw, tt, tu)
 Continental Creative Sales, Inc. (b, c, fo, fr, g, p, tb, tt)
 Crown Inds.
 Custom Executive Office (tb, tt)
 Custom Resource Inc. (tb, tt)
 Daglee Woodworking, Div. DSC Inds., Inc. (tb, tt)
 Davis Furniture Inds. Inc. (tb, tt)
 Design Trac, Inc. (tb, tt)
 Designer Imports Intl., Inc. (tb)
 Designe' Tech Off. Furn. Co. (tt)
 Dow Chemical USA, Marketing Communications (f, fo)
 Dynel Intl. (tb, tt)
 EST Co., Leggett & Platt, Inc. (b, g, sw, tb, tu)
 Eagle Plywood & Door Mfrs., Inc. (tt, wo)
 Eggers Inds. (dr, tt, wo)
 Everglide Caster Corp. (b, c, ds, fo, g)
 Falcon Products, Inc. (b, tb, tt)
 Faull & Son (b, fr, sw, tu)
 Faultless Caster Div., Babcock Inds., Inc. (b, c, p, sw, tb)
 Fiberesin (f, tt)
 Fixtures Furn. (tb, tt)
 Flex-O-Lators, Inc., Leggett & Platt Inc. (f, fo, s)

SMART BUYERS TURN TO

AMTAB FOR

CONFERENCE TABLES

FOLDING TABLES



- QUALITY
- SERVICE
- DESIGN
- SELECTION

DEALER AND REPRESENTATIVES
AREAS OPEN

AMTAB manufacturing company

1747 W. GRAND AVE., CHICAGO, ILL. 60622 (312) 421-3444

REQUEST CATALOG
AND PRICE LIST

FURNITURE, COMPONENTS & HARDWARE

b—bases
 c—casters
 dp—drawer pulls, knobs

Floral Glass & Mirror, Mirrors Dept. (tt)	Neudorfer, Inc. (tt)	Bevis Custom Furn., Inc., Hunt Mfg. Co. (c, w)	M&J Desk Mfg. Co.
Forms & Surfaces (dp, tb, tt)	Nevins, Inc. (b, tb, tt)	Borroughs Mfg., Corp. (c, w)	Magnuson Group
Fredrick Ramond, Inc. (tb, tt)	October Co., Inc. (b)	Bretford Mfg., Inc. (c, w)	Mandell Furniture Co., Inc.
Froelich Leather Craft Co., Inc. (tt)	On The Level Co., Inc. (g)	CCN Intl. (c, w)	Martin Design Intl., The Martin Group
GE0 Intl. (tt)	The Pace Collection, Inc. (tb, tt)	CF&A, Isles Ind. (c, w)	The Marvel Group, Inc., Office Prods
Gas Spring Co., Fichtel & Sachs Inds. (p, s, sw)	Palazzetti, Inc. (tb)	CHF Inds.	Mayline Co., Inc.
Gasser Chair Co., Inc. (tb, tt)	Paoli, Inc. (tb, tt)	C.I. Designs	Meilink Inds. Inc.
Gatto Furniture Inds. Inc., Broward Casting Foundry, Inc. (tb)	Parisi, Inc. (tt)	CenterCore, Inc., Safeguard Scientific	Meridian, Inc.
Gem Inds., Inc. (s)	Paul Assocs. (dp)	Certified Industrial Services, Inc.	Metier Furniture Corp.
Glass & Mirror Craft Inds., Inc. (tt)	Peter Pepper Products, Inc. (dp, fr, tb, tt)	Clarín Corp.	Metropolis Group
Glassform, Vantage Inc. (f)	Performance Seating, Inc. (b, c, f, g, p, sw)	Colecraft Mfg. Co., Inc., a Business Accessories, Inc. Co.	MicroComputer Accessories, Rubber
Gordon Mfg. Co., Leggett & Platt (b, c, p, s, sw)	Perstorp Components (dr, g)	Compatible Computer Furniture, Div. Atlantic Cabinet Corp.	Modar, Inc., Sub. Knappe & Vogt Mf
The Granitech Corp. (tt)	Pfanstiel Hardware Co. Inc. (dp)	Computree Concepts (c)	Myrtle Desk Co.
Grant Hardware Co., A Mobex Co. (ds, g)	Pioneer Mfg., Inc. (sw)	Condi, American Seating	Neudorfer, Inc.
Gross Stabill Corp. (b, c, g, p)	Plastiglidge Mfg. Corp., Illinois Tool Works (c, dp, ds, f, g, sw)	Continental Engineering	Northwood Inds.
The Gunlocke Co., Hon Inds. (tb, tt)	Plymold Seating, Foldcraft Co. (tb, tt)	Conwed Designscape	Nova Office Furniture, Inc.
H.D.I. (ds, g)	Pompeii Furniture, Miami Metal Products, Inc. (tb)	Council, Council Companies (c, w)	Novikoff
Hafele America, Co. (b, c, dp, ds, dr, f, sw)	Preferred Seat Mfg., Co. (tt)	Cramer, Inc.	Nucraft Furniture Co., Grand Rapids
Halcon Corp. (tt)	Redco Mfg., LHL, Inc. (b, tb, tt)	Custom Executive Office	OFS - Office Furniture By Styleline, S
Haller Systems, Inc. (tb)	Reliance Upholstery Supply Co., Inc. (f, fo)	Custom Table Systems, Inc. (c, w)	Inds.
Hamilton Sorter Co., Inc., Biotec Systems, Inc. (dr)	Royal Seating Corp. (b, c, tb, tt)	D&E Wood Inds.	Office Specialty
Harris-Tarkett, Inc., Stora Group (tt)	Sainberg & Co., Inc. (tt)	DO 3 Systems Inc. (c, w)	Omni Intl. Inc.
Harter Group (tb, tt)	Saturn Office Furniture, Hespeler Craft Inds. (b, tb, tt)	Dar/Ran Furniture Inds. (c, w)	Optimum Ergonomics Ltd.
Harvard Interiors Mfg. Co., Harvard Inds. (b, tb, tt, tu)	Sauder Mfg., Co., Sauder Woodworking Co. (tb, tt)	Data-Mate, Inc. (c, w)	PCI/Tandem, Div. of Panel Concepts
Haydock Caster, Co. (c)	Seating Products (tb, tt)	Datum Filing Systems, Inc. (c, w)	Panel Concepts, L.P./PCI Tandem, S
Helko Systems Furniture, Mobelcorp Intl., Inc. (c, g, sw)	Selby Furniture Hardware Co., Inc. (b, c, dp, ds, dr, f, g, sw)	Datus Inds., Inc.	Pacific, L.P.
Henderson Furniture (tb, tt)	Selkate (b, tb, tt)	Decorative Firsts, Inc. (c)	Precision Mfg., Inc.
HEWI	Shafer Commercial Seating, Inc. (tb, tt)	Delco Assocs., Inc.	Pro/File Systems
Hickory Business Furniture, The Lane Co. (tt)	Shelby Williams Inds., Inc. (tb, tt)	Dennison Monarch Systems, Inc., Dennison Mfg. (c, w)	Project Office Furniture, Inc.
Hoboken Wood Floors (b, wo)	Shepherd Products U.S. Inc. (b, c, g, p)	Design' Tech Off. Furn. Co. (c, w)	R-Way Furniture Co., Inc.
Howe Furniture Corp. (b, tb)	The Slidex Corp. (ds)	Domore Corp. (c, w)	Ref, Inc., The Knoll Group
ICF, Inc. (tt)	Stafast Products, Inc. (dr, wo)	Eagle Concepts	RoseJohnson, La-Z-Boy Chair Co.
IEM Mktg., Inc. (tb)	States Inds., Inc. (tt)	Engineered Data Prods., Inc. (EDP) (c, w)	Rosemount Office Systems Inc., Eme
IPF Intl. (fr)	Stoncera, Ltd. (tt)	Ergo Systems, Inc. (c, w)	Electric Co.
Impert Inds., Inc., Electra-Tec Div. (b)	Stow & Davis, Steelcase, Inc. (tb, tt)	Ergonomic Designs, Inc. (c, w)	Royal Seating Corp.
Intl. Honeycomb Corp. (tt)	Superba Caster Corp. (c)	Executive Furniture, Inc.	SMED Mfg., Inc.
Intl. Marble Distributors Inc. (tb, tt)	Suspa, Inc. (p)	Executive Office Concepts, Inc. (w)	Salman, Inc.
Intrends Intl. (tb, tt)	TSAO/C.L.S. (dp)	Frank Eastern, Co.	Scan Contract Intl., Labofa
Intrex, Inc. (tb, tt)	Technic Corp. (dp, ds, dr, f)	GF Office Furniture, Ltd.	Shaw-Walker Co.
Inwood Office Furniture (tb, tt)	Teknion Furniture Systems, Inc. (tb)	Naomi Gale/Custom Wall Systems & Cabinetry, I. Silverman & Son, Inc. (c)	Signature Office Furniture, Inc.
The Ironmonger, Inc. (b, dp, tb)	Trendler Metal Prods. (b, sw, tb, tu)	Garrett Inds., JSJ Corp. (c)	Simontan Inds., Inc.
JDM, Div. Juhasz, Inc. (tb, tt)	Triple R Inds. Inc. (tb, tt, tu, w)	Arnold Geisler Furn. Fabricators	Sligh Furn. Co.
Jasper Wood Products, Inc. (b, fr, tb, tt, wo)	Trips in Resin (b)	Gerard Metal Craftsmen, Times 2 Filing Div.	Smith & Watson
Jayden, Inc. (tb, tt)	Tuohy (tb, tt)	Global Upholstery Co., Ltd.	Smith System Mfg. Co.
Johnson Inds., Inc. (tb, tt)	Uniroyal Engineered Prods. (fo)	Gordon Mfg. Co., Leggett & Platt	Snyder Furniture, Ltd.
KD/Context (b, fr, g, tb, tt, tu)	United Technologies, Engineered Systems Div. (ds, dr)	The Gunlocke Co., Hon Inds.	Southern Metal Inds., FEI
Kenlin Enterprises (c, dp, ds, g, sw)	Vecta, Steelcase, Inc. (b, tb, tt)	HON Co., HON Inds.	Tiffany Stand & Furniture Co.
Knappe & Vogt Mfg., Co. (dp, ds, g, tu)	Versteel (b, tt)	HSP Computer Furniture	Standard Desk Bus. Furniture, Joyce
Knoll Intl., Inc. (c)	Virco Mfg. Corp. (tb, tt)	Halcon Corp.	Furniture Inc.
Koch & Lowy, Inc., Chartwell Group Ltd. (tb, tt)	Vitra Seating, Inc. (tt)	Haller Systems, Inc. (c, w)	Steelcase, Inc.
Kohler Co. (dp)	Walker & Zanger, Inc. (b, c, dp, ds, fr, g, tb, tt, w, wo)	Hamilton Sorter Co., Inc., Biotec Systems, Inc. (c, w)	Stow & Davis, Steelcase, Inc.
Kron USA (tb, tt)	Waymar Inds., Inc. (tb, tt)	Harbor Universal	Structural Concepts Corp.
L&B Contract Industry (b, g, tb, tt)	David R. Webb Co. (wo)	Harter Group (c, w)	Stylex Business & Institutional Furn
L&B Products West (b, tb, tt)	West Coast Inds. (b, tb, tt)	Haskell of Pittsburgh, Inc. (c, w)	Summit Inds.
L.B. Plastics, Inc. (dp, ds, dr)	Westnofa Contract, Westnofa USA, Inc. (tb, tt)	Haworth, Inc. (c, w)	Supreme Equipment & Systems Cor
L.U.I. Corp. (tb, tt)	Wilsonart, Premark Intl., Inc. (wo)	Helko Systems Furniture, Mobelcorp Intl., Inc.	Swedeline Intl., Inc.
Laminart Inc. (wo)	Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems (b, tb, tu)	High Point Furn. Inds.	Systems Mfg. Corp.
Laminating Services, Inc. (wo)		Holland Industries, Inc. (c)	Tab Products Co.
Lavi Inds. (b)		Howe Furniture Corp.	Taylor Desk Co., The Taylor Compar
Leggett & Platt (b, c, fo, fr, p, s, sw, tb, tu)		Human Factor Technologies (c, w)	Techniques-in-Wood, Eltrex Inds. Inc
Level of Winchendon, Inc., Mason & Parker Mfg. Co. (b, fo, g, s, sw, tb, tt)		Hunt Mfg., Co.	The Thrasher Group, Inc.
Liberty Woodcrafts, Inc. (tt)		IEM Mktg., Inc.	Tiffany Stand & Furniture Co.
Lonseal, Inc. (tt)		Impert Inds., Inc., Electra-Tec Div. (c)	Trendway Corp.
MTS Seating (b, sw, tb, tt)		Indal Furniture Systems, Indal, Ltd.	Trosby Inc.
Magna Design, Inc. (tt)		Inline Systems, Next Office Systems, Inc. (c, w)	United Chair Co.
Mandell Furniture Co., Inc. (tb, tt)		Invincible Metal Furniture	Versa Tec Corp., Compucart Div.
Cy Mann Designs, Ltd. (tb, tt)		Inwood Office Furniture (c, w)	Versteel
Master Metal Works (b, c, dp, fr, g, tu)		JAX Intl. (c, w)	Viking Acoustical Corp.
Mayline Co., Inc. (b, tb, tt)		JDI Group, Inc. (c, w)	Virco Mfg. Corp.
Mepla, Inc., Lautenschlaeger KG, West Germany (dp, ds, sw)		JG Furniture Systems, Inc. (c, w)	Vogel Peterson Furn., Co., Acco Inc.
Metcor Mfg. Inc. (tb, tt)		Jasper Desk, Co. (c)	Watson Furniture Systems
Missouri Oak Chair Co. (tt)		Jofco, Inc. (c, w)	Westinghouse Furn. Systems
Doug Mockett & Co. Inc. (b, dp, tb)		Keilhauer Contract Seating	Work Centre Inc.
Modern Plastics Corp. (tt)		Kimball Office Furniture Co., Kimball Intl. (c)	Wright Line, Inc., A Unit of Barry W
Montisa Office Furn., Northland Corp. (ds, dr)		Kinetics Furn., Inc.	Corp.
Mueller, a Haworth Co. (tb, tt)		The Kittinger Co., Inc., LADD Furn. Inc. (c, w)	Xception Design, Ltd.
Neoservice USA, Inc. (tt)		Knoll Intl., Inc.	
		Knurr USA Inc. (c, w)	
		L.U.I. Corp. (c, w)	
		Laralana, Inc. (c, w)	
		Lunstead, A Haworth Co. (c, w)	

FURNITURE, COMPUTER SUPPORT

c—computers/printers
w—word processing

Advance Office Concepts (c)	Jack Alexander, Ltd.
Allsteel, Inc.	Alma Desk Co.
American Seating Co., Interior Systems Group	Anderson Desk Co. (c)
Anthro Corp. (c, w)	Architectural Paneling, Inc. (c, w)
Artec, Kimball Intl. (c)	ArtopeX, Inc. (c)
Atelier Intl., Ltd., Steelcase, Inc. (c, w)	Atlantic Furn. Sys. (c, w)
AXSYS Modular Office Systems (c, w)	BNI Intl., Inc. (c, w)
Bassett Furn. Inds. (c, w)	

FURNITURE, OPEN PLAN/ LANDSCAPE

(total systems only)

c—casegoods systems
p—panel, component systems

Office Group, Masco Inds. (c, p)
usti-Forms, Inc. (c)
ustical Partitions Corp. (c, p)
en Furniture, Inc. (c)
ance Office Concepts (p)
eel, Inc. (c, p)
a Desk Co. (c, p)
a Intl., Swedish Comet
erican Seating Co., Interior Systems
roup (c, p)
ec, Kimball Intl. (c, p)
met, Div. Artek Group Ltd. (c, p)
pex, Inc. (p)
ects, Inc. (c, p)
ier Intl., Ltd., Steelcase, Inc. (c)
ntic Furn. Sys. (c)
SYS Modular Office Systems (p)
Intl., Inc. (c, p)
edetti Corp. (c, p)
m Corp. (p)
roughs Mfg., Corp. (p)
ndrud Furniture, Inc. (p)
l Intl. (c)
A, Isles Ind. (c, p)
Designs (c, p)
o Corp. (c, p)
terCore, Inc., Safeguard Scientific
ified Industrial Services, Inc. (c, p)
hmonwealth Contract Furn. (p)
emporary Prods., Inc. (p)
wed Designscape (p)
yHiebert, Hon Inds. (c, p)
mer, Inc. (p)
E Wood Inds. (c, p)
3 Systems Inc. (c, p)
/Ran Furniture Inds. (c)
um Filing Systems, Inc. (c, p)
nison Monarch Systems, Inc., Dennison
Mfg. (c, p)
igne' Tech Off. Furn. Co. (c)
nore Corp. (c, p)
bar Furniture, Inc. (c)
el Intl. (c, p)
n Office Products, Eldon Inds., Inc. (p)
cutive Office Concepts, Inc. (c, p)
c-Y-Plan Inds., Inc. (p)
ms & Surfaces (p)
Office Furniture, Ltd. (c, p)
D Furniture, Inc. (c)
ini Furn. (c)
ni, Inc. (c)
pal Upholstery Co., Ltd. (c, p)
d Bond Bldg. Products, National Gypsum
Co. (p)
Gunlocke Co., Hon Inds. (c, p)
N Co., HON Inds. (c, p)
con Corp. (c, p)
ler Systems, Inc. (c, p)
nilton Sorter Co., Inc., Biotec Systems,
nc. (c)
mon, Brandrud Div. (c, p)
pers (c, p)
ter Group (c, p)
orth, Inc. (c, p)
kon Furniture Co., Inc., Herman Miller
nc. (c)
ve Furniture Corp. (c)
Mktg., Inc. (c, p)
al Furniture Systems, Indal, Ltd. (p)
he Systems, Next Office Systems, Inc. (p)
ex, Inc. (c)
ncible Metal Furniture (c, p)
i of America, Inc. (c, p)
Intl. (c, p)
Furniture Systems, Inc. (c, p)
Co, Inc. (c)
ll Intl., Inc. (c, p)
g Furniture, Inc. (c, p)
stead, A Haworth Co. (c, p)
gna Design, Inc. (c, p)
or Partitions (c, p)

