

Zebrawood suspended by solid stainless steel, Baker contemporary furniture for the executive who appreciates the finest.

For information on the complete contract collection of contemporary and traditional cabinetry and seating, you are invited to visit or write our new ninth floor contract showroom, 917, The Merchandise Mart, Chicago, III. 60654

# Baker Turniture









857-4



**PYRAMID** STOCKED IN 6 COLORWAYS

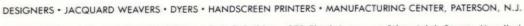
## **BORIS KROLL SUPERGRAPHICS**





BORIS KROLL FABRICS INC.





National Showrooms and General Offices • D & D Building, 979 Third Avenue at Fifty-eighth Street, New York Boston • Chicago • Cleveland • Dallas • Denver • Houston • Los Angeles • Miami • Philadelphia • Portland • San Francisco • Seattle













Publisher Donald J. Carroll Founder Charles E. Whitney Editor Stanley Abercrombie **Editorial Director** Olga Gueft Managing Editor Roger Yee **Art Director** Véronique Vienne Senior Editor Betty Raymond

Genia Logan Jeanne Barnes Advertising Director/

**Assistant Editor** 

Richard Zoehrer Corresponding Editors

Eunice Harwood

Business Manager Robert J. Riedinger Advertising Manager

William K. Murray Eastern Advertising Manager

Maurice S. Murray

Circulation Manager Judy Schwartz

Production Manager Ben P. Marchetto

ONTRACT INTERIORS: Published monthly at 1515 roadway, New York, N.Y. 10036, by Billboard Publiations, Inc. EDITORIAL & ADVERTISING OFFICES: 1515 roadway, New York, N.Y. 10036. Telephone: (212) 43-7300. \$3 a copy. Yearly subscription price (for e trade only) in U.S., possessions \$18; Canada, 19; elsewhere, \$44. Please allow up to 90 days for elivery of the first issue. Copyright © 1977 by Billvery of the first issue. Copyright © 1977 by bill and Publications, Inc., all rights reserved. INTERIpard Publications, Inc., all rights reserved. INTERI-iss is a registered trademark of Billiboard Publica-ons, Inc. CONTRACT INTERIORS is a trademark of Ilboard Publications, Inc. The contents of this publi-tion may not be reproduced in whole or in part thout consent of the copyright owner. Second-ness postage paid at New York, N.Y. and at addinal mailing offices. Postmaster, please send 3579 Interiors, PO Box 2154, Radnor, Pa. 19089.

HER ADVERTISING REPRESENTATIVES: Chicago: 150 rith Wacker Drive, Zip 60606. (312) 236-9818. San ancisco: Ronald G. Evans Co., 400 Montgomery . Zip: 94104. (415) 421-9193. Los Angeles: Cole, reeney & Anthony, 4605 Lankershim Boulevard, rith Hollywood, Ca. (213) 877-0221.

BOARD PUBLICATIONS, INC. airman: W. D. Littleford. President: Dale R. Bauer nior vice presidents: Jules Perel, American Artist oup; David R. Luppert, Administration and Fi-nce. Vice president, director of sales: Maynard L. uter. Vice president, international operations ort L. Nasatir. Secretary: Ernest Lorch. Treasurer wrence Gatto.

LBOARD PUBLICATIONS
N YORK: American Artist, Gift and Tableware Rerter, Industrial Design, Interiors, Merchandising, oto Weekly, Residential Interiors, Watson-Guptill blications, Whitney Library of Design; Los an-LES: Billboard; NASHVILLE: Amusement Business, pon: The Artist, World Radio-TV Handbook; How isten to the World; TOKYO: Music Labo.

blished for the INTERIOR DESIGNERS GROUP ich includes: interior designers, architects and strial designers who offer interior designing vices; the interior decorating and contract dements of retail stores and interior furnishdealers; interior designer staffs of corporas, institutions, government.

scriber service: P.O. Box 2154, Radnor, Pa 89; (215) 688-9186.

RARY NOTE

rofilm reels are available through University rofilms Company, 300 North Zeeb Road, Ann or, Michigan 48106. Tele: 313-761-4700.

rofiche copies are available through Bell and vell Micro Photo Division, Old Mansfield id, Wooster, Ohio 44691. Tele: 216-264-6666.



Volume CXXXVII. Number 4

American Business Press, Inc.



Member, Business Publication Audit of Circulation, Inc.

#### contract Interiors A BILLBOARD PUBLICATION

90th year of continuous publication

11/77









Page 74







#### Cover:

A former New York opera house retains all its glamour in its new transformation by designer Ron Doud into the Studio 54 discothèque (pp. 66-69). Photograph by Jaime

Ardiles-Acre. News Showroom Design Market Fabrics

Dates 46 Carpet World 58

Editorial 65

Studio 54 One of New York's s newest discotheques is by Ron Doud, and his adaptive re-use of a 50-year old former opera house and radio and TV studio is anything but commonplace.

Gordana's

shipshape setting.

dance and dine in.

A popular new Chicago eating spot designed by Zakaspace, Gordana's welcomes customers aboard for fine cuisine served in a

18

22

Hobey Baker 72 In Goleta, Ca. this restaurant by Barry Berkus, AIA in collaboration with Glynn Brown is a renovation in redwood with interiors to

Americana Hotel Amended

The Lion's Share gourmet restaurant, Bridges cocktail lounge, and new elevators illustrate Tom Lee Ltd.'s thematic approach to the on-going improvement of one of New York's best located hotels.

WTC Restaurants

Harper & George has designed a restaurant complex under the plaza of New York's World Trade Center that captures the excitement and variety of a food market.

Johns-Manville

point.

Set in the natural splendor of Denver's Ken-Caryl Ranch is the J-M headquarters whose interior design by The Space Design Group looks outward from every vantage

America's Great Sources

94



Winners Barmache and Bell in Halo space, Houston, during ASID Conference.

# **NEWS**

#### Edward Fields/ASID New York Met Chapter 1978 Rug Competition

All professional and associate members of the ASID New York Metropolitan Chapter are invited to submit rug designs for three Edward Fields prizes of \$1,000, \$500, and \$250 respectively, in addition to three honorable mentions. Should any of the entries, which shall become the property of Edward Fields, Inc., be produced for sale, Edward Fields, Inc., will pay a royalty of 5% to the Educational Foundation of the New York Metropolitan Chapter, and 5% to the designer. For rules and entry forms write: Rug Design Competition, ASID New York Metropolitan Chapter, 950 Third Avenue, New York, N.Y. 10022, or telephone (212) 421-8765. Deadline for entries: March 1, 1978.

#### Bell and Barmache Win ASID / Halo Lighting

Lloyd Bell, FASID and Leon Barmache, ASID, both New Yorkers, won each of the two \$1000 first awards in the national competition on the application of The Halo Lighting Company's Power-Trac residential lighting system. The competition, open to professional members of ASID, was co-sponsored by the ASID and Halo (a division of McGraw-Edison); the awards were announced at the National ASID Conference in Houston by Dan Thomson, president of the Halo Division.

Bell, president of Lloyd Bell Associates and a former president of the New York Metropolitan Chapter of ASID, won his \$1000 for lighting in an existing installation—a New Rochelle, N.Y. home where Power-Trac was used to create a radiating pattern in two ceiling areas, delineating a sheet metal sculpture suspended in a two-story entryway. Barmache, a partner in Barmache-Paris Design Associates, won his \$1000 for a proposed installation featuring two wall Power-Tracs arranged to frame a collection of indoor plants while giving them needed light.

A \$500 honorable mention was won by Robert Endres and Gary Bell, respectively design director and associate designer of Design Group I of Kansas City, Mo., for a versatile Power-Trac-lit recreation-guest room.

Annual Halo Lighting scholarships of \$500 each, to be given to a deserving interior design student for each of the next four years, were also announced by Halo president Thomson.

Judges for the competition were: interior designer Richard Himmel, ASID, Chicago; interior designer Emily Malino, ASID, Washington, D.C.; lighting specialist James L. Nuckolls, ASID, New York; interior designer John F. Saladino, ASID, East Coast; lighting specialist Fran Kellogg Smith, ASID, West Coast; architect Harry Weese, Chicago. The professional advisor was Chicago interior/architectural designer Norman De Haan, AIA, FASID, past president of ASID.

#### Scalamandré Restoration Competition 4

The fourth annual ASID/Scalamandré Historic Preservation Excellence of Design Awards competition has been announced by R. Michael Brown, the ASID's Historic Preservation Committee Chairman. The 1978 Competition will be open to ASID chapters. professional members, and student chapters involved in historic preservation or restoration projects currently underway or recently completed. The 1977 competition indicated that individuals or groups may collaborate on noteworthy restoration projects, and Mrs. Adriana Scalamandré Bitter decided to bestow the awards accordingly. (See September CONTRACT INTERIORS, page 8, for report on Gadsby's Tavern restoration by the Potomac Chapter, Student Chapter, and Ed Plyler, ASID.)

Scalamandre Silks, Inc. will award three \$750 prizes to ASID Chapters, and three \$200 prizes to individual members and student chapters during the ASID National Conference in Washington, D.C. next July, where the winning presentations will be exhibited.

Entries may be submitted in any form but 30" by 40" presentation boards are preferred. Deadline for receipt of entries at ASID head-quarters is June 1, 1978. For further information, contact R. Michael Brown, E.J. Audi, Inc., 317 East 34th Street, New York, N.Y. 10016.

#### Milliken Carpet/Rug Student Competition

Milliken & Co. has announced a design competition for carpets and area rugs, open to students at colleges and art schools in the U.S. and Canada, and to other interested persons. Its purpose is to promote good design in floor coverings and discover and honor new talent. Some of the designs will be manufactured by Milliken and offered to the general public. Milliken & Co. uses the revolutionary Millitron machine to make high-quality rugs and carpets by computer-controlled dye injection into white undyed carpet. Prizes and grants totalling \$5,400 will be awarded. First prize is \$1,000. Prizes will be awarded for both carpet and area rug designs. It is planned to hold an awards ceremony and an exhibition of winning designs during the 1978 Summer Home Furnishings Market.

Serving on the jury will be: Barbara D'Arcy, Vice President, Bloomingdales: Sherman Emery, Editor, Interior Design: Christian Rohlfing, Curator, The Cooper-Hewitt Design Museum of the Smithsonian Institution: Lydia Cherniakova, Style and Design consultant to the carpet industry: Daniel Stark, Director of Style and Design, Milliken & Co.

Competition rules of the contest are being sent to the chairmen of art, design and architecture departments of leading universities and art schools in the U.S. and Canada, and can also be obtained by writing to: Milliken Design Competition, Milliken and Co., 919 Third Ave., New York, N.Y. 10022.

#### 1977 S.M. Hexter Awards Hit 20th Anniversary

For the twentieth year in a row, Thomas L. Felber, President of S.M. Hexter, the Cleveland-based fabrics, wallcoverings, and floorcoverings firm, announces the firm's sponsorship of its "Interiors of the Year" Awards Program. Conceived to recognize and commend the interior design profession for its contribution to today's total environment, not to mention the individual winners, the two First Awards for \$2,500 each will be for the best residential and for the best commercial interior.

This year's jury members are JoAnn Ridgeway Barwick, Director, Home Building & Decorative Dept., Good Housekeeping Magazine, New York; James Foy, Jr. ASID. Boswell-Fov Associates Fort Worth, Tex.; Virginia White more Kelly, ASID, IES, DFL New York, N.Y.; H. Alber Phibbs, FASID, National Presi dent ASID, and with Phibbs De sign Associates, Inc., Denver Colo.; and John F. Saladino ASID, John F. Saladino, Inc., Nev York, N.Y. Deadline for the com petition is January 27, 1978. Fo rules and entry forms write or visi any Hexter showroom or: S.M. Hexter Company, 2800 Superio Avenue, Cleveland, Ohio, 44114

# Houston AIA/IA Competition Changed

Houston's AIA Interior Arch tecture competition, run by th Houston Chapter of the America Institute of Architects, has slight changed rules this year. Becau the interior design departments the Houston architectural firm are doing so much work out state and out of the country. ! Stuart Nimmons, Chairman of th Awards Program Committee, a nounces that projects anywhe will be accepted, provided th were designed by a member member firm of the Houst Chapter. Submissions are dividinto the following categories: Domestic Institutional; 2) Dome tic Commercial; 3) Domest Residential; 4) Domestic Lo Budget; 5) International ( breakdown).

Judges will convene in Houst on January 17th and announce t winners at the Chapter's regu meeting that night. This yea judges are Elmer Botsai, Nation President of the AIA, design Ward Bennett, and Olga Gue Editorial Director of CONTRAC RESIDENTIAL INTERIORS.

News continued on page



# Weave a room around Naugahyde:

It's the perfect beginning, when you want a happy ending. Because it's versatile. Adaptable. Elegant.

And always surprising.

One look at this Shelby Williams group tells you that. In fact, it makes you wonder why it took so long for wicker and Naugahyde® vinyl fabric to get together. (We see now they were meant for each other.)

Yes, that's our Spirit of '76 over there. Lending daring new character. With an adventuresome spirit that lies deep in its colors. Like Sun Yellow. Pimento. Sagebrush and Claret. Plus—are you ready?—six dozen more. Bold to sophisticated, each and every one is a stunning complement for Shelby Williams' best. Or, an easy start for any room.

What about softness? You can see it from here. In those luxurious ripples. The gentle tucks. And the smooth-as-silk hand. Proof-positive that Spirit of '76 holds as much soft comfort, as much coziness, as you could ask for.

Of course, the famous Naugahyde durability is here, too. With superior resistance to abrasions, tears, and soil. Plus, Spirit of '76 is carefully manufactured to meet the most stringent fire codes across the United States. That's a comforting thought in itself.

So if you're thinking about weaving together a special room, Spirit of '76 could

be your starting point.

Ask your Uniroyal Representative for details. Just call. Or, write Uniroyal Coated Fabrics, Mishawaka, Indiana 46544.

We help you do it with style.



Naugahyde Brand Fabric

## NEWS

continued from page 4

#### 2nd ASID/Barcalounger Competition

Three awards—a first prize of \$3000, a second of \$1,500, and a third of \$500—are offered by Barcalounger for the most innovative multi-functional interior incorporating Barcalounger's "fashion" recliner. With a theme chosen to stimulate creativity in interiors for today's more casual life styles, Barcalounger has decided to run the competition for a second time because of the response so far: The effect of the consumer publicity has been to heighten the public awareness or the profession.

All professional designers—residential, contract, retail store, and model room designers—are invited to compete. There are no limitations as to the number of entries any designer may submit. Awards will be to individual designers, not companies. Winning rooms can be actual installations or conceptual plans. Deadline for entries is March 1, 1978. For information and entry forms write ASID headquarters in New York, 730 Fifth Avenue, New York, N.Y. 10019, or Barcalounger Recliners, 666 Lake Shore Drive, Chicago, Ill. 60611.

Last Year's winners, illustrated in the July/August RESIDENTIAL INTERIORS, were: First prize: William Branch Storey, ASID of the Alderman Company in High Point, for a self-contained beach house; Second prize: Larry N. Deutsch of Chicago for a commodities broker's home office/guest/sitting room; Third prize: Barbara Treiman of Los Angeles for a living room/library/dining room/business conference room in a Hong Kong townhouse.

#### Palace Hotel to Sarah Lee

Our July report on the saga of the Villard Houses and on the rescue not only of their facades but of



Sarah Tomerlin Lee

their most precious interiors—ended happily, but on a question mark. Developer Harry Helmsely and Palace Hotel architect Emery Roth & Sons pledged themselves to keeping the Gold Room and Library intact in the fabric of the Hotel's public spaces. In addition they will use as many as possible of the best rooms, parts of rooms, and individual items.

The question mark was the

The question mark was the choice of the design firm to do the public spaces—both the new and old. The qualifications entailed not only the knowledge of the period required to restore the old spaces to use, and insight into the functional and psychological criteria of hotel interiors, but the ability to make old and new coherent, though not identical.

The choice has been made, and the firm is Tom Lee Ltd., headed by Sarah Tomerlin Lee, widow of the firm's founder. Mrs. Lee hap-



#### Mary Knackstedt is ASID By-Laws Chairperson

Mary Knacksted, president of Mary K Interiors, Inc., Harrisburg and New York, who has been a board member of ASID, has been appointed ASID National By-Laws Chairperson. Her new duties include correlating information from all ASID committees to make national by-law recommendations.

pens to be the Vice President of the Landmarks Conservancy, one of the organizations most active in campaigning for the preservation of the interiors, but that is not why her firm was chosen to do the Hotel's public spaces. The reason is its experience in hotel work. Among recent and current projects are the Tarrytown Hilton Inn. the continuing renovation of the New York Hilton (following the completion of Sybil's disco-supper club there), the continuing renovation of The Americana (see pages 74-77), the 40-story Franklin Plaza Hotel in Philadelphia (with Semanko Bobrowicz), the redesign of the Belmont into a Doral Inn, and much more. Before becoming involved in her late husband's firm, Sarah Lee, whose son architect Todd Lee collaborated with her on Sybil's, was Editor-in-Chief of House Beautiful, and before that Vice President of Lord & Taylor.



Kerwin Kettler

#### Kettler to NY School, Zambonini to OADA

Kerwin Kettler is the Academic Dean and Chairman of the Design Program at the New York School of Interior Design, filling the gap left by Giuseppe Zambonini, who resigned at the end of the last spring term.

Kettler has studied at Rutgers University, Parsons, New York University, and the University of Wisconsin's Graduate School, where he took an M.S. in Environmental Design. He is working toward a Ph.D. in City and Regional Planning at the University of Pennsylvania. He has been on the faculties of Indiana State and Drexel Universities, was long associated with the interiors department in the Madison/Wisconsin firm of John J. Flad & Associates, architects. As consultant to the Wisconsin Alumni Research Foundation, Mr. Kettler—collaborating with architects and engineers—planned, designed, and built a variety of interiors. And he has worked in the residential field.

Giuseppe Zambonini, on leaving the New York School, almost immediately launched OADA—The Open Atelier of Design and Architecture. Like Hans Krieks' Masterclass, OADA is a design school without any kind of institutional framework. Classes are held in pleasant loft space at 11 Worth Street, New York 10013, (212) 925-4760. There is a darkroom, a workshop, a basic faculty of three teachers—Zambonini, Michael Kalil, and Robert Harding—and visiting lecturers. We expect to report on OADA in due course. The Fall Semester (which ends just before Christmas) is now in progress.

#### DESIGN FIRMS: FORMATIONS AND APPOINTMENTS

The design and architecture firm Walker/Grad, Inc., will now b known as Walker/Group, Inc. This change in name follows the firm separation of itself from the corporate association with the architectural firm The Grad Partnership Joint ventures and working relationships between the companies with continue.

John C. Mudgett has been ap pointed vice president of Space Planning and Design, Fulton an Partners Inc., New York, Toled and Paris-based industrial and interior design and space planning firm

Fred Bertolone is the new presider of Luminae Lighting Consultant which now has offices at 3955 Waslington St., San Francisco, Califonia.

John A. Dziuba and Curt Zeiser hav joined the Interior Design Group of Perkins & Will, architects, enginee and planners. Their offices are le cated at 309 W. Jackson Blvd., Ch cago, Illinois.

Thomas Hansz has joined with J seph M. Stout in the formation Hansz/Stout Architects, Inc. Offic are located at 237 North Woodwa Ave., Birmingham, Michigan.

Hugh Stubbins and Associates, In Cambridge, Mass., announces t appointment of Philip T. Seibert, as Associate and director of interidesign.

Leif O. Wikan, president of Weste Service and Supply Co., 2000 Fir Ave. Bldg., Seattle, Washington, Ir named Neil Frederick Warren II senior interior designer, and Pe Donohue as interior designer for t firm. Dieter deHaan has also join the company as manager, inter design procurement.

Interiors Incorporated, a Chicag based space planning and dest consulting firm, has elected Edw: W. Gjertsen as its president. Gjo sen, was previously vice-preside secretary-treasurer of ISD Incorrated.

Joe M. Powell has formed a r company. Planning, Design, search Corporation, which will s cialize in the organization and sign of commercial interiors. firm's offices will be located at 3-West Alabama, Houston, Texas.

Allan M. Shaivitz, formerly of Lu Bros., Inc., Design Group, has nounced the opening of Allan SI vitz Associates, Inc., located at 4 F Franklin Street, Baltimore, Ma land. The firm will be specializin designs and furnishings for busin interiors.

News continued on page



Wilsonart...first choice of many of today's designers.



Copyright® 1977, Ralph Wilson Plastics Co., Temple, TX 76501 Wilsonart—Manufacturers of Wilsonart high-pressure laminated plastics, Chem-Surf, Tuf-Surf, Dor-Surf, Metallics and Contact Adhesives.

circle 4 on reader service card





# LouverDrape: We have some new ways to reflect your good taste.

Our Starlite Reflective Vertical Blind Louvers are just one of them. There are more. And they all reflect a remarkably carefree and practical way to control light and heat. See them in our complimentary 32-page book, "Vertical Imagination," available by mail.



LOUVERDRAPE, INC., 1100 COLORADO AVENUE, DEPT. 44 , SANTA MONICA, CA 90401

## NEWS

continued from page 8

#### New Texas Showrooms

IIL—Interiors International Limited—has leased 3600 square feet for a new Houston showroom at 4550 Post Oak Drive, a few minutes from the Post Oak Galleria. The Houston office of ISD Incorporated, under Michael Pinto, will design it. It will be equipped with telex and telephone connections to the Toronto factory, like IIL showrooms in New York, Chicago, and Montreal.

Lee/Jofa and Jack Lenor Larsen have opened a new joint venture showroom for Lee/Jofa fabrics and wallcoverings and Larsen fabrics, wallcoverings, and carpet in the Dallas Decorative Center. David Shead and Richard Fritz are in charge of the Dallas operation; Mark Weidner in the Houston showroom (3433 W. Alabama) is Southwestern manager.

