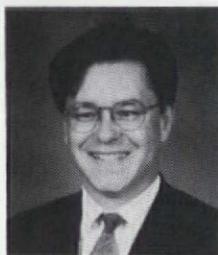


Bulletin  
October 1997  
Vol. 21 Issue 5

# AIA Michigan



A Society of  
The American Institute of Architects



by *Arthur F. Smith, AIA*  
*President*

## President's Report

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## Building Relationships

Over the past nine months, the AIA Michigan Executive Committee and Board of Directors have been meeting throughout the state to encourage participation and provide information exchange while building relationships. We have visited the Flint, Grand Valley, Huron Valley, Mid-Michigan, Saginaw Valley, Northern Michigan and the Upper Peninsula Chapters.

Dates of board meetings are published in this Bulletin. We welcome these opportunities to meet with members to discuss practice, chapter and professional issues.

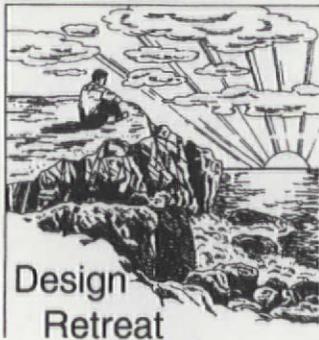
Concurrently, our dialogue with the Home Builders and the Interior Designers has continued. The Home Builders have refrained from formal discussions until they determine their legislative position and direction.

Numerous positive discussions with the Interior Designers have resulted in a hold on H.B. 4535 until after the Oct. 16 AIA Michigan board meeting. We intend to negotiate and suggest legislative language beneficial to all.

We also plan to initiate a close working relationship with the Interior Design organizations, which may include joint programs, continuing education, public awareness and awards. Currently, a series of articles is planned on the benefits of using design professionals in the planning and implementation of commercial and residential projects. I am convinced these programs will benefit all of us!

In addition, Tom Lucas is spearheading the Public Awareness campaign for Michigan, which will undoubtedly build a stronger relationship with the public, demonstrating our value for an even more prosperous future.

We will continue to keep members abreast of committee and board efforts – especially those that develop into member benefits. As always, I welcome questions, comments or concerns regarding activities of the Society. I look forward to speaking with you, and seeing your participation within our extremely influential professional association.



Design Retreat

## Natural Surroundings, Great Weather Enhance Design Retreat

Warm fall weather and thought-provoking presentations added up to a fantastic Design Retreat at Camp Hayo-Went-Ha at Torch Lake, September 5-6. More than 135 participants sported their new retreat T-shirts, designed by Hastings Award winner Nelson Nave, AIA.

Friday's popular open discussion format found members kibitzing well into the evening. The core of the retreat – presentation of sixteen projects ranging in size and scope from a residential renovation to a large urban hospital – encouraged spirited and creative discussions.

Firms presenting projects included Albert Kahn Associates, BETA Design Group, Inc., DiClemente Siegel Design, Inc., GBKB Associates, Harley Ellington Design, Luckenbach/Ziegelman and Partners, Inc., Neumann/Smith & Associates, Inc., Progressive Architecture Engineering and Planning, Ronit Eisenbach Architecture, Rossetti Associates, Inc., Upgren Associates, URS Greiner, Inc., and Victor Saroki & Associates.

This year's retreat featured a special Saturday evening presentation on "Is Retail Architecture Really Architecture?" by Jim Ryan, AIA of JRPA. He introduced participants to intriguing aspects of the retail world and "toured" some of his firm's recent projects. Discussion of Jim's presentation and the other projects continued well past midnight at the bonfire pit, thanks to the breadth of this year's projects and the warm weather.

Sponsors contributing to the success of this eighth annual Northern Michigan retreat include SMACNA, Federlein and Keranan, PC, MichCon and Consumers Energy.

Attendees who have not yet turned in evaluations can still do so. The committee uses the feedback in making the event a valuable retreat experience. Forms can be faxed to Bill Grindatti, AIA at 248-353-5996. Anyone interested in presenting a project next fall (Sept. 11-12) should contact Bill by phone at 248-353-5995.