Metier Furniture Corp. (c, p)
Metropolis Group (c, p)
Herman Miller, Inc. (p)
Mode Corp. (c, p)
Modern Plastics Corp. (c)
ModuForm, Inc. (c)
Modular Office Design, Inc. (p)
Nello Systems Co., Inc., Bettinger West,
Inc. (c, p)
Nelson-Adams Co., Acoustical Screen Div. (c, p)
Northwood Inds. (c)
OFS - Office Furniture By Styleline, Styleline
Inds. (c)
O'Brien Partition Co., Inc. (c)
Office Specialty (c)
Omni Intl. Inc. (c)
Optimum Ergonomics Ltd. (c)
PCI/Tandem, Div. of Panel Concepts, L.P. (c, p)
Packard Inds., Inc. (p)
Panel Concepts, L.P./PCI Tandem, Standard
Pacific, L.P. (p)
Georg Petersen Furn., Inc. (c)
Phoenix Designs, Herman Miller, Inc. (c, p)
Pleion Corp. (p)
Polychromic Designs (p)
Precision Mfg., Inc. (c, p)
Pro/File Systems (p)
Project Office Furniture, Inc. (c, p)
Reff, Inc., The Knoll Group (c, p)
Roffman Assocs. (c)
RoseJohnson, La-Z-Boy Chair Co. (c, p)
Rosemount Office Systems Inc., Emerson
Electric Co. (p)
Russ Bassett Co. (c)
SMED Mfg., Inc. (c, p)
Salman, Inc. (c, p)
Shaw-Walker Co. (c, p)
Sligh Furn. Co. (c)
Southern Metal Inds., FEI (p)
Spec'built (c, p)
Steelcase, Inc. (c, p)
Stow & Davis, Steelcase, Inc. (c, p)
Structural Concepts Corp. (c, p)
Swedeline Intl., Inc. (c, p)
Syma Systems, Inc. (p)
Tab Products Co. (c, p)
Techniques-in-Wood, Eltrex Inds. Inc. (c, p)
Teknion Furniture Systems, Inc. (p)
Tibbet, Inc. (p)
Tiffany Stand & Furniture Co. (c)
Transwall Corp. (p)
Trendway Corp. (p)
United Chair Co. (c)
Viking Metal Cabinet Co. Inc. (c)
Voko U.S., Inc. (c, p)
Watson Furniture Systems (c, p)
Westinghouse Furn. Systems (p)
Glenn J. Wylie & Assocs., Ltd., Wylie
Interior Systems (p)
Xception Design, Ltd. (c, p)

FURNITURE, SCREENS & PARTITIONS

a—acoustical
b—baffles, ceilings & walls
d—decorative
f—free-standing
o—open plan/office landscape
t—tension-mounted
w—wall-mounted

Acme Office Group, Masco Inds. (a, f, o, w)
Acoustical Partitions Corp. (a, b, d, f, o, w)
Adanlock Office Environments, Biasius Inds. (a, f)
Advance Office Concepts (a, f, o, w)
All-Systems (a, f, o)
Allsteel, Inc. (a, f, o, w)
Alma Desk Co. (a, f, o)
Amcoa (d, f)
American Seating Co., Interior Systems
Group (a, f, o)
Anderson Desk Co. (o)
Architectural Paneling, Inc. (d, f, w)
Architectural Wall Systems (a, b)
Armento, Inc. (d)

Armstrong World Inds., Inc. (a, w)
Artec, Kimball Intl. (o)
Artmet, Div. Artek Group Ltd. (a, f, o)
Artopex, Inc. (a, o, w)
Aspects, Inc. (a, b, f, o, t)
Atelier Intl., Ltd., Steelcase, Inc. (o)
Atlantic Furn. Sys. (o)
AXSYS Modular Office Systems (a, f, o)
BNI Intl., Inc. (a, b, f, o, w)
Bannerworks, Inc. (a, b, d, w)
Bevis Custom Furn., Inc., Hunt Mfg. Co. (d, f, o, w)
Birum Corp. (a, f, o)
Brewster Corp. (a, b, d, f, o, t, w)
Brown Jordan Co., Chicago Pacific (f)
Cambridge Wire Cloth Co. (d, w)
Cano Corp. (a, b, d, f, o, t, w)
Captive Sea, John Deason Intl., Inc. (d, f)
Certified Industrial Services, Inc. (o)
Claridge Products & Equipment, Inc. (f, o, w)
Construction Specialties, Inc. (d)
Contemporary Prods., Inc. (f, o)
Conwed Designscape (a, b, d, f, o, w)
Corporate Acoustic Sys. Ltd. (a, b, d)
CorryHiebert, Hon Inds. (a, f, o, w)
Cramer, Inc. (a, f, o)
Cumberland Woodcraft Co., Inc. (d, o, t, w)
Custom Wall Services, Inc./Wallcoustics, Inc. (a, b, t, w)
DO 3 Systems Inc. (a, o)
Danjell Creations, Inc. (d)
Decoustics, Ltd. (a, f, o, w)
Dennison Monarch Systems, Inc., Dennison
Mfg. (f, o)
Dimensional Plastics Corp. (d)
Domore Corp. (a, o)
Dynel Intl. (a, o)
ESSI Acoustical Prod. (a, b, w)
Eagle Concepts (a, o)
Eldon Office Products, Eldon Inds., Inc. (a)
Emco Inds., Inc. (a)
Flex-Y-Plan Inds., Inc. (a, o)
Forms & Surfaces (a, d)
Frank Eastern, Co. (a, f, o)
GF Office Furniture, Ltd. (a, f, o)
Global Upholstery Co., Ltd. (a, d, f, o, t)
Gold Bond Bldg. Products, National Gypsum
Co. (a, d, f, o, t, w)
The Gunlocke Co., Hon Inds. (a, o)
HON Co., HON Inds. (a, d, f, o)
Haller Systems, Inc. (f, o)
Hamilton Sorter Co., Inc., Biotec Systems,
Inc. (f)
Harpers (a, f, o)
Harter Group (a, f, o, w)
Haworth, Inc. (a, f, o, w)
Hemisphere Steel Products Corp. (a, b, d, f, o, t, w)
Hoover Systems, Acoustical Screens in
Color, Inc. (a, b, d, f, o, w)
Indal Furniture Systems, Indal, Ltd. (a, f, o)
Industrial Acoustics Co., Inc. (a, b)
Inline Systems, Next Office Systems, Inc. (f, o)

Insul-Art Acoustics Corp. (a, b, d, w)
Invincible Metal Furniture (a, o, w)
JAX Intl. (f)
JG Furniture Systems, Inc. (a, f, o)
Johnson Controls Inc., Controls Group
Knoll Intl., Inc. (a, f, o)
Knurr USA Inc. (a)
Leitner USA Inc., Leitner GMBH, West
Germany (b)
Lyco, Inc. (o)
MPC, Inc., Noise Control Products Div. (a, b, d, f, o, t, w)
Magna Design, Inc. (a, f, o)
Marsh Chalkboard Co., Marsh Lumber Co.,
Inc. (f)
Metropolis Group (f, o)
Herman Miller, Inc. (a, d, f, o)
Mode Corp. (a, f, o, w)
Modernfold, Inc. (a, o, t)
Modular Office Design, Inc. (f, o)
Modulightor (d)
Natl. Office Furniture Co., Kimball Intl. (f)
Nello Systems Co., Inc., Bettinger West,
Inc. (a, b, d, f, o, w)

Nelson-Adams Co., Acoustical Screen Div. (a, b, f, o, w)
Norsons Inds., Inc. (f, o, w)
O'Brien Partition Co., Inc. (a, d, f, o, w)
Ohline Corp. (d)
Omni Intl. Inc. (f)
Opto Intl., Inc. (f)
PCI/Tandem, Div. of Panel Concepts, L.P. (a, d, f, o, w)
Packard Inds., Inc. (a, d, f, o, w)
Palazzetti, Inc. (d, f)
Panel Concepts, L.P./PCI Tandem, Standard
Pacific, L.P. (a, d, f, o)
Peabody Noise Control, Inc., Interior
Systems Div. (a, b, w)
Peter Pepper Products, Inc. (f, o)
Perma-Groove, Inc. (b, w)
Phoenix Designs, Herman Miller, Inc. (a, f, o)
Pleion Corp. (a, d, f, o, t, w)
Polychromic Designs (a, b, d, f, o, w)
Precision Mfg., Inc. (a, f, o)
Reff, Inc., The Knoll Group (a, d, f, o)
RoseJohnson, La-Z-Boy Chair Co. (a, f, o)
Rosemount Office Systems Inc., Emerson
Electric Co. (a, f, o)
SMED Mfg., Inc. (a, f, o, w)
Salman, Inc. (a, f, o, w)
Saturn Office Furniture, Hespeler Craft
Inds. (f)
Selby Furniture Hardware Co., Inc. (d)
Shaw-Walker Co. (a, f, o)
Silent Sound Systems (b, w)
Southern Metal Inds., FEI (a, o)
Steelcase, Inc. (a, f, o, w)
Stow & Davis, Steelcase, Inc. (a, o)
StretchWall Prods., Inc. (a, b, d, t, w)
Swedeline Intl., Inc. (f, o, w)
Syma Systems, Inc. (f, o, w)
Syme & Assocs. (a, b, f)
Tab Products Co. (f, o)
Techniques-in-Wood, Eltrex Inds. Inc. (a, f, o)
Tectum, Inc. (a, b, w)
Teknion Furniture Systems, Inc. (a, b, f, o)
The Thrasher Group, Inc. (a, f)
Tibbet, Inc. (a, f, o, w)
Transwall Corp. (a, f, o, w)
Trendway Corp. (a, f, o, w)
USG Corp., United States Gypsum Co. (a, o)
Virginia Metal Inds., Inc., The United Co. (d, f, o, w)
Voko U.S., Inc. (a, f, o)
Ward Architectural Products (a, b, w)
Watson Furniture Systems (f, o)
Westinghouse Furn. Systems (o)
Window Treatment Svcs. (d, f)
Working Walls, Inc. (a, b, d, w)
Glenn J. Wylie & Assocs., Ltd., Wylie
Interior Systems (a, d, f, o)
Xception Design, Ltd. (a, o)

FURNITURE, SPECIALIZED

b—barrier-free
cs—checkwriting stands/bank
c—classroom
d—dormitory, casegoods
h—healthcare/clean room
l—library
m—mailroom
r—religious
rs—retail store/fixtures
rd—restaurant/dining
s—site

Add Interior Sys. Inc. (d, h)
Adden Furniture, Inc. (d, h, l)
Alden Mfg. (rd)
Allyn Bank Equipment Co., Date Write (cs)
Alpha Intl., Swedish Comet (rd)
American Seating Co., Interior Systems
Group (cs, h, m)
Anco (c, h)
Anthro Corp. (c, h)
Apollo Woodworking & Metal Corp. (cs)
Architectural Paneling, Inc. (l, r, rd)
Arconas Corp. (h)
Arconas Corp. (d, h, l, rd)
Artemide, Inc., Intl. Design Center (h)

Artisans' Guild (l)
 Artopex, Inc. (c)
 Atelier Intl., Ltd., Steelcase, Inc. (rd)
 Avanart Inc., Contract & Hospitality Furn. (rd)
 Bassett Furn. Inds. (c, d, h, l, m)
 Beelner & Thomas (cs)
 Bernhard Woodwork Ltd. (rs)
 Bethlehem Furniture Co., Buehler Chair Co. (cs, c, d, h, l, rd)
 Bonaventure Furn. Inds. Ltd. (rd)
 John Boos & Co. (rd)
 Borroughs Mfg., Corp. (l)
 Brayton Intl. Collection (d, h, l, r, rd)
 Bretford Mfg., Inc. (l, m)
 Brodart Co., Library Furniture Div. (l)
 D.S. Brown Co. (h, l)
 Broyhill Furniture Inds. (d)
 The Buckstaff Co. (cs, d, h, l, rd)
 CHF Inds. (c, l, rs, rd)
 C.I. Designs (l)
 Captive Sea, John Deason Intl., Inc. (rd)
 Centrac Inds., Ltd. (d, h, rd)
 Chaircraft, Inc., Hickory-White Furn., Co. (rd)
 Chairmasters, Inc. (h, l, r)
 Charlotte, Inc. (rs, rd)
 W.A. Charnstrom Co. (m)
 Charter Furniture, Inc., LADD Furniure, Inc. (h)
 Charvoz (h)
 Chesley Inds., Inc., Div. of Hussmann Ref. (m)
 Chromcraft-Monarch Furn. Corp., Contract Furniture Div. (rd)
 Clarin Corp. (c, h, r)
 Cleator Furniture (cs)
 Collier/C Furniture, Ltd. (rd)
 Comforto, Inc., a Haworth Co. (h)
 Commonwealth Contract Furn. (rd)
 Contemporary Shells, Inc. (rd)
 Continental Creative Sales, Inc. (c, h, l, rd)
 Contract & Leisure Seating, Inc. (r, rd)
 Craftsman Office Furniture Co. (cs)
 Cramer, Inc. (h, l, m)
 Create-A-Bed, Inc. (d)
 Crestmark Intl., Homecrest Inds. Inc. (rd)
 Cubicon Corp. (d, h, l, r)
 Custom Executive Office (cs, s)
 DFM/Dependable Furn. (b, d, h, l, rs, rd)
 Daglee Woodworking, Div. DSC Inds., Inc. (rd)
 Davson, Eldon Inds., Inc. (c)
 Decorative Firsts, Inc. (cs)
 Design Trac, Inc. (rd)
 Designer Imports Intl., Inc. (cs, rd)
 Designe' Tech Off. Furn. Co. (d, h)
 Deutsch, Inc. (rd)
 Dunbar Furniture, Inc. (cs)
 E-J Industries Inc. (rs, rd)
 EckAdams Co., EAC Corp. (h)
 Engineered Data Prods., Inc. (EDP) (c)
 Equipito (l, rs)
 Falcon Products, Inc. (h, rd)
 Fiberglass Specialties Inc. (rd, s)
 Fixtures Furn. (cs)
 Flair Designs, Ltd. (rd)
 Flexible Furniture Div., Metal Components Inc. (m)
 Fong Bros. Co. (rd)
 Forms & Surfaces (s)
 Fredrick Ramond, Inc. (rd)
 GEO Intl. (rd)
 Gargoyles, Ltd. (rs, rd)
 Garrett Inds., JSJ Corp. (c, d, l)
 Gayeski Furniture Coordinates, Inc. (cs)
 Gem Inds., Inc. (d, h)
 General Mica Corp. (d, h)
 Glaro, Inc. (cs, c, h, l, r)
 Glasspec Corp. (d)
 Global Upholstery Co., Ltd. (c, d)
 Grahl Inds., Inc. (h)
 Gregson Furniture Inds. (c, d, h, l, rd)
 Grosfillex, Inc., Contract Div. (c, h, rd)
 Gulden Gallery (l)
 The Gunlocke Co., Hon Inds. (h, l)
 HAG, Inc. (cs, h, m)
 Halcon Corp. (cs, l)
 Haller Systems, Inc. (cs, c, h, l, rs)
 Hamilton Sorter Co., Inc., Biotec Systems, Inc. (m)
 Harbor Universal, Inc. (cs, l)

