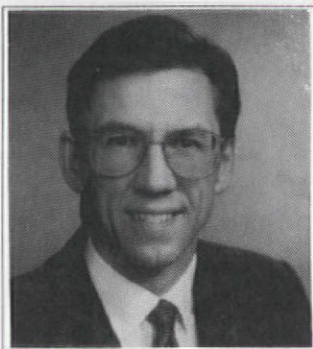


AIA Michigan



A Society of
The American Institute of Architects

The Power of Communication



By Thomas R. Mathison, AIA
President, AIA Michigan

*Our image and value
as a profession is
directly tied to how
well we listen to,
communicate with and
serve clients
and meet their needs.*

Sometimes the obvious has to be stated and restated before it is heard, understood and put into action. Take communication, for example. In a profession where graphic, written and verbal communication skills are essential, it is sometimes amazing to me how little we do of it. And when we do, is the information the right information, quality information, presented in an easily understood way?

This year, AIA Michigan resolved that we would do a better job of communicating with our members so that everyone could be better informed, more quickly than ever. If the plan goes as designed, you will be seeing more newsletters, with better information. We are also communicating on a regular (usually monthly) basis to chapter leaders with fax memos from our Regional Director and the AIA Michigan President. Our legislative minuteman program is ready to employ when the time arrives for quick legislative action on a specific bill. The communi-

cations task force of the public affairs committee is formulating its plans for the next several years as we think strategically about the direction and content of our communications program. And we are using teleconferencing more and more to conduct "virtual" meetings to get things done.

But let me tell you why communications has been on my mind lately. At our last Board meeting, held in Lansing, several members from the AIA Mid-Michigan Chapter were there to offer input and reaction to a variety of discussions. I was glad they were there, because they lent insight into one of the most important issues we are working on this year.

With AIA National in the process of eliminating supplemental dues for 1997, our Board has been considering redirecting some of these supplemental dollars back to AIA Michigan in order to better support our efforts in government affairs and to put AIA Michigan on more solid financial footing for the future. (Without getting into

specifics, I would urge you to discuss details with your chapter director.) This means a potential dues increase for AIA Michigan (we haven't had one, except for CPI increases, in ten years) to make this happen. Our finance committee is hard at work developing optional scenarios for the board's consideration. We got a start at our March meeting, but actual proposals will be presented at our June meeting in Grand Rapids.

Assuming the board chooses an option then, every member will have the opportunity to vote on such an increase later this year.

When we began to discuss the idea of a dues increase, members of the Mid-Michigan Chapter quickly reminded the board that, except for the ongoing work and apparent success of the government affairs activities, most members would have a tough time accepting a dues increase based on perceived value received for the dues dollars spent. That observation helped the Board to

(Continued on Page 2)

Communication (Continued from page 1)

develop a potential tiered strategy toward dues, and to consider a way to minimize the impact of a dues increase to individual members. This is good.

Bottom line, it seems that most members are aware of AIA Michigan's activities in government affairs, and members support this. It certainly has been the focus of much of our energy, dollars and time over the past several years. Furthermore, one has to ask the question, "Where would the architectural profession be in Michigan if AIA Michigan was not actively engaged in the legislative process in Lansing?"

Believe me, there is no one else speaking up for architects out there. Thanks to the efforts of AIA Michigan (and a few stalwart individual efforts along the way) architects are recognized as a strong and clear voice in Lansing. For my money, this is reason alone to consider greater funding to sustain this voice.

But beyond government affairs, have we really made a case for the value in AIA dues? AIA Michigan is doing more than ever before in terms of programs offered, continuing education opportunities, communications efforts, design enhance-

ment, and fellowship and networking opportunities. More is planned next year.

But have we really communicated value effectively? We will have to if members are to vote affirmatively for a dues increase. Also, it is interesting that our national convention theme is on VALUE this year. I hope many of you will make the trek to Minneapolis to be part of a positive discussion on value, whether it pertains to dues, how you serve your clients, or compensation.

Also, did you see the editorial in the March 18 *Newsweek*? If not, get a copy and read the article entitled "Design for Living?" by Jack Salmela, a civil engineer from Duluth. The article tells the story of his experience in getting his house designed by an architect and the challenges that resulted. A case of poor communication? Perhaps. We don't know all the background, and we certainly don't get the architect's side of the story, but the fact that this civil engineer from Duluth was able to get this story published in a national weekly magazine was major to me.

All the public relations ads placed by AIA National in the national media go down the drain when gross



AIA Michigan Gets National Award for Government Affairs
AIA Michigan's government affairs public awareness program received an award from AIA National in January. Rep. Sherwood Boehlert-NY, presented the award to (l to r) Thomas Mathison, AIA, president, Rae Dumke, Hon. AIA, executive director, and Andy Vazzano, AIA, chairman of Communications Task Force of the Government Affairs Committee.

generalizations and depictions of the value of hiring an architect are depicted like Mr. Salmela's experience. Though Salmela had some admitted successes and some challenges with his new house, the article certainly leaves a bad taste for those considering using an architect for their next house. (I confess to having the urge to publicly discuss some functional problems I have experienced with storm sewer alignments, grading plans that didn't work, and problem roads designed by civil engineers."