### 97 firm profile

DiClemente Siegel Design Inc. was inadvertently left out of the firm profiles appearing in the Summer 1997 PLACE magazine. If your firm was mistakenly left out, please phone the AIA Michigan office at 313-965-4100.

#### DiClemente Siegel Design Inc.

Anthony Gholz, Jr., AIA  
28105 Greenfield, Ste. 200  
Southfield, MI 48070  
Phone: (248) 569-1430  
Fax: (248) 569-0096  
County: Oakland  
Chapter: AIA Detroit

## New Program Consolidates Sponsorship Efforts

A special task force of the AIA Michigan Finance Committee has launched a new campaign to increase sponsorship dollars and consolidate fundraising efforts for AIA Michigan and Michigan Architectural Foundation events and program. The new "Partners Forum" program provides three categories for major contributions. Each level of sponsorship entitles donors to a wide range of recognition options as well as opportunities to interact with the architectural community.

Categories of giving include Executive Partner (\$15,000 or more), Principal Partner (\$10,000-\$14,999) and Associate Partner (\$5,000-9,999).

The task force efforts, spearheaded by AIA members Tim Casai, Carl Roehling, Gene Hopkins, Les Tincknell and Tom Mathison, culminated in the printing of a "package" of materials outlining all events, programs and services supported by sponsorship dollars.

"By consolidating the fundraising efforts into one package, major donors will only be approached one time each year," explains Tim Casai. "They can determine a level of giving, and designate a variety of programs they wish to support. In return, we provide expanded levels of recognition and give them more meaningful opportunities to interact with architects."

Currently the task force is identifying potential major donors and putting together a team of members to implement the program. Members interested in helping with the sponsorship effort should contact Tim Casai at TMP, 248-338-4561 or Rae Dumke at 313-965-4100.

## BCRC Committee Seeks Members

The AIA Detroit Building Codes and Regulations Committee needs new members to replace outgoing members for 1998 and 1999. The commitment is for two years. This is an excellent opportunity for architects with an interest in codes, code issues and the development of codes to step forward and become actively involved in a dynamic and exciting committee.

Members of the committee serve for two years with the exception of the chairman and the newsletter editor.

The committee is comprised of eleven members, eight of whom must be

AIA-Detroit members. Three members of the committee are "advisors" and do not require AIA-Detroit membership. The advisors are the AIA/Detroit Executive Director Rae Dumke, Hon. AIA; AIA/Detroit Chapter secretary; and Irv Poke, AIA, of the Bureau of Construction Codes.

The committee meets the first Wednesday of every month except July and August.

The committee studies code issues and promulgates code. It is Professional Chapter 8 of BOCA, and members must maintain professional membership in BOCA.

The committee sponsors full day, half-day and two-hour evening seminars which are vital venues for obtaining new information relevant to architects; developing a better understanding of codes and code related issues. They are a valuable source for obtaining continuing education credits.

Contact Chair Jacquelyn Arredondo, AIA, at 248-680-0680 or Assistant Chair Craig MacDonell, AIA, at 248-244-2990.

## Zweig Letter Supports Fight Against "Competition Killer"

Zweig White & Associates has joined the fight against the so-called "PECG Initiative" in California. The firm has pledged 10 percent of all new subscription income from its weekly newsletter, *The Zweig Letter*, to Taxpayers Fed Up with More State Bureaucracy (FED UP!) through the end of 1997. FED UP! Is a coalition of professional organizations, private consulting firms and other groups and companies fighting the PECG Initiative.

The PECG Initiative would amend California's constitution with language that would all but end the ability of private consulting firms to compete for work with state and local government agencies. It would do this by weighting the selection process so heavily in favor of state workers that few, if any, private consulting firms could compete for state-funded, state-operated, or state-permitted projects. Hence, the name "Competition Killer."

