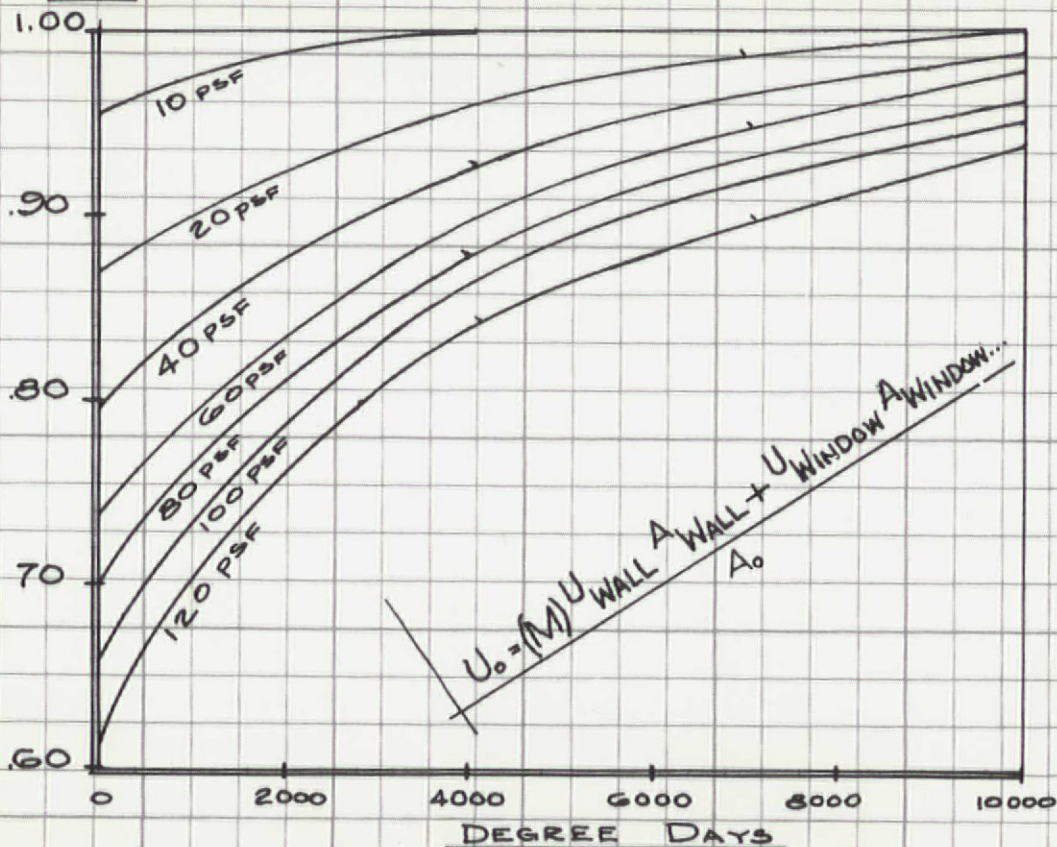




WE'RE DOING OUR HOMEWORK!

CORRECTION FACTOR,
M



INFLUENCE OF WALL WEIGHT ON U VALUE

CORRECTION FOR HEATING DESIGN



Masonry Institute of Michigan, Inc.

Project: **M** CORRECTION FACTOR

Page: 1 of 1

Date: AUG. 76

By:

Case History # E-876

MICHIGAN SOCIETY OF ARCHITECTS
FINANCIAL REPORT FOR 1975

BALANCE SHEET - DECEMBER 31, 1975

<u>ASSETS</u>	
Cash	\$ 2,156
Accounts Receivable	3,777
Inventory	3,032
Prepaid Expense	927
Office Equipment (Net)	2,608
Total Assets	\$12,500
 <u>LIABILITIES & MEMBERS EQUITY</u>	
Notes Payable	\$ 2,300
Accrued Interest on Notes Payable	167
Accounts Payable	17,268
Payroll taxes & Withholding	995
Total Liabilities	\$20,730
Equity Balance 1/1/75	13,227.
Net income for 12 months ending 12/21/75	4,997. (\$ 8,230)
Total Liabilities & Members Equity	\$12,500

