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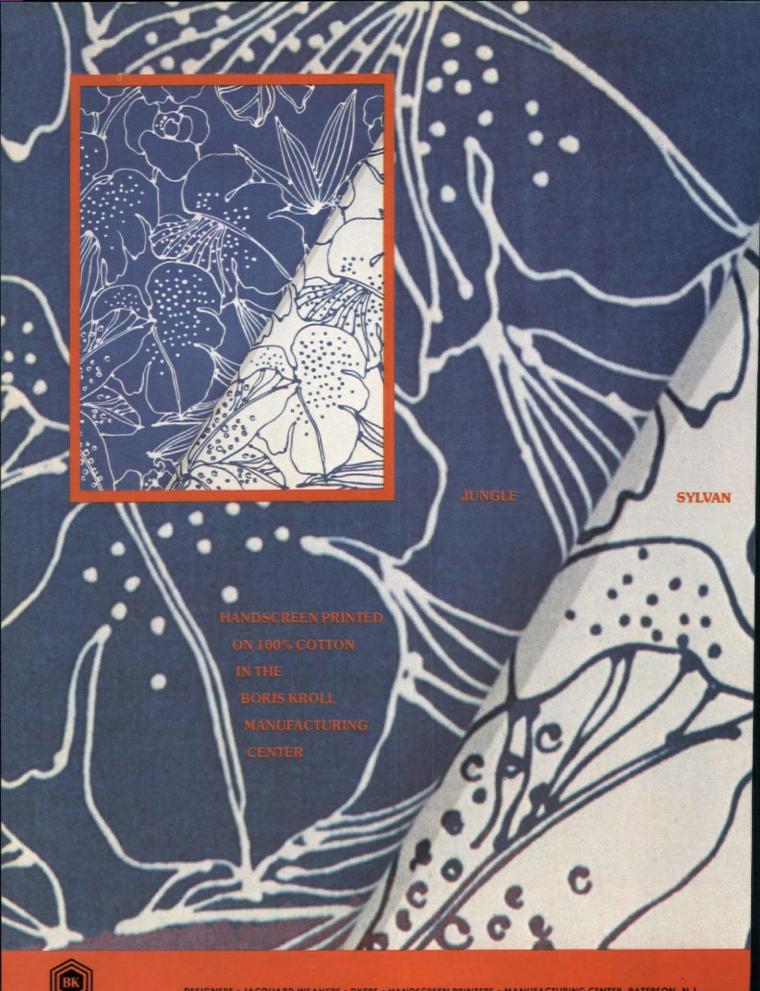
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Cover

Cover design by Veronique Vienne based on photograph of Marcel Breuer by Ellie Beckhard. See story pp. 98-109.

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ASPF

Text and photos by Stan Ries

The 27th annual International Design Conference in Aspen was held in that idvllic Colorado retreat in June. This year conferees were expected to do more than just listen; they were asked to participate in a 100-question research effort, with results articulated at the end of the week by author Gail Sheehy. A typical

pidou in August INTERIORS.) "Europeans found the questionnaire much too indiscreet," de Bure complained. "It could only have seen the light of day in the US, so great is the American tendency toward introspection.

But program chairman Jane Thompson, the Boston planner/ designer and a former editor of IN- ser discussed his obsessions with food, sex, rooms, and good design (no order specified). Architect Moishe Safdie showed recent work, including two projects for Jerusalem. Landscape architect M. Paul Friedberg conducted a workshop on "Planning for Leisure." And writer Ralph Caplan, recently finished with a history of







"Indiscreet" questions at the 27th Design Conference

articulation: "People in the design field derive exceptional enjoyment from their work, tend to consider talent the chief requisite for success in their field, and appear to value achievement above almost anything else in life." And Sheehy's concluding observation: "What a fascinating professional group to explore! Designers-people whose work incorporates more PLAY than most other adults can get away with." It seemed that a sequel to Sheehy's PASSAGES might be in the works. But almost everyone went along with the study, designers having no small egos.

Among the exceptions was Gilles de Bure, the Paris-based editor, writer, and curator. (See his first-hand report on Centre PomTERIORS, made the research effort work despite such criticism. She was also skillful in persuading Aspen board members and other notables to talk about their own careers. ("Shop Talk" was the conference theme.) Robert Cadwallader, President of Knoll, and Bob Blaich, Vice-President of Herman Miller, discussed the problems of design rip-offs. George Nelson showed his new Storwal office system (see INTERIors, May, 1977) and told the story of his efforts to develop it. In another session, Nelson added his own insights to a presentation of Centre Pompidou by de Bure and Reyner Banham (a presentation, incidentally, in which de Bure announced his resignation as Pompidou curator). Milton Gla-

Herman Miller Inc. and next vear's Aspen program chairman, told of his work with designers both inside and outside the corporate world. His promise for next vear's conference: less introspection and more fun. But the slide machines, he predicts, wil continue to malfunction.

Despite the introspection, this vear's conference was a fine one its most disturbing aspect being the lack of innovation in most of the work shown (Safdie and Nelson being exceptions); many Aspen board members, in fact seemed to have left design exper imentation for design administra tion. But the program as a whole greatly abetted by fresh mountain air and blue skies, made all ou thinking a bit keener.

DATES

17th Italian Furniture Show/ 2nd Euroluce International Lighting Fixture Show, Fairgrounds, Milan, Italy.

Sept. 28-Oct. 2 National Office Products As-

soc., (NOPA) Show McCormick Place, Chicago

Oct. 7-8

Designer's Saturday, New York Showrooms.

Oct. 8-16

14th Annual National Arts and Antiques Festival,

Seventh Regiment Armory, Park Ave. at 67th St., New York.

Oct. 20-28

Fall Southern Furniture Market, High Point, N.C.

Oct. 23-25

PDC Office Product Design Show and Conference,

Pacific Design Center, Los Angeles.

Oct. 24-25

Resources Council I.D.E.A.S. International Design Exhibition and Symposium, New York Hil-

Oct. 30-31

Homefurnishings, Contract, Gift and Accessories Market

Dallas Market Center, Texas.

Oct. 30-Nov. 1

Fall Twin City Furniture Market. Midwest Merchandise Mart, Minneapolis

Nov. 1-10

Barcelona International Trade Fair.

Barcelona, Spain.

Nov. 4-6

The Marketplace; Special Anniversary Weekend,

The Marketplace, Philadelphia.

Nov. 6-9

62nd International Hotel, Motel and Restaurant Show,

New York Coliseum, N.Y.C

Nov. 8-10

1977 International Interior Design Show.

Automotive Building, Exhibition Place, Toronto.

Nov. 10-14

International Market Days,

Brussels International Trade Mart. Brussels.

Nov. 13-15

NYMM Furniture, Lighting and Accessories Mini-Market.

New York Merchandise Mart.

Nov. 15-18

Tex Italia Casa.

Exhibition of 40 Italian fabric manufacturers, United Nations Plaza Hotel, NYC.

Nov.20-22

PDC Lamp and Lighting Fixture Show and Lighting Design Conference.

Pacific Design Center, Los Angeles.

Dec. 7-15

Sovexpo 77.

Sololniki Park, Moscow.

Jan. 7-9, 1978

PDC International Contract Furniture Show,

Pacific Design Center, Los Angeles.

Jan. 12-17, 1978

13th International Lighting Exhibition.

Parc des Expositions, Porte de Versailles, Paris.

Jan. 12-18, 1978

Winter Lighting / Accessories Market.

230 Fifth Ave., New York.

Jan. 14-18, 1978

First Canadian Lighting and Accessory Show,

Automotive Building, Exhibition Place, Toronto.

Jan. 17-22, 1978

International Furniture Fair, Cologne, Germany

Feb. 15-June 15

Treasures of Tutankhamun,

Los Angeles County Museum of Art, Los Angeles, Ca.

March 8-19

Trade Fair of the America's,

Miami Exposition Center, Miam

May 16-20

7th Biannual Conference of th International Federation of In terior Designers,

Washington, D.C.

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It set a record. Over two thousand professional, associate, press, and student members—not to mention affiliates and ASID Industry Foundation participants responsible for the 139 Expo exhibits—registered at the American Society of Interior Designers' third National Conference

ASID ANNUAL

"Horizons '77": World's largest design organization meets in Houston under President H. Albert Phibbs



ASID President-Elect Irving Schwartz, Communications Chairman Sam Taylor,
President Albie Phibbs. Land International Exposition of De-

and International Exposition of Designer Sources in Houston, July 22-26; some attended board meetings

26; some attended board meetings and the Student Conference on

three preceding days

Since January 1, 1975, when the consolidation of AID and NSID generated a united ASID, major moves by the organization have been sound, Choosing Houston for the third annual conference was a shrewd idea. Who wouldn't jump at the chance to look over the most dynamic community-the richest market-in the country? Carrying on with the precedent of combining the conference with a resource expo-established before formal consolidation at the joint NSID-AID 1974 conference in Denver-added to the experience.

"The Society has more members, a stronger financial base, and a more exciting series of problems than ever before," said President H. Albert Phibbs, FASID, in his annual message. As of June 30th, ASID had 6,219 professional members, 2,777 associate members, 769 affiliate members, and 7,604 student members in 44 United States chapters and abroad. "Add to that the firms and people who are members of our Industry Foundation, and we are now nearly 20,000 voices speaking professionally as one, as the world's largest design organization

"The treasurer reported that we are well within the budget for the first half of this year in spite of all of the outstanding work in all of our committees and task forces."

Phibbs managed to make his serious points while entertaining the July 22nd luncheon audience by playing straight man to Roscoe, a cartoon character on screen, in a beautifully written dialogue between a live and recorded voice. Phibbs' smooth performance was no fluke; he has long been one of the Denver Civic Theater's more professional amateur actors. But the significant element in his "state of the design profession" message was his decision to keep the audience awake and laughing. The confidence to make that decision may be traced to Phibbs' long years of community service, his expertise in the restoration of old buildings for adaptive use, his involvement, during a five-year period, in the purchasing, rehabilitation, and nonprofit resale of older homes to low income families on low interest government-backed loans.

Interior Design Honor Awards

Rosemary Gillett, ASID, of Winter Park, Florida, won the 1977 ASID Award for Best Residential Work for the Joel Wells home. J. Richard Blissit, ASID, of Tulsa, Oklahoma, won the 1977 Award for Best Contract Work for the First National Bank of Tulsa. ASID President Phibbs presented both awards at the Saturday Awards Luncheon of the Conference in Houston's Regency Hyatt Hotel ballroom.

Four special citations were also awarded: to Robert Caudle, FASID, of Denver, for his own home; to Lloyd F. Barling, ASID, of St. Louis, Mo., for the redesign of a Regency kitchen into an informal living area; to Eric and Sammye Erickson, ASID, of Alhambra, Cal., for the Houston townhouse of an entertainment producer; to Janet Kane, ASID, of Richmond, Va., for the temporary offices of the Virginia Housing Development Authority.

Residential awardee Rosemary Gillett had nabbed a special citation for contract work in last year's competition. Special citation awardees Eric and Sammye Erickson had won first place in the contract category last year.

The competition judges were Samuel F. Taylor, ASID, of Portland; Shirley Parkllan, ASID, of Detroit; Kasey Werner, ASID, of Birmingham, Mich.; Ed Edson, ASID, of San Francisco. All professional and associate members of ASID were eligible to compete—with permanent installations only.

ASID Presidential Citations

President Phibbs honored one ASID Chapter and five individuals with special Presidential Citations:

Charles Mayo, President of Southeast Wholesale Furniture, of Atlanta, was cited for his consistent support and understanding of the interior design profession.



President Phibbs giving Dunbar's Award to Michael Parrott.

Martin Elinoff, ASID, of Upper Newton Falls, Ma., was cited for two years of enthusiastic and sensitive service to the Society as Student Council Liaison.

W. Marc Janecki, of New York City, outgoing President of the ASID Student Council, was cited for his outstanding accomplishments as President of the National Student Council.

The Texas Gulf Coast Chapter represented by Chapter Presiden Dennis Miller, was cited for their to tal commitment to the planning, execution, and success of ASID's 1977 Annual Conference.

Estelle Alpert, Past President of the Texas Gulf Coast Chapter, was cited for her special dedication to the success of the Conference.

Hazel Priest Korper, FASID, wa cited for her outstanding, consistent, and continuing efforts on be half of ASID.

Scalamandré-sponsored Histori Preservation Competiton winner

Under the direction of R. Michael Brown, ASID, and Adriana Scala mandré Bitter, ASID, the Society 1975 initiated a program to encou age in-depth research of landmar interiors in process of restoration Each year Scalamandré Silks, Ind has given cash awards to thre ASID Chapter Winners of the ASID Scalamandré Historic Preservation Competition. This year Mrs. Bitt expanded the program to include student chapter and individual AS members as well as chapters b cause of the make-up of the tea on the award-winning project Gadsby's Tavern of Alexandria, V ginia. The prize breaks down \$750 to the Potomac Chapte \$200 to the Student Chapter, ar \$200 to Ed Plyler, ASID

Plyler ignited interest in the Ta ern, and went as far as to serve consultant to the costume designe The Chapter raised funds, prepar drawings and renderings, and o veloped a plan for the kitchen are

The jury described the Gadstavern restoration as impeccate authentic in dealing with tradition forms, applauded Ed Plyler's expetise and taste in solving the working areas, and the student chapter's cid graphic presentation. Plyler Chairman of the ASID Potom Chapter Historic Preservation Comittee

ASID's Michigan Chapter, und Chairman Caroline Torley, AS received a Scalamandre prize \$750 for their involvement, sin

continued on page

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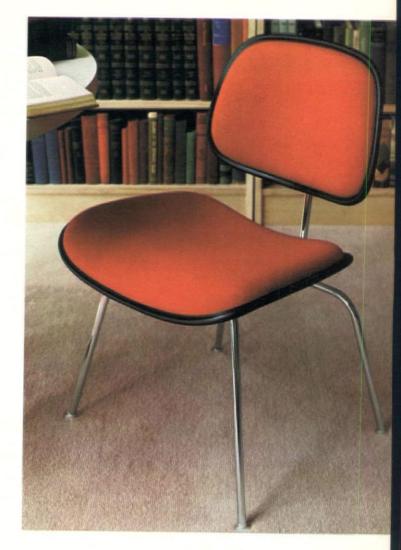
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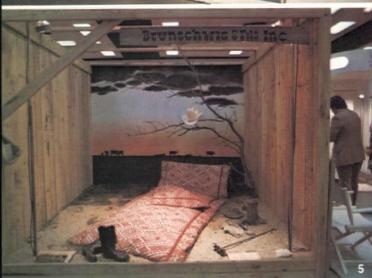
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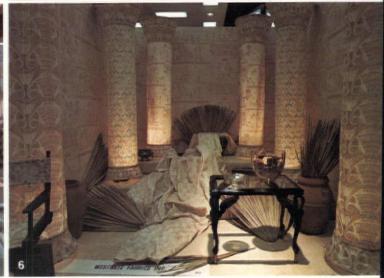












Photography: Olga Gue

ASID EXPO, HOUSTON

1 Wool Bureau

Second Prize Design Competition winner designed by Joyce Vagasy, was a walkable display area showing mostly classic modern chairs in unfamiliar yet attractively appropriate all-over paterned wools by Joan Blutter, ASID, and her daughter Janet Blutter Schiff, ASID.

Choosing winners of the awards for best Expo exhibit designs was not an easy task for the jury: Gary Idol, Chairman; Vicki Wenger, James Mezrano, Frances Wilson, Preston Pendergraft, Bruce Stodola, Fred Sargent, Karlyn Kuper, Rebecca Jesson. All award-winners were original, creative, and professional; so were several non-winners, some of which are illustrated.

2 Boussac of France

Not a prize winner but wonderful, a circa 1926 Bentley fully upholstered in a Boussac floral outside, and in a solid inside. The designer: Kelly Gale Amen, ASID, of Houston.

3 Stroheim/Romann & Baker

Not a prize winner but handsome, noble, livable, and residential. Timeless yet withit furniture and fabrics.

4 Edward Fields

Two booths together, not a prize winner—but superb art, craftsmanship and display.

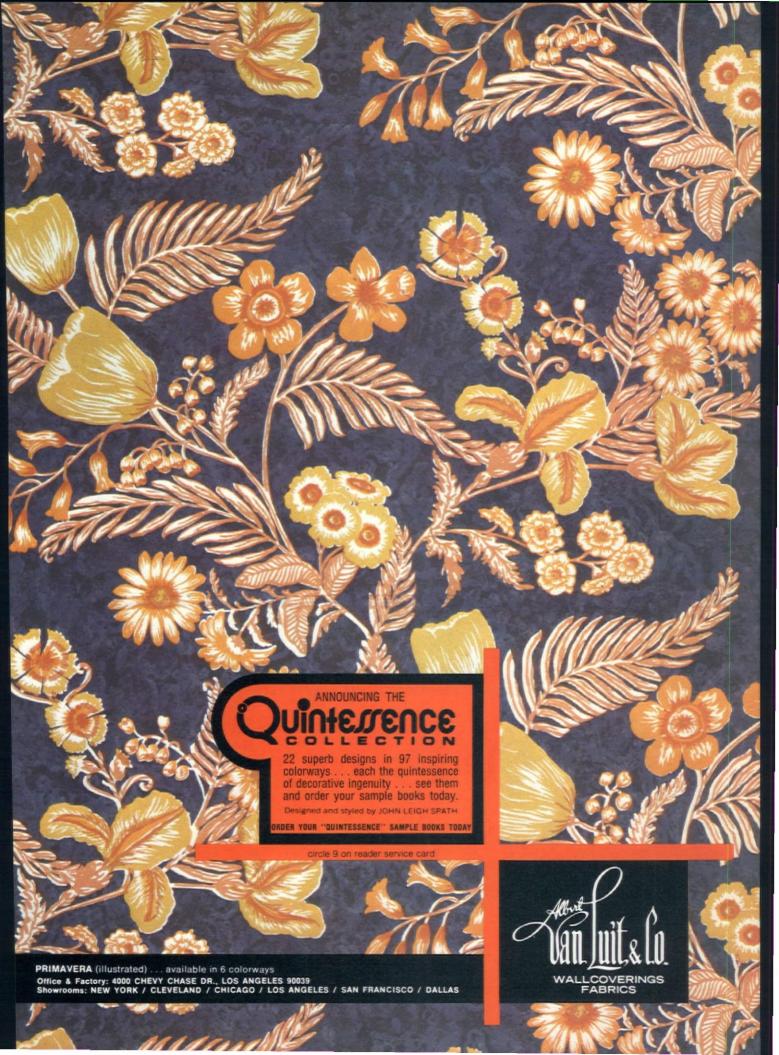
5 Brunschwig & Fils, Inc.

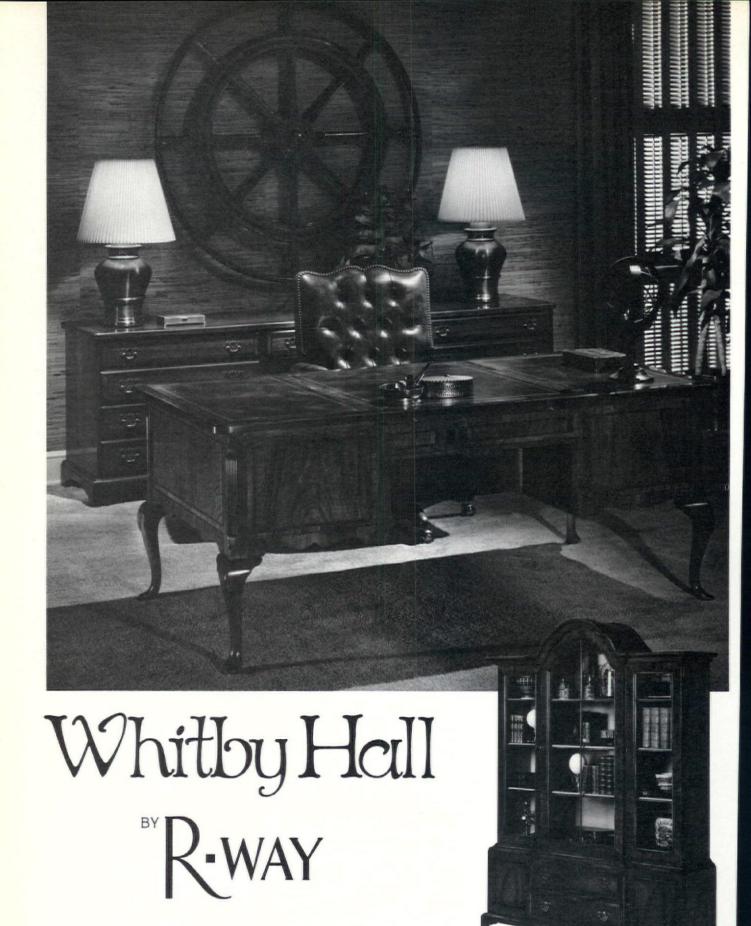
First Prize winner for its throw-away wit. "Local Color" sleeping bag scene designed by Donald Cotter with "Malay" cotton/line print on the sleeping bag.

6 Westgate Fabrics, Inc.

Third prize was an Egyptia temple setting designed be Tom Rouse. Using beautifu specially designed cotto prints, wire frames, an lights, Rouse produced a chitecture that can be packed in one valise.

News continued on page 2





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Nail polish remover	Slight dulling	Hair dye	No effect
Acetone	No effect	Mercurochrome (2%)	No effect
Household soaps	No effect	Merthiolate (.1%)	No effect
Household detergents	No effect	Black crayon	No effect
Household ammonia	No effect	Black shoe polish	No effect
Tomato catsup	No effect	Ballpoint pen	No effect
Vegetable oil	No effect	Felt pen	No effect
Trisodium phosphate (1%)	No effect	Supermarket ink	May require bleach
Coffee/tea/milk	No effect		to remove
Citric acid (10%)	No effect	WA-100/WA-105 solv	ents No effect

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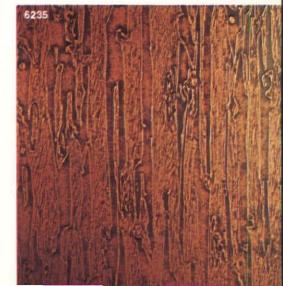
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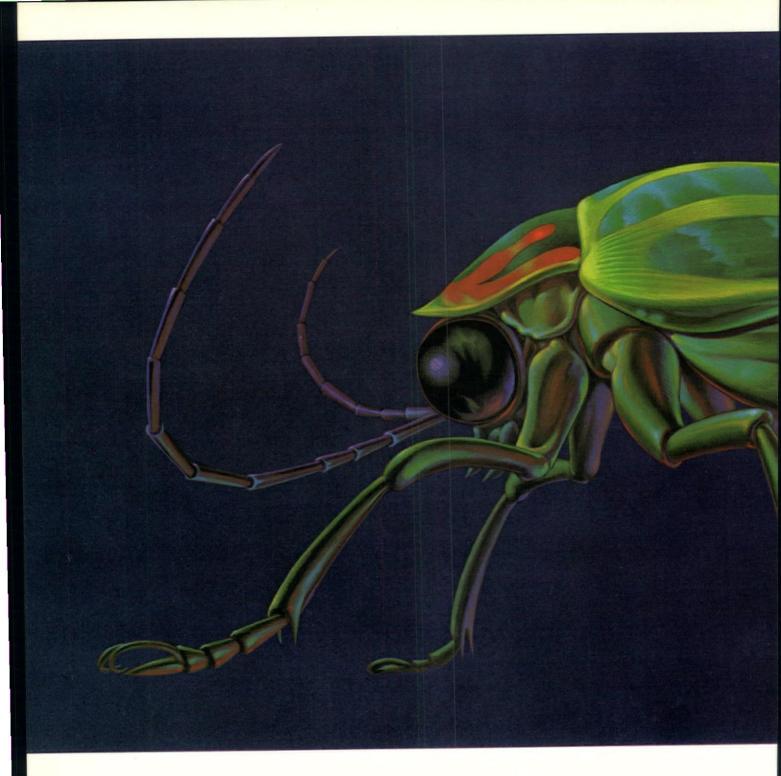




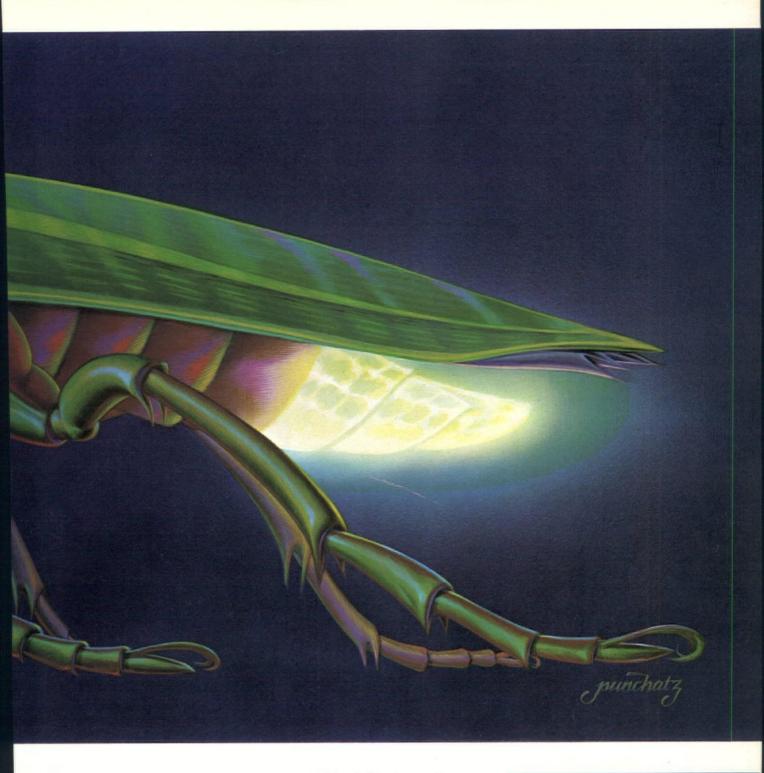






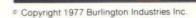


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Photography: Olga Guet

NEOCON RFTRO

NEOCON 9, the June 22-24 Contract Exposition with Seminars run by the Merchandise Mart in Chicago, was expected to be far more exciting than any of its annual predecessors because the completion of the Apparel Mart (topped with the Martplaza Holiday Inn) next door freed up the ninth floor for contract furniture showrooms, allowing the concentration of such showrooms on the 9th, 10th, and 11th floors. Thanks to Norman De Haan's superb design of the corridor and common spaces of the renewed floor, the event outdid everyone's expectations. De Haan, of course, is Norman De Haan, FASID first (1975) President of ASID.

As though the debut of an entire and huge floor of keenly competitive and very sophisticated design firms all at one time were not enough, related reshuffling on the 10th and 11th floor, activity on the 6th, new settings in the Exhibitors Building, and temporary shows in the new building's exhibition spaces produced a head-whirling

orgy of design.

hough Thomas King, the Mart's General Manager, avers that attendance at NEOCON 9 was double that at NEOCON 8-and that had been a record-breaker-the atmosphere on the immensely popular 9th floor was not stifling. De Haan's corridors, glowing with light, cool, quiet, and expansive, seemed neither labyrinthine nor interminable. By alternating Berber wool natural carpet with oak-finish parquet flooring he provided pleasant changes to feet and eyes. Lines of light emerging from the edges of a mirror-chrome-finished suspended steel slat ceiling washed the pleasantly textured bone-white stucco of walls that appeared more like architectural masonry out in the open than like flat interior partitions. One felt more out of doors than shut in.

