


CARIBBEAN
Highly stylised Peony design in gay and
minh ihitrod colorre
uninhibited colour:
Dinner Set $£ 50.18$,
Tea Set $£ 20.16$.
Coffee Set \& 77.06 .

The new china is the
outcome of long research and an important technical


GOLDEN ETERNITY
 restraince uecoration Dinner Set 532 an Tea Set tris 7

Each of the patterns for the Spode Perfect Marriage Collection was created specially in the Spode Design Studio.

## Spode announce their



At the end of the 18th Century Spode II perfected English bone china and since then it has remained as a standard by which others are measured. The best of its kind, Spode fine bone china is an expensive commodity. It has long been considered to be beyond the reach of many people. Not any more.

The Perfect Marriage Collection represents the first range of tableware to be developed
 at the Spode factory since the major re-organization and re-equipping of its production facilities which began five years ago. The collection derives its name from the Perfect Marriage of these vital features...
The shape. With its open, flowing lines the shape has a completely modern look, but a classic character which will not
date. Elegance is
successfully
combined with utility. As you'll see in the wide, straplike handles, so attractive and very easy to grip. And in the generous capacity of all the 31 pieces.
The patterns. A fresh and completely original range has been created by the Spode design team. A choice of no less than nine patterns caters for a
 wide range of tastes. One or two may surprise you if you have preconceived ideas about Spode, but others sustain the Spode tradition of luxurious elegance.
The prices. Spode have established a special production section devoted entirely to the Perfect Marriage range of tableware. This was done to bring about economies in manufacture.
So that you can own a Spode fine bone china dinner set (Harmony in undecorated white) for as little as under $£ 33$.

On the following pages specific prices are given for: Dinner Set, 25 piece: Tea Set, 21 piece: Coffee Set, 16 piece.


## Spode



PETITE FLEUR
A narrow band of stylised flowers
allowing the shape to dominate but


> The new shape has a very open, flowing line, which departs from the conformist cylinder, and the potting is extremely delicate-in the aesthetic sense.

## NOOD

is floral design based on the stylised s used for Caribbean, but with subtle




## GOLDEN GALAXY

Epitomising the Spode tradition of
sumptuous clequance-a xaised $2 \&$ cara
cold devien intricate and lusyutiou
Dimer Set \$135.18. Tea Set $554-30$. Coffee Set b45.65.


The beauty of Ercol furniture is an individbeauty. No two pieces of elm look alike; history of some hundred years, springtime harvest, is written in the distinctive grain. Because each piece of Ercol Windsor iture differs in grain from every other
e. The beauty you buy in Windsor furniture nique.
The grain of elm increases in depth and re over the years. The natural beauty is used ircol craftsmen to full advantage in Ercol iture. Windsor sideboards, like the one vn here, are fashioned in solid elm with a hand waxing to make the most of the grain. In keeping with the tradition of harmoasly blending beech and elm is this Windsor Chair. The double bow of the back is hed from a single piece of solid beech.

comfort and craftsmanship unite in this l Easy Chair, 477.

## An exceptional wood

is an exceptionally difficult wood to master, for this reason has been ignored by hiture makers for many years. But Ercol id a way of taming elm: by seasoning in the n air for one year per inch thickness of ber, followed by precision kilning. The care ol take with this time-honoured custom of turies past, of natural seasoning in the open combined with highly scientific conditionproduces a standard of lasting accuracy believe to be unique in the world.

## Remarkable strength

s is one reason why Ercol furniture is so ng. There are two other reasons; the loving tsmanship with which it is made and the of solid wood.
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re is no veneer, no blockboard, no chipboard rcol Windsor furniture.


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## The Ercol idea

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## NAME

ADDRESS



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of molten glass (a taken from the n a blowing iron.
 ass is rolled d) to shape it

le is blown in the hich is then blown ald.

molten glass is the stem.

haping the stem ss is added for the Contd. top right

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Cover The dining end of a country livingroom with the cool, airy look of summer. All the china is from Spode's new 'Perfect Marriage Collection'. The china itself is also new, particularly white, translucent and strong. Merchandise details are on page 50. Set designed by Olive Sullivan; built and photographed by Gohn Wingrove.

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7. Glass emerging from the lehr (cooling tunnel).

8. Excess glass is removed with a diamond and gas jets

9. The rim is finally melted to give a smooth finish to the drinking edge.


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## Dartington Glass

## CHRISTINE WYLIE <br> SHOPPING FOR ANTIQUES ET AL



Naval scenes
Founded in 1750, the Parker Gallery, at the Piccadilly end of Albemarle Street, London W1, welcomes browsers. Walk round and enjoy the crowded walls, hung with naval and military battle scenes, portraits of famous warriors, nineteenth-century topographical and sporting prints, ship models and service mementoes. When Nelson's Victory was being restored, Parkers lent pictures and prints of the period which greatly aided the experts in their complex tasks. Admiral Sturdee, in appreciation, presented Parkers with an oak beam from the old Victory which now forms the central counter-top at Albemarle Street.
We show cutter yacht The Arrow, Royal Yacht Squadron, 102 tons. A coloured lithograph by T G Dutton after J Taylor, published 1853. This vessel went aground in the first Queen's Cup Race (now the America Cup), won by the schooner-yacht America, 1851.

## Landscapes and seascapes

The City Gallery was started eight years ago by David Barclay. He specializes in seventeenth-, eight-eenth- and nineteenth-century landscapes and seascapes, both English and Continental. His address (2a Copthall Court, Throgmorton Street, London EC2) ensures a regular clientele of knowledgeable stockorokers, bankers and Lloyd's people. Although his premises are due for demolition, Mr Barclay has some splendid new premises in mind-
nearby and equally convenient for his customers. We show an oil sketch of a river scene with bridge, by Robert Tonge (1823-56).


Carved chaise longue
Whilst not specializing in any particular period, Anno Domini have some fine examples of most periods, and one of their particular specialities is mirrors-they always have at least two dozen in stock. We show a French early-nineteenth-century carved white and giltwood chaise longue, upholstered in green, overall length $60 \frac{1}{2}$ inches. Anno Domini Antiques are at 66 Pimlico Road, SW1, and at 92 Waterford Road, King's Road, SW6.

## From Constable to Canaletto

Frost \& Reed, established in 1808, deal extensively with paintings of the seventeenth century to the nineteenth century from the European Schools.


Their acquisitions have included Constable's 'Old Chain Pier, Brighton', later sold to the Tate. The gallery was closely linked with Sir Alfred Munnings, most notable equestrian artist of our time.

Frost \& Reed have galleries at 41 New Bond Street and 28 Bruton Street, London W1. We show a Canaletto: 'Venice, the entrance to the Grand Canal.' $25 \frac{1}{2}$ inches by 36 inches.


## Antiques in Surrey

Mendes da Costa and his partner, Fergus Russell (formerly head of Maples' antique department), own Antiques at The Old Rectory, Rectory Lane, Bookham, Surrey. Their high-quality furniture is extremely good value, they say, and they take pride in their ability and capacity to show a wide range of covetable objects.

The Old Rectory is part Queen Anne, part nineteenth century, and the picturesque house, only twentyone miles from London, adjoins miles of National Trust land. An added touch is that the Barretts of Wimpole Street rented the house in 1846.

As an example of the rarities to be found in The Old Rectory, we show a small Pembroke table, veneered in satinwood, the top and frieze cross-
banded in amboyna wood w stringing. English, c 1790.


Eighteenth-century se Mallett's of Bond Street, W1, have a supreme rep dealers in important Engl ture. Not so well known smaller branch at Bourdo built in 1725, and formerly don home of the late Duke minster. Here they show selection of decorative and objects for as little as $£ 17$ showrooms at Bourdon H have the ambiente of a priva the eighteenth-century providing an ideal setting fo furniture. We show a view the upstairs showrooms.

Late-Victorian artist One of the artists in whose Richard Green Gallery, at Street, W1, specializes Atkinson Grimshaw (1836 late-Victorian artist influe the Pre-Raphaelite doctrin melancholy nocturnes, townscapes and Liverpool scenes are now enjoying a able vogue amongst collec gallery directors. Prices rat $£ 500 \cdot 00$ to $£ 2,000 \cdot 00$ or m show 'October Afternoon' on the moors.

## IOPPING FOR ANTIQUES ET AL



Stripped pine
histo-cat at 475 King's Road, 0, and 192 Wandsworth Bridge 1, SW6, specialize in all kinds of furniture. Their old is genuine carefully stripped, sanded and vated. They abhor the caustic method of stripping, which is ker, but plays havoc with the and totally deadens the wood. how an old stripped pine dresser $0 \cdot 00$ ). If you don't find the piece want in their showroom, they'll e up a 'new' piece from old hered pieces of pine, salvaged houses being demolished.

Silver chocolate pot
n Marks of Curzon Street, Maycomes this fine George II choco-

late pot of cast silver, dated 1748 , by W Cripps of London, which sells for $£ 820 \cdot 00$. For contrast, we also show a pair of reproduction silver-plated goblets at $£ 6.95$ each. The goblets are gilded on the inside.


## Mahogany bureau

Georgian bureau in finely faded mahogany, c 1780 ( $£ 170 \cdot 00$ ) from

Murray Thomson at 477-479 Finchley Road, London NW3, whose sizable premises have every kind of antique-from Chesterfield to Welsh dresser, from Georgian dining-tables to a beguiling variety of chairs. Everything at Murray Thomson is reasonably priced and the general impression is that of a large furniture shop which happens to sell antiques. If you have a particular piece in mind, contact them, and they will do their best. They're great seekers. Hence their constantly changing stock. Open six days a week.


## Victorian gothic

Crewe Reid \& Partners at 576 New King's Road, London SW6 (01-736 5440), pride themselves, with a good deal of justification, on the sheer range of the objects they sell, a fact exemplified on the one hand by the rare pair of Victorian gothic thrones,
in oak, designed by Augustus Welby Pugin himself and well worth a place in Parliament itself, and on the other by their range of club fenders, virtually identical with those to be found in the club houses of St James's. Don't worry about size, however: Crewe Reid will make them to order from $£ 58 \cdot 00$.


## Carved Italian table

Detail of an unusually attractive seventeenth-century Italian table, heavily carved, and incorporating ships' figureheads. This table somehow made its way to South Wales, thence to the showrooms of Scott Pine, owned by Judy and Mason Scott at 9 Union Square, The Pantiles, Tunbridge Wells. The Scotts also specialize in pine, with an emphasis on Welsh dressers and chests.


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in the sumptuous prints and jacquards. Each design is different. Yet all are subtly related. The Renaissance Collection really is in a world of its own.
Whatever colours and pattern you choose you're bound to create the most original effects. Osman make bed linen, towels and furnishings. The Decorations Editor of House and Garden shows them off in this exquisite, mind spinning fantasy. Just to start you thinking.
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Play 20 instruments? Anyone? We just laughed. None of us could play a penny whistle except James, who was keen on music. That's why he'd bought the best electronic organ he could find - the Lowrey Citation Console.
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Chippendale chair
A friendly welcome awaits the tyro buyer of antiques at Stair and Company. Fine English furniture and works of art, from Queen Anne to the Regency, can be found in their showroom at 120 Mount Street, London W1. And at 125 Mount Street there is a specialized collection of seventeenth-century oak pieces. And earlier. We show a Chippendale corner chair in mahogany, c 1750. Stair \& Co Ltd are associated with Stair \& Co Inc, 59 East 57th Street, NY 10022.


## Silver candlesticks

N Bloom \& Son are moving from their well-known shop in Albemarle Street, W1, to a majestic new shop in Bond Street (opposite Elizabeth Arden), with display space trebled. The managing director, Ian Harris, in his mid-thirties, went straight into the family business at sixteen, and has spent rather more than half his life in the trade. Most of the staff are even younger. Jon Wealleans (of Mr Freedom fame) in conjunction with Rock, Townsend, is doing the interior. Incidentally, this is Bloom's sixtieth anniversary. We show a pair of Queen Anne silver candlesticks made in 1703 by William Denny: $£ 2,350 \cdot 00$.


Derby service
Part of a fine Derby service consist-
ing of thirty-seven pieces, circa 181 The views are ascribed to Roberts and are all named. Virtually all ti gold arabesque borders are differe and in a remarkably fine state preservation. From Glaisher an Nash Ltd, Lowndes Lodge, Cad gan Place, London SW1.


## Antique restoration

Restoration of antique pieces is or of the rarer and, alas, disappearin crafts. Our photograph shows boulle table that recently came Peter Boswell's workshops at 67-6 Beak Street, Regent Street, Londo W1, in very bad condition. Much the tortoiseshell and brass inlay wa missing and the woodwork under neath was either broken or in fragile state. Not so now. But tha was a major job. Most of the wor Boswell's are asked to undertak however, is less involved than thi They are always pleased to help any problems connected with res toration, and they'll cope with metal work, leather, lacquer, marble an porcelain. Visitors to the worksho are welcome, Monday to Friday 9 am until 6 pm .


A pair of side tables Asprey's of New Bond Street, with one of London's finest antique furniture departments, will shortly spon sor a series of lectures at the Luc Clayton Secretarial College and Finishing School on the use of antique in interior design. The lectures will be given by Anne Dunbar Graham, head of Asprey's Interior Design Department. Students will also visit Asprey to talk to Guy Holland, head of the antique furniture department.
We show a semi-elliptical side table-one of a pair-in satinwood and harewood, the top inlaid with a neo-classic design, the bases having a fluted frieze. English, 1780.

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## Design partners

Rose Underdown and partner, Ronnie Oke, run two shops in Smith Street, Chelsea, SW3: one for interior decorating, the second for furniture and decorative accessories. Their aim is to supply their clients with anything-miniature or magnificofor whatever cubic space they have in mind: office, flat, town or country house. They'll also cope with a simple special room, whether kitchen, bathroom or 90 -foot by 40 -foot embassy reception room. (Tel 017303572.$)$


## Dealing with limited space

What have Zeffirelli, Sophia Loren, Teddy Goldsmith of The Ecologist, a merchant bank, the Beatles' solicitors and the Prince de Caussay Brissac got in common? The answer lies within the white gothic-glazed shopfront of Alistair Colvin, 116 Fulham Road, run by interior designers Giovanni Mowinckel and Christophe Gollut. They pride themselves on the combination of elegance, comfort and practicality with which they invest their designs. And they make a special point of dealing imaginatively with small spaces. Decorative, yet functional, lighting is another of their special studies.

Colvin designs carpets for individual interiors and stocks furniture, traditional and contemporary, and also makes to order. We show above an interior for Philip Shellbourne.


Hand-printed fabrics and papers Designers Guild (277 King's Road, London SW3) show a coordinated range of hand-printed fabrics and wallpapers. For many of their patterns, they commission or buy de-
signs and print them themselve Their fabrics include their 'Villa! collection for which the Guild $h$ cut its own silk screens based on $t$ hand-made blocks of tradition Indian designs. They also ha beautiful hand-embroidered crew fabrics from India, woven line from Belgium, heavy crunchy clot in pure wool from all over. T] Guild also shows a selection of $u$ holstered furniture and rattan furr ture made in England. The Gui will soon be introducing a ne range of coordinated wallpapers ar fabrics designed by Sheila Reeve to be shown at a forthcomir 'Decor' exhibition.

We show an interior view of shop.

## Fabrics to wallpapers

Fiona Campbell, interior decorat and maker of soft furnishings ( 2 New King's Road, SW6), started h business four years ago, doing ever thing from designing to sewin Now she has a flourishing busines with an informal happy atmosphe in the workshops (on the premis amongst her team of top-grade fil ishers. Needless to say, Miss Cam bell still brings her own individuali to everything that's done, wheth it's soft-furnishing, decorating a co tage or a palace. And she relies flair rather than exclusive and expe sive fabrics. Fiona Campbell sells soft furnishings, plus carpets, wal papers, friezes and the rest. She als handles a wide range of foreig materials and wallpapers. For cor sultancy appointments, phone 0 7313681.

## Exteriors and interiors

David Ashton-Bostock's versatili is unusual in an age of specializatio He runs a basement showroom Charlwood Street, London SW1 where he sells antiques and show some of his own original designs, well as fabrics and wallpapers. He also an interior decorator, advisin on colours and settings. More tha that, he has recently redesigned th exteriors of two London house: Currently, he is busy designing number of objects-from cigarett boxes to table lamps, from wall brackets to sculptures-for a majo patron, a large London firm.

## Home and abroad

The decorative range of Sloan Designs in Holland Park (12 Port land Road, W11) could scarcely b more eclectic: banks, offices, embas sies on the one hand, private house and apartments on the other. Swed ish-born Eva Robert, married to Frenchman and fluent in French her self, has also developed a side of th business specializing in the decora tion of flats in France.

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It's so nice to have a Miele 'round the house.



## Twenty-one years

Peter Dudgeon Limited came of age this year, and after twenty-one years in furniture-manufacturing and interior design, they think they can say 'with some justification' that they know their job. 'An interior designer,' Mr Dudgeon contends, 'must be an artist, businessman, have nerves of iron and the patience of Job.'

At his present factory, he has his own upholsterers, curtain-makers and joiners. Before any irrefutable decisions are made, they like to have rather more than a superficial knowledge of the client's likes and dislikes, the character of the house, required style and intended budget. Co-ordination at every stage is emphasized and all crafts involved
are dovetailed in correct sequence. We show two chairs from Peter Dudgeon.

From America, too
Tarrystone Interiors at High Street, Chobham, Surrey, offers a complete interior decoration service, from carpeting to curtains, loose covers to upholstery. Everything can be made up in their own warehouses, including sofas and chairs. They also offer a wide range of English, European and American wallpapers and fabrics. Diana Hanbury is responsible for the comprehensive design schemes.

Eighteenth- and nineteenth-century furniture, paintings and porcelain are all available through Tarrystone Antiques at Lion \& Lamb Yard, Farnham.


## Italian influences

Alessandro Visinoni is an outstanding example of that flair and adventurousness which have made the Italian designer-decorators so influential in European interior decoration. The visitor to his showroom at 8 West Eaton Place, SW1 (01-235 4247) will find a veritable treasuretrove: lacquer tables in a variety of colours; bamboo chairs bound in leather and brass; deep comfortable suede sofas, and a splendiferous range of glass-topped coffee and dining-tables. We show one here.

## Continental fabrics

Colourflare at 7 Westminster House, Kew Road, Richmond, rather specialize in Continental fabrics and can offer designs with strong emphatic colours or soft and subtle shades. French wallpapers and fringes, which match and/or tone with fabrics, are also available, as well as some very unusual American fabrics. Colourflare undertake interior designing
and will tackle any project, fro castle to a cottage, or vice versa course. One especially enterpri touch is their willingness to fabrics, sofas, carpets to clie houses to see how they fit spe settings.

Lighting specialist Roger Washbourne started Cen Designs in September 1967, has since built up a sizable rep tion as an interior design consult based mainly on his own flair expertise, partly on the stanc and character of the furniture fabrics he sells in his shop, each i being personally selected for colour and/or design. Lighting sp fication is playing an increasir large part in his consultancy w and, although the majority of schemes remain domestic in cha ter, his specialized knowledge effects, kinetic and display ligh has inevitably led to an increas number of commercial contracts

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Decisions are difficult when confronted with so much class to choose from. You'll wish you had room for them all. Perhaps you have. But whichever set or sets you settle for, at least you'll know your decision will have been a good one.
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# CORD REVIEWS HE MUSIC OF NOW CHRISTOPHER BREUNIG 

ULD BE difficult to imagine a fian better equipped to tackle omplete recording of Pierre z's Piano Music than the ican, Charles Rosen. Volume I how appeared (CBS 72871), rising the First Sonata, a comvely early work, and two ments from the Third, issued 00 but from a still incomplete, ious design.

## with his excellent late-Beet-

 records for CBS, Rosen has on the very necessary sleeve note lf-asking us not to assume itive' performances in spite of omposer's supervision of the ns. Sonata 3 is structured to the player elements of choice, ugh these are controlled es; the huge Constellation moveis heard here in its retrograde Some daunting fragments the score appear on the cover record: what the listener hears, $y$, are fragments of sound short or extended, swim$y$, in pedal. It makes difficult ssessment of the intended relahip of the passive listener to the nges set by the composer to the t , and this has been my reacoo to Boulez's two Roundhouse rts of modern music earlier eason, where so much time was in explaining the mechanics of rmances. However, Rosen is a elling musician, and fortunthe engineering gives us some : cleanest piano tone anywhere his company's cataloguesugh my equipment revealed marring pre-echoes from ent grooves. hat makes Ives's Orchestral Set so accessible even though he s up an overwhelming montage it the component parts are in selves tonal. The recording by wski and the London Symy Orchestra and Chorus comes cca's Phase Four series, coupledMessiaen's L'Ascension 4203). This was originally con$d$ as a sensationally engineered lar catalogue, suitable for the hercial stereogram owner rather the hi-fi purist (who would the exaggerated separation and ointing of instruments). Stoki has always been intrigued by ical innovation, and, of course, ing good music to a wider audiand when he started recording ecca the material became much adventurous. Charles Ives's is scored for huge forces, and exceptionally well in this 1 m ; it's perhaps the rowdiest I have heard, but hugely able.