INCOME STATEMENT
FOR THE TWELVE MONTHS ENDING DECEMBER 31, 1975

<u>INCOME</u>	
<u>DUES:</u>	
Corporate	\$58,417
Prof. Associate	734
Associate	2,688
AIA Associate	20
Affiliate	1,498
Firm Membership	18,350
Non-Resident	350
Partial Dues Increase	4,550
Total Dues	\$86,607.50
Less Chapters & Subscriptions	(11,906.00)
Net Income	74,701.50
 <u>OTHER INCOME:</u>	
Bulletin & Newsletter (net)	\$ 496
Document Sales (net)	10,234
Annual Convention (net)	11,941
Mid-Summer Conference (net)	985
Miscellaneous	302
Total Other Income	\$23,958
Total Income	\$98,660
 <u>EXPENSES</u>	
<u>PROFESSIONAL EXPENSES:</u>	
Honor Awards Program (net)	\$ 132
Membership Expenses	2,059
Committees	490
Grass Roots - National	336
- Local	327
Continuing Education	(357)
Total Professional Expenses	\$ 2,987

'76 SPIRIT

It's time to think about the fall convention again, this year we are going to Lansing for our Bi-Centennial meeting of business and pleasure. Long's Convention Center on South Cedar at the Expressway (I-96) will be the scene of the action - the exhibitors will be in the main hall and our seminars, business meetings and Continuing Education will be in adjoining rooms in the same building.

Luncheons will be with the exhibitors in the exhibit hall with time and space to meet and greet your friends.

The Lansing Committee under the direction of Mo Stein are planning great things for us. The Host Chapter party is still under wraps and may not be unveiled for a while yet, but Fred Dawe reports on the program as follows:

"During the two-and-a-half days of program activity for the convention we have con-

tracted for such noted professionals as Dan Kiley, Planner and park expert (he just presented his study of Belle Isle to Mayor Young in Detroit); Norman DeHaan, of Chicago, past president of national ASID; Frank Lawyer, AIA a senior VP with Caudill Rowlett Scott, Houston (one of the authors of "Bucket of Oil"); and Bill Tao from St.-Louis, an expert on energy conservation in existing buildings.

"In addition to this list of stellar attractions will be some of our own talent like Balthazar Korab, (his Michigan Bicentennial Exhibit will be on display for those who missed it at Mackinac); Gerry Shea and the AIA Document Review on the NEW A-201; Al Durkee, AIA, Director, The Bureau of Facilities and Isaac Green and Dave Milling from the State Housing Authority. (The Housing Authority will have an exhibit for us in addition to our MSA Honor Awards).

"We have seminars and mini seminars on new products and systems, Barrier Free Architecture, the registration act, continu-

EXPENSES CONTINUED

OPERATING EXPENSES:

Salaries *	\$27,912	
Rent *	4,212	
Utilities *	2,332	
Equipment *	1,128	
Insurance *	1,108	
General Office Expense *	4,803	
Depreciation *	559	
List Maintenance *	629	
Payroll Taxes *	1,650	
Personal Property Tax *	127	
Executive Vice President	16,335	
Executive V.P. Expense - 1974	3,185	
- 1975	10,092	
Executive Director Expense	3,392	
Office Expense	1,265	
Dues in Affiliated Organizations	125	
Board & President Expense	1,785	
Management Survey	6,730	
Annuity	1,073	
Legal And Accounting	1,474	
Miscellaneous *	812	
	<u>90,728</u>	
Total Expenses		<u>\$93,715</u>
Net Income		<u>4,945 (4,997)</u>

Indicates expenses whose total cost is shared with the Detroit Chapter and is reported herein as the net cost to MSA.

Questions concerning this report may be addressed to James Kinville, AIA, Treasurer, c/o MSA Headquarters, 28 West Adams, Detroit, MI 48226.

ing education for re-certification, ASHRAE 90/75 and of course time to meet our legislators and state department-heads.