The combination of neutral, substantial natural materials, expansive but not glaring light, and a reflective ceiling was compatible with diverse approaches by the designers of individual showrooms.

De Haan also designed the small Cohama showroom bridging between two corridors-virtually open but defined by its coffered steel ceiling; De Haan was also co-designer, with Carl Christiansson, of Facit-Addo's new showroom, which uses a modular hung acoustic-and-light Facit Matrix Ceiling.

(#906) designed by ISD Inc., of Chicago, was approached along angled, sculptural walls (top photo) exposing an open glassed-in room.

Stow/Davis in 6,000 square feet





Baker Contract (above and left) on the ninth floor, is as posh as Baker-Knapp & Tubbs on the sixth floor, but the atmosphere is different. A coffered steel ceiling centered over the reception desk insures that no one will fail to notice that Baker has furniture for the executive. The enclosing structures of Brian Palmer's Modern Collection serve as exceptional open plan partiJohnny Sorensen to greet visitors, but also showed some Danish classics, in the flesh and in photographic form. The photographs were mostly in a passageway outside the showroom, and the exhibition enhanced the visitors' experience as well as providing an intriguing prelude to Rudd's space.

The space had a ceiling composed of wood firring strips hung with narrow panels of natural bleached linen canvas, which was



immediately below) was one of the

outstanding successes of the 9th

floor. This firm, which only last May

attracted attention in Copenhagen

with its enlarged showroom in the

handsome glass-and-concrete Bella Centre Exposition Building,

came up with an even better show-

room at NEOCON, doing remark-

able things on a low budget. Alan

Rudd, its very young president, is moving fast in both Europe and the

U.S. He brought along his Danish



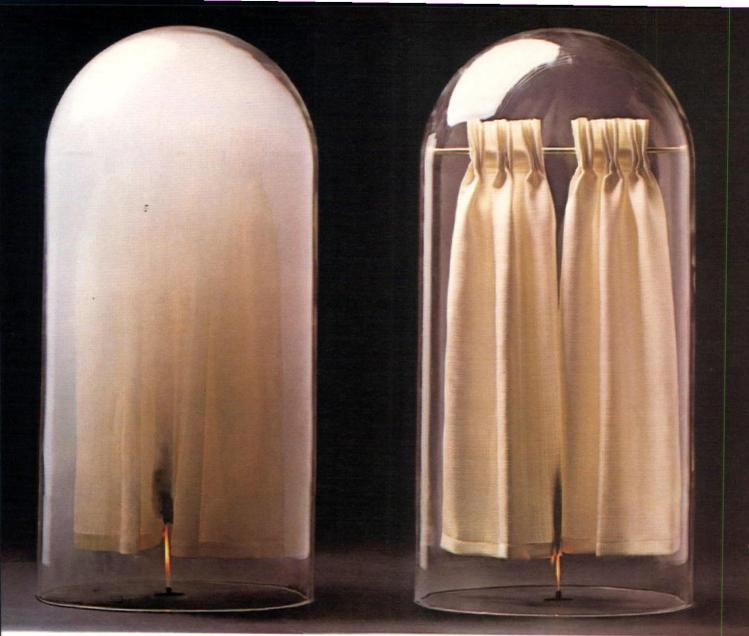
also the color used for all the upho stery which was not vivid red wool.

The entire periphery of the space was given a pleasant luminescend by the glow of light coming from th narrow slits between walls made of white-painted rough wood boards

The Modulo 3 showroom (pho to p. 26) appeared larger than i 4,200 square feet. Adam Tihan and Stenleigh Morris of Unigra achieved the effect with an angula scheme, mirrored angular column pin-striped glass outer walls. The corner location makes all this work

The concentration of the show rooms made it easier to compa the open plan systems which don nated so many. Those of Hawort Steelcase, GF Business Equipmer and others are being reviewed other pages of this issue. Boo chairs-ergonomic, supportiv flexible, were another domina product category. Atelier Inte national's Babar, also described of another page, has legs that will r bruise you even if you bump in them.

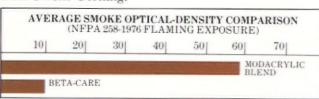
continued on page :



Depicted is a small-scale comparative demonstration of smoke being generated after 40 seconds. (Left: Representative modacrylic-blend fabric. Right: Beta-Care fabric.)

Choose Owens-Corning Beta-Care drapery fabric. Because the greatest danger in hospital fires is smoke inhalation.

Most hospital draperies are flame-retardant. But the 1976 NFPA Fire Protection Handbook® reveals that more than 62% of all deaths in building fires come from asphyxiation by smoke and gases. To be as safe as possible, fabric must be smoke-retardant too. That's why we urge you to specify Beta-Care fabric woven of varn from Owens-Corning.



Independent tests of fifteen popular flame-retardant fabrics show that Beta-Care fabrics generate the least smoke. (These tests were performed under laboratory conditions, not in a real fire.)

We hope you never experience the real thing. But because it's your responsibility to choose draperies and cubicle curtains-won't you sleep a lot better if the fabric which you choose is Beta-Care made of yarn from Owens-Corning?

For further details, call Mr. J. I. Snook, (212) 759-3810 (collect), or write him at Owens-Corning Fiberglas Corp., 717 Fifth Ave., New York, New York 10022.

TM Reg. O - C.F. © O - C.F. Corp. 1977

NEOCON RETRO

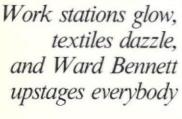
continued from page 20















Though Harvey Probber's large Merchandise Mart showroom is or the 6th-mainly residential-floor he placed two of his most importan NEOCON products near the door where contract designers would find them fast. The Advent III ope office system (far left top photo which he designed with Charle Keane, is now fitted for the compu erized future with a new machin station. Primary and secondar work surfaces extend from a utilit kiosk which provides space below for task-oriented microcomputer as well as housing an ambient ligh fixture on top. Also new was a nea folding square-tube work lampflexible attached alternative to the built-in task lighting. Not far from the Advent III area, Probber dis played his new lightly-scaled graceful, modular "Floating Sea ing," upholstered over high-impa plastic shells (top right photo)

The Ward Bennett/Brickel show room (second row of photos), th most breathtaking of the many si perb spaces on the 9th floor, wa the only one to present an almo solid black facade to the corrido the only one to use the full height the space, leaving the blacked-oceiling exposed. Bennett wrappe three columns into an oversize round black floor-to-ceiling close used three other columns to fran the entrance and a doorless confe ence recess. His sculptural woo University Chair, round-ended A nelli desk, and Mobius caned swin executive seating were among t designs on view.

Though Boris Kroll placed a sm convenience showroom on the 9 floor, it was in his main space on t 6th that we photographed American Indian "Chilocco" pr (2nd from bottom) and several v sions of his "Ziggurat," framed 48-inch squares, like paintings, his 6th floor showroom.

Eppinger Furniture, Inc.'s floor showroom (bottom photo) w a glowing demonstration of t quality of light attainable with ambient/task lighting system (AL using only 1.65 watts per squa foot, as well as Eppinger's new flu rescent work surface lighting, us with its two open landscape sy tems, TRM and Emetric.

Gueft Photos

22 CONTRACT INTERIORS SEP 77



Introducing **Rhodes**, a Beta Care™ drapery fabric. Ben Rose presents a new generation in fabrics from Owens Corning.

It drapes softly, is rich in appearance, and generates the least smoke of fifteen popular flame retardant fabrics.

Rhodes, printed or solid is ideal for hospital and health care use.

TM REG. OWENS CORNING FIBERGLAS 1977



MYKONOS I







RHODES



Take a hard look at new soft Naugahyde.

See those deep, lush tufts and folds over there?

The gentle curves?

Those are the things that say "sink-into luxury" long before you even touch new Status. That tell you this is the very softest Naugahyde vinyl fabric we've ever designed for the contract market.

So soft in fact, that now you can do the things you've always wanted to do with Naugahyde fabrics. Like wrap a curving arm. Pull it into rows of elegant tufts. Let it flow over executive suite sofas, plush foyer chairs. And watch it follow every line just as smoothly as you can imagine.

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And look at that finish. Soft again. Quiet. Exquisitely dull. With a waxy-rich hand. All thanks to a slip-thin top coating of urethane.

Yet Status holds its own in the heaviest of traffic areas. With superior durability, tear and soil resistance.

We've even focused on restrictions of the most stringent fire codes. So you know safety has been built right in.

Finally, colors. From Oyster to Cinnamon, Sun Gold to Charcoal, they're beautiful. And 29 in all.

But, one look (and one touch) is worth more than millions of words. So ask your Uniroyal Representative for samples of Status. Just call. Or write Uniroyal Coated Fabrics, Mishawaka, Indiana 46544.

We help you do it with style.





Scalamandré displayed a live craftsperson making trimmings by hand.

ASID ANNUAL

continued from page 8

1973, as designers and fund raisers on the restoration of Orchestra Hall in Detroit. Raising over \$10,000 in 1975 and another \$3,000 in '76. the Chapter painted the lower exterior to draw attention to the Hall, and the gathering momentum of support led, in late May of '77, to an \$80,000 donation to pay off the mortgage, so that Save Orchestra Hall, Inc. now owns the building. While Chairman Torley reports that total restoration is still several million dollars away, the plaster ceiling has been restored and the design for the interior has been approved.

To H. Hadley Sleight, ASID, of the Texas Chapter went another \$200 Scalamandré award for his "sympathetic and appropriate" restoration of the Walter Tips House in Austin, Texas, adapted for use as a Franklin Savings branch office. The jury commended Franklin Savings for moving the 166,000-pound 1876 Italianate Victorian frame housewhich had disintegrated to a rooming house and was threatened with demolition by surrounding development. The corporation could have built a new building for less than the cost of moving and restoring the old

The cash prizes will be used by the Chapters for further preservation. Serving on the jury, which met in New York in May, were Beverly Moss Spatt, Chairman of the New York Landmarks Preservation Commission; Richard Oliver, Curator of Architecture and Design of the Cooper-Hewitt Museum; and Lawrence Grow, publisher of the Main Street Press of Clinton, N.J.



The proof was Abstracta's point.



Lee / Jofa combined a print fabric background with leathers and suedes.

Kohler's new ASID Award

The teak and cypress "Environment" where one can enjoy electronically programmed heat, sun, rain, steam, and wind for relaxation and rejuvenation-an environment published and talked about everywhere, and exhibited-among other places-at the ASID Expo, won a special ASID Award for Herber Kohler, the inventive president of the Kohler Company. Said President H. Albert Phibbs: "Every once in a long while something so spec tacular and innovative comes along that must be given special recogni tion. 'Environment' is one. . tall, spare, dark-bearded awarded looked sparkling and relaxed as he took his framed award-as if he had just enjoyed a refreshing session in Environment.

Five new ASID Fellows

At the posh Fellows Reception a Jesse Jones Hall on Sunday, Jul 24, ASID President Phibbs and Ros lyn Mallin, FASID, Chairman of th Committee of Fellows, presente Certificates of Membership and Fe lows Medallions to:

James Langley Aldrich of Oak land, Cal; Helen Friedman of Pol tola Valley, Cal; James M. Ha verson of Seattle, Wash.; Willian Richards Whaley of Alexandria, Va and Karl Steinhauser of Chicago.

Fellowship, the highest honor be stowed on its members by ASID, awarded to professional member who have consistently rendered distinguished service and have made noteworthy contributions the betterment of the profession.

NEOCON RETRO

continued from page 22

Among the most ambitious major manufacturers presenting themselves at NEOCON, AmSeCo Office Products Group of the American Seating Company showed not only a completely new open plan system distinguished by a new kind of panel construction and installation method, but also one of the most comfortable of the new body-comforming, body supporting/office chair lines, not to mention improved theater seating and a handsome and amusing Circle Seating Group of armchairs, stools, and tables; also a good, solid, open-arm "Anychair. The comfortable where' "Bio" chair, available in variations to suit all strata of office personnel from secretary to top executive, was designed by Hugh Acton. All versions are five-toed.

The AmSeCo open plan system uses steel frames which accommodate any of a wide variety of insert panels which snap in securely without tools. Among its characteristics (discussed on another page by Roger Yee) is the Class A fire rating derived from its basic steel construction.

GF Business Equipment had invested much of its massive R&D firepower to produce a highly developed ambient/task lighting system-an HID system GF describes



Ben Rose's mirrored double repeats.



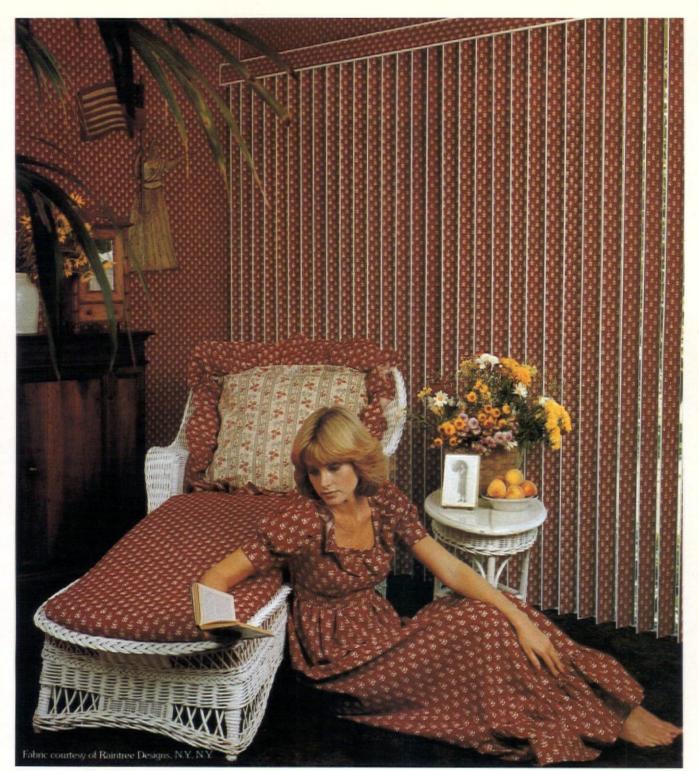
Turner's self-contained environment.



Modulo 3's apparently endless space.

as the "most energy efficient an highest quality indirect light" ava able to the industry. The GF ES Lighting luminaire, developed by SPI Lighting Specified Product Inc., of Milwaukee, is mounted of the panel screens rather than bein a built-in component of the cas elements. The company has issue an ESP Lighting Guidesheet to he designers make preliminary calc lations even if they are not lighting specialists. Quite a change fro GF's one-time emphasis on office seating, screens, and desks.

Stow/Davis was another stalwa in the office furniture field to prese a comprehensive task/ambie lighting system. T/AL, engineer by ITT Wakefield Lighting, includ integral work station lighting Free-Dimensional System comp nents; free-standing Light Towe and file-top Mini Lights for Add tional ambient lighting; and ma kinds of task light portable lamps use with Stow/Davis Cube Desl At Stow/Davis, in other words, t emphasis remained on a full ran of beautifully made high-echel executive case goods and seating not on open plan systems. E Stow/Davis, too, is prepared to he the designer cut his client's lighti



Write for the free 32-page: Vertical Imagination" brochure. You can match LouverDrape vertical blinds with almost anything...Laura Ashley did.

LouverDrape Vertical Blinds with exclusive Louver-Groovers present a cool, clean, easy way to create a matching environment with a unique window treatment. Shown here is the soft country elegance of Laura Ashley Designs. It has long been possible to laminate on a regular vertical blind louver. The results have never been fully satisfactory. LouverDrapes' exclusive design provides permanently protected edges the full length of the louvers. The fabric or wallpaper is easily

installed, and the reflective outer surface provides uniform exterior appearance and allows maximum light without heat. Specify Louver-Groovers with protected edges on your next job and you will use them again and again.

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Lazarus presents El Grande II

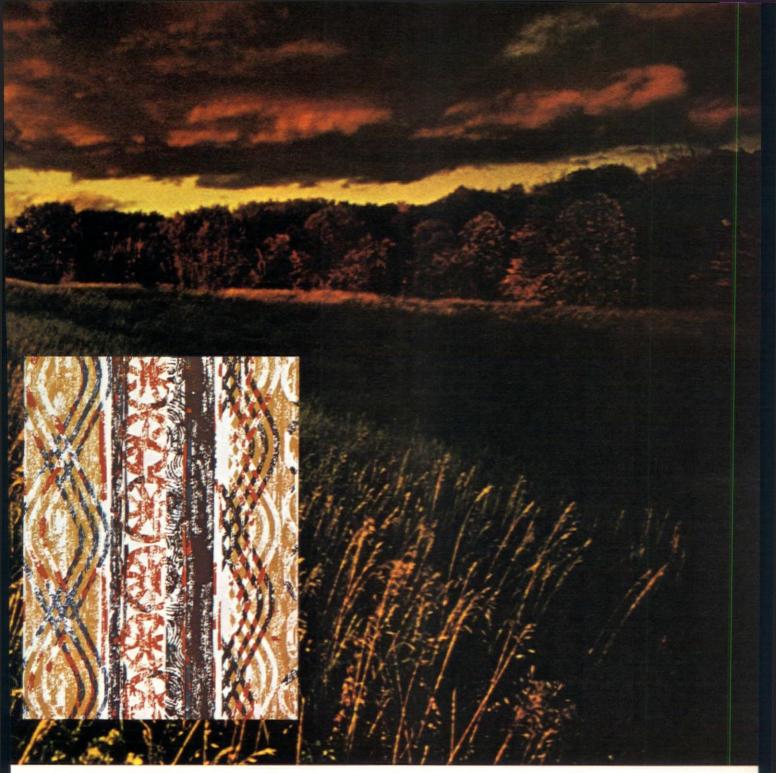
Inspired by the greatest

Nature. Bright, vivid colors and patterns that capture the feeling of the wild countryside. Designed exclusively by Lazarus in a refreshing new line called El Grande II. You can choose from a wide selection of colorfast prints, all in dimensionally stable, dry cleanable, blended Cordelan® fabric, for a very modest price.

The El Grande II line was designed in adherence to the strictest fire codes. Each pattern can have dramatic application in hotels, motels, hospitals and general institutions.

El Grande II. Beautiful prints at a surprisingly low cost. From Lazarus, your primary source for

fabrics.



beauty of all.

18 inch memo samples are available from our regional sales offices on request for all drapery and upholstery goods within just 48 hours. Contact the Lazarus sales representative or showroom nearest you. To talk to a customer service representative, call The Primary Source collect at (212) 736-6200.





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MARKET

Landscape Group by Acme

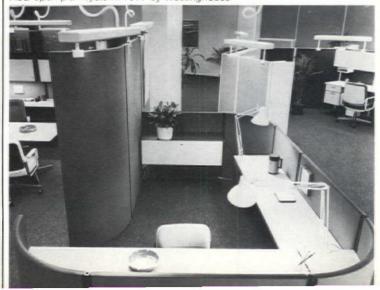
Another bumper crop of shiny new open plan systems products has just made a difficult choice for designers a little more difficult. Two performance criteria received special attention along with introductions: lighting and seating. Task/ambient lighting, specific to work and circulation, and ergonomic seating, providing greater sensitivity to human anatomy and psyche, are consistent with open planning's goals. How many promises have been kept may still be uncertain. (What did we expect of traditional furniture?) In any case, here is a random sampling of what's new. See the Designer's Saturday product introductions in this issue for more.



Lytespan III by Lightolier at Herman Miller, Merchandise Mart



ASD open plan system/1977 by Westinghouse



Acme

The Landscape Group features heavy steel freestanding panels with load bearing capacity, glass panels, universal tubular posts that receive panels at any angle fabric walls, wire raceways, task ambient light, and many work surfaces and storage containers. In terchangeable with Acme 250 Wall, a movable ceiling-high sys tem circle 299

Vaughan Walls

New are two demountable wal systems with fully removable and reusable partitions, the 5700 and 5900 Series. Special "H" type steel studs spaced betwee aluminum floor and ceiling run ners permit any panel on either side of the wall to be remove without disturbing the other side. circle 30

Lightolier

Lytespan III is an integrated elec trified ceiling system structurall engineered to support a wide va riety of needs with ultimate flex ibility in lighting changing interior spaces. Its direct hung ceiling in stallation, similar to a "T" ba ceiling, is cross braced for later loading (such as results from pa tition anchoring). Among th many lighting elements it ad cepts: surface-mounted fluores cent and incandescent fixtures incandescent and HID dow lights, a wide range of accer lights, and recessed fluorescer lights. Tele-Power Poles (Wire mold Co., Hartford, Ct.). wit Lytespan attachment fittings de liver power from ceiling.circle 30

Westinghouse

Additions for 1977 to the Wes inghouse ASD open plan syster Class A fire-rated steel panels straight and curved surface slide tray and collection tray t paper handling, and a new pu up chair featuring orthopedic d sign, by Don Albinson. circle 30

Market continued on page .



New ACOUSTONE® ceiling tile and panels ... now color clear through hides accidental damage!











Now, ACOUSTONE mineral fiber ceilings are twice new! They come in elegant earthtones and dramatic new fashion colors in a wide choice of distinctive textures. And they offer a unique carefree difference: color that goes all the way through. Accidental gouges and scratches blend in so well with the exterior finish, there's rarely any need for touch-up.

Select the pattern and color that best expresses the effect you're after. ACOUSTONE presents a professional selection . . . from craggy Boulder texture to the smooth, refined look of Finesse...in four earthtones...and a variety of custom tints in six color ranges. Other added-value ACOUSTONE advantages include: high fire resistance, a sound-soaking .75 NRC, availability in 2 x 2 ft. and 2 x 4 ft. modules plus optional foil-backing for extra energy savings.

See your U.S.G. representative. Or write to us at 101 S. Wacker Dr., Chicago, Ill. 60606. Dept. 1-97.

UNITED STATES GYPSUM

OPEN PLAN SYSTEMS

continued from page 30



Pleidon work station by Pleidon

A rigid steel frame, slotted to accept hinge elements and other Kobi components, is the heart of a new open plan system by Kobi. To this come wall panels, cabinets, files, a desk system, and fabric, wood, glass, baked enamel steel or COM for panel coverings. Panels are likewise slotted to accept components.

circle 306

Sperry Univac

Lektriever 110 from Sperry Univac is a third generation automated storage and retrieval system that can house many different sizes and categories of records in the same system. Said to be compatible with open plan offices, Lektriever acts as central record storage, saving vital floor space while providing swift access to needed documents. Users may keep letter or legal size papers, magnetic tape reels, checks, cards, securities, microfilm, and even pharmaceutical dosages in it. circle 305

Pleion

office acoustical panels is a new patented connector system from Pleion that becomes an integral part of the frame. It's completely hidden from eye level view.

circle 303

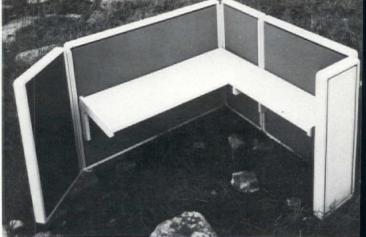
American Seating

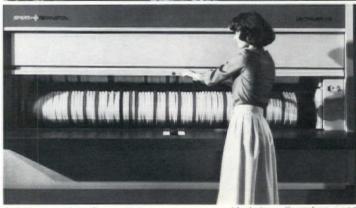
It sounds so simple: begin with basic steel panel frame, add panel inserts, attach basic cabinetry components, install work

Kobi work station by Kobi

Am Se Co system by American Seating

Sliding in from the top of its open surfaces and desks, locate needed tables and chairs, and finish with colors, textures, and finishes. And it probably is, with Am Se Co's Open Office Furniture System. Special touches: genuine wood veneer, fabric, and glass panels, electrical and communication wiring channels, task lighting, chalk insert panels and a host of other accessories. As sembly is fast-often withou tools circle 30





Lektriever 110 by Sperry Univac

Market continued on page



Warner Imported Linens

the couture covering for walls!

An incredibly rich collection of more than ninety linen textures, colors and weaves... yet done with impeccable taste. Warner's imported linen collection provides the impact of subtle luxury. Use them where nothing but the best will do.

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Reactive by Haworth



OPEN PLAN SYSTEMS continued from page 32



Haworth

You have probably never seen chairs like Functional Formula Seating by Wilkhahn of Germany, now available from Haworth. Designed to strict German Industrial Norms (DIN) that safeguard the physical well being of West German workers, the four groups named Review, Reactive, Resource, and Responsive join Haworth's Unigroup state-of-theart open plan system. To quote Prof. Ulrich Burandt of the Integrated University of Cologne, designer of the chairs, "We must humanize work. Occupational impediments of a physical or psychological nature cost business more and more time and money. For years, physicians recognized that better office chairs were needed for a better working environment." Review is for top level short-term sitting; Reactive promotes active long-term sitting; Resource hinges where the torso pivots for medium-term sitting; Responsive offers a high degree of support and adaptability for intense demands. Ladies and gentlemen, take your seats! circle 307

Discovery Concepts

Discovery System is a panel system of open plan furniture that can supply work stations, desks, and wall systems from a sturdy assembly based on a 45 lb. ± density core finished with Melamine, wood veneer, or brushed aluminum laminate. Features: snap-in, euro, or machine screw connections, concealed operating hardware, self-catching hinges, silent drawer glides, a variety of storage and work surfaces, and task lighting. Build it with only a screwdriver. circle 308

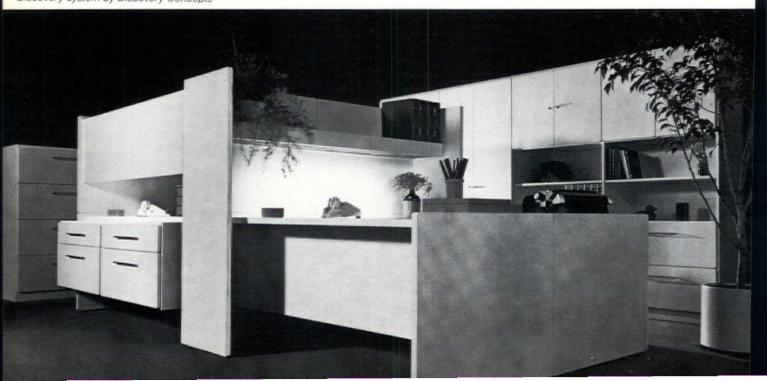
Review by Haworth



Responsive by Haworth



Discovery system by Discovery Concepts



HOMAGE TO THE HEXAGON! #620 SHOWS A "SIXTH SENSE" FOR THE PERFECT MARRIAGE OF DESIGN AND FUNCTION. SEATING, TABLES AND PLANTERS SUPPORT EACH OTHER. THEY'RE WEDDED BY STEEL RAILS TO FORM LIMITLESS VARIATIONS OF HONEYCOMBS... WITH SEATING IN FABRIC, LEATHER OR VINYL. TRADE INVITED TO REQUEST BROCHURE ON LETTERHEAD. TURNER LTD., 305 EAST 63RD STREET, NEW YORK, NEW YORK 10021. TELEPHONE (212) 758-4744. DESIGNED BY ARTIFORT OF HOLLAND.





BRENTWOOD TRADITIONAL SHUTTERS 11/4" Louvers. Made like fine furniture, glued and doweled. California cedar. Patina finish



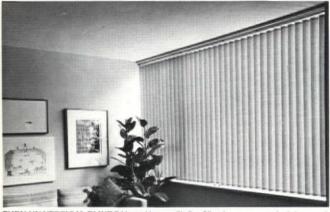
BEL AIR WIDE SLAT SHUTTERS 2½", 3½", 4½" Louvers Furniture construc-tion, glued and doweled. Select California cedar. Hand sanded to a patina finish.