Harbour House Bar Crafting (rd)
 Harmon, Brandrud Div. (h, r)
 Harter Group (cs, h, r)
 Haworth, Inc. (cs, m)
 Hekman Specialty Div., Howard Miller Clock Co. (cs, rs)
 Henderson Furniture (c, h, l, r, rd)
 Highsmith Co., Inc. (h, l, rd)
 Howe Furniture Corp. (c, h, l, rd)
 Hunt Contract Furniture (cs)
 Hunt Mfg., Co. (m)
 ICF, Inc. (h, l, rd)
 Innerpace Inc. (h)
 Interior Systems, Inc. (h)
 Inwood Office Furniture (c, d, l)
 Itoki of America, Inc. (h, rd)
 J.D. Contract, Jackson of Danville (h, rd)
 JDM, Div. Juhasz, Inc. (rd)
 Joerns Healthcare, Inc., Sunrise Medical, Inc. (h)
 Jofco, Inc. (cs)
 Johnson Inds., Inc. (b, h, l, rd)
 KD/Context (h, rd)
 Keilhauer Contract Seating (l)
 Kewaunee Scientific Corp. (c, h)
 Kimball Hospitality Furniture, Inc., Kimball Intl. (d)
 Kinetics Furn., Inc. (h, l)
 Knollwood Business Furn., Knollwood Furn. Design Inc. (d)
 Kroin, Inc. (c, rd, s)
 L&B Products West (rd)
 LFI/Landscape Forms, Inc. (s)
 La Jolla Sales Co. (rd)
 La-Z-Boy Chair Co. (cs, c, d, h, l, r)
 LaCor Wicker (rd)
 Lakeland Chair (l, r, rd)
 Lamwood Corp. (rd)
 Lane Furniture, Lane Contract Div. (d, h)
 Lavi Inds. (rs, rd)
 Lawrence Metal Products, Inc. (cs)
 Leathercraft Contract (l)
 Level of Winchendon, Inc., Mason & Parker Mfg. Co. (cs, c, d, h, l, r)
 Liberty Woodcrafts, Inc. (rd)
 Library Bureau, Inc. (d, l)
 Loewenstein Inc. (rd)
 Lumex, Div. Lumex, Inc. (h)
 Lundia, MII, Inc. (l)
 Lunstead, A Haworth Co. (cs)
 MTS Seating (r, rd)
 Masterack, Leggett & Platt, Inc. (d)
 Matel Mfg., Inc. (cs)
 Metcor Mfg. Inc. (cs)
 Metropolis Group (d, h, l, rd)
 Midmark (h)
 Herman Miller, Inc. (cs, h, m, r)
 Mobi Contract Furniture (d, h, l)
 Mod-Systems, Inc. (m)
 Modern Contract Furniture, Inc. (d, h)
 Modern Plastics Corp. (cs, c, d, h, l)
 ModuForm, Inc. (d, h, rd)
 NM Inds. (c, d, h, l)
 Nelson Furniture (rd)
 Nemschoff Chairs, Inc. (d, h)
 Neoservice USA, Inc. (d, h, l)
 Neudorfer, Inc. (l)
 Niedermaier Design (cs)
 Norsons Inds., Inc. (cs, c, l, m)
 Nova Office Furniture, Inc. (c)
 The Novak Co., Inc. (m)
 Old Hickory Furniture Co. Inc. (d, h, rs, rd, s)
 Optimum Ergonomics Ltd. (cs, c, d, h, l, m, r, rd, s)
 PCI/Tandem, Div. of Panel Concepts, L.P. (cs)
 The Pace Collection, Inc. (cs)
 Paoli, Inc. (h, l, r)
 Parisi, Inc. (cs)
 Peter Pepper Products, Inc. (rs, s)
 Performance Seating, Inc. (c)
 Playscapes Children's Environments (c, h, l, rd)
 Plymold Seating, Foldcraft Co. (h, l, m, rd, s)
 Prismatic Designs, Ltd. (rd)
 Putnam Rolling Ladder Co., Inc. (l, rs)
 RAC Contract Furnishings, Medicalogs, Inc. (h)
 RPI Designs (s)

R-Way Furniture Co., Inc. (cs, d)
 The Radix Corp. (d, h)
 Richards-Wilcox, AB-Electrolux (h, m)
 Roffman Assocs. (cs)
 RoseJohnson, La-Z-Boy Chair Co. (d, h)
 Russ Bassett Co. (l)
 SICO Mfg., Co. (c)
 Saftco Products (m)
 Sauder Mfg., Co., Sauder Woodworking Co. (d, h, l, r, rd)
 Scan Contract Intl., Labofa (l)
 Seating Products (rd, s)
 Selkate (rd)
 Shafer Commercial Seating, Inc. (rd)
 Shelby Williams Inds., Inc. (rd)
 Signature Office Furniture, Inc. (cs)
 Simplex Truss Systems Inc. (rs)
 Sitecraft, Inc. (s)
 Sitmatic (h)
 Slat-O-Pedic-Dyn Corp. (d)
 Smith & Watson (cs)
 Smith System Mfg. Co. (c, l)
 Soundcraft Systems, Inc. (c, r)
 Southern Metal Inds., FEI (l)
 Spec'built (cs, m)
 Springer-Penguin, Inc. (l)
 Steelcase, Inc. (cs, h)
 Stow & Davis, Steelcase, Inc. (cs)
 John Stuart Intl. (h)
 Stylmark (rs)
 Summit Furniture, Inc., Four S (rd)
 Sunburst Intl., Div. Metal Tech, Inc. (rd)
 System Seating, Inc. (cs, c, d, h)
 Systems Mfg. Corp. (cs, l, m)
 Tab Products Co. (h)
 Tables Unlimited, Plasto Mfg. Co. (d, rd)
 Terra Furniture, Inc. (d, rd)
 Texwood Furniture Corp. (l)
 Thonet, Shelby Williams Inds., Inc. (rd)
 The Thrasher Group, Inc. (l)
 TriCraft Corp. (cs, c, d, h, l)
 Triple R Inds. Inc. (rd)
 Trips in Resin (cs, l)
 Tropic Craft Aluminum Furniture Mfrs. (rd)
 Tropitone Furniture Co., Inc. (rd, s)
 Tuohy (h, l, r)
 Vecta, Steelcase, Inc. (c, l, rd)
 Viking Metal Cabinet Co. Inc. (cs, m)
 Virco Mfg. Corp. (c, d, h, l, r, rd)
 Walker & Zanger, Inc. (rd)
 Watson Furniture Systems (cs, d, l)
 Westin-Nielsen Corp. (h)
 Westnofa Contract, Westnofa USA, Inc. (h)
 Windsor Designs (rd)
 Wood Design, Intl. Furniture Systems, Inc. (cs, c, d, h, l, rd)
 The Worden Co. (l)
 Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems (cs, rs, rd)

Johnson Inds., Inc. (h)
 Kemlite Co., Crane Co. (h)
 Kleerdex Co. (h)
 Laminart Inc. (h)
 Metcor Mfg. Inc. (h)
 Micarta Div., Westinghouse Electric Corp. (h)
 Nevamar Corp., Intl. Paper Co. (h)
 Novos, Inc. (h)
 October Co., Inc. (h)
 Perstorp Components (h)
 Pioneer Plastics Corp. (h)
 Rener Films Corp., Goodyear Tire & Rubber Co. (h)
 United Ceramic Tile (h)
 Walker & Zanger, Inc. (h)
 Ward Architectural Products (h)
 Wilsonart, Premark Intl., Inc. (h)
 Winona Mfg. (h)

LIGHTING & LAMPS

a—ambient
 b—bulbs
 c—ceiling fixtures/chandeliers
 d—desk & table
 dc—dimmer controls
 e—emergency
 es—energy-saving lamps, ballast D's)
 f—floor
 i—integrated ceiling systems
 l—lamp shades
 lv—low voltage
 lu—luminous ceilings
 t—task
 tl—track lighting
 w—wall fixtures

Abolite Lighting, LSI Industries, Inc. (h)
 Above View, Inc. (h)
 Adjustable Fixture Co. (d, f)
 Advance Transformer, Co., North America Philips Corp. (h)
 Ainsley Lamps (c, d, f)
 AI/Sy Corp., Emess, PLC (London) (d)
 Alcan Building Products, Div. Alcan Aluminum Corp. (h)
 Alger (h)
 Alkco Lighting, Jac Jacobsen Inds. (a, c, i, lv, t)
 Alma Desk Co. (h)
 Alpha Intl., Swedish Comet (d)
 Alys Lighting (d, f)
 American Louver Co. (h)
 American Seating Co., Interior Systems Group (h)
 Appleton Lamplighter, Aries Fabrication Corp. (a, c, f)
 Architectural Lighting Systems, Inc., Nu Lighting (a, c, dc, e, es)
 Architectural Pottery (h)
 Art Directions Inc. (h)
 Artemide, Inc., Intl. Design Center (a, c, d, f, i, lv, t)
 Atelier Intl., Ltd., Steelcase, Inc. (a, c, d, f)

AXSYS Modular Office Systems (h)
 Louis Baldinger & Sons (a, c)
 Baldwin Hardware Corp., Masco Corp. (c)
 Banci S.p.A. (a, c, d, f)
 Bieffleplast, Div. Gullans Intl. Inc. (a, c, d, f)
 Mort L. Bloom Design (c, d)
 Boyd Lighting Co. (a, c, d, f, lv)
 CSL Lighting Mfg., Inc. (a, b, c, lv)
 Cannon Products, Inc. (h)
 Capitol Lighting Products Corp. (a)
 Capri Lighting, Thomas Inds. (c, lv, t)
 Casella Lighting (a, b, c, d, dc, f, lv, t)
 Challenger Lighting Co., Inc. (c, d, f)
 Chelsea Lighting, Inc. (b, c, lv)
 Chicago Metallic Corp. (h)
 Classic Illuminations (h)
 Colecraft Mfg. Co., Inc., a Business Accessories, Inc. Co. (h)
 Columbia Lighting, USI Lighting (c, f)
 Con-Tech Lighting, Conservation Technol Ltd. (h)

LAMINATES

m—metallic
 p—plastic
 Abet Inc., Div. Abet Laminati (m, p)
 Advanced Technology, Inc., Sublichromie USA (m, p)
 Alucobond Technologies, Inc. (m, p)
 Avonite (p)
 Brookside Veneers, Ltd. (p)
 CT. Executive (p)
 CT. Soft Form, C.T. Executive (p)
 Charleston Industries, Div. Petersen Aluminum Corp. (m)
 Chemetal Corp. (m)
 Custom Laminations Inc. (p)
 Dimensional Plastics Corp. (p)
 Domtar Decorative Panels, Inc. (p)
 Domtar Inds., Inc., Domtar Laminated Prods. (p)
 DuPont Co., Corian (p)
 Fibersin (p)
 Forbo-Arborite, Inc. (p)
 Formica Corp. (m, p)
 Funder America, Inc. (p)
 GE Plastics, Structured Prods. Dept. (p)
 Glassform, Vantage Inc. (p)
 Global Specialty (m)
 The Granitech Corp. (h)

ental Lighting Services, Inc. (b, e, es)
 ct Lighting System (a, c, d, t)
 ve Edge (c)
 -Hinds Lighting (c, e, w)
 Systems Inc. (t)
 y, Inc. (i)
Creations, Inc. (lu)
 Lights Inc. (d, f, l, t, w)
 Mfg. Corp. (d, f, t)
 Galleries (a, b, c, d, t, w)
 Lighting Prods. Co.
 Selections Intl. (c, d, f)
 co Lighting (a, b, c, d, f, i, w)
 ts (a, c, d, f, l, t, w)
 a Furniture/Textiles (d)
 -Cable Assy., Inc.(ECA) (t)
 x, Inc. (a, d, f, i, t, w)
 ar, Inc. (a, c, es, f, t, w)
 Design Corp. (i, lu)
 (w)
 y Feiss Import Corp., Feiss Inds.
 (c, d, f, i, l, v, lu, tl, w)
 nc. (c, d, f, lv, t, w)
 Point, Inc. (c)
 ck Ramond, Inc. (c, d, f, lv, w)
 ntl. (a, f, lv, tl, w)
 ylvania Lighting (a, b, es, lv, t, w)
 als, Ltd. (c, w)
 al Electric Co., GE Lighting (b, es, lv)
 an Art Lighting Designs, Inc.
 (a, c, lu, t, w)
Greenspan Lamps (c, d, f, l, w)
 America, Co. (lv)
 ighting, Cooper Lighting
 (a, e, es, lv, tl, w)
 on Sorter Co., Inc., Biotec Systems,
 (t)
 th, Inc. (a, d, t)
 ane Co., Inc. (c, e, es, t, w)
 ll Inc., Wiring Device (dc)
 ll Lighting (a, c, e, i, lv, lu, t, w)
 c., Lighting Div. (a, c, d, f, lv, t, w)
 ating Experiences, Inc. (c, lv, w)
 ighting & Brass Works Inc. (c, d, f, w)
 ighting, Inc. (a, c, lv, t, w)
 Lighting Products (c, e, t, w)
 USA Inc. (t)
 & Lowy, Inc., Chartwell Group Ltd.
 (a, c, d, f, lv, t, w)
 Lighting, Inc. (a, dc, lv, tl, w)
 Lamp Corp. (b, d, es, f, lv, t)
 olortran, Inc. (dc)
 n, Inc., Mktg. Communications Dept.
 (dc, lv)
 ng Assocs., Inc. (c, d, dc, f, i, lu, t, w)
 ng Bug, Ltd. (a, b, c, d, e, es, f, lv, t, w)
 ng Services, Inc. (c, d, dc, i, lv, t, w)
 lier, Inc., Genlyte (a, c, dc, es, i, lv, lu, t, w)
 works (a, c, f, lv, lu, w)
 ge, Clevemont Inds., Ltd. (a, c, d, f, lv, t, w)
 ge Design (c, d, f, i, lv, tl, w)
 ntrol (a, c, e, lu, w)
 p Corp. (a, c, dc, f, lv, t, w)
 ia Lighting, National Service Inds. Inc.
 (a, c, dc, e, lv, t, w)
 Design, Inc. (c, d, w)
 Electronics Co., Inc. (dc)
 Lamp Corp. (d, f, lv, t, w)
 lite Corp. (c, lu)
 nn Designs, Ltd. (c, d, f, w)
 tCenter
 nald Prods. Corp. (t)
 is & Co. (c, d, f, l, w)
 lben Lighting (c, tl, w)
 ux Lighting, Cooper Lighting
 (a, c, t, w)
 n Miller, Inc. (d, t)
 ightor (a, c, d, es, f, lv, t, w)
 everdi-Young
 world Lighting (c, d, f, w)
 Specialty Lighting (lv, tl)
 ay Lighting Products
 (a, b, c, i, lu, t, w)
 Americana (w)
 n Lighting, Inc., JJI (d, f, i, lv, t, w)

New Horizons Lighting, Inc. (c, f, i, lv, lu, tl, w)
 New Metal Crafts, Inc. (c, w)
 New York Design Center
 Niedermaier Design (c, d, f, w)
 Norton Inds., Inc. (i, lu)
 Omega Lighting, Div. Emerson Electric Co.
 (c, i, t, tl, w)
 Osram Corp. (b, es)
 PEP Lighting, Powered Emergency Prods.,
 Co. (e)
Palazzetti, Inc. (a)
**Panel Concepts, L.P./PCI Tandem, Standard
 Pacific, L.P.** (t)
 Paul Assocs. (c, d, f, w)
 Peerless Lighting Corp. (a, c, w)
 Norman Perry Lamps (c, d, f, w)
 Peterson Design Furniture (a, d, f, t)
 Philips Lighting Co., North American Philips
 Corp. (b, es, w)
 Plantation Lighting, Inc. (c, d, f, w)
 Pleion Corp. (t)
 Poulsen Lighting, Inc. (c, d, es, w)
 Edison Price
 Progress Lighting (a, c, e, lv, t, w)
 Rainbow Contract, Div. Vanguard Studios,
 Inc. (a, b, c, d, f, l, t, w)
 Rayner Design (a, c, d, f, lv, w)
Reggiani USA Inc., Illumination
 (a, c, d, dc, e, es, lv, t, w)
 Rejuvenation Lamp & Fixture Co. (c, d, f, w)
 Ron Rezek Lighting (c, d, f, t, w)
 Roxter Corp. (c, d, f, lv, t, w)
 Royal Haeger Lamp Co., Contract Sls.
 Office (c, d, f, l, w)
 SPI Lighting, Inc. (a, c, lu, w)
 Scangift Ltee. (a, c, d, f, lv, t, w)
 Sentinel Lighting, Airey Thompson Co. (c, lv)
 Shield Source, Inc. (e, es)
 Spacemaster Lighting, Garcy Corp. (a, d, t)
 Spaulding Lighting, Inc., Sub. of Hanson
 (a, t, w)
 Spectrums of Light (a, t)
 Staff Lighting Corp. (a, c, i, lv, t, w)
 Starfire Lighting, Inc. (a, c, d, es, f, lv, tl, w)
Steelcase, Inc. (a, t)
Stiffel Co. (d, f, w)
 Superior Electric, Co. (dc)
 Swivelier Co., Inc. (c, es, f, i, lv, lu, t, w)
 Sylvan Designs (a, c, lv, t, w)
 TSAO/C.L.S. (a, c, d, f, t, w)
Tab Products Co. (d, t)
 Tech Lighting (a, b, c, d, dc, es, f, lv, t, w)
 Technolite Inc. (w)
 Tekna Design Group (b, d, f, lv, t)
 Times Square Lighting (b, c, dc, lv, tl)
 Troy Trakliting, Jac Jacobsen Inds.
 (a, c, es, lv, tl, w)
 United Lighting & Ceiling Corp. (i, l, lu)
 Victorian Lighting Works (c, w)
 Virginia Metalcrafters, Inc. (c, d, w)
Visa Lighting Corp., The Oldenbrog Group
 (a, c, es, f, w)
 Vista Mfg. (c, dc, f, i, lv)
 Visual Comfort Lighting (a, c, lu, w)
Waldmann Lighting Co. (d, t)
 Waterford Wedgwood USA Inc., Waterford
 Glass (c, d, f, w)
Westinghouse Furn. Systems (a, t)
 The Westwood Co. (d, f, l)
Winona Lighting (c, i, w)
 Work Centre Inc. (t)

PAINTS

Glidden Paint Co.
 Benjamin Moore & Co.
 PPG Inds.
 Sherwin Williams, Stores Group
 The Sherwin-Williams Co., Chemical
 Coatings Div.