#### Elizabeth Shaw to Christie's from Moma

Elizabeth Shaw, for many years Director of Public Information at the Museum of Modern Art, and before that on the editorial staffs of *The New York Times* Sunday Magazine and *Holiday*, has been named Vice President for Public Relations of Christie's in New York, related to the famous London auction house, which opened last spring at 502 Park Avenue.

#### Greeff to FIDER: \$5000



Theodore Greeff believes that the Foundation for Interior Design Education Research is the most important single endeavor in recent years to strengthen the interior design profession. He has no only urged the industry to give FI-DER financial support, but has se an example by contributing his own firm's dollars to the Founda tion. His most recent gift, a Chairman and Chief Administra tive Officer of Greeff Fabrics, Inc. brings the firm's total FIDER do nations to \$20,000. FIDER is now recognized as the official crediting agency for interior design pro grams in schools and universitie throughout the United States by both COPA (Council on Post Sec ondary Accreditation) and USOI (United States Office of Educa

#### THE INDUSTRY: PEOPLE AND ADDRESSES

Stark Carpet Corporation has recently opened a new showroom in the Pacific Design Center, Los Angeles, California.

Gregory Louis Industries. Philadelphia based contract manufacturers of steel office furniture has opened a showroom in Space 311 of The Marketplace. 2400 Market Street, Philadelphia.

The Maen Shworoom Ltd., the Marketplace, Philadelphia, has been given the lines of Decor Looms Fabrics, Inc. out of Bethesda, Maryland, and Herschell's Fabrics, Inc. out of Atlanta, Georgia.

The appointment of David M. Mayday as director-architect/designer relations, has been announced by Steelcase Inc., Grand Rapids, Michigan.

Steelcase Inc., of Grand Rapids, Michigan, has established an extensive dealer distribution organization in the Middle East. The sites include Saudi Arabia, Kuwait, United Arab Emirates and Jordan.

C. Richard Brose, president and chief executive officer of F. Schumacher and Co., 979 Third Ave., New York City, announces the appointment of Wayne F. Dimm as director of marketing for the Schumacher Divisions.

Haskell of Pittsburgh, Inc., manufacturer of steel office furniture, Box 5373, Pittsburgh, Penn., has appointed Stuart S. Gold manager of marketing services.

Artafax Systems, Ltd., Syracuse, N.Y., has appointed Robert K. Hendel to the firm's sales staff, and promoted Philip Del Giudice to the position of northeast sales representative.

Jay Heumann, co-president of Metropolitan Furniture Corporation of 950 Linden Ave., San Francisco, announces the appointment of Brian Kane to the Metropolitan Design Stoff

Peter Mathias has joined Eppinger Furniture Inc., Fairview Park, Elmsford, New York, as a draftsman, specializing in the areas of electrical and lighting design.

Prouty Design Inc., producers of custom supergraphics, wall coverings and fabrics, announces the appointment of Margaret Gallagher as midwest representative (Illinois, Indiana and Wisconsin, including the Chicago area). Ms. Gallagher was previously associated with the contract division of Armstrong Cork Company.

The Business and Institutional Furniture Manufacturers Association (BIFMA), has elected in Chicago, Randall Kent Davis, vice president of Davis Furniture Industries, Inc., High Point, N.C., to its board. BIFMA is extensively involved in contract and institutional areas which include national flame retardency laws, engineering standards, chair standards, and marketing information standards.

Howell, Division of Burd, Inc., recently opened four new show-rooms to display their current lines of contract furniture. In addition to the completely renovated Space 1187 in Chicago's Merchandise Mart, they are: Don Hanne Associates, Suite 511, 533 Airport Blvd., Burlingame, CA; J.P. Schmidt Associates, 205 Lexington Ave., New York, N.Y.: and Wells Associates, 1009 Waugh Drive, Houston, Texas.

Driver Desk Corporation has opened new offices and showroom at the Architects and Designers Building, 150 E. 58th St., New York, N.Y.

The American Canvas Institute has moved its headquarters to Berea, Ohio. At a Board of Directors meeting, William F. Jordan was appointed as executive director, Kathleen M. Andrews as ACI coordinator, and the W. N. Gates Company. Berea, Ohio, as the Institute's advertising and public relations firm. The new address for ACI is 10 Beech Street, Berea, Ohio,

Leslie McCarthy has been appointed account executive and design consultant for Bel Vivere, a contemporary Italian furniture and accessories showroom located in Los Angeles, with representatives in New York.

Randie S. Davis has been appointed director of market development for Dunbar, and will be working out of its showroom at 305 E. 63rd St.. New York City.

Ken Peeler, vice president of Masco Fabrics, Birmingham, Alabama, was elected president of the National Association of Decorative Fabric Distributors at the Association's annual meeting, recently completed at Hilton Head, South Carolina.

Miri Small, showroom manager for Lighting Associates, Inc., 305 East 63rd St., has been made a vice president of the firm.

Rosecore Carpet Company announces the appointment of Gil Cohen to the position of national sales manager.

Techniques In Wood, a division of TIW Industries, Inc., Rochester, New York, announces the appointment of Peter D. Stanbridge as sales manager.

Walter C. Foster has been named northeastern regional sales manage for The Gunlocke Company, and wil administer sales efforts in New Eng land, New York state and metropoli tan area. Pennsylvania, Maryland Delaware, Washington D.C., an New Jersey. Robert Heyer has bee appointed sales manager for Nort Carolina, South Carolina, and Ter nessee. Tim Coyne will be the district manager for Illinois, Michigan an Indiana, and Betty Johanson ha been appointed showroom manage for the Gunlocke Company's Ch cago Showroom, located at the Me chandise Mart.

Chandelle Carpet Mills, Inc., Be ven's wholly owned subsidiary that manufactures residential and con mercial broadloom marketed exclusively through distributors, has promoted William J. Chipman to the position of national field sales manager. Berven Carpets Corp. is located at 2600 Ventura Ave., Fresno, California.

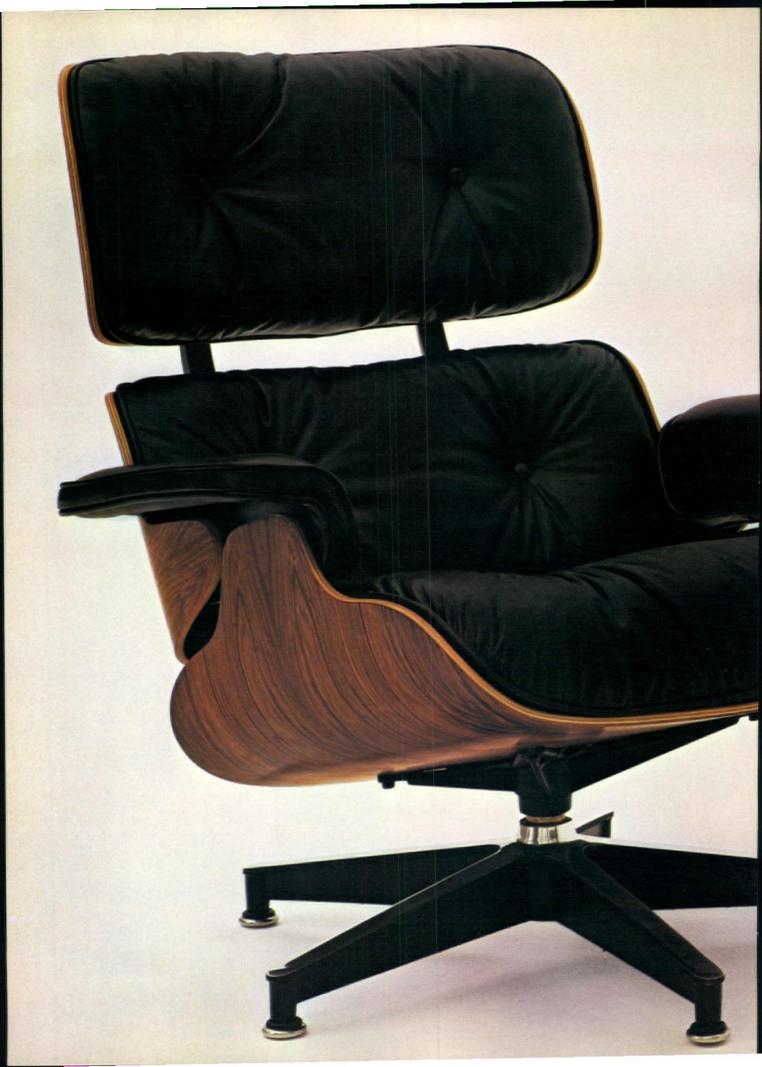
Harvey Probber, president of Harve Probber, Inc., Fall River, Mass., a points Sonia Joseph as vice president, national sales.

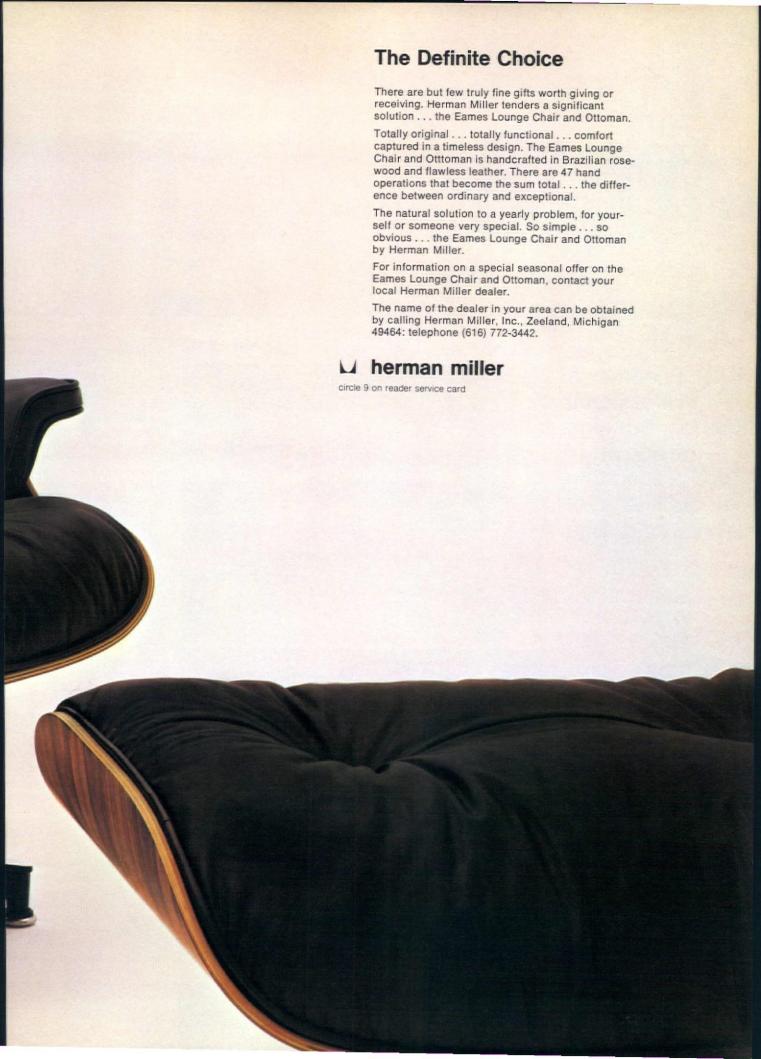
Ralph W. Polce, Jr. has been a pointed Flexsteel Industries In sales representative for the Weste Pennsylvania and West Virginia to ritory. Flexsteel is headquartered Dubuque, Iowa.

Albert W. Sittig has been named of rector of Western states operation for Levolor Lorentzen, Inc. T. Hoboken, N.J. based firm also a nounces the promotion of Richa W. Mumford to central states terrinial marketing manager.

Susan D. Bernard has been named the new position of home fashic coordinator for Karastan Rug Mi a division of Fieldcrest Mills, In 919 Third Ave., New York City.





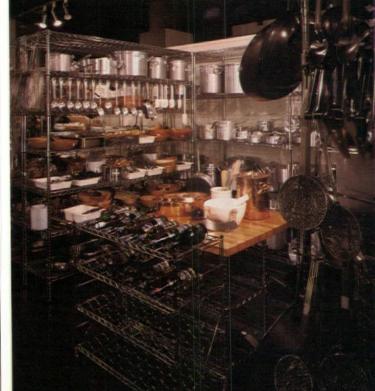






H. Friedman's **Professional** Kitchen: Bringing the fine art of food preparation to the fine art of interior design





Photography Harry Friedman loaded a push cart with crockery in 1889 and worked his way through Manhat tan's lower East Side to found restaurant supply house that still bears his name. Today, H. Fried man & Sons is a major supplier of food service equipment with engi neering and design services for an chitects, interior designers, an restaurateurs. It offers both foo service equipment and table serv ice to customers across the natio and around the world.

> In the Professional Kitchen, F Friedman has gathered togethe some of the finest kitchen service equipment available today for retaurant, hotel, institutional, an residential use in a showroom de signed by architect Burt Stern the is as much a joy to behold as th products are. The secret of its su cess is simple: the products are th interior design. Gray walls, blad rubber flooring, track lights, an jewel-like steel shelves and racl make ample room for a brillia display of copper, aluminum, ar steel pots, pans, ovens, and oth implements that can satisfy eve the most fastidious hotel chef.

"Our products are built to last says Harry Stern, vice presider "Architects and interior designer who often seek our advice, w find a wide range of equipme meeting heavy duty institution needs as well as those of the se

ous cook."

Everywhere at 18 Coop Square (across the street from bled Cooper Union), the empha is on quality. Should archite and interior designers need gui ance, there is a fully qualifi technical staff. Though designed should also be thinking of the own personal kitchens. Accordi to Stern, "It's not unusual for the to end up buying for themselv

Showrooms continued on page

#### SHOWROOM DESIGN

Architect: Burt Stern. Graphic designer: Peter Katz. Flooring: U.S. Mat & Rubber Co. Lighting: Lightolier. Shelving: Metropolitan Wire Goods Corp. (for which H. Friedman is distributor).

18 CONTRACT INTERIORS NOV 77

# A KNOLL CLASSIC WITH A FRESH LOOK

nce Knoll first introduced lon Homespun to the market in 57 you have used over a llion yards.

e original Homespun presented

and a broad stripe along the way. Now we're ready with a 4th dimension - crisp checks and orderly pin-stripes in a new color direction as well. incredible range of rich, Try all four fabrics together ll color and we added two-tone solid, two-tone, check and

pin stripe - subtle and sophisticated color make it possible.

Knoll International 745 Fifth Avenue, New York 10022 circle 10 on reader service card



"Fresh ideas, hand-picked materials, and quality construction," are the reasons why Ebo Furniture has been established to supply highest quality casegoods and seating to discerning contract clients. According to president Robert McCannon, "Ebo designs are unique. We offer fresh design concepts, exotic veneers and marbles, stainless steel and superb upholstery, and American with European workmanship-all our craftsmen were trained in Europe." The firm owns and operates its own factory, and can ship upholstered pieces in four to six weeks, casegoods in 10 to 12 weeks. It welcomes designers with special needs.

#### Loewenstein

New and very comfortable from Loewenstein: Trinova, a heavy duty posture chair for office use that features molded synthetic seat and back with thick removable cushioning, gas operated seat height adjustment, and adjustable seat depth and back height; and Zaro, which comes as a sturdy secretary chair or a drafting/bar stool equipped with adjustable seat height and back rest with foam padded seat and back. circle 213



## MARKET SEATING



454 secretarial chair by Steelcase



Good news for the office legions: Steelcase, continuing its investigation of applied ergonomic theory in furniture design, adds pneumatic adjustments to its 430. 451, and 454 secretarial chair lines. Lifting the simple level under the seat changes seat height; moving the lever forward changes back tilt. The adjustment is especially effective in providing individualized comfort in chairs occupied by more than one person during circle 212 working hours.

#### American Seating Co.

Hugh Acton has designed an office chair for AmSeCo to combat fatigue and to allow for complete freedom of movement by providing supportive action for a sitter's changing posture. All five basic styles are available with or without arms, upholstered or unupholstered, five-star base, and swivel/ tilt and height and back adjustment where appropriate.

circle 214

Acton seating by AmSeCo Market continued on page 26



### Robin / Modular Soft Seating



Robin: Luxurious modular soft seating designed by Dave Woods to be incredibly comfortable and remarkably economical. Available in one, two, three and four seat units, Robin is engineered to withstand the most rigorous abuse and can be completely reupholstered in a matter of minutes with stock JG replacement covers. Brochure available on request. JG Furniture, a Division of Burlington Industries Quakertown, Pennsylvania, 18951, 215 536 7343

JG

circle 11 on reader service card

# Shelby Williams

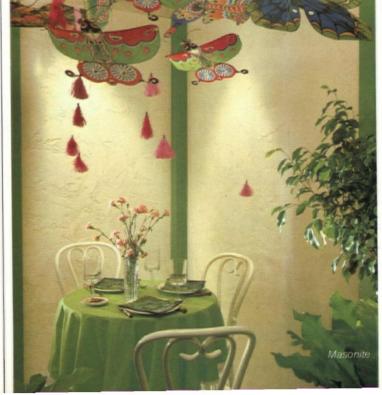
# RESTAURANT PRODU





Chairmasters





#### Shelby Williams Industries

Model #7725 from firm's wonderful wicker and rattan seating group designed for cocktail lounges and other fine restaurant facilities. Clear synthetic finish or wicker provides durability. Rattar chairs have dowelled construction All chairs may be specified in various wood grains, colored finishes and upholstery fabrics. circle 200



#### Johnson Industries (above)

Pre-assembled tables are a snap with patented Insta-Table assen bly to lock top down, or flip up ar off for storage, or to add oth sizes and shapes.

#### **Falcon Products**

One model from a large line of t bles: butcherblock top resting on reproduction coal chute cove circa 1878. Equally comprehe sive is the chair selection, featu ing upholstery to match whatev color scheme is used. circle 2

#### Tulip Inc.

Bar stool, 29 in. H, is from "Karl series. Steel frame base, in mirr stainless chrome finish, has swiy return. Seat cover is removable.

#### Chairmasters Inc.

Armchair for dining facilities cocktail lounges, constructed of gauge steel, triple chrome-plate Choice of upholstery and opti of fully upholstered back.

circle :

#### Masonite Corporation

"Casa Blanca" hardboard w paneling is from Masonite's n Flame Test series, introduced meet fire safety code requireme in restaurants and other pub areas. In three embossed and th smooth grain patterns. Chairs from Thonet. circle



with new Kirsch woven woods...



...you can bring new life to office decorating. With 60 different patterns. From vibrant to neutral—to coordinate with any decor.

..you can easily treat any size or type windows— dramatically. Available in various style shades, draperies or sliding door panels.

beautiful atmosphere.
Easy-care. Soundabsorbing. Ideal for restaurants and clubs.
Kirsch Woven Woods feature Teflon® pulleys.
For free catalog, write Kirsch Company, Dept.
U-1177, Sturgis, MI 49091.



woven woods





# Betsy Palmer speaks for you when she enthusiastically endorses Duraclean® care for her furnishings...



The popular star of stage, screen and television says: "I trust the cleaning of my cherished French heirloom carpeting only to Duraclean."

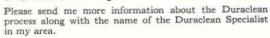
With such a strong statement, you can be sure that if the Duraclean foam absorption process is gentle enough for the fine furnishings in her home, it is safe to recommend it to your clients.

Miss Palmer goes on to say: "I left my home in the hands of the Duraclean men this morning and returned to find myself surrounded by a sweet freshness everywhere. The furniture and rugs never looked brighter or more true of color."

This message is being told to your clients and prospects in major consumer publications. A Duraclean craftsman can help keep your clients happy by retaining the like-new look of the furnishings you have specified for their homes. Call your local Duraclean Specialist for a free demonstration or mail the coupon below.

#### **Duraclean International**

7-48N Duraclean Bldg., Deerfield, III. 60015



Name\_\_\_\_\_Address\_\_\_\_

City\_\_\_\_\_State\_\_\_\_Zip\_\_



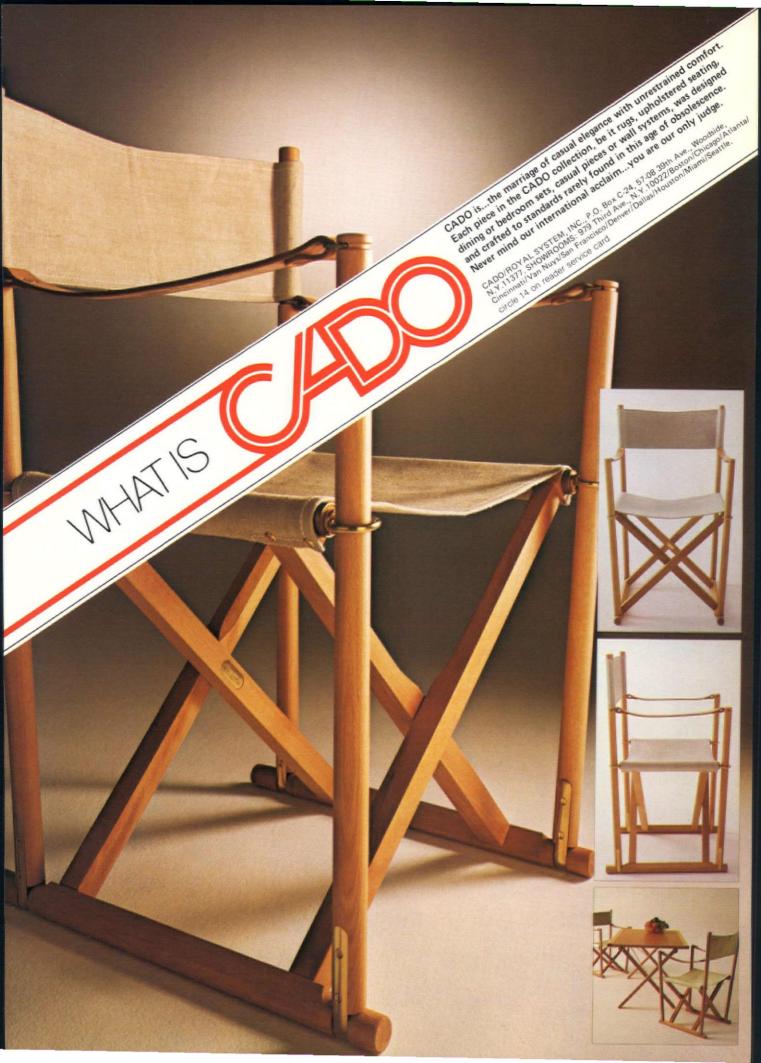
Betsy Palmer watches her furniture fabric become flower-fresh and clean with colors revived. There is no wear from scrubbing.