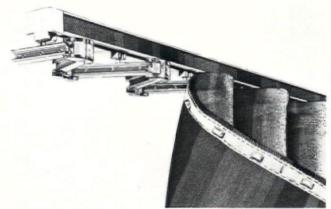
LEVOLOR WOVEN ALUMINUM ior to wood. Won't rot, chip or split able. Basic patterns in dozens of cotions, or to your specifications.



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THRU-VU VERTICAL BLINDS Vertical louvers 3½" or 5" wide, vanes rotate for light control or pull open and shut like a drape. Vinyl-impregnated fabric or metal, in a wide variety of textures or pull ope and colors



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circle 21 on reader service card



Whether adding or dividing, HARTER/Wall gives you a dozen great advantages.

Freedom by design.

As a designer, you use HARTER/Wall to create your own working environment. You aren't restricted to just specifying someone else's system. Use new furniture or old to satisfy your client's unique needs. HARTER/Wall stands on its own—in every sense.

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It runs straight. It hides the wires. And without visible slots or mechanical bits

variety of durable finishes. The design theme remains constant. In 42, 58 and 73-inch heights and a variety of widths from 18 to 48 inches. It's freedom with discipline.

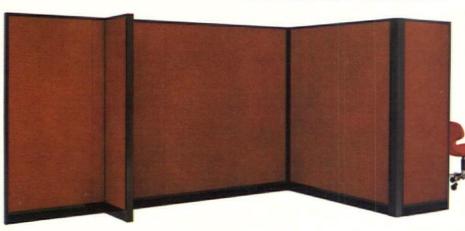
11. Our own space-saving storage and shelving.

Integrate storage and shelving as an option with your HARTER/Wall installation. Handsome combinations of metal or wood and laminate conserve every inch of space.

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Use a smaller crew. Take less time.

HARTER/Wall takes a straightforward approach that doesn't require a bagful of special tools or an on-site engineer. And client maintenance personnel can be quickly trained to handle later revisions.



2. Layouts unlimited.

The HARTER/Wall "Lockslide"* connection system lets you branch off anywhere between junctions. Some products limit you to specific connecting points that restrict your freedom.

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Create X, L, Y, T, or straight ahead, of course. Or use the HARTER/Wall hinge to go off in any direction you choose.

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Sight down a HARTER/Wall of any length. It's straight and true. No waves. Because it's unusually stable and designed to compensate for minor floor variations.

Really private, really quiet.

With no built-in gaps, HARTER/Wall works like a wall, not like a screen. Acoustical fiberglass on both sides reduces both reflected and transmitted sound. The result is fewer distractions for ear or eye.

*Patents pending on entire HARTER/Wall.

to mar its beauty, HARTER/Wall looks like a wall.. not a temporary partition. Seven muted fabric colors can be mixed or matched on every panel surface.

8. Always a new look.

Panel covers can be quickly removed on site without dismantling the wall. For cleaning, repairs, or replacement. Compare HARTER/Wall with designs that require taking the entire panel to an upholstery shop or even back to the factory ... leaving an ugly, awkward hole for days or weeks.

9. Easy to price.

A simple by-the-foot schedule makes estimating easy, precise. Even for turns or angles. You find out in minutes what a good value HARTER/Wall is.

10. A choice of sizes and materials.

Choose the warmth of wood or the practicality of metal in a

Whether the need is for open-space or conventional space planning,



circle 23 on reader service card

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21	22	23	24
25	26	27	28
29	30	31	32
33	34	35	36
37	38	39	40
41	42	43	44
45	46	47	48
49	50	51	52
53	54	55	56

DESIGNER'S SATURDAY INTRODUCTIO

Airborne/Arconas: Kembo 6200 Series, sled base. circle 205



Airborne/Arconas: Kembo 6200 Series, four legged. circle 206

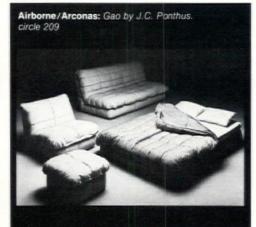


Airborne/Arconas: Kashima by Michel Ducaroy.



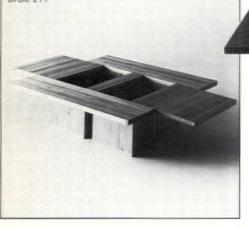
Airborne/Arconas: Alderney by J.C. Ponthus. circle 208





Atelier International: La Basilica by Mario Bellini. circle 210

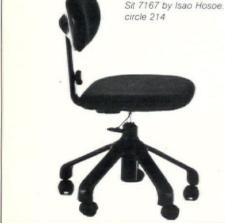
Atelier International: Il Castello by Mario Bellini. circle 211





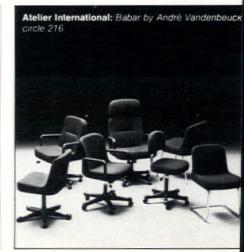


Atelier International: Sit 7167 by Isao Hosoe. circle 214





Atelier International: Sit 7158 by Isao Hosoe. circle 215



continued on page

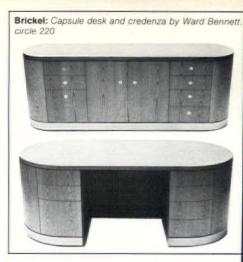


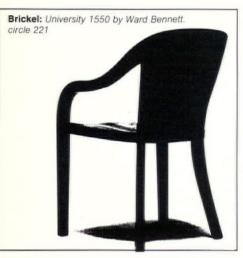


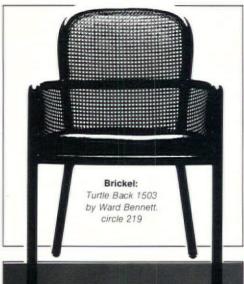


B&B America: Eletto by Paolo Piva.

circle 218

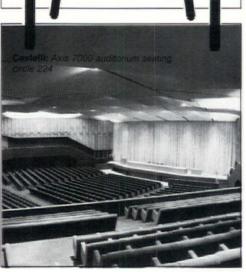






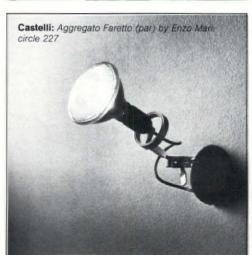




















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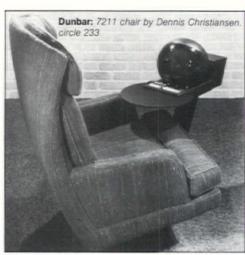
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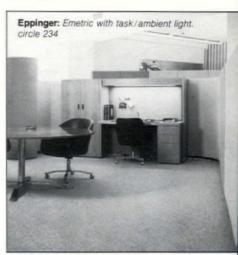


Cumberland/Orsenigo: Floating cocktall table 5293. circle 230



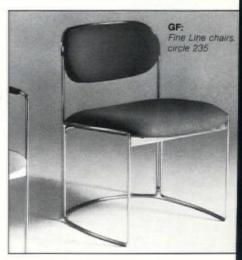




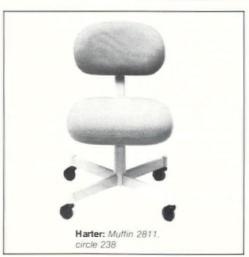


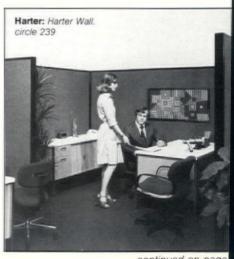












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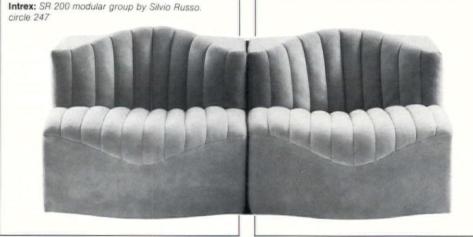




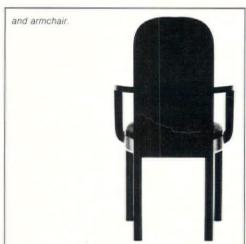


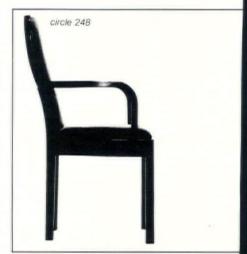






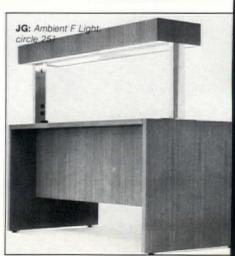






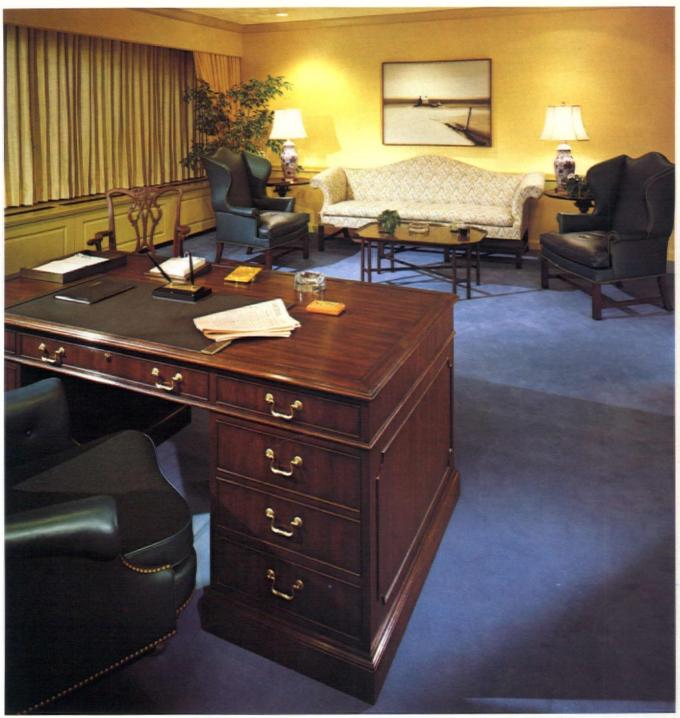






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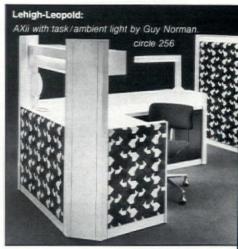
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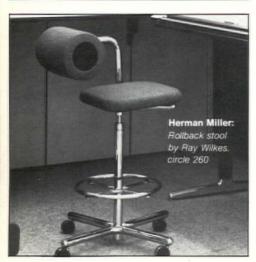


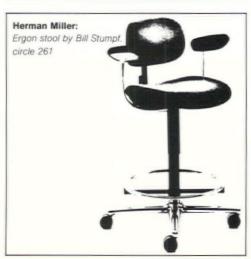


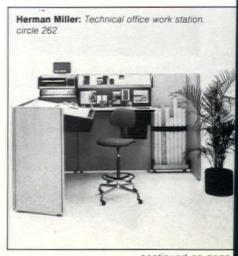












VECTA CONTRACT "/ Design Originals



Pace: Condor by Piero Ranzani.





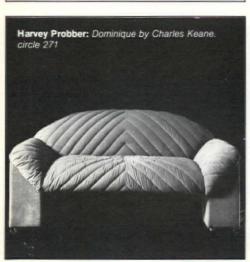


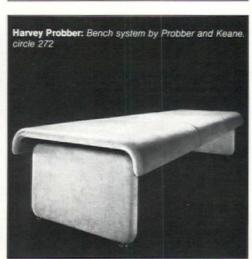


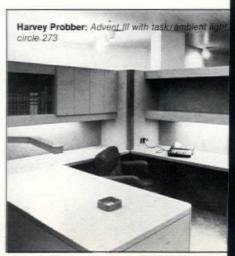












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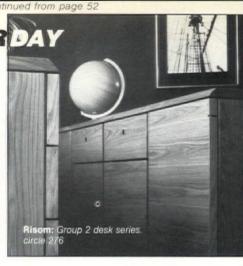


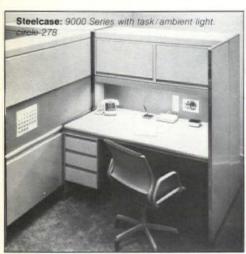


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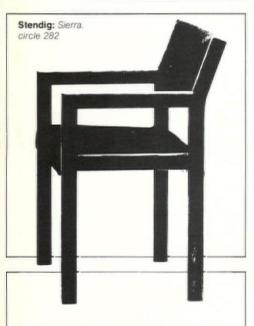






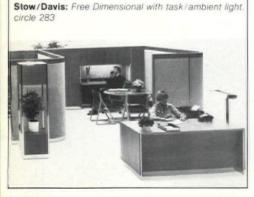




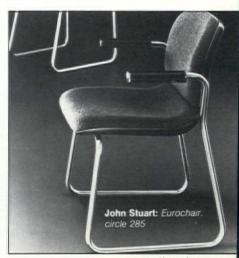












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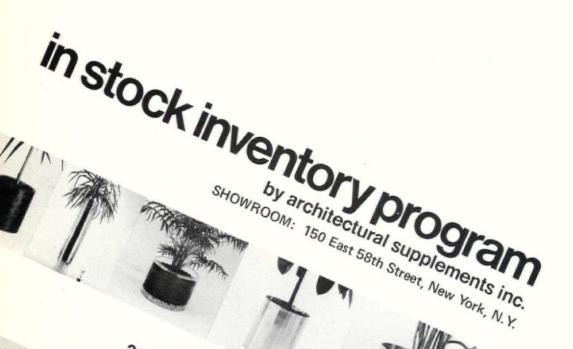
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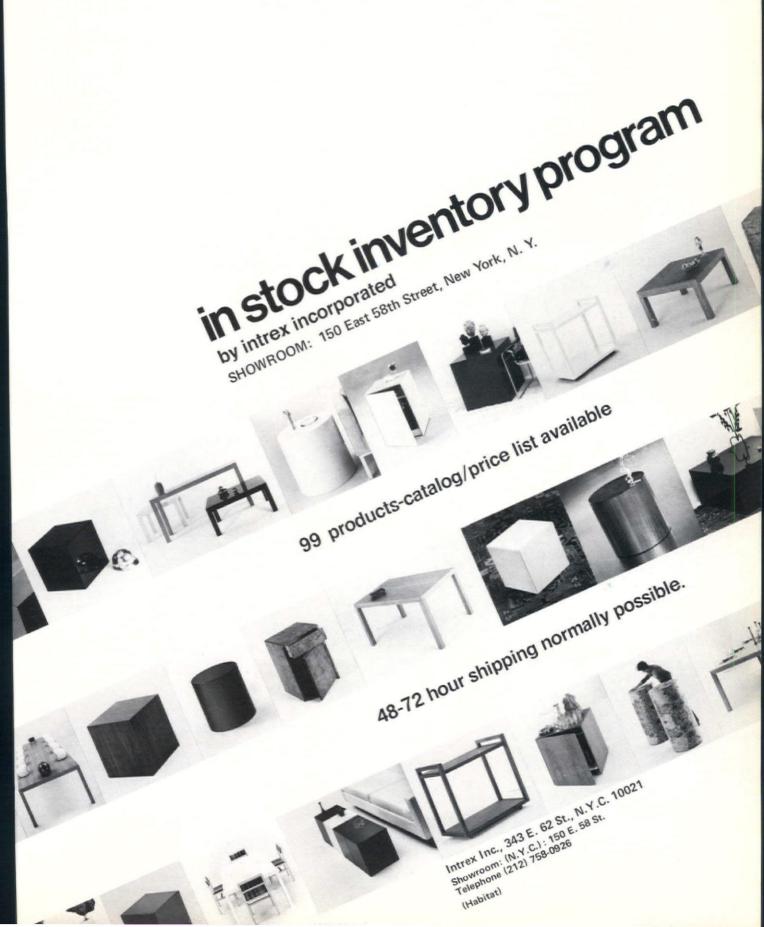
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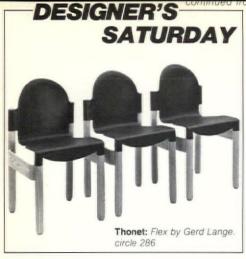


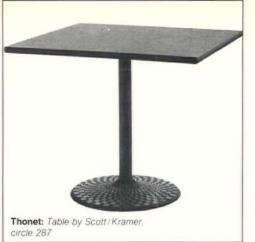
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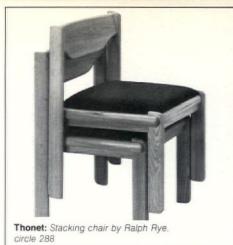


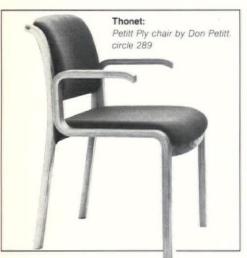
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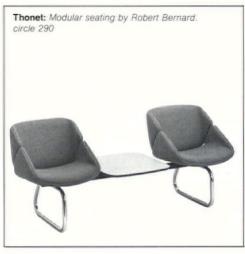






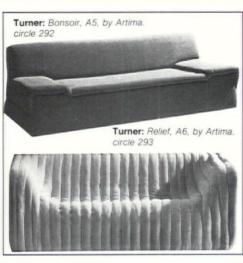


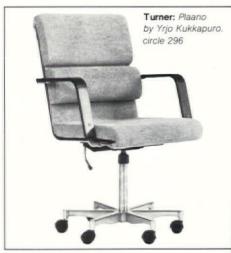


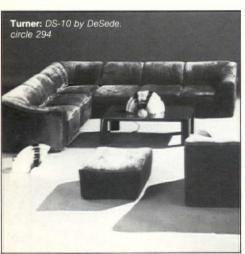


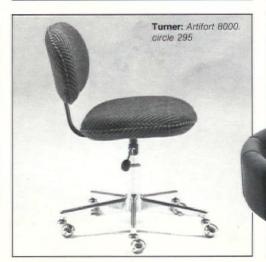














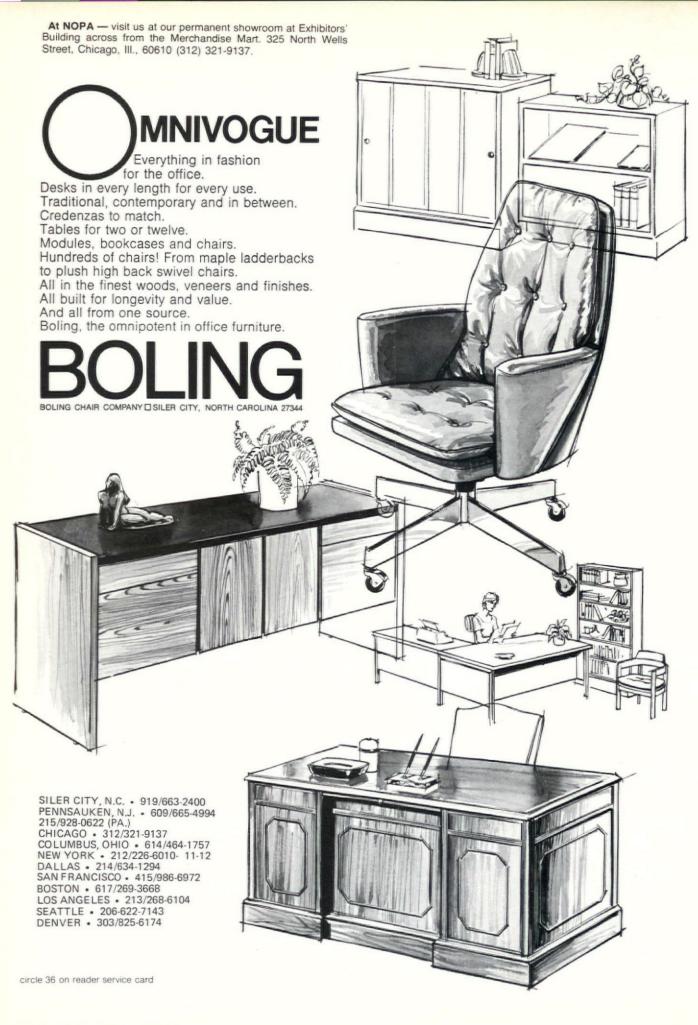


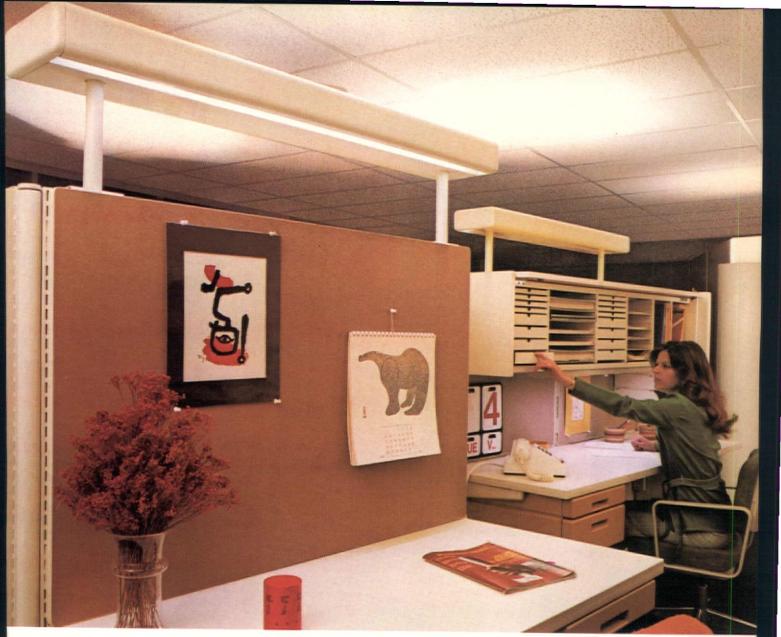
International Contract Furnishings Inc. 145 E. 57th St., New York, N.Y. 10022 Telephone: (212) PLaza 2-5870 Cable: Confurn NY/Telex 236073 OMK Indoor/Outdoor Stack Chair Design: Rodney Kinsman

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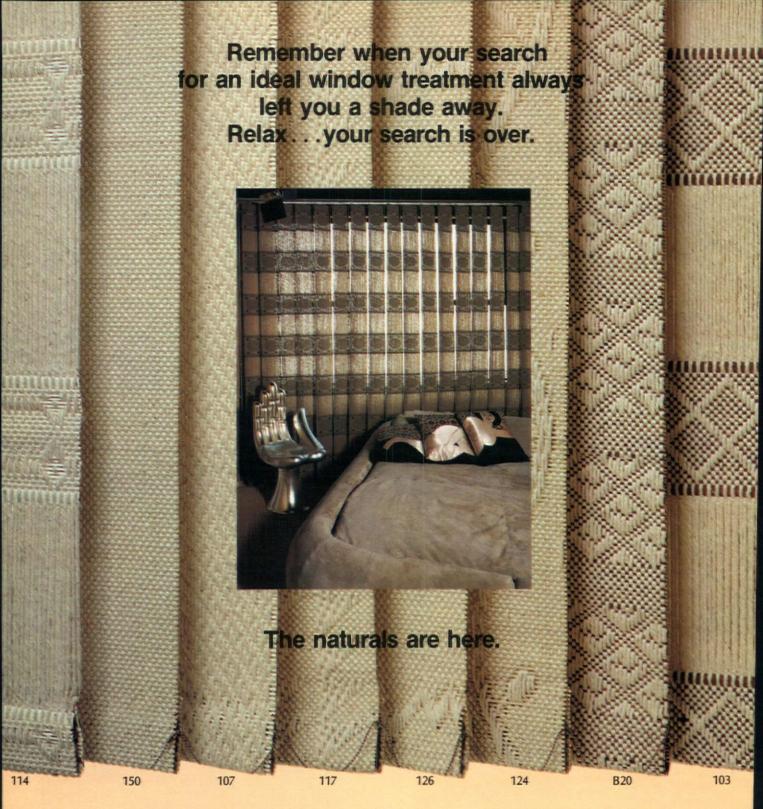
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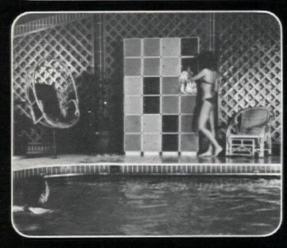
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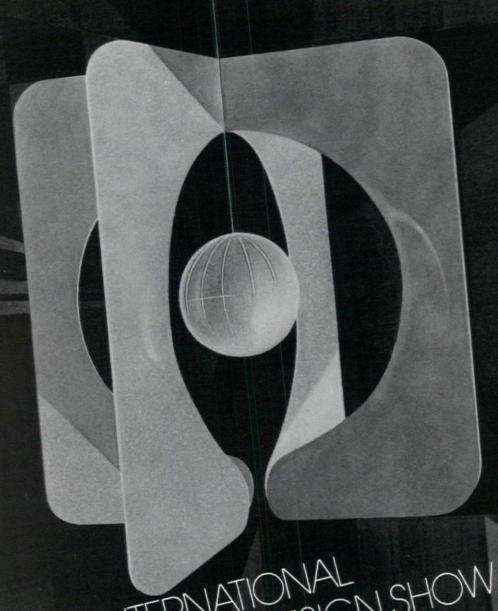
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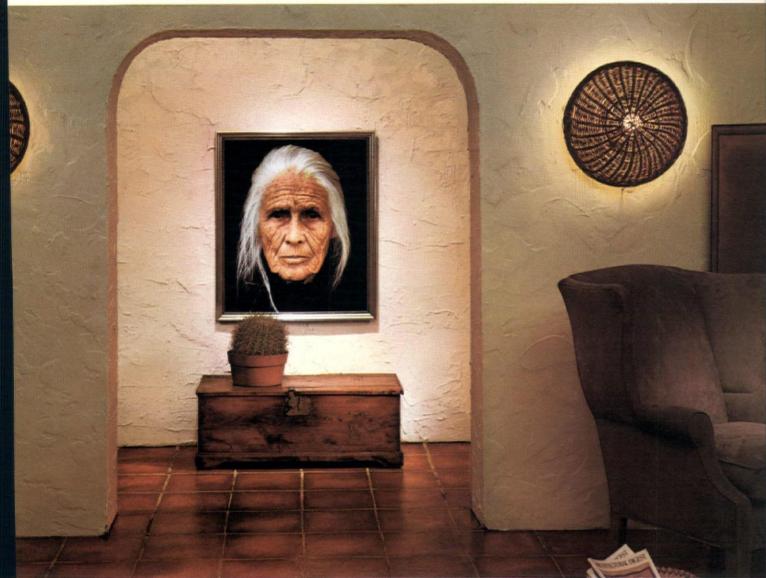
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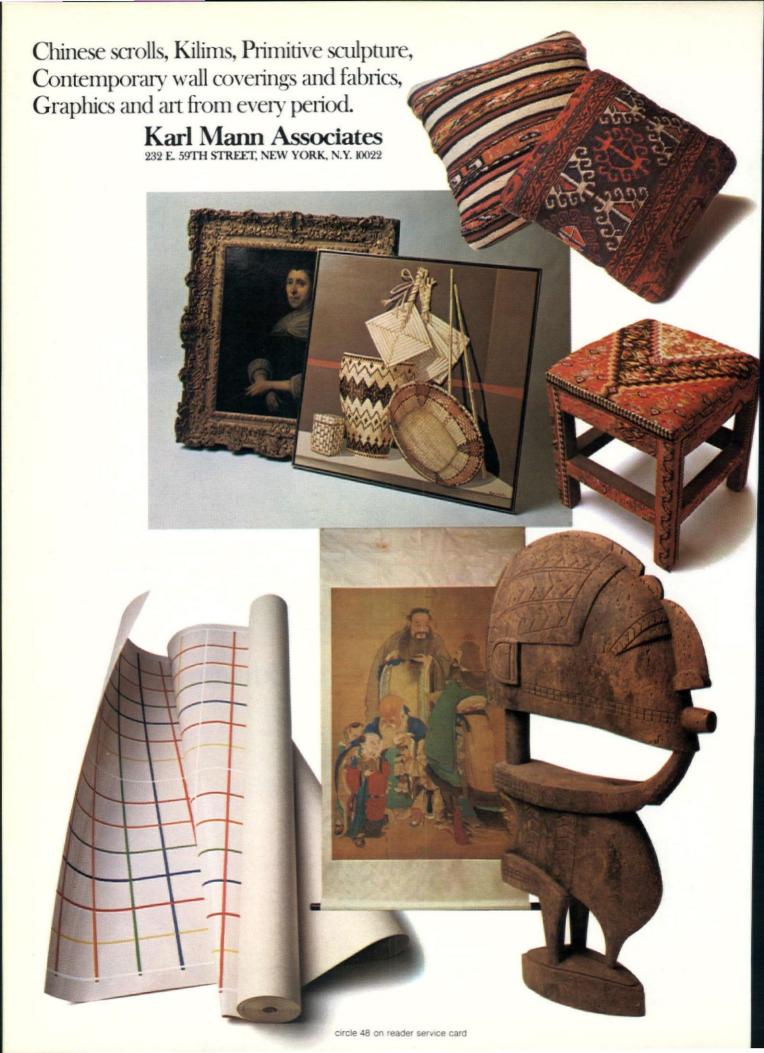
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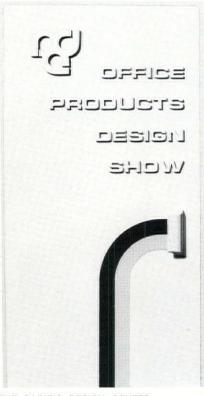
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CONFERENCE SCHEDULE

MON/OCT 24/10am
Planning Disciplines for
Corporate Communications

MON/OCT 24/2pm Inter-Disciplinary Planning for People, Records and Space

MON/OCT 24/4pm Licensing is in the Legislature... Are YOU Ready?