PLANTS & PLANTERS

a—artificial plants
 l—live plants
 m—maintenance program
 pm—panel-mounted planters
 pd—plant dollies
 p—preserved plants
 s—self-watering planters
 sp—standard planters

Apollo Woodworking & Metal Corp. (sp)
 Architectural Brass Co., Levent, Inc. (pm, sp)
 Architectural Pottery (pm, sp)
Architex Intl., Liz Jordan-Hill (l)
 Artifax Display Inds., Inc. (sp)
 Autograph Foliages, Inc. (a)
 CT. Executive (sp)
 Robert Charles Inds. (pm, pd, sp)
Clean City Squares, Inc. (sp)
 Colecraft Mfg. Co., Inc., a Business
 Accessories, Inc. Co. (sp)
 Cubicon Corp. (sp)
 Fiberglass Specialties Inc. (sp)
 Foliage Plant Systems, Inc. (a, l, m, pm, p, s, sp)
 Forms & Surfaces (sp)
 Gainey Ceramics (sp)
 Gilbert Intl., Inc. (sp)
 Glaro, Inc. (sp)
Glassform, Vantage Inc. (sp)
 Glasspec Corp. (sp)
 Grosfillex, Inc., Contract Div. (s, sp)
 Interior-Scape, Inc., Floral Design Ctr. (a, l, m, pm, pd, p, s, sp)
Intl. Terra Cotta
 Intrex, Inc. (sp)
**KI Architectural Fiberglass Site Furnishings,
 Div. Krueger** (sp)
 LFI/Landscape Forms, Inc. (sp)
Lawrence Metal Products, Inc. (sp)
 Leisurite Inds., Inc. (sp)

Master Metal Works (sp)
 McDonald Prods. Corp. (pm, sp)
 Metal-Weave Products Corp. (pm, pd, sp)
Metcor Mfg. Inc. (sp)
 Nature Preserved of America (p)
 Nevins, Inc. (pd, sp)
 Niedermaier Design (sp)
 Outlook in Plastics Div., Chem-Tainer Inds. (sp)
Peter Pepper Products, Inc. (sp)
 Planter Technology (s)
Pouliot Designs, Inc. (a, pm, p, sp)
 Primescape Products (s, sp)
 RPI Designs (sp)
 Sitecraft, Inc. (sp)
 TSAO/C.L.S. (sp)
Topsiders, Inc. (pm, s, sp)
 United Mktg., Inc., Howard Products Co. (pd)
 Wausau Tile, Inc. (s, sp)
 Glenn J. Wylie & Assocs., Ltd., Wylie
 Interior Systems (sp)

PROTECTIVE FINISHES

a—antimicrobial
 c—carpet
 f—fabric
 fp—fireproofing
 s—shockproofing
 st—stainproofing
 w—wallcovering
 wp—waterproofing

Ametex/Robert Allen Contract Fabrics
 (f, fp, st, w, wp)
Collins & Aikman Floor Coverings Corp. (a, c)
**Columbus Coated Fabrics, Borden Pkngng. &
 Indus. Prods.** (w)
Coral of Chicago (f, fp, st)
 Custom Laminations Inc. (f, fp, st, w)

Factory, 1127 S. Main St., Oshkosh, WI 54901, (414) 235-5890

Merchandise Mart, Space 10-134, Chicago IL 60654, (312) 944-6958

Dallas, 4220 Belwood Parkway, Dallas, Texas 75244, (214) 960-6228

After all these years we still hold lofty
 ideals about the quality of our furniture.

buckstaff
 craftsmen of contract furniture since 1850

Circle 41 on Reader Service Card

Douglas Industries, Inc. (a, f, fp, s, st, w, wp)
 Dow Corning Corp. (a, f, wp)
 DuPont Co., Marketing Communications Dept. (c, f, st, wp)
 Duraclean Intl. (c, f, s, st, w)
 Durawall, Inc. (w)
 Daniel C. Durooss, Ltd., Exemplary Leathers & Fabrics (f, fp, st, wp)
 Fab-U-Gard (a, c, f, w)
 Fiber-Seal Intl., Inc. (c, f, s, st, w)
 Fibernetics/Fiber Max (c, f, fp, st, w)
 Firesafe Products Corp. (a, f, fp, s, st, wp)
 GE Co., GE Silicones (c, f, fp, st, wp)
 Gen Corp. (st, w)
 Glidden Paint Co. (w)
 The Granitech Corp. (w)
 H&S Sales, Inc. (w)
 Hastings Tile & IL Bagno Collection (st)
 Homestead Inds., Inc., Contract Div. (f, fp, s, st, w)
 Intrex, Inc. (fp, st, wp)
 Kemlite Co., Crane Co. (fp, w)
 Kiesling-Hess (a, f, fp, st, w, wp)
 Kleerdex Co. (w)
 Laminating Services, Inc. (w)
 Manuscreeens, J. Josephson, Inc. (w)
 Mirror of Sweden, Inc. d.b.a. Tasso (w)
 PPG Inds. (fp, wp)
 Pawling Corp., Standard Products Div. (w)
 RJF Intl. Corp., Koroseal Wallcoverings (w)
 Rockland Mills Inc. (f, fp)
 Scalamandre (a, f, fp, st, w, wp)
 Schneider Banks (fp)
 Seabrook Wallcoverings, Inc. (f, w)
 The Sherwin-Williams Co., Chemical Coatings Div. (st)
 Sinclair Wallcoverings Fabric & Paint (w)
 StretchWall Prods., Inc. (a, f, fp, st, w)
 Sunwall of America, Borden, Inc. (f, w)
 SynFin Inds., A TSG Co. (a, f, fp, s, st, w, wp)
 TSG Inc., Synfin Div. (a, f, fp, st, w, wp)
 Unitek Inds. Inc. (f, fp)
 Wilsonart, Premark Intl., Inc. (fp, st, w)
 Wolf-Gordon, Inc., Wallcoverings & Upholstery (w)

SEATING

a—auditorium
 b—bar stools
 be—benches
 bo—booths, banquettes
 c—classroom
 d—dining & restaurant
 f—folding
 g—ganging
 h—healthcare
 i—industrial
 k—knee-support
 l—lounge
 m—molded
 ms—multiple seating
 o—office
 r—reception
 re—recliners
 sb—sofa-beds
 s—sofas
 st—stacking

AGI Inds. Inc. (be, h, l, ms, o, r, s)
 Add Interior Sys. Inc. (g, h, l, ms)
 Adden Furniture, Inc. (g, h, l, ms, o, r, sb, s, st)
 Agati, Inc. (be, d, l, r)
 Adjust Equip. Co. (c, h, i, l, m, o)
 Alba Inds. (i, l, ms, o, r, s)
 Alden Mfg. (b, bo, d, l)
 Allsteel, Inc. (o, r, st)
 Alma Desk Co. (be, g, l, ms, o, r, s)
 Alpha Intl., Swedish Comet (d, o, r, re)
 American of Martinsville, Ladd Furn. Inc. Co. (l, s)
 American Seating Co., Interior Systems Group (a, d, g, h, i, l, m, ms, o, r, st)
 Amotek/LUSA, Inc. (d, h, i, ms, o, st)
 Anderson Desk Co. (o, r)
 Anthro Corp. (o)

Arcadia Chair (be, h, l, ms, o, r, s, st)
 Arconas Corp. (d, g, h, l, ms, o, r, s)
 Arconas Corp. (be, d, h, k, l, m, ms, o, r, sb, s, st)
 Artemide, Inc., Intl. Design Center (d, m, r, st)
 Artifax Display Inds., Inc. (d, f, l, re, st)
 Artopex, Inc. (a, c, d, g, l, ms, o, r, st)
 Asher-Cole (b, be, d)
 Aspects, Inc. (a, c, d, h, l, ms, o, r, st)
 Atelier Intl., Ltd., Steelcase, Inc. (b, c, d, g, h, l, m, ms, o, r, re, s, st)
 August, Inc. (be, bo, d, g, h, l, ms, r, s)
 Avenger Designs (a, b, be, c, d, g, l, o, r, st)
 B&B Italia (d, f, l, o, r, sb, s)
 B&B Italia, U.S.A., Inc. (d, l, r, sb, s)
 BNI Intl., Inc. (l, m, ms, o, r, s)
 Baker Executive Office, Baker Knapp & Tubbs, Inc. (be, d, l, o, r, re, s)
 Banci S.p.A. (d)
 The Barrit Corp. (d, l, o, r, s)
 Bassett Furn. Inds. (c, d, g, h, i, l, m, ms, o, r, s, st)
 Beelner & Thomas (be, d, l, ms, o, r, s)
 Gretchen Bellingier, Inc. (l, o, r, st)
 Benedetti Corp. (l, o, r, st)
 Berne Furniture Co., Inc. (h, i, l, ms, o, r, sb, s)
 Bernhardt/Contract (d, l, ms, o, r, s)
 Bethlehem Furniture Co., Buehler Chair Co. (b, h, l, ms, r, st)
 Bevco Precision Mfg. Co. (c, i, o)
 Bevis Custom Furn., Inc., Hunt Mfg. Co. (o, r, st)
 Bieffeplast, Div. Gullans Intl. Inc. (b, be, c, d, f, g, h, l, ms, o, st)
 Block House (be, d, l, ms, o, r, s, st)
 Boling Co. (b, d, l, ms, o, r, s)
 Bonaventure Furn. Inds. Ltd. (b, be, d, g, l, ms, o, r, s, st)
 John Boos & Co. (b, be, bo, d, ms, o)
 Burroughs Mfg., Corp. (o, r)
 Brandrud Furniture, Inc. (g, h, l, ms, o, r, s, st)
 Brayton Intl. Collection (a, be, c, d, g, h, i, l, m, ms, o, r, s, st)
 Brickell Assocs., Inc. (be, d, l, o, r, s, st)
 Bright Chair Co. (be, d, l, ms, o, r, s, st)
 Brodard Co., Library Furniture Div. (l)
 D.S. Brown Co. (d, g, o, r, st)
 Brown Jordan Co., Chicago Pacific (b, d, f, l, o, r, sb, s, st)
 Broyhill Furniture Inds. (h, sb, s)
 Brunswick & Fils, Inc. (bo, d, l, o, r, s)
 The Buckstaff Co. (b, be, c, d, h, l, ms, o, r, st)
 CEO, Curran Executive Office Furniture Inc. (be, l, o, r, s)
 C.I. Designs (be, d, f, g, l, ms, o, r, sb, s, st)
 Cano Corp. (o, r, re)
 Carolina Business Furniture, U.S. Furniture Inds. (be, h, l, ms, o, r, s)
 Jack Cartwright, Inc. (l, ms, o, r)
 Centrac Inds., Ltd. (b, be, bo, d, s, st)
 Century Chair, Div. of Century Furniture Co. (be, d, o, r)
 Certified Industrial Services, Inc. (o)
 Chaircraft, Inc., Hickory-White Furn., Co. (d, h)
 Chairmasters, Inc. (b, be, bo, c, d, g, h, l, ms, o, r, st)
 Charlotte, Inc. (b, c, g, l, ms, o, r, st)
 Charvoz (g, h, i, l, o)
 Chemical Chair House, Div. Cone Mills (m)
 Chromcraft-Monarch Furn. Corp., Contract Furniture Div. (a, b, bo, d, g, h, k, l, m, ms, o, r, s, st)
 Clarin Corp. (a, c, f, g, m, ms, o, r, st)
 Classico, Ltd. (b, d, st)
 Clean City Squares, Inc. (be)
 Cleator Furniture (l, o, r, sb, s, st)
 Thayer Coggin Institutional, Inc., Thayer Coggin, Inc. (d, g, h, l, ms, o, r, re, sb, s)
 Collier/C Furniture, Ltd. (b, bo, d, l, ms, o, r, s)
 Comforto, Inc., a Haworth Co. (a, b, c, d, g, h, i, l, ms, o, r, st)
 Commercial Chair Co. (b, be, d, f, g, h, l, m, ms, o, sb, st)

Commonwealth Contract Furn. Conde House (b, d, l, o, r, s, st)
 Condi, American Seating (a, b, be, c, d, g, h, l, ms, o, r, s, st)
 Contec (d, l, sb, s)
 Contemporary Shells, Inc. (b, be, d, l, m, ms, r)
 Continental Creative Sales, Inc. (b, c, d, f, g, h, i, l, ms, o, r, sb, s, st)
 Contract & Leisure Seating, Inc. (b, d, g, m, st)
 Corel Corporate Seating Inc., Centercore Systems, Inc. (h, i, o, r)
 Corry/Hiebert, Hon Inds. (m, o, st)
 Council, Council Companies (d)
 Craftsman Office Furniture Co. (l, o, r, s)
 Cramer, Inc. (c, d, g, h, i, l, m, ms, o, r, st)
 Creative Seating, Div. Nunn Entprs., Inc. (d, h, l, r, re, sb, s)
 Crestmark Intl., Homecrest Inds. Inc. (re)
 Crestwood Mfg. Inc. (d, h, l, o, s)
 Crown Leisure Prods. (b, d, l, st)
 Cubicon Corp. (be)
 Cumberland Furniture, I.M. Rosen & Co., Inc. (a, be, d, g, l, o, r, re, s, st)
 Curtis Products, Ltd. (a, b, c, d, g, i, ms, o, r, st)
 Custom Resource Inc. (be, d, l, o, r, s)
 D&E Wood Inds.
 DFM/Dependable Furn. (b, be, c, d, g, h, l, ms, o, r, s, st)
 DMI Furniture, Inc. (o)
 DO 3 Systems Inc. (ms, o, r)
 Dagle Woodworking, Div. DSC Inds., Inc. (bo, d, ms)
 Peter Danko & Assocs., Inc. (b, d, h, m, o, st)
 Dansanna Intl. (o, r)
 Davis Furniture Inds. Inc. (a, g, h, l, m, ms, o, r, s, st)
 Design America, Spinneybeck (d, l, r)
 Design Selections Intl. (b, c, d, g, h, l, m, o, r, s, st)
 Design Trac, Inc. (a, b, c, d, h, i, l, ms, o, r, st)
 Designer Imports Intl., Inc. (b, be, d, l, o, r, s)
 Deutsch, Inc. (b, d, l, o, s)
 Domore Corp. (l, o, r)
 Donghia Furniture/Textiles (b, be, d, l, o, r, sb, s, st)
 Dunbar Furniture, Inc. (be, d, l, ms, o, r, s)
 Dux Interiors, Inc. (o, re, sb, s, st)
 E-J Industries Inc. (be, bo, d, h, l, ms, r, s)
 EMU Inc., Contract Div. (b, d, f, st)
 ERG Intl. (a, b, be, bo, c, d, g, h, i, k, l, m, ms, o, r, s, st)
 EckAdams Co., EAC Corp. (i, l, o, r, st)
 Emeco Inds., Inc. (be, d, g, ms, o, r, st)
 Ergoform, Inc. (a, d, g, i, l, o, r, st)
 Estel, Inc. (o, r)
 Executive Furniture, Inc. (o)
 Executive Office Concepts, Inc. (c, d, g, h, l, ms, o, r, s, st)
 Falcon Products, Inc. (a, b, be, bo, d, g, h, l, m, ms, o, r, st)
 Faull & Son (sb)
 Ficks Reed (b, be, d, h, l, ms, o, r, re, sb, s)
 Fixtures Furn. (a, c, d, g, h, l, m, ms, o, r, st)
 Flair Designs, Ltd. (b, d, h, st)
 Flex-Y-Plan Inds., Inc. (o)
 Flexsteel Inds., Inc., Contract Division (h, o, re, sb, s)
 Forms & Surfaces (be, d)
 Frank Eastern, Co. (f, o, r)
 Fraser Contract Furniture, Inc. (d, l, o, r, s)
 GEO Intl. (b, d, l, o, r)
 GF Office Furniture, Ltd. (a, d, g, l, ms, o, r, s, st)
 G/O Furniture, Inc. (g, l, ms, o, r, st)
 Gargoyles, Ltd. (be, d, l)
 Garrett Inds., JSJ Corp. (c, h, i, o)
 Gasser Chair Co., Inc. (b, d, f, g, l, st)
 Gatto Furniture Inds. Inc., Broward Casting Foundry, Inc. (b, be, d, l, s)
 Gem Inds., Inc. (h, l, r)
 Gemini Furn. (o, s)
 General Mica Corp. (b, be, d, l, o, r, sb, s)

