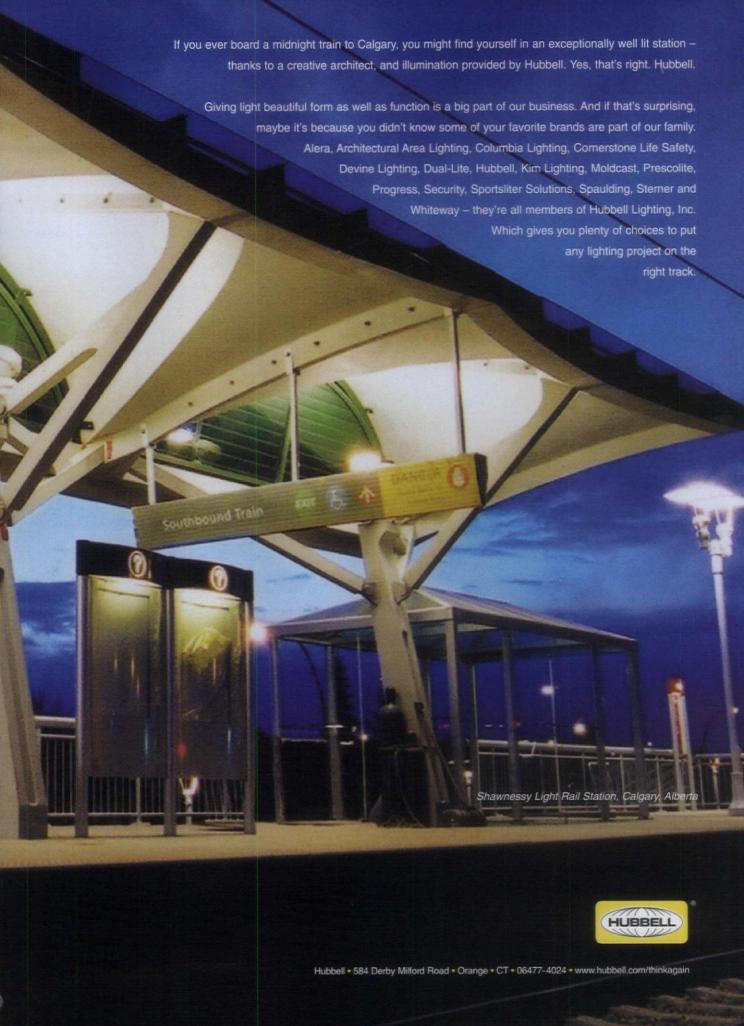
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#### EDITORIAL

EDITOR-IN-CHIEF NED CRAMER ncramer@hanleywood.com (202) 729-3612

GROUP PUBLISHER

(630) 705-2504

RUSSELL S. ELLIS

MARKETING DIRECTOR LUCY HANSEN

(612) 851-4503

ADVERTISING SALES

AND SOUTHEAST NELLIE CALLAHAN

(202) 736-3320

(626) 577-0021

(630) 705-2589

MANAGER, LIGHTING

AD TRAFFIC MANAGER

LAUREN DOBOS

(202) 736-3461

LISA HIRATA

CLIFF SMITH

MICHAEL GILBERT mgilbert@hanleywood.com

PUBLISHER

PATRICK J. CARROLL

pcarroll@hanleywood.com

rellis@hanleywood.com (202) 736-3310

lhansen@hanleywood.com

ncallahan@hanleywood.com

REGIONAL SALES MANAGER/WEST

REGIONAL SALES MANAGER/MIDWEST

NORTHEAST AND INTERNATIONAL SALES

MANAGER/NATIONAL ADVERTISING

csmith@hanleywood.com (917) 705-3439

Idobos@hanleywood.com

MEDIA KITS/CLIENT SERVICES

lhirata@hanleywood.com (630) 705-2642

MEGEAN COLDWELLS mcoldwells@hanleywood.com

REGIONAL SALES MANAGER/MID-ATLANTIC

**ELIZABETH DONOFF** edonoff@hanleywood.com (646) 495-6120

#### FDITORS AT LARGE

JAMES BENYA, HOWARD BRANDSTON

#### CONTRIBUTING EDITORS

MURRYE BERNARD, JOSEPH DENNIS KELLY II, JAFFER KOLB, SALLIE MOFFAT, MARGARET MAILE PETTY, AARON SEWARD, EUNICE NOELL-WAGGONER, MIMI ZEIGER

#### **EDITORIAL ADVISORS**

GREGG ANDER, FRANCESCA BETTRIDGE, ROBERT DAVIS, MARK LOEFFLER

#### DESIGN

ART DIRECTOR CASEY MAHER cmaher@hanleywood.com (646) 495-6120

#### SUPPORT

DIRECTOR OF PRODUCTION AND PRODUCTION TECHNOLOGIES CATHY UNDERWOOD cunderwood@hanleywood.com (202) 736-3317

#### SUBSCRIPTION INQUIRIES, ADDRESS CHANGES, CUSTOMER SERVICE, AND BACK ISSUE ORDERS

Architectural Lighting P.O. Box 1061 Skokie, IL 60076-8061 (847) 647-7987

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#### hanley wood

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Cover: The interior of the Alessi Store in SoHo, New York. PHOTOGRAPHER ELIZABETH FELICELLA, NEW YORK

**This page:** Light box table designed by Parson's MFA lighting students, New York; a Krä light sculpture in progress; sketch by Mark Major of St. Dunstan's Chapel at St. Paul's Cathedral, London; VTR, a post-production facility designed by PSLab.



A sustainable design article



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#### Change and Evolution

CHANGE IS NEVER EASY, PARTICularly when it arrives

unexpectedly. Nonetheless, that is often how change announces itself, and it was in such circumstances that Architectural Lighting magazine and its staff found themselves at the end of September. Along with our sister publication Architecture magazine, AlL was sold to Hanley Wood, a Washington, D.C.-based publishing company specializing in construction and building titles.

The past eight weeks have been trying; to say otherwise would be glossing over the reality that is the process of transition and everything that goes with it. The challenge is how we as individuals respond in these critical moments, and it is with great excitement, tempered with a healthy dose of nervousness, that I welcome the opportunity to carry Architectural Lighting magazine forward as its editor. Accepting this offer does not come without its own amount of personal sacrifice and change for me as well-it means relocating to Washington, D.C.-but I look forward to exploring a new city and meeting a new architectural and lighting design community.

The most immediate change being experienced by ALL is in the makeup of its staff, and in the months to come, new names will be added to the masthead as the magazine reassembles itself in Washington. Critically important to me during this time of transition is to reassure all of you that AIL is alive and well, and will continue on its editorial course as an independent lighting design publication published seven times a year. Integrally related components of the print publication, such as the website and the AIL Light & Architecture Design Awards, will also continue. Most importantly, the architects, lighting designers, and lighting industry professionals that AIL has come to know—and the working relationships that have been developed, which are an integral part of the magazine's success-will not change either. The good

wishes and support from the lighting design community have been many of the brightest moments during this transition.

What is occurring at Architectural Lighting is a healthy evolution and refinement of the magazine. already in the planning stages prior to any purchase and sale. One thing in particular I want to stress from the outset is that AIL is in a better place with a publishing company who can and will put more resources behind the publication, and provide the foundations from which AlL can grow. Many people, including group publisher Pat Carroll, publisher Russ Ellis, and editor-in-chief Ned Cramer, along with countless others at Hanley Wood, have been working tirelessly both in front and behind the scenes in order to make this transition as smooth as possible for the magazine and for me, and for that I say thank you.

There are also some personal thank yous which I need to offer. First, to art director Casey Maher and former associate editor Sallie Moffat. Without their friendship and good humor, I would not have been able to go forward and focus on all the responsibilities associated with being editor of this publication. And a special thank you to Emilie Sommerhoff, a colleague and a friend. Architectural Lighting magazine as it exists today could not have happened without her.

Ultimately, this note has very little to do with lighting, but given everything that has transpired, it is important to pause and reflect on the events that have occurred. As Thanksgiving approaches I am reminded of the many things I have to be thankful for, including family, friends, and colleagues who support me, and work that I love. Architectural Lighting's future is bright, and I hope you will join me in the magazine's next exciting chapter.

ELIZABETH DONOFF FDITOR

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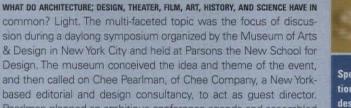
#### A MAGICAL MYSTERY LIGHTING TOUR











Design. The museum conceived the idea and theme of the event, and then called on Chee Pearlman, of Chee Company, a New York-based editorial and design consultancy, to act as guest director. Pearlman planned an ambitious conference agenda and assembled an impressive group of speakers. "Light can be looked at through so many lenses," she explains. "My challenge was to take it beyond a design conference." And that she did. The day's events—11 principal presentations peppered with one-on-one conversations, film clips, and discussion time—were dynamic and thought provoking.

In examining the subject of light with such diverse and broad strokes, one is made aware of the complexities of light. Juxtaposing scientific discussions, like the talk by theoretical physicist Dr. Michio Kaku, with the work of artists such as Chris Levine who use fiber optics, LEDs, and holograms to create spatial environments, or the work of media artist Ben Rubin, who explores light as a form of communication, we are reminded that the perceived gap between the unimaginable and the tangible is really not that far.

Likewise, just when we think we have discovered something new, Mother Nature reminds us she has already figured it out. Dr. David Gallo, director of special projects at the Woods Hole Oceanographic Institute provided a fascinating view of life and light from the depths of our oceans. Organisms have learned how to live two miles below the ocean's surface, relying on bioluminescence and camouflage for their survival. In our light-filled world it is hard to imagine that such a severely dark place could exist, but as art historian Dr. Louis Lippincott discussed in a review of the exhibit she curated entitled, Light! The Industrial Age, 1750-1900, it was not all that long ago, before the advent of affordable, mass-produced electricity, that people lived in a much darker world.

As explained by legendary Broadway lighting designer Jules Fisher, it is light's ability to create drama, atmosphere, and "magic" that give it its transformative properties. In conversation with David Rockwell, the two discussed light's capacity to tell a story, and the challenge for the designer to do so in such a way that light is not visible. "Good lighting in the theater should not be seen," stated Fisher. "The audience should be watching the play." And so it is a similar task for architect Brad Cloepfil as he creates a new home for the Museum of Arts & Design. Spaces throughout the museum must have a luminous quality, but still allow visitors to focus on the art. Horizontal and vertical cuts through the floor slabs and walls allow light to interact with surface, structure, and people.

For Pearlman the measure of success for a conference such as this is if people come away having learned something and asking questions. "Speed of Light" will surely serve as a launching point for many more discussions on the most mercurial of topics—light. ELIZABETH DONOFF



Speed of Light included an impressive line-up of speakers and presentations. From left to right: Broadway lighting designer Jules Fisher; designer Chris Levine's Laserpod; Ingo Maurer in conversation with Murray Moss; and media artist Ben Rubin. The architect behind the Museum of Arts & Design's new home at 2 Columbus Circle is Brad Cloepfil, principal of Allied Works Architects. His architectural reconfiguration of the building, originally designed in 1965 by architect Edward Durell Stone, includes a series of cuts to bring light into the museum and provide a visual connection back to the city (below and bottom).





#### A|L LIGHT & ARCHITECTURE DESIGN AWARDS ROUNDTABLE



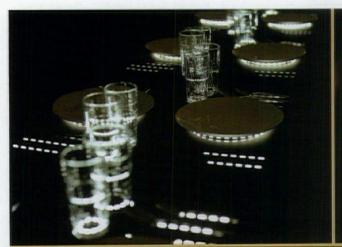
AN INTIMATE GATHERING OF LIGHTING DESIGNERS, ARCHITECTS, AND STUDENTS gathered on October 24, 2006, in Wollman Hall at Parsons the New School for Design to celebrate the recipients of this year's AIL Light & Architecture Design Awards and partake in a discussion about the collaborative relationship between the professional practice of lighting design and architecture. Panelists included both lighting designers and architects involved in the winning projects and included: Derek Porter, Derek Porter Studio: Stephanie Goto, Goto Design Group; Jeff Gerwing, SmithGroup; Meejin Yoon, MY Studio; David Singer, Arc Light Design; Michael Cummings, Focus Lighting; and Josh Shelton, El Dorado Architects.

The evening's activities began with an award presentation and review of this year's projects. Derek Porter, who is also Director of the MFA Lighting Design program at Parsons, with whom the event is co-organized, served as panel moderator.

Porter began the discussion by asking what are the expectations when a lighting designer is hired? The participants agreed establishing a relationship of trust, and early collaboration was Participants at the Roundtable discussion (from left to right): Derek Porter, Stephanie Goto, Jeff Gerwing, Meejin Yoon, David Singer, Michael Cummings, and Josh Shelton.

the key to success for any project. Additionally, it was acknowledged that lighting designers have a certain skill set, which they bring to a project. "There is a science involved," said Josh Shelton. "Lighting designers are immediately in the space." The technical knowledge lighting designers can offer architects is increasingly important. "The role of the lighting designer is becoming more defined as energy codes need to be addressed," stated David Singer. Michael Cummings suggested that one of the often, overlooked benefits of codes is that they push designers and manufacturers to innovate.

Stephanie Goto asked in turn how lighting designers feel about working with architects. "It is the ability to bounce ideas off one another," added Josh Shelton. And in a similar fashion the roundtable's goal is to foster lively and insightful dialogue between architecture and lighting professionals. ED





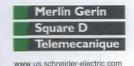
#### AN ILLUMINATED FEAST

Alejandro Bulaevsky, Meghan Campbell, Niko Economidis, Danielle Hunt, Sila Karakaya, Kathleen Lauth, Sandra Maacaron, Kalpana Patel, and Kylie Stoneham, students in the MFA Lighting Design program at Parsons The New School for Design hosted a dinner following the roundtable discussion. They designed an impressive 20-foot-long by 2-foot-wide wooden "light box" table as the centerpiece. The table was internally illuminated with 15, 3000K, four-foot-long, T12 lamps and ballasts in a staggered configuration. The table surface was covered with a diffusing material, and topped with laser cut, black place settings. As Alejandro Bulaevsky explains, "The surface is activated by the movement of tableware allowing light to escape, creating a continuously dynamic lighting environment."

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#### A CALL TO ACTION

"THE YEAR OF AWARENESS: A CALL TO ACTION" WAS THE THEME FOR ENLIGHTEN 2006, the International Association of Lighting Designers' (IALD) annual education conference. Held at the Rancho Bernardo Inn in San Diego, the sunny location made an equally strong impression on the 200-plus attendees, as did the conference agenda.

Presentations during the two-day event covered a range of pressing topics. Gregg D. Ander, chief architect of Southern California Edison, who discussed energy efficiency and load management issues, delivered the opening session. An insightful talk on the different characteristics of America's five generations-G.I.s; Silents; Baby Boomers; Gen Xers; and Millennials—by Chuck Underwood, president of the Generation Imperative, proved to be another conference highlight.

One of the more interesting, albeit confused discussions took place during the Town Hall Meeting. The question posed for this moderated debate between IALD president Graham Phoenix and recently-named IALD fellow Jim Benya was: Should the IALD change its ethics and have a more open membership? Phoenix argued that the current code of ethics and resulting membership criteria should remain intact, less there be a loss of professional integrity and client confidence. Benya countered that the current membership rules are too limiting. adversely affecting the profession's recognition by allied design professions such as architecture, as well as the general public. At times it seemed as if two different topics were being debated, leaving this editor to wonder is there not a way to retain a professional code of ethics, and still find compatible methods for growing the IALD membership?

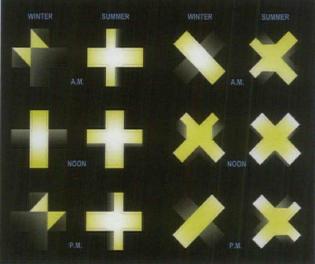
In keeping with the education theme, 16 students from lighting and design programs in the United States and Canada attended the conference thanks to support from the IALD Education Trust. Their schedules were kept busy with a presentation by Rogier van der Heide of Arup Lighting, portfolio review sessions, and a design charrette resulting in four landscape lighting installations called "Light Play" on view during the final evening activities.

Thought-provoking discussions and inspired surroundings characterized the event. The question is: will participants take heed of the conference theme-a call to action? Only the coming year will tell. ED



Rogier van der Heide and student during the portfolio review sessions.





2:1 Street Width to Building Height Ratio (top). The diagram illustrates the principle of diminishing window area in relation to higher building floor height and the resultant increase in sky angle. Cardinally Aligned vs. Rotated Street Grid (above). This diagram compares the pattern of light and shadow on a street grid that runs north-south to one that is rotated 45 degrees off south.

#### DAYLIGHT AND THE CITY

DAYLIGHT AS A POTENT SHAPER OF MANHATTAN'S SKYLINE WAS THE TOPIC OF DIScussion presented at the Center for Architecture in New York City on November 8, 2006, by design historian Margaret Maile Petty, and lighting designer Matthew Tanteri, both members of the MFA Lighting Design program at Parsons The New School for Design. From massing to fenestration, Maile Petty and Tanteri's thesis is convincing: Daylight has directly determined the design of New York City's iconic skyscrapers.

The advent of steel frame construction and passenger elevators in the late nineteenth century, allowed buildings to soar. It afforded the opportunity to be closer to daylight and views, and height became profitable. The standard rule of the era was to limit office depth to 28 feet, because the depth of daylight penetration was twice the head height of a window. The real estate community referred to this as "the economic depth of the office."

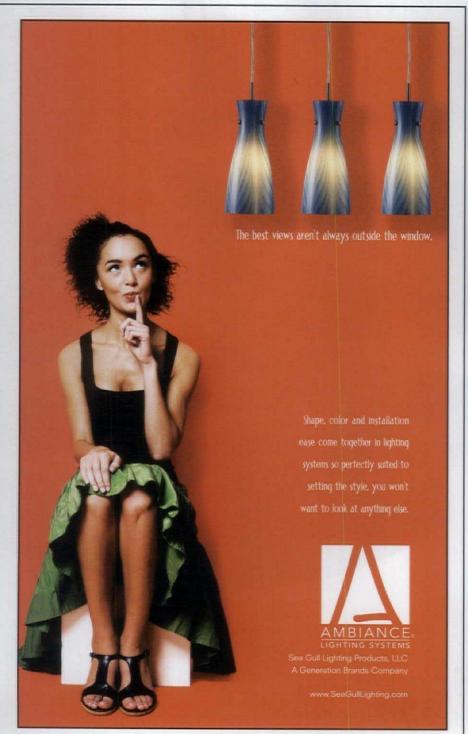
Jump to the International Style of the 1950s. Epitomized by the glass box, it brought about a new logic in skyscraper design. Modern amenities including fluorescent lighting and climate control allowed for deeper depths of premium office space-up to 50 or 60 feet-within a sealed environment, and real estate economic necessity for daylight was no longer a factor. Trends today are once again reversing, and the duo plans to extend their initial research to include current building approaches. MURRYE BERNARD

#### **ULTRALIGHTS STUDENT DESIGN COMPETITION**

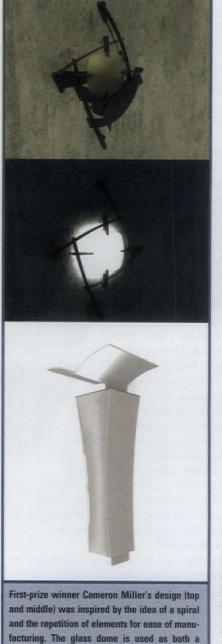
program, Tucson-based UltraLights Architectural Lighting has announced the winners of this year's competition: Cameron Miller and Brandon Schans. Students were asked to design a wall sconce or bracket for the entry of a 10-

story office building in Denver. The fixtures had to be wet-listed, use either high output fluorescent or metal halide sources, and acknowledge dark sky regulations, along with budget and size constraints.

UltraLights president Jim Restin conceived the program to introduce architectural students to lighting design during their studies. A five-person jury of design, architecture, and lighting professionals, reviewed 34 entries. The competition is held in conjunction with the University of Arizona's College of Architecture. **A|L** 







reflector to bathe the wall surface with light, and a diffuser to provide an ambient glow. Runner-up Brandon Schan's design (above) explores the

use of curved planes to diffuse light.













#### LIGHTS OF PHILADELPHIA

IS IT POSSIBLE TO DEVELOP LIGHTING SOLUTIONS THAT meet code, accommodate user functions and client requirements, and realize the design vision? These were the questions shaping many of the seminars, workshops, and keynote addresses delivered during the two-day "Lights of Philadelphia

2006" conference held October 16-17. This biennial event, sponsored by the Illuminating Engineering Society of North America's (IESNA) Philadelphia Section (IES-PHL), attracted a diverse range of lighting designers, engineers, and manufacturers, from the seasoned professional

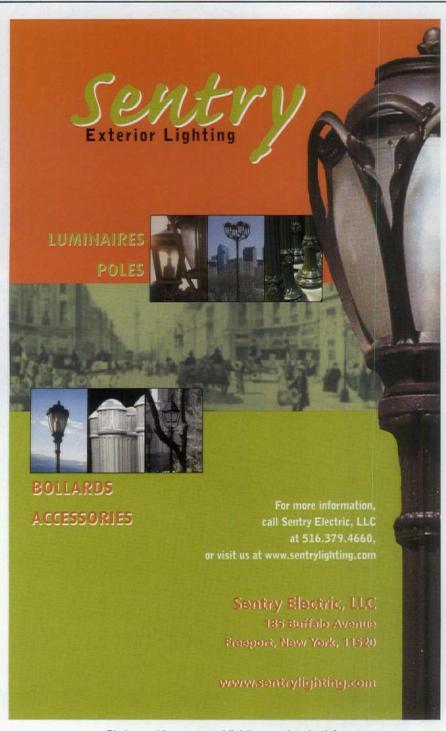
to the recent design-school graduate.

To develop programming that would attract a large audience and encourage conversations on key industry concerns, the conference committee-comprised of 30 IES-PHL members-engaged nationally recognized practitioners as its conference presenters. In the first of two keynote talks, Jim Benya, of Oregonbased Benya Lighting Design, encouraged attendees to participate in the codewriting process as a way of ensuring that lighting designers versed in the subject are helping to define the regulations that govern their work. In the second keynote presentation, Paul Deeb, principal of Baltimore-based VOX, discussed the challenges of selling a lighting concept. Seminars covered a wide range of topics, including: fiber optics and electronic metal halide ballasts, ASHRAE/IESNA/ASNI 90.1 and LEED, controlled energy-saving solutions, specialty environments, and the business of design. Workshops focused on lighting schools and landscapes, using daylight, and designing sustainable environments.

In one notable seminar, former U.S. Secretary of Energy Don Millstein, the current president of lighting control developer Encelium Technologies, described the importance of using advanced lighting controls to reduce consumption and expense caused due to unprogrammed lighting levels. A 96-vendor tradeshow supplemented the opening day's activities.

Despite the conference's diversity of topics, the programs all shared one attribute: Conveying practical knowledge. In future years, as IES-PHL works to refine and expand its programming to attract an even wider audience, including architects and interior designers, "Lights of Philadelphia" could well become one of the lighting industry's more varied, engaging, and relevant events. JOSEPH DENNIS KELLY II

CORRECTION In the article, "A Clockwork Blue," which appeared in the Sept/Oct 2006 issue, Design Plan was wrongly credited in the manufacturers/applications listing for providing LED strip fixtures at the podium screen wall. They actually supplied custom LED flood-lights mounted at the fourth-floor parapet above the screen wall.



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#### SUSTAINABLE DESIGN HAS ENTERED THE MAINSTREAM. THOUGH ENVIRONMENTAL

issues, such as energy efficiency and global warming, have been concerns for over 50 years, the past decade in particular has seen increased "green" initiatives garner the general public's attention.

#### **PUBLIC EDUCATION**

Television and movie screens offer the most widespread, public vehicle for educating the masses about environmental issues. The film, An Inconvenient Truth, for example, is about former vice president Al Gore's campaign to bring global warming to the forefront of the international stage. In it, he not only presents evidence that global warming is happening, but helps viewers to

understand that they and they alone can affect change. To date, it is the third-highest-grossing documentary in the United States. Similarly, MTV is using its popularity to reach millions of school-age individuals through a partnership with the Campus Climate Challenge, a campaign of the Energy Action Coalition, which is made up of more than 30 leading youth organizations throughout the U.S. and Canada. Together they launched "Break the Addiction Challenge," a nationwide competition challenging students to stop global warming, starting on their own campuses. The objective: to achieve 100 percent clean energy policies at their schools.

Rising energy costs and increasing concerns about the environment are also driving consumer interest in "green" homes, which, according to the U.S. Green Building Council (USGBC), are 30 to 50 percent more energy efficient than traditional homes. In September 2006 at the Clinton Global Initiative Conference in New York, the USGBC, with support from San Diego-based developer Newland Communities, announced an online consumer education resource, the first program in

its campaign to educate the public about the benefits of green design. Scheduled to launch January 1, 2007, this resource will provide consumers with information on how to make their homes more efficient. "This year alone there were 1.9 million homes being built using 20 percent of the energy in the U.S.," notes Rick Fedrizzi, president, CEO, and founding chair of the USGBC, in a prepared statement. Indeed, by educating consumers on green building, the potential for significant reduction of energy consumption is huge.

#### CREDIBILITY CONFIRMED

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The USGBC continues to develop its Leadership in Energy and Environmental Design (LEED) rating system with LEED for Schools, LEED Retail for New Construction, and LEED for Healthcare, which are currently in development. Having already become a reputable certification metric amongst architects, designers, and building owners, a July 2006 Sustainable Building Rating Systems Summary by the U.S. General Services Administration may establish LEED as the de-facto industry standard. In the summary, LEED was evaluated against four other systems—Building Research Establishment's Environmental Assessment Method (BREEAM); Comprehensive Assessment

> System for Building Environmental Efficiency (CAS-BEE); GBTool; and Green Globes U.S.-and was found to

## be the most credible.

#### THE BIG PICTURE

While lighting constitutes a substantial portion of consumption where energy conservation is concerned, many design community initiatives are focusing on the big picture. making changes to the building construction envelope as a whole, therefore generating integrated efficiency on a larger scale. One such program is the 2030 Challenge by Architecture 2030. Founded by Edward Mazria, senior principal at Mazria Inc. Odems Dzurec, an architecture and planning firm in Santa Fe, New Mexico, the challenge calls for all newly constructed buildings to be carbon neutral by 2030, meaning that no fossil fuel is used. Advocated by both American Institute of Architects (AIA) and the U.S. Conference of Mayors, who were highlighted

According to the Environmental Protection Agency, air emissions, caused by conventional electricity generation from fossil-fuel-fired power plants (those producing electricity with sources including coal, oil, gas, and petroleum) are responsible for 67 percent of the nation's sulfur dioxide emissions, 23 percent of nitrogen oxide emissions, and 40 percent of man-made carbon dioxide emissions. In addition to this pollution, power plants are the main source of mercury emissions in the United States.

Other .1%

September speech at New York University by Al Gore, the challenge's purpose to eliminate fossil-fuel emissions from the construction and operation of buildings will, Gore says, help curb global warming. According to R.K. Stewart, president-elect (2007) of the AIA and chair of its Sustainability Summit Task Force, "The design, construction, and operation of buildings accounts for nearly half of all greenhouse gas emissions and accounts for three quarters of all U.S. electricity generation."

In addition to building construction and operation, governmental agencies are creating national plans to address the country's energy use, such as the National Action Plan for Energy Efficiency. Published in July 2006, it is funded by the Environmental Protection Agency (EPA) and the Department of Energy's (DOE) Energy Efficiency and Renewable Energy (EERE) Division. Developed by more than 50 leading organizations, including gas and electric utilities, state agencies, energy service providers, and environmental/energy efficiency organizations, the plan aims to create "a sustainable, aggressive national commitment to energy efficiency" through gas and electric utilities, utility regulators, and partner organizations.

#### **FOCUSING IN ON LIGHTING**

While energy codes and regulations can reap great advantages, one concern among lighting designers is that of potential design limitations. As Mark Loeffler, member of the International Association of Lighting Designers (IALD) and Associate Director of Lighting Design at Atelier Ten, explains, "New energy codes are challenging, especially for retail and hospitality projects that have traditionally depended on accent lighting and other techniques that inherently require more energy than other applications." In order to convey this concern and to have an impact on how lighting codes are being adjusted, five members of the IALD's Energy and Sustainability Committee are representing the organization's interests to ASHRAE/IES Standard 90.1, the International Energy Conservation Code (IECC), and the California Energy Commission. As Loeffler says, "By ensuring that we fit our concerns into the established appeal process for the major codewriting bodies, we will have leverage with 90.1 and IECC, which are the two most influential codes for states."

The Illuminating Engineering Society of North America (IESNA) and the Next Generation Lighting Industry Alliance (NGLIA) have joined forces with the DOE to address industry-specific issues. In July 2006 the IESNA and the DOE signed a Memorandum of Agreement to improve the efficient use of energy and minimize the impact of energy use on the environment. One of the agreement's five goals is the support and development of metrics and standards for solid-state lighting technology, which are foundations of the DOE Energy Star criteria for solid-state

#### **ENERGY OUTLOOK**

The DOE Energy Information Administration's (EIA) Annual Energy Outlook 2006 presents a forecast and analysis of U.S. energy supply, demand, and prices through 2030. This selection of projections is based on results from the EIA's National Energy Modeling System.

- ◆ Current projections anticipate U.S. energy demands to increase by more than one-third by 2030, with electricity demand alone rising by more than 40 percent.
- Total primary energy consumption, including energy for electricity generation, grows by 1.1 percent per year from 2004 to 2030, with fossil fuels accounting for 88 percent of the growth. Coal use will increase by 53 percent, petroleum by 34 percent, and natural gas by 20 percent over that same period. More than one half of the increase in coal consumption is expected after 2020, when higher natural gas prices will make coal the fuel choice for most new power plants.
- ◆ Despite technology improvements, rising fossil fuel costs, and public support, the contribution of renewable fuels to U.S. electricity supply remains relatively small—at 9.4 percent of total generation in 2030, up from 9 percent in 2004.
- By customer sector, electricity demand will grow by 75 percent from 2004 to 2030 in the commercial sector, by 47 percent in the residential sector, and by 24 percent in the industrial sector.
- Efficiency gains are expected in both the residential and commercial sectors as a result of new standards in EPAct 2005 and higher energy prices that prompt more investment in energy-efficient equipment.

lighting. NGLIA worked with the DOE to establish Energy Star criteria for white solid-state lighting products, which will be split into two categories. Category A will cover a limited number of general illumination niche applications, such as task lighting, recessed downlights, and walkway lighting, while Category B includes LED systems for general illumination, and also serves the industry as a long-term efficacy and efficiency target which will exceed current Energy Star residential light fixture and compact fluorescent lighting thresholds (50 to 70 lumens per watt).

#### RAISING THE BAR

While architectural and engineering considerations, as well as lighting design schemes, must be taken into account for sustainable building, so too must green products. In the luminaire market, there has traditionally been a lack of aesthetically pleasing fixtures that adequately fit the needs of sustainable lighting design. Manufacturers often tout energy efficiency, but with no regard for sustainable materials or business practices, their so-called "green" products fall short. Enter Eleek and Vode Lighting, two recently founded companies whose idea of sustainability is fundamental to their designs and their business.

For Sattie Clark, principal of Portlandbased Eleek, which was founded in 2000, a sustainable business model was a natural reflection of personal interests. "We didn't yet know that it would become such an asset in the marketplace," she says, "but we saw that in order to make people excited about putting energy-saving lighting in their homes, you have to offer them choices that look good and feel good." As a member of the Oregon Natural Step Network, formed to support Oregon business, governmental, and educational organizations in reducing their environmental impact while enhancing overall efficiency and effectiveness, Eleek is a first-rate example. The company operates on 100 percent green power; its products are made from recyclable, recycled, and salvaged materials with energy-saving lamps and electronics; 80 percent of the company's supplies are within 50 miles of its shop; fixtures are distributed with minimal packaging; and the company car is a Volkswagen Beetle that runs on B99, a biodiesel blend made from 99 percent non-petroleum sources. LEDs are the company's next step in sustainability, and will be incorporated into product designs.

For Sonoma, California-based Vode Lighting, launched in August 2006, its sustainable design philosophy was a core idea from day one. Inspired by McDonough and Braungart's Cradle-to-Cradle design paradigm. the company founders also looked to other like-minded companies, such as Patagonia and Interface Carpet, for inspiration. "We want Vode to be the aspiration in lighting," says chief creative officer Scott Yu. "'Good' design that is environmentally harmful is an oxymoron; equally, a 'green' product that is not attractive has only limited appeal." The company's first product is the Modular Light Rail System, which comprises a series of minimalist lighting components. Made of 97 percent recycled aluminum, the PVC-free system uses energy-efficient T5 fluorescent lamps

and is designed with easily separable materials for simplified recycling. Because the components are shipped in compact cardboard tubes for on-site assembly, materials are kept to a minimum, reducing energy, cost, and waste. In addition, Vode is exploring ways to attain LEED points and Cradle-to-Cradle certification for luminaires, as well as developing an LED-based lighting system. Says Vode president Tom Warton, "The potential for LEDs is tremendous."

Both Eleek and Vode Lighting have seen an increasing interest in "green" luminaires. "For the most part, consumers are very savvy,"

#### ON THE WEB

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www.vode.com

Clark explains. "They want sustainability without sacrificing design and performance." Warton echoes that point. "Several years ago, I wouldn't have guessed the level to which designers and their clients value sustainability." For both, aesthetics are paramount, but, says Warton, "products as well as companies also have to perform."

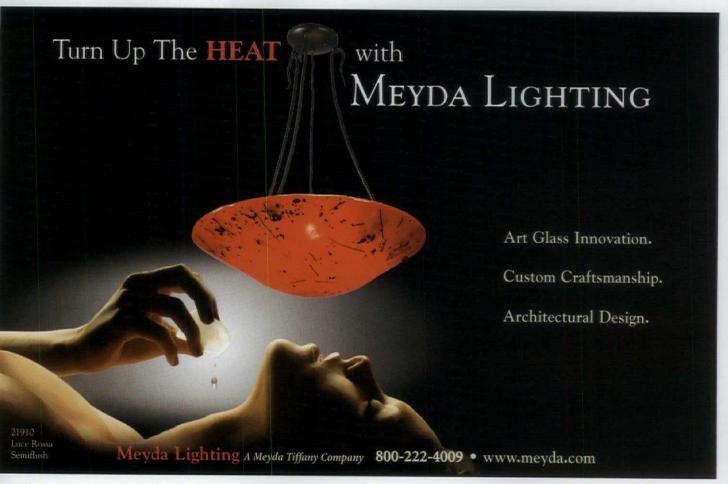
#### **ACTION STATIONS**

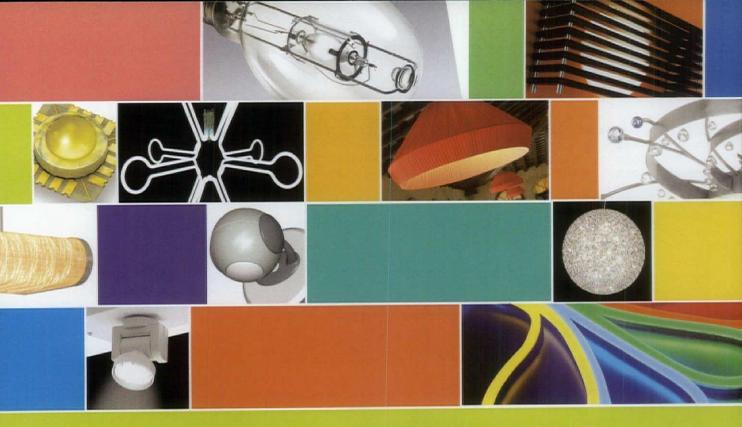
Together, advancing architecture, design, and lighting techniques are creating dramatic new opportunities for substantial energy savings and reduction in pollution. Finding alternative ways to reduce load, increase efficiency, and develop renewable energy sources offers a chance to reverse the damage that we have done to the environment.

Ensuring that the public is educated, aware of these new techniques, and ready to take responsibility for, and manage, our consumption, will only get us there faster.

Sallie Moffat is the former Associate Editor of Architectural Lighting. She is now working as a freelance writer in Brooklyn, New York.

more information at ARCHLIGHTING.COM





#### CALL FOR SUBMISSIONS

#### 2007 LIGHTFAIR MARKET ISSUE PRODUCT GUIDE

Architectural Lighting Magazine invites you to forward new product information for editorial consideration in our APRIL/MAY 2007 LIGHTFAIR MARKET ISSUE PRODUCT GUIDE. Submitted products should have been released since June 2006. This annual special issue showcases over 200 products in 15 product categories, including:

- Controls
- Decorative
- Downlights
- Emergency
- Fiber Optics
- Indirect and Direct/Indirect
- Industrial
- Lamps and Ballasts
- LEDs
- Outdoor and Landscape
- Software
- Specialty (i.e., Daylighting/Shading Devices)
- Task
- Theatrical
- Track

#### **DEADLINE: MARCH 1, 2007**

#### PLEASE SEND MATERIALS TO:

Elizabeth Donoff, Editor Architectural Lighting Magazine Hanley Wood Magazines One Thomas Circle NW, Suite 600 Washington, DC 20005-5811

#### Please note:

Submissions will not be accepted electronically.