Two other recent records of music by contemporary composers each include one side devoted to pointed works which make absolutely no demands on the listener. Luciano Berio directs the Juilliard Ensemble and the BBC Symphony Orchestra in his Folk Songs and Epifanie (revised 1965) "a cycle of orchestral pieces into which a cycle of vocal pieces has been interpolated". Cathy Berberian, the composer's former wife, is the soprano soloist (RCA SB6850). Unfortunately a libretto of the texts for Epifanie: Joyce, Proust, Brecht, etc, is not provided. This is again a piece for a very full orchestra, with extended percussion. The Folk Songs, however, are virtuoso arrangements for a smaller accompaniment -they are not all true folk songs, indeed the most striking of them, 'La Donna Ideale', was composed by Berio himself at twenty-four. Miss Berberian gives a wholly infectious performance, concluding with a setting in Azerbaijan of a song she encountered on a scratchy 78 rpm Soviet disc, and which she took down phonetically.
Richard Rodney Bennett's Piano Concerto (1968) is played by the dedicatee, Stephen Bishop, with the LSO under Alexander Gibson (Philips 6500 301) backed by Jazz Calendar. This is a seven-movement piece for a jazz ensemble based on the nursery poem "Monday's child is fair of face . . ." which became popular as an Ashton ballet at Covent Garden in 1968. John Lanchberry conducts. It is interesting to hear Philips adopting a bold, close technique here; dramatic separation; unlike their normal concerthall approach for the Concerto. An enjoyable coupling, attractively sleeved.

Giving $u s$ a birthday treat, Sir William Walton, seventy a couple of months ago, was persuaded to record Facade for the first time by Argo, employing the brilliant London Sinfonietta (ZRG649). Paul Scofield and Dame Peggy Ashcroft are the rhythmic readers, placed possibly too far forward for some tastes, and very slightly sibilant. But a marvellous version indeed! (Those familiar with the classic Sitwell/Pears, still amazing-sounding on the Eclipse label, will find the composer has authorised a redistribution of voices in the new recording.)

Finally, a reissue of two highly individual concerto readings by Heifetz must be mentioned: the Sibelius and Prokofiev's 2nd Violin Concerto now on RCA's mediumpriced label (LSB4048).

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## IORE PLANS FOR HERBACEOUS BORDERS <br> 0 accompany the article by Eric Lambert on pages 114-115)



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## O YOU WANT PLACE IN THE SUN?: 2

## ottages at El Madronal

# COSTA DEL SOL 

## BY TERRY MAHON

## The second in our series on the possibilities of owning property overseas, written by experts

at Marbella, Ronda and Seville. The Prince's Marbella Club, which started as a tiny group of cottages for friends around a central plaza in the mid-fifties, gradually spread out and along the beachfront to encompass what at first glance would appear to be the entire Almanach de Gotha.
Other resorts have tried to imitate but the Marbella Club remains unique and, in a sense, the focal-point from which all Marbella has spread. Several early devotees of what was at one time almost a cult, tired and went in search of havens elsewhere but, seemingly unable to cut the Gordian knot, have gradually returned and are digging themselves in on a more permanent basis.
Latest manifestation of this new spurt of enthusiasm can be seen right next door to the Marbella Club at El Ancon. Building is in progress on seventeen acres of what is not only the best beach site on the entire coast, but possibly the last available for private villa development between Marbella and the neighbouring village of San Pedro de Alcantara, some six miles distant and itself
about to enjoy a property 'boom'.
El Ancon is the first venture abroad of the City \& St James's Property company, through their associate company, Marbella El Ancon SA, and promises to be as unique in its way as the Marbella Club (which it will complimentcomplement rather than rival). It is the first co-ordinated development aimed at the very rich who are searching for a custom-built house. On land which rises and undulates from a wealth of sandy beach up to the main Cadiz road, the developers are providing double- and single-storey air-conditioned villas, each with its own heated swimming-pool and private garden. The first phase, already under construction, will provide about two dozen villas and an administrative section housing telephone and telex services. Villas will cost between $£ 48,000$ and $£ 60,000$ inclusive of land.
As well as the main harbour, Marbella also houses a real gem of a private marina. Puerto Jose Banus, close to the golf-course at Nueva Andalucia, provides berths for some nine hundred boats from upwards of
£1,500, with a small village-type complex rising immediately around the harbour. The first two terraced blocks are complete and fully occupied, with another two on the way to comprise more than sixty apartments, from studio to three bedrooms, over a range of ground-floor shops. Prices to suit most pocket-books are from $£ 8,500$ to $£ 20,000$. Jose Banus is also building 'terraced' villas on the golfcourse, right on the edge of No 1 fairway, from upwards of $£ 12,000$.

Golfing enthusiasts must regard the Marbella area as a veritable paradise with courses strewn around from Los Monteros bisected by the Malaga-Cadiz carretera (a spectacular hazard, that!), beachside bunkers at Guadalmina, to one of the loveliest courses anywhere at Sotogrande, designed by Robert Trent-Jones. From the Rio Guardiaro to the Sierra Almenara lies a lush natural beauty spot which the developers have taken full advantage of. Shimmering water hazards are happily populated by swans and ducks, and even the bunkers have an air of dis-tinction-not sand, but crushed marble! Non-golfers, however, need have no fear of boredom, as there are beach clubs, tennis clubs, polo, riding school, skeet and trap shooting. Needless to say, it is also a popular spot for villas and Knight, Frank \& Rutley, of Hanover Square, W1, have full details of available plots.

One of Andalucia's most charming aspects is the wide variety of hill villages, some of them perched at seemingly impossible angles and apparently about to tumble into some long-forgotten river-bed. A dozen or
selection of international (as well good Spanish) schools situated good

ISIIOR'S IMMEDIATE introducon to the Costa del Sol is perhaps sappointing. Leaving Malaga airort in a westerly direction, the cal road winds through an everreasing forest of hotel and apartntocks, towering where tiny molinos, e one vast tourist colony Yet, even ere, the picture is deceptive. Just a w minutes' drive up into the footills of the Sierras and one is not far from the madding crowd but pparently where man's foot never od. And farther west, en route to larbella, the towers gradually peter , appearing as occasional weeds mid the garden of private estates bad.
Marbella itself has altered radially since it was put on the map by rince Alfonso Hohenloe, who was ot slow to appreciate the vast otential of its beaches and surunding, sheltering mountains. The ny fishing village has evolved into uthern Spain's most exclusive (not 0 say expensive) resort, with one of e most magnificent private marinas long the coast at Nueva Andalucia, the entire area (which, for the urposes of this article, has been retched to include the Campo de oraltar) has sprouted carpets of unkered green fashioned by the rrent-Jones and John Harris among hem. Also on offer areriding schools, olo and tennis clubs, skiing less olo and tennis clubs, sking less
so kilometres off the road, between San Pedro and Sotogrande, is the epitome of every hill village that ever was, at Casares, straggling and staggering downwards in happy fashion, with not a Coca-Cola sign or television aerial in sight. Today's designers and developers have not been slow to appreciate the instant and irresistible appeal of the 'village' cachet which produces a ready-made market wherever it is placed, and the Costa del Sol is no exception. One of the first to appear in this new 'old-style' concept is set within acres of cork forest sweeping down to the sea beyond Gibraltar and Algeciras, and barely nine miles across from the African coast and trips to Tangiers. 'Blighted' by the closure of La Linea to Spain, the situation is now looking healthier with rumour running rife of the airport's reopening to Spainby next year, and the more solid fact of the new motorway which will place Cuarton barely an hour's run from the airport at Seville.

Meanwhile, plans are going ahead for an extension to the existing village with some sixty apartments spreading out from a central plaza, all in seventeenth-century reproduction. Resales of existing apartments are showing healthy profit possibilities already, having soldoriginally from upwards of $£ 4,000$. A two-bedroom apartment there is now on offer, fully furnished down to the last tin-tack, for $£ 8,800$, with another at $£ 10,000$ and with three bedrooms. Land is still available at 400 pesetas a square metre (just under $£ 2.50$ ) for villa building, but this will undoubtedly shoot up once the airport is reopened. London agent is Tufnell International of Hans Place, London SW1.

As much of a gem in its way as Casares, is Manuel Figueras' pueblo at 'La Virginia'. Turning off the main Marbella-Cadiz road at Los Portales, just opposite the Don Pepe hotel, one finds this particular development tucked away less than a mile up the mountain road to La Concha. In true pueblo fashion, the building has progressed in a hap-


Model of a single-storey villa at El Alcon, Marbella


Villa at El Madronal, a mountain retreat
hazard manner, seemingly in accordance with the whim of the moment. Tiny houses spread out from a minuscule plaza, the focal-point of which is Ari's restaurant. Prices to match size started at upwards of $£ 3,000$ and $£ 4,000$, but are beginning to catch up with the rest of the market. Larger village houses can be designed and built to order by the Condesa de Foxa, who was responsible for Los Portales, one of the most handsome apartment houses I have seen. One sure sign of success is that sales are by word of mouth only, and inquiries should be sent direct to Senor Figueras at 'La Virginia', Camino de

Camojan, Marbella, Spain
Those seeking peace, privacy and total seclusion in spectacular surroundings could do no better than follow in the footsteps of Madeleine Carroll (star of many a Hollywood movie in the 'thirties and 'forties), up the Ronda road to El Madronal. Miss Carroll's method of selecting her land was extravagantly simplestanding on the spot marked for her house, she watched until the agent disappeared from sight, and that was it!
Not that she need have worried, for the contours of this mountain hide-away are such that even the
tiniest plot has complete pri (although the tiniest is rarely than two acres or so), and ther no 'street' lighting or overh cables. The object of the Par family, who have owned the es for several generations, is to re the virgin quality of the hills valleys and, despite the consider building that has taken place s Miss Carroll's first venture, surprisingly, is exactly what have managed to do. Plot prices from an average of $£ 6,000$ to $£ 15$, and one could acquire around acres and build completely, f around $£ 25,000$ to $£ 30,000$. Desi ers available to buyers include Ja Parlade, Robertson Ward and Condesa de Foxa-who is building her own house there.

The village atmosphere is mald its mark at El Madronal, too, wh Laing Iberica SA, a subsidiary John Laing, are starting work o cottage development around a sr auberge in traditional Andaluc style, by Robertson Ward. The tages will have from two to $f$ rooms each, with large patios terraces to cope with the exten outdoor living one does in this of Spain. Two large swimming-p will be provided exclusively for cottages. At starting prices f $£ 7,500$ to a maximum of $£ 12$, this should be a good investm London agents for El Madronal Knight, Frank \& Rutley.
One should not, of course, consi buying anywhere without first vi ing the area, and many agents o 'inspection trips' for this purp But one of the most painless least pressurized methods is offered by Overseas Property C sultants of 13 Park Place, St Jame London SW1 (01-499 5102). TI can offer a 'packaged deal' for st ing at the Don Pepe, or the Marb Club, noted for its exclusiveness a definitely non-packaged atmosphe including self-drive car to give complete freedom. Long weeken or longer, cost from $£ 47 \cdot 40$. Th also provide a film show of the a at their London office


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## MERCHANDISE DETAILS

## home

## decorating

## (wallpapers)

Announce
Their
Walton 3
Collection
for

for room-set on page 82
loor
Fashionflor 'Flair' by Marley, FF101, two colourways, about $£ 1.25$ per square yard, from main furnishing stores. Furniture
Desk, cast aluminium desk ends with laminated top and cabinets, designed by ROR Ltd. Frame, sandblasted, $£ 100.93$ (enamel £118.37), plus white tops $£ 27.52$ two- and three-drawer cabinets in white laminate $£ 74.75$. Available from Zarach 183 Sloane Street, London SW1; Liberty, Regent Street, W1. Lounge chair (SJ LC) about $£ 50.00$ and two-seater sofa (SJ 2) about $£ 79 \cdot 50$, both from 'St James' range by The Cintique Chair Co, from John Lewis branches; Grange Furnishing Stores.
High back chair, E15, designed by Tony Davies for Totum Ltd, canvas seat (also available in purple, orange and mustard canvas or chrome and PVC) $£ 19.50$ (plus 90p carriage) available direct from Totum Ltd, 19 Bruton Place, London W1. Cube boxes by Cubestore Ltd, 16 inch module, $\frac{1}{2}$ inch thick chipboard, stack to form larger units with doors, shelves or drawers or open. Cubebox, B3, 16 inches by 32 inches, $£ 10.50$ and Cubebox A3, 16 inches square, $£ 7.75$ to order from Cubestore, 62 Pembroke Road, London W8. Curtains
Fabric 'Saini' 567, imported from Finland by Danasco, 51 inches wide, 85 per cent cotton, 15 per cent rayon, $£ 1.60$ per yard; inquiries to Danasco, Chelsea Manor Gardens, Kings Road, SW3 Lithographs
Curwen Topographical lithographs from a set of eight 'Follies' (each in edition of 70) $£ 20.00$ each; The Pineapple, Dunmore Park, Stirlingshire, by Barbara Jones; The Aviary, Dropmore, Buckinghamshire, by Barbara Jones; The Deer House, Bishop Auckland, Durham, by John Thirsk; Sezincote, Gloucestershire, by Richard Bawden. Available from the Curwen Gallery, 1 Colville Place, Whitfield Street, London W1.
Accessories
Trolley, Tatsfield range, WP50A, designed by William Plunkett, aluminium alloy frame, glass-reinforced polyester removable trays (available in any British standard colour) $£ 36.50$ from William Plunkett Ltd, 22 Birdhurst Rise,
Croydon, Surrey, CR2 7ED

Portable typewriter 'Olympia Traveller de Luxe,' $£ 21 \cdot 75$, from all Ryman branches.
Mugs (on trolley) designed by Simone
Mirman, for Staffordshire Potteries 19p each from Woolworth branches Pair of Edwardian double wall brackets (in extension) with white globes, $£ 44.00$ from a selection at Christopher Wray's Lighting Emporium, 600 Kings Road, London SW6.
Fine Bone China 'Cressida' by Wedgwood, can shape, plate $10 \frac{3}{4}$ inches $£ 1 \cdot 20$, soup cup and saucer $£ 1 \cdot 65$, coffee-cup and saucer 90 p, from Wedgwood rooms in main stores and Wedgwood at Oxford Circus, W. 1 White lidded casserole, $£ 2.34$ (plus 35 p for postage and packing) from Divertimenti, 68 Marylebone Lane, W1.
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Painting of woman with mask eighteenth-century
Further details, Geoffrey Bennison Accessories
Clock, encircled with rope motif, circa 1890, from Oyster Company, $£ 36 \cdot 00$, from Naive, 24 Holbein Place, SW1 Figure with chain armour, nineteenthcentury, Persian suit of armour. Further details and price from Geoffrey Bennison. Arm, possibly Gothic, French; further details and price from Geoffrey Bennison Model of St Paul's Cathedral, eighteenth century, $£ 135.00$ from Ross Hamilton. Wrought iron 'Tree of Life', 52 inches wide, 70 inches high, $£ 65 \cdot 00$ from La Cucaracha, 6 Halkin Arcade, SW1. Half horse, wooden, date unknown £165.00, from Naive, 24 Holbein Place, SW1. Black and silver wooden Carouse horse, circa 1880, £55.00 from Naive. In foreground
Tablecloth, made of fabric B72-PC, 36 inches wide, various colourways, from Laura Ashley branches. Scatter cushions, made from Laura Ashley fabrics. Pair of Tole urns, $£ 240 \cdot 00$ from Loot, 76 Pimlico Road, SW1. Double brass student's lamp, nineteenth century, $£ 55.00$ from Anno Domini, 66 Pimlico Road, SW1.

for room-set on page 97 Walls
Paint, 'Pink Suede' by Brolac. Floor
Linoleum by Nairn Floors, Rug, hand-made in Iraq, 5 feet by 7 feet 6 inches, £40 from Liberty, W1. Furniture
Square piano, mahogany, late-eighteenthcentury, £380 (unrestored) from Harrods Fine Art Department. Oak bureau, late-eighteenth-century, £158.00, Liberty's Antique Dept Gothic-style chair, rattan, red lacquer finish, $£ 51 \cdot 00$ from General Trading Co, 144 Sloane Street, SW1. Fabric
Glazed chintz 'Malabar' by Sandersons 48 inches wide, three colourways, $£ 1.65$ per yard, Sandersons, Berners St, W1; Green \& Abbott, 35 St George St, W1 Paintings
Painting of two children, circa 1700 , £1,800.00 from Harrods Fine Art Department. Small oil painting of church and fields, circa 1860, £70.00 from Crane Arts, 321 King's Road, London SW3. Accessories
Venetian mirror, early-nineteenth-century $£ 200.00$ from Green \& Abbott. Pair gas brackets with original shades, £28 from Christopher Wray's Lighting Emporium, 600 King's Road, SW6. On piano: Double arm large brass desk lamp with brass shades, $£ 65 \cdot 00$ from Christopher Wray's Lighting Emporium. Staffordshire group of sailor and lady, circa $1860, £ 16.00$ from R Bonnett, 582 King's Road, SW6.
On oak bureau: Oil lamp, Victorian (converted), $£ 22 \cdot 00$, from Liberty's Antique Department. Two small Staffordshire houses, circa 1860 , $£ 25.00$ from R Bonnett

## 111

Walls
Wallpaper, 'Gibbweed', traditional design, six colourways, £3.80 per roll, from Designers Guild, 277 King's Road, SW3. Furniture
Chairs, Gothic 'Rattan' dining-chairs, $£ 48.50$ each, plus $\frac{3}{4}$ yard of fabric 'Tarsket' traditional Japanese design, linen union, $£ 4 \cdot 25$ per yard from Designers Guild. Accessories
Birdcage, nineteenth-century wall cage in form of house, enquiries to Geoffrey Bennison, 91 Pimlico Road, SW1. Birds, paper, 10p each from Collets Chinese Bookshop and Gallery, 40 Great Russell Street, WC1. Cockerel, white china, $£ 7.50$ from Halcyon Days, 14 Brook Street, W 1. Picture (on left), collage of wood shavings and dried ferns, made in 1850, 'A cottage near Stellenbosch', from a selection at Crane Arts, 321 King's Road, SW3. Pair of bird paintings, watercolour on rice paper, late-Victorian, £50 pair, from Crane Arts.

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POOLING YOUR FUNDS in UNIT TRUSTS

BY J E BARRETT<br>director of Charterhouse Group



MOST PEOPLE are only too well aware of the fact that the purchasing power of money diminishes as time passes. Years ago, a well-known multiple store sold nothing over 6d. How much could you get now for $2 \frac{1}{2} \mathrm{p}$, the modern equivalent of the oldfashioned 6d?

Well, that is one way of looking at it, but it might be more realistic to think in terms of rising prices. If you had put away $£ 5,000$ five years ago to buy a house, it would be unlikely that you could get the same sort of house now for this amount of money. Even if you had saved up all the interest which it might have earned with a building society or with a bank on deposit, you would probably find that the sum was no longer enough for the original purpose.

The lesson is clear. If you can afford to put money away, then you should try to find a method of so doing which gives reasonable hope of maintaining real value. Of course, you should first build up some kind of cash reserve against emergencies, but once that has been done you can take a longer view with the rest of your savings. The most obvious example is property, and one of the best ways of protecting oneself for the future is to buy a house. Unquestionably, your first investment should be your own house. You could then buy a second house, if you had enough money to do so, but there are problems of finding a suitable tenant and of seeing to the repairs and maintenance. You could also buy shares in the stockmarket, but here you have the problems of the selection of shares and of when to buy and when to sell.

The proper use of financial resources presents very real problems for the unwary, and if you have no experience in such matters you should certainly enlist professional help. You pay for such help, of course, but very little worthwhile is ever given away free, and in this field especially, the do-it-yourself solution could prove very much of a false economy. If you have a lot of
money you could get advice on property market from a reputal estate agent, and you could consul stockbroker or a merchant banker investment in stocks and shares.
However, you may not have va much to spend and, in this ca instead of seeking advice on individ problems, you could well opt to included in a collective sche where you can share in a comm pool and benefit from the prof sional management given to ti pool. The most convenient way joining in a pooled fund is tl offered by the medium of the U Trust investing in stocks and shar or by Property Bonds in the case purchase into property, and there an embarrassing choice of eitl vehicle.

There is much to be said for p ting a current surplus of money ir shares. In so doing, you are buyin small portion of a company and $y$ are entitled to a proportionate sh: of its earnings and its assets. T earnings of a well managed compa tend to rise over a period of time a this should be reflected in the va of the shares. You can have ev hope, therefore, that when you nc money you will be able to sell yc shares for more than you paid. T cannot be guaranteed, even by py fessional managers, but history sho that you are more likely to ma money than to lose it, provided $y$ restrict your purchases to shares first-class companies and provid you take a view of several years.

The most convenient way of br ing shares is through the medium a unit trust. There is usually a mi mum purchase in the region of £1C $£ 200$, but many unit trusts ha schemes which enable you to buy un by monthly instalments and whi might also provide life assurance.

Anyone who can afford to $F$ aside something out of income a who has not reached the limits income tax relief on life assuran premiums, really ought to thi about taking out a life assuran


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## COVER-PLUS

## 



"It isn't only plants that start to grow in the spring. However hard you worked last year, those wretched weeds and grasses wil soon begin to poke their heads up again.
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'That's why I call SUPER WEEDEX and WEEDEX the once-and-for-all weedkillers. Between them, they do the complete job
on all weeds and grasses, and both of them keep on doing it with one application right through the rest of the year.
"SUPER WEEDEX helps you clear deeper-rooted weeds. I recommend it for extra weed control because it acts on tougher weeds, through the leaf and right down to the roots. SUPER WEEDEX actually stops weeds as they germinate. So use it early and
you'll have a clear path or drive in 2-3 weeks. What's more, it'll stay cleared.
"If you only need to clear lighter growths of weeds and grasses, then you'll find WEEDEX quite strong enough-especially on freshly-cleared ground where it gets rid of them before they reach the surface."

Both SUPER WEEDEX and WEEDEX are safe chen used as directed-they cannot damage near-by plants, and they will not stain your path or drive.