Finally, how good of a job of communications are you doing on your jobs? With your clients? Contractors? Coworkers? Our image and value as a profession is

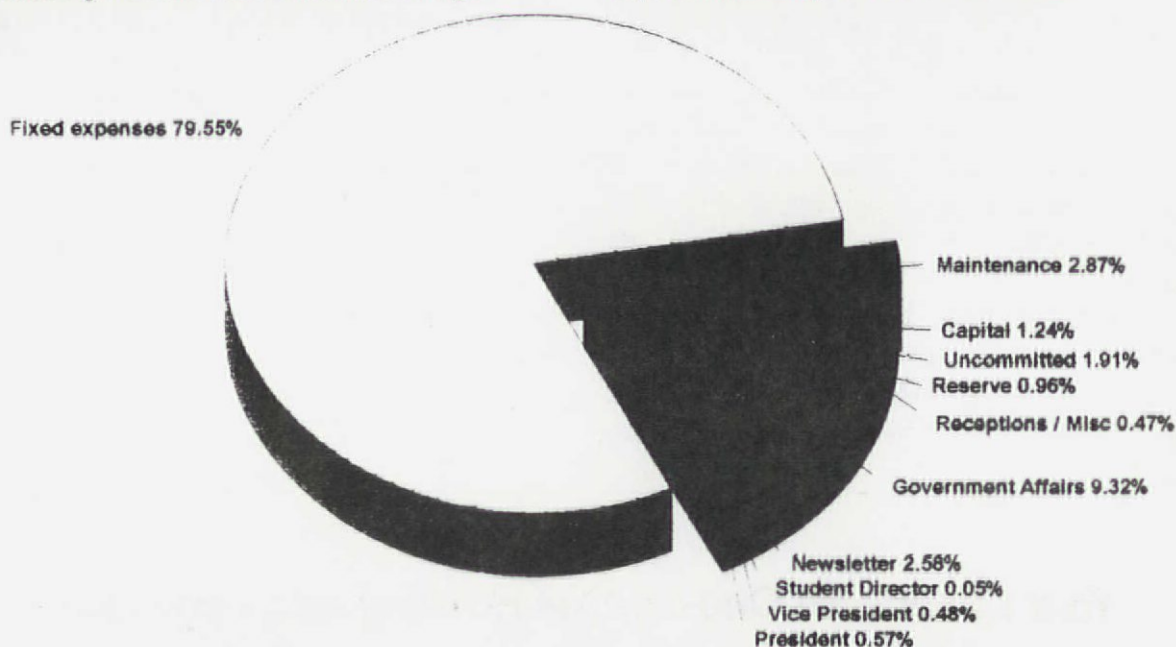
directly tied to how well we listen to, communicate with and serve clients and meet their needs. If the perception is that we meet our own needs first and those of our clients' second (like the *Newsweek* article suggests), no amount of advertising will significantly change this. REAL VALUE, whether it pertains to client relationships or with the AIA, depends on communicating ideas accurately and often, and delivering on our promises.

AIA Michigan 1996 Budget

The AIA Michigan Board of Directors approved a 1996 Budget totaling \$522,681 at last January's Leadership Retreat in Traverse City. As the chart below illustrates, nearly 80 percent of the total budget goes to fixed, or pass through, expenses including the debt on the Beaubien House, operating and maintenance expenses, documents and staff. Of the remaining expenses, the Board approved \$68,500, roughly 64 percent, for government affairs. This includes \$10,000 of uncommitted expenses that will be earmarked for legal

expenses relative to current actions against unlicensed practice. Other significant items included \$12,500 for newsletters like the one you're reading, and \$10,000 for badly needed repairs at the Beaubien House.

These budget allocations reflect the Board's continued emphasis on government affairs as the most important priority for AIA Michigan. At the same time, the Board recognizes the need to increase funding in this area and is actively seeking ways to sustain a higher level of commitment.



1996 EXPENSES PROJECTED BUDGET

Fixed Expenses	\$415,781.00	FIXED EXPENSES INCLUDE:
President	\$3,000.00	
Vice President	\$2,500.00	
Student Director	\$250.00	
Newsletter	\$13,500.00	
Government Affairs	\$48,700.00	
Receptions/Misc.	\$2,450.00	
Reserve	\$5,000.00	
Uncommitted	\$10,000.00	
Capital	\$6,500.00	
Maintenance	\$15,000.00	
TOTAL EXPENSES	\$522,681.00	

AIAM Offers New Member Service: Cellular Service at a Discount

AIA Michigan recently negotiated a substantial discount for cellular airtime service in the Metro Detroit area through Cellnet Cellular.

Cellnet Cellular has more than 20 years of experience in the mobile phone industry. They offer both Metro Detroit cellular carriers, so you can realize savings regardless of the carrier you currently have service with. Cellnet also offers factory trained technicians, on site installations and loaner cars. Your current cellular service can be switched to Cellnet without a conversion fee.

If you don't own a cellular phone, Cellnet sells and services equipment from top manufacturers including Motorola, Oki, Nokia, Panasonic, Sony and JRC. Cellnet can also assist with mobile office solutions such as linking computers or fax machines with cellular phones. Pagers and voice mail are also available.

The substantial airtime discount and a commitment to excellence are the reasons AIAM has given its exclusive endorsement to Cellnet Cellular. For a free rate analysis contact Jim Karal, Cellular consultant, at 810-585-4520, ext. 261.

Reception for New Michigan Fellows

A reception at the Beaubien House will honor three new Fellows.

AIA Michigan, AIA Detroit and AIA Saginaw Valley invite all members to a reception in honor of Arnold Mikon, FAIA, of AIA Detroit; Leslie D. Tincknell, FAIA, of AIA Saginaw Valley; and Stephen Q. Whitney, FAIA, of AIA Detroit.

The reception will be held on Thursday, May 2, 1996 from 5-7 p.m. at the Beaubien House, 553 E. Jefferson Ave., Detroit, Mich. RSVP to AIA Michigan at 313-965-4100.