#### PRODUCT SUBMISSIONS MUST INCLUDE THE FOLLOWING:

- Submitter's contact information
- Product information sheet
- Disc with images in correct format
- Color printout of images

#### **Material Submission Requirements:**

- All artwork must be 300 dpi, and at least 4" x 6" or the closest approximation. Appropriate file types are Photoshop TIFF, EPS, or PSD, and should be formatted for a Mac. There should be no text on the images; that information should be included in the printout. Please label the digital images using the following format: "Manufacturer\_Product Name".
- · Color printout of digital image(s).
- Include the submitter's name, address, phone number, and e-mail address on the color printout. Also label the printout using the naming format above.
- · Printout of product description.
- Include a press release with information about the product uct(s), as well as a technical spec sheet with the product details. Also include the submitter's name, address, phone number, and e-mail address on the product description page.

## THINKING GLOBALLY



Sam Fox School of Design & Visual Arts

St. Paul's Cathedral

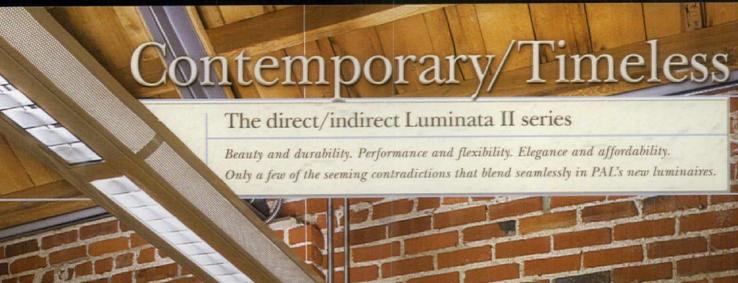
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"Lighting Churches South of the World"

Krä

IS THE WORLD GETTING LARGER OR SMALLER? COMMUNICATION AND TECHNOLOGICAL ADVANCES WOULD SUGGEST THAT OUR GLOBAL REACH IS SHRINKING, AS PHYSICAL distance is being reduced in scale by the simple act of sending an e-mail. As the work of the architects and lighting designers in this issue dedicated to the theme of "Thinking Globally" proves, we share more similarities than differences, and the tenants of good design—thoughtful, considered solutions—remain the same despite cultural interpretations.

Whether it be the clean, modernist lines of Pritzker-prize-winning architect Fumahiko Maki revisiting the site of his first commission at Washington University in St. Louis, Speirs and Major Associates' delicate and respectful lighting scheme for Sir Christopher Wren's St. Paul's Cathedral in London, the artisan approach of both Beirut-based PSLab and Santiago-based Krä, Iluminación Acustica's use of lighting to transform communities throughout Chile, or the dynamic retail lighting solutions for global brands Louis Vuitton and Alessi, design, specifically lighting, offers a universal language that can be understood by all. This sentiment is best summarized by architect and lighting designer Oriana Ponzini: "One must try to get to the essence of the place and its users before starting a lighting project, what they expect from your project, how they'll use it, how they dream it. Learn their language, dance their songs, feel like one of them, then you'll be able to create an appropriate lighting project for a place."



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#### washington univeristy

AN INDIVIDUAL AND INSTITUTIONAL EVOLUTION IS TAKING SHAPE ON THE CAMPUS OF Washington University in St. Louis, and the author of that transformation-Pritzker prize-winning architect Fumihiko Maki-is once again at the helm. For the past 46 years the visual arts have occupied three separate buildings on the southwest corner of the campus—the beaux-arts style Givens Hall, home to the school of architecture, its twin Bixby Hall, home to the school of art, and the modernist-inspired Steinberg Hall, Maki's first commission, anywhere. Maki designed the freestanding building with its signature folded-plate roof, to house the art and architecture library and art museum, while working in the Campus Planning office in 1960. A member of the School of Architecture faculty from 1956 to 1962, it seems only fitting that his architectural touch of geometric forms should once again transform these schools.

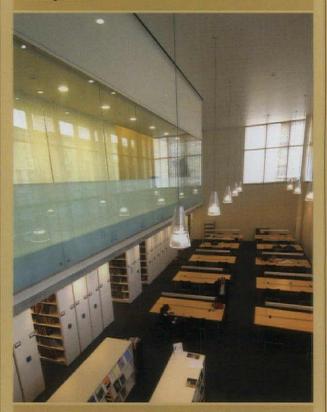
The three existing buildings, whose previous physical connection occurred only via enclosed second floor pedestrian bridges, are now joined by two new freestanding structures, and connected by a series of outdoor open spaces. Much in the way Maki's placement of Steinberg Hall, literally in between Givens and Bixby, knitted the two together and created a physical presence, the new limestone-clad buildingsthe Kemper Art Museum located across from Steinberg, and Walker Hall facing Bixby-will increase exhibition and art studio space, and provide a variety of internal and external spaces. that foster communication and collaboration between the artistic disciplines. A mature expression of Maki's interpretation of modernism, these light-filled, flexible floor-planned buildings serve as contemporary counterpoints to the existing structures, and help create an environment more indicative of the visual arts design process in the twenty-first century.

Maki is no stranger to light; it is an inherent part of his understanding of architecture. "Maki is interested in how architecture creates exterior spaces," explains Alan Kawasaki, principal of Shah Kawasaki, the Oakland-based firm who acted as the architect of record for the project. "He is interested in the connection between things and how light can act as a juncture between space and form." Angela McDonald, senior principal of Horton Lees Broaden (HLB) Lighting Design's San Francisco office, the lighting design firm asked to provided technical expertise for the project concurs, "Maki's office already has a strong opinion about light. There is a high level of integration. Fixtures are not meant as decorative elements or appendages."

One of the greatest challenges for the design team was balancing electric sources to compliment the abundance of natural light throughout the two new buildings, while respecting the architectural aesthetic. The goal was to create luminous spaces, not to see light fixtures. Color temperature played an important role in helping to achieve this, and the overall palette of fixtures, which rely mostly on T5, T5HO, and T8 linear fluorescent lamps with halogen sources for the galleries, maintains a neutral 3,000K. The use of daylighting techniques and skylights is something Maki's office is well versed in, and in the case of the Washington University buildings they took the lead specifying the glass assemblies and level of light transmittance. "Maki is an architect who understands how to light," says Kawasaki. And that makes all the difference in this elegant architectural assembly whose guite touch speaks volumes about its architect and the importance of collaboration. ELIZABETH DONOFF

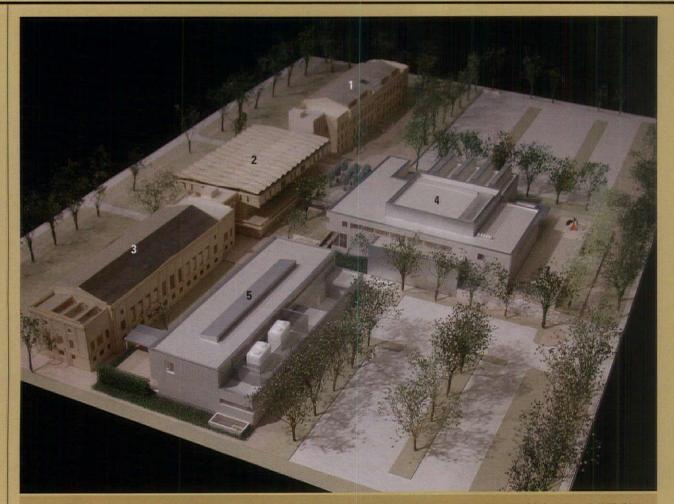


The limestone-clad exterior of the new Mildred Lane Kemper Art Museum (above). The double-height space of the reading area in the Art & Architecture Library is accented with glass pendants, one of the few times lighting plays a decorative role in the new building (below).

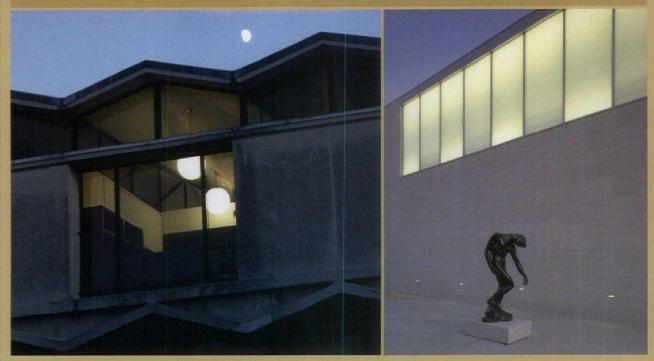


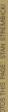
PROJECT: The Sam Fox School of Design & Visual Arts LOCATION: Washington University in St. Louis DESIGN ARCHITECT: Maki and Associates, Tokyo ARCHITECT OF RECORD: Shah Kawasaki Architects, Oakland, California LIGHTING DESIGNER: Horton Lees Brogden Lighting Design, San Francisco MEP ENGINEER: William Tao & Associates, St. Louis MANUFACTURERS: AAL, Bega, Delray, Erco, ETC, Focal Point, Gardco, Hess America, HK Lighting, Hydrel, Lightolier, Lighting Services Inc., Linear Lighting, Litelab, Louis Poulsen, Prudential, and Zumtobe PHOTOGRAPHERS: as noted

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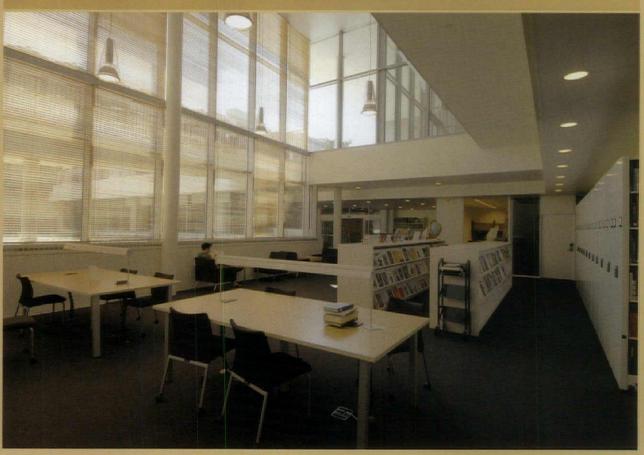
An architectural model (above) explains the physical relationship of the existing buildings to the new—Givens Hall (1), Steinberg Hall (2), Bixby Hall (3), Kemper Hall (4), and Walker Hall (5). The signature folded-plate roof of Steinberg Hall (below left), Maki's first commission in 1960, and home to the Art and Architecture Library until the opening of the new facility in Kemper Hall. The limestone-clad art museum provides a neutral background for Auguste Rodin's work "The Shade" which takes center stage in the Florence Steinberg Weil Sculpture Plaza (below right).

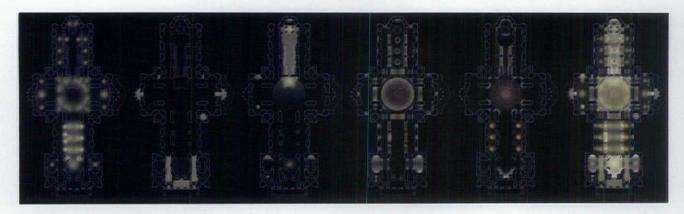






In Maki's hands, skylights on the Mildred Lane Kemper Art Museum building take on a sculptural form (above). The Reading Room of the Kenneth and Nancy Kranzberg Art & Architecture Library is infused with natural light. Glass pendants provide scale for the double-height space, while recessed ceramic metal halide sources line the perimeter ceiling soffit adjacent to the book stacks (below).





# Divine Light St. Paul's cathedral sees its first lighting redesign in thirty

Taking four years from initial design concept to project completion, the re-lighting scheme of St. Paul's Cathedral (facing page) celebrates Sir Christopher Wren's magnificent architecture through the use of a flexible, layered lighting approach and minimal intervention to the historic building fabric. Speirs and Major Associates divided the lighting scheme into three discrete systems: general, architectural, and theatrical. A series of diagrams (above) describes the hierarchy and individual components of the lighting scheme.

completed in 1708 by Sir Christopher Wren, One Of Great Britain's Most beloved architects, it is hard to imagine that St. Paul's Cathedral would provide the site for one of the most interesting and innovative lighting schemes recently completed in London—a city full of cutting-edge projects by glittering star architects. And yet London-based lighting firm Speirs and Major Associates (SMA) has produced a quietly stunning and high-tech design at St. Paul's as part of a greater restoration begun several years ago in honor of the cathedral's 300th anniversary, which will commence in 2008.

YFARS. AS NEW TECHNOLOGY CLEANS UP. REPLACES. AND MAKES BOOM FOR TRADITIONAL FORMS.

Speirs and Major Associates was approached in 2001 by the St. Paul's Fabric and Works Committee, the group responsible for the upkeep of the cathedral, to produce a lighting scheme as part of an invited competition with several other locally-based firms. "When we were first asked to do the project, we were surprised," says Mark Major, founding partner of SMA. "Most of the other designers had a stronger background in historical and ecclesiastical projects." Major believes that his firm's experience working with big budgets for large public projects was an important factor in earning the client's trust.

Major notes that the firm knew the project would take both extensive care and planning to balance a new lighting system against a sensitive historical context and limited infrastructure. "We explained our process," says Major. "We made it clear that we didn't want to turn the building into a monument." Approaching the lighting with the desire to offer an accurate and appropriate scheme, SMA looked to the cathedral's lighting history for guidance. Illuminated only by candles for its first 130 years, the cathedral saw its first gas system in the 1830s, which was slowly built up over the next seventy years. In 1903, gas was replaced by an electric system that was later updated in 1930 and then overhauled again in 1962.

The history of lighting at St. Paul's emphasizes the importance of technological innovation with subsequent designs. "The cathedral has always been at the vanguard of technology," Majors

describes. In the 1960s, the lighting redesign saw an early implementation of a sophisticated central control box to manage the lighting for the entire building from one location. Now, the designers have successfully married a far more advanced systems control mechanism and the latest in low-energy lamps and flexible fixtures with a desire to create a subtle mood that would highlight, rather than overwhelm, Wren's design. SMA also had to consider the day-to-day operations of the cathedral, which, in addition to serving tourists, also requires maintenance and security lighting.

In order to reconcile the needs of the space and client, Speirs and Major began by dividing the lighting into discrete systems: general, architectural, and theatrical. General illumination includes lighting at the entry points, basic liturgical spaces, and throughout the main floor of the cathedral. This lighting system is represented by classical fixtures, which include six pre-existing chandeliers along the nave, twelve new brass chandeliers throughout the cathedral, several gasoliers from 1897, and smaller sources including candelabras and wall sconces. These fixtures are modified by additional concealed sources to give the appearance of a greater luminosity. Above each of the existing chandeliers, for example, hangs a brass-encased fiber-optic sphere housing three spotlights, which emit a low-level warm light that mimics the light typical of a chandelier, but without the glare characteristic of the electric chandeliers installed in the 1960s. Additionally, 100W spotlights hidden in the cathedral's triforium are specifically designed to intersect with existing fixtures to create the impression that the candelabras, chandeliers, and gasoliers alone light the interior.

That the designers were so concerned with verisimilitude speaks to the degree with which this was a project of preserving historical integrity. Ironically, in order to create the "mood" of non-electric lighting, Speirs and Major designed flexible light systems—integrating and coordinating hidden spotlights—that could be easily adjusted with technologically advanced systems





The re-lighting of St. Paul's returns the Cathedral to Wren's original intent—a bright, white-light, Baroque-styled interior. Metal halide, xenon, and tungsten sources subtly illuminate the painting and mosaics on the ceiling of the main dome and several smaller chapels (above left). Brass chandeliers take on a jewel-like quality in the nave (above right). A view to the Quire, High Altar and Baldachino beyond (facing page) show the layered lighting scheme in action.

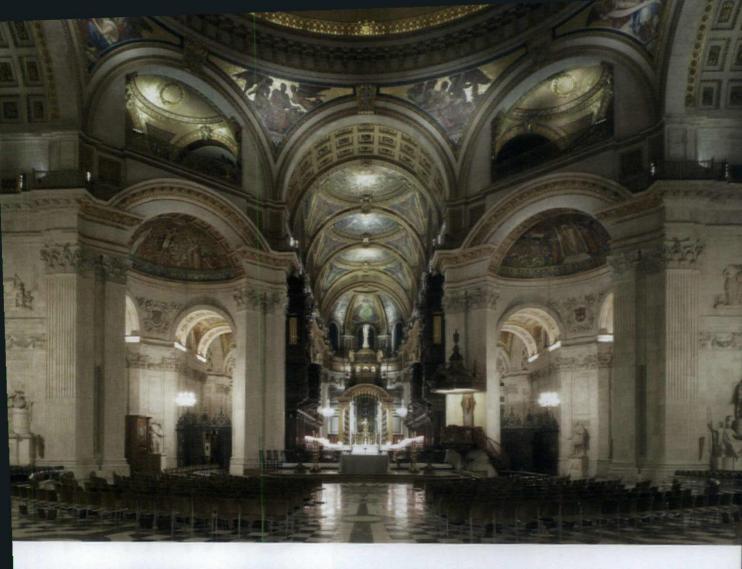
controls. This same flexibility extends to the architectural lighting scheme, in which more lights concealed in the triforium subtly highlight the architectural features of the building. Originally, the designers were planning to use a greater amount of light to brighten the architecture, but changed their minds as they recalled the original low-level lighting conditions of the building. "We started fussier," says Majors, "but soon realized that we had to stay away from making the building look like a wedding cake."

To show some of the paintings and mosaics on the ceiling of the main dome and several smaller chapels, the designers included metal halide, xenon, and tungsten lamps in the same brackets as the hidden lights serving the floor spaces along the Triforium. These additional lamps can be easily dimmed or brightened to direct attention between the various subjects, which include a series of eight ceiling paintings showing the life of Saint Paul that were rarely seen in detail before. These sources vary in tone more than the warm lights that illuminate the ground floor, and tend to have a paler color—with a color temperature of 2800K. For the main dome of the cathedral, the designers updated a cold-cathode system first installed in the 1960s, allowing them to use new equipment in an existing infrastructure.

The same brackets that house the luminaires for the floor and architectural details also contain folding arms that comprise four spotlights each. These lights are for the theatrical system, as St.

Paul's hosts a variety of different performances throughout the year. When needed, the arms fold out to provide extra illumination that can be controlled from the same source as the other lights. Because the designers used a systems-integration approach, an IP-based network of all of the lighting components—including many that can be controlled by radio—centralizes the controls into a computer-based platform, making lighting or dimming specific areas far easier. This allows for more precise control that not only determines the specific character of the space, but also saves a considerable amount of energy, which was important to both the clients and designers.

By choosing to evoke the cathedral's past through lighting design, Speirs and Major Associates chose a difficult path. The lighting had to remain practical in its function while romantic in its quality. Changing the nave back to its pre-electric past with its large gasoliers and chandeliers required redefining the interior space with new, dramatic hanging fixtures and all new light sources. The effect is remarkably successful and subtle. And yet, while the lighting remains secondary (and possibly tertiary) to the architecture and meaning of the building, it does not meekly recede into the background. Traditional forms and tones mask an underlying reliance on cutting-edge technology, seamlessly blending the two together while minimizing waste and maximizing clarity—suitable for its application in one of the best-known cathedrals in England. JAFFER KOLB





#### DETAILS

PROJECT Interior lighting restoration of St. Paul's Cathedral, London CLIENT Dean and Chapter of St. Paul's Cathedral, London ARCHITECT Sir Christopher Wren **CONSTRUCTION DATES 1675-1708** SURVEYOR TO THE FABRIC Martin Stancliffe, London RESTORATION ARCHITECT Purcell Miller Tritton, London LIGHTING DESIGNER Speirs and Major Associates, London SYSTEMS INTEGRATION CONSULTANT Light Perceptions, London TOTAL PROJECT COST £40 million (approximately \$75 million) LIGHTING COST (including consultation fees, taxes, etc.): £1 million (approximately - \$1.8 million)

PHOTOGRAPHER Tim Soar, London

#### MANUFACTURERS

Agabekov (Crescent Lighting) Absolute Action

Bega Dernier & Hamlyn

Erco ETC Lutron

Meyer (Commercial Lighting)

Mike Stoane Lighting

Oldham Lighting

#### **APPLICATIONS**

Cornice uplighting Nave aisle candelabrum fiber optics Public entrance downlights Chandeliers and candelabrum (new and refurbished); gasolier refurbishment; Quire stall tasklights; geometric staircase lanterns Public entrance downlights Theatrical spotlights throughout Architectural lighting control system Triforium Dome and arch uplights; entrance apsidal arch uplights; roof uplights from Triforium level Triforium level aisle spotlights and ambient downlights; Dome uplights; Chapel and Baldachino spotlights

Cold-cathode lighting for the

Dome, Baldachino, and Pulpit





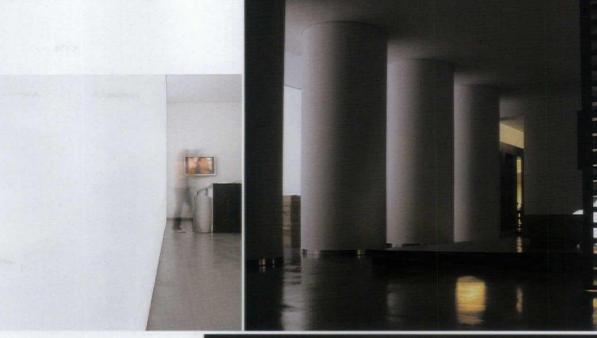


## CRAFT

Lebanese designers take an artisan approach to global practice.

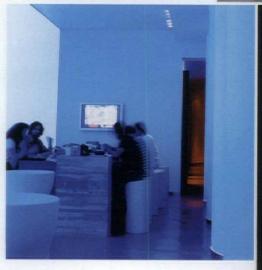


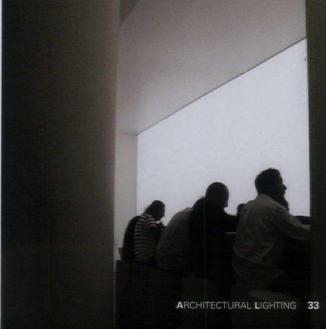


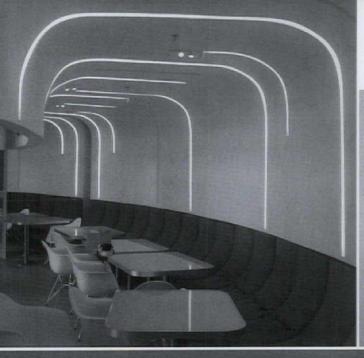


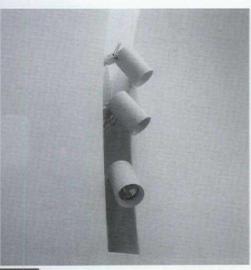
For Beirut clothing boutique milia m (facing page), PSLab combined T5 fluorescent strips and halogen fixtures to reinforce the linearity of the space, as well as accent the textures of the merchandise. The absence of natural light at VTR (this page), a basement-level post-production facility also in Beirut, required an innovative solution. A translucent scrim wall illuminated by color-changing LED projectors changes hues according to the hour, to simulate light's transformation throughout the day.

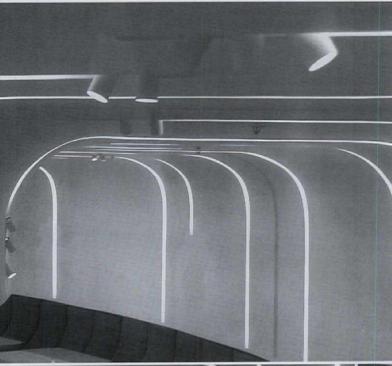




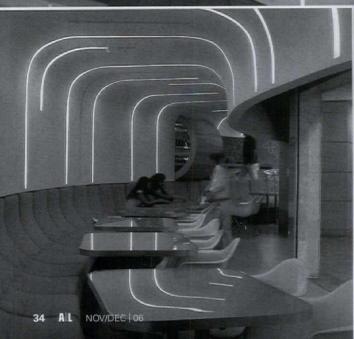


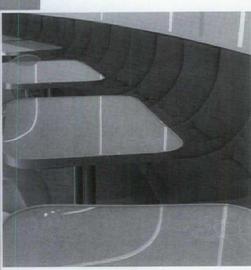






Hand-bent cold-cathode tubes wrap the all-white Waterlemon restaurant (top left, middle, bottom left, and below) in syncopated illuminated stripes, while directional halogen accent lights extend from slots (above) to highlight the tables.





THIS PAST JULY, DIMITRI SADDI, CREATIVE DIRECTOR OF LIGHTING DESIGN FIRM Projects and Supplies (PSLab), extolled the virtues of living and working in Beirut. ("Drawing Light," Architecture, August 2006, page 48.) "There is really a great energy here," he says, citing the cultural diversity and cosmopolitan vibe. "We bring that to our work through the hunger to succeed and to go more international." That was two days before the city, which had endured civil war for years and was finally ready to reclaim its mantle as 'Paris of the Middle East,' was targeted in air strikes, a result of the complex reality that is the politics and everyday life of the region.

PSLab, whose office and workshops are located at Beirut's port area, evacuated to the mountains, but even under dire circumstances, they continued to maintain a tenacious, if decentralized practice until their safe return to company headquarters. "We were not really affected in terms of physical damage. The ports were hardly hit. It was more psychological—a month of hell, but then things got much better," Saddi explains. Since much of the bombing was concentrated to the south, the firm's built projects in Beirut weathered the conflict with little damage.

The 40-person firm, made up of engineers, craftsmen, architects, and designers, is divided into three departments: Works.PSLab, which focuses on research and collaboration; Offworks.PSLab, which addresses technical requirements; and Products.PSLab, which shepherds designs through production. With all aspects of the lighting design process—from concept to manufacture—concentrated in one place, the firm can craft a project from start to finish. "We are an artisan shop," says Saddi. "This gives us the ability to work with light—to make it with our hands."

This process is illustrated in PSLab's design for Waterlemon, a Beirut restaurant designed in collaboration with Lebanese architect George Chidiac. "Every project has its own parameters; it is about working within the architecture," Saddi notes. "It is the space that dictates how it is going to end up." The firm's concept for this project had to be inventive due to site constraints—a narrow, curving space located inside a shopping mall with no natural illumination. Saddi and his team hand-bent linear half-inch-diameter cold-cathode tubes to match the ceiling's curvature. The 2800K tri-phosphor tubes fit into 1 3/4-inch-wide and 3-inch-deep slits, wrapping the all-white space in staccato stripes, while their dimmable ballasts are concealed under banquet seating lining the walls. White directional projector fixtures outfitted with MR11 halogen lamps extend from the slits on 12V tracks, the fixture heads turned to accent the tables.

The lighting scheme grew out of PSLab's working method—designers willing to sketch and tinker with every detail. "We had done a prior art installation with cold-cathode tubes," explains Saddi. "When we designed Waterlemon, we were in the middle of using these lamps and experimenting with them. Things happen because you are working with a type of material—you push it more."

This same attitude drove the firm's concept of milia m, a clothing boutique in a bohemian area of Beirut. Working with Lebanese architect Raed Abillama, the lighting designers needed to negotiate a narrow space enclosed by three glass façades, while accenting the texture and style of the merchandise. To accomplish this, PSLab combined two types of lighting—T5 fluorescent strips and halogen projector "tentacles" equipped with small and larger-sized spotlights. The fixtures create patterns of light varying in intensity to complement the fashions.

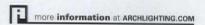
In order to draw attention away from the broad expanse of

glass and onto the shirts and dresses hanging in the window, the designers recessed dimmable fluorescent fixtures in the floor to wash the fabrics with an ambient uplight. In addition, T5 lamps are integrated into a custom steel armature designed and manufactured by the architect, which doubles as a curtain track.

PSLab's sensitivity to the nuances and materiality of light is best expressed with its design for VTR, a post-production facility located in the basement of a Beirut office building. The designers teamed with Lebanese architect Assouman Tourbah to transform the facility into a luminous space. To simulate natural light in the lobby and staff lounge, PSLab installed a translucent scrim wall. The scrim's glowing effect is achieved with a series of colorchanging LED projectors programmed to cycle and change hues according to the hour. "The light is dynamic. It changes tonally with the day's rhythm," says Saddi. "In the morning it is really aggressive; it wakes you up. But these guys work really late. They sit at monitors all day, so at night it dims, and they can chill out in the lounge." In the corridor, offices, and studios, color temperature becomes a design feature: 3000K cold-cathode and 4000K tri-phosphor tubes are set on dimmers and combined with halogen accent lights.

While all three projects are located in Beirut, Saddi sees PSLab's practice continuing to grow globally. With many projects in Lebanon on hold due to investors' fear of political instability and unrest, the challenge for the firm will be to stay true to its hands-on approach as it expands its reach. MIMI ZEIGER

Brooklyn-based Mimi Zeiger is former Senior Editor of Architecture magazine. An accomplished freelance writer, her work is published widely and she is author of the book, New Museums: Contemporary Museum Architecture Around the World.



## DETAILS

LIGHTING DESIGNER PSLab, Beirut
PHOTOGRAPHERS Sana Asseh and Tamara Haddad, Beirut

PROJECT Waterlemon, Beirut
ARCHITECT George Chidiac, Beirut
PROJECT SIZE 1,076 square feet
LIGHTING COSTS \$15,000

PROJECT VTR Post-Production Facility, Beirut
ARCHITECT Assouman Tourbah, Beirut
PROJECT SIZE 11,513 square feet
LIGHTING COSTS \$150,000

PROJECT milia m, Beirut

ARCHITECT Raed Abillama, Beirut

PROJECT SIZE 883 square feet

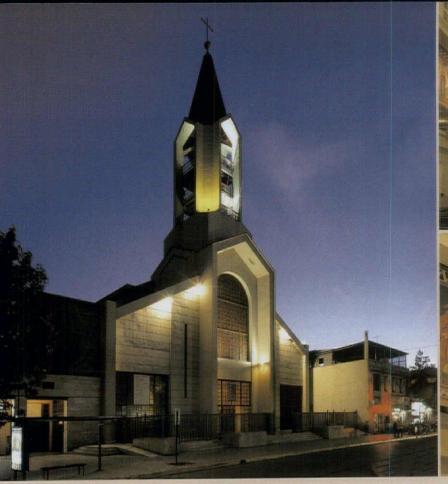
LIGHTING COSTS \$12,000

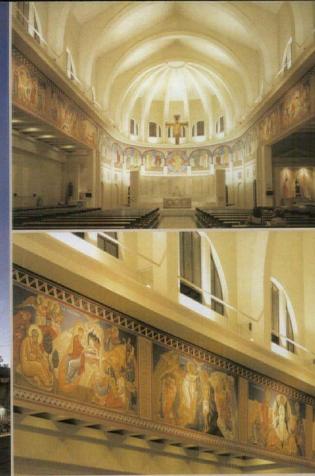
### MANUFACTURER

Products.PSLAB

## APPLICATION

Custom-designed fixtures for all the abovementioned projects





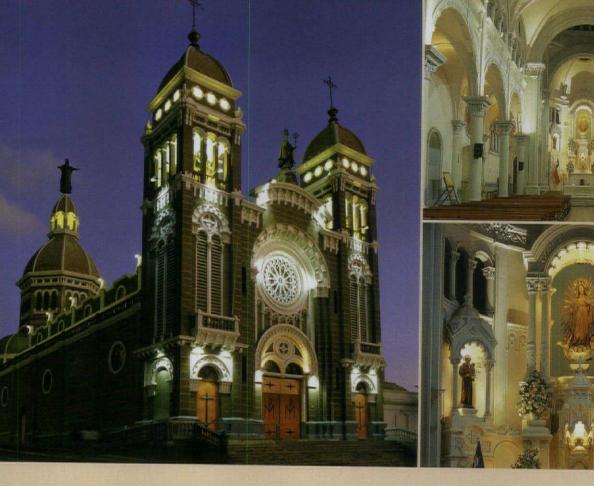
## Lighting Brings New Life to Chilean Churches

A LIGHTING PROGRAM REDITALIZES LOCAL COMMUNITIES THROUGHOUT CHILE.

MULTINATIONAL POWER UTILITIES TYPICALLY ARE NOT KNOWN FOR SUSTAINED investment in the revitalization of underprivileged communities. Enersis, the leading power utility for much of South America, however, is doing exactly that, with a massive illumination program called "Lighting Churches South of the World." Established in 2000 with the help of Fundación ENDESA, Enersis's Spanish parent company, and an allotted budget of roughly \$1.5 million, "Lighting Churches South of the World" has sought to bring new life to the people of Chile by lighting the heart of their communities-the church. To date, Enersis has funded the illumination of over 30 churches in Chile, covering all expenses related to design and installation of the lighting systems, including electrical upgrades. While Enersis's initial five-year agreement with Catholic Episcopal Conference, the governing body that regulates and maintains all aspects of the Catholic Church in Chile, will expire in December 2006, plans are in place to sign another five-year agreement.

Equally impressive as Enersis's financial support is the energy and talent invested in this project by architect and lighting designer Oriana Ponzini, and her five-person Santiago-based firm Iluminación Acustica. As the sole lighting designer for the Chilean program, Ponzini has been personally involved with every project, evaluating the unique conditions of each site and working in close partnership with church and local officials. For Ponzini, the design process begins with the community. No doubt because of her approach, the lighting installations have been extraordinarily successful, reintroducing these ecclesiastical buildings back into the local landscape, while creating a nighttime presence, illuminating long-lost architectural details and art work, and unifying and reinvigorating local communities.

Located in the small town of Castro, in the Chiloé Archipelago in the southern portion of Chile, Iglesia Castro is a good example of the program's success. Designated in 2000 as a World Heritage Site by UNESCO, the church, built in 1875, is



To date, over 30 churches throughout Chile have been illuminated through a program entitled, "Lighting Churches South of the World." Primary funding comes from Enersis, the leading power utility for much of South America. The lighting scheme for each church varies based on local need. The exterior and interior of Cathedral San Bernardo (above left) was one of several projects completed in 2001. The illumination of the Cathedral of Antofagasta (above right) was completed in 2003.

Castro's oldest and represents a fusion of indigenous and European architecture and culture. Accordingly, it was essential that the lighting program respect the unique character of the church. The façade of Iglesia Castro is clad with engraved tin panels, which originally served as ballasts in ships traveling to Chile from Spain in the late nineteenth century and left in Chile's costal communities when the ships returned. To maintain the daytime brilliance of these painted tin panels, Ponzini used high-pressure sodium lamps for the yellow and metal halide for the violet, along with wallwashers to enhance their decorative engraving.

The church interior is constructed almost entirely of local woods. To accentuate the materials and construction method, Ponzini used indirect sources wherever possible and color temperature to delineate the different spaces and moods within the church. In the main hall Ponzini animated the white wood of the vaulted ceilings using indirect reflectors with 150W 3000K metal halide lamps, while in the main nave, the warmth and rhythm of the rosy wood arches is emphasized with recessed 70W high-pressure sodium reflectors tucked into the cornice. In the side aisles, column capitals disguise asymmetric indirect reflectors with 150W 3000K metal halide lamps, outfitted with orange film to similarly soften and warm the light. Finally, focusing attention on the altar, Ponzini used four 150W 3000K metal halide directional spot reflectors to brilliantly light the clerestory and add accent light on the altar and cross. As Ponzini describes, "I tried to put value into architecture by enhancing the architecture itself." The final result is a space suffused with glowing light that complements the extraordinary woodwork and welcomes

worshipers and visitors alike. Ponzini's lighting solution for Iglesia Castro provides the community with a place to meet at night and to gather for special events, important in this region of Chile where the year-round wet climate makes the church often the only large meeting space. Additionally, once the lighting was installed, the community's newfound pride in their church inspired them to improve the surrounding square, adding benches and landscaping. Now used for concerts, graduations, and other celebrations, Iglesia Castro serves as a literal and symbolic beacon for the community.