TUES/OCT 25/10am
Future Directions of
the Office Environment

TUES/OCT 25/2pm
The Effect of Office
Furnishings on the Open Plan
Acoustic Design

AWARDS

and "The Party"

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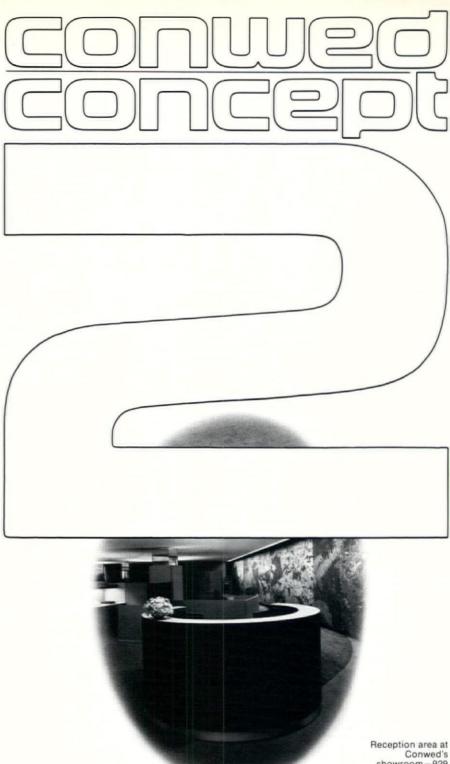












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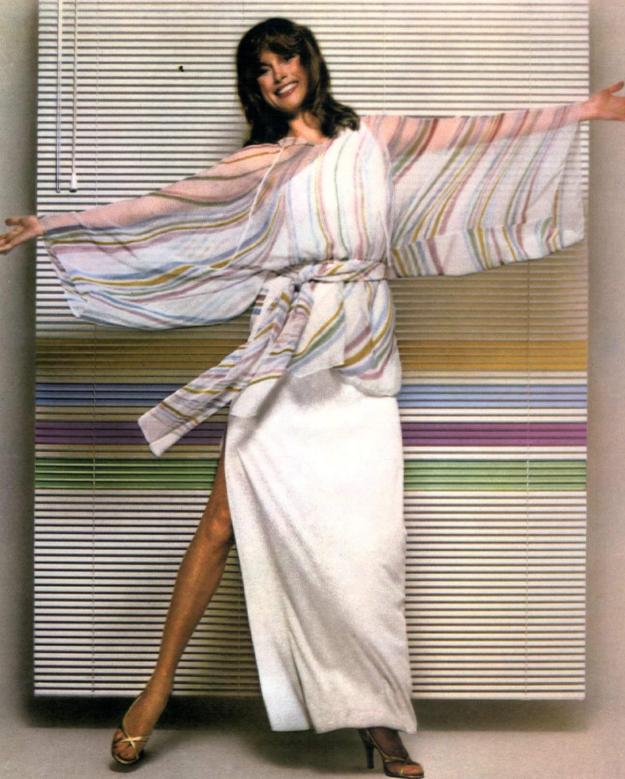
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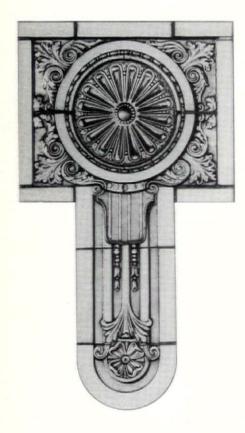




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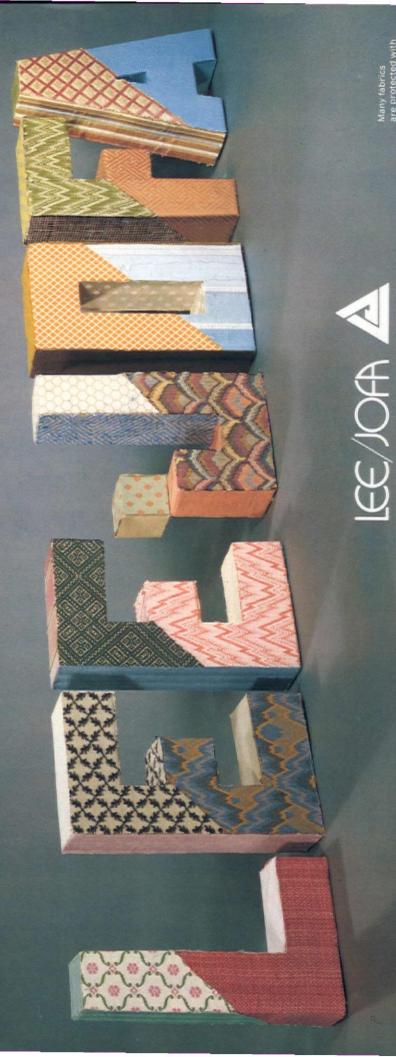
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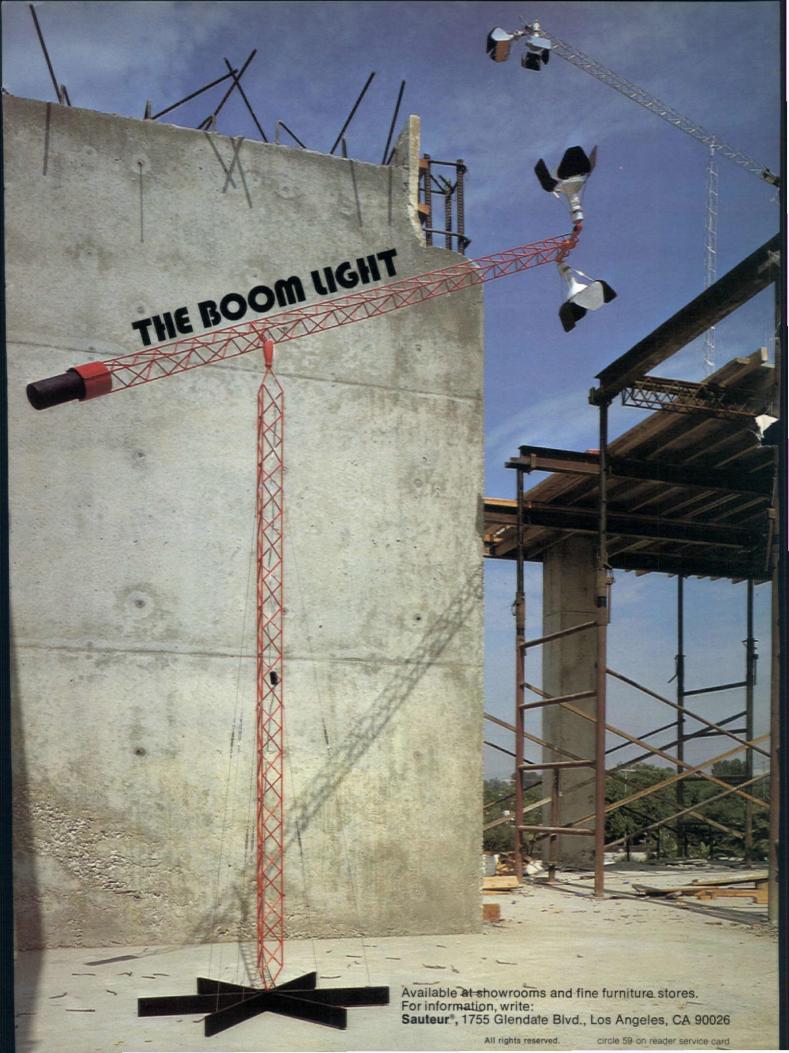
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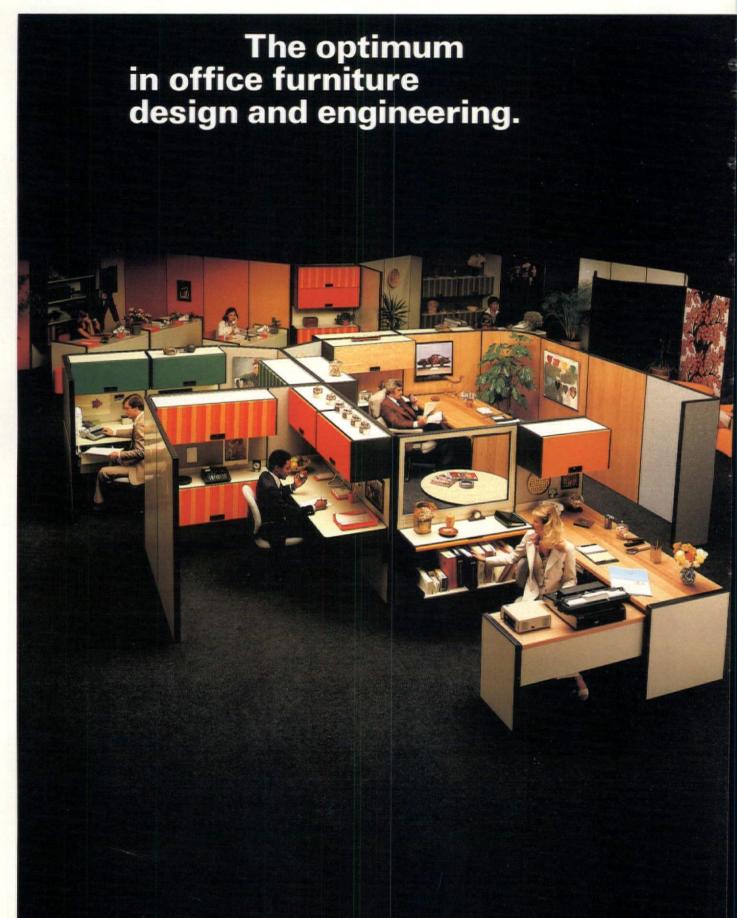
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- SESSION 1, Wednesday, Nov. 2, 9:00-10:30 am: The Government Thrust—"Carter's Energy Program and The Building Team"
- SESSION 2, Wednesday, Nov. 2, 10:30-Noon: Solar Energy—"A Building Team Evaluation of Projects in Place"
- SESSION 2A, Wednesday, Nov. 2, 10:30-Noon: Profit Opportunities in the Cities
- SESSION 3, Thursday, Nov. 3, 9:00-10:30 am: The Challenge of Design for Energy Efficient Building
- SESSION 4, Thursday, Nov. 3, 10:30-Noon: Energy Retrofitting—A Golden Opportunity
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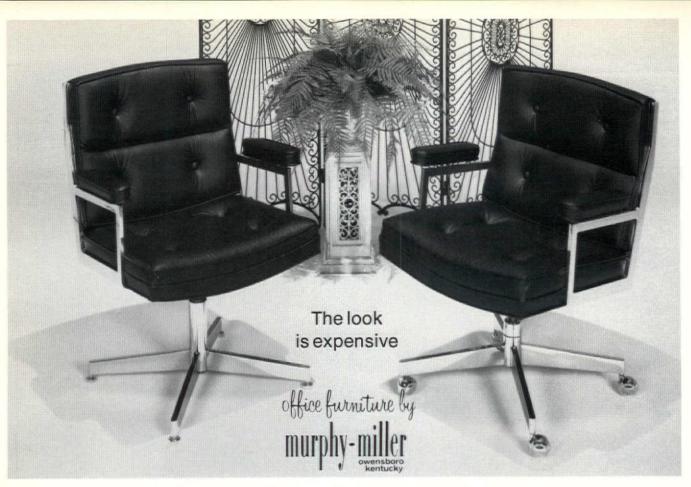
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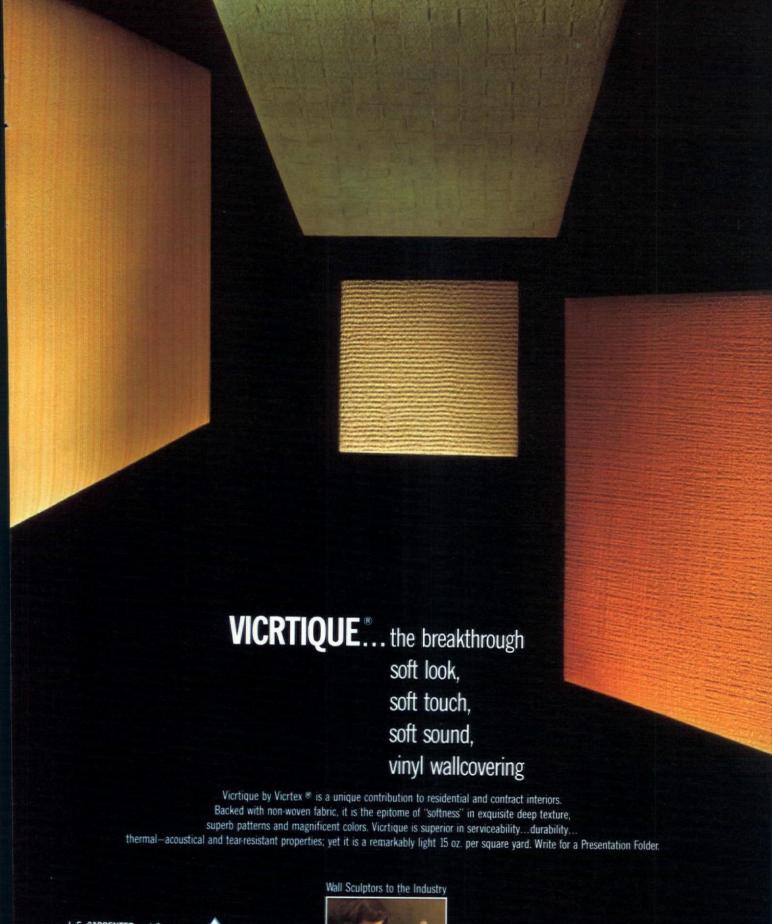




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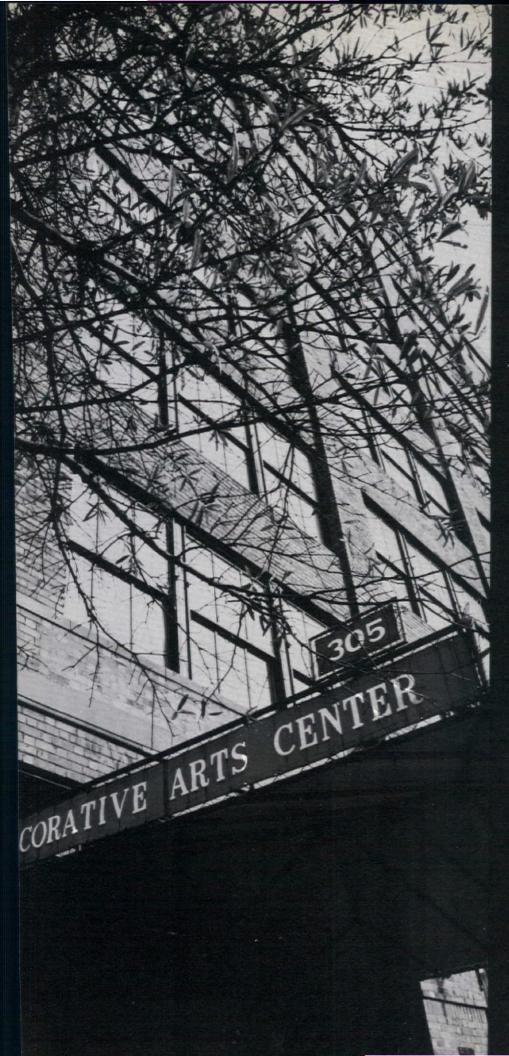
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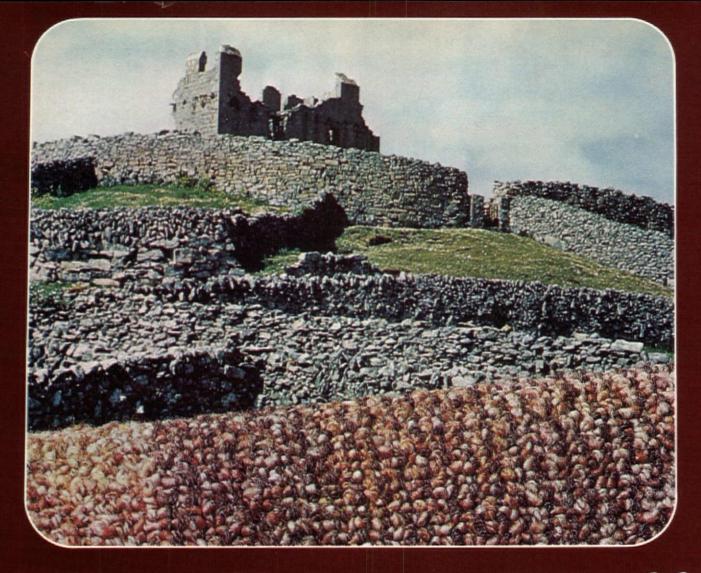
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EDITORIAL 9/77

hree people who deserve a salute for their very different contributions to the field died during the third week in July. All three had won the affection as well as the respect of their fellow professionals, and their work—in the support of professionalism and in the establishment of public and corporate design awareness—produced accomplishments without which our own work today would be much more difficult.

Eliot Noves was 66 when he died. He had been active, as usual, just a few days earlier at the International Design Conference in Aspen, a group of which he had been president from 1965 to 1970. He was the first head of the department of industrial design at New York's Museum of Modern Art and initiated there the influential Organic Design and Home Furnishings competitions: he was an innovator of new construction techniques, such as balloon-supported concrete "bubble houses"; he was a prize-winning architect, an avid amateur flier, a watercolorist, and an archaeologist

But Noyes' greatest accomplishment was in leading giant corporations to good design. His industrial designs, such as IBM typewriters and cylindrical gas pumps for Mobil, were admirable in themselves, but Noyes also had a rare infectious vision which, to the benefit of us all, he managed to impress upon such corporate clients as Westinghouse, Mobil, and IBM: the vision, simply, that good design matters.

STANLEY ABERCROMBIE

Few designers under fifty are likely to have heard of Mary McDermott Roche, who was only slightly older than Eliot Noyes when she died in New York, Although she carried on an active editorial career, until her retirement in 1971, as managing editor of House & Garden, and before that as managing editor of Charm, as a freelance writer, and as news editor of House Beautiful, her pivotal work was done between 1944 and 1949, when she was home editor of The New York Times

A graduate of Bryn Mawr College, Mrs. Roche joined the Times decades before it had an architectural editor or any regular coverage of interior design. As home editor, she was assigned to present house or apartment interiors in a Sunday Magazine spread consisting of two facing columns flanked by advertisements, and to report on home furnishings and department store room settings on the Women's Page of the daily. Almost immediately she began to explore not only the stores but the industryintroducing readers of the Women's Page to the designers as well as the lines shown at the Chicago and Grand Rapids furniture markets (the action was not yet at High Point), and informing them that there was such a thing as merchandise available only through professional interior designers. This when most newspapers concentrated on "how to" do interiors without a professional

Even more important were the interiors she presented in the Times Sunday Magazine: nothing less than the works of such architects and designers as Marcel Breuer, Walter Gropius, Philip Johnson, Frank Lloyd Wright, Charles Eames, George Nelson, Ward Bennett, and other leaders of the modern movement. Her self-imposed task entailed not only the education of the Times' readers but of its editorial hierarchy, and by the time she left, they were ready for the enormously expanded and diversified coverage of all the environmental arts which have appeared under the bylines of Ada Louise Huxtable, Paul Goldberger, Rita Reif, Norma Skurka, and many moreand for the Times' influence on our newspapers nationwide.

L. Raymond Toucher, FAID rather avoided the spotlight during the last thirty years of his career, when he headed his own firm in New York, though in earlier years, at B. Altman & Company, he redecorated several rooms in the White House and worked on the restoration of Gracie Mansion. What is significant about his career is that he chose to support the cause of professionalism in the field. At an age when he might have been expected to opt for the status quo, he provided unfailing though quiet cooperation with the movements which have produced a consolidated ASID, FIDER, and NCIDO. The presence of this alert. inquisitive, and open-minded Fellow of the ASID was so taken for granted that when he was missed at the latest National ASID Conference just before his death, everyone was astonished to learn his age-82. He remained young to the end. **OLGA GUEFT**



THE FIRM

MARCEL BREUER

The career of Marcel Breuer stands as one of the most remarkable in modern architecture, and the one most powerfully influential on interior design. Breuer celebrated his 75th birthday this past June and rece. :ly retired from active daily participation in the work of his firm.

His career began early, and it was brilliant from the beginning. He was born in Pecs, Hungary, in 1902. In 1920 he enrolled as a student in the Bauhaus, which Gropius had begun to organize the year before. By 1924, Breuer was no longer a student but a master of the school and director of its carpentry shop; by 1925 he had produced the first tubular steel furniture and had begun important work with standardized, modular cabinetwork. Twenty-three years old, he was already a dominant

creative force in modern de-

The development of his career in the subsequent half century is well known. (Peter Blake's 1949 book for the Museum of Modern Art is the most authoritative documentation of Breuer's work to that date.) A full repetition of the story here is impossible and, in any case, unnecessary. What we intend is rather a visual celebration of a small part of the interior design vocabulary which Breuer's creativity has offered. Some of what we show has not often been seen before: much of it is among the most familar and most admired aspects of modern design; all of it is part of a body of work of the greatest integrity, sensitivity, and vigor. There is no end in sight for its validity.

STANLEY ABERCROMBIE

A key Breuer creation is the firm of Marcel Breuer and Associates. It is a highly efficient amalgamation of design and administrative talents, of differing but balanced abilities and personalities. At its beginning a hierarchical organization with Breuer at its head and with four subordinate associates. the firm was reorganized in 1964 into an equal partnership of five. Since Breuer's retirement, the remaining four (and a newly appointed fifth partner) have continued the partnership with undiminished dedication to the design philosophy which they helped form. The partners are, alphabetically

HERBERT BECKARD, a member of the Breuer firm since 1952 when he offered his services as an admiring (and, for a short while, unpaid) apprentice. In 1959 and 1960 he directed a Caracas branch of the firm and served as a design critic at the Universidad Central de Venezuela. Beckhard has been copartner with Breuer for many of the firm's buildings, including the H.U.D. and H.E.W. headquarters buildings in Washington and the extraordinary St. Francis de Sales church in Muskegon, Michigan. He is currently at work on an expansion of the IBM complex in Boca Raton, Florida, and on a federal office building and courthouse in Columbia, S.C.

ROBERT F. GATJE, the immediate past president of the AIA's New York chapter. The projects for which he has been co-partner with Breuer include Flaine, a complete new resort community still under construction in the French Alps, the IBM Research Center, La Gaude, France, and the Baldegg Convent, Lucerne. Switzerland. In addition to Flaine. his current work includes a headquarters complex for Sofinco-Le

Greek-born TICIAN PAPACHRIS-TOU, who came to the firm in 1965 after a successful independent practice in Colorado. He has taught at both the University





Smith



the firm's mideast office in Tehran for a year and is in charge of current work on the Sadat City master plan and a new luxury hotel in HAMILTON P. SMITH, Breuer's co-partner for some of Marcel Breuer and Associates' most

Henin, a French bank.

chitectes/Urbanistes.

The newest partner of the

Breuer firm, MARIO JOSSA. Born

in Rome, Italy, he was educated

in Milan and Washington, D.C. He

is both a registered architect in

New York and a member of the

Royal Institute of British Archi-

tects. Since 1966 he has been liv-

ing in Paris where he directs the

firm's European office, "MBA, Ar-

of Colorado and Columbia Uni-

versity, and is the author of the

1970 book, Marcel Breuer: New

Buildings and Projects. His work in the Breuer firm includes the

Nassau (New York) State School

for the Retarded and the 5000-

student Campus High School in

Boston. In addition, he directed

prestigious commissions, including New York's Whitney Museum and St. Jonn's Abbey and University, Collegeville, Minnesota, His current projects include a huge power plant and visitors' center at Grand Coulee Dam (under construction), a public library for Atlanta, the Heckscher Museum on Long Island, and a food market

Another key member of the Breuer firm is JANE YU, a registered architect in New York and a member of the AIA. She joined Breuer's staff in 1965, and for the past several years she has directed the interior design work of Marcel Breuer and Associates.

for the municipality of Kuwait.







All photographs courtesy Marcel Breuer and Associates unless otherwise noted

FORMS

Breuer's invention of a whole formal vocabulary—used for entire buildings as well as for details of cabinetwork—has provided a wealth of ideas from which designers may borrow. Sometimes complex (as in the library "tree" column at right), sometimes pared to the most elemental (as in the granite bench on the opposite page), Breuer's forms are invariably expressive and appropriate. It is this manipulation of three-dimensional shapes that is the foundation of Breuer's poetry.





At the top of this column, a granite baptismal font at St. John's Abbey, Collegeville, Minnesota (Breuer with Hamilton Smith). Above, a circular conference niche at the Van Leer office building, Amstelveen, The Netherlands, is faced with teak strips outside, acoustically padded inside. Right, above, pinwheels of wooden study carrels at the Clarksburg, West Virginia, Public Library (with Hamilton Smith the partner in charge); center, a poured-in-place concrete fireplace in a lounge at the Flaine ski resort (Breuer with Robert Gatje); right, above, the choir loft of the Baldegg convent near Lucerne, Switzerland (with Robert Gatje); and, right, the library of St. John's University, Collegeville, Minnesota (with Hamilton Smith), its upper reading room dominated by a giant tree-like column spreading roof supports from a central point. On both upper and lower levels of the reading room are upholstered versions of Breuer cantilevered chairs and custom-designed reading tables with built-in lighting.