The PECG Initiative will probably appear on the a statewide ballot in mid-1998. Two bills in the California legislature mirroring the philosophy of PECG were shelved until 1998, so this will be a major issue in California next year.

For more information about the fight against the PECG Initiative, call Dana Rambo of FED UP! At 415-340-0470. For information about the *Zweig Letter*, published weekly dedicated to serving the A/E/P industries, call 508-651-1559, or visit web site [www.zwa.com](http://www.zwa.com).

## Roofing Contractors Award Scholarships

The Southeastern Michigan Roofing Contractors Association awarded six scholarship grants to college-bound students at a June banquet in St. Clair Shores. Commercial Roofing Contractors of Southeastern Michigan, through the SMRCA, along with the Roofers Local #149 annually award college scholarships to dependents of employees of member roofing contractors.

This year's winners were Mark Davidson of Lincoln Park; Mark Casper of Sterling Heights; Gregory Nixon of Ypsilanti; Adam Nixon of Fair Haven; Tina Hughes of Taylor; and Casey Garrett of Howell. Contractors employing their family members include Fisher Roofing Co., Schreiber Corp., and Christen/Detroit.

### AIA Michigan

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Evelyn Dougherty

## October

- 9-10 Education Conference**  
"Educational Facilities Conference" sponsored by AIAM and MAF, Shanty Creek, Bellaire. Call 313-965-4100
- 11 UofM**  
College of Architecture + Urban Planning Alumni Reunion Weekend. Speakers: James van Sweden and Martha Schwartz. Game: UM vs. Iowa. Hotel: Holiday Inn North Campus, 313-769-9800.
- 22 AGC/AIA Detroit Conference**  
"Information Technology Conference for the Design/Construction Project Team." Program includes Chris Barron, AIA, Autodesk, Inc., "Toward Design Without Boundaries: A Look Into the Future," Hal Caton, Telebuild, "Online Permits: A Revolutionary Way of Handling Building Permits," Joel Koppelman, Primavera Systems, Inc., "Concentric Project Management." 8 a.m. - 4 p.m. Lawrence Technological University, Southfield. \$50. Call AGC, 248-948-7000.
- 23 Construction Industry Series**  
"The A/E & Owner's Role in Construction Project Decision Making" sponsored by Michigan Construction Industry Professional Education Council and the Annual Fall Conference of the Michigan Construction Users Council. A panel discussion moderated by political reporter Tim Skubick will feature Gordon Holness of Albert Kahn Associates, John Titus of Titus Pinkster Assoc., James Page of Ellis/Naeyert/Genherimer Assoc., Dennis King of Harley Ellington Design, Tom Healy of Owen Ames Kimball, John Wieland of Aristeo Construction, Carl Thoreson of Upjohn, James Sears of Wayne State University, Lee Grider of Ford Motor Land Services and Larry Palizza of BASF. The afternoon will feature roundtable discussions and a presentation on general conditions, with Thomas Young of SHG as one of the speakers. 9 a.m. - 3:15 p.m. Holiday Inn West, Lansing. \$95. Call MCUC at 517-485-8230
- 23 SMPS Michigan**  
Society for Marketing Professional Services luncheon meeting, "Economic Outlook."  
[www.rust.net/mic/smpps](http://www.rust.net/mic/smpps)

## 23-28 Convention

American Society of Architectural Perspectives 12th Annual Convention and Exhibition, Peabody Hotel, Memphis, Tennessee. Call 617-951-1433

## 25-26 Feng Shui Conference

"Intuitive Feng Shui for the Architectural and Design Community," speaker is William Spear, a leading Feng Shui educator and business consultant. 12 LUs, \$295 before Oct. 1. Drake Hotel, Chicago. Sponsored by McCarthy & Neurauter. Call Jacqui Neurauter 847-359-6391, e-mail [neu@starnetusa.net](mailto:neu@starnetusa.net)