Gilbert Intl., Inc. (be, d, g, h, l, ms, o, r, st)
 Girsberger Inds., Inc., Girsberger, Ltd. (d, g, m, ms)
 Glassform, Vantage Inc. (be, bo, d, g, l, m, ms)
 Glasspec Corp. (be, bo, d, g, l, m, ms)
 Global Upholstery Co., Ltd. (a, b, be, c, d, f, g, h, i, k, l, m, ms)
 Gold Medal, Inc. (b, d)
 Grahl Inds., Inc. (d, g, h, k, l, ms, o, r, st)
 Gregson Furniture Inds. (a, be, c, d, f, g, h, i, l, ms, o, r, st)
 Grosfillex, Inc., Contract Div. (a, d, f, g, h, l, m, ms)
 Gross Intl., Inc. (b, c, d, g, h, ms, o, r, st)
 Group Four Furniture, Inc. (b, d, g, h, l, ms, o, r, st)
 Gulden Gallery (a, be)
 The Gunlocke Co., Hon Inds. (c, d, h, l, ms, o, r, st)
 HAG, Inc. (c, d, g, h, i, l, m, ms, o, r, st)
 HON Co., HON Inds. (d, g, m)
 Hamilton Sorter Co., Inc., Biotec System Inc. (a, b, be, c, d, f, g, h, i, l, ms, o, r, st)
 Harbour House Bar Crafting
 Harden Furn., Contract Div. (be, bo, d, g, h, l, ms, o, r, st)
 Hardwood House, Inc., Allsteel Inc. Harpers
 Harter Group (g, h, l, ms, o, r, st)
 Harvard Interiors Mfg. Co., Harvard Intl. (d, l, m)
 Haskell of Pittsburgh, Inc.
 Haworth, Inc. (be, d, g, h, l, ms, o, r, st)
 Helikon Furniture Co., Inc., Herman Intl. Inc. (be, bo, d, g, h, l, ms, o, r, st)
 Helko Systems Furniture, Mobelcorp Intl. Inc. (g, k, m)
 Henderson Furniture (b, c, d, g, h, l, ms, o, r, st)
 Hesco Inds., Inc. (b)
 HEWI
 Hickory Business Furniture, The Lane Co. (d, l, ms, o, r, st)
 Hickory Chair Co., Div. Lane Co. (be, d, l, ms, o, r, st)
 Hickory Leather Co. (d)
 High Point Furn. Inds. (g, l, ms, o, r, st)
 Hillcrest Mfg. Inc. (be, d, g, l, o, r, st)
 Hitchcock Chair Co., Contract Division (b)
 Human Factor Technologies
 Hunt Contract Furniture (b, be, bo, d, g, h, l, ms, o, r, st)
 ICF, Inc. (a, b, c, d, f, g, h, l, m, ms, o, r, st)
 IEM Mktg., Inc. (b, be, d, l, o, r, st)
 IPF Intl. (c, d)
 Indiana Chair Co., Inc. (c, d)
 Indiana Desk Co. (b, be, g, h, l, m, ms, o, r, st)
 Innerpace Inc. (be, d, g, h, l, m, ms, o, r, st)
 Interior Systems, Inc. (be, d, g, h, l, m, ms, o, r, st)
 Interlaken Intl. Design (be, bo, d, l, m, ms, o, r, st)
 Intrends Intl. (b, d, f, g, l, m, o, r, st)
 Intrex, Inc. (be, d, l, ms, o, r, st)
 Invincible Metal Furniture
 Inwood Office Furniture (l, o, r, st)
 Itoki of America, Inc. (b, be, bo, d, h, l, o, r, re, s, st)
 J.D. Contract, Jackson of Danville (b, be, bo, d, h, l, o, r, re, s, st)
 JDI Group, Inc. (b, be, d, l, o, r, s, st)
 JDM, Div. Juhasz, Inc. (b, d, l, o, r, s, st)
 JG Furniture Systems, Inc. (a, l, m, ms, o, r, st)
 Jasper Desk, Co. (b, c, d, m)
 Jasper Seating Co. (b, c, d, m)
 Jayden, Inc. (a, b, bo, c, d, f, g, h, i, m, ms, o, r, st)
 Joerns Healthcare, Inc., Sunrise Medical Inc. (d, m)
 Jofco, Inc. (g, l, m, ms, o, r, st)
 KD/Context (b, be, c, d, g, h, i, l, ms, o, r, st)
 KI Architectural Fiberglass Site Furnish Div. Krueger (be, l, m, ms, o, r, st)
 Kasprians, Inc. (a, d, g, l, ms, o, r, st)

auer Contract Seating (bo, d, l, m, o, r, s)
all Hospitality Furniture, Inc., Kimball (a, b, d, g, l, st)
all Office Furniture Co., Kimball Intl. (a, d, g, l, ms, o, r, s, st)
ics Furn., Inc. (a, b, be, d, g, h, l, ms, o, r, s, st)
Kisabeth Co., Inc., DBA Kisabeth Furn. (b, be, bo, d, l, o, r, re, sb, s)
Kittinger Co., Inc., LADD Furn. Inc. (d, l, o, re, s)
Intl., Inc. (d, l, m, ms, o, r, s)
wood Business Furn., Knollwood Furn. (d, h, i, l, ms, o, r, s, st)
USA Inc. (l)
er Co. (be, c, d, g, l, ms, o, r, st)
USA (b, l, o, r, s)
Furniture, Inc. (d, l, o, r, s, st)
h & Co. (a, b, be, c, d, f, g, h, i, ms, o, r, re, st)
Contract Industry (b, bo, d, g, h, l, m, ms, o, r, st)
Products West (b, be, bo, d, f, g, i, l, m, ms, r, st)
Landscape Forms, Inc. (a, be, d, h, l, ms, r)
olla Sales Co. (d)
one Collection (b, d, s)
Boy Chair Co. (a, c, d, g, h, l, o, r, re, sb, s, st)
r Wicker (b, d, l, sb, s)
and Chair (a, b, be, c, d, g, h, l, o, r, st)
ana, Inc. (i, l, o, r, st)
Lenor Larsen (b, d, l, ms, o, r, s, st)
ircraft Contract (be, l, ms, o, r, re, sb, s)
lofa (be, l, o, r, sb, s)
ett & Platt (m)
relite Inds., Inc. (l, st)
of Winchendon, Inc., Mason & Parker g. Co. (a, b, be, bo, c, d, f, g, h, i, l, m, ms, o, r, s, st)
Flanders (d, l, s)
enstein Inc. (a, b, bo, c, d, g, h, l, m, ms, o, r, s, st)
Lombard, Co. (b, d, r)
ex, Div. Lumex, Inc. (be, bo, d, h, l, ms, r, re)
lead, A Haworth Co. (o)
Steel (ms, o, r)
Unlimited Inc. (be, d, l, o, r, s)
Seating (b, d, g, i, l, m, ms, r, st)
na Design, Inc. (l, o, r, s)
hson Group (o)
ell Furniture Co., Inc. (b, be, d, h, l, o, r)
heim-Weitz, Manheim Galleries (b, be, bo, d, o, r, s, st)
ann Designs, Ltd. (b, be, d, g, l, m, ms, o, r, re, sb, s, st)
Mann Intl. (be, bo, l, o, r, s)
in Design Intl., The Martin Group (c, g, m, ms, o, r, s)
Marvel Group, Inc., Office Prods. Div. (o)
alsmiths Co., Ltd. (a, b, be, g, l, ms, o, r, s)
er Furniture Corp. (l, o, r, st)
opolis Group (be, d, h, l, ms, o, r, re, sb, s, st)
opolitan Furniture Corp., Steelcase (b, be, c, d, g, h, l, ms, o, r, s)
Business Furniture (a, g, l, o, r, s)
nan Miller, Inc. (a, c, d, g, i, l, m, ms, o, r, re, s, st)
ouri Oak Chair Co. (b, d)
Contract Furniture (be, c, d, g, h, l, m, ms, o, re, s)
ern Contract Furniture, Inc. (d, l, o, r, s)
uForm, Inc. (be, g, h, l, m, ms, r, s, st)
el Contract Furniture, Inc. (b, d, l, s, st)
teverdi-Young (l, o)
Moser Cabinetmakers (b, be, d, o, s)
ler, a Haworth Co. (be, d, g, h, l, ms, o, r, s, st)
hy-Miller Co., HON Co. (d, g, ms, o, r)

Myrtle Desk Co. (be, l, ms, o, r, s)
NM Inds. (h)
Natl. Office Furniture Co., Kimball Intl. (a, d, g, l, ms, o, r, s, st)
Nelson Furniture (l, r, re, sb)
Nemschoff Chairs, Inc. (be, g, h, l, m, ms, o, r, re, sb, s, st)
Neoservice USA, Inc. (b, be, bo, d, f, h, l, m, ms, r, s, st)
Nevis, Inc. (be)
New York Design Center
Niedermaier Design (b, be, d, l, r, s)
Nienkamper (l, o, r, s, st)
Norix Group, Inc. (a, c, d, g, h, i, l, m, ms, o, r, st)
Novikoff (be, d, h, l, ms, o, r, s, st)
OFS - Office Furniture By Styleline, Styleline Inds. (o, r)
Old Hickory Furniture Co. Inc. (b, be, d, h, l, ms)
Optimum Ergonomics Ltd. (d, h, i, o, r)
PCI/Tandem, Div. of Panel Concepts, L.P. (d, h, l, o, r, s, st)
The Pace Collection, Inc. (a, b, be, c, d, g, l, m, ms, o, r, re, sb, s, st)
Pacific Furn. Mfg. Co., Div. American Seating (b, d, l, re, sb, s)
Palazzetti, Inc. (b, be, d, f, l, ms, o, r, s, st)
Panel Concepts, L.P./PCI Tandem, Standard Pacific, L.P. (l, ms, o, r)
Paoli, Inc. (b, d, g, h, l, ms, o, r, s, st)
Parisi, Inc. (bo, d, l, m, ms)
Patrician Furniture Co. (be, g, h, l, ms, o, r, s, st)
Paul Assocs. (be, d, l, r, s)
Peter Pepper Products, Inc. (be, bo, d, m)
Performance Seating, Inc. (g, i, k, m, ms, o, r, st)
Georg Petersen Furn., Inc. (b, d, g, l, m, o, r, st)
Peterson Design Furniture (d, o, r)
Playscapes Children's Environments (h, l, r)
Plymold Seating, Foldcraft Co. (b, be, bo, d, f, g, h, i, l, m, ms, o, r)
Pompeii Furniture, Miami Metal Products, Inc. (b, be, d, l, ms, s, st)
Pouliet Designs, Inc. (be, l, m, ms, r)
Preferred Seat Mfg., Co. (bo, d, l)
Prismatique Designs, Ltd. (d)
Project Office Furniture, Inc. (o, r)
Pronto Chair (b, d, h, l, st)
RAC Contract Furnishings, Medialogs, Inc. (b, be, d, h, l, o, r, re, sb, s, st)
RPI Designs (be, l, r)
R.S. Furniture, Inc. (a, b, be, d, l, m, ms, o, r, re, s, st)
R-Way Furniture Co., Inc. (d, g, l, ms, o, r, s, st)
The Radix Corp. (h)
Reff, Inc., The Knoll Group (l, ms, o, r, s)
Richardson Seating Corp. (b, d, l, st)
Roffman Assocs. (be, d, g, l, ms, o, r, s)
RoseJohnson, La-Z-Boy Chair Co. (h, l, o, r)
Rosemount Office Systems Inc., Emerson Electric Co. (o)
Royal Lounge Co., Inc. (l, o, r, sb, s)
Royal Seating Corp. (b, c, d, g, h, m, o, r, st)
Rudd Intl. Corp. (d, g, l, ms, o, r, s, st)
St. Timothy Chair Co., Div. Classic Leather, Inc. (b, be, c, d, g, h, l, ms, o, r, s, st)
Salman, Inc. (ms, o, r)
Samsonite Furn., Co., Commercial Products Div. (c, d, f, g, l, m, ms, o, r, st)
Santa Barbara Designs (b, be, d, f, l)
Saturn Office Furniture, Hespeler Craft Inds. (a, g, l, ms, o, r, st)
Sauder Mfg., Co., Sauder Woodworking Co. (a, be, c, d, f, g, h, l, ms, o, st)
Scan Contract Intl., Labofa (g, i, k, l, m, ms, o, r, s, st)
Scope Furniture, Ltd. (be, bo, d, l, ms, o, r, s)
Sealy Furn., The Ohio Mattress Co. (h, l, ms, r, sb, s)
Seating Products (be, bo, d, i, ms)
Selkate (b, d, l, o, r)
Shafer Commercial Seating, Inc. (b, be, bo, d, h, l, m, st)

Sharpe Nichols
Shaw-Walker Co. (g, o, r, st)
Shelby Williams Inds., Inc. (b, be, bo, d, g, h, l, m, ms, o, r, sb, s, st)
Sitecraft, Inc. (be)
Sitmatic (g, i, ms, o, r, st)
Smith & Watson (b, be, d, l, o, r, s)
Smith System Mfg. Co. (c, d, g, i, k, m, o, st)
Snyder Furniture, Ltd. (bo, d, l, o, r, s)
Sport Seating Co., Inc. (a, be, m, ms)
Stakmore Co., Inc. (d, f)
Statesville Chair Co., Classic Leather Inc. (b, be, d, l, o, r, s)
Steelcase, Inc. (a, be, c, d, g, l, m, ms, o, r, s, st)
Stow & Davis, Steelcase, Inc. (a, c, i, l, ms, o, r, s, st)
Structural Concepts Corp. (o)
John Stuart Intl. (a, b, be, c, d, l, m, r, s, st)
Stylox Business & Institutional Furniture (o)
Summit Furniture, Inc., Four S (l)
Sun Country Oak Co. (b, d, g, h, ms)
Sunburst Intl., Div. Metal Tech, Inc. (be, d, h, s)
Superior Chaircraft, JSJ Seating Corp. (d, g, l, o, r, st)
Superior Furn., Knollwood Furn. Design Inc. (re, sb, s)
Swedeline Intl., Inc. (bo, g, l, o, r, s)
Syme & Assocs. (g, h, l, ms, r, s, st)
System Seating, Inc. (b, be, bo, d, g, h, l, ms, o, r, sb, s)
Tab Products Co. (o, r)
Tavola Intl. (l)
Taylor Chair Co., The Taylor Companies (l, m, ms, o, r, s, st)
Teknion Furniture Systems, Inc. (o, r)
Telescope Casual Furniture, Inc. (b, d, f, l, st)
Terra Furniture, Inc. (b, be, d, g, l, ms, o, r, s)
Thonet, Shelby Williams Inds., Inc. (d, g, h, l, ms, o, r, sb, s, st)
Tradewinds Outdoor Furniture Corp. (b)
Trendler Metal Prods. (b)
Tri-Mark/Tulip (b, be, d, l, r)
Triple R Inds. Inc. (b, l, s, st)
Tropic Craft Aluminum Furniture Mfrs. (b, d, st)
Tropitone Furniture Co., Inc. (b, d, f, l, ms, re, st)
Tuohy (b, be, d, g, h, l, ms, o, r, s, st)
U.S. Seating Products, Inc. (b, d, h, st)
United Chair Co. (l, l, ms, o, r, re, s, st)
United Technical Prods., Inc. (o)
Vecta, Steelcase, Inc. (a, b, be, c, d, f, g, h, l, m, ms, o, r, s, st)
Via (o)
Viking Acoustical Corp. (o)
Virco Mfg. Corp. (a, b, c, d, f, g, h, l, m, ms, o, r, st)
Vitra Seating, Inc. (o, r)
Vogel Peterson Furn., Co., Acco Inc. (o)
Voko U.S., Inc. (l, o, r)
Walker & Zanger, Inc. (b, be, d, f, g, k, l, o, r, re, st)
Walsh & Simmons Seating (b, be, bo, d, st)
Wausau Tile, Inc. (be)
Waymar Inds., Inc. (b, be, bo, d, i, m, ms)
Weatherend Estate Furniture, Div. Engineering, Inc. (b, be, d)
West Coast Inds. (bo)
Westin-Nielsen Corp. (be, d, g, l, m, ms, o, r, s, st)
Westinghouse Furn. Systems (o, st)
Westnofa Contract, Westnofa USA, Inc. (a, bo, c, d, g, h, l, ms, r, re, s, st)
Whitehall Furniture, Inc. (g, l, ms, o, r, s)
The Wicker Works (b, d, l, o, r, sb, s)
John Widdicomb Co. (d, l, s)
Wieland Furn., Co. (g, h, l, r, s)
Keller Williams Mfg. Co. (b, be, d, l, o, r)
Windsor Designs (be, d, re)
Wood Design, Intl. Furniture Systems, Inc. (c, d, h, l, o, r, st)
The Worden Co. (o, r, s)
Wright Line, Inc., A Unit of Barry Wright Corp. (o)

Wyandot Seating (b, d, h, i, l, o, r)
Glenn J. Wylie & Assocs., Ltd., Wylie Interior Systems (b, d)
Zographos Designs, Ltd. (a, b, be, d, l, ms, o, r, s)