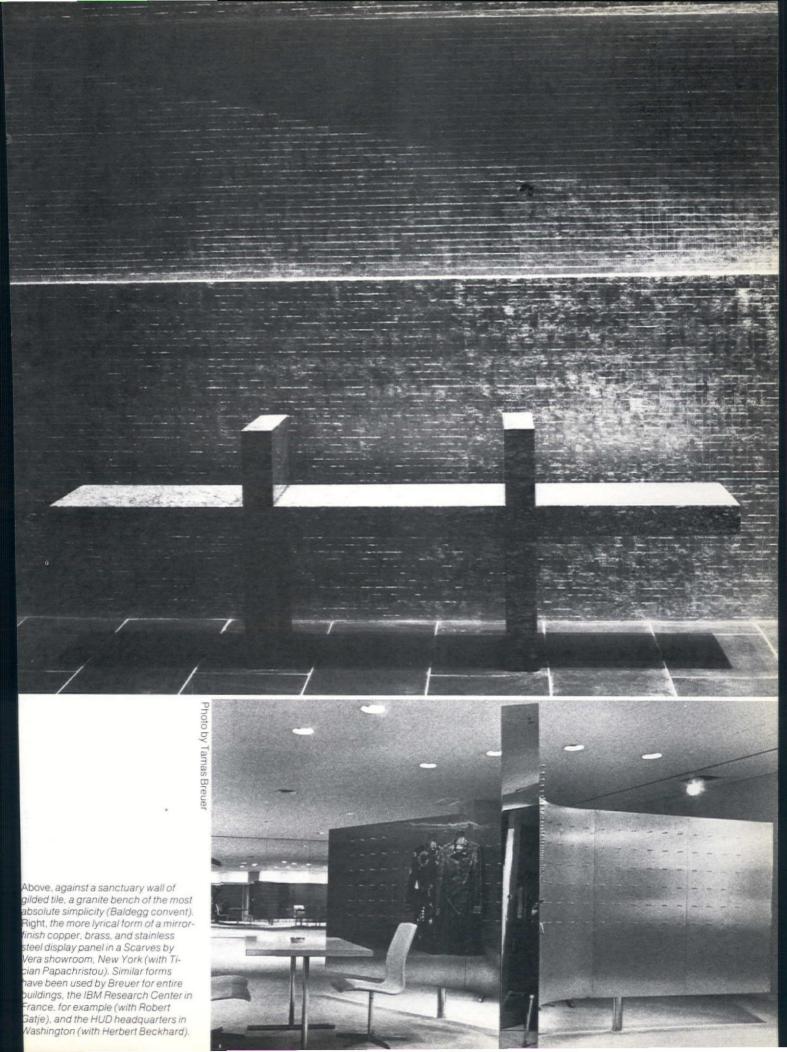








100 CONTRACT INTERIORS SEP 77

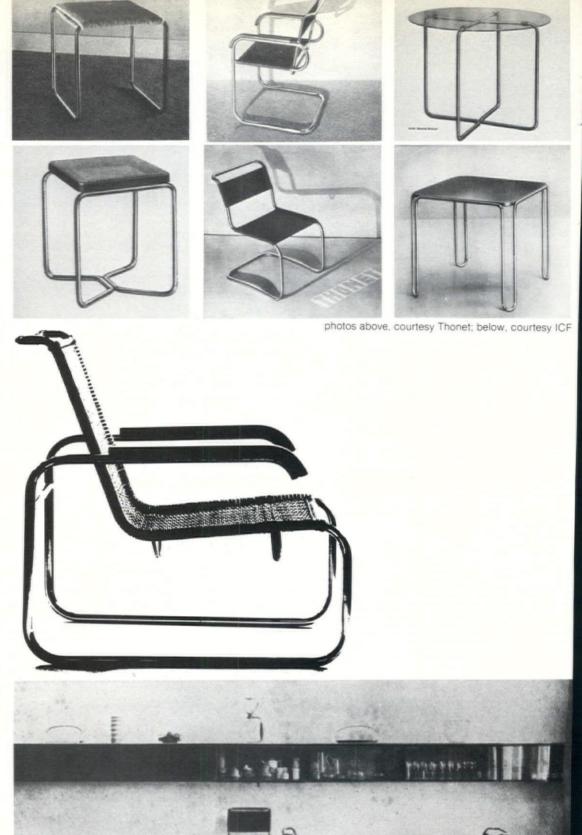


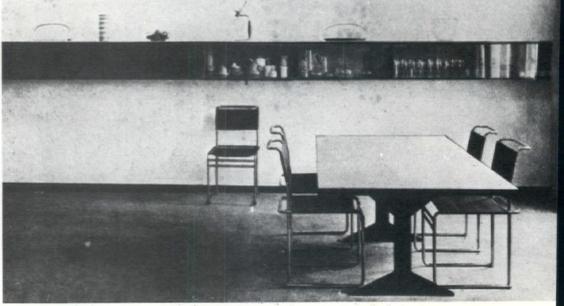
MARCEL BREUER FURNITURE

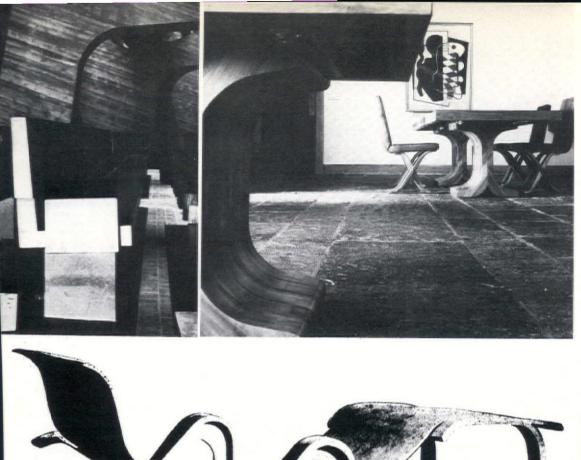
Breuer's influence on interiors has perhaps been greatest through his brilliant furniture designs. They have been not only innovative but also the most definitive of their type-not only the first but also the best and most beautiful. In the Bauhaus workshop in 1925 he invented the tubular steel chair, and three years later he began to support the seats and backs of chairs on springy cantilevers. "For the first time," Edgar Kaufmann, jr. wrote of such chairs (INTERIORS, Feb., 1947), "a chair frame contributed actively to the comfort of the user."

Experiments with bent and laminated wood followed, again capitalizing on the materials' resiliency. The refinement of cabinetwork has never ceased to be an important concern of the Breuer office, and Breuer himself is at present on retainer as a designer-consultant for Knoll.

Top right, six pages from a Thonet catalog dated 1930. The catalog showed three dozen Breuer designs, including versions of the more familiar 1925 and 1928 chairs. Right, the Breuer lounge chair also designed in 1928 and now available at ICF. ICF also carries leather and ponyskin versions with beech armrests, and Knoll has introduced an upholstered version recently updated by Breuer. Below, the dining room of the Piscator apartment in Berlin, a Breuer interior of 1926. A sleek band of modular cabinets, some with sliding glass doors, some with solid fronts, is wall-hung. Tubular steel chairs have seats and backs of stretched fabric.

















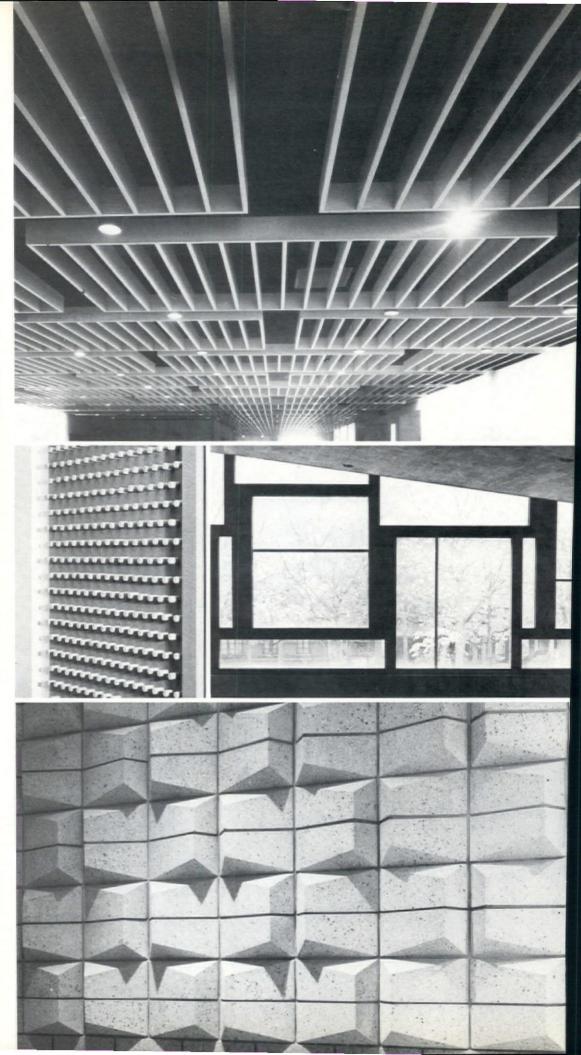


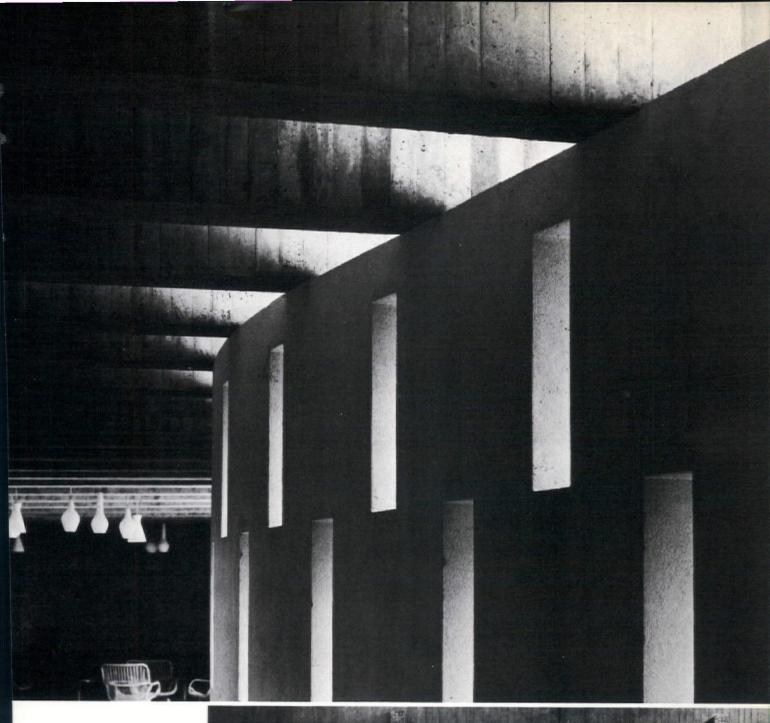
Top left, a robust wooden pew matches in strength the masonry forms around it (St. John's Abbey, with Hamilton Smith). Top center, some 1967 furniture designs in laminated wood (Koerfer house, Moscia, Switzerland; with Herbert Beckhard). Center of page, seen without its usual upholstered padding, Breuer's 1935 chaise longue of laminated wood. Left, the "Canaan" desk with cantilevered storage elements; the chair at the desk is, of course, the famous cantilevered design of 1928; versions of the chair are available now from Knoll, Thonet, Stendig, and others. In this column, top to bottom, a five-legged table designed in the Bauhaus carpentry shop, 1921; the classic chair of 1925, the world's first tubular steel furniture design (now available through Thonet, Knoll, and Stendig); modular cabinetwork of 1925; seating by Heywood-Wakefield designed by Breuer (with Hamilton Smith and Herbert Beckhard) for a 1955 railway car.

MARCEL BREUER PATTERN AND TEXTURES

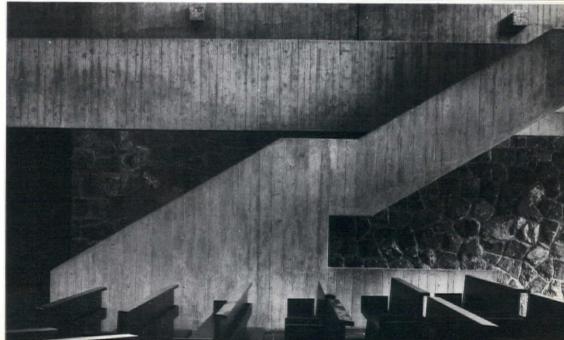
Unlike some of his fellow pioneers, who sought an architecture of smooth, white planes, Breuer seems to have shown even in his earliest work a love of natural materials and an instinct for the delights of varied textures and plays of light and shadow.

Right, an array of corks adds a whimsical touch to a wall in Breuer's 1952 showroom for Scarves by Vera. (An adjacent wall was covered with a photo mural by Herbert Matter.) Top right, a ceiling pattern in the Murray Lincoln Campus Center, University of Massachusetts, Amherst (1970, with Herbert Beckhard). Middle right, window pattern of the 1953 UNESCO headquarters in Paris (a collaboration with Bernard Zehrfuss and Pier Luigi Nervi). Right, precast masonry units are sound control aids in the auditorium of the Becton Engineering and Applied Science Center, Yale University (1970, with Hamilton Smith).





Above, another pattern from UNESCO, this at the connecting link between conference hall and secretariat; staggered openings in the wall at right are typical of Breuer patterning. Right, the juxtaposition of two textures favorite to Breuer: rough field-stone walls and poured concrete, its surface striped with the marks of the wooden form boards which contained it (chapel of the Baldegg Convent, Lucerne, Switzerland, with Robert Gatje).



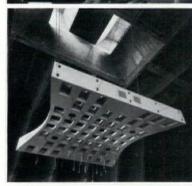
MARCEL BREUER LIGHTING

Interior space is either enhanced or destroyed by the critical element of lighting. In Breuer's work lighting has always been the subject of careful attention, each space receiving its appropriate—and often unique—solution.

A few solutions illustrated here: right, top to bottom: the suspended concrete ceiling grid of New York's Whitney Museum (with Hamilton Smith) provides soft indirect light to the ceiling above and tracks for movable spots, also serves as a support for movable partitions; in Rotterdam's de Bijenkorf department store of 1957, a ceiling integrates air conditioning, incandescent and fluorescent lighting; in St. John's Abbey Church, suspended under a ceiling light baffle, a sculptural baldaquin containing lights focused on the altar below; tiny vigil lamps suspended from the baldaquin add glitter for special ceremonies; in the canteen of Holland's Van Leer building, 1958, exposed fixtures used decoratively. Far right, top to bottom, in the lobby of the Whitney Museum, 370 exposed lamps in individual shallow domes establish the visible ceiling plane; in St. John's Abbey, a stair from atrium to crypt level; lighting dramatizes the heavy wall texture of a lecture hall at Mary College, Bismarck, North Dakota (with Hamilton Smith and Tician Papachristou).

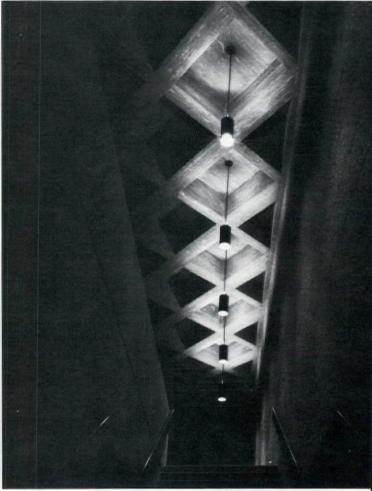












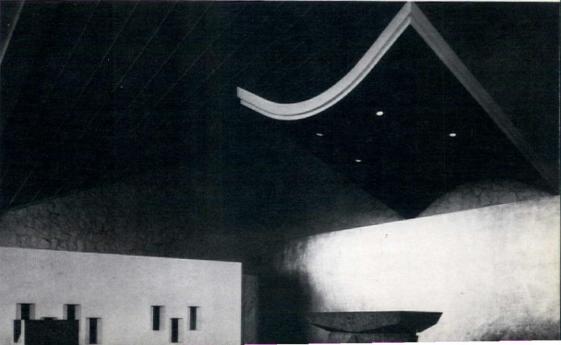


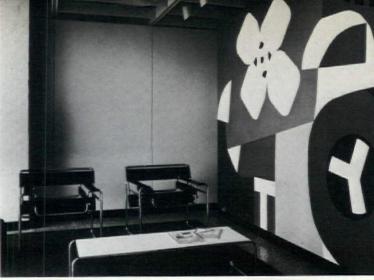
MARCEL BREUER SPACE

Although Breuer's interior spaces are generally simple and straightforward in their basic shape, some of them—particularly the large lecture and concert halls and places of worship—have been given strikingly original shapes; some are among the most moving, eloquent spaces in all modern architecture.

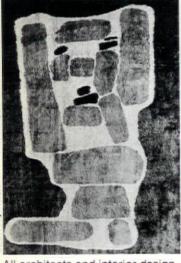
Perhaps most powerful of all the Breuer firm's interior spaces is that of the St. Francis de Sales church in Muskegon, Michigan, above, (with Herbert Beckhard), its side walls twisted into hyperbolic paraboloids focusing on the altar, its front wall of folded concrete tipped forward, all its surfaces working actively together in a magnificent architectural drama. Below, similarly warped surfaces are combined in a quieter and quite different manner in Breuer's Annunciation Priory, Bismarck, North Dakota (with Hamilton Smith); the baldaquin, cantilevered from a fieldstone wall above a gold-leafed reredos screen, is curved in a direction opposite to that of the ceiling. The altar and lectern are granite, the floor black brick.





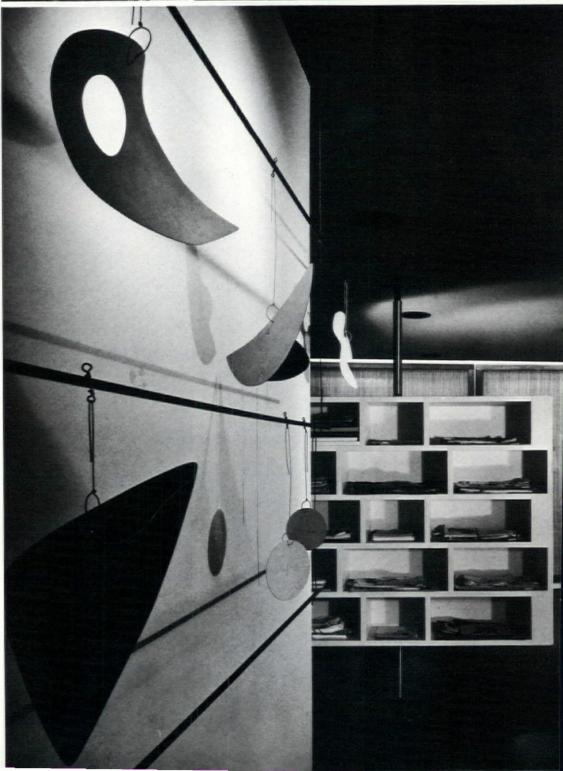


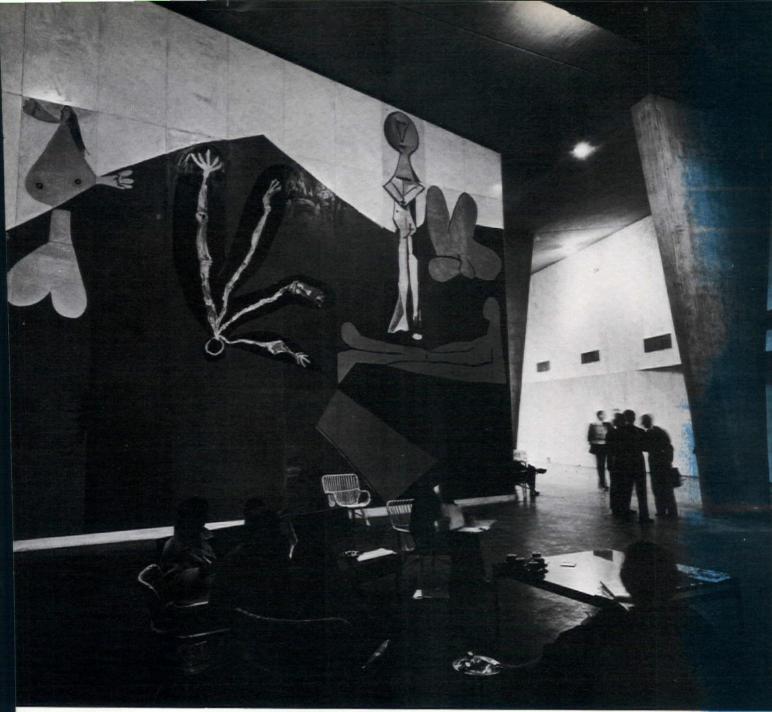
MARCEL BREUER THE USE OF ART



All architects and interior designers are artists, but Breuer's care for art has been exceptionally deep and specific. Before going to the Bauhaus, he studied sculpture for a short while at Vienna's Art Academy, and at the Bauhaus, of course, he was a daily intimate of the experimental work of Klee, Kandinsky, Moholy-Nagy, Feininger and Albers.

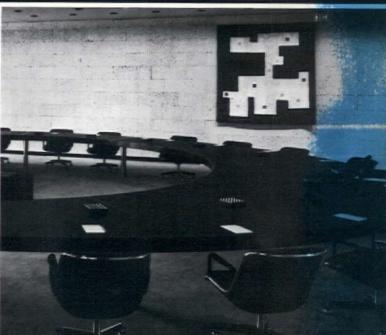
Breuer's work includes a number of buildings designed specifically for art collections, and even some actual installations (including a show of his own work at the Metropolitan Museum of Art); but in many other cases as well, art works have been planned as important and integral parts of the basic design-an 82-ft.-high Naum Gabo sculpture at the de Bijenkorf store in Rotterdam, for example, or an Adolph Gottlieb mural at Sarah Lawrence, or, most recently, a large Jan Yoors tapestry at Washington's new Health Education and Welfare headquarters (Herbert Beckhard). Breuer's more personal touch is also present in many interiors in the form of his own tapestry designs (available through Modern Master Tapestries, 11 E. 57th St., N.Y. 10022).





Opposite page, far left, Breuer's own seven-ft.-high tapestry "Blue Eyes," available from Modern Master Tapestries. Top left, "Balance," a Breuer rug design used as a wall hanging in a New York office for Scarves by Vera (with Tician Papachristou; also from Modern Master). Top right, beyond his 1925 chairs, Breuer used an Ivan Chermayeff mural in the lobby of the Torin manufacturing plant, Nivelles, Belgium (with Hamilton Smith). Below, a Calder mobile in a Los Angeles showroom for Scarves by Vera (with Herbert Beckhard). On this page, top, a Picasso mural in UNESCO headruarters, Paris. Right, Bauhaus friend Alexander ("Xanti") Schawinsky at vork in the first of three Breuer houses or Rufus Stillman. Far right, Breuer's 'Scarlet'' (Modern Master) installed n the conference room of the Amerian Press Institute, Reston, Va. (with lamilton Smith).









ive New York realtors their way, and "McKim. Mead & White Slept Here" would be chiseled on every prewar building facade. Though it really doesn't matter for buildings like 80 W. 40th St. The occupants of this Beaux Arts structure on the periphery of Bryant Park and the city's famous Garment District have taken up the cause of its delightfully idiosyncratic interiors, transforming many into unique contemporary designs that deftly incorporate the building's venerable old forms. Interior designs by Alice Blaine, Martin Greene, Bill Polito, and Carmelo Pomodoro are featured here.

Opening its doors as the "Beaux Arts Apartments" in 1876, 80 W. 40th St. has enjoyed a busy if checkered career. Gracious duplex and triplex apartments, a business address for ladies of easy virtue, photographers' studios, sound recording labs, and now, studios for designers of apparel and fabric: they have all passed through at some time. It is the latter group that elevated the building to its

resplendent new state.

Four years ago, the fashion house of Jonathan Logan was persuaded to move in and ultimately possess three floors. These interiors were occupied in a strictly utilitarian spirit by the irm's designers. Then came a crop of "hot" young designers ike Alice Blaine, whose bold inteior design for her penthouse howroom/workroom/office set a fast, stylish pace. Says David Vilshin, secretary-treasurer of outton & Towne, realtors, and nanager of 80 W. 40th. St., "The uilding has been radically transormed. These designers invest in



BLAINE/GREENE/ POLITO/ POMODORO 80W40, **NEW YORK, N.Y.**

their interior designs, and we support them with new elevators, sprinklers, code compliance, and renovation." He is obviously proud of the building.

Alice Blaine: ALICE BLAINE Visitors to the "Greenhouse" on the top floor find themselves in an aviary designed by Alice Blaine to accommodate her growing fashion business. This tour de force makes brilliant use of natural light, two-story elevations, indoor plants, and extremely simple furnishings to produce an interior that manages to be spacious and intimate at the same time. And a far cry from what a sound recording lab left behind.

Most designers work in rat holes," Blaine says. "There was nothing here either when I arrived. No floor, no windows, no ceiling at all. Every surface was



painted black. It was pretty raw."

After demolition, Blaine opened the space with a skylight in the mansard roof, windows along the wall facing Bryant Park. a large mirror screen in the bay facing the windows, and white paint everywhere. A loft to one end of the space was converted from a former control room to a workroom. Plaster Grecian orders (including fluted piers with capitals and entablatures, moldings, and a frieze reproduced from the Parthenon) were lovingly restored. Plants were carefully chosen for appearance (as room dividers) and for ability to survive. Outdoor furniture (to seat buyers in four selling areas), slab sided desks with Kevi desk chairs (for administrative work), industrial lockers (to hold clothing for presentation), industrial lighting (to give general illumination and lower the ceiling to more human scale), and a custom mezzanine platform constructed from stock metal parts by numerous manufacturers (upon which sits Blaine's own office, below which are racks of clothes) complete the design.

"It's really a landscape," Blaine says. "Everything is kept mobile." A sensible idea for a company on the move.

Alice Blaine studio (pictured here) places simple furnishings in airy space.

Carmelo Pomodoro: STAN HERMAN STUDIO

Under the aegis of a Gothic style pendant vaulted ceiling and a balcony with friezes in the style of Luca della Robbia, Carmelo Pomodoro was quite content to clean and restore original plaster details, and then to create an interior of simple white furniture.

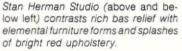
Imprints (right and below center) uses fabric to impart color and texture to

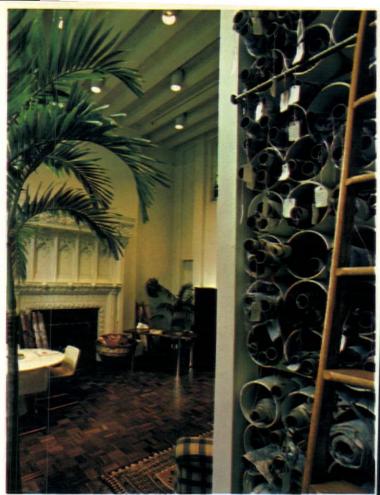


Breuer Cesca chairs, industrial lights, and an antique armoire for his employer, the fashion studio of Stan Herman. Although the space is relatively small, the floor plan seems more generous than it is due to a 45 degree grid. Wood floors and bright red upholstery warm austere white surfaces.



low left) contrasts rich bas relief with of bright red upholstery.