## November

## 1, 15, 29

## Lighting Workshops

In collaboration with John Barrie, AIA, Madonna University will host three lighting workshops. The half-day programs will provide up-to-date information, case studies and access to energy experts. Nov. 5 - Public Schools/Municipal Buildings; Nov. 12 - Grocery Stores/Retail Stores; Nov. 13 - Office Buildings/Hotels, Motels. Call Madonna University College of Continuing and Professional Studies, 313-432-5300

## 6-9 PIA Forum

National AIA, U.S. Green Building Council and the U.S. Dept. Of Energy sponsor this joint Professional Interest Area forum on "Environmental and Economic Balance: The 21st Century Outlook." Seminars, workshops, presentations, tours, and exhibits will facilitate the exchange of ideas, information and expertise regarding sustainable development and livable communities. For information call the AIA's PIA Information Line at 800-242-3837 or visit web site [www.aiaonline.com](http://www.aiaonline.com) (see conferences and events)

## 11 Education Fest

The Building Code & Regulations Committee sponsors Jim Partridge, James Partridge Associates. Partridge, a well-known expert in energy management and mechanical engineering, will address the new energy code and its impact on Architectural Design in a lively, interactive manner. Held at Giffels Associates, 25200 Telegraph Rd., Southfield

- 13 Detroit Conference on Labor**  
Fueled by proposed stadiums and casinos and millions of dollars in roadwork, the need for construction workers in Detroit has surged, renewing concerns of a labor shortage. AGC-Detroit sponsors this half-day conference to explore projects and personnel requirements for the next three years. Earn 8 LUs. \$45. 8 a.m. - Noon on Nov. 13, at the City-County Building Auditorium in downtown Detroit. Call Joe Neussendorfer at AGC, 248-948-7000.
- 20 SMPS Michigan**  
Society for Marketing Professional Services meeting, "Delivery Methodologies." [www.rust.net/mic/smpps](http://www.rust.net/mic/smpps)
- 21 UofM**  
College of Architecture + Urban Planning Lecture Series features Peter Eisenman, Eisenman Architects, New York
- 21 Professional Development Conference**  
Sponsored by AIA Chicago, this professional development conference is geared to principals and decision-makers. Sessions include Rejuvenating the Educational Environment, Recycling Older Buildings for Residential Use, Strategic Teams: Finding the Right Partners to Win New Commissions, Global and Local Code Issues and Growing a Firm Fast. Up to 15 LUs, 7:30 a.m. - 5:30 p.m., Merchandise Mart Conference Center, Chicago. \$50. Call 312-670-7770.

#### December

- 2 Sustainable Business Forum Conference**  
"1997 CEO Forum on Sustainable Business" will provide critical information CEOs can use to develop their own competitive business and risk management strategies and it will explore important sustainable business opportunities. The conference will provide a forum in which CEOs can interact, compare lessons learned and challenge complacency with new thought, potentials and solutions. 8 a.m. - 6 p.m. Ritz-Carlton Hotel, San Francisco. Attendance fee based on gross sales. Call 650-583-7168, [www.SustainableBusiness.org](http://www.SustainableBusiness.org)

#### January

- 20 SMPS Michigan**  
Society for Marketing Professional Services meeting, "Downtown Development." [www.rust.net/mic/smpps](http://www.rust.net/mic/smpps)

#### February

- 20 SMPS Michigan**  
Society for Marketing Professional Services meeting, "Diversity Participation." [www.rust.net/mic/smpps](http://www.rust.net/mic/smpps)

The information on seminars listed above are seminars/conference the AIA Michigan will publicize to its members. Additional seminars from all sources will be added as they arise and information will be updated as we receive the information. Continuing education programs statewide may be submitted for review and added to this calendar. University programs from LTU, Andrews, UD/M and UM will also be included.

Continuing education credits will automatically be credited where AIA Michigan or AIA Detroit is the primary provider. AIA members may receive credits for any program, provided the member complete the self-evaluation form and return it to AIA National.

### **Labor Shortage Conference**

Fueled by proposed stadiums and casinos and millions of dollars in roadwork, the need for construction workers in Detroit has surged, renewing concerns of a labor shortage. AGC-Detroit plans a half-day conference to explore projects and personnel requirements for the next three years.