"A special program for spouses will be conducted by Dr. John Suehr, of MSU Department of Education. This is a two day session on personal development and growth for husbands and wives. Dr. Suehr has been instrumental in the development of the National AIA Continuing Education Program and is nationally recognized for his approach to adult education."

Housing for the Convention registrants will be at Howard Johnson's, Holiday Inn, and The Ramada Inn, all located at the same intersection as Longs. If you prefer the central city, the Capitol Park Motor Hotel will be available.

Watch the newsletter for reservation forms and program up-date.

Remember MSA 61st Annual Convention, October 20-22, 1976, Long's Convention Center, Lansing.

FROM THE PRESIDENT. . .

In assuming the presidency of MSA for 1976, I must admit to having had concern and apprehension in fulfilling the needs of the membership. At that time, it appeared difficult to contemplate what could be planned and accomplished during the ensuing twelve months. Well. . .if you haven't heard, I suggest you attend the Mid-Summer Conference at Mackinac Island or contact your Chapter Director. For example. . . the committee chairmen of Government Affairs, Membership, Continuing Education have taken steps and/or are establishing programs that will forever change what the MSA once was.

The Committee on State Housing has affected changes in the State Housing Contract that certainly demands applause to Bob Tower of Kalamazoo and Bob Bell of Traverse City. You will be advised of plans concerning professional liability, which we hope will ease your financial burden in doing business.

I hope you haven't left yourself out of the main stream of things. Should you find that you are not in the main stream -- get involved with your Chapter and you will be involved with MSA -- Remember you are MSA!!

I still have some concern and apprehension. . .So I pledge to continue working and hopefully accelerate the activities of 1976 so as to bring us all together in a more unified voice.

REMEMBER THE P.A.C.

CHAPTER SUCCESS

Western Michigan Chapter reports 'terrific traffic' thru their Awards Exhibit Tent at the Kalamazoo Art Fair. Designed and constructed by the associate members of the Chapter, the tent housed architectural exhibits from area firms as well as the Honor Award Winners from the chapter competition. Photos of the tent and further information are available from WM Chapter President Evie Asken, AIA at (616) 343-5183.

PROFESSIONAL INVESTMENT PROGRAM TAX REPORT CORPORATE HEALTH PLAN

How many of you are aware that all medically related expenses for key employees as well as stockholder employees and their families can be paid and, or reimbursed tax free by a corporation?

This program, qualified under Sections 105 and 106 of the Internal Revenue Code, can be implemented by a board resolution entered in the corporate minutes. It would enable corporate deductibility of not only disability and health insurance premiums, but also all items heretofore not covered. Examples include: 1. Eye examinations, glasses or

contact lenses. 2. Dental work including orthodontia. 3. Purchase or rental of instruments essential to the medical treatment of a patient. An example would be an electronic filter or air conditioner for one suffering from asthma. 4. Doctors' appointments, laboratory tests, prescriptions, etc.

If the thought of expensive medical costs with before-tax dollars, rather than after-tax dollars reduced by a 35-50 percent shrinkage, appeals to you, drop a note to MSA Investment Program, P.O. Box 1708, East Lansing 48823.

HELP WANTED

The Detroit Chapter Membership Committee needs volunteers for a short term task force. Please call Charles Merz at 964-3000 if you have a few minutes to contribute.

LIT STUDENT CHAPTER, AIA ELECTION RESULTS FOR FALL 1976

PRESIDENT: Bill Frederick

VICE-PRESIDENT: John M. Minoff

SECRETARY: Jan Mays

TREASURER: Gary Krenz

WALD HORS D'OEUVRE RECIPE BOOK

The Womens Architectural League have published a hors d'oeuvre recipe book which is now available for \$1.00. The proceeds from the book will go into their Scholarship Fund.

For your copy call MSA Headquarters at 965-4100.