Dues Options Under Discussion by Board

Supplemental dues will most likely be dropped in 1997 by National. The final decisions will be made at the upcoming convention. Everyone seems to want to keep a new dues formula simple. A variety of options can be considered. At the same time, AIA Michigan needs to sustain funding for public affairs activities, pay off debt on Beaubien House, and build up a reserve fund. Members are urged to contact chapter directors to give input on this difficult issue.

Legislative Day

Your Chance for One-on-One Howling with Legislators

AIA Michigan, CEC of Michigan and Cawthorne, McCollough and Cavanagh are sponsoring a legislative day in Lansing on April 23, with a reception at the Blue Coyote microbrewery. This is a stand-up reception for our legislators, and we need as many of you as possible to make the trip to Lansing to talk informally with your legislator (or an aide) about the issues facing us.

A \$50 (or more) voluntary contribution will be appreciated. Checks should be made payable to APAC. Reservations can be sent to AIA Michigan with check, to 553 E. Jefferson Ave., Detroit, MI 48226. Ph: 313-965-4100 or fax 313-965-1501.

Legislative Reception

The Blue Coyote

Tuesday, April 23, 1996 • 5-7 p.m.

RSVP Prior to April 15, 1996 RETURN CARD
\$50 voluntary contribution (or more will be appreciated)
(Personal checks only, payable to APAC)

Names of Attendees:

All reservations return to AIA Michigan with check...
553 E. Jefferson Ave., Detroit, MI 48226
313-965-4100 or fax 313-965-1501

National Convention Slated for May 10-13 in Twin Cities

Minnesota96, the 1996 AIA National Convention and AIA Expo96 in Minneapolis, May 10-13, is about the value of architecture. Recognizing value, creating it, delivering it, and capturing its reward in forms that you value is what the annual convention is all about.

In the Twin Cities, you can take a new look at the aims and rewards of your career. Meet architects with lessons to teach. Preview lessons yet to be learned by exploring design/construction forecasts with AIA Chief Economist Kermit Baker and Brookings Institute's Anthony Downs and discuss the future of the market for public architecture with the nation's most environment-oriented mayor, Milwaukee's John Norquist.

You'll also have an opportunity to broaden your own skills with the most comprehensive continuing education program available in 1996, and the best value: for an advance registration fee 44 percent lower than last year's you'll be well on your way to fulfilling all of your continuing education requirements.

Advanced registration is \$195 until April 19. Convention brochures were mailed out to all members last month. For information call the AIA Convention Hotline at 202-626-7395.

AIA Minnesota Packs Fun Into Convention

In addition to preparing a book of great spots to visit in Minnesota, the AIA Minnesota chapter is hosting a second annual LEGO® Design Competition.

On Sunday, May 12, architects, their colleagues, and their families will team up for a competition of towering possibilities at the Main Rotunda at Mall of America.

Teams of architects will be building zany skyways with LEGO building bricks from 11:30 a.m. to 3 p.m. Along with the competition, a separate project will be under construction for kids and other "not so serious" builders. Projects will be judged and awards given at 3:30 p.m. The first place team will receive a LEGO trophy. Participating team members will receive a t-shirt, free practice LEGO building bricks, and the opportunity to feel like a kid again.

Entry forms must be mailed or faxed by April 15. (A copy of the form is available at AIA Michigan headquarters.) The entry fee is \$5 per participant collected on the day of the competition. For information call Mark Haugen at Setter Leach and Lindstrom at 612-359-4614 or Michael Huber at Rafferty Rafferty Tollefson Architects at 612-224-4831.

March 1996

AIA Michigan Bulletin

Going to the Convention? Be a Delegate.

Sign up to be a delegate. Members wishing to serve as delegates should contact their local chapter presidents for delegate information now. Delegates should attend the regional caucuses, candidate speeches and business meetings of the Institute. The voting rules have changed this year, allowing you to vote when you are accredited, unlike past years when we had to wait for the third day of convention. This means you must be up to speed on the candidates before the convention.

Components Seek \$ Support for Legislative Action

Michigan, Florida, California, Texas, New York and Illinois signed a letter requesting National AIA to increase the component support budget from 10 percent of the current programs money to 25 percent, by at least 2 percent per year. A 1996 "defense fund" is sought. AIA directors caucused and will lobby for a board meeting reduction, discretionary funds commitment and other

source contributions to get at least \$100,000 for direct component support of strategic legislative action. The board is expected to respond this month. Thomas Mathison, AIA and Art Smith, AIA were instrumental in the letter's content.

AIA Michigan President Tom Mathison urges chapter leaders to support this resolution during the vote at the convention.

Staffing Changes at National

Nancy Somerville, Hon. AIA will serve as vice president of state and local government affairs, in addition to the component affairs department. Director of Component Affairs Patricia Harris, and her staff will report directly to Somerville. Director of Community Design and Development Charles Zucker will also be an essential part of Nancy's team.

Stuart Binstock, Esq. will serve as vice president of federal government relations, federal legislative initiative, and the federal markets and agency programs.

Professional Underwriters' Risk Seminars Coming in April

Oops! Last month we mistakenly did not identify Professional Underwriters as the main sponsor of our upcoming risk management seminars! Because of their sponsorship, we are able to offer the seminars at no charge.

The seminars, sponsored by Professional Underwriters, V.O. Schinnerer and AIA Michigan, will be offered on both sides of the state on April 16 and 17. They qualify for CES credits.