The Detroit Building Boom Conference will be 8 a.m. - Noon on Nov. 13, at the City-County Building Auditorium in downtown Detroit. For information, call Joe Neussendorfer at AGC, 248-948-7000.

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# Questions and Answers

## About AIA Contract Documents

*Reprinted from Supplements, the newsletter of the AIA Documents Supplement Service*

Those of us who work in the AIA Contract Documents Program receive dozens of phone calls each week from architects, contractors, lawyers and members of the general public. While some callers have legal questions that are best answered by their lawyers, most questions can be answered using readily available services.

**Q: I have a question on the AIA contract...**

**A:** Let's nip this one in the bud. Many callers – including architects and their office staff – are under the impression that there is one universal AIA contract. This is not so. There are more than 70 unique contract documents available through the AIA, each written and designed to illustrate specific relationships between owners and architects, owners and contractors, architects and consultants and others involved in a construction project.

Anyone who isn't sure which contract they need should first consult the current edition of the *Architect's Handbook of Professional Practice*, which contains samples of the AIA documents. The Documents Synopsis – contained within the *Handbook* and available free from AIA Michigan – explains the purpose of each document and how the documents are coordinated.

**Q: Can I create my own sample document by stamping "Sample" on an original from my files?**

**A:** No. AIA labels some documents as "Sample" as a method for publishing documents for illustrative purposes, such as examples in the *Architect's Handbook of Professional Practice*. Under certain circumstances, AIA's General Counsel's office will license others to publish samples, but again it is only for illustration.

**Q: Can you fax me a copy of document number ...?**

**A:** No. AIA documents are copyrighted and sold through AIA regional distributors. Call 313-965-4100 to order.

**Q: Can I get copies of an outdated version of an AIA document?**

**A:** Only under certain special circumstances. You must first apply for a license to reproduce an outdated document; for specific procedures call AIA General Counsel Office at 202-626-7391. There is a charge for this service. Each document is protected under U.S. copyright law for 75 years after the date it was published. Except in rare circumstances, you should use the most recent version of an AIA document.

**Q: Can I make copies of current AIA documents?**

**A:** Only under certain circumstances which are described in the document's instructions. For most of our documents, a limited license is granted to retail purchasers to reproduce a maximum of 10 copies of a completed agreement, with or without signatures, but only for use in connection with a particular project. Further reproductions are prohibited without the express written permission of the AIA. Consult the "AIA Documents: Use and Reproduction" guidelines for more information. Free copies of this publication are available by calling 202-626-7359.

**Q: What is the most recent edition of document number ...?**

**A:** The AIA Contract Documents Price List provides the item number, title, price and publication year of the current edition of each AIA document we sell. The price list is available free from AIA Michigan.

**Q: Can I get an interpretation of a provision in AIA document number ...?**

**A:** The AIA generally does not offer legal interpretations of the documents as they relate to specific contractual situations. If you are confused by the wording of an AIA document, call either Mark McCallum (202-626-7531) or Dale Ellickson, FAIA (202-626-7440). They will walk you through the language and help you to understand what it means.

We recognized that not all users of AIA documents are

*Continued on Next Page*

lawyers or experts in construction terminology and thus some may occasionally require further explanation of the wording of a contract. Note that both the A201 and B141 come with their own commentary booklets that explain the wording of the documents.

**Q: Are AIA documents available on disk?**

**A:** Yes – so don't even think about scanning them into your computer! The AIA Contract Documents: Electronic Format for Windows™ is a custom software package you install on your personal computer. The software allows you to modify the documents to fit specific project needs, then output copies on your printer. A one-year license costs \$325 for AIA members. Call AIA Michigan for an order form.

**Q: What documents do I use for bonds?**

**A:** Document A310 and A312 are available for your use. The AIA does not publish standard bid forms, however, so you will need to assist your client (the owner) in drafting one.