MSA AND JOINT HEALTH DEPARTMENT SEMINAR

The MSA Health Committee members are working with the Michigan Department of Public Health planning a seminar for architects and engineers for March 3 & 4, 1977 at the Park Place Hotel, Traverse City. Watch the Newsletter for program details.

AIA BOOK AND DOCUMENT DISCOUNT

"Current Techniques in Architectural Practice," published with Architectural Record Books. Regular price \$25.00 now \$20.00 per copy. To obtain your copy contact MSA Headquarters at 965-4100.

Document B 801, Standard Form of Agreement between Owner and Construction Manager. Regular .35 a copy now available at .25 per copy. Contact MSA Headquarters.

Office Practice ... A Management Update

OFFICE MANAGEMENT SEMINAR
DETROIT CHAPTER, AIA

How much does it cost to go into business? How do I know not to take a job? How much does an employee really cost? How do I borrow money to run my office? How can I find jobs and get them? How do I treat an owner? A consultant? A contractor? How much time should it take just to run the office? Will Construction Management work for me? Should I Joint Venture?

Do you know the answers? Do you want to? We've got just what it takes.

WHAT: An office Management Seminar to teach the "Business of Architecture." The course is designed and taught by experienced architects and consultants.

WHO: The course content is aimed at the new registered Architect. The course would also be great for the new associate in the larger office. (We won't turn down other practitioners, if he wants a refresher.)

WHEN: The course will take 9 Thursday evenings 5:30 to 8:30 P.M., beginning September 9, 1976.

WHERE: The SHAG SHOP at Smith, Hinchman, & Grylls, 455 West Fort Street (the building with the Jacks on it), Detroit. Lots of Parking (free at night). Vending machines for refreshments during the evening - (menu and comments available from Jim Gallagher as to the specialty of the house).

HOW MUCH: Registration Fee of \$90.00 participants. Covers all costs for materials and texts. Special arrangements can be made.

HOW MANY: Limit 25. Another course will be offered if this is oversold.

WHY: There is a great need to educate the new practitioner on office management. Too much of this

education is earned at the college of hard knocks.

This course is being prepared and taught by Corporate Members of the Detroit Chapter, AIA, and consultants. This is a Development Project of the National AIA Committee on Office Practice and the Detroit Chapter Committee on Professional Practice. If you have any questions, call Chapter Headquarters, (313) 965-4100.

The nine sessions will cover the following:

Session I: Architect/Office - Going into Business, Physical Space (equipment, location, time), Legal Arrangement, (Proprietorship, Partnership, Corporation), Insurance (Office, Personal and Professional Liability) and Ethics and Law. Text: Handbook of Professional Practice, AIA.

Session II: Architect/Marketing Professional Services - Public Relations, News Articles, Sources of Work, Brochures, Exhibits, 254 & 255 Forms. Text: Marketing Architectural and Engineering Services.

Session III: Personnel Management - Hiring/Firing, Fringe Benefits, (Insurance, Vacations, and Reimbursements), Personnel Costs. Text: Personnel Practices Manual, AIA.

Session IV: Financial Management of Architectural Practice - Costs of Practice, Financial Planning, Overhead and Indirect Cost, Direct Costs, Office Budgeting, Job Cost Budgeting and Accounting, and Taxes. Text: Financial Management for Architectural Firms, AIA, Profit Planning in Architectural Practice, AIA, The Economics of Architectural Practice, AIA and Architectural Management, Guidelines publications.

Session V: Architect/Owner - Services (Scope), Contracts, Compensation Methods, Responsibility, Extra Services, Owner/Contractor. Text: Architect's Handbook of Professional Practice, AIA Methods of Compensation for Architectural Services, AIA.

Session VI: Architect/Consultant - Types, Responsibilities, Contracts, Emerging Re-

quirements, (OSHA, EPA, EIS, etc.). Compensation. Text: Handbook of Professional Practice, AIA.

Session VII: Architect/Contractor - Contractor Qualifications, Contracts, Responsibility and Authority, Subcontractors, Shop Drawings, Change Orders, Guarantees and Completion. Text: Handbook of Professional Practice, AIA.