## UNIT TRUSTS continued fom page 46

policy linked to an authorized unit trust. An 'authorized unit trust' is a unit trust which is approved by the Board of Trade under the Prevention of Fraud (Investments) Act 1958. It is a common fund which belongs to the contributors but which is invested by a manager who is an expert in the investment field. The cash which is contributed and the shares bought with that cash are held by a trustee, usually one of the major banks, on behalf of the unitholder. The manager can invest only in accordance with the trust deed approved by the Board of Trade, and the charges which he makes for his services are strictly regulated.
The linking of a unit trust with a life assurance company provides a most attractive package deal. You undertake to pay a premium, perhaps as little as $£ 4$ a month, and the cash you pay is applied in the purchase of units, apart from a small amount to meet expenses and provide life cover. In the usual case, however, the tax relief is more than enough to cover the deduction for expenses and life cover and so you not only buy units much more cheaply than by direct purchase, but you get valuable life assurance cover at effectively no cost! Moreover, because you are acquiring units on a monthly basis you are averaging out the cost of entry into shares and so avoid the risk of putting all your money into the stockmarket at the wrong moment.

When you acquire units you have a very real interest in all the shares which are owned by the unit trust. Every six months you will receive a report showing how the trust is being managed and you will be provided with a list of the shares which are held in the trust. You can, therefore, feel that you have a personal stake in the companies concerned. The price of the units is published in the leading papers and you
can always calculate the up-to-d value of your holding.
If you have money for investm in the form of a lump sum ther direct purchase of units in authorized unit trust will help provide some protection in the lo run against rising prices. You sho not put everything into units; part of your capital which will required at short notice should kept with a bank or building socie In general, it is the money which y want to put away for two years more that should go into a unit tru It will then have time to grow value. Remember, too, that selli your units is just as simple as buyi them. You merely sign the $u$ certificate and send it to the manag ment company who will ren the proceeds to you withina few da
The range of unit trusts is extensive that selection is not ea The number of unit linked asst ance policies on the market is $n$ quite so wide and your cho might well fall on one from following list:
sunflower plan: Commercial Uni Assurance Co Ltd, Life Depa ment, 66 Cheapside, London EC guardhill plan: Guardhill Endo ment Assurance, Guardian Roy Exchange Assurance Group, L Department, 36 Cheapside, Lond EC2.
M \& G TRUST ASSURANCE PLAN: M \& Trust (Assurance), 91-99 New Lo don Road, Chelmsford, Essex. SAVE-INSURE-AND-PROSPER PLAN: S and Prosper Insurance Ltd, 4 Gr St Helens, London EC3P 3EP stockholders endowment: Sc tish Life Assurance Company, I Box 54, 19 St Andrew Squa Edinburgh 2.
paternoster plan: Sun Life Cha terhouse Unit Assurance Co Lt 1 Paternoster Row, St Paul's, Lo don EC4P 4HP

DATA
for cover; see also on page 11
Walls
Fabric (in alcove) 'Lautika' hand screen printed, 48 inches wide, $£ 2.00$ per yard (wallpaper to match $£ 7.30$ per roll) from Designers Guild, 277 King's Road, SW3. Floor
Maize matting by Rooksmoor Mills, 12 inches square made to the nearest square foot, 20p per square foot, to order from Rooksmoor Mills, near Stroud, Glos. China
All bone china from the 'Perfect Marriage Collection' by Spode. On table: 'Milkwood'- $10 \frac{1}{2}$-inch plate, £1.81; $6 \frac{1}{4}$-inch plate, 70 p; covered vegetable dish, $£ 8.86$.
Left alcove: 'Austen'- $10 \frac{1}{2}$-inch plate £1.81; $6 \frac{1}{4}$-inch plate, 70 p; teapot, two-pint, $£ 5.76$; sugar box, $£ 2.92$; coffee pot, one-and-threequarter pint, $£ 5.76$; teacup 95 p and saucer 67p. Second alcove (from left): 'Milkwood'-8-inch plate, $£ 1 \cdot 15$; sugar box, $£ 2.92$; coffee pot, $£ 5 \cdot 76$; tea cup 95 p and saucer 67p.
Third alcove: 'Milkwood'-teapot, two-pint, £5.76.
Fourth alcove: 'Golden Galaxy' $10 \frac{1}{2}$-inch plate, $£ 4.86$; $6 \frac{1}{1}$-inch plate, $£ 1.90$; teacup $£ 2.55$ and saucer $£ 1.81$. Right-hand alcove: 'Golden Eternity'coffee pot, $£ 4 \cdot 25$; jug, £1•37; covered sugar box, $£ 2 \cdot 15$; $10 \frac{1}{2}$-inch plate, $£ 1 \cdot 34$; 61 -inch plate, 51 p ; teapot, $£ 4 \cdot 25$;
covered vegetable dish, $£ 6.54$; coffee cup and saucer, $£ 1 \cdot 04$. All available from Spode stockists. Enquiries to 66 Grosven Street, W 1.
Furniture
Four-drawer chests, 600007 ' $G$ ', by Stones of Banbury, white lacquer finish, $£ 47.70$ from Heal's, 196 Tottenham Cou Road, W1; Rackhams, Birmingham. Reproduction chairs, rush seats and bac armless, $£ 10.50$ each from Liberty, Regent Street, W 1.

## Accessories

Ship Oil Painting, 1870, £185.00 from A J Reffold, 28 Pimlico Road, SW3. Lamps, circa 1920, $£ 35.00$ each from Designers Guild.
On table: Fabric, 'Country Cotton' 3953-C, 36 inches, four colourways, 72p per yard from Liberty.
Two-handle christening mug, antique silver, 1820 , by William Bateman, £110 pepper pot, antique silver, 1798 , by John Moore, $£ 90.00$. Pair of salts, antique silver, 1774 , by Robert Hennell, $£ 90.00$ pair; teapot stand, antique silver, 1785 , $£ 75 \cdot 00$. All from J H Bourdon-Smith Lt 25a Conduit Street, W1. Sterling silver cutlery, 'Variation', by Rosenthal: dinner knife £8.73 each; dinner fork $£ 11.07$ each dessert knife $£ 7.61$; dessert fork $£ 9.76$; dessert spoon $£ 9 \cdot 76$. Wine glasses, size 4 'Clarion Clear' by Rosenthal, $£ 2 \cdot 64$ each. All from Rosenthal Studio House, 102 Brompton Road, SW3, and from Rosenthal stockists.

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Perhaps, being an antique dealer, I am especially vulnerable. Most people who come into my shop seem to regard me as a mixture of crook, idiot and museum attendant. No antique dealer minds people looking round his shop. What he bitterly resents is being treated like a carpetbagger in an oriental bazaar trying to take a would-be customer for a ride.
'Good God! Do you think you'll get it ?' is a fairly common response after I've quoted a price to someone.
Or 'What kind of people buy this extraordinary stuff?
Or again, 'Do you actually make a living at it ?'
If you, too, are in the habit of popping into an antique shop murmuring 'I'm just looking around' you should know that even as you say it the dealer will have put you into one of three categories. The first-by far the biggest-is 'Time waster'. They account for 90 out of 100 people. The second is 'A possible'; you might just buy something. The third

[^1]
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## Days in the life

 of an antique dealer
## continued from page 53

-one out of every hundred-is definitely going to buy.

I have my own simple brand of fun with people who come in merely to waste time. A kind of defencemechanism, no doubt.

One very uppity gentleman, picking up a plate on which I had been having a sandwich, queried: 'And what do you call this? Wedgwood, I suppose.'
Pleasant to be able to murmur, 'Early Pyrex, I'm afraid.'
'Queen Anne, I suppose,' pronounced another know-all, putting his foot on a 'thirties chair.
'More probably Princess Anne,' I corrected.
One particularly tiresome Brazilian asked the price of a dozen or more things, shuddering slightly with distaste every time I told him. Finally he looked at me bewildered. 'I must be in the wrong shop,' he announced.
'Or possibly the wrong country,' I suggested.

Cheap, no doubt, but permissible in the circumstances, I thought.
In common with other dealers, I am occasionally plagued by real nutcases. One came in with a bundle of old gramophone records under his arm, all finger-smeared with white paint.
'Know Picasso?' he demanded from the door.
'Not personally, I'm afraid.'
'I carry on where Picasso left off.

He paints all his pictures squar oblong. I paint mine round. II do you think of this ?' he deman thrusting one under my nose.
'Personally it doesn't sing to I said, perhaps over-defensiv 'Lovely, possibly, but not me, I afraid.'
'Of course not,' he said ang, twisting the record round. 'Yo got it upside down.'

One afternoon a rather fo lady, all tweed and sensible sh flounced in.
'You haven't got a frog, have yc she demanded menacingly.
I happened to have one in bro which I passed to her. Ten min later she was still holding it in hand, stroking it lovingly.
'I'm not going to buy him,' told me coyly, 'I'm merely flir with him.'

Kraft-Ebbing died too soon.
On another occasion, I foun middle-aged lady kneeling on floor, stroking my cat which trying to sleep on my chair. I a if I could help.
'No thank you,' she said, 'I'm playing with your pussy.'
One constant and daily irritati the elderly woman who come 'just to sit down' or 'just to use loo' or to 'wait till the rain stop
One hazard to avoid as an anti dealer is letting some swish Che hostess take something 'on appro In the past I have sent large din tables and sets of chairs on wh

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## Days in the life

 of an antique dealercontinued from page 54
thought was approval, only to be told, after the table or chairs have been returned to me, by someone else who has come into my shop and seen them, 'Oh! How amusing. I dined off that table the other night at Lady Blank's!'
Anything in an antique shop with a hole in it has an irresistible attraction to some people-mostly women, oddly enough. It doesn't matter what the hole is in-a statue, a bronze or a bamboo cabinet-they must poke their finger into it. They will also lift off every lid, open every door and every drawer in every piece of furniture, without the slightest intention of buying it. And a sold ticket on anything makes them ill with frustration. 'Oh! You've sold it! How much was it? I would have bought it.'
If somebody finds something which especially interests him, he will come back week after week, often with friends, to show it to them as if it were a rare treasure he had found in a cave. But actually buy it? Never. But if you dare to sell it to somebody else, he'll be hurt and indignant.
Quite the worst person is the very grand woman who gives you the impression that she is about to buy absolutely everything. The very worst insisted on being told about every piece of furniture and every picture, every bronze, I had. She
demanded age, origin, s.ze, murmuring throughout 'Oh, how beautiful. I should have that.' Finally, after almost an hour of viewing, opening and turning everything upside down, she sat back, satisfied. 'What I really want,' she said and paused for reflection while I waited expectantly for the order to be confirmed, 'is . . (long pause) . . . a taxi. Would you telephone for one please?'

There are well-known 'get-out' excuses which we wait for, and always get, as a non-buyer leaves. 'I'll think about it'; 'What a pity you haven't got a pair'; 'I see it's damaged'. (Some customers would say this if you offered them the Venus de Milo from the Louvre.)

But the excuse I like best is, 'I'll have to ask my husband', a favourite among lovely young men from Chelsea.

Some people seem to think an antique shop is a kind of warm waiting-room to sit in and chat, or wait for friends. 'Look at that, my dear,' I heard one mink coat hiss, prodding an expensive settee with her umbrella. 'Do you remember the one we threw out? It was in better condition than that.' Another, reclining on a Queen Anne day bed, murmured as she looked round the shop, loathing everything: 'Morbid, isn't it? I'd paint it all white, wouldn't you, dear ?'

Then there are the dealers.
I sell a great deal to American dealers, although I have never sold

Continued on page 58

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Days in the life of an antique dealer
continued from page 56
once to a private American. Not oace in ten years. So when my shop is inundated with fifty blue-rinsed, plastic - hooded, tortoise - voiced American matrons on what they call a 'cultural tour', I feel like banging my door in their faces. Being complete conformists, Americans want to buy one of two things: 'A nice piece of old pewter' or 'a piece of marked Wedgwood.' But American dealers are different. They know exactly what they're looking for; they don't quibble unduly about price and they're efficient about freightage details.

I sell quite a lot to France, where many of the dealers are women. Being French, they are, first and foremost, women. Selling them anything is like being seduced without taking your clothes off. Quote them a price and their big searchlight eyes blaze, then close for a second in hurt surprise. Then they stroke your arm, slowly, from wrist to shoulder, their lips open, filled with Parisian or even Provençal promise, and they give you their practised melting look.
'But darleeng!' they murmur softly, 'What is the price for little me?

The fact that they are probably six feet tall, diamond-hard and with a thriving business off the Rue St Honore is forgotten. Or perhaps I'm the one who's supposed to have forgotten.

Of the many foreign dealers, the Italians are the most exacting-and excruciating. To begin with, they laugh out loud when you quote them the price. Then they offer you half, walk towards the door, turn and repeat their offer. If you laugh back, they leave. In a quarter-of-an-hour, they return-with three other Italian dealers. They are all flourishing fivers.
'All right ?' they laugh, beginning to count out the amount of their offer in fivers. Refuse and they merely push it into your hand and begin to carry out of the shop what they think they've bought. It takes a long time, a lot of words and much gesticulation, thumping and ultimatum before you get a figure near your own price.

Amongst my more resplendent visitors were two royals. They admired a campaign chair-a metal portable loo with a hole in the seat for a pot-which I had in my garden.
'For the General, I suppose ?' ti lady suggested to her husband. ' $B$ what could one use it for nowadays
'Flowers,' primly suggested h husband.

Rushing in too blindly, tramplir where angels fear to tiptoe, I sai 'You could serve punch in it parties.'

The air froze, tinkling with icicle The regal back was turned. 'Yo have gone far too far,' I was to coldly from a mountain top.
'But if people are so bloody, wh do you do it ?' my friends ask.

Well, horror stories are only or side of selling antiques, of cours There are wonderful compensation At the end of a perfectly ghastly da for instance, when no-one has bougl anything, some wonderful perso will come in, admire everythin have a drink, and spend a great de of money. Saturday afternoons, f instance, can be exhilarating, breath taking, wonderful . . . a group people, after a long, late lunch Robert Carrier's down the Passag will come in, warm with wine an well-being, and buy a whole stac of things. 'I'll have that if you brin it to Paris for me. And stay th week-end,' I was told once ur believably.

Once a shabby old body lookin like a char, came in, her white tennis shoes unlaced. She asked the pric of three of the most expensi articles I had. Another time-waste I thought. Next morning, I found note pushed under my door with cheque for the three pieces.

Many antique dealers sell mainl to other antique dealers. We eve buy and sell from the shop next doo Sometimes you can follow the pr gress of one article from your ow shop, through a dozen or mo others, the price rising, of cours with every move. 'Who buys in th end?' we often ask each othe bewildered. 'Where does it finish up ?'

We even buy back gear which sold years ago, at much inflate prices, trying hard to forget that was once our very own. Above a it is extremely rare for anything ne to appear. Antiques are like cards a pack; they go round and roun One midnight I arrived at my sho after a wearying journey fror Edinburgh. I was carrying a bus I had bought there. Two deale friends, passing by, glanced at $m$ new purchase. 'Been buying Edinburgh, have you ?' they querie amiably. 'He had that bust for years I suppose you know the head's bee off ?'

> How many did you score in the antiques quiz on pages 68-69?



## deceptive simplicity



Marlborough Ceramic Tiles are easy to live with, practical and strikingly good looking. They are available for quick delivery and may be seen in many regional showrooms. If you live in North London for instance, a visit to Silexene's showroom at 90 Muswell Hill

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## HOLSE \& GARDEN

## RCHITECT

rchitects are certainly going through bad and bruising time. First, they ave a major internecine battle on heir hands in and around the Royal astitute of British Architects, with ounger and/or provincial architects ontending that they are paying too puch and/or getting the wrong serices from an overblown London IQ. More important, however, are he criticisms hurtling the way of all rchitects, whether provincial or retropolitan, private or public, from 1 over. Nobody seems to like archiects any more.
Recently, under the heading of HAT'S WRONG WITH ARCHITECTS, ir Hugh Casson pinpointed in The poserver what he considered to be he malaises of the profession, but lost of his curative recommendaons were concerned with training, ees, planning and so on. In short, a opeful look into a rosier future ather than a dour look at a grim resent. Meanwhile, exacerbation etween public and architects grows larmingly. House \& Garden is specially aware of this from readers' etters cataloguing disenchantment fter their experiences with archiects.
Sir Hugh's recommendations got hort shrift from one Observer eader, Nigel McKenzie, who had ome pertinent and pungent obserations to make.
'Architects of this century,' he rote, 'have always thought that beause they are in part responsible for he biggest visual changes in our ities, they are the arbiters of our enironment. The fact that they are ntirely in the hands of those with he money to build and have no real ontrol only makes them more frus-


Casson
trated, and so, periodically, we have these heart-searching cries that they do care and that "social sensitivity is nice, but a warm heart is no substitute for competence."
'The real problem,' he went on, 'is that in a society where 80 per cent of the wealth is in the hands of 10 per cent of the people, professional service is an anachronism, especially a code of ethics designed to "protect the public", for it is only a professional service for 10 per cent of the people. If architects really cared, instead of being "Sunday socialists", they would long ago have ceased pandering to the moneyed clique and would work for once among their real clients. It can only be said that in a society where architects are extremely expensive sculptors or hack draughtsmen for building speculators, they are a luxury we can well do without.'

There is much in what Mr McKenzie says. The architect gained his eminent professional status as a master of style or styles, underpinned by certain technical qualifications. We now live in an age without style or styles and the technological requirements in any modern building are too complex for any one man to master. The architect relies upon a whole group of engineers-structural, electrical, acoustical, the lot. He is something of a lost soul seeking to maintain his eminence at the expense of their skills and expertise. They are beginning to realize thisespecially the structural engineersand wondering why they don't have the airy-fairy status of the architect.

Several reasons, apart from these technical considerations, underly such jaundiced views about architects. Such as: (a) the portentous manner in which architects opine about themselves; (b) their overblown seriousness about their some-


Fenkins
what dubious aesthetic contribution to the community; (c) their subservience to their bosses, whether developers or local councillors who are often men without knowledge or taste; (d) their sloth in defending existing environments which are plainly successful as communities but which somebody wants to re-develop-at a profit-with the aid of an architect; (e) the knowledge that few architects refuse a job that will destroy such a community; (f) the increasing interest taken by a number of young journalists in architecture and the environment.

Of these, Simon Jenkins of the Evening Standard and Ian Nairn of the Sunday Times are probably the best known. Mr Jenkins, who concentrates on London, also has a rare and unusual talent for concentrating on the main point about the environment, which is people. Whether he is writing about the developers and their more dastardly deeds or proposing to open up Somerset House and Buckingham Palace to rather more popular usage than those buildings have hitherto enjoyed, he never forgets people, which too many architects are apt to do.

That architecture is, or should be, about people is, indeed, Mr Jenkins' consistent theme. He delves into the plaints of council tenants with young children whose home is on the twentieth floor of tower blocks; he follows up the fierce protests of those who like living in Victorian houses in pleasant districts and see no reason why their community should be razed to the ground because a developer wants more shekels; he sympathizes with those who detest the appalling uniformity of so much modern architecture; he laments the emptiness of our cities at night. He is the cool urbane crusader whose


Chisholm
prose is frequently red-hot.
In the professional press, The Architect, under its editor, Kate Wharton, also goes crusading on. Staff writer Judith Chisholm has recently been getting to the heart of some of architecture's current problems by asking various citizens who have to use new buildings what they think of the design. She has come up with answers which are even more critical of architects and what seems to be their view of human beings than anything Mr McKenzie wrote.

The Architectural Review, which has consistently fought the battle for Corb and all his anglican followers, now seems to be having second thoughts about modern-at-all-costs buildings. J M Richards, one of the editors, has been severely castigating architects for their aesthetic selfindulgence, although his own magazine has probably sponsored a greater degree of exhibitionism and self-indulgence amongst British architects than any other magazineshowcase.

And so it goes on. From all sides the architect is assailed. And judging from a recent TV programme in which architects, young, middleaged and aged, argued interminably and ineffectually about the kind of housing people ought to have, there seems no end to the disputation, although two young GLC architects, Mabeel Hamdi and Nick Wilkinson, did offer a gleam of hope. They actually thought more people ought to be allowed to please themselves about the kind of accommodation they needed within a given space. The older architects in the programme were not so sure. They seemed to think people couldn't be trusted with these important matters. Ordinary people, that is.

It's a tough world for architects as well as their clients.


Above and left Pictures of Ballingdon Hall, Sudbury, Suffolk, en route from its 400-year-old site to new foundations, now being built, over half-a-mile away. See: the hall goes slowly up the hill

## THE HALL GOES SLOWLY UP THE HILL

Elsewhere in this issue we give an account of a three-bedroom American house that comes on a truck and gets built (or, at least, erected) in a day. Far cry from Mr Hodge's house which was moved less than a mile during five hazardous weeks.

John Hodge, as every architectural student now knows, is a solicitor in Sudbury, Suffolk, who is also owner of nearby Ballingdon Hall, an Elizabethan mansion built in 1593. Threatened by a light industrial encroachment, Mr Hodge decided to call in Pynford Design Ltd, structural engineers of North London, to move the house (all of 200 tons) to a site a thousand yards offbut up a steep hill with a rise of ninety feet and round a Grand Prix s-bend. Although the project took rather longer than Pynfords had reckoned on they knew they'd get the house into its new position. This they did in April and work on the new foundations is well advanced as we go to press. Mr Hodge will be spending Christmas, we hope, in his old-new manor house

Pynfords have a lot of experience in this house-moving business, which is far more widely practised in the United States. They have moved an old barn in Hertfordshire which is now a flourishing restaurant, a timber-framed house in Exeter.

