

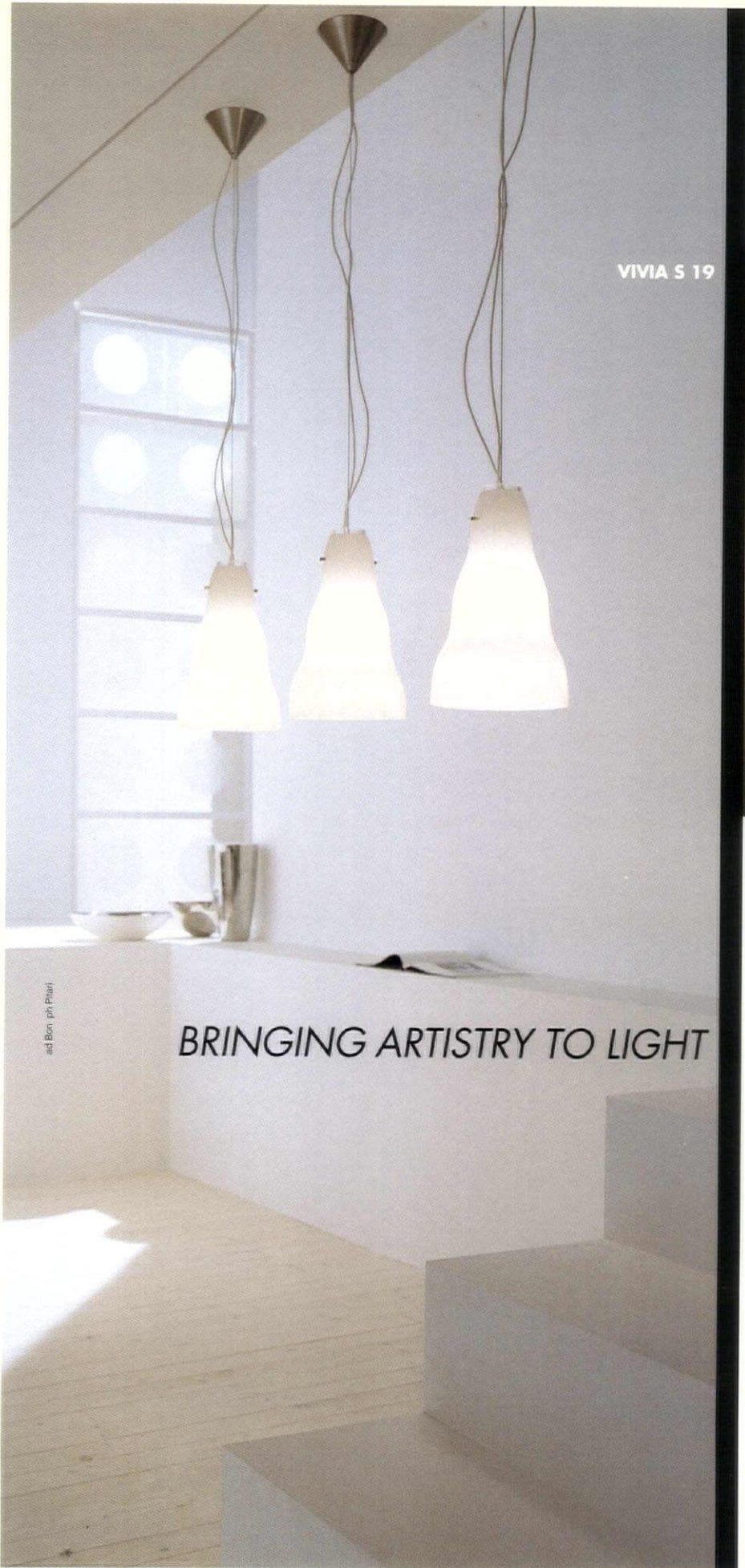
DECEMBER
1998

architectural lighting

the
lighting
source directory

A MILLER FREEMAN PUBLICATION
U.S. \$6.00
www.archlighting.com
www.qualitylight.com

1999



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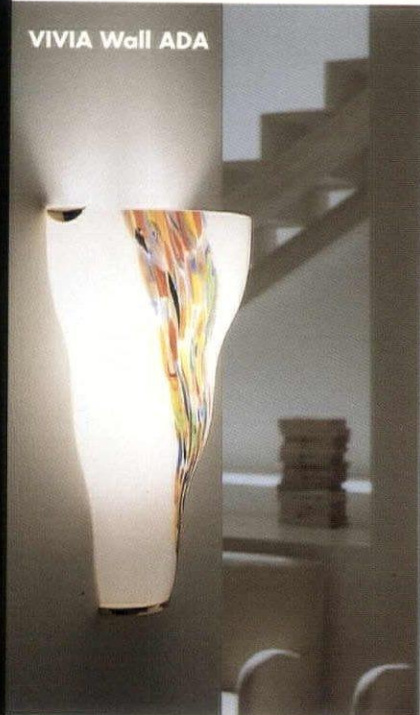
BRINGING ARTISTRY TO LIGHT

VIVIA S 19

VIVIA

design by R. Toso, N. Massari and Associates

VIVIA Wall ADA

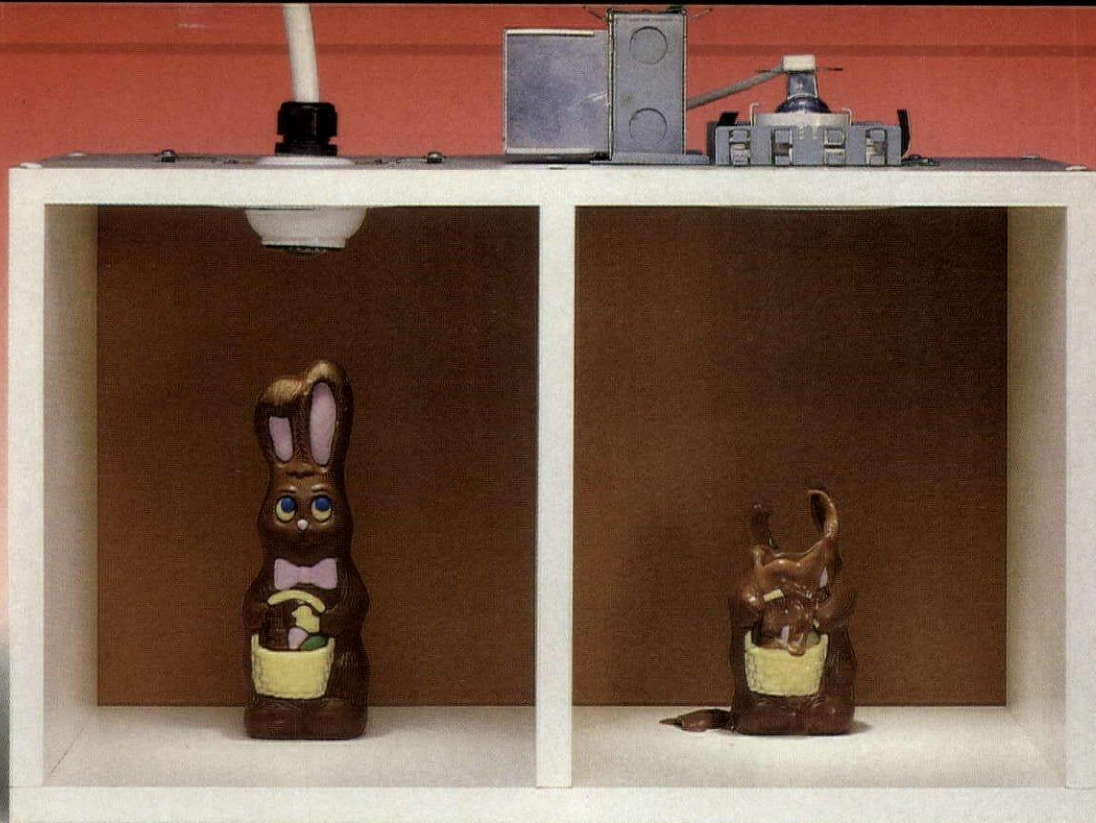


LEUCOS LIGHTING

LEUCOS USA INC.

70 CAMPUS PLAZA II EDISON N.J. 08837
TEL (732) 225-0010 FAX (732) 225-0250

Circle No. 1 on product service card



DON'T LET YOUR PROFITS MELT AWAY.

If you display and sell heat-sensitive items such as cosmetics, chocolates, produce, meats, frozen foods or baked goods, conventional lighting can seriously hurt your sales. It can either damage the merchandise or require such low settings that the display loses its entire sales appeal.

The solution is simple: Fiber optic lighting, which moves the light, but not the heat, through fiber optic cable from a lamp at a remote location to whatever site you wish to illuminate.



In the example photographed here, the chocolate bunny on the right was lit with a standard halogen lamp (EXN type). The other was lit with a Unison Fiber Optic Lighting System to the same light level. After just two hours, the difference was obvious.

So don't lose your head over display lighting options.

Just contact Unison at: in U.S.: 1•888•unison9.
Worldwide: (440) 519•1033. Or log on to our Website
at www.unison9.com

A black and white photograph of a man in profile, looking upwards and to the right. He is wearing round glasses, a white collared shirt, and a dark jacket. He is holding a notebook and a pen in his hands. The background is dark with vertical lines, possibly from a window blind or a wall panel. The lighting is dramatic, highlighting his face and hands.

YOU ASKED FOR ECONOMICAL, EASY-TO-INSTALL, DECORATIVE DESIGN
OPTIONS FOR OUR DOWNLIGHT TRIMS.



INTRODUCING PRESCOLITE SIGNOS—AN INNOVATIVE SERIES
OF MODULAR DOWNLIGHT TRIMS.

The new Signos Series from Prescolite makes decorating your new or existing downlights simple, easy and affordable. Because of their mechanical design, Signos trims install in minutes on any new or existing Prescolite 8" aperture modular downlight housing. Signos also attaches to 8" Virtual Source reflector

optics for twin, quad and triple tube lamps in one or two light, horizontal or vertical orientations and A or PAR incandescent lamps. But most importantly, Signos modular components are designed in a wide variety of complementing colors, shapes, finishes and hardware types to create hundreds of

different finished looks in combination. Therefore, styling is elegant, beautifully scaled, and allows a level of customization and design sophistication. The new Signos Series from Prescolite – finally, one fixture that can provide both signature to a space and effective lighting at an economical price.

Prescolite

A NEW QUALITY OF LIGHT.

Circle No. 3 on product service card



1999 Lighting Source Directory

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The Next Generation of Metal Halide Lighting is Here Today!



Now you can achieve all the benefits of high pressure sodium efficiencies with metal halide color performance.

Ruud Lighting now offers the Venture® Uni-Form® Pulse Start System — available in 200, 250, 320, 350 & 400 watt fixtures.

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Contact us today to learn more and to receive a free Ruud Lighting *Uni-Form* Pulse Start Catalog.

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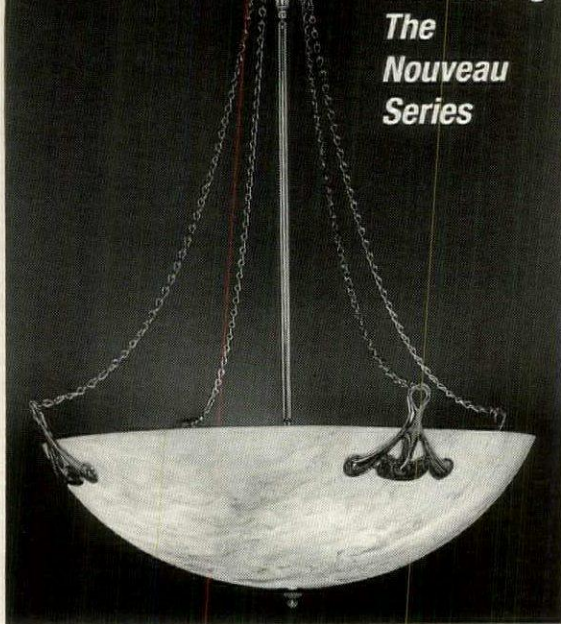
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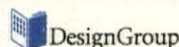
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compact metal halide lamps

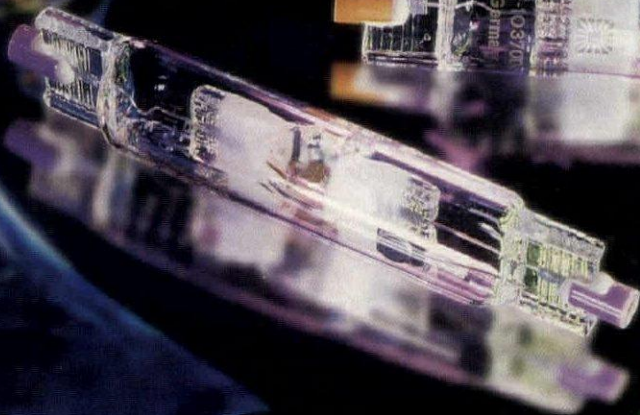
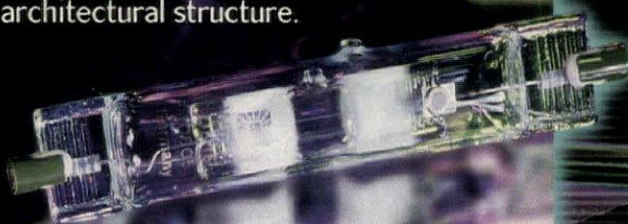


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Blue



Green



Orange

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REFERENCE UPON REQUEST

Welcome to *Architectural Lighting's* first-ever Lighting Source Directory. This comprehensive resource, a long time in the planning, was conceived as a long-awaited and much-needed tool for lighting industry professionals, as it is the only directory to reach more than 35,000 specifiers of lighting products. And comprehensive it is. More than 1,400 manufacturers are listed, 650 of whom responded to our product category survey, plus IALD professional and associate members, company and organization profile advertisements and innovative new products.

The 1999 Lighting Source Directory is truly a year-round reference for lighting information!

And 1999 promises to be an exciting and rewarding year for both the industry and *Architectural Lighting Magazine*. The lighting market is growing. In our "1998 U.S. Lighting Specifier Survey," respondents predict that their firm's billings will increase in nearly all project types in the next 12 months—with office, residential and retail the top three named. Furthermore, respondents expect their number of lighting projects to increase in virtually all segments, with office and residential seeing the greatest impact. Another encouraging sign? Nearly one-third of those who answered plan to add staff to meet the increasing demands.

The positive trend in the economy, and in construction in particular—you've reported more than half of your current projects are in new construction—is likely to continue into the year 2000, boosted by the fact that Greenspan recently lowered interest rates again. This continued growth in the demand for lighting products will provide a tremendous opportunity for our industry. Current estimates of the penetration of quality lighting products and services are at 10-20 percent of the total market. Meanwhile, the end-user is becoming increasingly aware of the benefits of quality lighting. To create the demand for quality lighting products and services and continue to grow our market—and to firmly position it—we, at *Architectural Lighting*, believe the lighting industry must do three things:

- *Articulate a promise to the customer.* Define quality lighting and its benefits. Setting—and raising—the bar on design excellence is so important and recognizing those that support this endeavor is essential to achieving a standard of quality. Awards programs help to shape that definition, which is a primary reason *Architectural Lighting* sponsors the annual IALD Awards.

- *Market that promise to the customer.* Promote your belief: Quality lighting *does* make a difference. Spread the word to end-users about its benefits. *Architectural Lighting* has been proactive in promoting the message by launching the Quality Lighting Campaign, the monthly advertising vehicle targeting the 35,000 readers of *Facilities Design & Management* with the "drink milk" message that they should care about the quality of the lighting products and services they use. We've also developed The Lighting Design Forum at www.qualitylight.com to offer specifiers an archive of information about aspects of quality lighting design.

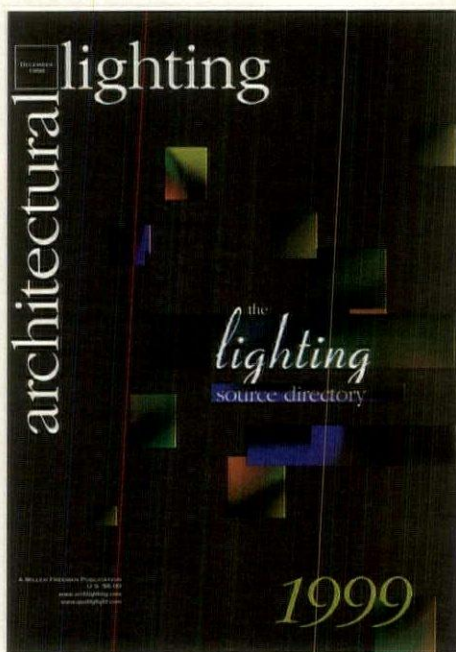
- *Deliver on that promise to the customer.* Education opportunities abound. Stay informed about new techniques and technologies to benefit your client; share your knowledge with those entering the field so that lighting, as a profession, can continue to evolve; support internships. *Architectural Lighting* is proud to continue its sponsorship of an IALD scholarship, which is presented at Lightfair. Furthermore, *Architectural Lighting* supports the NCQLP's certification program and encourages lighting product quality and innovation via sponsorship of the Lightfair New Product Showcase Awards.

So, as you can see, just like you, Craig and I have been extremely busy in 1998. In 1999, we will be working even harder, adding two issues for a total eight-time frequency, providing you more value. In addition to our core issues and our annual Directory, we will publish the Spring Market issue, hot-off-the-press for Lightfair in May. This highly successful issue, which debuted in Spring 1996, will include 200 products in more than a dozen product categories. And, we're proud to announce an October Applications issue, which will fulfill your requests for "more projects, more products." In fact, it will marry the two in a very specialized way, unlike any issue *Architectural Lighting* or any lighting publication has printed before. The first part of the issue will feature dramatic design projects in a tabloid size; the latter part will cover the products—with photos and descriptions—used in each of the projects. This is something we feel the reader has eagerly been awaiting and information that will provide a tremendous service to you. In addition to our increased frequency and new issues, look for the debut of new columns and sections, all designed to bring you a total editorial package with added punch!

From the staff of *Architectural Lighting*, a happy, healthy and prosperous New Year! ■



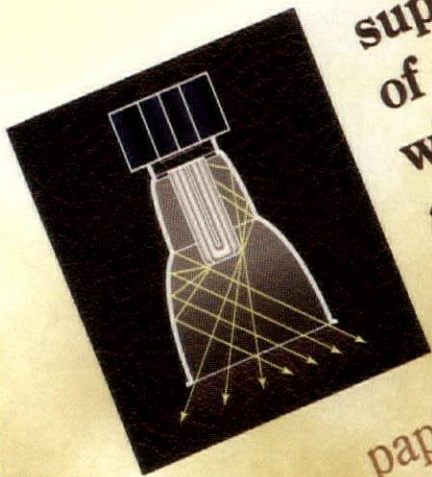
CHRISTINA
TRAUTHWEIN,
EDITOR-IN-CHIEF



Performance Defined . . .

employed to
A railroad employe
passengers in a sleeping car.
car. 3. A gatekeeper, doorman.

port·fo·li·o (pôrt'-fô'lē-ō) n., pl.
1. A case for holding loose sheets of paper, drawings, maps, and the like.
2. The premier collection of recessed luminaires offered by Cooper Lighting incorporating the latest lamp technologies, superior optics, a multitude of distributions, and the widest selection of finishes and options. 3. An itemized list of the investments, securities, and commercial paper owned by a bank, investment organization, or other investor. 4. The office or post of a cabinet member or minister of state.



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Lighting

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Performance for
your Demanding
Installations

Portfolio offers

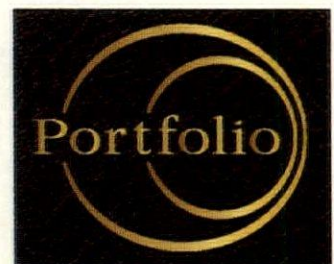
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meticulous details,
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Circle No. 8 on product service card



How To Use This Directory

1 SCOPE

The Lighting Source Directory provides access to more than 1,400 North American manufacturers and suppliers of lighting (and some related) products.

2 ALPHABETICAL LISTINGS

The first part of the Directory is the alphabetical listings. In each listing, you will find company name, address, phone, fax, e-mail address for inquiries and website.

Some manufacturers are specially advertised with a logo and a short description of their company and its capabilities, in their own words.

Some reps and distributors may be listed. These listings are an oversight and should be reported to us so that they can be removed. The listings in this Directory are for manufacturers only.

3 PRODUCT CATEGORY LISTINGS

More than 650 companies responded to our survey to tell us what product categories they manufacture. In this section, you will see category headings for all major lighting product types, then a list of manufacturers. To contact these manufacturers, look them up in the alphabetical listings. Note that light "source" in this Directory means lamp, not fixture. Some companies are specially advertised with "company profile" pages.

4 IALD MEMBERS

The final section of this Directory offers a complete list of the professional and associate members of the International Association of Lighting Designers (IALD).

5 TALK TO US

If you see a mistake, believe your company should be listed, want to suggest new product categories, or see a company listed that is not appropriate for this Directory please fax us at (212) 279-3955, Attn: Lighting Source Directory. Send all general comments to Christina Trauthwein, Editor-in-Chief, at ctrauthwein@mfi.com.

6 SPECIAL THANKS

Architectural Lighting extends warmest appreciation and gratitude to Dave Burtner of *inter.Light*, the industry's leading website at www.lightsearch.com, for his valuable assistance in putting together this Directory.

7 VISIT US

Come visit us at www.qualitylight.com and www.lightsearch.com!



Over 90 years of creating innovative lighting solutions for the professional.

To learn more about how our integrated line of recessed, track, fluorescent, decorative lighting and lighting controls can create *lighting that makes a difference*,SM contact your local Lightolier sales representative or call **1-800-215-1068**.

LIGHTOLIER
A Genlyte Company

www.lightolier.com

Circle No. 9 on product service card

1999 SCHEDULED EVENTS

January 18-21 Educational Institute: "Fundamentals of Photometry," Independent Testing Laboratories, Boulder; (303) 442-1255.

January 18-24 "Lighting Centre," International Furniture Fair, Cologne, Germany; (phone) 02 21 8 21-25 62, (fax) 02 21 8 21-34 17.

January 25-29 University of Wisconsin-Madison, Department of Engineering Professional Development Energy Auditing Series: "Lighting Systems and Controls," Madison, WI; (800) 462-0876.

January 28-30 Restoration & Renovation Expo & Conference, Marriott Wardman Park Hotel, Washington, D.C.; (978) 664-8066.

February 1-3 Enlightening America '99, Hotel Inter-Continental, Dallas; (609) 799-4900.

March 1-2 Design Fest/NeoCon South, Miami Beach Convention Center, Miami; (800) 677-6278, (312) 527-7600.

March 11-12 NeoCon West, Los Angeles Convention Center; (800) 677-6278.

March 27-29 GlobalShop 1999, McCormick Place, Chicago; (800) 646-0091.

April 7-8 GlobalCon, Colorado Convention Center, Denver; (770) 279-4388.

April 8-9 AEE Seminar: "Fundamentals of Lighting Efficiency," Denver; (770) 925-9633.

April 19-24 Hannover Fair '99, Hannover Fairgrounds, Hannover, Germany; (609) 987-1202.

April 22-25 DesigNation2:ICE—International Design Conference, Hyatt Regency, Atlanta; (202) 488-1530.

May 10-11 alt.office East Conference, New York Hilton & Towers, New York City; (800) 950-1314 ext. 2612.

May 11-13 Lightfair International 1999, Moscone Center, San Francisco; (404) 220-2221.

May 24-27 A/E/C Systems '99, Los Angeles Convention Center, Los Angeles; (800) 451-1196.

June 7-9 NeoCon '99, The Merchandise Mart, Chicago; (800) 677-6278.

June 17-18 Energy Management Congress, Disneyland Hotel, Anaheim; (770) 925-9648.

June 20-22 BOMA Annual Convention & The Office Building Show, Georgia World Congress Center, Atlanta; (703) 312-9172.

June 24-30 24th Session of the CIE, Warsaw University of Technology, Warsaw, Poland; (phone) 43 1 714 31 870, (fax) 43 1 713 08 3818, (e-mail) ciecb@ping.at.

October 27-29 Design.y.c. (Interplan, The Design Show, City Lights), Jacob Javits Convention Center, New York, City; (800) 950-1314, ext. 2331.

November 11-12 IIDEX/NeoCon Canada, Metro Toronto Convention Centre, Toronto, Ontario; (800) 677-6278.

EDUCATIONAL FACILITIES

COOPER LIGHTING'S THE SOURCE

(847) 956-8400

- Fundamentals I—Lighting Basics
**January 27-29; March 3-5; June 16-18;
August 23-25; October 27-29**
- Luxicon—Basic/Intermediate
**February 3-5; February 8-10;
December 1-3; December 6-8**
- Lighting Design & Applications for Interior Spaces
March 29-31; September 22-24
- Lamps: Ballasts & Controls—A Systems Approach
April 8-9; October 7-8
- Utility/DOT Application Workshop
April 13-14; August 30-31
- Luxicon—Advanced
July 15-16; July 19-20
- Lighting Design & Applications for Exterior Spaces
November 17-19

THE PHILIPS LIGHTING CENTER

(732) 563-3600

Schedule not available at press time.

GE LIGHTING INSTITUTE

(800) 255-1200

- Fundamentals of Commercial & Industrial Lighting
**February 1-5; March 15-19;
May 3-7**
- Retail Lighting
February 8-10
- Lighting for Facilities Managers
March 1-3
- Lighting Retrofit Conference
March 10-12
- Museum Lighting
April 29-30

OSRAM SYLVANIA LIGHTPOINT INSTITUTE

(978) 750-2464

- Lighting Essentials
**February 8-9; March 22-24;
May 24-26; August 23-25;
September 13-15; November 15-17**
- Lighting Design & Applications
February 22-24; June 28-30; October 4-6
- The Energy Focus
April 12-13; November 1-2

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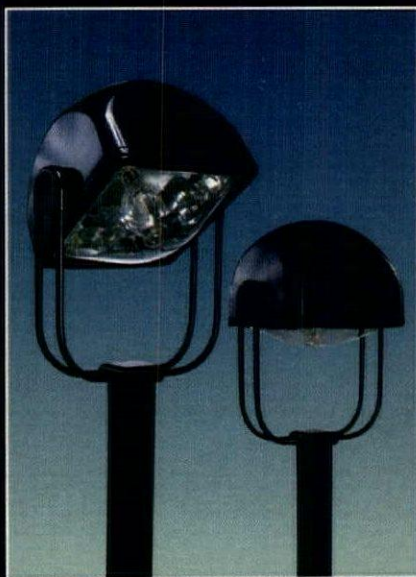
The EAL Series' many optical choices combine with an almost limitless selection of mounting options resulting in the most flexible area lighting luminaire series available.

As the leader in HID lighting and controls systems, Wide-Lite is known worldwide for the success of its products' performance and durability.

Continuing our long tradition of excellence, four years ago Wide-Lite introduced the EFFEX – the industry-leading, high-performance architectural floodlight.