Session VIII: Architect/Practice Trends - Developer, Joint Venture, Specialized Practice, Construction Management; no text needed.

Session IX: Architect/AIA - What the AIA, does for the Practitioner, Seminars, Insurance etc. Programs, Forms, Handbooks, Lobbying, Master Spec., Master Cost; no text needed.

REGISTRATION FORM

Detroit Chapter, AIA
Office Management Seminar
28 West Adams
Detroit, Michigan 48226

NAME _____

ADDRESS _____

CITY _____ ZIP _____

PHONE NUMBER _____

FIRM _____

☐ Enclosed is my check for \$90.00

☐ I want to make special arrangements.
See attached letter.

PLEASE CHECK:

I am _____ a proprietor or partner

" " _____ thinking about opening my office

" " _____ an associate in an established firm.

" " _____ AIA Member

" " _____ Non AIA, Member



**Breakfast Meeting
THE MONEY TREE
333 West Fort Street
Detroit, Michigan
Thursday, August 19, 1976
7:30 AM
\$6.00**

Anthony DeVito

Anthony P. DeVito, Director of Planning, Planning Department, City of Detroit will present a program for the Detroit Chapter members on Thursday, August 19, 1976 at a Breakfast Meeting at The Money Tree.

DeVito's experience has been Chief of Physical and Social Planning, New Communities Administration in Washington, D.C., Director of Planning for Reston, Virginia during the time that Reston was the most advanced new community in the country; Vice President for Planning and Design, Levitt & Sons, at the time Levitt was the largest "Shelter Builder" in the United States and was also involved in national and international expansion. The development of Place Ville Marie in Montreal for Webb and Knapp (Zeckendorf) and the development of John F. Kennedy Airport in New York City.

DeVito's Breakfast program will conclude by 9:00 A.M.

Please mail checks or call the Chapter office prior to August 16. 28 West Adams, Detroit, MI 48226

NAME _____

ADDRESS _____

CITY _____ ZIP _____

FIRM _____

Enclosed is my check in the amount of \$ _____
for _____ tickets to the Breakfast with
Tony DeVito.

HUD'S SOLAR ENERGY PROGRAM

July 15, 1976, Request for Grant Application H-2570. Residential Integrated project demonstrations second cycle.

Gentlemen:

This is a Request for Grant Application (RFGA) for residential solar heating, cooling, and domestic hot water heating demonstration projects.

You are invited to submit your application to be received not later than 5:00 PM EDST, Wednesday, September 1, 1976 at the place shown below in accordance with this Request for Grant Application and the following attachments which are incorporated herein and made a part hereof:

Attachment A--Definitions, Introduction and Grant Award Information. Attachment B--Factors for Award. Attachment C--Application Instructions. Attachment D--Application Summary. Attachment E--Certifications and Representations.

Applications will be evaluated on the basis of the Factors for Award in Attachment B. Awards will then be made for those projects considered to best meet the Government's needs, with technical and other factors considered.

Inquiries regarding this Request should be directed to: (202) 382-5465 Steve Goodman or Scot Sheffield.

To assure that the Application arrives at the proper place on time and to prevent opening by unauthorized individuals, your application must be identified on the envelope or wrapper as follows:

Application submitted in response to Grant Request H-2570. Due date, Wednesday, September 1, 1976, 5:00 PM EDST.

Application must be addressed and mailed to: Department of Housing and Urban Development, Office of Procurement and Contracts, (ACG-S), Room B 133, Washington, D.C. 20410.

Late application warning: the conditions applicable to late applications in attachment C, paragraph V will be strictly applied.

Sincerely,

Steve Goodman
Grant Officer

*Editors Note - We have been asked to disseminate the information above to all MSA members.