The Department of the Environment seem to be sympathetic to the plight of the owner of an historic house who becomes engulfed in development and wants to move en bloc, so to speak. Far better any day
threat of a six-lane motorway being cut through the city in much the
same callous and dehumanized max ner as that outlined in last month issue of House $\mathfrak{G}$ Garden.

Alan Thompson, Professor Economics of Government at th Heriot-Watt University in Edir burgh, who is also President of th city's Amenity and Transport Ass ciation, is leading the fight again the proposals. As Professor Thomp son says, 'The projected six-lar motorway would cut a massi swathe between Holyrood Park an the town centre. At one point would cut across the Royal Milea historic street which links th castle with the Palace of Holyroo Such a motorway would be a savag intrusion into Edinburgh's uniqu townscape. It is being strong opposed by our association. W hope that Sir Colin Buchanan firm, who are advising the Corpor tion, will advise the rejection of th motorway. If they do not, we b lieve that future generations will $b$ appalled by such a wanton destru tion of our heritage. A decision expected towards the end of the year

We hope that all Scottish reade of House $\mathcal{E}$ Garden will keep a clo watch on the situation. As Profess Thompson says, 'Edinburgh do not belong only to its citizens: belongs to Britain and the world.

## TWO IN NEED OF FRIENDS <br> Calls for financial aid to prop

 carcasses of sacerdotal structur are frequent enough in all faithand faiths-but here we show th lesser secular structures deservin of your charitable thoughts.The Woodbridge Tide Mill Tru is appealing for $£ 7,000$ which woul complete their appeal for $£ 30,00$ required for restoration of th magnificent weather-boarded build ing on the River Deben. The Trust hoping to start on the work fair


The Tide Mill at Woodbridge in Suffolk and, right, Thoor Ballylee, Co Galway. See two in need of friends
oon and proposes to provide those reas of the interior not occupied y machinery with a modicum of isual interest and entertainment. Fo this end the Trust is seeking any fighteenth- or nineteenth-century pictures of the East Anglian scene, preferably connected with the town, iver and mill, of course. Cheques nd letters to the Trust at The County Hall, Ipswich.
The other building is Thoor Ballylee, the tower in Co Galway vhich W B Yeats bought, with two ttached but delapidated cottages now restored), for $£ 35$ in 1916. In May of the following year he wrote o his father: 'I came here to take per my Tower, Ballylee Castle. I hall make it habitable at no great xpense and store there so many of ny possessions that I shall be able
o have less rooms in London. The astle will be an economy, counting
the capital I spend so much a year and it is certainly a beautiful place. There are trout in the river under the window. Jack can come there when he wants Connaught people to paint.' The Tower figures in several of Yeats' poems, but after Yeats' death fell into melancholy disrepair, and became a cattle-byre. In 1963, thanks to the efforts of Mrs Mary Hanley and the Kiltartan Society, work of restoration was begun under the direction of Dermot O'Toole. The restored tower was opened by Padraic Colum in 1965, the centenary year of the poet's birth.
The tower is now, fortunately, exceedingly well looked after by the Friends of Thoor Ballylee but still needs support. The names of benefactors will be inscribed in a membership roll which will be displayed
cultivated Irish men and women who gaunt, always interesting northern have emigrated and made fortunes in houses and castles. Mr Mackie the arts and crafts of North America seems to specialize in these archito subscribe to a most worthy tectural delineations, for he has memorial to a great poet. All illustrated the Trust's guides to cheques to Friends of Thoor Ballylee, Crathes Castle and Craigievar Gort, Co Galway, Eire.

## SCOTTISH DELINEATOR

The Yearbook of the National Trust for Scotland is enlivened by some very effective and decorative line drawings, unsigned. Inquiry elicited that these were the work of George Mackie, head of the Design Department of the Gray's School of Art at Aberdeen.

Mr Mackie's drawings have a spare and austere line ideally suited

Castle with the same flair and authority.

All the publications issued by the National Trust for Scotland are of exceptional quality. One of the most interesting is that devoted to Little Houses, basically concerned with the domestic architecture of those towns and villages which gives such a distinct quality to the Scottish scene. Of particular interest is the glossary of architectural terms compiled by Schomberg Scott, ARIba, who gives definitions of several Scottish architectural features, including barmkin, cap-house, forestair, crowsteps, which are all doubtless known to readers of House © Garden.


ANTIQUES QUIZ

## How FLUENT

 ISYOUR ANTIQUE LINGO?
EACH OF THE objects shown in these drawings has a special name by which it is generally known amongst dealers, curators and knowledgeable collectors. Although, as a gifted amateur, you may say, to the owner's delight, 'What a magnificent grandfather clock', the dealer who sold it to him has a somewhat duller term for it. And that particular form of barometer isn't merely a barometer, but carries a special term.
How many of these terms do you know?

If you score more than 60 points out of the possible 100 , you are indeed well informed in these matters. If you score over 90 you're in the curator class. Answers and possible points on the opposite page

## SCORE <br> 90 OUT OF 100 <br> AND <br> PROVE <br> YOURSELF AN EXPERT ANTIQUE LINGUIST



1 Not, perhaps, for engineers

8 Who was this man?



2 Inarticulate but useful


3 For narcissistic horses ?


9 Almost explosive


10 A good try


14 No call to be abusive


15 Low stool for high ranker


19 Name your backers


## HOUSE \& GARDEN REPORTS ON A GROU



Giffords Hall, Suffolk (o'connor)


The Moat House, Norfolk (BuHler)
the yearning to have a portrait of one's well-loved mansion or cottage painted and hung upon the drawingroom or living-area wall, seems quite as deep-rooted and far more widespread than the desire of patricians and tycoons alike to have their portraits hung posthumously on their


Alan Dodd: b 1942. Married. Lives in two-floor flat in Victorian terrace in Islington. Calls himself a Surrealist; contends that the formality of the Georgian country house is a perfect component in country house is a perfe
his surrealist landscapes.
staircase and boardroom walls.
The reason for this kind of vanity probably lies deep in those shadowy psychological regions where the rest of our more predatory, possessive and acquisitive qualities reside. Better not to delve too deeply.

For those who have, nevertheless,


Edmund Fairfax-Lucy: b 1945. Bachelor. Grew up in Gloucestershire, now lives in London, wants to return to the countryside. A passion for landscape in which he sees the country house as a logical and essential element.

Winpenny, Somerset (DODD)
learned to live on reasonable terms with these less amiable characteristics in themselves, David Wolfers of the New Grafton Gallery (1a Grafton Street, London W1X 3LB) is sponsoring the right kind of response. He has assembled an octet of artists prepared to come along and


Fred Dubery: b 1926. Married. Artist and writer. Has just published Drazvings Systems, Studio Vista. Painting shown above is own house. At present working on giant mural of photographer John Hedgecoe's multi-tudinously-urned-and-statued garden.
paint your terrace house or Pallad villa at a price to suit virtually a pocket from the mildly affluent the outrageously mogulish.

The artists who are supporti Mr Wolfers, one-time BBC talks p ducer and now owner and direct of the New Grafton Gallery, offe
 Describes himself as a portrait painter w an interest in architecture. Likes combin portrait of owner(s) of houses with port of the house, which sounds like an ir sistible formula.

## OF EIGHT ARTISTS IN SEARCH OF A HOUSE



Stonewells Farm House, Buckinghamshire (MORRIS)


Riverdene, Berkshire (HowARD)
emarkably wide and eclectic range in age, achievement, media and echnique.
You can have a drawing of your house made by Fred Dubery for E40.00; a water-colour made by Iohn O'Connor for $£ 100.00$ and an bil painting by any of them at prices


John O'Connor: b 1913. Married, one son. Lives in three East Anglian cottages now converted into one. Has just bought a Scottish croft which he threatens to castel--
late. Passion for castles, cats, Plantagenet late. asasion for castes, kit.
art and gardens of any kind.
ranging from $£ 40.00$ to $£ 400.00$, depending on whether you want a fully-fledged Royal Academician to do the job or a fledgling architectural portraitist still in his twenties.
Edmund Fairfax-Lucy, not yet thirty and the youngest of the group, is, very sensibly, prepared to come


David Morris: b 1924. Married, three children. Now lives in modern house at Chorleywood after some years in an oftpainted old house at Coggeshall, set in
meadows and with nearby lake. Sees houses as indicative of man's place in nature.


Stepleton, Dorset (woodington)
along, make his notes and present you with a portrait of your house for as little as $£ 40 \cdot 00$, $£ 60.00$ or $£ 80 \cdot 00$; although he'll doubtless want a good deal more if your Home Sweet Home turns out to be Scottish baronial with several castellated towers and machicolations thrown in for good


Ken Howard: b 1932. Married. Has painted gothic cathedrals, thatched cottages, town and country houses. Now working on town and country houses. Now working on
a painting of the old St Paul's School, a painting of the old St Paul's School,
Hammersmith. Lives in Victorian house at Hammersmith. Lives
Hampton, Middlesex.
measure. Robert Buhler, on the other hand, the Royal Academician in the group, and their top-price man, will want anything between $£ 200 \cdot 00$ and $£ 400 \cdot 00$ to do the job. In between are half-a-dozen artists of proven skills awaiting your inspection of their work in Grafton Street


Robert Buhler: b 1916. Now lives in c 1850 corner terrace house in Pimlico, but previously in Norfolk in an old hcuse which formed theme of one of his one-man exhibitions. Considers Constable's Malvern Hall perfect country house portraiture.






## THE THREE-BEDROOM HOUSE

 THAT COMES ON A LORRY AND GOES UP IN ONE DAY By NICHOLAS DREW - PICTURES BY TOM YEE

FEW MANUFACTURERS of so-called portable houses-modular prefabswhich come on a truck and get erected within several hours, or a few days, would claim overmuch for the originality or distinction of their designs. Few, if any, would be likely to win prizes in any Design Centre or RIBA competition.

A new system, recently introduced in the United States, does seem to offer a well-designed house that would look well in any site, and does possess attributes of apparent per-
manence which are usually absent from portable houses. The system, known as Triad (perhaps because the prototype comes in three different floor-plans), was designed by architect Edward Coplon and is manufactured by Hodgson Houses Inc, of Berwick, Pennsylvania. The interior of the house shown in these pages was designed and decorated by Tom Britt of House \& Garden. The house consists basically of two modules; an open-space living-area and a threebedroom wing. The two areas are

Top left Exterior view, showing glazed entrance from raised deck. Above left How the modules arri two trailers ready for off-loading to prepared site
Above right The living-area. a wide-open space for conversation and entertaining. Right Two othe views of the exterior
separated by a glass-ended entrar dining unit.

Foundations are previously pared for the reception of the ho




## posite page (above) Guest's

 $n$ which doubles as book and ic room. Lithographs by Ivan rmayeff. (Below left) Dining2 with stacking chairs and table, used as a pedestal for sculpture. s page (above) The master oom with bed centred in the te space and pairs of stacking es at the four corners.ht) Kitchen with L-shaped king surface (see plan)
ag-room, dining-room and ence into one sweeping space, ded only by a free-standing chest ng the entrance deck. White vinyl ig covers all floors, emphasizing spaciousness achieved by Mr t.

The entry and dining-areas are unit-with tall windows at each -which architect Coplon ined between the two modules of house. This unit is fully open at side toward the living-room, ually doubling that space. From doorway of the master bedroom e is a marvellously free, clear $v$ through all three spaces and on the windows to the outdoors. ind all this for well under $£ 6000$




## THE

 NS AND OUTS OF ADDING ON TO YOUR PRESENT HOUSE
## BY RICHARD

HENRY TOLLERTON

WHETHER ARCHITECTS elsewhere in the world are called to design as many extensions as those in the Western World is open to doubt. Is a Russian commissar allowed to extend his state-owned dacha? Is a good Maoist allowed to add a sauna to his sampan? Only agent 007 would know for sure.
But architects as far apart as Boston, Massachusetts, and Colchester, Essex, are equally involved in their clients' passion to extend as pictures on these pages demonstrate.
The colour picture opposite and the pictures at the top of this page show a before and after, interior and exterior, of an extension added to a 1936 Colonial-style house by designer Angelo Petrozelli, working in conjunction with architect Hans Kriek.
This addition, designed to meet and match the existing roofline of the house, works far more spaciously and effectively than the 35 -year-old sunroom porch it replaced. The addition is linked to the house by a two-storey glazed panel and a new wall of old bricks.


Opposite page Interior view of a family room designed by Hans Kriek as an extension for a house in Boston. The new summer sitting-room replaces a somewhat impractical porch (this page, top left), and a little-used study (see plan). The sloping, skylit roof of the extension
continues the angle of the existing roof (top right).
This page (below left) $A n$ extension by Homematch (32 The High Street, Tunbridge Wells), designed in keeping with the character of the country cottage to which it was added, provides a
living-room, 14 feet by 10 feet, a small gun-room and garage. (Below right) A simple brick extension, also by Homematch, 10 feet by 24 feet, adds space to the existing living-room and provides an enclosed porch and scullery. The pictures show the new back door



The interior of the extension he as its dominant feature a storag unit made of Formica, cut like hard-edge modern painting, whic pulls out for parties. A butches block-topped table and Italian Mas istretti chairs, with beams coloure to match, and heather-brown quarr tiles (plus the great arching chrome steel Flos lamp unit) complete th furnishings of this practical imagina tive extension.

Amongst English architects pre pared to take on the highly technic job of adding to existing house Ronald Geary of Dedham in Esse has many of unusually imaginativ quality to his credit.

The handsome extension show at the top of the page was con missioned by Rosalie Thurston Aldeburgh in Suffolk. This additio notably extended the main living room and provided a good deal mor space to house her extensive librar and also incorporated a separa study area within the main room.

The extension is enhanced by th balcony, which not only provided pleasant outdoor deck, but als enabled the architect to change th axis of the room away from dire south, in order to control sunligh

Apart from this major alteration form and the addition of the balcon this whole mood of the room wa changed by the enlargement of th fireplace, the addition of new fittin -made superbly well by the loc joiners-and the continuity of spar through the glassed wall on to th balcony into and the garden. Or

osite page (left) When two ing windows were knocked out a six-foot-wide extension built his studio living-room acquired kique atmosphere, as well as a ervatory. Set designed by Olive ivan; Merchandise details age 44
pe and opposite page (above t) Three views of the extension ned by Ronald Geary for alie Thurston's house near eburgh, Suffolk.
ht The extension to Dr and Mrs tor Sweet's thatched cottage - Colchester, also designed by ald Geary
d of the end wall is a large sliding dow, and when this is open one is conscious of this flow of space. edar boarding was chosen, with er strips in sympathy with the erials used on the existing house. balcony, and part of the floor he room, is covered in travertine ble.
ome might say that in his work Dr and Mrs Hector Sweet of gham in Essex, Mr Geary's ension more or less absorbed the se. This is surely the extension in lsis for, by skilful conversion of existing house, plus the new ding, the architect has managed provide a new drawing-room dy, utility room, kitchen, breakfast m , master bedroom, dressing m , two smaller bedrooms and, as pat weren't enough, a small dark m on the first floor. Some nsion

## 1-SET BUILT AND PHOTOGRAPHE

 IN WINGROVE. PHOTOGRAPHS, CHARLES SEEI

THE ABC OF CONTRACT CARPETING CARPETS BANKS
BUY
BY JULIAN NORTH
the borderline between carpets described as 'domestic' and 'contract' is very difficult to define because both types can meet each requirement. A new classification, which was recently issued by the Federation of British Carpet Manufacturers and the Tufted Carpet Manufacturers Association to help shoppers choose the right quality for a given area, overlaps on three counts. The five classifications are:
1 Light domestic, for bedroom use, etc.
2 Medium domestic use.
3 General domestic and/or light contract use.
4 Heavy domestic and/or medium contract use.
5 Luxury domestic and/or heavy contract use.

To illustrate what this means in terms of quality, three factors must be taken into consideration-the height, the density and the weight of the pile.

First, the height. Bear in mind that a short pile carpet can often be harder wearing than one with a longer pile.
Consider then the pile density. The density is simply the number of tufts per square inch of carpet. There is no set number of tufts for any classification, but, the general mathematics are both simple and significant. For example, 36 tufts per square inch is suitable for a 'medium domestic' carpet. For 'heavy domestic' use, about 64 tufts to the square inch is about right: generally speaking, the more tufts, the harder wearing the carpet. A 'luxury domestic' (or heavy contract carpet) could have up to 81 tufts to the square inch or more.


Design 7837 'Circle Mosaic' by Grays
Carpets, four qualities, Wilton weave, Carpets, four qualities, Wilton weave,
80 per cent wool, 20 per cent nylon, one 80 per cent wool, 20 per cent nylon, one
colourway, 27 inches wide, about $£ 5 \cdot 65$ linear yard, from major carpet retailers

Weight of pile per square yard is important, too, because it indicates how much fibre-whether wool or man-made-has been used in the carpet.

These, then, are the determining factors. You can make your own 'guess' test, too, by lifting up the edge of the carpet and curling it round your hand, then you can see at a glance the thickness-or other-wise-of the pile.

Up to now, you've most probably associated contract carpeting-if you've ever given it a thoughtwith large public buildings, hotels, ships, and immense areas which are subject to a lot of wear. Wool is a natural choice for all these areas for many reasons, the most important one in this context being its natural flame resistance. If you've ever watched people stubbing out cigarettes on a carpet in your 'local', and noticed the inevitable pitted holes appear it probably wasn't a wool carpet. If it had been, the pile would have smouldered and any subsequent burn marks could have been brushed away.
But contract carpets are not only intended for use in public places. They can be used in the home, too, but as they aren't always immediately available in carpet shops and stores, you may have to seek them out. The best place to try is a main department store. Many of the leading groups have their own contract departments, or alternatively, you can enquire through the retail department.
What are the advantages for the domestic user of contract carpeting ?
Most important, from a long-term view, is quality. As already mentioned, a contract carpet is going to last you for years-maybe a lifetime.

Colour is another considerationand usually the main one, for most of us. If you're buying a contract carpet, you can have pretty well any colour you wish. If you need something slightly off-beat, you can have your carpet dyed specially to order, but it may cost a little more and you may have a longer wait for delivery.

All this doesn't mean that you have to order enormous quantities or that the price will rocket.
Many carpet manufacturers don't in fact, lay down a minimum order. They'll weave any quantity. I \& C Steele, for instance (whose carpets you may have trodden on last time you went into the National Westminster Bank) will supply, through the specialist retailer, any combination of design and colour of their basic contract range-in any quantity. They offer 100 designs in 100 colours in seven qualities in both 27 inches and 36 inches wide. The permutations are formidable. Try working them out for yourself!

Another firm, Brinton's, will supply as little as 25 yards. (Not a square yard, but a linear yard 27 inches wide.) In their Contract Wilton range, they offer 65 design and colour variants, which, by permutation of design and colour,
result in nearly 400 effects.
A new angle on personal service, aimed primarily at the architect and interior designer, but also available to the consumer, is a new range of eight basic designs, called Sandhurst, made by Trafford Carpets. The designs are sampled in offwhite wool, each with different tex-tures-cut and loop pile or hard twist. Each design has an accompanying chart which you can colour in with paint or furnishing fabric and the manufacturer will then dye your carpet to match. Minimum quantity 40 yards.

Don't be offput by these minimum quantities, where they exist. For a room 11 feet by 15 feet, you'll need 25 yards. For a room 18 feet by 21 feet, 56 yards. For 18 feet by 30 feet 80 yards ( 27 inches wide). Naturally you'll need to buy a little more to allow for pattern-matching. Most manufacturers make a small extra charge for looming for quantities of under 40 yards.
An important point to remember is that contract carpets are usually 27 inches wide only-and sometimes 36 inches wide. This is re-
ferred to as 'body' carpet. Don put off by this and reject it on spot in favour of broadloom cause the latter has no sean There are points in favour, the of which is that most rooms are of a size into which a broadl carpet will fit exactly. Broadloo generally 9 feet, 12 feet and casionally 15 feet wide. You car course, have almost any length. how many people have rooms exactly fit these sizes?

On the other hand, if you ch a 'body' carpet, it can be tail exactly to your requirements. you don't get so much wast Other pluses are that, even from stock contract ranges, you ha very wide choice of designsome of those illustrated herecolour permutations are virth infinite.

What it means, basically, is you can have a 'bespoke' carp your own special 'Savile Row' iety-if you know how to go a it. But the big advantage is unlike a 'bespoke' suit-you wi paying very little more than would for an average domestic pet.