Miss Palmer admires her thoroughly cleaned carpet. The soil is OUT . . . not washed down to seep back and quickly resoil the surface. It will stay clean much longer.





circle 13 on reader service card





Serpentine by Cy Mann

#### Cy Mann

Just two sections, each consisting of tubes of polished stainless steel, are needed to make whatever shape a designer desires in the new table base by Elyse Lacher for Cy Mann. Some ideas: a drum shape, a rounded "X," a half moon, and a serpentine curve—hence the name, Serpentine.



8400 tables by Metropolitan

#### Metropolitan

Jay Heumann has designed the 8400 table series for Metropolitan. Interlocking solid aluminum extrusions finished in a high polish are topped in clear or smoke glass of various shapes and sizes. Designers can reshape the base due to its unique interlocking feature.

circle 219

#### Artena

Sleek yet durable is Series 500, a scating collection designed to meet a wide range of uses, by Pau Boulva for Artena. Its heart is a one-inch diameter tubular stee frame to which are added molded high density urethane foam covered ½ to %-in, thick plywood seats and backs. Armrests are sheathed in vinyl for long wear.

circle 21





# SEATING, ETC.

#### MARKET

continued from page 20

#### Worder

The 1100 series seating by Worden offers solid oak leg and arm construction in three standard finishes accented by fabric panels and upholstered seats and backs. The strong, simple architectural lines of the AC-1109-UA chair and AC-1127-UA sofa characterize the 1100 series. *circle* 221

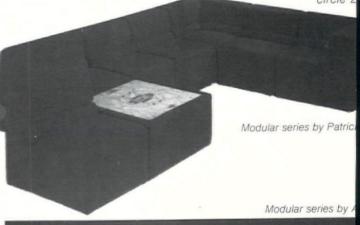
#### Patrician

A new Modular Series from Patrician provides many lounge seating possibilities with three basic components. Using the C-64120 armless unit, C-64121 corner unit, and C-64124 table, a designer can exercise many options. Basic module is 35 in. deep, 28 in. wide (armless), 35 in. wide (corner).

circle 217

#### AGI

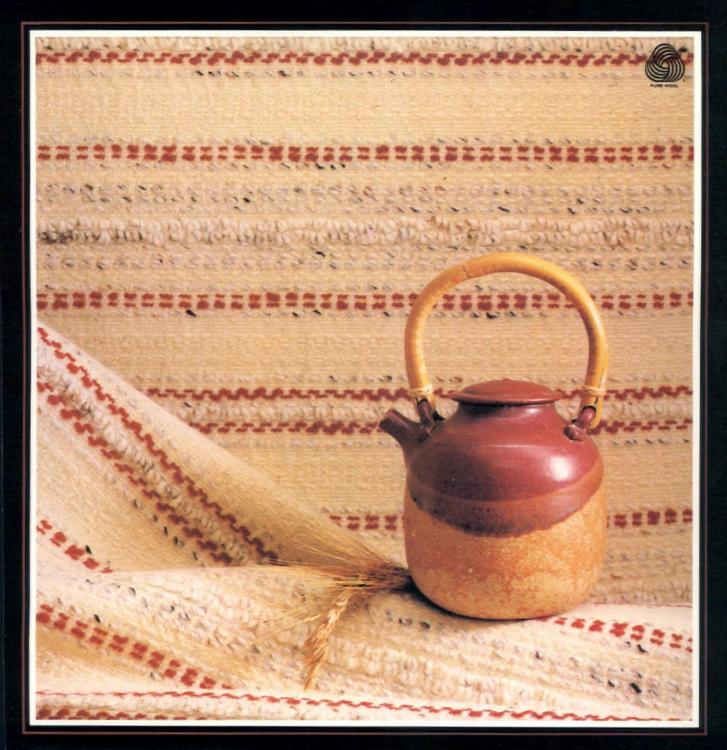
Polyurethane foam filled cushions and table tops in walnut, teak, or white laminate are the ingredients for a new Modular Series by AGI Industries. There are four part M-1-L left corner, M-2 center, M 1-R right corner, and M-3-T tabl The rest is up to your imagination circle 2







1100 series by Worden





# Havelock. A pure wool original.

There may be more than one way to present the luxury, the natural feel of pure New Zealand wool. But there's no better way than our new Havelock Collection. Exclusively Westgate. Seven correlating upholstery patterns. Seventeen rich colorways. Sample book \$15.

## **Westgate Fabrics**

1000 Fountain Parkway, Grand Prairie, Texas 75050
Toll Free: National, 1-800-527-2517; Texas, 1-800-492-2130
circle 15 on reader service card



# Contract Marketing in New York

Top lines are represented by Contract Marketing Associates, a new firm at 964 Third Avenue, East Wing, in Manhattan, that is run under the aegis of Phil Kaplan (who designed the space) and Shirley Freedman.

The New York showroom displays products of Xception Design Ltd. (July CONTRACT INTERIORS, page 18). Benedetti, Harbor Universal, and Valli. Helikon and Edward Axel Roffman lines are available through the New York showroom via an assigned account list. Other affiliated members of the showroom for the above firms are Kennedy-Walker for Northern New Jersey and F. Shane Franz for New York State.

In Puerto Rico, José Rodriguez-Gonzalez will additionally represent B & B America, Stendig, Empire State Chair, and ICF Inc. The New York area, under the supervision of Phil Kaplan, is currently expanding sales into Central America.

With such widespread representation, and marketing skill, all these excellent lines should soon find their sales increasing at a handsome and satisfying rate.

#### SHOWROOM DESIGN

continued from page 18









#### Smith Metal Arts in Chicago

Like other showrooms on the new 9th contract floor of Chicago's Merchandise Mart, Smith Metal Arts received its finishing touches just in time for the 9th running of NEOCON in June.

Designed by William Sklaroff, the showroom is a reflective showcase for the firm's metal office accessories—such as the popular Radius One line which Sklaroff also designed, and recently enlarged with contemporary clocks.

Front and rear walls of the 750 sq. ft. space are sliding glass doors, giving a clear vista through to both corridors. One side wall carries the firm name; the other has the company's new symbol of highly polished aluminum bar stock—still

another Sklaroff design, rep senting the Radius One ashtra

All custom cabinetwork is white high-pressure laminate v counter tops of opaque glass luminated from underneath. painted ceiling, with its track liging, is Van Dyke brown—maing the color of the nylon cut vet pile carpet.



## The Am Se Co Open Office Furniture System:

#### **Unparalleled Panel Options:**

A simple steel frame on which you hang a variety of interchangeable panel inserts—the choices are almost unlimited. Required wiring remains within the panel—out of sight.

#### **Optimum Flexibility in Cabinetry:**

Finally—cabinet arrangement conforms precisely to the task—and to changing needs. With a minimum of elements, Am Se Co cabintery can be quickly altered to meet new assignments as they develop. So there's no need to be concerned with separate cabinets to accommodate specific requirements.

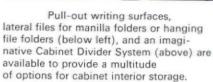
#### Fire-Rated A:

The Am Se Co System meets the rigid requirements to qualify for a Class A Fire-Rating. In times of skyrocketing insurance costs and varying state and municipal codes, that's a comforting consideration.





Am Se Co cabinetry is a "system within a system" offering unparalleled flexibility. Combinations of end panels, shelves, and flipper-doors can be used to construct a shelf or a complete cabinet.





Take a cabinet. Add a series of shelves. Partition the shelves with dividers and you've created a paper organizing system for every size and every condition.



Panels can be split at half height for greater design flexibility and diversity of function (right). Panel inserts are available in steel, wood on steel, open/glazed, chalkboard, or a complete spectrum of fabrics for acoustical, tackable or decorative conditions. Electrical and communication wiring can be accommodated within the panels—out of sight.



The modular Am Se Co desk can function as a panel-hung work surface or completely free-standing (right) when fitted with steel, fabric or veneer end units and modesty panels. In the free-standing mode, desks may be joined sequentially (far right) with common ends.

The simple steel frame (below) is the heart of the Am Se Co System. Panel inserts snap in easily—frames interlock for strength and prevention of light and sound leaks.







American Seating Company Am Se Co Office Products Group

901 Broadway, N.W. Grand Rapids, Michigan 49504 616 456.0395



# The Am Se Co Office Products Group:

In addition to Circle Seating and the Am Se Co Open Office Furniture System, American Seating offers a broad variety of other contract furnishings.

Chairs—ranging from stacking to executive (and a complete new line of office seating soon to be introduced).

**Tables**—ranging from dining to rich, wood conference tables, including work tables compatible with the Am Se Co Open Office Furniture System.

**Lounge Seating**—ranging from the wood Beam Group to the chrome Blodee Group as well as the fully upholstered Circle Seating Group.

The Am Se Co Office Products Group—write or call if you have a project pending. We'll give you the whole story.



#### **Blodee Lounge Group:**

An entire system of chairs, benches, and tables offering plush comfort and design flexibility. Compatible in design with the Blodee Executive Chair Group.



#### The «Anywhere» Chair:

Elegantly simple, yet economical.
Ideally suited as a conference chair, lounge chair, side chair, residential chair, dining/cafeteria chair or «anywhere» additional seating is required.



Exquisitely suited to any environment, from restaurant to cafeteria to corporate conference facility.





#### The Acton Stacker:

Visual simplicity with a wide variety of options—arm rests, tablet arms, tilt-up seats, ganging devices, and upholstery for added comfort and appearance.

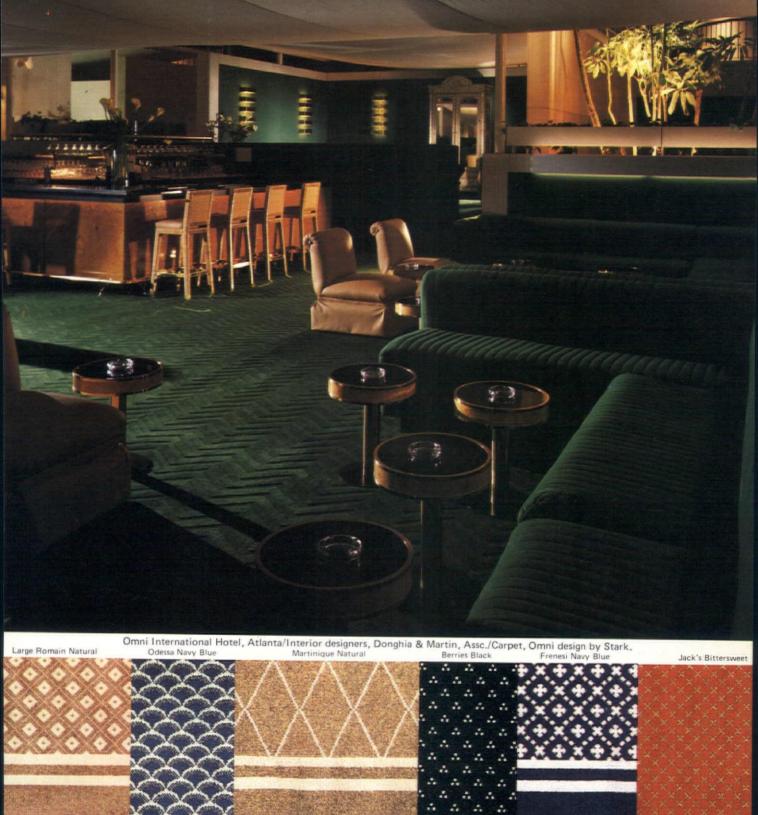
An award-winning design by Hugh Acton.



American Seating Company Am Se Co Office Products Group

901 Broadway, N.W. Grand Rapids, Michigan 49504 616 456.0395





# STARK CARPET CORP. INSTOCK 12<sup>FT</sup> DESIGNS FOR RESIDENTIAL AND COMMERCIAL USES.

Every design shown is now in stock and available for immediate delivery. Each can be ordered with or without 6%" stripe border. Comes in (10) stock colorways and can be woven to your exact specifications on bulk quantities. For more information, please contact the showroom nearest you or write to our New York showroom.

FREE ARCHITECT KIT AVAILABLE SHOWING ACTUAL QUALITY.

SHOWROOMS: 979 THIRD AVE., NEW YORK, N.Y. 10022; CHICAGO; TROY, MICH.; MIAMI; DALLAS; LOS ANGELES

# CONTRACT FABRIC REPORT

The supply and variety of fabrics produced specifically for the contract market continue growing at a healthy rate. Even the fabric houses that have been considered only "residential" are gradually adding more contract lines to each of their semi-annual new introductions.

However, designers tap all sources for the effects they wish to achieve. In the main lounge of the Martplaza in Chicago, for example, Skidmore, Owings & Merrill's design team specified China Seas' colorful cotton batik to upholster the seating (see

CONTRACT INTERIORS' cover and article, June 1977).

Fire retardance, abrasion resistance, and other safety requirements are major considerations in specifying for contract projects. Homestead Contract, a division of Homestead Fabrics (circle 225) has enjoyed a steady sales growth as supplier of screen and partition fabrics for office interiors, woven of Eastman Kodak's Verel modacrylic fiber.

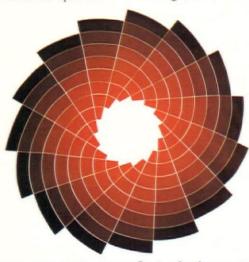
Owens-Corning Fiberglas Corporation(circle 226) is launched on an extensive fire safety research program, and has recently introduced three new collections of fire-resistant "Beta Care" hospital fabrics, available through Thortel Fireproof Fabrics in New York, Ben Rose in Chicago, and Standard Textiles in Cincinnati.

William Nathans & Son (circle 227) is one of the distributors of PPG Industries' 100% fiberglass fabrics that are so easy to care for and are fire-safe. Qualities range from antique satin to casements, including fishnets.

"Kroupana," the new stain-resistant sueded pigskin introduced by Wolverine World Wide (circle 228) was featured by some 29 upholstered furniture manufacturers at the 1977 summer furniture markets—among them, Baker, Burris, Directional, Davis Furniture, Dependable, and Hickory Chair.

Designers everywhere continue to upholster furniture (and walls, etc.) with Uniroyal's famous Naugahyde brand fabric, selecting it for its durability as well as a range of textures, colors, and patterns that fit al types of projects. And, need we remind you of embroidered Naugahyde, and origina and very handsome creation by David & Dash? (circle 229)

Frankel Associates Inc. offers economically-priced "Monterey Plush," a mohaitype fabric of 50/50% wool and viscos rayon, Scotchgarded, that meets standard for fire safety, abrasion, and light fastness (circle 230)



MIRA-X fabrics, designed by Verner Panton for drapery and upholstery use, give a variety of effects depending on the room size, lighting, other colors, and furnishings. "Diamond," shown in a range of browns and rust shades, is one of Panton's recent designs, printed on 100% cotton, 47 in. width, with a 36 in. repeat. He is noted for his use of parallel colors.



Herman Miller's Fabric Program consists of five different fabrics: solids, polynit, vinyl, hopsak, and hopsak plus, in 21 different coordinated colors. They are separated into neutral, cool, and warm tones. Fire retardancy is now standard on all fabrics except polynit. The fabric program applies to all Herman Miller upholstered chairs and Action Office fabric-covered components, and is also available by the yard.

circle 233



**Design Tex Fabrics, Inc.** takes a new and exciting approach for executive area seating with its Mohair Plush "Ultimo," woven in a geometriac jacquard pattern. It is available in a range of 19 colors, complimenting the Design Tex standard Mohair Plush. Width of both mohairs in 51/5 inches. (Photograph by Tom Yee.)



Knoll International opened its St. Louis showroom early last summer in the restored Raeder building, designed by Frederick W. Raeder in 1874, at the hub of historic Laclede's Landing on the Mississippi Rive The 35 foot wall of Knoll fabrics in this showroom, designed by Knoll Carl Magnusson, is typical of the easy-to-select-from fabric displays other Knoll showrooms. It supplies the major color palette to the interior design.

Fabrics continued on page



# Loewenstein.Chelseall.



Scalamandrè finds that its contract orders are increasing substantially each year. Among the newest for contract use are, left to right: "Solar Screen" of 100% Fiberglas (35 yd. minimum order); "Wheat Grid" textured wool, 51 in. wide, six colors; and "Touch Tone" suede, 100% Quina face, 100% nylon back, 53½ in. width, seven colors. circle 235



Boris Kroll Fabrics harmonizes design and color in a symphonic fall collection that includes "Jemez" (left), 51 in. width in three colorways, and "Albuquerque" (right), 51% in. width in four colorways. These related prints are derived from the simple geometric motifs found in American Indian culture. "Gemini" (center) is a 54 in. ribbed cotton in 31 colors.



Brunschwig & Fils has also strengthened its contract lines. Wovens in the 1977 Fall Collection are: "Nemetz Stripe" (left) from France, five colors, 52% cotton, 48% linen; "Bogota Tweed" (top), ten colors, 51 in. width, of cotton/wool/spun rayon; "Milford Woven Texture" (right), a reversible cotton in seven colors, 54 in. width; and "Bracque Tapestry, 100% cotton import from Belgium in six colors, 52 in. width.



Lee/Jofa color-coordinates three contract fabrics that would be appropriate for an executive office or other contract interior. Left to right: "Medhat" print, designed by Jane Hansen of 65% cotton, 35% linen, ZE PEL-finished, in 54 in. width and six colorways; "Twill Square," 54 in width, 60% cotton, 40% linen, in natural color only; and mothproofed "Orient Wool," of 100% wool, 54 in., seven colorways. circle 23



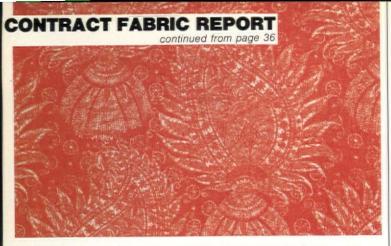
Owens-Corning Fiberglas supplies the flame-retardant Beta Care yarns used for the ground cloth of three distinctive prints, designed for use in patient care rooms of health facilities. Left: Thortel Fireproof Fabrics, Style 4780/17; Agean Linear, "from Ben Rose's Rhodes collection in custom colors; and Standard Fabrics' "Labyrinth" print. A fabrics are 48 inches wide.



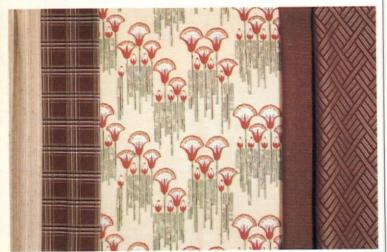
C.W. Stockwell's expanded product lines include an extensive group of 100% wool upholstery fabrics, made in England to Stockwell president Remy Chatain's designs and specifications. There are 90 pattern the collection, all 54 in. widths. Left to right: "Warp Stripe" (CM 285); "Dobby" (CM 37-22) showing front and reversible sides; "Sates (CM 39-16); and "Diagonal" (CM 29-17).

Fabrics continued on page

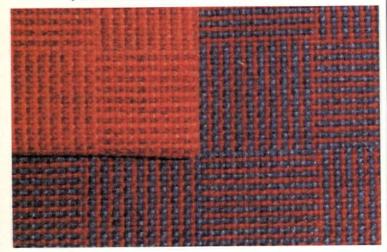




Van Luit & Company emphasizes rich, ripe color in its Country Ambience Collection of 54 in. fabrics (with related wallcoverings) designed by the firm's talented and versatile John Leigh Spath. A batiklike texture forms a subtle background for "Pandjang," an uncommon paisley print in eight colors, styled on a linen/cotton blend, one of many background cloths



Stroheim & Romann is showing many more fabrics for the contract market in the fall collection. They range from Scotchgarded velvets to sailcloths, and tweedy Herculon textures. Shown, left to right: a 48 in. wide, 70% Verel/20% spun rayon casement; "Wheelock" plaid; "Papyrus" cotton handprint, seven colorways; "Wallingford" texture in ten colorways; and "Walcott," nine colorways. All 54 in. circle 243



Thonet Industries presents its own Designer Fabric program in an attractive and colorful 8-page folder. All fabrics are fire rated, woven of nylon or wool, or a combination of both. Shown is "Meadow" plaid, of 100% nylon with a soil-resistant finish, in 54 in. width. In January Thonet plans adding 100% nylon jacquards and a wool limousine cloth. Firm has a "Fabridex" fabric wheel to hold swatches.



Cohama/Specifier Contract Fabrics has added a spectacularly colorful Peasantries Collection (shown) of gaily-hued designs based on a Russian peasant theme. Screen-printed on 54 in. 100% cotton, the six patterns are color-coordinated. Excellent for hotel / motel draperies, slipcovers, bedspreads, and upholstery. Firm's Southern White House group is also color-coordinated.



Sidlaw of Scotland, known for its Balmoral real fabric wallcoverings, recently introduced the first designs in a printed fabric line. The new and expanding Ports of Call Collection captures the color and excitement of the orient. The pattern illustrated is on 54 in. linen and has a 2 in. repeat. Around the first of the year look for the addition of two othe lines—cottons and textures.



Schumacher's extensive fall introductions for the contract market is clude many wovens. Among them are, left to right: "Pina Stripe" of 58% cotton, 22% spun rayon, 20% acrylic, in five colors; "Squared Away" of 71% spun rayon, 29% cotton, in six colors; and "Republic of 100% cotton in 18 colorways. All fabrics are in 54 in. widths.

circle:

Fabrics continued on page

536 Chair Oak or Walnut QD (Quick Delivery)

Designed by Jules M. Heumann.