Martin Greene: IMPRINTS

A magnificent Gothic style fireplace is the focal point of the interior design by Martin Greene for Imprints, his fabric house. Strong contrast is provided by down lighting cylinders in the exposed beam ceiling, parquet flooring,



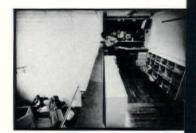
and nearly self effacing tables and chairs. Fabric in baskets, fabric in bolts against the walls, and fabric in rolls in a colorful fabric storage wall dominate this subdued arrangement, as they should.

Bill Polito: LIZ CLAIBORNE

Hovering over the center of the showroom floor at the showroom/workroom/office of Liz Claiborne by interior designer Bill Polito is (you guessed it) a pyramid. Polito knows what he's doing; having worked with clothing designer Liz Claiborne and her husband and business partner Art Ortenberg on previous occasions, Polito was well qualified to create a new, larger facility in the same building housing his earlier design for them. The result is an interior of charm, simplicity, and utility carried out to the smallest details.

"They made my work a pleasure," says Polito of his clients. "They had a good sense of how all their activities related that enabled us to work together efficiently. And Liz, being the great designer and colorist she is, recognized what she wanted at once.

Polito divided the space into



showroom, reception area, office and conference room, workroom and rest rooms, with the existing balcony level providing a natura separation of activities. Eac space has its own individual char acteristics of size, form, color and texture. The showroom re laxes with three casual seatin groups for buyers and a sweate center of a hardwood floor. A heavy duty Pirelli rubber tile floor and clean cut casework set off an existing staircase in the concise reception area. Office and conference room are appropriately carpeted and furnished with storage, work surfaces, and a fabric covered wall for tacking (the firm is fond of graphs).

About that pyramid. "It came early in the project," says Polito. "Liz wanted many activities in the center of the showroom, and the means for modeling, displaying, and storing clothing for three simultaneous presentations." The KD structure comes equipped with doors, hanging rods, mirrors, and casters. Besides roaming about the floor (or folding up for full showings to a packed house), allowing staff to pop in and out for quick changes and additional merchandise, and providing a neutral backdrop for presentations, the pyramid imparts an air of drama and monumentality to the room. Polito's pyramid is a living one

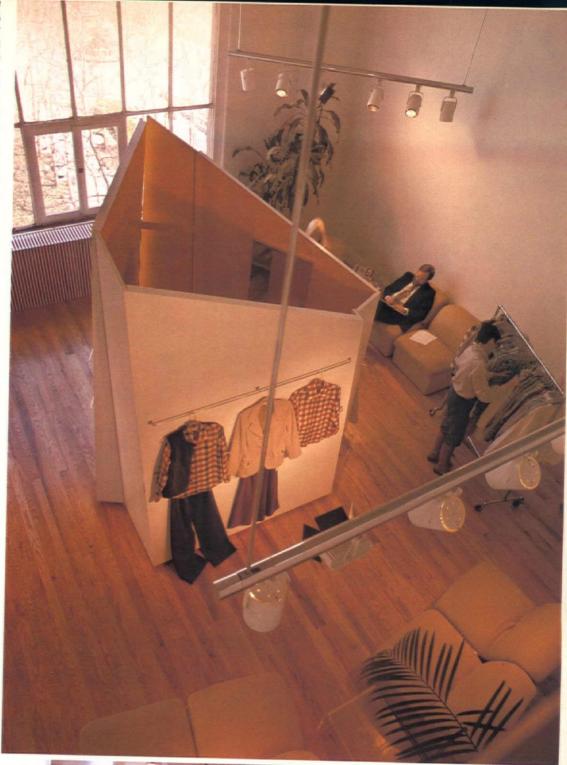
A cut of another cloth

Four talented designers could be expected to produce four distinctive interior designs, and such is the case at 80 W. 40th St. What similarities there are evolved independently from basic needs of the fashion industry. That is, efficient use of expensive floor space, simple furnishings that stress comfort and utility, workrooms apart from (but convenient to) showrooms, and lighting and color schemes that enhance fabric and clothing-not overwhelm them. For all their intrinsic interest, the four interiors subordinate themselves to this end. "Obviously," says Alice Blaine, "I want to sell clothes here.'

ROGER YEE

Liz Claiborne (this page and opposite right) revolves about pyramid for clothes displays.

SOURCES. Alice Blaine; Lockers and mezzanine platform: Penco. Wood lounge chairs: Macy's. Desks, Kevi desk chairs: Workbench. Lighting: Abolite. Plants: Grassroots Garden. Mirror: Dorf Construction. Stan Herman Studio; Breuer and folding chairs: Workbench. Tables, day beds, cre-denzas: Bien Contractors. Lighting: Abolite. Plants: Exotic. Imprints; Desk: custom made to design by Marin Greene. Desk chair, conference able, conference chairs: Harvey Probber. Lighting: Lightolier. Liz Clairbrne; Lounge seating: Work-bench. Office seating: Ergon by Hernan Miller. Pyramid: custom made by Exhibit Group from Bill Polito deign. Pyramid hardware: Ostrander & schelman. Woodwork and casevork: PFC Woodworking. Lighting: larry Gitlin. Plants: Exotic.







f the thousand people who staff IBM's World Trade Americas/Far East Corporation headquarters in Mt. Pleasant, New York, at least 950 enjoy the feeling of working in an idyllic landscape, separated from the woods and meadows only by a ceiling and a luxuriously carpeted deck. The sheer glass walls that enclose them are virtually invisible from inside.

Even so, the staff would have been cut off from the view had they been walled into conventional offices. Such offices were rejected for most of them because of the nature of their operations: frequent reshuffling of project groups makes open planning logical here. And no work station is far from the view because the open plan areas are relatively shallow. Obstructions are few because the deployment of work stations-in arrangements controlled by each department-is airy, and privacy panels are only sixty inches high. The open circulation paths are along

The building contains 383,000 the glass. square feet of space on three stories. Since most is used for shallow open plan areas, one might expect the building plan to be a long line. Architect Barnes avoided this by folding the plan into a W. His reason for making the building as short as possible was the same as for keeping it low: The Rockefeller family sold IBM the 79-acre site inside its beautiful old estate properties on condition that IBM keep its facilities out of sight of the various nearby family mansions.

Not that Barnes' building would spoil anybody's view. Exquisite as well as efficient, the three-story W backs into a slope. Entrances are on the middle story of the higherground facade; there is never more than one flight of steps up or down between the entrance and any destination. Meadowlands spread below the other side, which is rimmed by a moat connected to a stream and duck pond. Electric heat prevents the inlet water from freezing, in a control system which keeps the level constant (for fire fighting and other reasons). The limpid surface reflects sky, lawn, and the old hickory, sycamore, oak, and silver maple trees. Dark green anodizing on the aluminum spandrels makes the structure seem recessive, immaterial. When the glass curtain does not reveal the interior, it reflects the surround-

Different kinds of glass open the interior. In the lobby, computer space, classrooms, cafeteria, and main stairways, clear glass floor-to-ceiling, butt-joined partitions provide physical separation and auditory privacy without blocking light or view. The glass is recessed in flush ceiling pockets and floor channel bases over four inches high. Mirrored glass on certain opaque walls opposite windows reflects uninterrupted landscape. Tempered glass provides smoke barriers.

Some of the IBM administrative concepts are reminiscent of those at Mercedes-Benz (January 1973 INTERIORS). A service station that combines mail distribution points with self-service office supply stations and copying machines serves each of the two wings on each of the three floors. Concealed over-ceiling tracks carry mail between these stations and a central mailroom.

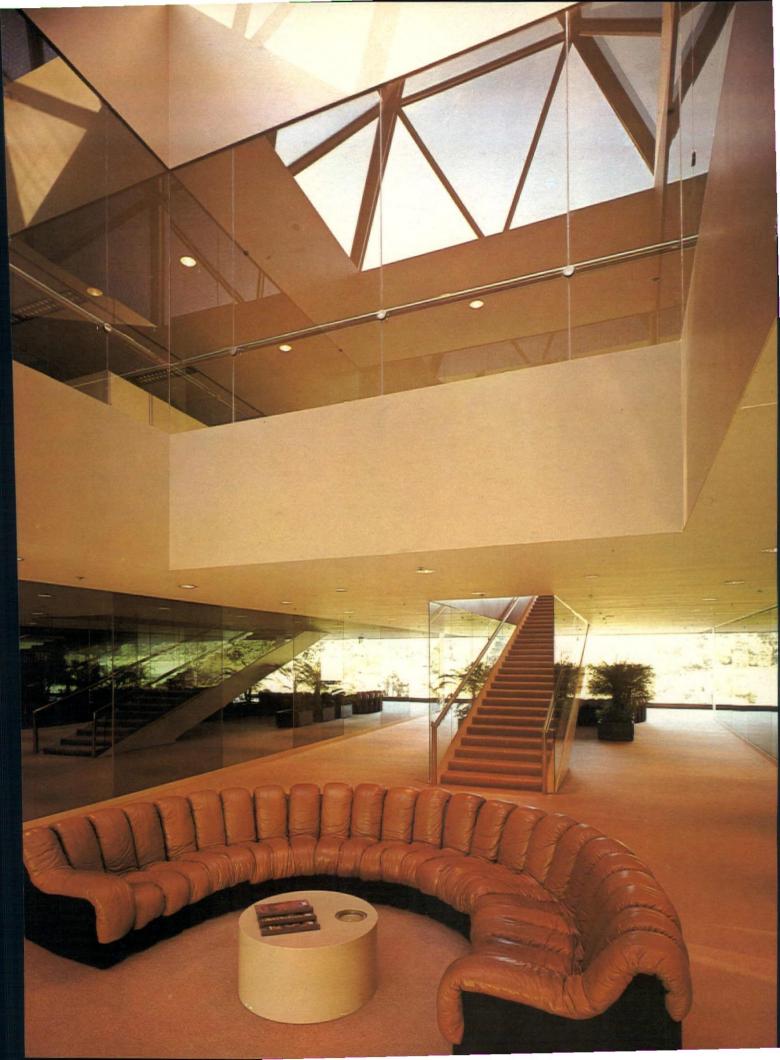
In the open office areas, Modulo 3 components were chosen for their lightness, maneuverability, and clean appearance. The warm neutrality of their oak veneers and natural linen facings are played against the vivid carpet colors which differentiate the open office areas on each floor-gold on the middle (entrance) floor, orange on the top (executive), red on the lowest. The circulation paths at the three glass rims of all three floors are carpeted in beige.

Some supervisors wall their departments into fortresses behind files and screen panels; otherwise live plants in 800 planters provide privacy. Five-toed Hanseatic chairs are used throughout tor work.

Glued directly to slab, Lees 60ounce wool carpeting softens footfalls. Muzak to mask sound emanates from speakers above the porous Owens Corning "Nubby" fiberglass ceiling modules threaded with lines of Columbia Low Brightness fluorescents in recessed air-handling troffers. Belgian linen on the fiberglasscore Modulo 3 panels were fireproof-sprayed, then perforated for acoustic penetration.

Montages of small objectsstamps, seeds, beans, dolls, flags-encased in large acrylic frames-comprise the principal thematic art, fascinating up close as well as decorative in panorama. They are the work of the graphics consultants, Chermayeff & Geismar Associates. OLGA GUEFT

Double demonstration of open planning: An unmolested natural landscape penetrated by an efficient office landscape Second (entrance) floor DWARD L. BARNES HEADQUARTERS







Top, both pages: One of the more fortress-like arrangement of files and round conference areas.

Middle: Fabric-wrapped walls in an executive lounge.

Right: A waiting area with typical "collection" montage by graphics consultants Chermayeff & Geismar. Opposite page, center: Cafeteria. Opposite page, bottom: Various degrees of privacy with different arrangements of Modulo 3 components and conference circles made of linen-

wrapped, fiberglass-core panels.



SOURCES, GENERAL

Carpet: Lees through Contract Distributing Corporation. Vinyl asbestos tile: Armstrong/Amtico. Ceramic tile: Romany-Spartan. Ceiling tiles: Owens-Corning-Fiberglas Corp. Ceiling structure: Aluminum Distribution Vicented Wall panels: Vicrtex (L. E. Carpenter Co.). Planters: A. L. Randall Co. Plants: Foliage Plant Systems.

SOURCES, RECEPTION

Seating: **Stendig.** Reception desk: Custom design made by **John Langenbacher Co. Inc.** with "Sideroskin" lacquer finish by **Intrex.**

SOURCES, OPEN PLAN AREAS

Office landscape panels and components: "Modulo 3" from Tiffany Industries in Maharam brushed wool finish. Conference enclosure panels: Rose Manufacturing Co. Work chairs: Hanseatic Manufacturing Co. Conference chairs: Thonel in Boris Kroll fabric. Lounge seating: Stendig. Curtains: Ben Rose. Accessories: McDonald.

SOURCES, BOARD ROOM AND EXECUTIVE OFFICES

Board table, desks, shelving, wardrobes: adapted Zographos design
Chairs: Zographos, Hanseatic
Lounge seating: Stendig. Curtains
Jack Lenor Larsen. Fabric panels
Knoll. Accessories: Smith Meta
Arts. Coffee tables: Zographos.

SOURCES, CAFETERIA
Tables: Howe. Chairs: Stendig.

EDWARD L.BARNES



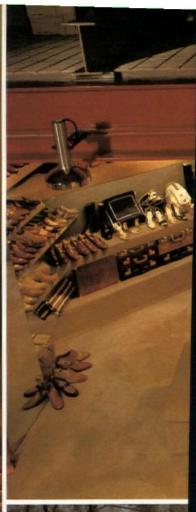


Architects: Edward Larrabee
Barnes—associates-in-charge:
Bruce S. Fowleand Martin E. Rich;
space planning: Thomas Czarnowski; interior design: Mary Barnes.
Consultants: Bolt Beranek & Newnan, Inc. (acoustical); Donald Bliss lighting); Peter G. Rolland & Associates (landscape); Chermayeff & Geismar (graphics); Wolf & Company (costs).

Beneral contractor: Polera Building Corporation.















onstruction will hit snarls and a small space can complicate planning. In the design of the Botticelli shoe/ luggage shop at Rockefeller Plaza in Manhattan the I-beam (painted red) had to be delivered at 4 a.m. and immediately fitted into its diagonal position as "there was nowhere to lay it down," say the designers. They enlarged the former Delta ticket office by creating vertical and horizontal space where all levels of activity are visible. A steel grille forms an exposed second level with spiral staircase leading to storage (that becomes part of the design with white shoe boxes-3,000 of them-on metal shelving against matte black walls). Stepped-up carpeted platforms are used for seating and display. Other elements that visually enlarge the space and give a sense of turning corners are the mirror panel baffles running up into the grille, and indirect lighting behind the panels and under banquettes. Silvery track fixtures and the neon sculpture add a bit of theater and whimsy. Seating upholstery is trough-quilted in a brushed, suede-like cotton dress fabric.

John Stedila founded his firm five years ago, soon adding contract work to residential design through commissions from the 7th Avenue fashion world. Since Tim Button joined the firm less than two years ago, the work has broadened to encompass banks, offices, and a discotheque.

BETTY RAYMOND

Upholstery fabric: West Point Pepperell. Quilting: Guild Needlecraft. Track lighting: Lightolier. Neon sculpture and sign: Let There Be Neon, John Tanaka, sculptor. Steel grille: I.K.G. Industries.



STEDILA DESIGN INC. BOTTICELLI STORE





John Updike's library, or Horowitz's record collection, the offices of design firms are expected to do more than just function in the usual way; they are also seen as manifestations of their owners' standards. One such recent manifestation is the exemplary Dallas office of the HOK firm (in our July issue); another is this new office in New Haven, Connecticut.

The Kagan Company is an interconnected group of six different companies dealing in different ways with building design, building construction, real estate ventures, product planning, and property management-in other words, a design firm very much of the 1970s, wisely providing a broad range of related services. The crucial element among the six, called Kagan & Associates, is the group's architectural and interior design group, recently called on to find new working space for the entire group.

The space selected—after a search that lasted three years—is at the top of two adjacent turn-of-the-century commercial buildings. It was well-located, in the heart of downtown New Haven, but only roughly finished, having been unoccupied for 40 years. Complete modernization was needed, but with care for preserving the appeal of the space's sturdy materials, exposed structure, and unusual height.

Such preservation seemed to call for planning as open as possible. Open planning, indeed, is commonplace in drafting rooms, but often in the form of dismal rows of drafting tables, layout boards, and plan files. The Kagan design keeps all elements in the large main room well below the architectural drama being played

above, yet provides as well some uncommon provisions for separation of functions and acoustic and visual privacy. Partitions, seven feet high, are custom designed and covered with Eurotex's "Acousticord." The double height at the center of the main room has been transformed into a skylight, and is further dramatized by plantings and by "Icon," a hanging of wood dowels, jute, and manila cord created for the space by Joy Wulke of Fiberworks, New Haven.

STANLEY ABERCROMBIE

Executive oak desks: Modulo 3 and Knoll International. Secretarial units: Modulo 3. Reception area chairs: Breuer Wassily chairs from Knoll. Drafting and secretarial chairs: Knoll. Executive chairs: Steelcase. Conference room chairs: Prague chairs from Stendig. Conference room table: designed by Kagan Co., built by Eastern Woodworking. Wall system: designed by Kagan Co., built by Panza Construction. Files: Steelcase. Marble table in reception area: Platner design from Knoll. Track lighting: Wiremold and Lightolier. Recessed lighting: Lithonia. Fluorescent lighting: Workolite. Window blinds: Levolor. Carpet: Philadelphia Carpet. Plants: The Blossom Shop, New Haven.

Opposite page: top, spacious loft area is subdivided by carpeted screen walls into reception, conference, library, and drafting areas; below, left, center of space has been opened as a skylight, hung with plants; on the end wall: "Icon" by artist Joy Wulke; below, right, conference room leaves unadorned its arched window form. On this page, president Kagan's own office a few steps down from the conference room. Section and plan, above, show how spaces in two adjacent buildings, separated by a thick bearing wall and a change of level, have been joined into one office. At top of stair from reception room, computers are housed in a glass-walled enclo-





Custom designed open planning in recycled commercial loft space



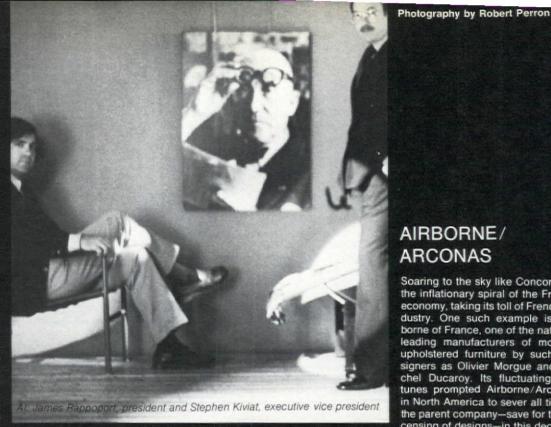
ATELIER INTERNATIONAL

It began with a wine and cheese party ten years ago, during which excited young architects and their spouses helped uncrate the first shipment of Al's Italian furniture collection. "I can still remember the thrill of discovery we all felt," says Stephen Kiviat, executive vice president. Modern furniture from Europe was breaking its Bauhaus mold, and Al was establishing a beach head for the designs in the U.S. of such legendary names as Bellini, Castiglioni, Le Corbusier, Pesce, Ponti, and Scarpa.

Today, the firm that matured with Designer's Saturday has grown from a small regional importing company to a substantially larger one that imports, manufactures, distributes, and sells furniture, lighting, fabric, and accessories on an international scale. European ties are few but deep as before for new ideas and products, as can be readily seen in the striking multilevel New York showroom Al has occupied since 1974 (its third in ten continuous years of growth). However, manufacturing from European and soon American designs is giving Al more quality and cost control, better delivery, and enhanced flexibility (particularly in fabrics). Its Plainview, N.Y. plant embodies Al's long standing involvement with technological innovations.

Marcatré, the sleek office landscape system by Mario Bellini, exemplifies the company's new outlook. "Residential sales are as vital to us as before," says Kiviat. "Yet we are gratified at our growing involvement with commercial and institutional clients.

Of the next decade Kiviat suggests that, "The market will change drastically. There's an overabundance of product. Survival will require worthwhile solutions based on quality materials-luxurious or not-that yield high quality at any price." Al will be there.



A glance at the first decade as seen by members of Designer's Saturday

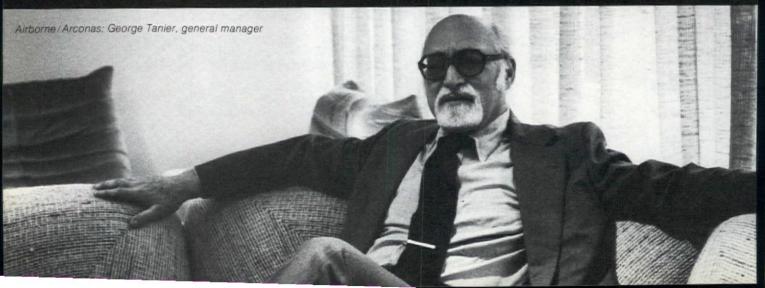
AIRBORNE/ **ARCONAS**

Soaring to the sky like Concorde is the inflationary spiral of the French economy, taking its toll of French industry. One such example is Airborne of France, one of the nation's leading manufacturers of modern upholstered furniture by such designers as Olivier Morgue and Michel Ducaroy. Its fluctuating fortunes prompted Airborne/Arconas in North America to sever all ties to the parent company-save for the licensing of designs-in this decade.

While Airborne's prospects show new signs of life, its Canadian-based offspring, owned by president John Neufeld, has a strong market for its own manufacturers. The plant has doubled its capacity since opening. Sophisticated processes such as cold mold foaming are put to the service of designs licensed from European firms like Airborne, Roset of France, and Strassle of Switzerland. North American designs may also appear before long.

Growing independence has enabled Airborne/Arconas to firmly position itself as a source for both contract and residential designers As George Tanier, general manager of Airborne/Arconas in the U.S says, "We romance the decorato and demonstrate our validity to the architect. Our New York showroom is useful to both designers. It's beau tiful furniture in all its nakedness." Indeed, the soft luxuriant sculptura forms of the collection need no Em peror's new clothes

DESIGNER'S SATURDAY





His words may sound immodest, but the speaker is sincere. "Take fine design and detailing," says Ed Epstein, president of B&B America, the firm offering B&B Italia in the U.S. "Wed it to high technology and the finest raw materials available, and you can manufacture luxurious upholstered furniture for a wide market. That's the B&B Italia way." His enthusiasm is infectious. Though the B&B collection has been marketed on its own here only a year or so, it's been warmly received in its new settings.

"Our philosophy is to produce a few superbly styled and comfortable models in great quantities," Epstein continues. "We're not trying to be avant garde. We offer luxurious appointments for the prestigious residence, executive office, and contract installation."

The firm's strong performance supports an interesting theory about the interior furnishings business: a furniture collection addressed to an elite audience can thrive on good design, shrewd marketing, diligent service—and sales volumes that would seem trivial to some contract sources. In effect, Epstein's business could be content being "small."

Does B&B America think "small"? Listen to its plans for developing the collection of seating, cabinetry, and tables—which are very ambitious. Walk through its New York showroom—recently designed and executed by Afra and Tobia Scarpa, Enrico Trabacchi, and Leonardo Sideri—which is elegant and comfortable. The B&B America signature is clearly written, and the handwriting is large.



BRICKEL ASSOCIATES

Once upon a time, 10 years ago to be exact, Ward Bennett joined Brickel Associates to create an original line of fine furnishings. No wonder that his presence permeates the entire Brickel line, giving it a contemporary classic profile. For Bennett's dedication to beautiful, comfortable, and largely handcrafted furniture and fabrics has been conscientiously nurtured by Brickel in this decade.

Because designs are only as good as the men and machines that produce them, Brickel wisely developed superb manufacturing facilities in New York and Wisconsin. There, trusted master craftsmen, setting their own work rules, take the finest available materials in hand to produce custom and semi-custom furniture which they personally sign.

The Brickel collection has been marketed in this decade primarily by architectural representatives calling on designers, with dealers assisting them in installation and service. Its emphasis on fine seating is evident at once in the elegantly simple New York showroom, where pieces group under dramatic pools of light. 'Customers seldom appreciate the labors of creation in furniture making," says Stephen Brickel, executive vice president, surveying 10 years of creative effort on the showroom floor. But they recognize Brickel quality even before they sit down





The coachmaker from Linn Grove, Indiana who founded a furniture company with friends when the horseless carriage drove his former business away in 1919 would be pleased to see what has become of that company. Skills Aloysius Dunbar prized are in active use producing fine contract and residential furniture today. The look of the design collection in 1977 shows the teaming of trained hands and eyes with advanced technology, choice materials, and professional design.

Furniture by professional designers for interiors by professional de-

signers came early enough. Dunbar "styled up" in 1929, hired designer Edward Wormley in 1931, and won public recognition for its Modern style at the San Francisco Fair (1939) and the Museum of Modern Art (1945). Designers like Charles Gibilterra, Bert England, Rex Good, Terry Rowe, Robert Thorpe, and the team of O.B. Solie and R.G. Sonnenleiter maintain the Dunbar tradition to this day.

Dunbar's business prospects improved dramatically when it became a division of General Mills in April 1975. "Dunbar is poised for a whole new era," says Michael V. Parrott, Dunbar president since August 1974. Aside from the supportive role of General Mills in marketing and finance, Dunbar has almost complete autonomy.

Putting on a fresh face includes a brilliant new New York showroom design by Terry Rowe, which takes visitors down a zig-zag gallery that opens into vignette settings of subdued color and dramatic lighting for the decade to come, Parrott "Our products will satisfy people's physical needs, by their sensuality as well."

DUNBAR

Dunbar: John Weatherhead, Eastern sales manager



Cumberland Orsenigo: Oscar Krug, president

CUMBERLAND ORSENIGO

Oscar H. Krug, president of Cumberland Orsenigo, feels that furniture must sell itself. The company therefore shies away from anything other than a straightforward, minimal setting.

Krug sees no important market milestones ahead. However, he does see a gradual maturing of Designer's Saturday. Whatever happens, Cumberland Orsenigo will continue producing a professional product, designed and built as a classic, for its customers.

As for the industry's next 10 years, major design changes will probably occur in casegoods, especially due to the effect of computers. Seating is now undergoing drastic technological changes. As fine upholsterers become scarce, manufacturers are obliged to use new labor saving technology.





Traveling parallel paths, Designer's Saturday and Eppinger have been good companions. "We were a new company," says Robert Eppinger, president, "and Designer's Saturday was a good launching platform. It helped us focus our market."

That market remains faithful to the executive offices it has furnished from the start with Al Herbert's Cube group, but the company's focus has broadened significantly. The first step: TRM, an early open plan furniture system. Perfecting a panel system with more flexibility while still bearing the Eppinger hallmarks of finest materials and craftsmanship,

professional engineering, and modern technology produced the Emetric system. Today, Eppinger systems represent state-of-the-art office design that Eppinger likes to describe as a "management tool to achieve business goals" with task/ambient lighting, power/communications, and acoustic control.

"Business needs a working environment," he continues, "that improves the morale and productivity of its increasingly better educated and higher paid personnel." Recognizing this trend, the company now markets both its executive lines of desks, tables, seating, and casegoods and its systems as concepts

EPPINGER

of economy, flexibility, utility, and naturally, design.

Even as Eppinger moves aggressively into the "office of the future" with proven engineering skills—as demonstrated in the GSA office building in Manchester, N.H.—it still welcomes designers needing special solutions to unusual problems. Surveying the sleek, understated New York showroom, Eppinger comments, "Designers still look to us for help in developing new forms and functions in furniture. This showroom is for them. But our best showrooms are our completed installations." Eureka—it works.