The program, entitled "Risk Management for Merging Forms of Practice," will feature Jerry Farquhar of Victor O. Schinnerer/CNA as the guest speaker. Discussion of partnering and design/build will be part of the seminar. Farquhar has nearly 25 years of experience analyzing and preventing claims involving design professionals.

In addition to Farquhar, attorneys from two prominent Michigan firms will speak. Jim Case of Kerr, Russell & Weber and Peter Smit of Varnum, Riddering, Schmidt and Howlett will discuss "Current Trends and Concerns Regarding Professional Liability Insurance."

The April 16 seminar will be held at the Grand Rapids Holiday Inn-Crowne Plaza. The April 17 seminar will be held at the MSU-Management Education Center in Troy.

For further information contact Professional Underwriters Inc., 810-855-3322.

New Workshop Focuses on Radon

Learn how to make homes healthier for your clients by attending the Radon-Resistant New Construction (Healthy Home) workshop on April 25. This 4-hour workshop, presented by the University of Illinois-Chicago, will include information about radon and construction techniques which can be used to build a radon-resistant home.

Radon, the second leading cause of lung cancer, is a preventable health risk, and the techniques discussed in this workshop will allow builders to provide a value-added service to prospective homebuyers. The workshop will also provide information resources on how to make homes more energy efficient and environmentally sustainable.

The workshop will be from 8 a.m. to noon, at Woodlands Golf Club in Brighton on April 25. The registration fee is \$10, including resource materials and breakfast. For information or to register, call Don Hayduk at the Livingston Co. Health Department at 517-546-9850 or the Mich. Dept. of Public Health Indoor Radon Program at 800-723-6642.

Members can earn 36 LUs in one long weekend!

The AIA Annual National Convention in Minneapolis, May 10-13, offers more than 90 seminars, plus nine preconvention workshops and 21 small-group consultations.

Of special note:

New low registration fee — \$195
(44% savings from last year!)

Spring Series: Bring Your Lunch

A Brown Bag Lecture series featuring cultural topics will be held once a month through June. The series is a partnership project of the Oakland County Cultural Council and L. Brooks Patterson, Oakland County executive. The lectures begin at noon in the auditorium of the Information Technology building, located at the county service center in Pontiac.

Upcoming dates and topics include:

April 18 - The Evolution of Contemporary Stained Glass. Speaker is Barbara Krueger, assistant director of the Michigan Census of Stained Glass.

May 16 - Contemporary Michigan Sculptors. Speaker is noted sculptor Hugh Timlin.

June 20 - Detroit's Magnificent Movie Palaces. Speaker is Katherine Clarkson, acting director of Preservation Wayne.

For further information, call the Office of Arts, Culture & Film at 810-858-0415.

German Design Is Focus of Conference

The International Design Conference revisits a popular international format — looking at a nation and its design. Gestalt: Visions of German Design will be held June 5-9 in Aspen, Colorado. For information call 970-925-2257.

SDA Meets In Minneapolis, Too

The Society of Design Administration's 27th annual convention will be held May 8-12 in Minneapolis, in conjunction with AIA National Convention. Seminars will be offered on a variety of topics. For a convention brochure call Evelyn Root at 206-622-5822.

Continuing Education Opportunities For Architects

April

10 **Boca 96 Update/Life Safety/ADA**
Sponsored by Building Code & Regulations Committee/AIA Detroit. Giffels Associates, Southfield. \$75 members. 313-965-4100

16 or 17 **One day Risk Management Seminar**
Sponsored by Professional Underwriters/V.O. Schinnerer/AIA Michigan at the Holiday Inn-Crown Plaza, Grand Rapids (16) and the MSU Mgt. Education Center, Troy (17). No charge. 810-855-3322

19-20 **Statewide Historic Preservation Conference**
Good Places to Live and Work: Using Preservation to Make Your Community Stand Out. Sponsored by Mich. Historic Preservation Network & MAF, Ann Arbor. \$TBD. 810-625-8181

25 **Radon-Resistant New Construction (How to Build a Healthy Home)**
Sponsored by Livingston, Oakland & Washtenaw Co. Health Depts. and Mich. Dept. of Public Health. Woodlands Golf Club, Brighton. 8 a.m.-Noon. \$10. 800-723-6642

May

10-13 **National AIA Convention** Continuing Ed Programs CES Credits. Sponsored by Nat. AIA, Minneapolis. \$195. Fee includes some CE programs. 202-626-7395

15 **Designing for Dementia**
Uriel Cohen, Prof. Arch. at University of Wisconsin. Sponsored by Madonna University. \$50. 8:30-4 p.m. 313-432-5732

June

4 **ACI 318 '95 Building Code Changes**
Sponsored by ACI/PCA. \$varies. 313-532-2600

17 & 18 **Fundamentals of Cogeneration & On-Site Generation Applying Gas Cooling Technologies**

(each two-day seminars)

Sponsored by Association of Energy Engineers & Michigan Consolidated Gas Co. Cobo Center, Detroit. \$745. 770-925-9633

19-20 **Strategic Gas Forum Conference & Exposition**
Conference program addresses strategies to increase your profits. Sponsored by Association of Energy Engineers & Michigan Consolidated Gas Co. Cobo Center, Detroit. \$varies. 770-925-9633.