**Q: Am I required to use A201/SC, "Federal Supplementary Conditions," on all federal projects?**

**A:** No. Using A201/SC is not mandatory – it just makes it easier to adapt AIA forms to specific federal requirements.

**Q: Where can I find forms SF 254 and SF 255?**

**A:** These forms are available from the Government Printing Office at 202-512-1800.

**Q: My bank is asking me for an AIA "schedule of value" form. Where can I get this form?**

**A:** The AIA does not publish a standard form for schedule of values, or "draw schedule." For some reason, many lenders seem to think that we do, but it is the contractor – not the AIA – who prepares a schedule of values. However, AIA Document G703, a continuation sheet for the G702, might also be helpful.

*Annual subscriptions to the AIA Documents Supplement Service are \$35 for AIA members. AIA Documents are regularly sent to all subscribers, along with other AIA publications of interest. For information, write to AIA Documents Supplement Service, The American Institute of Architects, 1735 New York Ave., NW, Washington, DC 20006.*



## Web Sites of Interest

### Web Site Connects Building Resources

Experts needed to complete a building project make up the resources featured on BuildSource (www.buildsource.com), a new web site established as a resource for Michigan companies and individuals involved in building projects.

BuildSource, on-line since July, was founded by Robert Bush, president of the code consulting firm Code Source PC and a former member of the architectural firm WBDC Group.

BuildSource includes an extensive database of building expansion experts including architects, engineers, construction financiers, design/build contractors, commercial realtors and building site and soil experts. The web site facilitates direct interaction with these experts at their respective companies.

### Internet Bookstore Offers Management Advice for Design Firms

A new on-line bookstore specializing in management issues relevant to architectural consulting firms is available on the internet. The DPIC Management Services Bookstore features an up-to-date selection of books by leading management consultants.

Select from hand-picked titles covering marketing, strategic planning, human resources, finance, risk management, legal issues and more. Plus, the DPIC MSC internal consultants provide succinct book reviews.

Featured selections can be ordered at discount prices on-line, 24 hours a day, through DPIC MSC's association with Amazon Books, a leading internet-based bookseller. Reach the bookstore through the DPIC MSC home page at [www.dpic.com/msc.htm](http://www.dpic.com/msc.htm).

## Firm News

### Awards...

**Allegretti Architects**, ESD Construction & Design Award for a private residence in New Buffalo, Mich. and AIA Housing Committee/BUILDER Builder's Choice Award for Beachwalk....**JJR Inc.**, merit award in the planning category from the Wisconsin Chapter of the American Society of Landscape Architects for The University of Wisconsin - Madison Master Plan...

### New Positions...

**Architects Design Group, Inc.:** Scott Catalo, AutoCad drafting on education and church projects...**Diekema/Hamann/Architects, Inc.:** Vicki Nelson, AIA and Neil Sexton, AIA to associate...**Giffels Associates, Inc.:** Coreen Paul, to business development associate, Southfield, and Donald Helton directs client development, Phoenix, Ariz. Office... **Gunn Levine Associates:** Marjorie Simmons, principal and vp of finance, named director of business development...

### New Addresses...

**AIA Houston:** 300 Richmond, Suite 500, Houston, TX 77098. Ph: 713-520-0155... **Arconcepts, Inc.:** 496 W. Ann Arbor Trail, Suite 103, Plymouth, 48170. Ph: 313-416-1090... **Hooker/DeJong Architects - Engineers, PC:** 410 Terrace Plaza, Muskegon 49440...

### New Firms/Names...

**SHG Inc.** and **Stone Marraccini Patterson** (San Francisco) plan to merge effective Jan. 1, 1998. New entity will be SMP/SHG...