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acclight@bellatlantic.net
www.members.bellatlantic.net/~acclight

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access@mail.deltanet.com

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www.adjustablefixture.com

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Rosemont, IL 60018
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Fax: 847-390-5109
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Fax: 925-938-9423

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info@stagepin.com
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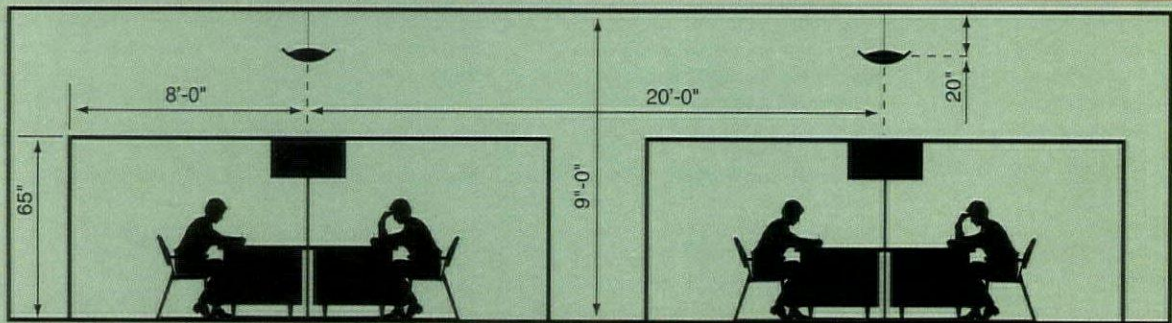
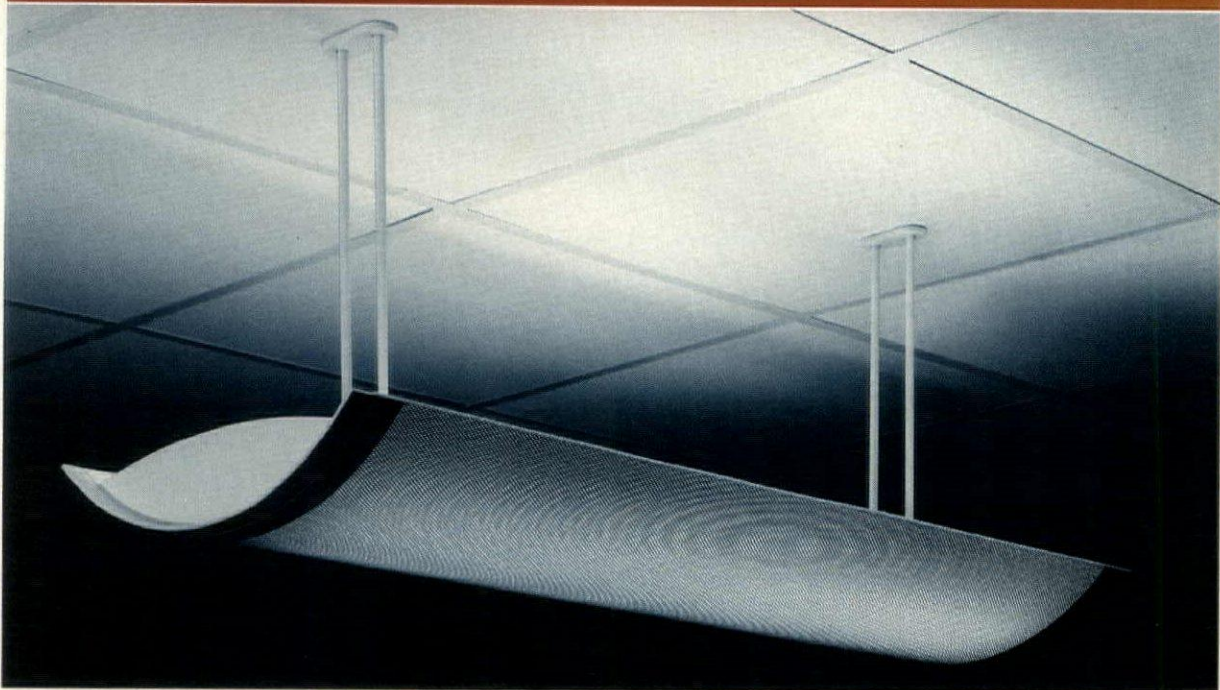
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bedesign@webspan.net

Beacon Light Products
723 Taylor Avenue
Meridian, ID 83642
Tel: 208-888-5905
Fax: 208-888-7433

Bear Grass Studios
PO Box 370
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Tel: 520-398-9510

Beasley Metal Art Specialties
2318 Poulin Avenue
Grand Prairie, TX 75050
Tel: 972-642-8878
Fax: 972-642-2812
beasley@by-rite.net
www.By-Rite.net/Beasley

Bega/US
1005 Mark Avenue
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Tel: 805-684-0533
Fax: 805-684-6682

Beghelli Inc.
3837 Commerce Parkway
Mirmar, FL 33025
Tel: 954-442-6600
Fax: 954-442-6677
beghelli@beghelliusa.com
www.light-link.com/beghelli

Belfer Lighting
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Ocean, NJ 07712
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sales@belfer.com
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Tel: 718-782-3554
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Tel: 718-599-4579
Fax: 718-963-2868

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Tel: 717-759-0346
Fax: 717-759-1078

Best Devices Co.
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Necedah, WI 54646
Tel: 800-356-5794
Fax: 608-565-3448

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Fax: 414-886-2779

Beyerdynamic
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Tel: 516-293-3200
Fax: 516-293-3288

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Fax: 310-216-0333
bieber@pacbell.net

Big Beam Emergency Systems Inc.
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Fax: 815-459-6126
p-huber@bigbeam.com
www.bigbeam.com

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Suite 1107
Pinellas Park, FL 33781
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eladjimi@aol.com

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bl@mortimer.com
www.mortimer.com/b&l

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Fax: 508-836-2722
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www.bostonoptical.com

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Fax: 213-567-1083

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www.cplighting.com

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www.caig.com

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Caltrop Instrument, Inc.
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Fax: 760-635-0004

Canadian Cold Cathode Ltd.
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Canada
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www.canlet.com

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Fax: 804-977-1443

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Tel: 505-265-2977

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Casella
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San Francisco, CA 94103
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Fax: 415-626-4539

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CTDMT@AOL.COM
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chimera@usa/net
www.chimeralighting.com

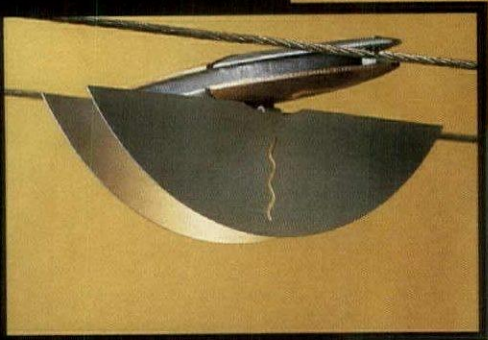
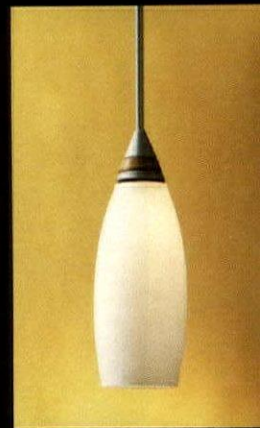
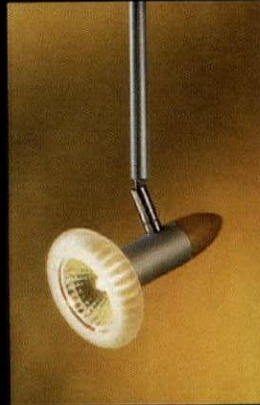
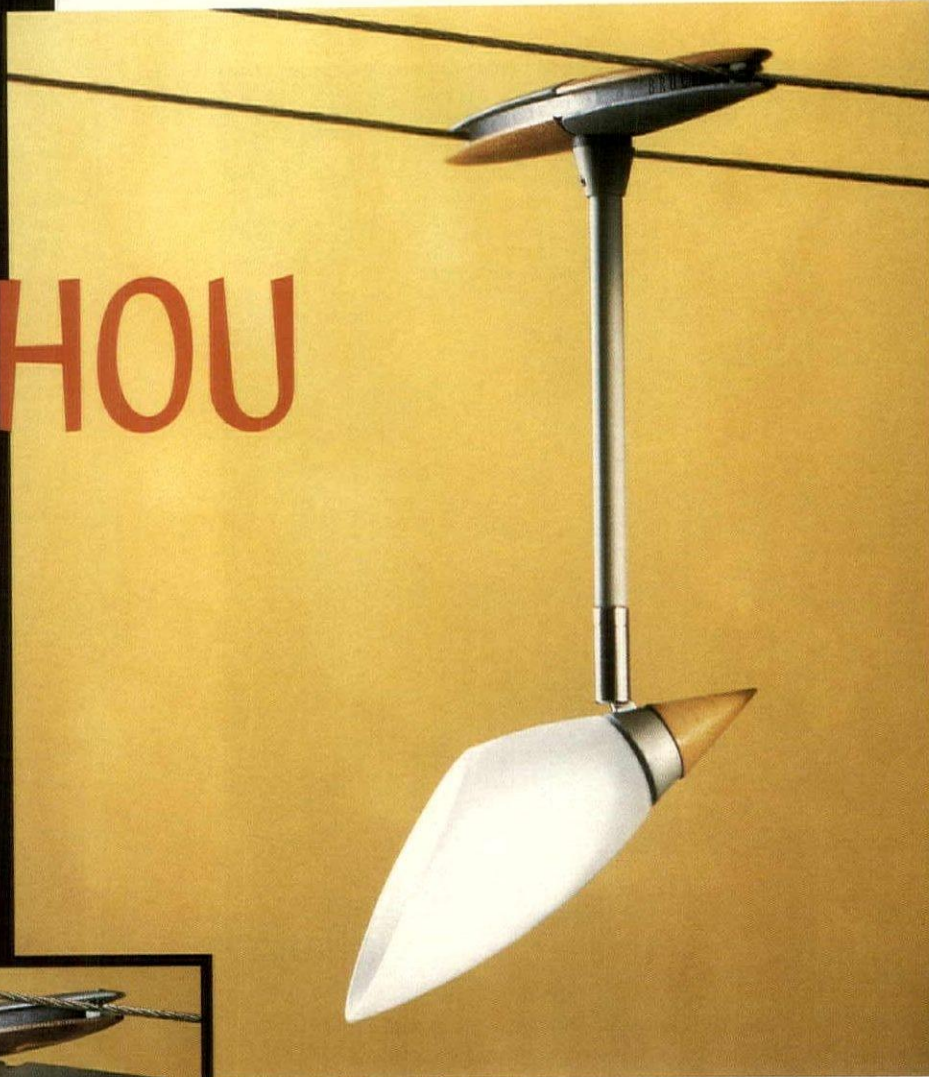
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Auburn, CA 95602-9595
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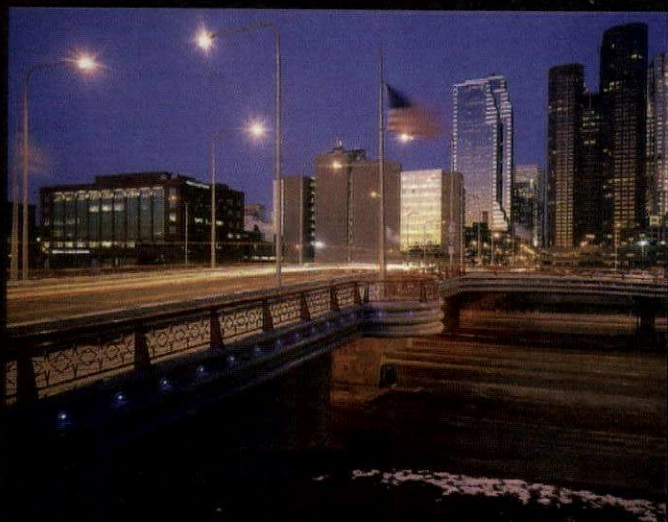
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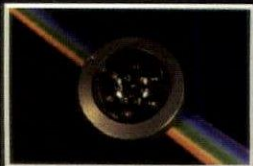


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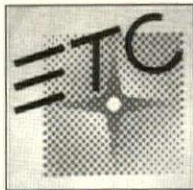
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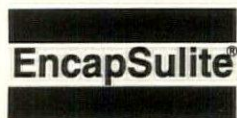
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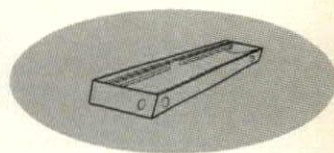
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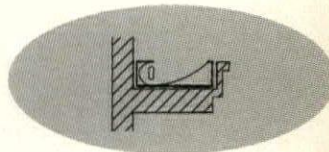
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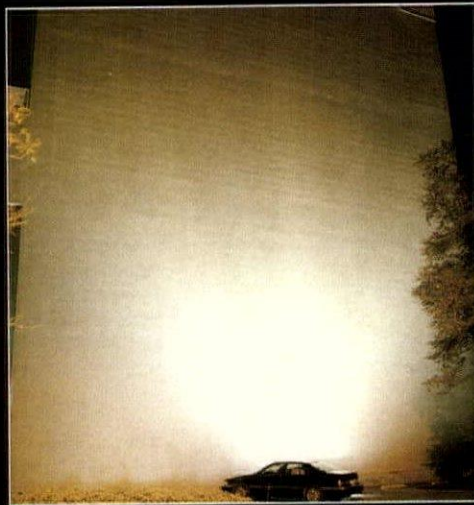
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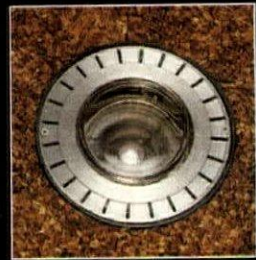


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NeoSphere®

If you can remember when your TV had one speaker and two colors (black and white), you surely remember "lollipop" lights. A beloved and **classic design**, but a poor performer...

...until now.

The **NeoSphere®** is our re-birth of the sphere. This time, it not only looks great, **it performs.**

We combined the cut-off optics that make shoeboxes efficient, with the shape of an architectural classic.

The **NeoSphere®** is available to you in every lamp imaginable, including H.I.D. to 175 watts. We even include the revolutionary 100,000 hour life, induction fluorescent lamp. We offer you 6 light distributions and 3 lens configurations, to add real world flexibility.

This may remind you of another classic; the phrase "**Having your cake and eating it too.**"



KIM LIGHTING

16555 East Gale Avenue
City of Industry, CA 91745

PHONE: 626/968-5666

FAX: 626/369-2695

www.kimlighting.com

ISO 9001 Registered

Circle No. 16 on product service card



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Huntsville, AL 35806
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Fax: 205-830-9518

Lamps by Hilliard
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Arcata, CA 95521
Tel: 707-826-1545
Fax: 707-826-1561

Landmark Lighting
PO Box 4228
Chula Vista, CA 91909
Tel: 888-243-4413
Fax: 914-734-9284
Landmark97@aol.com

Laser Artistry Inc.
PO Box 220
Oak Creek, WI 53154-0220
Tel: 414-764-7400
Fax: 414-764-6826

Laser Concepts
PO Box 33623-LDA
Seattle, WA 98133-0623
Tel: 206-364-7881

Laser Images Inc.
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Van Nuys, CA 91406
Tel: 818-997-6611
Fax: 818-787-7952

Laser Magic Productions
401 Campdell Street
Playa del Rey, CA 90293
Tel: 310-823-4315
Fax: 310-822-5335
mail@laser-magic.com
www.home.earthlink.net~laser-magic

Laser Media Inc.
6383 Arizona Circle
Los Angeles, CA 90045
Tel: 310-338-9200
Fax: 310-338-9221
lmlasers@aol.com
www.lasermmedia.net

Laser Production Network
7000 NE 4th Court
Miami, FL 33138
Tel: 305-754-6885
Fax: 305-751-7574

Laser Rays, Inc.
1420 Century Drive #900
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Tel: 214-466-2950
Fax: 214-466-1772

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1700 Ranch Road 12, Suite D
San Marcos, TX 78666
Tel: 512-392-4600
Fax: 512-392-4601
lsi@laserspectacles.com
www.laserspectacles.com

Laser Spectacles, Inc. provides lighting for fountains and architectural features using lasers and/or fiber optics. Lighting can be provided in the form of displays that communicate using images and text or by high-tech displays that highlight specific rooms or installations needing extra dazzle to indicate their functions.

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Minneapolis, MN 55113
Tel: 612-633-8000
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lasers@wavefront.com
www.lasertainment.com

Laserworks
PO Box 2408
Orange, CA 92669
Tel: 714-832-2686
Fax: 714-832-3638

Latigo Lights, Inc.
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Fax: 505-473-1601
latights@aol.com
www.latigolights.com

Laurite Corp.
2588-D El Camino Real, Suite 333
Carlsbad, CA 92008
Tel: 760-434-9682
Fax: 760-434-4766

Lazarus Lighting Designs, Inc.
4131 Vanowen Place
Burbank, CA 91505
Tel: 800-553-5554
Fax: 818-956-3233
gilis@worldnet.att.net
www.lldwc.com

LazerMagic Productions
PO Box 1662
Ridgecrest, CA 93556
Tel: 760-375-1124
Fax: 760-375-2407

LBL Lighting / Prisma
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Chicago Heights, IL 60411
Tel: 708-755-2100
Fax: 708-755-3443

LC Doane Company
PO Box 975
Essex, CT 06426
Tel: 860-767-8295
Fax: 860-767-1397
sales@lcoane.com
www.lcoane.com

LCD Lighting, Inc.
37 Robinson Blvd.
Orange, CT 06477
Tel: 203-795-1520
Fax: 203-795-2874
ahudson@lcdl.com

LDPI Co. (Div. of LPI, Inc.)
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Tel: 800-657-6956
Fax: 715-839-8647
sales@lpi-inc.com
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Ledalite Architectural Products Inc.
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Langley, BC V1M 3B1
Canada
Tel: 604-888-6811
Fax: 604-888-2003
info@ledalite.com
www.ledalite.com

Ledtronics Inc.
23105 Kashiwa Court
Torrance, CA 90505
Tel: 800-579-4875
Tel: 310-534-1505
Fax: 310-534-1424
webmaster@ledtronics.com
www.ledtronics.com

Lee Filters
2237 N. Hollywood Way
Burbank, CA 91505
Tel: 818-238-1220
Fax: 818-238-1228

Legion Lighting Co. Inc.
221 Glenmore Avenue
Brooklyn, NY 11207
Tel: 718-498-1770
Fax: 718-498-0128
www.light-link.com/legion

Lehigh Electric Products Co.
6265 Hamilton Blvd.
Allentown, PA 18106
Tel: 610-395-3386
Fax: 610-395-7735
demtry@lehighdim.com
www.lehighdim.com

Lendar Design Inc.
218 Principale
St. Basile-le-Grand, QB J3N 1L6
Canada
Tel: 450-461-3344
Fax: 450-461-2147

Leonetti Co./Sunray Mfg.
5609 Sunset Blvd.
Hollywood, CA 90028
Tel: 213-469-2987
Fax: 213-469-9223

Leprecon / CAE Inc.
10087 Industrial Drive
Hamburg, MI 48139
Tel: 810-231-9373
Fax: 810-231-1631
lepis@caeinc.com

Les Eclairages Projec, Inc.
150, 5E Rue, limoilou
Quebec, QB G1L 2R4
Canada
Tel: 418-529-8982
Fax: 418-529-8519



Leucos USA, Inc.
70 Campus Plaza II
Edison, NJ 08837
Tel: 732-225-0010
Fax: 732-225-0250
leuco1susa@aol.com
leucosusa.com

For over 40 years, Leucos has synthesized the traditional art of Murano glass blowing with contemporary industrial design. The Leucos collection of lighting includes award-winning pendant, table, floor, wall and recessed designs including numerous ADA-compliant sconces. In order to better serve the North American market, Leucos USA will be expanding its Edison, NJ facility by tripling its space in the early part of '99. For further information on the Leucos collection, please contact Josie A. Anthony, executive VP at (800) 832-3360; fax (732) 225-0250.

See our ad on Cover 2.



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Little Neck, NY 11362
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Tech Line 800-824-3005
Fax: 800-832-9538
www.leviton.com

LexaLite International Corp.
PO Box 498
Charlevoix, MI 49720-0498
Tel: 800-228-5275
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lweis@lexalite.com
www.lexalite.com

Lexington Standard Corp.
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M.L. STOCKWELL INTERIORS
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Fax: 402-467-2819
envsales@env.licor.com
www.licor.com

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Tel: 805-499-6886
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Grand Haven, MI 49417
Tel: 616-842-5100
Fax: 616-846-2144
pauld@lightcorp.com
www.lightcorp.com

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220 Sullivan Road
Fremont, OH 43420
Tel: 419-332-0536
Fax: 419-332-0987

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Pickering, ON L1V 1L3
Canada
Tel: +905-509-0331
Fax: +905-509-0476
lds@lightdesignsystems.com
www.lightdesignsystems.com

The Light Source, Inc.
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Tel: 800-737-5737
Tel: 803-547-4765
Fax: 803-547-5737
www.thelightsource.com

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Caldwell, NJ 07006
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Fax: 201-226-8106
EMan925@aol.com

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New York, NY 10012
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Fax: 212-677-6945
LiteWaves1@aol.com

Lightalarms Electronics Corp.
PO Box 512
Baldwin, NY 11510-0512
Tel: 803-874-1711
Fax: 803-874-3907

Lightech Inc.
PO Box 9355
South Laguna, CA 92652-7334
Tel: 949-248-3125
Fax: 949-248-5468
lightech@earthlink.net
www.lightech.com

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Tel: 910-259-1131
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lightguard@chloridegroup.com
www.lightguard.com

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Orlando, FL 32822
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info@lighthouseaddress.com
www.lighthouseaddress.com

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Palmdale, CA 93550
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Tel: 805-575-2225
Fax: 805-575-2232
sales@ledlinc.com
www.ledlinc.com

Lighting and Electronics Inc.
Market Street Industrial Park
Wappinger Falls, NY 12590
Tel: 914-297-1244
Fax: 914-297-9270
LE@mhv.net

Lighting Components
& Design Inc.
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Deerfield Beach, FL 33442
Tel: 954-425-0123
Fax: 954-425-0110
www.LightingComponents.com

Lighting Control & Design Inc.
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Los Angeles, CA 90065
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Fax: 323-226-1000
www.lightingcontrols.com

Lighting Control, Inc.
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Aston, PA 19014
Tel: 610-859-8323
Fax: 610-859-8320
lci@mcione.com

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Sonshohocken, PA 19428
Tel: 610-832-7960
Fax: 610-832-1494

Lighting Louvers
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Jamaica, NY 11434
Tel: 718-632-0198
Fax: 718-656-5859

Lighting Sciences Inc.
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Scottsdale, AZ 85260
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Fax: 602-998-9498
www.lightingsciences.com

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Fax: 516-242-3461

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Tel: 800-999-9574
Fax: 914-942-2177
www.LightingServicesInc.com

Lighting Source, Inc.
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Richardson, TX 75083
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Tel: 972-788-5483
Fax: 972-788-0087
lighting@cyberramp.net
www.ballastsource.com

Lighting Source Inc.
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Laurel, MD 20707
Tel: 301-362-1100
Fax: 301-362-1110

Lighting Technological
Innovations, Inc.
925 Waverly Avenue
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Tel: 516-475-2640
Tel: 516-475-3160
lti@bccom.com
www.lightingtech.com

Lightly Expressed Ltd.
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Salem, VA 24153
Tel: 540-387-2104
Fax: 540-387-2105
sales@lightlyexpressed.com
www.lightlyexpressed.com

LIGHTOLIER®

Lightolier
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Fall River, MA 02720
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Tel: 508-679-8131
Fax: 508-674-4710
tbaccari@genlyte.com
www.lightolier.com

Lightolier, one of the oldest names in the lighting industry, is a full-line manufacturer of interior lighting fixtures, ranging from fluorescent, track and decorative to downlights and advanced dimming control systems. Headquartered in Fall River, MA, Lightolier is dedicated to providing creative lighting solutions for both commercial and residential lighting needs.

See our ad on page 11.

Lightolier Controls
2413 South Shiloh Drive
Garland, TX 75041
Tel: 800-526-2731
Fax: 972-271-4077

Lightron of Cornwall, Inc.
1126 River Road
New Windsor, NY 12553
Tel: 914-562-5500
Fax: 914-562-3082
lightroni@aol.com

See our ad on page 41.

Lightronics, Inc.
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Virginia Beach, VA 23454
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Tel: 757-486-3588
Fax: 757-486-3391
www.light-ink.com/litronics

Lights of America Inc.
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Fax: 909-594-6758
www.lightsofamerica.com:80

Lightspann Illumination Design
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Emeryville, CA 94608
Tel: 510-601-8500
Fax: 510-601-8511
cspann@lightspann.com

Lightsystems Technologies Corp.
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Palm City, FL 34991-1199
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Fax: 561-221-9147
sales@lightsystems.net
lightsystems.net

LightTech Group, Inc.
161-15 Rockaway Blvd.
Jamaica, NY 11434
Tel: 718-525-9200
Fax: 718-525-2488

Lightway Industries
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Valencia, CA 91355
Tel: 800-325-4448
Fax: 805-257-0201
info@lightwayind.com
www.lightwayind.com

Lightworks
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Tel: 215-223-9200
Fax: 215-227-7332
paltman@aol.com

Linear Lighting Corp.
31-30 Hunters Point Avenue
Long Island City, NY 11101
Tel: 718-361-7552 ext 120
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Link USA International
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The Revolutionary Multi Beam 2000™ Light Conveyance System...

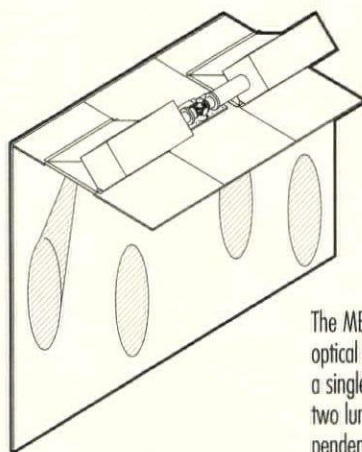
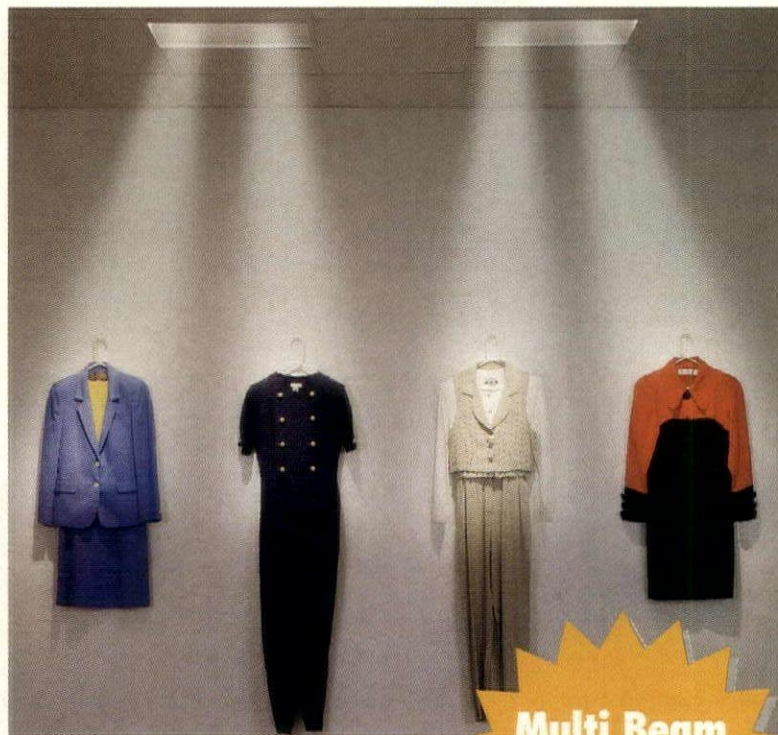
The preferred choice for single source linear lighting.

The Multi Beam 2000™ MBL Linear Series is a single source light conveyance system that transports light from one 70 watt HID lamp into multiple light beams that can be adjusted up to 80° vertically, and 30° horizontally.

The MBL Linear series improves lighting levels by 200%, requires one third the electricity of conventional lighting, utilizes "fiber-optic free" conveyance technology, simplifies electrical distribution, and increases lamp life by 300%. The systems' non-heat producing A-thermal beams significantly reduce air conditioning loads. Simplified installation, less power and less maintenance provide dramatic savings.

The MBL Linear Series is part of the patented MultiBeam 2000™ line of environmentally safe products that reduce emissions associated with electrical generation process.

The MBL Linear Series provides an energy saving, cost effective alternative to halogen and incandescent lamps and is perfect for feature wall lighting.



**Multi Beam
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The MBL uses an engineered refractive optical train that transports light from a single 70 watt metal halide lamp to two luminaires, producing four independently adjustable beams.

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Multi Beam 2000™ is a trademark of Lightron of Cornwall, Inc., is copyrighted, foreign and domestic patented, patents pending, UL listed and IBEW made.

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Hanson, MA 02341
Tel: 781-294-0100
Fax: 781-293-2849
info@litecontrol.com
www.litecontrol.com

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sales@liteline.com
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Fax: 212-534-6363

LiteTouch Inc.
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Salt Lake City, UT 84117
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Fax: 801-268-9200
info@litetouchinc.com
www.litetouchinc.com

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4101 West 123rd Street
Alsip, IL 60803
Tel: 708-389-8000
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www.litetronics.com



Lithonia Lighting
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Conyers, GA 30012-9001
Tel: 770-922-9000
Fax: 770-860-3183
thogan@lithonia.com
www.lithonia.com

Lithonia Lighting is North America's largest manufacturer of commercial, industrial, architectural and residential lighting products. Lithonia's comprehensive line of products includes fluorescent and HID fixtures for commercial and industrial applications, as well as a complete line of decorative residential products; outdoor architectural lighting; fountain and underwater lighting; emergency lighting and power systems; exit signs; controls systems and flexible wiring systems.

See our ad on Cover 4.