September

6-7 **Design Conference**
Sponsored by AIA Michigan at Camp Hayo-Went-Ha. Central Lake on Torch Lake. \$TBD. Evening on the 6th. Day and evening on the 7th. 313-965-4100

October

10-11 **Educational Facilities Conference**
Sponsored by MAF & AIA Michigan at Shanty Creek, Bellaire. \$TBD. 7:30-5 and 8-2. 313-965-4100

26 **Computer Seminar**
Sponsored by UM & AIA Michigan at a UM location. \$TBD. 313-965-4100

TBD **M-Day Seminar**
Sponsored by Masonry Institute of Michigan & AIA Michigan. Location TBD. \$TBD. 313-458-8544

The information on seminars listed above are seminars/conferences that the AIA Michigan will publicize to its members. Additional seminars from all sources will be added as they arise and information will be updated as we receive the information. Continuing education programs statewide may be submitted for review and added to this calendar. University programs from LTU, Andrews, UD/M and UM will also be included.

Continuing education credits will automatically be credited where AIA Michigan or AIA Detroit is the primary provider. AIA members may receive credits for any program, provided the member complete the self-evaluation form and return it to AIA National.

Obituaries

ROBERT HENRY DeVRIESE, AIA

Robert H. DeVriese, AIA, was born Dec. 26, 1921 in Brown City, Mich. He died in February 1996. A graduate of the University of Detroit with a bachelor degree in architecture-engineering, DeVriese was an associate with Begrow & Brown.

Following military service in Australia, New Guinea, the Philippine Islands and Japan,

he worked for Giffels & Vallet, Victor Gruen, John Allen, Wyeth & Harmon. He was also a member of the teaching staff at Lawrence Technological University. He became a member of AIA Detroit in 1961.

DeVriese earned his reputation primarily as a specification writer, structural engineer and field supervisor. He retired in 1990.

RAY E. WILLIAMS

Ray Williams, Hon. Aff. AIAM and beloved friend to architecture and architects died Sunday, Mar. 10, 1996. He is survived by his wife, Mary Lou, and their two sons, Mark and John. He had been valiantly battling cancer for the past several years. He was born in Mechanicsburg, Ill. on June 12, 1931.

Ray has been a guiding light for AIA Michigan and the Beaubien House since he became a Professional Affiliate member in 1978. He provided many of the luminaries for the Beaubien House when it was finally restored in 1987. He changed light bulbs and lit the Christmas tree. No job was too big or too small.

Ray was a regular at mid summer conference on Mackinac Island. He served on the conference committee and

was a star in the Fudgetime Players. He and Mary Lou organized and ran the boccie tournament for many years.

He gave his time, talent and treasure to a number of causes dear to the architectural profession. He has contributed to the Beaubien House restoration and Arts Committee, mid summer conference, convention, and the high school design competition.

Ray said once that, "The industry depends on all of us: architects, engineers, consultants, manufacturers and representatives." He always did more than his share to support the building industry. He will be missed.

Memorial contributions may be sent to the Karmanos Cancer Institute, 18831 W. Twelve Mile Rd., Lathrup Village, MI 48076.

•WANTED•

**Attendees & Participants
to the**

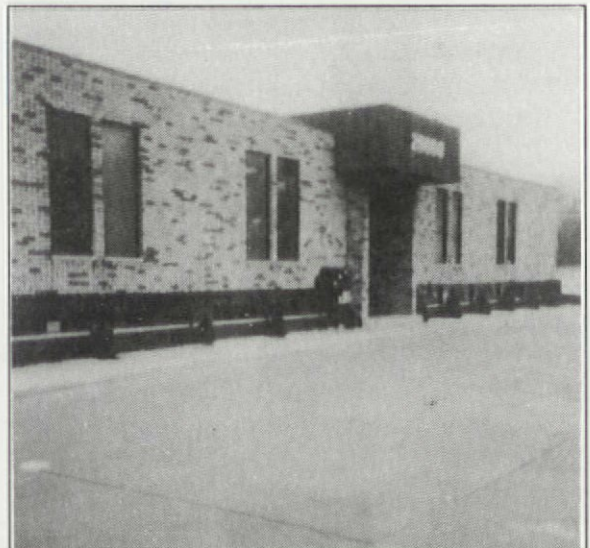
1996 Design Retreat

Mark your calendar for Sept. 6-7, 1996

Those interested in submitting a project(s) for consideration please send to Arthur F. Smith Associates by May 17, 1996.

Students and AIA Associate Members
- special low fee-

For more information contact Erin at 810-353-5995
or AIAM at 313-965-4100



OFFICE SPACE AVAILABLE

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400 Sq. Ft., 700 Sq. Ft. & 900 Sq. Ft.

Available in contemporary bi-level office building on newly-paved Harper Avenue between 12 & 13 Mile Roads. Off-street parking and signage available.