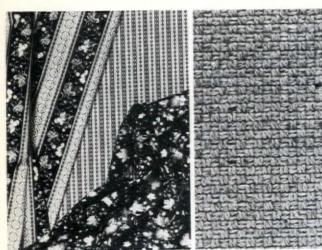


950 Linden Avenue South San Francisco California 94080

Showrooms San Francisco, Los Angeles, Dallas, Chicago, Houston, Atlanta, Philadelphia, Washington DC, Boston, New York, Miami.



Cohama/Specifier's response to its design staff's market research for specific types of fabrics wanted has resulted in the Casa Cohama Collection. Four patterns are offered in 15 colors, woven of cotton and rayon, Scotchgarded, and in 54 in. widths. This sturdy fabric, moderately priced, is excellent for hotel/motel upholstery, bedspreads, etc. circle 247



Abraham-Zumsteg, Inc. (above, left) has added the exclusive Marella Collection of 48 in. country cotton prints designed by socialite Marella Agnelli. Three of the correlated designs shown are "Cassis" print, "Federico" stripe, and "Allegra." circle 250

Maharam Fabric Corporation (above, right) received an ASID award for 52 in. "Monks Wool," in neutral tones, can be woven with one, two, or eight yarns to vary scale.

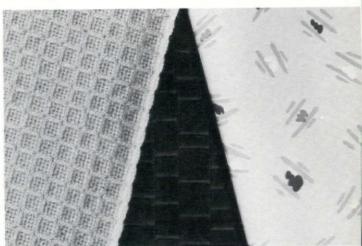


**Design Tex** increases the scope of its already extensive Nylon Contract upholstery fabrics with the new Nylo Matrix Collection. "Nylo Quadro," shown, is one of the three jacquard designs in the series, available in 44 colorways. All are woven with 70% nylon, 30% cotton, in 54 in. widths, and ZE PEL-finished for spot resistance.



**Pextile Enterprises, Inc.** (above, left), known to furniture manufacturers for fine wool upholstery fabrics, has a new line of contract knits, woven of Celanese Fortrel PCP for the face yarn, with a nylon backing Three patterns illustrated.

David and Dash (above, right) has matching wallpaper for "Mesa," a new design on 54 in., 100% cotton, in five colorways.



First Editions combines three diverse upholstery fabrics with blending colors. Left to right: "Domino," a reversible fabric of 75% wool, 25% cotton, 51 in. width; "Cobblestone" cotton velvet, 54 in. width; and "Eureka," 100% polished cotton, 48 in. width, 36 in. repeat. All these fabrics are dyed to specification for a 20 yard minimum order.

CITCIE 2



**HGH Design Group** (above, left) silk screens custom designs on durable canvas or linen/cotton. Patterns range from bursting bubbles Egyptian papyrus. Two geometrics shown.

Burns Davis (above, right) is a new firm specializing in designs pain in hot wax in the batik technique, on sailcloth or chintz. Shown is "Buketweave," left, and "Putumayo," right, both in 48 in. widths.

circle 2

Fabric continued on page

## This is just one example of how well Alma works in the office.

Alma Desk makes fine wood furniture for every job in the office. And gives you a choice of many different lines, each designed for comfort and efficiency.

By designing to meet the needs of people and the requirements of the jobs they do, we've become one of the largest manufacturers of wood office furniture. Which makes us the logical choice to fill your client's furnishing needs.

So when it's your decision to provide an attractive, efficient and comfortable office environment, come to Alma. You'll find styles that range from the traditional to the contemporary. Desks, chairs, credenzas, and panel systems that work together beautifully. And prices that go from the inexpensive to the very expensive.

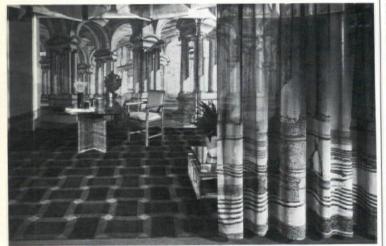






**S.M. Hexter** (above, left) caters to the Egyptian vogue with "Les Cartouches," a 54 in. cotton print inspired by ancient paintings of Egyptian laborers. Five colorways; ZE PEL-finished. circle 256

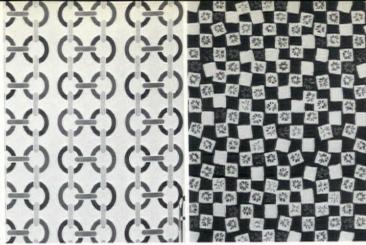
**Westgate Fabrics** (above, right) adds to its extensive casement collection with two exclusive patterns of novelty cut thread (the other, a diagonal). Both from Switzerland, in three colorways, 48 in. width; 88% acrylic, 12% polyester.



Jack Lenor Larsen dramatizes the New York showroom in a Pavilion setting with backdrops of "Pantheon," third in Larsen's expanding range of mural-scaled prints. For windows or hangings, it is printed sideways (railroaded) on 118 in. seamless, polyester/linen sheer. Subject is reproduced on heavy linen and cotton wallcovering cloth for walls. Both in sepia color.



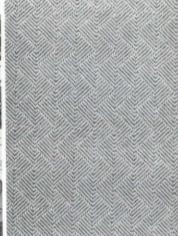
Ronald Charles will be using DuPont's ZE PEL soil/stain protection on its new collection of 54 in. handprints on 100% cotton. The "Natural Sequence" group, designed by Manolo Peralta, includes geometrics and natural elements (ferns, shells, etc.). Coordinated patterns come in 5/6 colorways. "Bello," left, combines with "Lattice," without the flower. "Premavera" is the pattern at right. Designs are also on vinyl wallcoverings.



ARC Com Fabrics (above, left) has flame retardant prints for hospital use, of 70% modacrylic, 30% rayon. "Columbine," © 1974 (shown) is one of the designs. All coordinate with cubicle fabrics. circle 258

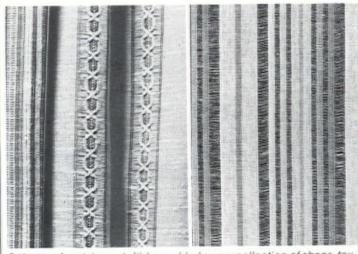
**S. Harris** (above, right) will finish any fabric with protective ZE PEL. "Checkerboard," of 100% cotton, 54 in. width, five colorways, inspired by an African block print. circle 2





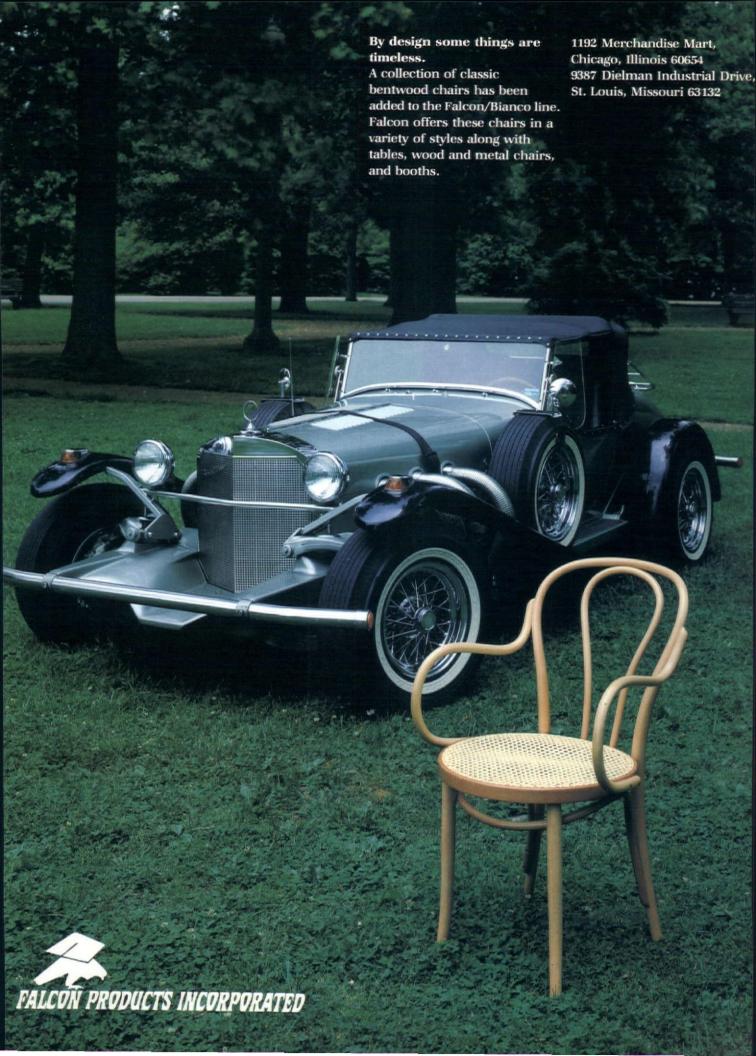
Lazarus Fabrics (above, left) combines beauty and safety in "El Grande II," an exclusive line of low-cost prints made of dimensionally stable and dry cleanable blended Cordelon that conforms to fire code All are 54 in. widths.

Carnegie Fabrics (above, right) imports from Switzerland finely woven wool "Darby" in 54 in width, neutral color. circle 26



Schumacher (above, left) has added a new collection of sheer, textured Belgian linen casements in neutral shades. Three shown are: "Compton," Belgian linen/polyester; "Bradley," Belgian linen/cotton; and "Viking," 100% Belgian linen. circle 2

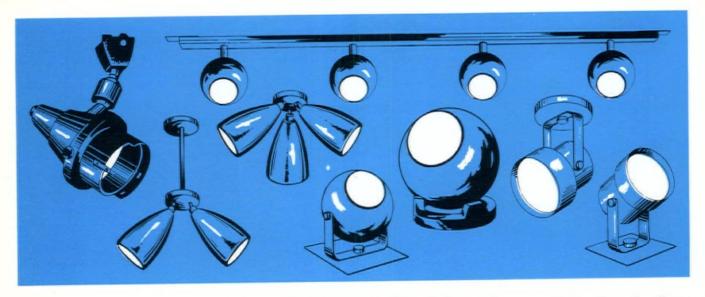
**Dazian's Inc.** (above, right) meets need for flame resistance with Via sith Collection of Verel open weave casements in stripes and texture 37 colors, 48/50 in. width.





# FOSTORIA-AMPLEX

35 NEW LIGHTS • COMPLETELY NEW CATALOG OFF-SHELF DELIVERY...NOW



Everything you'll ever need in indoor lighting. One of the industry's broadest lines of residential, commercial and industrial accent and display lighting units. New models in all series developed to accommodate the energy-saving R-14 lamp. Get the infinite flexibility of Swivelites® and accessories. Or the positive emphasis of Focalites® and Step-

Cylinders in singles or strips. Or attention-demanding Pin Beams®, Beamspots® or Super Beamspots®. Plus louvers, color clips, color filters, hoods, canopies, screw-insockets, hide-a-hats, busway units, liteway units, adapt-a-unit components. All lines competitively priced. Write for this colorful new literature — or call 419/435-7721.



#### The new 700 Series from ALL STEEL



All-Steel Showrooms in New York, Los Angeles, Chicago, Aurora. In Canada, All-Steel Canada, Ltd. One of the CT Companies.

## DATES

THROUGH NOV. 20-22	PDC Lamp and Lighting Fixture Show and Lighting Design Conference, Pacific Design Center, Los Angeles.
NOV. 23-27	Association of Student Chapters of the American Insti- tute of Architects Annual Convention, Charleston, South Carolina.
NOV. 30- DEC. 11	Second Annual Elegant Celebration of Christmas. The Icehouse, San Francisco
NOV. 30- DEC. 2	Office Landscape Symposium Shoreham-Americana Hotel, Washington, D.C.
DEC. 1-23	Sculpture & Drawing Exhibition of Charles Pollock, Sponsored by Thonet Industries, Inc., New York City, 305 E. 63
DEC. 7-15	Sovexpo 77 Sololniki Park, Moscow
JAN. 7-9	PDC International Contract Furniture Show, Pacific Design Center, Los Angeles
JAN 8-13	L.A. Winter Market, L.A. Mart, Los Angeles.
JAN. 12-17	13th International Lighting Exhibition, Parc des Expositions, Porte de Versailles, Paris
JAN. 12-18	Winter Lighting/Accessories Market, 230 Fifth Ave., New York
JAN. 14-18	First Canadian Lighting and Accessory Show, Automotive Building, Exhibition Place, Toronto
JAN. 14-22	Frankfurt Textile Fair,
	NOV. 20-22 NOV. 23-27 NOV. 30- DEC. 11 NOV. 30- DEC. 2 DEC. 1-23 DEC. 7-15 JAN. 7-9 JAN 8-13 JAN. 12-17 JAN. 12-18 JAN. 14-18

JAN. 15-20	Winter Homefurnishings Market, Dallas Market Center, Dallas
JAN. 17-22	International Furniture Fair, Cologne, Germany
JAN. 18-20	CONDES V, The Dallas Contract/Design Show, Dallas Market Center, Dallas
JAN. 22-26	Homefurnishings Winter Market, The Showplace! and The Galleria Design Center, San Francisco
JAN. 22-27	Winter Homefurnishings Market, Designers Row, San Francisco
JAN. 25-28	Contract West, Contract Market, Showplace Square, San Francisco
JAN. 28- FEB. 5	24th Annual Winter Antiques Show, Seventh Regiment Armory, NYC
FEB. 8-10	IBD Student Design Rally High Point, N.C.
FEB. 10-13	First Annual South Florida Interior Design Show, Miami Beach Convention Hall
FEB. 15-JUNE 15	Treasures of Tutankhamun, Los Angeles County Museum of Art, Los Angeles, Ca.
FEB. 23-25	PDC Kitchen and Bathroom Design Show and Conference, Pacific Design Center, L.A. Ca.
MARCH 8-19	Trade Fair of the Americas, Miami Exposition Center, Miami
APRIL 1-5	Surface Design 78, Biennial conference on textile printing and dyeing,

Purdue University, West Lafayette, In.

circle 22 on reader service card

Frankfurt, Germany



Photo of: La Difference Restaurant, Hotel Roosevelt, N.Y. City, Richard M. Bellamy, Archi

Intricate patterns and brilliant to subtle colors add instant atmosphere to any setting. The easy to install panels fit any standard 2' x 4' or 2' x 2' ceiling grid, creating an authentic look of stained glass at a much lower cost. Use on walls or as dividers . . . creative ideas are boundless!

We now offer twenty-seven stock ceiling panels and eight stock dividers. Custom designs are available to your specifications. Write For Our New 1977 Decorative Panel Brochure

YORKRAFT

Ontract

550 South Pine Street, York, PA 17405 (717) 845-3666

# The katsura collection Fabrics with companion wallcoverings.

Inspired adaptations of authentic porcelains and textiles of the Edo period (1603-1868) and named after the Imperial Villa in Kyoto, Japan, one of the architectural jewels of the Orient.

The Katsura Collection with its magnificent motifs and exquisite colorations is presented in the characteristically superb quality of Schumacherthe source of fine fabrics, wallcoverings and carpets.



#### WITH EVERY PIECE OF OUR FURNITURE, YOU GET PEACE OF MIND IN THE BARGAIN.

Every piece of furniture from Vanleigh comes with a long list of hidden extras.

They include the most experienced, most professional staff in the business. Clear, concise follow-up by computer. Six locations from New York to Miami. The largest and finest showroom displays anywhere.

And, perhaps more important, the assurance that you and your client have over

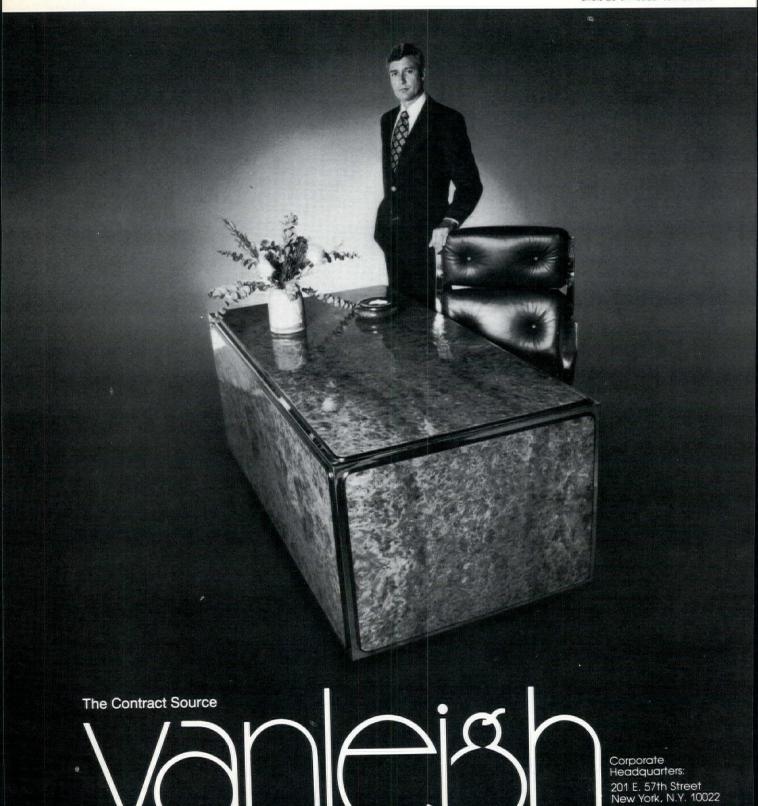
fifty years of Vanleigh's superb reputation to rest easy on.

That's a good feeling.

Vanleigh Contract The Designers Showroom

circle 23 on reader service card

Telephone: (212) 371-7111





PREMIER MARKET OF THE YEAR JANUARY 8 THROUGH 14, 1978

#### **UPTOWN** MARKET

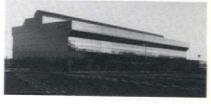
-January 8, 9, 10 PDC's residential market / New designs and happenings / Uptown Market bodes: Pacific Furniture Guild Exhibition / Sunday Champagne Brunch with music / Pacific Furniture Guild Sunday Soirée / Tuesday Breakfast with celebrity guest / National ASID Seminar, Tuesday / Family Studio tours and Beverly Hills shopping sprees.

## WEST

-January 11, 12, 13 PDC's exciting contract market / Wednesday Night Cabaret with Les Brown and his Band of Renown. benefiting the ASID & IBD scholarship funds / provocative seminars: Recap of the Aspen International Design Conference with George Nelson; Interior Designer Licensing; The Selling of Design and the Business of Selling by Doyle, Dane, Bernbach; How to Price and Value Your Professional Time by Dr. Howard Schwartz, Cal-State University at Northridge; Interiors in Architecture, sponsored by the Southern California Chapter of AIA.

#### STUDENT'S DAY

January 14 (noon to 4 p.m.) — will close National Design Week with activities and displays dedicated to the design community of the future.



Pacific Design Center 8687 Melrose Ave., Los Angeles, CA 90069 / 213 657 0800





Espresso House, Boca Raton Hotel, Boca Raton, Florida

#### NOW! **VICTORIAN** MILLWORK PROVIDES NEW DESIGN FLEXIBILITY for restaurants

If you would like to recapture the look and gracious atmosphere of the Victorian era, Cumberland Woodcraft offers a full line of decorating and design ideas. Select from our extensive line of:

- Brackets Beaded Grilles
- Fretwork Privacy Panels
- Spandries Medallions
- Raised Panel Wainscoting

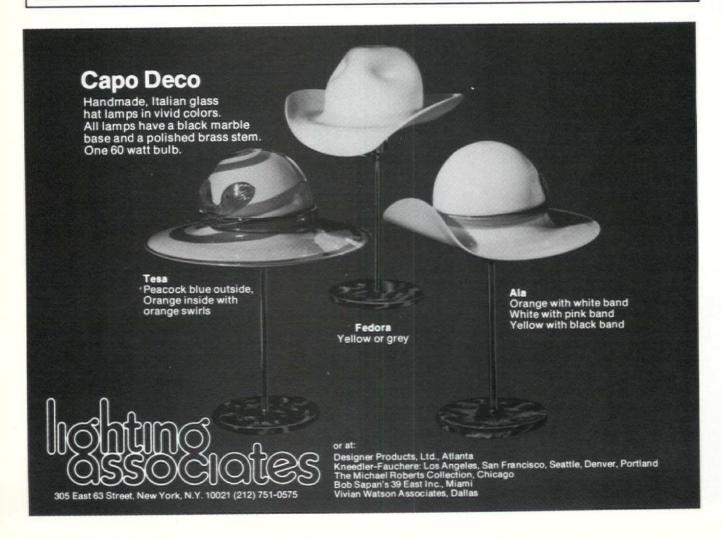
All stock items are based upon millwork produced around the turn of the century, until now available in costly antique form. We've found a way to faithfully duplicate these graceful patterns in premium grade, solid hardwoods . . . at factory direct prices that make these exciting design concepts truly affordable.

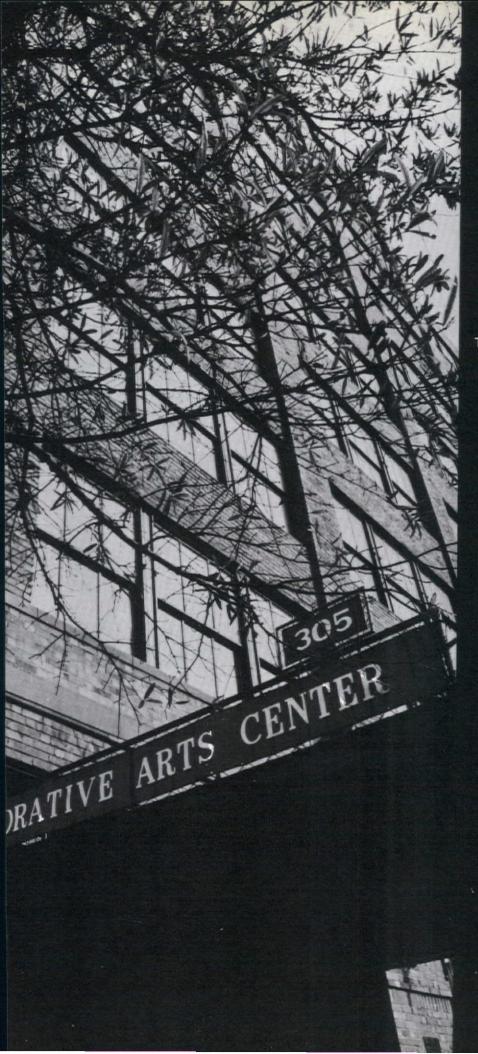


### eumberland wooderaft company

R. D. 5, Box 452 • Carlisle, PA 17013 • (717) 243-0063

Catalog \$2.00





## You are cordially invited

to visit our beautifully appointed showrooms, where you will find fine furnishings for both residential and contract use.