## DHTA

## for opposite page

1 Design 6981, colour 1016, designed by K Eadie for Hugh Mackay, from Dursax range, Wilton weave, 80 per cent
wool, 20 per cent nylon, any colourway wool, 20 per cent nylon, any colourway
to order, 27 inches wide, $£ 5.55$ linear to order, 27 inches wide, $£ 5.55$ linear yard, to order, from main stores and decorators
2 Design 2414, 'Polka', colour 9, designed by Gavin Hamilton, from Equerry range by S J Stockwell, Wilton weave, 85 per cent wool, 15 per cent nylon, one colourway, 27 inches wide, $£ 5.92$ linear yard, from main carpet retailers
3 'Cottage Climbers', majolica/mallard, designed by Olive Sullivan for Steele Carpets, Wilton weave, 80 per cent wool, 20 per cent nylon, any colourway to order, 27 inches wide, about $£ 4.50$ linear yard, to order from main stores 4 Design 5062 colour 3, from Media Metrics range by Brinton Carpets, Axminster weave, 80 per cent wool, 20 per cent nylon, three colourways, 12 feet broadloom, about $£ 4.30$ square yard, to order, from main stores 5 'Field Flowers' designed by Olive Sullivan for Steele Carpets, Wilton weave, 80 per cent wool, 20 per cent nylon, any colourway to order, 27 inches wide, about $£ 4.50$ linear yard, to order, from main stores
6 Design 2795, 'Brazilia', colour 2, by Gavin Hamilton for Century range by Templeton Carpets, Wilton weave, 85 per cent wool, 15 per cent nylon, one colourway, 27 inches wide, $£ 4.45$ linear yard (minimum order 100 yards), from major carpet retailers
7 Design 5053, colour 1045, by Janina Zwolinska for Phoenician Three range by Tankard Carpets, Wilton weave, 80 per cent wool, 20 per cent nylon, five colourways, 27 inches wide, $£ 4 \cdot 28$ linear yard direct from Tankard Carpets 8 Design 901 'Electra', colour 2, by Tony Leitch for Taskmaster Carpets, Wilton weave, 80 per cent wool, 20 per cent nylon, three colourways 27 inches wide, 55.25 linear yard (minimum 40 yards) direct from Taskmaster Carpets, Stewart House, 1 Tudor Street, London EC4
9 Design 7122, 'Crystal', colour 01, from Churchill range by Grays Carpets, Wilton weave, 80 per cent wool, 20 per cent nylon, seven colourways, 27 inches, and 36 inches wide, $£ 7.50$ square yard, from main carpet retailers
10 Design 18036 from Formula One range by Crossley, Wilton weave, 100 per cent nylon, eight colourways, 27 inches wide, about $£ 4.50$ linear yard, from main stores

11 Design 5054, colour 1027, by Janin Zwolinska for Phoenician range by Tankard Carpets, Wilton weave, 80 cent wool, 20 per cent nylon, three colourways, 27 inches wide, $£ 4-28$ lin yard, direct from Tankard Carpets, Broadlane Mills, Sticker Lane, Bradfo Yorkshire
12 Design 2057, 'Pantheon', colour 12, from Corunna range by Heckmondwik Wilton weave, all wool, any colour to order, 27 inches wide, $£ 4-64$ linear 36 inches wide $£ 6 \cdot 10$ linear yard, (minimum order 40 linear yards), from main stores and carpet retailers 13 "Little Dassett', designed by J P Church for Steele Carpets, oatmeal/ white, Wilton weave, 80 per cent wool 20 per cent nylon, any colourway to o 27 inches wide, about $£ 4 \cdot 50$ linear yar to order from main stores
14 Design 903, 'Bravura', colour 3, by Tony Leitch for Taskmaster Carpets, Wilton weave, 80 per cent wool, 20 pe cent nylon, three colourways, 27 inche
wide, $£ 5 \cdot 25$ linear yard (minimum 40 yards), direct from Taskmaster 15 Design 5081, colour 11, from Medi Metrics range by Brinton Carpets, Axminster weave, 80 per cent wool, 20 per cent nylon, six colourways, 12 broadloom, about $£ 4 \cdot 30$ square yard, $t$ order, from main stores
16 Design 6983, colour 1022, by T Anderson and K Hylton for Super Dursax range by Hugh Mackay, Wilto weave, 80 per cent wool, 20 per cent nylon, any colourway to order, 27 inch
wide, £6.55 linear yard, to order, from wide, $£ 6.55$
main stores
17 Design 1038, 'Art Nouveau', colour by Gavin Hamilton for Callander rang by Templeton Carpets, Wilton weave, 85 per cent wool, 15 per cent nylon, tw colourways, 27 inches wide, $£ 6 \cdot 10$ linear yard, from major carpet retailers 18 Design 7624, 'Jigsaw', colour 04, by Robin Day for Project range by Grays Carpets, Wilton weave, 80 per cent 20 per cent nylon, two colourways, $£ 6.75$ square yard, from major carpet retailers
19 Design 2359, colour 120, from New Cambridge range by Firth, Wilton wea 80 per cent wool, 20 per cent nylon, an colourway to order, 27 inches wide, $£ 5$ linear yard (minimum 40 yards) to ord from main stores
20 Design 1138, colour 120, from Oxfo range by Firth Carpets, Wilton weave, 80 per cent wool, 20 per cent nylon, an 80 per cent wool, 20 per cent nylon, an
colourway to order, 27 inches wide, £4 colourway to order, 27 inches wide, linear yard (minimum 40
More Carpets on Page 152





## AN EXERCISE IN LOUVERED SPACIOUSNESS

THE NOTES on the Italian home in these pages could well start query fired at the reader after mitted five-minute examinati the pictures. Where is it? C Suburb? Cottage or farmb Ancient home or recent conve

The answer is likely to com hundred per cent surprise to th detective-minded of topogran architectural boffins. Despite carefree louvred doors, that

ed dining-table, the six-inchplank that acts as chimney, those wayward plants, this $e$ is almost as Roman-urban as iazza Navona.
hen Priscilla Baschieri,sculptress writer on architectural subjects, to set up her own home, her problem was the fairly tricky of transforming a traditional tment in a residential quarter on utskirts of Rome into a flat that
worked, in a casual and spacious manner, for herself and her three children. In the process of conversion and transformation, she also created a remarkably fresh and unexpected ambiente:

She resolved the problem of space in the most logical way. She had all the internal non-structural walls pulled down and louvred partitions substituted in their place. But she took good care that there was nothing
niminy-piminy about those louvres: they are as handsome and sturdy as farmhouse doors.

The result, as the photographs amply confirm, is an unusual openness as if an urban apartment had been given the carefreedom of a well-loved country house or farmhouse.

This ambiente has been enhanced by Signora Baschieri's choice of furniture. That long, inviting diningtable, for example, was once upon a

Above Looking from the dining-area, with its miscellany of chairs round the sturdy table, towards the work area, separated by louvred doors. Left Detail of one of the many unusual pictures and objects which decorate the flat.
recent time a tailor's working bench, and its sturdy construction makes it eminently suitable for children's leisure play as well as adult postprandial discussion and disputation.



The miscellany of dining-chairs -rush-seated, stick-backed, country plain backs - adds to this note of welcoming warmth and casual carefreedom.

Because the living-dining-room takes up a major share of the available space, the rest of the apartment has been partitioned off rather than separated from the heart of the home. This has resulted in other delightful corners, including a study area, with tables on trestles, and a gallery of personal visual pleasures, from photo-
graphs to African heads.
Inevitably, this logical and practical disposition of space has meant that bedrooms have been given their due priority: they are gay and colourful but, in size, well-fitted to be monks' cells.

Everything in this delightful and unusual Roman home has been dictated by the owner's clear-cut notions of how a home should work and look from the casually comfortable wickerwork armchairs to the terrace plants which link rooms and terrace into an

Left Looking from the work area towards the dining-area
Top Another view of the dining-area. AboveView from the work area to the main bedroom.

## engaging unity.

Few urban homes have so successfully achieved that casual rural touch so widely desired by owners and their designer-decorators - and usually so remote from the finished result. As an answer to the frenetic urban world of today, Signora Baschieri's interiors must rate full relaxing marks

# ANTIQUES 

 OR EXAMPLES IN THAT VERY GENTLE ART:

# ARRANGED ETTING UP OLD AGAINST OLD AND/OR NEW 



HE UNCLUTTERED TOP of a bookcase, abinet or side-table is a challenge to he arranger which beats in the heart f every woman-and, increasingly, er menfolk.
Even the most determinedly conrmed modernist, hating all clutter nd the sentimental impedimenta of he domestic life, finds difficulty in esisting the lure of arranging just wo or three things-a Brancusi ead plus an Albrizzi obelisk, per-aps-atop a bookcase. But the result s apt to seem a little austere. Those leaming surfaces seem to need the ccompaniment of older, rougher extures; those pure forms seem to eed partners of more complex hape. And it is astonishing how uickly the confirmed modernist egins to be able to justify the infilration of an Hellenic head, a Vicorian skeleton clock and a model of Thames barge into his highly peronal composition.

Dpposite page A dark French hall ightened by traditional apple-green ,aint, traditional chairs and modern Philippine rugs. Decorator:

## Christian Benais

This page Exercises in enlivening he staircase: statuettes, busts, ggurines, rocaille, the lot



For the rest of us-more eclectic-ally-minded, less obsessed by aesthetic dicta-the position is a lot easier. We can assemble what we like where we like, in our own homes, mixing modern and antique pieces to please ourselves. We can play the endlessly entertaining game of arranging and rearranging, which is at the heart of the home, whether flat or mansion.

For such arrangements there is no
doubt that antiques, large and small, offer the most rewarding entertainment. Even directors of the trendiest of galleries, specializing in the most avant-garde among works of art, find that a set of Regency chairs adds rather more visual gaiety and contrast to the mise en scine than a set of the most up-to-the-minute chairs.

The Italians seem to have, perhaps understandably, the greatest
flair for juxtaposing antique and modern pieces, and Italian archi-tects-particularly those practising in Florence-the most subtle skills of all. It is a rare talent, too rarely practised, probably because it is the most searching of all interior decorating challenges.

Yet, oddly enough, it is far easier to set the objects of today against those of the distant or not-so-distant past than to set the objects of two
past eras in juxtaposition. The plas tic textures and metallic frames o today's technologically-sponsore furniture offers so dramatic a depart ure from the craftsmanship of th past that contrasts are almost ready made-if you have the nerve an skill to stage them. But the rosewoo with brass inlay pieces of the Reg ency era make uneasy partners fo the oaken pieces of the seventeent csntury or walnut tallboys an

pinets of the Queen Anne period. For those who have less confidce in their ability to place objects 1972 against those of 1672 or 1472 ere is still ample scope. They puld start by keeping to the objects one era, say, Regency (usually arded as from 1800 or 1810 until but 1835) and making their angements within that historicalthetic context. They will probably d that this provides sufficient
pleasure in any case
The golden rule is to leave furniture alone whilst you gain confidence with smaller objects. Then, fortunately, there are no golden rules. Pretty well anything goes. Use any side-table, bookcase top or shelf to practise your arrangements. Put seashells from Cornwall against Edwardian toy soldiers against an Art Nouveau vase against a wooden egg-cup.

A miscellany collected in a morning' outing amongst the more exoticallyminded antique dealers. The picture of Sir William Pope's two young sons, dated 1606, would set you back a small fortune, but the other objects aren't so mightily expensive.

Indeed, the four baroque-backed chairs in a richly-grained walnut, are priced at only $£ 130 \cdot 00$ for the quartet, and the bathchair about the same. The set was designed by Olive Sullivan; merchandise details on page 44
,
blanket chest, with a simple bowl full of patterned Victorian carpet bowls resting on it.
Pair off a grey-white Moroccan




CANE CAN OFFER QUITE A LOT O CHARM INDOORS TOO

## BY JULIAN NORTH


opposite page, and now available several shops in London, to the ormous balloon-shaped chairs ing imported from Hong-Kong d shown in the two interiors own overleaf.
Such furniture can introduce, at mparatively modest expense, a ectacularly exotic touch into an herwise straightforward mise en ne. The study shown on page 100, - example, would be that much pre mundane with a typical tycoonh black-leather-and-chromium ivel chair ('Take a letter, Miss adison'), and the small yet lively
conversion of a basement into a party room (also page 100) is vastly enlivened by a similar chair given an extra dash of the Orient by being painted Chinese-red.
Yet it is not only as the exotic irruptions into an otherwise quotidian interior that rattan and/or wickerwork pieces can make their mark: they can also prove remarkably pleasant, practical and decorative major motifs. One of the most remarkable-and simple-essays in this manner is the summer pavilion adjoining a house in Florida and shown on page 101. Here, a suite of

Opposite page (above left) $T$ wo modern cane chairs, stained brown, and a nineteenth-century birdcage full of Chinese paper birds, are the chief elements in this casual arrangement designed by Olive Sullivan. Merchandise details are on page 44.
(Below left) Chair and sofa in well-shaped wickerwork, in a summer sitting-room in France. (Top rignt)

Invitingly rounded chair in fine bamboo plaiting. (Below right) Decoratively curled bedhead and chair in white-painted rattan This page Gayelord Hauser's covered dining terrace, looking more like a desert oasis, with lush green leaves, some real some painted,
Tunisian table-cover and naturalcane chairs
cane elbow chairs has been painted black and given brilliant-yellow cushions. They form a handsome group set round the waxed oaken top
of a seventeenth-century English circular table.

Such an assembly could well be adapted for use as an unusual dining


This page (above) $A$ study full of decorative surprises and juxtaposition from the sweeping rattan chair and glass table to the bordered curtains and simplest shelving unit. (Left) Basement room, skilfully converted for parties, with Chinese-red rattan chair and stool as intricate foils for an otherwise clear-cut interior.
Opposite page Pool-side sittingroom, with black-painted basketwork chairs round a waxed oak table, on a chequer-board floor, in a house in Florida designed by Burrall Hoffmann
setting or for a card-room. passant, note the brilliantly succes. ful manner in which the black-and pastel-green chequer-board patter has been achieved by paintin direct on to the floorboards.)
Wickerwork furniture is, of cours ideally suited to those rooms whic overlook gardens and, as addin extensions to sitting-rooms and liv ing-room onto gardens now seem all the rage, there is much to be sai for such rooms as those shown i these pages. If there is one way keeping up a semblance of summe throughout the year, it is by the us of natural or white-painted cane 0



Above left Breakfast room, full of charm and contrasts, where the white-painted chairs are major elements in the mise en scène
Left Wickerwork tub chairs and circular marble-topped table in the dining-room of $\mathcal{F}$ Hyde Crawford's house in America
Above Summer sitting-room, with white cane-wvork chairs continuing the airy theme

Right 'Tonga' dining-table in stair cane (in twelve colours), $£ 68.00$, a matching chairs, £27.00 each, fron Heal's, Tottenham Court Road, London W1. Far right 'Manilla' cane furniture in natural and waln finish, by Horsnaes of Denmark: low-back chair, HO 98, £29.90; highback chair, HO 99, £35.95; lounge chair, No 100, £35.95, ana table No $432 £ 25 \cdot 50$. Inquiries to Scandia, Dorton, Buckinghamsl
wickerwork furniture indoors. The illusion can be further enhanced by taking a leaf (no pun) out of Gayelord Hauser's decoration note-book and setting potted plants on the floor and painting banana trees in the best Douanier Rousseau manner
on the walls. Mr Hauser goes e one better. He covers his dinin table with a Tunisian sari. With su a decorative combination as $t$ (plus a sound heating system, course) who need fear winterti ever again ?



## HOMEBASED DFFICE JULIANA RUSAKOW

NHETHER ALL THOSE tens of thousnds of homeward-going brief-cases o be seen on the commuter services f great cities are filled with dockets, nemoranda, invoices and the rest, or nocturnal checking, is perhaps pen to doubt. Do they contain, intead, the vacuum flask for the office uncheon and the morning paper? Yet lots of people do require an ffice at home, for the simple reason hat lots of people do work there, vhether for A-levels, diplomas, oneman businesses, and the rest. And, with decimalization and never-ceasng upward rise in prices, almost very housewife needs a desk.
None of these practical and busi-ness-like additions to the house needs sause undue clutter in the sittingoom. The current crop of desks and pther items well suited to conducting the efficient domestic life offers pieces that are as handsome as most o-called amenity furniture. Indeed, n much the same way that many a ycoon's office is rather more disinguished than his sitting-room at home, these pieces could well add a touch of distinction to any home. But not everyone has a house with a Plurality of rooms. For thousands, one or two rooms is home. For them, a solution evolved by architect Pierre Botschi for his own use and shown in our colour-page would seem to offer enormous scope. As he says: Here is a cheap answer to the problem of achieving space in small London flats.' The size of Mr Botschi's gallery is 10 feet by 8 feet 6 inches. The structure in his own case was flaorescent-painted Kee Klamp tubes and fittings, easy to handle even for non-professionals. The floor is simply carpet-covered hardboard. The weight is less than that of fairly heavy furniture. The cost is also light: $£ 25.00$ for the Kee Klamp tubes and fittings; $£ 10.00$ for the blockboard; $£ 3.00$ for exhibitionused carpet and $£ 5.00$ for paint and clear plastic tubes for covering the ladder. In fact, a brand-new workroom for well under $£ 50 \cdot 00$ plus, of course, the price of a desk and chair.

Another solution to the homebased office is offered by John Makepeace who lives outside Banbury, in Oxfordshire, and who has been called 'the only really modern cab-inet-maker in England.' He makes one-off pieces only. His solution is shown on page 107

Opposite page Gallery work area designed by Pierre Botschi for his London flat


Wall units by Icor, linked together by aluminium jointing member, $£ 71 \cdot 30$ complete. Inquiries to Icor,
41 Felsham Road, London SW15


Model 81 A military 'mini' office by Ernest Hudson. In yew or mahogany, about $£ 269 \cdot 00$, to order from Liberty's, Regent Street, London W1


Cabinets from the 'Domino' metric range in veneered oak, stained dark brown/black. Left, $£ 44 \cdot 05$; right, $£ 89 \cdot 50$. From Ryman, 4-5 Langham Place, London W1
'Ideas' desk by Interlübke, in 'sand' laminate finish, is functional and easily accessible. With swing-out compartment for telephone, portable typewriter and so on, $£ 137 \cdot 20$. From Heal's, 196 Tottenham Court Road, London W1
'Congresso' single-sided shelving unit by Lips Vago, all-metal construction, five colours, $£ 45.00$. Double-sided also available at about $£ 62 \cdot 50$. From Aram Designs, 57 King's Road, London SW3


'Matita' chair with impregnated metal frame, vinyl upholstery. By Strässle, £79.00. From Oscar Woollens, 421 Finchley Road, London NW3


Chair No 3271 designed by Arne Jacobsen, from $£ 67.00$. Inquiries to Fritz Hansen, 5 Sedley Place, Woodstock Street, London W1


Armchair designed by Charles Pollock for Form International. No 1255, from £120-70. Inquiries to Hille Showroom, 41 Albemarle Street, London W1


Chair No 417 by Haimi, glass-fibre shell and base, leather upholstery, about $£ 75 \cdot 00$. Stockists from Top Crest Contracts, Arlington House, Jubilee Close, Townsend Lane, NW9


Chair designed by Charles Eames, from the 'Soft Pad' range, upholstered in leather, in five standard colours. Inquiries to the Herman Miller Information Centre, 33 Heddon Street, London W1


Chair designed by Pierre Paulin for Artifort, with upholstered pre-formed ply seat and back, metal base, from about $£ 50 \cdot 00$. Inquiries to Dodson-Bull, 5-6 Old Bailey, London EC4

'Kingston' swivel chair by William Plunkett, in Harris tweed upholstery, $£ 90 \cdot 00$. Inquiries to him at 22 Birdhurst Rise, Croydon, Surrey


Chair from the 'Tubular Seating Collection' designed by Charles Eames for Herman Miller. From Aram Designs, 57 King's Road, London SW3



Vacuum-formed tiles designed by Haydon Williams come in various designs in 5 colours. Inquiries to the designer, 86 White Hart Lane, Barnes, London SW13


Profile tiles from the 'Serie Architettura' range of Italian tiles. No 750-751, £4.00 per piece, No 738, $£ 2.80$ per piece. From Domus

'Tulip' tile designed by Tina Cole, from $£ 7.50$ square yard. From Ceramic Consultants, 8 Homer Street, London W1


Hexagon tile designed by David Hicks, comes in any colour to order, $£ 10.00$ square yard. From Ceramic Consultants


Cerdisa' Italian tiles, with orange centres, blue or yellow petals, $£ 18.00$ square yard. From Heal's, 196 Tottenham Court Road, London W1


Spanish tiles from the 4T range in several colourways, 39p each border, 20p each. From Casa Pupo, 30A Pimlico Road, London SW1


Flowered tiles No 253-254 and plain tile No 249, by Ragno Ceramiche, $£ 9 \cdot 00$ square metre. From Ramus Tiles, Sumara Works, Albert Road, Wood Green, London N22


Spanish tiles in patio setting. $4 T$ tiles, 39 p each, border, 20p each. From the Casa Pupo Tile Shop, 30A Pimlico Road, London SW1


Floor and wall tiles in a Kandya kitchen, from a large range of tiles from the Tile Mart shops

'Cristal Fleur' tiles by H R Johnson, in 5 colourways on white, about $£ 2 \cdot 60$ square yard. From Ramus Tiles


Hand-printed ceramic wall tiles from the 'Hygena' printed range, by Pilkington \& Canter. About $£ 5 \cdot 75$ square metre. Leading stores


No 40 tile from the Serie 1863 range of French tiles, $£ 6 \cdot 30$ square metre. From Tile Mart shops, Great Portlan Street and Pimlico Road, London

## TILES THERE AND ALMOST Ever WHERE

UNTIL FAIRLY recently tiles wer strictly for the wall or the floor, and even then reserved almost exclusively for bathroom and/or kitchen. Now thanks to continuous experiment by designers and manufacturers, aided by their equally skilful publicists tiles are for everywhere. In this feature we show how tiles are being used, practically and decoratively, in hall, dining-rooms, living areas, patios, stairways and, most surpris ing of all perhaps, in British bed rooms and on British chimney breasts.