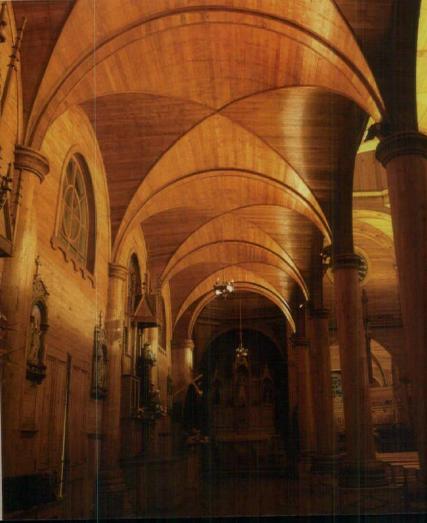
Another crucial aspect of this program is the use and promotion of energy-efficient products and practices. Ponzini says her primary objective is "to improve lighting quality, and that means to be energy efficient as well." For many of the projects, lighting control systems or multiple electrical circuits are installed to regulate energy expenditures. Lamp choice is critical as well. Ponzini primarily uses fluorescent, metal halide, or highpressure sodium lamps, only specifying incandescent sources when necessary. While the lighting installation cost for each church is covered by Enersis, the day-to-day running of the lighting system is paid by the local community, making it essential to eliminate unmanageable maintenance expenses. In cases where a community is financially challenged, Ponzini and her team look for alternative energy solutions. For example, in Parinacota, located in the Andes, there was no money to light the small village's seventeenth-century church on a regular basis, so photovoltaic panels were installed to harness solar energy. These panels guarantee that the church will be illumi-

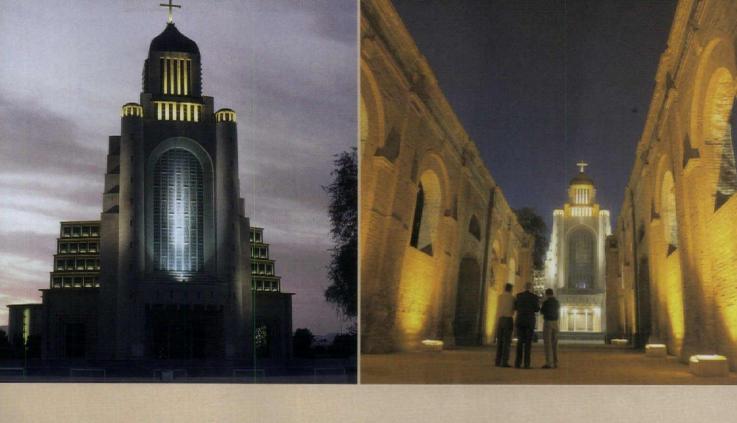




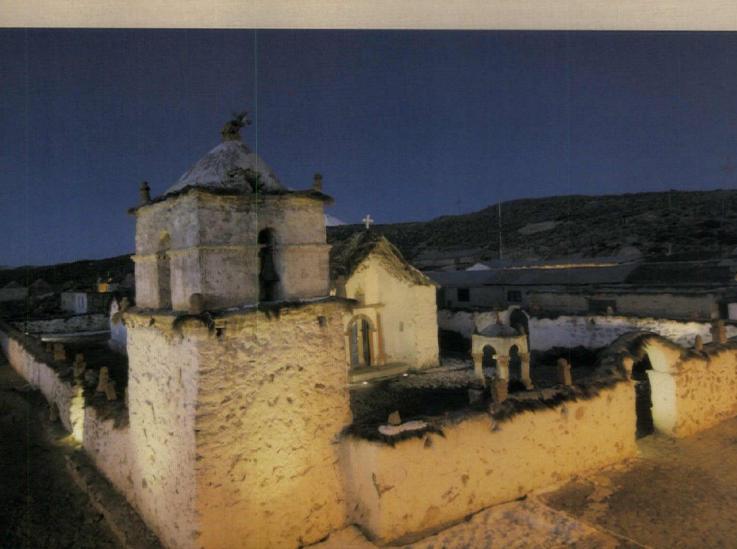
Formerly obscured in darkness, the Cathedral of Santiago (above) received a control system to reduce energy costs. Cool and warm color temperatures were combined to create contrast in the main nave. Iglesia Castro (below), built in 1875, represents a fusion of indigenous and European architectural styles. Inside, to accentuate the materials and construction method, indirect sources were used wherever possible, and color temperature was employed to delineate different spaces.

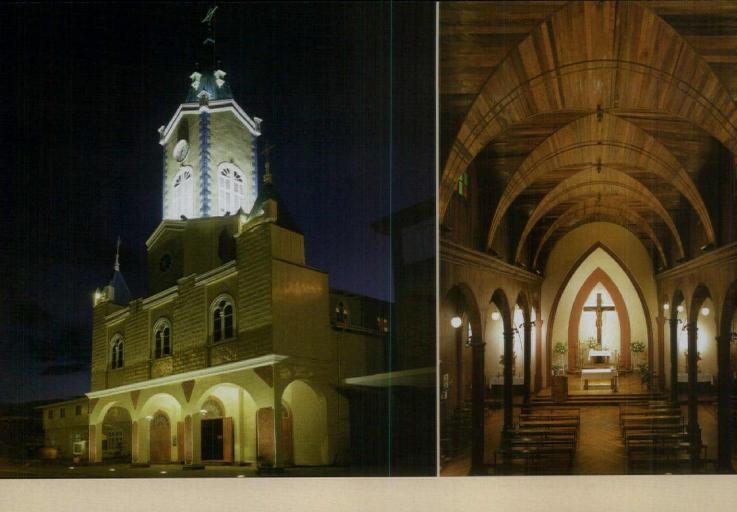






For the Maipú Temple (above), an enormous structure surrounded by the ruins of an earlier church and a large esplanade, the absence of nighttime illumination forced the city to close the area at sunset due to safety concerns. The new lighting scheme creates drama after dark with a golden crown for the temple, and contrasting light on the interior and exterior of the ruins. An alternative energy solution was found for the Iglesia de Parinacota (below). Photovoltaic panels were installed to harness solar energy, which guarantee that the church will be illuminated by electric light at least 3 hours per day.





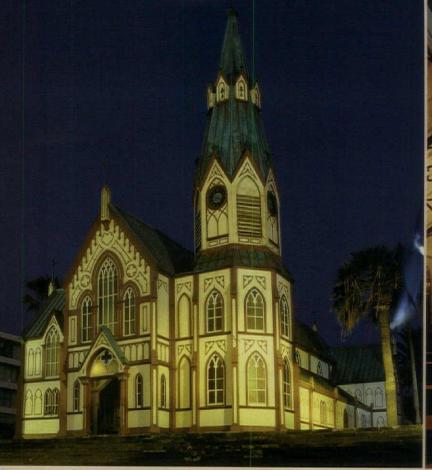
Churches throughout Chile vary in material and architectural style. The lighting schemes have been extraordinarily successful, reintroducing these important community buildings back into the local landscape, while creating a nighttime presence and focal point. Iglesia de la Union (above left) was one of several projects completed in 2001, and the Catedral de Arica (above right) was completed in 2003.

nated with electric light at least three hours a day.

Even in the nation's most prestigious churches, energy efficiency is prioritized, as witnessed in the renovation of the lighting for the Santiago Cathedral. When Ponzini first visited the cathedral it was obscured in darkness, with no lighting in the side naves and only 1500W halogen reflectors over the altar. As a cost-saving measure, the cathedral's antique chandeliers and sconces had not been lit for decades. To bring these historic fixtures back to life, a control system was put in place to dim the lighting to ten percent of the full wattage, thereby reducing total energy costs. In the main nave, Ponzini contrasted cool against warm, washing the cove ceiling with 150W 3000K metal halide reflectors while the dimmed light from the decorative fixtures warms the body of the nave. The silver-engraved altar serves as a focus for entering visitors, with 150W 3000K metal halide reflectors, flooding the area with crisp light. For the side naves, Ponzini designed a discrete metal box to mount at the base of the ceiling arches and to fit a 36W 3000K, compact fluorescent lamp. Using the most efficient light sources and installations possible, Ponzini restored this ecclesiastical jewel to its original magnificence, allowing the people of Santiago to rediscover their cathedral.

One of the most remarkable transformations achieved through Enersis's program is that of the Maipú Temple on the western edge of Santiago. This enormous structure, surrounded by the ruins of an earlier church and a large esplanade, served as a landmark during the day but vanished at night. The absence of nighttime illumination forced the city to close the entire area at sunset because of safety concerns. Consequently, the goal for Maipú was to not simply create an illumination program for the temple, but also to address security issues through the lighting of the esplanade.

Beginning with the tower, Ponzini used different types of light to articulate the expressive massing of the façade. A golden crown for the temple was created with 250W high-pressure sodium narrow-beam reflectors placed at the base of the upper columns. Ponzini visually supports this crown by illuminating the facade with ten 150W spot reflectors set in 60-foot-high posts located near the end of the colonnade. Adding drama to the approach of Maipú at night, contrasting light is used for the interior and exterior of the ruins. Recessed reflectors with 150W high-pressure sodium lamps bathe the interior walls with a soft glowing light, while 150W 4300K metal halide lamps confine the warmth and bring the texture of the ruins into sharp detail. The lighting of the ruins, juxtaposed with that of the temple, gives a tangible sense of the rich history of the site. With its new lighting program, the entire area of Maipú's esplanade has been returned to the public. Local clubs and civic and community groups now use this area as a space for gathering and celebrating. This is perhaps the ultimate goal of Enersis's program. As Ponzini says, "We give value to the community by giving value to the community center-the church." From bringing light for the first time to the church of Parinacota's underprivileged community to introducing a vibrant cultural life to the previously darkened and locked esplanade of Maipú, Enersis's "Lighting Churches South of the World" has made a remarkable contribution to the country and people of Chile. MARGARET MAILE PETTY





### DETAILS

PROJECT "Lighting Churches South of the World," Chile **CLIENT** Enersis, Santiago LIGHTING DESIGNER Iluminación Acustica, Santiago PHOTOGRAPHER Carlos Quiroga, Santiago

## IGLESIA DE PARINACOTA, ANDES

**ORIGINAL CONSTRUCTION DATE Late 1600s** PROJECT SIZE 16,146 square feet (approximately) PROJECT/LIGHTING COST \$30 (including solar panels)

MANUFACTURERS

Hydrel Reggiani Troll

APPLICATIONS

Exterior luminaires Exterior luminaires Interior luminaires

## CATEDRAL DE SANTIAGO, SANTIAGO

ORIGINAL ARCHITECTS Matías Vazques de Acuña; Joaquin Toesca ORIGINAL CONSTRUCTION DATES 1746 and 1830 PROJECT SIZE 33,992 square feet (approximately) PROJECT/LIGHTING COST US \$82

MANUFACTURERS

Lutron Reggiani Troll

APPLICATIONS

Lighting controls Interior luminaires Interior luminaires

more information at ARCHLIGHTING.COM

TEMPLE VOTIVO DE MAIPÚ, SANTIAGO ORIGINAL ARCHITECT Juan Martinez

ORIGINAL CONSTRUCTION DATE 1942

PROJECT SIZE 345 square feet - esplanade; 240 feet - tower height (approximately)

PROJECT/LIGHTING COST \$42

MANUFACTURER Fael Luce

APPLICATION Exterior luminaires

## IGLESIA DE CASTRO, CHILOÉ ARCHIPELAGO

ORIGINAL ARCHITECT Eduardo Provasoli ORIGINAL CONSTRUCTION DATE 1906 PROJECT SIZE 13,046 square feet (approximately)

PROJECT/LIGHTING COSTS \$87

MANUFACTURERS

Disano Grenlee Gewiss Troll

APPLICATIONS

Exterior luminaires Exterior luminaires Exterior luminaires Interior luminaires

## BORN OUT OF A DESIRE TO CREATE A CULTURE AND COMMUNITY of design in Chile, Krä is a company co-founded by Pedro Comparini and Cristian Sanhueza, along with a group of friends who wanted to create something that was rooted in Chilean traditions, but was also new. "Design doesn't really exist in Chile," says Comparini. "We are working in a different concept and to bring people together."

Krä finds its inspiration from the Selkman, a native tribe of the Patagonia region, who would build large bonfires to keep warm in the harsh climate. Body painting was an important part of the Selkman's expression, and they would cover themselves in basic geometric patterns using only mud, ash, and other natural materials with the colors of black, white, and red. Light also played an important role in the tribe's culture. Their two main Gods were the sun and the moon. In 1520, Spanish explorer Ferdinand Magellan arrived in the region. His crew wit-

## From the Flames

An indigenous people inspire the creation of contemporary light sculptures.



nessed the Selkman's bonfires on shore and named the area Tierra del Fuego, or Land of Fire. By the beginning of the twentieth century, most of the aboriginal population had perished due to disease brought by European settlers.

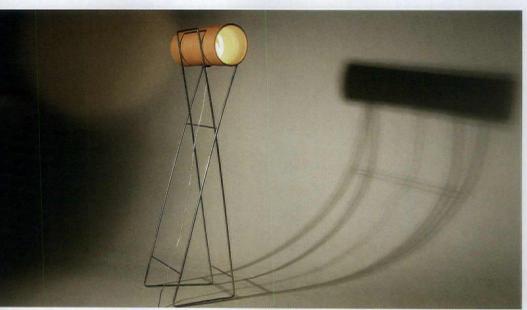
Krä's work is inspired by the Selkman (above), an indigenous tribe of Chile, and their use of native materials, fire, and the custom of body painting.

Conceived as light sculptures or "light containers," rather than a light fixture, Krä's vessels

draw on the Selkman traditions and their material palette of mud and earth. As Comparini and Sanhueza explain, "Our work is inspired by our country's aborigines, their nature and materials, and by means of pure and sustainable processes that respect nature and the environment." Working with a small group of craftspeople, each vessel is modeled, glazed, and fired by hand, the result being that no two pieces are ever identical. Each light vessel has a distinctive shape that works with both the positive and negative output of a light source. The vessels are outfitted with warm ambient sources, which are in keeping with the glow of a candle or firelight, once again paying homage to the source of their inspiration—the Selkman bonfires. The first series of light sculptures is comprised of three "containers." Samanta, a sheet of clay with a single ripple, casts a flat pattern of light; Roxxane, a cylindrical tube, provides a spotlight effect; and Alvar, a kidney-bean-like shape, creates an amorphous wash of light. The stands and bases are formed from stainless steel, used for its contrasting effect against the clay. The texture of the clay also adds another dimension to light's interface with the vessel.

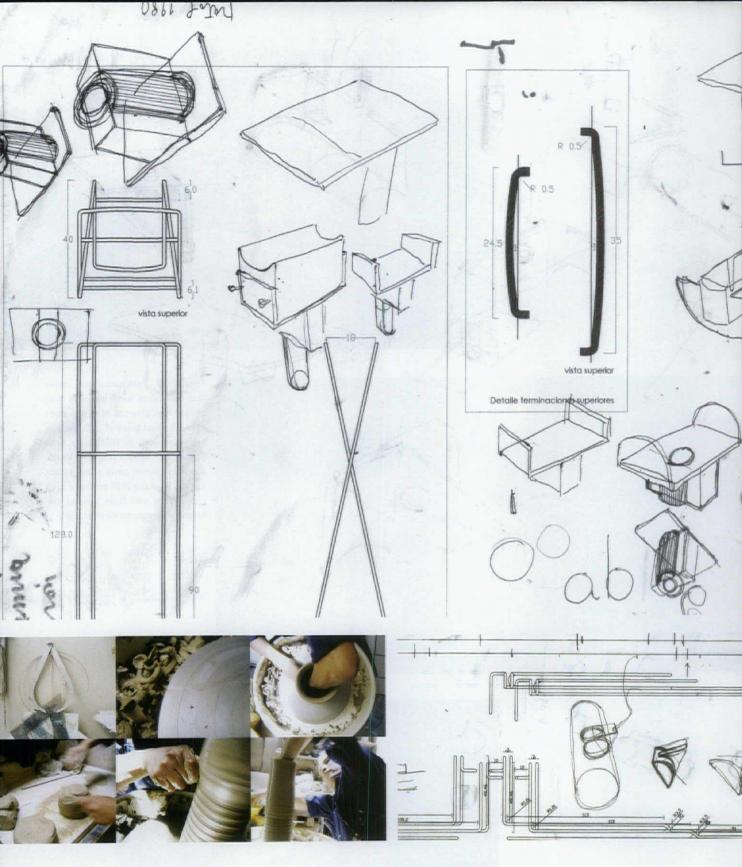
Krä is well on its way to establishing itself internationally with exhibits at several design shows including the Milan Furniture Fair this past April. By drawing from its Chilean heritage, the company has created a contemporary art form while respecting tradition. ELIZABETH DONOFF





Considered "light containers" rather than luminaires, each vessel is hand crafted from clay and fired in a stone oven. The first group of light containers (developed in 2005-06) is comprised of three unique shapes. Samanta (above) casts a flat pattern of light; Roxxane (left) creates a spotlight effect; and Alvar (below) provides an amorphous wash of light.





From design concept to final piece, the development of each "light container" takes two years. Sketches illustrate the integration of design elements, such as the lamp source and metal stand (top and above right). Each piece is hand crafted (above). The result is that no two pieces in the series are ever 100 percent identical.

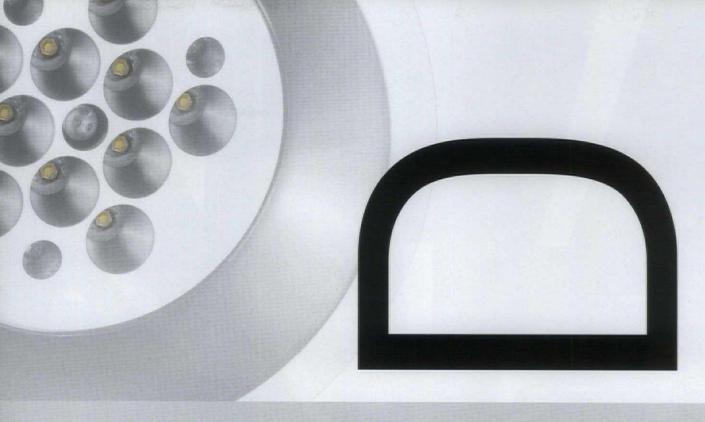
## DETAILS

PROJECT Custom-designed light sculptures

COMPANY Krä, Santiago

IMAGES Courtesy of Krä

MATERIALS Clay and stainless steel





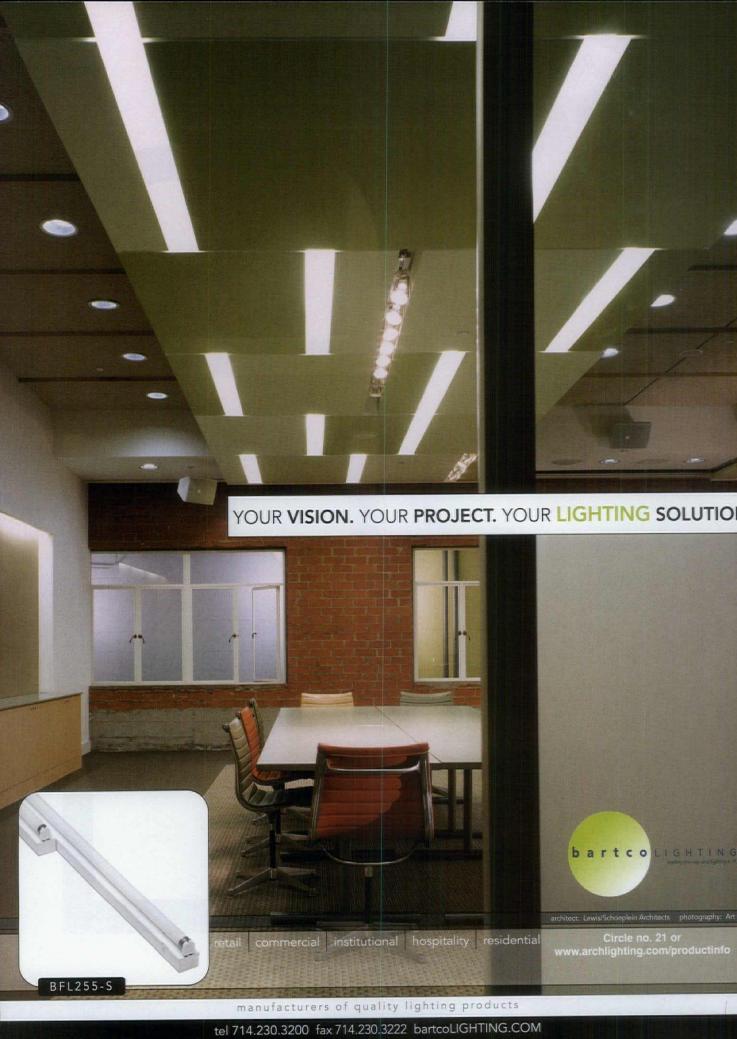


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## LOUIS VUITTON STORE LIGHTING CONCEPT, WORLDWIDE

CHALLENGE Retail projects demand a lot of their lighting schemes. No matter the size or cost of an item, the goal remains the same: highlight an object so that the customer will want to purchase it. To date, standard practice has lead clients and designers to believe that fulfilling retail programmatic requirements and cost-effective, energy-efficient designs are mutually exclusive. But as a new lighting approach, developed by Rogier van der Heide and his team at Arup Lighting proves, quality and efficient retail lighting is not an oxymoron.

ARCHITECTURAL AND LIGHTING SOLUTION Van der Heide was first introduced to Louis Vuitton (LV) while working in Seoul, South Korea on Galleria West ("All Dressed Up," Architectural Lighting, Jan/Feb 2005, p.19), a high-end shopping mall whose signature feature is a programmable façade of laminated glass discs. The timing was right; it resulted in van der Heide's design for LV's Galleria corner, storefront location and more long-term collaboration with the company, who was looking to reduce the cost of its interior fit-outs by 30 percent.

Van der Heide's new lighting solution uses an architectural ceiling slot as its primary feature. This concealed, track-based system focuses shoppers' attention on the products, not a brightly lit ceiling. It also enables other firms working on Louis Vuitton stores worldwide to follow a systematized design approach. To facilitate layouts, Arup created a user manual which outlines 15 key interior elements (such as shelving and store window displays), and diagrammatically explains what kind of lights are needed and how

to locate them.

Although the luminaires are a customdesigned collaboration between Arup and Louis Vuitton, because they are concealed, the design is straightforward—a bare reflector with a lamp house, and a ballast. And because the lighting scheme has to work around the world, from North America to Europe to Asia, several manufacturers are involved, each supplying their own geographic region. This ensures fixtures will always be in stock and comply with local codes.

Much of the lighting scheme's success goes well beyond the visible aspects of the stores and the lighting quality. For example, by switching to low-wattage (25 and 30) metal halide lamps rather than tungsten, only one round of re-lamping is required during a store's 5-year-average life cycle, in turn reducing maintenance costs by more than 80 percent. Multiply that by 300-plus stores in 44 countries worldwide, and the result is an annual cost savings of millions of dollars. The reduction in lamp heat emissions is also a significant factor, resulting in a 15 percent cost savings for each store's HVAC infrastructure. All told, the new lighting scheme lowers the cost of each store by \$35,000.

By reconsidering what constitutes a light fixture and the quantity and location of equipment, Arup has create a flexible, cost-effective, and energy-efficient lighting solution that works no matter the scale or size of a store location. A seemingly simple approach, attention is paid to the lighting design's details. "The result," says van der Heide, "is a chic, understated architectural solution at a competitive price." ELIZABETH DONOFF

## DETAILS

PROJECT Louis Vuitton Store **Lighting Concept DESIGN TEAM Louis Vuitton, Paris** (client and architect); Arup Lighting, Amsterdam

(lighting design) PHOTOGRAPHER Michael van Oosten, Amsterdam

MANUFACTURERS Lighting Services Inc., Trato, Yamagiwa





The first of the Louis Vuitton locations to implement the Arup lighting concept was the Madrid store seen pictured here.





## **ALESSI STORE, NEW YORK**

## DETAILS

PROJECT | Alessi Store, New York
DESIGN TEAM | Asymptote, New
York (architect); Tillotson Design
Associates, New York (lighting
designer)

PROJECT SIZE | 980 square feet
PHOTOGRAPHER | Elizabeth Felicella,
New York

MANUFACTURERS | Bartco, Con-Tech

CHALLENGE When designing Alessi's \$1.4 million dollar, 980-square-foot store in New York's SoHo neighborhood, architect Hani Rashid and his firm Asymptote faced not only the constraints of a cramped asymmetrical site, but the daunting task of creating an entirely new image for the Italian housewares manufacturer. "Rather than impose our corporate image we wanted to adjust our American flagship to the locality," explains Alessi executive vice president Jan Vingerhoets, "In New York you can't do the same thing you do everywhere else. We wanted something different, something quirky." As part of their strategy to create a unique aesthetic for Alessi's first U.S. outlet and integrate the brand with the spirit of the neighborhood, Vingerhoets and his team drafted a program that included

basic retail functions, as well as an espresso bar—the first in any Alessi store worldwide. For Asymptote this meant finding a way to keep these two programmatic elements, each with their own hours of operation, distinct within the space, while maintaining flow and visual coherence.

ARCHITECTURAL AND LIGHTING SOLUTION The store's Green Street location presents a typical New York City condition—a narrow entrance opening to a larger volume in the rear. The coffee bar greets shoppers as they enter the store and move through

the space to the shopping area behind. To connect the two sections, the architects inserted nine successive bands of white light that run vertically up the north wall and continue horizontally across the ceiling within suspended geometrical boxes of varying shapes and sizes. "The action of these surfaces combined with the repetition of the bars of light draws the eye to the back of the space and creates a continuous reading," notes Asymptote project architect, David Lessard. Continuous is the operative word—a mirrored rear wall reinforces the surface geometries, while visually creating an infinite sense of space.

In addition to creating formal clarity between

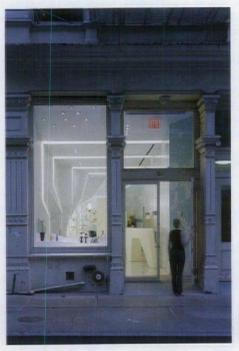
coffee bar and store, the "light boxes" can be individually dimmed to distinguish the functions of each space. Constructed from mediumdensity fiberboard (MDF) and stretched Barrisol fabric, the boxes conceal T5 fluorescent fixtures. three per vertical wall element and three per horizontal ceiling element. Rather than using dimmers, which would have exceeded the project's budget, lighting consultant Tillotson Design Associates set each fixture on an individual switch. "By turning two on and one off, three on, or just one on, you get varying light conditions," says Lessard. This function is generally employed in the morning to dim the rear lights, when the coffee bar is open and the store closed. Standard halogen MR16 recessed downlights, arranged in strips of five, four, and

two, make up the remainder of the store's general illumination.

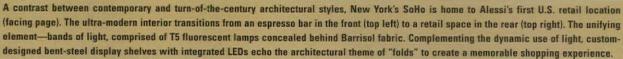
To highlight Alessi's products, Asymptote teamed with furniture manufacturer Vitra to design a modular shelving unit, complete with built-in accent lighting. Fabricated from bent, white-painted steel, the shelves feature constellations of two-inchdiameter fixtures, each directing the light of a single 2W white LED onto the coffee makers. vessels, and flatware. The architects chose LEDs in direct response to Alessi's stainlesssteel-dominated product line, a material that. Vingerhoets says, "can

blend in without the right lighting." The choice was appropriate. The 6300K color temperature of the light from the LEDs appears as dazzling white points on the stainless-steel wares, immediately catching the eye in the already well-lit room.

The success of Alessi's SoHo flagship store illustrates the benefit of having a single author behind every element of a shopping experience—Rashid designed all of the store's ephemera, from the graphics to the packaging to the paper cups—but the power of lighting distinguishes these elements within a tightly confined space, while simultaneously unifying them. AARON SEWARD









## POINT OF SALE



## AMERLUX | CYLINDRIX RECESSED | AMERLUX.COM

One in a family that includes track and semirecessed fixtures, the Cylindrix recessed luminaire provides adjustable accent light with a 360-degree rotation. Its die-cast lamp housing is available in five configurations with up to four lamps. Designed around miniature, lowwattage metal halide lamps, the fixture can take a variety of reflectors and snoots. CIRCLE 125

## JESCO LIGHTING GROUP | MONORAIL | JESCOLIGHTING.COM

This low-voltage track system is based on a single, bendable, low-profile rail. It is available in 4- and 8-foot segments, and is offered in cable-suspension, ceiling-, and wall-mounted versions. As part of the Jesco Quick Adapt Lighting System, small-scale pendants and spotlight fixtures can be easily connected to the track and moved as needed. The extruded aluminum track has two finish choices: chrome and satin nickel. CIRCLE 126

## DELTALIGHT | RETRO 2 | DELTALIGHT.US

This display luminaire offers direct illumination and can be recessed into a ceiling or a wall. Offered in grey or white, the fixture takes two 70W (maximum) PAR lamps and can be tilted up to 30 degrees. It has a diameter of just over 6 1/2 inches and requires a minimum depth of just under 8 1/2 inches for recessing. Optional accessories include a cone and color filters in red, blue, green, and yellow. CIRCLE 127

## OSRAM SYLVANIA | CAPSYLITE E-PRO | SYLVANIA.COM

According to the manufacturer, the Capsylite e-Pro's innovative rocket-shaped circuit board allows this lamp to produce 35 percent more lumens and last 80 percent longer than a similar 35W halogen PAR lamp. Energy efficient and lead free, the lamp has a color temperature of 2950K for a crisp, white light and is available in a variety of beam spreads and angles. CIRCLE 128



## ADVANCE | E-VISION MINI 20W ELECTRONIC HID BALLAST | ADVANCETRANSFORMER.COM

To be used for ceramic metal halide lamps, this energy-efficient compact ballast measures just over 4 inches wide. It delivers lamp wattage regulation to optimize lamp color quality and reduce lamp-to-lamp variations, and features a 90-degree-Celsius maximum case temperature rating, as well as automatically controlling lamp power, detecting lamps' end of life, and lamp monitoring. CIRCLE 129



## HERA LIGHTING | STRIP-LED | HERALIGHTING.COM

Ideal for display cases, this linear LED fixture comes in 1-, 2-, and 3-foot lengths and can be recessed or surface mounted. Its anodized aluminum housing with plexiglass cover measures just 1 1/8 inches wide and 1/4 inches high. Offered in both cool white (5500K) and warm white (3200K) LEDs, the luminaire emits no ultraviolet radiation and is almost free of heat. An optional corner extrusion is also available. CIRCLE 130

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## "Age Wave" Demands Sea Change BY EUNICE NOELL-WAGGONER

## LIGHT'S IMPACT ON HEALTH PROVIDES NEW CHALLENGES FOR DESIGN

"WHERE ARE MY GLASSES?" "PLEASE TURN UP THE LIGHTS!" "THAT GLARE IS BLINDing!" Do you ever hear your parents or even yourself saying these things? Sensory loss is common to the aging process, as witnessed by the number of older people wearing hearing aids and eyeglasses. The automatic response when this happens is to seek help from the medical profession, yet there is a huge role for the design community to create a physical environment that will minimize the effect of sensory loss. With the growth of the 65+ age group expected to peak at 23 percent of the total population between 2030 and 2050, all professional groups will be called upon to meet the challenges posed by this "Age Wave." 1

### VISION AND AGING

Everyone to a greater or lesser degree experiences normal agerelated changes to the eye. In addition, the prevalence of eye diseases increases with age, compounding the problems of an already impaired visual system. Visual impairment represents one of the most significant health problems of older people because of the associated dangers affecting the rest of the body, i.e. fall-related hip fractures. Falls are the leading cause of accidental death in the senior population. About 20 percent of seniors who suffer a hip fracture die within a year of the fracture.2

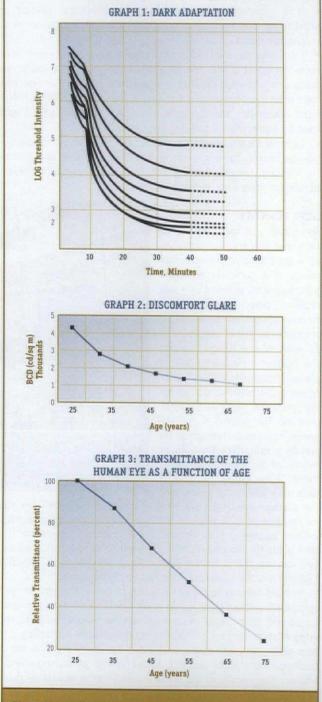
Discoveries in the last few years of the retinal ganglion cells. which provide input to our circadian system (keeping our sleep/wake cycle synchronized with the night/day cycle of light) and the action spectra of 446-477 nanometers as the most potent wavelength region,3 provide additional objectives for a successful lighting design project. Since this range is shifted toward the shorter wavelength, or the blue part of the spectrum (similar to the light of a blue sky), there is added incentive to increase the use of daylight within spaces used by people of all ages, and especially for the senior population.

The normal effect of age-related changes to the eye include less light reaching the retina, increased sensitivity to glare, longer adaptation time required for changes in brightness, loss of contrast sensitivity, loss of accommodation, and distortion of colors due to the yellowing of the lens. Of these six age-related changes to the eye, only one, accommodation, can be corrected by wearing glasses or corrective lenses. The other changes can best be addressed in the physical environment by providing the appropriate quantity and quality of light and increased value contrast between objects and their background, or at a change of level, i.e. the edge of a step or counter edge.

## LIGHT QUALITY

The prescription for quality lighting for older adults is best achieved by using layers of light combining ambient, accent, task, and glow (instead of sparkle). Some considerations to account for are:

· Ambient light must be even and consistent within a space and from one space to another, providing light on the vertical surfaces, avoiding scalloped patterns on the walls or pools of light and/or shadows on the floor. Yes, this does mean that we must end our addiction to recessed downlights.



The graphs above depict three significant age-related changes to the eye experienced by individuals as they age.

SOURCES: GRAPH 1 AND 3 - IESNA/ANSI RP-28-2001 LIGHTING AND THE VISUAL ENVIRONMENT FOR SENIOR LIVING, GRAPH 2 - AGING AND HUMAN VISUAL FUNCTION.

- Glare is enemy #1! Whether the source is daylight or electric light, direct and reflected glare must be controlled and diffused.
- Provide as much balanced daylight as possible within a space.
   Fenestrations with diffused glazing located above the field of view are preferred, since they avoid the problems created by glare and shadows.
- It is important to use high-frequency electronic ballasts to avoid flicker and hum associated with the soon to be obsolete magnetic ballasts.
- Light sources rated high on the color-rendering index best minimize the effect of the yellowing lens of the eye. Whereas some designers (and adult children of aging parents) may consider the color of an incandescent light source in the 2700K to 3000K range more residential, older people continually request whiter light sources, especially for task lighting.
- Lighting for visual tasks must include all activities of daily living—grooming, bathing, cooking, cleaning, selecting and matching clothing, laundry, reading and paperwork, and most of all, leisure activities such as crafts and hobbies.

## LIGHT QUANTITY

The quantity of light needed for both task and ambient light will vary depending upon individual needs. It is generally accepted that people 60 years of age will receive only one-third the amount of light on the retina as compared to that of people 20 to 30 years of age. Given this and the extreme importance of greater independence and safetv. we must begin to design for the "optimum" light level, rather than the "minimum." If you are designing a private residence, be certain to determine the lighting needs of all individuals living there. If the project is a longterm care facility, be aware that

the average age of people living in assisted living facilities and nursing homes is 85 years of age. Residents in this age group will experience even greater reduction of light reaching the retina. The best guide for recommended light levels for long-term care facilities can be found in the IESNA/ANSI document: *RP-28-2001 Lighting and the Visual Environment for Senior Living*.

Indirect lighting is a great solution to providing high ambient light levels without glare. Since linear indirect luminaires are associated with commercial or institutional type building projects, the integration of lighting into architectural elements, i.e. ceiling coffers, ceiling and wall coves, and above the line of sight on top of bookcases and upper cabinets, allows for the use of long energy-efficient fluorescent lamps, while preserving the residential quality of the space. This approach requires close teamwork early on in the design process amongst the lighting designer, architect, and the other design team members.

## RESIDENTIAL LIGHTING CONSIDERATIONS

Residential settings require a distinctly different approach to light-

ing for day and night use. Flexible lighting designs are important in the public areas of the home in order to accommodate a variety of uses, ranging from entertaining, group meetings where people may need to read, day-to-day living, and housekeeping. If the client is in the 60+ age range, many of their friends will be in that same age group. However, these individuals may not be familiar with the layout of the home. Using contrasting light and dark materials to define the floor and step(s), plus lighting to illuminate the step or level change, will help individuals maneuver safely in and through the space. Often, the lighting design in highend residential settings is high contrast—dramatic lighting for cocktail parties, however, this ignores the routine visual activities of daily life.

Bedroom and bathroom areas need to be designed with different lighting options for both day and night use. Sleep disorders are a common problem for older people. As a result, many take naps off and on during the day, and use the bedroom for activities besides sleeping, such as resting, watching television, and reading. Ambient and task light are needed for these daytime activi-

ties. The room should be dark while sleeping. It is also common for older people to get up during the night to use the bathroom. In this semi-awake/sleep state, eyes are adapted to the dark, so illumination levels of night lighting should be low. A lighted switch near the bed will allow an individual to turn the light on and off as needed. Light sources, which are warm in color and located near the floor, are best for this situation. The goal is to provide just enough light for a person to safely find their way to and from the bathroom, without waking up completely due to exposure from bright light at night.