GF BUSINESS EQUIPMENT

GF Business Equipment Inc. was originally organized in 1902 as The General Fireproofing Company. GF has been concentrating on the manufacturing of metal office furniture since 1925, and has developed a number of innovations including an aluminum seating line developed in 1930, drop front filing units, produced in 1934, and the contemporary 1000 Series desk, designed by Skidmore, Owings and Merrill in 1959. Further innovations include the 40/4 stacking chair, designed by David Rowland in 1964, the Davis Allen Collection, produced in 1970, and the Environmental Systems Program, an open office concept produced in 1972. Later GF developments such as the modular Quantum System of lateral filing and storage, and the GF Cube Desk, were produced in 1974 and 1975 respectively.

GF launched a unique marketing-

GF launched a unique marketinginventory program in 1973, called RFD (Ready For Delivery), which permits office furniture to be shipped in 3 working days after receipt of the order by the factory.

GF office furniture systems are created from harmonious combinations of desks, files, and chairs. It Environmental Systems Programuses GF's entire line of contemporary products to offer three basic so lutions to open office planning, and the post and panel system is reported to be almost endless.

HELIKON

If Charles Lindbergh had good reason to refer to the *Spirit of St. Louis* and himself as "we," Fred Seeman finds it equally useful when speaking of Helikon, the furniture company he founded over 10 years ago, and Designer's Saturday, the institution he was so instrumental in creating. "We've seen tremendous growth together," he remarks. "Designer's Saturday gave us the push we needed. We were regional in scope. We are national now. Our designs are shown across the U.S. Helikon's production volume is seven times greater than it was then."

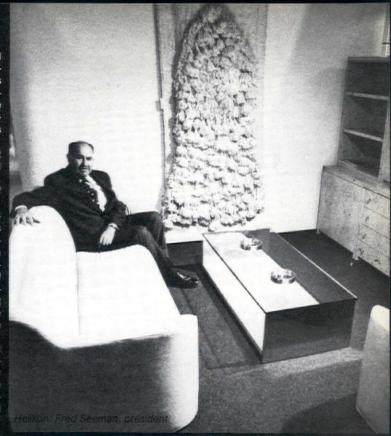
In this decade, Helikon evolved its own design philosophy in ways that sometimes surprised its president. "If you told me in 1967 that Helikon would design classic pieces, I wouldn't have understood you," Seeman reveals. "Now designers seek us for help. They know we stand for modern design of

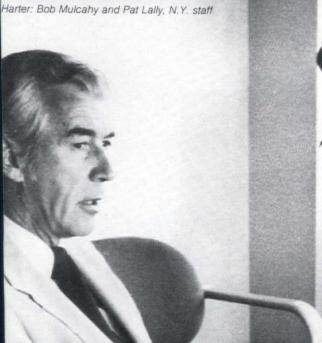
enduring quality-design that lasts."

Design, craftsmanship, and service: these were the ingredients of Helikon's success. Robert Becker, executive vice president, designed its "rounded" look in wood and upholstery as an alternative to the massive concrete forms of Brutalist architecture. The company manifested its belief in high standards of manufacturing with liberal use of fine solid woods, stainless steel, bronze, and resilient cushioning materials capturing the feel of down, a tradition fully honored in Helikon's new Connecticut factory (INTE-RIORS, November 1976, pp. 100-103). Customers quickly discovered that Seeman wasn't kidding in describing Helikon as a "personal company, one that cares. We delegate authority only to those who are willing to listen. We value a reputation for respecting our customers' concerns."

The New York showroom states this succinctly. Calm, refined, and spacious, it is a foil to Helikon's collection of seating, desks, tables, casegoods, and the new open plan "Options" furniture system. Though it may change some day as Helikon's interest in the residential market grows (there may be two distinctly separate spaces), the Helikon style will be readily discernable. As Seeman says, "Residental taste in America is rising to our level

of quality. And we're ready to meet it."







HARTER

Harter Corporation, a member of Designer's Saturday for the past five years, is renowned for designing and producing chairs which promote good posture. Harter has had a New York City showroom for the pasty thirty years.

Its product line includes the new Muffin Series, designed by Kuypers Adamson Norton, Toronto, the 7600 Series, 2500 Series, 2600 Series, VMS Seating, and the brand new Harter Wall—an acoustical wall program for open office design. James

Breidenbach, current head of design at Harter, advisor for the Koepke 7600 series and advisor on VMS Seating, was preceded by such designers as Earl Koepke and Stuart John Gilbert. These designers won numerous awards in national competitions, and their work often represented great design advances.

As for the future, Harter sees a continued advancement in its upholstered VMS Seating, considerable further development on the Harter Wall, and an upcoming Sklaroff System, originally created for hospital use, but applicable in the nursing-home/geriatrics field.

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ICF

More than one critic has observed that Modern design requires a "leap of faith"; that accepting the validity of functionalism means swallowing whole a dogma evolved in Europe around 1914. Perhaps it is so. To hear the story told by ICF, which has been importing Modern furniture for years, the faithful are eventually rewarded.

"Ten years ago, the fact that we were a major showcase for Finnish modern furniture by Alvar Aalto and others didn't pay the rent," says Pat Hoffman, vice president. "The Bauhaus revival was in full force. Mies, Breuer, and Corbu with their black leather and bright chrome were 'in.' Our natural look in wood was 'out.' We lived on the appeal of our office chair line, and continued to believe in our designs."

The acquisitive, appreciate attitude of a museum curator shaped the ICF collection and sustained it through trying times. "We've always selected pieces whose design, materials, and construction called for recognition," Hoffman says. "We think good furniture and fabrics should be made avail-

able. Nobody needs more junk today."

Bringing Finnish design, the Interlubke wall system (first in white, now also in black), various Italian works, or the early Modern designs of Josef Hoffmann to the U.S. has frequently been a series of crusades which, once won, finance the next ventures. But each of the "experiments" has vindicated ICF. "After the Whole Earth Catalog era, Americans became very receptive to the natural forms and materials of our Aalto designs," Hoffman points out. It takes time and care to select new designs for ICF. Yet Hoffman and Sam

It takes time and care to select new designs for ICF. Yet Hoffman and Sam Friedman, ICF president, find their search for quality as exciting as ever in this tenth year of Designer's Saturday. Pausing for a moment in ICF's New York showroom, where the striking aesthetic of black walls, raised platforms, and the memorable grid ceiling of taut strings was evolved, Hoffman is already prepared for the next campaign: Interwall. "At a time when everybody is rushing into open spaces," she says, "we're taking the avant garde position of defending the need for closed spaces as well." Thus Interwall will create partial or total enclosures with storage, doors, and windows too. Citizens of the design world, to arms!



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INTREX

Mighty trees may from little acorns grow, yet Intrex and its siblings Habitat and Architectual Supplements, are doing very well "filling designers' niches for the last 10 years." So declares president Leonard Eisen of this "mini-conglomerate" producing furniture, lighting, and accessories. "We look for unfulfilled needs. We don't hesitate to try new things."

Behind these courageous sentiments is a shrewd organization exploiting well defined market positions. The missing links are there surprisingly enough. "We're not a huge business," Eisen admits. "Diversification has occurred at our customers' request. When they bring us a problem, we research if for an original solution."

Eisen and Paul Mayen, Intrex executive vice president and designer foresee a broadening of the producline. "We hope to encompass more facets of interior design, so that designers need not shop endlessly focomplementary lines," says Eisen "We offer compatible design, quality materials and craftsmanship, and unique solutions."

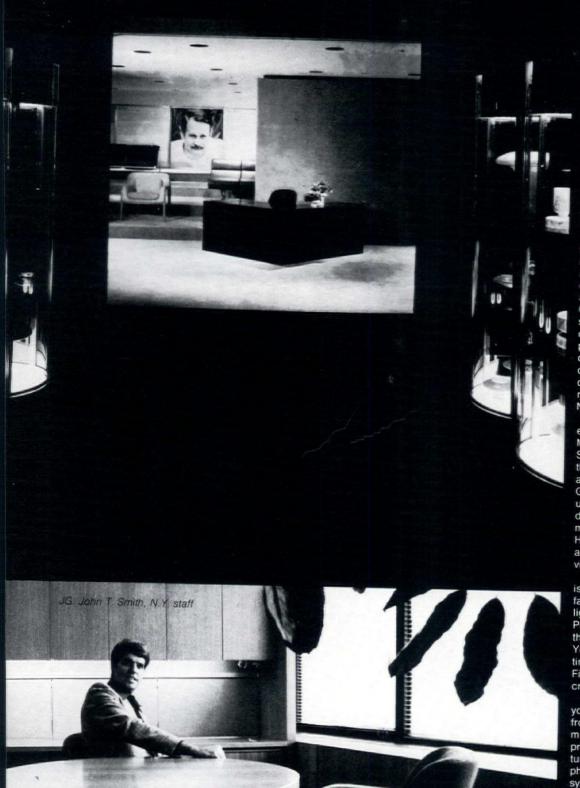
Of the New York showroom, Eiser says, "It features situations in min iature. Our settings show our products in use." And what exotic set tings: tables, lamps, and accessories you can find in the De sign Collection of the Museum of Modern Art.

JG FURNITURE

For the past ten years, JG Furniture has been devoting itself to identifying interior problems, and solving them through innovation. Since 1967, JG has concentrated on open planning office furniture, auditorium seating, and lighting.

JG's open planning office furniture includes three separate systems: the Upholstered Panel System, a flexible, easily assembled fabric covered was ystem requiring a minimum number of parts; Illuminated Open Planning which is the combination of a work surface, storage, files and total offic lighting into a single work station unit; and the Reveal Wall System, which is completely interchangeable and flexible panel system incorporating U listed chambers for power and communication lines. Work surfaces, storag and lighting can be hung on wall panels on 2 inch increments.

JG makes three separate auditorium chairs, and both free-standing an tack-on lighting fixtures to be used either with the JG open planning furnitur or existing furniture. JG has been a pioneer in the art of integrated task an ambient lighting into open plan furniture systems, and this year standardize a level of performance for task lighting which was not previously achieve either through commercially available fixtures or even custom fixtures.



KNOLL INTERNATIONAL

For the company that became a legend in its own time, the past ten years seem no less active than the first. Florence Knoll had retired from Knoll Associates in 1965, leaving the organization she and her husband, the late Hans Knoll, had so decisively shaped into a showcase for Modern interior furnishings intact and in good hands. Knoll's latest decade is one of transition through artistic and economic growth.

Knoll Associates was sold to Art Medal in 1965, which sold it to Walter E. Heller International in 1967. With operations in 29 countries by 1969, it was renamed Knoll International. General Felt Industries acquired Knoll in 1977. Marshall Cogan and Stephen Swid, principal owners of General Felt, became president and chairman of Knoll, respectively. Other appointments: Larry Ryan, senior vice president and chief of operations; Ralph O'Brian, vice president, finance, and chief financial officer; Gary Beals, vice president, sales; Don Rorke, vice president, operations/marketing and manufacturing; George Johnson, New York regional manager.

Its design collection acquired existing designs by Wegner, Breuer, Matta, Takahama, Magistretti, Scarpa, Tippett, and Castiglioni through secured rights (Wegner) and outright purchase (by buying Gavina, S.p.a. in 1968), while continuing to nurture original ideas from designers like Mies, Platner, Rasmussen, DeFuccio, Morrison and Hannah, Stephens, Zapf, Pfister, and Aulenti. Knoll's fabric tree grew vigorously in this heady atmosphere.

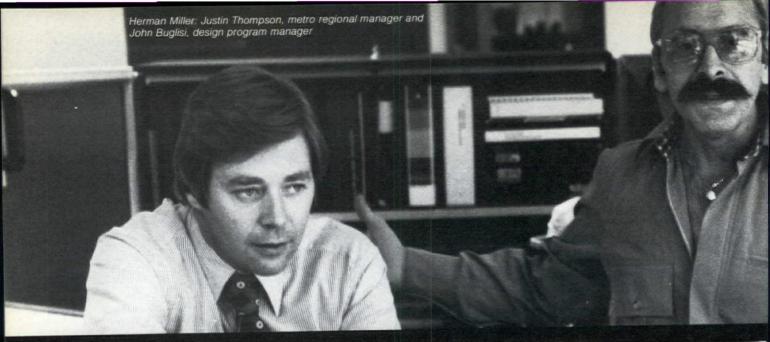
Production and marketing flourished likewise. Knoll established factories in Paris, France and Foligno, Italy, even as it enlarged its Pennsylvania facility. Showrooms in the U.S. proliferated, and the New York showroom moved for the fourth time, from 320 Park Avenue to 745 Fifth Avenue, where Gae Aulenti created a subtly elegant space.

Facing the latter 1970s and beyond. Knoll still stands at the forefront of its industry. Having committed further resources and prestige to both its renowned furniture design program and the Stephens and Zapf open plan furniture systems, it is ready to meet the next ten years on either terms.

ten years on either terms.

Knoll's graphics maintains high standards for the industry. Then

standards for the industry. Then again, with the talents of Massimo Vignelli, graphic designer, Cristine Rae, creative writer, and Herbert Matter, photographer, what else could Knoll expect? "I know this may sound repetitive," says Don Rorke, "but each chapter in our history seems to close with and Knoll is still growing."



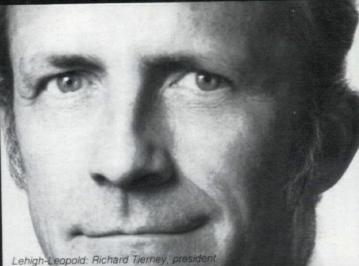
HERMAN MILLER

Blink your eyes, and in just ten years Herman Miller has made a remarkable transition from a fabled house of avant garde architectural furnishings for prestige homes and executive offices to a laboratory and classroom of environmental interior design for living, working, and health care founded on a systems approach to problem solving. Nor is the metamorphosis complete. Herman Miller continues to perceive itself as a messianic influence in the industry.

Adding Robert Propst and later, Bill Stumpf, to the original "brain trust" of George Nelson, Charles Eames, and Alexander Girard had the immediate effect of orienting the company towards operational and behavioral analysis as the programmatic basis for design. Out of this critical mass of gray matter and artistic creativity came Action Office and Coherent Structures, whose debut left most industry observers in awe and confusion: two comprehensive furnishing systems for open or closed, orthodox or unorthodox, large or small applications described as exploded drawings of conceptual parts. Ergon, the ergonomic office seating group, brought a sophistication to the industry heretofore imported from Europe. Further product developments by Propst, Stumpf, and others have honed in on highly specialized needs of the office work force like data processing, word processing, technical work, executive optional appointments, lounge seating, and conference tables. Herman Miller wants to be the department store and boutique of the office interiors market.

However, converting the infidel has obliged the company to aggressively prosyletize businessmen with educational seminars; carefully instruct dealers in its products; to create a "Rapid Response" 48-hour shipping program for basic systems stock components. President Glenn Walters' decision to end the company's unofficial role as the "unpaid prototypes of industry" has spurred further research and development of a new generation of office systems geated to a business machine dominated environment, and inspired cost saving refinements of existing hardware to facilitate a strong marketing effort.

Topping this all will be a redesigned New York showroom. If it doesn't look like home, it will soon feel like it. You can expect nothing less from Herman Miller.



LEHIGH-LEOPOLD

One hundred years old! And as timely as the task/ambient light radiatin from its new open plan system, AXii by Guy Norman, is Lehigh-Leopold Fui niture, a producer whose furniture collection is both a showcase of moder professional design and a living testament to a century of craftsmanship. The Lehigh-Leopold "look" is as diversified as the wood, aluminum, marble steel, and granite it uses. What makes it one great collection by such note designers as Warren Platner, Ward Bennett, Fuller Robinson, Richar Thompson, Jerome Caruso, Larry Lerner, Fred Schmitt, Guy Norman, an Allan Gould? Quality—in its "superb and unrelenting" sense, a "consciou cultivation" of beauty and logic.

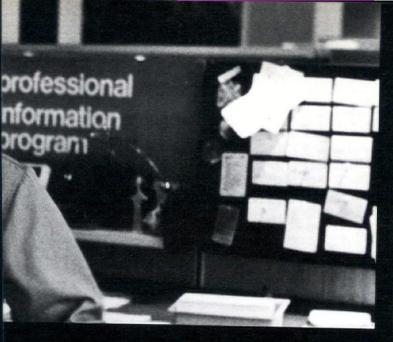
Quality is built into each product from the start. In its Burlington, lowa mai ufacturing facility, Lehigh-Leopold has maintained the highest standards quality control throughout the past decade through complete control of e ery production phase. All aspects of fine furniture manufacturing occur u der one roof.

Such a highly productive resource has been placed in the service of such notable designs as the Pedestal group by Platner, seating and tables by Benett, Michelangelo* Just Call It Mike furniture system by Lerner and Schmi Solve System of ganging and stacking units by Robinson, elegant lound and office seating by Thompson, balanced arc Palazzo chairs by Carus classic wood seating by Gould, and AXii open plan system by Norman.

A broad, sweeping showroom space in New York by Mort Gerard gives to Lehigh-Leopold collection a sympathetic architectural setting. Muted cold ation, stepped carpeted platforms, spot lighting, and the designs themselv arranged in vignettes, do the rest.

Taking the pulse of America's changing business interiors is Lehigh-Le pold's avowed goal. Its current design research program is already looki into the electronic office of the future. The results could be surprising deed; with new products appearing all the time, the hand that takes the pulse gets more sensitive each day.

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PACE COLLECTION

"After a planting of creative seeds 10 and more years ago," says Irving Rosen, vice president of the Pace Collection, "by my brother Leon Rosen (Pace president) and myself, we can view this past decade as our most dynamic growth period ever." In fact, the designs by Irving and Leon Rosen and Janet Schwietzer, joined by Italian designs first imported some 10 years ago, have established themselves in the minds of professionals and knowledgeable laymen for high standards of design, craftsmanship, and sheer opulence in contemporary furniture, fabrics, and lighting. Even its competitors admit it: Pace is a singular success.

A predilection for doing the unexpected led the company to use daring new materials, construction techniques, and designs that quickly established its reputation. The harvest of its design research is replete with design copyrights and patents. Does the emphasis on originality suggest a prestige market for its products? Pace knows that market very well

market for its products? Pace knows that market very well.

"Our advertising program is very aggressive," Rosen admits. "Leon and I evolved a classic technique for displaying merchandise more than 10 years ago. We clearly define our products in sympathetic settings so that creative designers can effectively see, identify, and imagine our products as they might use them." Evidently it is a universal message. Contract and residential sales account for equal shares of the business.

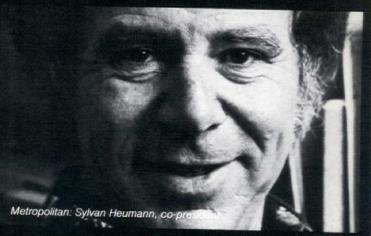
The New York showroom is where the inimitable Pace signature evolved, and its angled walls, platform and elevational motifs, soft lighting, accessories, and rich brown walls have been the prototype for subsequent expansions into new showroom terriotires across the nation. "The space tempts you around the corners," is Rosen's explanation of the formula's success. In this context, our designs in choice hardwoods, stainless steel, acrylic, and other fine materials show our customers that we accept the challenge of eadership." Seldom does a challenge look so inviting.





METROPOLITAN

"Design, not fashion" was Metropolitan's rallying cry well before the past decade. From a time when designer Jules Heumann, co-president (with brother Sylvan Heumann) of Metropolitan chased the latest fad, the company has blossomed into maturity with design citations from the AID, California Design shows, and the IBD. A lot of hard work and planning made this possible.



The last 10 years have seen activity on all fronts. Beginning with design, Metropolitan's product line introduced the recoverable furniture concept allowing institutions and businesses to easily maintain furniture over a longer lifetime. This pragmatic problem solving recently showed up in marketing too. QD (Quick Delivery) is the company's special program for designers needing furniture fast.

And the decade's achievements go on: the factory was expanded to doubled capacity; showrooms were established in Dallas, Houston, and Los Angeles; the 8400 table featured an aluminum extrusion functioning as a base. Aside from its own accomplishments, Metropolitan entered the lighting business importantly by acquiring Robert Long Lighting 10 years ago. Adding to original designs by the late Robert Long and Stuart Barnes, Robert Long Lighting continues to grow in stature.

The New York showroom (the John Stuart showroom section assigned to it) is a straightforward contemporary design that reflects the company's current and future concerns. That is, a company perceiving itself as an innovator in design and materials. A company whose design statement is practical and functional. Metropolitan.

HARVEY PROBBER

"In these past 10 years," Harvey Probber reflects, "certain furniture companies watched their collections acquire alter egos. That is, certain designs proved to be sufficiently luxurious and comfortable for residential purposes while still having the solid look of contract work. We at Harvey Probber sought to establish a substantial contract use for the designs we introduced, with a residential use being secondary. Of course, some functions were unique to residential design. These received solutions of their own. After all, you can't be all things to all people.



The founder and president of Harvey Probber understates his case with modesty. In this decade, the company bearing his name boldly into new realms of aesthetics, technology, and even environmental design, with notable success. Modularity was applied to seating and casegoods; cold cure foam molding was mastered in the Fall River, Mass. plant, giving Probber the capacity for fast, efficient upholstery; wicker furniture was given a stylish, sophisticated interpretation in the Modern idiom as the Artisan collection; Advent II set high standards of form and function for open plan furniture systems (complete with task/ambient lighting, power handling, and acoustic control) with one of the most impressive entrants yet seen in this hotly contested market.

"We in the Designer's Saturday group operate at the highest level of a sometimes lofty business," Probber says. "To answer our industry's predatory call, we at Harvey Probber protect ourselves in two basic ways. First, we use the highest technology affordable to create sophisticated designs. Or, we create labor intensive furniture emphasizing unusual materials, a fresh look, and a sense of the individuality of each craftsman we employ.

A delicate balance is likewise maintained in the New York showroom. "It's a matter of complementary philosophies," Probber says. "Clients can better perceive our designs on their own personal terms with scheme-in-use vignettes. On the other hand, architects and specifiers can easily relate to objects in space. We combine both philosophies here." However, whatever Harvey Probber makes and however it is displayed, "We seek the same qualities of validity, endurance, and timelessness.



Edward Axel Roffman, chairman

EDWARD AXEL ROFFMAN

Inc., reports a continuous busines growth for the past ten year span. has expanded its factory twice, ir stalled high production precisio woodworking and metal workin machinery, doubled the size of it finishing department, and installe (as well as designed) pneumati equipment for its expanded upho stery department.

For many years the company production and design was heavi involved in institutional contract However, in 1970 a major change the design and marketing approac to the corporate contract field wa successful, and Roffman seatir and desks are used extensively major installations throughout the country.

The company plans to continu adding new designs that are origin in concept, based not only on as thetics but quality construction, fi ish, tailoring and the requirements the human anatomy. Roffman co tinues to work with walnut, teak a oak, and will introduce anoth wood to complement these in t near future.

RISOM

"Revolutionary change all around it, evolutionary pace within it. I'd say most of the furniture industry fits this image," is the appraisal of William McQuinn, president of Risom. "There's been little rethinking of the way people function beyond fitting new needs to traditional furniture concepts," he continues. "Imagine an electronic corporate office of the future, housing a small work force in a building with radically different spatial, lighting, HVAC, and acoustic specifications from what we have now. Will a man need a 'desk' then?"

McQuinn's thoughts merit serious attention. He has literally turned an industrial invalid "around." About one year ago, the officers bought control of the company and placed it under the overall supervision of a corporate parent called Pegasus for the most obvious business reason: the nation still wanted the famed Ri-

Risom: William McQuinn, president



om designs, but Risom could not produce them profitably. Curing pok drastic measures, but Risom urvived.

What does the future hold for Riom? For now, continued producing, iggressive marketing, and diligent ustomer servicing for Risom furniire, introducing new designs, exanding the Risom collection of fabcs and leathers, and for New York. new showroom that should open in me for Designer's Saturday. For the ong range, some fairly exciting posbilities. "We may change the open lan market with a major design roject now under way," McQuinn ays. Still pondering that office of ie future, he adds, "Who knows? he next generation of office furniire may be dictated by business achine manufacturers. We'd betr start talking with them soon.

DESIGNER'S SATURDAY

STEELCASE

With 4,357,000 sq. ft. in Grand Rapids (Mich.), more space in Tustin (Ca.), Toronto (Canada), Asheville (N.C.), offices and plants in Tokyo and Osaka (Japan) and Strasbourg and Sarrebourg (France), Steelcase, the giant of the office furniture industry, isn't sleeping. From its inception in 1912, Steelcase has pioneered the design and production of high quality office furniture for mass markets. Its automated, computerized factories are models of high technology in an industry still heavily reliant on human labor.

And the product is contemporary. Ergonomics, open planning, task/ambient light, and wood furniture with steel frames. These are just some of the concerns of the company's past decade.

Of course, a company respected for conscientious methodical work does not rush into new fields. Series 9000, the open plan office system, spent 10 years incubating. Operations, wiring, acoustics, lighting, and human factors were deliberated before the system was ready for market. Other products, like Designs in Wood, steel framed wood casegoods; 454 Comfort Chair, a truly supple ergonomic chair; and Movable Walls, open plan partitions compatible with Designs in Wood; show the same rational concern.

Steelcase still markets through its 57-year old national dealer organization, carrying its message to corporate accounts, architects, and designers. In keeping with its esteem in the business world, the New York showroom represents contemporary design situations on 10,000 sq. ft. using a variety of lighting, strong diagonal floor plans, and careful architectural detailing. No, the giant is not asleep. Even now, Steelcase is establishing a distribution network in the Middle East to furnish all that shiny new architecture.





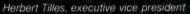
STOW/DAVIS

The IBD award winning Free Dimensional furniture system by Warren Snodgrass dominates the selling floor, but don't be surprised to find lovingly crafted, hand polished (20 steps and more) executive desks and credenzas, the Harty desk by M.F. Harty, the Triangle chair group by Robert DeFuccio, and award winning fabrics like Ultimo, Tenero, and Jordan. Because you're in the open, task/ambient lighted space of Stow/Davis' New York showroom. The firm, one of the early members of Designer's Saturday, has arrived in the world of environmental design with impressive credentials.

Allen I. Hunting became president in the past decade, and under his guidance Stow/Davis has dealt energetically with the contemporary issues of interior design. It has entered IBD design competitions and taken six awards in four years. It has broadened its market coverage with furniture systems, executive furniture, fabric, and moderately priced seating and casegoods. It has balanced its reputation for traditional workmanship with competence in technology, materials engineering, and modern design. Of course, new ideas like the use of Dow Chemical's Inner Foam, a cushioning material comprised of urethane foam with Voraspan" beads dispersed in the foam matrix, or plastics, or metal, or a new process for fabricating wood veneers, were introduced to improve performance only where aesthetics were not compromised.

Hunting observes that his firm is more aware of the design community than it was a decade ago. The profession can return the compliment. Stow/Davis has justly earned the respect of interior designers for the high standards of its latest products, commensurate in quality with the designs of its past. It is hard to say which partly influenced the other. Designers and Stow/Davis are a great team.

Jehn Stuart: Robert Rothschild, president







JOHN STUART

"We want to keep the executive happy," says Robert Rothschild, presider of John Stuart. In fact, long before the company formed a distinct contract marketing program from the parent residential furniture maker, "we were a ready in the contract business," he explains, "producing what were generally historic and traditional designs for architects and interior designer working for corporate clients. We realized we needed a new orientation from one of production to one of marketing, if contract sales were to grov But anything bearing our name would still have to be of highest quality—regardless of price."