All these uses have been known and applied for centuries in the Mediterranean, of course, but it is only recently that such versatility in the use of tiles has been seen in Britain

1 No 234/236 tile in olive green and orange on off white ground, $£ 7.50$ square metre. From Domus, 260 Brompton Road, London SW3 2 'Provenzale' tiles by Franco Pecchioli, 2 sizes, from $£ 16.20$ and $£ 27.00$ square metre. From Verity Tiles, 3 Ellis Street, London SW1 3 Textured tile DT.377, blue/grey pattern, $£ 9.50$ square metre. From Domus 260 Brompton Road, London SW3 4 Wall and floor tile from the GM series
by Marlborough. In 3 colourways, $£ 13.00$ square yard. From English Ceramic Tiles, 4B Symons Street, Sloane Square, London SW3 5 Traditional design tile in plum, grey, yellow and white, No 350, £11.25 square metre. From Domus 6 'Sole' Italian tile in cream, blue and violet, $£ 33.48$ square yard. From Focus Ceramics, 213 Staines Road, Hounslow, Middlesex
7 'Ischia' tile from Italy, in brown,
pale blue/grey or dark brown and light brown, $£ 10.22$ square yard. From Focus Ceramics 8 'Athena' Italian tile in rich brown, $£ 9.03$ square yard. From Focus 9 'Market Garden' wall tile, 3 colours, $£ 2.75$ for box of 36 . All branches of Habitat and mail order 10 'Zanuso' tile from Italy, in red or orange, $£ 1.25$ each. From Focus Ceramics, 213 Staines Road, Hounslow, Middlesex

11 Tile from a selection of decorated Italian tiles from £8.95 square yard, from Heal's, 196 Tottenham Court Road, London W1
12 'Decoro' C3799 tiles by Franco Pecchioli, $£ 15.50$ square metre. From Verity Tiles, 3 Ellis Street, London SW1
13 Tile from a selection of decorated Italian tiles, from $£ 8.95$ square yard, from Heal's, Tottenham Court Road, London W1





course, how big or how small your terrace is to be, and whether it should be covered, half-covered or free to the elements

The width of the terrace is likely to be immutable, dependant on the width of your garden. The depth, on the other hand, depends only on how far you are prepared to make inroads into your garden. If you decide to give your projected terrace a canopy, these matters are largely governed by the span of the canopy. Eight to ten feet is quite adequate and will provide you with a covered terrace to equal anything you've seen in all those Hollywood films.

In making a terrace, the canopy is, paradoxically, more important than the paving. This is the feature that will give you that sense of outdoor seclusion, or escape from the indoor life, which is the essence of the terrace life. The French and Italians are prepared to add thatched canopies to terraces and very successful they are.

Above Extravagantly climbing ivy and ampelopsis around a sheltered patio at Dorothy Hirshon's house and country garden in America.

## Left Milanese terrace with folding butterfly chairs and masses of climbing vine to provide shelter from the Italian sun. Right Another terrace in Italy, this time in Rome, with exotically-styled tented seating-area

Zinc can provide a pleasant canopy and when fitted on a skeletal structure of curved irons (similar to those used on erstwhile bomb shelters) such a metal canopy will shelter you for a lifetime. Paint the underneath white for lightness, but ket the exterior weather to its own agreeable shade of silver-grey. The floor, deck or paving is important, but almost anything that will stand up to winter rains will prove adequate



## planaiค

$3 x^{2} x+8, y+6$
+8.



## resh thought can pe given to the star turn of the English garden, says the author

HE HERBACEOUS BORDER, star-turn in English gardens since the 'nineties of the last century, has changed very ittle in its eighty-odd glorious years, put today it is entering on a new phase. Discerning gardeners, while till admiring delphiniums and upins, feel that these, and all plants with short periods of flower, and months of ugly inactivity, have held the stage far too long. 'Improvenent' (ominous word) has evolved specimens of astonishing artificiality, put with little character. Today the garden connoisseur tends to seek lowers as yet untouched by the mprover's hand, unflicked by the rabbit's tail of the pollinator. Study of a good nurseryman's catalogue, or search in Robinson's English Flower Garden, still one of the best of all garden books, will introduce you to many plants that you may not know-plants of long lasting form and foliage, which give shape and colour to the border and not only a short burst of flower.
But before you plan a new herbaceous border, you should carefully consider the site. If your border is in the open, with no background wall or hedge, you must choose low-growing sturdy plants which need little stak-ing-we give a plan for such a border (Plan No I) on page 37. For this free-standing border plants have been grouped in 'associated drifts' which are repeated three or four times down the length of the border, which gives graduated colours and a feeling of rhythm. All the plants are in soft colours, and are planted more closely than for a border with a protective wall as background. A few taller, spire like, plants such as Verbascum bombiciferum, punctuate the scheme and are used to contrast with hummocky cushions of low growing plants such as Salvia superba and the sweet smelling Monarda didyma or bergamotSantolina and lavender give the leaf colours which act as effective foils to more brightly coloured plants.

If your border faces north, or is in the shade, there are still many goodnatured plants which will florish under such unpromising conditions. Amongst these are hydrangeas, the invaluable hostas, fuchsias-and nicotianas. Plan No 2 (see page 37) is for such a north-facing border.

The twin borders shown in these pages have the ideal situation of all-a southern aspect, and the shelter of a mellow brick wall. They were photographed in high summer, when theywere at their peak.PlanNo3 (at left) is for such a sheltered, south. facing border

## The borders seen here are at Easton

 Grey, Malmesbury, Wiltshire (open for the National Gardens Scheme on Sunday, fuly 2nd, 2pm-6pm). They are planted with floribunda roses and


# HOUSE candman BIOGRAPHICAL DICTIONARY OF BRITISH GARDENERS 



BEDFORD: The Park and West Front of Woburn Abbey, Bedfordshire

Bedford, Dukes of. Since Restoration times the Russell family has been actively concerned with gardening in all its aspects, especially at Woburn Abbey in Bedfordshire. Here follow notes, in historical order, of those who were prominent in this sphere.
william russell, 5th Earl and 1st Duke (1613-1700). At his London residence, Bedford House, in Bloomsbury, the earl had a typical town garden of the period. The gardener in charge (at $£ 40$ a year) was Thomas Gilbank who was succeeded by Thomas Todd. Both these men were concerned also as purchasing agents for supplies at Woburn Abbey which was then in course of being developed. The walled London garden lay behind the house and was of simple design. Near to the house was a terrace, below which a broad gravelled walk divided the area into two parts. In one were smaller paths dividing it into beds of geometrical shapes filled with a considerable variety of plants and decorated by stone ornaments. On the other side

BEDFORD: Town garden of the 1 st Duke of Bedford (1613-1700) (top left) at Bedford House, Bloomsbury, London (from a contemporary painting); the orangery (centre left) in the Park at Woburn Abbey, Bedfordshire; Henry Holland's Chinese dairy (below left) at Woburn; detail (right) of Fohn Russell, 4th Duke (1710-71), from a painting by Gainsborough
was a wilderness consisting of an elaborate pattern of paths running among trees and shrubs. This, we learn, needed much attention. There was no room for a kitchen garden, although there was a plot for herbsno doubt available for the kitchen.

In 1660 William Russell began a new house at Thorney Abbey in Cambridgeshire, but this did not compare with Woburn. At that time the Woburn garden was a typical, but not, it seems, an outstanding formal garden of the period. It lay on three sides of the house, with the kitchen garden beyond, and orchards. In about 1663 John Field was appointed to take charge. He was, as was then apparently the practice, the gardener and as such on the regular pay-roll of the house, whereas all the other labour, and it was considerable, was casual. In due course Field and his wife, a good sick nurse, became much more than mere employees of the Russell family.
Soon after his arrival, Field began to buy all the newest plants. The orchards and kitchen garden were increased: the latest kinds of fruit were planted. There were fifteen kinds of plum, twelve of peach, eight of pear, seven of cherry, two of nectarine and apricot, one of quince, but, surprisingly, only three of apple. The runner-bean, originally grown not many years previously as a decorative climber, was now grown as a vegetable, while nasturtiums, marigolds, and gillyflowers were planted for preserving and using in salads.

Celia Fiennes, writing of the garden in 1697, had this to say:
'The house (still the old Tudor building) stands in a fine park full of deer and wood, and some of the trees are kept cut in works and the shape of several beasts gardens are fine, there is a large bowling-green with eight arbours kept cut neatly, and seats in each. There is a seat up in a high tree that ascends fifty steps that commands the whole park round to see the deer hunted, as also a large prospect of
the country. There are three large gardens, fine grand walks and full of fruit. I ate a great quantity of the red Carolina (?) gooseberry which is a large, thin-skinned sweet gooseberry. The walks are above one another with stone steps. In the square just by the dining room window is all sorts of pots of flowers and curious evergreens-fine orange, citron and lemon trees and myrtles, striped phillyrea and a fine aloes plant. On the side of this you pass under an arch into a cherry garden, in the

bedford: The Great Ash at Woburn Park, from facob George Strutt's Sylva Britannica


BEDFORD: an early-19th-century engraving (left) of lake, Park and West Front of Woburn Abbey, and (right) a contemporary view across the lake
midst of which stands a figure of stone resembling an old weeder woman used in the garden, and my Lord would have her effigy done so like and her clothes so well that at first I took it to be the real living body.

On the other side of the house is another large garden with several gravel walks one above another, and on the flats are fishponds the whole length of the walk. Above that on the next flat are two fish ponds. And here are spreading dwarf trees of great bigness.'

Trees, fruit and plants were purchased from the leading nurserymen of the day-Mordan, Gurle and Ricketts among them-and there was clearly much exchanging of plants with other gardens.

In 1681 Field joined, presumably as a part-time partner, the very influential group of nurserymen headed by George London. He died in 1687, but Woburn, as can be seen from its description by Miss Fiennes, continued in its glory.
john russell, 4th Duke, (1710-71) was the next outstanding family patron of botany, horticulture and aboriculture. Through his connexion with the important naturalist Peter Collinson (1694-1768) of Mill Hill, who obtained plants from John Bartram (1699-1777) in North America, he became one of the small group which, from 1740 on,
entered into an arrangement to finance Bartram in his plant-collecting and surveying expeditions, receiving his share of what was received and distributed by Collinson. Bartram's most consequential patron was Lord Petre of Thorndon Hall, in Essex, where he raised and planted 40,000 trees. Petre died prematurely in 1743, and from the sale of plants that followed, many went to Woburn. A certain Dr Lumley Loyd of Cheam gave him his great collection of plants. The original pinetum was apparently made on the advice of Philip Miller of the Chelsea Garden. We can also assume that the duke was one of the influential people who obtained for Bartram the post of Botanizer Royal for America in 1765. francis russell, 5th Duke (17651802), who is best known as an agricultural pioneer. He was the first to open the gardens to the public-on Mondays. During his era the building now used as a sculpture gallery was built as an orangery. Henry Holland's Chinese dairy also belongs to this period. We might regard this as a 'folly', as did J C Loudon, when he wrote an account of the place shortly after the 5th Duke's death and which was published in his Encyclopaedia of Gardening:
'From the duke's apartments a covered way leads to a greenhouse, 140 feet in length; and from the end


BEDFORD: Francis Russell, 5th Duke of Bedford, 1765-1802
of the greenhouse a piazza of nearly a quarter of a mile leads along the margin of a flower garden to a dairy, a handsome Chinese building, ornamented in stained glass. The park is very extensive, varied in surface, and abundantly clothed with trees, but it wants one feature of essential importance, water. This might be given, but it would be at considerable expense. At present there are several small pieces or lakes; but they have no effect in a general point of view,


BEDFORD: Fohn Russell, 6th Duke of Bedford, 1766-1839
though some of them are pleasantly picturesque as recluse scenes. One of them, contrived to fall in the way of the approach, is crossed by a viaduct designed by Repton. There are many fine old cedars, silver firs, and pines in one part of the park, which were planted under the direction of Miller. The gardens are extensive, and abundant in everything.'

Loudon, a pioneering sociologist, also paid tribute to Duke Francis's


BEDFORD: Two views of the bridge in the Park at Woburn Abbey, designed by Sir William Chambers (1770-71)


BENNETT-POE: The pale-primrose-flowered daffodil named in his honour
great work in improving agriculture, adding, that 'the present duke (John) has not the same taste as his late brother,' an opinion that he was later to revise.
JOHN RUSSELL, 6th Duke (17661839). He was presumably little known to Loudon at that time, but was, in fact, greatly interested in botany and botanical exploration, becoming a Fellow of the Linnean Society in 1816. But his great contribution to Woburn was, in conjunction' with his remarkable gardener, v James Forbes (1773-1861), adding; to the already considerable collections of willows and conifers, which\% resulted in the volumes Salictiom Woburnense (1829) and Pinetum: Woburnense (1839). They were never published for sale but privately printed with hand-coloured illustrations by an accomplished but little-known artist named Weddell. By now, Loudon had so altered his opinion of the duke that his review of the book on conifers in his Gardener's Magazine occupied many euologistic pages, while in his own Arbortetim and Fruticetum Brittanicum of "1838 there are no less than 107 references to specimens at Woburtt. This 6th Duke also played an imiportant part in the future of Kew Gardens when that was in disputesIn the reign of William IV, it wastaproposed to abandon the use of what was still royal property as a botanic"garden and, giving the plants to learned societies, turn the place into a private royal demesne particularly to grow choice fruit in the glass houses. John used his immense influence behind the scenes against this proposal, urging that it should become a national garden. This he did not live to see as it came about in the year following his death.
ticultural parsons of the second half of the last century. He was born in County Tipperary and privately educated, graduating MA at Trinity College, Dublin. He was somewhat frail and devoted much of his time to out-of-door gardening in pursuit of good health. In the process he was said to have gained a knowledge of plants and their ways and treatment surpassed by few. In 1889 he moved to London and became an extremely active member of the Royal Horticultural Society. His very decided views caused him to resign from Council in 1902, at the time of a proposal to acquire a site for a hall, on the grounds that a site for a new garden was more important than a new building. Appropriately, when Wisley gardens passed into the management of the Society in 1903 Bennett-Poë was appointed one of the three trustees.

He took a very active part on several committees of the Royal Horticultural and the Royal Botanic Societies, travelling to judge at Dublin, Cork and Scarborough.
The extent of his enthusiasms as a practical gardener are suggested in the citation of the award to him of the Horticultural Society's Victoria Medal of Honour in 1902 as 'a fine cultivator of uncommon plants, an enthusiast for daffodils, florists auriculas and Old English tulips'. He also had a remarkable collection of forms of the Christmas rose (Helleborus niger).

He is remembered today by those few people who still grow the small pale-primrose-flowered daffodil named in his honour, 'J T BennettPoë'.

Bidder, Rev Henry Jardine (18471923), alpine gardener. Bidder was a Fellow of St John's College, Oxford, and persuaded his colleagues to

bidder, Rev Henry fardine
appoint him custos sylvarum. He was an exceptionally clever and knowledgeable gardener but, it seems, of a particularly forthright personality likely to daunt those without comparable knowledge. In 1893 he began, with his own hands, to design and build on the grounds of the college a rock garden whose purpose was the growing of true alpine plants, distinct from the stillfashionable Victorian rockery. It was not, apparently, a natural alpine garden in the present manner, but was of considerable interest and inspiration to Bidder's friends, such as Reginald Farrer, Miss Ellen Willmott, and no doubtto others who were pioneering the spirit of rock gardening now enshrined in the Alpine Garden Society's activities.

Bennett-Poë, Rev John Thomas (1846-1926). Horticulturist. BennettPoë was one of the outstanding hor-
herbrand, 11th Duke from 1893 (1858-1940). He was an outstanding forester and Woburn owes the planting of many of the new ornamental trees that arrived in Britain in the opening decades of the present century to him.
The interest of the family in horticulture and botany is also displayed in the remarkable collection of outstanding books on these subjects, collected over a long period as they were published.


BIDDER: Corner of the rock garden, using alpine plants, at St. Fohn's College, Oxford

## BOOKS

## Treasuretroves

As soon as the English began to get above themselves and to make real money, they began one of the most acquisitive drives ever conducted by one race against the rest of the world. Other collectors of other nations simply faded away.

There were the occasional mishaps and disasters, of course. All those magnificent paintings from Houghton in Norfolk going off to Russia, and various shiploads of antique marble heads and columns going down with all hands, but, generally speaking, the collectors won, with the result that English museums and country houses have far more than their fair share of treasures on a per capita basis of Britons versus the rest of the world.

Frank Herrmann, who dedicates his book The English as Collectors (Chatto \& Windus, $£ 10.00$ ) to the Amateurs of England, has assembled a splendidly entertaining group of writers, some dead, some happily still alive, who explore his theme with enthusiasm and expertise. The range is wide, from John Steegman on Prince Albert as a collector, to James Lees-Milne on a spectacular Grand Tour, from Bernard Berenson on The Use of Photography in the Study of Painting to the ubiquitous and indefatigable Dr Gustav Waagen author of the three-volume work on the Works of Art and Artists in England, first published in England in 1838 , and something of a spur to Mr Herrmann's own work. There are some real plums in Mr Herr-


One of the drawings by Felix Kelly which add information and decoration to The Early Victorians at Home by Elizabeth Burton (Longman,, $3 \cdot 00$ ), the fourth and latest in her gradual examination of the everyday lives of our forebears. A valuable reference book, but, above all, a most readable contrast to all the dry-as-dust monographs on the subject. Miss Burton has the rarest of narrative gifts: she can instruct whilst she entertains. Happily, she is working on a companion study on later Victorians
mann's great mix. The account by that racy mountaineer Martin Conway (1856-1937) on the Sport of Collecting; a long account of the founding of the National Gallery and the editor's own tour d'horizon: Collecting in the Twentieth Century.

The book has been copiously researched, is enormously readable, suitable for sustained and serious study or spasmodic self-indulgent dips. The illustrations are littleknown and a real complement to the text.

## Victorian master

The continuing drive to reinstate th Victorian architects in the esteem o their twentieth-century countrymer is something of a post-war pheno menon. It was bound to happen o course. Swing of the pendulum.

Now comes a study of an al together different kind of Victoriar architect, whose buildings were onc characterized by Sir John Summer son as amongst the ugliest of thei time, if not all time, although he is now inclined to think otherwise prompted by the researches of Pau Thompson. In his book Willian Butterfield (Routledge \& Kegar Paul, £10.00) Mr Thompson trace the life and achievements of the architect from his somewhat sha dowy beginnings to his later controversial eminence, leading the High Victorian phase of the Gothig Revival. Butterfield's practice wa: mainly with churches, chapels, towr halls and collegiate buildings (not ably Keble College, Oxford), but his uncompromising passion for asym. metry and colour patterns, established by brickwork alone, had far-reaching influence on secula architecture, especially his diape patterning now to be seen or thousands of large and smalle houses of the time.

Mr Thompson's research ha been prodigious, and his assembly of some 400 illustrations of the greatest value to the growing numbe of people who are beginning to realize what a remarkable group the Victorian architects were.


A drawing of Dinant by Gerard Morgan-Grenville, who, after being tempted to buy and restore one of those beguiling barns in the Dordogne, decided that he hadn't yet seen enough of Europe and put temptation aside. Instead he bought a barge in Holland and set out to traverse the canals of Europe. Barging into France (David \& Charles, $£ 2 \cdot 75$ ) is the lively and entertaining account of the sometimes hazardous, sometimes languorous cruise. Needless to say, the author ably illustrates his own book


The Mauritshuis, Amsterdam, which 'marked a new emphasis on classicism in Dutch architectural style', is one of the 158 illustrations in K H D Haley's book The Dutch in the Seventeenth Century (Thames \& Hudson, $£ 2 \cdot 25$ ), remarkable value in these days of high-priced art books. The influence of Dutch architectural innovations upon British building is too little known. The book is a notable addition to the publisher's Library of European Civilization which deservcs the widest possible readership-by Europeans



Choing cervantes' comment, 'I rink when there is an occasion and metimes when there is no occaon', a spell of hot weather in this ountry is certainly an occasion and alls for a celebration. Like moles' rst picnic on the river-bank, we merge, blinking, from our winter uarters, casting clouts in all direcons and seeking the nearest patch f green grass to unpack our metahorical picnic-baskets. Salmon and almon trout are in the shops, ettuces begin to look less fragile; here are English tomatoes, rasperries, blackcurrants, gooseberries, rouse, asparagus, chives and artihokes, coxs and cantaloups, new otatoes and fresh mint, English eaches, and borage and fennel, and Ascot and Henley and Pimm's.
Summer is a time to experiment vith drinks. People are in the mood o be coaxed away from the prelictable gin and tonic, and peruaded to try white rum instead-or tome to grips with a Betty James, a Cuba Libra or a Kitty Love. Summer s a time to put the milk bottles in the arder and substitute a Fino or Amontillado, stock up with canned beers (if you bang the top hard several times with a blunt instrument the contents won't rush out to greet you), think about ginger-beer, use arge slices of orange instead of little bits of lemon, and replace all those metal ice-trays that stick to your ingers with the big rubber ones which don't set your teeth on edge. In serving and mixing summer drinks, there are a few basic do's and don'ts which are worth mentioning. Always have plenty of ice available and, wherever possible, keep vodka and white rum, cokes and minerals chilled. Never be afraid of ice: you may have to slightly increase the amount of spirit used, but you have a better drink on-or in-your hands. Have a large-at least a foot talljug available. There is nothing worse than trying to mix a drink in a container which, after you have added fruit and ice, will only fill a small eyebath. Use tall straight glasses for long drinks, and big dumpy ones for things like Bloody Marys and Bull Shots. Experiment with fruit: peaches, pears and melon can make quite ordinary drinks exotic. Keep a long-handled spoon handy for mixing, a sharp knife for cutting fruit and, if you don't own a cocktail shaker, use one of those glass jars that fresh grapefruit and orange juice are sold in. They hold more liquid and work perfectly. Where fruit juice is needed squeeze your own. Children can be set to work on this chore, and actually enjoy doing it. If you are having a big party and live in London, Ice Cubes Ltd (992 6822) will deliver large insulated containers, packed with bags of ice, to chill a dozen bottles of champagne at a time. Try to steer away from crisps, which leave a clawing taste in the mouth or get dropped and trodden into the carpet. Ordinary shelled peanuts, roasted at home in a

PETER JEEVES ON

little butter and then salted, are delicious, or big black and green olives available by the pound from most delicatessens.
Rex North once related in the Daily Mirror the story of how an American visitor to Booths distillery in London stood silently before the vast copper stills containing tens of thousands of gallons of gin. After pausing for a few moments, he turned to his guide, asking 'Got an olive?' The dry martini is not necessarily a summer drink, but sitting on a terrace before dinner, on a warm summer evening, and drinking a well-made dry martini, takes some beating. The ingredients and preparation of the dry martini should never vary, but the quantities are a matter of personal taste. I believe that the recipe- 1 part dry martini to 7 parts of dry gin-in John Doxat's excellent Handbook of Cocktails and Mixed Drinks probably produces the best results. The drink should be mixed in a large jug with plenty of clean ice in big lumps. Add ingredients, stir quickly and strain into a decent-sized glass, squeeze a small sliver of lemon over it so that a few drops of the oil fall into the gin.