In all areas, long lamp life is essential. No matter who is responsible for changing the lamps, whether it is the maintenance staff or the older home owner, the replacement of a burned-out lamp may not happen quickly. Keeping seniors off ladders is also a safety issue.



Quality lighting is best achieved by using layers of light that combine ambient, accent, task and glow, as seen in the dining area for Green Ridge Village, a retirement community in Newville, PA.

## DAYLIGHT EXPOSURE

Sleep and activity rhythms are the most common and easily observable circadian rhythm, although core body temperature, appetite, and hormonal secretions are also included. As mentioned, sleep disorders are a problem for older people; in fact only 20 percent report that they have no difficulty with sleep. As people age they are less mobile, and as mobility decreases so does their exposure to daylight. Seniors living in the community receive less daylight exposure than younger people, but seniors living in long-term care facilities are the most daylight deprived. Without the necessary exposure to daylight their body clocks desynchronize, resulting in a higher percentage of sleep disorders for older people living in institutional settings than age-matched people living in the community.

## LIGHTING PUBLIC SPACES

Retirement provides more leisure time to engage in activities outside the home, including travel, shopping, dining and volunteering. Sixty-five percent of seniors do volunteer work. The lighting in these buildings—daycare centers, grade schools, and medical facilities—should not be the barrier to keep them from enjoying their leisure time, spending their money, or donating their services.

Recently, an unexpected advocate for appropriate lighting has come to the fore. The consequences of visual impairment, i.e. fall-related hip fractures and the associated medical costs, are now attracting the attention of the federal government. United States Surgeon General Richard Carmona, MD, MPH, FACS, lists "improving lighting" along with other recommendations to reduce the anticipated risk of fractures in the 50+population.<sup>5</sup> With the new focus by the Center for Medicare and Medicaid Services (CMS) on home or community-based senior care, rather than the traditional nursing home or assisted living facility, there is an even greater imperative to design homes appropriately to serve the "Age Wave" that will be cresting soon.

## **FINAL THOUGHT**

To serve an older population, the design community must create lighting schemes based on perceptions other than our own. Design for the "optimum" condition rather than the "minimum", and include health factors along with traditional lighting objectives. In particular, the standard practices of residential lighting design needs to change today to meet the requirements of the current aging population. Soon enough we will join the ranks of the 65+ and become dependent upon younger people to understand our needs. How can we expect others to address these lighting deficiencies if we do not address them ourselves and take the necessary steps, today, to remedy them?

Eunice Noell-Waggoner is President of the Center of Design for an Aging Society, a not-for-profit organization dedicated to improving the built environment to maximize abilities of older people. The Center recently developed and published "Lighting Your Way to Better Vision," an informational booklet for the general public. She is also the founding chair and a current member of the Lighting for Aging and Partially Sighted Committee of the IESNA.

## **FOOTNOTES**

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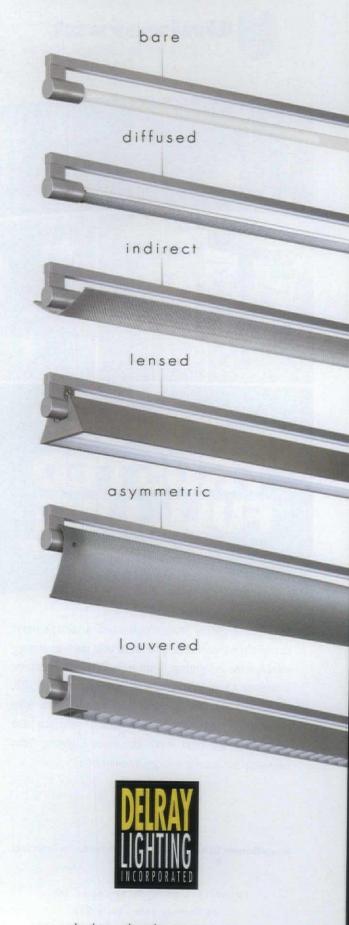
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<sup>5</sup>See footnote 2. Ibid.

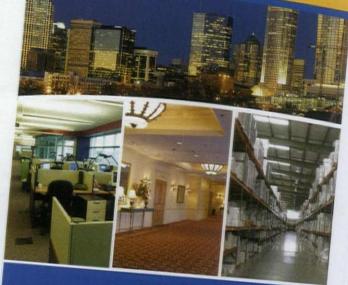
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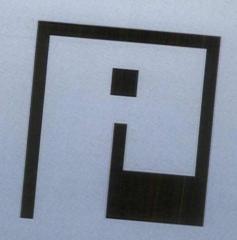
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## **Not Fade Away: Lighting of Valuable Objects**

With special thanks to George Sexton, IALD, one of the world's leading authorities and accomplished designers in the field of museum lighting, and Rogier van der Heide, IALD, of Arup Lighting and designer of current state-of-the-art museum projects.

Important reference material: IESNA RP-30-96, Recommended Practice for Museum and Art Gallery Lighting.

LIGHT IS A COMMON CAUSE OF DAMAGE TO PAINTINGS. drawings, books, artifacts, and virtually all types of historic and archival collections. It can cause paper to bleach, yellow, or darken, and it can weaken and embrittle the cellulose fibers that make up paper. It can also cause base materials and dyes used in documents, photographs, and art works to fade or change color. Paper, bindings, and media (inks. photographic emulsions, dyes, and pigments, and many other materials used to create words and images) are particularly sensitive to light, as are fibers, furs, and textiles. Most of us recognize fading as a form of light damage, but this is only a superficial indication of deterioration that

extends to the physical and chemical structure of collections. Light damage is cumulative and irreversible.

Light provides energy, which causes the chemical reactions that produce deterioration. In photochemical deterioration, or photodegradation, light energy is absorbed by molecules within an object, which can then start many possible sequences of chemical reactions. Each molecule requires a unique minimum amount of energy to begin a chemical reaction with other molecules, called its activation energy. A common reaction is oxidation. Other reactions include photodissociation, in which molecules are broken into smaller pieces by photons, and the change of molecular shape, such as the denaturing of proteins. These reactions can be even more damaging if other environmental factors contribute; for example, for every 14-degree-Fahrenheit rise in temperature, the deterioration rate of paper (and likely other organic materials) doubles. Major contributing factors include humidity, surrounding atmosphere, environmental pollutants, and the age, condition, and current state of the object entering conservation.

Most designers know that ultraviolet light (UV) is destructive. Indeed, UV is the most damaging of all forms of light, and deserves principal attention. However, it is important to remember that all light causes damage, and UV, visible light, and infrared energy all need to be addressed as part of the equation.

## BASIC LIGHTING PRINCIPLES

Aside from the design issues of visibility, appearance, artistic interpretation, and the like, there are two overriding principles of lighting design to address and manage the affects of light.

## 1. CONTROL THE SPECTRUM OF LIGHT

Think of each of the three main types of light-visible, UV, and infrared (IR)-as being sources of energy that can cause photodegradation. Only one of the three. visible light, is actually used for art display and curation. The other two-UV and IR-are not necessary for either task and can be gladly discarded. This is easier said than done, of course, and minimizing both is the key to successful design. UV gets our top attention, as it is the most destructive light energy. An easy

## TABLE A

LAMP	UV PERCENT	UV µW/LUMEN (MICROWATTS/LUMEN)
Tungsten Sources		
Incandescent 2850K	1.7-1.8	75-80
Halogen PAR	1.6	65-70
Halogen HIR	0.8	32
MR16 dichroic with cover glass	0.9	38
MR16 HIR with cover glass	0.6	24
Halogen bi-pin	2.1*	108*
Other Sources		Table 2 (All Marie Control of the Co
3300K LED	<0.5	<20
Fluorescent T8	1.7-8.3	53-280
Ceramic Metal Halide	3-12*	122-490
Standard Metal Halide	9-20	330-800
Daylight through window glass	6.7-17	275-720

SOURCE: IESNA RP-30-98, EXCEPT \*, WHICH REPRESENTS NEW DATA FROM CE LIGHTING'S MUSEUM LIGHTING COURSE, NOVEMBER 2006, PRESENTED BY KATHY PRESCIANO.

way to assess the amount of UV present is to determine the percentage of UV to visible light. (See Table A.)

The higher the percentage of UV, the more filtering is required. The standard UV limit for preservation is 75 µW/lumen. As a general rule, every light source should have a UV filter, and a perfect filter removes all radiation with waves shorter than 400 nanometers. For incandescent and HID lamps, glass filters are necessary to handle the lamp's heat; for daylight and fluorescent lamps, plastic sleeves and lenses can be used. Keep in mind though, any filter changes the color rendering (CRI) of the system, and the greater the filtering, the lower the CRI. For example, halogen light (CRI 100) through an Optivex dichroic filter will reduce the CRI to 95. And daylight, filtered through Low-E window or skylight glass, can have altered color, with CRI as low as 75-90 with some modern windows.

Don't forget IR radiation, either. There is precious little information about IR effects at this time, but practical experience suggests that the drying and baking impacts can be significant. Displays of especially sensitive materials will demand IR filtering. To minimize IR you can employ "cold mirror" lenses, "cool beam" PAR lamps, or dichroic MR16 lamps, all of which substantially reduce IR in display-lighting applications. In fact, the natural filtering effects of the IR coating on IR/HIR lamps reduces both IR and UV light, making these lamps ideal candidates for sensitive display applications.

For the most extreme applications, LED and fiber-optic lighting offer respectable, if not expensive, alternatives. In a fiber-optic system, both UV and IR must be filtered out before entering the fiber, or the port's fiber end will be damaged over time. The absorption of UV by glass or plastic fiber also helps ensure literally no UV transmission through it. With LEDs, there is no radiation above 400 nanometers from almost any white LED, and LEDs can not emit IR either. While LEDs are easier and less costly, glass fiber systems still offer the most perfect display light, because the heat source is also removed from the display environment.

Daylight contains an extremely high percentage of UV light and, when introduced at high light levels, typically provides the greatest risk of photodegradation in architectural applications. Technically careless daylighting designs

and ill-advised placement of artwork near windows and skylights are common problems. More than one twentieth-century museum has inappropriate amounts of daylight with little or no filtration, due largely to ignorance and architectural fashion. But most curators are technically astute, and they demand that today's most exciting museum designs are technical masterpieces where UV management is tantamount.

### 2. RECIPROCITY

As in photography, reciprocity is the principle by which exposure time is multiplied by exposure intensity to determine total exposure. In the case of art, artifacts, and book and archival collections, the luxhours of exposure are the metric (to obtain footcandle-hours, divide lux-hours by 10.764). In other words, an object illuminated to 50 lux for 1,000 hours receives 50,000 lux-hours of exposure.

Designers know that ultraviolet light (UV) is destructive. However, it is important to remember that all light causes damage, and UV, visible light, and infrared energy all need to be addressed as part of the equation.

Curators will often set specific limits for each individual piece based on a number of factors, including the current state of the object, its useful life, and the intended number of display hours per year. There are some artworks, such as metal and stone, that have no practical limits, although the specific paint or finish may cause a curator to assign a limiting value. But for most artwork and collectables, typical values range from less than 50,000 lux-hours per year for sensitive materials to over 500,000 lux-hours per year for more durable pieces, including stable dyes, wood finishes, leather, and some plastics.

The lux-hours of allowed exposure are, of course, adjusted for the light source. The curator's reference hours are based on using tungsten lamps with basic UV filters. For example, using a tungsten PAR lamp with a basic UV filter to display a painting, a curator might set a limit of 50,000 lux-hours per year. The lamp itself is rated at 75 uVV/lumen. To display this painting using a

ceramic metal halide lamp rated 98 uW per lumen, you can either reduce the light level or display period by about 25 percent (75/98), or you can employ a better filter.

### MODERN PRACTICE

Better, more universal standards are constantly under discussion amongst the museum curatorial and preservation communities. For example, a new metric called the "Blue Wool" test has been developed in conjunction with the International Standards Organization (ISO). This is a simple but effective test, in which particular blue wool samples. which are extremely sensitive to light, can be readily tested in the actual setting. Standardized samples and other measurement devices are commercially available. Likewise, the amount of light and UV can be predicted for any source, including daylight, through basic illuminating engineering calculations with factors addressing the percentage of UV content. Acceptably accurate designs for museum daylighting, for instance, can be created using a modern lighting program with daylighting capabilities, plus some basic math accounting for filtering through transmission and absorption.

As a basic rule, try to limit the amount of light on important pieces to about 5 footcandles. This will cause minimum damage to even the most fragile artworks, even if illuminated for over 2,000 hours per year. But remember, the light contribution includes both electric and natural light, and in many ordinary settings, extremely high levels of exposure can be the result of a nearby window. Limit the amount of light through filtering rather than dimming, as dimming causes light color shift. And above all, consider controls as a very effective way of limiting exposure. Simple time-of-day switches are a great way to start, but to address the issue in detail, employ motion sensing to dim display lights when no one is present.

Very few lighting practitioners design museums, and for them these comments are hardly important. But many of us are called upon to illuminate private collections and important pieces in residences and many different corporate and institutional settings. Consideration of these important lighting criteria early on in a project's development will not only lead to its success, but it will also safeguard the very objects these spaces are meant to celebrate.



## **ACE.aIAWARDS**

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2006 WINNERS



## From The Publisher

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It is with great pleasure that we announce the 2006 winners of the Architect's Choice for Excellence (ACE) Awards, sponsored by Architectural Lighting. The ACE.al Awards recognize manufacturers who have provided superior products and services to the marketplace. ACE ballots appeared in the April/May and June issues of Architectural Lighting. The ballots were also made available to architects at the Lightfair, AIA and other industry conventions.

We salute all of the industry leaders as voted by readers, for their commitment to product excellence. Durability, customer service, value and innovative design are the hallmarks of all winning firms as they strive to meet and exceed design expectations, cost criteria, and demanding deadlines. Awards that recognize the "Most Innovative", "Most Respected", and "Most Specified" lighting suppliers for 2006 were also awarded.

Thanks to all those who took the time to select this fine group of winners. Your assistance and opinions are what make this program valuable to the industry as a whole. Cheers to the best in the business.

Russell S. Ellis Publisher

ment I her



## 2006 ACE.al Award Winners

Most Innovative Artemide

Most Respected **Lutron Electronics** 

**Most Specified** Lightolier

## Top 30 Manufacturers

The following list highlights the top three companies followed by the remaining winners listed in alphabetical order.

## **Top 3 Manufacturers**

- 1. Lightolier
- 2. Lutron Electronics
- 3. Halo

Alkco Lighting

Artemide

BEGA-USA

B-K Lighting

Boyd

Color Kinetics

Cooper Lighting

Day-Brite Lighting

Delta Light

Elliptipar

Erco

FLOS

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Kichler

KIM Lighting

Lighting Services, Inc.

Lithonia Lighting

Louis Poulsen Lighting

Prescolite

**Progress Lighting** 

Tech Lighting, LLC

Kurt Versen

Visa Lighting

Winona

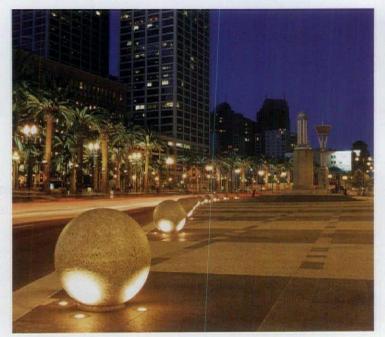
Zumbotel Staff

## METHODOLOGY

The official ACE al ballot ran within the April/May and June issues of Architectural Lighting, reaching the full 25,000+ circulation with each. In addition, e-mail and fax campaigns were conducted. Ballots were also provided and collected at the AIA, Lightfair and other industry conferences. The magazine also conducted a random sampling, consulted with industry experts, and subjected the full manufacturers list to review by an in-house publishing team. Hundreds of companies are nominated based on criteria that included outstanding product durability, exceptional customer service, superior value and innovative designs. Architectural Lighting recognizes the top 30 lighting manufacturers, with special mention provided to the top three. Ballots also included an opportunity to indicate choices for the "Most Innovative", "Most Respected" and "Most Specified" lighting manufacturers.

## ACE.alaWARDS

## Top 30 Manufacturers







## **B-K Lighting**

Industry Insight "Good is the enemy of great," savs Ron Naus. Executive Vice President. "We spend each day working to make a great product for our customers. This simple philosophy inspires us to continually improve in every aspect of our business. We know there are many choices available and we do not want our customers to have to settle for good enough."

When product design and durability are key design elements, residential and architectural installations demand B-K Lighting. That's why B-K Lighting is featured in such prominent venues as The Seattle Opera House, Four Seasons Hotels, Disney Resorts, Toronto's International Airport, and The Bellagio in Las Vegas as well as in many of the world's most exclusive residential projects.

Since 1984, B-K Lighting has been dedicated to providing the lighting industry with the highest quality, most innovative, and fairly priced outdoor lighting fixtures available. B-K Lighting strives for excellence in both design and quality, machining low-copper aluminum, brass, and stainless steel products to exacting standards, delivering quality and craftsmanship without equal.

B-K Lighting celebrates its 22nd anniversary with two key, new product introductions. First, a patent-pending ICEE Lens™ has been added to the popular Precision2™ and Tenaya2® series of in-grade luminaries. "ICEE™ provides meaningful reduction in surface lens temperature," says Ron Naus, Executive Vice President. "With 90% efficiency and full biaxial source control, it also provides the flexibility design professionals expect from B-K Lighting," Naus continues.

This year, B-K Lighting also celebrates the first anniversary of its acquisition of Teka Illumination, a world-class manufacturer of solid copper, bronze, brass, and stainless steel products that add a powerful design statement to any project. Teka Illumination has just launched its Projector Series Path light, a product that incorporates the patented Toroidal Lens. With a Teka luminaire, using a 35-watt halogen lamp, the horizontal footcandles will reach 16 feet—four times greater than standard lumen power—resulting in fewer fixtures to illuminate the same area.

In addition, B-K Lighting continues to add to its rapidly growing line of solid-state lighting products. "This year has witnessed the emergence of solid-state lighting as a viable option for many outdoor tasks," says Naus. B-K Lighting incorporates solid-state sources into more than 70 products, including floodlights, step and path lights, and recessed down lights.

For more information about B-K Lighting, its products and representatives visit our website at www.bklighting.com or call 559-438-5800 (7AM-5PM, PST).

Circle no. 1





FORM MEETS FUNCTION







B-K LIGHTING

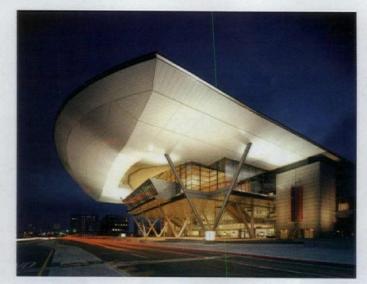


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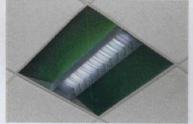
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## **ACE. aIAWARDS**

## **Top 30 Manufacturers**







## Cooper Lighting

Industry Insight For over 50 years, Cooper Lighting brands have manufactured and marketed awardwinning, industryspecific lighting products. The company's dedication to continuing education for the lighting industry and its broad yet unique product lines make Cooper Lighting an industry pioneer and market leader.

"Our goal is to develop innovative solutions that relate to today's needs," says Tim O'Brien, Cooper Lighting's vice president of marketing and product development. "The world of lighting is changing at an ever increasing pace. As energy costs continue their upward climb, and the Energy Policy Act has forever changed the way that buildings are designed, it's important that we continue to find better solutions to the challenges that we confront every day."

As one of the leading lighting fixture manufacturers, Cooper Lighting certainly has the expertise and resources to do just that. The company's market-specific teams in the fields of Healthcare, Automotive, Industrial, Commercial, Education, Hospitality, Retail. Utility, Residential and Energy provide a wide array of energy-efficient solutions to help meet today's challenges.

Headquartered in Peachtree City, Georgia, Cooper Lighting has a heritage of strong brand identity—Halo celebrated its 50th anniversary this year-and a reputation as a provider of high-quality, unique products. As North America's leading manufacturer of specification-grade luminaires, and the pioneer of track and recessed lighting, Cooper Lighting offers the most extensive breadth of products in the industry.

Cooper Lighting's brands include Halo. Metalux, Lumark, Sure-Lites, McGraw-Edison, Fail-Safe, Iris, Neo-ray, Corelite. Shaper, Lumière, MWS, DLS, Invue, RSA, Streetworks and Ametrix.

In addition to introducing numerous new award-winning products this past year—the company has been recognized over the last four years by the IESNA Progress Report Committee with a record-setting 72 acceptances for producing products that have advanced the art and science of lighting-Cooper Lighting boosts their dedication to lighting education. Now in its sixteenth year. The SOURCE, a 35,000 square-foot, state-of-the-art education center offering CEU credited courses and services, has contributed to the education of over 86,000 students and professionals.

For more information call 770-486-4800 or visit www.cooperlighting.com.

Photos: The Boston Convention Exposition Center, Boston, Mass. (Lighting Design: Lam Partners, Cambridge, Mass.); (top right) Halo H3 Square Trims; (bottom right) the Neo-Ray Symbio Recessed Series

Circle no. 2



## ACE ALAWARDS

## Top 30 Manufacturers





## Day-Brite Lighting

Industry Insight Day-Brite Lighting engineers each product with a strong emphasis on cutting edge optical designs and unique thermal management systems, while also focusing on unobtrusive pleasing aesthetics. Headquartered in Tupelo, MS, Day-Brite Lighting manufactures innovative high quality fluorescent, HID, and emergency lighting systems. Day-Brite takes pride in its wide range of award winning products.

The new Attune product line combines all of the components of great lighting into one family. Aesthetics, performance, visual comfort, flexibility, and ease of maintenance are each incorporated into the design. With its multiple shielding options, photometric distributions, and choice of ceiling types, the Attune is a very comprehensive and versatile family designed to meet the needs of any application.

The Fluorescent product line is not the only one in which Day-Brite continues to thrive. The Indoor HID product family has expanded the Expressions line with the release of the Expressions DH series. Available with fluorescent or HID light sources and several reflector options, the Expressions DH line has the versatility to provide just the right look for any environment. Expressions is one of the largest families of decorative HID luminaries in the market today.

Also, Day-Brite's Outdoor HID line, NiteBrites, launched an exclusive line of indoor/outdoor decorative domes this year. The Barista series is both architecturally and ruggedly designed to provide the style and function required by today's designers. In addition Day-Brite now offers an extensive Vandal Resistant product line, and its mcPhilben Emergency product line continues to grow every year.

With the grand opening of its new 5,000 square foot state-of-the-art training facility scheduled for the second guarter, 2007 promises to be another groundbreaking year for Day-Brite Lighting. Other plans include the launches of a dedicated softback for the popular Arioso family and a new Solutions condensed catalog by Fall of '07.

For more information call 662-842-7212 or www.daybritelighting.com.

Circle no. 3





Attune is designed to unify your lighting with your lifestyle. Each person and space within a building has different lighting demands, from aesthetic preferences to photometric requirements to installation details. Your lighting system must be a FAMILY of products "tuneable" enough to meet these needs while unifying an overall theme and providing comfortable, highly efficient illumination.



## ACE ALAWARDS

## Top 30 Manufacturers









## Delta Light

Industry Insight Delta Light's products are the result of an innovative and creative approach that marries great design and cutting-edge technology. With full devotion, the product development team creates luminaries that are meant to satisfy and please the end user.

Delta Light brings European styling to the US market through its broad offering of contemporary luminaries designed to be seen as architectural elements rather than purely lighting fixtures. With a worldwide distribution network and short lead times, Delta Light is renowned for its high design, minimalist, contemporary fixtures that incorporate quality, aluminum base products, making them one of the fastest growing in their lighting class.

## **New Products Combine Style** With Function

Delta Light has introduced more than fifty new products that blend the company's trademark European styling with high-performance Power LED technology. Available in either surface or recessed fixtures for both interior and exterior applications, including task, accent, miniature down-light, orientation, wall sconce, in-ground, linear and landscape luminaries, Power LEDs offer many advantages over conventional LED sources. Power LEDs deliver output close to halogen sources, have an extremely long running life (50,000+ hours), deliver greater energy-efficiency (with more than 20 lumens per watt), generate no heat and are available

in a smaller size which provides greater installation flexibility.

To meet the growing architectural demand for trimless luminaries, Delta Light now offers several hundred new trimless fixtures for recessed, wall, floor and ceiling applications. Trimless fixtures maintain all the efficiency gained by their trimmed cousins but become part of the architecture instead of a distracting, additional, element that detracts from the design intent.

Delta Light provides architects and lighting designers with a full range of products that add contemporary style and deliver unparalleled performance to each project they undertake-inside or out. See for yourself why Delta Light ranks as an ACE.al Award winner among your colleagues nationwide.

For more information on these and other Delta Light products or to receive a copy of the Lighting Bible 6-a 600+-page complete product catalog-visit www.deltalight.com.

Circle no. 7



## ACE.alaWARDS ACE.alaWards

## Top 30 Manufacturers







## Kim Lighting

Industry Insight Innovation and customer support are the distinguishing hallmarks of the Kim brand. Kim artfully blends state-of-the-art design, uncompromising quality and exceptional performance with a singular focus on customer needs. Kim backs its leading edge products with support from initial application through in-service life to ensure that value produced is fully realized.

Kim Lighting has been creating innovative outdoor lighting solutions since 1933. From the beginning, the company has taken a lighting design perspective toward product development. Today, this approach remains intact and is the core of the company's focus. New products are developed to solve lighting needs and to provide efficient and attractive solutions.

Kim's approach to design has evolved into a special "Theory of Relativity." This defines the relationship of luminaires to the position they occupy within the architectural site. Area lighting is developed with an entirely different set of design and performance criteria than pedestrian-level luminaries, which also differ from the criteria used on wall-mounted products. This approach addresses performance requirements, physical scale, detailing, and the perspective from which products are viewed when installed in real world environments. The process also recognizes that outdoor area lighting is seen most often when it is not functional - during the day. This daylight visibility means Kim products must be aesthetically pleasing when they are not in use, and perform well when the sun goes down. This sensitivity to product design, placement, and function is a Kim hallmark. The integration of design, from

site/area lighting to mounting intimately with architectural surfaces, produces a unification that displays visual logic to site occupants.

For illuminating building surfaces and site features, landscape accents and architectural floodlights offer a wide range of options to adapt to virtually any need. Each product provides a distinct function, while utilizing shared design detailing, scaled to reflect specific locations in the site environment.

Every Kim product is built for the harsh outdoor environment, and supervised through a quality program that is audited to ISO-9001:2000 standards. While several others have copied Kim product appearances, they fail to capture the attention to detail, performance, quality, and spirit that comes from being the originator of ideas.

For more information call 626-968-5666 or visit www.kimlighting.com.

Photos: The Era® Collection of poles, arms, and heritage style luminaires (left), the versatile up/down Wall Commander™ luminaire with optional color ray (upper right), and the LTV71 18W LED Lightvault® (lower right).

Circle no. 4

# ACE.alaWARDS ACE.alaWards

# **Top 30 Manufacturers**





#### Lightolier

Industry Insight For over 100 years, Lightolier has provided creative lighting solutions for commercial. institutional. and residential lighting needs. A division of the Genlyte Group Inc., Lightolier is part of the largest lighting company in North America dedicated exclusively to the design, manufacture and marketing of lighting fixtures and controls.

Headquartered in Fall River, Massachusetts, Lightolier provides creative lighting solutions for commercial, institutional, and residential lighting needs. Founded in the early days of electrical lighting, Lightolier pioneered significant innovations in the field, including track lighting, recessed downlighting and high-performance fluorescent. Recognized today as a leader in lighting that is both functional and attractive, Lightolier now offers the most complete line of interior architectural luminaires and lighting controls of any single manufacturer in the industry.

Cutting-edge manufacturing, advanced technology and "new media" Web initiatives characterize Lightolier's most recent innovations. Among them, Designing with Light redefines how architects and interior designers obtain and manage lighting fixture information and enhances control over project specifications. Designing with Light includes a personalized online project management site that allows users to select and store the most appropriate lighting fixtures for a given application while providing key information such as budget pricing, lead times, and technical specifications, as well as the ability to build and export fixture schedules.

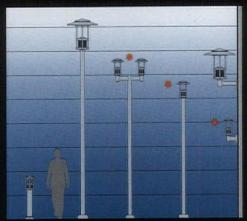
Energy efficiency and sustainability are fundamental guiding principles for Lightolier's research and development efforts. The company's advancements in LEDs. fluorescent, HID luminaires and lighting controls have changed the way lighting impacts your environment - as well as your bottom line. In 2006, Lightolier launched a complete line of Task Lighting, including adjustable arm task lights, undercabinet lighting and portable ambient lighting fixtures that feature clean geometric styling and smooth, flexible adjustability. Due to energy code guidelines that significantly reduce the amount of ambient light in offices, expanded lighting options are a necessity. Integrating task lighting into a space can significantly increase comfort and productivity as well as reduce eyestrain and fatigue-all while saving money for building managers.

To learn more about Lightolier's products, services, and what makes Lightolier one of the most specified companies in the market, visit www.lightolier.com or call 508-679-8131.

Circle no. 5

#### MiniBounce™

\*Newest member of the Bounce® family.







### KIM LIGHTING

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LIGHTOLIER

Lighting that makes a difference."

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## Top 30 Manufacturers











#### Lutron Electronics Co., Inc.

Industry Insight Lutron Electronics Co., Inc. is the world's leading designer and manufacturer of lighting controls, architectural lighting control systems and shading solutions for residential, commercial and institutional applications.

EcoSystem from Lutron is a revolutionary fluorescent lighting control system that integrates personal control, daylight sensing and occupancy sensing with a network of digitally addressable dimming ballasts. The easy-to-install and easy-to-use system cuts the energy usage of a building dramatically and gives users an unprecedented level of control over the lighting within a space.

From a single fixture, to an entire office, to a full campus of buildings, Lutron's EcoSystem products bring substantial energy savings. EcoSystem facilitates increased productivity and provides a green solution for complying with building codes and guidelines. With EcoSystem, fluorescent lighting control is now easy to design, easy to install and easy to maintain.

The infinitely reconfigurable EcoSystem ballasts and bus supplies remember preset programming, so units can be replaced and don't need to be readdressed.

The sensors and controls are free from interfaces and power packs, providing a convenient solution for managing the lighting needs of commercial facilities.

#### **EcoSystem In Action**

To revitalize its inefficient 25-year-old lighting system, Georgian College installed EcoSystem with virtually no disruption to daily activities. The new lighting system is flexible enough to adapt to the school's evolving needs, and is much more economical. Most importantly, it provides improved lighting for the students, faculty and staff. Using the network of EcoSystem ballasts, daylight sensors, occupancy sensors and in-wall controls, the school reduced the number of lighting fixtures on campus by 30 percent. It now manages natural and electric light effectively, and is saving over 70 percent in energy costs.

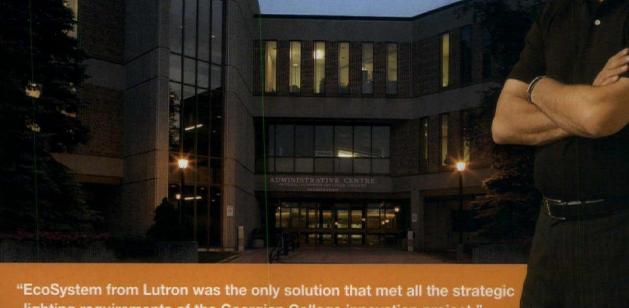
For more information on Lutron's full line of lighting products call 1-866-898-3615 or visit www.ecosystemlightcontrol.com.

Circle no. 6

Photo Caption: Georgian College installed EcoSystem in seven campus buildings, which reduced the number of fixtures by 30 percent and saved the school \$137,000 on electricity.

#### Lutron<sub>®</sub> EcoSystem<sub>™</sub> light control solution

The only fluorescent light control solution that makes it easy to save energy, and gives users complete control of their light in a constantly changing commercial building.



lighting requirements of the Georgian College innovation project."

#### What e-Lumen says about EcoSystem:

#### Maximum energy savings -

"Daylight harvesting, occupancy sensing and manual control at any time, any location."

#### Flexibility -

"We can add, remove or reuse components without major rewiring as requirements change."

#### Easy to design and install -

"Design, specification and installation are so simple."

#### Every component from one manufacturer -

"Just one point of contact so there is no need to engineer solutions from multiple vendors."

#### The technology behind it:

- · Every lighting fixture is a connection point for sensors and controls.
- Sensors and controls connect to fixture with low-voltage wires and a PDA-style programmer assigns them to any fixture(s).
- No interfaces, power packs, or power rewiring.
- Class 1 or Class 2 control wiring in any order.
- · No need for separate controllers or equipment from multiple manufacturers.

#### Learn more

at www.ecosystemlightcontrol.com.

For immediate consultation, call 1.866.898.3615.