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Canada
Tel: 514-639-3571
Fax: 514-639-3570

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Fax: 1-800-522-POWR
www.littelfuse.com

Little Stage Lighting Co.
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Dallas, TX 75354
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Fax: 214-358-3515

Littlite/CAE, Inc.
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Tel: 810-231-9373
Fax: 810-231-1631
llitesis@caeinc.com
www.littlite.com

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Fax: 718-575-3668
mimilivewire@msn.com

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Fax: 818-956-3233
lldinc@aol.com
www.lldinc.com

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Muskegon, MI 49443-0766
Tel: 616-722-1631
Fax: 616-726-6186

Los Angeles Lighting Mfg Co.
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El Monte, CA 91731
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Fax: 818-454-8399
jeaston@lalighting.com
www.lalighting.com

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Crete, IL 60417
Tel: 800-661-0950

Louisville Lamp Co.
3316 Gilmore Industrial Blvd.
Louisville, KY 40213
Tel: 502-964-4094
Fax: 502-964-1349
loulamp@16lou.com

Lowel-Light Manufacturing, Inc.
140 - 58th Street
Brooklyn, NY 11220
Tel: 800-334-3426
Tel: 718-921-0600
Fax: 718-921-0303
dsherwood@lowel.com

LSI Industries
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Tel: 513-793-3200
Fax: 513-793-0147

ISS Laboratories
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Center Harbor, NH 03226
Tel: 603-476-2720
Fax: 603-649-4495

LTI International
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Naples, FL 33940
Tel: 941-649-1316
Fax: 603-476-2725

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11646 Pendleton Street
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Fax: 818-767-1442

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Tel: 800-879-9797
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www.thelightingcenter.com/lucifer

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Tel: 215-338-2978

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Elk Grove Village, IL 60007
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Fax: 770-486-4801
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www.cooperlighting.com

LumaSys Corporation
50 Weybright Court A12
Scarborough, ON M1S 5A8
Canada
Tel: 416-299-7117
Fax: 416-299-6818

Lumatech Corporation
5900 Christie Avenue
Emeryville, CA 94608
Tel: 800-932-0637
Tel: 510-654-4300
Fax: 510-428-0622
mail@lumatech.com
www.light-link.com/lumatech

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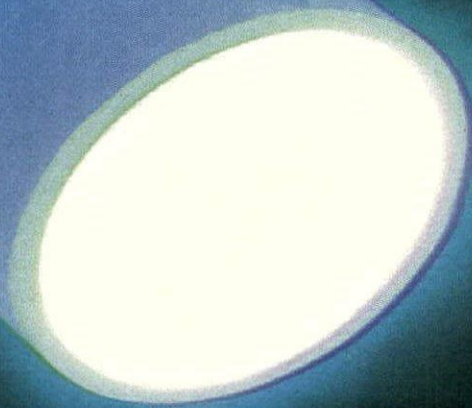


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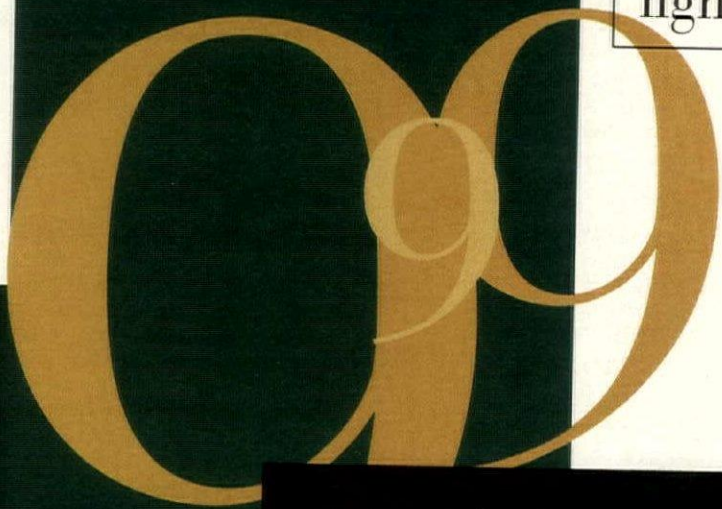
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lighting certification examination



NCQLP

National Council on Qualifications
for the Lighting Professions

Early Application Deadline:
August 20, 1999

Final Application Deadline:
September 17, 1999

Examination Date:
November 6, 1999



The LC is a professional credential and may only be used by individuals who have successfully met the eligibility and examination requirements.

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The NCQLP is a non-profit independent certifying body founded in 1991 by practitioners in the lighting industry. Its mission is to protect the well-being of the public through effective, efficient lighting practice. The NCQLP establishes the education, experience and examination requirements for lighting certification.

Comprised of 14 member organizations from lighting and related industries, the NCQLP is supported by member and industry contributions supplemented by major grants from the Environmental Protection Agency (EPA) and the Department of Energy - Federal Energy Management Program (FEMP). Membership is open to organizations and associations in lighting and related industries.

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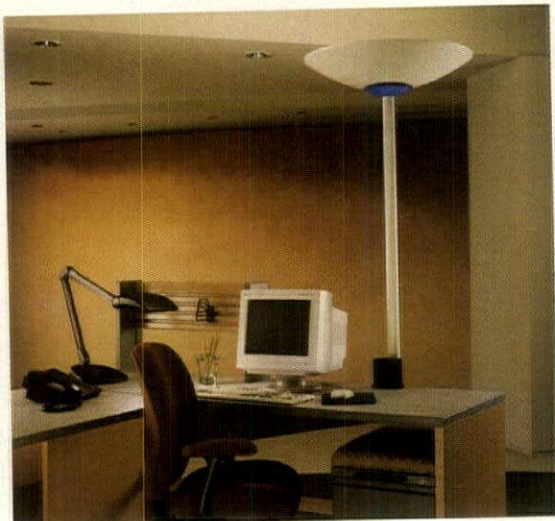
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Torrance, CA 90501
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Fax: 310-618-1984
pesystem@ix.netcom.com

Powerlite Inc.
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Dorval, QB H9P 2N6
Canada
Tel: 514-685-2270
Fax: 514-685-2394
sales@emergi-lite-ltd.com

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2382 Camino Vida Roble, Suite C
Carlsbad, CA 92009
Tel: 760-438-8286
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klpowerlux@aol.com
www.powerlux.com

Precision Architectural Lighting Inc.
9087 Knight Road
Houston, TX 77054
Tel: 713-946-4343
Fax: 713-946-4441

Precision Glass & Optics
3600 W. Moore
Santa Ana, CA 92704
Tel: 714-540-0126
Fax: 714-540-1482

Precision Lighting/
Division of ANCOR Products, Inc.
531 Mercantile Drive
Cotati, CA 94931
Tel: 800-424-9473
Tel: 707-792-0312
Fax: 707-795-7950
ancor@tdl.com
www.precisionlighting.com

Precision Lighting Inc.
PO Box 8507
Gaithersburg, MD 20898-8507
Tel: 301-670-7845
Fax: 301-948-2879
flexi@flexiwatt.com
www.flexiwatt.com

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Fax: 201-445-8575
www.precisionmulticontrols.com

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Tel: 818-762-0884
Fax: 818-762-0896
premier@premier-lighting.com
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See our ad on pages 2-3.

Prescolite Controls
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Prescolite Emergency
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San Leandro, CA 94577
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Fax: 510-577-5022
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Lakewood, CO 80226
Tel: 800-828-9568
Tel: 303-986-5999
Fax: 303-986-8572

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progress@spartanburg.net
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Fax: 516-277-6887

Prolyte Products, Inc.
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Savannah, GA 31402
Tel: 912-964-5845
Fax: 912-965-1687
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prolyte.nl

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Shawnigan Lake, BC V0R 2W0
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Fax: 250-743-1221
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www.mgvinc.com/promolux

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Fax: 905-508-8262

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PSI South
10630 Marina Drive
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Tel: 601-895-8777
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225 S. 7th Avenue
City of Industry, CA 91746
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Tel: 714-557-2299
Fax: 714-557-2170
info@qsptech
www.qsptech.com

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Fax: 914-623-1861
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Fax: 415-951-0308
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Tel: 800-537-1629
Fax: 904-328-1580
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www.reflect-a-light.com

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email@satco.com

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Fax: 403-274-3356

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shiftwork@ziplink.net

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45 Executive Drive
Plainview, NY 11803
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Fax: 516-349-7744

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Fax: 201-871-2130
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lighting@simkar.com
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Tel: 704-483-1691
Fax: 704-483-1619

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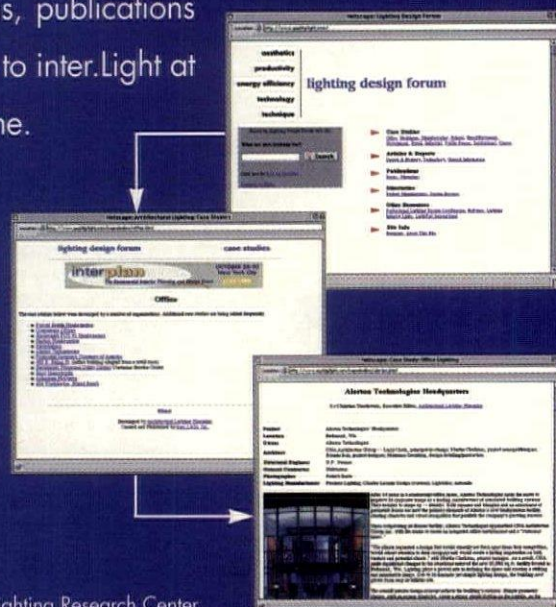
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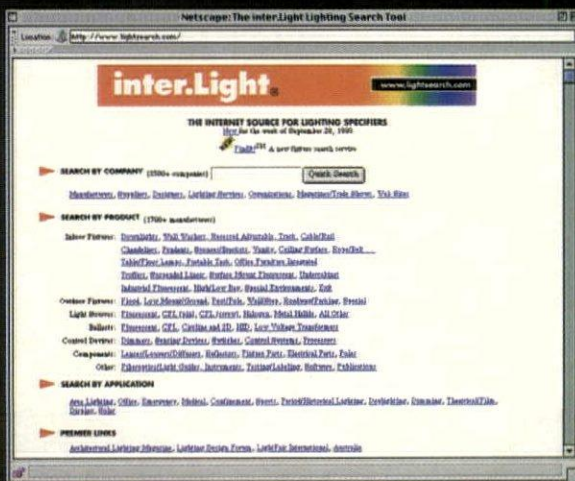
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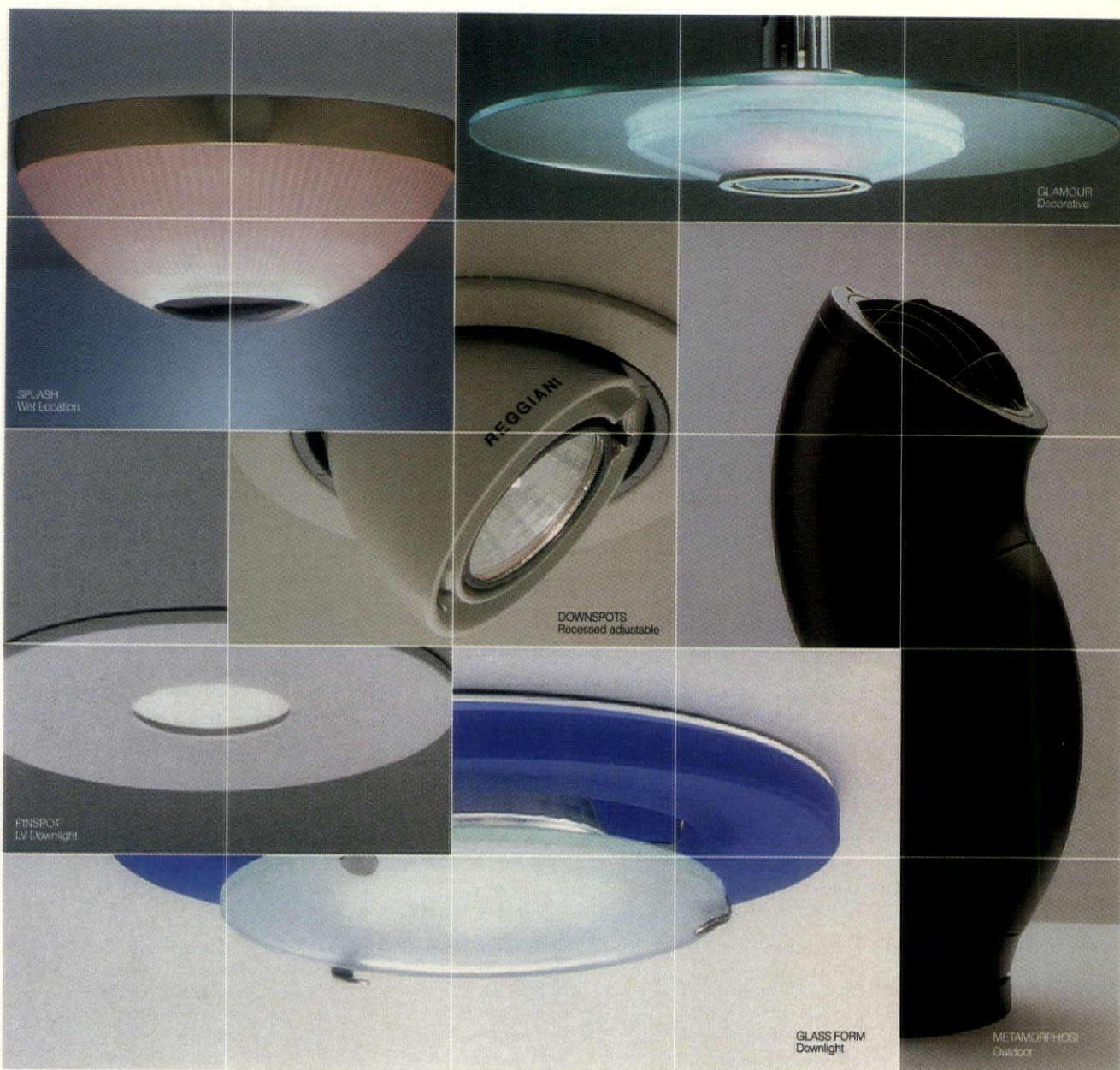
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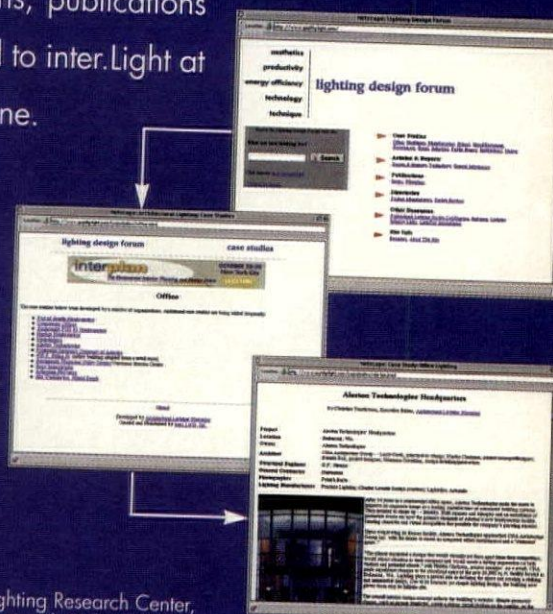
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Zumtobel Staff Lighting Inc.

INDOOR LUMINAIRES CABLE/RAIL

Alfa 12V, Inc.
Arc Manufacturing
Artemide Inc.
Bega/US
Con-Tech Lighting (Conservation
Technology Ltd.)
Eurofase
German Brown Illumination
Hafele America Co.
Hampstead Inc.
Hubbell Lighting Inc.
Illuminating Experiences Inc.
Industry + Design Light (IDL)
Kramer Lighting Inc.
Light Waves Concept, Inc.
Lighting Technological
Innovations, Inc.
Lumid Inc.
Modular International Inc.
National Specialty Lighting Inc.
Orbit North America Ltd.
Raylux, Inc.
Scangift Ltd.
SF Designs, LLC
Swiveller
Targetti USA LLC
Tech Lighting
Translite Systems

INDOOR LUMINAIRES CHANDELIERS

Access Lighting Corp.
Advent Lighting
American Period Lighting Inc.
Ann Morris
Anvil Arts
Architectural Details, Inc.
Arroyo Craftsman
Arcraft Lighting
Arte de Mexico
Artemide Inc.
Aura Lighting, Inc.
Banci Spa
Basic Source Inc.
Boyd Lighting Co.
Brass Light Gallery, Inc.
Brass Reproductions
Celestial Lighting
Charles Loomis Inc.
Cherry Tree Design, Inc.
Christopher Thompson
Ironworks
Classic Illumination, Inc.
Color Corp.
Conant Custom Brass, Inc.
Coronet Chandelier Originals

Crystal Clear Lighting/Fifth Avenue
Lighting
Crystal Farm
C.W. Cole & Company Inc.
CX Design Inc.
D'ac Lighting
David D'Imperio Inc.
Design Guild
Design Lighting Products Co.
Estiluz Inc.
Evergreen Lighting
Excelite Inc.
F.A.D. Lighting
Flos USA Inc.
Forte Lighting
Gem Monogram
Genie House
George Kovacs Lighting
Georgian Art Lighting Designs Inc.
Glow Lighting
Grand Field Quality Lighting
Gross Chandelier Co.
H.A. Framburg & Company
Hammerworks
Hampstead Inc.
Hemera Products
Hinkley Lighting
Hinson & Company
Hubbardton Forge
Idaho Wood
Illuminating Experiences Inc.
James R Moder
Joan Sherman Decorative Arts
Johnson Art Studio
Kane-Shrader, Inc.
Kichler Lighting
Kramer Lighting Inc.
Landmark Lighting
LBL Lighting / Prisma
Leucos USA, Inc.
Lighting and Electronic Design,
Inc.
Lighting Sculptures Inc.
Lightworks
Lumec Design Inc.
Lumetta
Lumid Inc.
Manning Lighting
Material Plane
McFadden Lighting Co. Inc.
Metro Lighting & Crafts
Metropolitan Lighting/Camer Glass
Lighting Corp.
Meyda Tiffany
Modular International Inc.
Mountain Moose Design
Murano Due
Nature's Design
Neidhardt
Nemco Architectural Lighting
Nessen Lighting
New Metal Crafts Inc.
New West Furniture
Niermann Weeks
Northeast Lantern, Ltd.
Norwell Manufacturing Co. Inc.
Nova Industries Inc.
The Original Cast Lighting Inc.
Pam Morris Exciting Lighting
Pemco Lighting Products, Inc.
Pennsylvania Globe Gaslight Co.
Phoenix Day Co.
Progress Lighting
Quoizel Inc.
Rambusch Lighting
Rebelle Architectural Lighting
Rejuvenation Lamp & Fixture Co.
Remington Lamp
Renoma Lighting
Royal Metal Products Inc.
Satco Products Inc.

Scangift Ltd.
Schonbek Worldwide Lighting Inc.
Scott Architectural Lighting
Sea Gull Lighting
Shaper Lighting
SPJ Lighting
St Louis Antique Lighting Co.
Starfire Lighting Inc.
Stone Mather Designs
Stonegate Designs Inc.
StoneLight Works
Tech Lighting
Thomas Lighting Canada
Tivoli Industries Inc.
Translite Systems
Trend Lighting
TrimbleHouse Corp.
Two Hills Studio, Inc.
2thousand Degrees
Ultralights Architectural Lighting,
Inc.
Urban Archaeology
Victorian Lighting Works
Visa Lighting
Voigt Lighting Industries Inc.
Wildwood Lamps & Accents
Winona Lighting
Zaneen Lighting Inc.

INDOOR LUMINAIRES DOWNLIGHTS

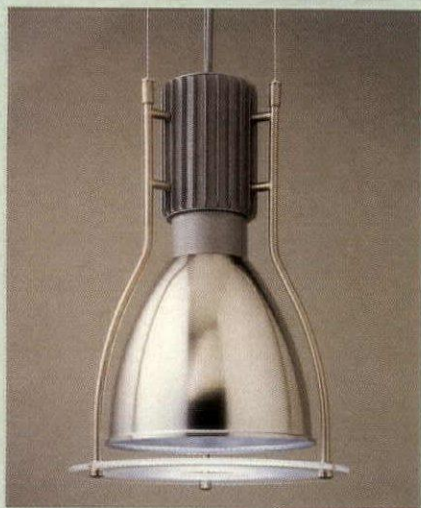
ACC Lighting Systems Inc.
Alexandra Lighting Systems, Inc.
Amerlux Lighting Systems
Ann Morris
Ardee Lighting Inc.
Ardron-Mackie Ltd.
Ark Lighting
Arroyo Craftsman
Arcraft Lighting
Artemide Inc.
Atlite/Brand of Cooper Lighting
Bartco
Bega/US
Bernard Collin & Co.
Best Lighting Products
Brass Light Gallery, Inc.
Capri Lighting/Thomas Lighting
Con-Tech Lighting (Conservation
Technology Ltd.)
Contrast Lighting
Cooper Lighting
Crystal Farm
C.W. Cole & Company Inc.
D'ac Lighting
Day-O-Lite Fluorescent Fixtures
Designplan Lighting Inc.
DMF Lighting
Edison Price Lighting
Electronic Theatre Controls, Inc.
Erc Lighting
Eurofase
F.A.D. Lighting
Fail-Safe/Brand of Cooper Lighting
Future Light Inc.
George Kovacs Lighting
Guth Lighting
H.E. Williams Inc.
Hadco
Hammerworks
Helios Lighting Ltd.
Hemera Products
Hubbell Lighting Inc.
Illuminating Experiences Inc.
Industry + Design Light (IDL)
Indy Lighting Inc.
Iris Lighting Systems/Brand of
Cooper Lighting

INDOOR LUMINAIRES HIGH/LOW BAY

Abolite Lighting
Acculite Mfg. Inc.
Adra Electric Products Inc.
C.E.W. Lighting, Inc./Spartan
Cooper Lighting
Day-Brite Lighting (Day-Brite,
McPhilben, Matrix)
EAL Lighting Corp.
Emergi-Lite Inc.
Emergi-Lite, Ltd.
Enerex Technology
Erc Lighting
Eurofase
Guth Lighting
Helios Lighting Ltd.
Holophane Corp.
Hubbell Lighting Inc.
JJI Lighting Group, Inc.
Keene-Widelite
Killark Electric Mfg. Co./subsidiary
of Hubbell
Lighttron of Cornwall, Inc.
Lightsystems Technologies Corp.

company profile

Lightolier



One of the most significant and beneficial technological advances of the twentieth century has been electric light illumination. Throughout our century, Lightolier has supplied a wide range of interior lighting fixtures to light the places we live, work and play in. Since its inception in 1904, the company has been dedicated to providing creative lighting solutions—lighting that combines function with style—to help make a real difference in the quality of our lives.

Lightolier has a proud history of timely product innovations to meet changing needs and advance lighting's performance and capabilities. The company invented track lighting in the early 1960s. In the 1960s and '70s, Lightolier pioneered downlight reflector technology and high-performance fluorescent lighting for commercial applications in offices and stores.

Within the past 12 years, the company, employing innovative microprocessor technology, has entered the lighting controls market and has also concentrated on "energy smart" fluorescent lighting to maximize good lighting while achieving substantial energy savings. For commercial applications, Lightolier has led the way in developing integrated lighting systems that efficiently combine electronic controls with fixtures for unmatched system integrity.

Lightolier's product line includes downlighting, track, fluorescent, decorative fixtures and advanced controls—representing the widest and most useful range of products available under a single brand, with most available in good, better and best options for every application. Lightolier fixtures are distinguished in style by their simplicity and integrity of design.

Lightolier develops and produces its own reflector optics and is the only lighting manufacturer to design its own electronic chips. An in-house team of optical and electronic specialists, along with industrial designers and engineers, are supported by certified on-site laboratories and testing facilities within the company's state-of-the-art, 300,00-sq.-ft. design, production and corporate headquarters in Fall River, MA. The Fall River facility also includes a multi-million-dollar lighting demonstration and education center.

To meet the advancing needs of lighting designers and specifiers, Lightolier offers an array of electronic products, such as a CD-ROM, web site, photometric electronic bulletin board and a fax-on demand service for obtaining technical specifications 24 hours a day.

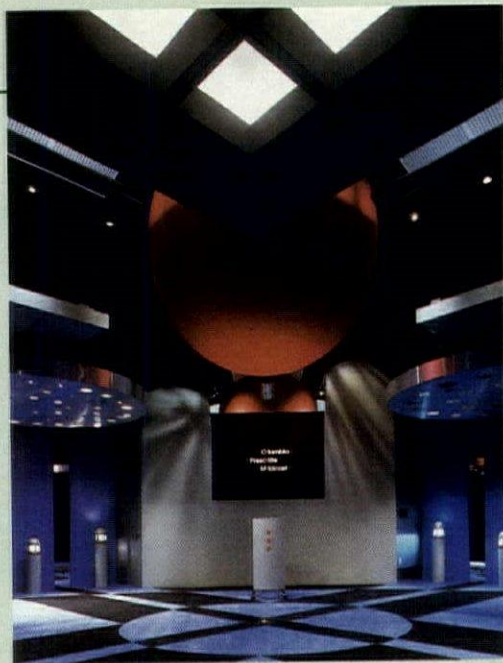
company profile

Prescolite Lighting

It was more than fifty years ago that Prescolite was founded in the garage of Preston "Pres" Jones' Berkeley, CA, home. Since then Prescolite has grown to be a leader in commercial lighting in the United States, with headquarters and manufacturing in San Leandro, CA, four plants in El Dorado, AR, and regional distribution centers throughout the United States and Canada. Prescolite is a part of the Lighting Corporation of America.

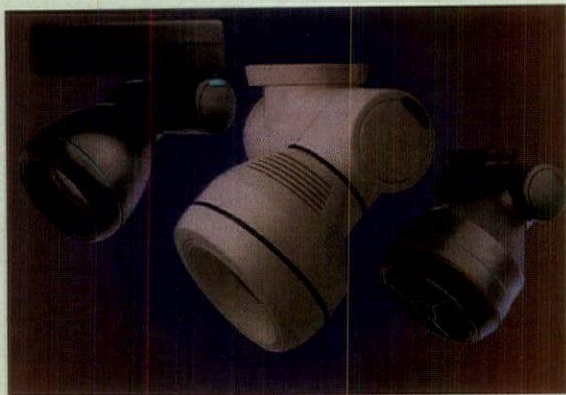
While "industry leader" can be ambiguous as a term, it is appropriate to apply to Prescolite. Perhaps the simplest example is in compact fluorescent downlighting. Today it is a normal part of the lighting design vocabulary. In 1982, it was not. That was the year that Prescolite introduced the first U.S. manufactured series of commercial grade recessed downlights using compact fluorescent lamps. In 1993, when Prescolite released "Intellect," there was no other fixture manufacturer in America that made an IC chip-driven (or "smart") multi-voltage compact fluorescent ballast. Until 1998, no other manufacturer offered the multi-voltage feature of the original Intellect ballast. Of course, the Intellect ballasts being sold in 1998 are not the same as in 1993. The Intellect Plus ballast introduced at Lightfair in 1998 now includes multi-voltage and multi-wattage control, end-of-life circuitry ("Super Lamp Guard," a patented protection circuit from Energy Saving Ballast Inc.) and low in-rush current (a Prescolite exclusive). Among Prescolite's other recent innovations are its Virtual Source optics; M3, a modular specification grade track lighting series; and Signos, a modular series of decorative downlight trims. Virtual Source optics use unique geometry to provide high efficiency, low brightness and incandescent like cut-off from asymmetrical compact fluorescent sources. M3 and Signos offer the specifier unparalleled control over product design in their specification by making customization standard.

All of these recent product introductions reflect the changes occurring at Prescolite. Prescolite is a 50+ year-old brand name, but really a less than three-year-old company. The past three years of dynamic double digit growth at Prescolite are part of an overall strategic plan.



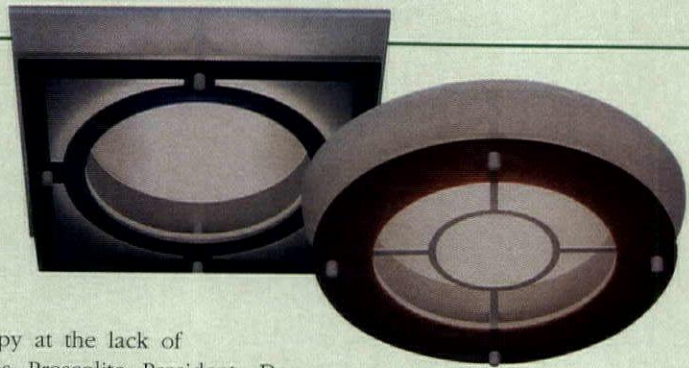
Prescolite's Concept Center training facility, San Leandro, CA

M3 PAR Lamp Track System



Intellectplus Electronic Ballast

Signos Decorative
Downlight Trims



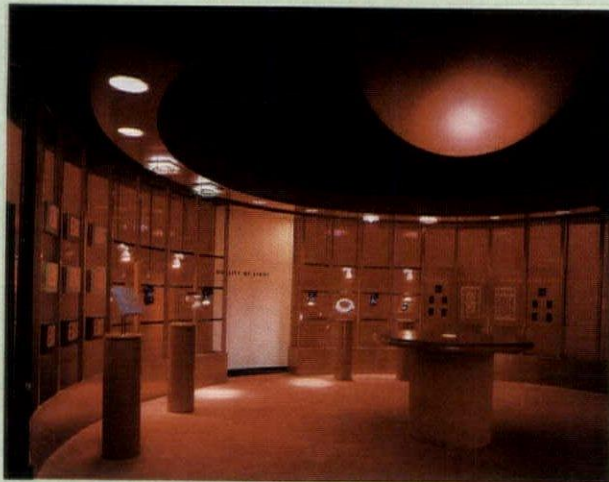
"We looked at our company and were unhappy at the lack of dynamic growth," observes Prescolite President, Don Emmons. "Between 1990 and 1995, we felt we were too narrowly focused, providing innovations in ballast technology, but not in total light fixture design or in systems integration. In fixture design we had simply become too mainstream, using in too many areas of our

product a me-too approach—appearing to be, more or less, just like everybody else."