There are one or two classic drinks which are as traditional as the roast beef of old England. One of these is Pimm's. I profess to having drunk my first Pimm's at the age of fourteen in the garden of my home in Sussex, and I still enjoy it as much now as I did then. It is a drink which is frequently abused by people who serve it like a watery fruit-salad. There is only one way to make the drink, and that is by following the instructions on the bottle-3 to 4 parts lemonade (Schweppes or C \& C are dryer than most other makes and
produce a better Pimm's) to 1 part Pimm's. The only fruit necessary is a slice of lemon and a sliver of cucumber rind. To make it look pretty, a piece of orange and a couple of cherries on a stick can be laid across the top of the glass, but not in the drink itself. If the lemonade is well chilled, it is unnecessary to add ice-cubes. Some people prefer to put an extra shot of a good dry gin in the No 1, but the drink is quite strong enough to stand on its own two feet. There are now Pimm's bars at both Ascot and Henley. In the former bar it is a pleasure to drink, regardless of how well or badly the horses are performing, while the latter offers a delightful place to sit in between races or, for that matter, during and in between races, since there is a loudspeaker system. Pimm's is at its best served in pint or half-pint silver tankards or glass mugs.

There are only a handful of people in the country who know the formula for Pimm's, which is a closely guarded secret. No 1, the original gin sling, is basically a blend of highquality dry gin, herbs and liqueurs. The firm started in London over one hundred years ago, by providing city men with oysters and lobsters through restaurants in Poultry, Bishopsgate, Threadncedle Street, Gresham Street and the Old Bailey. James Pimm invented the recipe for his cup in 1841. It proved so popular that he decided to sell it to other bars and restaurants, and today Pimm's is available virtually in every country in the world.
The Bull Shot is becoming increasingly popular. Once considered a pick-me-up, most good hotel bars now serve this, with varying degrees of excellence. To my mind, The

Carlton Tower do the best one in London, using their own consomé. It is a drink which can be enjoyed at any time of the day, and has the built in advantage of being both food and drink. You need: a can of condensed beef consomé (Campbells' is very good for this); 2 oz of vodka; teaspoonful of Worcester sauce; juice of $\frac{1}{2}$ lemon; dash of red pepper. Shake vigorously with ice and serve in large glasses.
Bucks Fizz is a great party drink. It is economical, subtle (bachelors swear by it), and easy to mix. It is best made with a good quality nonvintage champagne and fresh orange juice (Indian River from Coopers is excellent but expensive, or Marks \& Spencer's own brand which is cheaper, but very good). Mix together 1 part well chilled champagne, 1 part well chilled fresh orange juice, and $\frac{1}{2}$ oz Cointreau.
The Cuba Libra is, to my mind, the only way to drink Coca-Cola, and is a drink with a quite unique flavour. It does tend to be rather sweet, hence fresh lime should be used if possible, and it must be served really cold. It seems to go down very well with sophisticated teenagers. Pour over ice, in tall glasses, 2 oz light rum and a tablespoonful unsweetened lime juice. Top with Coca-Cola and add a twist of lime or lemon rind.
Like vodka-drinking in the United States, the Moscow Mule originated in California. It is a fun summer drink, but depends for its 'style' on using a good-quality ginger-beer. Place ice cubes in a tall glass, add a good measure of vodka, top up with ginger-beer and a dash of Roses lime juice.
There are a number of drinks which seem to be more in evidence when the sun shines. Punt-e-Mes made by Carpano, for instance, is the original Italian vermouth and has a particular, pleasing, bitter sweet tang, derived from the infusion of alcohol with herbs, roots and spices. It has become very popular with the advertising fraternity, supposedly because they spend so much time in trendy Italian trattorias. Like Cinzano, it is best drunk on the rocks, though it makes a good long drink with soda or bitter lemon. Campari-and-soda is a wonderful drink, especially before lunch. It is light, won't send you off to sleep in the afternoon, and goes well with most foods. It is surprising that the manufacturers don't sell it readymade in small bottles, as they do in Italy.
Sangria, or Sangaree, is an excellent summer punch, but can be served equally well hot, in winter, with the addition of nutmeg. It is an 'anything goes' drink but the basic formula is as follows: dissolve 2 tablespoons of powdered sugar in a tall jug with a little chilled red or white wine. Add ice, top up with balance of red or white wine, add finely-diced orange and lemon, and a wine glass of brandy or Cointreau. Serve in tall glasses

## CHINA AND GLASS FROM HOME AND ALL OVER

BRITAIN has always been a great clearing-house for the decorative products of the world, whether porcelain from China or glassware from Venice. The tradition continues.

But as commerce-like charitybegins at home, first a word about the British products. Here is china from the great English house, Wedgwood and Spode, with Ridgway and Royal Albert, still retaining their identities although now part of the Allied English Potteries group. Then, too, there's a delightful innovation from Arklow Pottery in Co Wicklow, Eire; a Tree of Life pattern based on a motiff taken from the great Book of Kells in the library of Trinity College, Dublin, now allied with simple well-designed modern shapes.

Native glassware is seen at its very best in the products from Dartington, which seems to maintain a consistently high standard linked with an increasing creativity, resulting in new shapes and notions which surprise only by the realisation that nobody thought of such


Poppy, designed by Eve Midwinter for J \& G Meakin (Wedgwood group) 25 -piece dinner-service, about $£ 16 \cdot 35$. From John Lewis, Oxford Street London W1

'Pollo' vases designed by Tapio
Wirkkala for Rosenthal, white, £3•85; black, $£ 7 \cdot 50$. From Rosenthal Studio House, 109 Brompton Road, SW1 and 137 Regent Street, London W1


Boldly-patterned stacking cups and saucers from Portugal, 3 patterns, about $£ 3.70$ for box of 4 cups and saucers. Stockists from J Wuidart, 15 Rathbone Place, London W1

'Sigrid' shape in orange and yellow on white by Seltmann. 25 -piece service from about $£ 28 \cdot 00$. Inquiries to Holborn Tableware, 36 Hatton Garden, London EC1

'Jade Lotus', strongly patterned oriental design in purples and greens from Ridgway. 25-piece dinner set, $£ 30 \cdot 30$. To order from Lawley's


Claire de Lune' service in white by Royal Albert. 25 -piece set, $£ 34 \cdot 68$. From Lawley's
ogical ideas previously.
Now for glass and china from broad. We show no signs of opting ut as a host nation, for here are pang - up - to - the - minute designs: tacking cups and saucers from Portugal; oven-to-tableware from he great Finnish house of Arabia; a linner service from Nanna Ditzel f Denmark, and, of course, superb xamples from Rosenthal. (See also he cover of the Wine \& Food upplement in this issue.)
All this plus two items of particular overseas interest: (a) the Mdina' range of glass from Malta, and (b) a supremely ophisticated glass sculpture by Sam Hermann, an American now practisng and teaching in England (he is director of the Glass House in Soho and a tutor in glass at the Royal College of Art)


Sculpture in glass by Sam Herman. One of a number of pieces by him, exhibited earlier this year at The Fine Art Society, 148 New Bond Street, London W1


Sugar and cream set by Dartington, boxed, £1-55 pair. From main stores

'Picnic' range by Boda, from 80p to $£ 1.20$ each. From Heal's, 196 Tottenham Court Road, London W1


Group of vases, bowls and plates in white or black filigree, designed by Tapio Wirkkala for Venini of Italy. From the 533 series. Stockists, from Venini (UK) Limited, 5 Sedley Place, Woodstock Street, London W1

'Party' dishes by Kosta, in boxes of 2 small bowls, from $£ 3 \cdot 10$, small plates $£ 2 \cdot 85$. From Heal's, 196 Tottenham Court Road, London W1

'Kekkerit' glasses by Timo Sarpaneva for littala. In 5 sizes, gift boxed in 6 , from 88 p each. From The Continental Glass Shop, 317 Euston Road, London NW1

'Mdina' range of glassware from Malta, comprises 16 items. Prices range from about $£ 6.46$ for the vase shown on the extreme left. Selected items available from most large stores

'Flower globes' designed by Michael Bang for Holmegaard. From $£ 1.78$ for smallest size, to $£ 4 \cdot 00$ for largest. From General Trading, 144 Sloane Street, London SW1


Dressing servers to go with the avocado dish designed by Dartington, 80 p pair, from most large stores

'Inn' glasses designed by Per Lutken for Holmegaard, are hand-blown and handmade. In boxes of 6, $£ 11-40$ per box. From Harrods, Knightsbridge, London SW1

'Blakeney' full lead crystal by Wedgwood Glass. Tumbler, from $£ 1 \cdot 90$, tall champagne, $£ 2 \cdot 60$, decanter $£ 17 \cdot 65$. From Gered, Piccadilly Arcade, Regent Street, London W1

THE LEAST appetizing aspect of strawberries is surely their name. To have called this queen of all berries a 'strawberry' seems as much a crime as to have to wash these delicious jewels before eating them, since water spoils them as sun enhanced them.

There can be no doubt that the right way to get the full aroma and flavour of this delicious fruit is to eat it straight from the plant, but, as few hostesses would care to invite her guests to crawl under the strawberry netting, a more dignified way of serving them has to be found. In the meantime, if it is really essential, rinse the fruit quickly in a little wine in preference to water.

Speaking of sun enhancing the flavour of strawberries, in a heat wave at strawberry time, try letting the sun make them into jam. You need fresh, fully ripe strawberries which should be put into bowls with an equal quantity of sugar. Use several bowls so that the depth of berries is not too deep. Leave to soak overnight. Pour off the pink syrup in the morning, put it in a saucepan and bring to the boil. Arrange the berries in a single layer on trays or dishes, pour the syrup over them and place a piece of glass over each tray or dish, then put them in the full sun and leave them all day. Turn the berries now and then. If the day has been a perfect June day, the weather hot yet not humid, the mixture should be ready by sunset. Pour into sterilized jam jars and seal with paraffin wax or Porosan in the same way as any other jam, except this is ambrosia not ordinary jam. If the sun is erratic, bring the dishes into the house, keep them in a cool place and pray for full sunshine tomorrow.

It was not until medieval days that strawberries were taken from the woods and fields to a place in the kitchen garden in England. In the fourteenth century, Charles $V$ of France had twelve hundred plants in the Royal gardens at the Louvre, but they were not as we know them, but transplanted from the woods. Anyone who has done this will know the amazing fragrance of these strawberry beds in the evening of a hot day. They must be watched or they will wander all over the garden. Perhaps that is what gave them their name? Strayberry ? Who knows.

Strawberries served with fine sugar and thick cream is probably the very best way to enjoy them (after the strawberry bed) but one can do all manner of things with them. Unless they are badly treated, their charming colour remains intact.

A tart made from strawberries should always be an open one, a flan or a more elaborate one made this way:

## Strawberry Float

Ingredients: $\frac{1}{2} \mathrm{lb}$ puff pastry; 4 fluid oz whipped cream; 1 dessertspoon kirsch; 1 lb strawberries; $\frac{1}{2} \mathrm{lb}$ redcurrant jeliy; 1 egg; 1 teaspoon hot water; icing sugar.


# Emphasis on the queen of berries 

# with a particular emphasis on the mouth-watering qualities of the strawberry in dessert <br> WINIFRED GRAHAM 

Method: Roll out the pastry $\frac{1-\frac{1}{2}}{}$ inch thick to a piece about 10 by 8 inches. Then cut the piece in half lengthwise. Dust one piece with flour and fold in half lengthwise. Then cut a strip from the middle of the folded side, 8 inches long and one inch wide, leaving a frame of one inch all round. You do not need the rest of this folded piece, only the frame, but it may be used for other trifles. Roll out the first uncut piece of pastry to a little longer than the frame and about 5 inches wide. (If you are a dedicated cook, these exactitudes will not worry you.) Put this large piece on a baking-tin which has been brushed with cold water. Brush the edges of the pastry with beaten egg, lay the folded frame on one side of it, unfold carefully over the base and then trim the edges level. Mark the rim all round in a zigzag with the back of a knife. Prick the centre all over and brush the frame with beaten egg. Chill for half an hour, then line the base with wax paper and fill it with beans, rice or crusts. Bake at gas Reg 4-5 ( $375^{\circ} \mathrm{F}$ ) for $35-40$ minutes; remove the paper and beans and leave to get cool. When cold, spread the base with a layer of cream whipped and mixed with
sugar and the kirsch. Then arrange on it rows of perfectly matched strawberries, tips in the air. Melt the redcurrant jelly with the water and glaze the berries with it. Dust the pastry rim with icing sugar and serve at once.

A wonderful omelette can be made with a strawberry filling. It is a good way of using the odd-size berries, because some of them have to be chopped.

## Strawberry Omelette

Ingredients: 6 oz strawberries, chopped and 2 oz whole ones for decoration; 2 eggs, separated; 1 teaspoon cold water; $\frac{1}{8}$ teaspoon salt; 2 tablespoons caster sugar; $\frac{1}{4} \mathrm{lb}$ butter; icing sugar; a little redcurrant jelly. Method: Beat the egg-yolks and sugar until pale and thick. Whisk the egg whites, salt and cold water until stiff. Fold the whites into the yolks. Melt the butter in an omelette pan and pour in the egg mixture. Cook the omelette over lowish heat until it begins to look slightly glazed on top, but not dry. Spread the chopped strawberries on one side and fold the other half over, slide the omelette on to a hot dish. Sprinkle with icing sugar and sear under the grill.

Decorate with the whole ber dipped in the melted jelly. Thi for two people, or for one who 1 omelettes . . . and strawberries. There is another recipe for strawberry tart or flan with custardy, crusty filling.

## Strawberry Flan

Ingredients: 19 -inch flan ring lin with flaky pastry; $1 \frac{1}{2} \mathrm{lb}$ strawberri 3 eggs; 3 oz caster sugar; 2 oz flo whipped cream. Method: Line the flan ring with pastry and fill it with hulled stra berries. Beat the egg yolks ur light and gradually add the sugar a beat until light and thick. Add flour slowly and go on beating ur all is smooth. Beat the egg whi until stiff and fold them into the fi mixture, then pour over the stra berries. Bake at gas Reg 4-5 (375 for 8 minutes, then lower the heat Reg 2-3 $\left(325^{\circ} \mathrm{F}\right)$ and bake until crust is golden brown.

A souffé made from strawberr has great charm.

## Strawberry Soufflé

Ingredients: 3 tablespoons butter tablespoons flour; $6 \frac{1}{2}$ fluid oz 1 milk; 2 oz caster sugar; 4 egg yoll 4 oz strawberries, mashed; 4 shredded, blanched almonds; 5 whites; pinch salt; 1 tablespo granulated sugar; icing sugar. Method: Make a roux from butter and flour and stir in the 1 milk, add the 2 oz caster sugar a cook, stirring or whisking until thi and smooth. Remove from the he beat in the egg yolks and leave to co When cool, add the mashed stra berries and chopped almonds a stir to blend. Beat the egg whi until they form soft peaks, add salt, sprinkle in the granulated sug and beat until stiff, fold into strawberry mixture. Take a qu soufflé dish, butter it and dust w sugar and turn the souffé mixtu into it. Put into the centre of oven preheated to gas Reg 4-5 (375 and bake for 25 minutes. Dust top with icing sugar and cook for further $10-15$ minutes or long (Do not remove from the oven the sugaring or disaster will follov Serve at once.

One last recipe for a strawber mousse of delectable flavour and $t$ lightness of a summer breeze.

## Strawberry Mousse

Ingredients: 4 oz chopped stra berries; 2 oz sugar; 2 tablespoo orange liqueur; 2 tablespoons oran juice; 4 fluid oz thick crear whipped; 1 large block vanil ice-cream.
Method: Mix the berries with ti orange juice, liqueur and sugar, the fold in the cream. Line a $1 \frac{1}{2} \mathrm{pi}$ bombe mould with the ice-crear then fill as full as possible with tl strawberry cream and cover wi waxed paper or cooking foil. Free for about 3 hours. Dip the mould very hot water before turning it o on to a chilled dish. Decorate wi whole strawberries and vine leaves



This is genuine Indian Tonic Water, especially designed to enhance the flavour of gin.

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## Table jottings

Calorific count
Of the making of diet-sheets there is no end. And no end to the entertainment to be derived from comparing one guide with another. The BBC's recent calorie guide is fascinating, especially to those with no personal avoirdupois problems to haunt them. Onions were our favourite curiosity. One raw onion rates 25 calories, but when boiled merely 10 , yet when fried a majestic 400 , or almost onethird of the day's allotted calories. Potatoes, the perennial and horrific lure to the would-be slimmer, also have their oddities: a hardy all-season four-ounce potato baked in its jacket rates 100 calories, when mashed 120 , whereas a new potato rates only 80 . The most frightening of all indulgences in the BBC's cyclopaedic list were plain to see: half-a-pound of short pastry rates 1,250 calories and the same, flaky, 1,320. After which, with half-a-pint of milk (185) or a cup of cocoa (130), you've had your lot for the day.
Hard liquor came out a lot better than we'd expected: a nip of whisky (55), is for example, well below a glass of graves or beaujolais ( 75 each). Skilful publicists, these Scots.

## Some delicatessens in London

justin de blank: 42 Elizabeth Street, SW1 (01-730 0605)
This shop opened in January 1969, but, proving how popular the whole fine food market has become, they have since doubled in size, bought a bakery, and have now been asked to set up the same sort of operation at the recently moved Searcy's, 136 Brompton Road. Following the additional increase in shoppers buying wine they have since obtained a licence at Elizabeth Street. There will initially be a small range at around 75 p of good standard vin ordinaire, plus one or two more unusual spirits, such as Marcs, Calvados, etc. On the food side, the range is enormous, and includes unusual French cheeses such as Fourme d'Ambert, Royal Pyrenees and St Nectaire. Canned food includes the exclusive range from Bougault, who supply Fauchon in Paris, and their own label produce ranges from a green olive oil from Tuscany, to truffles and chutneys. Most of the food is cooked daily by Justin de Blank's cooks in the kitchens above the shop, or prepared to his own recipes by expert cooks in their own homes. Almost anything can be specially prepared to take away.

Justin de Blank has worked through Van den Berghs, Unilever, J Walter Thompson and Conrans, but seems to have finally found his metier with his own successful business.
le cochon rose: 83 Lower Sloane Street, SW1 (01-730 2898) Run by the owners of Le Gavroche, with the same high standards.

TRUFFES: 60 Beauchamp Place, SW3 (01-584 9222/3)
Run by Didier Milinaire, specializing in excellent charcuterie.

## Rhone wines

There is a small, highly successful shipper dealing solely in wines from the Rhone and Loire, who have an outstanding list that is both informative to read and would be delightful to drink through. They also deal in mixed cases. The company was started almost as a hobby by Robin and Michael Yapp, who are a dentist and doctor. They search out most unusual wines, and their enthusiasm has been rewarded by ever increasing sales. Write direct for a list: Yapp Brothers, Mere, Wiltshire.

## Wine prices in the Common Market

Most people want to know what will happen to wine prices when we join the Common Market. The following comments are from Sir Guy Fison, Chairman of the Trades' International Relations Subcommittee, and Buying Director for Charles Kinloch and Saccone \& Speed. 'We have to accept the fact that the Common Market's basic principle, whether we are talking about wine or butter or industrial products, is to look after the interests of its members . . . Almost half the world's wine is produced in the Common Market by France, Germany and Italy and we are very large consumers of it . . . Hence they are putting a protective ring round the Market in the form of various reference prices and a thing called a Common External Tariff. This is a form of taxation, you might say, which helps all wines within the Market and makes sure that all wines outside do not compete unfairly . . . In very broad terms, if you are today getting your bottle of Spanish wine at 60 p and the cheapest bottle of French costs 65p or 70p, you must expect they will cost about the same when we go into the Market. There is no longer going to be that shilling or two edge . Those of us who have moved on to decent claret are going to find it relatively more expensive, whereas the plonk will stay the same . . . We will be paying more for our nonMarket wines, more for our finer wines. It's only Common Market plonk that will stay at a relatively low price.'

## Cooking ahead

## Cooking Today Eating Tomorrow

 by Jan Hopcraft (Methuen, £1.95) is a useful book for anyone who enjoys entertaining but dreads the last-minute flap in the kitchen. The author provides a variety of wellplanned menus to avoid just that. There are menus for dinner-parties, lunch, supper and drinks parties, plus a chapter for the 'unexpected guest'.