SHELVES, SHELF/WALL SYSTEMS

Advance Fixture Mart
Jack Alexander, Ltd.
All-Systems
Artopex, Inc.
Atelier Intl., Ltd., Steelcase, Inc.
B&B Italia, U.S.A., Inc.
Bernhard Woodwork Ltd.
Bevco Precision Mfg. Co.
Bieffplast, Div. Gullans Intl. Inc.
Borroughs Mfg., Corp.
Bretford Mfg., Inc.
Brodart Co., Library Furniture Div.
The Buckstaff Co.
Certified Industrial Services, Inc.
Chesley Inds., Inc., Div. of Hussmann Ref.
Childs Store Fixtures Intl.
Complete Installation Svcs., Inc., CIS of Philadelphia
Cubicon Corp.
Cumberland Woodcraft Co., Inc.
Davis Furniture Inds. Inc.
Denstor Mobile Storage Sys., Inc.
Design Selections Intl.
Dux Interiors, Inc.
Egan Visual
Eldon Office Products, Eldon Inds., Inc.
Emco Inds., Inc.
Equipto
Naomi Gale/Custom Wall Systems & Cabinetry, I. Silverman & Son, Inc.
Gaylord Bros.
Grant Hardware Co., A Mobex Co.
The Gunlocke Co., Hon Inds.
HON Co., HON Inds.
Hafele America, Co.
F.E. Hale Mfg. Co.
Harbor Universal
Harden Furn., Contract Div.
Highsmith Co., Inc.
ICF, Inc.
IEM Mktg., Inc.
Intermetro Inds.
Intrex, Inc.
The Ironmonger, Inc.
Jofco, Inc.
Kardex Systems, Inc.
Knappe & Vogt Mfg., Co.
Leitner USA Inc., Leitner GMBH, West Germany
Library Bureau, Inc.
Lista Intl. Corp.
Lundia, MII, Inc.
Magna Design, Inc.
Marley Mouldings
Marlite
Herman Miller, Inc.
Modar, Inc., Sub. Knappe & Vogt Mfg. Co.
Montisa Office Furn., Northland Corp.
Norsons Inds., Inc.
Opto Intl., Inc.
The Pace Collection, Inc.
Peter Pepper Products, Inc.
Perma-Groove, Inc.
Portfolio Contract Furniture, Inc.
Putnam Rolling Ladder Co., Inc.
Reeve Co.
Richards-Wilcox, AB-Electrolux
Russ Bassett Co.
SICO Mfg., Co.
Selby Furniture Hardware Co., Inc.
Simplex Truss Systems Inc.
Southern Metal Inds., FEI
Spacesaver Corp.
Spec'built
Springer-Penguin, Inc.
John Stuart Intl.
Sunbelt Decor Inc.
Tab Products Co.
Teknion Furniture Systems, Inc.

Texwood Furniture Corp.
Victor Systems & Equipment, Kardex
Systems, Inc.
Willamette Inds., Inc., Duraflake
Keller Williams Mfg. Co.
Wilsonart, Premark Intl., Inc.
Winona Mfg.
Wolff Wire, Inc.

Glenn J. Wylie & Assocs., Ltd., Wylie
Interior Systems
Xebron Corp.

STORE EQUIPMENT (display fixtures, racks, etc.)

SIGNAGE

APCO Graphics, Inc.
Adelphia Graphic Systems
Advance Fixture Mart
Allyn Bank Equipment Co., Date Write
Alucobond Technologies, Inc.
Amcoa
Andco Inds. Corp.
Avonite
BPC Inds.
Best Sign Systems Mfg.
Brite-Write Sign Co., Brazz Technologies
Inc.
CIP Intl.
Cadillac Engravers
Charleston Industries, Div. Petersen
Aluminum Corp.
Childs Store Fixtures Intl.
Continental Lighting Services, Inc.
Cornelius Architectural Products
DGS Corp.
Danjell Creations, Inc.
Diversa Mfg., Co., Simon Sign Co.
Eldon Office Products, Eldon Inds., Inc.
Envel Design Corp.
Environmental Graphic Systems, Inc.
GE Plastics, Structured Prods. Dept.
Georgia Marble Co.
Glaro, Inc.
The Granitech Corp.
Graphics Systems, Inc.
Highsmith Co., Inc.
Imagemasters, The Reynolds Group
Interface Arch. Signage, Inc.
The Ironmonger, Inc.
Jones & Morris Photo Enlarging Ltd.
KI Architectural Fiberglass Site Furnishings,
Div. Krueger
Karman Ltd.
Kraft Hardware
Kroy Sign Systems
Lettera Graphics & Signage
Lettering Specialists, Inc.
M&M Engraving, Inc.
Magna Visual Inc.
Matel Mfg., Inc.
Matthews Intl. Corp., Bronze Div./Arch.
Prods. Dept.
McPhibben Lighting
Metcor Mfg. Inc.
Metropolis Group
Herman Miller, Inc.
Modulex, Inc.
Neon Americana
Northern Educational Prods., Inc.
Opto Intl., Inc.
Philadelphia Enameling Works, Inc.
Polyplastic Forms Inc.
Reeve Co.
Scott Machine Development Corp.
Scott Sign Systems, Inc.
Shield Source, Inc.
Ship'N Out Co.
Signage Designworks
Signets, Inc.
Silent Sound Systems
Snap View Architectural Signage, L.M.
Silverman Design
Spandex U.S.A.
Spanjer Brothers
Spanjer Sign Corp.
Syma Systems, Inc.
System 2/90
Trendway Corp.
Varitronic Systems, Inc.
Vomar Products, Inc.
Wicklund Assocs. Design Inc.

Advance Fixture Mart
Artifax Display Inds., Inc.
Aspects, Inc.
Bretford Mfg., Inc.
Brite-Write Sign Co., Brazz Technologies
Inc.
CIP Intl.
CALHOOK Sample Management Prods.,
Emerling & Co.
Chesley Inds., Inc., Div. of Hussmann Ref.
Childs Store Fixtures Intl.
Cubicon Corp.
Denslor Mobile Storage Sys., Inc.
E-J Industries Inc.
Electro Refinishing
Equipto
Gargoyles, Ltd.
Glaro, Inc.
Hafele America, Co.
Ideation, Inc., Deco Projekt Store Fixturing
Indiana Cash Drawer Co.
Kenlin Enterprises
Knape & Vogt Mfg., Co.
Lavi Inds.
Lawrence Metal Products, Inc.
Lundia, MII, Inc.
Marlite
Masonite Corp., MC Div.
Masterack, Leggett & Platt, Inc.
Midwest Custom Brass
Herman Miller, Inc.
Niedermaier Design
Opto Intl., Inc.
Peter Pepper Products, Inc.
Polyplastic Forms Inc.
Putnam Rolling Ladder Co., Inc.
Reeve Co.
Scott Sign Systems, Inc.
Simplex Truss Systems Inc.
Spacemaster Systems, Div. of Reflector
Hardware Corp.
Stylmark
Syma Systems, Inc.
Glenn J. Wylie & Assocs., Ltd., Wylie
Interior Systems
Xebron Corp.

TABLES

c—conference
d—dining
ec—executive & conference
f—folding
o—occasional

AGI Inds. Inc. (o)
Adden Furniture, Inc. (c, d, ec, o)
Agati, Inc. (c, d, ec, o)
Alba Inds. (ec)
Jack Alexander, Ltd. (ec)
Allsteel, Inc. (ec)
Alma Desk Co. (c, ec, o)
Amcoa (c, d)
American Seating Co., Interior Systems
Group (c, d, ec, o)
Amtab Mfg. Co. (c, ec, f)
Anderson Desk Co. (ec)
Apollo Woodworking & Metal Corp. (ec, o)
Arcadia Chair (c, ec, o)
Architectural Paneling, Inc. (c, d, ec, o)
Arnold Furn. Mfg., Inc. (ec, o)
Artifax Display Inds., Inc. (d, ec, o)
Artopex, Inc. (c, d, ec, o)
Asher-Cole (d)
Aspects, Inc. (c, d, ec, o)
Atelier Intl., Ltd., Steelcase, Inc. (c, d, ec, o)
Atlantic Furn. Sys. (c, ec)
Avanart Inc., Contract & Hospitality Furn.
(c, d, ec, o)

B&B Italia (c, d, ec, o)
B&B Italia, U.S.A., Inc. (d, ec, o)
BNI Intl., Inc. (c, ec, o)
Baker Executive Office, Baker, Knapp &
Tubbs, Inc. (c, d, ec, o)
Baldwin Brass Co., Inc. (o)
Banci S.P.A. (d, ec)
Bassett Furn. Inds. (c, ec, o)
Beelner & Thomas (ec, o)
Gretchen Bellinger, Inc. (o)
Benedetti Corp. (c, ec)
Berco Inds. (c, d, ec, f)
Bernhardt/Contract (c, ec, o)
Bethlehem Furniture Co., Buehler Chair Co.
(c, d, ec, o)
Bevis Custom Furn., Inc., Hunt Mfg. Co.
(c, ec, f, o)
Bieffeplast, Div. Gullans Intl. Inc.
(c, d, ec, o)
Block House (d, ec, o)
Boling Co. (ec)
Bonaventure Furn. Inds. Ltd. (c, ec)
John Boos & Co. (c, d, ec, o)
Brandrud Furniture, Inc. (c, ec, o)
Brayton Intl. Collection (d, ec, o)
Brickell Assocs., Inc. (c, d, ec, o)
Brodart Co., Library Furniture Div. (ec)
Brown Jordan Co., Chicago Pacific (d, f, o)
The Buckstaff Co. (c, d, ec, o)
CCN Intl. (c, ec, o)
CHF Inds. (d, ec, o)
C.I. Designs (d, ec, o)
CT. Executive (c, ec, o)
Carolina Business Furniture, U.S. Furniture
Inds. (c, o)
Centrac Inds., Ltd. (c, d, f)
Chairmasters, Inc. (d, ec, f)
Charlotte, Inc. (c, d, ec)
Chromcraft-Monarch Furn. Corp., Contract
Furniture Div. (c, d, ec, o)
Classico, Ltd. (d)
Cleator Furniture (ec)
Thayer Coggin Institutional, Inc., Thayer
Coggin, Inc. (c, ec, o)
Colecraft Mfg. Co., Inc., a Business
Accessories, Inc. Co. (c, ec, f, o)
Collier/C Furniture, Ltd. (c, d, ec)
Commercial Chair Co. (ec, o)
Conde House (c, d, ec)
Condi, American Seating (c, d, ec, o)
Contemporary Shells, Inc. (d, o)
Continental Creative Sales, Inc. (c, d, ec)
Contract & Leisure Seating, Inc. (d, f)
Conwed Designscope (c, ec)
Corryhiebert, Hon Inds. (c)
Council, Council Companies (c, d, o)
Craftsman Office Furniture Co. (c, ec, o)
Cramer, Inc. (c, ec)
Creative Dimensions Co., Div. Holiday
Rambler Corp. (ec)
Creative Edge (d, ec)
Crown Inds. (f)
Cumberland Furniture, I.M. Rosen & Co.,
Inc. (c, d, ec, f, o)
Curtis Products, Ltd. (d, ec, o)
Custom Executive Office (ec, o)
Custom Resource Inc. (c, ec, o)
Custom Table Systems, Inc. (c, ec)
DFM/Dependable Furn. (c, ec, o)
DO 3 Systems Inc. (c)
James David Intl., Inc. (d, o)
Davis Furniture Inds. Inc. (c, ec, o)
Deca Interiors Ltd. (c, ec)
Descor (c, ec)
Design America, Spinneybeck
Design Selections Intl. (d, ec)
Design Trac, Inc. (c, d, ec)
Designer Imports Intl., Inc. (d, o)
Design' Tech Off. Furn. Co. (c, ec, o)
Deutsch, Inc. (o)
Domore Corp. (c, o)
Donghia Furniture/Textiles (d, o)
Dunbar Furniture, Inc. (c, ec, o)
Dux Interiors, Inc. (c, ec)
Dynel Intl. (c, ec)
E.H.B. Inds., Inc., Div. of Adience Inc. (c)
EMU Inc., Contract Div. (d, f, o)
ERG Intl. (ec, o)
Eagle Plywood & Door Mfrs., Inc. (c, d, ec)
Electro Refinishing (c, ec)

Emeco Inds., Inc.
Estel, Inc.
Executive Furniture, Inc.
Executive Office Concepts, Inc. (c,
Executive Suite Furniture, Inc.
Falcon Products, Inc. (c,
Fixtures Furn.
Forms & Surfaces
Frank Eastern, Co.
GEO Intl. (c,
GF Office Furniture, Ltd. (c,
G/O Furniture, Inc.
Naomi Gale/Custom Wall Systems &
Cabinetry, I. Silverman & Son, Inc.
Gasser Chair Co., Inc.
Gayeski Furniture Coordinates, Inc.
Gem Inds., Inc.
Gemini Furn.
General Mica Corp.
Gilbert Intl., Inc. (c, o)
Glassform, Vantage Inc.
Glasspec Corp.
Global Upholstery Co., Ltd. (c,
Gold Medal, Inc. (d,
The Granitech Corp.
Grosfillex, Inc., Contract Div. (c,
Group Four Furniture, Inc. (c, d,
Gulden Gallery (c, o)
The Gunlocke Co., Hon Inds. (c,
HON Co., HON Inds.
Halcon Corp.
Haller Systems, Inc. (c, o)
Harden Furn., Contract Div. (c,
Hardrox, Inc. (c, d)
Hardwood House, Inc., Allsteel Inc. (c,
Hardwood Visuals, Howe Furniture Co.
Harmon, Brandrud Div.
Harpers
Harter Group (c,
Harvard Interiors Mfg. Co., Harvard Inc. (c,
Haskell of Pittsburgh, Inc.
Haworth, Inc.
Hayes
Hekman Specialty Div., Howard Miller
Co. (c,
Helikon Furniture Co., Inc., Herman Miller
Inc. (d,
Helko Systems Furniture, Mobelcorp in
Inc.
Henderson Furniture (c, d,
Hesco Inds., Inc.
HEWI
Hickory Business Furniture, The Lane Co. (c,
Hickory Chair Co., Div. Lane Co. (d,
Hickory Leather Co.
High Point Furn. Inds. (c,
Hitchcock Chair Co., Contract Division
Holland Industries, Inc.
Howe Furniture Corp. (c, d, ec,
Hunt Contract Furniture (c, d, ec,
ICF, Inc. (c, d, ec,
IEM Mktg., Inc.
IPF Intl.
Indiana Desk Co. (c,
Intrends Intl. (d, ec,
Intrex, Inc. (c, d,
Invincible Metal Furniture
Inwood Office Furniture (c,
JAX Intl.
JDM, Div. Juhasz, Inc. (d,
JG Furniture Systems, Inc. (c,
Jasper Desk, Co.
Jasper Wood Products, Inc.
Jayden, Inc. (ec,
Joerns Healthcare, Inc., Sunrise Medical
Inc.
Jofo, Inc.
Johnson Inds., Inc. (c, d, ec,
KD/Context
KI Architectural Fiberglass Site Furnish
Div. Krueger
Kasprians, Inc. (c,
Kasper Office Furniture, Div. of Grahl In
Inc.
Kaufman Contract (c, d,
Kimball Office Furniture Co., Kimball In (c,
Kinetics Furn., Inc. (d,

SPACE SAVING

PROBLEM

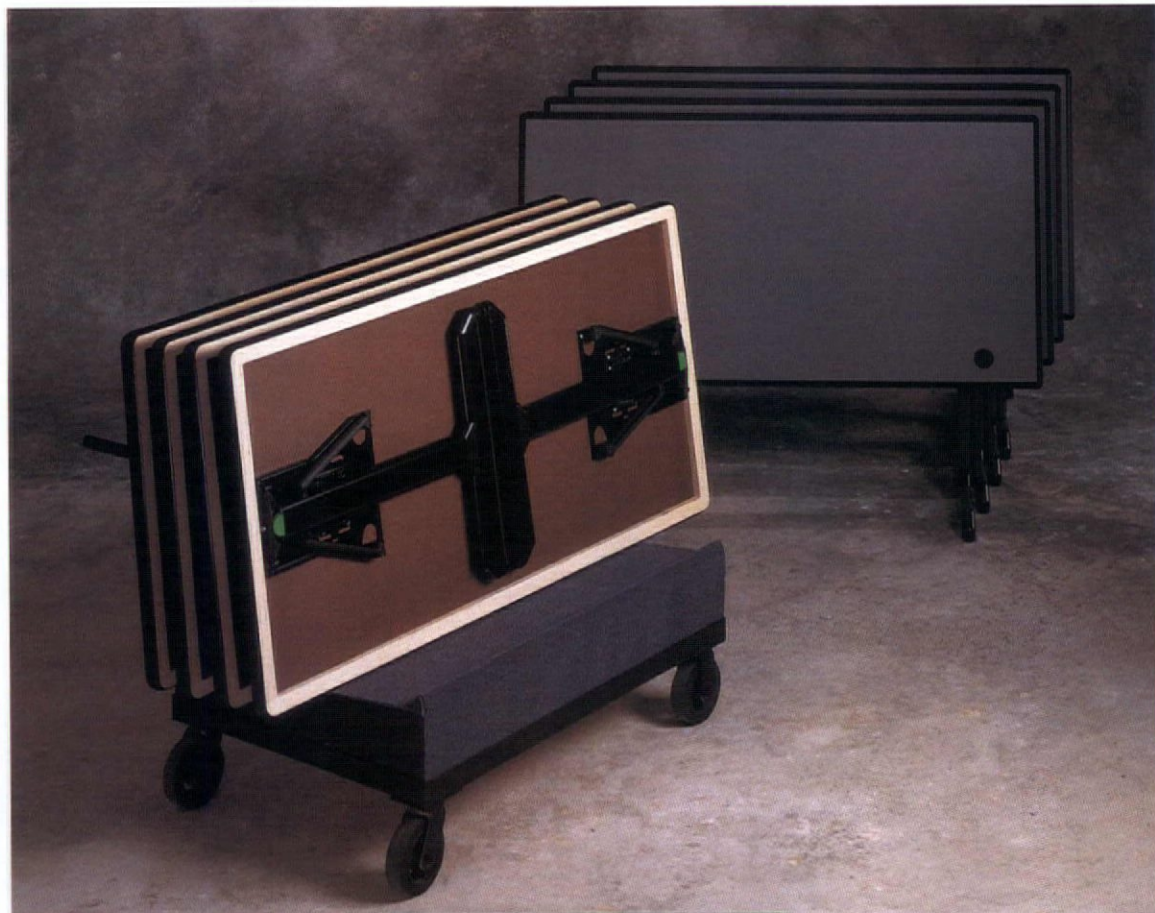


Event over. Tables squished, scrunched and mangled. Storage inadequate.