Prescolite has changed its direction with a simple mission: Prescolite will bring to the professional specifier a "new quality of light." This has been done not by looking inward, as is so common in so-called business "re-engineering" projects—but by looking outward. Prescolite committed itself to re-establishing itself with the professional design community by simply listening and understanding real market needs. "It's the simplest marketing plans that grow to be truly meaningful to consumers. Ours is: listen to the user, understand what's needed, then do it," says Emmons.

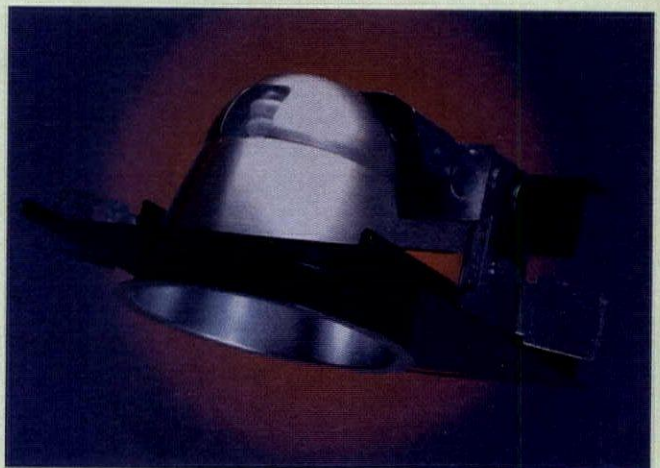
In 1995, Prescolite began a broad market initiative called "Illume 2000." From this series of continuing specifier round-tables came a wealth of product ideas from participating designers. The Lightfair introductions of 1997 and

Prescolite's exclusive Virtual Source optical concept for compact fluorescent downlights



Prescolite's 1998 Lightfair booth,
Las Vegas, Nevada.

1998 were the first realizations of these shared ideas and product concepts. Indeed, Prescolite's 1999 Lightfair and future product introductions will also reflect the thoughtful and practical influence of lighting professionals, as we continue to listen and to develop practical, affordable solutions to real world lighting problems as our way of delivering on our promise of providing our customers with "a new quality of light."



Itre USA Inc.
 Janmar Lighting
 Juno Lighting Inc.
 Kirlin Company
 Kramer Lighting Inc.
 Kurt Versen Company
 Kurtzon Lighting
 LaMar Lighting
 LBL Lighting/Prisma
 Leucos USA, Inc.
 Lighting Source, Inc.
 Lightolier
 Lighttron of Cornwall, Inc.
 Lightsystems Technologies Corp.
 Lithonia Lighting
 Lucifer Lighting Co.
 Lumatech Corporation
 Lumax Industries Inc.
 MaxLite
 McFadden Lighting Co. Inc.
 MetalOptics Inc.
 Modular International Inc.
 Murano Due
 Neo-Ray Lighting Inc.
 Nessen Lighting
 Nora Lighting
 Norwell Manufacturing Co. Inc.
 Nova Industries Inc.
 NuArt, A Public Access Lighting
 Company
 Nutech Lighting Corp.
 Omega Lighting/Thomas Lighting
 Ortek Lighting
 Paramount Industries, Inc.
 Pathway Lighting Products Inc.
 Penn Fabrication Inc.
 Portfolio/Brand of Cooper Lighting
 Poulsen Lighting Inc.
 PowerLux Corporation
 Prescolite Lighting
 Primelite Mfg. Corp.
 Progress Lighting
 Quoizel Inc.
 Rambusch Lighting
 Raylux, Inc.
 Rebelle Architectural Lighting
 Ruud Lighting
 Scangift Ltd.
 Sea Gull Lighting
 Sure-Lites/Brand of Cooper
 Lighting
 Swivelier
 Targetti USA LLC
 Tech Lighting
 Thomas Lighting Canada
 Translite Systems
 Trend Lighting
 USA Illumination Inc.,
 Reggiani Products
 W.A.C. Lighting Co.
 W.L. Gore & Associates
 Westek Lighting
 Wila Lighting Inc.
 Zumtobel Staff Lighting Inc.

INDOOR LUMINAIRES EMERGENCY

American Permalight, Inc.
 American Scientific Lighting
 Corp. (ASL)
 Atek, Inc.
 Atlite/Brand of Cooper Lighting
 Aura Lighting, Inc.
 Best Lighting Products
 Big Beam Emergency Systems Inc.
 Carpenter Emergency Lighting
 CD Lighting, Inc.
 Celestial Lighting

Concealite Emergency Lighting
 Continuum Technologies
 Corporation
 Cooper Lighting
 Day-Brite Lighting (Day-Brite,
 McPhilben, Matrix)
 DMF Lighting
 Emergi-Lite Inc.
 Emergi-Lite, Ltd.
 EnRel Energy Corp.
 Erco Lighting
 Evenlite Inc.
 Evergreen Lighting
 Eurofase
 Gilbert Industries Inc.
 Guth Lighting
 Hasco Electric
 Helios Lighting Ltd.
 High-Lites, Inc.
 Holophane Corp.
 Hubbell Lighting Inc.
 Incon Lighting Products Inc.
 JJI Lighting Group, Inc.
 Juno Lighting Inc.
 Killark Electric Mfg. Co./subsidiary
 of Hubbell
 Kingbright Corp.
 LaMar Lighting
 LC Doane Company
 Ledalite Architectural Products Inc.
 Ledtronics Inc.
 Legion Lighting Co. Inc.
 Lightguard
 Lightolier
 Lithonia Lighting
 Los Angeles Lighting Mfg. Co.
 Mid-West Chandelier Co.
 Mule Emergency Lighting Inc.
 Nora Lighting
 Paramount Industries, Inc.
 Pathway Lighting Products Inc.
 Phoenix Products Company Inc.
 Powerlite Inc.
 Prescolite Emergency
 ProLight Inc.
 Prolume Inc.
 Re-Energy
 Roberts Step-Lite Systems
 Ruud Lighting
 Satco Products Inc.
 Sure-Lites/Brand of Cooper Lighting
 Tele-Lite, Inc.
 Thomas Lighting Canada
 TLS Mfg. Inc.
 WattSmart, Inc.
 Wellmade Products
 Wise Lights Manufacturing Inc.
 Yorklite Electronics Inc.

INDOOR LUMINAIRES EXIT

Alkco Lighting
 American Permalight, Inc.
 Atek, Inc.
 Atlite/Brand of Cooper Lighting
 Best Lighting Products
 Big Beam Emergency Systems Inc.
 Carpenter Emergency Lighting
 CD Lighting, Inc.
 Color Corp.
 Cooper Lighting
 C.W. Cole & Company Inc.
 Day-Brite Lighting (Day-Brite,
 McPhilben, Matrix)
 DMF Lighting
 EAL Lighting Corp.
 Emergi-Lite Inc.
 Emergi-Lite, Ltd.

Erco Lighting
 Eurofase
 Evenlite Inc.
 Exitronix, Division of Barron
 Mfg. Corp.
 Fail-Safe/Brand of Cooper Lighting
 Gilbert Industries Inc.
 Guth Lighting
 Helios Lighting Ltd.
 High-Lites, Inc.
 Holophane Corp.
 Hubbell Lighting Inc.
 Incon Lighting Products Inc.
 Isolite Corporation
 JJI Lighting Group Inc.
 Juno Lighting Inc.
 Killark Electric Mfg. Co./subsidiary
 of Hubbell
 Kingbright Corp.
 Kirlin Company
 LC Doane Company
 Legion Lighting Co. Inc.
 Lightech Inc.
 Lightguard
 Lightolier
 Lighttron of Cornwall, Inc.
 Lithonia Lighting
 Lumatech Corporation
 MaxLite
 Morlite Inc.
 Mule Emergency Lighting Inc.
 Nemco Architectural Lighting
 Nora Lighting
 Pathway Lighting Products Inc.
 PFO Lighting Inc.
 Powerlite Inc.
 Prescolite Emergency
 ProLight Inc.
 Prolume Inc.
 Re-Energy
 Ruud Lighting
 Standard Enterprises, Inc.
 Sure-Lites/Brand of Cooper Lighting
 TechBrite
 Thomas Lighting Canada
 TLS Mfg. Inc.
 Ward Industries
 Wila Lighting Inc.
 Yorklite Electronics Inc.

INDOOR LUMINAIRES FLUORESCENT PENDANTS

AAMSCO Lighting Inc.
 ACC Lighting Systems Inc.
 American Scientific Lighting Corp.
 (ASL)
 Amerlux Lighting Systems
 Ardron-Mackie Ltd.
 Ark Lighting
 Artemide Inc.
 Atlite/Brand of Cooper Lighting
 Axis Lighting, Inc.
 Baldinger Architectural Lighting
 Basic Source Inc.
 Bega/US
 Brass Light Gallery, Inc.
 Canplas Industries (Canlet)
 CD Lighting, Inc.
 Columbia Lighting
 Cooper Lighting
 Coronet Chandelier Originals
 D'ac Lighting
 Day-Brite Lighting (Day-Brite,
 McPhilben, Matrix)
 Day-O-Lite Fluorescent Fixtures
 Enerex Technology
 Engineered Products Company
 Erco Lighting
 Estiluz Inc.
 Excelite Inc.
 Finelite Inc.
 Flos USA Inc.
 Focal Point, LLC
 Forum Inc.
 GLC, Inc.
 H.E. Williams Inc.
 Hafele America Co.
 Harris Lighting Systems
 Hasco Electric
 Helios Lighting Ltd.
 Holophane Corp.
 Hubbell Lighting Inc.
 Idaho Wood
 Illuminating Experiences Inc.
 Incon Lighting Products Inc.
 Industry + Design Light (IDL)
 Indy Lighting Inc.
 Invia Industries, Inc.
 JJI Lighting Group, Inc.
 Kichler Lighting
 Kirlin Company
 Kramer Lighting Inc.
 Lam Lighting Systems, Inc.
 LaMar Lighting
 Ledalite Architectural Products Inc.
 Legion Lighting Co. Inc.
 Lighting Sculptures Inc.
 Lightolier
 Lighttron of Cornwall, Inc.
 Lightsystems Technologies Corp.
 Litecontrol Corp.
 Los Angeles Lighting Mfg. Co.
 Lumetta
 Luxo Corp.
 MagniFlood Inc.
 Manning Lighting
 McFadden Lighting Co. Inc.
 MetalOptics Inc.
 Mid-West Chandelier Co.
 Mitor Industries Inc.
 Neidhardt
 Nemco Architectural Lighting
 Neo-Ray Lighting Inc.
 Nessen Lighting
 Paramount Industries, Inc.
 Peerless Lighting
 PFO Lighting Inc.
 Pioneer Lighting
 Poulsen Lighting Inc.
 Precision Architectural Lighting Inc.
 Precision Outdoor Lighting
 Prescolite Lighting
 Progress Lighting
 Rambusch Lighting
 Rebelle Architectural Lighting
 Reflect-A-Light Inc.
 Renova
 Scott Architectural Lighting
 Sea Gull Lighting
 Selux USA Corporation
 SPI Lighting Inc.
 Starfire Lighting Inc.
 Stone Mather Designs
 TechBrite
 Teron Lighting Inc. (TLI)
 Thomas Lighting Canada
 Trend Lighting
 Vibia USA
 Voigt Lighting Industries Inc.
 Waldmann Lighting Co.
 Ward Industries
 Wellmade Products
 Westerfield Co.
 Wila Lighting Inc.
 Wise Lights Manufacturing Inc.
 Wismarq Light Company Inc.
 Zumtobel Staff Lighting Inc.

company profile

Luxo Corporation



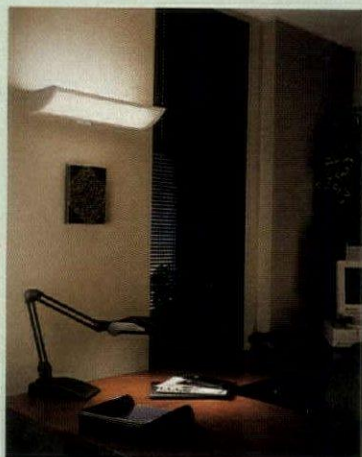
Founded by Norwegian industrialist Jac Jacobsen in 1937, Luxo AS (known as Jac Jacobsen AS until 1996) pioneered the development of portable, individually adjustable, desktop lighting products that employed a unique, counter-balanced swingarm mechanism. That original task light design, named the Luxo L-1 because of the "luxurious" quality of its highly directional light, was an immediate commercial and aesthetic success.

Today, the L-1 is often regarded by business historians and lighting professionals as "the light that changed the world." Not only does this fixture, and the family of portable, adjustable task lighting products it spawned, sell worldwide in the millions every year, but the L-1 remains the most imitated task light worldwide.



Luxo Corporation, the North American manufacturing and marketing arm of Luxo AS, headquartered in Port Chester, NY, has been in operation since 1969. Luxo continues to introduce a wide range of innovative task lighting products. The multiaward-winning Heron "executive" asymmetric task light features an internal pantographic mechanism which keeps the lamp-head parallel to the worksurface at all times, avoiding glare. The Vision task light, a multiadjustable, springarm-balanced asymmetric task light with a distinctive wedge-shaped head, is designed specifically for VDT-intensive work environments.

In 1996, Luxo introduced complete multiple lines of plug-in and hard-wired ambient/indirect luminaires, making the Company for the first time a unified resource for two-component lighting—task and ambient fixtures that work in concert to eliminate glare. A "two-component" approach to office lighting successfully combines ambient indirect with portable, adjustable task lighting to create a glare- and shadow-free work environment; one that supports frequent VDT use, while it meets the "comfort" needs of individual users and visitors to the space. A second noteworthy advantage to two-component lighting is that it meets the revised, updated guidelines of the Illuminating Engineering Society of North America (IESNA) Standard for proper office lighting, known as RP-1.



As corporate America continues the trend towards more flexible office environments that reconfigure as employee needs, tasks and staffing levels change, a two-component approach to lighting provides a clear advantage. Because of its efficiency and benefits to employees at all levels, it will become more commonplace and join the ranks of such indispensable office equipment as the telephone, copier, fax or the ubiquitous desktop computer.

In 1997, Luxo introduced the Designer Series family of wall sconces and ceiling pendants, which combine original, contemporary design; high-performance; high manufactured quality; and accessible pricing.

In all, lighting from Luxo has never been more "luxurious"!

**INDOOR LUMINAIRES
FLUORESCENT INDUSTRIAL**

ACC Lighting Systems Inc.
Alexandra Lighting Systems, Inc.
American Scientific Lighting Corp.
(ASL)
Adite/Brand of Cooper Lighting
Bieber Lighting Corp.
C.E.W. Lighting, Inc./Spartan
Canplas Industries (Canlet)
CD Lighting, Inc.
Celestial Lighting
CLI Fixtures
Columbia Lighting
Cooper Lighting
Dabmar
Day-Brite Lighting (Day-Brite,
McPhilben, Matrix)
Day-O-Lite Fluorescent Fixtures
Dazor Mfg. Corp.
Duray Fluorescent Mfg. Co.
Enerex Technology
Engineered Products Company
Fail-Safe/Brand of Cooper Lighting
FSC Lighting
Guth Lighting
H.E. Williams Inc.
Hampstead Inc.
Harris Lighting Systems
Hasco Electric
Helios Lighting Ltd.
Hetherington Industries Inc.
Holophane Corp.
Hubbell Lighting Inc.
Incon Lighting Products Inc.
Invia Industries, Inc.
Jackson Power & Electric Ltd.
JJI Lighting Group Inc.
Killark Electric Mfg. Co./subsidiary
of Hubbell
Kurtzon Lighting
LaMar Lighting
LC Doane Company
LDPI Co. (Div. of LPI, Inc.)
Legion Lighting Co. Inc.
Lightron of Cornwall, Inc.
Lightsystems Technologies Corp.
Lithonia Lighting
Los Angeles Lighting Mfg. Co.
Lumax Industries Inc.
Luxe Corp.
MagniFlood Inc.
MaxLite
MetalOptics Inc.
Mid-West Chandelier Co.
Mitor Industries Inc.
Morlite Inc.
Paramount Industries, Inc.
PFO Lighting Inc.
Phoenix Products Company Inc.
Pioneer Lighting
Promolux
Reflect-A-Light Inc.
Renova
TechBrite
Thin-Lite Corp.
Thomas Lighting Canada
Visioneering Corp.
Voigt Lighting Industries Inc.
Waldmann Lighting Co.
Wellmade Products
Wildfire Inc.
Wise Lights Manufacturing Inc.
Wismarq Light Company Inc.
Zumtobel Staff Lighting Inc.

**INDOOR LUMINAIRES
OFFICE FURNITURE
INTEGRATED**

Alexandra Lighting Systems, Inc.
Alkco Lighting
American Fluorescent Corp.
Ark Lighting
Axis Lighting, Inc.
Dainolite
Duray Fluorescent Mfg. Co.
Garcy/SLP
JJI Lighting Group Inc.
Kramer Lighting Inc.
Ledalite Architectural Products Inc.
Legion Lighting Co. Inc.
Los Angeles Lighting Mfg. Co.
Nessen Lighting
Peerless Lighting
Purelite, Systematix Inc.
Raylux, Inc.
Renova
Royal Metal Products Inc.
Scangift Ltd.
Sea Gull Lighting
Selux USA Corporation
SPI Lighting Inc.
Tivoli Industries Inc.
Voigt Lighting Industries Inc.
Waldmann Lighting Co.

**INDOOR LUMINAIRES
DECORATIVE PENDANTS**

AAMSCO Lighting Inc.
Abolite Lighting
ACC Lighting Systems Inc.
Access Lighting Corp.
Adesso Lighting
Advent Lighting
Alico Industries Inc.
American Period Lighting Inc.
American Scientific Lighting Corp.
(ASL)
Ann Morris
Anvil Arts
Arc Manufacturing
Architectural Details, Inc.
Ardrion-Mackie Ltd.
Ark Lighting
Arroyo Craftsman
Artcraft Lighting
Arte de Mexico
Artemide Inc.
Banci Spa
Basic Source Inc.
Boyd Lighting Co.
Brass Light Gallery, Inc.
Brass Reproductions
Canplas Industries (Canlet)
Casella
Charles Loomis Inc.
Cherry Tree Design, Inc.
Classic Illumination, Inc.
Color Corp.
Columbia Lighting
Con-Tech Lighting (Conservation
Technology Ltd.)
Conant Custom Brass, Inc.
Contrast Lighting
Cooper Lighting
Coronet Chandelier Originals
Crystal Clear Lighting/Fifth Avenue
Lighting
Crystal Farm
C.W. Cole & Company Inc.
CX Design Inc.
D'ac Lighting
David D'Imperio Inc.
Davis/Muller Lighting
Day-O-Lite Fluorescent Fixtures
Design Guild
Design Lighting Products Co.
Donovan Design Co.
Donovan Lighting Ltd.
Eclipse Lighting Inc.
Emess Lighting Inc.
Erco Lighting
Estiluz Inc.
Eurofase
Excelite Inc.
F.A.D. Lighting
Fire & Water Lighting
Flos USA Inc.
Focal Point, LLC
Forte Lighting
Forum Inc.
Galbraith & Paul
George Kovacs Lighting
Georgian Art Lighting Designs Inc.
Glow Lighting
Grand Field Quality Lighting
Gross Chandelier Co.
H.A. Framburg & Company
Hafele America Co.
Hampstead Inc.
Helios Lighting Ltd.
Hemera Products
Hessamerica
Hinkley Lighting
Hinson & Company
Holophane Corp.
Hubbardton Forge
Hubbell Lighting Inc.
Idaho Wood
Illuminating Experiences Inc.
Incon Lighting Products Inc.
Industry + Design Light (IDL)
Indy Lighting Inc.
Invia Industries, Inc.
Ire USA Inc.
JJI Lighting Group Inc.
Joan Sherman Decorative Arts
Johnson Art Studio
Kane-Shrader, Inc.
Kichler Lighting
Kirlin Company
Kramer Lighting Inc.
Lam Lighting Systems Inc.
LaMar Lighting
Lamps by Hilliard
Landmark Lighting
Latigo Lights, Inc.
LBL Lighting/Prisma
Leucos USA, Inc.
Lighting Sculptures Inc.
Lightlier
Lightsystems Technologies Corp.
Lucifer Lighting Co.
Lumec Design Inc.
Lumetta
Lumid Inc.
Luxe Corp.
Manning Lighting
Material Plane
McFadden Lighting Co. Inc.
Metro Lighting & Crafts
Metropolitan Lighting/Camer Glass
Lighting Corp.
Meyda Tiffany
The Mica Lamp Company
Modular International Inc.
Moore Lambert Lighting Inc.
Mountain Moose Design
Murano Due
Neidhardt
Nemco Architectural Lighting
Neo-Ray Lighting Inc.
Nessen Lighting

New Metal Crafts Inc.
New West Furniture
Niernann Weeks
Northeast Lantern, Ltd.
Norwell Manufacturing Co. Inc.
Nova Industries Inc.
Orbit North America Ltd.
The Original Cast Lighting Inc.
Pam Morris Exciting Lighting
Pennsylvania Globe Gaslight Co.
Phoenix Day Co.
Poulsen Lighting Inc.
PowerLux Corporation
Prescolite Lighting
Primelite Mfg. Corp.
Progress Lighting
Quoizel Inc.
Rambusch Lighting
Raylux, Inc.
Rebelle Architectural Lighting
Rejuvenation Lamp & Fixture Co.
Renoma Lighting
Robern
Roxter Lighting
Royal Metal Products Inc.
Scangift Ltd.
Schonbek Worldwide Lighting Inc.
Scott Architectural Lighting
Sea Gull Lighting
Shaper Lighting
SPI Lighting Inc.
SPJ Lighting
St Louis Antique Lighting Co.
Starfire Lighting Inc.
Stone Mather Designs
Stonegate Designs Inc.
Targetti USA LLC
Tech Lighting
Teron Lighting Inc. (TLI)
Thomas Lighting Canada
Tivoli Industries Inc.
Translite Systems
Trend Lighting
TrimbleHouse Corp.
Two Hills Studio, Inc.
2thousand Degrees
Ultralights Architectural Lighting,
Inc.
Urban Archaeology
USA Illumination Inc., Reggiani
Products
Vibia USA
Victorian Lighting Works
Visa Lighting
Voigt Lighting Industries Inc.
W.A.C. Lighting Co.
Waldmann Lighting Co.
Ward Industries
Winona Lighting
Yamagiwa USA Corp.
YaYo! Designs, Inc. dba
Luminations
Zaneen Lighting Inc.
Ziggurat, David Baird
Zumtobel Staff Lighting Inc.

**INDOOR LUMINAIRES
REPRODUCTION**

AAMSCO Lighting Inc.
American Period Lighting Inc.
Arroyo Craftsman
Arte de Mexico
Bieber Lighting Corp.
Brass Light Gallery, Inc.
Buhl Electric Inc.
Classic Illumination, Inc.
Conant Custom Brass, Inc.
Coronet Chandelier Originals

company profile

Lithonia Lighting

Lithonia Lighting, Conyers, GA, is North America's largest manufacturer of lighting fixtures. A unit of Atlanta-based National Service Industries, Inc., Lithonia has annual sales in excess of one billion dollars.



Hydrel's M9000 Series Modular Ingrade lights



Avante architectural indirect/direct fluorescent lighting



Boulevard specification-grade cut-off area luminaire

Led by Jim McClung, President and CEO since 1976, Lithonia Lighting has nine manufacturing locations in the United States, three in Canada and two in Mexico; six distribution centers, two regional warehouses and 17 field warehouses. The company is represented by an agency sales force of more than 1,000 with over 200 sales offices through the world, in addition to more than 5,500 men and women employed directly by Lithonia Lighting.

Lithonia manufactures a wide array of indoor and outdoor products including:

- Fluorescent lighting — commercial, industrial, architectural and residential
- Outdoor lighting — commercial and architectural
- Indoor HID lighting — industrial, commercial and recreation
- Downlighting and track — architectural and residential
- Flexible wiring — relocatable, reusable systems
- Emergency lighting and exits — emergency lighting and power systems, and exit signs
- Controls systems — lighting control systems, including dimming and switching products

In 1998, Lithonia acquired GTY Industries, Inc., a California-based architectural-grade lighting manufacturer, known in the industry by its primary brand, Hydrel. Hydrel's high-quality lighting fixtures for landscape, in-grade and underwater applications will strengthen Lithonia's growing package of outdoor lighting products.

Genie House
 Georgian Art Lighting Designs Inc.
 Hammerworks
 JJI Lighting Group Inc.
 Manning Lighting
 Metropolitan Lighting/Camer Glass
 Lighting Corp.
 Meyda Tiffany
 The Mica Lamp Company
 Mountain Moose Design
 Nemco Architectural Lighting
 New Metal Crafts Inc.
 New West Furniture
 Niermann Weeks
 The Original Cast Lighting Inc.
 Phoenix Day Co.
 Rambusch Lighting
 Rejuvenation Lamp & Fixture Co.
 Royal Metal Products Inc.
 Scott Architectural Lighting
 St. Louis Antique Lighting Co.
 Urban Archaeology
 Victorian Lighting Works
 Ward Industries

INDOOR LUMINAIRES ROPE/TAPE/STRING

American Lighting Inc.
 American Permalight, Inc.
 Ardee Lighting Inc.
 Aura Lighting, Inc.
 Automated Entertainment HD
 Dichroic
 BL Innovative Lighting
 Celestial Lighting
 Consolidated Display Co., Inc.
 DMF Lighting
 Eurofase
 Flex-A-Lite West Inc.
 Flex-Lite Inc.
 House of Troy
 Idaho Wood
 JP Nolan & Co.
 Kelsey-Kane Lighting Mfg. Co.
 Kingbright Corp.
 Kliegl Bros. Universal Electric Stage
 Lighting Co. Inc.
 Light Design Systems
 Lightech Inc.
 Lighting and Electronic Design,
 Inc.
 Live Wire Ent., Inc.
 Lumi-Decor Inc.
 Lumisphere USA
 National Specialty Lighting Inc.
 Nora Lighting
 Raylux, Inc.
 Roberts Step-Lite Systems
 Roxter Lighting
 Sea Gull Lighting
 Tech Lighting
 Times Square Lighting Co.
 Tivoli Industries Inc.
 Tokistar Lighting Inc.
 TPR Enterprises Ltd.
 W.A.C. Lighting Co.
 Westek Lighting
 Wolic Inc.

INDOOR LUMINAIRES CEILING SURFACE DECORATIVE

AAMSCO Lighting Inc.
 ACC Lighting Systems Inc.
 Access Lighting Corp.

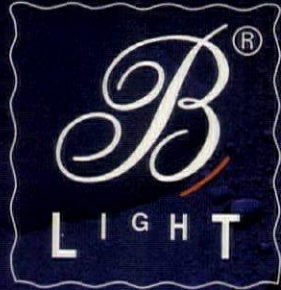
Advent Lighting
 Alico Industries Inc.
 American Period Lighting Inc.
 American Scientific Lighting Corp.
 (ASL)
 Ann Morris
 Anvil Arts
 Architectural Area Lighting
 Architectural Details, Inc.
 Architectural Landscape Lighting
 Arroyo Craftsman
 Artcraft Lighting
 Arte de Mexico
 Artemide Inc.
 Aura Lighting, Inc.
 Baldinger Architectural Lighting
 Banci Spa
 Basic Source Inc.
 Bega/US
 Belfer Lighting
 Boyd Lighting Co.
 Brass Light Gallery, Inc.
 Brass Reproductions
 Brownlee Lighting Inc.
 Canplas Industries (Canlet)
 Celestial Lighting
 Charles Loomis Inc.
 Cherry Tree Design, Inc.
 Christopher Thompson Ironworks
 Classic Illumination, Inc.
 CLI Fixtures
 Columbia Lighting
 Con-Tech Lighting (Conservation
 Technology Ltd.)
 Conant Custom Brass, Inc.
 Contrast Lighting
 Cooper Lighting
 Corner Lamps
 Coronet Chandelier Originals
 Crystal Clear Lighting/Fifth Avenue
 Lighting
 D'ac Lighting
 Dainolite
 David D'Imperio Inc.
 Davis/Muller Lighting
 Day-O-Lite Fluorescent Fixtures
 Design Guild
 Design Lighting Products Co.
 Donovan Design Co.
 Dunsford
 Edison Price Lighting
 Estiluz Inc.
 Eurofase
 Evergreen Lighting
 Excelite Inc.
 F.A.D. Lighting
 Fire & Water Lighting
 Flos USA Inc.
 Focal Point, LLC
 Forte Lighting
 Gem Monogram
 Genie House
 George Kovacs Lighting
 Georgian Art Lighting Designs Inc.
 German Brown Illumination
 Glow Lighting
 Good Earth Lighting
 Grand Field Quality Lighting
 Greene's Lighting
 Gross Chandelier Co.
 H.A. Framburg & Company
 Hadco
 Hammerworks
 Hampstead Inc.
 Hetherington Industries Inc.
 Hinkley Lighting
 Hinson & Company
 Hubbardton Forge
 Hubbell Lighting Inc.
 Idaho Wood
 Illuminating Experiences Inc.