#### BEYLERIAN

Innovations In Design

#### **CLARENCE HOUSE**

Distinctive fabrics, wallcovering, leather and trimmings

#### DUNBAR

The Ultimate Expression of Good Taste

#### EMPIRE STATE CHAIR CO.

Commercial Contract Furniture-Chairs, Tables and Banquettes

#### **FICKS REED**

Rattan Furniture and Accessories for Leisure Living

#### **KENT-COSTIKYAN**

Antique Custom Rugs, Plain Carpets, Cleaning, Repairing

#### KITTINGER

Reproductions of Distinguished 18th Century Mahogany Furniture

#### LIGHTING ASSOCIATES

Contemporary Lighting, Lamps and Crafts

MITCH MORSE GALLERY Original Paintings, Publishers

#### Original Graphics, Artists' Agents

**EDWARD PASHAYAN** Fine French reproductions and

compatible contemporary furniture

#### ROMWEBER

Furniture of Timeless Beauty

#### **SMITH & WATSON**

Makers and Importers of Fine English Furniture

#### THONET

Manufacturers of Contract Furniture since 1830

#### **TROUVAILLES**

French, English Reproductions, Antiques and Decorative Accessories

TURNER

A Showcase of Ingenious, Aesthetically Dramatic Designs

#### **WOOD & HOGAN**

Largest Wholesale Selection of Fine English Furniture

#### WYCOMBE, MEYER

**Furniture** 

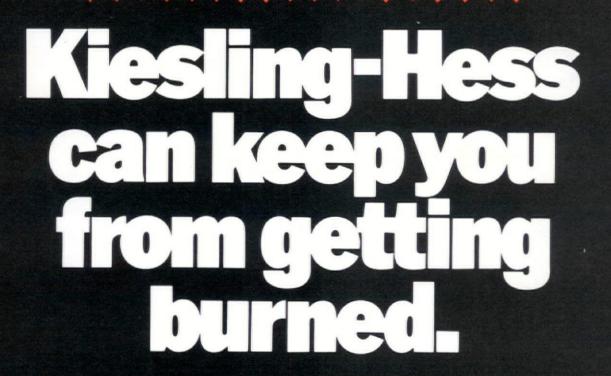
Upholstered, Steel, Plexiglas, Wood-Contemporary, Traditional

> **Decorative Arts Center** 305 East 63rd Street New York, N. Y. 10021



fine wall decor from

VANGUARD STUDIOS a Kirsch company



We can flameproof your fabric to meet the most stringent regulations and get it back to you <u>fast</u>.
But, that's not all we can do for fabric. Through our

Arista Dyeing Division, we can match any color precisely. We'll apply Scotchgard\* or Zepel® to repel stains. And our FAB-BAC WC acrylic backing lets you turn almost any fabric into wall covering, without the need for paper backing.

We do it all-and fast.



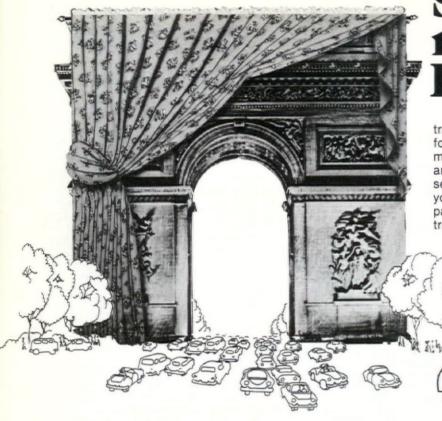
#### KIESLING-HESS

Finishing and Custom Dyeing of Decorative Fabrics

519 West 38th St., New York 10018 • 1011 Wood St., Philadelphia 19107 • 1714 Euclid St., Santa Monica 90404

\*a 3-M product \*DuPont Trademark

circle 26 on reader service card



## Skandia makes Draperies

We're Skandia, Inc., manufacturers of contract draperies for any commercial business—for more than 30,000 rooms each year. From measuring and cutting, to shipping, delivery and installation, we do it all. Our tremendous selection of fabrics in colors and prints offers you a wide range of choices, suited to your particular needs. If you need help deciding, our trained staff will be glad to guide you.

We're proud of our facilities and when we deliver the finished product—even if it's for the Arch of Triumph in Paris, you'll be proud, too.

For choice in fabrics, custom tailoring, quality workmanship at a reasonable price, come to Skandia and SEE FOR YOURSELF.

Skandía

Manufacturers of Fine Draperies

P.O. Box 753 • Tallahassee, Florida 32302 • 904-878-1144

For 10 years it has been our profession to capture the beauty of light through the superior quality of glass handblown for us exclusively in Murano, Italy

circle 37 on reader service card

Lumen Design Realizations
Hyatt Hotel Union Square
San Francisco, Ca.
Ridgedale Shopping Center
Minneapolis, Minn.
Marina City Club
Marina del Rey, Ca.
Hilton Hotel Las Vegas
Nevada
Phoenix Concert Hall
Arizona
Holiday Inn Hotel
Chicago, Illinois
ZCMI Department Stores
Salt Lake City, Utah
Stardust Hotel
Las Vegas, Nevada
Disney World Florida
Contemporary Hotel
Shubert Theatre
Los Angeles, California

Residential Palace Jeddah Saudi-Arabia



p.o. box 5172, beverly hills, ca. 90210

(213) 274-7021

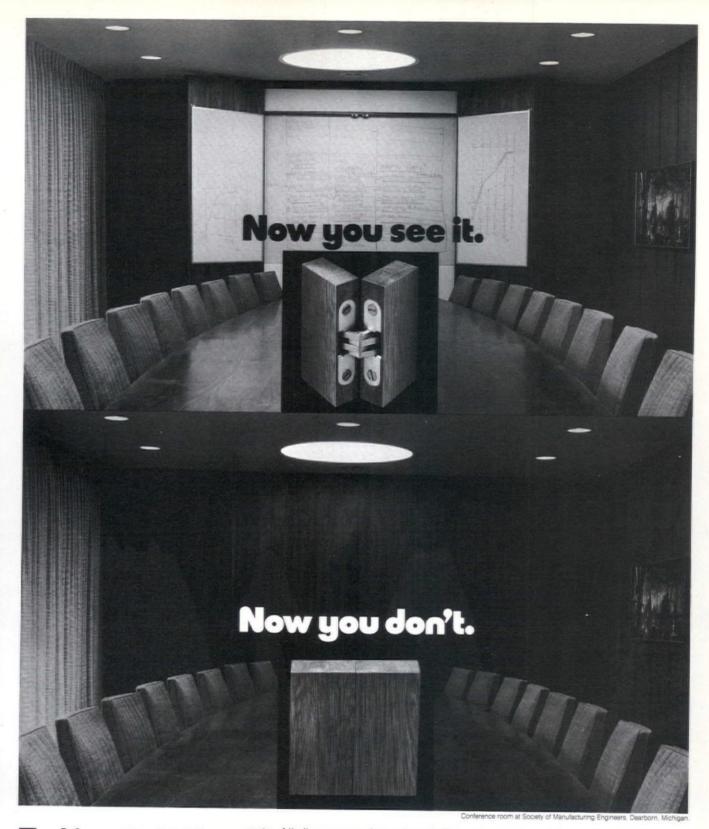












### The hinge that hides

Here's the open and shut case for Soss Invisible Hinges: the creation of a smooth, classic look unbroken by unsightly hinges, gaps, door jambs or handles.

The conference room shown above has one wall hiding three whiteboards and two storage cabi-

nets. All disappear when closed. To reveal the wall's functional features, just press the panels to actuate touch latches... and the Soss hinged panels will open a full 180°

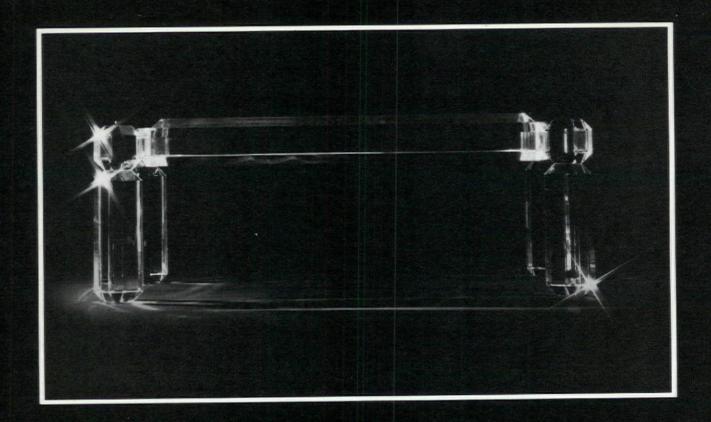
Hide Soss hinges wherever good looks count. Wherever the best looking hinge is no hinge at all! In doorwalls, doors, storage cabinets, built-in bars, stereos and TV's...wherever.

You can hide the Soss Invisibles

in wood, metal or even plastic... with a gap as small as 1/32" (which is almost no gap at all). For complete data, write Soss Manufacturing Company, a Division of SOS Consolidated Inc., Post Office Box 8200, Detroit, Michigan 48213. Phone (313) 536-8220.



circle 27 on reader service card



# Marion-Emanual, Ltd.

CUSTOM DIVISION OF INNOVATORS INC., HEADQUARTERS: DALLAS

#### SHOWROOMS:

MARION-EMANUAL LTD. / INNOVATORS INC., DALLAS 214-741-4000 GREEN PARROT, NEW ORLEANS 504-522-4825 PHYLLIS MORRIS, LOS ANGELES 213-655-6238 VANLEIGH FURNITURE SHOWROOM, MIAMI 305-576-1222 VANLEIGH, NEW YORK 212-371-4944

THE CLEAR ACRYLIC COCKTAIL TABLE 40"x24"x16". DESIGNED BY JOSEPH MARION WEBB ADAPTABLE IN GAME, CONSOLE AND DINING TABLE DIMENSIONS

circle 28 on reader service card

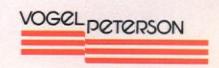


## Introducing Screen One

From the inside out, ScreenOne has been designed for beauty and flexibility. With a thick and luxurious look and feel, it's elegant enough for the chairman of the board. Yet the removable cover material and free-standing design make it practical enough for the word processing center.

Your choice of striking graphic patterns, many sizes, colors and trim options, as well as the highest acoustical and fire ratings.

From the inside out, there's never been a screen like ScreenOne. Write Vogel-Peterson, Elmhurst, IL 60126, for more information.





#### **Edward Fields**

Edward Fields is equally facile designing rugs heads of state walk upon or duplicating the exquisite designs found in imperial palaces. One could say he moves in the right "circles." Two outstanding examples are illustrated.

The star-studded one, woven in 21 colors with blues and golds dominating, made its TV appearance in the White House Oval Office when Mr. Carter reported to the people on "The President's Day." (An oval rug was previously provided by Edward Fields for the White House Diplomatic Reception Room.)

The other is a very "Imperial Dragon," another wool rug executed in 21 colors or specified in custom colors and sizes. (Students of Oriental art will note the creature's five toes per foot, making this dragon Imperial indeed.) What better way to bestow divine providence on one's client?

circle 210



#### Carpet Consultants

Architects and interior designers may be pleasantly surprised to know they can now secure major carpet lines at manufacturers' wholesale prices plus a relatively low service charge of 10 percentthrough Carpet Consultants, a di-

vision of Friendly Frost, Inc. Under Greg Arnold, managing director, clients of designers registered for Carpet Consultants buying services will only pay for services actually used over and above the actual cost of the carpet. Take-offs and consulting are also available. along with a full range of services that include installation by qualified, experienced craftsmen.

Registration is a one-time charge. Subscribing designers receive an extensive sampling of carpet swatch holders, samples from mills like Bigelow. Gulistan. Lee's, Alexander Smith, and Milliken, manufacturers' wholesale price lists, check-off order forms, specification sheets, and transmittal forms. When Carpet Consultants receives a client's needs as described on a check-off list, the designer gets appropriate samples for approval and take-offs of yardage verified in writing against manufacturers' price lists.

Carpet Consultants believes it can obtain carpet from any major carpet source. Custom detailing is also possible. "Yarns, densities. strike-offs, colors, whatever you need." says Arnold. "What we don't stock we can get." circle 206

#### Carpets International

Blue Pigalle, an Art Nouveau design from the Clubman collection of 80 percent wool/20 percent nylon axminsters, is now here from England through Carpets International. The woven spool axminster is constructed to meet heavy duty commercial requirements with close density pile for easy maintenance. Blue Pigalle comes in three colorways. There are nine other Clubman designs.

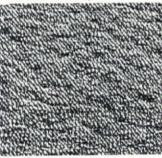
circle 207

#### Monticello/Contract

Ready to cover heavily traffic commercial floors are two new carpets from Monticello/Contract. Commission One weaves continuous filament nylon yarns to create a tailored, small-scale geometric check, setting square of loop pile in an interlocking framework of sheared yarn. Sever colorways.

Four Stars is an all-loop carpe with a practical rippled texture en gineered for soil-hiding. Its pile yarns are static-protected contin uous filament Anso nylon. Elever colorways.



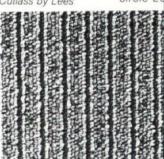


our Stars by Monticello

#### Lees Carpets

Thanks to Unibond construction Cutlass by Lees Carpet boasts de orative inserts, directional motif and broadloom installations mad on the bias (it resists edge rave Pile yarns are 4-ply continuo filament Antron nylon with so hiding and static protectio Stocked in 20 colorways.

Cutlass by Lees







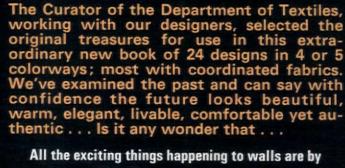
From one of the world's great museums . . .

### The Art Institute of Chicago Collection by Warner

This brilliant new collection of wallcoverings and coordinated fabrics proves the adage, "For a clear view of the future, examine the past." In this case the past ranged from the 16th through 19th centuries in English, French,
Dutch, Italian and Ameri-

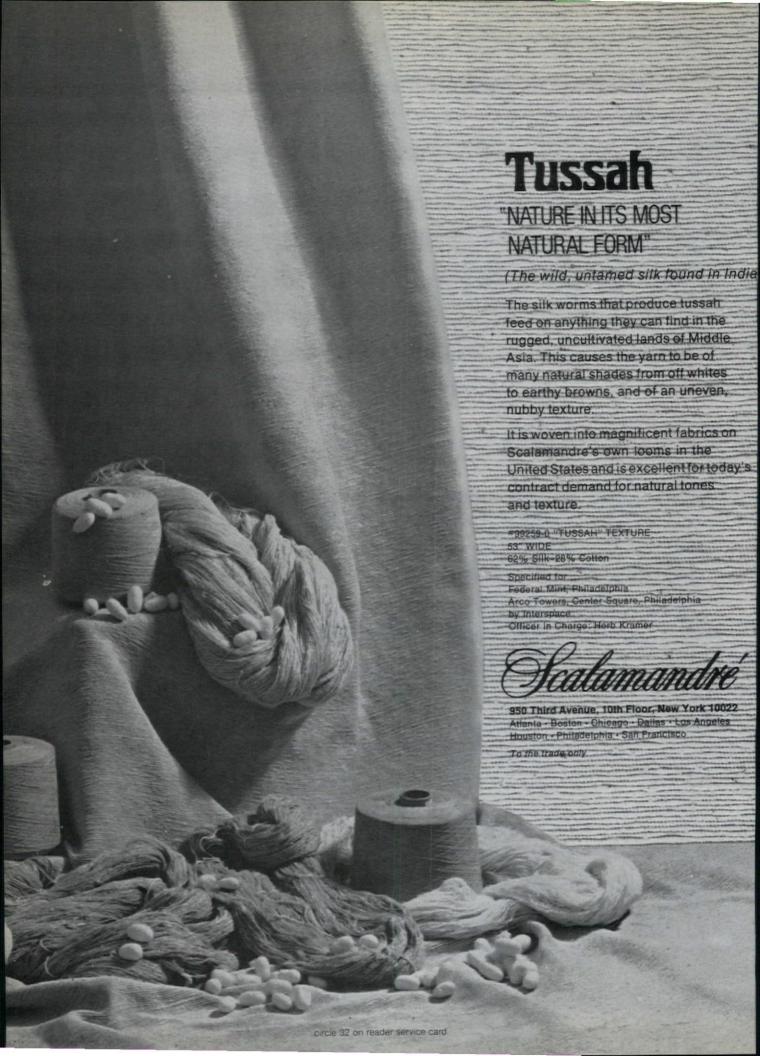
can textiles.

The Art Institute of Chicago Collection by Warner, available now at \$19.95 from: The Warner Company, 108 S. Desplaines St., Chicago, Illinois 60606



## Warner

Wallcoverings





Rondo by Domore. A unique and innovative collection, competitively priced to bring fine design to general office use at modest cost. Gently rounded corners give this Richard Reineman design a personality all its own.

Solid Oak or Solid Walnut, combined with beautiful veneers and contrasting laminates. Executive L and Secretarial L desks have pleasing and unique one-piece side panels.

For a color brochure of the entire Rondo collection, contact:





# **compare**

move-in costs with fixed partitions.

Vinyl-covered ULTRAWALL partitions frequently start out looking like they cost more than standard fixed partitions. But when moving-in time comes, you'll find material and labor savings have made ULTRAWALL costs very attractive indeed! And you

move in much sooner in the bargain!
So if you are comparing ULTRAWALL with fixed partition prices, be sure to add in the cost of laborious measure-and-cut fitting of carpet and ceiling into many cubicles around fixed partitions. Then consider the simple way ULTRAWALL goes up: carpeting, ceiling, lighting and other items are installed an entire floor-ata-time! Core and perimeter walls are finished in one overall operation before partitions are installed. And doors, reversible frames, base, finish trim and even glazing can be handled easily, efficiently by the same partition crew.

But that's just the beginning of savings. Every time you re-allocate space, ULTRAWALL partitions pay for themselves all over again. Just four basic components speed dismantling and reassembly without the dirt, din and delays of breaking out fixed partitions. Other benefits include: 1-hr. fire rating, 40 to 48 STC rating, and possible qualification for investment tax credit and accelerated depreciation advantages.

Call your U.S.G. Representative or write to us at 101 S.
 Wacker Dr., Chicago, III. 60606, Dept I-117.

UNITED STATES GYPSUM BUILDING AMERICA



## CALL US FIRST...FOR SAFETY FIRST WITH FIRE STOP\*COTTON in a New Decorative Print Collection\*\* exclusive with us

Now you can specify flame retardant 100% cotton in crisp designer colors and patterns with "safety first" confidence for contract installation of drapery, bedspreads and upholstery. Our new... exclusive with us... FireStop\* decorative, machine washable print collection meets NFPA-Code 701 flammability test requirements. Six stylized designs span traditional to contemporary motifs... each in up to five colorways. It's our "busy bee" at work again ... this time, to help you specify for a safer world.

\*Fire Stop is Cotton Incorporated's Registered Trademark for Flame Retardant Cotton Fabrics.

\*\*These fabrics pass NFPA-701 Small Scale Test; Boston Flammability Test, California State Test, Title 19 and New York Board of Standards and Appeals.

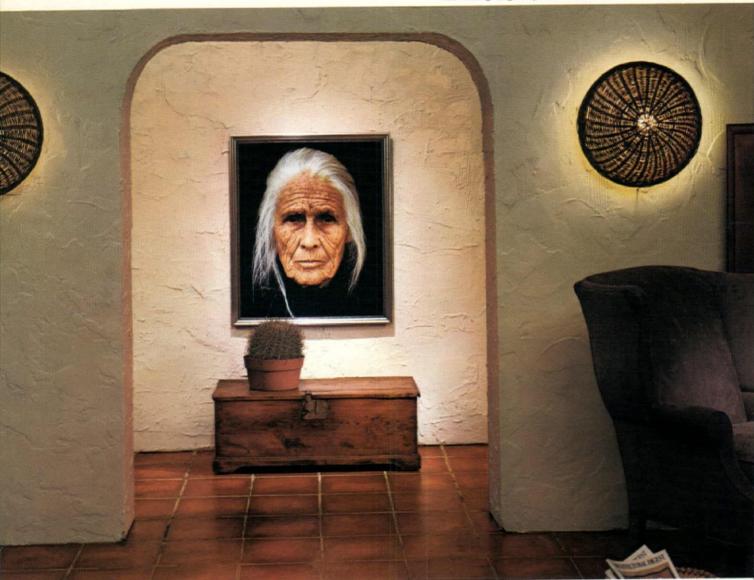


214 Madison Avenue, New York, N.Y. 10016 — (212) 564-6000 UNITED MERCHANTS AND MANUFACTURERS, INC.

circle 34 on reader service card

#### Look what you can do with professional photography:

Room setting designed by Richard W. Jones, F.A.S.I.D. and Ron Oates, Circanow Ltd.



## Add a dramatic new dimension to your interior designs!

You can expand your whole business with the help of professional photographers. There's a big, growing market for their "photographic art"—professionally taken photographs of people, places, products, pets—that can be nicely integrated into the overall design scheme of a

home, apartment, restaurant or office. And, you can be a part of it!

Photography offers a versatility and flexibility no other art form has. And is a natural for today's residential and business interiors.