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Circle no. 37 or www.archlighting.com/productinfo

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Cherry Tree Design Tel: 800-634-3268 cherrytreedesign.com

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Christopher Thomson Ironworks Tel: 800-726-0145

Circle Redmont Tel: 800-358-3888 circleredmont.com

ctiron.com

Classic Illuminations Tel: 510-849-1842 classicillumination.com

Classic Lighting Tel: 800-881-4567 Classic Lighting USA.com

Color Kinetics Tel: 888-385-5742 colorkinetics.com

Colorado vNet Tel: 970-203-3700 coloradovnet.com

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Conant Custom Brass Tel: 800-832-4482 conantcustombrass.com

Concealite Tel: 888-542-4480 concealite.com

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Consult Lighting Tel: 44-0122-6246445 consultlighting.uk

Contrast Lighting Tel: 888-839-4624 contrastlighting.com

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CopperMoon Tel: 404-460-7915 coppermoon.com

Copperworks Lighting Tel: 210-281-9559 copperworkslighting.com

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Corelite/Cooper Lighting Tel: 303-393-1522 corelite.com

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Coronet Mfg. Tel: 800-421-2748 coronetlighting.com

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coyoteglass.com
CPI Daylighting

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Cyclone Lighting Tel: 866-436-5500 cyclonelighting.com

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IDL-Industry & Design Light Tel: 612-673-9213 idl-lighting.com

IEPC Tel: 714-892-4443 vb1000.com

ILC-Intelligent Lighting Controls Tel: 800-922-8004 ilc-usa.com

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Vintage Hardware Tel: 360-379-9030 vintagehardware.com

Virginia Metalcrafters Tel: 800-368-1002 virginiametalcrafters.com

Virginia Optoelectronics Tel: 540-449-9658 vaopto.com

Visa Lighting Tel: 800-788-VISA visalighting.com

Visio Lighting by Beacon Products Tel: 941-755-6694 VisioLighting.com

Vision Landscape Lighting Tel: 612-388-6349 visionlandscapelighting.com

Vision3 Lighting Tel: 559-834-5749 vision3lighting.com

Visionaire Lighting Tel: 877-977-5483 visionairelighting.com

Visioneering Tel: 416-245-7991 viscor.com

Vista Professional Outdoor Lighting Tel: 800-766-8478 vistapro.com

Visual Lighting Technologies Tel: 949-581-9398 visual-lighting.com

Visual Products and Sales Tel: 910-846-2034 visualproductsandsales.com

Vossloh-Schwabe Tel: 888-427-6628 vossloh-schwabe.com

W.A.C. Lighting Tel: 800-526-2588 waclighting.com

Wago Corporation Tel: 800-DIN-RAIL

Waldmann Lighting Tel: 800-634-0007

waldmannlighting.com Watt Stopper/Legrand Tel: 800-879-8585 wattstopper.com

Watt-Man LED Lighting Tel: 800-296-3948 wattmanlamp.com

We-ef Lighting USA Tel: 412-749-1600 we-ef.com

Westinghouse Lighting Corp. Tel: 800-999-2226 westinghouselighting.com

Wever & Ducre Tel: 803-396-1439 wever-ducre.com

WF Harris Lighting Tel: 800-842-9345 wfharrislighting.com

Wide-Lite Tel: 800-235-2314 wide-lite.com

Wildfire Tel: 800-937-8065 wildfirefx.com

Wildwood Lamps & Accents Tel: 252-446-3266 wildwoodlamps.com

Wilshire Mfg. Tel: 800-443-4695 wilshiremfg.com

Winona Lighting Tel: 800-328-5291 winonalighting.com

Wunderley Tel: 724-850-9616 wunderlev.com

Tel: 800-624-0146 wybron.com

Xenon Architectural Lighting Tel: 212-343-8100

Xenon Tel: 800-878-3594 xenon.com

Tel: 31-0434-085100 xilver.nl

Yamagiwa USA Tel: 888-879-8611 yamagiwausa.com

Zaneen Lighting Tel: 800-388-3382 zaneen com

Zelco Industries Tel: 800-431-2486 zelco.com

Zhenjeng Welkin Electronics Tel: 86-5118-886348 welkin net.cn

Zia-Priven Design Tel: 718-398-6777 ziapriven.com

Zumtobel Lighting Tel: 800-448-4131 zumtobel.us

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#### **CATEGORY DIRECTORY**

BALLASTS COMPACT FLUORESCENT A.L.P. Lighting Compone Advance Aero-Tech Light Bulb AH Lighting Aqua Creations USA B+L Technologies Bulbtronics CE Lighting of North America Christopher Lighting CS Lighting Dabmar Lighting **EBW Electronics** Energetic Lighting Full Spectrum Solutions Future Wave Technologies Glucksman Lighting Products Gressman Supply Hatch Transformers Haworth Howard Industries Humanscale Inter-Global Jesco Lighting Group Jiadian Lighting Light Craft Light Sources Lighting & Electronic Design Lightolier Controls LightShoppe.com Lightspann Illumination Design Lutron Electronics Miller OEM Supplies Niagara Conservation Northwest Lighting Systems Nutech Lighting Pacific Lighting & Electrical Philips Lighting (Canada) **PowerSelect** Primelite Manufacturing Quality Sourcing Services Radionic Hi-Tech/Radionic

Robertson Worldwide Sage Lighting Schoolhouse Electric Sexton Lighting Starfield Controls Sunlite Mfg. Sunpark Electronics Technical Consumer Products

TechniLite Systems TMS Lighting Topaz Lighting

Troy-CSL Lighting Tungda Electrical & Lighting Ultrasave Lighting Universal Lighting Technologies Uspar Enterprises

#### Vossloh-Schwahe **EMERGENCY**

A.L.P. Lighting Components Advance AstraLite Cooper Lighting Deco Lighting E-Lite Technologies Emergi-Lite Evenlite Forge Europa **Hubbell Lighting** IEPC Invue Lighting Systems IOTA Engineering

LEDtronics Lendar Design LightAlam LightBulbDistributor.com Lightworld.com Lurnark/Cooper Lighting

McGraw-Edison/Cooper Lighting Mule Lighting Nutech Lighting Ouffice Electronic Lighting Pompeian Manufacturing

Portfolio/Cooper Lighting Regency Lighting

Siltron Emergency Systems Sunlite Mfg

Sure-Lites/Cooper Lighting
The Bodine Company Topaz Lighting

FLUORESCENT A.L.P. Lighting Components Advance AH Lighting Antares Enterprises Ark Lighting Axis Technologies B+L Technologies Barbizon Electric Bulbtronics Christopher Lighting Dabmar Lighting Easylite Integrated Lighting Systems EBW Electronics Energetic Lighting Envisionlight FAD Lighting/Delta Light USA Fulham Full Spectrum Solutions Future Wave Technologies GE Consumer & Industrial Glucksman Lighting Products Gressman Supply Halco Lighting Inter-Global Jiadian Lighting

JRL WorldWide Justice Design Group Kichler Lighting Group KW/2 Lighting Products Light Craft Mfg. LightBulbDistributor.com Lightolier Controls LightShoppe.com Lightspann Illumination Design Lite Tech Litehouse Lutron Electronics Miller OEM Supplies Niagara Conservation Northwest Lighting Systems Nutech Lighting Osram Sylvania Pacific Lighting & Electrical Philips Lighting (Canada) Pompeian Manufacturing Radionic Hi-Tech/Radionic Regency Lighting Robertson Worldwide

SPI Systems Sternberg Lighting Sunlite Mfg. Sunpark Electronics Technical Consumer Products TechniLite Systems The Designers Edge

Sage Lighting

Sexton Lighting

Thin-Lite TMS Lighting Topaz Lighting Tubular Skylight
Tungda Electrical & Lighting

Ultrasave Lighting Universal Lighting Technologies Uspar Enterprises Vossloh-Schwabe Zhenjiang Welkin Electronics

HIGH-PRESSURE SODIUM Advance Aero-Tech Light Bulb Company Ark Lighting Consult Lighting Dabmar Lighting EYE Lighting International of North America Future Wave Technologies Halco Lighting Hatch Transformers Holophane Howard Industries IEPC Interlectric Corporation Intermatic Kichler Lighting Group Lendar Design Lite Tech Northwest Lighting Systems Ora Lighting Osram Sylvania Pacific Lighting & Electrical

Philips Lighting (Canada) Primelite Manufacturing

Robertson Worldwide

Seguoia Lighting

Sexton Lighting Special Lite Products Sternberg Lighting Sunlite Mfg.
The Designers Edge
Thomas Research Products Topaz Lighting Ultrasave Lighting Venture Lighting International Vossloh-Schwabe

#### LOW-PRESSURE SODIUM

AH Lighting Future Wave Technologies IEPC Kichler Lighting Group Lendar Design Miller OEM Supplies Northwest Lighting Systems Ora Lighting Philips Lighting (Canada) Robertson Worldwide Sexton Lighting Specialty Lighting Spero Electric Sunlite Mfg. Thin-Lite Ultrasave Lighting

MERCURY

AH Lighting EYE Lighting International of North Future Wave Technologies Gressman Supply Hanovia UV Intermatic Kichler Lighting Group Lendar Design Light Sources Miller OEM Supplies Northwest Lighting Systems Pacific Lighting & Electrical Philips Lighting (Canada) Robertson Worldwide Sexton Lighting Sunlite Mfg. The Designers Edge Topaz Lighting Ultrasave Lighting

METAL HALIDE Aero-Tech Light Bulb Company AH Lighting Ark Lighting BEST Lights Brandon Industries Consult Lighting Dabmar Lighting EYE Lighting International of North Future Wave Technologies Halco Lighting Hanovia UV Hatch Transfor Howard Industries IEPC Intermatio Jesco Lighting Group Kichler Lighting Group Lendar Design Lightech Electronics North America Lite Tech Lumatech Lighting Metrolight Miller OEM Supplies Northwest Lighting Systems Nutech Lighting Osram Sylvania Pacific Lighting & Electrical Philips Lighting (Canada) Pompeian Manufacturing PowerSelect Primelite Manufacturing Robertson Worldwide Sage Lighting Sexton Lighting Sirius Special Lite Products Spero Electric Strong Entertainment Lighting

Sunlite Mfg.

Thomas Research Products Times Square Lighting TMS Lighting Topaz Lighting Ultrasave Lighting Universal Lighting Technologies Venture Lighting International W.A.C. Lighting

#### COMPONENTS

LED DRIVERS Action Lighting Altman Lighting American Lighting ATG Electronics B+L Technologies Bis Bis Christopher Lighting Delta Light Duraled Lighting Technologies Envisionlight FC Lighting Fulham GBL LED Lighting Gemini One Five Luminaires Glass Plus Glass Heatron International Light Technologies Jesco Lighting Group Kichler Lighting Group LightBulbDistributor.com Lightech Electronics North America Lumatech Lighting Michael Webb Nutech Lighting Special-T Lighting Step 1 Dezigns Sunpark Electronics

Targetti North America TechniLite Systems The Bodine Company Tri North Lighting

#### LOW-VOLTAGE TRANSFORMERS Action Lighting Advance

American Lighting ATG Electronics B+L Technologies Basier Electric Company Brownsburg Electronik Cal Lighting Christopher Lighting Dabmar Lighting
Duraled Lighting Technologies Envisionlight Fulham FX Luminaire Garden Light Gemini One Five Luminaires Glucksman Lighting Products Hampstead Lighting & Accessories Hatch Transformers Hunza Lighting USA Imex Industrial Innovative Lighting Intermatic Jesco Lighting Group Justin Kichler Lighting Group Light Ideas International Lightech Electronics North America Lighting & Electronic Design Louie Lighting Miller OEM Supplies National Specialty Lighting Nightscaping By Loran Nite Lites NiteLites Franchise Systems O'Rvan Industries Ora Lighting
Ouffice Electronic Lighting Philips Lighting (Canada) PowerSelect Q-Tran **RSL Landscape Lighting** Sebco Industries Semper Fi Power Supply Smart Industries Special Lite Products Step 1 Dezigns Sunlite Mfg. Sunpark Electronics Targetti North America TerraDek Lighting
Times Square Lighting
Topaz Lighting

Unique Lighting System

Vision Landscape Lighting W.A.C. Lighting Category: Optical Parts

A.L.P. Lighting Components ABET Laminati Action Lighting Altuglas International American Lighting Anderson Glass APM Hexseal Apollo Design Technology Architectural Energy BJB Electric L.P. Brandon Industries Crownlite Mfg. CYRO Industries/Degussa Delta Light Diversified Lighting Diffusers Elumina Technology Filtrona Extrusion Forge Europa Formed Plastics GAMProducts Gray Glass Gressman Supply Haden Heatron Holophane Illumination Management Solutions Independent Testing Laboratories Inspired Sales Khatod Optoelectronic Khatod Optoelectronic Spa Kichler Lighting Group Kingbright Lamina Ceramics Lancaster Glass Ledalite Architectural Products LEE Filters LexaLite International Light Ideas International Lighting Components (LICONA)

Louie Lighting Metomic Mitroni NiteLites Franchise Systems Ocean Optics Optikinetics Opto Technology OSRAM Opto Ser Paraflex Lighting Philip Goldin As Phoebus Manufacturing Racine Metal-Fab Reflective Concepts RLR Industries
Rosco Laboratories Scientific Lighting Products Spectrum Lighting Spectrus
Sterling Products Sunpark Electronics UltraGlas Universal Fibre Optics Vision3 Lighting

#### POLES & MOUNTING DEVICES

Action Lighting American Lighting Anchor Lighting Arakawa Hanging Systems Int. BEGA/US Bieber Lighting Boston Retail Brandon Industrie California Tool & Die Consult Lighting Cooper Lighting Deco Lighting
Exhibit and Display Truss Gaslite America West Hanover Lantern Hevi Lite Holophane Hunza Lighting USA Imex Industrial Invue Lighting Systems J.H. Baxter Timberwood Products James Thomas Engineering Khatod Optoelectronic Kichler Lighting Group Kim Lighting Lawrence Metal Products Light Ideas International Louie Lighting Lumark/Cooper Lighting Lumiere/Cooper Lighting McGraw-Edison/Cooper Lighting Metal Pole-Lite

Millerbernd Mtg. Moon Shine Lamp and Shade NiteLites Franchise Systems One Step Lighting Optikinetics Peerless Industrie Pemco Lighting Products Pendant Syste Peter Albrecht Company Primelite Manufacturing Robinson Iron Ruud Lighting Ryther-Purdy Lumber Sentry Electric Sequoia Lighting Special Lite Products Spero Electric
Spring City Electrical Mfg. Sternberg Lighting Sterner Lighting TMS Lighting Tomcat USA Tubular Skylight
US Architectural Lighting/Sun Valley Lighting Vintage Hardware Vision3 Lighting Visionaire Lighting Wide-Lite

#### CONTROLS CONTROL SYSTEMS

Action Lighting Advanced Control Technologies Alcom McBride ALM (Architectural Lighting Management) American Lighting AMWEI Thermisto AMX ATG Electronics Aube Technologies Audio Visual Innovations Barbizon Electric Bright Image Corporation Centralite Systems Chauvet Colorado vNet Crestron Electronics Crucial Power Products Daslight America Design Elements
Doug Fleenor Design
Douglas Lighting Controls Dove Lighting Systems E-Lite Technologies Easylite Integrated Lighting Systems Electronics Diversified (EDI) EncapSulite International Encelium Technologies Entertainment Technology eStar Lighting
ETC (Electronic Theatre Controls)
ETC Architectural EUTRAC Future Wave Technologies Gaslite America West Gobbsmak Design Grasslin Controls **GSD Productions** Home Automation Inc. (HAI) Hubbell Building Autor Hunt Dimming **IEPC** ILC - Intelligent Lighting Controls Light Intermatio Lawrence Metal Products LED Effects Ledalite Architectural Products Lehigh Electric Products Lendar Design Leprecon Leviton Lighting Control & Design Lightolier Lightolier Controls LiteTouch Louie Lighting Lumatech Lighting Lumiere/Cooper Lighting Lumiron Lutron Electronics Marlin Controls

MechoShade Systems Metrolight NexLight Nicolaudie America NiteLites Franchise Systems Ouffice Electronic Lighting PCI Lighting Control Systems PLC Multipoint RSL Landscape Lighting Sexton Lighting Special-T Lighting SPI Systems Starfield Controls Targetti North America Tazz Lighting Techni-Lux The Bodine Company
Theatrical Lighting Systems Thomas Research Products Times Square Lighting Touch-Plate Lighting Controls Viewpoint Electronics Virginia Optoelectronics Vision Landscape Lighting Visual Products and Sales Wago Corporation Watt Stopper/Legrand Wide-Lite

**Action Lighting** Advanced Control Technologies ALM (Architectural Lighting Management) American Lighting AMX Audio Visual Innovations Axis Technologies Barbizon Electric Bright Image Corporation C.H. Briggs Centralite Systems Chauvet Colorado vNet Cooper Lighting Crestron Electronics Deta Light
Doug Fleenor Design
Douglas Lighting Controls
Dove Lighting Systems Dynalite E-Lite Technologies Easylite Integrated Lighting Systems Echelon Electronics Diversified (EDI) Elumina Technology EncapSulite International Entertainment Technology ERCO Lighting eStar Lighting ETC (Electronic Theatre Controls) ETC Architectural Fox Electric Supply Gaslite America West Glucksman Lighting Products Gobbsmak Design Group One Ltd. GSD Productions Home Automation Inc. (HAI) iLight Intermatic LED Effects Lehigh Electric Products Leprecon LightBulbDistributor.com Lighting Control & Design Lightolier Controls Lightronics Liteco Sales LiteTouch Louie Lighting Lumatech Lighting Lumiere/Cooper Lighting Lumiron Lutron Electronics Marlin Controls McGraw-Edison/Cooper Lighting Midwest Warehouse Miller OEM Supplies New Grand Light NexLight NiteLites Franchise Systems

Targetti North America Techni-Lux Theatrical Lighting Systems Times Square Lighting Touch-Plate Lighting Controls Tubular Skylight Universal Lighting Technologies W.A.C. Lighting Watt Stopper/Legrand

#### SENSORS

Advanced Control Technologies American Lighting AMWEI Thermistor AMX Audio Visual Innovations Axis Technologies Axxess Industries Brandon Industries Bright Image Corporation Douglas Lighting Controls Dynalite E-Lite Technologies Easylite Integrated Lighting Echelon Electronics Diversified (EDI) EncapSulite International ETC (Electronic Theatre Controls) Gobbsmak Design Grasslin Controls Heath/Zenith Home Automation Inc. (HAI) **Hubbell Building Automation** Hunt Dimming IEPO ILC - Intelligent Lighting Controls Light Kingbright Ledalite Architectural Products Lendar Design Levitor Lighting Control & Design Lightolier Controls Louie Lighting

NexLight NiteLites Franchise System Novitas by Cooper Wiring Devices Ouffice Electronic Lighting PCI Lighting Control Systems PLC Multipoint RAB Lighting Sexton Lighting Smart Industries
Special Lite Products Spero Electric SPI Systems Starfield Controls Step 1 Dezigns TAC Thomas Research Products Touch-Plate Lighting Controls Tubular Skylight Viewpoint Electronics

Lumiron Lutron Electronics

#### Wide-Lite **SWITCHES**

Wago Corporation Watt Stopper/Legrand

Action Lighting Advanced Control Technologies Air King/Lasko Metal Products er-John, division of John ALM (Architectural Lighting Management) American Lighting AMWEI Thermisto AMX Aube Technologies Audio Visual Innovations Axxess Industries BJB Electric L.P. Bright Image Corporation C.H. Briggs Centralite Systems Colorado vNet Douglas Lighting Controls Dynalite E-Lite Technologies Electronics Diversified (EDI) EncapSulite International ETC (Electronic Theatre Controls) ETC Architectural Fox Electric Supply Glucksman Lighting Products Gobbsmak Design Heath/Zenith Home Automation Inc. (HAI) Hubbell Building Automation Hunt Dimming ILC - Intelligent Lighting Controls Light

Imex Industrial

International Light Technologies LED Effects Leviton Lighting Control & Design Lightolier Controls LiteTouch Louie Lighting Lutron Electronics Midwest Warehouse NexLight NiteLites Franchise Systems Novitas by Cooper Wiring Devices Parkdale Products PCI Lighting Control Systems PLC Multipoint RAB Lighting Sexton Lighting Signal-Tech Specialty Lighting Spero Electric SPI Systems Steinel Sten 1 Dezigns
Thomas Research Products
Touch-Plate Lighting Controls
Touchstone Accent Lighting
Unique Lighting Systems Wago Corporation Watt Stopper/Legrand Wide-Lite Zhenjiang Welkin Electronics

#### TIMERS

Action Lighting Advanced Control Technologies Air King/Lasko Metal Products American Lighting Aube Technologies Audio Visual Innovations Bright Image Corporation Douglas Lighting Controls Dynalite E-Lite Technologies Echelon Emergi-Lite EncapSulite International eStar Lighting Gaslite America We Gobbsmak Design Grasslin Controls Home Automation Inc. (HAI) Hubbell Building Automation Hunt Dimming IEPC ILC - Intelligent Lighting Controls iLight LED Effects Lendar Design LiteTouch Louie Lighting Marlin Controls NexLight NiteLites Franchise Syste Novitas by Cooper Wiring Devices PCI Lighting Control Systems
PLC Multipoint Smart Industries Sunpark Electronics Thomas Research Products
Touch-Plate Lighting Controls Touchstone Accent Lighting Unique Lighting Systems Vision Landscape Lighting Vision3 Lighting Watt Stopper/Legrand Wide-Lite

#### INDOOR LUMINAIRES AISLE/STEP

ACDC Lighting Systems Action Lighting AlbEO Technologies Alexander-John, division of John-Alico Industries American Lighting American Permalight Authentic Designs Colonial & Early American Lighting BEGA/US oup - Belfer / Radiant / EuroliteUSA **Bethel International** Bis Bis BK Lighting BL Innovative Lighting CeeLite Celestial Lighting Cooper Lighting Custom Lighting d'ac Lighting Day-O-Lite Manufacturing Dialight Corporation nscape Lighting

Elco Lighting EncapSulite International Engineered Lighting Products eStar Lighting FarLight FC Lighting Forge Europa GBL LED Lighting Gemini One Five Luminaires Gobbsmak Design Guang Zhou Ouchi Trading Hollkoetter International Idaho Wood Illuminating Experiences/Nemo Illumivision Intense Lighting Invue Lighting Systems 10 Lighting Johnsonite Kenall Lighting Khatod Optoelectronic Kichler Lighting Group Kirlin Company LightBulbDistributor.com Lighting & Electronic Design Lightology Lion Indust Liton Lighting Los Angeles Lighting Louie Lighting Louis Poulsen Lighting Luceplan USA Lucifer Lighting Lumid Lumiere/Cooper Lighting Lumigraf Lumiron Lumux Lighting Magic Lite Merlin Lighting Michael Webb Mills Architectural Lighting Milnex Designer Lights Modular International National Specialty Lighting Nessen Lighting Nora Lighting North Star/Thorn Lighting OptiLed Technology **OSRAM Opto Semiconductors** Packaged Lighting Systems Passport Furniture Pathway Lighting Products
Pegasus Associates Lighting Phoenix Products Company Prescolite Prisma Architectural Lighting Prolume Renoma Lighting
Roberts Step-Lite Systems **RSL Landscape Lighting** Ruud Lighting Security Lighting Systems Sistemalux Solavanti Lighting Space Lighting Starfire Lighting Step 1 Dezigns Stonco Lighting Sunpark Electronics Super Vision International Sylvan Designs Talisman Glass Tango Lighting Targetti North America TEKA Illumination The Brighton Collection Thomas Contract Lighting Thomas Lighting Canada Vantage Luminaires Vintage Hard Vision3 Lighting Visual Lighting Technologies Watt-Man LED Lighting WF Harris Lighting Winona Lighting Xenon Architectural Lighting

Duray Fluorescent

E-Lite Technologies

#### BATH/VANITY

20th Century Lighting Aadoro AAMSCO Lighting ABET Laminati
AC Lighting Design
Accent Kitchen & Bath Access Lighting
ACDC Lighting Systems Action Lighting AH Lighting Alexandra Lighting Systems Alico Industries Alkco Lighting American Fluorescent American Lightin American Period Lighting Anchor Lighting
Arch Lighting Group (ALS,

Architectural Lighting Works Art Deco Decor Art Lighting Gallery Arteraft Lighting ATG Electronics
Authentic Designs Colonial & Early American Lighting Avanti Lighting BACI by Remcraft Badger Lite Company Baldinger Architectural Lighting BarDel International Basic Source, The Belfer Group -Belter/Radiant/EuroliteUSA Besa Lighting Bethel International Bis Bis **Boyd Lighting** Brass Light Gallery Brodwax Lighting Brownlee Lighting Bruck Lighting Systems Calger Lighting Candella Lighting CeeLite Celestial Lighting Challenger Lighting Charles Loomis Cherry Tree Design Classic Illuminations Columbia Lighting Conant Custom Brass Cooper Lighting Corelite/Cooper Lighting Craftmade International CraftsmanOutdoorLighting.com Craftsmen Hardw Crownlite Mfg. Crystorama Lighting Custom Lighting D'Lights by SPJ Lighting D.I.G.S. Cyberlux Dainolite David Landis Design Day-Brite Capri Omega Delux Custom Lighting Derek Marshall Lighting Design Elements Designers Fountain Dreamscape Lighting Duray Fluores E-Lite Technologies Elk Lighting EncapSulite International Energie Lighting Engineered Lighting Products **Epoch Enterprise** eStar Lighting Estiluz Eurofase Evergreen Lighting **Exciting Lighting** Fabulux Filtrona Extrusion Fire Farr Firefly Lighting Flos USA Flux Foresight Lighting FSC Lighting Gemini One Five Luminaires George King Associates Ginger - Motiv Gobbsmak Design Guang Zhou Ouchi Trading H. A. Framburg & Co Haig Lighting Hallmark Lighting Halo/Cooper Lighting Hammerton Hampstead Lighting Harold's Fine Home Lighting Hera Lighting Herbeau Creations of America Hinkley Lighting Holtkoetter International Hubbardton Forge Hudson Valley Lighting Idaho Wood Ideal Electric IDI - Industry & Design Light Illuminating Experiences/Nemo Intense Lighting International Ironworks Iris Lighting/Cooper Lighting ITRE-LuxLuce J.H. Lighting James R. Moder Crystal Chandelier Jesco Lighting Group John Boone Justice Design Group Kane Shrader Khatod Optoelectronic Kichler Lighting Group

Davis/Mueller, Rae Lighting)

Kirlin Company Kozo Lighting LaMar Lighting Company Lancaster Glass Latigo Lights LBL Lighting
LEDS c/o MLG Contract Legion Lighting Leucos USA Lighting Sculptures Lightolier LightShoppe.com Lightway Industries Lion Industries Litehouse Louie Lighting Louis Poulsen Lighting Luceplan USA Lucid Lighting Lumax Industries Lumigraf Lumux Lighting Luraline LYX Furniture & Light Matthews Fan/WPT Design Maxim Lighting International Merlin Lighting Meyda Tiffany Michael Webb Milnex Designer Lights Minka Group (Minka Lavery, Minka Aire, Metropolitan, George Kovacs, Moduliahto Morrison Lighting Murray Feiss Import Nessen Lighting New Grand Light Newt Glass Nualight Nulco Lighting Nutech Lighting OSRAM Opto Semiconductor Parkdale Products Passport Furnitur Passport Furniture
Paul Decorative Products Philip Goldin Associates Phoenix Products Company Pioneer Lighting PLC Lighting Progress Lighting Prudential Lighting Rejuvenation Remains Lighting Remarks Lighting Products
Renaissance Contract Lighting & Renoma Lighting Roy Electric Antique Lighting of NJ Scangift Schoolhouse Electric Scott Lamp/Scott Architectural Lighting Sea Gull Lighting Products
Shaper Lighting/Cooper Lighting Sirius Soho Lighting Solavanti Lighting Sonia America Space Lighting Spark Lighting International Specialty Lighting Steel Partners Step 1 Dezigns Sterling Products Stone County Ironworks Stonegate Designs Studio Italia Design USA Sunpark Electronics Sunset Lighting and Fans Svivan Designs Tally Ho Lighting Tango Lighting Targetti North America Task Lighting Tech Lighting Teron Lighting (TLI) The Brighton C The Federalist The Italbrass Group Think Lighting Thomas Contract Lighting Toyo Trading Triarch Industries Trinity Lighting
Ultralights Architectural Lighting Unilight Urban Archaeology USA Illumination Versailles Lighting VGK Lighting Vibia Victor Illuminating Vintage Hardware Visa Lighting

Visioneering Visual Lighting Technologies

Nutech Lighting

Ora Lighting Packaged Lighting Systems

PCI Lighting Control Systems
PLC Multipoint

Pompeian Manufacturing RAB Lighting

Regency Lighting Sexton Lighting Specialty Lighting

Starfield Controls

Step 1 Dezigns Superior Electric

SPI Systems

Wilshire Mfg. Xenon Architectural Lighting Zaneen Lighting

CABINET/UNDERCABINET AAMSCO Lighting Access Lighting
Act One Communications
Action Lighting AH Lighting AlbEO Technologies Alexandra Lighting Systems Alico Industries Alkco Lighting Alumen 8 Ambiance Lighting Systems American Fluorescent American Lighting Architectural Lighting Works Ardee Lighting Ardron-Mackie Ark Lighting ATG Electronics Badger Lite Company Bartco Lighting Basic Source, The Belfer Group Belfer/Radiant/EuroliteUSA Birchwood Lighting Bis Bis **Bright Image Corporation** Brownlee Lighting C.H. Briggs C.W. Cole & Company Celestial Lighting Cooper Lighting Craftmade International Crescent Lighting Crownlite Mfg Custom Eleme Custom Lighting CV Lighting Cyberlux Dainolite Day-Brite Capri Omega Deco Lighting
Design Elements
Dialight Corporation DMF Lighting Duray Fluorescen E-Lite Technologies Elco Lighting Elliptipar Energie Lighting Exhibit and Display Truss Exitronix Fail-Safe/Cooper Lighting Fiberstars Filtrona Extrusion Foresight Lighting FSC Lighting GBL LED Lighting Gemini One Five Luminaires Gobbsmak Design Halo/Cooper Lighting Harold's Fine Home Lighting Hera Lighting House of Troy Illumivision Innovative Lighting Inspired Sales Intense Lighting IO Lighting J&J Electronics Jesco Lighting Group Jiadian Lighting Juno Lighting Group Kenall Lighting Khatod Optoelectronic Kichler Lighting Group Kroy Sign Systems LaMar Lighting Company Legion Lighting Light Craft Mfg. Lightolier Lightology LightShoppe.com Lightworld.com Liteco Sales Litetronics International/Duro-Lite Liton Lighting Louie Lighting Lucifer Lighting Lumax Industries Lumificient Technologies Lumigraf Lumux Lighting

Luraline

Magic Lite

Merlin Lighting Meyda Tiffany

Michael Webb

Modulightor

Milnex Designer Lights Modular International

National Specialty Lighting New Grand Light Nicor Nippo Nora Lighting NuArt Lighting Products OptiLed Technology OSRAM Opto Semiconductors Pegasus Associates Lighting Phantom Lighting Systems Pioneer Lighting Pritchett Wilson Group Progress Lighting Radionic Hi-Tech/Radionic Industries Roberts Step-Lite Systems Rockden RSA Lighting Schott North America Security Lighting Systems Sirius SloanLED Solavanti Lighting Specialty Lighting Step 1 Dezigns Stylmark Sunpark Electronics Sunset Lighting and Fans Sylvan Designs Systematix Targetti North America Task Lighting Tazz Lighting TechniLite Systems Teron Lighting (TLI) The Light Edge
Think Lighting
Thomas Contract Lighting Tokistar Lighting Tresco International Tri North Lighting Ultralights Architectural Lighting Urban Archaeology Uspar Enterprises VGK Lighting Visione Visioneering Visual Lighting Technologies W.A.C. Lighting Zaneen Lighting

#### CABLE/RAIL

Accent Kitchen & Bath Access Lighting Action Lighting Alico Industrie Ambiance Lighting Systems American Lighting Architectural Lighting Works Ardee Lighting Avanti Lighting Besa Lighting Bruck Lighting Systems Cooper Lighting Custom Elements **Design Elements Energie Lighting** Eurofase Forms+Surfaces Gemini One Five Luminaires GLC Lighting Gobbsmak Design H. E. Williams Halo/Cooper Lighting IDL - Industry & Design Light IO Lighting Jesco Lighting Group Journee Lighting Juno Lighting Group Kania Lighting Systems Kenwell International USA Khatod Optoelectronic Lawrence Metal Products LBL Lighting LightShoppe.com Liton Lighting Louie Lighting Lucifer Lighting Lumisphere USA Luraline Merlin Lighting New Grand Light Ora Lighting Pegasus Associates Lighting Planlicht USA Schonbek Worldwide Lighting Sirius Solavanti Lighting Space Lighting Step 1 Dezigns Talisman Glass Targetti North America

Tech Lighting Urban Archaeology

VGK Lighting Visual Products and Sales

#### CHANDELIERS 1 World Class Lighting 20th Century Lighting

2nd Ave. Design 555 Design Fabrication

AC Lighting Design Accent Kitchen & Bath

Management AAMSCO Lighting

Access Lighting

Action Lighting

Adirondack Studios

AH Lighting Alexander-John, division of John-Richard Alger International Ambience American Fluorescent American Glass Light American Lighting
American Period Lighting AmeriTec Lighting Anchor Lighting Andy Thornton Antiqueslighting.com Anvil Design Corporation Aqua Creations USA Arch Lighting Group (ALS, Davis/Mueller, Rae Lighting) Architectural Details Art Deco Decor Art Lighting Gallery Artcraft Lighting Arte de Mexico Artistic Lighting & Designs Ashlor Lighting & Shades Authentic Designs Colonial & Early American Lighting Avanti Lighting Axo Light Baja West Baldinger Architectural Lighting Ball & Ball BarDel International Basic Source, The Beaux-Artes Besa Lighting Beta-Calco Bethel International Boyd Lighting Brass Light Gallery C.L. Sterling & Son Calger Lighting Camp LeGrand Candella Lighting Casella Lighting Century Industries Chandelier Parts Company Charles Edwards Charles Loomis Cherry Tree Design Christopher Thomson Ironworks Classic Illuminat Classic Lighting Conant Custom Brass Copperworks Lighting Coronet Chandelier Originals Coyote Glass Design CPLIGHTING/Christopher Poehlmann Studio Craft Metal Products CraftsmanOutdoorLighting.com Craftsmen Hardware Crystal Glass Studio Crystorama Lighting CS Lighting Currey & Company Custom Elements Customlightstyles Deep Landing Workshop Delux Custom Lighting Design Elements Design Guild Designers Fountain Donovan Design **ELA Lighting** Elk Lighting EncapSulite International Energie Lighting Entourage LA Epoch Enterprise Erke USA Eureka Lighting **Exciting Lighting** Fabulo FAD Lighting/Delta Light USA Fine Architectural Metalsmiths Fire Farm Firefly Lighting Flos USA Flux Fourteenth Colony Lighting Fox Electric Supply G Lighting Galbraith & Paul George King Associates Gladstone Industries Corporation es Plus Glass

Gobbsmak Design Guang Zhou Ouchi Trading H. A. Framburg & Co Haig Lighting Hammerton Hampstead Lighting Harold's Fine Home Lighting Heritage Lanterns Herwig Lighting Hinson & Company Historical Arts & Casting Holophane Holtkoetter International Hubbardton Forge Hudson Valley Lighting Ideal Electric Illuminating Experiences/Nemo International Ironworks Invisible Light Studio ITRE-LuxLuce J.H. Lighting James R. Moder Crystal Chandelier Jefferson Art Lighting Jesco Lighting Group John-Richard Kalco Lighting Kane Shrader Kania Lighting Systems Khatod Optoelectronic Kichler Lighting Group King's Chandelie Kozo Lighting La Murrina LAM Lighting Systems Lantern Masters LEDS c/o MLG Contract Leucos USA Lighting Edge Lighting Sculptures LightShoppe.com Lightspann Illumination Design Lite Source Liton Lighting Louis Poulsen Lighting Lt. Moses Willard Lucid Lighting Lucifer Lighting Lumid **Lundberg Studios Contemporary** Luraline LYX Furniture & Light MacPhail's Studio Manning Lighting Mario Contract Lighting Maxim Lighting Internation McFadden Trend Lighting McNoon Crystal Lighting Merlin Lighting Metalumen Mfg.