GRAPEVINE

Thomas Browne, AIA, a Grand Valley Chapter, AIA member was installed as president of the Muskegon Exchange Club. . Richard K. Albyn, AIA, has joined Rossetti/

Associates. Albyn will share the responsibility for New Business Development. . . James Meloche an Associate member of the Detroit Chapter, AIA, has been appointed a vice president of Smith-Winchester, Inc., an industrial and consumer advertising firm in Southfield. . . Gordon Lewis, AIA, a Flint Area Chapter, AIA member, manager of Sanborn, Steketee, Otis and Evans Company is running for a seat on the Fenton School Board.

LOOKING FOR WORK

Oswin H. Wagner III, 22691 O'Connor Avenue, St. Clair Shores, MI 48080. (313) 771-8743. Born 10-10-53. Seeks position in the field of architecture with emphasis on planning, architectural drawing and design, or engineering. Education: Bachelor of Science in Architecture at LIT, June 1975. Received Bachelor of Architecture at LIT, June 1976.

Anca I. Taus, 241 W. Longwood, Detroit, MI 48203. (313) 869-7369. Seeks position as Architectural Draftsman. Date of Birth 4-28-58. Education: Cass Tech. High School, Architectural Curriculum - 3 years.

Thomas H. Pauley, 3 Elsie's Park, R.D. #1, Troy, New York 12180. (518) 663-8136. Seeks position in the field of management. Education: 1962-63 major accounting at Woodbury University, California. 1968-71 major Business Administration at American Technical Society, Illinois. Graduated July 1969 from the U.S. Air Force Reserve. Major Personnel Management and Data Systems.

Marilyn T. Palmieri, 26545 Ford Road, Dearborn Hts., MI 48127. (313) 565-1091. B.S. degree in Architecture from the University of Detroit.

David C. Draper, 2119 Manchester, Ann Arbor, MI 48104. Seeking a drafting position in the State of Michigan. Graduated from Ferris State College with an Associate of Science degree in Architecture, February, 1975.

Timothy D. Curtis, 9303 McKinney, Detroit, MI 48224. (313) 371-5610. Date of Birth 10-29-53. Education: Cass Tech. High School, Graduated with honors in June, 1971. Majored in Architecture with six courses in building construction and six related courses in drafting. Co-op Draftsman for Detroit Metro Water Board in senior year. R.O.T.C. program for two years. LIT major Architecture.

POSITION VACANCY

Architectural Faculty Position - available September, 1976 in associate degree Architectural Technology program. Teach in areas of architectural drafting, working drawings, and related subjects, and assist in development of baccalaureate programming in Architectural Technology. B.S. in Architecture and significant professional experience required. Professional registration

MONTHLY BULLETIN,
MICHIGAN SOCIETY OF ARCHITECTS
28 West Adams
Detroit, Michigan 48226

desirable. Apply to James B. Shane, AIA,
Head of the Construction Department, Ferris
State College, Big Rapids, Michigan 49307.
(616) 796-9971, ext. 209.

An affirmative action/equal opportunity
employer.

CALENDAR

AUGUST 5-7 Mid-Summer Conference,
Grand Hotel, Mackinac
Island.

AUGUST 19 Breakfast with Anthony
DeVito, Director City Plan-
ning, Detroit.

SEPTEMBER 14 Detroit Chapter Special
Meeting, meet Bill Jarratt,
FAIA, Regional Director,
MSA, Candidates for Chapter
Board and General RAP Session.
Center for Creative Studies,
Detroit.

SEPTEMBER 27 Legislative Luncheon Meet
Eugene DiLaura, AIA, Presi-
dent MSA, Paul Bowers, AIA,

Vice Pres. MSA and Govern-
ment Affairs Chairman and
Jim Karoub, MSA Lobbyist.
Location: Hyatt Regency
Hotel, Dearborn.

OCTOBER 20-22

MSA Annual Convention at
Longs Convention Center,
Lansing.

NOVEMBER 3-5

Michigan Association of
School Boards Convention for
more information write MASB,
421 W. Kalamazoo St., Lansing
48933.

1977

MARCH 3-4

MSA/MPHD seminar at Park
Place Motor Hotel, Traverse
City.

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