Incon Lighting Products Inc.
 Invia Industries, Inc.
 Itre USA Inc.
 Janmar Lighting
 JJI Lighting Group Inc.
 Johnson Art Studio
 Kichler Lighting
 Kirlin Company
 Kramer Lighting Inc.
 LaMar Lighting
 Landmark Lighting
 Latigo Lights, Inc.
 LBL Lighting/Prisma
 Leucos USA, Inc.
 Lighting Sculptures Inc.
 Lightolier
 Lighttron of Cornwall, Inc.
 Lightsystems Technologies Corp.
 Lightway Industries
 Lithonia Lighting
 Los Angeles Lighting Mfg. Co.
 Lumetta
 Lumid Inc.
 Manning Lighting
 Material Plane
 McFadden Lighting Co. Inc.
 Metro Lighting & Crafts
 Metropolitan Lighting/Camer Glass
 Lighting Corp.
 Meyda Tiffany
 The Mica Lamp Company
 Mid-West Chandelier Co.
 Moore Lambert Lighting Inc.
 Mountain Moose Design
 Murano Due
 Nemco Architectural Lighting
 Nessen Lighting
 New Metal Crafts Inc.
 New West Furniture
 Northeast Lantern, Ltd.
 Norwell Manufacturing Co. Inc.
 Nova Industries Inc.
 Omega Lighting/Thomas Lighting
 Orbit North America Ltd.
 The Original Cast Lighting Inc.
 Ortek Lighting
 Paramount Industries, Inc.
 Paul Sahlin Tiffany's
 Pennsylvania Globe Gaslight Co.
 Phoenix Day Co.
 Pioneer Lighting
 Portfolio/Brand of Cooper Lighting
 Poulsen Lighting Inc.
 Prescolite Lighting
 Primelite Mfg. Corp.
 Progress Lighting
 Quoizel Inc.
 Raylux, Inc.
 Rebelle Architectural Lighting
 Rejuvenation Lamp & Fixture Co.
 Renoma Lighting
 Roxter Lighting
 Royal Metal Products Inc.
 Scangift Ltd.
 Schonbek Worldwide Lighting Inc.
 Scott Architectural Lighting
 Sea Gull Lighting
 Shaper Lighting
 SPI Lighting Inc.
 SPJ Lighting
 St Louis Antique Lighting Co.
 Stone Mather Designs
 Stonegate Designs Inc.
 Teron Lighting Inc. (TLI)
 Thomas Lighting Canada
 Tivoli Industries Inc.
 Tokistar Lighting Inc.
 Translite Systems
 Trend Lighting
 Two Hills Studio, Inc.
 Ultralights Architectural Lighting

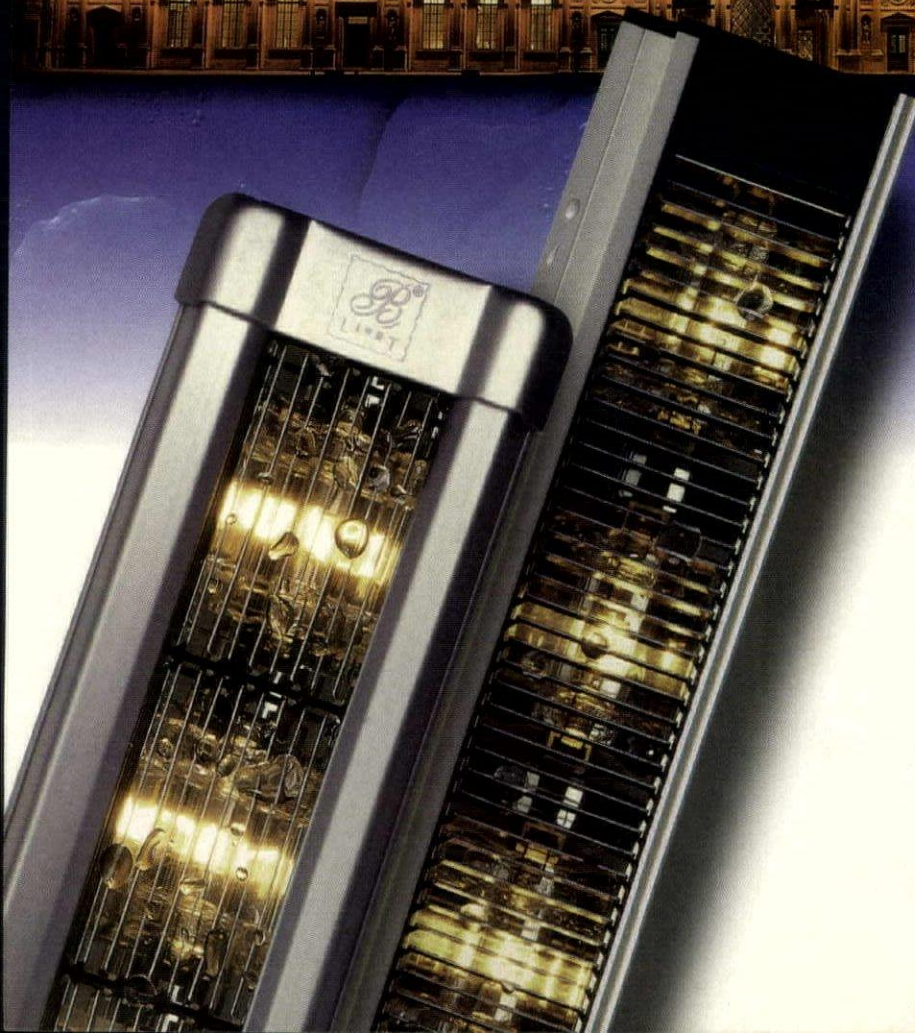
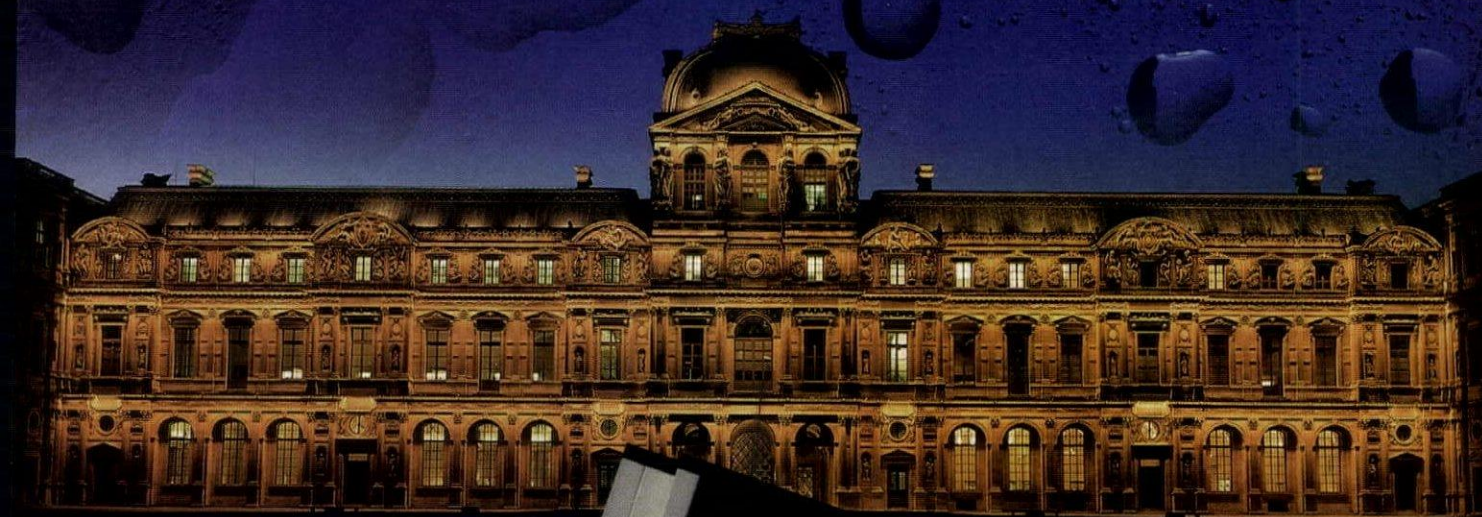
Urban Archaeology
 USA Illumination Inc., Reggiani
 Products
 Vibia USA
 Visa Lighting
 W.A.C. Lighting Co.
 Ward Industries
 Wellmade Products
 Westerfield Co.
 Winona Lighting
 Wise Lights Manufacturing Inc.
 Zaneen Lighting Inc.
 Ziggurat, David Baird
 Zumtobel Staff Lighting Inc.

INDOOR LUMINAIRES WALL SCONCES/BRACKETS DECORATIVE

AAMSCO Lighting Inc.
 Abolite Lighting
 ACC Lighting Systems Inc.
 Access Lighting Corp.
 Adesso Lighting
 Advent Lighting
 Alico Industries Inc.
 American Fluorescent Corp.
 American Period Lighting Inc.
 American Scientific Lighting Corp.
 (ASL)
 Ann Morris
 Anvil Arts
 ARC Manufacturing
 Architectural Area Lighting
 Architectural Details, Inc.
 Ardron-Mackie Ltd.
 Arroyo Craftsman
 Artcraft Lighting
 Arte de Mexico
 Artemide Inc.
 Baldinger Architectural Lighting
 Baldwin
 Banci Spa
 Basic Source Inc.
 Belfer Lighting
 Bernard Collin & Co.
 Boyd Lighting Co.
 Brass Light Gallery, Inc.
 Brass Reproductions
 Brownlee Lighting Inc.
 Canplas Industries (Canlet)
 Casella
 Charles Loomis Inc.
 Cherry Tree Design, Inc.
 Christopher Thompson Ironworks
 Classic Illumination, Inc.
 CLI Fixtures
 Color Corp.
 Con-Tech Lighting (Conservation
 Technology Ltd.)
 Conant Custom Brass, Inc.
 Cooper Lighting
 Corner Lamps
 Coronet Chandelier Originals
 Crystal Clear Lighting/Fifth Avenue
 Lighting
 C.W. Cole & Company Inc.
 CX Design Inc.
 D'ac Lighting
 Dainolite
 David D'Imperio Inc.
 Davis/Muller Lighting
 Derek Marshall Lamps &
 Accessories
 Design Guild
 Design Lighting Products Co.
 Donovan Design Co.
 Donovan Lighting Ltd.
 Dunsford



THIS IS THE LIGHT THAT LIT THE LOUVRE
What architectural masterpiece do you need to light?



Now this revolutionary fixture is available in the US. Utilizing a Xenon 20,000 hour lamp, this tiny fixture virtually disappears from sight when mounted to the face of a building. No more hot spots, no more blinding flood lights. At last, you can highlight the true architectural detail of a building with the perfect amount of light.

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Excelite Inc.
F.A.D. Lighting
Fail-Safe/Brand of Cooper Lighting
Fire & Water Lighting
Flos USA Inc.
Focal Point, LLC
Forte Lighting
Galbraith & Paul
Gem Monogram
Genie House
George Kovacs Lighting
Georgian Art Lighting Designs Inc.
GLC, Inc.
Glow Lighting
Good Earth Lighting
Grand Field Quality Lighting
Greene's Lighting
Gross Chandelier Co.
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Hadco
Hammerworks
Hampstead Inc.
Hemera Products
Hessamerica
Hinkley Lighting
Hinson & Company
Holophane Corp.
Hubbardton Forge
Idaho Wood
Illuminating Experiences Inc.
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Itre USA Inc.
James R Moder
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JJI Lighting Group Inc.
Joan Sherman Decorative Arts
Johnson Art Studio
Kane-Shrader, Inc.
Kichler Lighting
Kim Lighting
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Kramer Lighting Inc.
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Lightway Industries
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Lumenton Lighting
Lumetta
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Luxe Corp.
Manning Lighting
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MaxLite
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Murano Due
Nature's Design
Neidhardt
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Nessen Lighting
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Ortek Lighting
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Phoenix Day Co.
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Prescolite Lighting
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Progress Lighting
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Rambusch Lighting
Raylux, Inc.
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Rejuvenation Lamp & Fixture Co.
Remington Lamp
Renoma Lighting
Robern
Roxter Lighting
Royal Metal Products Inc.
Scangift Ltd.
Schonbek Worldwide Lighting Inc.
Scott Architectural Lighting
Sea Gull Lighting
Shaper Lighting
SPI Lighting Inc.
SPJ Lighting
St. Louis Antique Lighting Co.
Starfire Lighting Inc.
Stone Mather Designs
Stonegate Designs Inc.
StoneLight Works
Targetti USA LLC
Tech Lighting
Teron Lighting Inc. (TLI)
Thomas Lighting Canada
Tivoli Industries Inc.
Top Brass
Translite Systems
Trend Lighting
TrimbleHouse Corp.
Two Hills Studio, Inc.
2thousand Degrees
Ultralights Architectural Lighting
Urban Archaeology
Vibia USA
Victorian Lighting Works
Visa Lighting
Visco, Inc.
Voigt Lighting Industries Inc.
Waldmann Lighting Co.
Ward Industries
Westerfield Co.
Wildwood Lamps & Accents
Winona Lighting
Wise Lights Manufacturing Inc.
Yamagiwa USA Corp.
YaYo! Designs, Inc. dba
Luminations
Zaneen Lighting Inc.
Ziggurat, David Baird
Zumtobel Staff Lighting Inc.

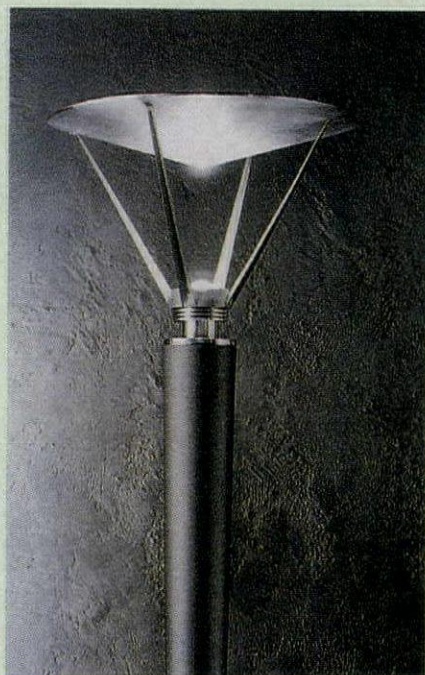
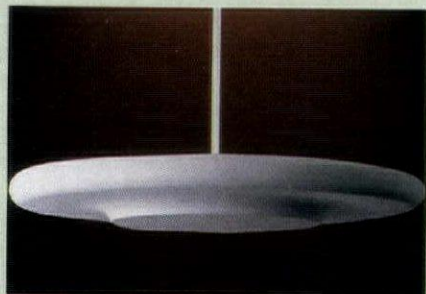
INDOOR LUMINAIRES TABLE/FLOOR LAMPS

Access Lighting Corp.
Adesso Lighting
Adjustable Fixture Co.
Altamira Lighting
Angelika Traylor
Ann Morris
Anvil Arts
Architectural Details, Inc.
Arroyo Craftsman
Art Specialty Co.
Artcraft Lighting
Arte de Mexico
Artemide Inc.
AWXCO
Baldinger Architectural Lighting
Baldwin
Banci Spa
Basic Source Inc.
Bear Grass Studios
Bernard Collin & Co.
Boyd Lighting Co.
Brass Light Gallery, Inc.
Brass Reproductions
British Designs
C.P. Lighting Inc.
CAL Lighting
Carl Close Jr Hammersmiths
Casella
Charles Loomis Inc.
Cherry Tree Design, Inc.
Christopher Thompson Ironworks
Classic Illumination, Inc.
Conant Custom Brass, Inc.
Coronet Chandelier Originals
Crystal Clear Lighting/Fifth Avenue
Lighting
Crystal Farm
Dainolite
Dale Tiffany, Inc.
David D'Imperio Inc.
Dazor Mfg. Corp.
Design Guild
Design Lighting Products Co.
Deszign Inc.
Dez Ryan Studio
Donovan Design Co.
Donovan Lighting Ltd.
Dunsford
Electrix Inc.
Emess Lighting Inc.
Emily McLennan
Erco Lighting
Estiluz Inc.
Eurofase
F.A.D. Lighting
Fire & Water Lighting
Flos USA Inc.
Fontana Arte spa
Fontana Arte USA Inc.
Frederick Cooper
Fredrick Ramond Inc.
Fusionart
Galbraith & Paul
Genie House
George Kovacs Lighting
German Brown Illumination
Global Lighting/New York Lights Inc.
Grand Field Quality Lighting
H.A. Framburg & Company
Hampstead Inc.
Hinkley Lighting
Hinson & Company
House of Troy
Hubbardton Forge
Idaho Wood
Illuminating Experiences Inc.
Independent Vision

Industry + Design Light (IDL)
Itre USA Inc.
JADH Studio
James R Moder
JJI Lighting Group Inc.
Joan Sherman Decorative Arts
Kichler Lighting
The Laity & Miller Company
Lamps by Hilliard
Landmark Lighting
LBL Lighting/Prisma
Leucos USA, Inc.
Light Waves Concept, Inc.
Lighting Sculptures Inc.
Little/CAE, Inc.
Lotton Art Glass
Lucifer Lighting Co.
Lucy Cope Designs
Lumec Design Inc.
Lumetta
Lumid Inc.
Luxe Corp.
MaxLite
McGuire
Metalbrix USA Inc.
Metro Lighting & Crafts
Meyda Tiffany
The Mica Lamp Company
Mitrani & Co.
Mountain Moose Design
Murano Due
Nature's Design
Neidhardt
Nemco Architectural Lighting
Nessen Lighting
New West Furniture
Niedermaier
Niernann Weeks
Norwell Manufacturing Co. Inc.
Paul Sahlin Tiffany's
Phoenix Day Co.
Poulsen Lighting Inc.
PowerLux Corporation
Progress Lighting
Pryor Lighting Corporation
Pucci International Ltd.
Quoizel Inc.
Rejuvenation Lamp & Fixture Co.
Reliance Lamp Company
Remington Lamp
Roxter Lighting
Royal Metal Products Inc.
Ruth Vitow Inc.
Scangift Ltd.
Schonbek Worldwide Lighting Inc.
Scott Architectural Lighting
Sea Gull Lighting
SF Designs, LLC
Special FX Lighting Inc.
St. Louis Antique Lighting Co.
Stone County Ironworks
Stonegate Designs Inc.
StoneLight Works
Sunnex Inc.
Tech Lighting
Top Brass
Toronto Art Lamp
2thousand Degrees
U.S. Way Lighting Equipment
Ultralights Architectural
Lighting/Urban Archaeology
Lighting
Vibia USA
Visa Lighting
Waldmann Lighting Co.
Wildwood Lamps & Accents
The William Morris Studio
Winona Lighting
Yamagiwa USA Corp.
YaYo! Designs, Inc. dba
Luminations

company profile

JJI Lighting Group, Inc.



Since its metamorphosis from Jac Jacobsen Industries, Inc. in 1990, JJI, more than any single lighting manufacturer, has built its business by meeting the needs of professional lighting designers by providing interior and outdoor lighting, commercial, industrial and institutional lighting and standard and "built-to-specification" product. This has proved successful for lighting designers—and for JJI. Strategic acquisitions of established independent lighting manufacturers, who are favorably positioned for accelerated growth in specific niche markets, have allowed JJI to provide more quality products to more specifiers throughout North America and even internationally.

Affiliation with the JJI Lighting Group, Inc. has given modest-sized lighting manufacturers the market presence, productivity gains and product line optimization of a large organization, while maintaining specialization and superior customer service. With 15 operating subsidiaries, JJI is one of the nation's largest, fastest-growing manufacturers of specification-grade lighting products for a multiplicity of contemporary energy-efficient applications.

Subsidiaries of the JJI Lighting Group include:

Architectural Landscape Lighting — manufacturer of a wide array of pedestrian-scale outdoor and landscape area lighting fixtures

Alkco Lighting — manufacturer of undercabinet lighting, medical lighting, exit and directional signage

Ardee Lighting — manufacturer of indoor and outdoor low-voltage lighting

d'ac Lighting and **Nessen Lighting** — manufacturers of original-design decorative residential and commercial accent lighting

Guth Lighting and **Morlite Systems** — manufacturers of lighting for "demanding" and "hostile" environments. Guth specializes in lighting for laminar-flow clean rooms, laboratories, corrosive applications and food processing areas. Morlite specializes in security lighting, vandal-prone and correctional facilities

.hessamerica — a joint venture with Hess Form+Licht of Germany, specializing in highly architectural exterior area lighting

High-Lites — multinational manufacturer of 4,000 catalogued lighting fixture designs and 7,000 lighting-system components

LAM Lighting — the nation's premier manufacturer of ambient indirect lighting systems

Metrolux Lighting and **Quality Lighting** — Quality's emphasis is on photometrically-efficient lighting for larger-scale outdoor commercial areas, including roads, parking lots, storage facilities and garages. Metrolux focuses on D.O.T. roadway route and signage fixtures, underpass and tunnel lighting and no-glare billboard luminaires

Specialty Lighting — custom lighting for residential and contract furniture and cabinet manufacturers; display and task lighting; electrical power and communications wiring harnesses

Vista Lighting — office, hospitality and healthcare lighting

Zaneen Lighting Inc.
Ziggurat, David Baird
Zumtobel Staff Lighting Inc.

**INDOOR LUMINAIRES
FLUORESCENT SURFACE**

AAMSCO Lighting Inc.
ACC Lighting Systems Inc.
Alexandra Lighting Systems, Inc.
American Fluorescent Corp.
American Scientific Lighting Corp.
(ASL)
Artemide Inc.
Atlite/Brand of Cooper Lighting
Baldinger Architectural Lighting
Bartco
Basic Source Inc.
Bega/US
Belfer Lighting
Birchwood Lighting, Inc.
Brass Light Gallery, Inc.
Canplas Industries (Canlet)
CD Lighting, Inc.
Celestial Lighting
CLI Fixtures
Columbia Lighting
Cooper Lighting
Coronet Chandelier Originals
D'ac Lighting
Dabmar
Dainolite

Day-Brite Lighting (Day-Brite,
McPhillben, Matrix)
Day-O-Lite Fluorescent Fixtures
Duray Fluorescent Mfg. Co.
EAL Lighting Corp.
Enerex Technology
Engineered Lighting Products
Ercol Lighting
Estiluz Inc.
Evergreen Lighting
Excelite Inc.
Flos USA Inc.
Focal Point, LLC
FSC Lighting
GLC, Inc.
Guth Lighting
H.E. Williams Inc.
Hafele America Co.
Harris Lighting Systems
Hasco Electric
Helios Lighting Ltd.
Hetherington Industries Inc.
Holophane Corp.
Hubbell Lighting Inc.
Idaho Wood
Illuminating Experiences Inc.
Incon Lighting Products Inc.
Industry + Design Light (IDL)
Indy Lighting Inc.
Invia Industries, Inc.
Kichler Lighting
Kirlin Company
Kramer Lighting Inc.
Kurtzon Lighting

LaMar Lighting
Legion Lighting Co. Inc.
Lighting Sculptures Inc.
Lighting Services Inc
Lightholier
Lightron of Cornwall, Inc.
Lightsystems Technologies Corp.
Litecontrol Corp.
Lithonia Lighting
Los Angeles Lighting Mfg. Co.
Lumax Industries Inc.
Lumetta
MagniFlood Inc.
Manning Lighting
McFadden Lighting Co. Inc.
MetalOptics Inc.
Mid-West Chandelier Co.
Neidhardt
Nemco Architectural Lighting
Neo-Ray Lighting Inc.
Nessen Lighting
Nora Lighting
NuArt, A Public Access Lighting
Company
Paramount Industries, Inc.
PFO Lighting Inc.
Pioneer Lighting
Poulsen Lighting Inc.
Prescolite Lighting
Progress Lighting
Promolux
Rambusch Lighting
Rebelle Architectural Lighting
Reflect-A-Light Inc.

Renova
Scott Architectural Lighting
Sea Gull Lighting
Silica Vacuum Products
SPI Lighting Inc.
Starfire Lighting Inc.
Stone Mather Designs
TechBrite
Teron Lighting Inc. (TLI)
Thin-Lite Corp.
Thomas Lighting Canada
Trend Lighting
Vibia USA
Visioneering Corp.
Waldmann Lighting Co.
Ward Industries
Wellmade Products
Westerfield Co.
WILA Lighting Inc.
Wise Lights Manufacturing Inc.
Wismarq Light Company Inc.
Zumtobel Staff Lighting Inc.

**INDOOR LUMINAIRES
WORKSTATION PORTABLE
TASK**

Adesso Lighting
Alico Industries Inc.
Ardron-Mackie Ltd.
Art Specialty Co.
Artemide Inc.

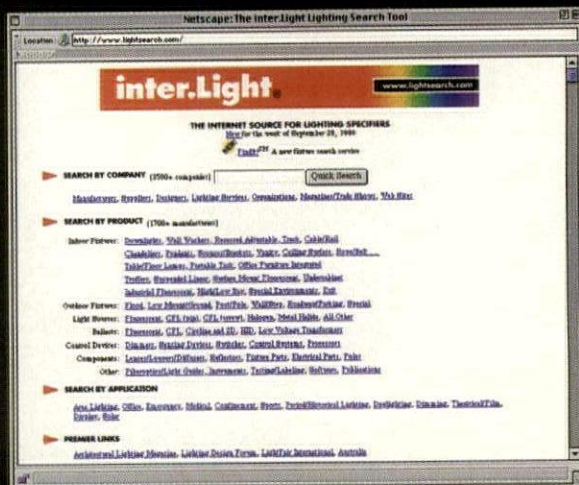
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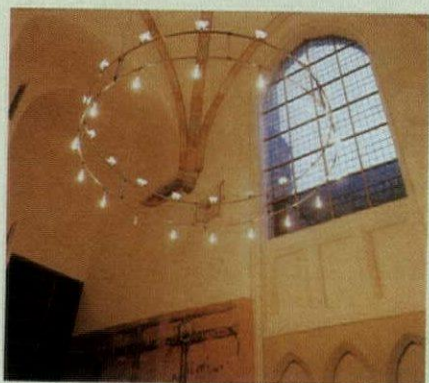


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company profile

Bruck Lighting USA



Bruck is a leader in innovative enterprises in the area of low-voltage halogen cable and track systems. Pioneer of a new approach to design, Bruck has been a developer and promoter of new standards in aesthetics, product quality and safety.

Low-voltage halogen systems have evolved into a highly demanded form of lighting finding extensive and varied applications. Bruck Lighting provides a high diversity of product styles, which facilitate both discreet highlighting within an architectural frame and the vibrant illumination of the room.

Bruck Lighting offers seven low-voltage systems. Among the most popular are:

Flex-Line — The only completely flexible two-circuit track system on the market today. Able to make very small curves to fit virtually any design whim, the system's two circuits allow for twice the wattage within the same space than single-circuit systems.

V/A — The track, consisting of two hollow copper tubes with plastic insulation, can both change direction and elevation by the use of different track connectors. Decorative and accent fixtures easily clamp on the track.

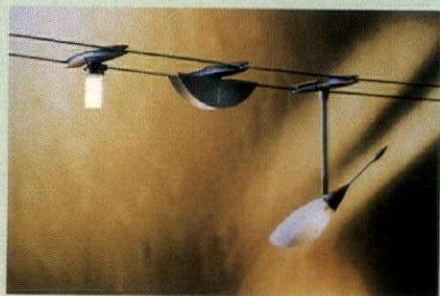
High-Line — Bruck Lighting is the co-creator of the two-wire cable system. Applications include wall to wall, wall to ceiling and ceiling to ceiling.

Shou — Designed for the two-wire cable system, Bruck has utilized matte aluminum, hand-crafted cherry colored wood and white opaque cased glass for this unique new line. Shou fixtures create soft, ambient illumination. Ideal for traditional or contemporary settings.

Uni-Lights — Nearly all Bruck Lighting fixtures are now available with a universal plug-in connector. This means pendant, spot and accent fixtures can be used with any one of the seven Bruck systems by the use of the track/fixture adapter or as Mono-Points.

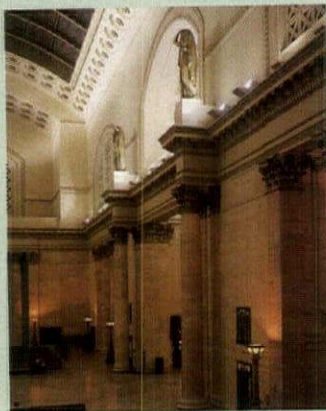
Besides the system decision, the design decision is now becoming increasingly important. Fixtures still remain the most important element of design. Openness and variability of Uni-Lights give freedom for decisions, in which the possibilities for variation are unlimited.