## Obituary

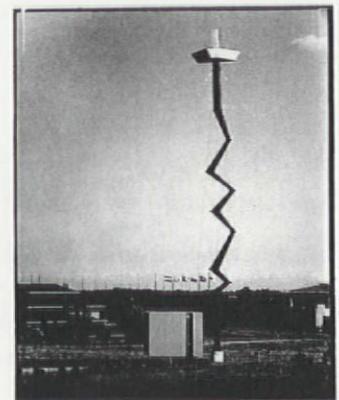
### PETE DANNER

Former AIA member Pete Danner died May 30, 1997 of cancer. He was active in the Flint Chapter in the 1970s and 1980s before becoming a consultant for General Motors. Danner is survived by his wife Martha and children, Stephanie, Ava and Nicholas.

## Grapevine

**Anthony Duce**, AIA and **Marjorie Simmons**, Affil. AIA, both with Gunn Levine Associates lectured on "Campus Image and Environment" at the 1997 Michigan Association of Physical Plant Administrators Conference in August...**Brad Pitzer** moved to Division Inc. in Novi... **Harold Radin**, AIA has joined GM Tech Center Facilities Operations, Central Plant Engineering... **Harper and Shuman**, software provider, launched a new web site at [www.harperandshuman.com](http://www.harperandshuman.com)... **Bill Lyman**, FAIA, long-time Detroit member before moving east in 1982 was more than a little surprised to run into Harry Van Dine while on vacation in San Miguel de Allende, Mexico. Van Dine and his wife, Maureen, were checking construction progress on their home... **Scott Heywood**, an architectural grad student at UofM, has been named by the College of Architecture + Urban Planning as the sixth recipient of the Albert Kahn Fellowship... **Rudolph/Libbe** turned ordinary into extraordinary with the construction of a one-of-a-kind cellular antenna tower at Domino's Farms. Birmingham architect **Gunnar Birkerts**, FAIA, first sketched the tower, which is in the shape of a lightning bolt. A national team of tower experts designed and tested the tower prior to actual erection... **Quinn Evans/Architects** has several projects published in three new books including UofM Law School classrooms and Moot Courtroom in *The Michigan Law Quadrangle:*

*Architecture and Origins* and in *Creative Lighting: Custom and Decorative Luminaires*. The Law School and other projects are in *Historic Resource Facilities 1997 Review* by AIA Press... **Dawn Henson** and **Jeffrey Sternik** left Professional Underwriters to form Professional Liability Marketing, Inc....As reported in *Crain's Detroit Business*, **Rossetti Associates Architects** enjoyed a place on the dais at the U.S. Open Tennis Championships, held at the Rossetti-designed Arthur Ashe Stadium... **Barton Malow** mail previously sent to a post office box should now be sent to 27777 Franklin Rd., Suite 800, Southfield, MI 48034...



Artistic Cellular Tower

Photo by Lark & Associates

**WOOD DESIGN AWARDS** – The 1997 Wood Design Award Program recognizes excellence and innovative wood use in residential and nonresidential buildings and architectural interiors, either new or remodeled. Projects completed since January 1994 can be entered in two categories: wood structures and interior architectural woodwork. Deadline for submissions is Oct. 17, 1997. For information or entry materials call Judy Durham, Architectural Woodwork Institute, 703-733-0584.

**CINCINNATI ART MUSEUM** – Cincinnati's Contemporary Arts Center seeks an architect to design a major new museum building on a prominent downtown site. Design and construction budget is \$10 million. Requests for Statements of Qualifications may be obtained by writing to CAC Architect Selection Committee, 115 E. Fifth St., Cincinnati, OH 45201. Deadline for submissions is Nov. 1, 1997.

**ISQ/QS-9000 KIT** – The ISO/QS-9000 implementation kit by Global QA allows large and small organizations to quickly develop their own quality system. Includes everything needed to implement ISO-QS-9000 Quality System such as detailed manual and guidance notes, procedures notes and flowcharts, forms, and more. Contact Global QA at 248-680-4638.

**ASSESS & BOOST PERFORMANCE** – SmartFirm, a new interactive software product for assessing and improving a firm's organizational effectiveness, and PeerPrep, a computer-based tool for introducing an architectural consulting firm to an organizational peer review are now available from DPIC Management Services Corp.