To encourage this trend with your customers, Kodak is placing consumer advertising in some of the nation's leading shelter magazines and decorating books. And, offering portrait and commercial studio photographers a colorful promotion book-

let entitled: "Decorating With Photographic Art." Pick up a booklet from a professional photographer in your area. See how, together, you can add a

profitable dimension to your interior designs. (Or write to Eastman Kodak Company, Dept. 412L-82, 343 State St., Rochester, N.Y. 14650.) To help make all the pictures you use look good, look for Kodak paper;

our name is behind it. And remember, it isn't Kodak paper unless it says so. So look for the Kodak paper sign where you get your photographic art prints.



Decorating with

Photographic Art

### some friendly advice

Ithough too intangible to measure, a magazine's value must vary in direct proportion to the number of ideas considered by its editors. Fortunately, the field of interior design is rich in ideas and characterized by change; among a bombardment of new products, new designs, and new stylistic and professional directions, the editing of CONTRACT INTERIORS is more a process of selection than of searching.

Nevertheless, the stimulation—sometimes, even the abrasion—of others' ideas can be neglected in the mechanics of producing monthly issues. To help keep us alert, we have begun to ask a few friends of the magazine to serve as advisors.

That does not necessarily mean that we will be wise enough to take all their advice; indeed, it remains to be seen if they will ever completely agree on the editorial courses we should be taking. But their criticisms and comments cannot fail to make our considerations broader, our selections more thoughtful, and our presentations more effective.

We plan to invite a number of people to help guide us in this fashion. The first four are long acquainted with the magazine, and have experience not only in the design field but also in the field of publications. Three of the four have written for interiors in the past, two have been Editors of interiors, and all, we hope, will at times be writing for CONTRACT INTERIORS in the future. Alphabetically, they are:

Peter Blake, former Editor-in-Chief of both Architectual Forum and Architecture Plus, author of several books (the most recent of which is the controversial "Form Follows Fiasco"), a former Curator of the Museum of Modern Art's Department of Architecture and Design, a practicing architect, and currently Chairman of the Boston Architectural Center.

Richard W. Jones, a practicing interior designer, the immediate past Editor of CONTRACT INTERIORS, the immediate past President of the ASID, Chairman of that organization's Education Foundation, former Design Editor of Redbook, former Senior Department Head for design, Better Homes and Gardens, and the present Editor of RESIDENTIAL INTERIORS.

Edgar Kaufmann, jr., writer, editor, professor of architectural history at Columbia University, and formerly Director of the Department of Industrial Design and of the widely influential Good Design program at the Museum of Modern Art, New York; also formerly on the board of the International Council of Societies of Industrial Design. His awards include an honorary fellowship in the AIA, a citation at the founding of the Industrial Designers Society of America, and the Elsie De Wolfe Award.

George Nelson, architect, designer, writer, and editor, winner of the Elsie De Wolfe award and many others, head of his own design firm, George Nelson & Co., and partner in the architectural firm of Nelson & Chadwick; he played an historic role as an early and influential advisor to the Herman Miller Company; his furniture designs include the early Storagewall system and the recent Nelson Workspaces; his most recent book, revealing the catholicity of his interests, is HOW TO SEE.

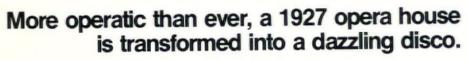
These are all busy men, and we are grateful for their friendly interest in CONTRACT INTERIORS.

STANLEY ABERCROMBIE



Above, the balcony of the former opera house overlooks the scene of the discothèque's spectacular visual effects: flashing lights are available, to be sure, but so are the illusions of a sunrise, a heavy fog, a volcano, a snowstorm, a moon, and the outline of a giant cocaine spoon. Right, beneath the balcony, the relative quiet of the brass-trimmed bar area; the carpet is black Astroturf.

Photography by Jaime Ardiles-Arce



RON DOUD **STUDIO 54** 







The entrance lobby with original chandeliers, restyled with new brass rings, and with plaster details intact, but with new banana-leaf-patterned burgundy carpet in the style of past theater lobbies, claret walls and ceiling, large arched mirrors, and an allée of dramatically lighted 16-ft.-high fig trees.

ew York, according to the DAILY NEWS, has been "Swept Away on a Wild Wave of Disco-Mania." At the crest of that wave, as frenetic and noisy as any of the city's other new discothèques, but with some genuine design sophistication as well, is Studio 54. It must have been a design problem unlike any other. Adaptive re-use of old structures has become a common practice, of course, but not many old structures have the idiosyncrasies of a 50-yearold opera house (impresario Fortune Gallo opened the house with La Boheme in November, 1927) which, since 1943, had served as a radio and television studio for the Columbia Broadcasting Company (millions have seen parts of the building in the backgrounds of the Johnny Carson show, Name That Tune, and Captain Kangaroo).

And not many new uses have the idiosyncrasies of a club which will capture the attention and excite the imaginations of the "beautiful" people. Would Halston want to give a party for Liza Minelli in a commonplace environment? Don't be ridiculous.

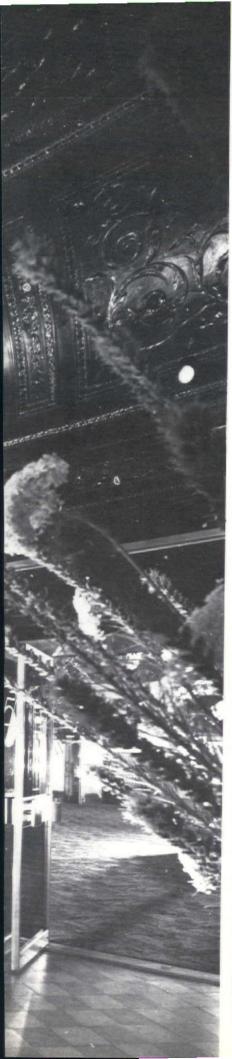
While no-one would accuse Studio 54 of being commonplace, it has not been designed without restraint. For the most part, the spaces and details of the building have been treated with respect, the elaborate neoclassical moldings and plaster work simply cleaned and highlighted with glossy paint and careful lighting. The entrance foyer's banana-leaf-patterned carpet, an English import, has a character appropriate to the building's period. In the main room, furnishings are bold, simple, and flexible, including ten eight-foot-square modular seating units covered in silver vinyl; their



#### **STUDIO 54**

Above, the loge of the opera house is now a lounge area with assorted upholstered pieces, all in burgundy fabric to match walls and ceiling, with large new areas of gray mirror, and with highly polished stainless steel drum tables. Right, glossy jet black paint emphasizes the neoclassic ceiling detail just within the entrance.







placement can be shifted into a variety of sawtooth or cruciform patterns. 1200 square yards of black Astroturf carpet the floor and raised platforms.

But by far the most striking aspect of the Studio 54 interior is the array of over 400 custom lighting effects which transform the dance floor into a constantly changing visual spectacle. These effects are the work of theater lighting experts Jules Fisher and Paul Marantz, but Doud's strong, simple touch allows them maximum effectiveness.

Doud's previous design work includes the Julio dress boutique, in collaboration with Robert Currie (see INTERIORS, March, 1976). For more than a year, he has been associated with architect Scott Bromley, lighting designer Brian Thompson, and land-scape specialist Renny Reynolds, all of whom contributed their skills to the Studio 54 interior.

The result has been a phenomenal success: individual and exciting, but not so overbearing as to interfere with Andy Warhol's spotting Margaux Hemingway.

STANLEY ABERCROMBIE

Architect for original Gallo Opera House: Eugene DeRosa. Studio 54 designer: Ron Doud. Associate architect: Scott Bromley. Associate for lighting (except dance floor): Brian Thompson. Dance floor special lighting effects: designed by Jules Fisher; executed by Paul Marantz, Inc. Lighting installation: London Electric. Interior landscaping: Renny Reynolds. Graphics: Gil Lesser.

Black carpet in main room. "Astroturf" by Monsanto. All carpet from Carpet Showrooms, Inc. Upholstery fabric in lounge area: Lee-Jofa. Silver vinyl upholstery on custom-made banquettes: Plymouth Rubber Company. All upholstery through Jan Kukula of Fingertips. Plants: Renny Reynolds. Scenery drops: Aero Graphics. Bar and disco fabrication: Art Fabricators. Computers for lighting systems: Digital. Stainless steel drum tables: Intrex.

Looking towards the dance floor, with the brassbanded bar on the left. In the foreground, one of ten custom banquettes, on casters for easy alterations of seating and traffic patterns. Bolsters are covered in silver vinyl, strapped by cotton webbing to carpeted bases.



Photography by Peter Zakas



ZAKASPACE

## GORDANA'S RESTAURANT

t must be like walking into a nicely wrapped box of colored marzipans, and what a way to begin a meal. This is the comfortable atmosphere at "Gordana's," a posh new Chicago restaurant designed by Zakaspace, the firm headed by Spiros Zakas.

Situated on the fourth floor of a brand new building, the restaurant does a brisk trade, despite a slightly awkward location. One arrives via elevator, and is then deposited within a realm of apricot and hunter green. Though color and fabric choice play an important role, they are still merely the icing on a well-designed, well-organized cake. Walls in the bar and the first dining area are dark mahogany, relieved by horizontal bands of gleaming brass. A second dining area, one which will eventually serve as an entrance to a future garden, has walls of bolstered hunter green suede padding. These too, run horizontally, thereby contributing to the overall restful quality. An illusion of floating is achieved by lights beneath the carpeted risers. One pretends to be on an extended European cruise, languidly wending his way through the Mediterranean.

Green banquettes lining the wall are divided by glass panels in window-pane form, reflected by identically treated wall mirrors. The effect this produces to the eye is one of openness, while functionally it serves the ear, affording acoustic privacy.

The main dining room is surrounded in dark grey walls, offset by furniture upholstered in deep apricot, and houses a number of sedate, yet pleasantly surprising custom touches. Floor-to-ceiling venetian blinds are custom built of mahogany slats, and velvet apricot padding surrounds mirrors decorated with a sandblasted strip and the "G" logo. Another Zakas custom touch is seen in the superbly-fashioned calla lilly wall sconces. The success of these touches is due entirely to their "unforced" spirit. Obviously, the same care that was taken in creating them was taken in selecting them.

Carpeting is of elephant grey, interspersed with a tiny, irregular chocolatedrop pattern ("as if someone spilled M&M's," says Zakas), and is relieved by a border of solid grey. The ceiling is sectioned into four stepped-down layers, each harboring recessed lighting.

Wandering musicians, replete with violin and guitar, float through the spaces, a pianist performs in the main dining room, and the Chicago press has given rave reviews to the food as well as the design. It is evident that this gift-wrapped candy box is quite a successful lure.

RICHARD ZOEHRER

Custom designed banquettes: Spiros Zakas, built by Contract Industries; Velvets and textured fabrics: Stroheim and Romann; Carpeting: Berman; Vinyl upholstery: Naugahyde (Uniroyal); Tabletops:Formica Corporation; Marble: Roman Marble; Glass: Midwest Glass; Mahogany paneling: built and installed by Jerry Pascal and Assoc.; Chairs: (custom detailed) Shelby Williams; Calla Lilly sconces: custom made by Spiros Zakas; Curtains: Carpet Masters, Inc.









ho was Hobey Baker, for whom a restaurant in Goleta, California is named? Owner Jack Sears didn't know until he read about Baker's career-beginning in the early 1900's as a Princeton hockey and football hero, later a World War I flying ace. Hobey Baker became the sports theme for the restaurant which carries his name.

Sears commissioned architect/designer Barry Berkus, a native Californian, to turn his well known innovative yet practical approach to architecture in the renovation of a 6,000 sq. ft. structure that in one of its incarnations was a Greyhound bus depot. Exterior is mainly sheathed in 10 in. redwood boards.

Inside, to frame the sporting elements, Berkus employed an architectural concept designed to create a variety of moods through volume and light interaction, spaces stepped to different levels, and redwood shaped and sculptured provocatively.

Natural light from the top of a circular skylight in a redwood-lined cylindrical form at the entrance area warms the wood walls and rust-color carpet while highlighting potted plants. Sunlight filtering through etched glass windows in the main dining room helps bring in the outdoors. Here the vaulted ceiling, raised elliptical dining platform bordering one side, and booths topped with arches of blue canvas are other innova-

In addition to a smaller, more intimate dining room, there's the cellar room where private parties are hosted. A bar/lounge is elevated above the disco area-where the sunken dance floor is routed with Tivoli lights in race-track formation. This elliptical form is repeated in the mirrored back bar and a rounded multi-screen for photographic displays.

Architect Berkus feels the restaurant reflects a California lifestyle through strong emphasis on craftsmanship that considers the guests' well being as well as espousing today's trend to natural materials. "Redwood bender board is the major interior design tool employed to create curved volumes, subtle directional circulation flow, privacy, warmth, and the feeling of design unity," Mr. Berkus says, "plus careful detailing, harmonizing colors and shapes, etched glass, and supergraphics to give a sophisticated variety of ambiances oriented toward modern day leisure philosophy.'

The Berkus Group Architects firm is involved nation-wide in architectural planning service for major builders and developers concerned with residential housing, commercial complexes, recreational, and institutional facilities. Offices are located in Santa Barbara and Santa Ana, California, and Washington, D.C.

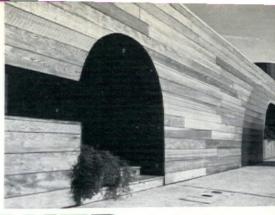
BETTY RAYMOND

Custom made tables: Tom McClure. Dining chairs and bar stools: Hank Loewenstein. Waiting area furnishings: Furniture Concepts. Light fixtures: Smoot-Holman. Lighting embedded in dance floor: Tivoli Industries. Awnings: through Haywards (Santa Barbara). Carpet: Kemos. Projection equipment: Golden State Entertainment Systems. Graphics: Clay Creel (Santa Barbara). California redwood siding: Santa Barbara Mill & Lumber.

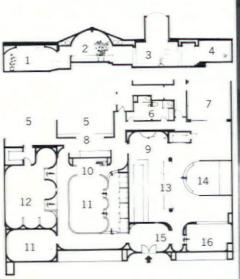
## BARRY BERKUS,

## BARRY BERKUS





HOBEY BAKE ESTAURAN

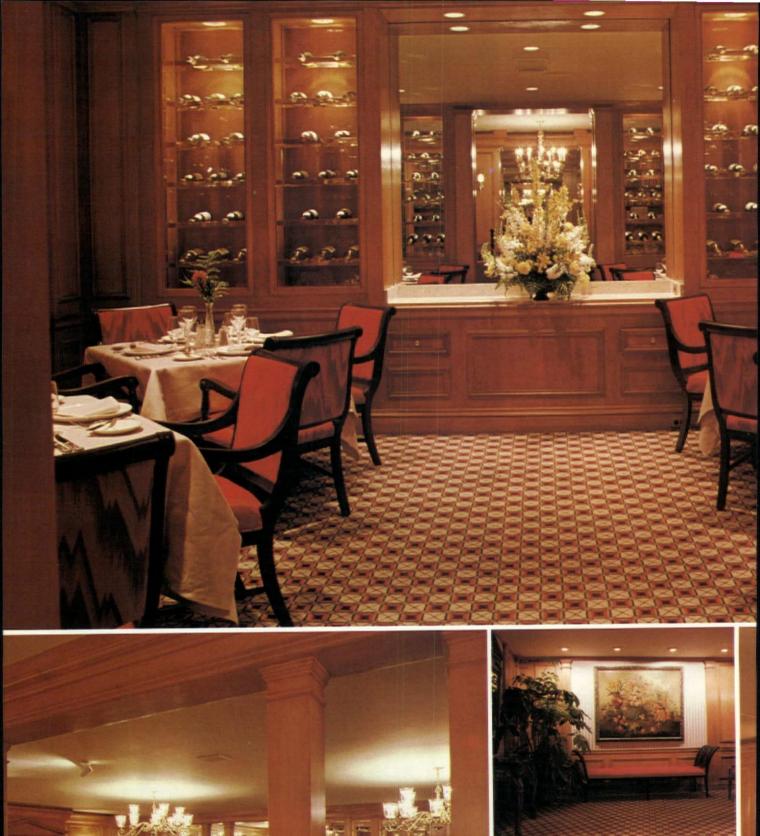


- 1 Booth area
- 2 Dining
- 3 Foyer
- 4 Lounge
- 5 Kitchen
- 6 Wash rooms
- 7 Banquet room
- 8 Pick-up area
- 9 Bar lounge
- 10 Stage
- 11 Dining
- 12 Booth area
- 14 Dance floor
  - 15 Foyer
- 16 Lounge



Sculptured redwood forms strong design elements for a restaurant renovation















ow do you breathe new life into a fading hotel? In a few rare cases, you might do well simply to keep it polished and in repair, as the management of The Plaza finally realized when they turned over the magnificent Oak Room to The Rambusch Company, charging them to restore it as far as possible to what it had been more than a half century before (see February 1976 INTERIORS).

But that is a rare case. More often it is not restoration or refurbishing but total redesign which our old hotels need, even if their original interiors were good for their time. This was not true, in any case, of The Americana, one of New York's best located, best planned, but worst designed hotels of the sixties. In some parts vulgar, in others merely inept, the interiors were badly in need of atmosphere, quality, and a sense of place, when the ongoing redesign program for the hotel was turned over to Tom Lee Limited a few years ago. The assignment included everything from the 38th floor VIP suites to elevators, the lobby, canopies, corridors, bedrooms, and more. Only one gourmet restaurant, a cocktail lounge replacing a lobbyside drug store, and a typical elevator are illustrated on these pages, but they are enough to allow us to analyze the firm's approach to the redesign program.

Let us take the big space, formerly the Royal Box night club, which was turned into a gourmet restaurant. Sarah Tomerlin Lee of Tom Lee Limited started out in the same way as she had when she was vice president in charge of advertising and promotion at Lord & Taylor—the same way she created the basic ideas for magazine issues at *House Beautiful*, of which she was Editor-In-Chief: Her first move was to develop a

Theme

But how do you think of a theme for a restaurant? What phrase would symbolize the mood of the place that was wanted? Mrs. Lee had already decided that the space should become as nearly as possible a London club, with beautiful paneling and a fireplace, and that the existing cavernous dimensions should be divided into more friendly areas. In accordance with this aim, Warren McCurtain, the vice president of Tom Lee Limited, designated a wine room, a library, a central area, and a lounge.

"The Lion's Share" was the perfect handle that came to her—implying executives and famous folks generally, and endowed with its own built-in symbolism, not to mention the implication of generous portions and lots for the money. There are indeed eight lions watching over the restaurant! Two somnolent stone lions weighing 600 pounds apiece crouch on the rails of the steps up from the central area to the slightly raised colonnaded gallery; there's one couchant at the entrance; one in a large wall painting; and four small carved antique lions guarding the books in the library.

The Fire Department would not approve the glorious 18th century English paneling which Mrs. Lee selected, unless she had it soaked in a ruinous fire retardant, or peppered the ceiling with sprinklers. In the end she chose to have a replica drawn and to

# Lion's Share Restaurant and Bridges Cocktail Lounge —steps in the transformation of a hotel's image

Left: Architectural woodwork and columns divide the Lion's Share restaurant into intimate areas without cutting off the view between them. There are a Wine Room (large photo), Library (small center bottom photo), main area containing a fireplace, a raised gallery, and entry.

Photographs by Norman McGrath

# TOM LEE LIMITED AMERICANA AMENDED



#### **AMERICANA AMENDED**

find an approved fire retardant birch wood which exactly matched the gleam and tone of the old paneling. Budd Contracting made the reproduction paneling and assembled a lovely Georgian fireplace, half of which had been purchased in Brewster. New York. The 18th century mirrors are from the same place.

Antiques and reproductions account for most of the furnishings: The tall elaborate clock and oval carriage lights are English antiques. The large hurricane-globed brass chandeliers and hand-carved chairs are reproductions. And the sizes of the rooms, the architectural woodwork which frames them, the wine racks, mirrors, and books are convincing evocations of the quintessential London club.

The period atmosphere, though authentic, is impressively and surprisingly different from what an antique buff might expect. however. Colors and woods, instead of being dark and cool, are warm and suntinged, with leonine African overtones. The specially woven allover pattern rug is champagne and flame. Flame is the predominant hue of the upholstery, some of which has a flame-pattern in the weave. Other colors are butterscotch and fawn. There is also lots of polished brass and marble of two kindsone creamy, the other a frothily veined rouge. Like the oil of the lion in the library, the two strategically placed paintings of graceful 18th century-style bouquets are the work of an artist commissioned by Mrs.

In this expansive, comfortable, elegant setting for lions, the partron may sup at a table laid in front of a fireplace and serve himself from a spread of hors d'oeuvres on the library table. Patrons with sufficient curiosity may discover that the books in their fine bindings are real and comprise a library

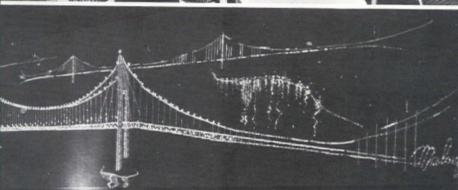




Photos left: Raised gallery in Lion's Share. Above: Copper-paneled elevators with ceiling lights reflecting to infinity.

Photos right: Midnight blue and white Bridges lounge with sequin murals, piano surrounded with seating, bead and mirror dividers and screens.







of the literature of travel. Definitely this isn't the ersatz Americana of yore.