Until Howe.

SOLUTION

Howe Tables are as easy-to-store as they are versatile to use. Legs fold under. Tops flip up. Easy to stack on a table truck or in a cramped closet. Congratulations! You're a space saver and a style leader. Howe smart.



TABLES = HOWE

WE HEAR YOU

(203) 374 7833

Circle 36 on reader service card

King Arthur, Inc., Shelby Williams Inds., Inc. (ec, f, o)
 Carl Kisabeth Co., Inc., DBA Kisabeth Furn. (o)
 The Kittinger Co., Inc., LADD Furn. Inc. (d, ec, o)
 Knoll Intl., Inc. (d, ec, o)
 Knollwood Business Furn., Knollwood Furn. Design Inc. (c, ec, o)
 Koch & Lowy, Inc., Chartwell Group Ltd. (c, d, ec, o)
 Kroin, Inc. (c, d, ec)
 Kron USA (d, ec, o)
 Krug Furniture, Inc. (c, d, ec, o)
 Kusch & Co. (c, d, ec, f, o)
 L&B Contract Industry (d, ec)
 L&B Products West (d, ec, f)
 LFI/Landscape Forms, Inc. (d)
 L.U.I. Corp. (c, ec, o)
 Lamwood Corp. (c, d, ec)
 Jack Lenor Larsen (d, ec, o)
 Leathercraft Contract (o)
 Level of Winchendon, Inc., Mason & Parker Mfg. Co. (d, ec, f, o)
 Liberty Woodcrafts, Inc. (c, d)
 Library Bureau, Inc. (c, ec)
 Loewenstein Inc. (c, d, ec)
 Lunstead, A Haworth Co. (c, ec, o)
 Luzzi Unlimited Inc. (d, ec, o)
 M&J Desk Mfg. Co. (ec)
 MTS Seating (c, d)
 Magna Design, Inc. (d, ec, o)
 Mandell Furniture Co., Inc. (d, ec, o)
 Manheim-Weitz, Manheim Galleries (c, d, ec, o)
 Cy Mann Designs, Ltd. (c, d, ec, f, o)
 Karl Mann Intl. (o)
 Masonite Corp., MC Div. (f, o)
 Master Metal Works (ec)
 Meridian, Inc. (c, ec, o)
 Metalsmiths Co., Ltd. (c, d, ec, f, o)
 Metropolitan Furniture Corp., Steelcase (d, ec, o)
 Herman Miller, Inc. (d, ec, o)

Missouri Oak Chair Co. (d)
 Mobi Contract Furniture (o)
 Modern Plastics Corp. (d, ec, o)
 ModuForm, Inc. (d, ec, o)
 Monel Contract Furniture, Inc. (d, ec)
 Monteverdi-Young (ec)
 Thos. Moser Cabinetmakers (c, d, ec, o)
 Mueller, a Haworth Co. (c, d, ec, o)
 Myrtle Desk Co. (c, ec, o)
 Nemschoff Chairs, Inc. (d, ec, o)
 Neoservice USA, Inc. (c, d, ec)
 Neudorfer, Inc. (d, ec, o)
 Nevers Inds. (c, ec)
 Nevins, Inc. (c, d, ec, o)
 Niedermaier Design (c, d, ec, o)
 Nienkamper (d, ec)
 Norsons Inds., Inc. (ec)
 Northwood Inds. (c, o)
 Novikoff (ec, o)
 Nucraft Furniture Co., Grand Rapids Facility (c, d, ec, o)
 OFS - Office Furniture By Styleline, Styleline Inds. (c, ec, o)
 Old Hickory Furniture Co. Inc. (d, o)
 Optimum Ergonomics Ltd. (c, d, ec)
 PCI/Tandem, Div. of Panel Concepts, L.P. (ec, o)
 The Pace Collection, Inc. (d, ec, o)
 Pacific Furn. Mfg. Co., Div. American Seating (d, o)
 Palazzetti, Inc. (c, d, ec, f, o)
 Paoli, Inc. (ec, o)
 Patrician Furniture Co. (o)
 Paul Assocs. (d, ec)
 Peter Pepper Products, Inc. (o)
 Performance Seating, Inc. (c, ec, f)
 Georg Petersen Furn., Inc. (c, d, ec, o)
 Peterson Seating Furniture (d, ec, f, o)
 Plymold Design, Foldcraft Co. (d, f)
 Pompeii Furniture, Miami Metal Products, Inc. (d, o)
 Portfolio Contract Furniture, Inc. (c, ec, o)
 Pouliot Designs, Inc. (o)
 Precision Mfg., Inc. (ec)

Preferred Seat Mfg., Co. (d)
 RPI Designs (d, ec, o)
 The Radix Corp. (ec)
 Redco Mfg., LHL, Inc. (d, ec, o)
 Roffman Assocs. (ec, o)
 RoseJohnson, La-Z-Boy Chair Co. (c, ec)
 Royal Seating Corp. (c, d, ec, f)
 Rudd Intl. Corp. (c, d, ec)
 S&S Contract Furn. Inc. (c)
 SICO Mfg., Co. (d, ec, f)
 St. Timothy Chair Co., Div. Classic Leather, Inc. (d, ec, o)
 Samsonite Furn., Co., Commercial Products Div. (c, d, f)
 Santa Barbara Designs (d, o)
 Saturn Office Furniture, Hespeler Craft Inds. (d, ec, f, o)
 Sauder Mfg., Co., Sauder Woodworking Co. (c, d)
 Scan Contract Intl., Labofa Scope Furniture, Ltd. (d, ec, o)
 Seating Products (d)
 Shafer Commercial Seating, Inc. (d, f)
 Sharpe Nichols (c, ec)
 Shaw-Walker Co. (c, ec)
 Shelby Williams Inds., Inc. (d, ec, f)
 Signature Office Furniture, Inc. (c, ec, o)
 Sligh Furn. Co. (ec, o)
 Smith & Watson (c, d, ec, o)
 Smith System Mfg. Co. (c, ec)
 Springer-Penguin, Inc. (f)
 Stakmore Co., Inc. (ec, o)
 Statesville Chair Co., Classic Leather Inc. (d)
 Steelcase, Inc. (c, d, ec, o)
 Stow & Davis, Steelcase, Inc. (c, d, ec, o)
 John Stuart Intl. (d, ec, o)
 Summit Furniture, Inc., Four S Sun Country Oak Co. (o)
 Superior Furn., Knollwood Furn. Design Inc. (d)
 Swan Brass Beds (ec, o)
 Swedeline Intl., Inc. (c, d, ec, f, o)
 TSAO/C.L.S. (o)
 Tab Products Co. (c)
 Tavola Intl. (c, ec)
 Taylor Desk Co., The Taylor Companies (c, d, ec, o)

Teknion Furniture Systems, Inc. (c, ec)
 Telescope Casual Furniture, Inc. (d, f, o)
 Terra Furniture, Inc. (c, d, ec, o)
 Thonet, Shelby Williams Inds., Inc. (c, d, o)
 The Thrasher Group, Inc. (c, ec, o)
 Trendway Corp. (c)
 Tri-Mark/Tulip (d, ec, o)
 TriCraft Corp. (ec)
 Triple R Inds. Inc. (o)
 Trips in Resin (d, ec, o)
 Tropic Craft Aluminum Furniture Mfrs. (d)
 Tropitone Furniture Co., Inc. (d)
 Trosby Inc. (c, d, ec)
 Tuohy (c, ec, o)
 Van San Corp. (c)
 Vecta, Steelcase, Inc. (c, d, ec, f, o)
 Versteel (c, ec, f, o)
 Virco Mfg. Corp. (c, d, ec, f, o)
 Vitra Seating, Inc. (c)
 Walker & Zanger, Inc. (c, d, ec, f, o)
 Watson Furniture Systems (ec)
 Wausau Tile, Inc. (c, d)
 Waymar Inds., Inc. (c, d)
 Weatherend Estate Furniture, Div. Imagineering, Inc. (d)
 West Coast Inds. (c, d, ec, f, o)
 Westinghouse Furn. Systems (ec)
 Westnofa Contract, Westnofa USA, Inc. (c, d, ec, f, o)
 The Wicker Works (c, d, ec)
 John Widdicombe Co. (d, o)
 Wieland Furn., Co. (o)
 Keller Williams Mfg. Co. (d, ec, o)
 Windsor Designs (d)
 Wood Design, Intl. Furniture Systems, Inc. (c, ec, o)
 Work Centre Inc. (c, ec)
 Xception Design, Ltd. (c, ec)
 Zographos Designs, Ltd. (c, d, ec)

TILE

c—ceramic
 co—cork
 l—leather
 ma—marble
 m—metal
 mr—mirror
 mo—mosaic
 s—stone

American Marazzi Tile, Inc.
 American Olean Tile Co., Armstrong Wor Inds. (c, ma, m)
 Amsterdam Corp. (c, ma, m)
 Architectural Brass Co., Levent, Inc. ArmStar
 Bisazza Mosaico, Tile Group Italia
 W.R. Bonsal Co., Building Products Div.
 Ceramica Valverde, Tile Group Italia
 Cerim Ceramiche SPA, U.S.A. Department

Contemporary Hides
 Continental Creative Sales, Inc. (m)
 Creative Edge (c, ma, m)
 Daniel C. Duross, Ltd., Exemplary Leather & Fabrics
 Floral Glass & Mirror, Mirra Dept.
 Forbo Floorcoverings Inc.
 Fritz Chemical Co., Fritztile
 Georgia Marble Co.
 Global Specialty
 The Granitech Corp.
 Granitfiandre, Trans Ceramic, Ltd. (c, m)
 Hastings Tile & IL Bagno Collection (c, ma, m)
 Impruneta Spa, Tile Group Italia
 Intl. Marble Distributors Inc. (m)
 Ipcork, Ltd.
 Italian Tile Center, Italian Trade Commiss (c)
 Kohler Co. (c, m, mr)
 Latco Ceramic Tile (c)
 Laufen Intl. (c)
 Mannington Ceramic Tile Co., Mannington Mills Inc. (c)
 Marble Technics, Ltd.
 Metropolitan Ceramics, Metropolitan Inds

Monoceram, Tile Group Italia
 Natl. Products
 October Co., Inc.
 Paragon Architectural Ceramics (c)
 Ram Products Co.
 Ramstone, Advanced Design Technologies (m)
 Ro-Tile, Inc.
 Stoncera, Ltd. (c, ma)
 Summitville Tiles, Inc. (c)
 Tarkett, Inc.
 Tile Group Italia
 U.S. Ceramic Tile Co.
 Uniquely Australian Corp., Inc.
 United Ceramic Tile (c, ma, mo)
 Villeroy & Boch, Inc.
 Walker & Zanger, Inc. (c, ma, mo)
 Wausau Tile, Inc.

WALLCOVERINGS

a—textile - acrylic backed
 c—carpet
 co—cork
 ff—fabrics & felt
 fl—flock
 g—grasscloth
 fo—foil
 h—handwoven
 l—leather
 mi—mirror
 m—mylar
 pn—paneling
 p—paper
 pb—textile - paperbacked
 s—scenics & murals
 sf—sculptural facings
 st—strippable
 v—vinyl

DRAWINGS at your FINGERTIPS in SECONDS



KINGFILE

STORES UP TO
1200 DRAWINGS

Drawings hanging individually or in groups make flat files obsolete. You can file or retrieve any drawing, print, overlay sheet, map, etc. in seconds without ever touching your filed sheet.

Self-adhesive Suspension Strips for SINGLES and Metal Hangers with spring clips for MULTIPLES provide speedy insertion and removal. No thumbing through drawings in flat files - no smudges, tears or dog-ears. Quality wood or steel KINGFILES are counterbalanced for easy access, minimum floor space and lowest filing cost per sheet.

— Write for Details and Free Catalog —

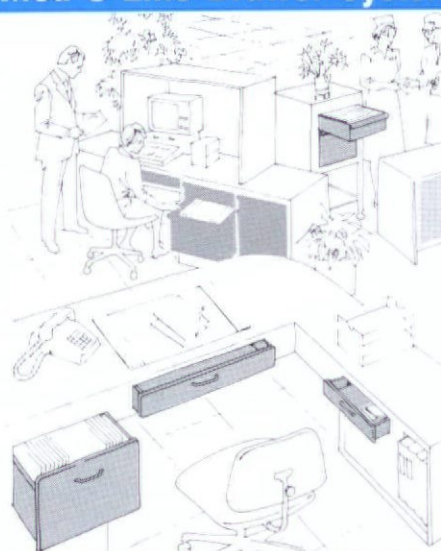
H. SCHREIBER COMPANY — Red Lion, PA 17356

w—wood veneers
wg—woven glassfiber

anced Technology, Inc., Subchromie (mi, m, w)
nt Inds. Inc. (p, pb, st, v)
ican Leather Mfg. Co. (l)
ican Marazzi Tile, Inc. (ff)
ican Olean Tile Co., Armstrong World s. (s)
ex/Robert Allen Contract Fabrics (c, co, ff, fl, g, fo, p, pb, s, v)
erdam Corp. (s)
om Fabrics (ff)
ectural Paneling, Inc. (pn, w)
ectural Pottery (sf)
ex Intl., Liz Jordan-Hill (a, c, ff, l, pb)
eople, Inc. (ff, v)
ta Architectural Textiles (a, ff, v)
kok Inds., Inc. (pn, w)
r Cork Co., Inc. (co, v)
ay Fabrics, Div. United Fabrics, Inc. (ff, v)
es Barone, Inc. (m, pb, v)
hen Bellingier, Inc. (ff, l)
Sign Systems Mfg. (s)
lomquist Co. (ff, l)
us Business Environments, Inc. (s, sf)
ster Wallcoverings Co., Commercial Div. (c, co, ff, fl, g, fo, h, l, mi, m, pn, p, pb, s, sf, st, v, w)
el Assocs., Inc. (ff)
side Veneers, Ltd. (w)
chwig & Fils, Inc. (h, p, s, v)
g Wallcovering, Norton Blumenthal (ff, p, sf, st, v)
gton Inds., Goodall Fabrics Div. (ff)
gie Fabrics, Inc. (a, ff, pb)
nc., Corporate Offices (s)
al Shippee, Inc. (ff)
am Mfg. Co. (a, ff)
Seas (v)
ll, Inc., Coloroll Distribution (pb, st, v)
bus Coated Fabrics, Borden Pkng. & us. Prods. (ff, fo, m, pb, st, v)
eau Inds., TSG Inc. (a, ff, g, h, pb, st)
ercial Vinyls Corp., Div. Imperial lcoverings (co, ff, g, fo, h, l, mi, m, pn, p, s, sf, st, v, w)
tex Wallcoverings (c, co, g, fo, m, p, pb, st, v, w)
uter Image Systems, Scanamural (s)
pt Fabrics, Inc. (a, ff, pb)
d Imports, Inc., Conrad Original shades (g, h)
ruction Specialties, Inc. (v)
ruction Specialties, Inc. (l)
of Chicago (c, ff, pb, sf)
rate Acoustic Sys. Ltd. (pn)
rpoint Fabrics, Inc. (ff, l, v)
rcraft, Inc., Hamilton Adams Imports, (pb)
erland Woodcraft Co., Inc. (pn)
m Resource Inc. (l)
m Wall Services, Inc./Wallcoustics, Inc. (co, ff, g, h, l)
Gard Products, Construction cialties (v)
Textiles (ff)
n Tex Fabrics, Inc. (ff, p, st)
ified Sales, Inc./D.S.I. (ff, v)
ia Furniture/Textiles (ff, g, p, st)
ass Industries, Inc. (ff, g, p, pb, v)
all, Inc. (a, g, m, pb, st, v)
C. Duross, Ltd., Exemplary Leathers abrics (ff, l, v)
Plywood & Door Mfrs., Inc. (pn, w)
s Inds. (pn, w)
nmental Graphics, Inc. (fl, p, pb, s, st, v)
x, Inc. (c)
Wall, Ltd. (ff)
Wallmount Systems, Inc. (ff)
Wall Systems, Div. Wall & Floor atments, Inc. (ff, pn, v)
Glass & Mirror, Mirra Dept. (mi)
Floorcoverings Inc. (co, v)
& Surfaces (pn, w)
el Assocs. (a, ff, g, v)