SmartFirm provides a framework for translating a firm's vision and strategy into an integrated set of actions and initiatives – and the means to measure progress towards becoming an effective organization.

PeerPrep allows firm principals and other key managers to individually and confidentially assess where their firm is currently and where they would like it to be with respect to the practice and project management issues critical to the firm's success.

Both products are available through DPIC Management Services Corporation and DPIC professional liability insurance agents. Call DPIC MSC at 888-919-2121 or e-mail mgmtsvcs@dpic.com.

### Help Wanted

#### Job Captain & AutoCad Technician

If you are looking for a combination of challenging professional opportunity, high quality of life and an inspiring work environment with pond, deer and all the "trimmings," Dow•Howell•Gilmore•Associates, Inc. in Midland, may have the opportunity for you.

•**Architectural Job Captain:** To provide leadership in our growing firm. Must be strong in architectural technology, construction documents and management. 5-12 years exp. Spec writing and registration a plus.

•**Architectural AutoCad Technician:** 2-7 years exp. With the ability to transform notes and sketches into working drawings. Both positions work with AutoCad Rel. 13. Competitive salary. Benefits include 401k. Please fax resume to: Dow•Howell•Gilmore•Associates: 517-835-2771. EOE

Innovative design firm is seeking talented and motivated individual with a minimum 1-3 years experience. Knowledge of AutoCad 12 or 13 preferred. Diversified technical abilities, excellent graphic and communication skills are essential requirements. Mail or fax resume to: Arthur F. Smith Architects  
Raleigh Officentre  
25300 Telegraph Rd., Ste. 555  
Southfield, MI 48034  
Fax 248-353-5996  
EOE • No phone calls please

### Seeking Position

#### Structural Engineer

Completed bachelor's degree in Civil Engineering from University of Windsor, currently finishing Master's in Structural Engineering. Responsible and result-oriented. Enjoy challenges and capable of assessing situations quickly and correctly. Computer experience includes ANSYS, AutoCad, Excel, Word, Fortran77 and Cad Key. Knowledge of steel, concrete, timber and masonry building code standards, architectural drafting and surveying and layouts. Contact Dejan Sekulovic, 2750 Pilette Rd. #302, Windsor Ontario N8T 1R1; Ph: 519-944-1093, E-mail sekulo1@uwindsor.ca

Intern architect seeks position. December 1996 grad of UoM College of Architecture + Urban Planning. Skilled with AutoCad Rel 13, Microstation for Windows 95, Excel, and 3-D Rendering. Contact William DuBose Jr., 1559 McIntyre, Ann Arbor, MI 48105; Ph: 313-764-0670

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## Take Us Up On These Offers!

### Member Benefits to Serve You.

<b>Auto, Home &amp; Medical Insurance*</b>	AIAM-sponsored programs offer special insurance rates through Michigan Benefit Plans, Ray Elliott, 810-377-9606, 800-682-6881
<b>Auto Lease &amp; Purchase*</b>	New car and truck purchasing and lease program helps members get lowest possible prices. Assistance with financing and used vehicles available. EVS Leasing, Mona Gaultieri, 313-881-2700
<b>Financial/Firm/ Estate Planning</b>	Expert financial planning and catering specifically to AIAs. Smith/Bamey, Carol Litka, 248-358-5000
*Benefits available to all employees of member firms.	

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**CALENDAR****OCTOBER**

- 9-10 Educational Facilities Conference/MAF/Shanty Creek, Bellaire  
22 AGC/AIA Information Technology Conference/LTU, Southfield  
23 MCUC Fall Conference/Lansing

**NOVEMBER**

- 11 Educational Fest/ Giffels, Southfield  
14 AIA Detroit Honor Awards/DIA  
20 AIA Southwest Michigan Design Awards

**DECEMBER**

- 4 Michigan Board of Architects Meeting  
11 AIAM/AIA Detroit Holiday Open House/Beaubien House

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**AIA Michigan**

Beaubien House  
553 East Jefferson Ave.  
Detroit, MI 48226-4324

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