Meyda Tiffany Michaels' Lighting

Moda Lighting

Modular International Modulightor

Moonlight Tiffanies Morrison Lighting

New Grand Light

**Nova Lighting** 

Nulco Lighting

Passport Furniture

Pecaso Lighting Pennsylvania Globe Gaslight Peter Albrecht Company Philip Goldin Associates

Oggetti Omega Too

Aire, Metropolitan, George Kov

Murray Feiss Import Nathan Allan Glass Studio Nemco Architectural Lighting

Packaged Lighting Systems Parkdale Products

Pompeian Manufacturing

Primelite Manufacturing

Quality Lighting Design

Preciosa International

Progress Lighting

Quasar Holland R3diffusion

Furnishings Renoma Lighting Resolute

Scangift

Rock Cottage Glassworks

Schonbek Worldwide Lighting

Reed Bros Rejuvenation

Zaneen Lighting Zelco Industries Zia-Priven Design Access Lighting Action Lighting Lighting Alkeo Lighting Altman Lighting Mike Stoane Lighting
Mills Architectural Lighting
Minka Group (Minka Lavery, Minka Alumen 8 American Glass Light AmeriTec Lighting Andy Thornton Ardee Lighting Ardron-Mackie Axis Lighting Axo Light Badger Lite Company Baja West BarDel International Basic Source, The Belfer Group **BEST Lights** Beta-Calco Bethel International Brass Light Gallery Brave Design Brodwax Lighting Bruck Lighting Systems C.W. Cole & Company Calger Lighting CGF Design Challenger Lighting Remains Lighting
Renaissance Contract Lighting & Charles Edwards Classic Lighting Columbia Lighting Conant Custom Brass by Electric Antique Lighting of NJ

Craft Metal Products

Crescent Lighting Crownlite Mfg. CS Lighting Custom Lighting CV Lighting d'ac Lighting D'Lights by SPJ Lighting David Landis Design Day-O-Lite Manufacturing Deco Lighting
Delux Custom Lighting Donovan Design Duray Fluorescent Easylite Integrated Lighting Eclipse Lighting Edison Price Lighting Elettra EncapSulite International Energie Lighting Engineered Lighting Products Envisionlight ERCO Lighting Erin Adams Design Esco Lighting Estiluz Eureka Lighting Fabbian USA Fabulu FC Lighting Fiberstars Filtrona Extrusion Finelite Fire Farm Flux Incorporated Focal Point Foresight Lighting FSC Lighting Full Spectru G Lighting Geni-Strut H. E. Williams Herwig Lighting HessAme Holophane

#### COMMERCIAL CEILING/DIRECT

Schoolhouse Electric

Shady Lady

Soho Lighting

Solavanti Lighting Space Lighting

Starfire Lighting

Steel Partners Step 1 Dezigns

Studio Steel

Swon Design Sylvan Designs

Tally Ho Lighting

Tango Lighting

Task Lighting

Tazz Lighting

**Tech Lighting** 

The Federalist

Trend Lighting Tri North Lighting

Urban Archaeology

Versailles Lighting

Victor Illuminating

Winona Lighting

Yamagiwa USA

Vintage Hardware Virginia Metalcrafters

Visa Lighting Visual Lighting Technologies

Wildwood Lamps & Accents

VGK Lighting

Unilight

Teron Lighting (TLI) Terzani USA

The Bast Road Collection

The Brighton Collection

Thomas Lighting Canada

Triarch Industries Ultralights Architectural Lighting

Scott Lamp/Scott Architectural

Lighting Sea Gull Lighting Products

Spark Lighting International

Sterling Products Steven Handelman Studios

Stone County Ironworks

Stonegate Designs Studio Italia Design USA

Sunset Lighting and Fans

1st Source Lighting 2C Simon Morris Associates Adventures In Copper/A.I.C. Alexandra Lighting Systems Antron Anvil Design Corporation Arch Lighting Group (ALS, Davis/Mueller, Rae Lighting) Architectural Lighting Works Armstrong World Industries Chandelier Parts Company Cooper Lighting Corbett Lighting, div. of Troy-CSL Lighting Corelite/Cooper Lighting

LYX Furniture & Light Magic Lite Manning Lighting Merlin Lighting Meyda Tiffany Mica Lamp Michaels' Lighting Modular International Moon Shine Lamp and Shade Morrison Lighting MWS Modular Winna Systems/Cooper Lighting Navitar Nemco Architectural Lighting Neo-Ray/Cooper Lighting Newstar Newt Glass Nippo Nora Lighting North Star/Thorn Lighting Norton Industries Nualight NuArt Lighting Products Nulco Lighting Nutech Lighting One Step Lighting OSRAM Opto Semiconductors Paramount Industries Peter Albrecht Company Phoenix Products Company Pioneer Lighting Planlicht USA PMC Lighting Pompeian Manufacturing Precision Architectural Lighting Prudential Lighting Pure Lighting Renaissance Contract Lighting & Furnishings Renoma Lighting Renova Lighting Systems Resolute RSA Lighting Ruud Lighting Scangift Schoolhouse Electric Security Lighting Systems SELUX Shaper Lighting/Cooper Lighting Sirius Solavanti Lighting Solera Solux Design Space Lighting Spark Lighting International Starfire Lighting Step 1 Dezigns Sterling Products Stonco Lighting Stonegate Designs Studio Italia Design USA Sunpark Electronics Tally Ho Lighting Tango Lighting Targetti North America Techni-Lux Technical Consumer TEKA Illumination The Brighton Collection The Federalist The Light Edge TMS Lighting Tresco International Tri North Lighting Troy-CSL Lighting U.S. Energy Sciences Ultralights Architectural Lighting Urban Archaeology **USA Illumination** Uspar Enterprises Vantage Luminaires Versailles Lighting VGK Lighting Viabizzuno Victor Illuminating Visa Lighting Visionaire Lighting
Visioneering
Visual Products and Sales W.A.C. Lighting WF Harris Lighting Wide-Lite Zaneen Lighting Zumtobel Lighting

COMMERCIAL CEILING/INDIRECT 1st Source Lighting 2C Simon Morris Associates ABS Lighting Access Lighting

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ACDC Lighting Systems Action Lighting Adventures in Copper/A.I.C. Lighting Alexandra Lighting Systems Alumen 8 Ambiance Lighting Systems American Acrylic American Glass Light American Lighting AmeriTec Lighting Ameriux Lighting Solutions Ametrix/Cooper Lighting Andy Thornton Antron Anvil Design Corporation Arch Lighting Group (ALS, Davis/Mueller, Rae Lighting) Architectural Details Architectural Lighting Works Ardee Lighting Ardron-Mackie Armstrong World Industries Art Deco Decor Arteclumen Axis Lighting Axo Light **Baia West** BarDel International Bartoo Lighting Basic Source, The Belfer/Radiant/EuroliteUSA Beta Lighting Beta-Calco Bethel International Brass Light Gallery Brave Design Bruck Lighting Systems C.W. Cole & Company Calger Lighting CeeLite CGF Design Charles Edwards Classic Lighting Columbia Lighting Conant Custom Brass Cooper Lighting Corbett Lighting, div. of Troy **CSL Lighting** Corelite/Cooper Lighting Coronet Chandeller Originals Craft Metal Products Crescent Lighting Crownlite Mta Custom Lighting CV Lighting Cyberlux D'Lights by SPJ Lighting Day-Brite Capri Omega Day-O-Lite Manufacturing Donovan Design Easylite Integrated Lighting Systems Eclipse Lighting Elettra EncapSulite International Energie Lighting Engineered Lighting Products Envisionlight ERCO Lighting Erin Adams Design eStar Lighting Estiluz **Eureka Lighting** Eventscape Exhibit and Display Truss Fabbian USA FAD Lighting/Delta Light FC Lighting Fiberstars Filtrona Extrusion Finelite Fire Farn Focal Point Foresight Lighting Forms+Surface FSC Lighting G Lighting Galbraith & Paul Gammalux Systems Gemini One Five Luminaires Corporation **GLC Lighting** Gotham Architectural Lighting Guang Zhou Ouchi Trading

Historical Arts & Casting Holophane Hubbardton Forge Hunter Douglas Contract IDL - Industry & Design Light **IEPC** Illuminating Experiences/Nemo Illumivision inductionlighting.com Infinity Lighting Innovative Lighting Insight Lighting Intense Lighting ITRE-LUXLUCE J.H. Lighting Jiadian Lighting Juno Lighting Group Kane Shrader Kania Lighting Systems Kenall Lighting Khatod Optoelectronic Kirlin Company Kramer Lighting Kurtzon Lighting KW/2 Lighting Products LAM Lighting Systems LaMar Lighting Company Lawrence Metal Products LED Neon Light Ledalite Architectural Products Legion Lighting Leucos USA Lighting Edge Lightolier Liteco Sales Litecontrol Liton Lighting Los Angeles Lighting Louis Poulsen Lighting Louvers International LSI Industries Lucid Lighting Lucifer Lighting Lumax Industries Lumid Lumificient Technologies Lumigraf Luminis, Con.Daz, Lutrex Lumux Lighting Luraline LYX Furniture & Light Magic Lite Manning Lighting Merlin Lighting Meyda Tiffany Mica Lamp Michaels' Lighting Mike Stoane Lighting Modular International Moon Shine Lamp and Shade MWS Modular Wiring Systems/Cooper Lighting Nemco Architectural Lighting Neo-Ray/Cooper Lighting Neon Design Newstar Newt Glass Norton Industries Nulco Lighting Nutech Lighting Orgatech + Omegalux OSRAM Opto Semiconductors Ouffice Electronic Lighting Philip Goldin Associates Phoenix Products Company Planlicht USA PMC Lighting Lighting Prudential Lighting Pure Lighting Renoma Lighting Resolute Roberts Step-Lite Systems **RSA Lighting** Ruud Lighting Scangift Architectural Lighting Security Lighting Systems SELUX Shaper Lighting/Cooper Solavanti Lighting Solera Solux Design Space Lighting Spark Lighting International

Stonegate Designs Studio Italia Design USA Sunpark Electronics Tally Ho Lighting Tango Lighting Targetti North America Techni-Lux Technical Consumer Products
TEKA Illumination The Light Edge Translite Sonoma Traxon Technologies Tri North Lighting Troy-CSL Lighting U.S. Energy Sciences Ultralights Architectural Lighting Urban Archaeology Uspar Enterprises Versailles Lighting VGK Lighting Viabizzuno Victor Illuminating Visa Lighting Visionaire Lighting Visual Lighting Technologies W.A.C. Lighting Waldmann Lighting Winona Lighting Zaneen Lighting Zelco Industries Zumtobel Lighting COMMERCIAL WALL 1 World Class Lighting 1st Source Lighting 2C Simon Morris Associates AC Lighting Design Access Lighting
ACDC Lighting Systems Action Lighting Adesso Adventures In Copper/A.I.C. Lighting AlbEO Technologies Alexandra Lighting Systems Alico Industries Alkco Lighting Ambiance Lighting Systems American Glass Light American Lighting American Period Lighting AmeriTec Lighting
Ametrix/Cooper Lighting Andy Thornton Anvil Design Corporation Aqua Creations USA Architectural Details Architectural Lighting Works Ardron-Mackie Arteclumen Award Winning Lighting & Exhibit Design Axo Light Badger Lite Company Baja West BarDel International Bartco Lighting Basic Source, The Belfer Group -Belfer/Radiant/EuroliteUSA **BEST Lights** Beta-Calco Bethel International Birchwood Lighting **Boyd Lighting** Brave Design Brodwax Lighting **Brownlee Lighting** Bruck Lighting Systems Calger Lighting Candella Lighting Casella Lighting CeeLite CGF Design Challenger Lighting Charles Loomis Classic Lighting Columbia Lighting Cooper Lighting
Corbett Lighting, div. of Troy CSL Lighting Corelite/Cooper Lighting Coronet Chandelier Originals Crownlite Mfg. CS Lighting Custom Lighting d'ac Lighting D'Lights by SPJ Lighting

Day-O-Lite Manufacturing

Elk Lighting Elliptipar EncapSulite International **Energie Lighting** Engineered Lighting **ERCO Lighting** Esco Lighting eStar Lighting Estiluz Eureka Lighting Eurofase Evergreen Lighting Exhibit and Display Truss Fabbian USA FAD Lighting/Delta Light USA FC Lighting **Fiberstars** Fire Farm Flos USA Focal Point Foresight Lighting Fox Electric Supply G Lighting Galbraith & Pa Gammalux Systems Gaslite America West GBL LED Lighting Geni-Strut George King Associates Gladstone Industries Corporation **GLC Lighting** Gobbsmak Design GranitiFlandre Guang Zhou Ouchi Trading H. E. Williams Hallmark Lighting Hammerton Hampstead Lighting Hemera Herwig Lighting Hinson & Company Historical Arts & Casting Holophane Homasote House of Troy Hubbardton Forge Ideal Electric IDL - Industry & Design Light Illumivision inductionlighting.com Infinity Lighting Insight Lighting Invue Lighting Systems ITRE-LuxLuce J.H. Lighting James R. Moder Crystal Chandelier Jiadian Lighting Justice Design Group Kane Shrade Kania Lighting Systems Kenall Lighting Khatod Optoelectronic Kozo Lighting Kramer Lighting Kurtzon Lighting KW/2 Lighting Products LAM Lighting Systems LaMar Lighting Company Latigo Lights LED Effects LED Neon Light Products Legion Lighting Leucos USA Light Waves Concept Lighting Edge Lighting Sculptures Lightway Industries Lightworld.com Lite Source Liteco Sales Liton Lighting Los Angeles Lighting Louie Lighting Louis Poulsen Lighting Louvers Interna Lucid Lighting Luciter Lighting Lumax Industries Lumid Lumigraf Luminis, Con Daz, Lutrex Luminvision Lumux Lighting

Delux Custom Lighting Donovan Design

**Duray Fluorescent** 

Eclipse Lighting

Flattra

Magic Lite Manning Lighting Martin Architectural Merlin Lighting Metalumen Meyda Tiffany Mica Lamp Michaels' Lighting Modular International Morrison Lighting Nathan Allan Glass Studio Nemco Architectural Lighting Neo-Ray/Cooper Lighting Newt Glass North Star/Thorn Lighting Nualight NuArt Lighting Products Nulco Lighting
Ora Lighting
Orgatech + Omegalux Paramount Industries
Pemco Lighting Products Philip Goldin Associates Pioneer Lighting Precision Architectural Lighting Prescolite Primelite Prudential Lighting Pure Lighting Quality Lighting Design **Quality Sourcing Services** Quasar Holland Rambusch Lighting Remcraft Lighting Products Renaissance Contract Lighting & Furnishings Renoma Lighting Resolute RSA Lighting Ruud Lighting Scangift Schoolhouse Electric Scott Lamp/Scott Architectural Lighting Security Lighting Systems SELUX Shaper Lighting/Cooper Lighting Shell Light Sinclair Glass Sirius Sistemalux Sloant FD Smith-Victor Corporation Solavanti Lighting Solux Design Space Lighting Spark Lighting International Spectrum Lighting SPI Lighting Starfire Lighting Step 1 Dezigns Stonegate Designs Studio Italia Design USA Sunpark Electronics Swivelle Tally Ho Lighting Tango Lighting Targetti North America Tech Lighting Techni-Lux Technical Consume Products
Teron Lighting (TLI) The Brighton Colle The Federalist The Light Edge Traxon Technolog Tri North Lighting Trinity Lighting Troy-CSL Lighting Ultralights Architectural Lighting Urban Archaeology Uspar Enterprises Vantage Luminaires Versailles Lighting VGK Lighting Vibia Victor Illuminating Visa Lighting Visioneering W.A.C. Lighting Waldmann Lighting WF Harris Lighting Wide-Lite Yamagiwa USA Zaneen Lighting Zelco Industries Zia-Priven Design Zumtobel Lighting

DECORATIVE CEILING/PENDANT/WALL SCONCES 1 World Class Lighting 20th Century Lighting 2nd Ave. Design 555 Design Fabrication

Management A-19 AAMSCO Lighting **ABET Laminati** AC Lighting Design Access Lighting ACDC Lighting Systems Act One Communications Action Lighting Adirondack Studios Adventures In Copper/A.I.C. Lighting Alexander-John, division of John-Richard Alger International Alkeo Lighting Ambiance Lighting Systems Ambience American Acrylic American Fluorescent American Glass Light American Period Lighting AmeriTec Lighting
Ameriux Lighting Solutions Anchor Lighting Andy Thornton Another Planet Lighting Antiqueslighting.com Anvil Design Corporation Agua Creations USA Arch Lighting Group (ALS, Davis/Mueller, Rae Lighting) Architects & Heroes Interio Architectural Details Architectural Lighting Works Ardee Lighting Ark Lighting Armstrong World Industries Art Deco Decor Art Lighting Gallery Arteraft Lighting Arte de Mexico Artisans Ashlor Lighting & Shades Authentic Designs Colonial & Early American Lighting Axo Light BACI by Remoraft Badger Lite Company Baja West Baldinger Architectural Ball & Ball BarDel International Baselite Basic Source. The Beaux-Arte BEGA/US Belfer Groun Bella Luz Studio Besa Lighting Beta-Calco Bethel International Bieber Lighting Bone Simple Design Boyd Lighting Brandon Industries Brass Light Gallery Brave Design Brodwax Lighting BronzArt Lighting Brownlee Lighting Bruck Lighting Systems C.L. Sterling & Son C.W. Cole & Company Cal Lighting Calger Lighting Californeon Lighting Camp LeGrand Candella Lighting Casella Lighting CE Lighting of North America CeeLite Ceiling Designs Century Industries CGF Design Challenger Lighting Chandeller Parts Company Charles Loomis Cherry Tree Design Christopher Thomson Classic Illuminations Classic Lighting
Conant Custom Brass Contrast Lighting ML Cooper Lighting Copperworks Lighting Corbett Lighting Coronet Chandelier Originals Coyote Glass Design CPLIGHTING/Christopi Poehlmann Studio Craft Metal Produc

AL

Guth Lighting H. E. Williams

Higuchi USA

Hallmark Lighting

Hampstead Lighting &

son & Company

SPI Lighting

Starfire Lighting

Craftmade International CraftsmanOutdoorLighting.com Craftsmen Hardw Crownlite Mfg. Crystal Glass Studio Crystorama Lighting CS Lighting Currey & Company **Custom Lighting** Customlightsty d'ac Lighting David Landis Design Day-Brite Capri Omega Day-O-Lite Manufacturing Deep Landing Workshop Delray Lighting
Delux Custom Lighting Derek Marshall Lighting Design Elements Design Guild Designers Fountain
D'Lights by SPJ Lighting Donovan Design Donovan Lighting Dreamscape Lighting Duray Fluorescent Eclipse Lighting ELA Lighting E-Lite Technologies Elk Lighting Elliptipar EncapSulite International **Energie Lighting** Entourage LA Envel Design **Epoch Enterprise ERCO Lighting** Erin Adams Design Erke USA Estiluz Eureka Lighting Eventscape Evergreen Lighting **Exciting Lighting** Fabbian USA FAD Lighting/DeltaLight USA C Lighting **Fiberstars** Filtrona Extrusion Fine Architectural Metalsmiths Fire & Water Fire Farm Firefly Lighting Fleurs d'Allumage Flos USA Focal Point Foresight Lighting Forms+Surfaces
Fourteenth Colony Lighting Fox Electric Supply Friedman Brothers Decorative Arts FSC Lighting G Lighting Galbraith & Paul Gaslite America West Gernini One Five Lumi Geni-Strut George King Associates Ginger - Motiv Gladstone Industries Corporation Glass Plus Glass GLC Lighting Global Lighting Gobbsmak Design GranitiFiandre Gray Glass Guang Zhou Ouchi Trading Guth Lighting H. A. Framburg & Co Haig Lighting Hallmark Lighting Hammerton Hampstead Lighting Harold's Fine Home Lighting Heritage Lanterns Herwig Lighting HessAmerica Higuchi USA Hinson & Company Historical Arts & Casting Holophane Holtkoetter International Homasote Hubbardton Forge Hudson Valley Lighting

Experiences/Nemo inductionlighting.com Inlite Innovative Lighting Insight Lighting Inspired Sales Intense Lighting International Ironworks Invisible Light Studio ITRE-LuxLuce Ivalo Lighting J&J Electronics J.H. Lighting James R. Moder Crystal Chandelier Jefferson Art Lighting Jesco Lighting Group Jiadian Lighting John Boone Judi's Lampshades Juno Lighting Group Justice Design Group Kalco Lighting Kania Lighting Systems Kenall Lighting Khatod Optoelectronic Kichler Lighting Group King's Chandelier Kirlin Company Kohler Company Kozo Lighting Kramer Lighting Kurtzon Lighting La Murrina LAM Lighting Systems LaMar Lighting Company Lancaster Glass Lantern Masters Latigo Lights LBL Lighting LEDS c/o MLG Contract Legion Lighting Leucos USA Light Waves Concept Lighting Edge Lighting Sculptures Lightolie Lightology LightShoppe.com Lightspann Illumination Design Lightstreams Lightway Industries Lightworld.com Lite Makers Lite Source Liteco Sales Liton Lighting Los Angeles Lighting
Louis Lighting
Louis Poulsen Lighting
LSI Industries Lt. Moses Willand Luceplan USA Lucid Lighting Lucifer Lighting Lumid Lumificient Technologies Lumigraf Lumiron Lundberg Studios Contemporary Art Glass Luraline LYX Furniture & Light MacPhail's Studio Magic Lite Manning Lighting Mario Contract Lighting Martin Architectural Matthews Fan /WPT Design Maxim Lighting International McFadden Trend Lighting McNoon Crystal Lighting Merlin Lighting Metalumen Mfg Meyda Tiffany Mica Lamp Michael Webb Michaels' Lighting Mike Stoane Lighting Mills Architectural Lighting Milnex Designer Lights Moda Lighting Modulightor Mole-Richardson Moon Shine Lamp and

Moonlight Tiffanies

forrison Lighting

Ideal Electric

IDL - Industry & Design Light Illuminating

Murray Feiss Import Nathan Allan Glass Studio Nemco Architectural Lighting

Nessen Lighting New Grand Light New Metal Craft Newmat USA Newt Glass NlightN Nora Lighting Noral Lighting Norton Industries Nova Lighting Nulco Lighting Nutech Lighting Oggetti Omega Too One Step Lighting OptiLed Technology Ora Lighting Orgatech + Omegalux Oriental Accent
Ouffice Electronic Lighting Packaged Lighting Syst Palmer Hargrave Parkdale Products Passport Furniture
Pathway Lighting Products Pecaso Lighting
Pegasus Associates Lighting Pernoc Lighting Products
Pennsylvania Globe Gaslight
Philip Goldin Associates Phoenix Products Company PierceMartin Ploneer Lighting Planlicht USA PLC Lighting PMC Lighting Pompeian Manufacturing Preciosa International Primelite Prisma Architectural Lighting **Progress Lighting** Prudential Lighting Pure Lighting Quality Lighting Design Quasar Holland Quoizel **B3rtiffueion** Rambusch Lighting Reed Bros Rejuvenation Remains Lighting Remarks Lighting Products
Renaissance Contract Lighting & Furnishings Renoma Lighting Resolute Robert Abbey Rock Cottage Glassworks Roy Electric Antique Lighting RSA Lighting Scangift Scavo Schonbek Worldwide Lighting use Electric Schott North America Scott Lamp/Scott Architectural Lighting Sea Gull Lighting Products Shady Lady Shaper Lighting Shell Light Sinclair Glass Sistemalux Smith-Victor Corporation Soho Lighting Solavanti Lighting Space Lighting Spark Lighting International Spectrum Lighting SPI Lighting St. Louis Antique Lighting Starfire Lighting Steel Partners Step 1 Dezigns Sterling Products Steven Handelman Studios Stone County Ironworks Stonegate Designs Studio Italia Design USA Studio Steel Stylmark Sunpark Electronics Sunset Lighting and Fans Swon Design Sylvan Designs Talisman Glass Tally Ho Lighting Tango Lighting Targetti North America Task Lighting Tazz Lighting Teron Lighting Terzani USA The Antique & Vintage Table Lamp Company

The Modern Fan Company The Original Cast Lighting THHC Lighting
Thomas Contract Lighting Thomas Lighting Canada TMS Lighting Tokistar Lighting Toyo Trading Translite Sonoma Traxon Technologies Trend Lighting Tri North Lighting Triarch Industries Trinity Lighting Troy-CSL Lighting UltraGlas Ultralights Architectural Lighting Unilight Urban Archaeology Uspar Enterprises Uttermost Vantage Luminaires Versailles Lighting VGK Lighting Vibia Victor Illuminating Vintage Hardware Virginia Metalcrafters Visa Lighting Visionaire Lighting Visual Lighting Technologies Visual Products and Sales W.A.C. Lighting Waldmann Lighting Watt-Man LED Lighting Westinghouse Lighting Corporation Wever & Ducre Wide-Lite Wildwood Lamps & Accents Wilshire Mfg. Winona Lighting Wunderley Xenon Architectural Lighting Yamagiwa USA Zaneen Lighting Zelco Industries Zia-Priven Design Zumtobel Lighting DESK/WORKSTATION 2C Simon Morris As AAMSCO Lighting Access Lighting Action Lighting

G Squared

Galbraith & Paul

Gammalux Systems Global Lighting

Hinson & Company

Homasote

House of Troy

Ideal Electric

Imex Industrial

ITRE-Luvi uce

J.H. Lighting

John-Richard

La Murrina

Legion Lighting Leucos USA

LightShoppe.com Liton Lighting

Louvers Internati

Lucifer Lighting

Louis Poulsen Lighting

Littlite

Lumid

Luxo

Lumigraf Luraline

IO Lighting

Experiences/Nemo

Jesco Lighting Group

Jolt Lighting Kenwell International USA

La Sorgente Glass Studio LaMar Lighting Company

Khatod Optoelectronic

Kichler Lighting Group

Holtkoetter International

Guang Zhou Ouchi Trading

Hallmark Lighting Harold's Fine Home Lighting

Mario Contract Lighting Mayline Company Merlin Lighting Metalumen Mfg. Meyda Tiffany Modulightor Murray Feiss Import Nora Lighting Nova Lighting Nualight AlbEO Technologies Omega Too Passport Furniture Pegasus Associates Lighting Alkco Lighting Alumen 8 American Acrylic Pritchett Wilson Group American Lighting Anvil Design Corporation Pure Lighting Reiuvenation Architectural Lighting Works Art Lighting Gallery Renaissance Contract Lighting & Furnishings Ashlor Lighting & Shades Authentic Designs Colonia Early American Lighting Royal Haeger Lamp Company Award Winning Lighting & Exhibit Designers Sirius Axo Light Baldinger Architectural Space Lighting Spark Lighting International Specialty Lighting Step 1 Dezigns Stone County Ironworks Lighting Bartco Lighting Belfer Group -Better/Radiant/EuroliteUSA Stonegate Designs Studio Italia Design USA Bis Bis Brave Design **Brodwax Lighting** Sunpark Electronics C.H. Briggs Tally Ho Lighting Cal Lighting Calger Lighting Casella Lighting Tango Lighting Targetti North America Catalina Tensor Lighting Tazz Lighting Century Industries Challenger Lighting Trend Lighting Charles Edwards Cherry Tree Design Conant Custom Brass Trinity Lighting Cooper Lighting Crownlite Mfg. Urban Archaeology Currey & Company VGK Lighting Custom Lighting Cyberlux Vibia Vintage Hardware Virginia Metalcrafters Dainolite Day-O-Lite Manufacturing Dazor Mfg. Visioneering Delux Custom Lighting W.A.C. Lighting Design Guild Waldmann Lighting Designers Fountain Donovan Design Wildwood Lamps & Accents Yamagiwa USA Donovan Lighting Zelco Industries Duray Fluoresce Eclipse Lighting DOWNLIGHTS

1st Source Lighting 2C Simon Morris Associates

Action Lighting Alexandra Lighting Systems

Leucos USA

Light Waves Concept

AC Lighting Design Access Lighting ACDC Lighting Systems

Ambiance Lighting Sys

American Acrylic

Elettra

Elliptipar

Eurofase

Fiberstars

Flos USA

The Brighton Collection

The Federalist The Italbrass Group

EncapSulite International

Engelite Lighting ERCO Lighting

American Lighting AmeriTec Lighting Ameriux Lighting Solutions Andy Thornton Anvil Design Corporation Architectural Lighting Works Ardee Lighting Artcraft Lighting Att.ite/Cooper Lighting Avanti Lighting Award Winning Lighting & Exhibit Designers Axo Light BACI by Remcraft Beachside Lighting Beaux-Artes Belter Group Belfer/Radiant/EuroliteUSA Besa Lighting Beta-Calco Brandon Industries Brass Light Gallery Brodwax Lighting Candella Lighting CGF Design Charles Edwards Charles Loomis Classic Lighting Color Kinetics Contrast Lighting Cooper Lighting
Craft Metal Products Custom Elements Custom Lighting Cyberlux d'ac Lighting D'Lights by SPJ Lighting Dainolite Day-Brite Capri Omega Day-O-Lite Manufacturing Delray Lighting Design Elements Dialight Corporation
DMF Lighting Donovan Design Dreamscape Lighting Duray Fluorescen Eclipse Lighting
Edison Price Lighting Elco Lighting Elumina Technology EncapSulite Intern Energie Lighting Engineered Lighting Entertainment Technology Envisionlight Epoch Enterprise ERCO Lighting Eureka Lighting Eurofase Fabbian USA FarLight FC Lighting Fiberstars Flos USA Flux Focal Point Forge Europa Gallium Lighting GBL LED Lighting Gemini One Five Luminaires Geni-Strut Gladstone Industries Corporation Gobbsmak Design Gressman Supply H. E. Williams Hallmark Lighting Herwig Lighting Higuchi USA Hubbardton Force Illumivision Imex Industrial Infinity Lighting Inspired Sales Intense Lighting Iris Lighting/Cooper Lighting ITRE-Luxture Jesco Lighting Group Juno Lighting Group Justice Design Group Kania Lighting Systems Khatod Optoelectronic Kirlin Company Kozo Lighting Kramer Lighting
Kurt Versen
Lancaster Glass
LBL Lighting
Ledalite Architectural
Products

Lightolier Lightolier Controls Lite Source Liton Lighting Louis Lighting
Louis Poulsen Lighting Lucid Lighting Lucifer Lighting Lumid Luminis, Con.Daz, Lutrex Luraline Luxo LYX Furniture & Light Magic Lite Martin Architectural Merlin Lighting Meyda Tiffany Michael Webb Mike Stoane Lighting Modular Interna Modulightor Moonlight Tiffanies Murray Feiss Import New Grand Light NlightN Nora Lighting Noral Lighting Nualight Nutech Lighting Ocean State Lighting OptiLed Technology Ora Lighting
Packaged Lighting Systems Pathway Lighting Products Pauluhn Electric Pegasus Associates Lighting Portfolio/Cooper Lighting Prescolite Progress Lighting Pure Lighting Quality Lighting Design Rambusch Lighting Remoraft Lighting Products Rockden Ruud Lighting Scangift Sea Gull Lighting Products Security Lighting Systems SELUX Sirius Sistemalu Soho Lighting Solux Design Space Lighting Specialty Lighting Specialty Lighting Industries Spectrum Lighting Step 1 Dezigns Stone County Ironworks Sunpark Electronics Sylvan Designs ally Ho Lighting Targetti North America The Brighton Colle THHC Lighting Think Lighting
Thomas Contract Lighting Thomas Lighting Canada TMS Lighting Topaz Lighting Tresco International Tri North Lighting Triarch Industries **USA Illumination** Vantage Luminaires VGK Lighting Visa Lighting Visioneering W.A.C. Lighting Waldmann Lighting Zumtobel Lighting EXIT/EMERGENCY Management Access Lighting Action Lighting AH Lighting Alkco Lighting American Acrylic American Lighting

Triarch industries
Ultralights Architectural
Lighting
Urban Archaeology Vision Landscape Lighting Vision3 Lighting Wever & Ducre Xenon Architectural Lighting 55 Design Fabrication American Permalight Anvil Design Corpora AstraLite AtLite/Cooper Lighting Badger Lite Company Bartco Lighting Best Lighting Products Big Beam Emergency Systems Cooper Lighting 87

Crescent Lighting

Crownlite Mfg

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Custom Lighting Cyberlux Day-Brite Capri Omega Deco Lighting DMF Lighting
Dura Architectural Signage E-Lite Technologies Eclipse Lighting Edison Price Lighting Elco Lighting Emergi-Lite EncapSulite International Engineered Lighting Envisionlight Epoch Enterprise Evenlite Evitroniy Fail-Safe/Cooper Lighting Fiberstars Flos USA Force Europa G Squared GBL LED Lighting Gemini One Five Luminaires Gilbert Industries Gobbsmak Design Guth Lighting Highlites Holophane **Hubbell Lighting** IEPC Infinity Lighting Igolite Jessup Manufacturing Juno Lighting Group Kenall Lighting Khatod Optoelectronic Killark Kirlin Company Legion Lighting Lendar Design LightAlarms Lightolier Lightworld.com Lion Industries Liton Lighting Los Angeles Lighting Louie Lighting LumarkCooper Lighting Lumenform Industries Lumid Luraline Mike Stoane Lighting Miller OEM Supplies Mule Lighting Newstar Nicor Nora Lighting Nualight NuArt Lighting Products Nutech Lighting OptiLed Technology OSRAM Opto Semiconductors
Ouffice Electronic Lighting Paraflex Lighting Pathway Lighting Products
Pauluhn Electric Pegasus Associates Lighting Pompeian Manufacturing Progress Lighting Pure Lighting Quality Sourcing Services Ruud Lighting S.R.B. Technologies Security Lighting Systems Self-Powered Lighting Siltron Emergency Systems Sirius Specialty Lighting Industries SPI Lighting
St. Louis Antique Lighting Step 1 Dezigns Sure-Lites/Cooper Lighting Technical Consumer Products Thomas Research Products Topaz Lighting Trinity Lighting Udec Urban Archaeology VGK Lighting Viabizzuno Waldmann Lighting WF Harris Lighting

#### INDUSTRIAL TASK

1st Source Lighting Access Lighting Action Lighting Alexandra Lighting Systems Altman Lighting American Acrylic American Lighting Anvil Design Corporation

Architectural Lighting Works Award Winning Lighting & Bartoo Lighting Brodwax Lighting C.H. Briggs Carter Products CeeLite CGF Design Consult Lighting Cooper Lighting Crownlite Mfg. Custom Elements Custom Lighting d'ac Lighting Dainolite Day-Brite Capri Omega Dazor Mfg. Delta Light Donovan Design Duray Fluorescent Eclipse Lighting EncapSulite International Energie Lighting Fail-Safe/Cooper Lighting FarLight Fiberstars Focal Point G Squared Gobbsmak Design Lighting Guth Lighting H. E. Williams Higuchi USA Holophane Homasote IEPC Illumination Management Solutions Infinity Lighting Inspired Sales Kania Lighting Systems Khatod Optoelectronic KW/2 Lighting Products LAM Lighting Syst Legion Lighting Light Craft Lite Source Liteco Sales Liton Lighting Los Angeles Lighting Louie Lighting Lucifer Lighting Lumark/Cooper Lighting Lumid Luraline Medin Lighting Noral Lighting Nualight Packaged Lighting Systems Paramount Industries Pauluhn Electric Philip Goldin Associates Phoenix Products Company Pioneer Lighting Pure Lighting Quality Lighting Design RSA Lighting Specialty Lighting Industries SPI Lighting Step 1 Dezigns Sunnex Sunpark Electronics

Visioneering W.A.C. Lighting Waldmann Lighting Wide-Lite Xenon Architectural Lighting INDUSTRIAL

The Light Edge

VGK Lighting

Urban Archaeology

FLUORESCENT/HID 1st Source Lighting 2C Simon Morris Associates 555 Design Fabrication Management Access Lighting Action Lighting AH Lighting
AlbEO Technologies
Alexandra Lighting Systems Alumen 8 American Acrylic American Lighting Anvil Design Corporation Arc Lighting Systems
Arch Lighting Group (ALS,
Davis/Mueller, Rae Lighting)
Architectural Lighting Works Ardron-Mackle AtLite/Cooper Lighting Badger Lite Company Bartco Lighting Belfer Group -Belfer/Badiant/EuroliteUSA

RSA Lighting

Ruud Lighting

Security Lighting Systems

Specialty Lighting Industries

Planlicht USA

Columbia Lighting Consult Lighting Corelite/Cooper Lighting Crescent Lighting
Crownlite Mfg. Custom Lighting D'Lights by SPJ Lighting Day-Brite Capri Omega Dazor Mfg. Deco Lighting Delray Lighting Delux Custom Lighting Donovan Design Duray Fluorescent Easylite Integrated Lighting Systems Eclipse Lighting EncapSulite International Energetic Lighting Energie Lighting Engineered Lighting Products Esco Lighting Estiluz ETC (Electronic Theatre Controls) ETC Architectural Fail-Safe/Cooper Lighting Fiberstars Filtrona Extrusion Focal Point Foresight Lighting FSC Lighting G Squared Geni-Strut Gobbsmak Design **Guth Lighting** Hasco Lighting Homasote Howard Industries inductionlighting.com Infinity Lighting Inlite Inspired Sales Intense Lighting Invue Lighting Systems Jesco Lighting Group Jiadian Lighting Kania Lighting Systems Kelsey-Kane Lighting Kenall Lighting Khatod Optoelectronic Kirlin Company Kurtzon Lighting KW/2 Lighting Products LAM Lighting Systems LaMar Lighting Company Lancaster Glass Legion Lighting Lighting Services Inc Lightway Industries Liton Lighting Los Angeles Lighting Louis Lighting Louis Poulsen Lighting LSI Industries Lucifer Lighting Lumark/Cooper Lighting Lumax Industries Lumid Luraline Luxo McGraw-Edison/Cooper Lighting Merlin Lighting Meyda Tiffany MWS Modular Wiring Systems/Cooper Lighting Nemco Architectural Lighting Neo-Ray/Cooper Lighting Nessen Lighting Newstar North Star/Thorn Lighting NRL Lighting Products NuArt Lighting Products Nutech Lighting One Step Lighting Pacific Lighting & Electrical Paraflex Lighting Paramount Industries Pathway Lighting Products Pauluhn Electric Phoenix Products Company Pioneer Lighting
Portfolio/Cooper Lighting Prudential Lighting Pure Lighting Quality Lighting Design Quality Sourcing Services Renova Lighting Systems Resolute

SPI Lighting Sportlite tep 1 Dezigns Stonco Lighting Sunnex Sunpark Electronics The Designers Edge
The Light Edge
Thomas Research Products
U.S. Energy Sciences Urban Archaeology Vantage Luminai VGK Lighting Visionaire Lighting Visioneering W.A.C. Lighting WF Harris Lighting Xenon Architectural Lighting Zumtobel Lighting Accent Kitchen & Bath, Access Lighting Action Lighting Alexandra Lighting Systems

Alico Industrie Altman Lighting Ambiance Lighting Systems American Acrylic American Lighting Ameriux Lighting Solutions Anvil Design Corporation Architectural Lighting Works Arteraft Lighting Avanti Lighting Besa Lighting Boston Retail Brodwax Lighting **Bruck Lighting Systems** C.H. Briggs Cal Lighting CE Lighting of North America Cooper Lighting Custom Elements Day-Brite Capri Omega **DMF** Lighting Donovan Design Eclipse Lighting Edison Price Lighting Elco Lighting Elliptipar EncapSulite International **Energie Lighting** Products ERCO Lighting Eureka Lighting EUTRAC Exhibit and Display Truss Fabbian USA FarLight FC Lighting Filtrona Extrusion Flos USA Fox Electric Supply G Squared Genr-Strut Global Lighting Glucksman Lighting Products Gobbsmak Design Gray Glass H F Williams Halo/Cooper Lighting Hampstead Lighting Hera Lighting IEPC lluminating Experiences/Nemo Inlite Intense Lighting Jesco Lighting Group Journee Lighting Juno Lighting Group Kania Lighting Systems Kenwell International USA Khatod Optoelectronic Light Craft Mfg. Light Waves Concept Lighting Services Inc Lightolier Lightology Louie Lighting Luciter Lighting Lumid Luraline Martin Architectural Mike Stoane Lighting Mills Architectural Lighting New Grand Light OptiLed Technology Pegasus Associates Lighting Phantom Lighting Systems

Prescolite Progress Lighting Pure Lighting Quality Lighting Design Quality Sourcing Services **B3diffusion** Radionic Hi-Tech/Radionic Industries Renaissance Contract Lighting & Furnishings Ruud Lighting Sea Gull Lighting Products Security Lighting Systems Selecon USA Sirius Solux Design Spark Lighting International Specialty Lighting Specialty Lighting Industries Spectrum Lighting Step 1 Dezigns
Sunpark Electronics
Sunset Lighting and Fans Targetti North America Task Lighting Tech Lighting Teron Lighting (TLI) THHC Lighting Thomas Contract Lighting Times Square Lighting Translite Sonoma Urban Archaeology VGK Lighting Visual Products and Sales W.A.C. Lighting Waldmann Lighting Xenon Architectural Lighting Zelco Industries Zumtobel Lighting