Neither is Bridges, where you can have drinks while watching the comings and goings between the hotel's Seventh Avenue main entrance and the registration desk. This entrance area of the lobby is a difficult problem, incidentally, what with the proportions of the luminous coves and marble columns, and the fact that the desk and information kiosk lamps are often overwatted against Mrs. Lee's instructions. But it is all beginning to come together. Bridges, which couldn't be less like the exclusive yet gracious and warm Lion's Share, occupies space once taken up by an unattractive pharmacy with its own door to Seventh Avenue. Bridges now has that street door, and an intimate core focussed on a grand piano for the music played at night. But it is a cool, blue night place even when daylight enters. thanks to the deep, night blue carpeting and flocking on the walls, on which gleam linear sequin murals of New York bridges designed and executed by Carl Malouf. The white-framed and all-white furniture, piano, and bar stand out from the blue with moderne geometric chic, while curtains of crystal beads interspersed with mirrored rods delineate an overhead boundary between the lobby and cocktail lounge. The jazzy recesses beyond the lobby are infinitely inviting, and remind one that the late Tom Lee was as famed for stage design as for interior design. Obviously his firm retains its full range, with expertise in historic reproduction (Mrs. Lee is Vice President of the Landmarks Conservancy) equal to its inventiveness in supper clubs. All of which helps explain the fact that the firm has won the interior design commission for the Palace Hotel project discussed in our July issue. (The Palace Hotel announcement will be found on page 8.) **OLGA GUEFT** 

DESIGN CREDITS

Project Designers at Tom Lee Limited: Warren McCurtain and Roger Danford.

SOURCES FOR LION'S SHARE

Architectural woodwork: Budd Contracting. Imported, carved-back chairs: Wycombe Meyer Co. Inc. Chair upholstery: Boris Kroll. Standard chairs: Summit Chair Co. Banquettes: Chairmasters, in La France upholstery vinyl. Carpeting: F. Schumacher & Co. to TLLtd. design. Drapery velvet: Stroheim & Romann. Fireplace and 18th century mirrors: The Old Schoolhouse, Brewster, N.Y. Carriage lights: Gargoyles, Philadelphia. Chandeliers: Metropolitan Lighting to TLLtd. design. Clocks: Clocks and Things. Lions: Madison Galleries and Mill House Antiques.

BRIDGES

Bar Stools: Shelby Williams in Eaglesham fabric. Chairs: Chairmasters in Eaglesham fabric. Sofas: Meyer-Gunther-Martini. Wallcovering: Wolf Gordon. Hanging beads: Dazian's. Mirrored rods: Tomorrow Designs. Sequin murals: Carl Malouf.

**ELEVATORS** 

Luma Lite ceiling lights: Neo-Ray Lighting Systems Inc.





Largest of the World Trade Center's new concourse-level restaurants is a self-service facility called The Big Kitchen (general view, above; detail, left). Checkerboards of colored tile are a motif repeated throughout. Custom seating recalls the cane upholstery of turn-of-the-century streetcars. At right, giant letters (by graphic designer Milton Glaser) announce the restaurant boldly, also serve as space dividers and even as occasional seating.

Photography by George Cserna







# HARPER & GEORGE WTC RESTAURANTS

ole Porter imagined being "Down in the Depths on the Ninetieth Floor" a number of years ago, and nen the twin towers of New York's World ade Center were finished, some architure critics felt that such elevated deession had become a reality. But things rked up considerably when, at the very p of 107 floors of aluminum banality, arren Platner designed a strikingly effec-

tive observation deck (see July 1976 INTERIORS); when Platner's Windows on the World restaurant opened atop the *other* 107-floor tower, things looked even brighter (February 1977 INTERIORS). Now there is also cause for celebration at the base of the towers.

Under the plaza which connects the towers and which is ringed by smaller buildings of the complex, there is a major concourse-





level lobby connecting the buildings above, the streets around it, and the intricate tangle of subway lines below. Serving a working population of approximately 80.000 tenants and about 150.000 additional visitors daily, this is undoubtedly one of the busiest lobbies on earth. It also happens to be on the site of the historic Washington Market, where the best edible merchandise in New York was sold. How natural, then, for the lobby to be edged by food service facilities, and how lucky for all those hungry thousands that the facilities have been so cleverly planned and admirably executed!

The planning began when the Port Authority (owners of the WTC complex) hired Joseph Baum as its food service consultant. Baum, formerly of Restaurant Associates. may be more responsible for good restaurant design in this country than any other single person-without ever having designed a single restaurant. For it was Baum (along with Jerry Brody, president of Restaurant Associates) who was asked by Philip Johnson to collaborate with him on the Four Seasons (published in INTERIORS in December 1959 and still unsurpassed). It was Baum who then continued the radical idea of working with first-rate designers by asking Alexander Girard to do La Fonda del Sol (February 1961 INTERIORS). He has continued the policy in collaborations with William Pahlmann, Warren Platner, and others over the years.

For the WTC, it was Baum's concept to recapture some character of the Washington Market, with its bustling street life, its variety, its tempting displays of fresh vegetables, spices, hot muffins, meats and fowl. He visualized this market spirit interpreted in a variety of food service situations. some self-service, some with waiters, and all linked to a single food preparation center. The Port Authority liked Baum's ideas; Inhilco, a division of Hilton International, was brought in as operator of the restaurant group; and Inhilco, in turn, hired Baum to implement his own ideas. James Lamantia of New Orleans was commissioned as architect for the concourse level restaurants, and the firm of Harper & George was chosen as interior designers.

The result is bright, unpretentious, and appetizing. Two floors below the concourse level, there is a single giant receiving and food preparation center, some of its facilities (the bakery, for example) also serving the glamorous Windows on the World high above. On the concourse level, there is a surprising variety of dining choices.

Largest of these, with 500 seats and places at stand-up tables, is The Big Kitchen, a fast food operation (according to design critic Paul Goldberger of The New York Times, "far and away the best-designed fast-food restaurant in New York City"), but it is by no means a large, impersonal cafeteria. Food service is divided among many different counters, each with its own specialty: raw clams and oysters, for example, or delicatessen sandwiches, health foods, ice

cream, or grilled meats. Someone could, in fact, eat in The Big Kitchen every day of the week and never have the same sort of food or stand in the same line twice. In the mornings, several of the counters are converted for service of coffee, tea, hot croissants, and other breakfast specialties that may either be eaten at the tables or taken to offices; after lunch, some counters are converted again for the sale of take-home goods: breads, cakes, or complete meals.

Because most of the food preparation is done in the commissary two floors below (and therefore away from the restaurant's high rent location), there is virtually no back-of-the-house space on the concourse level. Final food preparation there (slicing the cheese, dressing the salad, opening the clams) is done by the same employee who serves the customer and in the customer's clear view.

A smaller, adjacent facility is The Corner Restaurant, an attractive area with waiter service at counters or at small tables. A free-standing kiosk nearby. The Coffee Exchange, serves coffee in the mornings, a choice of hot soups (with bread, fruit, and wine) at lunch; also available are packaged teas and coffees to take out, and even a selection of handsome teapots and coffee-makers. In another section are such curiosities as food-based medicines and cosmetics; herbal teas, rose water, avocado hand cream.

Throughout these facilities, checkerboards of white and colored tiles (or white and colored squares of plastic laminate) are a constant unifying motif. Even the servers' uniforms match. The biggest checkerboards of all are to be found on enormous three-dimensional "trees' and on letters (spelling out THE BIG KITCHEN) that are big enough to sit on or even to snuggle up in with a sandwich and beer. These oversize graphics, serving simultaneously as sign and space divider, are by Milton Glaser.

There is also a quite elegant restaurant area called The Market Bar & Dining Rooms (photographs on the following pages). Here the lighting level is considerably lower, mixed drinks are served, and both the menu and the decor are more elaborate. But not overly elaborate: Harper & George have managed the small miracle of creating a Victorian atmosphere without fuss or plush, and an unmistakably sophisticated dining room without tablecloths (on some tables), and even without carpet. Natural woods and pumpkin walls and ceiling prevail, sparked with handsome lighting fixtures and etched glass space dividers. Even here, there is generous variety: in addition to the main dining room, there is a grille room (with drinks and elaborate hamburger meals), a bar with food service, and a 150-seat café, a perfect spot for peoplewatching at the edge of the concourse lobby.

The total achievement: dining facilities for 1100 that have extraordinary life, personality, efficiency, variety, and charm.

STANLEY ABERCROMBIE

#### WTC RESTAURANTS

The Big Kitchen: Arm chairs: Hank Loewenstein, Inc. Side chairs: Linon International, Inc. Counter stools: H&G Design, Desks, Inc. Table tops: Hudson Design Services, Inc., Desks, Inc. Table bases: L&B Products Corp. Banquette upholstery: Nu-Cane, Wendel Fabrics. Lighting fixtures: Prescolite, Abolite, Appleton, Koch & Lowy. Specialty lighting: Louis Baldinger & Sons, Inc. Antique lamp shades: Louis Mattia, Locate Market, W. N. DeSherbinin.

Market Bar: Dining chairs: Boling Chair Co. Antique table tops: Golden Oldies, Ltd. Table bases: Desks, Inc. Antique oak tables: Barrett-Hill, Inc. Special lighting: Louis Baldinger & Sons, Inc. Antique shades: Paul Groody.

Market Dining Rooms: Dining chairs: Boling Chair Co. Antique tables and chairs: Golden Oldies, Ltd. Antique table bases: L & B Products Corp. Banquette tables: William Bloom & Sons, Inc. Antique furniture and accessories: Barrett-Hill, Inc., Howard Kaplan, Ann-Morris, Rudi's Big Kitche. Vinyl wallcovering: Wolf-Gordon. Upholstery fabric: Herman Miller. Special lighting: Louis Baldinger & Sons, Inc. Antique shades: Paul Groody, Ann-Morris, Howard Kaplan Antiques.

Coffee Exchange and concourse bar: Tables: Desks, Inc. Table tops: Hudson Design Services. Table bases: L & B Products Corp. Bar chairs: Woodward Furniture Co.

The Corner: Counter stools: P.S.P. Industries, Desks, Inc. Counter stool bases: L & B Products Corp. Dining chairs: Thonet. Table tops: William Bloom & Sons, Inc. Table bases: L & B Products Corp. Banquette upholstery: Knoll, Inc. Chair upholstery: vinyl by Wolf-Gordon. Lighting: Louis Baldinger & Sons, Inc., Lightolier.

At right, four of the many many food counters which serve The Big Kitchen. At top, a grille for hot meats; an under-counter exhaust system makes an overhead hood unncessary. Below, a marble-countered delicatessen department, a take-home bread shop, and the Seafood Market & Raw Bar. White tiles with checkered emphases, brass highlights, and natural woods are the primary materials; servers' uniforms, sympathetically, are crisp white with checkered aprons.



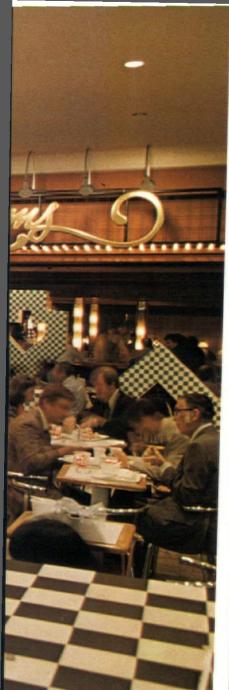


















### WTC RESTAURANTS

Above, a counter of checkered plastic laminate separates a café area from the WTC's concourse-level lobby. The Corner Restaurant is at the left of the photo; the Market Bar and Dining Rooms in the background. Far left, Milton Glaer's whimsical topiary near the entrance to Nature's Pantry, a health-food section of The Big Kitchen. Left, a freestanding kiosk called The Coffee Exchange offers breakfast items in the norning, hot soups at lunchtime. Above right, a vaguely Scandinavian look characterizes The Corner, a 150-seat facility with waitress service at counters. Middle right, the grille area of The rket Dining Rooms, woodsy, dark, rather masculine, and with heavy brass details. Bottom ht, the main dining room of The Market: the air of a fine restaurant, but strikingly spare and clean. The stepped ceiling planes, in pumpkin color, add visual interest and deflect sound; airs are reminiscent of the sturdy library chairs f public high schools; etched glass panels and ique lighting fixtures contribute a final finesse.

t's an extraterrestrial launch sealed in aluminum and glass. Or the "Chrysler Building laid on its side." For visitors to Johns-Manville's new headquarters by The Architects Collaborative with interior design by The Space Design Group, the immense—750,000 sq. ft.—seven-level structure in two wings housing about 1700 employees is a skilled synthesis of corporate policy, information theory, aesthetic principle, and technical skill. Set in the majestic foothills of Denver's 10,000-acre Ken-Caryl Ranch, Johns-Manville is a spectacular achievement by almost any criterion.

"J-M" 's unique style was apparent from the start. The major producer of building materials retained The Space Design Group to formulate a building program, establish essential criteria for an architectural competition, and carry out all interior design services in close cooperation with the winning architect. (Besides TAC, the field included CRS, Welton Becket, Vincent G. Kling, Neuhaus & Taylor, I.M. Pei, William L. Pereira, RTKL, and Sert, Jackson.) All this after a dizzy nine months' relocation from New York to temporary quarters at Denver's Greenwood Plaza office complex. where The Space Design Group could test concepts at full scale.

The novelty of the arrangement, giving extensive authority to an interior designer in the design of a totally new structure, can be sensed in the wording of J-M's contract addenda to the AIA document B131, "Standard Form of Agreement Between Owner and Architect." Says Addendum 1, "Neither the Architect nor his professional consultants shall perform any service in connection with the interior of the building (other than specified above) except such services as may be requested of him by The

# THE SPACE DESIGN GROUP JOHNS-MANVILLE





Johns-Manville interiors look outward, whether seen against backdrop of magnificent Ken-Caryl Ranch as in conference room above, looking past partial height partions in reception seating area to left, or down corridors whose strong imagery compensates for the absence of windows, as shown on opposite page.



notography by Liebman-Lewis unless noted

erior design: The Space Design Group; MarAffrime, president; Frank Failla, director/deIn; Henry Kurz, director/production; Jules sky, director/finance; Ronald Phillips, direc/planning; Carl Yoder, director/projects; nior associates: Jack Cobb, art/accessories; eage Como: production coordination: Connie ack Locklin, furniture; Mohammad Nasr, conuction coordination; Richard Rockstuhl, sysns; Wilson Wright, associate, signage. Archict: The Architects Collaborative. Instruction manager; Turner Construction. In the construction of the construction of the construction. In the construction of the construction of the construction of the construction. It is a social engineering: Cosmbrell Assocs. Structural engineering: Lessurier Assocs. Martin Lovett Assocs. Oustical engineering: Robert A. Hansen & socs. Lighting: Wheel-Garon. Audio-visual bert Wilke. Food facilities: Davre's, Philip C. tico Assocs. Library: Marjorie Broward. Iding code: Melvyn Green. Filing architect: Irren Kieding.





Space Design Group, Inc. or any other agent from time to time designated by Owner in connection with interior design services to be performed by The Space Design Group, Inc. . . . "Addendum 3 clearly states the role of The Space Design Group as "to plan, design, develop and supervise the completion of all interior space for the Johns-Manville World Headquarters Complex."

While J-M's contract does not herald a reversal of traditional roles for either designer, it does represent a discernible shift in professional emphasis. J-M served notice that its headquarters would be designed from the inside out, and it charged The Space Design Group with achieving this goal. It is an arrangement for designers to

ponder.

Obviously, programming J-M was a major undertaking. The Space Design Group distinguished four functional groups within headquarters staff: corporate facilities, operating groups, finance and administration group, and headquarters service facilities. Aside from establishing working relationships among the four groups and within each group (bubble diagrams et al. for the architect), the interior designer also set forth space planning guidelines based on a 4 ft.-6

in. planning module.

A similar modular structural system with perimeter columns centered on a 4 ft.-6 in. grid was stipulated in the architectural competition. In addition, the importance of exterior exposure to the magnificent landscape was acknowledged in distinguishing all activities by their need or lack of need for windows: "required," "optional," or "prohibited." Fenestration by means of the building's "perimeter modules" was described as allowing for "vision from within from both sitting and standing positions. The vision panels must be located in at least every other perimeter module." Furthermore, "The ratio of usable perimeter space to usable interior must be kept consistent" within each of the four groups.

In these and other ways. The Space Design Group exercised considerable control over the architecture enclosing its interior design concepts. Working as closely on the inside with J-M's management level building committee. The Space Design Group created a strongly supportive interior design solution for J-M's management philosophy.

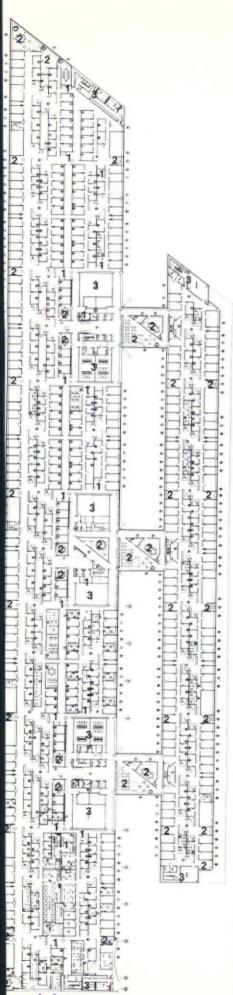
That is, a hand-tailored space.

J-M's desire for strong internal communications was always respected. However, gathering people from their work stations with relative ease for formal and informal meetings was no small accomplishment in a structure of this magnitude. TAC's winning design is a complex comprising two trapezoids, an east wing some 1060 feet long, 124 feet wide, and seven stories high, and a west wing some 686 feet long, 54 feet wide, and two stories high, connected by three bridges running east/west, two stories high.

The Space Design Group divided the major north/south axes into some 12 east wing zones and five west wing zones served by three building cores in the east wing. Running along the axes in both wings like so many coiled strands of DNA molecules are





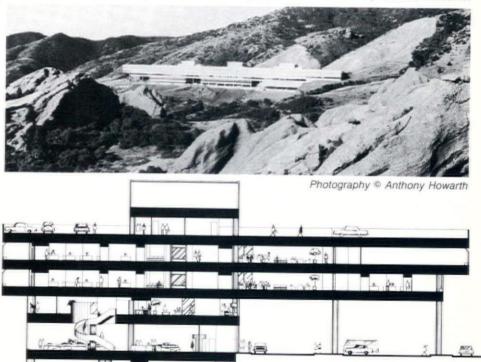


communications nodes including major circulation paths, meeting/conference rooms and areas, multi-purpose rooms for storage, files, and remote data processing equipment, duplicating centers, mail stations, and informal employee lounges The Space Design Group's president Marvin Affrime likens to "happy rooms." (J-M has adopted the euphemism too.) Distribution of these nodes around building cores and the extreme ends of the building gives workers quick access to data processing media and to each other.

Orientation is surprisingly simple. From the central reception lobby, visitors proceed to the appropriate lobby (north, south, or central), then to the floor (levels C to A, level R, levels I to 3, and the parking roof), and finally to the zone (E1 to E12 and W1 to W5). Interior cues to place and function abound everywhere. (To The Space Design Group's credit, signage is but one visual aid at J-M.) Strategically placed personnel, changing ceiling heights, distinct wall and floor treatments, and a glimpse of the majestic landscape outside from almost every interior location make exploring J-M a highly rewarding experience.

In fact, its circulation system has been

SOURCES. Furniture: Atelier International. B&B America, Berco, Brickel, Castelli, Chicago Hardware Foundry, Cramer, GF, Helikon, Howe, Intrex, Jasper Wood Products, Johnson Industries, Kittinger, Knoll, John Mascheroni, Puccio, Stacor, Steelcase, Stendig, Zographos. Custom furniture: Butler Fixture, Jaff Bros., Korngold Bros., Scope, Vermont Marble. Furniture contractor and installer: Kistler Kwill. Upholstery materials: American Leather, Anton Maix, Gilford, Knoll Textiles, Jack Lenor Larsen, Scalamandre, Schumacher, Isabel Scott, Robert Tait, Thorp Contract, Wolf-Gordon. Wall/ceiling coverings: American Leather, American Olean Tile, & Vice Versa, Briare, Henry Calvin, Carnegie Fabrics, Central Shippee, CI Designs, Country Floors, Cohama, Design Tex, Duralee, Gilford, Harmony Carpet, ID International, Jack Lenor Larsen, M.H. Lazarus, Lenar Fabrics, J.M. Lynne, Maharam, Rancocas Fabrics. Scalamandre, Isabel Scott, South Bay Design, Stroheim & Romann, Thorp Contract. Drapery: Jack Lenor Larsen; drapery workroom: Homecraft Drapery & Upholstery. Flooring: American Olean Tile, Armstrong Cork, Bigelow-Sanford, Domestic Marble & Stone, Flintkote, Kentile, Radiation Technology, Stonelite Tile, Stratton, Vermont Marble, V'Soske, Mort West Mills. Veneers: William L. Marshall, Thompson Mahogany, David R. Webb. Plastic laminates: Parkwood, Wilson-Art. Paints: Paragon, Pratt & Lambert, Preco-Chem, Sherwin Williams.



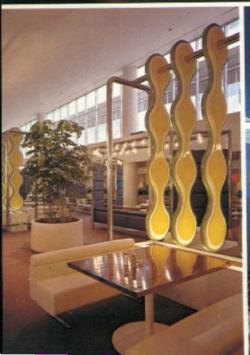
purposefully drawn to provide many options. J-M is a celebration of movement; its long sweeping vistas, graphic signs and symbols along the way, and outward looking orientation can be read as a romantic evocation of the American road.

That sense of a beckoning horizon is present even on one of the lowest elevations, level A (above level C, shipping/receiving and core, and level B, services). Here are the lower level of the corporate information center (library), employee and outdoor dining, and kitchen and serving counters, along with building services. The dining facility is of particular interest. Un-

Though internal circulation at J-M occurs mostly within floors, structure contains three lower levels, reception level, and two upper levels, as shown in above section. Note pedestrian bridges connecting larger east wing to smaller west wing at two upper floors. On opposite page are spiral staircase to executive reception area and room at top of climb, which characterize geometric interplay at J-M space. J-M in natural setting is pictured in center of this page. Key to plan below.