**Call 810-469-1414
Ask for Kathy Bott**

Grapevine

About the new **AIA magazine**: AIA has closed the deal with McGraw-Hill. The old *Architectural Record* is being redesigned in every sense. The organizations have formed an alliance that will give MH information and we get money, advertising space, a share of ad income, editorial advisory role, and a new architect owner awards program. Regional Director Carl Roehling has details...*Crain's Detroit Business* recently recognized 25 women of business distinction. Included were **Beverly Hannah**, AIA, president and owner of Hannah & Associates, and **Christina Lovio-George**, president of LovioGeorgeInc., a consultant to AIAM...PSMJ's 1996 **Design Services Fee Survey** results indicate fee levels have risen moderately within the past year, with hourly billing rates increasing at about the rate of inflation. Firms have also made progress in obtaining better contract terms, according to the survey results...**Philip James Meathe**, FAIA has been elected chairman of the board of trustees of Detroit Receiving Hospital and University Health Center in Detroit...**Lori M. Tower**, Assoc. AIA has joined Permabilt Homes in Marshall as a junior designer...**Stephen J. Kirk**, AIA recently published the second edition of his popular book *Life Cycle Costing for Design Professionals*, with McGraw-Hill...F.W. Dodge, a division of the McGraw-Hill Companies' Construction Information Group, has acquired **BidFax** from North America Mica, Inc. BidFax is a broad-based fax service enabling general contractors to automatically fax bid requests and related information from a PC...The City of Holland is very grateful for the efforts of **Grand Valley AIA's Urban Design Assistance Team**, which created a new look for the Western Gateway into their city...Attendees at AIA Grass Roots 1996 in Washington, DC included **Tom Mathison**, AIA (Pres. AIAM), **Art Smith**, AIA (VP AIAM), **Carl Roehling**, AIA (Reg. Dir.), **Tim Casai**, AIA (Detroit Pres.), **Andy Vazzano**, AIA (Detroit VP), **Jim Meredith**, AIA (Detroit Treas.), **Ralph Moxley**, AIA (Grand Valley), **Donald Laughter**, AIA (Grand Valley VP), **Elizabeth Rhine Baird**, AIA (Huron Valley VP), **Brad Williams**, AIA (Mid-Michigan VP), **Robert Case**, AIA (Saginaw Valley VP), **David Hougland**, AIA (Southwest VP), **Karin Cooper**, AIA (Upper Peninsula), **Richard Fry**, FAIA (Past Reg. Dir.), **Rae Dumke**, Hon. AIA, executive director, and **Cathy Mosley**, business manager...Those attending PIAs included **Cynthia Pozolo**, AIA, **Sharon Sutton**, FAIA, and **Sandy Stevenson**, AIA...**Deborah A. Thom**, Assoc. AIA is

the recipient of the 1995 George G. Booth Traveling Fellowship in Architecture. She will focus on prime examples of Scotland's Gothic Revival movement from 1775 to 1825...**Alpha Rho Chi** is looking for "lost" members. If you are an initiated member and have not received correspondence from the national fraternity in the past six months please send your name, mailing address and Alpha Rho Chi chapter affiliation to Ronald L. Grogan, WGAA, 7508 Richland Rd., Richland Hills, TX 76118...**Dale Ehresman**, AIA has been named trustee of the Children's Home of Detroit, which has served children and families for 160 years...**Ken Czapski**, AIA, associate and senior architect at BEI Associates Detroit, has been elected chairman of the board of directors of the Wyandotte Community Alliance, a non-profit community housing organization...**David Sheasley**, AIA, from Architectural Glass and Metals, has agreed to fill a GVAIA board vacancy left by the resignation of Jeff Grill, AIA.

Firm News

Giffels Associates, Inc., opened a regional office in Scottsdale, Ariz. Paul Bakalis, AIA moves from Detroit to head up the new office...Gary Skog, AIA and Samuel Bayne, AIA, architects at **Harley Ellington Design**, were named by *Building Stone Magazine* in their fall/winter edition as two of 1995's "Best and Brightest American Architects." They were among sixteen nationwide recognized for artistic and innovative use of natural stone...Harley Ellington has also named two new principals and ten new associates. AIAs include new principal Paul Urbanek, AIA; new associates are John Bogner, AIA, Daniel Caren, AIA, C. Richard Hall, AIA, and Clifford Snyder, AIA...**Progressive Architecture Engineering Planning** has undergone a company-wide visioning and strategic planning session, which culminated in a two-day retreat in early February...**Fuller-Nichols** of Harbor Springs, won a *Snow Country* magazine 1996 National Ski Area Design Award in the Day Lodge Under \$2 Million Category, for work on Nub's Nob...Lansing-based MBDS, Inc., has changed its name to **Mayotte Jacob Architects, Inc.**...Robert B. Smith has been promoted to senior vice president of **Hobbs + Black Associates**. The firm also announced that Daniel Mooney,

(Continued on Page 10)

AIA and Daniel Sonntag, AIA from the Ann Arbor office have passed the NCARB/ARE...Tiseo & Associates, Inc. and Redstone Architects are merging. The new firm will be **Redstone + Tiseo Architects**. The new address is Comerica Southfield Tower, 29201 Telegraph Rd., Suite 400, Southfield, MI 48034-7647. Ph: 810-351-0770, Fx: 810-351-0660...**Ann Arbor Architects Collaborative** is moving to 210 E. Huron St., Ann Arbor, MI 48104. Ph: 313-663-1910, Fx: 313-663-8427...Gregory Ziegler of **Peter Basso Associates Inc.** has been awarded the 1996 Illumination Design Award for his lighting design of The Shoreliner Restaurant at Anchor Bay High School...Robert K. Burgess has been named general manager, and Gary Marshall, RA, and Robert Pounders will be project managers at the recently expanded Sterling Heights office of **Ghafari Associates**...ACEC of Michigan gave two Engineering Excellence Awards to **Fishbeck, Thompson, Carr & Huber** for its work on the Frederik Meijer Gardens and the Tenneco Packaging Landfill Closure. Both projects received Honorable Conceptor Awards and have been selected to represent Michigan in the national ACEC engineering competition...Also, FTC&H announced that Eric Hugger, AIA has become a principal and vice president of the firm...**Eckert/Wordell Architects** has named David Jarl, AIA a principal of the firm; Thomas McKercher, AIA and Stephen Dickerson, AIA have been named associates...Sandra Laux, AIA has joined **John Allen Architects, Inc.** as an associate...Matthew Kunath, AIA was promoted to architect at **BEI Associates, Inc.**...George P. Moutsatson, AIA, ASID, IIDA announced the formation of his new firm, **The Moutsatson Studios**, at 323 E. Welch Ct., Traverse City, MI 49686. Ph: 616-941-7677, Fx: 616-941-7536...**Kessler Associates, Inc.**, promoted David Rose, RA, Theodore Pappas, AIA and David Miller, AIA to associates...David Paterson, AIA, has been named associate and director of technical development, and Richard Van Deusen, AIA has been named associate and project manager at Kessler Associates Inc....**Johnson Johnson & Roy** has named George Sass, ASLA president and CEO. He will also serve as a board member for The Smith Group, of which JJR is a member firm. JJR also has received a 1995 Honor Award from the Michigan Society of Planning Officials for the Detroit Land Use Plan...William J. Grindatti, AIA has been named studio director of the property management division of **Arthur F. Smith Architects** of Southfield..New associate members at