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## Eating in the Rhineland

## ELIZABETH CRAIG

Wherever you venture in the Rhineland you find perfectly-cooked vegetables and ways of preparing cabbage few of us have ever dreamed of, as well as Sauerkraut or Weinkraut, which is served, not only with roast pork, but with beef. You can buy it at delicatessen shops by the pound. Here is one way of preparing it.

## Sauerkraut <br> (Sour Cabbage)

Ingredients: 2 tablespoons bacon dripping; 1 onion, diced; 1 quart sauerkraut; 1 raw potato, grated; 1 teaspoon caraway seeds; boiling stock or water.
Method: Heat bacon dripping in a shallow saucepan. Add onion. Fry slowly, stirring occasionally, till onion looks glassy. Add sauerkraut. Fry for 5 minutes, then stir in potato and caraway seeds. Cover with boiling stock or water. Cook slowly for 30 minutes, stirring occasionally. Cover and cook for 30 minutes longer. Some of the Rhinelanders add a tablespoon of brown sugar and a grated raw apple before covering and cooking for the last half hour. Serve with a boiled pork ring or with frankfurters, simmered for 10 min utes in water just off the boil, then drained, with Knackwurst, simmered in water just off the boil for 15 minutes, or with Eisbein, beloved of all Rhinelanders.

## Eisbein mit Sauerkraut

(Knuckles of pork with sour
cabbage)
Ingredients: 2 lb knuckles of pork; cold water as required; 2 mediumsized carrots; 1 leek; 1 celery stick; 1 small parsnip; salt and pepper; 2 lb sauerkraut.
Method: Place knuckles in a large saucepan. Cover with cold water. Bring quickly to boil. Drain off water. Cover knuckles with boiling water. Slice in carrots, leek, celery stick and parsnip. Season with salt and pepper. Bring to boil. Cover and simmer gently for 3 hours. Pass stock and vegetables through a sieve. Bring purée to a boil, stirring frequently. Dish up knuckles on a heated platter. Spoon the sauerkraut round. Serve vegetable purée in a heated vegetable dish, and arrange potatoes, baked in their skins, in another heated dish. Makes 6 helpings.

It was at Bingen-am-Rhein that I learnt to cook Rheinisches Kraut when I stayed there. Here is the recipe:

## Rheinisches Kraut

(Stewed White Cabbage) Ingredients: 1 large white cabbage; 1 oz dripping; 1 heaped tablespoon chopped onion; 1 teaspoon brown sugar; $\frac{1}{2}$ pint white wine.

Method: Remove outer Ieaves cabbage. Quarter cabbage. Remov and discard the thick ribs. Rins thoroughly. Shred finely. Melt fat i a shallow saucepan. Add onion. Fr till clear, stirring occasionally, the stir in sugar, wine, slightly warme and the cabbage. Stir well. Simme until tender, stirring occasionally Serve with any fat roast mea especially pork.

Now let me give you a menu fo the first luncheon I enjoyed on th banks of the Rhine, when I ha found my way to Königswinter, t get a close view of the Drachenfel

Erbsensuppe mit saurer Sahne
Masthuhn nach Bauernart
Käsekuchen
oder
Apfelmuss
Kaffee
Erbsensuppe mit saurer Sahne (Cream of Green Pea) Ingredients: 1 pint shelled gree peas; 1 quart white stock; 1 eg yolk; 1 oz butter; 1 oz plain flour $\frac{1}{4}$ pint soured cream; 1 tablespoor minced parsley; salt and whit pepper to taste ; pinch of sugar. Method: Place peas in a saucepan Add stock, first brought to the boil Boil steadily, uncovered, unti tender. Cool slightly. Beat the egs yolk with the butter and flour til blended. Stir into the soup, then rul through a sieve. Reheat nearly to boiling point, stirring constantly Beat cream, then stir in parsley Add to soup, stirring constantly Season with salt and pepper. Add sugar. Stir till almost boiling. Serve with fried croûtons of bread o garnished with 'matches' of smoked tongue. Makes 6 helpings.

Masthuhn nach Bauernart
(Pullets, farmhouse style) Ingredients: 2 jointed pullets; beater egg yolk; stale breadcrumbs anc Parmesan cheese; 1 lb butter; 6 o sliced mushrooms; $\frac{1}{2}$ pint Béchame sauce; half a lemon; salt anc savoury pepper to taste; $\frac{1}{2}$ gill dry white wine; Kartoffelsalat.
Method: Dip each joint in beater egg yolk, diluted with water, allow ing 1 tablespoon to 1 yolk. Now dip in equal quantity of sieved stal breadcrumbs and grated Parmesar cheese, thoroughly blended. Mel butter in a large shallow saucepan When hot, lay the quartered chicken joints side by side in pan. Fry over moderate heat, turning frequently till lightly browned, then cover Lower temperature slightly. Continue frying until tender in a few minutes, then remove lid and continue frying for a minute or two

Continued on page 132

## PiAZZA 9Really

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$\qquad$ $\begin{array}{ll}\text { Charles Heidseick Vintage } 1966 & 1.95 \mathrm{p} \\ \text { Dom Perignon } 1964\end{array}$ Dom Perignon 1964 (Magnums 7.60p) 3.60p
Louis Roederer Crystal Louis Roederer Crystal Brut
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Lawn (Half Extra Ory NN
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until crisp. Dish up. Cover and keep warm. Fry the mushrooms in the butter, turning frequently, then stir in the sauce and squeeze in the juice from half lemon. Season to taste with salt, pepper and paprika, then add the wine. Stir till thoroughly blended. Thicken with beaten egg yolk, then stir till just below boiling point. If you allow the sauce to boil it will curdle. Spoon over the joints. Scatter a tablespoon of minced chives or parsley on top. Serve with Kartoffelsalat, garnished with lettuce leaves.

## Kartoffelsalat <br> (Potato salad)

Peel 2 lb potatoes, boiled in their skins, while still warm. Slice into a large basin. Cover at once with onion dressing, made by mixing $1 \frac{1}{2}$ tablespoons salad oil with 5-6 tablespoons vinegar, 2 tablespoons minced onion, 2 tablespoons diced crisply fried bacon, and salt and pepper to taste. Sometimes it is necessary to add more oil as all the potato must be coated. Turn into a small saucepan. Stir till boiling. Cool and garnish salad with chopped parsley.

## Käsekuchen (Cheesecake)

Ingredients: 1 flan case, 9 inches across; 5 egg yolks; 5 oz castor sugar; 1 lb curd; 1 level tablespoon cornflour; 5 egg whites; 1 oz currants; grated rind of 1 lemon; $\frac{1}{2}$ teaspoon vanilla essence.
Method: Line a flan ring placed on a baking-sheet with German shortcrust, called Mürbteig (see below). Ornament the edges and prick the base well with a fork. Beat the egg yolks with the sugar for 5 minutes, then beat in the curd and cornflour. When thoroughly blended, whisk egg whites till stiff. Stir the currants, grated lemon rind and vanilla essence into the curd mixture, then fold in the egg whites. Pile into pastry case, drawing filling up to the edge. Bake on middle shelf of a moderate oven, preheated to $350^{\circ} \mathrm{F}$ (gas mark 4) for about 45 minutes. Serve, cut in wedges, when cold.

## Mürbteig

Stir 2 tablespoons castor sugar into 8 oz plain flour. Rub in 4 oz butter. Make a hollow in centre. Drop in a medium-sized egg and a tablespoon of rum. Add a tiny pinch of salt. Mix gradually to a dough. Knead until quite smooth. Cover with a bowl. Stand in a cool place for 2 hours before making case.

## Apfelmuss

(Apple purée)
Ingredients: 1 lb cooking apples; water as required; a walnut of butter; 4 oz castor sugar; $\frac{1}{2}$ gill white Rhine wine.
Method: Peel, core and cut apples into small slices. Place in a shallow saucepan with just enough cold water to cover the base. Add butter. Cover and simmer gently till apples are very soft, stirring occasionally.


Rub through sieve into a clean sauce pan. Add sugar and wine. Stir ti sugar has dissolved, then chill. Sery in fruit glasses, topped with whippe cream.
NOTE: Apfelmuss, though popular i Rhineland, is really a national dish It is nearly always included in chip dren's breakfasts and given patients when convalescent as sweet.

As this was a gala occasion, $m$ husband and I at first could ng decide whether to mate the chicke with chilled Hallgartener Mehrhol schen Riesling, 1969, or anothe wine from the Rheingau, Rauen thaler Steinmacher Riesling Spat lese, 1964-65, or Niersteiner Oelber Riesling from Rheinhessen, but w finally celebrated on the first. happy marriage! With the coffee we sipped a glass of Danzige Goldwasser.

The Rhinelanders are adept a cooking fish. When the hostes requires small fresh-water fish, sucl as trout or tench, she brings it hom alive and keeps it in a small tank o cold water and kills it, or has i killed, shortly before it has to b cooked to ensure it being perfectly fresh. This is common practice al over the country. Sometimes sh cooks eels, herring, mackerel, salmor and trout in the following way which gives them a blue shimmer. If you hav not tasted Blauer Lachs aus Rheinisch Art, you have a treat in store for you Do not scale the fish, nor rub the outside with salt before cooking in this way.

## Blauer Lachs aus Rheinische Art

(Blue salmon)
Ingredients: 2 lb middle cut o salmon; boiling tarragon vinegar as required; $\frac{1}{2}$ bottle dry white Rhin wine; 6 black peppercorns; 3 bay leaves; salt as required; 1 sprig chervil; 1 sprig parsley; 1 spris thyme; 4 oz butter.
Method: Wipe fish with a damp cloth. Place on a rack in a shallow saucepan or fish kettle. Cover with vinegar. Remove pan to a table in a draught. Stand for 10 minutes. Add wine, peppercorns, bay leaves, salt as required, herbs and butter. Bring quickly to boil. Lower temperature to simmering point. Simmer very gently until flesh shows signs of coming away from the bone. Lift out rack with fish from pan, letting any liquid run back into pan. Slide fish on to a heated platter. Garnish with wedges of lemon and sprigs of parsley. Serve with shrimp sauce. Makes 4 or 5 helpings.


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## The unique pleasures of the subaltern's soothing syrup' <br> \author{ BY R. A. LEWIS 

}IT SEEMS natural to apply different terms of reference to the wines of Madeira than to others. For instance, one thinks in centuries with Madeira, rather than decades, as with nearly all others. During the year 1971 the good fortune fell to me to taste two wines, nearly two hundred years old. They were both of the year 1795. One was a Terrantez and the other a Malmsey. Both were superb and neither showed the slightest symptom of decline.

These two wines were made at about the time the vinicultores of Madeira were experiencing a major revolution. It came about in two parts, both roughly coinciding in time. The first was the introduction to the island of two or three English
families to settle and give a new dynamic to the wine industry. The second was the adoption of the Iberian mainland practice of fortifying the wine with spirit, to retard the fermentation (or to halt it altogether) and to give the wine its longevity.

There followed a period of great prosperity for the wine industry of the mountainous little island. From the end of the eighteenth century, Madeira rapidly became the Englishman's wine, and it remained so for two or three generations or more. No other wine could compete with its popularity in England, especially among those middle-classes emerging from the industrial revolution more numerous and more prosperous
than before. And of all the wines that came to Britain from Madeira, the most popular then, as now, was Malmsey.

At that time, and indeed for the whole of the nineteenth century, it was customary to take more wine after the meal than before it. So sweet wines were in special demand. Sercial was little seen, but Malmsey was everywhere. Its history could be traced back to the Middle Ages. Albeit, in its early days, it did not come from Madeira, but from another little island then known as Candia, or Crete as we now have it.

However, the wine in the butt in which the Duke of Clarence was dubiously drowned was very different from the Malmsey we know
today. It would have come fro the Mediterranean and not from th Atlantic, although by the end of th fifteenth century Madeira had ready been securely settled by th Portuguese and the Malvasia vir had been transplanted from original Middle Eastern home (v Iberia) and wine was already bein shipped from Funchal to norther Europe. But it was going to Hollan at that time. England had not y become a major customer. In an case, the Clarence wine was ver different from that of the present das since it is most unlikely that it ha been fortified like it is now. Howeve one historical fact from that distar day cannot be denied by anyond The Duke of Clarence was ver familiar with Malmsey, whether o not he ultimately drowned in it.

It was also around the beginnin of the nineteenth century, whe Madeira was being shipped unde sail across the Western Ocean, a well as round the Cape to th Indies, that a very interesting dis covery was made. It was found the wine that had been rocked an stewed in the ship's hold in a sloy voyage through the Tropics wa much improved by that seeming ill treatment. It matured much mor quickly and developed a mos pleasant character. So it came abou that the wine-makers of Madeir decided to apply a similar heat treat ment artificially. Some say it origi nated with a group of Jesuit priests

Continued on page 13

## Young's announce the fuss-and-botherless Prawn Cocktail.

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Yet he still finds time for some pretty active hobbies like ski-ing, bob-sleighing (he had quite a successful time on the Cresta Run a few years ago) point-to-point racing, playing a mean game of snooker, and relaxing with a scotch and Canada Dry. 'After a really tough bob-sleigh run, one of the crew gave me a Canada Dry with my scotch. I've been drinking it ever since. It's such a good mixer.' It takes Canada Dry to satisfy a man with a taste for the best.

## Wines of Madeira

## Continued from page 134

but be that as it may. To begin with they put the full butts out-of-doors into the heat of the sun. But this didn't work out. The sun went in sometimes and it was cold at night. It took some time to learn that the heat had to be carefully controlled and applied and released very gradually. So instead of trying to heat the wine out-of-doors, where the temperature changed, the wine was put into warmed rooms. They had found the right answer. The estufa was born. Thereafter, all Madeira wines have been submitted to the same careful, slow heating treatment. Nowadays it is warmed in its own oak cask in the heated chamber, in the case of the fine wines. But otherwise the estufa takes the form of a large tank into which the wine is poured and the application of the heat minutely controlled.
In both cases, cask or tank, the temperature is gradually raised over a period of many weeks to 114 degrees Fahrenheit, or 45 degrees centigrade, and held at that for as many weeks again. Then it is allowed to cool down, but just as slowly. When this process has been completed, and the Malmsey is said to be estufado, the wine is put to rest in the cool lodges for many months. Often for many years. In any case, no wine may by law be shipped from Funchal until thirteen months have
passed after the harvest.
Of course, the heating of wine to speed its maturation was not new when it was adopted in Madeira. It had been known along the Mediterranean for centuries, though not on a large scale, albeit the Romans made fairly extensive use of the device. Indeed they often had a shelf built behind the fire, on which stood the large amphorae containing the new wine, which was heated in the smoke. History refers to the 'smokey' wine of Rome, not because it tasted that way, but because it had matured in the hot smoke from the fire. Doubtless it was kept securely sealed in its amphora, as it is today kept carefully sealed in the estufa. Wine begins to oxidize at a comparatively modest heat if exposed to the air at the time it is applied.

It seems odd that this heat treatment should be unique to Madeira today, because the wine derives such an interesting character from it and benefits so greatly. It confers on it that remarkable vigour which makes it almost impervious to old age and ill-treatment. Madeira retains its original condition in the most extreme conditions of heat and cold.

Malmsey was a great favourite in the British army messes in India in days gone by for that very reason. The heat simply didn't effect it, not even if the cases were perforce left lying in the great heat of the sun. In the same circumstances the port would break down and become
spiritous and for that reason it was sometimes denied to the young subalterns, because it was thought to have a higher alcoholic content as a result. Hence the legend that in some messes, subalterns were required to drink the Malmsey instead of the port and Malmsey came to be disrespectfully known as 'the subaltern's soothing syrup'. Soothing it may have been, but syrup it certainly was not.

Nowadays the shippers buy the actual grapes from the vineyards and not the mosto, or grape juice, as formerly. This means they can now make quite sure of getting unmixed Malvasia grapes for their Malmsey. The pressed juice is then allowed to ferment for a short time, when the spirit is added that brings it to a halt. As a rule the spirit content amounts to about 10 per cent in all. It is at this stage that the wine is moved into the estufa.

There are no vintage years with Malmsey. As with all Madeiras, it is made from a blend of several wines of different years. It is in this way that its quality is maintained and the wine unaffected by bad harvest years. On the other hand a little wine is sometimes put down privately, made from the harvest mosto of one given year. But these vintage wines are very rare.

However, if you should come upon a Malmsey of 1890, seize upon it. More than that, if you should ever come upon a Malmsey of 1808 (which is not likely) under no cir-
cumstances let it escape you. But commercial purposes there are rea no vintage Madeiras.

Soleras are another matter. T solera system from Jerez has lo been adopted in Madeira. This is system by which new wine reple ishes the casks as the old wine drawn off. The casks are arranged tiers, with the new wine at the and the old wine at the bottom. the wine is drawn from the botto tier it is refilled from the cask abo and that in turn is topped up fro the cask above that and so on. T solera is given a year, like Simo The Cellarer's Solera Malmsey 185 or John Harvey's 1871. But this do not of course mean that the wine of that date. It is merely the year which that solera was laid down an for all intents and purposes, particular blend established.
'A richluscious wine,' says Lichin of Malmsey, 'with a considerable bo balance and bouquet.' In addition being a noble dessert wine, compar ble with the best in the world, it m be that Malmsey has other virtue little suspected by the uninitiated.

Consider for instance, Thom Love Peacock's priest in the nove who set himself to exorcise a gho from the haunted wing of the castl His requirements were that he left alone there all night with h little prayer book, a large venis pasty and three bottles of Malmse
We are not told, if I rememb rightly, what share of the wine w allocated to the ghost


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# Out \& about <br> BY <br> PENELOPE MAXWELL 

## ATING OUTSIDE

N MARTINO: 103 Walton Street, ondon SW3 (01 589 1356)
ith summer coming up again, one grets how few restaurants have cilities for eating outside. San fartino, which has been popular for pme time now, has decided to ktend the restaurant by moving the ar upstairs and creating a new, pen-air restaurant on the roof. It hould be finished by the time this sue appears on the bookstalls, but would be as well to check when ooking. The food here has always een more imaginative than many of ae other trendy Italian establishhents. In particular, they do a specacular Spaghetti San Martino, which rrives in a great white blown-up aper case, which keeps the spaghetti ery tender. The sauce is full of seaood and is quite delicious. As a tarter, it is a modest 45 p but you nust expect to pay more if you have for the main dish. In general, prices here are very reasonable. parma Ham and Melon, which eems to have reached astronomical prices as a penalty for being so popuar, is only 55 p . All the vegetables re fresh and Martino does a lot of he buying himself. It is one of the nost pleasant small restaurants around this area, but you must now book well in advance. The wine-list s adequate and they also have the nost magnificent silver wine-coolers -not for sale, alas. A very friendly place for lunch or dinner.

About $£ 6.00$ for two.

## GASTRONOMIC

ROYAL LANCASTER HOTEL: Lancaster Terrace, London W2 (01 262 6737) Gastronomic festivals seem to be all the rage at the moment, and continuing this trend, the Gas Council ran a major one as a competition between twelve London hotels. Cuisines included Greek, Russian, Scottish, Norwegian, Polish, Italian, French, French Haute Cuisine (in a bracket by itself) and Italian Piedmontaise. But the winner? Guess. Yes, it was British, as presented by the Royal Lancaster Hotel. Which, presumably, must go to show that our standards are improving quite amazingly. All the hotels imported special chefs for two weeks, and ran special menus instead of their normal dishes. Now the proud Royal Lancaster is re-running the British menu for a time, and retaining the pretty Victorian decoration of trellis-work and flowers. This hotel is rather off the beaten track for some people, but for a change it is well worth trying. The interior has been much improved in both the main rooms and the restaurant, and the view by day, across the water gardens of Hyde

Park, is one of the best in London, although unfortunately the roof restaurant has now been turned into suites. The usual menu is very comprehensive, as is the wine-list.
$£ 8.00$ for two.

## HOTEL FARE

THE CHELSEA ROOM AT THE CARLTON tower: Sloane Street, Knightsbridge, London SW1 (01 235 5411)
Many people already know the perfectly delicious beef which is served in The Rib Room at the Carlton Tower, but fewer people have been to their excellent restaurant off the main shopping street, on the first floor. It has quite a different atmosphere and menu, and when the sun is shining, one almost has the feeling of being in Paris. The Chelsea Room is in traditional French gourmet style, but there is also an extremely good 'Shopper's' menu of three courses, with coffee included. Watch out for the cover charge ( 25 p ) and the service charge ( 10 per cent) however, as although these menus simplify the choosing of the meal, they don't always make it that much cheaper. This restaurant has superbly comfortable chairs, particularly after a morning's shopping, and a very easy atmosphere. Service was perhaps not as efficient as it could be, but then this seems to vary from waiter to waiter. It's a good place to go for a long relaxed lunch, or a comfortable dinner. The wine-list is excellent though, not surprisingly, fairly expensive. Carafe wine is very good.

## About $£ 10.00$ for two.

## GARDEN RESTAURANT

frederick's: Camden Passage, London N1 (01 359 2888)
This restaurant probably has the prettiest garden in London, and is well worth visiting, particularly for lunch in the summer. The decoration is in two sections: smart dark browns and banquette seats as you go in to the main part, and then through to the garden room, with giant plants around you, as well as outside. Choose whichever suits your mood. Food is unusual and well presented. With Carrier's further along, Camden Passage now boasts two of the most original restaurants to be found in London, both making the best use of natural English produce. Frederick's are also running special fortnightly 'Food and Wine Fairs'. The last two are a Swiss fortnight (from 10th-23rd May) and a British fortnight (24th May6th June), when they will, of course, be serving British wines. If you haven't tried one yet, you'll be very surprised by what this island produces.

About $£ 8.00$ for two.


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Meridian, n. (fig). Acme, climax, apex, culmination, summit, zenith, prime.

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