PLC Lighting

ERCO Lighting

Kozo Lighting Kramer Lighting WALL WASHERS Kurt Verser 2C Simon Morris Associates AC Lighting Design KW/2 Lighting Products LAM Lighting Systems LaMar Lighting Company Ledalite Architectural Act One Communications Action Lighting
Adventures in Copper/A.I.C. Products Legion Lighting Lighting Alkco Lighting Leucos USA Light Craft Mfg. Light Waves Concept Alumen 8 Lighting & Electronics Lighting Services Inc Ambiance Lighting Systems American Acrylic American Lighting AmeriTec Lighting Lightolier Lightolier Controls Lite Makers Ameriux Lighting Solutions Anvil Design Corporation Lite Source Litecontrol Arc Lighting Systems Arch Lighting Group (ALS, Davis/Mueller, Rae Lighting) Liton Lighting Architectural Lighting Works Lucifer Lighting Lumax Industr Ardron-Mackie Lumid Lumux Lighting Luraline Martin Architectural Art Lighting Gallery ATG Electronics AtLite/Cooper Lighting McFadden Trend Lighting Merlin Lighting **Exhibit Designers** Metalumen Mfg. Meteor Light & Sound Meyda Tiffany BACI by Remcra Barbizon Electric Beachside Lighting Mike Stoane Lighting BEGA/US Milnex Designer Lights Modular International Belter/Radiant/EuroliteUSA Birchwood Lighting BL Innovative Lighting Modulightor Mole-Richardson Neo-Ray/Cooper Lighting Brodwax Lighting BronzArt Lighting
C.W. Cole & Company Nippo Nora Lighting Noral Lighting North Star/Thorn Lighting Celestial Lighting Charles Loomis Nualight Nutech Lighting Ocean Optics
Ocean State Lighting Columbia Lighting Contrast Lighting ML OptiLed Technology Ora Lighting
Orgatech + Omegalux
OSRAM Opto Cooper Lighting Corelite/Cooper Lighting Craft Metal Products CraftsmanOutdoorLighting.com Semiconductors Pathway Lighting Products Phantom Lighting Systems Crownlite Mfg. Custom Ele Philip Goldin Associates Custom Lighting Phoenix Products Company Pioneer Lighting Day-Brite Capri Omega Prudential Lighting Day-O-Lite Manufacturing Delray Lighting Pure Lighting Quality Lighting Design **Delux Custom Lighting** Dialight Corporation DMF Lighting Donovan Design **R3diffusion** Rambusch Lighting Remoraft Lighting Products Dreamscape Lighting Duray Fluorescent **RSA Lighting** Ruud Lighting E-Lite Technologies Sage Lighting Eclipse Lighting
Edison Price Lighting Sea Gull Lighting Products Selecon USA SELUX Elliptipar EncapSulite International Shaper Lighting/Cooper Lighting Energie Lighting Engineered Lighting Sirius Solux Design Specialty Lighting Industries

Spectrum Lighting SPI Lighting Starfire Lighting Step 1 Dezigns Sterling Products Sunpark Electronics Super Vision International Tech Lighting Techni-Lux The Light Edge Think Lighting
Thomas Lighting Canada Times Square Lighting Tri North Lighting Trinity Lighting Urban Archaeology Halo/Cooper Lighting Harold's Fine Home Lighting USA Illumination Vantage Luminaires Versailles Lighting VGK Lighting Visa Lighting Vision Landscape Lighting Vision Cartoscape Lighting
Visionaire Lighting
Visual Lighting Technologies
W.A.C. Lighting Waldmann Lighting Wide-Lite Winona Lighting Wybron Xenon Architectural Lighting Iris Lighting/Cooper Lighting Zaneen Lighting Zumtobel Lighting

ETC Architectural

FarLight

Finelite Focal Point

Fiberstars

Forge Europa

G Squared

Gray Glass

Holophane

Illuminating

Illumivision

Inlite

Experiences/N

Insight Lighting

Intense Lighting IO Lighting

ITRE-LuxLuce

J&J Electronics

Jesco Lighting Group

Juno Lighting Group Kania Lighting Systems

Khatod Optoelectronic Kichler Lighting Group Kirlin Company

J.H. Lighting

Illumination Management

IEPC

**Guth Lighting** 

Fox Electric Supply

Gammalux Systems Gilbert Industries

Gladstone Industries Corporation

Gobbsmak Design

Hallmark Lighting

LIGHT SOURCES **CATHODE & NEON** Access Lighting
ACDC Lighting Systems

Action Lighting American Acrylic American Lighting Anvil Design Corporation Atlantic Ultraviolet ATR Lighting Enterprises Donovan Design EGL Company EncapSulite International Fiberstars GE Consumer & Industri Gobbsmak Design Gotham Architectural Lighting Innovative Lighting International Light Technologies
Jesco Lighting Group Khatod Optoelectronic Light Waves Concept Lighting & Electronic Design Lighting Sales Connection Liton Lighting Louie Lighting Lucifer Lighting Lumenton Lighting Luraline Manhattan Neon Sign Merlin Lighting Neon Signs Depot Neon-led electronic Lighting Factory Pure Lighting Specialty Lighting Industries Star Lighting Products Step 1 Dezigns Sunpark Electronics Swon Design Tresco International Urban Archaeology

COMPACT FLUORESCENT 1st Source Lighting 555 Design Fabrication Management A.L.P. Lighting Components AAMSCO Lighting AC Lighting Design Access Lighting Action Lighting Aero-Tech Light Bulb AH Lighting Alexandra Lighting Systems American Acrylic American Fluorescent American Lighting Ametrix/Cooper Lighting Antares Enterprises
Anvil Design Corporation
Aqua Creations USA
Architectural Lighting Works Ark Lighting

ATR Lighting Enterprises Badger Lite Company

Barbizon Electric

Bartoo Lighting

Basic Source, The

Baselite

VGK Lighting

Waldmann Lighting

AL

88

BEST Lights Beta Lighting

CGF Design

Bieber Lighting Omega Too Orgatech + Omegalux Osram Sylvania Birchwood Lighting Brandon Industries **Brodwax Lighting** Pathway Lighting Products Brownlee Lighting Pemco Lighting Products Pennsylvania Globe Gasligh Bulbrite Industrie: Cal Lighting Philips Lighting (Canada) Candella Lighting CE Lighting of North America Pioneer Lighting Celestial Lighting Christopher Lighting Prisma Architectural Lighting Pure Lighting Classic Illuminations Coronet Chandelier Originals Quoizel R3diffusion Crownlite Mfg Rambusch Lighting CS Lighting Regency Lighting
Renaissance Contract CV Lighting De Sisti Lighting Delray Lighting Lighting & Furnishings Sage Lighting Delux Custom Lighting Designers Fountain Schoolhouse Electric SELUX Sentry Electric Donovan Design File Shine Lighting Siltron Emergency Systems ELA Lighting Elco Lighting EncapSulite Sirius Smith-Victor Corporation Energetic Lighting Space Lighting Energie Lighting Special FX Lighting Engineered Lighting Specialty Lighting Products Specialty Lighting Industries Estiluz Eurofase Sportlite St. Louis Antique Lighting Evergreen Lighting Exciting Lighting Star Lighting Products Fabbian USA Feit Electric Step 1 Dezigns Fiberstars Sternberg Lighting Steven Handelman Studios Flux Focal Point Sunnex Sunpark Electronics Targetti North America Focus Industries Forms+Surfaces Fulham Technical Consumer Full Spectrum Solutions Products Teron Lighting (TLI) GE Consumer & Industrial The Original Cast Lighting THHC Lighting Geni-Strut George King Associates Gilbert Industries Thin-Lite Ginger - Motiv Thomas Contract Lighting Gladstone Industries Topaz Lighting Translite Sonoma Corporation Gobbsmak Design Trend Lighting Gotham Architectural Trinity Lighting Lighting Trojan Tungda Electrical & Lighting Gressman Supply Guth Lighting Halco Lighting alights Architectura Lighting Urban Archaeology Hampstead Lighting Ushio America Heath/Zenith Uspar Enterprises Herwig Lighting Versailles Lighting VGK Lighting Vision3 Lighting Hudson Valley Lighting Visioneering W.A.C. Lighting Humanscale Hunza Lighting USA Insight Lighting Waldmann Lighting Intense Lighting
Interlectric Corporation Westinghouse Lighting Corporation Jefferson Art Lighting Wide-Life Jesco Lighting Group Xenon Architectural Lighting Jiadian Lighting Kenwell International USA Khatod Optoelectronic Kichler Lighting Group Killark Access Lighting Kirlin Company Kozo Lighting

#### ELECTROLUMINESCENT

Kurt Versen L.C. Doane Company

LBL Lighting Ledalite Architectural

LEDS c/o MLG Contract

Light Ideas International

Light Sources LightBulbDistributor.com

Products

Leucos USA

Lighting Edge

Design Lightworld.com Lite Tech

Litetronics International/Duro-Lite

Liteco Sales

Liton Lighting

Louie Lighting

Luceplan USA

Lumetta

Luraline

Lumid

Lucifer Lighting

Merlin Lighting

Mole-Richardson

Mule Lighting Newstar

Newt Glass

Lumenton Lighting

Matthews Fan/WPT Design

Meyda Tiffany Mills Architectural Lighting

Northwest Lighting Systems

Action Lighting American Acrylic American Lighting Anvil Design Corporation Californeon Lighting CeeLite Donovan Design E-Lite Technologies EncapSulite International GE Consumer & Industrial Gobbsmak Design Homasote Khatod Optoelectronic Liton Lighting Louie Lighting Lucifer Lighting Lumenton Lighting Luraline Merlin Lighting Philips Lighting Pure Lighting Rogers, Duret Division Specialty Lighting Industries Step 1 Dezigns Teron Lighting (TLI) Urban Archaeology VGK Lighting Waldmann Lighting

HALOGEN AAMSCO Lighting Access Lighting Action Lighting Adess Aero-Tech Light Bulb

Classic Illuminations Craft Metal Products Custom Elements De Sisti Lighting Deep Landing Workshop Delux Custom Lighting Donovan Design Elco Lighting Elumina Technology EncapSulite International **Energie Lighting** Engineered Lighting Products Eurofase **Exciting Lighting** EYE Lighting International of North America Fiberstars Focal Point Focalor Focus Industries **FX** Luminaire mer & Industrial Geni-Strut Gladstone Industries Gobbsmak Design Lighting GranitiFiandre GSD Productions Halco Lighting Hampstead Lighting Harold's Fine Home Lighting Heath/Zenith Higuchi USA Holtkoetter International Homasote Hubbell Lighting Hudson Valley Lighting Hunza Lighting USA Insight Lighting Intense Lighting Intermatic International Light Technologies Jefferson Art Lighting Jesco Lighting Group Kania Lighting Systems Khatod Optoelectronic Kichler Lighting Group Kirlin Compan Kurt Versen La Murrina LBL Lighting LEDS c/o MLG Contract Leucos USA Light Craft Mfg. Light Ideas International Light Sources Light Waves Concept Lighting & Electronics Lite Tech Litetronics International/Duro-Lite Liton Lighting Louie Lighting Luceplan USA Lucifer Lighting Lumenton Lighting Lumetta Lumid Lumisphere USA Luraline Merlin Lighting Meteor Light & Sound Metomic Meyda Tiffany Mitronix

AH Lighting

Altman Lighting

American Acrylic

American Lighting

B+L Technologies BACI by Remcraft

Barbizon Electric

Bartco Lighting Basic Source. The

Biclite USA

Beachside Lighting

Birchwood Lighting

Brandon Industries

BronzArt Lighting

Brownsburg Electric Bulbrite Industries

Buthtronics

C.H. Briggs

Cal Lighting

Bridgeport Magnetics/Tortran

CE Lighting of North America Charles Edwards

ax Lighting

Alexandra Lighting Systems Alico Industries

American Lighting Ametrix/Cooper Lighting Anvil Design Corporation Architectural Lighting Works

ATR Lighting Enterprises

Pure Lighting Quasar Holland Quoizel Rambusch Lighting Regency Lighting Remoraft Lighting Products Renoma Lighting RSL Landscape Lighting lecon USA Shine Lighting Siltron Emergency Systems Sirius Smith-Victor Corporation Solux Design Space Lighting Specialty Lighting Industries St. Louis Antique Lighting Star Lighting Products Step 1 Dezigns Sterner Lighting Sunlite Mfg. Sunnex Sunpark Electronics
Targetti North America Task Lighting Teron Lighting (TLI) TerraDek Lighting The Designers Edge The Italbrass Group THHC Lighting
Thomas Contract Lighting TMS Lighting Topaz Lighting Touchstone Accent Lighting Trend Lighting Tresco International Triarch Industries Tungda Electrical & Lighting Urban Archaeology Ushio America VGK Lighting Vision Landscape Lighting Vision3 Lighting
Visual Products and Sales
W.A.C. Lighting Waldmann Lighting Westinghouse Lighting Corporation

Modulightor

Newt Glass

Optic-Light

Philips Lighting

International

Nite Lites

Mole-Richardson

O'Rvan Industries

NiteLites Franchise Systems

Packaged Lighting Systems

Pegasus Associates Lighting Philips Lighting (Canada)

Prisma Architectural Lighting

omolux Lighting

HIGH-PRESSURE SODIUM AAMSCO Lighting Access Lighting AH Lighting American Acrylic American Lighting Anvil Design Corporation Arc Lighting Systems Ark Lighting ATR Lighting Enterprises Baselite Bieber Lighting Brandon Indus Brownlee Lighting Bulbrite Industries Bulbtronics CE Lighting of North America Consult Lighting Deco Lighting Delux Custom Lighting Donovan Design **ELA Lighting** EncapSulite International EYE Lighting International of North America Feit Electric Fiberstars Focus Industries GE Consumer & Industrial Gobbsmak Design Gotham Architectural Lighting Halco Lighting Heath/Zenith Herwig Lighting Higuchi USA Idaho Wood Interlectric Corporation Intermatic Khatod Optoelectronic

Killark King Luminaire Kirlin Company L.C. Doane Company LightBulbDistributor.com Lite Tech Liton Lighting Louis Lighting Lucifer Lighting Company Lumenform Industries Lumenton Lighting Lumid Luminis Con Daz Lutrex Merlin Lighting Meyda Tittany Miller OEM Supplies Northwest Lighting Systems Osram Sylvania Pemco Lighting Products
Pennsylvania Globe Gaslight Philips Lighting (Canada) Philips Lighting Pure Lighting Regency Lighting Robinson Iron SELUX Sentry Electric Sequoia Lighting Shat-R-Shield Space Lighting Specialty Lighting Industries Spero Electri St. Louis Antique Lighting Star Lighting Products Step 1 Dezigns Stemberg Lighting Sterner Lighting Steven Handelman Studios Sunlite Mfg. Teron Lighting (TLI) The Designers Edge Topaz Lighting Trojan Tungda Electrical & Lighting Urban Archaeology US Architectural Lighting Sun Valley Lighting Ushio America VGK Lighting Waldmann Lighting Wide-Lite INCANDESCENT

Estiluz

Flux

Killark

Design Lightworld com 1 World Class Lighting 20th Century Lighting Lite Makers 555 Design Fabricat Lite Tech Management Litetronics AAMSCO Lighting International/Duro-Lite AC Lighting Design Liton Lighting Access Lighting Louie Lighting Lt. Moses Willard Action Lighting Luceplan USA Aern-Tech Light Bulb Lucifer Lighting Alexandra Lighting Systems **Lumenton Lighting** Lumetta Luraline American Period Lighting Anvil Design Corporation Matthews Fan/WPT Design Merlin Lighting Architectural Lighting Works Meteor Light & Sound Metomic Ark Lighting Enterprises
Authentic Designs Colonial &
Early American Lighting
Barbizon Electric Meyda Tiffany Mills Architectural Lighting Mitronix Mole-Richardson Moon Shine Lamp and Moonlight Tiffanies National Specialty Lighting Newstra O'Ryan Industries Omega Too Osram Sylvania Palmer Hargrave Parkdale Products Paul Decorative Products Pemco Lighting Products Pennsylvania Globe Gaslight Phantom Lighting System Copperworks Lighting Coronet Chandelier Originals Philips Lighting (Canada) Philips Lighting Prisma Architectural L Promolux Lighting Int. Pure Lighting Quasar Holland Quoizel Deep Landing Workshop Delux Custom Lighting R3diffusion Rambusch Lighting Regency Lighting Remains Lighting Remoraft Lighting Products Renaissance Contract Lighting & Furnishings **ELA Lighting** on Iron Elco Lighting EncapSulite International RSL Landscape Lighting

Shady Lady Products Entourage LA Shat-R-Shield Shine Lighting Eurotase Signal-Tech Evergreen Lighting Siltron Emergency Systems Exciting Lighting Fabbian USA Smith-Victor Corporation Feit Electric Space Lighting Special FX Lighting Special Lite Products Focal Point Specialty Lighting Focus Industries Specialty Lighting Industries Spero Electric
St. Louis Antique Lighting Frankie
Full Spectrum Solutions FX Luminaire GE Consumer & Industrial Star Lighting Products Steel Partners George King Associates Step 1 Dezigns Ginger - Motiv Gladstone Industries Steven Handelman Stu Targetti North America Compration Task Lighting Teron Lighting (TLI) Gobbsmak Design TerraDek Lighting The Brighton Collection Gotham Architectural Lighting GSD Productions The Italbrass Group H. A. Framburg & Co Halco Lighting THHC Lighting Thomas Contract Lighting Hampstead Lighting Times Square Lighting Tokistar Lighting Heath/Zenit Topaz Lighting Toyo Trading Hemera Herbeau Creations of America Translite Sonoma Herwig Lighting Holtkoetter International Trend Lighting Tresco International Homasote Triarch Industries Hubbell Lighting Trinity Lighting Hudson Valley Lighting Trojan Intense Lighting Ultralights Architectural Lighting Urban Archaeology Ushio America Interlectric Corporation International Light Technologies
Jefferson Art Lighting Verilux Versailles Lighting Jesco Lighting Group VGK Lighting Vision3 Lighting W.A.C. Lighting Kenwell International USA Khatod Optoelectr Kichler Lighting Group Waldmann Lighting Westinghouse Lighting Kirlin Company Kozo Lighting Comon Wilshire Mfg. La Murrina Wybron LEDS c/o MLG Contract Yamagiwa USA Zia-Priven Design Leucos USA Light Craft Mfg. LightBulbDistributor.co Lighting & Electronic Design (LEDS) nn Illumina Aadoro

LIGHT-EMITTING DIODES

Access Lighting ACDC Lighting Systems Act One Communications Action Lighting Advanced Lighting Syste AlbEO Technologies Alexandra Lighting Systems Altman Lighting American Acrylic American Lighting Another Planet Lighting Architectural Lighting Works Ardron-Mackie ATR Lighting Enterprises Award Winning Lighting & Exhibit Designers Axxess Industries Barbizon Electric Bartco Lighting Basic Source, The Birchwood Lighting BronzArt Lighting Bruck Lighting Systems Bulbrite Industri CE Lighting of North America CECOL Celestial Lighting Christopher Lighting Craft Metal Products Crescent Lighting CV Lighting Cyberlux Delta Light Dialight Corporation DMF Lighting **Duraled Lighting** EGL Company Eiko Elumina Technology EncapSulite International **Energie Lighting** enLux Lighting eStar Lighting Evenlite

nagiwa USA Altman Lighting American Lighting Ark Lighting BarDel International Bartco Lighting Baselite Basic Source The Beachside Lighting Bieber Lighting Birchwood Lighting Bone Simple Design Brandon Industrie Bulbtronics C.L. Sterling & Son Cal Lighting Celestial Lighting Charles Edwards Classic Illuminations Coronet Mfg. Craft Metal Products Crescent Lighting CV Lighting David Landis Design **Design Elements** Designers Fountain DMF Lighting Donovan Design

**Engineered Lighting** 

ARCHITECTURAL LIGHTING

Everlite

Firefly Technology Forge Europa Forms+Surfaces Frankie Gallium Lighting GBL LED Lighting GE Consumer & Industria Gilbert Industries Glucksman Lighting Products Gobbsmak Design Gotham Architectural Lighting GranitiFiandre Heatron Herwig Lighting **Hubbell Lighting** Hunza Lighting USA Light Technologies Illumination Management Solutions Illumivision Intense Lighting Intermatic International Light Technologies IO Lighting J&J Electronics James Thomas Engineering Jesco Lighting Group Journee Lighting Kania Lighting Systems Khatod Optoelectronic Khatod Optoelectronic Spa Kichler Lighting Group Kingbright Kirlin Company L.C. Doane Company Lamina Ceramics LED Effects LED Neon Light 1 EDtronics Light Craft Mfg Light Ideas International Light Waves Concept LightBulbDistributor.com Lighting & Electronic Design Lighting & Electronics Lightology Lion Industries Lite Tech Liton Lighting Lucifer Lighting Lumenform Industries Lumenyte International Lumenton Lighting Lumetta Lumificient Technologies Lumiron Lumux Lighting Luraline Marktech Optoelectronics Merlin Lighting Meyda Tiffany Miller OEM Supplies Milnex Designer Lights Mitronix Mule Lighting
National Specialty Lighting
Neon Signs Depot Neon-led electronic Lighting Factory Nichia NiteLites Franchise Systems NlightN Nutech Lighting O'Ryan Industri Ocean Optics OptiLed Technology Opto Technology OSRAM Opto Osram Sylvania Ouffice Electronic Lighting PerkinElmer Optoelectronics Philips Lighting
Philips LumiLeds Lighting Pure Lighting Quoizel Regency Lighting Renaissance Lighting **RSL Landscape Lighting** Sage Lighting Schott North America Sittron Emergency Systems Sirius SloanLED SolarOne Solutions Solux Design Space Lighting Special-T Lighting Specialty Lighting Industries Step 1 Dezigns

FarLight

Sunpark Electronics Targetti North America Techni-Lux Technical Consume Products TechniLite Systems Think Lighting TIR Systems Tokistar Lighting Traxon Technologies Jrban Archaeology Ushio America Vertex Lighting VGK Lighting Virginia Optoelectronics Vision Landscape Lighting Vision3 Lighting Waldmann Lighting Watt-Man LED Lighting Westinghouse Lighting Corporation

LINEAR FLUORESCENT 1st Source Lighting 555 Design Fabrication

A.L.P. Lighting Components

Alexandra Lighting Systems

Management

AAMSCO Lighting

Access Lighting

Action Lighting

American Acrylic

American Fluorescent

AH Lighting

Alumen 8

American Lighting Architectural Lighting Works ATR Lighting Enterprises Axis Technologies Badger Lite Company Bartco Lighting Bieber Lighting Brodwax Lighting Brownlee Lighting Bulbrite Industrie Bulbtronics Celestial Lighting Christopher Lighting Craft Metal Products Crescent Lighting volite Mfg CV Lighting De Sisti Lighting Delray Lighting **Design Elements** Donovan Design Duray Fluorescent Easylite Integrated Lighting Systems Element Labs EncapSulite International Energetic Lighting Energie Lighting Engineered Lighting Products Estiluz Evergreen Lighting Exciting Lighting Feit Electric Fiberstars Focal Point Fulham Full Spectrum Solutions GE Consumer & Industrial GLC Lighting Gobbsmak Design Guth Lighting Halco Lighting Hemera Homasote Innovative Lighting Insight Lighting Intense Lighting Interlectric Corporation Jesco Lighting Group Kichler Lighting Group Killark Kirlin Company KW/2 Lighting Products L.C. Doane Company Ledalite Architectural Products Leucos USA Light Craft Mfg. Lighting & Electronic Design Lighting & Electronics Lighting Edge Lightspann Illumination Design Litetronics International/Duro-Lite Liton Lighting Louie Lighting national

Luminis, Con Daz, Lutrex Merlin Lighting Meyda Tiffany Newstar Nippo Northwest Lighting Systems Orgatech + Omegalux Osram Sylvania Panasonio Paramount Industries Philips Lighting (Canada) Philips Lighting Pioneer Lighting Pompeian Manufacturing Promolux Lighting International Prudential Lighting Pure Lighting Regency Lighting Renaissance Contract Lighting & Furnishings Renova Lighting Systems Sage Lighting SELUX Shat-R-Shield Shine Lighting Sirius Smith-Victor Corporation Space Lighting Special FX Lighting Specialty Lighting Specialty Lighting Industries Spero Electric
St. Louis Antique Lighting Star Lighting Products Step 1 Dezigns Sunnex Sunpark Electronics Targetti North America Technical Consumer Products Technil ite Systems Teron Lighting (TLI) Thomas Contract Lighting Times Square Lighting Topaz Lighting Trinity Lighting Trojan Tungda Electrical & Lighting Urban Archaeology Ushio America Uspar Enterprises Verilux Versailles Lighting VGK Lighting W.A.C. Lighting Waldmann Lighting Westinghouse Lighting Corporation enjiang Welkin Electronics

Lumenton Lighting

LOW-PRESSURE SODIUM Access Lighting Action Lighting American Lighting ATR Lighting Enterprises Bieber Lighting Bulbrite Industries Donovan Design Element Labs
EncapSulite International GE Consumer & Industrial Gobbsmak Design Gotham Architectural Lighting Herwig Lighting Homa IEPC Jefferson Art Lighting Khatod Optoelectronic Kirlin Company Liton Lighting Lucifer Lighting Lumenton Lighting Lumid Luraline Meyda Tiffany Pemco Lighting Products Philips Lighting (Canada) Philips Lighting Pure Lighting Sequoia Lighting Space Lighting Specialty Lighting Industries St. Louis Antique Lighting Step 1 Dezigns Topaz Lighting Urban Archaeology US Architectural Lighting -Sun Valley Lighting Ushio America VGK Lighting Waldmann Lighting

MERCURY Access Lighting Aero-Tech Light Bulb AH Lighting American Acrylic American Lighting ATR Lighting Enterprises Brandon Industries CE Lighting of North America Donovan Design Element Labs EncapSulite International EYE Lighting International of North America Feit Electric Focus Industries GE Consumer & Industrial Gobbsmak Design an Supply Halco Lighting Hanovia UV Herwig Lighting Homasot Interlectric Corporation Intermatio Khatod Optoelectronic Killark Kirlin Company Light Source Liton Lighting Lucifer Lighting Lumentorm Industries Lumenton Lighting Lumid Merlin Lighting Osram Sylvania Philips Lighting (Canada) Philips Lighting Pure Lighting Robinson Iron Shat-R-Shield Specialty Lighting Industries Spectronics Louis Antique Lighting Star Lighting Products Step 1 Dezigns
The Designers Edge Topaz Lighting Tungda Electrical & Lighting Urban Archaeology Ushio America VGK Lighting Waldmann Lighting

Access Lighting Action Lighting Aero-Tech Light Bulb AH Lighting Altman Lighting American Acrylic American Lighting Ametrix/Cooper Lighting Arc Lighting Systems Architectural Lighting Works Ark Lighting ATR Lighting Enterprises Barbizon Electric Bartco Lighting Bacalita Beachside Lighting **BEST Lights** Bieber Lighting Brandon Industries Brownlee Lighting CE Lighting of North America Conceality Consult Lighting De Sisti Lighting Deco Lighting Delray Lighting Delux Custom Lighting DMF Lighting Donovan Design **ELA Lighting** Element Labs EncapSulite Internationa Energie Lighting **Engineered Lighting** FTC Architectural EYE Lighting International of

North America

Feit Electric

Fiberstars

Focal Point

Geni-Strut

**Guth Lighting** 

Halco Lighting Hanovia UV

Focus Industries

Gobbsmak Design

GE Consumer & Industrial

METAL HALIDE

Nutech Lighting One Step Lighting Optic-Light Orgatech + Omegalux Osram Svivania Paramount Industrie Pathway Lighting Products Pernco Lighting Products Pennsylvania Globe Gaslight Philips Lighting (Canada) Primelite Prisma Architectural Lighting romolux Lighting Int. Pure Lighting Regency Lighting Ruud Lighting Sage Lighting Sentry Electric Sequoia Lighting Shat-R-Shield Solux Design Special FX Lighting Specialty Lighting Industries St. Louis Antique Lighting Star Lighting Products Step 1 Dezigns Sternberg Lighting Sterner Lighting Steven Handelman Studios Sunpark Electronics Targetti North America Teron Lighting (TLI) The Designers Edge Times Square Lighting Topaz Lighting Tungda Electrical & Lighting Urban Archaeology US Architectural Lighting Sun Valley Lighting Ushio America Venture Lighting International VGK Lighting Vision3 Lighting W.A.C. Lighting Waldmann Lighting Wide-Lite Wildfire Wybron SPECIALTY

Herwig Lighting

Insight Lighting

Intense Lighting Interlectric Corporation

Jefferson Art Lighting

Jesco Lighting Group Kania Lighting Systems

Khatori Ontoelectronic

L.C. Doane Company

Light Ideas International

LightBulbDistributor.com Lighting & Electronics

International/Duro-Lite

King Luminaire

Kirlin Company

Kurt Versen

LBL Lighting

Lite Tech

Liton Lighting

Louie Lighting Lucifer Lighting Lumenform Industries

Lumenton Lighting

Luraline Merlin Lighting

Newstar

Luminis, Con.Daz, Lutrex

Meteor Light & Sound Mills Architectural Lighting

Northwest Lighting Systems

Homasote

IEPC

Idaho Wood

#1 Laser Light Show Equipment and Event 555 Design Fabrication AAMSCO Lighting Access Lighting Action Lighting Aero-Tech Light Bulb Attman Lighting American Acryli American Lighting Arc Lighting Systems Architectural Lighting Works Atlantic Ultraviolet Biclite USA wood Lighting

**Bulbrite Industries** Bulbtroni C.H. Briggs Circle Redmont De Sisti Lighting Deco Lighting
Delux Custom Lighting Donovan Design **ELA Lighting** EncapSulite International Energie Lighting Esco Lighting eStar Lighting EYE Lighting International of North America Feit Electric Fiberstars GAMProducts Gilbert Industries Corporation Gobbsmak Desig Gold Leaf Design Group **Guth Lighting** Hanovia UV Heatron Light Technologies nterlectric Corporation Khatod Optoelectronic King Luminaire Kirlin Company LED Neon Light Legendary Lighting Light Sources Light Waves Concept International/Duro-Lite Liton Lighting Louie Lighting Lucifer Lighting Lumid Luraline Merlin Lighting Meteor Light & Sound Meyda Tiffany Milnex Designer Lights Mole-Richardson Navitar NiteLites Franchise Systems NlightN Nutech Lighting Ocean Optics One Step Lighting Philips Lighting (Canada) Philips Lighting
Phoebus Manufacturing Pure Lighting Renaissance Contract Lighting & Furnishings Renaissance Lighting Selecon USA Sentry Electric Sequoia Lighting Shat-R-Shield Sloant ED Smith-Victor Corporation Special FX Lighting Specialty Lighting Industries Spectronics
St. Louis Antique Lighting St. Louis Antique Lighti Step 1 Dezigns Swon Design Targetti North America Terra Furniture THHC Lighting Times Square Lighting Traxon Technologic Tubular Skylight Tungda Electrical & Lighting Urban Archaeology Uttermost Verilux Versailles Lighting VGK Lighting W.A.C. Lighting Waldmann Lighting Corporation

YENON #1 Laser Light Show Equipment and Event Rentals Access Lighting Action Lighting Alexandra Lighting Systems Alico Industries American Acrylic American Fluoresce American Lighting

Wide-Lite

Wildfire

Architectural Lighting Works B-Light USA Barbizon Electric Bartoo Lighting Biclite USA Birchwood Lighting Bridgeport Magnetics/Tortran Brodwax Lighting C.H. Briggs Celestial Lighting CV Lighting Design Elements Donovan Design Fiko Element Labs EncapSulite International Exciting Lighting Focus Industries FX Luminaire Gobbsmak Design Hampstead Lighting Higuchi USA Holtkoetter International Homasote Intense Lighting International Light Technologies Jesco Lighting Group Khatod Ontoelectronic Kichler Lighting Group Kozo Lighting La Sorgente Glass Studio LBL Lighting Liton Lighting Louie Lighting Lucifer Lighting Lumenton Lighting Lumetta Lumisphere USA Luraline Matthews Fan/WPT Design Merlin Lighting National Specialty Lighting Ocean Optics Osram Sylvania Pegasus Associat **Phantom Lighting Systems** Philips Lighting Phoebus Manufacturing Pure Lighting Bockden RSL Landscape Lighting Siltron Emergency Systems Solar Light Company Specialty Lighting Industries Step 1 Dezigns
Strong Entertainment
Lighting
Sunpark Electronics
Targetti North America Task Lighting TerraDek Lighting THHC Lighting Tokistar Lighting
Touchstone Accent Lighting
Trend Lighting Tresco International Tungda Electrical & Lighting Ultralights Architectura Lighting Urban Archaeology Ushio America VGK Lighting Vision Landscape Lighting Vision3 Lighting Visual Products and Sales W.A.C. Lighting Waldmann Lighting Xenon OTHER LIGHT MEASUREMENT EQUIPMENT

#1 Laser Light Show Equipment and Event Rentals Access Lighting Action Lighting **AEMC Instruments** American Acrylic American Lighting **Flectronics Diversified** Inc.(EDI Element Labs ite Internationa Gobbsmak Design Huygen Independent Testing Laboratories (ITL) International Light Technologies Konica Minolta

Labsphere

Liton Lighting

Louie Lighting

90

Luceplan USA

Lucifer Lighting

Lucifer Lighting **Lumenton Lighting** Lumetrix Luraline Mole-Richardson Ocean Optics Optikon Osram Sylvania Photo Research Pure Lighting Quantum Instruments Renaissance Lighting Solar Light Company Specialty Lighting Industries Spectra Cine Spectronics Step 1 Dezigns The Cooke Corporation Urban Archaeology VGK Lighting Waldmann Lighting Watt Stopper/Legrand

SOFTWARE #1 Laser Light Show Equipment and Event Acceleroptics Access Lighting Action Lighting American Acrylic American Lighting Architectural Energy Axxess Industries Chauvet Color Kinetics Columbia Lighting Cooper Lighting
Douglas Lighting Controls Dynalite Easylite Integrated Lighting Systems EchoMail Electronics Diversified Inc. (EDI) Element Labs EncapSulite International ETC (Electronic Theatre EUTRAC Gobbsmak Design GSD Production Homasote IEPC Independent Testing Laboratories (ITL) International Light Technologies Lambda Research Lighting Analysts Lighting Technologies Liton Lighting Lojik Design Systems Louie Lighting Lucifer Lighting Lumatech Lighting Lumenton Lighting Lumetrix Corp Luminvision Luraline Luxicon/Cooper Lighting Nicolaudie America Ocean Optics Orloff Computer Services
Pure Lighting
Renaissance Lighting Solar Light Company Specialty Lighting Industries Step 1 Dezigns TAC Unique Lighting Systems Urban Archaeology VGK Lighting Waldmann Lighting Wildlire

#### **OUTDOOR LUMINAIRES CANOPY MOUNT** #1 Laser Light Show

Wybron

Rentals 1st Source Lighting 2C Simon Morris Associates 555 Design Fabrication Management Access Lighting Action Lighting Adirondack Studios Aero Thermic Shields ALLscape Alumen 8 American Lighting AmeriTec Lighting Ametrix/Cooper Lighting Art Lighting Gallery Arteraft Lighting
Authentic Designs Colonial & Early American Lighting

Circle Redmont Cooper Lighting CopperMoon Craft Metal Products CraftsmanOutdoorLighting.com Crownlite Mfg Custom Lighting Cyclone Lighting Dabmar Lighting Dahlhaus Lighting Day-Brite Capri Omega Deep Landing Workshop Delux Custom Lighting Designers Founta Dinico Products DMF Lighting Donovan Design **Duray Fluorescent** Eclipse Lighting Element Labs Elliptipar Elsco Lighting Products EncapSulite International Energie Lighting enLux Lighting Esco Lighting Exhibit and Display Truss Fabulux Fail-Safe/Cooper Lighting FC Lighting Focus Industries Fourteenth Colony Lighting FX Luminaire Gardeo Lighting Gladstone Industries Corporation Global Lighting Gobbsmak Design H. A. Framburg & Co H. E. Williams Hanover Lantern Heath/Zenith Heritage Lanterns Herwig Lighting HessAmerica Historical Arts & Casting Holophan Howard Industries Hudson Valley Lighting Hunza Lighting USA Ideal Electric IEPC inductionlighting.com Infinity Lighting Intermatic International Ironworks Invue Lighting System J.H. Lighting Jesco Lighting Group Justice Design Group Kelsey-Kane Lighting Kenall Lighting Khatod Optoelectronic Kichler Lighting Group King Luminaire Kirlin Company Kramer Lighting Kurtzon Lighting La Sorgente Glass Studio Lancaster Glass Lantern Masters Legendary Lighting Legion Lighting Light Ideas International Lightway Industries Lite Source Louis Lighting Louis Poulsen Lighting LSI Industries Lucifer Lighting Lumark/Cooper Lighting Lumenform Industries Lumen nton Lighting Lumiere/Cooper Lighting Luminis, Con.Daz, Lutr