Grand Valley are George Babins, **BETA Design**; Daniel Tryles & George Lott, III of **Landmark Design Group**; and Richard Temple, AIA, of **Greiner**, has advanced to architect member from associate.

Opportunities

Three informative educational books which can help candidates streamline their study for all sections of the **NCARB/ARE**, are available from William A. Amor, Architect, Architectural Education Division, 140 E. Montwood, La Habra, CA 80631. Amor is a licensed architect in Michigan and California. Study Guide Books include A.R.E. 1: Design, A.R.E. 2: Structures, A.R.E. 3: Construction Documents. Each book is \$120, a full set is \$330.

Entries must be postmarked Aug. 1 for a **juried competition** to recognize **urban waterfront projects and visionary plans**. Plans need to be comprehensive, covering an entire waterfront or a major portion in order to qualify for entry in this Waterfront Center awards program. For entry form and questions call Kaija Jones or Ginny Murphy, The Waterfront Center, 1536 44th St., NW, Washington, D.C. 20007. Ph: 202-337-0356, Fx: 202-625-1654.

Final preparations are under way for **XIX Congress of the International Union of Architects**, to be held in Barcelona. Bulletin, issue number 6, is currently available. It contains articles about the problems of Third-World cities and housing, relates the response to the announcement of the competitions and the request for presentation of communications. It also gives information about some of the brochures and guides being published to coincide with the Congress. For information call 343-412-7651.

The village of Glenwood, Ill., will hold a **design competition** to generate proposals for a new 22,000sf village hall, with an estimated budget of \$3 million, and a town square. Winners will be awarded cash prizes and a design commission. Registration closed the last week of April, with submissions due the last week of May. Fee is \$95. For information call Eda Schrimple, 708-758-8038.

SEEKING POSITION

UofDM graduate, 1995, seeks position which requires able exposure to architectural technique, development and working with others. Student work experience includes participant on Woodward Corridor Study Studio, and supervision of tenant projects at Renaissance Center, Detroit. Call Jeffrey Maier, 810-293-2594.

MEDICAL SPACE PLANNER

Natl real estate development & program management firm has opening within its health care facilities division. Position requires individual to work along side and assist senior Hammes Co. professionals in programming, designing, presentation & production of construction documents for medical offices & outpatient health care facilities. An ability to professionally communicate clearly and concisely with physicians & health care clients & a capability to understand the nuances of the health care industry are key factors in the consideration of the individual for this position. Familiarity with AutoCad Issue 13.0 & the ability to organize & prioritize one's work load are important skills.

The entrepreneurial nature of the company provides excellent opportunity for uniquely qualified & educated individuals to become consummate development professionals. The company's structure permits individuals to become exposed to all aspects of health care facility development. This position requires a bachelor's degree in architecture with an emphasis on design & planning, experience with computer aided design & drafting and 2 years work experience. Health care experience is preferred but not required.

This position provides a challenging career opportunity with excellent compensation and a full compliment of benefits. For immediate consideration, please forward a letter of interest with a detailed resume and salary history to: Steve Kroening, 32500 Telegraph Rd., Suite 209, Bingham Farms, MI 48025. Ph: 810-645-6200; Fx: 810-645-1334

CZP Architects is a firm from Argentina looking for contacts with developers or architectural firms interested in investments in South America. For further information please contact: Fax 810-619-0322 in U.S.A.

ARCHITECT

A/E firm has opening for IDP intern or architect in training with minimum of two years experience. Experience in educational facilities or automobile dealerships desired. Computer experience required, preferably AutoCad Release 12. EOE. Good salary, benefits, career opportunities. Send resume and current compensation information in confidence to THA Architects & Engineers, 817 E. Kersley St., Flint, MI 48503

ARCHITECTURAL DRAFTSPERSON

Minimum 3 years experience in commercial CAD systems; challenging commissions; various responsibilities; all benefits. Forward resume for interview. RC Associates, Inc., PO Box 2255, Saginaw, MI 48605. Ph: 517-752-6500; Fx: 517-752-6600

ARCHITECTURAL PROJECT MANAGER

Minimum 4 years experience; architectural degree, prefer state registration or working towards such; variable commissions; team leadership essential; long term benefits. Forward resume or call for interview. RC Associates, Inc., PO Box 2255, Saginaw, MI 48605. Ph: 517-752-6500; Fx: 517-752-6600

IMMEDIATE OPENING

Advanced Technologies Group, Inc., leader in providing computer aided facilities management services, has an immediate opening for a degreed architect for its "Business Development Dept" in its Chicago Headquarters.

Responsibilities involve developing marketing strategies and generating new business pertaining to how computer aided technology and properly implemented facility management system solution can benefit planning and management of

infrastructure at major facilities.

Proficiency with the Windows operating environment and a minimum of 2 years practical experience with CAD software is required. Knowledge of AutoCAD is a plus. Advanced Technologies Group offers a very attractive base salary, fringe benefits and lucrative incentive for this position.