Stendig: Guido Baumgartner,

vice president, sales

The company proceeded to stake out an enviable position on the contramap. The inexpensive polypropylene mass seating by Robin Day, a han some and constantly improving Architective Furniture series of desks ar casegoods, William Sklaroff's comprehensive seating line (IBD and R sources Council award-winner) and new modular institutional seating, ar the Eurochair ergonomic secretarial chair have given the company mat marketing options with strong architectural character. Nor has the company shied from new materials and design research, as these products show.

The New York showroom is an in house design, as are most of Jol Stuart's other interior designs, displays, graphics, advertisements, and to like. Inside the basement space, cleverly designed with provocative angle mirrors, and lighting, John Stuart exhibits its pieces to bring out their strutural integrity, function and style. "We surround our collection with neutispace and light," says Herbert Tilles, executive vice president. "This allows to offer our pieces for virtually every possible contract application. Vidon't try to have it both ways at once, contract and residential, in the contract showroom. Besides, the truly inspired designers can lift our products out their contexts, and often do." The results should keep interior designers well as executives quite happy with John Stuart for years to come.



STENDIG

"Contract furniture. How would I describe it?" asks Ed Epstein, president of Stendig. "Durable, well priced, high volume furniture that's not always well designed." That aura of contract as commodity may soon depart from Stendig, which Epstein took over about one year ago. "Our name will be known for a fine furniture line suitable for the best contract and residential interiors," he says. "Stendig will be upgraded. We won't wage economic war over nediocrity. We will market truly superb designs, expertly crafted and priced for the more discriminating customers."

Backing this declaration is a careful reading of the fine furniture business Epstein so assiduously distinguishes from contract work. If Stendig can hrive and prosper on relatively low volumes of high end product, it can aford to eschew products whose customers readily trade original details and highest quality materials for lowest prices. Dropping certain models for which the American market has many low cost, low quality knock offs will ncrease the company's effectiveness in serving its market position.

"We intend to broaden the market by concentrating on commercial successes, eliminating what is outside the expectation of our customers, and narketing our products in lush vignettes, full of color, texture, lighting, and iccessories," Epstein says. "Our customers are growing in number and afuence. Their housing and offices cost more, so the re not as casual as they not were about furnishing them. They want professional help, and the best urnishings available."

From the stark, modern New York showroom (which will persist in its curent gallery aspect a while longer), Stendig still caters to architects, space lanners, specifiers, and others with specialized needs. It also sees itself as a roker and representative of its overseas suppliers, for whom Stendig will elp submit conceptual proposals to meet designers' more esoteric probems.

But the order of the day is to shake up the status quo. "We'll produce degns here when costs can make or break our market," Epstein says. "We'll ecure the cooperation of our overseas suppliers if this is what it takes to ave an important line. Stendig's going to make your life easier."



THONET

One organism swallows another, but both live happily ever after. No—not a fairy tale by Charles Darwin. In 1962, Simmons Company acquired all outstanding stock in Thonet Industries, the furniture maker famed for its bentwood and Bauhaus designs. Now, some 15 years later, Thonet is a stylishly rejuvenated source of furniture and fabric for designers and specificers, the dealer market, and health care whose ambitious design program and superb modern production facilities have turned many a head in the industry.

It is hard to read the history of its past 10 years with dispassion. Original bentwood and Bauhaus designs were placed in American production in 1967 and 1970, the latter when Thonet opened a new metal plant in Statesville, N.C. New machinery installed in all Thonet plants enhanced its ability to meet technology's demands. A product line in fiber glass and PVC appeared in 1970.

In 1973, Thonet moved its corporate office from New York to York, Pa. At the same time, president James Riddering began a New Design Program with Joan Burgasser, vice president, that shifted Thonet's emphasis from an in house design staff to the broader vistas of independent designers like Joe Russo and Ric Sonder, Don Petitt, Robert Bernard Associates, and Joan Burgasser herself. Following this, Thonet initiated an annual Design Intern Program allowing a recent design school graduate a year's work at Thonet, starting in 1976.



Designing for the designer has been an invigorating assignment. Not only has Thonet's entire product line been shaped by the aesthetic and functional expectations of this audience, but the attitude has carred into the creation of innovative products for health care and a new exclusive fabric program. Nor has new technology been neglected. Some of the bumper crop at Thonet: Tho-Tech polyester edges, seamless and nearly indestructible, for health care casegood panels, drawers, and table tops; improved chrome finish and polish; custom made molded plywood presses; development of full bentwood capacity.

To keep apace of so much activity, Thonet uses numerous marketing aids addressed to the profession. Slide presentations discuss company history and furniture materials. The Designer Fabric line is readily accessible through the compact Fabric Wheel of molded plywood. "Rethink Thonet" is the theme of Thonet's advertising. And to round out the campaign, the Thonet traveling sales exhibit takes the story to trade shows.

"Improving our market penetration" in the designer/specifier market is Thonet's plan for the next 10 years. Independent industrial designers and architects are expected to carry its standard during this decade. The strategy sounds good. Joan Burgasser's New Design Program has already made this company a major contender in a field where few angels tread: highly designed, durable furniture for the large scale needs of business and institutions. Sounds like a miracle? It's called Thonet.



DESIGNER'S



TURNER LTD.

"Even America's grandparents are ready for Modern design in 1977," declares Heidi Turner, vice president of Turner Ltd. Commenting on social change in the past decade, she says, "After years of exposure through the media, corporate and institutional facilities, and prestige homes, Americans are more confident about design. We may even break the maternal instinct—inheriting Mother's furniture along with her taste." As a source for the best interior design sources Europe has, Turner plays no small role in this change.

"Ten years ago, we set out to build a unique collection," recalls Ed Turner, president. "We looked for three characteristics in every piece we selected: design, luxurious comfort, and craftsmanship." The diligence has paid off handsomely. Although Turner formed ties with only a handful of Europe's furniture makers, their superb collections proved to be almost completely relevant to the American way of life. Turner has stayed with these manufacturers (Artifort, DeSede, Haimi, Ronald Schmitt, Artima, Werndl, and Arnold Exclusiv) since first introducing them, all within the decade. In Heidi Turner's proud words, "We consider ourselves extensions of their factories."

Thorough knowledge of the European and American business worlds, close attention to policies and politics in international export trading, and constant communications with its sources have given Turner an excellent reputation for reliable service. And the fact that seven furniture sources could fit comfortably in one collection shows the care exercised by the Turners. They know American professional needs as well: all Turner selections comply with U.S. safety standards of materials and construction.

How does Turner educate the American taste? "Ours is an institutionalized advertising campaign," says Ed Turner. "We bring the finest European furniture here and associate it with our name and our manufacturers' names using dramatic settings, spot lights, and distinctive accessories." Turner's message is loud and clear for contract and residential designers; even Jimmy Carter sits in a Turner chair, DeSede DS-210.

The New York showroom takes a similar attitude towards presentation. Its lush plants, tropical birds, imaginative accessories, and the tempting Turner furniture put designers and clients quickly at ease. Though it may work too well. Turner may now need an additional 50 percent more floor space. You can never have too much of a good thing.

VECTA CONTRACT

Vecta Contract, a company that started out less than ten years ago by acquiring the Burke and Hugh Acton divisions from The Brunswick Corporation, has since been producing both innovative and successful designs.

Strong decisions, such as the purchases of the John Mascheroni Collection and O.J. Holohan designs, and the retention of such designers as Mascheroni, Gunter Eberle, Hugh Acton, Duncan Burke, Charles Gibilterra, O.J. Holohan and William Sklaroff, have resulted in several prestigious awards yearly.



Vecta Contract: Harriet Katz, showroom director, John O'Brien, distribution sales manager, and Mario Riservato, distribution sales representative

Vecta Contract has expanded in its present location three times sin 1970, and has exclusive representatives in New York, Chicago, Texas a Los Angeles. It is represented by multi-line reps in other areas, and operat completely staffed showrooms in Chicago and New York.

completely staffed showrooms in Chicago and New York.

Basically concentrating on seating systems, Vecta Contract has produc such designs as Mascheroini's Tubo Collection and Tappo Seating Syste Zermatt Cantilever and Continuous Seating Systems and 21 chairs; Eberle Karin chairs; as well as Hugh Acton's I frame, AMV Accessories, canti vered wardrobe, DeDoes and Kirkby tables. Last year's developments cluded Gamba Oak and KDX tables, also designed by Gunter Eberle.

Vecta Contract believes that good products, good design, and an exclent catalog are more important than showrooms.

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DESIGNER'S SATURDAY

MILESTONES

"Daddy, what did you do in the Great

War?" asks a supposedly innocent

little girl perched on the lap of her

guilt ridden father in a World War I recruiting poster. Though CONTRACT

INTERIORS did not put the same mer-

ciless question to the members of

Designer's Saturday, we refurbished

the question as "What did you do in

the past 10 years?" In terms of the

decade's important designs and in-

stallations, the following responses,

limited to three examples in each

category per member, were re-

ceived in time for publication.

Airborne/Arconas

Designs: **Djinn** seating group by Olivier Morgue, **Patate** seating group by Atelier Bernard, **Kembo** chair by A + B (Paris). Installation: **National Science Library**, Toronto.

Atelier International

Designs: 932 seating and Marcatre by Mario Bellini and Ciprea seating by Afra and Tobia Scarpa. Installations: E.F. Hutton corporate offices, New York, N.Y., Northwestern University Library, Chicago, II., Equitable Life Insurance corporate offices, New York, N.Y.

B&B America

Designs: Amanta seating and table group by Mario Bellini and Coronado seating group by Afra and Tobia Scarpa. Installations: Harvard Business School Library, Cambridge, Ma., Halston residence, New York, N.Y., British Petroleum, Prudhoe Bay, Ak.

Castelli

Designs: Plia folding chair, 106 KD chair, Axis 7000 auditorium seating. Installations: National Gallery of Art, Washington, D.C., Yale University Gallery of American Art, New Haven, Ct., National Visitors' Center theaters, Washington, D.C.

CI Designs

Designs: 133 chair by Borge Mogensen, Magic Office System by Warren Platner, 50 Series lounge seating and table group by Hans Krieks. Installations: Windows on the World, New York, N.Y., Mortgage Guarantee Investment Corp., Milwaukee, Wi., Boston University Library, Ma.

Dunbar

Designs: 1010 desk by Roger Sprunger, Iliad chair by Charles Gibilterra, Parabola table by O.B. Solie and R.G. Sonnenleiter. Installations: American College of Cardiology, Bethesda, Md., Marine Midland Bank, Buffalo, N.Y., Energy Research and Development Administration, Washington, D.C.

Eppinger

Designs: 2298 desk by AI Herbert, TRM open plan system, Emetric open plan system with task/ambient light. Installations: MacDonald's corporate offices, Chicago, II., HUD regional office/GSA office building, Manchester, N.H., Lewis State Bank, Tallahassee, FI.

GF Business Equipment

Designs: Davis Allen Collection of desks, Environmental Systems Program open plan system, GF Cube desk.

Harter

Designs: Muffin chair series by Kuypers Adamson Norton, 7600 chair series by Earl Koepke, Harter wall partition system. Installations: offices for Metropolitan Life Insurance; Citibank; Merrill, Lynch, Pierce, Fenner & Smith.

Helikon

Designs: D1400 Octa executive desk, Sybill seating group, UDC120-127 Manchester seating group. Installations: Federal Reserve Bank of Philadelphia, Pa., Chrysler Corp. executive offices, Detroit, Mi., Chula Vista Public Library, Ca.

ICF

Designs: Interlubke wall system, Caribe seating and table group, L-Chair.

Intrex

Designs: Tables and casegoods with Intrex wood finishes. Habitat Designers Fluorescent luminaires, Architectural Supplements Recessed Bottom Planters. Installations: Avery Fisher Hall box seats, New York, N.Y., Englehard Minerals and Chemicals Corp., New York, N.Y., General American Life Insurance, St. Louis, Mo.

JG

Designs: Upholstered Panel System wall system, Illuminated Open Planning open plan system, Reveal Wall System, panel system with power raceway.

Knoll International

Designs: Morrison and Hannah office chair group, Brno chair by Mies van der Rohe, Stephens open plan system by William Stephens. Installations: General Electric corporate offices, Fairfield, Ct., Comptroller of the Currency, Washington, D.C., Joseph Seagram Co., New York, N.Y.

Lehigh-Leopold

Design: Pedestal group by Warren Platner, Michelangelo *Just Call It Mike modular desk system by Lerner and Schmitt, Ward Bennett seating and tables.

Metropolitan

Designs: On-Site Recoverable products including Aptus and Novo by Jules Heumann, Varius by Barry Brukoff. Installations: Walter Reed Memorial Hospital, Washington, D.C., Hotel Sanno, Tokyo, Japan, Chicago Police Academy, II.

Herman Miller

Designs: Action Office open plan system, Coherent Structures health care system, Ergon seating group by Bill Stumpf. Installations: Young & Rubicam, New York, N.Y., Braniff International Airlines, Dallas, Tx., Texas Instruments, Dallas, Tx.

Pace Collection

Designs: 8800 cabinet by I.M. Rosen, 184 chair by G. Faleschini, 7200 executive desk by Leon Rosen. Installations: U.S. Steel executive offices, Pittsburgh, Pa., Galveston-Houston Co. coporate offices, Houston, Tx., Bank Saderat Iran, Los Angeles, Ca.

Harvey Probber

Designs: Advent III open plan system by Harvey Probber and Charles Keane, Thick and Thin Modular Seating by Charles Keane, Artisans seating, tables, and shelving group by Harvey Probber. Installations: General Telephone and Telegraph, Braintree, Ma., Coopers & Lybrand, Detroit, Mi.

Risom

Designs: Group 1 and Group 2 desk series, Bert England chair. Installations: International Paper, Stamford, Ct., Lincoln Public Library, Springfield, II., Stein, Roe, & Farnham headquarters, Chicago, II.

Stendig

Designs: Classic (Cesca) chair by Marcel Breuer, Joe (baseball mitt) chair by DePas, D'Urbino, and Lomazzi, Omega desk group by Hans Eichenberger. Installations: Crown Center Hotel complex, Kansas City, Mo., National Air and Space Museum, Smithsonian Institution, Washington, D.C., Johns-Manville headquarters, Denver, Co.

Stow/Davis

Designs: Harty desk by M.F. Harty, Free Dimensional open plan system by Warren Snodgrass, Triangle chair series by Robert DeFuccio. Installations: Pennzoil corporate offices, Houston, Tx., Security National Bank headquarters, Los Angeles, Ca., State House of Indiana, Indianopolis.

John Stuart

Designs: Comprehensive Seating Collection by William Sklaroff, Architective Furniture desk series, Eurochair office seating. Installations: International Monetary Fund, Washington, D.C., Indian Embassy, Washington, D.C., American Airlines, all reservation centers.

Thonet

Designs: Club Tub by Joan Burgasser, IDG Kangaroo chair by Joe Russo and Ric Sonder, Petitt Ply chair by Don Petitt. Installations: Kennedy Center for the Performing Arts dining rooms, Washington, D.C., United Airline VIP Lounges, Xerox Learning Center, N.Y.

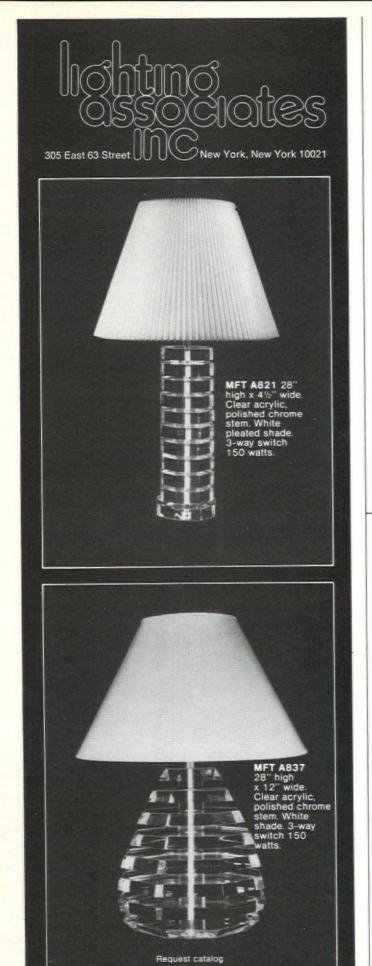
Turner Ltd.

Designs: Artifort Ribbon chair and 580 chair by Pierre Paulin, DeSede DS76-11 seating. Installations: Boston Public Library addition, Ma., IBM headquarters, Hopewell Junction, N.Y., Top of the Mark, Mark Hopkins Hotel, San Francisco, Ca.

Vecta Contract

Designs: Tubo Collection by John Mascheroni, Zermatt Cantilever seating system by Duncan Burke, 20 chair by Charles Gibilterra. Installation: Lubbock Regional Airport, Texas.

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KNOLL SOLD TO GENERAL FELT

Executive line-ups and policies announced

After months of conjecture on how Walter E. Heller International would divest itself of Knoll International Inc.—a divestiture mandated by Federal law banning ownership of manufacturing enterprises by banking companies—the sale was announced on August 23rd by Marshal S. Cogan and Stephen C. Swid, principal owners of General Felt Industries, one of the largest privately held manufacturing companies in the United States.

To the press, the two expressed a wish to take sufficient time to understand the company before launching any new programs. However they do have programs in mind, particularly a program to develop more residential furniture.

Marshall Cogan (Knoll's President but General Felt's Chairman), is a native of Boston and graduate of both Harvard College and Harvard University's School of Business Administration. Stephen Swid (Knoll's Chairman and General Felt's Vice-Chairman) is a New Yorker, a graduate of Ohio State University, and has been the general partner in Swid Investors since 1970. As working owners, Cogan and Swid will be headquartered at Knoll's 745 Fifth Avenue New York headquarters.

The new executive positions at Knoll are being filled by long-time members of the firm, as are many consultative functions. So far the roster is as follows: Lawrence S. Ryan, Senior Vice President and Chief Operating Officer; Donald M. Rorke, Vice President, Operations; Ralph O'Brien, Vice President, Chief Financial Officer; Kevin Voll, Vice President, Distribution; George Wilmot, Vice President, Systems; Bill Shutt, Vice President, Production; Murray Rothenberg, Vice President, Planning; Gary Beals, Vice President, Sales; Gulio Sangiorgio (Milan), in charge of European Operations; Bill Stephens,

continued on page 141

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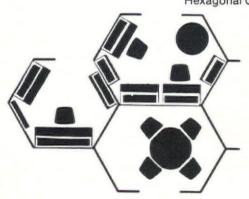
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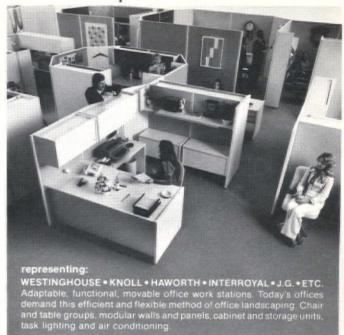


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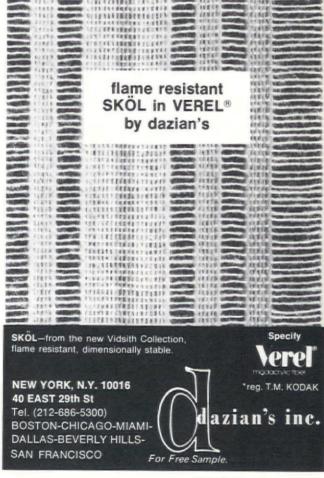
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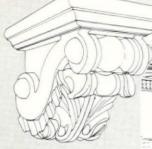
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KNOLL SOLD TO GENERAL FELT

continued from page 138

Vice President, Design and Development; Jeffrey Osborne, Special Assistant to Mr. Ryan.

Massimo and Lella Vignelli will continue as the firm's consultants on graphics, and Christine Rae will continue as consultant on creative writing.

Knoll's history is not merely the history of a furniture manufacturing operation but the history of one of the decisive creative influences in modern interiors. It began in 1943 with the association of entrepreneur Hans Knoll and architect/designer Florence Schust (now Florence Knoll Bassett). He was the scion of a German furniture manufacturing family, she a graduate of Cranbrook Academy who, as a protegee of the Eliel Saarinen family, developed into an architect with a keen interest in modern furniture—or rather the absence of furniture fit for the interiors being designed by such architects as Mies, Saarinen, and Breuer. She enlisted them and painters and sculptors to fill the gap. By the time of Hans Knoll's untimely death in 1955, Bertoia, Albers, Platner, Matta, and Aulenti had been added to the roster.

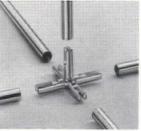
In 1959 Knoll was sold to Art Metal, manufacturer of traditional office furniture, and became a subsidiary of Walter E. Heller in 1967.

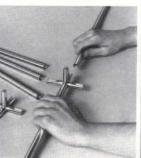
Said Marshall Cogan, "We believe the Knoll name is synonymous with excellence—its reputation for design leadership, legend. We are committed not only to continuing the legend but expanding it. By returning Knoll to the status of a private company we know we can plan strategically to achieve both immediate and long range design and manufacturing objectives. We hope to nurture the creative atmosphere at Knoll and believe this will stimulate design within the company as well as within the industry." For the press announcement, Massimo Vignelli expressed those sentiments with a huge graphic: Knoll IS Knoll—the IS in vivid red. O.G.

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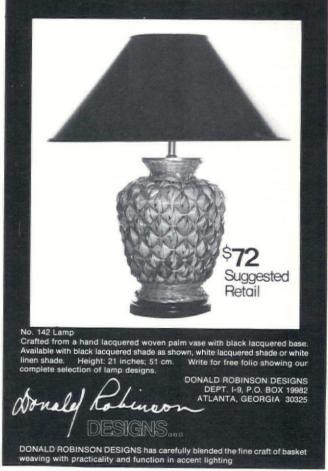
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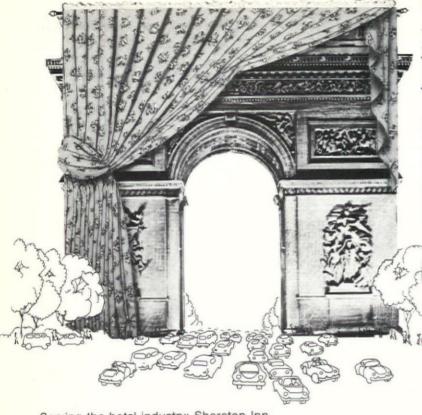
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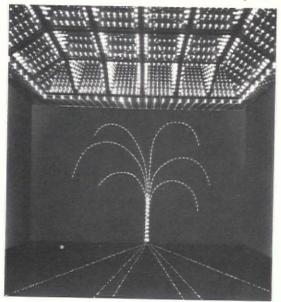
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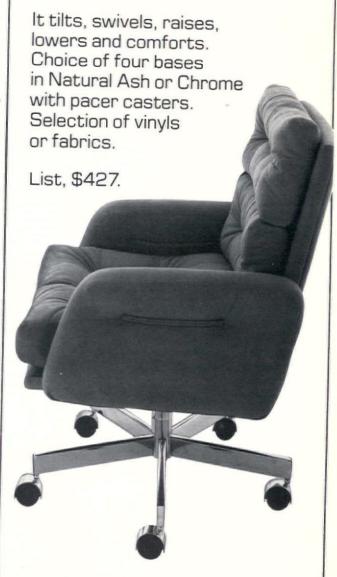


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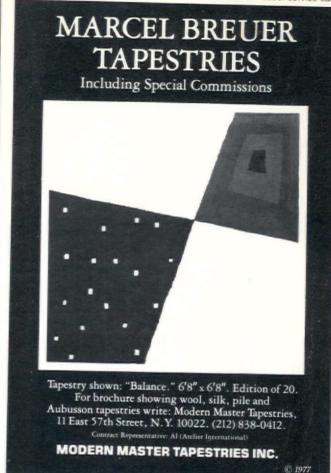
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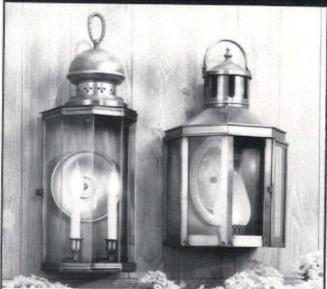
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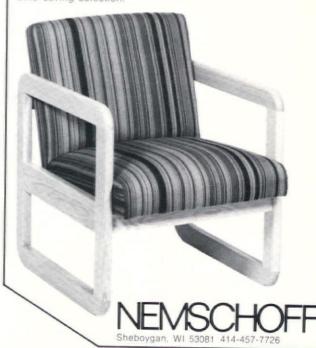
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Designers awards appointments

Dieter Ebert, Director of the Cologne Trade Fair and Exhibition Company, has been decorated with the German Federal Republic's Order of Merit. Ebert has been actively connected with German trade fairs for 20 years. He was manager of NOWEA, the Dusseldorf Trade Fair Company, before being appointed as manager of the Cologne Trade Fair and Exhibition Company in 1971.

Carlisle Associates Incorporated, architects and engineers, announce the opening of their office, P.O. Box 11528, Bankers Trust Tower, Columbia, South

Carolina, for the general practice of Architecture, Industrial and Structural Engineering.

Gerald J. Nordland has been appointed director of the Milwaukee Art Center.

Jon Greenberg, president of Jon Greenberg and Associates, Inc., announces that Susan K. Beeby has joined the company as an interior designer.

Herbert Goldstein announces the promotion of Anita K. Kremer to General Manager of The Marketplace, Philadelphia, Pa. Four major showroom design projects at the Pacific Design Center have been awarded to Cannell and Chaffin Commercial Interiors. The showrooms are for Berven Carpets, Charles Barone, Albert Van Luit & Co., and Lee/Jofa.

Geraldine G. Wilson, ASID, has been named director of The Design Collaborative, an interior design firm in Alexandria, Va.

The National Association of Display Industries has appointed the following to its Hall of Fame: Barbara Edwards, director of corporate store planning, Gimbel Bros., New York; Ronald Kowalski, president of R-K International, Jersey City, N.J.; Marvin Traub, president of Bloomingdale's, New York; and M.A. Wolf, president of Greneker, Wolf and Vine of Los Angeles.

Diana Vreeland, Special Consultant to the Metropolitan Museum of Art's Costume Institute; Lisa Taylor, Director of the Cooper-Hewitt, the National Museum of Design; and Richard Lindner, painter, received honorary Doctor of Fine Arts degrees from Parsons School of Design at Parsons' 81st Annual Commencement exercises.

Philadelphia interior designer **Dorothy Lerner** has established an annual **Dorothy Lerner Award** at **Moore College of Art**, Philadelphia, honoring an outstanding graduate in interior design. The 1977 winner is **Joanne Sabato**, an interior design major who will be graduated from the College this spring.

Frank E. Masland III has been re-elected president of the Carpet and Rug Institute.

The David Findlay Galleries, New York, announces a forthcoming exhibition, "Art and Contemporary Architecture," from September 22nd through October 15, 1977. Firms will lend models of recent or in-progress projects and select art from the gallery which they feel compliment their exterior or interior designs. Participating firms are: Associated Theatrical Designers, Ltd: Gwathmey/Siegel; Hugh Stubbins and Associates: James Stewart Polshek and Associates: Julian and Barbara Neski: Marcel Breuer and Associates: Stern and Hagmann.



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