Froelich Leather Craft Co., Inc. (l)
GMT Floor Tile, Inc. (c, co, ff, fl, g, fo, l, m, p, s, w)
Gageski Furniture Coordinates, Inc. (w)
Gen Corp. (st, v)
Gilford Inc. (a, c, ff, g, l, m, v, w)
Glidden Paint Co. (fo, p, st, v)
Global Specialty (mi, pn, v, w)
Gold Bond Bldg. Products, National Gypsum Co. (ff, g, pn, pb, v)
The Granitech Corp. (pn)
Greeff Fabrics (h, p, st, v)
Grey Watkins, Ltd. (ff, p, v)
H&S Sales, Inc. (a, ff, h, p, pb, v)
Harrington Textiles (a, ff)
Hendrick Textiles, Ltd., G&T Inds. (ff)
Hermes Leather Corp. (l)
S.M. Hexter Co. (c, co, ff, g, m, p, s, st, v)
Hickory Business Furniture, The Lane Co. (ff)
Hoboken Wood Floors (w)
Homasote Co.
Homestead Inds., Inc., Contract Div. (a, ff, pb)
Importex, Division of Caudill Seed Co. (c, ff, g)
Innovations in Wallcoverings, Inc. (ff, p, v)
Institutional Carpet Mills (c, ff)
Insul-Art Acoustics Corp. (ff, pn)
Intl. Linen Promotion Commission (ff)
Ipcork, Ltd. (co)
JAB, c/o Stroheim & Romann (ff, p, pb, st, v)
JOEM Intl., Ltd. (ff, g, p, pb, st)
Jacaranda, Whittelsey Wood Prods. (pn, w)
Adam James Textiles, Inc. (ff)
Jones & Morris Photo Enlarging Ltd. (s)
J. Josephson, Inc. (fo, m, p, sf, st, v)
KCR Fabrics, Inc. (ff)
Kaleidoscope Intl. Ltd. (ff, pb)
Keleen Leathers, Inc. (l)
Kermite Co., Crane Co. (pn)
Kinney Wallcoverings, Commercial Div. Kleerdex Co. (st)
Knoll Intl., Inc. (c, ff, h, l)
Kravet Fabrics, Inc. (v)
Boris Kroll Fabrics, Inc., Boris Kroll Jacquard Looms (ff)
Laminart Inc. (w)
Laminating Services, Inc. (v, w)
Jack Lenor Larsen (c, ff, l, s)
Laue Wallcoverings Inc. (a, g, h, m, pb, v, w)
Lazarus Contract, Fabricut Fabrics (ff)
Lee Jofa (ff, p, pb, v)
Lighting Bug, Ltd. (s)
Lonseal, Inc. (v)
J.M. Lynne Co. (a, c, co, ff, l, m, p, pb, st, v, w)
MDC Wallcoverings, EPKO Inds., Inc. (a, c, co, g, fo, l, m, p, pb, sf, st, v, w)
Maharam/Vertical Surfaces (a, ff, h, pb, st)
Karl Mann Intl. (g, fo, h, m, p, s, st, v)
Manuscreens, J. Josephson, Inc. (fo, m, s, st, v)
Marble Technics, Ltd. (pn)
Marlite (pn)
Marsh Chalkboard Co., Marsh Lumber Co., Inc. (ff, wg)
Mirror of Sweden, Inc. d.b.a. Tasso (ff, wg)
Momentum Textiles (a, ff)
Natl. Carpet Mills, Inc. (c, ff)
Natl. Gypsum Co. (g, fo, m, p, st, v)
Natl. Products (co, mi, m, w)
Naturescapes, Inc. (s)
New York Design Center
Norton-Blumenthal, Inc., Bulldog Wallcovering (ff, g, p, pb, sf, st, v)
Nova-Tech Intl. (ff, p, s)
OJVM Wallcoverings (a, ff, pb)
PS Decor, Div. Photographic Specialties (s)
Patrick Carpet Mills (c)
Pawling Corp., Standard Products Div. (sf)
Pirelli Indl. Prods. Corp., The Pirelli Group (v)
Prestige Wallcoverings (a, ff, pb, w)
RJF Intl. Corp., Koroseal Wallcoverings (ff, h, st, v)
Ram Products Co. (mi)
Ben Rose Ltd., G&T Inds. (a, ff, m, v)
Rudd Intl., Textiles Div. (a, ff)

United Technologies Mod-U-Line Drawer System



Mod-U-Line drawers are molded from solid, high-impact polystyrene. They are available in putty, beige, brown, white and black, and will suspend under any flat surface, plus:

- Ball-bearing suspension guides; • 15 standard sizes; • Lightweight; • Won't stick, warp, swell or shrink; • Molded-in fingertip pulls or custom front-aligning lip.



Engineered Systems Division

9795 Crosspointe Boulevard, Suite 190, Indianapolis, IN 46256
(317) 842-5671 • Fax: (317) 842-6014 • 1-800-229-2562 (Alma)

Circle 47 on Reader Service Card

Micro-squared.™

Perfect fit guaranteed — as it has been over the decades — only with VPI Micro-squared vinyl tile. Exclusive process eliminates high edges. Gives you a floor so smooth, so seamless you might mistake it for VPI sheet vinyl flooring! Check it out for perfect fit.

ASBESTOS-FREE

Circle 42 on Reader Service Card

Sainberg & Co., Inc. (l)
 Sawtelle Textiles, Ltd., Pendleton Woolen Mills/Dorr Woolen Co. (ff)
Scalamandre (a, c, co, ff, fl, g, fo, h, l, m, p, pb, s, v)
 F. Schumacher & Co., Inc., Schumacher Contract (co, ff, fl, g, fo, h, l, m, p, s, sf, st, v)
 The Scott Group (c)
 J. Robert Scott & Assocs., Inc. (ff, g, h, l, pb)
Seabrook Wallcoverings, Inc. (a, c, co, ff, fl, g, fo, h, l, mi, m, p, pb, s, sf, st, v, w)
 Sellers & Josephson, Shelby Williams Inds., Inc. (fo, m, p)
 Sempatap Inc. (c, ff, g, w)
Shelby Williams Inds., Inc. (ff, fo, m, p, st, v)
 Sinclair Wallcoverings Fabric & Paint (a, ff, fo, m, pn, p, pb, s, sf, st, v)
 Sincol of America, Inc. (v)
 Sol-R-Veil, Inc. (ff, l, s)
Spinneybeck Enterprises Ltd. (l)
Springs Inds., Ultrasuede Brand Fabrics (ff, l)
 States Inds., Inc. (pn)
Steil, Inc.
StretchWall Prods., Inc. (a, ff, pn, pb, sf, v)
Stroheim & Romann Inc. (p, st)
 Suede-Tex (ff, l, v)
Sunwall of America, Borden, Inc. (ff, g, h, m, p, pb, s, st, v)
 Tasso
 Tectum, Inc. (pn)
 Jim Thompson Thai Silk (ff, h)
Thybonny Wallcoverings (c, co, ff, g, m, p, s, v, w)
 Toltec Fabrics, Inc. (ff)
 U.S. Vinyl & Carpet Mfg. Corp. (v)
Unika Vaev, USA (a, ff)
 Vycon, J. Josephson, Inc. (co, ff, g, p, pb, s, st, v)
 Walker & Zanger, Inc. (g, fo, pn, w)

Wall Fabrics, Inc. (co, ff, g, p, pb, st)
 Wall Pride Intl.
 Wall Solutions (ff)
 Warner of London, Greeff Fabrics, Inc. (p, st, v)
 David R. Webb Co. (w)
 The Whitney Collection, The Whitney Corp. (ff, h)
Wicklund Assocs. Design Inc. (s)
 Willow-Tex, Inc. (a, ff, fo, h, p, pb, st, v)
Wilsonart, Premark Intl., Inc. (w)
 Winfield Design Assocs. Inc. (g, fo, pb, s, v)
 Winona Mfg. (mi, m, w)
 Wolf-Gordon, Inc., Wallcoverings & Upholstery (c, co, ff, fl, g, fo, l, m, p, pb, st, v, w)
 S.R. Wood, Inc., Prestige Wallcovering (a, co, ff, pb, v, w)
 Working Walls, Inc. (ff)
 Jim Wylie & Co., Merit Carpet Corp. (c, ff, g)

All-Systems (a, m, t)
 Alucobond Technologies, Inc. (me)
American Seating Co., Interior Systems Group (a, me, w)
 Architectural Paneling, Inc. (f, m, p, s, w)
Architectural Wall Systems (a, m, g, mo)
 ArmStar
Armstrong World Inds., Inc. (a, m)
 Aspects, Inc. (a, m, g)
 Bangkok Inds., Inc. (a, w)
 Birum Corp. (a, m, g)
Borroughs Mfg., Corp. (a)
 Brejtfus Business Environments, Inc. (a)
 Brewster Wallcoverings Co., Commercial Div. (a, t, w)
 Chelsea Decorative Metal Co. (me)
 Claridge Products & Equipment, Inc. (m, p, me)
Contemporary Prods., Inc. (a)
 Conwed Designscape (a, me, w)
 Corporate Acoustic Sys. Ltd. (a)
 Cumberland Woodcraft Co., Inc. (m, p, w)
Custom Wall Services, Inc./Wallcoustics, Inc. (a, m, p, me)

StretchWall Prods., Inc.
 Stylmark
 Sunbelt Decor Inc.
 Tectum, Inc.
Teknion Furniture Systems, Inc. (a, m)
Thybonny Wallcoverings
 Tibbet, Inc.
Transwall Corp. (a, m, g, m)
Trendway Corp. (a)
 USG Corp., United States Gypsum Co. (a)
USG Interiors, Inc.
 Virginia Metal Inds., Inc., The United Co. (m, m)
 Voko U.S., Inc. (a, m, p, g)
 Walker & Zanger, Inc.
Willamette Inds., Inc., Duraflake
Wilsonart, Premark Intl., Inc. (p, pl)
 Winona Mfg.
 Wolf-Gordon, Inc., Wallcoverings & Upholstery
 Working Walls, Inc.

WALLS

a—acoustical
 e—electrically operated
 f—folding
 m—movable
 p—permanent
 s—sliding
 g—glass
 me—metal
 mo—modular
 pl—plastic
 t—tambour walls
 w—wood

Acme Office Group, Masco Inds. (a, m, g, me, w)
 Acoustical Partitions Corp. (a, t, w)
Adanlock Office Environments, Blasius Inds. (a, me)
 Advance Office Concepts (a, m, p, g)
 Decoustics, Ltd. (a)
 Dimensional Plastics Corp. (pl)
Durawall, Inc. (a)
 ESSI Acoustical Prod. (a)
 Emco Inds., Inc. (a, e, f, m, s)
 Fabra-Wall, Ltd. (a)
 Fabric Wallmount Systems, Inc. (a)
Fibersin (pl)
 Floral Glass & Mirror, Mirrora Dept. (g)
Formica Corp. (t)
 Forms & Surfaces (a, me, t, w)
Frankel Assocs. (a)
 Gayeski Furniture Coordinates, Inc. (p, s, w)
 Georgia Marble Co. (p)
 Global Specialty (t)
Gold Bond Bldg. Products, National Gypsum Co. (a, m, p, g, me)
Granitifandere, Trans Ceramic, Ltd. (p)
Harter Group (a, m, g, me, w)
 Hemisphere Steel Products Corp. (a, m, g, me, pl, w)
 Holcomb & Hoke Mfg. Co. (a, e, f, m, s, me, w)
 Hoover Systems, Acoustical Screens in Color, Inc. (m)
 Hufcor, Inc. (a, e, f, m)
 Hunter Douglas Architectural Prods. (me)
 Importex, Division of Caudill Seed Co. (a)
 Industrial Acoustics Co., Inc. (a, m)
Insul-Art Acoustics Corp. (a, m)
 Interior Acoustics (a)
 Jacaranda, Whittelsey Wood Prods. (t, w)
 Kemlite Co., Crane Co. (pl)
Kinney Wallcoverings, Commercial Div. (a)
 Kleerdex Co. (pl)
Knoll Intl., Inc. (m, g, me)
 Kwik Wall Co. (a, e, f, m, s, me, pl, w)
 L.B. Plastics, Inc. (pl)
 Leitner USA Inc., Leitner GMBH, West Germany (mo)
Lunstead, A Haworth Co. (a)
J.M. Lynne Co. (a)
MDC Wallcoverings, EPKO Inds., Inc. (a, t, w)
 MPC, Inc., Noise Control Products Div. (a, f, m, p, s)
 Major Partitions (a, m, p, me, pl, w)
 Marble Technics, Ltd. (p)
Herman Miller, Inc. (a, m, me, pl, w)
 Modernfold, Inc. (a, e, f, m, s, me, pl, w)
 Natl. Products (me, pl, t, w)
 Nello Systems Co., Inc., Bettinger West, Inc. (a, m, g, mo)
Nevarmar Corp., Intl. Paper Co. (me, pl)
 Wallcovering (a)
 Norton-Blumenthal, Inc., Bulldog O'Brien Partition Co., Inc. (a, m, g)
 October Co., Inc. (me)
 PPG Inds. (g)
 Packard Inds., Inc. (a, m, g, me, pl)
 Peabody Noise Control, Inc., Interior Systems Div. (a)
 Perma-Groove, Inc. (m, p, pl, w)
 Pittsburgh Corning Corp. (g)
 Pleion Corp. (a, m, me)
 Polychromic Designs (a, m)
 Sempatap Inc. (a)
 Silent Gliss USA, Inc. (e)

WINDOW TREATMENTS

c—curtains
 d—draperies
 es—energy/solar controls
 g—grass, handwoven
 s—shades, cloth & vinyl
 r—reed
 ro—roman
 v—venetian
 vr—vertical
 wa—woven aluminum
 w—woven wood

AM-Source Intl., Bautech, Inc. (c, d, es, s, ro, v)
Ametex/Robert Allen Contract Fabrics
 Architex Intl., Liz Jordan-Hill
 Atlanta Architectural Textiles
 Bergamo Fabrics, Inc.
Bramson House, Inc., Bramson World Contract Inc. (c, d)
Brunschwig & Fils, Inc.
 Burlington Inds., Goodall Fabrics Div.
Carey-McFall Corp., Bali Blinds
Carnegie Fabrics, Inc. (c, d)
Castec, Inc. (es, s)
 Combeau Inds., TSG Inc. (s, v)
Conrad Imports, Inc., Conrad Original Sunshades (g, s, v)
Contemporary Hides
 Custom Laminations Inc. (c, d, s, ro, v)
 Dakotah, Inc.
 Deering Milliken, Inc., Milium Div.
Design Tex Fabrics, Inc.
Douglass Industries, Inc.
 Elkhart Door, Inc.
Fantagraph, Standard Textile Co. (d, s)
 GE Plastics, Structured Prods. Dept.
 Graber Inds., Inc., Springs Inds. (s, v)
 The Home Fashion Products Assn., Inc. (c, d, v)
Inside Outfitters, Inc. (c, d, es, s)
 Kirsch Co., Inc., Div. Cooper Inds., Inc.
 Lazarus Contract, Fabricut Fabrics (c, d, r)
 LouverDrape, Inc., div. Home Fashions Inc. (c, d, r)
Maharam/Vertical Surfaces (c, d)
 Nanik (es, v)
 Norton-Blumenthal, Inc., Bulldog Wallcovering
 Ohline Corp.
 Phifer Wire Prods., Inc. (es, ro)
 Ben Rose Ltd., G&T Inds. (c, d, r)
F. Schumacher & Co., Inc., Schumacher Contract (c, d, r)
 Silent Gliss USA, Inc. (d, es, s, ro)
 Sol-R-Veil, Inc. (es, s, v, vr, wa)
 Souveran Fabrics Corp. (c, d)
StretchWall Prods., Inc. (es, s, ro)
 Tami Intl. Corp. (c, d)
 Uffner Textile Corp. (c, d)
 Unitex Inds. Inc. (c, d)
Verosol USA, Inc. (d, es, s)
 Verticals, Inc.
 Webb Designs, Inc. (d, r, vr)
 Window Treatment Svcs. (c, d)

FREE INFORMATION FAST

Use handy Reader Service Card for quick and convenient response to products displayed in this issue.