Send resume and salary history or contact: Advanced Technologies Group, Inc., 377 E. Butterfield Rd., Lombard, IL 60148. Ph: 800-804-8442 or 708-769-0808; Fx: 708-769-0895

ARCHITECTS & INTERN ARCHITECTS

Innovative design firm is seeking extremely talented and motivated individuals with a minimum of 2 years experience to fill numerous positions. Experience with AutoCAD 12 or 13 preferred along with diversified design abilities, excellent graphic and communication skills. The ability to work both independently and as part of a team are essential requirements. We provide a progressive and casual work environment with an open management style. Projects vary in size, scope and geographic location. Send resume to: Arthur F. Smith Architects, 10 Oak Hollow, Suite 100, Southfield, MI 48034

SEEKING POSITION

Seeking Position as CAD operator/detail drafter. Contact Karen Louchart at 103 Vilas St., Grayling, MI 49738-1261. Ph: 517-348-8117

ENGINEER 5 (Architectural)

\$43,819 to \$57,899
Qualifications: B.S. degree in architecture; registered as an architect in Mich.; 5 years full time paid experience as an architect; Michigan driver's license and good driving record. Apply to: Dept. of Personnel/Human Resources, County of Wayne, 107 Wayne Co. Building, 600 Randolph, Detroit, MI 48226. Ph: 313-224-5916. EOE

INTERIOR DESIGN ASSOCIATE OR ASSOCIATE PROFESSOR

Develop curriculum to corporate architectural construction systems and material with interior design. Teach interior architectural including life safety codes and ADA requirements. Develop CAD curriculum and facility, teach minimum of one AutoCAD course. Registered Architect or Interior Designer with master degree or their terminal degrees. Significant professional experience in the field of interior design and architecture. Teaching experience on University level is very desirable, ability to teach AutoCAD in PC platform is required. Extensive professional experience without master degree will be considered for non-tenure track position. Send letter of application describing teaching philosophy, resume, examples of professional work, examples of student work is desirable (attach self-addressed stamped envelope for returning examples), and three letter of recommendation to: Interior Design Search Committee, School of Art and Design, Georgia State University, University Plaza, Atlanta, GA 30303. Deadline April 1 or until position is filled.

AIA Michigan**Vol. 20 Issue 2**

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CALENDAR OF EVENTS

APRIL

- 2 UofM Lecture: Richard Horden, R. Horden Associates/
313-936-0221
- 10 BOCA 96 update/LifeSafety/ADA Seminar/AIAM/313-965-4100
- 10 UofM Lecture: Abdulla Bokhari, ARCHIPLAN/313-936-0221
- 11 Board of Architects Meeting/Lansing
- 16 Risk Management seminar/Prof. Underwriters/Grand Rapids/
810-855-3322
- 17 Risk Management seminar/Prof. Underwriters/Troy/
810-855-3322
- 17 Garde Awards Program/MUST/Detroit/810-353-5292
- 18 GVAIA meeting "Firm Operations & Management
- 18 Lecture: John Syvertsen/Andrews University/Berrien Springs
- 18 SMPS annual meeting
- 18 Professional trade seminar "LazerFocused Marketing"/Michigan
Design Center/Troy/810-649-4772
- 19-20 Historic Preservation Conference/Ann Arbor/810-625-8181
- 21-23 AIA Southwest seminar "Construction Code"
- 23 AIA Michigan Legislative Day/Lansing
- 25-27 The Waterfront Center workshop "Aquariums & Nature Centers"/
Vancouver, B.C./202-337-0356

MAY

- 2 Fellows reception/Beaubien House
- 10-13 AIA National convention/Minneapolis/202-626-7300
- 16 GVAIA meeting "A Unique International Design Project"
- 16 SMPS meeting "Developing Business/Generating Leads"
- 16-19 MSPE annual convention/Boyne Highlands/Harbor Springs
- 19-21 The Waterfront Center seminar "Gambling on Your Waterfront"/
Atlantic City, NJ/202-337-0356
- 20 MAF golf outing/Ypsilanti
- 22 Bldg. Code & Regul. Committee Seminar/313-965-4100

JUNE

- 6 Board of Architects Meeting/Lansing
- 20 SMPS meeting "Lessons in Leadership for the Team Player"
- 20 GVAIA Raj Barr Kumar, FAIA, 1st VP AIA National

AUGUST

- 8-10 Mid-Summer Conference/Grand Hotel/Mackinac Island
- 15 Board of Architects Meeting/Lansing

SEPTEMBER

- 6-7 Design Conference/Camp Hayo-Went-Ha
- 20-22 10th Annual Detroit Festival of the Arts
- 21-26 BOCA Annual Meeting/Providence, R.I.

OCTOBER

- 2 Bldg. Code & Regul. Committee Seminar "Hardware"/
313-965-4100
- 3 Board of Architects Meeting/Lansing
- 10-11 Educational Facilities Conference/MAF & AIA Michigan/Bellaire
- 17 Zweig White & Assoc. seminar "Professional Recruitment
Secrets"/Detroit/508-651-1559
- 26 Computer seminar/UofM & AIA Michigan/Ann Arbor
- 31 Deadline for competitions & presentations/UIA Barcelona 96/
343-301-5000

NOVEMBER

- 2 Bldg. Code & Regul. Committee Seminar/313-965-4100

Mid-Summer Conference

August 8-10 • Grand Hotel/Mackinac Island

Design Conference

September 6-7 • Camp Hayo-Went-Ha

AIA Michigan

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ADDRESS CORRECTION REQUESTED

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