Bruck's extensive experience and success in Europe usher in a new era for lighting in America. Bruck has established a sister company in North America to better serve customers. We now stock product and have complete technical and customer service offices in Southern California. Bruck Lighting Systems proudly offers the highest quality, German engineered and manufactured, original designs available today.



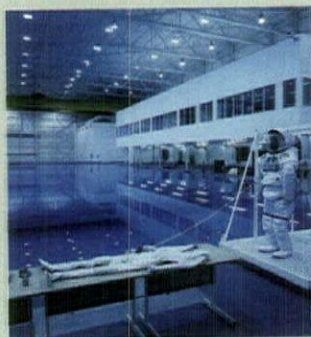
company profile

Wide-Lite



Wide-Lite is a manufacturer of specification-grade HID luminaires and controls systems for a variety of architectural, commercial and industrial applications. Manufactured in a World Class, ISO 9001-Certified facility, Wide-Lite's products are renowned for superior performance, durability and efficiency that is backed by the industry's only five-year, full-fixture warranty.

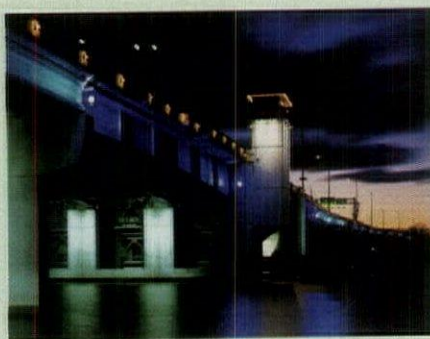
Creator of the first HID floodlight, Wide-Lite spawned a whole new industry over 40 years ago. Since then, Wide-Lite has become the holder of over 125 patents, making the Wide-Lite name synonymous with innovation, invention and leading-edge technology. As the leader in HID lighting and controls systems, Wide-Lite is known worldwide for the success of our products' high performance and durability.



New and greater requirements continue to be placed upon HID lighting. Aesthetics, efficiency and light trespass are just some of today's concerns. These, along with future demands, challenge every aspect of fixture design and performance.

Wide-Lite's unique design criteria yield luminaires that complement many architectural settings, provide the widest variety of optical choices and combine with an almost limitless selection of mounting options. From high school gymnasiums to NBA arenas, from retail malls to bridges, from monuments to stately facades, Wide-Lite's products continue to set new standards for optical performance, structural integrity and application flexibility.

Wide-Lite uses only premium material and components in the construction of all of our fixtures. To further assure optimum operation and durability, our products are 100% tested during assembly. However, this attention to detail is not enough. Wide-Lite promises its dedication to performance by providing the industry's only five-year, full fixture warranty.



In addition, Wide-Lite is proud to be on the leading-edge of quality assurance, signified by our ISO 9001 certification. We chose to qualify for the 9001 designation, even though it is the more rigorous of the certifications, because it includes the product design process. We feel that design must be included to absolutely ensure our customers of the best possible quality and service. Along with our five-year, full-fixture warranty, and our practice of World Class Manufacturing techniques, the ISO 9001 certification proves Wide-Lite's commitment to exceeding our customers' expectations.

Wide-Lite's HID architectural luminaires are truly designed for the specifier who will not accept compromises.

Baldinger Architectural Lighting
Bartco
Bernard Collin & Co.
Boyd Lighting Co.
Dainolite
David D'Imperio Inc.
Day-Brite Lighting (Day-Brite,
McPhilben, Matrix)
Dazor Mfg. Corp.
Dunsford
Duro-Lite Lighting
Electrix Inc.
Elliptipar Inc.
Emess Lighting Inc.
Erco Lighting
Estiluz Inc.
Eurofase
Flos USA Inc.
Garcy/SLP
George Kovacs Lighting
Hafele America Co.
Hasco Electric
Invia Industries, Inc.
JJI Lighting Group Inc.
Jolt Lighting Inc.
LaMar Lighting
Littlite/CAE, Inc.
Los Angeles Lighting Mfg. Co.
Luxo Corp.
Moffatt Products Inc.
Neo-Ray Lighting Inc.
Nessen Lighting
Phoenix Products Company Inc.
Puralite, Systematix Inc.
Quoizel Inc.
Roxter Lighting
Satco Products Inc.
Sea Gull Lighting
Sunnex Inc.
Swivelier
Thomas Lighting Canada
Tivoli Industries Inc.
Translite Systems
U.S. Way Lighting Equipment
Waldmann Lighting Co.
Westek Lighting
Wiko Ltd.

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Lighting Sculptures Inc.
Lighting Services Inc
Littlite/CAE, Inc.
Meteor Light & Sound Co.
Penn Fabrication Inc.
Primelite Mfg. Corp.
Rip-Tie Inc.
Smith Victor Corp.
Special FX Lighting Inc.
Tek Lighting Corp.
Theatre Effects, Inc.
Times Square Lighting Co.
TPR Enterprises Ltd.
Union Connector
Versatruss
Victory Battery Co.
Videssence Inc.
Wildfire Inc.

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Alexandra Lighting Systems, Inc.
Alfa 12V, Inc.
Alico Industries Inc.
Amerlux Lighting Systems
Ardee Lighting Inc.
Artemide Inc.
Bartco
Best Lighting Products
Capri Lighting/Thomas Lighting
Charles Loomis Inc.
Color Corp.
Con-Tech Lighting (Conservation
Technology Ltd.)
Cooper Lighting
DMF Lighting
Dunsford
Edison Price Lighting
Engineered Lighting Products
Erco Lighting
Eurofase
F.A.D. Lighting
Flos USA Inc.
Helios Lighting Ltd.
Hubbell Lighting Inc.
Illuminating Experiences Inc.
Industry + Design Light (IDL)
Indy Lighting Inc.
Inlite Corp.
Inter Global
Janmar Lighting
Juno Lighting Inc.
Kaltek, Inc./Nordic Aluminum
Kramer Lighting Inc.
LBL Lighting/Prisma
Light Waves Concept, Inc.
Lighting Sculptures Inc.
Lighting Services Inc
Lighting Technological Innovations,
Inc.
Lightolier
Lightron of Cornwall, Inc.
Lightsystems Technologies Corp.
Lithonia Lighting
Lumatech Corporation
Lumid Inc.
Modular International Inc.
National Specialty Lighting Inc.
Nora Lighting
Ortek Lighting
Prescolite Lighting
Progress Lighting
Rambusch Lighting
Raylux, Inc.
Roxter Lighting

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Dichroic
Brightline
Buhl Electric Inc.
CCI
Celestial Lighting
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Color Kinetics Incorporated
Colortran, Division of NSI
Corporation
Constantine N. Polites & Co.
D'ac Lighting
DeSisti Lighting
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Future Light Inc.
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High End Systems, Inc.
Kingbright Corp.
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Light Design Systems

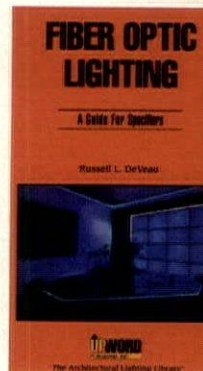
New Books from Architectural Lighting Magazine

Fiber-Optic Lighting: A Guide for Specifiers

Russell L. DeVeau

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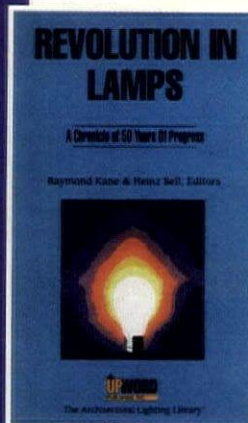


Revolution in Lamps: A Chronicle of 50 Years of Progress

Raymond Kane & Heinz Sell, editors

This new book offers a historical overview of the development of the light source from World War II to the present. Written by some of the engineers who worked for leading lamp companies during this time, it provides a fascinating and informative look inside the lamp industry and offers insight into the future of lighting.

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Cooper Lighting
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DMF Lighting
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Fail-Safe/Brand of Cooper Lighting
FSC Lighting
Garcy/SLP
Good Earth Lighting
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Hasco Electric
Hetherington Industries Inc.
House of Troy
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Roxter Lighting

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Celestial Lighting
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 Lithonia Lighting
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 Martin Professional, Inc.
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 Omega Lighting/Thomas Lighting
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 Tech Lighting
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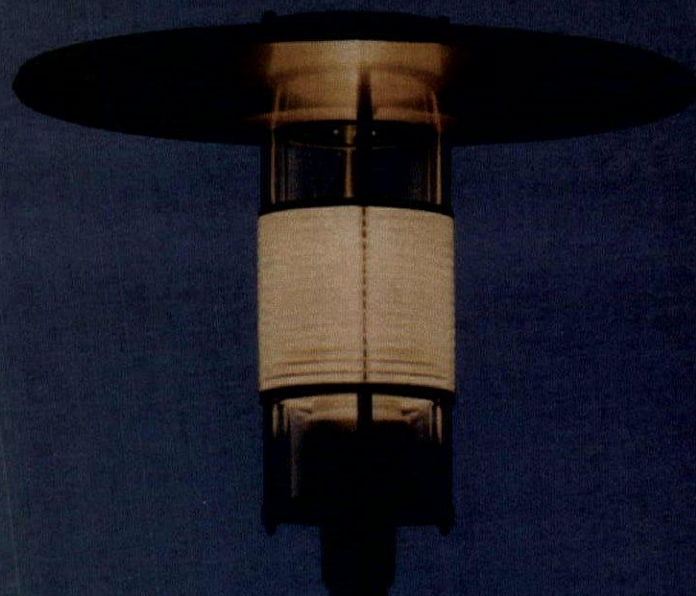
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 Lighting
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 Wide-Lite
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 Aero Thermic Shields
 Alpan, Inc.
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 B-K Lighting Inc.
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 CLI Fixtures
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 CopperMoon, Inc.
 Dabmar
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 McPhilben, Matrix)
 Designplan Lighting Inc.
 EAL Lighting Corp.
 Emergi-Lite Inc.
 Emergi-Lite, Ltd.

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 American Scientific Lighting Corp.
 (ASL)
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 Architectural Details, Inc.
 Architectural Landscape Lighting
 Ardee Lighting Inc.
 Arroyo Craftsman
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 Engineered Lighting Products
 Erco Lighting
 Eurofase
 Evergreen Lighting
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 Hammerworks
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 Holophane Corp.
 Hubbell Lighting Inc.
 Idaho Wood
 Incon Lighting Products Inc.
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 Johnson Art Studio
 Keene-Widelite
 Kelsey-Kane Lighting Mfg. Co.
 Kichler Lighting
 Kim Lighting
 Kramer Lighting Inc.
 LaMar Lighting
 Latigo Lights, Inc.
 Lightsystems Technologies Corp.
 Lightway Industries
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 Lucifer Lighting Co.
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 Lumiere/Brand of Cooper Lighting
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 MagniFlood Inc.
 McGraw-Edison/Brand of Cooper Lighting
 Night-Hawk Lighting Products Inc.
 Paramount Industries, Inc.
 PEL-LAB Research Ltd.
 Pemco Lighting Products, Inc.
 Phoenix Products Company Inc.
 Pop Light
 Poulsen Lighting Inc.
 Powerlite Inc.
 Progress Lighting
 Quality Lighting
 Rebelle Architectural Lighting
 Regent Lighting Corporation
 Ruid Lighting
 Sea Gull Lighting
 Selux USA Corporation
 Shaper Lighting
 Spaulding Lighting Inc.
 SPI Lighting Inc.
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 Keene-Widelite
 Kim Lighting
 King Luminaire Co. Inc.
 Kramer Lighting Inc.
 Latigo Lights, Inc.
 Lightway Industries
 Lithonia Lighting
 Lumark/Brand of Cooper Lighting
 Lumenton Lighting
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 Luminis LC/Lutrex
 MagniFlood Inc.
 Material Plane
 McGraw-Edison/Brand of Cooper Lighting
 MetalOptics Inc.
 MetroLux Lighting
 Metropolitan Lighting/Camer Glass Lighting Corp.
 Millerbernd Mfg. Co.
 Moldcast Lighting
 Mountain Moose Design
 Nemco Architectural Lighting
 New West Furniture
 Newmark Inc.

Northeast Lantern, Ltd.
 Norwell Manufacturing Co. Inc.
 Pemco Lighting Products, Inc.
 Pennsylvania Globe Gaslight Co.
 PFO Lighting Inc.
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 Progress Lighting
 Quality Lighting
 Quoizel Inc.
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 Rejuvenation Lamp & Fixture Co.
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 SPJ Lighting
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 Sterner Lighting Systems, Inc.
 Stone Mather Designs
 Sun Valley Lighting Inc.
 Teron Lighting Inc. (TLI)
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 Two Hills Studio, Inc.
 Ultralights Architectural Lighting, Inc.
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 Visioneering Corp.
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 Arte de Mexico
 Bieber Lighting Corp.
 Brandon Industries Inc.
 Brass Light Gallery, Inc.
 Brass Reproductions
 Charleston Lighting & Manufacturing Inc.
 Conant Custom Brass, Inc.
 Evergreen Lighting
 Genie House
 Georgian Art Lighting Designs Inc.
 Greene's Lighting
 Hammerworks
 Heritage Casting & Ironworks Ltd.
 Holophane Corp.
 JJI Lighting Group Inc.
 King Luminaire Co. Inc.
 Material Plane
 Metro Lighting & Crafts
 Metropolitan Lighting/Camer Glass Lighting Corp.
 Meyda Tiffany
 The Mica Lamp Company
 Mountain Moose Design
 Nemco Architectural Lighting
 New Metal Crafts Inc.
 Newmark Inc.
 Northeast Lantern, Ltd.
 Norwell Manufacturing Co. Inc.
 Pemco Lighting Products, Inc.
 Pennsylvania Globe Gaslight Co.
 Rambusch Lighting
 Rejuvenation Lamp & Fixture Co.

Royal Metal Products Inc.
 Scott Architectural Lighting
 Selux USA Corporation
 Sentry Electric Corp.
 Spring City Electrical Mfg. Co.
 Sterner Lighting Systems, Inc.
 Sun Valley Lighting Inc.
 Urban Archaeology
 Ward Industries

OUTDOOR LUMINAIRES ROADWAY

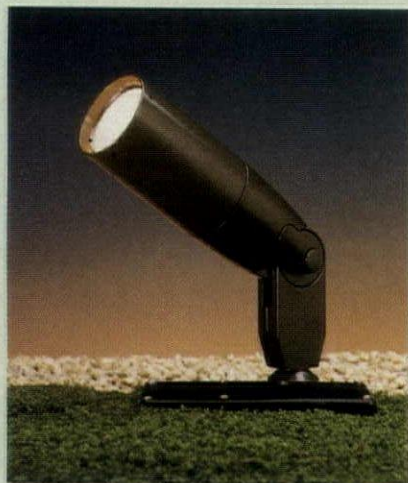
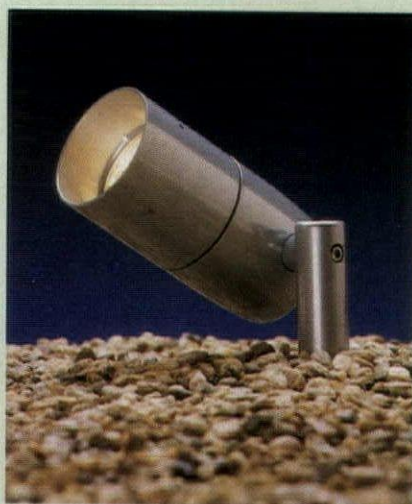
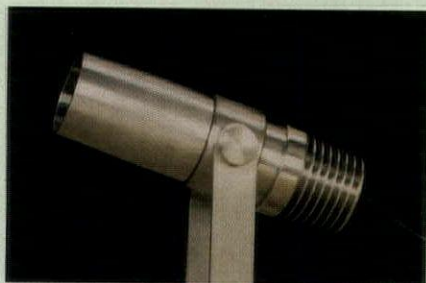
ABS Lighting
 Aero Thermic Shields
 Architectural Area Lighting
 Bega/US
 Bieber Lighting Corp.
 CLI Fixtures
 Cooper Lighting
 EAL Lighting Corp.
 Emergi-Lite Inc.
 Emergi-Lite, Ltd.
 EnRel Energy Corp.
 Hadco
 Hanover Lantern Inc.
 Heritage Casting & Ironworks Ltd.
 Hinkley Lighting
 Holophane Corp.
 Hubbell Lighting Inc.
 JJI Lighting Group Inc.
 Kim Lighting
 King Luminaire Co. Inc.
 Ledtronics Inc.
 Lithonia Lighting
 Lumark/Brand of Cooper Lighting
 MagniFlood Inc.
 McGraw-Edison/Brand of Cooper Lighting
 MetroLux Lighting
 Moldcast Lighting
 Newmark Inc.
 Night-Hawk Lighting Products Inc.
 NuArt, A Public Access Lighting Company
 Pemco Lighting Products, Inc.
 Powerlite Inc.
 Quality Lighting
 Ruid Lighting
 Selux USA Corporation
 Sentry Electric Corp.
 Sterner Lighting Systems, Inc.
 Sun Valley Lighting Inc.
 TrimbleHouse Corp.
 Ward Industries
 Wide-Lite

OUTDOOR LUMINAIRES SPECIALTY

ABS Lighting
 ADRA Electric Products Inc.
 Advent Lighting
 American Period Lighting Inc.
 American Scientific Lighting Corp. (ASL)
 Ameriel Airport Lighting Inc.
 Anvil Arts
 ARC Lighting/Div. of ARC Sales Inc.
 Architectural Area Lighting
 Architectural Landscape Lighting
 Ardee Lighting Inc.
 Ardron-Mackie Ltd.
 ARK Lighting
 Arroyo Craftsman
 Aura Lighting, Inc.

company profile

Lumière Design & Mfg., Inc.



The name Lumière Design & Manufacturing, Inc. has become synonymous with design, quality and function in outdoor architectural, landscape and specialty fixture lighting. As a result, Lumière fixtures have been specified on many noteworthy projects around the world, including this small sample: Franklin Delano Roosevelt Memorial, Ronald Reagan Library, United States Marine Corps Korean War Veterans Memorial, Disneyland, Disney World, Disneyland Paris, grand Wailea Hotel (Maui), Olympic Village (Barcelona), Sea World and the Nikko Hotel (Tokyo). Lighting designers, landscape architects and architects the world over rely on Lumière fixtures to add that extra measure of performance and beauty to their projects.

Lumière makes a wide variety of fixtures and accessories for every application, including area, accent and down lights, path lights, mini bollards, step lights, wall-mounted lights, well lights, unique underwater accent lights and outdoor imaging projectors. Light sources include 12V MR16 and MR11, HID, fluorescent and standard line voltage incandescent and halogen.

Many of our fixtures are award winners. For example, our Hollywood #1701 imaging projector won the Design Excellence Award at the recent Lightfair International, as well as an ADEX Award from *Design Journal Magazine*. The prior year, our metal halide Coronado Series won the ADEX award. Lumière also received the coveted "G" Mark Certificate of Merit from the Japanese Ministry of International Trade and Industry for "originality, excellence of design and outstanding contribution to the landscape environment." Other fixtures, such as our Cambria #203, have become industry standards.

In addition, Lumière fixtures are featured as an integral part of many acclaimed lighting designs and projects. This year's Edison Award winner, the Far Niente Winery, featured a variety of Lumière fixtures. One of the other finalists, the Franklin Delano Roosevelt Memorial, also included Lumière fixtures.

Like these award winning designers, you too can specify Lumière fixtures with pride, conviction and confidence. We invite you to do so.

B-K Lighting Inc.
 Bieber Lighting Corp.
 Bigorre Aerospace Corp.
 Brandon Industries Inc.
 Celestial Lighting
 Charles Loomis Inc.
 Charleston Lighting &
 Manufacturing Inc.
 Christopher Thompson Ironworks
 Color Corp.
 Color Kinetics Incorporated
 Cooper Lighting
 CopperMoon, Inc.
 Costich Co.
 C.W. Cole & Company Inc.
 D'ac Lighting
 Dabmar
 Davis/Muller Lighting
 Designplan Lighting Inc.
 DMF Lighting
 Electronic Theatre Controls, Inc.
 Emergi-Lite Inc.
 Emergi-Lite, Ltd.
 EnRel Energy Corp.
 Erco Lighting
 Eurofase
 Evergreen Lighting
 Fail-Safe/Brand of Cooper Lighting
 Flos USA Inc.
 Focus Industries Inc.
 Genie House
 Greene's Lighting
 Greenlee Lighting LP


Group One, Ltd.
 Hadco
 Hammerworks
 Hanover Lantern Inc.
 Heritage Casting & Ironworks Ltd.
 Hessamerica
 Hiatt Designs
 High End Systems, Inc.
 High End Systems, West Coast
 Hinkley Lighting
 Holophane Corp.
 Hubbell Lighting Inc.
 Idaho Wood
 Inter Global
 Jackson Power & Electric Ltd.
 Janmar Lighting
 JJI Lighting Group Inc.
 Johnson Art Studio
 JP Nolan & Co.
 Kim Lighting
 King Luminaire Co. Inc.
 Kirlin Company
 Kliegl Bros. Universal Electric
 Stage Lightin g Co. Inc.
 Kramer Lighting Inc.
 LaMar Lighting
 Lamps by Hilliard
 Lightron of Cornwall, Inc.
 Lightsystems Technologies Corp.
 Lightworks
 Lithonia Lighting
 Lucifer Lighting Co.
 Lumiere/Brand of Cooper Lighting

Luminis LC/Lutrex
 Lumisphere USA
 MagniFlood Inc.
 Martin Professional, Inc.
 Material Plane
 McGraw-Edison/Brand of Cooper
 Lighting
 Meteor Light & Sound Co.
 MetroLux Lighting
 Moldcast Lighting
 Mountain Moose Design
 National Specialty Lighting Inc.
 Nemco Architectural Lighting
 Newmark Inc.
 Night-Hawk Lighting Products Inc.
 NuArt, A Public Access Lighting
 Company
 PEL-LAB Research Ltd.
 Pemco Lighting Products, Inc.
 Pennsylvania Globe Gaslight Co.
 Phoenix Products Company Inc.
 Powerlite Inc.
 Precision Outdoor Lighting
 Progress Lighting
 Quality Lighting
 Rebelle Architectural Lighting
 Regent Lighting Corporation
 Roberts Step-Lite Systems
 Roman Fountains Corporation
 Royal Metal Products Inc.
 Sea Gull Lighting
 Selux USA Corporation
 Sentry Electric Corp.

Sparkle Plenty Inc.
 Spaulding Lighting Inc.
 SPI Lighting Inc.
 Spring City Electrical Mfg. Co.
 Starfire Lighting Inc.
 Sterner Lighting Systems, Inc.
 Stone Mather Designs
 StoneLight Works
 Sun Valley Lighting Inc.
 Sunnex Inc.
 Tahoe Lighting
 Tek Lighting Corp.
 Tele-Lite, Inc.
 Thomas Lighting Canada
 Tivoli Industries Inc.
 TrimbleHouse Corp.
 Two Hills Studio, Inc.
 Ultralights Architectural Lighting,
 Inc.
 Vista Professional Outdoor
 Lighting
 Voigt Lighting Industries Inc.
 W.A.C. Lighting Co.
 Ward Industries
 Wolic Inc.
 Yosgad Lighting Industries Inc.

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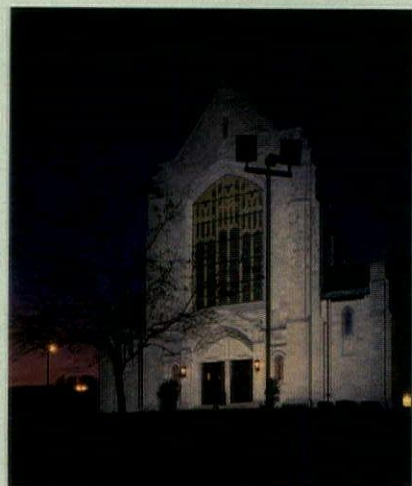
Designer's Saturday® Gala at the Met

ASID Design Power® Conference

The Design Show: Environments for Living™

company profile

Ruud Lighting



Ruud Lighting is known and widely specified for:

Very high quality. First rate designs, manufactured to the highest specification standards, assure durable and attractive products that perform.

Direct access to the factory. Surveys show our customer service is the benchmark for the industry. It stems from great people who know our products and can get you the information you need, now!

Uni-Form Pulse Start System. The next generation of metal halide lighting is available today from Ruud Lighting. Save up to 25 percent annual energy usage on your projects with the same number of luminaires!

Unbeatable product warranties. 7-Year Finish Warranty with our exclusive DeltaGuard System—5-Year Fixture Warranty on all HID and fluorescent luminaires—2-Year Lamp Warranty on all Uni-Form Pulse Start products.

Lamp included. Every HID and fluorescent luminaire comes with a free lamp, optimized to produce the highest output.

Absolute best delivery. 50 percent of orders ship the same day, 80 percent within 3 days, 95 percent within one week.

Free lighting design assistance. One of the industry's largest and best design staff will help you with fixture selection and layouts.

For a free copy of our new *Uni-Form Pulse Start Catalog*, call (800) 236-7000 and ask to speak to an Account Specialist!

OUTDOOR LUMINAIRES SURFACE/RECESSED

ACC Lighting Systems Inc.
Acculite Mfg. Inc.
ADRA Electric Products Inc.
Alexandra Lighting Systems, Inc.
American Scientific Lighting Corp.
(ASL)
Architectural Details, Inc.
Architectural Landscape Lighting
Ardee Lighting Inc.
Arroyo Craftsman
Arte de Mexico
Artemide Inc.
B-K Lighting Inc.
Baldwin
Bega/US
Bieber Lighting Corp.
Brownlee Lighting Inc.
CLI Fixtures
Conant Custom Brass, Inc.
Contrast Lighting
Cooper Lighting
C.W. Cole & Company Inc.
D'ac Lighting
Davis/Muller Lighting
Day-Brite Lighting (Day-Brite,
McPhilben, Matrix)
Designplan Lighting Inc.
EAL Lighting Corp.
Eclipse Lighting Inc.
Emergi-Lite Inc.
Emergi-Lite, Ltd.
Engineered Lighting Products
Eurofase
Focus Industries Inc.
Good Earth Lighting
Greenlee Lighting LP
Guth Lighting
Hadco
Hanover Lantern Inc.
Harris Lighting Systems
Hessamerica
Holophane Corp.
Hubbell Lighting Inc.
Incon Lighting Products Inc.
Industry + Design Light (IDL)
Janmar Lighting
JJI Lighting Group Inc.
Kane-Shrader, Inc.
Kichler Lighting
Kim Lighting
Kirlin Company
Kramer Lighting Inc.
Kurtzon Lighting
LaMar Lighting
Legion Lighting Co. Inc.
Lightech Inc.
Lightsystems Technologies Corp.
Lithonia Lighting
Lumax Industries Inc.
Lumenton Lighting
Lumid Inc.
Lumiere/Brand of Cooper Lighting
Luminis I.C./Lutrex
MagniFlood Inc.
McGraw-Edison/Brand of Cooper
Lighting
MetalOptics Inc.
The Mica Lamp Company
Mitor Industries Inc.
Moldcast Lighting
Moore Lambert Lighting Inc.
Morlite Inc.
Nemco Architectural Lighting
New Metal Crafts Inc.

NuArt, A Public Access Lighting
Company
Nutech Lighting Corp.
Paramount Industries, Inc.
PEL-LAB Research Ltd.
PFO Lighting Inc.
Poulsen Lighting Inc.
Powerlite Inc.
Progress Lighting
Quality Lighting
Quoizel Inc.
Rebelle Architectural Lighting
Rejuvenation Lamp & Fixture Co.
Ruud Lighting
Shaper Lighting
Sparkle Plenty Inc.
Spaulding Lighting Inc.
SPJ Lighting
Stone Mather Designs
Sun Valley Lighting Inc.
Tahoe Lighting
Ultralights Architectural Lighting,
Inc.
Urban Archaeology
Visioneering Corp.
Vista Professional Outdoor
Lighting
Ward Industries
Wellmade Products
Westerfield Co.
Wide-Lite
Wise Lights Manufacturing Inc.

LIGHT SOURCES COMPACT FLUORESCENT

AAMSCO Lighting Inc.
Aero-Tech International
Duro-Lite Lighting
Duro-Test International
EncapSulite International Inc.
EnRel Energy Corp.
Feit Electric Co.
GE Lighting
Higuchi Inc. USA
Hytron Electric Products/Division
of Trojan
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Litetronics International Inc.
Osram Sylvania
Philips Lighting Company
ProLight Inc.
Promolux
Thorn Lighting
Trojan Inc.
U.S. Way Lighting Equipment
Ushio America Inc.
Wiko Ltd.