Matthews Fan/WPT Design

Award Winning Lighting &

**Exhibit Designers** 

BACI by Remoraft

Baldinger Architectural

Beachside Lighting

BEGA/US

Beta-Calco

Bronzelite

CGF Design

Beta Lighting

Bieber Lighting

BK Lighting Brass Light Gallery

Brownlee Lighting

Maxim Lighting International McGraw-Edison/Cooper Lighting Merlin Lighting Meyda Tiffany Michaels' Lighting Minka Group (Minka Lavery, Minka Aire, Metropolitan, George Kovacs, Ambience) Moda Lighting Moon Shine Lamp and Shade Murray Feiss Import Nemco Architectural Lighting Newstar Nightscaping By Loran Nite Lites NiteLites Franchise Systems Noral Lighting North Star/Thorn Lighting Nualight NuArt Lighting Products One Step Lighting Paramount Industr Pathway Lighting Products Pennsylvania Globe Gaslight Phoenix Products Company Prudential Lighting Pure Lighting Quality Sourcing Services **R3diffusion** Remains Lighting Renaissance Lighting Roy Electric Antique Lighting RSL Landscape Lighting Ruud Lighting Schréder Scientific Lighting Products Security Lighting Systems Soho Lighting Solar Electric Power (SEPCO) Space Lighting Specialty Lighting Industries Spectrum Lighting Spero Electric Spring City Electrical Mfg. Step 1 Dezigns Steven Handelman Studios Stonco Lighting Sunpark Electronics Tazz Lighting TEKA Illumination Teron Lighting (TLI) The Federalist The Light Edge Thomas Contract Lighting Thomas Lighting Canada Triarch Industries Ultralights Architectural Lighting Unique Lighting Systems Urban Archaeology US Architectural Lighting Sun Valley Lighting Vantage Luminaires Versailles Lighting VGK Lighting Visio Lighting by Beacon Vision3 Lighting We-ef Lighting USA Winona Lighting FLOODLIGHT

ABS Lighting Access Lighting Action Lighting Aero Thermic Shields

AH Lighting ALLscape American Acrylic American Lighting Ametrix/Cooper Lighting Arc Lighting System Ark Lighting BACI by Remcraft Beachside Lighting BEGA/US Beta Lighting

Bieber Lighting BK Lighting Brownlee Lighting CGF Design Circle Redmont Concealite Consult Lighting

Cooper Lighting Crownlite Mfg Dabmar Lighting Day-Brite Capri Omega DMF Lighting Donovan Design Dreamscape Lighting Duray Fluorescent

Eclipse Lighting Elco Lighting Element Labs Elsco Lighting Products EncapSulite International Energie Lighting enLux Lighting Envisionlight ERCO Lighting Esco Lighting FarLight FC Lighting Gardeo Lighting Garden Light Gobbsmak Design GranitiFiandre GSD Productions Hadco Heath/Zenith HessAmerica Heyi Lite Higuchi USA Holophane Howard Industries Hunza Lighting USA Hydrel Illumivision inductionlighting.com nfinity Lighting Insight Lighting Invue Lighting Systems IO Lighting
J&J Electronics James Thomas Engineering Jesco Lighting Group Kelsev-Kane Lighting Khatod Optoelectronic Kichler Lighting Group Killark Kim Lighting Kurtzon Lighting Light Ideas International Lighting & Electronic Design Lightway Industries Liton Lighting Louie Lighting LSI Greenlee Lighting LSI Industries Lucifer Lighting Lumark/Cooper Lighting Lumenform Industries Lumenton Lighting Lumid Lumiere/Cooper Lighting **Lumux Lighting** Luraline Martin Architectural McGraw-Edison/Coope Lighting Merlin Lighting Meteor Light & Sound Michael Webb Mole-Richardson Nicor Nightscaping By Loran

Nite Lites NiteLites Franchise Systems Noral Lighting North Star/Thorn Lighting NRL Lighting Products NuArt Lighting Products Orgatech + Omegalux Outlice Electronic Lighting Paraflex Lighting Pauluhn Electric
Phoebus Manufacturing Phoenix Products Company Progress Lighting Pure Lighting Quality Lighting
Quality Sourcing Services **RAB Lighting** Remcraft Lighting Products Renaissance Lighting RSL Landscape Lighting Ruud Lighting

Sea Gull Lighting Products Security Lighting Systems SELUX Sistemalux Smart Industries SNOC SOL (Solar Outdoor Lighting)

Solar Electric Power (SEPCO) Solera Special Lite Products
Specialty Lighting Industries Star Lighting Products

Step 1 Dezigns Stonco Lighting Strong Entertainment Lighting Sunpark Electronics Sunset Lighting and Fans Super Vision International

Hadco

Hanover Lantern Harold's Fine Home Lighting

Sylvan Designs Tahoe Lighting azz Lighting Techni-Lux TEKA Illuminati Teron Lighting (TLI) TerraDek Lighting The Designers Edge Thomas Lighting Canada Touchstone Accent Lighting Unique Lighting Systems US Architectural Lighting Sun Valley Lighting Uspar Enterprises VGK Lighting Virginia Optoelec Visio Lighting by Beacon Vision3 Lighting Visionaire Lighting Vista Professional Outdoor Lighting Visual Products and Sales Waldmann Lighting We-ef Lighting USA WF Harris Lighting Wide-Lite Wildfire Winona Lighting Wybron

LANDSCAPE/PATH/WATER

#1 Laser Light Show Equipment and Event Rentals Aadoro ACDC Lighting Systems Act One Communications **Action Lighting** Adventures In Copper/A.I.C. Lighting
AlbEO Technologies ALLscape Ambiance Lighting Systems American Acrylic American Lighting American Period Lighting AmeriTec Lighting Another Planet Lighting Arc Lighting System Architectural Details Ardee Lighting ATG Electronics Award Winning Lighting & Exhibit Designers Beachside Lighting Beller Group -Beller/Radiant/EuroliteUSA Bendalite Flexible Neon Beta Lighting Bis Bis **BK Lighting BL** Innovative Lighting Brandon Industries Brass Light Gallery BronzArt Lighting CGF Design Color Kinetics Cooper Lighting CopperMoon Corona Lighting CS Lighting D'Lights by SPJ Lighting Dahlhaus Lighting Deep Landing Work Dialight Corporation Donovan Design Dreamscape Lighting **Eclipse Lighting** Element Labs EncapSulite International Energie Lighting Engineered Lighting Products enLux Lighting Epoch Enterprise **Exciting Lighting** FarLight FC Lighting Forge Europa Forms+Surfaces FX Luminaire Gardoo Lighting Garden Light Gaslite America West GBL LED Lighting Gladstone Industries Corporation Gobbsmak Design GranitiFiandre Gressman Supply H. A. Framburg & Co

Heritage Lanterns Herwig Lighting HessAmerica Higuchi USA Hinkley Lighting Holophane Homasote Howard Industries Hunza Lighting USA Hydrel Idaho Wood Illumination Management Solutions Intense Lighting Inter-Global International Ironworks vue Lighting Syste IO Lighting J&J Electronics J.H. Baxter Timberwood Products Jesco Lighting Group Kelsey-Kane Lighting Kerr Lighting Khatod Optoelectronic Kichler Lighting Group Kim Lighting King Luminaire La Sorgente Glass Studio Lancaster Glass Latigo Lights **LEDtronics** Legendary Lighting Light Ideas International Lighting & Electronic Design Lighting Edge Lighting Sales Connection Lightology Lightstreams Lightway Industries Lightworld.com Liton Lighting

Louie Lighting Louis Poulsen Lighting LSI Greenlee Lighting LSI Industries Lucifer Lighting Lumark/Cooper Lighting Lumatech Lighting **Lumenton Lighting** Lumiere/Cooper Lighting Lumisphere USA Martin Architectural McGraw-Edison/Coope Merlin Lighting Meyda Tiffany Milnex Designer Lights Modular International New Grand Light Nightscaping By Lorar NiteLites Franchise Systems Noral Lighting NuArt Lighting Products O'Ryan Industries One Step Lighting Optic-Light OptiLed Technology Orgatech + Omegalux Packaged Lighting Systems Pemco Lighting Products Philips Lighting Phoenix Products Company Prisma Architectural Lighting Progress Lighting Quality Lighting
Quality Sourcing Services Rockden Roman Fountains RSL Landscape Lighting Ruud Lighting Ryther-Purdy Lumber Sea Gull Lighting Products Security Lighting Systems Sequoia Lighting Shaper Lighting/Coop Lighting

Lumed

Lumid

Lighting

Nite Lites

Nualight

Pure Lighting

**R3diffusion** 

RAB Lighting Reed Bros

Robinson Iron

Sistemalux SloanLED

SNOC

Smart Industries

Solar Electric Power (SEPCO)

SolarOne Solutions

Space Lighting

Soho Lighting SOL (Solar Outdoor Lighting)

Special Lite Products Specialty Lighting Industries Spring City Electrical Step 1 Dezigns Sternberg Lighting Stone County Ironworks Sunpark Electronics Sylvan Designs Tahoe Lighting Talisman Glas Tazz Lighting TEKA Illumina Terra Furniture TerraDek Lighting The Designers Edge
The Midtowne Group/Pave Light THHC Lighting Ultralights Architectural Lighting Unique Lighting Systems Urban Archaeology US Architectural Lighting Sun Valley Lighting VGK Lighting Viabizzuno Victor Illuminating Virginia Optoelectronics Vision Landscape Lighting Vision3 Lighting Visionaire Lighting onal Outdon Vista Profess Lighting Visual Lighting Technologies Visual Products and Sales Waldmann Lighting We-ef Lighting USA WF Harris Lighting Winona Lighting Wybron

POLE MOUNT #1 Laser Light Show Equipment and Event **ABS Lighting** Access Lighting Action Lighting Adventures in Copper/A.I.C. Lighting: ro Thermic Shields ALLscape American Acrylic American Lighting American Period Lighting AmeriTec Lighting Anchor Lighting Andy Thornton Arc Lighting Systems Architectural Details Arteraft Lighting Authentic Designs Colonial & Early American Lighting Ball & Ball BEGA/US Besa Lighting Beta Lighting Bieber Lighting BK Lighting Boston Retail Brandon Industries Brownlee Lighting C.W. Cole & Company CGF Design Charleston Lighting & Mfg. Circle Redme Consult Lighting Cooper Lighting Corbett Lighting, divis Troy-CSL Lighting Craft Metal Products Craftmade Interna Customlightstyles Cyclone Lighting Dahlhaus Lighting Day-Brite Capri Omega Deco Lighting Deep Landing Workshop Dinico Products Donovan Design Eclipse Lighting ELA Lighting Element Labs Elsco Lighting Products Energie Lighting enLux Lighting Esco Lighting Exhibit and Display Truss Fine Architectural Metalsmiths Forms+Surfac Fourteenth Colony Lighting

Gardoo Lighting

Gladstone Industries

Garden Light

Corporation

Gobbsmak Design **GSD Productions** H. A. Framburg & Co Hadco Hanover Lantern Herwig Lighting Hevi Lite Hinkley Lighting Holophane Hunza Lighting USA Hydrel Idaho Wood IEPC Illumination Management Solutions Inter-Global Intermatic International Ironworks nvue Lighting Systems J.H. Baxter Timberwood James Thomas Engineering Jesco Lighting Gro Kelsey-Kane Lighting Khatod Optoelectron Kichler Lighting Group Kim Lighting La Sorgente Glass Studio Legendary Lighting Light Ideas International Lightway Industries Liton Lighting Louis Poulsen Lighting Louvers International LSI Greenlee Lighting LSI Industries Lumark/Cooper Lighting Lumec Lumenform Industries Lumenton Lighting Lumid Lumiere/Cooper Lighting Luminis, Con.Daz, Lutrex Luraline Main Street Lighting Maris Lighting Maxim Lighting International McFadden Trend Lighting McGraw-Edison/Cooper Lighting Meyda Tiffany Michaels' Lighting Minka Group (Minka Lavery, Minka Aire, Metropolitan George Kovacs, Ambience) Moda Lighting Modular International Murray Feiss Import Nemco Architectural Lighting Nightscaping By Loran Nite Lites NiteLites Franchise Systems Noral Lighting North Star/Thorn Lighting NuArt Lighting Products Old South Lamp One Step Lighting Pennsylvania Globe Gaslight Phoenix Products Company PowerSelect Progress Lighting Quality Lighting Quality Sourcing Services R3diffusion eed Bros Rejuvenation Robinson Iron RSL Landscape Lighting Ruud Lighting Security Lighting Systems SELUX Sentry Electri Sequoia Lighting Soho Lighting SOL (Solar Outdoor Lighting) Solar Electric Power (SEPCO) SolarOne Solutions Solera Special Lite Products Specialty Lighting Industries Spring City Electrical Star Lighting Products Steel Partners Step 1 Dezigns Sternberg Lighting Sterner Lighting Steven Handelman Studios Stonco Lighting Sunset Lighting and Fans

Sylvan Designs Talisman Glass TEKA Illumination The Federalist TMS Lighting Ultralights Architectural Lighting Unique Lighting Systems Urban Archaeology US Architectural Lighting Sun Valley Lighting Versailles Lighting VGK Lighting Victor Illuminating Visio Lighting by Beacon Vision3 Lighting Visionaire Lighting Vista Professional Outdoor Lighting Waldmann Lighting We-ef Lighting USA WF Harris Lighting Wide-Lite ROADWAY

Sentry Electric

(SEPCO)

Seguoia Lighting

Solar Electric Power

SolarOne Solutions

Spring City Electrical

Step 1 Dezigns

Sternberg Lighting

Urban Archaeology

Sun Valley Lighting

Visionaire Lighting

Waldmann Lighting

We-ef Lighting USA

#1 Laser Light Show Equipment and Event

ROADWORK

Access Lighting

Action Lighting

**CGF** Design

Circle Redmont

Eclipse Lighting

Dahlhaus Lighting

Donovan Design E-Lite Technologies

Gobbsmak Design

Homasote

Solutions

Products

Liton Lighting

Lucifer Lighting

Merlin Lighting

Pure Lighting

(SEPCO)

Nightscaping By Loran

Solar Electric Power

Step 1 Dezigns Stonco Lighting

WALL/STEP

1st Source Lighting

Urban Archaeology VGK Lighting

Virginia Optoelectronics Waldmann Lighting We-ef Lighting USA

NiteLites Franchise Systems

Renaissance Lighting SOL (Solar Outdoor Lighting)

Specialty Lighting Industries

Lumid

Lumenton Lighting

J&J Electronics

IFPC

EncapSulite International

Illumination Management

J.H. Baxter Timberwood

Kelsey-Kane Lighting Khatod Optoelectronic

American Acrylic

BL Innovative Lighting

Brownsburg Electronik C.W. Cole & Company

VGK Lighting

Products

US Architectural Lighting

Virginia Ontoelectronics

Visio Lighting by Beacon

Sterner Lighting

Stonco Lighting

SOL (Solar Outdoor Lighting)

Solera Specialty Lighting Industries

St. Louis Antique Lighting

#1 Laser Light Show Equipment and Event ABS Lighting Access Lighting Act One Communications Action Lighting Aero Thermic Shields American Acrylic American Lighting Arc Lighting Systems Beta Lighting Bieber Lighting **BL Innovative Lighting** Brandon Industr CeeLite CGF Design Circle Redmont Consult Lighting Cooper Lighting Cyclone Lighting Dahlhaus Lighting Dialight Corporation Donovan Design Eclipse Lighting Element Labs EncapSulite International Esco Lighting FarLight Gardco Lighting Gaslite America West Gobbsmak Design Hadco Hanover Lantern Herwig Lighting Hinkley Lighting Holophane Homasote Howard Industries Burnination Management Solutions inductionlighting.com Intermatic J.H. Baxter Timberwood Products
Jesco Lighting Group Kelsey-Kane Lighting Khatod Optoelectronic Kim Lighting King Luminaire Lancaster Glass Legendary Lighting Liton Lighting Louie Lighting

Louis Poulsen Lighting

Lumenform Industries

McGraw-Edison/Cooper

Milnex Designer Lights

Nightscaping By Loran NiteLites Franchise Systems

Pemco Lighting Products
Phoenix Products Company

Quality Sourcing Services

Security Lighting Systems

Renaissance Lighting Robinson Iron

North Star/Thorn Lighting

Paraflex Lighting Paramount Industries

Pure Lighting

R3diffusion

Roud Lighting

Quality Lighting

Lumenton Lighting

Lucifer Lighting

Lumca

Lumid

Luraline

Lighting

Merlin Lighting

A-19 Aadoro Access Lighting Action Lighting Adirondack Studios Adventures In Copper/A.I.C Lighting Aero Thermic Shields AlbEO Technologies ALLscape Altman Lighting Ambiance Lighting Systems American Acrylic American Lighting AmeriTec Lighting Andy Thornton Another Planet Lighting Arc Lighting Systems Architectural Details Art Deco Decor Artcraft Lighting
Authentic Designs Colonial &
Early American Lighting

Award Winning Lighting & Exhibit Designers Baldinger Architectural

Lighting Ball & Ball

REGA/US

Beachside Lighting

IO Lighting Ivalo Lighting

J.H. Lighting

J&J Electronics

Beta-Calco Bieber Lighting BK Lighting BL Innovative Lighting Brandon Industries BronzArt Lighting Bronzelite Brownlee Lighting C.L. Sterling & Son C.W. Cole & Company Californeon Lighting California Tool & Die Cool its CGF Design Charles Edwards Charleston Lighting & Mfg. Christopher Thomson Circle Redmont Color Kinetics Conant Custom Brass Cooper Lighting CopperMoon Corbett Lighting, division of Troy-CSL Lighting Craftmade International Customlightstyles d'ac Lighting Dabmar Lighting Dahlhaus Lighting Day-Brite Capri Omega Delux Custom Lighting Dialight Corporation Dinico Products Donovan Design Donovan Lighting Dreamscape Lighting **Duray Fluorescent** E-Lite Technologies Eclipse Lighting Element Labs Elliptipar Elsco Lighting Products Elumina Technology EncapSulite International Energie Lighting **Engineered Lighting** Products enLux Lighting **ERCO Lighting** eStar Lighting Estiluz Evergreen Lighting Fabulux Fail-Safe/Cooper Lighting FarLight FC Lighting Fiberstars Focus Industries Forge Europa Fourteenth Colony Lighting Gardco Lighting Garden Light Gaslite America West GBL LED Lighting Geni-Strut Gladstone Industries Corporation Gobbsmak Design GranitiFiandre H. A. Framburg & Co Halo/Cooper Lighting Hammerton Hanover Lantern Heath/Zenith Herwig Lighting HessAmerica Highlites Hinkley Lighting
Historical Arts & Casting Holophane Homasote Howard Industries Hubbardton Forge Hudson Valley Lighting Hunza Lighting USA Hydrel Idaho Wood iLight Technologies Illumination Management Solutions Illumivision inductionlighting.com Infinity Lighting Intense Lighting International Ironworks

Belfer Group -Belfer/Radiant/EuroliteUSA

Besa Lighting

Beta Lighting

Jesco Lighting Group

Justice Design Group

Kelsey-Kane Lighting

Khatod Optoelectronic

Kichler Lighting Group Kim Lighting

Kane Shrade

Kenall Lighting Kerr Lighting

Kramer Lighting

La Sorgente Glass Studio Lantern Masters Latigo Lights Legendary Lighting Light Ideas I Lightolier Lightology Lightstreams Lightworld.com Lite Source Liton Lighting Louis Poulsen Lighting LSI Greenlee Lighting Lucifer Lighting Lumark/Cooper Lighting Lumec Lumenform Industries Lumenton Lighting Lumid Lumiere/Cooper Lighting Lumificient Technologies Luminis, Con.Daz, Lutrex Lumiron Luraline Maris Lighting Maxim Lighting International McGraw-Edison/Cooper Lighting Merlin Lighting Meyda Tiffany Michael Webb Michaels' Lighting Mike Stoane Lighting Mills Architectural Lighting Milnex Designer Lights Minka Group (Minka Lavery, George Kovacs, Ambience) Moda Lighting Modular International Mule Lighting National Specialty Lighting Nicor Nightscaping By Loran Nite Lites NiteLites Franchise Systems NlightN NRL Lighting Products Nualight O'Rvan Industries Old South Lamp Omega Too One Step Lighting OSRAM Opto Semiconductors Packaged Lighting Systems Paraflex Lighting Paramount Industries Parkdale Products
Pathway Lighting Products Philips Lighting Phoenix Products Company Prisma Architectural Lighting Pure Lighting Quality Lighting **R3diffusion** Rejuvenation Remains Lighting Roberts Step-Lite Systems RSL Landscape Lighting Ruud Lighting Sage Lighting Security Lighting Systems Sequoia Lighting Shaper Lighting/Cooper Lighting Shell Light Sistemalux SloanLED Smart Industries SNOC Soho Lighting SOL (Solar Outdoor Lighting) Solar Electric Power (SEPCO) SolarOne Solutions Space Lighting Special Lite Products Specialty Lighting Industries Spectrum Lighting SPI Lighting Spring City Electrical Steel Partners Step 1 Dezigns Steven Handelman Studios Stonco Lighting Sunpark Electronics

Sylvan Designs Tahoe Lighting Talisman Glas Fargetti North America Tazz Lighting TEKA Illumination Teron Lighting (TLI) TerraDek Lighting The Federalist THHC Lighting Thomas Lighting Canada Tokistar Lighting Touchstone Accent Lighting Triarch Industries Unique Lighting Systems Urban Archaeology US Architectural Lighting Sun Valley Lighting Versailles Lighting VGK Lighting Viabizzuno Victor Illuminating Virginia Optoelectr Visio Lighting by Beacon Vision Landscape Lighting Vision3 Lighting Visionaire Lighting Vista Professional Outdoor Visual Lighting Technologies Waldmann Lighting We-ef Lighting USA Westinghouse Lighting Corporation WF Harris Lighting Wide-Lite Winona Lighting SOLAR CONTROL/ DAYLIGHTING

#1 Laser Light Show Equipment and Event Rentals Access Lighting Action Lighting American Lighting Baja West Circle Redmont CPI Daylighting E-Lite Technologi Easylite Integrated Lighting Systems Eclipse Lighting Element Labs Elumina Technology EncapSulite International Encelium Technologies Exitronix Gobbsmak Design Heath/Zenith Homasote Hunter Douglas Contract IEPC Inter-Global Internatio La Sorgente Glass Studio Light Ideas International Lighting Components (LICONA) LiteTouch Liton Lighting Louie Lighting Lumenton Lighting Lumid Luraline Lutron Electronics Merlin Lighting Novitas by Cooper Wiring Devices PLC Multipoint Pure Lighting Renaissance Contract Lighting & Furnishings Renaissance Lighting So-Luminaire Daylighting SolarOne Solutions Solatube International Specialty Lighting Industries Step 1 Dezigns Sunpark Electronics Toyo Trading Transformit Tubular Skylight Universal Lighting Technologies Urban Archaeology VGK Lighting Virginia Optoelectronics Waldmann Lighting Wide-Lite

#### SPECIALTY FIBER OPTICS

#1 Laser Light Show Equipment and Event Rentals 2C Simon Morris Associates

Action Lighting Advanced Lighting Systems American Lighting Award Winning Lighting & Exhibit Designers Bendalite Flexible Neon Californeon Lighting Circle Redmon Conservation Lighting DeSantis Designs Donovan Design Element Labs Elumina Technology EncapSulite International **Exciting Lighting** Fox Electric Supply Homasote Illumination Management Solutions Jefferson Art Lighting Kelsey-Kane Lighting Khatod Optoelectronic Khatod Optoelectronic Spa La Sorgente Glass Studio Lazarus Lighting Design Lighting & Electronic Design Lighting Sales Connection Lighting Services Inc Liton Lighting Louie Lighting Lucifer Lighting Lumatech Lighting Lumenton Lighting Luraline LYX Furniture & Light Magic Lite Martin Architectural Merlin Lighting Mule Lighting National Specialty Lighting leon Design NlightN NoUVIR Research Nualight O'Ryan Industries Optic-Light Opto Technology Packaged Lighting Syste Philip Goldin Associates Pure Lighting Quasar Holland Schott North America Smith-Victor Corporation SolarOne Solutions Solux Design Special-T Lighting Specialty Lighting Industries Starfire Lighting Step 1 Dezigns Sternberg Lighting Super Vision International TerraDek Lighting TPR Enterprises Tri North Lighting Universal Fibre Optics Urban Archaeology VGK Lighting Visual Lighting Technologies Visual Products and Sales

Access Lighting

#### LIGHT PIPE/ TUBULAR SKYLIGHT

Waldmann Lighting

Wybron

#1 Laser Light Show Equipment and Event Rentals Access Lighting Action Lighting American Acrylic American Lighting Architectural Energy ATG Electro BronzArt Lighting Californeon Lighting Circle Redmont **Duray Fluorescent** Eclipse Lighting Element Labs EncapSulite International Gobbsmak Design Huvco - Daylighting Solutions International Light Technologies Khatod Optoelectronic Khatod Optoelectronic Spa Liton Lighting Louie Lighting Lucifer Lighting Lumenton Lighting Lumid

LYX Furniture & Light

AL

92

Martin Architectural
Merlin Lighting
Neon-led electronic Lighting
Factory
Niighti
North Star/Thorn Lighting
Optikinetics
Pure Lighting
Solitation
Solatuce Solutions
Solatuce International
Speciatly Lighting Industries
Step 1 Dezigns
Sun Pipe
Topaz Lighting
Tubular Skylight
Urban Archaeology
Velux America
VGK Lighting
Virginia Optoelectronics
Waldmann Lighting
LINEAR STRIP

Urban Archaeology Velux America VGK Lighting Waldmann Lighting LINEAR STRIP (Rope/Tube/String) #1 Laser Light Show Equipment and Event Aadoro Access Lighting Act One Communications Action Lighting Advanced Lighting Systems Alexandra Lighting Systems American Acrylic American Lighting ATG Electronics Bendalite Flexible Neon **BL** Innovative Lighting Californeon Lighting Chauvet Circle Redmont CS Lighting Custom Elements CV Lighting Dialight Corporation E-Lite Technologies Eclipse Lighting Element Labs Elumina Technology EncapSulite International Fiber Optic Designs GAMProducts Gobbsmak Design iLight Technologie International Light Technologies
J&J Electronics Jesco Lighting Group Kelsey-Kane Lighting Kenwell International USA Khatod Optoelectronic Spa Kichler Lighting Group LED Effects LED Neon Light **LEDtronics** Liton Lighting **Lumenton Lighting** Lumificient Technologies LYX Furniture & Light Merlin Lighting National Specialty Lighting Neon-led electronic Lighting Factory NlightN Nora Lighting
OptiLed Technology
Ouffice Electronic Lighting

Packaged Lighting Systems
Phantom Lighting Systems

Pure Lighting Roberts Step-Lite Systems

Specialty Lighting Industries Starfire Lighting

Sunset Lighting and Fans

Targetti North America Techni-Lux

Virginia Optoelectronics

TerraDek Lighting Urban Archaeology

Waldmann Lighting

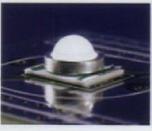
Rockden

SolarOne Solutions

# FOR COMPARATIVE COMPANY SEARCHES, CLICK ON S 0 RC RE 0 TORY AT WWW. ARCHLIGHTING.COM

#### Cree

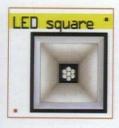
Cree's XLamp 7090 LEDs deliver the industry's highest performance power LEDs in a rugged, reflow-solderable surface mount package optimized for design



flexibility, ease of use, and thermal efficiency. Cree's new XLamp LED produces luminous flux of up to 95 lumens or 85 lumens per watt at 350mA, and up to 160 lumens at 700mA. To discover the future of LED lighting, visit www.cree.com/xlamp, or call 800.533.2583. CIRCLE 300

#### **Edison Price**

LED is here: 4- and 5inch square recessed
downlights and
wallwashers, designed
to Edison Price
standards of optical
precision, durability and
finish. Powered by an



integral 25W solid-state light engine delivering 520 lumens of 3000K white light for over 50,000 hours, with no UV and no projected heat. Visit www.epl.com, keyword LED, for spec sheets. CIRCLE 301

#### Estiluz

The Luck Collection begins a new direction for Estiluz, pioneering lighting design for the 21st century. This versatile new collection of pendants from re-nowned designer Ximo Roca make an architectural statement with a lighting component, while providing vertical illumination. The LUCK T-2443



pendant uses as an accessory element a transparent glass ball with an elegant opening in diagonal. 100W. Finishes: Nickel, chrome, and white. CIRCLE 302

#### MechoShade

MechoShade Systems has set a new industry standard for high quality and eco-friendly technology. The Mecho/5 with EcoVeil is the first complete solar shading system to receive "Cradle-to-Cradle" Silver Certification from MBDC. EcoVeil is a revolutionary eco-effective solar shade-cloth that can be reclaimed and



recycled and has a 25 year non-depreciative warranty. For more information on the Mecho/5 with EcoVeil visit us at Ecobuild Federal at booth #401 or online at www.mechoshade.com. CIRCLE 303

#### **Times Square**

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NoUVIR's fiber optic Experimental Kit includes a high-power projector, a ready-to-use bundle of 32 fibers (6-, 10- and 20-foot-long), 30 luminaires (pinspots, spots, eyeballs, and floods), and 5 tracks.



Plan and clearly demonstrate any fiber optic lighting design with this specially-priced X-KIT. Demonstrate expertise. Gain clients. Show the best. CIRCLE 304

#### Venture

Venture Uni-Form Natural White pulse-start metal halide lamp and ballast systems produce wide, full-spectrum lighting over indoor or outdoor areas. They mimic the high color rendition of natural sunlight, enhanc-



ing any commercial, industrial or institutional space, grounds or roadway. E-mail: venture@adlt.com.
Visit: www.venturelighting.com. CIRCLE 307

#### **Tech Lighting**

Two-Circuit T~trak from Tech Lighting offers the smallest profile of any line-voltage two-circuit system. Each circuit has its own dedicated neutral for two separately switchable 20 amp circuits. Available with a



wide selection of architectural heads and pendants, and in both satin nickel and white finishes. Control, aesthetics, flexibility and performance all from one system. www.techlighting.com or 800.522.5315 for more.

CIRCLE 305

#### VistaWall

Moduline Window Systems now offers both the Terra Swing and Terra Slide Series of terrace and patio doors for office and condominium use. While providing fashionable openings to highrise and garden views,



these doors also offer a high-performance security solution, energy-efficiency, and protection against high winds.

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#### **Global Practice**

Architects and lighting designers are no longer restricted to practicing their craft in the immediate vicinity of their local city or state. The dynamics of globalization have changed all that. Today, it is just as easy for a firm to be working on a project halfway around the world, as it is to be just a few blocks away. What are some of the issues facing architects, lighting designers, and manufacturers as they enter the realm of global practice? What are the cultural influences on the design process when working abroad?



more information at ARCHLIGHTING.COM

#### **CULTURAL UNDERSTANDING AND COMMUNICATION**

#### BRIAN STACY, SENIOR LIGHTING DESIGNER | ARUP LIGHTING

Being able to get a Starbucks coffee when I get off a plane in Kuwait, and knowing that my drawings got there via FTP, is only a small part of global working. The moment that we neglect to try and understand the nuances of the widely different markets around the world, we set ourselves up for failure. It seems that established markets have their specific ways to understand, while developing markets may or may not follow established methods. Like with any business, figure out how everyone involved is trying to make his or her money, and you can see a clearer path through the overall process. And make sure you know the local customs for greetings.

#### JEFF MILLER, DIRECTOR | PIVOTAL LIGHTING DESIGN

It's an illusion that it is "just as easy" to work far away as it is locally. Work goes beyond the production and transmittal of electronic documents. The creation of a lighting design depends on a real knowing of the client, along with a close integration of the design and construction team. We can process dots all day, but that does not lead to real understanding. While we can now share information quite readily anywhere, anytime, the digital revolution often is an obstacle to real communication between clients, consultants, and the user population. We can share information at a distance, but not much of ourselves. Without the willingness to engage on a one-on-one basis, your design is doomed, and your business could be at risk. To be successful working abroad, the lighting designer has to make a commitment to learning and listening, on every level. Talking through e-mail and FTP sites just doesn't compare with the real thing.

#### LIGHT AS A UNIVERSAL LANGUAGE

#### KEN FLOWER, LIGHTING DESIGNER | DREAMSCAPES

The key thing that true globalization offers is the potential for crosscultural harmony. As a designer, and in particular with reference to architectural projects, I believe my role is to offer the project a different (or a series of different) perspectives based on how architectural surfaces can become lighting surfaces, and how those surfaces can emotionally enter a conversation with the occupants. In other words, my role is to offer a sort of paradigm shift whereby spatial environments gain from the input of other disciplines. The whole often becomes greater than the sum of the parts, and when it does, it provides a wonderful serendipity. It's all too easy to be insular. Likewise with different cultures. By encompassing all that global and cultural history offers, we have the opportunity to provide new and exciting environments that can cross the boundaries that so often separate us. I believe this is the way of the future.

#### MARTIN KRAUTTER, PR MANAGER | ERCO LIGHTING

In fact, the business of architecture and lighting design has globalized during the past years at an amazing speed and scale. For manufacturers, this also offers great opportunities. Erco, for example, offers lighting tools and products that are context-neutral, meaning

that they will work in any cultural surrounding for different technical spaces around the world, regardless of voltages, frequencies, and safety regulations. With Light Scout, there is a multilingual information platform that offers everything the designer needs to know for specifying a product anywhere in the world. We are proud to say that we are able to help architects and designers in any country make use of light in a creative way, which is what we consider a kind of universal language across all cultural borders and barriers.

#### SPECIFICATION SOLUTIONS

#### WOLFGANG EGGER, PRESIDENT | ZUMTOBEL LIGHTING USA

American designers have always worked on projects in other parts of the world. The process of managing these projects has gotten easier thanks to the internet, but creating a global design specification or finding suppliers who can provide the right solution halfway across the world can still be a challenge. It is important to find suppliers who can deliver a consistent global solution, or who have "feet on the ground" where you need them. We are increasingly contacted by corporate clients who need both our global design and production capability, as well as our regional knowledge.

#### JONATHAN SPEIRS, PRINCIPAL | SPEIRS AND MAJOR ASSOCIATES

Yes, it is easy to work around the world, and our many international clients certainly seem to be more than happy to ship myself and my colleagues halfway around the world to contribute a lighting vision to their projects. Obtusely, it can be argued that the world is not getting smaller, it is getting larger, because it is easier to get to more places. However, I believe that with significant concerns growing over global warming, flying around the world will become a major issue. We have to develop more efficient methods of working at long distances-video conferencing should be much better and something that occurs as easily as turning to a colleague in your studio and chatting about an idea or a technical detail. Communication is key, whatever the project type or destination.

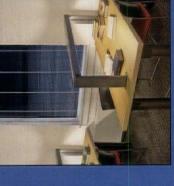
Depending on where projects are, the attitude to specification protection varies. In the United Kingdom we are beginning to see "specification creep," although it doesn't seem to be a major issue as of yet. As for the Middle East, every specification on every project has alternates submitted by agencies to swap their products for the ones specified. We have found that the best way to try and deal with this is to ensure that every "substitution" offered has a warranty letter from the managing director of the manufacturing company guaranteeing that their product is "fit for purpose in the specified location"—heat, saline environment, light distribution, lamp life expectation in their housing, etc.-with full production of lighting calculations to demonstrate that their product performs EXACTLY the same as the product they are aiming to substitute, along with a full working sample for proper comparison with the official specified luminaire. This puts the onus on the agencies to obtain complete project architectural details, finishes, and drawings from the electrical contractor, and obtain the alternative manufacturer's underwriting of their product for that specific project.

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Style 3030



Style 3204



Style 3502



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# These new white LEDs are the brightest ever, with the most lumens/watt.

Whether you are designing a new fixture or updating a classic, these new high-efficiency Citizen LEDs offer high performance and design flexibility, to give you an edge. Efficiency is greater than many fluorescents, and other LEDs. Lead-free and environmentally friendly.



# New CL-652S Orion LEDs offer 85Im (70Im/watt)



The Orion offers trend-setting brightness with unheard of efficiency. Luminous Flux: cool white is 85lm (70lm/watt). Warm white model is 57lm (47lm/watt). Draws 1.2 watts. Configure as 8 junctions in series for just 44mA or in parallel for 350mA. 14x14mm.

#### New CL-L100 ultra-flat, 245lm LEDs (70lm/watt)



The CL-L100 packs a super luminance flux of 245lm with high efficiency. Space-saving thin package releases flat, well dispersed illumination. Power consumption is 3.5 watts. 50x7mm.

Get in touch with the full Citizen line at www.cecol.com or call today for a catalog.



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