- 1 Data processing
- 2 Meeting, conference, lounge rooms and areas
- 3 Building cores

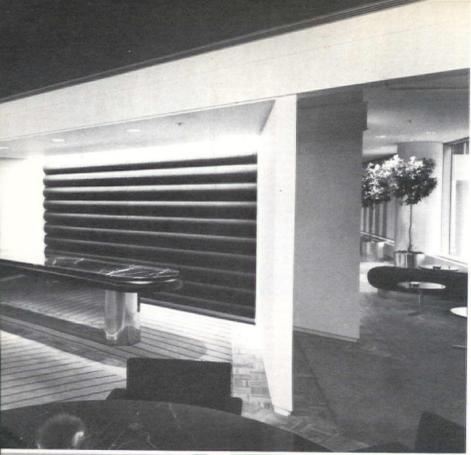






der a sloping ceiling and balcony stand whimsically but fastidiously detailed seating booths and sculptured billboard-like ornaments that appear to float in the vast room like fleeting images seen from a highway diner—much more elegantly, of course.

At level R are the reception area, a conference center to the south, and a training center to the north. Here visitors receive their first impression of the interior, in a spacious company "living room" featuring an aluminum spiral staircase that springs from the green carpet to executive offices above, a reception desk and planters clad in richly veined marble, lacquered deep blue partial height walls in X-shaped plan surrounding seating, coat closets, and conference tables, and a sophisticated lighting system of polished down light cylinders suspended in a gleaming steel rod space frame-a memorable foreground to the picture window view of the landscape beyond. From the ceiling down, everything seems to be moving. And unlike the traditional cor-

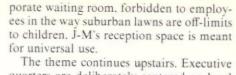




#### OHNS-MANVILLE

imployees and visitors can always find a well appointed place to meet at J-M. Opposite views inude coffee lounge at one of three pedestrian idges (note "boop boop" wall treatment at ar), dining room (with sculptural screens and poths), and peripheral corridor (lined in glossy ay laminate). Views above give further evience of attention to detail: executive buffet trvice, dining banquettes in dining room, typical enimeter office, and elevator cab interior.

URCES. Cabinetwork: Jaff Bros., John Langbacher; Butler Fixture; Royal Custom Wood aft. Painting, textured surfaces, wallcovering: ggem-Lundquist. Wood flooring: El Paso. rble: Vermont Marble.



The theme continues upstairs. Executive quarters are deliberately centered on level 1, as a symbolic gesture of management's accessibility, rather than sequestered in a corner or the highest level. The executive reception area at the head of the spiral staircase is a composition in opposing geometries, with a rectilinear grid colliding forcefully into 53 degree angled wall, ceiling, and floor details that evoke the 53 degree angles clipping the north ends of east and west wings. There is a powerful push/pull movement in this space that sustains a dramatic sense of anticipation.

Offices, executive dining rooms, and conference rooms are suitably appointed in a manner befitting the stations of their users. Every attempt was made to maintain awareness of the great outdoors, whether rooms and spaces were enclosed or not. (J-M believes in walls and doors.) Conference rooms lacking an exterior exposure have glazed or mirrored clerestories. Even perimeter offices have mirrored pockets where interior walls intersect the perimeter to give the illusion of total openness. The trompel'oeil can be very convincing.

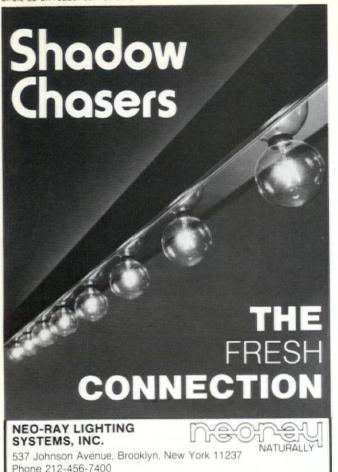
Possibly the greatest triumph of this project is its connections, the transitions between spaces, which are brilliantly choreographed as a program of visual events. The principal north/south corridors Affrime regards as "Main Street" transform a pedestrian function into art using dramatic lighting, bold structural forms that thrust into the traffic flow, color coding, and a variety of wall treatments that include commissioned tapestries and sculptured surfaces detailed by The Space Design Group. The most striking of these effects may be what Affrime affectionately labels the "boopboop" walls, upholstered half round cylinders stacked in horizontal strips against principal corridor walls wherever they encounter building cores.

Equally interesting are the peripheral corridors. Here The Space Design Group devised a costly looking honeycomb wall with reveals and a glossy gray plastic laminate that reflects interior and exterior views. Seen in the context of a low, deep blue ceiling, glazed walls and clerestories along flanking offices, intervals of open space where support staff works, and the occasional "niches" of corridor space that open directly onto the perimeter at given intervals, these glossy gray surfaces generate a palpable feeling of passage and change. As one image yields to another, as interior view swiftly fades before exterior view, a walk down these corridors becomes a voyage through limitless space.

In effect, space is the essence of J-M: dynamic, irrepressible, infinite space. Even the building envelope by TAC liberates rather than confines. The American road is a dream of endless movement through space, for which J-M and The Space Design Group have been a most sympathetic vessel.

ROGER YEE







You scrutinize your hotel the same way you do your Pouilly Fuissé.

We designed The Stanford Court for you.

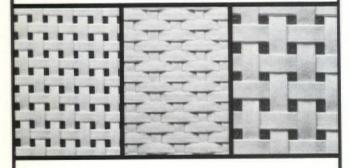


For people who understand the subtle differences.

For reservations anywhere in the U.S. except California call toll free (800) 227-4736. In San Francisco call (415) 989-3500. Elsewhere in California call toll free (800) 622-0957. Member of Hotel Representative; Inc. and Preferred Hotels Association.

# DISCOVER Nu-Kane

THE GREAT NEW LOOK IN FINE DESIGN



NuKane is an exciting new product from Wendell Fabrics that is decorative, easy to handle and easy to finish. Specify it for furniture, walls, seating, wherever the look of cane is desired. 54" width. Meets fire codes.

Write for NuKane sample folder.

# wendell fabrics





1044 Northern Blvd. Roslyn, New York 11576 • (516) 484-5940

#### DESIGNERS-LIBRARIES-SCHOOLS

Order Your Two-Volume Set of

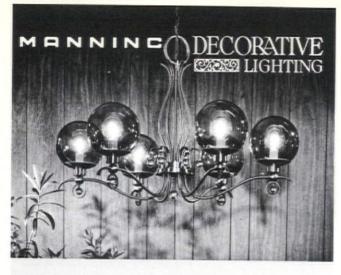
## Interiors

1976 Issues

The two-volume set consists of . . . 1. Interiors January-June, 1976 and 2. Interiors July-December, 1976. Each volume is hard-cover cloth bound and the spine identifies the issues contained within the volume.

Two volume set . . . \$50.00

Interiors, Bour 2160 Patterson S	treet, Cincinnati, Ohio 45214
for set(s lisher pays posts states of New Yo New Jersey.	lose a check or money order for \$
☐ Bill me, plus po for 1976.	stage for 1 set of INTERIORS bound volume
Name	
Address	
City	
State	Zip



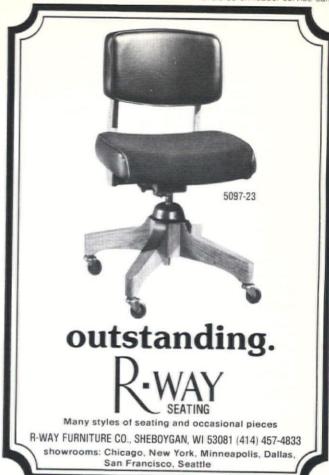
#### **NEW**

Complete line of decorative lighting equipment – specifically designed for commercial interiors.

REQUEST FULL COLOR CATALOG "M"

R.A. MANNING COMPANY INC.

P.O. BOX 1063 SHEBOYGAN, WIS. 53081



circle 63 on reader service card

natural

HANDSPUN . HANDWOVEN in

india

/EN in It's here....
100% natural handspun cotton fabric in
48" width, handwoven in
India under the supervision

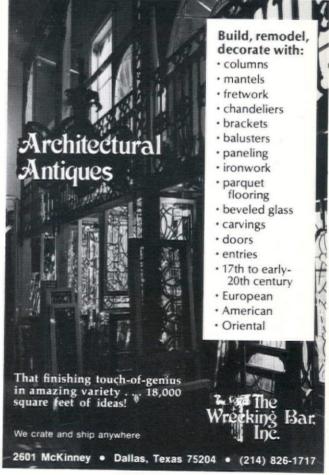
of our New Delhi office. Samples available.

fabindianc.

CANTON, CONN. 06019 203 693-8551



circle 64 on reader service card



circle 66 on reader service card

#### the art of refurbishing

Nemschoff offers the successful solution to casegoods replacement — including wardrobes, nightstands, chests, desks and beds. A complete collection of universal designs are available to blend with present furnishings. We can also provide custom designs for existing installations or new plans. Write for our casegoods brochure now.



NEWSCHOFF

# DESIGNER— VINYL UPHOLSTERY AND WALL COVERING

The decorative segment of our leading multidivision corporation is seeking an experienced vinyl upholstery and wall covering designer.

Your experience should include 5-10 years of upholstery and wall covering design. Your upholstery experience will preferably be in a residential, contract, or marine area.

We are a growing division offering attractive career opportunities and an excellent compensation/benefits package. Please submit your resume and salary history in confidence to:

#### BOX 11CI

Contract Interiors 39th Floor, 1515 Broadway, New York, NY 10036

An Equal Opportunity Employer M/F

#### Contract Interiors

Classified Advertisements

#### POSITIONS AVAILABLE

FACULTY POSITION. THE UNIVERSITY OF COLORADO, DENVER, College of Environmental Design anticipates a position beginning Spring Semester 1978, at the Assistant Associate Professor level to develop and teach in a new graduate program in Interior Design. Initial duties will include teaching the beginning design studio and developing the program curriculum. Master's degree, teaching and professional experience required. Send vita, statement of interest, design portfolio and three references to: Interior Design Committee, College of Environmental Design, University of Colorado at Denver, 1100 14th Street, Denver, Colorado 80202. The University of Colorado is an affirmative action/equal opportunity employer.

Position Available—Retail/Contract Furniture—Experienced, aggressive interior designer with sales experience with 40-year-old Texas Dealer. Must be able to organize, manage, and promote contract sales department. Unlimited opportunities. Member of Professional Society Preferred. Some travel, excellent benefits. Compensation Negotiable commenserate with experience, guaranteed salary first few months then participation, if wanted, in Commission. Profit Sharing and Insurance programs. We are an equal opportunity employer. Please include resume with full information in first letter. Reply in strict confidence. Box 4195, Contract Interiors, 1515 Broadway, New York, N.Y. 10036.

RITASUE SIEGEL AGENCY—Architecture. Interior and Retail design specialists are recruited by Ms. Woody Gibson for creative international and national corporate and consultant clients. RitaSue Siegel directs Graphic and Industrial design specialties. You are invited to submit confidential resumes. All fees employer paid. Affiliates in LA and Zurich. 60 W. 55 St., NYC 10019 (212) 586-4750.

DECORATIVE ARTS PERSONNEL AGENCY . . . Merchandise Mart. . . . Chicago. Specialists in recruiting interior designers and decorators and personnel for allied positions. This includes color and style coordinators, showroom personnel. Nationwide service oriented to quality. Because of our professional background and our experience in this field, our screening is not equaled elsewhere. This service is endorsed by The Illinois Chapter of the ASID. Call Mrs. Anne Wimbush, Director (312) 642-9449.

#### PROFESSIONAL SERVICES

PAINTED MURAL & ARCHITECTURAL DECORATION BY A SEASONED MASTER. Specialist in period facsimile. Virtually no size restrictions. Projects of challenging difficulty particularly welcome. All work guaranteed through installation. Company letterhead please. KENNETH STERN IN WOODSTOCK (N.Y., Box 498, 12498 (914) 679-9250)

ARCHITECTURAL SCULPTURE: WOOD SCULPTOR WITH 20 YEARS professional experience serving design fraternity. Functional or decorative. In-round, relief, or negative. Abstract, impressionistic. Primitive or contemporary. Constructions, particularly with rustic components. Experience in massive and heroic works. Mantles, burl tables, garden sculpture, wall pieces, etc. Write for curriculum vita, or quotes on your designs. Contact (on letterhead, please), Gerald Jolin, 2A Hillcrest, Lancaster. Ohio 43130, or phone him at (614) 687-0789 or (614) 654-6481.

#### REPRESENTATIVES WANTED

REPRESENTATIVES WANTED FOR EXCLUSIVE LINE CORRELATED FABRICS/Wall-coverings, stocked and custom, many crewels, other fabrics. Territories open: East Coast (north of Carolinas) and entire West Coast, Write GRAHAM, 55 Greenwich Ave., #5, New York City 10014.

#### FOR RENT

ATLANTA SHOWROOM SPACE AVAILABLE. 7000 Sq. Ft. or less. Also 2500 Sq. Ft. of office space. Convenient location near expressways, other showrooms and parking. For details contact Mary Head, 404/874-1987 or write M/W/G, 19 Fourteenth Street, N.W., Atlanta, GA, 30309.

#### MISCELLANEOUS

BARNWOOD AND BEAMS, GENUINE. All Half-century or older. Established source for twenty years. Time Magazine, January 12, 1968, called us "leading supplier." Our "brag list" contains famous names of design firms, installing contractors, and owners we have served, such as Welton-Becket, Henry End. Le Maire, Goodwin, Rose, Mandel, Marriott, Stauffers, Marshall Field, Bullocks, Filens, Goebel, Florsheim, Sears, Hecht, Unit Built, Streator, Jenne, Donaldson, Taubman, Turner, etc., etc., etc., We deliver on time, Decor Materials Service, Box 417, Lancaster, Ohio 43130, Phone (614) 687-0789, Gerald Jolin.

#### MARGOWEN

INCORPORATED

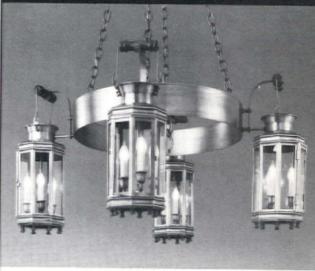
979 THIRD AVENUE NEW YORK 22



Hand printed imported and domestic wallpapers, cottons and voiles

ELIOT & ASSOCIATES OAK LAWN PLAZA SUITE 709 DALLAS, TEXAS 75207

JAY CLARK 110 S. ROBERTSON BLVD. LOS ANGELES JOHN W. LEDFORD, INC. 101 KANSAS ST. SHOWROOM 240, SAN FRANCISCO, CAL. Creativity and Imagination in Handcrafted, Solid Brass Lighting, executed to your designs.



Also, send request on your letterhead and \$1.00 for our NEW Full-Color Master Catalog

### Georgian Art Lighting Designs, Inc.

Interpreters of custom lighting for the Architect. Designer and Showroom P.O. Box 325, Lawrenceville, Ga. 30246

circle 69 on reader service card

# GLASS GRAPHICS



SUN STUDIO

906 WEST MISSION SANTA BARBARA, CA. 93101 (805) 962-8081

ADVERTISERS CAN MAKE MAILINGS TO SELECTED GROUPS OF

## **Contract Interiors**

SUBSCRIBERS.

at a price and with some restrictions For details, contact ARV, Inc. 212-661-9242 211 E. 43 St., New York 10017



circle 70 on reader service card



# AMERICA'S GREAT SOURCES

All-Steel, Inc.,		Kiesling-Hess	53	Stark Carpet Compar
one of the CIT Companies	45	Kirsch Company	23	Steelcase Inc.
Alma Desk Company	41	Knoll International	19	Sun Studio
American Seating Company	29-32	Kroll Fabrics, Inc., Boris	2	Uniroyal Coated Fab
				United States Gypsur
Baker Furniture	1	Latco Products	95	Vanguard Studios
Bangkok Industries, Inc.	96	Lawrence Metal Products, Inc.	93	Vanleigh Contract
		Lehigh-Leopold.		Van Luit & Company
Cado/Royal System, Inc	25	Div. of LittonBack (		Vogel Peterson
	63	Lighting Associates	50	Warner Company, T
Cohama Specifier  Cumberland Woodcraft Co	50	Loewenstein, Inc., Hank	35	Wendell Fabrics Cor
Cumberland woodcraft Co	50	LouverDrape, Inc	13	Westgate Fabrics
		Lumen Design Co	54	Wilson Plastics Co., 1
Decorative Arts Center	51			Wrecking Bar, Inc., 7
Diller Corp., The	96	Marion-Emanual, Ltd	56	Yorkraft Contract
Du Pont Company (Boris Kroll)	2	Manning Co., Inc., R.A.	91	TORRIAL COMME
Du Pont Company (Kirsch Co.)	23	Margowen Inc	93	
Du Pont Company	40	Metropolitan	39	PARTICINA
(Pacific Design Center)	49	Miller Inc., Herman	16-17	ADVERTISING New York, New Yor
Du Pont Company (Schumacher)	47			1515 Broadway
Du Pont Company (Westgate Fabrics).	27	Nemschoff	92	Robert J. Rieding Advertising Dir
Domore Office Furniture, Inc.	61	Neo-Art Inc.	91	Maurice Murray
Duraclean International	24		90	Eastern Advert Arthur Brody (21
		Neo-Ray Products	90	District Manag
Eastman Kodak Company	64			Carol A. Anderso District Manag
Lustrium reduit e emparty		Ohline Corporation	95	Chicago, Illinois 60
				150 North Wacker William K. Murr
Fabindia Inc.	91	Pacific Design Center	49	North Hollywood, (
Falcon Products Incorporated	43	Plantation Lighting, Inc	95	Cole, Sweeney and
Fostoria Industries, Inc.	44	Plants Plus Corp.	96	4605 Lankershim B George Anthony Representative
				San Francisco, Cali
Gail InternationalInside Front	Cover	R-Way Furniture Company		Ronald G. Evans C 400 Montgomery S
Georgian Art Lighting Design, Inc.	93	Rose Gallery, Peter	95	Ronald G. Evans Representative
		Scalamandré	60	Miami, Florida 331 4310 N.E. Second
Haworth IncInside Back	Cover	Schumacher		Gloria Blake, Re
		Skandia		England Norman F. Keenar
10.5	21	Soss Manufacturing Co		Crown House, Mor
JG Furniture		Stanford Court, The		01-540-1101 Mrs. J. Carr, Ro
Jofco Inc.	. 37	Staffford Court, The	30	Mis. J. Carr. NO

Steelcase Inc.	9-12
Sun Studio	93
Uniroyal Coated Fabrics	6-7
United States Gypsum Co	62
Vanguard Studios	52
Vanleigh Contract	48
Van Luit & Company, Albert	15
Vogel Peterson	57
Warner Company, The	59
Wendell Fabrics Corp.	90
Westgate Fabrics	27
Wilson Plastics Co., Ralph	5
Wrecking Bar, Inc., The (Dallas)	91
Yorkraft Contract	46
Advertising Director Maurice Murray (212) 764-7559 Eastern Advertising Manager Arthur Brody (212) 764-7560 District Manager Carol A. Anderson (212) 764-7328 District Manager Chicago, Illinois 60606 150 North Wacker Drive (312) 236-98 William K. Murray, Advertising Ma	18 anager
North Hollywood, California 91602 Cole, Sweeney and Anthony 4605 Lankershim Boulevard (213) 877 George Anthony, Ron Sweeney, Representatives	-0221
San Francisco, California 94104 Ronald G. Evans Company	
400 Montgomery Street (415) 421-919.	3
Ronald G. Evans, Gerald E. Parson Representatives	LO <sub>4</sub>
Miami, Florida 33137	260
4310 N.E. Second Avenue (305) 576-1 Gloria Blake, Representative	268
England Norman F. Keenan & Associates Crown House, Morden, Surrey, Engla 01-540-1101	
Mrs I Carr Roy Wilson Represe	ntatives





Master Designers And Craftsmen

P.O. Box 1162 Smyrna, Georgia 30080 404/432-0128



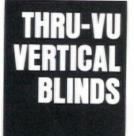
For complete information, write

Illustrated actual size

PRODUCTS

1 GLENDALE BLVD. . LOS ANGELES, CALIFORNIA 90039







The most versatile vertical blind.

For exacting light control by rotating the vanes or pull open or shut like a drape. Available in fabric, fiberglass or metallic mylars in a broad spectrum. Or constructed with your own materials.

Thru-Vu Vertical Blinds is one of the many prestigious products made to your specifications by OHline, America's foremost manufacturer of custom window coverings.

For the full line catalog, call or write Milt Rudd, Sales Manager.

1930 W. 139th Street, Gardena, Calif. 90249 • (213) 770-0760 Brentwood Traditional Shutters • Bel Air Wide Louver Shutters • Panelle Draperies Carlton Room Dividers • Levolor Woven Aluminum Shades • Thru-Vu Vertical Blinds circle 72 on reader service card



circle 74 on reader service card



#7002 Fontainebleau Pattern Teak

From the decks of ancient ships and the timbered halls of kings, to the finest floors of modern elegance . . . the strength, beauty and endurance of genuine Teak have been an inspiration.

That's why today the world's most admired floors feature exciting, prestigious Teak. It harmonizes with most any decor and requires minimal care for lifetime beauty.

Yet, despite its outstanding superiority, Teak is priced comparably with other quality hardwoods, carpeting and custom vinyls.

History speaks Teak . . . excellent taste demands it.

SEE OUR CATALOG IN SWEET'S

Write for Teak sample, colorful portfolio, patterns and price list. No charge for trade or professionals.

# Bangkok Industries, Inc.

1900 S. 20th St., Philadelphia, PA 19145 • (215) 334-1500

Who's in charge here?

At the time of our Designer's Saturday story, Hugh De Pree was president and chief executive officer of Herman Miller. He still is, of course. Page 130 of our September 1977 Designer's Saturday coverage erroneously listed Glenn Walters, vice president, in Mr. De Pree's capacity.

Acoustical wall and ceiling systems in wood and metal from Forms and Surfaces are engineered for a wide range of architectural applications requiring sound control and durability. Reported to be easily installed, the modular panels are ideal for auditoriums, libraries, offices, lobbies, recording studios, and other applications. Wood systems are offered in oak, mahogany, or redwood; metal systems in stainless steel, bronze and aluminum.

circle 76 on reader service card



#### tropical plants for interiors

design installation maintenance

200 morris avenue springfield, new jersey 07081 201/376-4050



circle 77 on reader service card