LIGHT SOURCES COMPACT FLUORESCENT SELF-BALLASTED

Aero-Tech International
Duro-Lite Lighting
Duro-Test International
Feit Electric Co.
GE Lighting
Hytron Electric Products/Division
of Trojan
JSL Lighting Corp.
Litetronics International Inc.

Osram Sylvania
Philips Lighting Company
ProLight Inc.
Trojan Inc.
U.S. Way Lighting Equipment

LIGHT SOURCES ELECTROLUMINESCENT

Aura Lighting, Inc.
Osram Sylvania

LIGHT SOURCES FLUORESCENT

AAMSCO Lighting Inc.
Aero-Tech International
Duro-Lite Lighting
Duro-Test International
EncapSulite International Inc.
EnRel Energy Corp.
Feit Electric Co.
GE Lighting
Higuchi Inc. USA
Howard Industries Inc.
Hytron Electric Products/Division
of Trojan
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Litetronics International Inc.
Osram Sylvania
Philips Lighting Company
ProLight Inc.
Promolux
Satco Products Inc.
Silica Vacuum Products
Thorn Lighting
Trojan Inc.
U.S. Way Lighting Equipment
Ushio America Inc.
Verilux Inc.
Voltarc Technologies, Inc.

LIGHT SOURCES HALOGEN

AAMSCO Lighting Inc.
Duro-Lite Lighting
Duro-Test International
Feit Electric Co.
GE Lighting
Higuchi Inc. USA
Hytron Electric Products/Division
of Trojan
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Litetronics International Inc.
Osram Sylvania
PEL-LAB Research Ltd.
Philips Lighting Company
Promolux
Satco Products Inc.
THHC Lighting
Thorn Lighting
U.S. Way Lighting Equipment
Ushio America Inc.
Voltarc Technologies, Inc.
Welch Allyn Lighting Products
Division
Wiko Ltd.

LIGHT SOURCES HIGH PRESSURE SODIUM

Aero-Tech International
Duro-Test International
Feit Electric Co.
GE Lighting
Higuchi Inc. USA
Hytron Electric Products/Division
of Trojan
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Litetronics International Inc.
Osram Sylvania
Philips Lighting Company
Trojan Inc.
Ushio America Inc.
Wiko Ltd.

LIGHT SOURCES INCANDESCENT

AAMSCO Lighting Inc.
Aero-Tech International
Duro-Lite Lighting
Duro-Test International
EncapSulite International Inc.
Feit Electric Co.
GE Lighting
Hytron Electric Products/Division
of Trojan
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Litetronics International Inc.
Osram Sylvania
PEL-LAB Research Ltd.
Philips Lighting Company
Promolux
Satco Products Inc.
THHC Lighting
Thorn Lighting
Trojan Inc.
Ushio America Inc.
Verilux Inc.
Wiko Ltd.

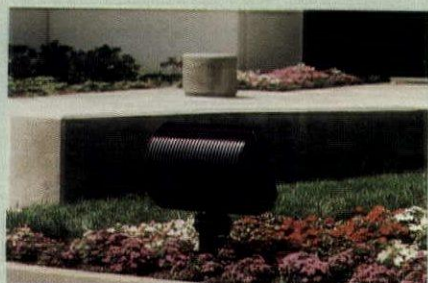
LIGHT SOURCES LED

Aero-Tech International
Aura Lighting, Inc.
Color Kinetics Incorporated
Duro-Test International
Exitronix, Division of Barron Mfg.
Corp.
Feit Electric Co.
Higuchi Inc. USA
Kingbright Corp.
Ledtronics Inc.
Marktech Optoelectronics
Mitronix
Mule Emergency Lighting Inc.
Osram Sylvania
Prolume Inc.
Standard Enterprises, Inc.

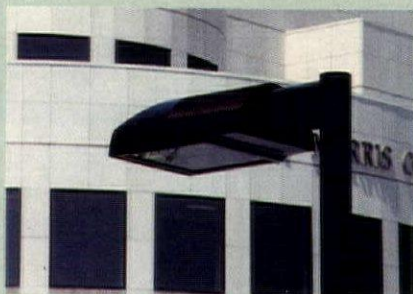
company profile

Kim Lighting

Kim Lighting has been creating innovative outdoor lighting solutions since 1925. From the beginning, it has taken a lighting design perspective toward product development. Today, this approach remains intact and is the core of the company's focus. New products are developed to solve lighting needs and to provide efficient and attractive solutions.



The AFL family provides floodlighting with architectural style



Archetype, AR/SAR series for site and pedestrian area illumination



The Wall Director, wall-mounted for up- or downlighting

Kim's approach to design has evolved into a special "Theory of Relativity." This defines the relationship of luminaires to the position they occupy in the site environment. Area lighting is developed to an entirely different set of design and performance criteria from pedestrian level luminaires, which are different from criteria used for wall-mounted products. This approach addresses performance requirements, physical scale, detailing and the perspective from which products are viewed from when installed in real world environments. The process also recognizes that outdoor area lighting is seen most often when it is not functional, during the day. This daylight visibility means Kim products must be attractive when they are not in use and perform well when the sun goes down. This sensitivity to product visibility, placement and function is a Kim hallmark.

The integration of design, from site/area lighting to mounting intimate with architectural surfaces, produces a unification that appears well-considered to site occupants. For example, the Archetype (AR series), for site/area and roadway illumination, is complemented by a smaller companion design, the SAR, for pedestrian areas at lower mounting heights. For illuminating building surfaces and site features, AFL floodlights offer a wide range of optical and mounting options to adapt to virtually any need. Attached to the building itself, the Wall Director offers up- or downlighting, perimeter area lighting, building accent lighting or wall surface grazing. Each product provides a distinct function, while utilizing shared design detailing, scaled to reflect specific locations in the site environment.

Every Kim product is produced to last from premium materials, finished in-house in Super TGIC powder coat, and supervised through an ISO 9001-registered Quality Assurance program.

While several others have come to copy Kim product appearances, they fail to capture the attention to detail and spirit that comes from being the originator of ideas.

**LIGHT SOURCES
LOW PRESSURE SODIUM**

Duro-Test International
GE Lighting
Osram Sylvania
Philips Lighting Company

**LIGHT SOURCES
MERCURY VAPOR**

Duro-Test International
Feit Electric Co.
GE Lighting
Hytron Electric Products/Division
of Trojan
ILC Technology, Inc.
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Osram Sylvania
Philips Lighting Company
Trojan Inc.
Ushio America Inc.
Wiko Ltd.

**LIGHT SOURCES
METAL HALIDE**

Advanced Lighting Technologies
(ADLT)
Aero-Tech International
Duro-Test International
EncapSulite International Inc.
Feit Electric Co.
GE Lighting
Higuchi Inc. USA
Hytron Electric Products/Division
of Trojan
ILC Technology, Inc.
Interlectric Corporation
JSL Lighting Corp.
Lighting Source, Inc.
Litetronics International Inc.
Osram Sylvania
Philips Lighting Company
Promolux
Thorn Lighting
Trojan Inc.
Ushio America Inc.
Venture Lighting International
Welch Allyn Lighting Products
Division
Wiko Ltd.

**LIGHT SOURCES
MINIATURE**

AAMSCO Lighting Inc.
Feit Electric Co.
GE Lighting
Kingbright Corp.
Osram Sylvania
THHC Lighting
Thorn Lighting
Welch Allyn Lighting Products
Division

**LIGHT SOURCES
NEON/COLD CATHODE**

ACC Lighting Systems Inc.
Allanson International, Inc.
American Cold Cathode, Inc.
The EGL Company, Inc.
Neon Design Inc.
Osram Sylvania
Silica Vacuum Products
Voltarc Technologies, Inc.

**LIGHT SOURCES
PHOTOLUMINESCENT**

American Permalight, Inc.
Osram Sylvania
Shannon Luminous Materials Inc.

**LIGHT SOURCES
SULFUR**

Fusion Lighting Inc.
Hytron Electric Products/Division
of Trojan
Osram Sylvania
Trojan Inc.

**LIGHT SOURCES
COATED LAMPS**

Hytron Electric Products/Division
of Trojan

**BALLASTS
COMPACT FLUORESCENT**

Advance Transformer Co.
Antron Compact Electronics, Inc.
(ACE)
B+L Technologies
EBW Electronics
Energy Savings Inc.
EnRel Energy Corp.
Fulham Co. Inc.
GE Lighting
Hatch Transformers Inc.
Hubbell Lighting Inc.
Interballast, Inc.
Janmar Lighting
JRS Technology, Inc.
Lake Power Systems
Lighting Source, Inc.
Lumatech Corporation
MagneTek Lighting Products
Group
Osram Sylvania
Pacific Ballast/McWong
International, Inc.
Prescolite Controls
ProLight Inc.
Radionic Industries Inc.
Reliable Ballast, Inc.
Robertson Worldwide
Satco Products Inc.
SLI Lighting
Trojan Inc.
U.S. Way Lighting Equipment

**BALLASTS
CIRCLINE/2D**

Advance Transformer Co.
Antron Compact Electronics, Inc.
(ACE)
EBW Electronics
Fulham Co. Inc.
GE Lighting
Hatch Transformers Inc.
Janmar Lighting
Lake Power Systems
MagneTek Lighting Products
Group
MaxLite
Osram Sylvania
Pacific Ballast/McWong
International, Inc.
Radionic Industries Inc.
Robertson Worldwide
SLI Lighting

**BALLASTS
DIMMING**

Advance Transformer Co.
Antron Compact Electronics, Inc.
(ACE)
Continuum Technologies
Corporation
EBW Electronics
Eclipse Technologies
Electronic Lighting Inc.
Energy Savings Inc.
GE Lighting
Hubbell Lighting Inc.
Interballast, Inc.
JRS Technology, Inc.
Lake Power Systems
MagneTek Lighting Products
Group
Osram Sylvania
Prescolite Controls
Radionic Industries Inc.
SLI Lighting

**BALLASTS
ELECTRONIC**

Advance Transformer Co.
Advanced Lighting Technologies
(ADLT)
Antron Compact Electronics, Inc.
(ACE)
Aromat Corp.
B+L Technologies
The Bodine Company
EBW Electronics
Eclipse Technologies
Electronic Lighting Inc.
Energy Savings Inc.
EnRel Energy Corp.
Fulham Co. Inc.
GE Lighting
Hatch Transformers Inc.
Hubbell Lighting Inc.
Interballast, Inc.
Interlectric Corporation
JRS Technology, Inc.
JSL Lighting Corp.
Lake Power Systems
Lighting Source, Inc.
MagneTek Lighting Products
Group
MaxLite

Osram Sylvania
Pacific Ballast/McWong
International, Inc.
Prescolite Controls
Radionic Industries Inc.
Reliable Ballast, Inc.
Robertson Worldwide
SLI Lighting
Thin-Lite Corp.
U.S. Way Lighting Equipment
Venture Lighting International

**BALLASTS
EMERGENCY**

ALP Lighting Components Inc.
ATEK, Inc.
The Bodine Company
Carpenter Emergency Lighting
Fulham Co. Inc.
Hubbell Lighting Inc.
Mule Emergency Lighting Inc.
Prescolite Emergency
TLS Mfg. Inc.
Yorklite Electronics Inc.

**BALLASTS
FLUORESCENT**

AAMSCO Lighting Inc.
Advance Transformer Co.
Allanson International, Inc.
Antron Compact Electronics, Inc.
(ACE)
B+L Technologies
EBW Electronics
Eclipse Technologies
Electronic Lighting Inc.
Energy Savings Inc.
EnRel Energy Corp.
Fulham Co. Inc.
GE Lighting
Hatch Transformers Inc.
Howard Industries Inc.
Hubbell Lighting Inc.
Interballast, Inc.
Interlectric Corporation
Janmar Lighting
JRS Technology, Inc.
JSL Lighting Corp.
Lake Power Systems
Lighting Source, Inc.
Lumatech Corporation
MagneTek Lighting Products
Group
MaxLite
Osram Sylvania
Pacific Ballast/McWong
International, Inc.
Precision Lighting Inc.
Prescolite Controls
ProLight Inc.
Radionic Industries Inc.
Reliable Ballast, Inc.
Robertson Worldwide
Satco Products Inc.
SLI Lighting
Trojan Inc.
U.S. Way Lighting Equipment

company profile

Ushio



Ushio is an international manufacturer of specialty HID and halogen light sources for a variety of general illumination applications, including landscape, architectural and fiber-optic designs.

Ushio's series of Ultraline MR16 reflector lamps are rated at 10,000 hours of useful lamp life. Our Ultraline series is available in 35W and 50W versions with wide, medium and spot beam spreads. The special quartz burner on the Ultraline lamps eliminates 90 percent of the ultraviolet emissions which tend to fade and discolor sensitive objects. Another unique attribute of the Ultraline series is the titanium oxide coating on the lamp reflector. While the dichroic reflector coatings of generic MR16s tend to degrade with lamp life, leading to color shift and light loss problems; the titanium oxide coating on the Ultraline eliminates this problem and provides consistent color throughout the life of the lamp.



Ushio's new UHI Colorlight series of colored compact metal halide lamps produce saturated colors of green, blue, magenta and orange without the use of colored lenses or gels. Ushio's Colorlight series is available in double-ended, recessed single-contact-based 150W versions. Lighting applications include amusement parks, open air theaters, museums, galleries, stage effects, building accents and garden lighting.



Ushio's Whitestar is the newest 4200K high color temperature lamp added to our series of specialty MR16 lamps. Balanced for light in the visible spectrum range between 480nm and 630nm, the Whitestar lamp also reduces emissions in the ultraviolet range. The Whitestar provides a better alternative to other "full spectrum" MR16s. The Whitestar is available in a 12V 50W version with a 36-degree beam spread. The Whitestar features a luminous intensity of 1,200 candelas and a useful lamp life of 4,000 hours.

For more information on these and other lamps from Ushio America, please call our Marketing Support team at (800) 218-7446.

BALLASTS HIGH PRESSURE SODIUM

Acculite Mfg. Inc.
Advance Transformer Co.
Advanced Lighting Technologies (ADLT)
GE Lighting
Holophane Corp.
Hubbell Lighting Inc.
Interlectric Corporation
Lighting Source, Inc.
MagneTek Lighting Products Group
Osram Sylvania
Pacific Ballast/McWong International, Inc.
Robertson Worldwide
SLI Lighting
UNIDIM c/o SLS Industries Inc.
Venture Lighting International
Wide-Lite

BALLASTS LOW VOLTAGE TRANSFORMERS

ACME Electric
Advance Transformer Co.
ARK Lighting
B+L Technologies
B-K Lighting Inc.
Hatch Transformers Inc.
Hubbell Lighting Inc.
Interballast, Inc.
Lake Power Systems
MagneTek Lighting Products Group
Osram Sylvania
PEL-LAB Research Ltd.
Q-Tran, Inc.
Radionic Industries Inc.
Reliable Ballast, Inc.
Robertson Worldwide
Sebco

BALLASTS LOW PRESSURE SODIUM

Advance Transformer Co.
Hubbell Lighting Inc.
MagneTek Lighting Products Group
Osram Sylvania
Pacific Ballast/McWong International, Inc.
Robertson Worldwide

BALLASTS METAL HALIDE

Acculite Mfg. Inc.
Advance Transformer Co.
Advanced Lighting Technologies (ADLT)
Aromat Corp.
Buhl Electric Inc.
Fulham Co. Inc.
GE Lighting
Holophane Corp.

Hubbell Lighting Inc.
Interlectric Corporation
Janmar Lighting
Lighting Source, Inc.
MagneTek Lighting Products Group
Osram Sylvania
Pacific Ballast/McWong International, Inc.
Reliable Ballast, Inc.
Robertson Worldwide
SLI Lighting
UNIDIM c/o SLS Industries Inc.
Venture Lighting International
Welch Allyn Lighting Products Division
Wide-Lite

BALLASTS MERCURY VAPOR

Advance Transformer Co.
Advanced Lighting Technologies (ADLT)
GE Lighting
Holophane Corp.
Hubbell Lighting Inc.
Interlectric Corporation
Lighting Source, Inc.
MagneTek Lighting Products Group
Osram Sylvania
Pacific Ballast/McWong International, Inc.
Robertson Worldwide
Satco Products Inc.
SLI Lighting
Venture Lighting International
Wide-Lite

REMOTE SOURCE FIBER OPTICS

Advanced Fiberoptic Technologies Inc.
American Lighting Inc.
Aura Lighting, Inc.
Automated Entertainment HD Dichroic
Boston Optical Fiber
Drama Lighting Inc.
Electronic Theatre Controls, Inc.
Fiberoptic Lighting, Inc.
Fiberstars Inc.
Glass Illuminations, Inc.
ILC Technology, Inc.
Invia Industries, Inc.
Laser Media Inc.
Lighting Services Inc
Lightly Expressed Ltd.
LLD, Inc.
Lucifer Lighting Co.
Lumenyte International Corp.
Martin Professional, Inc.
Mitsubishi International
Moritex USA Inc.
National Specialty Lighting Inc.
NitenDay Industries
S.G.F. Associates Inc.
Schott—CML Fiberoptics, LLC
TPR Enterprises Ltd.
Ultratec Fibre Optic Corp.
Unison Fiber Optic Lighting Systems

REMOTE SOURCE LIGHT PIPE

Aura Lighting, Inc.
Selux USA Corporation
TIR Systems Ltd.
Trojan Inc.

CONTROL DEVICES DIMMERS

Automated Entertainment HD
Dichroic
Buhl Electric Inc.
Colortran, Division of NSI Corporation
Design Specialty Inc.
Douglas Lighting Controls
Ecopower
Electrol Engineering Inc.
Electronic Lighting Inc.
Electronic Theatre Controls, Inc.
Electronics Diversified Inc. (EDI)
Fusion Lighting Inc.
Holophane Corp.
Hubbell Lighting Inc.
Hunt Control Systems Inc.
JRS Technology, Inc.
Lehigh Electric Products Co.
Leviton
Lighting Control & Design Inc.
Lighting Services Inc
Lightolier Controls
Lightronics, Inc.
LiteTouch Inc.
Lithonia Lighting
Macro Electronics Division of
Leviton Lighting Controls
MagneTek Lighting Products Group
Portfolio/Brand of Cooper Lighting
Prescolite Controls
Stacoswitch
Warner Electric/Superior Electric
The Watt Stopper Inc.
Westek Lighting
Wide-Lite

CONTROL DEVICES PROCESSORS

Douglas Lighting Controls
GE Total Lighting Controls
Lehigh Electric Products Co.
Leviton
Lighting Control & Design Inc.
LiteTouch Inc.
Macro Electronics Division of
Leviton Lighting Controls
PCI Lighting Controls
Triatek, Inc.
Wide-Lite

CONTROL DEVICES SENSORS

Douglas Lighting Controls
Ecopower
Electronic Lighting Inc.
GE Total Lighting Controls
Hubbell Lighting Inc.
Lendar Design Inc.
Leviton

LI-COR Inc.
Lighting Control & Design Inc.
Lighting Services Inc
Lightolier Controls
Lightronics, Inc.
Lithonia Lighting
Lumark/Brand of Cooper Lighting
Macro Electronics Division of
Leviton Lighting Controls
MagneTek Lighting Products Group
MaxLite
Novitas Inc.
PCI Lighting Controls
Precision Multiple Controls
Sensor Switch Inc.
Steril-Aire USA, Inc.
Tork
Triatek, Inc.
The Watt Stopper Inc.
Westek Lighting
Wide-Lite

CONTROL DEVICES SWITCHES

Design Specialty Inc.
Douglas Lighting Controls
Electronic Lighting Inc.
Extech Instruments Corporation
Fail-Safe/Brand of Cooper Lighting
GE Total Lighting Controls
Hubbell Lighting Inc.
Keene-Widelite
Lendar Design Inc.
Leviton
Lighting Control & Design Inc.
Lightolier Controls
Lightronics, Inc.
LiteTouch Inc.
Lithonia Lighting
Macro Electronics Division of
Leviton Lighting Controls
MagneTek Lighting Products Group
Precision Multiple Controls
Prescolite Controls
Stacoswitch
Tork
Triatek, Inc.
The Watt Stopper Inc.
Westek Lighting
Wide-Lite

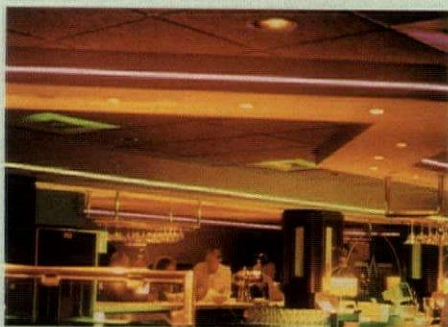
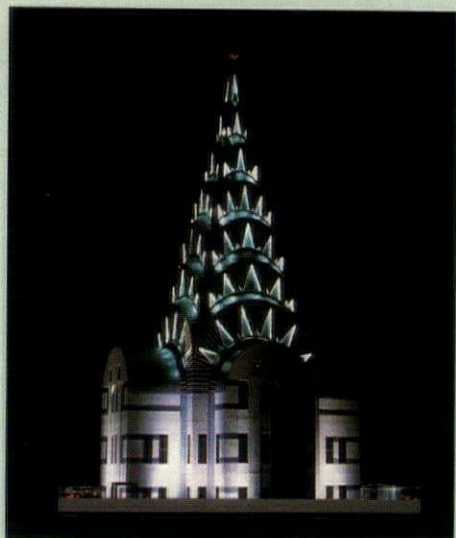
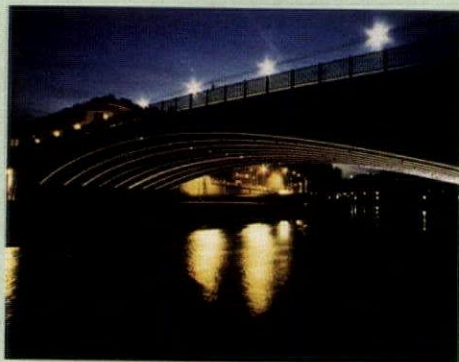
CONTROL DEVICES CONTROL SYSTEMS

Advanced Lighting Technologies (ADLT)
Aromat Corp.
Automated Entertainment HD
Dichroic
Colortran, Division of NSI Corporation
Commercial Electronics, Ltd.
Day-Brite Lighting (Day-Brite, McPhilben, Matrix)
Design Specialty Inc.
Douglas Lighting Controls
Echelon Corporation
Electrol Engineering Inc.
Electronic Lighting Inc.
Electronic Theatre Controls, Inc.
Electronics Diversified Inc. (EDI)
EnRel Energy Corp.
GE Total Lighting Controls
Group One, Ltd.
Hiett Designs

company profile

Lumenyte International Corporation

Lumenyte International Corporation (LIC) was the first manufacturer of large diameter optical fiber in the world and remains the worldwide technological leader in fiber-optic lighting.



Fiber-optic lighting systems are being specified with greater frequency. This is due, in large part, to advances in technology that allow fiber to be used in place of existing specialty lighting. However, brightness as defined by current functional lighting standards has been difficult for optical fiber to achieve ... until now.

LIC introduces StaFlex optical fiber. This revolutionary product provides the illumination required for difficult functional lighting tasks. StaFlex provides more than 70 percent more light than other optical fiber, has higher heat tolerance and remains permanently flexible over its life.

But why compare StaFlex to other fiber optics? In recent side by side comparisons with neon, StaFlex was chosen because it was brighter, safer and reduced maintenance. In a hazardous area lighting system, StaFlex fiber-optic systems were one third the size of the existing fixtures, reduced energy consumption and reduced maintenance.

In fact, LIC's fiber-optic systems are the right solution for hundreds of lighting challenges. And the technology is backed by a company that has been in the fiber-optic business for 15 years, has extensive lighting design capability and provides a system manufactured totally at LIC. This means LIC provides all of the services you need for a successful application.

Lumenyte International ... the first, the best and the brightest. In fact, we are "Defining the Future of Lighting!" ... with you.

High End Systems, Inc.
 Hubbell Lighting Inc.
 Keene-Widelite
 Ledalite Architectural Products Inc.
 Lehigh Electric Products Co.
 Leviton
 Lighting Control & Design Inc.
 Lightolier Controls
 Lightronics, Inc.
 LiteTouch Inc.
 Lithonia Lighting
 LuxArt
 Macro Electronics Division of
 Leviton Lighting Controls
 Meteor Light & Sound Co.
 PCI Lighting Controls
 Precision Multiple Controls
 Prescolite Controls
 Thomas Lighting Canada
 Tork
 Triatek, Inc.
 Venture Lighting International
 Warner Electric/Superior Electric
 The Watt Stopper Inc.
 Wide-Lite

OPTICAL CONTROL COMPONENTS OPTICAL COATINGS

Alpha Associates
 Automated Entertainment HD
 Dichroic
 Coherent-Auburn Group
 Deposition Sciences, Inc.
 High End Systems, Inc.
 LexaLite International Corp.

OPTICAL CONTROL COMPONENTS DIFFUSERS

ALP Lighting Components Inc.
 Alpha Associates
 Arrem Plastics Inc.
 Artcrest Products Co. Inc.
 Automated Entertainment HD
 Dichroic
 Diversified Lighting Products Inc.
 Double 'R' Specialty Molding
 Ecolite Mfg.
 GAMproducts Inc.
 Hehner Metal Spinning Co.
 Holophane Corp.
 Hubbell Lighting Inc.
 Labsphere Inc.
 LexaLite International Corp.
 Lighting Services Inc
 Lucifer Lighting Co.
 Norton Industries Inc.
 Nova Industries Inc.
 Plaskolite, Inc.
 PSI West
 Scientific Lighting Products
 Sterling Products
 TechBrite

OPTICAL CONTROL COMPONENTS FILTERS

Alpha Associates
 Automated Entertainment HD
 Dichroic
 Coherent-Auburn Group
 Deposition Sciences, Inc.
 Eide Industries Inc.

GAMproducts Inc.
 High End Systems, Inc.
 High End Systems (West Coast)
 Kopp Glass Inc.
 Lee Filters
 Lighting Services Inc
 Lightsystems Technologies Corp.
 PSI West
 Special FX Lighting Inc.

OPTICAL CONTROL COMPONENTS LENSES

ALP Lighting Components Inc.
 Alpha Associates
 Arrem Plastics Inc.
 Artcrest Products Co. Inc.
 Automated Entertainment HD
 Dichroic
 Diversified Lighting Products Inc.
 Double 'R' Specialty Molding
 High End Systems (West Coast)
 Holophane Corp.
 Hubbell Lighting Inc.
 Kopp Glass Inc.
 LexaLite International Corp.
 Lighting Services Inc
 Lighting Source, Inc.
 Lucifer Lighting Co.
 Norton Industries Inc.
 Plaskolite, Inc.
 Polarized Lighting Inc.
 PSI West
 Scientific Lighting Products
 Special FX Lighting Inc.
 Sterling Products
 TechBrite
 Theatre Effects, Inc.

OPTICAL CONTROL COMPONENTS LOUVERS

ALP Lighting Components Inc.
 Artcrest Products Co. Inc.
 Diversified Lighting Products Inc.
 Ecolite Mfg.
 Hubbell Lighting Inc.
 Lighting Services Inc
 Lucifer Lighting Co.
 Norton Industries Inc.
 Nova Industries Inc.
 Scientific Lighting Products
 TechBrite

OPTICAL CONTROL COMPONENTS REFLECTORS

ALP Lighting Components Inc.
 Convenience Group Inc./3M
 Canada
 Deposition Sciences, Inc.
 Diversified Lighting Products Inc.
 Ecolite Mfg.
 Energy Planning Associates Corp.
 EnRel Energy Corp.
 Fusion Lighting Inc.
 Hehner Metal Spinning Co.
 High End Systems (West Coast)
 Holophane Corp.
 Hubbell Lighting Inc.
 LexaLite International Corp.
 Lighting Services Inc
 Lighting Source, Inc.
 Lucifer Lighting Co.

MetaLite Corp.
 Norton Industries Inc.
 PSI West
 TechBrite

LUMINAIRES FOR SPECIAL ENVIRONMENTS HIGH ABUSE

Acculite Mfg. Inc.
 Adjustable Fixture Co.
 American Scientific Lighting Corp.
 (ASL)
 Bieber Lighting Corp.
 Big Beam Emergency Systems Inc.
 CD Lighting, Inc.
 Cooper Lighting
 Designplan Lighting Inc.
 Eclipse Lighting Inc.
 Fail-Safe/Brand of Cooper Lighting
 Hasco Electric
 Holophane Corp.
 Hubbell Lighting Inc.
 Incon Lighting Products Inc.
 Jackson Power & Electric Ltd.
 JJI Lighting Group Inc.
 Keene-Widelite
 Kirlin Company
 Kramer Lighting Inc.
 Kurtzon Lighting
 LDPI Co. (Div. of LPI, Inc.)
 Legion Lighting Co. Inc.
 Lightolier
 Lightron of Cornwall, Inc.
 Lumisphere USA
 Mid-West Chandelier Co.
 Morlite Inc.
 Paramount Industries, Inc.
 Pemco Lighting Products, Inc.
 Phoenix Products Company Inc.
 Rebelle Architectural Lighting
 Sunnex Inc.
 Wide-Lite
 Wise Lights Manufacturing Inc.
 Yosgad Lighting Industries Inc.

LUMINAIRES FOR SPECIAL ENVIRONMENTS CLEAN ROOM

ALP Lighting Components Inc.
 Aura Lighting, Inc.
 Bieber Lighting Corp.
 CD Lighting, Inc.
 Celestial Lighting
 Cooper Lighting
 Day-O-Lite Fluorescent Fixtures
 Fail-Safe/Brand of Cooper Lighting
 Guth Lighting
 Hasco Electric
 Holophane Corp.
 Hubbell Lighting Inc.
 JJI Lighting Group Inc.
 Kirlin Company
 Kurtzon Lighting
 LDPI Co. (Div. of LPI, Inc.)
 Legion Lighting Co. Inc.
 Lightolier
 Lightron of Cornwall, Inc.
 Mid-West Chandelier Co.
 Morlite Inc.
 NuArt, A Public Access Lighting
 Company
 Paramount Industries, Inc.
 Prolume Inc.
 Rebelle Architectural Lighting
 Steril-Aire USA, Inc.
 Thomas Lighting Canada
 Waldmann Lighting Co.
 Wellmade Products

LUMINAIRES FOR SPECIAL ENVIRONMENTS HARSH/CORROSIVE

Acculite Mfg. Inc.
 ALP Lighting Components Inc.
 Bieber Lighting Corp.
 Cooper Lighting
 Day-Brite Lighting (Day-Brite,
 McPhilben, Matrix)
 Fail-Safe/Brand of Cooper Lighting
 Guth Lighting
 Holophane Corp.
 Hubbell Lighting Inc.
 Jackson Power & Electric Ltd.
 JJI Lighting Group Inc.
 Keene-Widelite
 Killark Electric Mfg. Co./subsidiary
 of Hubbell
 Kirlin Company
 Kramer Lighting Inc.
 Kurtzon Lighting
 LDPI Co. (Div. of LPI, Inc.)
 Legion Lighting Co. Inc.
 Lightolier
 Morlite Inc.
 Paramount Industries, Inc.
 Pemco Lighting Products, Inc.
 Phoenix Products Company Inc.
 Waldmann Lighting Co.
 Wide-Lite

LUMINAIRES FOR SPECIAL ENVIRONMENTS HAZARDOUS LOCATION

ALP Lighting Components Inc.
 Bieber Lighting Corp.
 Big Beam Emergency Systems Inc.
 Cooper Lighting
 Day-Brite Lighting (Day-Brite,
 McPhilben, Matrix)
 Gilbert Industries Inc.
 Guth Lighting
 Holophane Corp.
 Hubbell Lighting Inc.
 Jackson Power & Electric Ltd.
 JJI Lighting Group Inc.
 Keene-Widelite
 Killark Electric Mfg. Co./subsidiary
 of Hubbell
 Kurtzon Lighting
 LDPI Co. (Div. of LPI, Inc.)
 Legion Lighting Co. Inc.
 Lightolier
 Morlite Inc.
 NuArt, A Public Access Lighting
 Company
 Paramount Industries, Inc.
 Phoenix Products Company Inc.
 Sunnex Inc.
 Sure-Lites/Brand of Cooper
 Lighting
 Wide-Lite

LUMINAIRES FOR SPECIAL ENVIRONMENTS VIBRATION

Aura Lighting, Inc.
 Big Beam Emergency Systems Inc.
 Gilbert Industries Inc.
 Guth Lighting
 Hubbell Lighting Inc.
 JJI Lighting Group Inc.
 Kurtzon Lighting
 Legion Lighting Co. Inc.

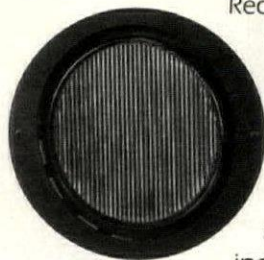


DON'T DISTURB THE NEIGHBORS

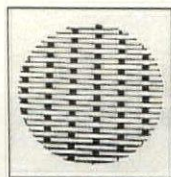
Great light control with 10:1 mounting height to spacing ratio achieved by new recessed wall light from Hydrel

Avoid annoying glare and invasive light trespass with Hydrel's 9600 Series Recessed Wall Lights

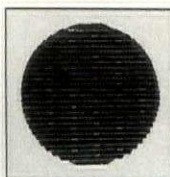
Innovative Light Control - Glarefoil®, a unique internal glare screen, was developed especially for the new Hydrel 9600 Series Recessed Wall Light. A thin laser-cut metal louver designed to mount behind the lens, Glarefoil® provides exceptionally sharp cutoff, effectively eliminating undesirable glare and light trespass.



Sharp Cutoff - Cutoff effectiveness is apparent when viewing the internal louver from below horizontal, and from straight on (see below).



Louver from below



and from straight on

Improved Beam Patterns - Precise tuning of lamp/reflector/lens and the new internal glare screen give the 9600 Series its extraordinary light control and remarkable beam range. A 9600 with horizontal wide distribution and 100 watt HID lamp is capable of a 10:1 mounting height to spacing ratio, compared to the usual 3:1 spacing for common small step and wall fixtures. The series is available in three lateral distributions and three forward distributions as well as left or right skew for stair installations.

Compact, No Condensation - patented sealing technology and modular construction provide air cooling to allow reduced size and simple installation/maintenance. Dry air purged lamp modules eliminate condensation.

The 9600 Series is available in a variety of styles and lamp options. For more information contact your area Hydrel sales representative or the factory.



Sealed lamp and power modules install easily into non-corrodible backbox.



HYDREL 12881 BRADLEY AVENUE SYLMAR CALIFORNIA 91342 TEL 818/362-9465 FAX 818/362-6548

Circle No. 29 on product service card

Lightron of Cornwall, Inc.
 Paramount Industries, Inc.
 Phoenix Products Company Inc.
 Rebelle Architectural Lighting
 Sunnex Inc.
 Waldmann Lighting Co.
 Wide-Lite

AVIATION

ADB (A Siemens Company)
 Bigorre Aerospace Corp.

LUMINOUS CEILINGS

Envel Design Corp.
 Norton Industries Inc.

FIXTURE COMPONENTS

A.C.T. Enterprises, Inc.
 Advanced Design & Development
 Alcoa Brite Products
 Aluma Tower Co., Inc.
 Apollo Metals Ltd.
 Griplock Systems
 Just Plastics Inc.
 Kurtzon Lighting
 Metropolis Metal Spinning &
 Stamping Co., Inc.
 Sterling Products
 Versatrust
 Yosgad Lighting Industries Inc.

LASER

Laser Spectacles, Inc.

LIGHT MEASURING DEVICES

AEMC Instruments
 Caltemp Instrument, Inc.
 The Cooke Corp.
 Extech Instruments Corporation
 International Light, Inc.
 Labsphere Inc.
 Leviton
 LI-COR Inc.
 Minolta Corporation, Instrument
 Systems Div
 Ocean Optics, Inc.
 The Optikon Corp. Ltd.
 Quantum Instruments Inc.

POLES/LOWERING DEVICES

ADRA Electric Products Inc.
 Ann Morris
 Cooper Lighting
 Emergi-Lite Inc.
 Emergi-Lite, Ltd.
 Hammerworks
 Heritage Casting & Ironworks Ltd.
 Holophane Corp.
 Hubbell Lighting Inc.
 InterAmerica Stage Inc.
 Jackson Power & Electric Ltd.
 JJI Lighting Group Inc.
 Joslyn Corporation
 Kim Lighting
 Lehigh Electric Products Co.
 Lexington Standard Corp.
 MagniFlood Inc.

MetroLux Lighting
 Millerbernd Mfg. Co.
 Newmark Inc.
 P&K Pole Products, Inc.
 Powco Steel Products Ltd.
 Powerlite Inc.
 Quality Lighting
 Ryther-Purdy
 Tele-Lite, Inc.
 Visco, Inc.
 Ward Industries
 West Coast Engineering
 International Ltd.
 Wide-Lite
 WJ Whatley Inc.
 Yosgad Lighting Industries Inc.

TUBULAR SKYLIGHT

The SunPipe Co.

SOFTWARE

Cooper Lighting
 Erco Lighting
 GE Lighting
 Hubbell Lighting Inc.
 Keene-Widelite
 Kirlin Company
 Light Design Systems
 Lighting Technologies Inc.
 LuxArt
 Luxicon/Brand of Cooper Lighting
 Moldcast Lighting
 Prescolite Emergency
 Prescolite Lighting
 Quality Lighting

SOLAR

Costich Co.
 Solar Electric Power Company
 (SEPCO)

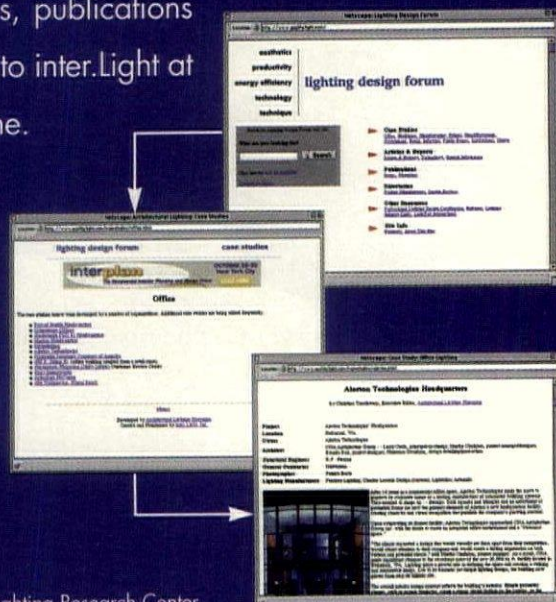
WIRING/ELECTRICAL COMPONENTS

Allied Moulded Products Inc.
 ALP Lighting Components Inc.
 America Cable Systems
 American Insulated Wire
 Buhl Electric Inc.
 CAIG Laboratories, Inc.
 CCI
 Clifford of Vermont, Inc.
 Cooper Lighting
 Daburn Electronics and Cable
 Corp.
 Edwin Gaynor Co.
 GE Total Lighting Control
 GLC, Inc.
 Inter Global
 JJI Lighting Group Inc.
 Killark Electric Mfg. Co./subsidiary
 of Hubbell
 Leviton
 Mitronix
 MWS/Brand of Cooper Lighting
 PEL-LAB Research Ltd.
 Penn Fabrication Inc.
 Rip-Tie Inc.
 Thomas Lighting Canada
 Westek Lighting

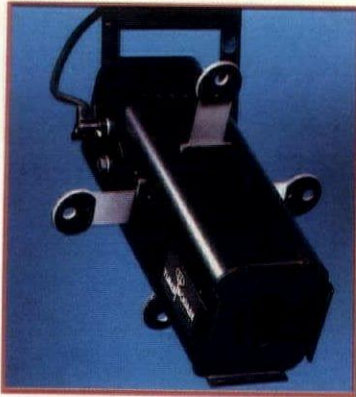
Meet Your New Lighting Library

The sponsors of the Quality Lighting Campaign bring you the Lighting Design Forum at www.qualitylight.com, an on-line library of articles, links and resources. You'll find projects, articles on technique and technology, links to other organizations, publications and many other resources. The Lighting Design Forum is linked to inter.Light at www.lightsearch.com, the on-line lighting product search engine.

www.qualitylight.com



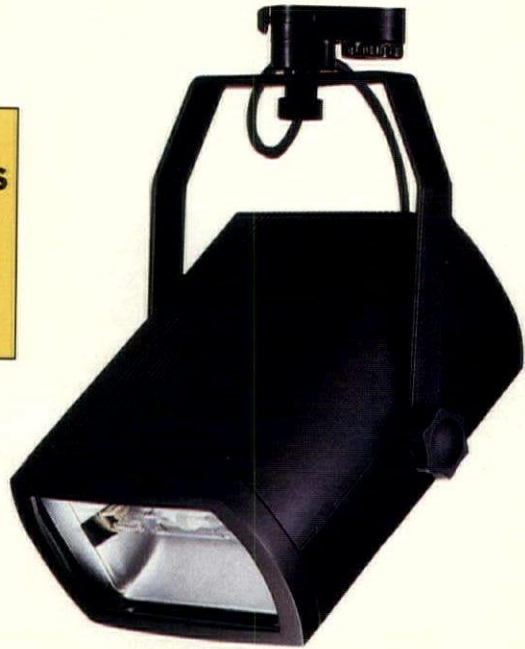
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PAR38**
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Low Wattage
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PARS**
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info@tslight.com • <http://tslight.com>

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www.candela.com

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Fax: 314-961-7640
rburkett@msn.com

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organization profile

IALD

The International Association of Lighting Designers

The International Association of Lighting Designers is an internationally recognized organization dedicated solely to the concerns of independent, professional lighting designers. Founded in 1969, the IALD now has nearly 600 members worldwide. As the only global organization that focuses on lighting design, the IALD provides a worldwide forum for the accomplished lighting designer as well as those just entering the profession. The IALD strives to set the global standard for lighting design excellence by promoting the advancement and recognition of professional lighting designers. Governed by a 10-member Board of Directors, the IALD is a volunteer organization that relies on the active participation of its members.

Qualifications for IALD membership vary by membership level. Professional membership is limited to lighting designers with a minimum of four years of senior design experience and is based upon completion of a peer review of selected projects. Associate membership is available to all other practicing lighting designers. The IALD welcomes Affiliate members who are design professionals from related fields, teachers of lighting and members of the press. Those in manufacturing, sales or utilities are not eligible for membership. All IALD members subscribe to the IALD Standards of Ethical Practice, Vision and Mission.

IALD members are recognized through member referrals, use of the IALD acronym and public awareness programs. The Association supports its members through professional development and continuing education by providing information related to professional business standards and through its internship program, which brings qualified young people into the field of lighting design. Through the IALD Internship Program, qualified students have the opportunity to learn about architectural lighting design while working with a professional design firm, and IALD member firms have access to talented assistants.

The IALD is actively involved in many industry activities including:

Energy policy. The IALD monitors and influences energy standards throughout the world. These efforts involve public education, consultation to code-writing authorities and regulatory agencies and participation in projects related to lighting quality and lighting energy. The IALD also offers technical assistance to members of the association on energy-related issues.

Awards program. The Lighting Design Awards Program, established in 1983, recognizes lighting projects which display high aesthetic achievement backed by technical expertise. Designers from around the world have been recognized for their excellence.

Metrics of quality. The IALD is working to improve lighting quality through the development of situation models of lighting comfort and effectiveness which will form the basis of research and the establishment of minimum quality for design.

Lighting design seminars. As part of its commitment to improving the quality of lighting design, the IALD provides educational sessions on lighting developments at its own conferences, trade shows and meetings, and at the request of other organizations.

Additionally, the IALD actively participates in several lighting trade fairs around the world, provides annual scholarships and grants to students and researchers in the area of lighting design and formed The Lighting Industry Resource Council (LIRC) in 1996 to provide a forum for IALD members and lighting manufacturers to discuss current topics, trends and issues in the lighting area. The LIRC adds a critical dimension to IALD activities and improves the quality of lighting overall. Currently, the LIRC is developing Specification Integrity Guidelines.

All IALD members receive *IALD News*, a bi-monthly publication issued to maintain communication among the membership, as well as a directory of IALD and LIRC members.

To search a directory of lighting designers and view a calendar of events and announcements regarding the internship program and job opportunities, visit our website at www.iald.org.

To learn more about the IALD, contact Morag Fullilove at (312) 527-3677, fax (312) 527-3680.

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organization profile

The Lighting Research Center



The LRC fosters collaborations of industry, government and other organizations to initiate and develop research and education projects that support our mission. The LRC's faculty and staff, which includes more than 40 experts in lighting-related disciplines, develops customized research and education programs on any subject related to lighting technology and the use of light.



Objectivity and quality. Original and objective information about lighting developed by the LRC forms the basis of numerous publications, technical papers and reports. The LRC's reputation for objectivity and reliability give the LRC faculty and staff and sponsors the confidence to incorporate these materials into educational and training programs. The LRC is pleased by the number of manufacturers, utilities and nonprofit programs using the LRC research and publications in their training programs.

Design evaluation. Lighting design expertise supports LRC testing of lighting system performance, efforts to develop model lighting designs and research into better solutions for lighting application. After evaluation, these projects and other lighting installations by world-renowned designers, can become the basis for designs that are energy-efficient and responsive to occupant needs. All the results become available to educators, researchers, manufacturers and most importantly, lighting specifiers around the world.

Human performance. The LRC has been known for research in human performance since its inception in 1988, having conducted numerous studies of the relationship between lighting and human performance. These studies range from basic research on nighttime visions to applied studies of exit-sign visibility in smoke.

Technology evaluations. The LRC's technology evaluations based on product testing provide the basis for better understanding of existing lighting technologies and for improving knowledge of how to apply and improve lighting products. For example, The National Lighting Product Information Program demonstrates how technology evaluation and product testing, combined with strong communications expertise, can serve the lighting industry; consequently, the LRC has shown the importance of a new parameter, Rh/Rc, for understanding lamp-ballast compatibility in fluorescent lighting systems.

Education. Begun in 1990, the Graduate Education program is still the only one in the nation to offer the M.S. in Lighting. The LRC's Outreach Education program also provides education opportunities for facilities managers, utility personnel and other lighting specifiers.

Lighting market development. The LRC's Lighting Transformations program provides objective information and resources on the creation, entry and penetration of energy-efficient lighting products into commercial and residential markets, nationally and worldwide.

Facilities. The LRC's 26,000-sq.-ft. facility includes human factors and technology laboratories, design spaces, an applications laboratory, demonstration spaces and exhibits. The LRC also maintains state-of-the-art photometry and electrical testing facilities, a graphics art center, Internet facilities, and one of the most impressive special library collections devoted to lighting in the world. LRC faculty and staff also conduct field studies for research projects and lead roundtable sessions and classes at sites around the world.

The LRC website www.lrc.rpi.edu provides more information about LRC activities and detailed descriptions of many LRC projects.

For more information, contact the LRC at (518) 276-8716, fax (518) 276-2999.



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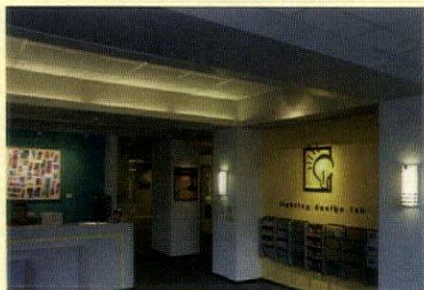
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organization profile

The Lighting Design Lab



The Lighting Design Lab in Seattle, WA is the premiere independent lighting center in the United States. Founded by a coalition of over a dozen electric utilities, conservation groups and educational organizations, it opened for business in 1989. Since then, over 5,000 designers and specifiers have used the Lab's services. Focusing on lighting in the Pacific Northwest region of North America, the Lighting Design Lab helps with commercial and residential lighting and daylighting. Services are provided in Washington, Oregon, Idaho, Montana and British Columbia. Recently, the Lighting Design Lab signed a Memorandum of Understanding with the United States Department of Energy to provide technical assistance and training to Federal Facilities in Alaska and Hawaii, as part of the Federal Energy Management Program.



The Lab's goal is to promote quality lighting as the design goal and show clients how to use efficient products and design techniques to meet that goal. The Lighting Design Lab is a 10,000-sq.-ft. tool for lighting designers, architects, engineers, facility managers, electric utility staff, contractors, students and homeowners. Lab services include lighting consultations, mock-ups, application vignettes, classes and workshops, daylight modeling, software training and a technical library. The Lighting Design Lab is not a lighting design firm—it does not specify, manage projects or sell lighting products. Instead, it supports those activities by assisting the construction community in learning about lighting options.

The original conception of the Lab was as a showcase of lighting efficiency, demonstrating how off-the-shelf technology could reduce connected electrical loads. Lab services evolved to focus on lighting quality because efficiency alone is not enough. If a business installs an "efficient" system that does not help them run the business productively, it won't stay in very long. But if the business is helped in selecting lighting that does meet their needs, and that system is configured to be as efficient as possible, then it will remain in place. Quality lighting provides winners all around—productive businesses, reduced demand on electrical distribution systems and an improvement in everyone's environmental quality.



The Lighting Design Lab works with a broad range of groups in achieving its mission. A Sustaining Member in the IESNA, the Lab provides a wide range of classes on lighting and design, eligible for Continuing Education Credit. It is a partner in the Western Energy Centers Council, a group that coordinates activities between the energy and lighting centers from California to Canada. Dozens of manufacturers have provided the hundreds of fixtures, lamps, ballasts and controls that are on display at the Lab. Located on Puget Sound, the Lighting Design Lab has helped local businesses that are household names nationwide. A short list of users of Lab services includes Boeing, Microsoft, Starbucks, Safeway, Group Health Cooperative, PacificCorp and many others. Lab products include a database of high-quality electronic ballasts, TechGuides for design ideas, case studies and a free newsletter.

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organization profile

NCQLP

National Council on Qualifications
for the Lighting Professions

NCQLP

The National Council on Qualifications for the Lighting Professions (NCQLP) is an independent, nonprofit corporation established by the lighting industry to develop and implement a voluntary certification program. NCQLP's mission is to certify lighting professionals thereby promoting the general well-being of the public through effective and efficient lighting practice. The NCQLP and its member organizations have established a certification process by which practitioners in lighting and lighting-related fields, through a standardized testing program, demonstrate their knowledge and experience in lighting.

The Lighting Certified (LC) program is a voluntary, industry-led effort that recognizes professionals who have met specific basic standards as measured by the LC examination. These specific standards, set through an intensive peer development and review process, are measured by a standardized examination that tests critical knowledge and the application of principles and technology to industry-specific practices.

The Lighting Certified (LC) examination is offered annually in November. After two years of examinations, more than 650 professionals now hold the LC credential.

NCQLP's membership includes organizations and federal agencies; membership is open to organizations and associations in lighting and related industries.

American Society of Interior Designers (ASID)
California Energy Commission (CEC)
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The Nuckolls Fund for Lighting Education
U.S. Department of Energy-Facilities Energy Management Program (DOE-FEMP)
U.S. Environmental Protection Agency (EPA)
U.S. General Services Administration (GSA)



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For additional information, contact the NCQLP at (301) 654-2121, by fax at (301) 654-4273, through its website www.ncqlp.org, or by mail at 4401 East-West Highway, Suite 305, Bethesda, MD 20814.

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Cherry Tree Design

Cherry Tree Design introduces the Madison Collection, a multi-ringed light with fibrous material. The framework for the shade material is formed from solid cherry, maple or walnut woods and is available in a black lacquer finish on maple. With a puzzle-like joinery, the Aurora Collection was designed in response to our popular Aurora Table Light. The Shandidasas Sconce is now available in a smaller ADA-compliant size.



CIRCLE NO. 60

Tango Lighting

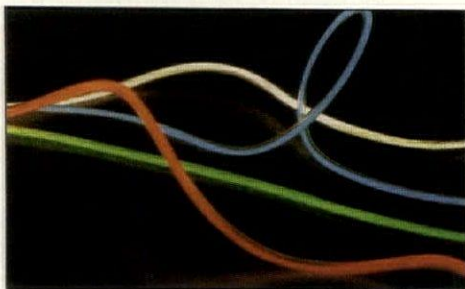
The halogen lamp features a metal reflector that rotates 95 degrees. The ceiling lamp provides light directly to ceiling and wall. Available finishes are white, metallic lead or metallic gold. Wall sconce and floor lamp models are also offered. Uses one 300W (maximum) halogen lamp.



CIRCLE NO. 63

Dalfa International

Fiber Lite is the newest fiber-optic cable featuring Micro-Window, which maximizes the brightness of the side glow cable.



CIRCLE NO. 61

Top Brass

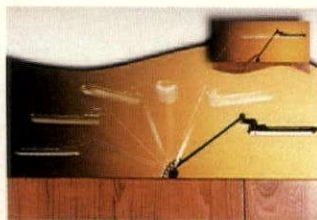
Top Brass's ADA Fluorescent Sconce, item #722BQ, is 22 in. tall x 12 in. wide with a 4-in. projection. It uses two compact fluorescent bulbs powered by an electronic ballast. Other finishes are available. This sconce is being used in the hallways of the new luxury condominium apartment building at Two Columbus Avenue in New York City.



CIRCLE NO. 64

Jolt Lighting

Jolt Lighting, Inc.'s innovative Railite is designed to mount under a binder bin or shelf, sweeping all angles to provide ultimate lighting of your workspace. Infinite positioning makes the Railite an ergonomic solution for your office lighting environment. The Huron Railite single articulated arm is available to fit almost any furniture manufacturers' mounting specification. The base contains a nylon-coated glider that travels along an aluminum extruded rail.



CIRCLE NO. 62

Waldmann Lighting

The Freestanding Chorus Uplighter is ideal for any environment where portable, indirect ambient illumination is desirable. Four 40WPL-L compact fluorescent lamps provide energy-efficient, flicker-free illumination. The lamps provide a rated life of 20,000 hours with a light output of 3,150 lumens. Available in a variety of finishes.

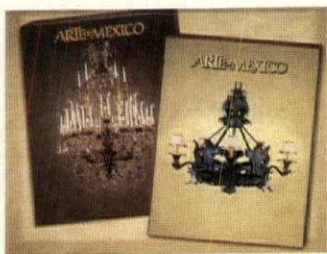


CIRCLE NO. 65

Seen at City Lights at design.y.c.

Arte de Mexico

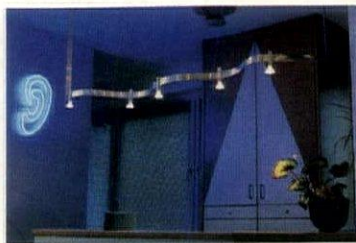
Arte de Mexico, a leading supplier of premium lighting fixtures, has established the industry's standard in reviving the lost art of hand-forged wrought iron. The complete lighting collection has grown to include more than 400 different lights, available in over 30 distinct hand-applied finishes.



CIRCLE NO. 45

Industry & Design Light, Inc.

Flexibility and elegant simplicity. The award-winning products from Industry & Design Light (IDL) are known for their architectonic rigor. Designed and manufactured in Germany, IDL offers a wide assortment of lighting products. The patented Alulite flexible rail system (shown) was one of the first cable-free, low-voltage rail systems. Also available is 2HIGH!, a new line-voltage rail system. Experience flexibility, experience IDL.



CIRCLE NO. 48

B-K Lighting, Inc.

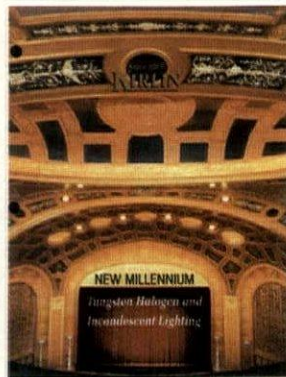
B-K announces the completion of their new catalog. This catalog features over 100 specification-grade, outdoor architectural lighting fixtures. Included in the 106-page, four-color catalog is CAD information, lamp data, photometrics and more. To receive one of the most informative, detailed and "engineering friendly" catalogs in the lighting industry, contact B-K Lighting today.



CIRCLE NO. 46

The Kirlin Co.

Kirlin introduces over 100 new architectural luminaires in its *New Millennium Tungsten Halogen and Incandescent Lighting* catalog. Three-year warranty; UL Listing for wet locations standard; low brightness; 16 reflector finishes; efficient, T4 (quartz) or PAR tungsten halogen and incandescent designs for downlights, direct/indirect, wall washes, directional, open or lensed, round or square, recessed, all mounts.



CIRCLE NO. 49

Brownlee Lighting

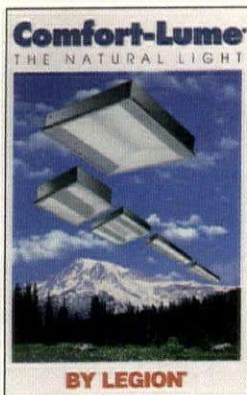
One of the largest manufacturers of energy-efficient lighting fixtures has upgraded its line which is presented in the new Decorative Collection. The Brownlee Lighting Decorative Collection features sconces, ceiling luminaires and vanities with a wide variety of decorative finishes. Or put our design team to work in providing for your innovations. We're ready to serve you. Phone: (800) 318-6768; website: www.brownlee.com.



CIRCLE NO. 47

Legion Lighting Co.

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Special FX Lighting, Inc.

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CIRCLE NO. 54

Lumenton

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CIRCLE NO. 52

Thomas Omega Lighting

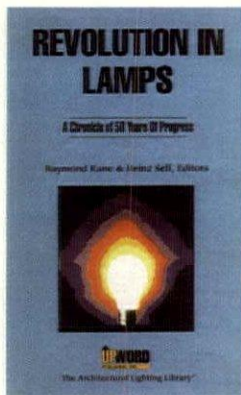
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CIRCLE NO. 55

Architectural Lighting Magazine

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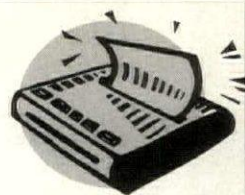
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